

**ORIGINAL
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**BEFORE THE
FLORIDA PUBLIC SERVICE COMMISSION**

DOCKET NO 891345-EI

**REBUTTAL TESTIMONY
AND EXHIBITS
OF
J. L. HASKINS**



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1 Documents, No. 27. These three schedules, "Analysis
2 of Proposed Revenue by Rate 12 Months Ending December
3 1990," "Rates of Return by Rate Class," and "Average
4 Cost of Localized Investment" are shown as Schedules
5 1, 2, and 3, respectively, in my exhibit to this
6 testimony. For convenience, we are referring to the
7 revised study as the "No Migration" study.

8
9 Q. Have you reviewed the testimony and exhibits of the
10 witnesses intervening in this proceeding?

11 A. Yes.

12
13 Q. Do the subjects addressed in the testimony of Scheffel
14 Wright, Jeffry Pollock, Dr. Charles Johnson, and Tom
15 Kisla fall in your area of responsibility?

16 A. Yes. In addition to addressing various aspects of
17 their testimony, my rebuttal testimony will also
18 address some of the issues raised by intervenors,
19 Staff, and Gulf Power Company.

20
21 Q. How did you develop the proposed customer charges?

22 A. The unit costs from Mr. O'Sheasy's cost of service
23 study were used as the starting point in selecting the
24 various customer charges. The subsequent development
25 of the proposed charges is discussed fully in my

1 prefiled direct testimony on pages 7-11. No other
2 testimony supporting any other charges has been
3 submitted by any party in these proceedings other than
4 Mr. Wright, who stated that the customer charges
5 should be cost based.

6

7 Q. How did you determine the proposed standard demand
8 charges?

9 A. Again, the first consideration was the demand unit
10 cost from Mr. O'Sheasy's cost of service study. The
11 subsequent development of the proposed charges is
12 discussed in my direct testimony beginning on page 14.
13 With the exception of Dr. Johnson's LP/LPT rates, no
14 other witness has offered testimony supporting any
15 other demand charges for standard rates GSD, LP, or
16 PX.

17

18 Q. How did you determine the demand charges which are
19 included in Gulf's proposed TOU rates?

20 A. As stated in my direct testimony on pages 18-20, the
21 Load Factor Methodology that has been used and
22 approved in our last three rate cases was the
23 methodology chosen to design the demand charges for
24 the TOU rates.

25

1 Q. What is this "Load Factor Methodology"?

2 A. This methodology is described extensively in my direct
3 testimony which includes an example. This methodology
4 utilizes the lower of class or system load factors to
5 allocate revenues between on-peak and maximum demand
6 charges. It provides a substantial incentive for
7 customers to control their load so that their maximum
8 demand coincides as little as possible with their peak
9 period demand or vice-versa.

10

11 Q. Has any other party proposed a different method for
12 determining TOU demand charges?

13 A. Yes. Witness Wright has proposed a method that would
14 recover only a portion of distribution costs from the
15 maximum demand charge. This charge would use the
16 customer's highest measured demand occurring during
17 the current or previous "ratchet period" of one to two
18 years. Mr. Wright's proposal is essentially a
19 proposal for a Local Facilities Charge for all demand
20 metered customers. We appreciate his support in that
21 regard since we are proposing a type of Local
22 Facilities Charge for LP/LPT and PX/PKT customers.
23 However, I do not believe his proposal is appropriate
24 for a maximum demand charge. A customer who is able
25 to shift most of his load off-peak could end up being

1 subsidized by other customers since the maximum demand
2 charge would not recover any production or
3 transmission costs. Even if all usage is off-peak,
4 there would still be some production and transmission
5 costs incurred. Mr. Wright's proposal is a brief
6 theoretical discussion, which has no regard for the
7 effect implementation of his proposal might have on
8 the affected customers. In fact, he cannot evaluate
9 this effect because he has proposed no rates. The
10 Staff has proposed the same methodology, without
11 supporting testimony.

12 Further, when Mr. Wright's proposal is combined
13 with his proposal on page 35 of his testimony to
14 re-impose mandatory TOU rates, it could be devastating
15 to those customers that simply cannot move demand from
16 the on-peak period to the off-peak period.

17 Dr. Johnson's proposed LPT rate maintains the same
18 ratios as Gulf's; however, his charges have to be
19 higher to offset the much larger transformer ownership
20 and metering voltage discounts that he is proposing.

21
22 Q. Are there any other views expressed in Mr. Wright's
23 testimony and accompanying exhibits that cause you
24 concern?

25

1 A. Yes. While we agree with Mr. Wright that costs do
2 vary by the time of day and the time of year, we
3 believe that time-of-use rates should be optional and
4 not mandatory for all customers. In Gulf's 1982 rate
5 case, a three commissioner panel imposed mandatory TOU
6 rates on all of Gulf's large customers with demand
7 over 2000 KW. A different three commissioner panel
8 supported our views on mandatory TOU rates in Gulf's
9 1984 rate case and reversed the previous panel's
10 decision. In this and other matters that affect their
11 lives and business, electric customers expect fairness
12 and equity. They also expect and deserve consistency
13 of rates and regulations so that they can plan for the
14 future with confidence. This consistency, or
15 gradualism where change is necessary, is a basic
16 principle that permeates all of Gulf's proposed rates.
17 We see no concern for this principle in the proposals
18 of Mr. Wright, although he purports to represent the
19 citizens of the State of Florida.

20
21 Q. Since Gulf's methodology and Mr. Wright's are
22 different in the area of TOU demand and energy
23 charges, would you elaborate more on Gulf's TOU rate
24 design methodology?

25

1 A. Yes. Each TOU rate was designed to be revenue neutral
2 with its standard rate counterpart; that is, the TOU
3 rates were designed to recover the proposed revenue
4 for the class assuming all customers were on the TOU
5 rate in lieu of the standard rate. The Load Factor
6 Methodology was then used to calculate the TOU energy
7 prices for rates RST and GST. It takes total energy
8 related revenue and splits it into on-peak and
9 off-peak energy related revenues. Total energy
10 related revenue for rates RST and GST is just the
11 total class revenue requirement less the revenues
12 related to customer charges. After applying the class
13 load factor, on-peak and off-peak energy related
14 revenues are then divided by the number of on-peak and
15 off-peak energy related billing determinants to obtain
16 the energy prices.

17 The Load Factor Methodology was used to split the
18 standard demand price, which was selected based on the
19 demand unit cost from Mr. O'Sheasy's cost of service
20 study and the resulting demand charge we proposed to
21 maintain, into on-peak demand and maximum demand
22 components. Then, for the LP/LPT rate a minimum
23 off-peak energy charge of \$0.00300 per kwh was
24 selected to assure recovery of all non-fuel energy
25 costs, and for the PXT rate an off-peak energy charge

1 of \$0.00260 per kwh was selected for the same reason.
2 Through the iteration process, the off-peak energy
3 charge for rate LPT was refined to \$0.00303. The
4 remaining revenue for LPT and PXT was used to develop
5 the on-peak kilowatt hour charge.

6 Mr. Wright discusses an alternate methodology for
7 determining energy charges, but again, does not
8 express any concern for the effect his proposals may
9 have on the customers he purports to represent. He
10 has done no calculation, produced no costs, and
11 offered no rates as alternatives to the Company's
12 rates that were filed on December 15, 1989.

13
14 Q. On page 53 of Mr. Pollock's testimony, he refers to a
15 revised Company proposal for the PX minimum bill
16 provision. Where did the Company propose this
17 revision?

