



GTE Telephone Operations

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FILE COPY

May 16, 1994

Ms. Blanca S. Bayo, Director  
Division of Records & Reporting  
Florida Public Service Commission  
101 East Gaines Street  
Tallahassee, FL 32399-0850

Re: Docket No. 94-0277-TP  
Expanded Interconnection Phase II and Local Transport Restructure

Dear Ms. Bayo:

Enclosed are an original and 15 copies of GTE Florida Incorporated's (GTEFL) proposed flexible pricing plan, which local exchange companies (LECs) were directed to file in Order No. PSC-94-0277-PCO-TL, issued on March 10, 1994. This is an illustrative tariff filing; no approval is sought or required.

In addition to the flexible pricing measures proposed in the filing, GTEFL also asks the Commission to allow changes in rates for zone pricing for switched access transport to occur on 14 days' notice. This action would require a blanket waiver of Florida Statutes section 364.05. This change would allow the LECs to compete more effectively with other entities, which are not required to file tariffs at all for the same types of offerings. GTEFL continues to believe that LECs should be relieved of all tariff filing requirements, but the proposed reduced tariff waiting period is a reasonable interim measure. GTEFL believes that no party would be prejudiced by the shorter waiting period, since it would still provide ample opportunity for tariff protests.

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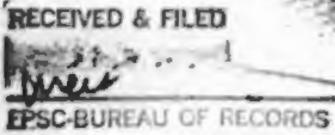
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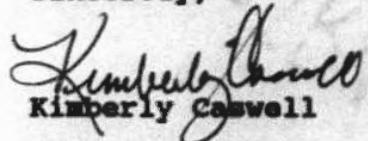
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A part of GTE Corporation

Blanca S. Bayo  
May 16, 1994  
Page 2

Please contact me at 813-228-3094 if you have any questions or comments.

Sincerely,

  
Kimberly Caswell

KC:tas  
Enclosures

c: Parties of Record

## 6. SWITCHED ACCESS

## 6.5 Rate and Charge Regulations (Continued)

## 6.5.3 Switched Access Discount Plans

(B)

## (A) Description of the Plans

Switched Access Discount Plans, optionally available with all feature groups, can provide savings to customers who commit to various purchase time periods and/or to various growth percentages.

The plans are available on a tariff entity basis or by specific market areas within a state.

There are two basic Switched Access Discount Plans, a Term Plan and a Growth Plan.

Term Plan

The Term Plan provides discounts for switched access rate elements based upon a customer's commitment to purchase switched access for a specified length of time at a specific unit level. The unit level may be expressed in any combination of minutes of use, number of trunks including terminations, number of entrance facilities or number of multiplexers. Term Plan discounts apply to End Office Switching, Information Surcharge, Interconnection Rate, and Originating and Terminating Carrier Common Line rates. Term Plan discounts also apply to the following rate elements: Voice Grade, DS1 and DS3 Entrance Facilities; Voice Grade, DS1 and DS3 Direct Trunked Transport Facility and Termination; Tandem Switched Transport Facility and Termination; Tandem Switching and Multiplexing.

Term Plan unit commitment levels may range from 80% of a prior base period's units up to 100% of a base period's units.

Term Plans are offered as one, two, three, four or five-year plans.

The Term Plan may be purchased as an individual optional plan or in conjunction with the Growth Plan. However, for all discount plan calculations each plan is treated separately, and savings from each plan are additive in nature.

The Term Plan, whether purchased as an individual optional plan or in conjunction with the Growth Plan, may also be purchased by tariff entity, by state, or by specific market areas within a state. A market area may be defined by the customer by choosing the end offices it wants included in the plan.

The Term Plan discounts are applied to the total of originating and/or terminating rate element usage for rate elements billed on a minute of use basis. For rate elements billed on a monthly recurring charge (MRC) basis, discounts are applied to the MRC associated with the facility. There is no minimum unit level that needs to be met to be eligible for the Term Plan discounts. However, shortfall charges will be applied if committed volumes are not met.

A customer may subscribe to only one Term Plan per tariff entity, state or market area for each rate element at one time. Further, an end office may only be included in one term plan of a customer at a time.

The plans are subscribed to at an Access Carrier Name Address (ACNA) level. The sum of Carrier Identification Codes (CICs) may be used to develop a base commitment. Should merger or acquisition activity occur, a customer may not combine additional ACNAs or CICs after the start date of the plan. The customer does, however, have the ability to discontinue his existing plan and initiate a new plan in the event of a merger or acquisition on the part of the customer.

Growth Plan

The Growth Plan provides discounts for switched access rate elements based upon a customer's commitment to various percentages of unit growth and the unit base upon which the growth is calculated. The unit level may be expressed in any combination of minutes of use, number of trunks including terminations, number of entrance facilities or number of multiplexers. Growth Plan discounts apply to the End Office Switching, Information Surcharge, Interconnection Rate, and Originating and Terminating Carrier Common Line rates. Growth Plan discounts also apply to the following rate elements: Voice Grade, DS1 and DS3 Entrance Facilities; Voice Grade, DS1 and DS3 Direct Trunked Transport Facility and Termination; Tandem Switched Transport Facility and Termination; Tandem Switching and Multiplexing.

(B)

(H)

(H) Material has been moved to Page 34.13.

(B)

PETER A. BACIS, PRESIDENT  
TAMPA, FLORIDAEFFECTIVE:  
ISSUED:

DOCUMENT NUMBER-DATE

04655 MAY 16<sup>8</sup>  
FPSC-RECORDS/REPORTING

## 6. SWITCHED ACCESS

6.5 Rate and Charge Regulations (Continued)6.5.3 Switched Access Discount Plans (Continued)(A) Description of the Plans (Continued)

Growth Plans are offered as one year plans.

The Growth Plan may be purchased as an individual optional plan or in conjunction with the Term Plan. However, for all discount plan calculations each plan is treated separately, and savings from each plan are additive in nature.

The Growth Plan, whether purchased as an individual optional plan or in conjunction with the Term Plan, may also be purchased by tariff entity, by state, or by specific market area within a state. A market area may be defined by the customer by choosing the end offices it wants included in the Plan.

The Growth Plan discounts are applied to the total of originating and/or terminating rate element units for rate elements billed on a minute of use basis. For rate elements billed on a monthly recurring charge (MRC) basis, discounts are applied to the MRC associated with the facility. There is no minimum unit level that needs to be met to be eligible for the Growth Plan discounts. However, shortfall charges will be applied if growth commitments are not met.

