Marceil Morrell**
Vice President & General Counsel - Florida

Associate General Counsel
Anthony P. Gillman**
Leslie Reicin Stein*

Attorneys*
Lorin H. Albeck   M. Eric Edgington
Kimberly Caswell   Joe W. Foster
Franklin H. Deak   Ernesto Mayor, Jr.

*   Licensed in Florida
** Certified in Florida as Authorized House Counsel

GTE Telephone Operations

One Tampa City Center
Post Office Box 110, FLTC0007
Tampa, Florida 33601
813-224-4001
813-228-5257 (Facsimile)

July 13, 1995

Ms. Blanca S. Bayo, Director
Division of Records & Reporting
Florida Public Service Commission
2540 Shumard Oak Boulevard
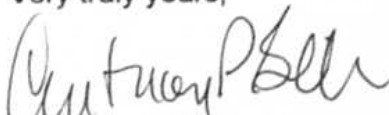Tallahassee, FL 32399-0850

950812-TL

Re: GTE Florida Incorporated's CentraNet/ISDN Tariff

Dear Ms. Bayo:

Please find enclosed for filing an original and fifteen copies of a Request for
Confidential Classification and Motion for Permanent Protective Order in connection
with GTE Florida Incorporated's CentraNet/ISDN tariff. The confidential documents
have been highlighted in yellow and placed in a separate envelope marked
"Confidential" for your convenience. Two edited versions of the confidential documents
are also enclosed.

If there are any questions regarding this matter, please contact me at (813) 228-3087.

Very truly yours,

Anthony P. Gillman

APG:tas
Enclosures

RECEIVED & FILED

FPSC-BUREAU OF RECORDS

c: Walter D'Haeseleer (w/enclosure)

A part of GTE Corporation

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: GTE Florida Incorporated's)
CentraNet ISDN Tariff)
_____)

Docket No.
Filed: July 13, 1995

950812-TL

GTE FLORIDA INCORPORATED'S REQUEST FOR CONFIDENTIAL CLASSIFICATION AND MOTION FOR PERMANENT PROTECTIVE ORDER

GTE Florida Incorporated (GTEFL) seeks confidential classification and a permanent protective order for certain material included in GTEFL's CentraNet/ISDN tariff filing. Specifically, GTEFL seeks confidential treatment of documents containing highly sensitive forecasting information, revenue information, financial and operational parameters, unit costs, vendor information and other confidential information. Highlighted, unredacted copies of the confidential material, labeled Exhibit A, are submitted in a separate envelope accompanying only the original of this Request. Redacted copies of these items are attached to this Request as Exhibit B. Exhibit C is a line-by-line description of the confidential information at issue.

As of January 1, 1996, GTEFL will be faced with full competition for local exchange services. As such, it is now more important than ever for GTEFL to protect itself from disclosure of confidential, highly sensitive material. With respect to the services proposed in this application, competing services may be provided by alternative local exchange carriers or providers of PBXs or other types of customer premises equipment (CPE). GTEFL should not be required to disclose this information, especially when its competitors are under no such obligation.

Further, under the new legislation passed by the Florida legislature, the Commission shall keep confidential all information claimed by the company to be proprietary business information. Such information shall be exempt from disclosure under §119.07(1) and §24(a), Art. I of the Florida Constitution. Fla. Stat. §364.183(1). Although the company is entitled to confidential protection upon request for such protection, GTEFL is seeking a protective order because the material was filed with the Commission before the act became effective.

The material for which GTEFL seeks confidential classification fall under six categories: forecasts, information regarding revenues and contribution levels, financial and operational parameters, unit costs, vendor information and pricing and marketing detail. The reasons why such categories of information are confidential are provided below:

Forecasts. Forecasts indicate the size of GTEFL's market in Florida. With detailed forecasts, GTEFL's competitors can determine whether a particular market is worth pursuing. Further, because of the detailed nature of the forecasts, such competitors could target specific services which hold the greatest potential for success. Such information will demonstrate to GTEFL's competitors how good a particular market is and provide them with a road map of how best to compete with GTEFL.

Revenue and Contribution Levels. In conjunction with forecast information, the projected revenue and margin contribution numbers would provide competitors with a market opportunity framework. Thus, not only would the competitors know how much demand a service may generate, they would discover how profitable such a service would be. With this information, the competitors could target those specific services which produce the most revenue or the greatest level of contribution. With this sensitive market information, GTEFL's competitors could pick those services which provide the greatest potential for success.

Financial and Operational Parameters. These parameters contain GTEFL's annual charge factors (depreciation, cost of money, labor rates,

2

book lives, equity ratios etc.) that are used to derive GTEFL's unit costs. In the hands of a competitor, this information could be used to discover the intricacies of GTEFL's costing methodology and underlying cost structure. If specific information regarding GTEFL's cost structure is made known to its competitors, they would be better able to cost and price their own competing services. Further, competitors will also know where GTEFL is most vulnerable in its cost structure and use this information to ensure the success of their competitive marketing strategies.

Unit Costs. GTEFL's costs could be used by competitors as benchmarks which would be very valuable in the marketplace. With detailed knowledge regarding GTEFL's costs, competitors could determine whether they would be successful in competing with GTEFL with respect to this particular service. Knowing GTEFL's costs, competitors can determine the extent to which they can undercut GTEFL's prices and still remain profitable. Moreover, they will be able to predict GTEFL's response to competitive challenges. Further, having detailed knowledge of GTEFL's unit costs, the competitors would be better able to cost and price their own services. Also, if the costs are compared to the rates (which are publicly available), competitors would be able to calculate GTEFL's margin, thereby identifying those services which are the most profitable.

Vendor Information. Many of the cost components include the actual prices charged GTEFL by its vendors. A competitor could use this information to bargain with the same vendor for a similar or better price. Being able to negotiate the same or a better price, the competitors would be more adept at competing with GTEFL. Without this inside information regarding the negotiations between GTEFL and its vendors, the competitors would be forced to use their own devices and skill to negotiate with the vendors the best deal possible. If they know what GTEFL pays to such vendor, they would have a strategic negotiating advantage over the vendor. In addition, public disclosure of prices GTEFL receives from its vendors may harm GTEFL's future ability to negotiate favorable prices from those or other vendors in the future. Such vendors may not wish to do business with GTEFL if the confidential prices negotiated with GTEFL are subject to disclosure in regulatory proceedings.

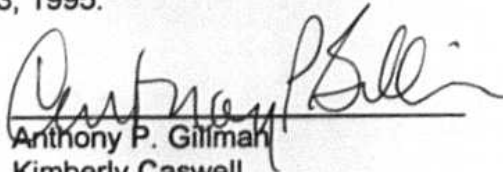**Pricing and Marketing Detail.** Detailed information regarding GTEFL's pricing and marketing strategy will greatly enhance competitors' chances at success in competing with GTEFL. Knowing GTEFL's internal pricing strategy will enable competitors to price their own services in such a way to maximize the competitors profit while causing the most damage to GTEFL's market position. With this sensitive information, the competitors

would be provided with a road map of how to compete with GTEFL in the most cost effective manner possible.

As shown above, the information at issue falls squarely within Florida Statutes, §364.183(3)(e), which defines the term "proprietary confidential business information" to include "information relating to competitive interests, the disclosure of which would impair the competitive business of the provider of the information." In a competitive market, any information gained about a competitor can be used to that company's detriment, in ways that are perhaps impossible to fully anticipate. When this information is obtained through the regulatory process, instead of market trial and error, the result is disruption of the market. This disruption will ultimately deny consumers the acknowledged benefits of an fair and open marketplace. Compelled, public disclosure of one competitor's sensitive data to other competitors is also plainly unfair.

For these reasons, GTEFL asks the Commission to grant this request for confidential treatment of the specified information and to issue a permanent protective order with regard to these data. GTEFL further requests return of the confidential information upon approval (or denial) of the tariff revisions.

Respectfully submitted on July 13, 1995.

Anthony P. Gillman
Kimberly Caswell
P. O. Box 110, FLTC0007
Tampa, FL 33601
(813) 228-3087

Attorneys for GTE Florida Incorporated

4

CentraNet
Florida
Analog Service
Contribution Analysis

A	B	C	D	E	F
	1995	1996	1997	1998	1999
1 **Forecast**	1995	1996	1997	1998	1999
2 Analog Service					
3					
4					
5 **Cost**	1995	1996	1997	1998	1999
6 Analog Service					
7					
8 (Forecasted Customers x	MRC Cost x 12 Months)				
9					
10					
11					
12 **Revenue**	1995	1996	1997	1998	1999
13 Analog Service					
14					
15 (Forecasted Customers x $7.10 Minimum MRC Rate x 12 Months)					
16					
17					
18					
19 **Contribution**	1995	1996	1997	1998	1999
20 Analog Service					
21					
22 Contribution %					
23 ((Rate – Cost)/Cost)					
24					

CentraNet
Florida
Digital (ISDN) CentraNet Service
Contribution Analysis

	A	B	C	D	E	F
		1995	1996	1997	1998	1999
1	**Forecast**					
2	Digital Service					
3						
4						
5	**Cost**	1995	1996	1997	1998	1999
6	Digital Service					
7						
8	(Forecasted Customers x	MRC Cost x 12 Months)				
9						
10						
11						
12	**Revenue**	1995	1996	1997	1998	1999
13	Digital Service					
14						
15	(Forecasted Customers x $16.70 Minimum MRC Rate x 12 Months)					
16						
17						
18						
19	**Contribution**	1995	1996	1997	1998	1999
20	Digital Service					
21						
22	**Contribution %**					
23	((Rate – Cost)/Cost)					
24						