18 A. In error, Mr. Pollock has included some language that
19 was proposed in response to an interrogatory in the
20 withdrawn rate case, Docket No. 881167-EI. The
21 revised proposals for the PX and PXT minimum bill
22 provisions are shown in the Company's response to
23 Interrogatory No. 144 of Staff's Eighth Set of
24 Interrogatories in this Docket No. 891345-EI.

25

- 1 Q. Mr. Pollock states that the proposed PX minimum KW
2 charge penalizes a PX customer with a monthly load
3 factor of less than 75 percent even though the
4 applicability section of the rate only requires an
5 annual load factor of 75 percent. Would you agree
6 with this statement?
- 7 A. Yes. We do agree with this statement regarding our
8 original filed tariff. However, this situation has
9 been corrected in our revised language for the PX/PXT
10 minimum bill provisions as shown in the response to
11 Interrogatory No. 144 (prices adjusted pursuant to No
12 Migration study) of Staff's Eighth Set of
13 Interrogatories and is shown below:
- 14 PX: Minimum Monthly Bill - In the event the
15 customer's annual load factor for the current and
16 preceding eleven months is less than 75 percent
17 and in consideration of the readiness of the
18 Company to furnish such service, the minimum
19 monthly bill shall not be less than the customer
20 charge plus \$10.390 per KW of billing demand and
21 the local facilities charge, if applicable.
- 22 PXT: Minimum Monthly Bill - In the event the
23 customer's annual load factor for the current and
24 preceding eleven months is less than 75 percent
25 and in consideration of the readiness of the
Company to furnish such service, the minimum
monthly bill shall not be less than the customer
charge plus \$10.347 per KW of maximum billing
demand and the local facilities charge, if
applicable.
- 24 Q. Mr. Pollock recommends having a minimum annual billing
25 demand charge with a true up provision. What are your

1 thoughts about this alternative for the PX/PXT minimum
2 bill provisions?

3 A. First, we agree with Mr. Pollock, as already stated,
4 that a customer should not be penalized if his monthly
5 load factor is less than 75 percent as long as his
6 annual load factor is 75 percent or more. Further, we
7 believe the PX/PXT minimum bills should be designed in
8 such a way that the CED bill (includes customer,
9 energy, and demand charges) would normally be more as
10 long as the 75 percent annual load factor is
11 maintained. Using the revised PXT rate and Mr.
12 Pollock's methodology, an annual minimum bill demand
13 charge of \$124.16 per maximum annual on-peak KW was
14 developed as shown below:

15 $(\$10.347/\text{kw})(12 \text{ months}) = \124.16

16 This charge was then applied to the six PXT customers'
17 billing determinants. As shown on my Schedule 4,
18 Mr. Pollock's minimum annual billing demand charge
19 would result in four of the six PXT customers paying
20 less on the CED bill than their minimum annual
21 charges, even though all six customers have annual
22 load factors of 75 percent or more. However, Gulf's
23 PXT minimum bill would be less than the CED bill.
24 This difference in the relationship of the minimum
25 bill to the CED bill when comparing Gulf's and

1 Mr. Pollock's methodologies is because Mr. Pollock
2 uses the highest on-peak demand for the year and we
3 use the customer's monthly maximum billing demand to
4 calculate the minimum bill.

5 Because this is such a small class and the bills
6 are reviewed monthly by customer accounting and
7 marketing personnel, any customer who is consistently
8 not meeting the annual load factor requirement can be
9 readily identified and appropriate steps can be taken
10 to place the customer on the appropriate rate. Let me
11 emphasize again that if the annual load factor
12 requirement is met, we do not choose to penalize a
13 customer with a minimum bill in a month just because
14 his load factor for that month is less than 75
15 percent.

16
17 Q. Mr. Wright states that Gulf's proposed minimum bill
18 provision for the demand metered rates allows non-fuel
19 energy and fuel charges to be used in the calculation
20 of the minimum bill. If this is not correct, please
21 explain how the minimum bill is calculated.

22 A. The proposed minimum bill provisions of all demand
23 metered rates considers only the customer charge,
24 demand charge, and local facilities charge, if
25 applicable. This amount is then compared to the

1 normal CED bill, and the customer pays the larger of
2 the two. Whether the customer pays the minimum bill
3 or the regular bill is irrelevant as far as the fuel
4 charge because in either case the customer pays the
5 same fuel charge. Further, if the customer is caught
6 by the minimum bill provision, he would not pay the
7 non-fuel energy charge. For clarification, my
8 Schedule 5 shows an example of how a minimum bill for
9 rate GSD would be calculated.

10

11 Q. The applicability clause of the three demand classes
12 (GSD/GSDT, LP/LPT, and PX/PXT) is stated in terms of
13 the amount of KW demand for which the customer
14 contracts. Is this an appropriate basis for
15 determining applicability?

16 A. Yes. This will especially be appropriate if the
17 proposed Local Facilities Charge for rates LP, LPT,
18 PX, and PXT is approved. Further, for a new customer
19 you would have no actual demand upon which to base a
20 contract or to determine which rate would be
21 applicable. Thus, without a contract capacity, you
22 would have no meaningful contract. We acknowledge
23 that many of the LP or LPT customers listed on our
24 response to Interrogatory No. 115 of Staff's Eighth
25 Set of Interrogatories either do not have contracts,

1 or their contract capacity is not consistent with
2 their actual maximum demand. However, presently there
3 is little reason to keep the contract capacity and
4 actual maximum demand close as long as the substation
5 is not overloaded and the customer is still on the
6 proper rate, because the contract kw has no effect on
7 the customer's bill. After the approval of the
8 requested Local Facilities Charge, Gulf will initiate
9 a review and possible revision of existing LP/LPT and
10 PX/PXT contracts and the signing of appropriate new
11 contracts with those LP/LPT customers who presently do
12 not have a signed contract.

13
14 Q. The Local Facilities Charge that the Company has
15 proposed for LP/LPT and PX/PXT customers would be
16 applicable when the customer's highest billing demand
17 for standard rates and highest maximum billing demand
18 for TOU rates in the current and previous eleven
19 months is less than 80 percent of the Capacity
20 Required to be Maintained as specified in the Standard
21 Form of Contract for Electric Power. The charge would
22 be applied to all kw in excess of the billing kw
23 necessary to reach 80 percent of the Capacity Required
24 to be Maintained. Is it appropriate to base this
25 charge on contract demand instead of actual demand?

- 1 A. Yes. As stated in response to the previous question,
2 it may not be appropriate now with the existing LP/LPT
3 contracts, but it will be appropriate if the Local
4 Facilities Charge is approved. At that time all
5 contracts will be reviewed or initiated to assure that
6 the contract capacity represents the customer's actual
7 demand requirement. If the charge was based on actual
8 demand and we had a situation where facilities had
9 been constructed to serve a particular load, then a
10 customer would be under no obligation to pay for those
11 facilities should he for some reason not use the load
12 as contracted. This proposed Local Facilities Charge
13 will protect other customers from having to subsidize
14 these customers who on a temporary or permanent basis
15 reduce their load or shut down completely. Such a
16 customer would be obligated to pay at least the
17 minimum monthly bill, which includes the Local
18 Facilities Charge, if applicable, for the duration of
19 the contract.
20
- 21 Q. The current GSD/GSDT and LP/LPT rate schedules have
22 sections on the determination of billing demand that
23 require that a certain minimum demand be charged if
24 the customer does not actually use this minimum demand
25 in the current or previous eleven months. Is this

1 minimum demand provision appropriate for customers who
2 opt for a higher rate class?