A customer may subscribe to only one Growth Plan per tariff entity, state or market area for each rate element at one time. Further, an end office may be included in only one Growth Plan at a time.

The plans are subscribed to at an Access Carrier Name Address (ACNA) level. The sum of Carrier Identification Codes (CICs) may be used to develop a base commitment. Should merger or acquisition activity occur, a customer may not combine additional ACNAs or CICs after the start date of the plan. The customer does, however, have the ability to discontinue his existing plan and initiate a new plan in the event of a merger or acquisition on the part of the customer.

(B) Application of the Term Plan

(1) The following elements are necessary to apply the Term Plan.

(a) Discount Factor

Discount factors are percentage discounts applied to access rate elements. The resulting discounted tariff rate will be calculated to the same number of decimal places as the undiscounted tariff rate. Tariffed discount factors may be updated periodically, but are not automatically applied to previously subscribed-to plans. Paragraph (B)(2) following, describes renewing a plan whereby a customer can take advantage of updated discount factors. Paragraph (B)(5) following, displays the Term Plan discount factors.

For combined Term and Growth Plans, the discount factors are additive in nature. For example:

Tariff Rate	.0250
Term Discount Factor	x.1000
Term Discount Saving	=.0025
Tariff Rate	.0250
Growth Discount Factor	x.2000
Growth Discount Saving	=.0050
Tariff Rate	.0250
Term Discount Saving	-.0025
Growth Discount Saving	-.0050
Discount Rate	=.0175

## 6. SWITCHED ACCESS

## 6.5 Rate and Charge Requirements (Continued)

## 6.5.3 Switched Access Discount Plans (Continued) (B)

## (B) Application of the Term Plan (Continued)

## (1) (Continued)

## (b) Annual Commitment and Commitment Percentage

To obtain the price discount, the customer agrees to purchase a specified level of units over a committed period of time. The commitment is expressed as an annual quantity of units associated with the various rate elements and is a percentage level of the customer's prior twelve months (base period) units. Commitments expressed in usage-based units, i.e., minutes of use are developed separately from commitments expressed in non-usage based units, i.e., number of trunks, entrance facilities or multiplexers. Commitments expressed in non-usage based units, i.e., those associated with rate elements billed on a monthly recurring charge (MRC) basis have two components, an Average Monthly Billed Quantity (AMQ) and an In-Service Billed Quantity (ISQ). To meet its commitment, a customer must meet both the AMQ and the ISQ.

Tariffed commitment percentages may be updated periodically, but are not automatically applied to previously subscribed-to plans.

## (c) Start and Stop Dates

The Plan is initiated at the beginning of a month (start date) and is completed at the end of a pre-determined month (stop date). During this time period, the discount is applied to the Switched Access rates.

## (d) Anniversary Dates

Anniversary dates occur between the start and stop dates. On these anniversary dates, actual unit levels are compared to the commitment levels. If the actual unit levels are less than the commitment, shortfall charges are applied. For one year plans, the anniversary date is the end date of the plan. For multi-year plans, anniversary dates occur at the end of each twelve-month period of the plan.

## (e) Shortfall Charges and Early Termination Charges

**Determination:** Each plan is reviewed 90 days following plan anniversary or early termination date to determine if commitment levels were achieved. This determination is made by comparing the total units accumulated from the last anniversary up to the current anniversary or early termination date. This 90-day period allows late usage to be applied to the plan. If usage commitment levels are not met, shortfall charges apply. In addition to shortfall charges, an early termination charge is assessed if a plan is terminated prior to six months having elapsed. In the case of MRC discounting, AMQ and ISQ shortfall units will be assessed independently of each other and applied as such.

**Assessments:**

**Shortfall calculation -** Actual units are subtracted from commitment units and the difference is multiplied by a shortfall factor (a decimal less than 1). The resultant shortfall units are rated at the current tariff rate.

**Reassessment of savings calculation -** For a one year plan, actual units are re-rated at the current tariff rate. The difference between the actual units rated at the current tariff rate and at the discounted rate represents the reassessment of savings.

For a multi-year plan terminating after the first year, actual units are re-rated using the discount factor for a plan of that length. For example, a five year plan terminating in the third year would re-rate all actual units using the discount factor for a three year plan.

**Threshold -** A predetermined percentage of committed units. If actual units are less than the threshold, the shortfall calculation applies. If actual units exceed the threshold but fall short of the commitment, then the shortfall calculation is compared to the reassessment of savings calculation and the lesser of the two applies.

**Early termination calculation -** Commitment units rated at the current tariff rate are multiplied by a predetermined percentage.

To determine shortfall for MRC units, a comparison is made of actual AMQ to committed AMQ and actual ISQ to committed ISQ. Shortfall assessments as identified for usage are identical in structure for MRC, including all three types of assessments, shortfall unit charges, reassessment of savings and the early termination fee. (B)

## 6. SWITCHED ACCESS

6.5 Rate and Charge Regulations (Continued)6.5.3 Switched Access Discount Plans (Continued)(B) Application of the Term Plan (Continued)

## (1) (Continued)

(e) Shortfall Charges and Early Termination Charges (Continued)

The following describe the application of shortfall charges and early termination charges. Calculations for shortfall and early termination charges are performed separately for usage-based commitments and non usage-based commitments.

1. Shortfall Charges Assessed at an Anniversary Date
  - a. If actual units are less than the threshold:
    - Shortfall calculation applies
    - (Commitment units - actual units) x shortfall factor x current tariff rate
    - Reassessment of savings calculation does not apply
    - Early termination calculation does not apply
  - b. If actual units exceed the threshold but are less than the commitment:
    - Shortfall calculation is performed
    - Reassessment of savings calculation is performed
    - Lesser of the shortfall or reassessment of savings calculation applies
    - Shortfall charge = (commitment units - actual units) x shortfall factor x current tariff rate
      - or
      - (actual units x current tariff rate) - (actual units x discounted rate)
    - Early termination calculation does not apply
2. Shortfall Charges and Early Termination Charges Assessed Due to Plan Termination
  - a. If termination occurs during the first six months of a plan:
    - Shortfall calculation applies
    - Reassessment of savings calculation applies
    - Early termination calculation applies
    - Shortfall charge and Early Termination Charges = [(commitment units - actual units) x shortfall factor x current tariff rate] + [(actual units x current tariff rate) - (actual units x discount rate)] + [(commitment units x current tariff rate)] x early termination percentage
  - b. If termination occurs after six months but before one year:
    - Shortfall calculation applies
    - Reassessment of savings calculation applies
    - Early Termination calculation does not apply
  - c. If termination occurs after one year but before a plan's stop date:
    - For a multi-year plan terminating after the first year but before the plan's stop date, actual units for all previous months are re-rated using the discount percentage for a plan of that length. For example, a five year plan is terminated in the third year. All actual units for years one, two and three are re-rated using the discount percentage for a three year plan.
3. The following numerical examples depict the application of Shortfall and Early Termination charges.

