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April 26, 1993

Mr. Steve Tribble, Director
Division of Records and Reporting
Florida Public Service Commission
101 East Gaines Street
Tallahassee, Florida 32399-0850

via Hand Delivery

Re: Application for Determination of Need for an
Intrastate Natural Gas Pipeline; Docket #920807-GP

Dear Mr. Tribble:

Enclosed for filing please find an original and fifteen copies of Sunshine Pipeline's Rebuttal Testimony of Mr. Judah L. Rose for the above-referenced docket.

*You will also find enclosed a copy of this letter and a diskette containing the same information. Please date-stamp the copy of the letter to indicate that the original was filed and return a copy to me.

If you have any questions regarding this matter, please feel free to contact me. Thank you for your assistance in processing this filing.

* returned unfiled

Respectfully,

HABEN, CULPEPPER, DUNBAR
& FRENCH, P.A.

Peter M. Dunbar
Peter M. Dunbar

PMD/tmz
Enclosures

cc: All parties of record (w/ enclosures)

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CERTIFICATE OF SERVICE
DOCKET NO. 920807-GP

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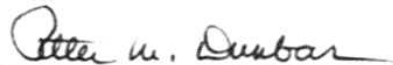
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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Application for)
Determination of Need for)
an Intrastate Natural Gas)
Pipeline by SunShine)
Pipeline Partners)

Docket No.: 920807-GP
Filed: April 26, 1993

REBUTTAL TESTIMONY

OF

JUDAH L. ROSE

FOR

SUNSHINE PIPELINE PARTNERS

DOCUMENT NUMBER-DATE

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FPSC-RECORDS/REPORTING

1 REBUTTAL TESTIMONY OF
2 JUDAH L. ROSE
3 FOR
4 SUNSHINE PIPELINE PARTNERS
5 BEFORE THE
6 FLORIDA PUBLIC SERVICE COMMISSION
7 DOCKET NO. 920807-GP
8

9 Q. Please state your name and business address.

10 A. My name is Judah L. Rose. My business address is
11 9300 Lee Highway, Fairfax, Virginia 22031.

12 Q. Have you previously submitted testimony in this
13 Docket?

14 A. Yes.

15 Q. What is the purpose of this rebuttal testimony?

16 A. The purpose of this testimony is to respond to and
17 rebut direct testimony of Dr. Paul Carpenter for
18 Florida Gas Transmission filed on April 12, 1993.

19 Q. Please outline and summarize your rebuttal
20 testimony.

21 A. The first section of my rebuttal testimony responds
22 to Dr. Carpenter's assertion that my analysis does
23 not have a place in a market-based determination of
24 need since my analysis is not tied to the specific
25 location of SunShine. This section discusses the

1 accessibility of SunShine pipeline to demand, and
2 concludes that my approach was reasonable and
3 appropriate to the determination of need because
4 the large majority of demand is accessible to
5 SunShine.

6 The second section responds to Dr. Carpenter's
7 assertion that my analysis does not have a place in
8 a market-based determination of need since it is
9 not tied to the specific timing of the SunShine
10 project. This section discusses the similarity of
11 my 2000 estimate of demand to demand in 1999, and
12 concludes that my analysis is tied to the specific
13 timing of the SunShine pipeline.

14 The third section responds to Dr. Carpenter's
15 assertion that my analysis grossly overestimates
16 demand because I ignore utility plans and conducted
17 an aggregate analysis. This section explains that
18 I did not ignore utility plans, why my approach was
19 appropriate, and why my results are not an
20 overestimate of demand.

21 The fourth section responds to an assertion by Dr.
22 Carpenter that Order 636 substantially lessens the
23 benefits associated with SunShine's entry into the
24 market. This section concludes that Order 636 has
25 little relationship to the need for pipeline

1 capacity into Florida.

2 SECTION I - LOCATION

3 Q. What is your understanding of the reasons why Dr.
4 Carpenter believes that your testimony does not
5 have a place in a market-based determination of
6 need?

7 A. Dr. Carpenter asserts on page 20 of his direct
8 testimony that my analysis does not have a place in
9 a market-based determination of need in part
10 because the pipeline demand estimate is never tied
11 to the location of the SunShine project, but
12 instead is for the entire State of Florida.

13 Q. Do you agree that your analysis is not tied to
14 location of the SunShine project?

15 A. No. When I began my analysis, I estimated demand
16 on a statewide basis because I assumed that the
17 large majority of demand would be accessible to new
18 pipeline projects. I made this assumption for two
19 reasons. First, I estimated demand for pipeline
20 capacity assuming gas transportation costs of
21 \$0.65/Mcf on a real, levelized annuity basis. This
22 transportation cost estimate is reasonable, and
23 conservative (i.e., on the high side relative to my
24 understanding of the SunShine Pipeline
25 transportation cost cap) as discussed immediately

1 below. Second, in the long term, new pipelines
2 like SunShine will be accessible to the majority of
3 new powerplants, especially after factoring in the
4 flexibility that most new powerplants will have in
5 determining their sites.

6 Subsequently, as I continued my analysis, I found
7 additional evidence supporting my original
8 supposition that a new pipeline like the SunShine
9 pipeline could access a large share of demand.
10 This applies to both the demand from existing
11 oil/gas steam powerplants, and from new
12 powerplants.

13 **Section I.1 - Existing Powerplants**

14 Q. Why is the accessibility of SunShine to existing
15 oil/gas steam powerplants in Florida important?

16 A. Florida has over 13,000 megawatts of existing
17 oil/gas steam capacity which still consume large
18 amounts of oil. Florida produced 67 percent more
19 power from oil than gas in 1991. Florida consumes
20 more oil in the generation of electricity than any
21 other state: its generation from oil in 1992 was
22 56 percent higher than the second highest state
23 (New York), and more than 100 percent higher than
24 the third highest state (Massachusetts).