3 A. My answer to this question is a qualified no. While
4 this might be a workable scenario, we do not have
5 demand type meters on the majority of our GS/GST
6 customers and thus do not readily know how many GS/GST
7 customers would benefit from such a change. If this
8 information were available and the bills associated
9 with these GS/GST customers who might cross over could
10 be compared with the GSD/GSDT costs, then this
11 provision might have merit. Results of our initial
12 analyses indicate that the GSD rate becomes cheaper
13 than the GS rate as kw increases and also as load
14 factor improves. At the proposed level of GS energy
15 prices, these breakeven points are too low for
16 reasonable implementation. However, if this
17 relationship changes significantly as a result of
18 other decisions in this case, then such a change may
19 be workable; and if so, the Company would like to see
20 it approved. Likewise, if this change is implemented
21 for rates LP/LPT, we would need to redesign the rates
22 to account for the change in the minimum demand
23 provisions of the rate and the lost revenue that could
24 result from any crossovers.

25

1 Q. The Company presently has seasonal rates for the RS
2 and GS rate classes. Should seasonal rates be
3 retained for RS and GS?

4 A. Yes. Gulf has offered seasonal RS and GS rates since
5 1962. We have been a summer peaking utility since the
6 installation of air conditioning in the early 1950's.
7 This trend is expected to continue into the
8 foreseeable future. In fact, Gulf has had only two
9 annual peaks occur in the winter season since the
10 early 1950's. The primary purpose of seasonal rates
11 is to reduce the growth of summer peak demand and to
12 keep this differential from getting any worse. A
13 secondary purpose is to improve the utilization of
14 system resources. Seasonal rates historically have
15 provided the customer a price signal with the effect
16 of slowing the rate of growth in summer peak demand by
17 minimizing the customer's use of electricity during
18 the Company's peak period. Seasonal rates are simply
19 time-differentiated rates based on an annual system
20 load shape, much as daily TOU rates are based on daily
21 system load shapes.

22
23 Q. Since Gulf still supports seasonal rates for rates RS
24 and GS, why were seasonal demand rates not proposed?

25

- 1 A. We simply did not want to introduce the additional
2 complexity of seasonal rates for those classes in this
3 filing. Instead, we chose to just try to retain the
4 seasonal rates we had on RS and GS and improve the
5 differential we had on GS.
6
- 7 Q. If seasonal rates for RS and GS are continued, how
8 should the rates be designed?
- 9 A. We propose to simply retain the same ratio of summer
10 price to winter price as in the present RS rate and to
11 apply this same ratio for the GS seasonal
12 differential.
13
- 14 Q. Dr. Johnson proposed a different set of LP/LPT rates,
15 transformer ownership discounts, and metering voltage
16 discounts. Would Dr. Johnson's proposed charges and
17 discounts produce the same revenue as Gulf's?
- 18 A. No. Dr. Johnson's rates would allow Gulf to collect
19 \$856,289.34 more in revenue than our original LP/LPT
20 revenue target of \$34,421,500 when rates are run in
21 competition. I do not believe this would be allowed
22 by the Commission. On the other hand, the ten LP/LPT
23 FEA customers that he represents would generate
24 \$156,708.60 less in revenue than Gulf's original
25

1 proposed rates. The remaining LP/LPT customers would
2 be required to make up this deficit.

3

4 Q. In Dr. Johnson's testimony, he addresses transformer
5 ownership discounts--specifically for rates LP and
6 LPT. What is the purpose of transformer ownership
7 discounts?

8 A. Some customers provide their own transformation. The
9 transformer ownership discount is utilized to give
10 these customers credit for transformation costs that
11 are not incurred by the Company in order to serve
12 these customers.

13

14 Q. In what component of the demand rate does Gulf charge
15 the transformation costs to customers?

16 A. The demand charge component includes costs associated
17 with all of the transformation necessary to provide
18 service from the production plant down to the
19 secondary distribution level. Thus, any customer
20 providing his own transformation and taking service at
21 a voltage level higher than secondary should be
22 credited for those transformation costs not required
23 to serve him. In other words, the Company returns
24 that portion of the demand charge related to

25

- 1 transformation to those customers to whom it does not
2 apply.
3
- 4 Q. Gulf's present transmission transformer ownership
5 discount is \$.70/KW/month, and the present primary
6 transformer ownership discount is \$.25/KW/month. What
7 do these prices represent?
- 8 A. These discounts are recognized as the amounts needed
9 to account for the difference in the secondary tariff
10 price and the rates associated with different voltage
11 deliveries. The \$.25/KW/month primary discount was
12 approved by the Commission in Gulf's 1981 rate case,
13 Docket No. 810136-EU, Order No. 10557. Between Gulf's
14 1981 and 1982 rate cases, the \$.70/KW/month
15 transmission discount was approved. Then both
16 discounts were retained in the 1982 rate case, Docket
17 No. 820150-EU, Order No. 11498. In both rate cases,
18 the approved discounts were determined by the
19 Commission and were not the ones proposed by Gulf.
20
- 21 Q. Why does the tariff for the demand rates provide a
22 metering voltage discount in addition to a transformer
23 ownership discount?
- 24 A. The transformer ownership discount gives the customer
25 credit for transformation costs not required to serve

1 that customer; however, it does not recognize the
2 reduction in line and transformation losses as a
3 result of the customer taking service above the
4 secondary distribution level. The metering voltage
5 discount does recognize this reduction in losses. A
6 customer providing his own transformation and taking
7 service at the primary voltage level would receive a
8 primary transformer ownership discount of
9 \$.25/KW/month and an additional metering voltage
10 discount of 1 percent of the energy charge and 1
11 percent of the demand charge under present rates.
12 Likewise, a customer providing his own transformation
13 and taking service at the transmission voltage level
14 would receive a transmission transformer ownership
15 discount of \$.70/KW/month and an additional metering
16 voltage discount of 2 percent of the energy charge and
17 2 percent of the demand charge under present rates.

18
19 Q. Is it appropriate to increase or decrease transformer
20 ownership discounts at the same percentage as rates
21 vary from unit costs?

22 A. Yes. If demand rates are set at unit cost from the
23 cost of service study, then transformer ownership
24 discounts should be set at their unit costs. However,
25 if the demand rates do not fully recover the unit

1 costs, then transformer ownership discounts should
2 bear the same ratio to their unit costs as the demand
3 charge does to its unit cost.

4

5 Q. Is it appropriate to increase transformer ownership
6 discounts at the same percentage as rates increase?

7 A. No. An increase in a specific rate does not lead to
8 the conclusion that differences between voltage
9 classifications should increase accordingly. Overall
10 costs at the corresponding levels may have increased
11 or prices may be simply set closer to costs than under
12 previous rates.

13

14 Q. Does Gulf support retaining the present transformer
15 ownership and metering voltage discounts?

16 A. The Company proposes that the transformer ownership
17 and metering voltage discounts, as developed in the
18 Company's responses to Interrogatory Nos. 110, 111,
19 and 113 of Staff's Eighth Set of Interrogatories, be
20 approved after adjusting the transformer ownership
21 discounts for the variance of demand charges from unit
22 cost.

23

24 Q. Should the SS and ISS rate schedules have provisions
25 for both transformer ownership and metering voltage

1 discounts? If so, should the level of the discounts
2 be set equal to the otherwise applicable rate
3 schedule?