## a. Billed Usage less than Commitment, but greater than Threshold %

Commitment Units	1,000,000
Billed Units	- 650,000
Shortfall Units	= 350,000
Shortfall Factor	x .20
Billable Shortfall Units	= 70,000
Tariff Rate	x .05
Shortfall Calculation	= \$3,500
Tariff Rate	.0500
Discount Rate	.0475
Saving Rate	= .0025
Billed Units	x 650,000
Reassessment of Savings Calculation	= \$1,625

Reassessment of Savings Calculation is less than Shortfall Calculation, therefore, \$1,625 is due from the customer. (B)

## 6. SWITCHED ACCESS

## 6.5 Rate and Charge Regulations (Continued)

## 6.5.3 Switched Access Discount Plans (Continued)

(B)

## (B) Application of the Term Plan (Continued)

## (1) (Continued)

## (e) Shortfall Charges and Early Termination Charges (Continued)

## 3. (Cont'd)

## b. Billed Units less than Commitment, and less than Threshold X

Commitment Units	1,000,000
Billed Units	- 550,000
Shortfall Units	= 450,000
Shortfall Factor	x .20
Billable Shortfall Units	= 90,000
Tariff Rate	x .05
Shortfall Calculation	= \$4,500

Only the Shortfall Calculation is applicable, therefore, \$4,500 is due from the customer.

c. Early Termination of a five-year plan in year three,  
Billed Units less than Commitment and less than Threshold

Commitment Units	1,000,000
Billed Units	- 550,000
Shortfall Units	= 450,000
Shortfall Factor	x .20
Billable Shortfall Units	= 90,000
Tariff Rate	x .05
Shortfall Calculation	= \$4,500
Tariff Rate	.0500
Old Discount Rate	-.0475
Old Saving Rate	=.0025
Tariff Rate	.0500
New Discount Rate	-.0485
New Saving Rate	=.0015
Old Saving Rate	.0025
New Saving Rate	-.0015
Reassessed Difference	=.0010
Billed Units	x 550,000
Reassessment of Savings Calculation	= \$550

Shortfall Calculation charge is applicable and actual units are rerated at the three-year discount rate, therefore, \$4,500 plus \$550 is due from the customer.

## d. Early Termination of a five-year plan in year one, during the first six months

Commitment Units	1,000,000
Billed Units	- 550,000
Shortfall Units	= 450,000
Shortfall Factor	x .20
Billable Shortfall Units	= 90,000
Tariff Rate	x .05
Shortfall Calculation	= \$4,500
Tariff Rate	.0500
Discount Rate	-.0475
Saving Rate	=.0025
Billed Units	x 550,000
Reassessment of Savings Calculation	= \$1,325
Commitment Units	1,000,000
Early Termination Factor	x .05
Early Termination Units	= 50,000
Early Termination Units	50,000
Tariff Rate	x .05
Early Termination Charge	\$2,500

The Shortfall Calculation, the Reassessment of Savings Calculation and the Early Termination Charge are applicable, therefore, \$4,500 plus \$1,325 plus \$2,500 is due from the customer.

(B)

## 6. SWITCHED ACCESS

## 6.5 Rate and Charge Regulations (Continued)

## 6.5.3 Switched Access Discount Plans (Continued)

## (B) Application of the Term Plan (Continued)

## (1) (Continued)

## (e) Shortfall Charges and Early Termination Charges (Continued)

## 3. (Continued)

e. The following table describes the Shortfall and Early Termination assessment methods for the Term Plan:

Plan Year	1		2		3		4		5	
	Termina-tion Before 6 Mo.	Anniversary Shortfall								
Commitment % Met (Threshold)	N/A	≥60% <60%	≥50% <50%	≥30% <30%	≥15% <15%	≥5% <5%				
Reassessment of Savings and Shortfall Calculations	(1) and (2)	lesser of (1) or (2)	(2)	lesser of (1) or (2)	(2)	lesser of (1) or (2)	(2)	lesser of (1) or (2)	(2)	lesser of (1) or (2)
Early Termination Charge	(3)	Not Applicable								

## (1) Reassessment of Savings Calculation:

- All actual units are re-rated at the current tariff rate
- The Reassessment of Savings Calculation also applies to plans terminating after six months, but before one year (see (B)(1)(e)2.b preceding) and to plans terminating after one year, but before the plan's stop date (see (B)(1)(e)2.c preceding).

## (2) Shortfall Calculation:

$$\begin{aligned} &\text{Committed Units - Actual Units} \\ &\times \text{Shortfall Factor (.2)} \\ &\times \text{Current Tariff Rate} \end{aligned}$$

## (3) Early Termination Charge:

$$\begin{aligned} &\text{Committed Units} \\ &\times \text{Early Termination Factor (.05)} \\ &\times \text{Current Tariff Rate} \end{aligned}$$

(B)

## 6. SWITCHED ACCESS

## 6.5 Rate and Charge Regulations (Continued)

## 6.5.3 Switched Access Discount Plans (Continued)

(H)

## (B) Application of the Term Plan (Continued)

## (1) (Continued)

## (f) Rate Cap

The rate cap is a rate that is the highest amount a customer may be charged under a plan where no shortfalls, reassessment of savings or early termination occurs. The rate cap is generally equal to the undiscounted rate at the beginning of the plan. Any price decreases during the plan will be passed on to the customer in the form of a lower discounted rate. If price increases occur and the discounted rate exceeds the rate cap, the rate cap is charged in place of the discounted rate. The Telephone Company reserves the right to discontinue or temporarily suspend, via tariff notice, Switched Access Price Discount Plans when a change in rates is mandated by the Florida Public Service Commission that could result in significant reductions in Switched Access revenue.