25 I forecast that a substantial amount of these

- 1 powerplants will switch to natural gas from oil.
2 In total, about 57 percent of this existing oil/gas
3 steam capacity will demand firm pipeline capacity.
- 4 Q. Please describe how you determined whether existing
5 oil/gas steam powerplants were accessible to the
6 SunShine pipeline.
- 7 A. First, I asked SunShine Pipeline Partners to deter-
8 mine which existing powerplants were accessible.
- 9 Q. How was accessibility defined?
- 10 A. The definition of accessibility had two components:
11 technical feasibility and economical feasibility.
- 12 Q. What was the definition of technical feasibility?
- 13 A. The definition of technical feasibility was
14 determined by SunShine. In general terms, my
15 understanding is that they analyzed the feasibility
16 of physically building a pipeline to the relevant
17 areas of the state.
- 18 Q. What was the result of SunShine's review of
19 technical feasibility?
- 20 A. SunShine concluded that it was technically feasible
21 to serve all existing oil/gas steam powerplants in
22 the state except the powerplants in the Florida
23 Keys.
- 24 Q. What was the definition of economic feasibility?
- 25 A. The definition of economic feasibility was that

- 1 plant locations could be served for a cost less
2 than or equal to the \$0.65/Mcf transportation costs
3 used in my analysis of demand.
- 4 Q. What was the source of the \$0.65/Mcf transportation
5 cost?
- 6 A. I developed that estimate, which I believe to be
7 reasonable and conservative. By conservative, I
8 mean that it is high, and therefore, errs on the
9 side of estimating low demand for natural gas. The
10 \$0.65 is a real levelized annuity for a thirty year
11 period in 1991 dollars, and is for the total firm
12 transportation costs from wellhead to customer.
- 13 Q. What is the real (i.e., inflation adjusted, 1991
14 dollars) 30-year annuity price that has the same
15 present value as the SunShine cost cap which
16 extends from 1995 to 2019, assuming 4 percent
17 annual average inflation?
- 18 A. Approximately \$0.43/Mcf.
- 19 Q. What is the importance of comparing the \$0.65/Mcf
20 and \$0.43/Mcf real annuity prices?
- 21 A. SunShine could increase its cost cap 51 percent in
22 all years and still meet my definition of economic
23 accessibility, and be consistent with my estimate
24 of the demand for gas capacity.
- 25 Q. What would be the implications for your analysis of

1 natural gas demand in Florida if you had used a
2 lower estimate of transportation costs?

3 A. If I had used a lower estimate of natural gas
4 transportation costs, I believe that my estimate of
5 the total demand in Florida for (a) all
6 powerplants, (b) existing oil/gas steam
7 powerplants, and (c) new powerplants would have
8 been higher, but I did not conduct a quantitative
9 study of the implications.

10 Q. Did economic feasibility mean the most economic
11 pipeline transportation?

12 A. No. My analysis did not compare specific gas
13 pipeline proposals, but rather estimated the demand
14 for pipeline capacity assuming transportation costs
15 of \$0.65 per Mcf.

16 Q. What happened after you provided SunShine the
17 definition of economic feasibility?

18 A. SunShine conducted a two-step analysis of economic
19 feasibility.

20 Q. What was the first step of the analysis, and what
21 was the conclusion?

22 A. The first step was to see if part of the market was
23 inaccessible at a cost consistent with the
24 \$0.65/Mcf definition of accessibility. SunShine
25 concluded that the entire state was economically

1 accessible except for the powerplants in the
2 Florida Keys which account for less than one
3 percent of the state's total capacity.

4 Q. What was the second step of the analysis, and what
5 was the conclusion?

6 A. SunShine further divided the existing oil/gas steam
7 market of the State of Florida into four categories
8 in order to account for differences in the
9 economics of firm pipeline service. For example,
10 while all markets were economically accessible
11 using the \$0.65/Mcf accessibility criterion
12 discussed above, except plants in the Florida Keys,
13 some might have higher costs to serve than others
14 (all still below \$0.65/Mcf) unless larger volumes
15 of demand could be obtained.

16 The four categories are: (1) economic to serve/
17 proximate to the pipeline, (2) potentially economic
18 to serve, (3) less economic to serve (requires
19 greater than or equal to 200 MMcf/day of demand to
20 be economic), and (4) not economic to serve. I
21 then counted the amount of existing oil/gas steam
22 capacity in each of those areas. The results are
23 summarized in Exhibit A.

24 Q. How much capacity is in the economic to
25 serve/proximate to the pipeline category?

- 1 A. Approximately 4,600 megawatts of capacity, or 33
2 percent of the total existing oil/gas steam
3 capacity in the state. If SunShine were to serve
4 one half of this capacity, the demand would be
5 approximately 600 Mcf/day, which is about 10
6 percent more than the maximum proposed capacity of
7 the SunShine pipeline in 1999. In other words,
8 this group of capacity alone could potentially have
9 a demand equal to the capacity of SunShine in 1999.
- 10 Q. Why did you pick 50 percent?
- 11 A. I estimated in my direct testimony that about 57
12 percent of existing oil/gas powerplant steam
13 capacity in the state will demand firm gas capacity
14 in 2000. Since these powerplants are close to the
15 pipeline, it is reasonable to assume that SunShine
16 would capture most, if not all, of this market.
17 However, I want to reiterate that this is an
18 illustrative example rather than a sophisticated
19 analysis of competition to show what segment of the
20 market is sufficient to justify the pipeline.
- 21 Q. How much capacity is in the potentially economic to
22 serve category?
- 23 A. Approximately 6,200 megawatts of capacity, or 45
24 percent of the existing oil/gas steam powerplants
25 in the state. If SunShine could serve one-third of

1 MMcf per day, which is the amount specified by
2 SunShine as the minimum to make service to the less
3 economic to serve area economically feasible.

4 If this capacity were added to the other two
5 categories calculated above, demand for pipeline
6 from only existing powerplants would exceed
7 SunShine capacity by about 135 percent.

8 Q. Why did you pick twenty five percent?

9 A. This capacity is more distant than the capacity in
10 the other two categories. I chose this number
11 simply to illustrate the potential magnitude of
12 demand for capacity because it is reasonable to
13 assume that the share of the market would be lower
14 than for the previous categories even though the
15 cost to serve is below the \$0.65 from which I
16 estimated my demand.

17 Q. Please summarize your testimony with respect to the
18 accessibility of existing oil/gas steam powerplants
19 to the SunShine pipeline.