4 A. The SS and ISS rate schedules should provide for
5 metering voltage discounts only, and the metering
6 voltage discount should be applied to only the SS/ISS
7 energy charges pursuant to the Commission's Order No.
8 17159 which states on page 15:

9 The rate structure for backup and maintenance
10 power service shall include a non-fuel energy
11 charge set equal to the system energy unit cost,
12 i.e., the total energy-related costs of the
13 utility divided by total energy sales, with
appropriate adjustments to reflect different line
losses at different service voltage levels, if
applicable.

14 Q. Should Gulf's proposed revisions to the language of
15 the customer charge on the standby service rate
16 schedules (SS and ISS) be approved?

17 A. No. As a result of the discussions with Staff, we
18 agree that the wording of the customer charge section
19 of the tariff needs to be revised in order to be in
20 complete compliance with Order No. 17159. Shown below
21 is a proposed revision to the customer charge section
22 of the SS and ISS tariffs:

23 Customer Charge

24 A customer will pay a Standby Service customer
25 charge of \$25.00 plus the LP/LPT customer charge
except for those customers taking supplementary
service on rate PX/PXT. These customers will pay

1 the \$25.00 Standby Service customer charge plus
2 the PX/PXT customer charge.

3 Q. Should Gulf's proposed change in the definition of the
4 capacity used to determine the applicable local
5 facilities and fuel charges on the standby service
6 rate schedules (SS and ISS) be approved?

7 A. No. Since this rate case was filed, we have worked
8 with Staff on several revisions to the SS tariff. We
9 now have a better understanding of how to apply the
10 Local Facilities Charge for rate schedules SS and ISS.
11 Even our present criteria for selecting the
12 appropriate Local Facilities is not adequate because
13 of an interpretation problem with capacities of 500 kw
14 or more. This present inadequacy does not affect our
15 current customers but may affect future standby
16 customers and needs to be adjusted. Shown below is
17 revised language for this charge:

18 Local Facilities Charge -

- 19 a. For those customers who have contracted for
20 standby service capacity not less than 100 kw
21 nor more than 499kw - \$1.60/kw of BC.
22 b. For those customers who have contracted for
23 standby service capacity not less than 500 kw
24 - \$1.35/kw of BC.
25 c. For those customers who have contracted for
standby service capacity not less than 7500 kw
and are taking supplementary service under the
PX/PXT rate - \$0.64/kw of BC.

1 In regard to fuel charges, shown below is revised
2 language for that charge which will conform to the
3 proposed Local Facilities Charge language shown above:

- 4 Fuel Charges - Fuel charges as shown below will be
5 applied to all Standby Service kwh:
6 a. For those customers who have contracted for
7 standby service capacity not less than 100 kw
8 nor more than 499 kw, the fuel cost for rate
9 schedules GSD/GSDT as shown on Sheet 6.15 will
10 be applied.
11 b. For those customers who have contracted for
12 standby service capacity not less than 500 kw,
13 the fuel cost for rate schedules LP/LPT as
14 shown on Sheet 6.15 will be applied.
15 c. For those customers who have contracted for
16 standby service capacity not less than 7500 kw
17 and are taking supplementary service under the
18 PX/PXT rate, the fuel cost for rate schedules
19 PX/PXT as shown on Sheet 6.15 will be applied.

- 20 Q. Should the proposed paragraph on the monthly charges
21 for supplementary service on the SS and ISS rate
22 schedule be approved?
23 A. Our reason for including the second sentence in that
24 proposal was to clarify that a customer who contracts
25 for 0 KW supplementary and uses only standby service
must still pay the LP/LPT customer charge in addition
to the \$25.00 Standby Service customer charge. This
condition affects only one of our present customers.
Too much time and energy has already been consumed on
the wording of this one paragraph. Thus, we will
accept without further discussion whatever wording the
Commission deems appropriate.

1 Q. Should the Interruptible Standby Service (ISS) tariff
2 language be revised to comply with the final proposed
3 Standby Service (SS) language if applicable?

4 A. Yes.

5

6 Q. In Dr. Johnson's testimony, he also supports fuel
7 costs differentiated within a rate schedule by voltage
8 level for LP and LPT rates. Has this change to the
9 fuel cost adjustment ever been considered?

10 A. Yes. This subject has been addressed by the
11 Commission in the past. However, Order No. 10289,
12 Docket No. 810001-EU, page 3, states:

13 Having reviewed the various retail class line loss
14 allocation factors, we conclude that utilization
15 of every factor is unnecessarily confusing.
16 Certain customer classes of each utility have
17 similar line loss factors, and those classes
18 should be subject to the same multiplier.

16

17 Thus, for simplicity of design, application, and
18 administration, the Commission has ordered that each
19 class of fuel costs should represent the average
20 voltage level losses for those customers. The purpose
21 of the four rate groups is to serve as a proxy for
22 voltage level. In any event, fuel cost recovery rate
23 design is not a proper subject for these hearings on
24 base rates.

25

- 1 Q. Are there any views expressed in the testimony and
2 accompanying exhibits of Mr. Kislak that cause you
3 concern?
- 4 A. Yes. It is noted that Mr. Kislak in his Table II for
5 both the winter and summer scenarios shows the
6 supplementary MW's for the four scenarios incorrectly.
7 We need to emphasize that the contract for
8 supplementary service gives the customer the option of
9 using up to his contract capacity, but this capacity
10 is not a substitute for standby service capacity. The
11 supplementary service for the scenarios A and B would
12 be 10.0 MW and for scenarios C and D would be 14.0 MW.
13 The extra 5.0 MW in the winter and the 1.0 MW in the
14 summer should be included as standby service as shown
15 in the revised portion of the table on my Schedule 6.
16
- 17 Q. Mr. Pollock and Mr. Kislak both agree that a seasonal
18 type of customer could be charged more standby demand
19 than actually taken certain times of the year. Do you
20 agree?
- 21 A. We understand their concern. It is certainly not the
22 intention of the tariff to penalize customers with
23 seasonal variations in their generation. We suggest
24 that a modification be made in the formula and
25 language as shown on Standby Service tariff sheet no.

1 6.30. This revision, as shown on my Schedule 7, would
2 adjust the "maximum totalized customer generation
3 output occurring in any interval between the end of
4 the prior outage and the beginning of the current
5 outage" portion of the formula for seasonal variation
6 in generation output. In order for us to apply this
7 adjustment to customers with seasonal generation, we
8 would need any such customers to annually provide us a
9 monthly schedule that would state what this monthly
10 adjustment (kw) should be. For example, using the
11 revised table in my Schedule 6 and a seasonal
12 reduction of 4 MW from the winter to the summer
13 season, if the maximum customer generation since the
14 last outage occurred during a winter month with
15 generation of 32 megawatts and the current outage is
16 in a summer month (scenario C), then $32 \text{ MW} - 4 \text{ MW} - 14$
17 $\text{MW} - 5.5 \text{ MW} = 8.5 \text{ MW}$ standby service which is the same
18 as if the maximum generation since the last outage
19 occurred during a summer month with no seasonal
20 adjustment in generation output. By properly
21 utilizing the formula, a customer should never be
22 charged for more standby service than that customer
23 actually takes.
24
25

- 1 Q. Are there any other problem areas in Mr. Kisla's
2 testimony?
- 3 A. Yes. In comparing his scenarios to the tariff at the
4 bottom of his Table II, Mr. Kisla incorrectly stated
5 the MAX for scenarios C and D at 32 MW. It should be
6 28 MW as shown in the "Summer Hot" column of
7 Mr. Kisla's Table II. This correction would result in
8 standby service of 8.5 MW and 14.0 MW in lieu of the
9 incorrect amounts of 12.5 MW and 18.0 MW.
10
- 11 Q. Mr. Kisla has stated that subtracting the actual
12 standby used results in a 5 MW discrepancy for each
13 scenario. Do you agree with this statement?
- 14 A. No. As previously stated, for the winter scenarios
15 Mr. Kisla counted 5 MW as supplementary service, and
16 for the summer scenarios counted 1 MW as supplementary
17 service when in actuality these are standby service
18 MW's.
19
- 20 Q. Mr. Kisla has recommended calculating the daily
21 standby service demand by taking the difference
22 between the highest on-peak readings in each day of an
23 outage and the highest on-peak reading during a non
24 outage period of the same billing period. What is
25 your opinion of this method?