CentraNet
Florida
Digital (ISDN) CentraNet Service
B Channel — Voice
Contribution Analysis

A	B	C	D	E	F
	1995	1996	1997	1998	1999
1 **Forecast**					
2 B Channel — Voice					
3					
4					
5 **Cost**	1995	1996	1997	1998	1999
6 B Channel — Voice					
7					
8 (Forecasted Customers x $1.40 MRC Cost x 12 Months)					
9					
10					
11					
12 **Revenue**	1995	1996	1997	1998	1999
13 B Channel — Voice					
14					
15 (Forecasted Customers x $2.00 MRC Rate x 12 Months)					
16					
17					
18					
19 **Contribution**	1995	1996	1997	1998	1999
20 B Channel — Voice					
21					
22 **Contribution%**					
23 ((Rate—Cost)/Cost)					
24					

CentraNet
Florida
Digital (ISDN) Single Line CentraNet Service
B Channel – Voice
Contribution Analysis

A	B	C	D	E	F
	1995	1996	1997	1998	1999
1 **Forecast**					
2 B Channel – Voice					
3					
4	1995	1996	1997	1998	1999
5 **Cost**					
6 B Channel – Voice					
7					
8 (Forecasted Customers x	MRC Cost x 12 Months)				
9					
10					
11	1995	1996	1997	1998	1999
12 **Revenue**					
13 B Channel – Voice					
14					
15 (Forecasted Customers x $2.00 Business MRC Rate x 12 Months)					
16					
17					
18	1995	1996	1997	1998	1999
19 **Contribution**					
20 B Channel – Voice					
21					
22 **Contribution%**					
23 ((Rate – Cost)/Cost)					
24					

CentraNet
Florida
Digital (ISDN) CentraNet Service
B Channel – Voice/Circuit Switched Data
Contribution Analysis

A	B	C	D	E	F
	1995	1996	1997	1998	1999
1 **Forecast**					
2 B Channel – V/CSD					
3					
4					
5 **Cost**	1995	1996	1997	1998	1999
6 B Channel – V/CSD					
7					
8 (Forecasted Customers	MRC Cost x 12 Months)				
9					
10					
11					
12 **Revenue**	1995	1996	1997	1998	1999
13 B Channel – V/CSD					
14					
15 (Forecasted Customers x $12.50 MRC Rate x 12 Months)					
16					
17					
18					
19 **Contribution**	1995	1996	1997	1998	1999
20 B Channel – V/CSD					
21					
22 **Contribution%**					
23 ((Rate–Cost)/Cost)					
24					

CentraNet
Florida
Digital (ISDN) Single Line CentraNet Service
B Channel – Voice/Circuit Switched Data
Contribution Analysis

A	B	C	D	E	F
	1995	1996	1997	1998	1999
1 **Forecast**					
2 B Channel – V/CSD					
3					
4		1995	1996	1997	1998	1999
5 **Cost**					
6 B Channel – V/CSD					
7					
8 (Forecasted Customers x	MRC Cost x 12 Months)				
9					
10					
11					
12 **Revenue**	1995	1996	1997	1998	1999
13 B Channel – V/CSD					
14					
15 (Forecasted Customers x $2.00 Home MRC Rate x 12 Months)				
16					
17					
18					
19 **Contribution**	1995	1996	1997	1998	1999
20 B Channel – V/CSD					
21					
22 **Contribution%**					
23 ((Rate–Cost)/Cost)					
24					

CentraNet
Florida
Series 3000–Deluxe Feature Package
Contribution Analysis

A	B	C	D	E	F
1 **Forecast**	1995	1996	1997	1998	1999
2 3000–Deluxe Pkg					
3					
4					
5 **Cost**	1995	1996	1997	1998	1999
6 3000–Deluxe Pkg					
7					
8 (Frcstd Custs x	NRC Cost) + (Frcstd Custs x		MRC Cost x 12 Mos)		
9 *Note: (Net Customer Gain Used for Years 96 through 99 on all NRC Calculations)*					
10					
11					
12 **Revenue**	1995	1996	1997	1998	1999
13 3000–Deluxe Pkg :					
14					
15 (Frcstd Custs x $25.00 NRC Rate) + (Frcstd Custs x $12.50 MRC Rate x 12 Mos)					
16 *Note: (Net Customer Gain Used for Years 96 through 99 on all NRC Calculations)*					
17					
18					
19 **Contribution**	1995	1996	1997	1998	1999
20 (Revenue – Cost)					
21					
22 **Contribution%**					
23 ((Rate – Cost)/Cost)					
24					

CentraNet
Florida
Instant Call Accounting
Contribution Analysis

A	B 1995	C 1996	D 1997	E 1998	F 1999
1 **Cost**					
2					
3 1-100 lines					
4 101-200 lines					
5 201-350 lines					
6 351-500 lines					
7 501+ lines					
8 Totals					
9					

10 (Frcstd Custs x · NRC Cost) + (Frcstd Custs x MRC Cost x 12 Mos)
11 *Note: (Net Customer Gain Used for Years 96 through 99 on all NRC Calculations)*
12

13 _____
14

15 **Revenue**	1995	1996	1997	1998	1999
16					
17 1-100 lines					
18 101-200 lines					
19 201-350 lines					
20 351-500 lines					
21 501+ lines					
22 Totals:					
23					

24 (Frcstd Custs x Tiered NRC Rates) + (Frcstd Custs x Tiered MRC Rates x 12 Mos)
25 *Note: (Net Customer Gain Used for Years 96 through 99 on all NRC Calculations)*
26
27
28 _____
29

30 **Contribution**	1995	1996	1997	1998	1999
31 (Revenue − Cost)					
32					
33 **Contribution%**					
34 ((Rate−Cost)/Cost)					
35					

CentraNet
Florida
Analog Service
Cost Study Summary

A   B

1 Network Access Channel Connection Basic Analog Level
2
3 Network Access Channel Connection Basic Analog Level –
4   Switch Interface
5
6 Basic Business Group
7
8 Dual Tone Multifrequency (DTMF)
9
10 Distinctive Ringing
11
12 Station–to–Station Dialing (Intercom)
13 _____
14
15 Total Investment per Line
16 (Lines 1 through 12)
17
18 Total Monthly Cost per Line
19 (Levelized Annuity Pricing Program Output)
20

CentraNet
Florida
Digital (ISDN) CentraNet Service
Cost Study Summary

A

B
Base Units with
Optical Remote
Switching
Modules (ORMs)

C
OVERLAY NETWORK
Subscriber
Loop Carrier
(SLC)

D

ADTRAN

	A	B	C	D
1				
2	Investment per Line			
3				
4	**Monthly Cost per Line**			
5	(Levelized Annuity Pricing			
6	Program Output)			
7				
8	Software Right-to-Use Fee per Line			
9	60 Months' Annuity Factor (@ 9.89%)	0.0211930	0.0211930	0.0211930
10				
11	**RTU Fee Software Monthly**			
12	**Cost per Line**			
13	(Line 8 x Line 9)			
14				
15	**Average Interoffice Outside Plant**			
16	**Cost per Line**			
17				
18	**Monthly Cost per Line Subtotal**			
19	(Line 4 + Line 12 + Line 16)			
20				
21	Weighting Percentages			
22				
23	Weighted Monthly Cost per Line			
24	(Line 18 x Line 21)			
25				
26	Total Weighted Monthly Cost per Line			
27	(Line 23 added across)			
28				

CentraNet
Florida
Digital Service
B Channel – Voice
Cost Study Summary

A   B

1 Getting Started Investment
2
3 CCS and Call Investment
4 _____
5
6 Total Investment per Line
7 (Lines 1 through 3)
8
9 **Total Monthly Cost per Line**
10 (Levelized Annuity Pricing Program Output)
11
12 **Proposed Monthly Rate per Line** $2.00
13
14

CentraNet
Florida
Digital (ISDN) Single Line CentraNet Service
B Channel — Voice
Cost Study Summary

A

B

1 Getting Started Investment

2

3 CCS and Call Investment

4 _____

5

6 Total Investment per Line

7 (Lines 1 through 3)

8

9 **Total Monthly Cost per Line**

10 (Levelized Annuity Pricing Program Output)

11

12 | **Proposed Business Monthly Rate per Line** | $2.00 |

13

CentraNet
Florida
Digital (ISDN) CentraNet Service
B Channel – Voice/Circuit Switched Data
Cost Study Summary

A

B

	A	B
1	Getting Started Investment	
2		
3	CCS and Call Investment	
4		
5		
6	Total Investment per Line	
7	(Lines 1 through 3)	
8		
9	**Total Monthly Cost per Line**	
10	(Levelized Annuity Pricing Program Output)	
11		
12	**Proposed Monthly Rate per Line**	**$12.50**
13		
14		

CentraNet
Florida
Digital (ISDN) Single Line Service
B Channel – Voice/Circuit Switched Data
Cost Study Summary

A

B

1	Getting Started Investment	
2		
3	CCS and Call Investment	
4		
5		
6	Total Investment per Line	
7	(Lines 1 through 3)	
8		
9	**Total Monthly Cost per Line**	
10	(Levelized Annuity Pricing Program Output)	
11		
12	**Proposed Business Monthly Rate per Line**	$5.00
13		
14	**Proposed Home Monthly Rate per Line**	$2.00
15		
16		