20 A. SunShine Partners have concluded that practically
21 all existing oil/gas steam powerplants are
22 accessible. To illustrate the size of this
23 potential market, please note that one-half of this
24 capacity (about 6.9 gigawatts) has a demand of
25 about 1.8 Bcf/day or about three times the capacity

1 of the SunShine pipeline.
2 SunShine Partners have further divided existing
3 powerplants into categories according to relative
4 economics and proximity to the pipeline. Even if
5 only the economic to serve/proximate to the
6 pipeline category is accessible, one-half of this
7 existing powerplant capacity could provide
8 sufficient demand to subscribe the SunShine
9 pipeline.

10 Section I.2 - New Powerplants

11 Q. Why is the accessibility of SunShine to new
12 powerplants in Florida important?

13 A. New powerplants are an important part of the total
14 demand for pipeline capacity I estimated in 2000,
15 and an even larger portion of total demand for
16 2010. In the Florida Electric Power Coordinating
17 Group (FCG) Ten-Year Plan, Florida utilities
18 indicate that they plan to add approximately 7,100
19 megawatts of gas-fired powerplant capacity.
20 Further, they plan to add some amount of capacity
21 for which the primary fuel is not specified, which
22 could be gas-fired.

23 Q. How did you assess the accessibility of new, gas-
24 fired powerplants for 2000?

25 A. The first step was to look at the plans of the

1 electric utilities whose service territories are
2 crossed by the SunShine pipeline route, in
3 particular those for whom the crossing is very
4 close to the center of their service territories:
5 (1) Florida Power Corporation (FPC), (2) Gulf
6 Power, and (3) Tampa Electric (TECO) (see Exhibit
7 B).

8 These utilities announced that they will build
9 1,440 megawatts of new gas-fired powerplant
10 capacity in the 1992 Ten-Year Plan. An additional
11 1,152 megawatts of Qualifying Facility (QF)
12 capacity will be built to serve FPC and TECO for a
13 total of 2,592 megawatts.

14 Q. What did you do next?

15 A. I reviewed the status of these plants to see
16 whether they had made other commitments so as not
17 to be considered as accessible to SunShine.

18 Q. How did you define finalized and not accessible to
19 SunShine?

20 A. I reviewed the announced plans of Florida utilities
21 for new gas-fired powerplant capacity as summarized
22 in FCG's 1992 Ten Year Plan for the State of
23 Florida. I assumed that any announced project in
24 the state that was under construction, or had
25 received the required permits and approvals from

1 the State of Florida, no longer had the flexibility
2 to site near SunShine and sign up for firm
3 capacity, and hence, was not accessible.

4 I also considered as accessible any project that
5 had obtained approvals if owners had indicated they
6 would obtain firm capacity from SunShine. For
7 example, FPC has indicated its intention to obtain
8 capacity from SunShine for new gas powerplants.

9 Q. What did you conclude?

10 A. 1,440 of the 2,592 megawatts of capacity, or 56
11 percent of the total, were accessible (see Exhibit
12 C). If all of this new powerplant capacity were to
13 demand pipeline capacity from SunShine, the demand
14 would be about 245 MMcf per day by itself, or about
15 45 percent of the SunShine capacity in 1999.

16 Q. What did you do next?

17 A. I reviewed the announced plans of cooperatives and
18 municipalities that are relatively close to the
19 route of the SunShine pipeline: Orlando, Lakeland,
20 Kissimmee, Florida Municipal Power Authority
21 (FMPPA), Gainesville, Tallahassee, and Seminole.
22 Since these utilities are reasonably close to
23 SunShine they may also be accessible. Further,
24 they often site plants outside the municipalities
25 they serve in more rural areas which might further

1 increase the accessibility of these plants to
2 SunShine.

3 These utilities plan to bring on-line 1,406
4 megawatts of gas-fired capacity. 504 megawatts of
5 this capacity is considered not accessible due to
6 the advanced state of the project - e.g., because
7 the plant is under construction and assumed to have
8 already signed a gas capacity agreement. Thus, 902
9 megawatts of capacity, or about 65 percent of the
10 total, is still planned and potentially accessible.
11 If SunShine were to obtain all of this demand,
12 pipeline demand would be 150 MMcf per day. When
13 combined with the 245 MMcf per day estimated for
14 FPC, TECO, and Gulf, the total demand from these
15 new powerplants is about 72 percent of SunShine's
16 capacity in 1999.

17 Q. What did you do next?

18 A. I reviewed the plans of Florida Power and Light
19 (FP&L). The SunShine pipeline reaches to a portion
20 of FP&L's service territory, and hence, even though
21 SunShine's route does not cross over the heart of
22 FP&L's service territory, new powerplants serving
23 this utility might also be accessible to SunShine.
24 FP&L plans to bring on-line 2,642 megawatts of
25 capacity. 1,656 megawatts are considered not

1 accessible since the plants are under construction;
2 the remaining 986 megawatts are considered
3 accessible. If all of these plants were to demand
4 gas from SunShine, the amount would be
5 approximately 165 MMcf per day. If this were
6 combined with the amount of demand estimated above
7 for FPC, TECO, Gulf, and selected municipalities,
8 the total would be slightly more than the 1999
9 capacity of SunShine.

10 Q. Are there other reasons why FP&L might site their
11 plants close to SunShine?

12 A. Yes. First, it may be difficult to site additional
13 powerplants in the southeastern-most part of the
14 state due to environmental concerns at coastal and
15 other sites. Thus, they may decide to site
16 powerplants more in the center of the state which
17 is closer to SunShine.

18 Second, FP&L, like other powerplant developers, has
19 flexibility to site gas-fired powerplants in
20 different locations. The process of choosing sites
21 includes consideration of access to gas pipelines
22 as one of the factors that enhance the suitability
23 of sites. Thus, they may site their plants close
24 to SunShine.

25 Q. Are there still other reasons why new, planned FP&L

1 **capacity might be accessible to SunShine?**

2 A. SunShine has estimated that given a
3 significant demand, it considers as economically
4 accessible all existing powerplants in the State of
5 Florida, including FP&L's powerplants. Thus, it
6 may be possible that an extension can be built to
7 all new FP&L powerplants regardless of location.
8 Further, this argument may mean that any new
9 powerplants (e.g., even Jacksonville Electric
10 Authority's powerplants), if they are large enough,
11 could be reached by SunShine.