1 A. First, this method would not work if a customer took
2 supplementary service with the SE rider applied. Use
3 of SE would inflate the customer's normal usage
4 pattern and cause the customer to pay less for standby
5 than actually taken. In addition, because outages can
6 extend beyond one billing period, you may not be able
7 to select the two readings in the same billing period.
8 Further, considerable thought and time have been spent
9 on the present wording of the determination of standby
10 service (kw) rendered section of the SS tariff
11 utilizing input from Commission Staff, Company
12 employees, and our customers. We were striving for a
13 method that would make the calculation of standby
14 service demand more exact and eliminate any guesswork.
15 We believe that, with our previously proposed
16 inclusion of an adjustment for seasonal variation in
17 generation output, that this method will work well.
18 We did, however, calculate the standby service demand
19 for the four scenarios in Mr. Kisla's Table II using
20 his methodology. With this set of variables, the
21 standby service calculated per the tariff, modified as
22 I have proposed, and per Mr. Kisla's methodology are
23 the same as shown on my Schedule 8 including the
24 correction I discussed on page 26.
25

- 1 Q. Why did Gulf choose the customer's highest generation
2 output since the end of the previous outage and the
3 beginning of the current outage in the formula instead
4 of the customer's normal generation?
- 5 A. First, we were trying to remedy a problem that
6 developed with the wording on the standby service
7 demand determination section of the tariff when the SS
8 tariff was revised February 1, 1990. Our goal, as
9 stated previously, was to come up with a methodology
10 that would make the determination of the daily standby
11 service demand a much easier and more exact task. The
12 previous method of selecting the generation in the
13 second prior interval was at times a hindrance to the
14 customer. Normally, if the customer experiences an
15 outage, it may not be immediate but demand may ramp up
16 for several demand intervals. Thus by just comparing
17 the second prior interval, this would not necessarily
18 be the customer's "normal generation." We also
19 believed that using a so-called "normal generation
20 demand" was not specific enough. Thus we chose to use
21 the maximum generation since the last outage as the
22 so-called "normal generation." We believe this is
23 more representative of the customer's normal
24 generation. The inclusion of the new adjustment for
25 seasonal variation in generation output in the formula

1 will take care of any seasonal types of variation in
2 generation.

3
4 Q. Mr. Kislak, as well as Mr. Pollock suggested that
5 standby customers be allowed to purchase as-available
6 energy under the SE rider in lieu of standby service.
7 What are Gulf's thoughts on this alternative?

8 A. If the Commission did not require that a customer take
9 service under the SS rate if his total generating
10 capability (1) exceeds 100 KW, (2) supplies at least
11 20 percent of this total electrical load, and (3) is
12 operated for other than emergency and test purposes,
13 then the SE rider might be an option for the customer.
14 However, since that is not the case, and in order to
15 be in compliance with the Commission's standby service
16 Order No. 17159, any backup or maintenance service as
17 defined by that order must be billed under the
18 applicable standby service rate. Further, Order No.
19 17159 states on page 17:

20 . . . standby customers shall not be permitted to
21 take backup or maintenance power on the otherwise
22 applicable full requirements rate schedule.

23 Thus, maintenance power must be billed under the
24 standby service rate as required by the standby
25 service order. In addition, according to the
applicability section of the SE rider, this rider can

1 only be applied to full requirements customers on the
2 LP, LPT, PX, or PXT rate.

3
4 Q. Mr. Pollock, as well as Mr. Kisla, recommends a
5 different treatment of backup and maintenance power as
6 far as establishing a ratchet for determination of the
7 standby service demand to be used in the calculation
8 of the local facilities charge and reservation charge.
9 He refers to page 21 of order no. 17159 and implies
10 that the ratchet refers only to backup power. Would
11 Gulf raise the contract KW if the customer's
12 maintenance demand exceeded his standby service
13 contract demand?

14 A. Yes. The beginning of that paragraph in Order No.
15 17159 states that the initial contract demand
16 represents the maximum backup or maintenance demand
17 that the customer expects to impose on the utility.
18 Because the initial contract is based on backup or
19 maintenance, any change in either type of service need
20 would warrant a change in the contract capacity.
21 Further, on page 5 of order no. 17159 it states:

22 While we find that the expected load
23 characteristics of both backup and maintenance
24 power are sufficiently different from standard
25 services to warrant separate rate schedules, we cannot, based upon the record in this case, find that backup and maintenance power are sufficiently different from each other to warrant separate

1 cost-based rates. In theory, if maintenance power
2 service can be scheduled to avoid a utility's
3 peaks, it should not be assigned any cost
4 responsibility for demand related production and
5 bulk transmission costs. However, there are
6 several factors that may make it difficult or
7 impossible to distinguish between backup and
8 maintenance power. FPC witness William Slusser
9 testified that backup and maintenance are
10 difficult to distinguish from the utility's
11 perspective because the utility must provide the
12 same level of replacement power regardless of
13 whether the customers' generator is out for
14 scheduled maintenance or has been forced out.
15 Mr. Slusser added that customers with more than
16 one generator may simultaneously experience forced
17 and scheduled outages. He testified that he found
18 it difficult to distinguish any difference in the
19 standby cost impact of the two.

20 We find Mr. Slusser's testimony to be persuasive.
21 In a cost-of-service analysis using a 12 CP
22 allocator to allocate demand-related costs, the
23 cost responsibility will be the same for 10 MW of
24 maintenance power taken for a full month as for 10
25 MW of backup power taken intermittently but only
 during one monthly peak hour of the year.
 (emphasis added)

16 Q. Mr. Pollock proposed a different method of calculating
17 the non-fuel energy charge and reservation charge.

18 Did the Company follow the guidelines established in
19 standby rate Order No. 17159 in calculating these
20 charges? If so, is there any reason for not deviating
21 from this method?

22 A. Yes. The final Order states that "the public interest
23 will best be served by requiring a uniform approach to
24 cost allocation and rate design for standby services."
25 That uniform approach for the design of all standby

1 service rate components is spelled out very
2 specifically in the Order.

3

4 Q. Why did the Company increase the SS rate class by more
5 than 1.5 times the overall system average percentage
6 rate change?

7 A. As stated in my prefiled testimony, the SS rate was
8 designed per the rate design procedures specified in
9 Order No. 17159 in the standby rate docket.

10

11 Q. Mr. Pollock suggests using a different forced outage
12 rate in the design of the reservation charge and daily
13 demand charge. Would this be appropriate?

14 A. Again, the Commission insisted on a uniform approach
15 to rate design in the State. Thus, since the Order
16 specified using a forced outage rate of 10 percent in
17 the design of the reservation charge and daily demand
18 charges, we chose not to use a different forced outage
19 rate. In addition, Mr. Pollock appears to contradict
20 himself since he is supporting a different forced
21 outage rate for rate design purposes; and yet for the
22 Cost-of-Service Study, he recommends using the 10
23 percent forced outage rate.

