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an

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**ORIGINAL
FILE COPY**

August 15, 1994

Mrs. Blanca S. Bayo
Director, Division of Records and Reporting
Florida Public Service Commission
101 East Gaines Street
Tallahassee, Florida 32301

RE: Docket No. 920260-TL, 900960-TL, 910163-TL, 910727-TL

Dear Mrs. Bayo:

Enclosed are an original and fifteen copies of Southern Bell Telephone and Telegraph Company's Motion for Extension of Duration of Order Granting Confidential Classification (Docket No. 920260-TL). Please file this document in the above-captioned dockets.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served on the parties shown on the attached Certificate of Service.

Sincerely,

Nancy B. White (of)

Nancy B. White

- ACK
- AFA *John*
- APP
- CAF
- CNT
- CT
- ENC
- EAR
- LEG
- LIN
- OPC
- RCH
- SEC
- WAS
- OTH

RECEIVED & FILED

BUREAU OF RECORDS

Enclosures

cc: All Parties of Record
Noted M. Lombardo
6 R. G. Beatty
R. D. Lackey

Vinson

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KS

DOCUMENT NUMBER-DATE
08289 AUG 15 1994
FPSC-RECORDS/REPORTING

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Comprehensive review of revenue requirements and rate stabilization plan of Southern Bell Telephone and Telegraph Company)	DOCKET NO. 920260-TL
In re: Investigation into the integrity of Southern Bell Telephone and Telegraph Company's repair service activities and reports)	DOCKET NO. 910163-TL
In re: Investigation into Southern Bell Telephone and Telegraph Company's compliance with Rule 25-4.110(2), F.A.C., Rebates)	DOCKET NO. 910727-TL
In re: Show cause proceeding against Southern Bell Telephone and Telegraph Company for misbilling customers)	DOCKET NO. 900960-TL Filed: August 15, 1994

SOUTHERN BELL TELEPHONE AND TELEGRAPH COMPANY'S
MOTION FOR EXTENSION OF DURATION
OF ORDER GRANTING CONFIDENTIAL CLASSIFICATION
(Docket No. 920260-TL)

COMES NOW, BellSouth Telecommunications, Inc., d/b/a Southern Bell Telephone and Telegraph Company ("Southern Bell" or "Company"), and files, pursuant to Rule 25-22.006, Florida Administrative Code, its Motion for Extension of Duration of Order Granting Confidential Classification, and states as grounds in support thereof the following:

1. On October 14, 1992, Southern Bell filed a Request for Confidential Classification for documents produced to Staff in response to Request No. 99 of Staff's Fourth Request for Production of Documents. The Commission assigned Document No. 12085-92 to this material. This same material is cross-referenced as Document No. 11105-92.

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2. By an Order issued February 15, 1993, the Florida Public Service Commission ("Commission") granted Southern Bell's Request for Confidential Classification of information contained in this document. (Order No. PSC-92-0241-CFO-TL) Specifically, the Commission approved Southern Bell's request for confidential classification of customer specific information contained in this document.

3. Under the provisions of Rule 25-22.006 (8) (a), an order granting confidential classification is effective for 18 months. Therefore, the confidential classification granted in this Order expires on August 15, 1994. The Commission may, however, extend the period of confidentiality for good cause shown.

4. The documents in question remain in the possession of the Staff. Some of the documents originally identified as being confidential are no longer confidential. Attached hereto is a revised Attachment A listing those documents which still require confidential classification.

5. The reasons Southern Bell asserted in support of confidential treatment in its original motion continue to pertain. Specifically, there is still a need to protect Southern Bell's market strategies from its competitors.

6. For the reasons set forth above and in the original Request for Confidential Classification filed on October 14, 1992, Southern Bell hereby requests that this Commission enter an Order extending the period of confidential classification for an additional 18 months, or for any longer period of time that the

documents remain within the possession of the Staff.

WHEREFORE, for the reasons set forth above, Southern Bell respectfully requests the entry of an Order extending the period of confidential classification as described above.

Respectfully submitted this 15th day of August, 1994.

SOUTHERN BELL TELEPHONE
AND TELEGRAPH COMPANY

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REVISED ATTACHMENT "A"

FPSC DOCKET 920260-TL
FPSC STAFF'S 4TH REQUEST FOR PRODUCTION OF DOCUMENTS
RENEWAL OF REQUEST FOR CONFIDENTIALITY CLASSIFICATION

JUSTIFICATION FOR CONFIDENTIALLY REQUEST

1. This information reflects Southern Bell's marketing strategy. Southern Bell's competitors could use this information to develop their own market strategy with which to thwart Southern Bell's effort in this market. Thus, the disclosure of this information to Southern Bell's competitors would impair Southern Bell's ability to compete. In addition, this information is valuable, it is used by Southern Bell in conducting its business, and Southern Bell strives to keep it secret. Therefore, it is a trade secret which should be classified as proprietary, confidential business information exempt from the Open Records Act pursuant to Section 364.183, Florida Statutes.
2. This material relates to competitive and/or non-regulated interests of Southern Bell, the disclosure of which would impair the competitive business of Southern Bell. In particular, this information discusses forecasts of competitive services such as ESSX.® As such, this information is classified as confidential business information pursuant to Section 364.183, Florida Statutes, and is exempt from the Open Records Act.
3. This material is considered proprietary business information on the grounds that it relates to "... bids or other contractual data, the disclosure of which would impair the efforts of the company or its affiliates to contract for goods or services on favorable terms," and is therefore confidential pursuant to Section 364.183(3)(d), Florida Statutes.
4. This information contains vendor product comparison analysis. Disclosure of this information may provide an unfair advantage among competing vendors/suppliers. In addition, disclosure of such information could jeopardize Southern Bell's ability to negotiate favorable pricing and/or terms for competing vendors' products. As such, this information is considered by Southern Bell to be proprietary and confidential pursuant to Section 364.183, Florida Statutes.

LOCATION OF THE PROPRIETARY INFORMATION

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CERTIFICATE OF SERVICE

Docket No. 920260-TL

Docket No. 900960-TL

Docket No. 910163-TL

Docket No. 910727-TL

I HEREBY CERTIFY that a copy of the foregoing has been
furnished by United States Mail this 15th day of August, 1994 to:

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