12 Q. Please summarize your estimate of the amount of new
13 powerplant capacity that is accessible to SunShine.

14 A. Florida plans to bring on-line about 7,100
15 megawatts of new gas-fired capacity according to
16 the 1992 FCG Ten-Year Plan. 53 percent of this
17 capacity is accessible to the extent that the
18 projects have not been so finalized that it is
19 unlikely that these projects can choose SunShine.
20 If all the accessible powerplants were served by
21 SunShine, their demand would total more than 100
22 percent of SunShine's 1999 capacity.

23 FPC, TECO, and Gulf Power, utilities well served by
24 the route of the pipeline, account for 37 percent
25 of the total planned new gas fired plants, and 56

1 percent of this amount is accessible. If SunShine
2 serves this demand, it would be equal to 45 percent
3 of SunShine's 1999 capacity. Additional new
4 powerplants are likely to also be accessible to
5 SunShine. Other municipalities may demand another
6 150 MMcf/day and FP&L another 165 MMcf/day. If
7 this occurs, total demand would equal approximately
8 100 percent of SunShine's capacity.

9 Q. Did you conduct a similar analysis for 2010?

10 A. No, because public utility plans do not extend that
11 far. Instead, I assumed all powerplants coming on
12 line between 2000 and 2010 are accessible to
13 SunShine.

14 **Section I.3 - Conclusions**

15 Q. Please summarize the results of your analysis on
16 the geographic accessibility of SunShine to the
17 demand that you project for the state of Florida.

18 A. The great majority of the 2000 market for pipeline
19 capacity in Florida associated with demand from
20 power generators is accessible to the SunShine
21 pipeline. Thus, my analysis is appropriate to a
22 determination of need because it is tied to the
23 location of SunShine.

24 SunShine has concluded that all existing oil/gas
25 steam powerplants in the state are accessible.

1 Further, even if only half of the existing
2 powerplants with the best economics vis-à-vis
3 SunShine (i.e., those in the proximate category)
4 were to demand gas pipeline capacity, the total
5 would be equal to the 1999 capacity of the SunShine
6 pipeline.

7 SunShine is also likely to be accessible to most of
8 the planned new powerplants in Florida. Planned
9 gas-fired capacity that is accessible to SunShine
10 is equal to the 1999 capacity of the SunShine
11 pipeline. Even if SunShine serves a part of this
12 demand, and if it is combined with the accessible
13 demand from existing oil/gas steam powerplants, the
14 amount of demand greatly exceeds SunShine's 1999
15 capacity.

16 SECTION II - TIMING

17 Q. Are there other reasons why Dr. Carpenter believes
18 that your testimony does not have a place in a
19 market-based determination of need?

20 A. Yes. He asserts on page 20 that the timing of my
21 analysis is not specifically tied to the timing of
22 the SunShine project.

23 Q. What is your understanding of the timing of the
24 SunShine project?

25 A. The project begins in 1995 and reaches full

1 capacity in 1999.

2 Q. For what years did you quantitatively estimate
3 demand?

4 A. 2000 and 2010.

5 Q. Why did you analyze 2000 rather than 1999?

6 A. I frequently analyze demand issues in 2000 because
7 it is the first year of Phase II of the federal
8 acid rain program. Further, as a result of this
9 focus, much of the data that I used in this
10 analysis was available for 2000 rather than 1999.
11 Finally, I was asked to estimate 2000 demand by
12 SunShine Partners. My understanding is that
13 SunShine asked me not to focus on near term demand
14 since that was largely subscribed.

15 Q. How different would you expect a 1999 estimate to
16 be from a 2000 estimate?

17 A. Not significantly different.

18 Q. Why do you believe that the capacity estimate for
19 2000 will be similar to the 1999 estimate?

20 A. I base my conclusion on the following
21 considerations.

22 First, I believe that owners of powerplants making
23 the switch in 2000 from oil to gas will want to
24 ramp up gas supply and perform tests in 1999. This
25 switch is especially likely to occur in the

1 1999/2000 period because federal acid rain
2 regulations on powerplant sulfur dioxide emissions
3 become effective for the first time for the
4 majority of the state's powerplants on January 1,
5 2000. Natural gas's low sulfur dioxide emissions
6 relative to residual fuel oil means that powerplant
7 owners will want to use more natural gas.

8 Second, it is not uncommon for powerplants coming
9 on-line in a given year to perform start-up tests
10 in the prior year.

11 Third, the amount of electricity demand in 1999
12 will be only 2.6 percent less relative to the
13 demand in 2000 in the scenario patterned after
14 FCG's Ten-Year Plan.

15 Fourth, fuel price relationships will also only be
16 slightly different in 1999 relative to 2000. For
17 example, the relationship between gas and oil
18 prices, which largely determines the relative
19 economics between gas and oil use, will be only
20 slightly different between 1999 and 2000.

21 Q. In light of this similarity between 2000 and 1999,
22 do you agree with Dr. Carpenter's assertion that
23 your analysis does not have a place in a market
24 based determination of need?

25 A. No.

1 Q. How do your results for 2000 correspond to the
2 years before 1999?

3 A. The degree of similarity diminishes with each year
4 prior to 1999 until it reaches the point in 1995
5 and 1996 that the amount of demand may not be
6 similar to demand in 2000.

7 This is the case for several reasons. First, while
8 powerplants that want to be operating using firm
9 gas supply in 2000 might want to do tests in 1999,
10 they are unlikely to require testing in 1998.
11 Second, each year earlier that the extension is
12 made between the 2000 results, the greater is the
13 difference in: (1) relative fuel prices, (2)
14 demand, and (3) the share of planned new
15 powerplants that are accessible to SunShine.

16 SECTION III - PIPELINE DEMAND ESTIMATE

17 Q. What does Dr. Carpenter say about your forecast of
18 demand?

19 A. He asserts on page 22 of his testimony that I
20 grossly overestimate demand for SunShine.

21 Q. Do you agree?

22 A. No. I estimated that there will be significant
23 demand for pipeline capacity in 2000 from power
24 generators and that the great majority of this
25 demand is accessible to SunShine. I did not

1 grossly overestimate demand and I believe I
2 properly addressed issues related to the
3 uncertainty of future demand.

4 Q. Did Dr. Carpenter state opposition to any of the
5 specific assumptions or estimates that you used?

6 A. No. For example, he does not specifically disagree
7 with the estimates of electricity demand growth,
8 the amount of capacity required, fuel choice for
9 new and existing powerplants, and demand for
10 pipeline capacity.