24

25

1 Q. Should Gulf revise the forecasted KW for the customer
2 who experienced an outage of his generation capacity
3 and took back-up power from Gulf but was not billed on
4 the SS rate?

5 A. No. The 7959 KW was not reported as standby service
6 by the customer. This KW is Gulf's current best
7 estimate of what we now believe could have been
8 reported by the customer as standby in September of
9 1989 had they had a better understanding of when an
10 outage should be reported. The estimate was prepared
11 as my Late Filed Exhibit No. 15 to my deposition by
12 the Staff in this docket. We do not believe it is
13 appropriate to backbill the customer based on the 7959
14 KW nor do we intend to change their BC from the
15 present BC of 7500 KW. In the revised cost of service
16 study and the revised rate design, we used the new
17 contract KW's of 3000 KW in February 1990 and 7500 KW
18 beginning March 1990 in our forecast. We believe
19 forecasting 7959 SS KW would be overstating the
20 forecast as the Company has contracted for only 7500
21 KW at the present time. We believe the customer will
22 limit its standby to no more 7500 KW in the future.
23 In fact, its max SS has been no more than 7500 KW
24 since the one time occurrence of 7959 KW eight months
25 ago.

- 1 Q. Has Gulf complied with Order No. 17568, Docket No.
2 850102-EI, by making the SE Rider customers a separate
3 rate class in this rate case?
- 4 A. During a preliminary conference regarding the MFR's
5 before filing our withdrawn case, Docket No.
6 881167-EI, a verbal agreement between the Company and
7 the then Bureau Chief of Electric Rates was reached
8 not to separate the SE customers from the others in
9 their respective rate classes because SE is an
10 optional rider applied to other rate classes and not a
11 separate rate class in itself. This is the same
12 treatment given to customers in the residential class
13 taking the optional levelized billing rider and for
14 customers on all of the optional TOU rates. The
15 Company has relied on this very reasonable agreement.
16 Nevertheless, on May 9, 1990, as a part of Staff's
17 Thirteenth Set of Interrogatories, Mr. O'Sheasy has
18 been requested to redo the cost of service study
19 making several changes. One such change is to make
20 the SE Rider customers a separate rate class. We will
21 file the Company's study in response to these
22 interrogatories as soon as practicable.
- 23
24 Q. Why is Gulf opposed to making the SE Schedule a rate
25 and not an optional rider?

1 A. Because it would disrupt the standard rate classes and
2 destroy the SE rider. LP/LPT and PX/PXT customers
3 opting for the rider would be grouped together. The
4 Company has no obligation under the optional rider to
5 declare SE periods, and the customer can go off the
6 rider at any time. This would not be the case if it
7 was changed to a separate rate schedule. If customers
8 could not freely leave the rider, we would almost
9 certainly have to state a minimum for the number and
10 duration of SE periods that would be declared.

11

12 Q. With SE remaining a rider, how should rates be
13 designed?

14 A. Billing determinants for customers opting for the SE
15 rider should be combined with non SE customers'
16 billing determinants for rate design purposes. This
17 is the procedure used in designing Gulf's proposed
18 rates. This issue related to Rider SE was introduced
19 by the Staff, but no testimony has been offered to
20 support a position.

21

22 Q. How were Gulf's proposed service charges derived?

23 A. The proposed service charges were selected based on
24 our cost studies shown in MFR Schedule No. E-10.

25

1 Q. What are the appropriate service charges to be
2 collected by Gulf Power Company?

3 A. The following are the Company's proposed service
4 charges:

5 Initial Connection \$20.00

6 Investigation Charge 55.00

7 Temporary Service Pole 60.00

8 All other service charges remain at current levels.

9

10 Q. Staff has taken the position that four of the service
11 charges should be less than Gulf's proposed charges.
12 Can you tell us why your proposed charges are
13 appropriate?

14 A. In designing our proposed rates as well as our
15 proposed service charges, basic rate making
16 philosophies of simplicity of design, application, and
17 administration were utilized. For these reasons, Gulf
18 supports our proposed service charges in lieu of
19 Staff's. For example, we have proposed to allow two
20 different types of reconnection charges to remain
21 unchanged at \$16.00. The Staff proposes to increase
22 one by \$1.60 and reduce the other by \$1.50 to move
23 them closer to costs. We believe this is needless
24 tinkering with the rates. One of our objectives has
25 been to keep all of these prices at whole dollar

1 amounts. The Staff would have us reduce our proposed
2 initial service charge by \$.25. The effect of this
3 change on total retail jurisdictional revenue is less
4 than \$200 per month!

5

6 Q. You have reviewed Mr. Pollock's testimony and
7 accompanying exhibits. Are there any other areas of
8 his testimony that you would like to address?

9 A. Yes. We disagree with Mr. Pollock's method of
10 allocating the revenue increase among the various rate
11 classes by moving all rate classes an arbitrary one
12 half of the way closer to the unit costs in the cost
13 of service study. He must revert to this method of
14 severely limiting the movement of customers on his
15 proposed rates because of the drastic distortion his
16 cost method introduces relative to the method used by
17 the Company and approved by the Commission in the
18 Company's past several rate cases. Without this
19 limitation, Mr. Pollock would be requesting a
20 \$1,323,000 rate reduction for his clients.

21 Q. What method does Gulf use to allocate the revenue
22 increase among the various rate classes?

23 A. The cost of service study for present rates served as
24 the starting point for allocating the increase among
25 the classes. From there, the proposed \$26,295,000

1 revenue increase was spread in a manner that caused
2 the rate of return for each class to move closer to
3 the retail system average rate of return at the
4 proposed revenue level. The exception is the revenue
5 from the SS class, which resulted from the use of rate
6 design procedures specified in Order No. 17159 in the
7 standby rate docket. In compliance with this
8 Commission's previously stated guideline that no class
9 should receive an increase or decrease greater than
10 1.5 times the overall system average percent increase,
11 the decrease in the OS-III class was restrained.
12 Gulf's allocation method gives proper recognition to
13 the impact the increases will have on each class,
14 Commission precedent, previous rate case treatment of
15 the various classes, as well as Mr. O'Sheasy's cost of
16 service study.

17
18 Q. In Mr. Wright's testimony, he advocates setting GS
19 rates equal to RS rates. Would Gulf consider setting
20 the GS rates equal to the RS rates as well as GST
21 rates equal to RST rates?

22 A. Yes. Both groups are served by non-demand meters, and
23 their load factors are quite close. Combining the two
24 groups of customers would result in an energy charge
25 unit cost of \$0.0034789 per KWH and a customer charge

1 unit cost of \$10.45 under proposed rates. These
2 charges remain fairly close to the proposed RS unit
3 costs of \$0.0034472 per KWH and a \$9.71 customer
4 charge; however, they represent a substantial decrease
5 in GS unit costs under proposed rates and would help
6 to eliminate the subsidy problem that exists with both
7 rates.

8

9 Q. If it is not appropriate to assume that customers on
10 present rates would remain on the same rate when
11 proposed rates become effective, explain why this is
12 not the case.

13 A. This would not be an appropriate rate design
14 assumption. Let me explain Gulf's rate design
15 process. First we produce rates designed using the
16 forecasted billing determinants for each rate class.
17 Next, with our rate design computer program, we run
18 the forecasted customer billing determinants against
19 these preliminary rates and also run the preliminary
20 rates in competition with other rates to assure that
21 each customer is on the most economical rate for that
22 customer; assuring, of course, that all qualifications
23 or restrictions of the rate are met. Through this
24 process the Company is able then to do any necessary
25 fine tuning of the rates through successive iterations

1 in order to get as close as possible to the proposed
2 revenue target. If we did not check for crossovers
3 (competition runs), we would not recover the proposed
4 revenue because those customers crossing to a
5 different rate would be paying lower prices and thus
6 not producing the revenue that was originally
7 intended.