## (2) Ordering and Renewing a Term Plan

A customer must request a Term Plan in writing; however an Access Service Request (ASR) form is not necessary to order the Term Plan.

A customer may, at any time during a term plan, renew the plan based upon current market and tariff conditions provided the new plan's expiration date occurs no sooner than the current plan's expiration date and the new plan is at the same or larger percentage commitment. For example, a customer, having completed one year of a three year term plan, may renew for two years (or longer) to take advantage of a higher discount rate. New base commitments will be determined for the renewal.

Unless advance written notice is received from the customer, an expired term plan will be renewed for one year at current tariff terms. Advance written notice to discontinue at the end of a one year plan must be received three months prior to the plan's expiration; for a two year plan, four months prior; and for a three or five year plan, six months prior. Base commitments will be updated in automatic renewals.

Access Customer Name (ACNA) and/or Carrier Identification Code (CIC) additions to existing plans require the discontinuance of the existing plan and initiation of a new plan.

## (3) Lost or Disconnected Unit Data

If unit data becomes unavailable to determine discounts, the Telephone Company will estimate the amount of lost units. The estimate will be used in the Term Plan calculations.

## (4) Term Plan Examples

Customer A selects a 3 year plan for originating and terminating minutes of use for end office switching, information surcharge and carrier common line rate elements at 80% commitment and receives 0.4% discount.

## Term Plan Discount Matrix

Commitment	YEARS				
	1	2	3	4	5
80%	0.2%	0.3%	0.4%	0.6%	0.7%
85%	0.4%	0.5%	0.9%	1.2%	1.4%
90%	0.6%	0.8%	1.3%	1.7%	2.1%
95%	0.8%	1.1%	1.7%	2.3%	2.9%
100%	1.0%	1.5%	2.2%	3.0%	3.8%

Determine Customer A's commitment

Rate Element	Base Period Usage	Commitment Percentage (Decimal)	Annual Commitment (MOU)
EOS	100 Million	.80	80 Million
Information Surcharge	100 Million	.80	80 Million
CCL	96 Million	.80	76.8 Million

(H)

## 6. SWITCHED ACCESS

## 6.5 Rate and Charge Regulations (Continued)

## 6.5.3 Switched Access Discount Plans (Continued)

## (B) Application of the Term Plan (Continued)

## (4) Term Plan Example (Cont'd)

Customer A's actual units at the first anniversary equals:

Rate Element	Actual Units
BOB	106 Million Commitment met
Information Surcharge	106 Million Commitment met
CCL	72 Million Commitment not met

## CCL Shortfall Charges:

Did actual units meet the threshold of 60%?  
 $72,000,000 / 76,800,000 = 93.8\%$   
 Yes.

Shortfall Charge will be the lesser of the Reassessment of Savings calculation or the Shortfall calculation

## Perform Reassessment of Savings calculation.

Re-rate actual units at current tariff rate of \$0.0251 per minute

$$72,000,000 \times .0251 = \$1,807,200$$

Determine amount billed customer at discounted rate.

$$72,000,000 \times .02499 = \$1,799,971$$

Possible Shortfall Charge is  $\$1,807,200 - \$1,799,971 = \$7,229$

then:

## Perform Shortfall calculation.

Shortfall amount times shortfall factor times current tariff rate.

$$(\text{76,800,000} - \text{72,000,000}) \times .2 \times .0251 = \$24,096$$

Compare Shortfall calculation result to Reassessment of Savings calculation result and choose lower of the two.

CCL Shortfall Charge to Customer A at first anniversary is \$7,229

If billed units had been less than the 60% threshold, i.e., less than 46,080,000 minutes for the CCL, then only the shortfall calculation would be performed and that amount would be due from the customer.

## (5) Term Plan Discount Matrices

(a) These matrices are used to determine the term discount as follows:

1. Identify the number of years of the Term Plan.
2. Identify unit commitment provided by the customer as the percentage of the base period units.
3. Use Term Plan Discount Matrix to identify the appropriate term discount.

## (b) Term Plan Discount Matrix for GTE Florida:

Discount Percentages TBD (To Be Determined).

Quantity Commitment	YEARS				
	1	2	3	4	5
60%	TBD	TBD	TBD	TBD	TBD
65%	TBD	TBD	TBD	TBD	TBD
90%	TBD	TBD	TBD	TBD	TBD
95%	TBD	TBD	TBD	TBD	TBD
100%	TBD	TBD	TBD	TBD	TBD

## 6. SWITCHED ACCESS

- 6.5 Rate and Charge Requirements (Continued)  
6.5.3 Switched Access Discount Plans (Continued)

(C) Application of the Growth Plan

(1) The following elements are necessary to apply the Growth Plan.

(a) Discount Factor

Discount factors are percentage discounts applied to access rate elements. The resulting discounted tariff rate will be calculated to the same number of decimal places as the undiscounted tariff rate. Tariffed discount factors may be updated periodically, but are not automatically applied to previously subscribed-to plans. Paragraph (C)(2) following, describes renewing a plan whereby a customer can take advantage of updated discount factors. Paragraph (D) following, displays the growth plan discount factors.

For combined Term and Growth Plans, the discount factors are additive in nature:

Tariff Rate:	.0250
Term Discount Factor:	x.1000
Term Discount Saving:	=.0025
Growth Discount Factor:	.0250
Growth Discount Factor:	x.2000
Growth Discount Saving:	=.0050
Tariff Rate:	.0250
Term Discount Saving:	-.0025
Growth Discount Saving:	=.0050
Discount Rate:	=.0175

(b) Annual Growth Percentage

To obtain the price discount, the customer agrees to increase its units over the one year Growth Plan by a specified percentage greater than its prior year (base period) units. Commitments expressed in non-usage based units, i.e., those associated with rate elements billed on a monthly recurring charge (MRC) basis have two components, an Average Monthly Billed Quantity (AMQ) and an In-Service Billed Quantity (ISQ). To meet its commitment, a customer must meet both the AMQ and the ISQ. To obtain the Growth Plan the customer must have a minimum of six months units.

Growth percentages may vary depending upon the base period's unit level, i.e., a customer committing to a growth percentage over a larger base period's unit level would be eligible for a larger discount percentage than a customer committing to the same growth percentage but from a smaller base period unit level.

The customer may select the feature group rate elements that it wishes to be included in the Growth Plan, except nonpremium rate elements are excluded from the plan.