11 Q. Did Dr. Carpenter develop his own estimate of
12 demand for pipeline capacity so that he could
13 compare your estimate with his?

14 A. No. On page 8 of his deposition dated April 20,
15 1993, he stated that he did not conduct forecasts
16 of demand for gas capacity.

17 Q. Did Dr. Carpenter state opposition to your
18 approach?

19 A. Yes. Dr. Carpenter asserts that I should focus on
20 utility plans, not aggregate estimates.

21 I have attempted where possible and appropriate to
22 be consistent with utility plans. For example, my
23 aggregate estimate of the amount of new powerplant
24 demand is consistent overall with the estimate
25 contained in FCG's 1992 Ten-Year Plan, and the

1 amount of gas-fired firm capacity is also
2 consistent overall with the total amount of gas
3 capacity included in FCG's Ten-Year Plan.

4 Q. Is it possible to be fully consistent with FCG's
5 Ten-Year Plan?

6 A. No. FCG's Ten-Year Plan does not provide an
7 estimate of firm pipeline demand. In fact, FCG's
8 Ten-Year plan is entirely silent with respect to
9 the amount of pipeline capacity. That is one of
10 the main reasons that I conducted the large amount
11 of analysis that was described in my direct
12 testimony.

13 Q. Are there other reasons why it is not possible to
14 be fully consistent with FCG's Ten-Year Plan?

15 A. Yes. First, the planning document also does not
16 provide adequate information to conduct an
17 independent economic analysis of the cost-
18 effectiveness of alternative generation options -
19 e.g., powerplant utilization. It is my view that
20 independent confirmation of the reasonableness of
21 utility plans is fully appropriate.

22 Second, the planning documents also do not present
23 the results of sensitivity analysis. Dr. Carpenter
24 asserts in his testimony on page 6 that there
25 should be consideration of the potential for delay.

1 In order to analyze timing issues, an assessment of
2 the uncertainty of demand is necessary. Further,
3 on page 23 of his deposition, Dr. Carpenter states
4 that his concern about my forecast includes concern
5 about its treatment of uncertainty. Using my
6 approach is the only way to conduct sensitivity
7 analysis on the factors affecting demand.
8 Sensitivity analysis is the commonly used approach
9 to dealing with uncertainty in the level of demand.
10 Thus, I do not understand how he could want me to
11 rely only on the announced utility plans.
12 I believe it is worth restating the results of my
13 sensitivity analysis and my treatment of
14 uncertainty. First, in my low sensitivity case,
15 using the lowest public forecasts of key factors
16 affecting electricity demand which cause demand for
17 pipeline capacity to be low, demand in 2000 is
18 still greater than the pipeline capacity in the
19 State even if SunShine is built. Second, my
20 treatment of uncertainty indicates that while
21 demand might be lower, it may also be higher than
22 estimated. In other words, the costs to consumers
23 of not having enough gas pipeline capacity could be
24 even greater than estimated in the case assuming
25 2.6 percent annual electricity demand growth.

1 Since I have concluded that firm gas supply is the
2 most cost-effective way to meet demand for
3 generation in many cases relative to the
4 alternatives of coal, renewables, and oil in 2000,
5 Florida consumers will be paying more if demand for
6 pipeline capacity is not met, and even more if the
7 demand is not met and my high estimate turns out to
8 be correct.

9 Finally, while utility plans are important, they
10 cannot be the only guide. Dr. Carpenter himself
11 states on pages 22 and 23 that beyond the next few
12 years, utility plans are "tentative" and often
13 "place-holders".

14 **Q. Do the individual utilities' Ten-Year Plans discuss**
15 **firm pipeline capacity requirements?**

16 **A. To a limited extent. The FPC Ten-Year plan**
17 **discusses gas supply, but does not state the**
18 **amount. The FP&L Ten-Year plan discusses gas**
19 **supply, and provides estimates for the summer and**
20 **winter pipeline capacity commitments. The**
21 **Jacksonville Ten-Year plan mentions gas supply, but**
22 **does not estimate amount. I did not find any other**
23 **references in the other plans.**

24 Even though they did not all fully address gas
25 pipeline capacity, it does not mean they will not

1 purchase firm gas capacity. Furthermore, in no
2 case did they provide adequate plant-by-plant
3 information that would permit an independent
4 assessment of the demand for firm gas capacity.

5 Q. Could you restate your views on the reasons why the
6 owners of existing oil/gas steam powerplants will
7 choose firm gas supply capacity in light of the
8 lack of information in utility plans?

9 A. Yes. There are several reasons why utilities will
10 demand firm gas supply for their existing oil/gas
11 steam powerplants in 2000.

12 First, my forecasts indicate that residual oil
13 prices will increase faster than natural gas
14 prices. Residual fuel oil has cost more every year
15 in Florida since gas was deregulated, and my
16 forecast indicates that this cost advantage will
17 increase.

18 Second, this increase does not include the
19 additional taxes placed on oil relative to natural
20 gas as per President Clinton's proposed plan. That
21 is, if my forecast included these taxes, the rate
22 of increase of residual oil prices would be even
23 faster.

24 Third, environmental concerns favor use of gas.
25 This is especially true with respect to the higher

1 sulfur dioxide emissions from residual fuel oil
2 relative to gas. These emissions will be
3 controlled in the year 2000 by new federal acid
4 rain controls.

5 Q. Has FGT provided information about demand for gas
6 capacity?

7 A. Yes. In FGT's Application for a Certificate of
8 Public Convenience and Necessity and for
9 Abandonment Authorization, Volume 1 - Application
10 and Exhibits, filed November 15, 1991, FGT states
11 on page 16, "various factors have led FGT to
12 conclude that there will be a strong market for
13 natural gas in Florida in the mid to late 1990s.
14 Foremost, is an expected growth in the demand for
15 electricity and in the demand for gas as a fuel for
16 electric generation. Separately, the existing Firm
17 Service Log, with 5.5 Bcf per day of capacity
18 requested, also strongly suggests that there is a
19 large unfulfilled market for natural gas".

20 While I found no numerical estimate of demand for
21 2000 that I could compare to mine, and while I did
22 not review the details of the mentioned log, I
23 generally find these statements supportive of my
24 own estimate.