CentraNet
Florida
Series 3000—Deluxe Feature Package
Cost Study Summary

A

B

1 <u>MONTHLY RECURRING CHARGE</u>
2 Series 3000 Feature Package
3 (Cost from CentraNet 1—25—91 tariff filing)
4
5 MBKS Deluxe Feature Package
6 (Cost from ISDN—BRI 2—20—91 tariff filing)
7
8
9 **Total Monthly Cost per Line**
10 (Line 1 + Line 4)
11
12 | Proposed Monthly Rate per Line | $12.50 |
13
14 <u>NON—RECURRING CHARGE</u>
15 MBKS Deluxe Feature Package
16 (Cost from ISDN—BRI 2—20—91 tariff filing)
17
18
19 **Total Non—Recurring Cost per Line**
20 (Line 15)
21
22 | Proposed Non—Recurring Rate per Line | $25.00 |
23
24
25

CentraNet
Florida
Instant Call Accounting
Cost Study Summary

A

B   C

CentraNet
Florida
Instant Call Accounting
NRC Rate Development

A   B

1 Database Administration (DBA) – General Processing Unit (GPU) Initialization
2 DBA Cost per Central Office
3 (per GPU x DBA labor rate of
4
5 DBA Cost per Customer
6 (Line 3 divided by   average customers per central office)
7
8 Database Administration (DBA) – Switch Provisioning
9 DBA Cost per Customer
10   per customer x DBA labor rate of
11
12 800 Number Establishment per Customer
13
14
15 Total Non – Recurring Cost per Customer
16 (Line 5 + Line 9 + Line 12)
17

CentraNet
Florida
Instant Call Accounting
MRC Rate Development
Hardware/Engineering/Installation

A

B

```
 1 PROCESSOR INVESTMENT
 2 General Processing Unit (GPU) Hardware Investment
 3 Installation per GPU
 4 Engineering per GPU
 5 Training per GPU                                        ————        —
 6
 7 Total GPU Investment (Lines 2 through 5)
 8
 9 SWITCH INTERFACES INVESTMENT
10 5ESS Interfaces Hardware
11 GTD5 Interfaces Hardware
12 DMS Interfaces Hardware
13
14 5ESS Interface Engineering/Installation
15 GTD5 Interface Engineering/Installation
16 DMS Interface Engineering/Installation (                ————        —
17
18 Total Switch Interfaces Investment (Lines 10 through 16)
19
20 Total GPU and Switch Interfaces Investment
21 (Line 7 + Line 18)
22
23 Total GPU and Switch Interfaces Investment per Central Office
24 (Line 20 divided by      Florida central offices)
25
26 Total GPU and Switch Interfaces Investment per Customer
27 (Line 23 divided by      average customers per central office)
28
29 Levelized Annuity Pricing Program
30 Monthly Cost per Customer
31
```

PRICING

State: FLORIDA
Service:

A   B

1 Total Monthly Asset Cost
2 Total Monthly Engineering/Installation Cost
3 Total Monthly Expenses
4
5 Total Incremental Monthly Cost (1)+(2)+(3)
6 Forecasted Units
7
8 Incremental Monthly Cost Per Unit (5)/(6)
9
10
11 PROPOSED NON-RECURRING CHARGE (NRC) PER UNIT
12
13
14
15
16
17 Monthly Credit for NRC Per Unit (11)
18   Amortized at 9.89%
19
20 MONTHLY RECURRING CHARGE (MRC) PER UNIT (8)-(18)
21

CentraNet
Florida
Instant Call Accounting
MRC Rate Development
Administration/Maintenance/Usage

A

B

1 **GPU MONTHLY ADMIN/MAINT COSTS**
2 Processor Maintenance/Administration
3 (per GPU x COE Technician labor rate of
4
5 Rotary Hunt Group Maintenance
6 (in hunt group x   per line)
7
8 Total GPU Monthly Administrative/Maintenance Costs
9 (Line 2 + Line 5)
10
11 GPU Monthly Administrative/Maintenance Costs per Central Office
12 (Line 8 divided by   Florida central offices)
13
14 GPU Monthly Administrative/Maintenance Costs per Customer
15 (Line 11 divided by   average customers per central office)
16
17 GPU 800 NUMBER MONTHLY CUSTOMER USAGE
18 (
19
20 GPU Monthly 800 Number Usage per Customer
21 (Line 17)
22
23
24 Total GPU Monthly Adm/Maint/Usage Costs per Customer
25 (Line 14 + Line 20)
26

CentraNet
Florida
Instant Call Accounting
MRC Rate Development
Software and Right-to-Use Fees

A

B

1 **GPU SYSTEM SOFTWARE**
2
3 GPU Software per Central Office
4 (Line 2 divided by ⁻ Florida central offices)
5
6 GPU Software per Customer
7 (Line 3 divided by ⁻ average customers per central office)
8
9 60-Month Annuity Factor @ 9.89%   0.0211930
10
11 Monthly GPU Software Cost per Customer
12 (Line 6 x Line 9)
13
14 **GPU DEVELOPMENTAL SOFTWARE (See Note 1 below)**
15 (per   Access Lines)
16
17 GPU Developmental Software per Line
18 (Line 14 divided by Line 15)
19
20 60-Month Annuity Factor @ 9.89%   0.0211930
21
22 GPU Developmental Software Cost per Line
23 (Line 17 x Line 20)
24
25 Monthly GPU Developmental Software Cost per Customer
26 (Line 22 x ⁻ avg customer lines)
27
28
29 **Total Monthly Software Cost per Customer**
30 (Line 11 + Line 25)
31

Note 1:   The developmental software cost is the total vendor contract amount
           for Instant Call Accounting nationwide which is divided by the total
           number of access lines covered in the contract.

CentraNet
Florida
Dial–Up Customer Forecast

	A	B	C	D	E	F	G	H	I	J	K
		1995		1996		1997		1998		1999	
1	Line Size	frcstd	frcstd	frcstd	frcstd	frcstd	frcstd	frcstd	frcstd	frcstd	frcstd
2	Groups	custs	lines	custs	lines	custs	lines	custs	lines	custs	lines
3	1–100										
4	101–200										
5	201–350										
6	351–500										
7	501+										
8	Totals:										

9   Levelized Fill Factor Dial–Up Lines =
10   Levelized Fill Factor Dial–Up Customers =
11   Average Number of Dial–Up Customer Lines =
12   Average Customers per Central Office =

CentraNet – Florida
Levelized Fill Factor
Dial–Up Customers

A

B

COST OF MONEY

C

9.89%

	YEAR	AVERAGE YEARLY IN SERVICE	PRESENT WORTH
1	1		
2	2		
3	3		
4	4		
5	5		
6	6	0	0.00
7	7	0	0.00
8	8	0	0.00
9	9	0	0.00
10	10	0	0.00
11	11	0	0.00
12	12		0.00
13	13		0.00
14	14		0.00
15	15		0.00
16	16		0.00
17	17		0.00
18	18		0.00
19	19		0.00
20	20		0.00

21
22 TOTAL CAPACITY =
23 LIFE =

24

25 LEVELIZED UNITS =

SUM OF PRESENT WORTHs =

5 PRESENT WORTH OF ANNUITY

LEVELIZED FILL FACTOR =

X   =

CentraNet — Florida
Levelized Fill Factor
Dial—Up Lines

CONFIDENTIAL
Attachment A
Page 8 of 8

	A	B	C
		COST OF MONEY	9.89%
	YEAR	AVERAGE YEARLY IN SERVICE	PRESENT WORTH
1	1		
2	2		
3	3		
4	4		
5	5		
6	6	0	0.00
7	7	0	0.00
8	8	0	0.00
9	9	0	0.00
10	10	0	0.00
11	11	0	0.00
12	12		0.00
13	13		0.00
14	14		0.00
15	15		0.00
16	16		0.00
17	17		0.00
18	18		0.00
19	19		0.00
20	20		0.00

21

22 TOTAL CAPACITY =

23 LIFE =

24

25 LEVELIZED UNITS =   X

SUM OF PRESENT WORTHs =

5 PRESENT WORTH OF ANNUITY

LEVELIZED FILL FACTOR =

=

State: FLORIDA   Financial & Operational Parameters
Study ID: File: Centralint

                        A   B   C   D

1. Cost of Money (Return on Rate Base)   9.89%
2. Return on Equity   ROE Weighting
3. Preferred Stock Rate   -   PS Weighting
4. Long Term Debt Rate   -   LTD Weighting
5. Short Term Debt Rate   STD Weighting
6. Statutory Federal Income Tax Rate   35.000%
7. State Income Tax Rate   5.500%
8. Composite Income Tax Rate   38.580%
9. Statutory Gross Receipts Tax Rate   2.500%   Effective GRT   2.564%
10. Labor Rate Inflation Percentage

11. Direct Admin. - Customer Operations Annual Charge Factor
12.   - Property Tax Expense Annual Charge Factor
13. Indirect Admin. - Plant Non-Specific Annual Charge Factor
14.   - Corporate Operations Annual Charge Factor
15.   - Misc. Expense Annual Charge Factor
16.   - Other Tax Expense Annual Charge Factor

17. Central Office Equipment Book Life
18. Central Office Equipment MACRS Tax Factor
19. Central Office Equipment Plant Specific Expense Factor
20. Central Office Equipment Net Salvage Percentage
21. Outside Plant Equipment Book Life
22. Outside Plant Equipment MACRS Tax Factor
23. Outside Plant Equipment Plant Specific Expense Factor
24. Outside Plant Equipment Net Salvage Percentage
25. Circuit Equipment Book Life
26. Circuit Equipment MACRS Tax Factor
27. Circuit Equipment Plant Specific Expense Factor
28. Circuit Equipment Net Salvage Percentage
29. Other Acct 1 Book Life
30. Other Acct 1 Plant Specific Expense Factor
31. Other Acct 1 Net Salvage Percentage
32. Other Acct 2 Book Life
33. Other Acct 2 Plant Specific Expense Factor
34. Other Acct 2 Net Salvage Percentage

35. COE Minor Materials Load Factor
36. COE Supply Factor
37. OSP Minor Materials Load Factor
38. OSP Supply Factor
39. Circuit Equipment Minor Materials Load Factor
40. Circuit Equipment Supply Factor
41. Other Acct 1 Minor Materials Load Factor
42. Other Acct 1 Supply Factor
43. Other Acct 2 Minor Materials Load Factor
44. Other Acct 2 Supply Factor

45. Central Office Equipment Installation Direct Labor Rate
46. Central Office Equipment Engineering Direct Labor Rate
47. Outside Plant Installation Direct Labor Rate
48. Outside Plant Engineering Direct Labor Rate
49. Circuit Equipment Installation Direct Labor Rate
50. Circuit Equipment Engineering Direct Labor Rate

accessed. As with Location Code Dialing, the Portable Extension Number must begin with digits one through eight. A table built in the SCP will equate the dialed extension to the NANP number so that the public network can be used to route the call. When a user relocates, their Portable Extension Number would remain the same even though the NANP number would change to reflect their new serving central office.