8
9 Q. Once an increase is granted, would it be appropriate
10 to allow the Company to redesign the rates to recover
11 the approved revenue, run the rates in competition,
12 and go through the same iteration process as was done
13 in the original filing of the case and the revised
14 portion of this case?

15 A. Yes. If not allowed this opportunity because of the
16 customer crossovers I just discussed, the Company
17 would not collect the full amount of the granted
18 revenue increase as intended by the Commission in its
19 decision.

20 Prior to the 1984 rate case, the Commission has
21 always allowed Gulf to go through this iteration
22 process. However, the final implementation of rates
23 in that case was delayed seven days because of this
24 issue. We hope by discussing this issue now, the
25 Commission will understand the need for the Company to

1 participate in this part of the rate design process,
2 so that we will not experience the same needless delay
3 when final rates in this case are implemented.

4
5 Q. How should the revenue shortfall, if any, be
6 recovered in order to properly recognize crossovers
7 between rates?

8 A. First, let me explain in more detail how the iteration
9 process works. If, for example, the revenue target
10 for rate class GSD/GSDT was \$50,000,000 and after
11 running the proposed rates against the forecasted
12 customer billing determinants, the GSD/GSDT rate class
13 only produced \$44,000,000 in proposed revenue due to
14 crossovers to cheaper rates, then it would be
15 necessary to fine tune the GSD/GSDT proposed rates to
16 recover the adjusted \$6,000,000 revenue shortfall (the
17 adjustment results from accounting for any revisions
18 to rates that the crossovers are billed under) from
19 the customers who would remain on the GSD/GSDT rates.
20 Using this methodology, the original GSD/GSDT
21 customers would produce the total revenue target of
22 \$50,000,000 as originally intended. This same
23 methodology should be used for all demand rate classes
24 in order to recover any revenue shortfall that results
25 from crossovers between rates or classes. For the

1 non-demand rate classes (RS/RST and GS/GST) this
2 methodology would not be necessary because the only
3 crossovers we are able to predict are those which
4 occur within the class if a TOU customer crosses over
5 to the standard rate.

6 A thorough review of each customer's usage is done
7 during this iteration and crossover process to assure
8 that customers are on the appropriate rate schedule
9 under proposed rates. After the rate case, any
10 customers that would benefit significantly by crossing
11 over to another applicable rate schedule would be
12 notified and given the opportunity to change rates.

13

14 Q. Should the Company's rates for street and outdoor
15 lights be approved?

16 A. Yes. No other party has filed testimony regarding
17 Gulf's street and outdoor light rates. Nevertheless,
18 the Staff has taken some unsupported positions in
19 their preliminary list of issues.

20

21 Q. Is it appropriate to eliminate the general provisions
22 pertaining to replacement of lighting systems on the
23 Outdoor Service Schedule (OS)?

24 A. Yes. Gulf proposes to eliminate such a provision from
25 the tariff altogether. This would allow proper price

1 signals to encourage replacement of these old mercury
2 vapor fixtures. An issue has been raised in this
3 proceeding seeking a revised provision dealing with
4 the replacement of a mercury vapor fixture with a high
5 pressure sodium fixture. This would impede the
6 replacement process which Gulf hopes to encourage with
7 the proposed rate design for the lighting services.
8 We believe most customers will be unwilling to pay the
9 undepreciated cost of the fixture and the cost of
10 removal in order to get the more efficient sodium
11 vapor fixture. Customers will soon realize they can
12 avoid this payment simply by telling us to take down
13 the mercury vapor light one day and then call back
14 later and request a new sodium vapor light. Because
15 two trips will be required, this will double the
16 Company's removal and installation expense.

17
18 Q. Should recreational lighting customers that currently
19 take service under OS-III be transferred to OS-IV?

20 A. Yes. These type customers consist of baseball parks,
21 football and soccer fields, and tennis courts which
22 are only used during portions of night-time hours.
23 Since these customers' load characteristics differ
24 from OS-III and OS-II, they should not receive service
25 under those sections. Customers receiving service

1 under OS-III have a continuous load characteristic.
2 OS-II loads are photo-cell or time-clock controlled
3 and remain on during the entire period of darkness,
4 whereas recreational lighting loads are on at random
5 times during the early part of the night. I do not
6 support moving a group of customers with varying usage
7 characteristics into a group with very homogeneous
8 usage characteristics.

9
10 Q. Should recreational lighting customers that currently
11 take service under OS-III be transferred to the GS or
12 GS-D rate?

13 A. No. These recreational lighting customers have a load
14 characteristic which peaks at a different time than
15 the coincident peak or system peak of GSD or GS
16 customers. This difference shows that these customers
17 should not have the same demand allocated cost as the
18 GSD or GS rates.

19
20 Q. Does this conclude your rebuttal testimony?

21 A. Yes.

22

23

24

25

AFFIDAVIT

STATE OF FLORIDA)
)
COUNTY OF ESCAMBIA)

Docket No. 891345-EI

Before me the undersigned authority, personally appeared
Jack L. Haskins, who being first duly sworn,
deposes and says that he/she is the Manager of Rates and
Regulatory Matters and Assistant Secretary of Gulf Power
Company and that the foregoing is true and correct to the best
of his/her knowledge, information and belief.

Jack L. Haskins

Sworn to and subscribed before me this 11th day of
May, 1990.

Candace Klingenstein
Notary Public, State of Florida at Large

My Commission Expires: MY COMMISSION EXPIRES MAY 18, 1991

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891345-E1

 ANALYSIS OF PROPOSED REVENUE BY RATE

 12 MONTHS ENDING DECEMBER, 1990

 (NO MIGRATION)

LINE NO.	RATE SCHEDULE	PROPOSED REVENUE INCREASE	ADDITIONAL REVENUE FROM SERVICE CHARGES			PROPOSED INCREASE AFTER ADJUSTMENTS	INCREASED UNBILLED REVENUE	ADJUSTED REVENUE RATE DESIGN TARGET INCREASE
			INITIAL SERVICE	TEMPORARY SERVICE	INVESTIGATION FEE			
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)(a)	(9)(b)
1	RS/RST	\$17,538,000	\$25,496	\$0	\$21,425	\$17,491,079	\$39,795	\$17,451,284
2	GS/GST	\$0	\$4,720	\$42,036	\$275	\$(47,031)	\$(144)	\$(46,887)
3	GSD/GSDT	\$4,757,000	\$1,260	\$0	\$125	\$4,755,615	\$10,700	\$4,744,915
4	LP/LPT	\$3,735,000	\$0	\$0	\$0	\$3,735,000	\$11,108	\$3,723,892
5	PK/PKT	\$0	\$0	\$0	\$0	\$0	\$0	\$0
6	OSI & II	\$186,000	\$0	\$0	\$0	\$186,000	\$592	\$185,408
7	OSIII	\$(53,000)	\$0	\$0	\$0	\$(53,000)	\$(157)	\$(52,843)
8	SS	\$132,000	\$0	\$0	\$0	\$132,000	\$0	\$132,000
		-----	-----	-----	-----	-----	-----	-----
		\$26,295,000	\$31,476	\$42,036	\$21,825	\$26,199,663	\$61,894	\$26,137,769
		*****	*****	*****	*****	*****	*****	*****