25 SECTION IV - FERC ORDER 636

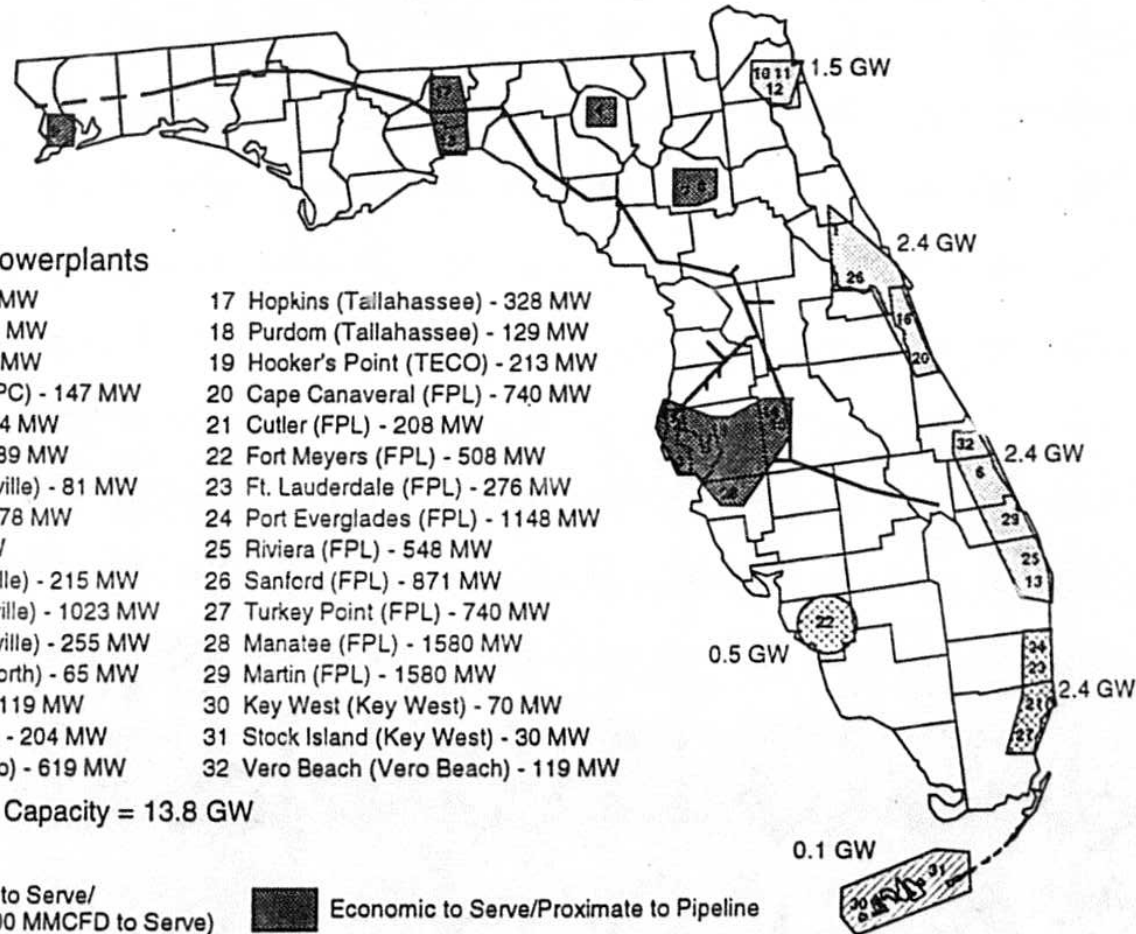
1 Q. What does Dr. Carpenter assert about Order 636?
2 A. On page 28 of his testimony, Dr. Carpenter asserts
3 that Order 636 substantially lessens the benefits
4 associated with SunShine's entering the market.
5 Q. Do you agree with this statement?
6 A. No. Dr. Carpenter presents no evidence that Order
7 636 will diminish the benefits of additional
8 capacity, whether it is SunShine's or someone
9 else's. Order 636 facilitates the brokering of
10 existing pipeline capacity by gas customers.
11 However, the principal problem in the Florida
12 market is not the allocation of capacity, but the
13 lack of pipeline capacity. For example, as
14 discussed in my late-filed Exhibit #6, 1991
15 utilization of the FGT pipeline was 96 percent
16 using average monthly demand as an estimate of
17 utilization.
18 Furthermore, in Florida, an increasingly large
19 share of the total customers will be electric
20 utilities, and hence, an increasingly large share
21 of customers will simultaneously demand gas
22 pipeline capacity - e.g., during high electricity
23 demand periods. Unless total capacity is
24 increased, there will not be capacity available
25 when it is needed, and powerplants will then have

1 to use more costly oil.

2 Q. Does this complete your prepared rebuttal
3 testimony?

4 A. Yes.

Sunshine Pipeline Route



Oil/Gas Steam Powerplants

- | | |
|---------------------------------------|-------------------------------------|
| 1 Turner (FPC) - 145 MW | 17 Hopkins (Tallahassee) - 328 MW |
| 2 Higgins (FPC) - 123 MW | 18 Purdom (Tallahassee) - 129 MW |
| 3 Bartow (FPC) - 442 MW | 19 Hooker's Point (TECO) - 213 MW |
| 4 Suwannee River (FPC) - 147 MW | 20 Cape Canaveral (FPL) - 740 MW |
| 5 Anclote (FPC) - 1034 MW | 21 Cutler (FPL) - 208 MW |
| 6 King (Fort Pierce) - 89 MW | 22 Fort Meyers (FPL) - 508 MW |
| 7 Deerhaven (Gainesville) - 81 MW | 23 Ft. Lauderdale (FPL) - 276 MW |
| 8 Kelly (Gainesville) - 78 MW | 24 Port Everglades (FPL) - 1148 MW |
| 9 Crist (GPC) - 87 MW | 25 Riviera (FPL) - 548 MW |
| 10 Kennedy (Jacksonville) - 215 MW | 26 Sanford (FPL) - 871 MW |
| 11 Northside (Jacksonville) - 1023 MW | 27 Turkey Point (FPL) - 740 MW |
| 12 Southside (Jacksonville) - 255 MW | 28 Manatee (FPL) - 1580 MW |
| 13 Tom Smith (Lake Worth) - 65 MW | 29 Martin (FPL) - 1580 MW |
| 14 Larsen (Lakeland) - 119 MW | 30 Key West (Key West) - 70 MW |
| 15 McIntosh (Lakeland) - 204 MW | 31 Stock Island (Key West) - 30 MW |
| 16 Indian River (Orlando) - 619 MW | 32 Vero Beach (Vero Beach) - 119 MW |