Interlocation Intercom: Interlocation Intercom uses the public switched network instead of a dedicated private line network to complete calls between CentraNet locations. If these calls cross intraLATA toll boundaries, customers will be assessed applicable toll charges.

All lines designated to have multi-location capabilities must subscribe to Interlocation Intercom, but a customer is not required to provide all CentraNet lines in their system with multi-location access capabilities.

LIMITS AND SPECIAL CONDITIONS

Basic Multi-Location CentraNet is only available from AIN equipped central offices. AT&T 5ESS (5E9.1 or later generic), Northern Telecom DMS-100 (BCS36 or later), and the GTD-5 (SVR 1.7.2.1 or later) meet the switch requirements to offer this service. In addition, AIN 0.1 software must be deployed. Subscriber locations served by other Local Exchange Carriers (LECs) are not supported at this time.

FORECAST METHODOLOGY

The estimation of Multi-Location CentraNet demand was based upon existing CentraNet customers. Since this service would only be of interest to those with multiple locations, only multiple location CentraNet customers today along with GTE projections to estimate demand. The forecast made use of the following assumptions:

would take the location code dialing plan/. the portable extension dialing plan.

of subscribing dialing plan customers would make dialing plan changes every year, and of these would involve 25 numbers or less / more than numbers.

1 Background

2 The Multi-Location CentraNet service offering is one of several proposed services utilizing
3 the AIN (Advanced Intelligent Network) platform and SS7 (Common Channel Signaling
4 System No. 7) backbone network technology. The SS7 network is used for out-of-band
5 signaling in conjunction with the establishment of calls. The establishment of calls over this
6 network currently provides sophisticated call set-up processing from access to databases of
7 customer information for third party billing (Line Information Data Base (LIDB)), Database
8 800, and inter-office MTS. This network complements the existing Public Switched
9 Telephone Network (PSTN), which is still used for the delivery of the conversation portion
10 of calls.

11 The SS7 infrastructure starts at end offices equipped with equipment called Signaling Points
12 or Service Switching Points, that send information over 56 Kbps dedicated links using SS7
13 transmission protocol. These links are known as "A - Links", or "access" links. These "A -
14 Links" terminate on the end office on one side and a Signal Transfer Point (STP) at the
15 other. The STPs are the access gateway into the SS7 network and are the master router
16 to other STPs or to databases. The databases are housed inside a piece of equipment
17 called a Service Control Point (SCP) or a more sophisticated database called an ISCP. This
18 ISCP database provides for the service decision graphing and feature look-up tables for the
19 AIN services. Queries that are originated at the end office reference information in these
20 databases and then return to the point of origination. GTE has databases set up for LIDB
21 and 800 Database today, located in Indiana and California. The AIN service platform for the
22 offering of Multi-Location CentraNet is located in Texas. Florida customers are connected
23 to this network through their serving end office A-Link connections to the Tampa / Clearwater
24 STPs. These STPs are then connected to the Texas mated STP pairs (located in Denton
25 and Irving), which are then connected to mated pair copies of the database (located in
26 Coppell and the Dallas/Ft. Worth Airport) via A-Links. STPs and ISCPs are deployed in
27 mated pairs and links between them are deployed in quad for reliability.

28 Planning Horizon

29 The costing methodology used in this study identified investment estimates for the AIN
30 platform over the 1995 to 1999 planning horizon. Some investment actually made in 1994
31 was included in the 1995 estimate, such that cost estimates could be matched over the same
32 period of time as the demand for the service, which pending tariff approval, will begin in
33 1995. In addition, labor process flows for service establishment and modification were
34 established, and NRCs were developed to recover these costs.

35 Investment for the ISCP platform and additional memory storage was capitalized on a per
36 unit basis using a   year recovery period and an incremental cost definition. This period of
37 time was chosen because of SS7 SCP service life history and the expected relatively short
38 service life for this equipment before becoming technologically obsolete. A longer recovery

1   - Dial Services Administration Center
2   - Data Base Administration

3   These costs are in addition to and separate from applicable basic CentraNet NRCs.

4   Estimation of the hours involved per customer was made for each of these work areas, and
5   then they were costed using a fully loaded labor rate. The individual labor costs were
6   summed to a total cost, and then an NRC was set to recover total cost and provide
7   contribution.

8   EXHIBIT 3 shows the cost support and proposed rates for Monthly Recurring Charges
9   (MRCs). These charges are designed to recover the recurring cost of processing Multi-
10   Location CentraNet queries over the AIN platform and to make a contribution toward the
11   common SS7 network costs. Page 1 details the ISCP platform investment over a 5-year
12   planning horizon and is shown by cost grouping for Items A, B, C, D, and E. Item F shows
13   the 800-like query capacity load for this ISCP platform. Next the present value of each of
14   these elements was taken, using the Texas authorized rate of return as the discounting
15   factor. The present value of the five costs (Items A - E) were then divided by the present
16   value of the queries (Item F) to yield material costs per query. Item A was a capitalized
17   through an algorithm that developed the capitalized carrying costs for this investment (i.e.,
18   depreciation, Texas authorized rate of return, income tax liabilities, maintenance expense,
19   and administration expense. The cost calculations are shown in Exhibit 4, Page 1. The cost
20   on Line 32 of Exhibit 4 was transferred to Line 10 of Exhibit 3, Page 1. Items B and C were
21   expenses not requiring the above capitalization costing, i.e., were recovered dollar for dollar
22   (no gross receipts tax in Texas). Item D (Memory) was run through the capitalization
23   algorithm shown in Exhibit 4, Page 2. Line 32 of this exhibit was transferred to Line 25 of
24   Exhibit 3, Page 1. Similarly, the capitalized STP to ISCP Link was capitalized using the
25   algorithm on Exhibit 4, Page 3. Line 32 of this exhibit was then transferred to Line 31 of
26   Exhibit 3, Page 1. The total basic ISCP query cost is sum of Lines 10 + 15 + 20 + 25 + 31,
27   and is shown under Item G on Line 36. This capacity cost was transformed into an average
28   incremental cost by using a fill factor, shown on Line 38, yielding the query cost shown on
29   Line 40. The fill factor was estimated from the ratio of GTE-System five year ISCP load
30   demand divided by offered capacity over the same period of time.

31   Interlocation Intercom (Item J) takes   800-Like queries of processing per transaction.
32   Hence, the cost is   i times the cost per 800-Like query shown on Line 40, and is shown
33   on Line 43.

34   Page 2 of this exhibit details AIN end office (Part II) and AIN Support (Part III) capitalized
35   and expensed costs over the 1995-1999 planning horizon. The former calculates the cost
36   per Florida AIN line, which is then prorated by the ratio of Multi-Location CentraNet to total
37   AIN forecasted lines. The result is shown on Lines 16 and 21. These two values are then
38   transformed into a monthly cost in Exhibit 4, Page 4. Line 37 of this exhibit is brought back
39   to Exhibit 3, Page 2, Line 23. Total AIN support costs on Page 2, Lines 50 and 54 are

transformed through the algorithm in Exhibit 4, Page 5, and then Line 37 is brought back to Line 56 of Exhibit 3, Page 2. This value was then prorated (Page 3, Line 3) to Multi-Location CentraNet service and the result was displayed on Page 3, Line 5. This cost represents a national average incremental cost and would apply to Multi-Location CentraNet service in other GTE serving locations.

In Part IV of this exhibit (Page 3) the cost for Interlocation Intercom functionality was calculated. The cost for each station size band is identical because each assumes Database 800 like queries per transaction and   queries per station per month. The query usage calling estimate was taken from the simple average of B1, Key, and PBX average call usage and then multiplied by 50%. This was done because the assumption was made that on average the customer would be using intercom calling about 50% of the time. The other 50% of the non-intercom calls would be addressed by other existing service offerings and is beyond the scope of this filing. The two smallest station size bands (2 - 25 and 26 - 50) have contract options have payment options based upon a month-to-month, 12 month, or 36 month plans. The five larger station size bands (51 - 100, 101 - 200, and 201 - 500, 501 - 750, and 751 +) do not have the month-to-month plan, but add 60 and 84 month options. For each line size band, rates are designed to reward customers that commit to longer contract periods by lower monthly rates.

Part V develops the monthly recurring costs and proposed rates per station for the dialing plans. There was not any identified cost difference between the Location Code and Portable Extension plans, so the proposed rates are identical. This monthly recurring cost is designed to recover the AIN end office and support costs. These costs were originally developed on a per AIN line basis, so an estimate of the average number of lines per customer per band was required. Forecasts were not known at that level of detail, so the mid-point of the line size band was used as a proxy.