Schedule 1

(a) Column 7 - Column 9
 (b) Column 7/(1 + (Present Unbilled Base Revenue/Present Billed Base Revenue))

Schedule 2

801345-EI (NO MIGRATION)
 RATES OF RETURN BY RATE CLASS

Rate Class	Present		Proposed	
	R.O.R. (%)	Index	R.O.R. (%)	Index
RS/RST	8.60	0.88	7.70	0.93
GS/GST	13.32	2.02	13.32	1.60
GSD/GSDT	7.26	1.10	8.00	1.06
LP/LPT	8.34	0.96	8.34	1.00
PX/PXT	8.34	1.26	8.34	1.00
OSI & II	7.45	1.13	8.34	1.00
OSIII	21.95	3.33	17.00	2.04
SS	10.00	1.53	12.94	1.55
TOTAL RETAIL	8.60	1.00	8.34	1.00

Schedule 3

Average Cost of
Localized Investment

891345-EI (NO MIGRATION)

Rate Class GSD/GSDT

\$12,347,000•	=	\$1.60 /KW
<u>7,696,772KW</u>		

Rate Class LP/LPT

\$5,028,000•	=	\$1.35 /KW
<u>3,730,465KW</u>		

Rate Class PX/PXT

\$1,061,000•	=	\$0.64 /KW
<u>1,651,152KW</u>		

•Revised Schedule B (Witness: O'Sheey)

NOTE: The KW's used in the above calculations are based on 100%
ratcheted KW's for the class in order to be consistent with
Standby Rate Order No. 17159.

Schedule 4

EFFECT OF MR. POLLOCK'S
PROPOSED MINIMUM ANNUAL BILLING DEMAND CHARGE

	Gulf's Annual PXT Bill -----	Gulf's Minimum PXT Bill -----	Pollock's Minimum Annual Bill -----
Customer 1	\$1,812,136	\$1,783,751	\$1,853,472
Customer 2	2,004,737	1,940,260	2,174,674
Customer 3	1,170,701	1,127,606	1,295,497
Customer 4	2,194,811	2,081,310	2,114,953
Customer 5	1,696,399	1,645,277	1,850,119
Customer 6	7,488,355	7,210,913	7,394,608

Schedule 5

GSD MINIMUM BILL VS GSD

CED BILL

	<u>Minimum Bill</u>	<u>CED Bill</u>
Customer Charge	\$ 40.00	\$ 40.00
Demand Charge 30 KW @ \$4.52/KW	135.60	135.60
Energy Charge 500 KWH @ \$0.01427/KWH	0.00	7.14
Primary Discounts		
30 KW @ \$0.25/KW	0.00	(7.50)
30 KW @ \$4.52/KW @ 1%	0.00	(1.36)
500 KWH @ \$0.01427/KWH @ 1%	0.00	(0.07)
	<u>Minimum Bill</u> \$175.60	<u>Subtotal</u> \$173.81
Fuel Charge 500 KWH @ \$0.02466/KWH	12.33	12.33
ECCR 500 KWH @ \$0.00007/KWH	0.04	0.04
	<u>\$187.97</u>	<u>\$186.18</u>

NOTE: The customer would be billed the minimum bill of \$175.60 plus the applicable fuel and ECCR charges since the minimum bill is more than the comparable CED bill of \$173.81.

Schedule 6

Revision of Mr. Kisla's Table II

	Winter Cold	Winter Outage		Summer Hot	Summer Outage	
		A	B		C	D
Turbine Output	19.0	0.0	0.0	17.0	0.0	0.0
Turbine Output	9.0	10.5	10.5	7.0	10.0	10.0
Turbine Output	4.0	4.0	4.0	4.0	4.0	4.0
Self Gen	32.0	14.5	14.5	28.0	14.0	14.0
Supplementary	10.0	10.0*	10.0*	14.0	14.0*	14.0*
Standby	0.0	12.5*	17.5*	0.0	8.5*	14.0*
Reduce Load	0.0	5.0	0.0	0.0	5.5	0.0
Sum of Factor	42.0	42.0	42.0	42.0	42.0	42.0

*These numbers are the ones that were shown incorrectly on Mr. Kisla's Table II.

GULF POWER COMPANYDetermination of Standby Service (KW) Rendered:

The amount of standby service (KW) taken by the customer shall be determined in the following manner:

Within three (3) days of an outage of the customer's generating equipment, the Customer will notify the Company that such outage has occurred, will specify the amounts (KW) of Standby Service, if any, expected to be taken, and give an estimate of the expected duration of that outage. Within three (3) days after normal operations are restored, the Customer will notify the Company that operations are back to normal and Standby Service, if taken, is no longer required. On the day after the last day of each billing period, the customer will provide the Company a written report specifying (1) the beginning date and time of each outage, (2) the ending date and time of each outage, (3) the daily maximum amount (KW) of Standby Service, if any, taken during each outage of the billing period, and (4) the daily on-peak period load reduction (KW) that is a direct result of the customer's generation outage. If the Standby Service taken on a particular day occurs during an on-peak period as well as an off-peak period, then the daily maximum amount (KW) of Standby Service will be shown separately for each on-peak period and off-peak period. The information from this written report in combination with the Company's metered data will be applied to the formula shown below to determine the amount of daily Standby Service (KW) taken by the customer during designated peak hours for each day during the outage. Provided, however, that at no time will the amount (KW) of daily Standby Service being taken by the Customer exceed the difference between the maximum totalized Customer generation output (KW) occurring in any interval between the end of the prior outage and the beginning of the current outage (adjusted for seasonal variation in generation output, if applicable) and the minimum totalized Customer generation output (KW) occurring in any interval during the daily on-peak period of the current outage, and shall not exceed the total service (KW) being supplied by the Company.

Daily Standby Service (KW) =

Maximum totalized customer generation output occurring in any interval between the end of the prior outage and the beginning of the current outage (adjusted for seasonal variation in generation output, if applicable) .

Minus the Customer's daily generation output (KW) occurring during the on-peak period of the current outage.⁽¹⁾

Minus the daily on-peak period load reduction (KW) that is a direct result of the Customer's current generation outage.⁽¹⁾

All amounts (KW) of service supplied by the Company during such outage in excess of the amounts (KW) of Standby Service are to be treated as actual measured demand in the Determination of Billing Demand of the Rate Schedule established for Supplementary Service. In no event, shall Customer's demand (KW) billed as Standby Service also be billed as Supplementary Service.

(1) The customer's daily generation output (KW) and daily on-peak period load reduction (KW) that are used in the formula must occur during the same 15 minute interval as the daily Standby Service (KW) that is used for billing purposes.

ISSUED BY:

EFFECTIVE:

Schedule 8

KISLA'S METHOD

	Highest Usage(1) -----		Lowest Usage(2) -----		
Scenario A	22.5	-	10.0	=	12.5 MW SS
Scenario B	27.5	-	10.0	=	17.5 MW SS
Scenario C	22.5	-	14.0	=	8.5 MW SS
Scenario D	28.0	-	14.0	=	14.0 MW SS

GULF'S METHOD USING FORMULA

Scenario A	32.0	-	0.0	-	14.5	-	5.0	=	12.5 MW SS
Scenario B	32.0	-	0.0	-	14.5	-	0.0	=	17.5 MW SS
Scenario C	28.0	-	0.0	-	14.0	-	5.5	=	8.5 MW SS
Scenario D	28.0	-	0.0	-	14.0	-	0.0	=	14.0 MW SS

- (1) Supplementary plus standby
(2) Supplementary only