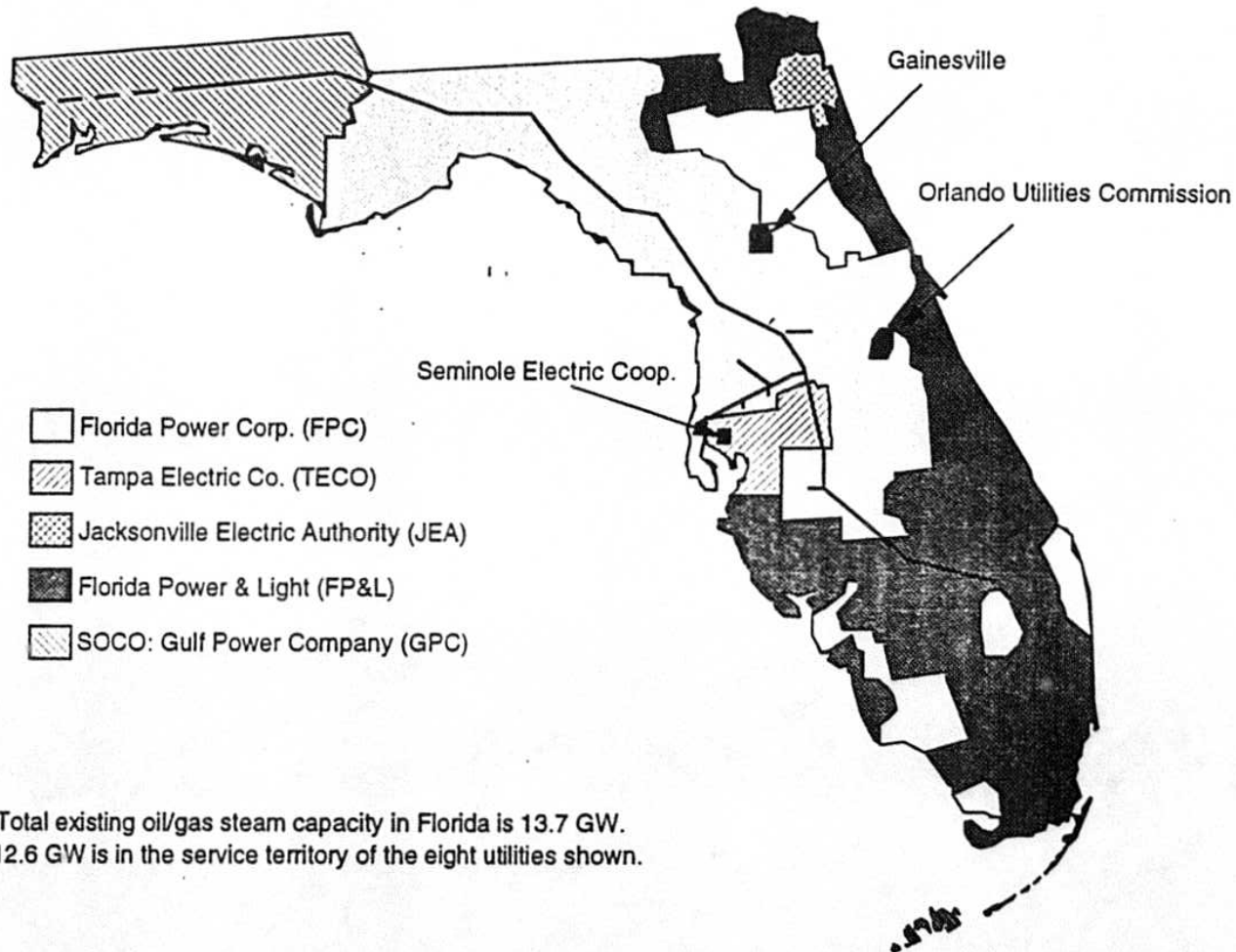
Total Oil/Gas Steam Capacity = 13.8 GW

- | | |
|--|---|
| Less Economic to Serve/
(Requires >= 200 MCFD to Serve) | Economic to Serve/Proximate to Pipeline |
| Potentially Economic to Serve | Not Economic to Serve |

Note: Alabama Electric Cooperative has 44 MW of oil/gas steam capacity.

Sources: 1992 FCG Ten-Year Plan, 1992 SERC Report, ICF Resources CUIS.

Sunshine Pipeline Route and Utility Service Territories



Note: Total existing oil/gas steam capacity in Florida is 13.7 GW.
12.6 GW is in the service territory of the eight utilities shown.