Part VI of Exhibit 3 shows the common SS7 infrastructure costs that are used to provide Multi-Location CentraNet, other AIN, and non-AIN SS7-supported services. The contribution of proposed rate elements and their forecasts over calculated unit costs (shown in total on Page 6 of Exhibit 6 will be used to recover a portion of these costs.

EXHIBIT 4 shows the development of total incremental monthly cost from investment as referenced in Exhibit 3. All financial parameters on Pages 1, 2, and 3 reflect Texas assumptions. Pages 4 and 5 of this exhibit use current Florida financial parameters. Inputs and outputs of this process were described in Exhibit 3 above.

EXHIBIT 5 shows the forecasts for the various proposed rate elements for the period 1995-1999. Assumptions regarding the development of the forecasts were described in the Forecast Methodology section above.

EXHIBIT 6 shows the revenue and contribution impact expected as a result of offering Multi-Location CentraNet Service with the forecasts in Exhibit 5 and the proposed NRCs and

A   B C D   E

1 **LOCATION CODE & PORTABLE EXTENSION DIALING PLANS**

3 **SIZE 2 - 25 STATIONS**

5   PROPOSED SERVICE ESTABLISHMENT CHARGE PER PLAN $120.00

7   COST:

	Labor Rate	Hours per Customer	Labor Cost
10 Dial Services Administration Center			
11 Data Base Administration			
12 Total Cost (Lines 10 + 11)			

15 **SIZE 26 - 50 STATIONS**

17   PROPOSED SERVICE ESTABLISHMENT CHARGE PER PLAN $147.00

19   COST:

	Labor Rate	Hours per Customer	Labor Cost
22 Dial Services Administration Center			
23 Data Base Administration			
24 Total Cost (Lines 22 + 23)			

27 **SIZE 51 - 100 STATIONS**

29   PROPOSED SERVICE ESTABLISHMENT CHARGE PER PLAN $175.00

31   COST

	Labor Rate	Hours per Customer	Labor Cost
34 Dial Services Administration Center			
35 Data Base Administration			
36 Total Cost (Lines 34 + 35)			

39 **SIZE 101 - 200 STATIONS**

41   PROPOSED SERVICE ESTABLISHMENT CHARGE PER PLAN $220.00

43   COST

	Labor Rate	Hours per Customer	Labor Cost
46 Dial Services Administration Center			
47 Data Base Administration			
48 Total Cost (Lines 46 + 47)			

51 **SIZE 201 - 500 STATIONS**

53   PROPOSED SERVICE ESTABLISHMENT CHARGE PER PLAN $275.00

55   COST

	Labor Rate	Hours per Customer	Labor Cost
58 Dial Services Administration Center			
59 Data Base Administration			
60 Total Cost (Lines 58 + 59)			

GTE FLORIDA INCORPORATED
MULTI-LOCATION CENTRANET
COST SUPPORT FOR PROPOSED NRCs

CONFIDENTIAL

Exhibit 2
Page 2 of 2

A   B   C   D   E

SIZE 501 - 750 STATIONS

   PROPOSED SERVICE ESTABLISHMENT CHARGE PER PLAN $342.00

      COST:

	Labor Rate	Hours per Customer	Labor Cost
Dial Services Administration Center			
Data Base Administration			
Total Cost (Lines 8 + 9)			

SIZE 751 + STATIONS

   PROPOSED SERVICE ESTABLISHMENT CHARGE PER PLAN $420.00

      COST.

	Labor Rate	Hours per Customer	Labor Cost
Dial Services Administration Center			
Data Base Administration			
Total Cost (Lines 20 + 21)			

ADDITIONS OR CHANGES:

   PROPOSED LOCATION CHARGE PER LOCATION $57.50

      COST

	Labor Rate	Hours per Customer	Labor Cost
Dial Services Administration Center			
Data Base Administration			
Total Cost (Lines 33 + 34)			

   PROPOSED DIALING PLAN NUMBER CHARGE PER FIRST 25 NUMBERS $48.00

      COST.

	Labor Rate	Hours per Customer	Labor Cost
Dial Services Administration Center			
Data Base Administration			
Total Cost (Lines 43 + 44)			

   PROPOSED DIALING PLAN NUMBER CHARGE PER NUMBER, 26 & OVER $0 80

      COST.

	Labor Rate	Hours per Customer	Labor Cost
Dial Services Administration Center			
Data Base Administration			
Total Cost (Lines 53 + 54)			

GTE FLORIDA INCORPORATED
MULTI-LOCATION CENTRANET
COST SUPPORT FOR PROPOSED MRCs

Exhibit 3
Page 1 of 6

	A	B	C	D	E	F
1	Discount Rate for Present Value Calculations	11.05%				
2	Using Texas Authorized Rate of Return for Part I	9.89%				
3	Using Florida Authorized Rate of Return for Parts II & IIII					
4		1996	1996	1997	1998	1999

I. GTE SYSTEM ISCP PER QUERY COST

A. Capitalized ISCP Hardware - Texas
    Present Value
    Hardware Cost per 800-Like Query (Line 8 / Line 34)
    Cost per 800-Like Query (from Exhibit 4, Page 1)

B. Software (Expensed) - Texas
    Present Value
    Expensed Cost per 800-Like Query (Line 13 / Line 34)
    Cost per 800-Like Query

C. Recurring Maintenance Contracts (Expensed) - Texas
    Present Value
    Expensed Cost per 800-Like Query (Line 18 / Line 34
    Cost per 800-Like Query

D. Memory - Texas
    Present Value
    Hardware Cost per 800-Like Query (Line 23 / Line 34)
    Cost per 800-Like Query (from Exhibit 4, Page 2)

E. A Link STP to ISCP Capital - Texas
    Connections to Denton / Irving
    Present Value
    Hardware Cost per 800-Like Query (Line 29 / Line 34)
    Cost per 800-Like Query (from Exhibit 4, Page 3)

F. 800-Like Query Processor Capacity on ISCP Platform
    Present Value

G. Capacity Cost 800-Like Query (Lines 10+15+20+25+31)

H. Levelized Fill Factor for Processor

I. Avg Incremental Cost 800-Like Query (Line 35 / Line 37

J. Interlocation Intercom
    ISCP Cost per Query

800-Like Queries
(Line 39 * Line 41)

	A	B	C	D	E	F
		1995	1996	1997	1998	1999

```
1
2
3   II. FLORIDA AIN END OFFICE COST
4
5   A.   Florida Forecasted AIN Lines
6           Present Value
7
8   B.   Florida Forecasted MLC AIN Lines
9           Present Value
10
11  C.   MLC Allocation Factor (Line 9 / Line 6)
12
13  D.   Florida End Office Capitalized Cost
14          Present Value
15          Investment per Florida AIN Line (Line 14 / Line 6)
16          Allocation to MLC (Line 15 * Line 11)
17
18  E.   Florida End Office Expensed Cost
19          Present Value
20          Investment per Florida AIN Line (Line 19 / Line 6)
21          Allocation to MLC (Line 20 * Line 11)
22
23  F.   Monthly Cost per AIN Line (from Exhibit 4, Page 4)
24
25
26
27  III. GTE SYSTEM AIN SUPPORT COST
28
29  A.   GTE System Forecasted AIN Lines
30          Present Value
31
32  B.   Provisioning Support
33          Capitalized Cost
34          Expensed Cost
35
36  C.   AIN Service Creation R & D
37          Capitalized Cost
38          Expensed Cost
39
40  D.   AIN Program Office, Marketing, Sales
41          Capitalized Cost
42          Expensed Cost
43
44  E.   Intelligent Network Commercial Test Facility
45          Capitalized Cost
46          Expensed Cost
47
48  F.   Total Cap Cost per AIN Line (Lines 33+37+45)
49          Present Value
50          Investment per AIN Line (Line 49 / Line 30)
51
52  G.   Total Exp Cost per AIN Line ( Lines 34+38+42+46)
53          Present Value
54          Investment per AIN Line (Line 53 / Line 30)
55
56  H.   Monthly Cost per GTE System AIN Line
57          (from Exhibit 4, Page 5)
58
59
60
```

CONFIDENTIAL

GTE FLORIDA INCORPORATED
MULTI-LOCATION CENTRANET
COST SUPPORT FOR PROPOSED MRCs

Exhibit 3
Page 3 of 6

A   B   C

D

1
2
3   I.   MLC Allocation Factor (Page 2, Line 11)
4
5   J.   Monthly Cost per AIN Line for MLC
6   (Line 3 * Page 2, Line 56)
7
8
9   **IV. INTERCOM MONTHLY RATE PER NUMBER**
10
11   A.   SIZE 2 - 25 STATIONS
12   Cost per Query (From Page 1, Line 43)
13   Queries per Month per Station
14   Monthly Query Cost per Station (Line 12 * Line 13)
15
16   PROPOSED MONTHLY CHARGE: $2.75
17   Month to Month $2.50
18   12 Months $2.25
19   36 Months
20
21
22   B.   SIZE 26 - 50 STATIONS
23   Cost per Query (From Page 1, Line 43)
24   Queries per Month per Station
25   Monthly Query Cost per Station (Line 23 * Line 24)
26
27   PROPOSED MONTHLY CHARGE: $2.50
28   Month to Month $2.25
29   12 Months $2.00
30   36 Months
31
32
33   C.   SIZE 51 - 100 STATIONS
34   Cost per Query (From Page 1, Line 43)
35   Queries per Month per Station
36   Monthly Query Cost per Station (Line 34 * Line 35)
37
38   PROPOSED MONTHLY CHARGE: $2.00
39   12 Months $1.75
40   36 Months $1.50
41   60 Months $1.30
42   84 Months
43
44   D.   SIZE 101 - 200 STATIONS
45   Cost per Query (From Page 1, Line 43)
46   Queries per Month per Station
47   Monthly Query Cost perStation (Line 45 * Line 46)
48
49   PROPOSED MONTHLY CHARGE: $1.75
50   12 Months $1.50
51   36 Months $1.25
52   60 Months $1.15
53   84 Months
54
55
56
57
58
59
60

