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January 17, 1995

Ms. Blanca Bayo, Director  
Division of Records and Reporting  
Florida Public Service Commission  
101 East Gaines Street  
Tallahassee, FL 32399-0850

HAND DELIVERY

Re: West Florida Natural Gas Company; Docket No. 950002-EG

Dear Ms. Bayo:

Enclosed for filing on behalf of West Florida Natural Gas Company in connection with the hearing scheduled to begin March 8, 1995 are an original and 15 copies of the following:

- 1) Petition for Approval of West Florida Natural Gas Company's Proposed Conservation Cost Recovery Charges;
- 2) Schedules C-1, C-2, C-3 and C-5; and
- 3) Direct Testimony of Cindy Arnold, Tom Goodwin and Ron Sott.

ACK ✓  
AFA  
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SEC  
WAS  
YTH

Please acknowledge receipt of these documents by stamping the enclosed extra copy of this letter.

Thank you for your assistance.

Very truly yours,

*Norman H. Horton*  
Norman H. Horton

NHH/amb  
Enclosures

cc: Parties of Record  
Ms. Cindy Arnold  
Mr. J. E. McIntyre

*Petition*      *Cindy Arnold*  
DOCUMENT NUMBER-DATE      DOCUMENT NUMBER-DATE  
00604 JAN 17 95      00605 JAN 17 95  
FPSC-RECORDS/REPORTING      FPSC-RECORDS/REPORTING

*Goodwin Testimony Sott*  
DOCUMENT NUMBER-DATE      DOCUMENT NUMBER-DATE  
00606 JAN 17 95      00607 JAN 17 95  
FPSC-RECORDS/REPORTING      FPSC-RECORDS/REPORTING

*Law*

1                   BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION  
2                                   DOCKET NO. 950002-EG  
3                                   DIRECT TESTIMONY OF  
4                                           TOM GOODWIN  
5                   ON BEHALF OF WEST FLORIDA NATURAL GAS COMPANY

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6       Q.    Please state your name and address.

7       A.    My name is Tom Goodwin. My business address is 301 Maple  
8            Avenue, Panama City, Florida. I am employed as  
9            Coordinator - Gas Management by West Florida Natural Gas  
10           Company. My responsibilities include participation in the  
11           development of projected therm sales for the period April  
12           1995 through March 1996 projection period.

13      Q.    What is the purpose of your testimony?

14      A.    The purpose of my testimony is to describe how we arrived  
15            at the estimate of 37,927,269 therms for the period.  
16            That projected sales volume is incorporated in the "C  
17            schedules" sponsored by Cindy Arnold.

18      Q.    Please explain how this estimate was developed.

19      A.    The estimate of 37,927,269 therms consists of projected  
20            firm gas sales totaling 25,714,069 therms and firm  
21            transportation gas totaling 12,213,200 therms. The firm  
22            gas component was derived by projecting an approximate 3%  
23            increase in sales for Residential and a 2% increase for  
24            Commercial customers. Projections were based on average  
25            consumption during the past two (2) April through March

1 seasons. Industrial sales projections reflect an  
2 approximate growth factor of 1%. Firm Gas transportation  
3 sales to end-users is projected to decrease by  
4 approximately 28% due to the change by two (2) Firm  
5 Transportation customers to interruptible transportation  
6 service.

7 Q. Do these therm sales projections include any volumes to  
8 be sold under an interruptible rate?

9 A. No. Since interruptible sales are excluded from  
10 consideration under the conservation cost recovery  
11 program, they have been excluded from the above  
12 projections.

13 Q. Does this complete your testimony?

14 A. Yes.