Tariffed growth percentages may be updated periodically but are not automatically applied to a previously subscribed-to plan.

(c) Start and Stop Dates

The Plan is initiated at the beginning of a month (start date) and is completed at the end of twelve months (stop date). During this time discounts are applied to the switched access units.

(d) Anniversary Date

For the Growth Plan the anniversary date occurs at the stop date. On this date, actual units are compared to the commitment level as determined by the growth percentage. If the actual units are less than the commitment, shortfall charges are applied.

## 6. SWITCHED ACCESS

6.5 Rate and Charge Requirements (Continued)6.5.3 Switched Access Discount Plans (Continued)(C) Application of the Growth Plan

(1) The following elements are necessary to apply the Growth Plan.

(e) Shortfall Charges and Early Termination Charges

Each Plan is reviewed 90 days following plan anniversary or early termination date to determine if commitment levels were achieved. If unit commitment levels are not met, shortfall charges apply. In addition to shortfall charges, an early termination charge is assessed if a plan is terminated prior to six months having elapsed.

Shortfall calculation - Actual units are subtracted from commitment units and the difference is multiplied by a shortfall factor of .20. The resultant shortfall units are rated at the current tariff rate.

In the case of MRC discounting, AMR and ISO shortfall units will be assessed independently of each other and applied as such.

To determine shortfall for MRC units, a comparison is made of actual AMR to committed AMR and actual ISO to committed ISO. Shortfall assessments as identified for usage are identical in structure for MRC, including all three types of assessments, shortfall unit charges, reassessment of savings and the early termination fee.

Reassessment of savings calculation - Actual units are re-rated at the current tariff rate. The difference between the actual units rated at the current tariff rate and at the discounted rate represents the reassessment of savings.

Threshold - A predetermined percentage of committed units. If actual units are less than the threshold, the shortfall calculation applies. If actual units exceed the threshold but fall short of the commitment, then the shortfall calculation is compared to the reassessment of savings calculation and the lesser of the two applies.

Early termination calculation - Commitment units rated at the current tariff rate are multiplied by a predetermined percentage.

The following describe the application of shortfall charges and early termination charges.

1. Shortfall Charges Assessed at the Anniversary Date

- If actual units are less than the threshold:
- Shortfall calculation applies
  - (Commitment units - actual units) x shortfall factor x current tariff rate
  - Reassessment of savings calculation does not apply
  - Early termination calculation does not apply
  - If actual units exceed the threshold but are less than the commitment:
  - Shortfall calculation is performed
  - Reassessment of savings calculation is performed
  - Lesser of the shortfall or reassessment of savings calculation applies
  - Shortfall charge = (commitment units - actual units) x shortfall factor x current tariff rate  
or (actual units x current tariff rate) - (actual units x discounted rate)
  - Early termination calculation does not apply

2. Shortfall Charges and Early Termination Charges Assessed Due to Plan Termination

If termination occurs during the first six months of a plan:

- Shortfall calculation applies
- Reassessment of savings calculation applies
- Early termination calculation applies
- Shortfall charge and Early Termination Charges = [(commitment units - actual units) x shortfall factor x current tariff rate] + [(actual units x current tariff rate) - (actual units x discount rate)] + [(commitment units x current tariff rate)] x early termination percentage

If termination occurs after six months but before one year:

- Shortfall calculations applies
- Reassessment of savings calculation applies
- Early Termination calculation does not apply

## 6. SWITCHED ACCESS

## 6.5 Rate and Charge Regulations (Continued)

## 6.5.3 Switched Access Discount Plans (Continued)

## (C) Application of the Growth Plan

## (1) (Continued)

## (e) Shortfall Charges and Early Termination Charges (Continued)

The following table describes the Shortfall and Early Termination assessment methods for the Growth Plan:

	Plan Year		
	Termination Before 6 Mo.	Termination After 6 Mo. but Before One Year	Anniversary
Commitment % Met (Threshold)	N/A	N/A	≥60% <60%
Reassessment of Savings and Shortfall Calculations	(1) and (2)	(1) and (2)	Lesser of (1) or (2)
Early Termination Charge	(3)	Not Applicable	

(1) Reassessment of Savings Calculation:  
All actual units are re-rated  
at the current tariff rate

(2) Shortfall Calculation:  
Committed Units - Actual Units  
x Shortfall Factor (.2)  
x Current Tariff Rate

(3) Early Termination Charge:  
Committed Units  
x Early Termination Factor (.05)  
x Current Tariff Rate

## (f) Rate Cap

The rate cap is a rate that is the highest amount a customer may be charged under a plan where no shortfalls, reassessment of savings or early termination occurs. The rate cap is generally equal to the undiscounted rate at the beginning of the plan. Any price decreases during the plan will be passed on to the customer in the form of a lower discounted rate. If price increases occur and the discounted rate exceeds the rate cap, the rate cap is charged in place of the discounted rate. The Telephone Company reserves the right to discontinue or temporarily suspend, via tariff notice, Switched Access Price Discount Plans when a change in rates is mandated by the Florida Public Service Commission that could result in significant reductions in Switched Access revenue.

## 6. SWITCHED ACCESS

6.5 Date and Charge Regulations (Continued)6.5.3 Switched Access Discount Plans (Continued)

(B)

(C) Application of the Growth Plan (Continued)(2) Ordering, Renewing or Discontinuing a Growth Plan

A customer must request the Growth Plan in writing; however, a Access Service Request (ASR) form is not necessary to order the Growth Plan.

A customer may, at any time during a Growth Plan, renew the plan based upon current market and tariff conditions provided the growth percentage is equal to or larger than the existing plan. New base period unit levels will be determined for the renewal.

Unless advance written notice is received from the customer, an expired Growth Plan will be renewed for one year at current tariff terms. Advance written notice to discontinue at the end of a one year plan must be received three months prior to the plan's expiration. Base period unit levels will be updated in automatic renewals and the same growth percentage will be in effect.

Access Customer Name (ACNA) and/or Carrier Identification Code additions to an existing plan require discontinuance of the existing plan and initiation of a new plan.

(3) Lost or Damaged Unit Data

If unit data becomes unavailable to determine discounts, the Telephone Company will estimate the amount of lost units. The estimate will be used in the Growth Plan calculations.