CONFIDENTIAL

GTE FLORIDA INCORPORATED
MULTI-LOCATION CENTRANET
COST SUPPORT FOR PROPOSED MRCs

Exhibit 3
Page 4 of 6

A

B

C

				C
1	E.	SIZE 201 - 500 STATIONS		
2		Cost per Query (From Page 1, Line 43)		
3		Queries per Month per Station		
4		Monthly Query Cost per Station (Line 2 * Line 3)		
5				
6		PROPOSED MONTHLY CHARGE:		$1.60
7		12 Months		$1.40
8		36 Months		$1.18
9		60 Months		$1.09
10		84 Months		
11				
12	F.	SIZE 501 - 750 STATIONS		
13		Cost per Query (From Page 1, Line 43)		
14		Queries per Month per Station		
15		Monthly Query Cost per Station (Line 13 * Line 14)		
16				
17		PROPOSED MONTHLY CHARGE:		$1.45
18		12 Months		$1.29
19		36 Months		$1.13
20		60 Months		$1.03
21		84 Months		
22				
23	G.	SIZE 751 + STATIONS		
24		Cost per Query (From Page 1, Line 43)		
25		Queries per Month per Station		
26		Monthly Query Cost per Station (Line 24 * Line 25)		
27				
28		PROPOSED MONTHLY CHARGE:		$1.30
29		12 Months		$1.19
30		36 Months		$1.08
31		60 Months		$0.97
32		84 Months		
33				
34				
35		V. MONTHLY RATE PER DIALING PLAN		
36				
37	A.	SIZE 2 - 25 STATIONS		
38		Monthly End Office Cost per AIN Line (From Page 2, Line 23)		
39		Monthly AIN System Support Cost per AIN Line (From Page 3, Line 5)	—	
40		Monthly Query Cost per Station (Line 38 + Line 39)		
41		Midpoint Stations in 2 - 25 Band	—	
42		Average Band Cost (Line 40 * Line 41)	—	
43				
44		PROPOSED MONTHLY CHARGE:		$25.00
45		Month to Month		$20.00
46		12 Months		$16.00
47		36 Months		
48				
49				
50	B.	SIZE 26 - 50 STATIONS		
51		Monthly End Office Cost per AIN Line (From Page 2, Line 23)		
52		Monthly AIN System Support Cost per AIN Line (From Page 3, Line 5)	—	
53		Monthly Query Cost per Station (Line 51 + Line 52)		
54		Midpoint Stations in 26 - 50 Band	—	
55		Average Band Cost (Line 53 * Line 54)	—	
56				
57		PROPOSED MONTHLY CHARGE:		$36.00
58		Month to Month		$30.00
59		12 Months		$25.00
60		36 Months		

CONFIDENTIAL

GTE FLORIDA INCORPORATED
MULTI-LOCATION CENTRANET
COST SUPPORT FOR PROPOSED MRCs

Exhibit 3
Page 5 of 6

A

B

C

C.	**SIZE 51 - 100 STATIONS**	
1		
2	Monthly End Office Cost per AIN Line (From Page 2, Line 23)	
3	Monthly AIN System Support Cost per AIN Line (From Page 3, Line 5)	—
4	Monthly Query Cost per Station (Line 2 + Line 3)	
5	Midpoint Stations in 51 - 100 Band	—
6	Average Band Cost (Line 4 * Line 5)	—

PROPOSED MONTHLY CHARGE:

Line		Value
8	12 Months	$80.00
9	36 Months	$45.00
10	60 Months	$40.00
11	84 Months	$35.00

J	**SIZE 101 - 200 STATIONS**	
16	Monthly End Office Cost per AIN Line (From Page 2, Line 23)	
17	Monthly AIN System Support Cost per AIN Line (From Page 3, Line 5)	—
18	Monthly Query Cost per Station (Line 16 + Line 17)	
19	Midpoint Stations in 101 - 200 Band	—
20	Average Band Cost (Line 18 * Line 19)	—

PROPOSED MONTHLY CHARGE:

Line		Value
22	12 Months	$75.00
23	36 Months	$70.00
24	60 Months	$65.00
25	84 Months	$60.00

E.	**SIZE 201 - 500 STATIONS**	
30	Monthly End Office Cost per AIN Line (From Page 2, Line 23)	
31	Monthly AIN System Support Cost per AIN Line (From Page 3, Line 5)	.
32	Monthly Query Cost per Station (Line 30 + Line 31)	
33	Midpoint Stations in 201 - 500 Band	—
34	Average Band Cost (Line 32 * Line 33)	—

PROPOSED MONTHLY CHARGE:

Line		Value
36	12 Months	$90.00
37	36 Months	$85.00
38	60 Months	$80.00
39	84 Months	$75.00

F	**SIZE 501 - 750 STATIONS**	
44	Monthly End Office Cost per AIN Line (From Page 2, Line 23)	
45	Monthly AIN System Support Cost per AIN Line (From Page 3, Line 5)	—
46	Monthly Query Cost per Station (Line 44 + Line 45)	
47	Midpoint Stations in 501 - 750 Band	—
48	Average Band Cost (Line 46 * Line 47)	—

PROPOSED MONTHLY CHARGE:

Line		Value
50	12 Months	$105.00
51	36 Months	$100.00
52	60 Months	$95.00
53	84 Months	$90.00

CONFIDENTIAL

GTE FLORIDA INCORPORATED
MULTI-LOCATION CENTRANET
COST SUPPORT FOR PROPOSED MRCs

Exhibit 3
Page 6 of 6

A   B

G. **SIZE 751 + STATIONS**
1   Monthly End Office Cost per AIN Line (From Page 2, Line 23)
2   Monthly AIN System Support Cost per AIN Line (From Page 3, Line 5)
3   Monthly Query Cost per Station (Line 2 + Line 3)
4   Midpoint Stations in 751 + Band Use 751
5   Average Band Cost (Line 4 * Line 5)
6
7
8   PROPOSED MONTHLY CHARGE: $120.00
9   12 Months $115.00
10   36 Months $110.00
11   60 Months $105.00
12   84 Months
13
14
15 **VI. COMMON SS7 INFRASTRUCTURE COSTS NOT**
16   **INCLUDED IN DIRECT COSTS**
17
18 A. A Link Florida End Offices to Tampa / Clearwater STPs Cost
19
20 B. C Link Tampa STP to Clearwater STP Cost
21
22 C. Tampa / Clearwater STP Cost
23
24 D. B Link Tampa / Clearwater STPs to Texas STPs Cost
25
26 E. C Link Denton STP to Irving STP Cost
27
28 F. Denton / Irving Texas STP Cost

GTE FLORIDA INCORPORATED
Multi-Location CentraNet
Calculation of Cost for Capitalized ISCF Per 800 Like Query

A B C D E F G H

% Debt Capital
Debt Interest Rate   11.05%

% Equity Capital
Return On Equity

	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 6	YEAR 6	YEAR 7

1 Revenue Life Years
2 Capital Structure
3
4 Cost of Money

5 A CAPITALIZED COST (Exhibit 3 Page 1 Line 9)
6 Net Salvage
7 Depreciable Factor
8 Straight Line Depreciation

9 Federal Income Tax Rate
10 State Income Tax Rate
11 Corporate Income Tax Rate
12 Tax Pru Factor
13 Maintenance Factor
14 Administration Factor
15 Other Tax Factor
16 Gross Receipts Tax Rate
18 Labor Inflation Rate

19 Net Book
20 Straight Line Depreciation
21 Net Salvage Value
22 Return
23 Income Tax
24 Maintenance Expense
25 Administration Expense
26 Other Tax Expense
27 Total Before GRT (L 20 + Sum of L22 L26)
28 Gross Receipts Tax
29 Total Capital Cost
30 Present Value Factors
31 Discounted Capital Cost

32 B CAPITAL COST PER QUERY

GTE FLORIDA INCORPORATED
Multi-Location CentraNet
Calculation of Cost for Capitalized Memory Per 800 Line Query

A   B   C   D   E   F   G   H

% Debt Capital
Debt Interest Rate
11 05%

% Equity Capital
Return On Equity

	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7

	A	
1	Revenue Life Years	
2	Capital Structure	
3		
4	Cost of Money	
5	CAPITALIZED COST (Exhibit 3 Page 1 Line 24)	
6	Net Salvage	
7	Depreciable Factor	
8	Straight Line Depreciation	
9	Federal Income Tax Rate	
10	State Income Tax Rate	
11	Composite Income Tax Rate	
12	Tax Phi Factor	
13	Maintenance Factor	
14	Administration Factor	
15	Other Tax Factor	
16	Gross Receipts Tax Rate	
18	Labor Inflation Rate	
19	Net Book	
20	Straight Line Depreciation	
21	Net Salvage Value	
22	Return	
23	Income Tax	
24	Maintenance Expense	
25	Administration Expense	
26	Other Tax Expense	
27	Total Before GRT (L 20 + Sum of L 22 L 26)	
28	Gross Receipts Tax	
29	Total Capital Cost	
30	Present Value Factors	
31	Discounted Capital Cost	
32	B	CAPITAL COST PER QUERY

GTE FLORIDA INCORPORATED
Multi-Location CentraNet
Calculation of Cost for Capitalized Link Per 800-Like Query