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Utility	Plant	Location	Winter Capacity (MW)	Unit Type	Primary Fuel	Alternate Fuel	On-Line Date	Under Construction?	Certification Complete?	Permitting Approved?
								Yes	Yes	Yes
* Vero Beach	Municipal Plant 5	Indian River	43	GT	Gas	NP	1992	Yes	Yes	Yes
* Lakeland	Larsen 8	Polk	86	CT	Gas	NP	1992	Yes	Yes	Yes
* FMPA	Indian River CT C	Brevard	27	GT	Gas	NP	1992	Yes	Yes	Yes
* Orlando	Indian River CT C	Brevard	102	GT	Gas	NP	1992	Yes	Yes	Yes
* Orlando	Indian River CT D	Brevard	102	GT	Gas	NP	1992	Yes	Yes	Yes
* FMPA	Indian River CT D	Brevard	27	GT	Gas	NP	1992			
Total 1992			387							
								Yes	Yes	Yes
* FP&L	Fort Lauderdale 4	Broward	336	CC	Gas	NP	1993	Yes	Yes	Yes
* FP&L	Fort Lauderdale 5	Broward	336	CC	Gas	NP	1993	Yes	O,FB	Yes
* Tampa	QF - Hardee Station(a)	Hardee	75	CC	Gas	NP	1993	Yes	O,FB	Yes
* Tampa	QF - Hardee Station(a)	Hardee	220	CT	Gas	NP	1993	No	NO,FB	
* Tampa	QF - Pasco Cogen	Pasco	100	COG	Gas	NP	1993	No	O,FB	
* FPC	QF - Pasco Cogen	Pasco	102	COG	Gas	NP	1993	No	O,FB	
* FPC	QF - Lake Cogen	Lake	102	COG	Gas	NP	1993		FB	
* Kissimmee	Cane Island 1	Osceola	20	GT	Gas	NP	1993		FB	
* FMPA	Cane Island 1	Osceola	20	GT	Gas	NP	1993			
Total 1993			1,311							
								Yes	Yes	Yes
* FP&L	Martin 3	Martin	492	CC	Gas	NP	1994	No	NO	
FP&L	QF - Merritt Sq Mall 1	Brevard	2	COG	Gas	NP	1994	No	O,FB	
* FPC	QF - Orlando Cogen	Orlando	72	COG	Gas	NP	1994			
AEC	McWilliams 4	N/A	100	CCT	Gas	NP	1994	No	O,FB	
* FPC	QF - El Dorado	Polk	104	COG	Gas	NP	1994	No	O,FB	
* FPC	QF - Mulberry	Polk	72	COG	Gas	NP	1994			
Total 1994			842							
								Yes	Yes	Yes
* FP&L	Martin 4	Martin	492	CC	Gas	NP	1994		FB	
* FMPA	Cane Island 2	Osceola	60	CC	Gas	NP	1994		FB	
* Kissimmee	Cane Island 2	Osceola	60	CC	Gas	NP	1994	No	O,FB	
* FPC	QF - General Peat 2	Highlands	52	SPP	Gas	NP	1994	No	O,FB	
* FPC	QF - General Peat 1	Highlands	52	SPP	Gas	NP	1994	No	O,FB	
* FPC	QF - General Peat 3	Highlands	52	SPP	Gas	NP	1994	No	O,FB	
* FPC	QF - Panda Kathleen	Polk	75	COG	Gas	NP	1994			
Total 1995			843							
									No,FB	
Seminole	Unknown 1	Hardee	75	GT	Gas	NP	1995	No	O,FB	
* FPC	QF - CFR-Biogen	Polk	74	COG	Gas	NP	1995			
Total 1996			149							
Total 1997			0							
AEC	CT 1	N/A	75	CT	Gas		1998			
AEC	CT 2	N/A	75	CT	Gas		1998			

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Utility	Plant	Location	Winter Capacity (MW)	Unit Type	Primary Fuel	Alternate Fuel	On-Line Date	Under Construction?	Certification Complete?	Permitting Approved?
Gainesville	Unknown GT 1	Alachua	35	GT	Gas	#2	6/98			
Tallahassee	Hopkins GT-3	Leon	69	GT	Gas	#2	6/98			
FPC	Combined Cycle 1	Polk	235	CC	Gas	#2	11/98	No	No (b)	No (b)
Total 1998			489							
AEC	CT 3	N/A	75	CT	Gas		1/99			
Seminole	Unknown 2	Hardee	220	CC	Gas	#2	1/99		No FS	
Seminole	Unknown 3	Hardee	220	CC	Gas	#2	1/99		No FS	
Gainesville	Unknown GT2	Alachua	35	GT	Gas	#2	6/99			
FPC	Combined Cycle 2	Polk	235	CC	Gas	#2	11/99	No	No (b)	No (b)
FPC	Combined Cycle 3	Polk	235	CC	Gas	#2	11/99	No	No (c)	No (c)
Total 1999			1,020							
AEC	CT 4	N/A	75	CT	Gas		1/00			
FP&L	Martin 5	Martin	492	CC	Gas		1/00	No	No	No
Tampa	Polk 2: CT-2A	Polk	92	CT	Gas	#2	1/00	No	No	No
Gainesville	Unknown HRSG 1	N/A	33	ST	Gas	#2	6/00			
Tallahassee	Purdom 1	Wakulla	109	CC	Gas	#2	6/00			
FPC	Combined Cycle 4	Polk	235	CC	Gas	#2	11/00	No	No (c)	No (c)
Total 2000			1,036							
FP&L	Martin 6	Martin	492	CC	Gas		1/01	No (d)	No	No
Lakeland	Unknown	Polk	86	CC	Gas	#2	1/01			
Tampa	Polk 2: CT-2B	Polk	92	CT	Gas	#2	1/01	No	No	No
Tallahassee	Fuel Cell Sub 18	Leon	7	FC	Gas		6/01			
Tallahassee	Fuel Cell Sub 17	Leon	7	FC	Gas		6/01			
Tallahassee	Fuel Cell Sub 4	Leon	6	FC	Gas		6/01			
Total 2001			690							
TOTAL			6,767							
GPC	Scholz A	Jackson	79	CT	Gas	#2	5/95	No	No	No
GPC	Scholz B	Jackson	79	CT	Gas	#2	5/96	No	No	No
GPC	Peaking Unit	N/A	79	CT	Gas	#2	5/98	No	No	No
GPC	Peaking Unit	N/A	79	CT	Gas	#2	5/00	No	No	No
GPC TOTAL			316							
TOTAL W/ GPC			7,083							

(a) Not a qualifying facility; purchases are from a non-utility generating source.

(b) Units 1 & 2 received need approval, and licensing/permitting are underway; entered LT agreement with Coastal Corp. to provide natural gas by 1998 through SunShine pipeline.

(c) Units 3 & 4 did not receive need approval.

(d) FP&L's 1992 10-Year Plan indicates construction is underway; however, needs to be verified since Martin 5 is not under construction.

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Utility	Plant	Location	Winter Capacity (MW)	Unit Type	Primary Fuel	Alternate Fuel	On-Line Date	Under Construction?	Certification Complete?	Permitting Approved?

* Indicates plants or QFs that are not accessible.

C - Under signed contract for the delivery of energy and/or capacity to the utility; financing not obtained; and not under construction.

NC - Not under signed contract for the delivery of energy and/or capacity to the utility; discussions on-going.

FS - Signed fuel supply agreement.

SOURCE: 1992 FCG Ten-Year Plan, "Electricity Supply & Demand 1992-2001", June 1992 (NERC Report), utilities' recent 10-Year Plans.