(4) Growth Plan Examples

## Example 1:

Customer's previous year's units 1,000,000,000  
Customer's growth commitment 10%

Growth Matrix Designation > = 10% & <15%  
Effective Rate Element Discount 1.7%

Assuming full rate element price = \$0.02/unit, and actual billed unit totals 1,100,000,000 units, effective discount equals:

Billed Units	1,100,000,000
	x \$0.02/unit
	<u>x .017 discount</u>
Discount	= \$374,000

No shortfall charge applies since 10% growth achieved.

## Example 2:

Customer's previous year's units 1,000,000,000  
Customer's growth commitment 10%

Effective rate element discount 1.7%.

Assuming full rate element price = \$0.02/unit, and actual billed volume totals 900,000,000 units, effective discount equals:

Billed Units	900,000,000
	x \$0.02/unit
	<u>x .017 discount</u>
Discount	= \$306,000

(B)

## 6. SWITCHED ACCESS

## 6.5 Rate and Charge Regulations (Continued)

## 6.5.3 Switched Access Discount Plans (Continued)

(8)

## (C) Application of the Growth Plan (Continued)

## (4) Growth Plan Examples (Cont'd)

Shortfall charges are applied since 10% growth commitment was not achieved.

## Shortfall Calculation:

Committed Units	1,100,000,000
Actual Units Achieved (billed)	- 900,000,000
Units Short of Commitment	200,000,000
Shortfall Factor @ 20%	X .20
Shortfall Units	40,000,000
Full-tariffed Rate	X .02
Shortfall Calculation	\$800,000

In this example, since the customer delivered 82% of his base commitment, which is greater than the pre-determined 60% threshold, the customer will pay the Shortfall Calculation or the full-tariffed rate of the actual units (Reassessment of Savings Calculation), whichever is less:

$$\text{Full-tariffed Unit Cost} = .02 \times 900,000,000 = \$18,000,000$$

$$\text{Discounted Unit Cost} = .02 \times .983 \times 900,000,000 = \$17,694,000$$

Therefore, the Reassessment of Savings Calculation equals:

Full-tariffed Unit Cost	\$18,000,000
Discounted Unit Cost	\$17,694,000
	\$ 306,000

The shortfall charge assessed at rating the actual units at the full-tariffed rate would be the lesser of the two calculations, so the customer would pay \$306,000, thus eliminating any discount he would have achieved if commitment would have been met.

## (D) Growth Plan Discount Matrices

(1) These matrices are used to determine the appropriate growth discount rate.

- (a) Identify customer's committed growth rate.
- (b) Identify customer's delivered minutes of use.
- (c) Use Growth Discount Matrix to identify appropriate Growth Discount.

(2) Growth Plan Discount Matrix: Discount percentages TBD (To Be Determined).

Annual Units	GROWTH									
	Band	>0% < 5%	≥5% < 10%	≥10% < 15%	≥15% < 20%	≥20% < 25%	≥25% < 30%	≥30% < 35%	≥35%	
> 0	1	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	
> 200,000,000	2	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	
> 420,000,000	3	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	
> 790,000,000	4	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	
>1,296,000,000	5	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	
>1,814,000,000	6	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	
>2,335,000,000	7	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	
>2,860,000,000	8	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	
>3,389,000,000	9	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	
>3,933,000,000	10	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	
>4,480,000,000	11	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	
>5,028,000,000	12	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	

(8)

## 6. SWITCHED ACCESS

## 6.5 Rate and Charge Regulations (Continued)

## 6.5.4 Switched Access Rate Zones

(T)(M)

Rate zones are applicable to Switched Access services described in this section. Each Telephone Company Wire Center has been assigned to a rate zone as described herein. Switched Access non distance sensitive services are billed at the rates in the zone in which the Wire Center's End Office Switching minutes are assigned. Switched Access distance sensitive services, when the distance is measured between Wire Centers within a rate zone, are billed at the rates in the zone in which the Wire Centers are located. Switched Access distance sensitive services, when the distance is measured between Wire Centers in different rate zones, are billed at the rate which is in the higher rated zone. Switched Access non distance sensitive rates include the Switched Access Ordering Charge; Installation and Monthly Recurring Charges for Voice Grade Entrance Facilities and DS1 Entrance Facilities; Installation Charge for DS3 Entrance Facilities, DS1 Direct Trunked Transport - Termination, DS3 Direct Trunked Transport Termination, Tandem Switched Transport - Termination, Interconnection Rate, End Office Switching, Information Surcharge, Multiplexing and the FGA USS Credit. Switched Access distance sensitive rates include Tandem Switched Transport - Facility, DS3 Entrance Facility Monthly Recurring Charge, Direct Trunked Transport -Voice Grade, Direct Trunked Transport - DS1 Facility and Direct Trunked Transport - DS3 Facility.

The following Wire Centers are in Rate Zone 1:

CLLI-CODE	CENTRAL OFFICE NAME
TAMPFLXX	TAMPA-MAIN
SRSTFLXA	SARASOTA-MAIN
FHSDFLXA	FEATHERSOUND
WSSDFLXA	MESTSIDE
TAMPFLXE	TAMPA-EAST
LLMFPLXA	LEALMAN
NGBHFLXA	NORTHGULF BEACH
WLCRFLXA	MALLCRAFT
CLMRFLXA	CLEARWATER-MAIN
CRWDFLXA	CARROLLWOOD
GNDYFLXA	GANDY
NRSDFLXA	NORTHSIDE
SSDSFLXA	SOUTHSIDE
PNLSFLXA	PINELLAS
BHPKFLXA	BEACH PARK
SPRGFLXA	SARASOTA SPRINGS
UNVRFLXA	UNIVERSITY
LRGOFLXA	LARGO
DNDNFLXA	DUNEDIN
HYFKFLXA	HYDE PARK
SLBPFLXA	SULPHUR SPRINGS
BAYUFLXA	BAYOU
SWTHFLXA	SWEETWATER
SPBGFLXA	ST. PETERSBURG MAIN
PSDMFLXA	PASADEMA
TNTRFLXA	TEMPLE TERRACE
YBCTFLXA	YBOR
STGRFLXA	ST. GEORGE
CHSDFLXA	COUNTRYSIDE

The following Wire Centers are in Rate Zone 2:

CLLI-CODE	CENTRAL OFFICE NAME
BRNDFLXA	BRANDON
LKLDFLXA	LAKELAND-MAIN
BRBAFLXA	BRADENTON-BAY
NPRCFLXA	NEW PORT RICHEY MAIN
TRSPFLXA	TARPON SPRINGS-MAIN
MHHNFLXC	WINTER HAVEN-MAIN
BRTMFLXX	BRADENTON-MAIN
HGLDFLXA	HIGHLANDS
HDHMFLXA	HUDSON-MAIN

(II)

(II)

(II) Material previously appeared on Page 34.