A   B   C   D   E   F   G   H

% Debt Capital
Debt Interest Rate
11.05%

% Equity Capital
Return On Equity

		YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7

Revenue Life Years
Capital Structure

Cost of Money

A   CAPITALIZED COST (Exhibit 3 Page 1 Line 30)
6   Net Salvage
7   Depreciable Factor
8   Straight Line Depreciation

9   Federal Income Tax Rate
10   State Income Tax Rate
11   Composite Income Tax Rate
12   Tax Phi Factor
13   Maintenance Factor
14   Administration Factor
15   Other Tax Factor
16   Gross Receipts Tax Rate
18   Labor Inflation Rate

19   Net Book
20   Straight Line Depreciation
21   Net Salvage Value
22   Return
23   Income Tax
24   Maintenance Expense
25   Administration Expense
26   Other Tax Expense
27   Total Before GRT (L20 + Sum of L22-L26)
28   Gross Receipts Tax
29   Total Capital Cost
30   Present Value Factors
31   Discounted Capital Cost

32   B   CAPITAL COST PER QUERY

GTE FLORIDA INCORPORATED
Multi-Location CentraNet
Calculation of AIN End Office Cost Per Line

% Debt Capital
Debt Interest Rate   9.89%

% Equity Capital
Return On Equity

	B	C	D	E	F	G	H
					YEAR 5	YEAR 6	YEAR 7
	YEAR 1	YEAR 2	YEAR 3	YEAR 4			

	A
1	Revenue Life Years
2	Capital Structure
3	
4	Cost of Money
5	A CAPITALIZED COST (Exhibit 3, Page 2, Line 16)
6	Net Salvage
7	Depreciable Factor
8	Straight Line Depreciation
9	Federal Income Tax Rate
10	State Income Tax Rate
11	Composite Income Tax Rate
12	Tax Plus Factor
13	Maintenance Factor
14	Administration Factor
15	Other Tax Factor
16	Gross Receipts Tax Rate
18	Labor Inflation Rate
19	Net Book
20	Straight Line Depreciation
21	Net Salvage Value
22	Return
23	Income Tax
24	Maintenance Expense
25	Administration Expense
26	Other Tax Expense
27	Total Before GRT (L20 + Sum of L22-L26)
28	Gross Receipts Tax
29	Total Capital Cost
30	Present Value Factors
31	Discounted Capital Cost
32	CAPITAL COST
33	B Expense (From Exhibit 3, Page 2, Line 21)
34	Total Cost (Lines 32 + 33)
35	Monthly Annuity from Present Value Factor
36	9.89% / 12, 7*12 payments
37	C COST PER MONTH

GTE FLORIDA INCORPORATED
Multi-Location CentraNet
Calculation of AIN Support Cost Per Line

	A	B	C	D	E	F	G	H
		% Debt Capital			% Equity Capital			
		Debt Interest Rate			Return On Equity			
		9.89%						
				YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7
1	Revenue Life Years							
2	Capital Structure							
3								
4	Cost of Money							
5 A	CAPITALIZED COST (Exhibit 3 Page 2 Line 50)							
6	Net Salvage							
7	Depreciable Factor							
8	Straight Line Depreciation							
9	Federal Income Tax Rate							
10	State Income Tax Rate							
11	Composite Income Tax Rate							
12	Tax PN Factor							
13	Maintenance Factor							
14	Administration Factor							
15	Other Tax Factor							
16	Gross Receipts Tax Rate							
16	Labor Inflation Rate							
19	Net Book							
20	Straight Line Depreciation							
21	Net Salvage Value							
22	Return							
23	Income Tax							
24	Maintenance Expense							
25	Administration Expense							
26	Other Tax Expense							
27	Total Before GRT (L.20 + Sum of L.22-L.26)							
28	Gross Receipts Tax							
29	Total Capital Cost							
30	Present Value Factors							
31	Discounted Capital Cost							
32	CAPITAL COST							
33 B	Expense (From Exhibit 3, Page 2, Line 54)							
34	Total Cost (Lines 32 + 33)							
35	Monthly Annuity from Present Value Factor,							
36	9.89% / 12, 7-12 payments							
37 C	COST PER MONTH							

GTE FLORIDA INCORPORATED
MULTI-LOCATION CENTRANET
FORECAST

A

	B	C	D	E	F
	1995	1996	1997	1998	1999

1
2
3 **LOCATION CODE DIALING PLAN**
4
5   SERVICE ESTABLISHMENT CHARGE
6
7   2 - 25 Stations
8   26 - 50 Stations
9   51 - 100 Stations
10   101 - 200 Stations
11   201 - 500 Stations
12   501 - 750 Stations
13   751 + Stations
14
15
16   MONTHLY DIALING PLAN
17
18   Month to Month
19   2 - 25 Stations
20   26 - 50 Stations
21
22   12 Months
23   2 - 25 Stations
24   26 - 50 Stations
25   51 - 100 Stations
26   101 - 200 Stations
27   201 - 500 Stations
28   501 - 750 Stations
29   751 + Stations
30
31   36 Months
32   2 - 25 Stations
33   26 - 50 Stations
34   51 - 100 Stations
35   101 - 200 Stations
36   201 - 500 Stations
37   501 - 750 Stations
38   751 + Stations
39
40   60 Months
41   51 - 100 Stations
42   101 - 200 Stations
43   201 - 500 Stations
44   501 - 750 Stations
45   751 + Stations
46
47   84 Months
48   51 - 100 Stations
49   101 - 200 Stations
50   201 - 500 Stations
51   501 - 750 Stations
52   751 + Stations
53
54   ADDITIONS OR CHANGES
55
56   Charge Per Location
57
58   Charge per Addition or Change to Dialing Plan
59   First 25 Numbers
60   Each Additional Number

CONFIDENTIAL

GTE FLORIDA INCORPORATED
MULTI-LOCATION CENTRANET
FORECAST

Exhibit 5
Page 2 of 3

A

B   C   D   E   F

	1995	1996	1997	1998	1999

1
2
3 **PORTABLE EXTENSION DIALING PLAN**
4
5   SERVICE ESTABLISHMENT CHARGE
6
7   2 - 25 Stations
8   26 - 50 Stations
9   51 - 100 Stations
10   101 - 200 Stations
11   201 - 500 Stations
12   501 - 750 Stations
13   751 + Stations
14
15
16   MONTHLY DIALING PLAN
17
18   Month to Month
19   2 - 25 Stations
20   26 - 50 Stations
21
22   12 Months
23   2 - 25 Stations
24   26 - 50 Stations
25   51 - 100 Stations
26   101 - 200 Stations
27   201 - 500 Stations
28   501 - 750 Stations
29   751 + Stations
30
31   36 Months
32   2 - 25 Stations
33   26 - 50 Stations
34   51 - 100 Stations
35   101 - 200 Stations
36   201 - 500 Stations
37   501 - 750 Stations
38   751 + Stations
39
40   60 Months
41   51 - 100 Stations
42   101 - 200 Stations
43   201 - 500 Stations
44   501 - 750 Stations
45   751 + Stations
46
47   84 Months
48   51 - 100 Stations
49   101 - 200 Stations
50   201 - 500 Stations
51   501 - 750 Stations
52   751 + Stations
53
54
55   ADDITIONS OR CHANGES
56
57   Charge Per Location
58
59   Charge per Addition or Change to Dialing Plan
60   First 25 Numbers
61   Each Additional Number

CONFIDENTIAL

GTE FLORIDA INCORPORATED
MULTI-LOCATION CENTRANET
FORECAST

Exhibit 5
Page 3 of 3

A

B   C   D   E   F

	1995	1996	1997	1998	1999

1
2
3 **INTERCOM CALLING**
4
5   PER DIALING PLAN NUMBER
6
7   Month to Month
8   2 - 25 Stations
9   26 - 50 Stations
10
11   12 Months
12   2 - 25 Stations
13   26 - 50 Stations
14   51 - 100 Stations
15   101 - 200 Stations
16   201 - 500 Stations
17   501 - 750 Stations
18   751 + Stations
19
20   36 Months
21   2 - 25 Stations
22   26 - 50 Stations
23   51 - 100 Stations
24   101 - 200 Stations
25   201 - 500 Stations
26   501 - 750 Stations
27   751 + Stations
28
29   60 Months
30   51 - 100 Stations
31   101 - 200 Stations
32   201 - 500 Stations
33   501 - 750 Stations
34   751 + Stations
35
36   84 Months
37   51 - 100 Stations
38   101 - 200 Stations
39   201 - 500 Stations
40   501 - 750 Stations
41   751 + Stations
42
43
44
45
46
47
48
49
50
51
52
53
54
55
56
57
58
59
60
61

CONFIDENTIAL

GTE FLORIDA INCORPORATED
MULTI-LOCATION CENTRANET
REVENUE IMPACT FROM PROPOSED NRCs AND MRCs

Exhibit 6
Page 1 of 10

	A	B	C	D	E	F
		1995	1996	1997	1998	1999
1						
2	LOCATION CODE DIALING PLAN					
3						
4	SERVICE ESTABLISHMENTS					
5						
6	2 - 25 Stations					
7	Reveues					
8	Cost					
9	Contribution					
10						
11	26 - 50 Stations					
12	Reveues					
13	Cost					
14	Contribution					
15						
16	51 - 100 Stations					
17	Reveues					
18	Cost					
19	Contribution					
20						
21	101 - 200 Stations					
22	Reveues					
23	Cost					
24	Contribution					
25						
26	201 - 500 Stations					
27	Reveues					
28	Cost					
29	Contribution					
30						
31	501 - 750 Stations					
32	Reveues					
33	Cost					
34	Contribution					
35						
36	751 + Stations					
37	Reveues					
38	Cost					
39	Contribution					
40						
41						
42	MONTHLY DIALING PLAN					
43						
44	Month to Month					
45	2 - 25 Stations					
46	Reveues					
47	Cost					
48	Contribution					
49						
50	26 - 50 Stations					
51	Reveues					
52	Cost					
53	Contribution					
54						
55	12 Months					
56	2 - 25 Stations					
57	Reveues					
58	Cost					
59	Contribution					
60						