(II)

## 6. SWITCHED ACCESS

6.5 Rate and Charge Regulations (Continued)6.5.4 Switched Access Rate Zones (Continued)

The following Wire Centers are in Rate Zone 3:

CLLI-CODE	CENTRAL OFFICE NAME
WINMFLXA	WIMMELIA
PTCYFLXA	PLANT CITY-MAIN
VENCFLXA	VENICE-MAIN
SPBGFLXS	ST. PETERSBURG-SOUTH
SKWYFLXA	SKYWAY
ZPHYFLXA	ZEPHYRHILLS-MAIN
LKLDFLXE	LAKELAND-EAST
PLNTFLXA	PALMETTO-MAIN
OLDSFLXA	OLDSMAR
SQRFFLXA	SOUTNGULF BEACH
ENMDFLXA	ENGLEWOOD MAIN
LKLDFLXN	LAKELAND-NORTH
SNSPFLXA	SEVEN SPRINGS
VENCFLXS	VENICE-SOUTH
SPNLFLXA	SEMINOLE
ABDLFLXA	AUBURNDALE
SEKFFLXA	SIESTA KEY
HNCYFLXA	HAINES CITY-MAIN
CYRFLXA	CYPRESS GARDENS
ALFAFLXA	ALAFIA
LUTZFLXA	LUTZ
LGBKFLXA	LONGBOAT KEY
LKMLFLXA	LAKE WALES-MAIN
BARTFLXA	BARTOW-MAIN
INRKFLXX	INDIAN ROCKS
ANMRFLXA	BRADENTON-ANNA MARIA
PLBLFLXA	PALMA SOLA
DUNDFLXA	DUNDEE
MNLKFLXA	HUDSON-MOON LAKE
THNTFLXA	THOMOTOSASSA
OSPRFLXA	VENICE-OSPREY
NLBYFLXA	MULBERRY-MAIN
KYSTFLXA	KEYSTONE
FRSTFLXA	FROSTPROOF MAIN
HNCYFLXN	HAINES CITY-NORTH
LNLKFLXA	LAND O'LAKES
MRPTFLXA	NORTH PORT MAIN
RSKNFLXA	RUSKIN
LKALFLXA	LAKE ALFRED
BBPKFLXA	LAKE WALES-BABSON PARK
MLCHFLXA	MESLEY CHAPEL
SARKFLXA	ST. ARMANDS
PKCYFLXA	POLK CITY-MAIN
BYSHFLXA	BAYSHORE
PNCRFLXA	PINECREST
LIONFLXE	LAKE WALES-EAST
ALTRFLXA	ALTURAS
POINFLXA	POINCIANA
PRSHFLXA	PALMETTO-PARRISH
NYCYFLXA	NYAKKA-MAIN
THLKFLXA	INDIAN LAKE-MAIN
BRJTFLXA	SHADLEY

(II)

(II)

## 6. SWITCHED ACCESS

6.5 Rate and Charge Regulations (Continued)6.5.5 Application of Rates for FGA Extension Service

Feature Group A Switched Access Service is available with extensions, i.e., additional terminations of the service at different building(s) in the same LATA or, by access to an IC's facilities, additional terminations of the service at different building(s) in a different LATA. Feature Group A extensions in the same Company Local Exchange as the dial tone office are charged for under the Telephone Company's General Service Tariff.

Feature Group A extensions in a different Company Local Exchange as the dial tone office are charged for as Special Access Service. The rate elements which apply are: voice grade local channels; interoffice channel mileage, if applicable, and signaling capability (optional features and functions), if applicable. Feature Group A extensions provided through an IC's facilities to different LATAs are charged for as Special Access Service in both the LATA where the extension originates and the LATA where the extension terminates. The rate elements which apply in each LATA to access the IC's facilities are: voice grade channel terminations, channel mileage, if applicable, and signaling capability (optional features and functions), if applicable. All appropriate monthly rates and nonrecurring charges set forth in Section 7, following will apply. Such extensions are ordered as set forth in Section 5, preceding.

6.6 Rates and Charges6.6.1 Nonrecurring Charges(A) (Reserved for Future Use)(B) Switched Access Service Ordering ChargesSwitched Access Ordering Charge

Ref. ARI  
UBOC: (SEBCL)

Zone 1 \$100X.XX  
Zone 2 XXX.XX  
Zone 3 XXX.XX

(C) Resign Charge Charge

UBOC: (H28)

Per ASR/Per Occurrence

\$ 34.14

(D) Network Blocking Charge

Applies to FOB, FOC, FGD and SAC Access Service  
Per Call

\$ .014

(E) FGA Optional Toll Blocking

Per FGA Line  
Nonrecurring Charge  
UBOC: (CAH)

\$ 5.11

(N)

(N)

(N) Material previously appeared on Page 34.

(N)

## 6. SWITCHED ACCESS

6.6 Rates and Charges (Continued)6.6.2 Switched Transport (Continued)

		Zone 1	Zone 2	Zone 3	(T)
(A) <u>Tandem-Switched Transport-Facility</u>	Rates for each Access Minute, per airline mile.				
(1) Tandem-Switched Transport-Facility, Per Access Minute, Per Airline Mile	XXXX	XXXX	XXXX		
(B) <u>Tandem-Switched Transport-Termination</u>	Rates for each Access Minute, for each termination.				
(1) Tandem-Switched Transport-Termination, Per Access Minute, per Termination	XXXX	XXXX	XXXX		
(C) <u>Tandem Switching</u>	Rates for each Access Minute				
(1) Tandem Switching Rate-per Access Minute	XXXX	XXXX	XXXX		
(D) <u>Interconnection Rate</u>	Rates for each Access Minute				
(1) Interconnection Rate-per Access Minute					
Premium Rate	XXX	XXX	XXX		
(E) <u>Direct-Trunked Transport-Voiceband</u>	Rates per Airline mile, per month				USOC
(1) Direct-Trunked Transport Facility-Voiceband	XX.XX	XX.XX	XX.XX	1YTXS	
(F) <u>Direct-Trunked Transport-DS1</u>					
(1) Direct-Trunked Transport-Facility-DS1 (per Airline Mile, per month)	XX.XX	XX.XX	XX.XX	1YTXS	
(2) Direct-Trunked Transport-Termination- DS1 (per month)	XX.XX	XX.XX	XX.XX	TRL	
(H) <u>Entrance Facility-2-Wire and 4-Wire Voiceband</u>					
(1) Service Installation Charge (per Entrance Facility)	XX.XX	XX.XX	XX.XX	EFG2X	
(2) Entrance Facility - 2-Wire Voiceband (Monthly Rate)	XX.XX	XX.XX	XX.XX	EFG2X	
(2) Entrance Facility - 4-Wire Voiceband (Monthly Rate)	XX.XX	XX.XX	XX.XX	EFG4X	
(I) <u>Entrance Facility-DS1</u>					
(1) Service Installation Charge (per Entrance Facility) - First system	XX.XX	XX.XX	XX.XX	EFGDX	
- Each Additional System	XX.XX	XX.XX	XX.XX	EGLX	
(2) Entrance Facility (Monthly Rate) - DS1 - First System	XX.XX	XX.XX	XX.XX	EFGDX	
- DS1 - Each Additional System	XX.XX	XX.XX	XX.XX	EGLX	
(J) <u>Entrance Facility-DS3</u>					
(1) Service Installation Charge - First 1/4 Airline Mile	XX.XX	XX.XX	XX.XX	EFGPF	
- Each Additional 1/4 Airline Mile	XX.XX	XX.XX	XX.XX	EFGPA	
(2) Entrance Facility (Monthly Rate) - First 1/4 Airline Mile	XX.XX	XX.XX	XX.XX	EFGPF	
- Each Additional 1/4 Airline Mile	XX.XX	XX.XX	XX.XX	EFGPA	(T)

## 6. SWITCHED ACCESS

6.6 Rates and Charges (Continued)6.6.2 Switched Transport (Continued)(K) Multiplexing

	Zone 1	Zone 2	Zone 3	USOC	(T)
(1) Service Installation Charge (DS1 to Voice)	\$XXX.XX	\$XXX.XX	\$XXX.XX	M6V1X	
(2) Service Installation Charge (DS3 to DS1)	XXX.XX	XXX.XX	XXX.XX	M6U3X	
(3) DS1 to Voice (Monthly Rate)	XXX.XX	XXX.XX	XXX.XX	M6V1X	
(4) DS3 to DS1 (Monthly Rate)	XXX.XX	XXX.XX	XXX.XX	M6U3X	

6.6.3 End Office Services(A) Basic and Premium Data Base Query Charge

The rate for Data Base Query Service is per query.

Rate Per Query

Zone 1        \$ X.XX  
Zone 2        X.XX  
Zone 3        X.XX

(B) (Reserved for Future Use)(C) End Office Switching

The rates for End Office Switching are based on originating and terminating Access Minutes.

Per Access Minute

Zone 1        \$ .XXXX  
Zone 2        .XXXX  
Zone 3        .XXXX

6.6.4 Information Surcharge

The rates for Information Surcharge are based on an originating and terminating Access Minutes.

Per Access Minute

Zone 1        \$ .XXXX  
Zone 2        .XXXX  
Zone 3        .XXXX

6.6.5 FCA Usage Sensitive Credit AllowanceCredit Per Originating FCA Access Minute

Zone 1        \$ .XXXX  
Zone 2        .XXXX  
Zone 3        .XXXX

## 12. SPECIALIZED FIA OR ARRANGEMENTS

12.1 General

Specialized FIA or Arrangements may be provided by the Telephone Company, at the request of a customer, on an Individual Case Basis (ICB) if such FIA or arrangements meet the following criteria:

- The requested FIA or arrangements are not offered under other sections of this tariff.
- The facilities utilized to provide the requested FIA or arrangements are of a type normally used by the Telephone Company in furnishing its other services.
- The requested FIA or arrangements are provided within a Market Area.
- The requested FIA or arrangements are compatible with other Telephone Company services, facilities, and its engineering and maintenance practices.

This offering is subject to the availability of the necessary Telephone Company personnel and capital resources.

12.2 Rates and Charges (UBOC - 322++)

Rates and charges and additional regulations, if applicable, for Specialized FIA or Arrangements are filed following:

12.2.1 (Reserved for Future Use)12.3 Contract Service Arrangements12.3.1 General

(A) When economically practicable, customer specific contract service arrangements may be furnished in lieu of existing tariff offerings provided there is reasonable potential for uneconomic bypass of the Company's services. Uneconomic bypass occurs when an alternative service arrangement is utilized, in lieu of Company services, at prices below the Company's rates but above the Company's incremental costs.

(B) Rates, Charges, Terms and additional regulations, if applicable, for the contract service arrangements will be developed on an individual case basis, and will include all relevant costs, plus an appropriate level of contribution.

(C) Costs for the contract service arrangements may include one or more of the following items:

- (1) Labor, engineering and materials.
- (2) Operating expenses, e.g. maintenance, administration, etc.
- (3) Return on investment.
- (4) Taxes
- (5) Depreciation
- (6) Any other identifiable associated cost.

(D) Unless otherwise specified, the regulations for contract service arrangements are in addition to the applicable regulations and rates specified in other sections of this Tariff.

(E) Services specified in the following Sections only of this Tariff are available through contract service arrangements:

## Section 6 and Section 7

(H)

(F) Contract Service Arrangements are furnished by the Company to a subscriber only for communications in which the subscriber has a direct interest and shall not be used for any purpose for which a payment or other compensation shall be received by him from any other person, firm, or corporation for such use, or in the collection, transmission or delivery of any communications for others.

(D)

(G) The subscriber and the Company may elect to enter into an agreement where certain rates and/or charges for contract service arrangements are applicable for a fixed period of time. The Company will continue to offer such contract service arrangements without change in the applicable rates and/or charges unless mutual consent has been reached between the Company and the customer to undertake such changes. The Florida Public Service Commission will not adjust contract service arrangement rates and/or charges during this period. At the completion of this period, the agreement may be renewed at the option of the Company and the subscriber. Revised rates and/or charges may apply to any renewed agreement.

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a copy of GTE Florida Incorporated's proposed flexible pricing plan in Docket No. 921074-TP was sent by U.S. mail on May 16, 1994, to the parties on the attached list.

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