CONFIDENTIAL

GTE FLORIDA INCORPORATED
MULTI-LOCATION CENTRANET
REVENUE IMPACT FROM PROPOSED NRCs AND MRCs

Exhibit 6
Page 2 of 10

	A	B 1995	C 1996	D 1997	E 1998	F 1999
1						
2						
3	26 - 50 Stations					
4	Reveues					
5	Cost					
6	Contribution					
7						
8	51 - 100 Stations					
9	Reveues					
10	Cost					
11	Contribution					
12						
13	101 - 200 Stations					
14	Reveues					
15	Cost					
16	Contribution					
17						
18	201 - 500 Stations					
19	Reveues					
.	Cost					
21	Contribution					
22						
23	501 - 750 Stations					
24	Reveues					
25	Cost					
26	Contribution					
27						
28	751 + Stations					
29	Reveues					
30	Cost					
31	Contribution					
32						
33	36 Months					
34	2 - 25 Stations					
35	Reveues					
36	Cost					
37	Contribution					
38						
39	26 - 50 Stations					
40	Reveues					
41	Cost					
42	Contribution					
43						
44	51 - 100 Stations					
45	Reveues					
46	Cost					
47	Contribution					
48						
49	101 - 200 Stations					
50	Reveues					
51	Cost					
52	Contribution					
53						
54	201 - 500 Stations					
55	Reveues					
56	Cost					
57	Contribution					
58						
59						
60						

GTE FLORIDA INCORPORATED
MULTI-LOCATION CENTRANET
REVENUE IMPACT FROM PROPOSED NRCs AND MRCs

	A	B	C	D	E	F
		1995	1996	1997	1998	1999
2						
3	501 - 750 Stations					
4	Reveues					
5	Cost					
6	Contribution					
7						
8	751 + Stations					
9	Reveues					
10	Cost					
11	Contribution					
12						
13	60 Months					
14	51 - 100 Stations					
15	Reveues					
16	Cost					
17	Contribution					
18						
19	101 - 200 Stations					
20	Reveues					
21	Cost					
22	Contribution					
23						
24	201 - 500 Stations					
25	Reveues					
26	Cost					
27	Contribution					
28						
29	501 - 750 Stations					
30	Reveues					
31	Cost					
32	Contribution					
33						
34	751 + Stations					
35	Reveues					
36	Cost					
37	Contribution					
38						
39	84 Months					
40	51 - 100 Stations					
41	Reveues					
42	Cost					
43	Contribution					
44						
45	101 - 200 Stations					
46	Reveues					
47	Cost					
48	Contribution					
49						
50	201 - 500 Stations					
51	Reveues					
52	Cost					
53	Contribution					
54						
55	501 - 750 Stations					
56	Reveues					
57	Cost					
58	Contribution					
59						
60						

CONFIDENTIAL

A	B 1996	C 1996	D 1997	E 1998	F 1999
751 + Stations					
Reveues					
Cost					
Contribution					

ADDITIONS OR CHANGES

Charge Per Location
Reveues
Cost
Contribution

Charge Per Addition or Change to Dialing Plan
First 25 Numbers
Reveues
Cost
Contribution

Each Additional Number
Reveues
Cost
Contribution

PORTABLE EXTENSION DIALING PLAN

SERVICE ESTABLISHMENTS

2 - 25 Stations
Reveues
Cost
Contribution

26 - 50 Stations
Reveues
Cost
Contribution

51 - 100 Stations
Reveues
Cost
Contribution

101 - 200 Stations
Reveues
Cost
Contribution

201 - 500 Stations
Reveues
Cost
Contribution

501 - 750 Stations
Reveues
Cost
Contribution

	A	B	C	D	E	F
		1995	1996	1997	1998	1999
1						
2						
3	751 + Stations					
4	Reveues					
5	Cost					
6	Contribution					
7						
8						
9	MONTHLY DIALING PLAN					
10						
11	Month to Month					
12	2 - 25 Stations					
13	Reveues					
14	Cost					
15	Contribution					
16						
17	26 - 50 Stations					
18	Reveues					
19	Cost					
20	Contribution					
21						
22	12 Months					
23	2 - 25 Stations					
24	Reveues					
25	Cost					
26	Contribution					
27						
28	26 - 50 Stations					
29	Reveues					
30	Cost					
31	Contribution					
32						
33	51 - 100 Stations					
34	Reveues					
35	Cost					
36	Contribution					
37						
38	101 - 200 Stations					
39	Reveues					
40	Cost					
41	Contribution					
42						
43	201 - 500 Stations					
44	Reveues					
45	Cost					
46	Contribution					
47						
48	501 - 750 Stations					
49	Reveues					
50	Cost					
51	Contribution					
52						
53	751 + Stations					
54	Reveues					
55	Cost					
56	Contribution					
57						
58						
59						
60						

CONFIDENTIAL

GTE FLORIDA INCORPORATED
MULTI-LOCATION CENTRANET
REVENUE IMPACT FROM PROPOSED NRCs AND MRCs

Exhibit 6
Page 6 of 10

	A	B 1995	C 1996	D 1997	E 1998	F 1999
1						
2						
3	36 Months					
4	2 - 25 Stations					
5	Reveues					
6	Cost					
7	Contribution					
8						
9	26 - 50 Stations					
10	Reveues					
11	Cost					
12	Contribution					
13						
14	51 - 100 Stations					
15	Reveues					
16	Cost					
17	Contribution					
18						
19	101 - 200 Stations					
20	Reveues					
21	Cost					
22	Contribution					
23						
24	201 - 500 Stations					
25	Reveues					
26	Cost					
27	Contribution					
28						
29	501 - 750 Stations					
30	Reveues					
31	Cost					
32	Contribution					
33						
34	751 + Stations					
35	Reveues					
36	Cost					
37	Contribution					
38						
39	60 Months					
40	51 - 100 Stations					
41	Reveues					
42	Cost					
43	Contribution					
44						
45	101 - 200 Stations					
46	Reveues					
47	Cost					
48	Contribution					
49						
50	201 - 500 Stations					
51	Reveues					
52	Cost					
53	Contribution					
54						
55	501 - 750 Stations					
56	Reveues					
57	Cost					
58	Contribution					
59						
60						

GTE FLORIDA INCORPORATED
MULTI-LOCATION CENTRANET
REVENUE IMPACT FROM PROPOSED NRCs AND MRCs

Exhibit 6
Page 7 of 10

	A	B 1996	C 1996	D 1997	E. 1998	F 1999
1						
2						
3	751 + Stations					
4	Reveues					
5	Cost					
6	Contribution					
7						
8	84 Months					
9	51 - 100 Stations					
10	Reveues					
11	Cost					
12	Contribution					
13						
14	101 - 200 Stations					
15	Reveues					
16	Cost					
17	Contribution					
18						
19	201 - 500 Stations					
20	Reveues					
21	Cost					
22	Contribution					
23						
24	501 - 750 Stations					
25	Reveues					
26	Cost					
27	Contribution					
28						
29	751 + Stations					
30	Reveues					
31	Cost					
32	Contribution					
33						
34						
35	ADDITIONS OR CHANGES					
36						
37	Charge Per Location					
38	Reveues					
39	Cost					
40	Contribution					
41						
42						
43	Charge Per Addition or Change to Dialing Plan					
44	First 25 Numbers					
45	Reveues					
46	Cost					
47	Contribution					
48						
49	Each Additional Number					
50	Reveues					
51	Cost					
52	Contribution					
53						
54						
55						
56						
57						
58						
59						
60						

	A	B 1995	C 1996	D 1997	E 1998	F 1999
1						
2						
3	INTERCOM CALLING					
4						
5	PER DIALING PLAN NUMBER					
6						
7	Month to Month					
8	2 - 25 Stations					
9	Reveues					
10	Cost					
11	Contribution					
12						
13	26 - 50 Stations					
14	Reveues					
15	Cost					
16	Contribution					
17						
18	12 Months					
19	2 - 25 Stations					
20	Reveues					
21	Cost					
22	Contribution					
23						
24	26 - 50 Stations					
25	Reveues					
26	Cost					
27	Contribution					
28						
29	51 - 100 Stations					
30	Reveues					
31	Cost					
32	Contribution					
33						
34	101 - 200 Stations					
35	Reveues					
36	Cost					
37	Contribution					
38						
39	201 - 500 Stations					
40	Reveues .					
41	Cost					
42	Contribution					
43						
44	501 - 750 Stations					
45	Reveues					
46	Cost					
47	Contribution					
48						
49	751 + Stations					
50	Reveues					
51	Cost					
52	Contribution					
53						
54	36 Months					
55	2 - 25 Stations					
56	Reveues					
57	Cost					
58	Contribution					
59						
60						

GTE FLORIDA INCORPORATED
MULTI-LOCATION CENTRANET
REVENUE IMPACT FROM PROPOSED NRCs AND MRCs

A	B 1995	C 1996	D 1997	E 1998	F 1999
26 - 50 Stations					
Reveues					
Cost					
Contribution					
51 - 100 Stations					
Reveues					
Cost					
Contribution					
101 - 200 Stations					
Reveues					
Cost					
Contribution					
201 - 500 Stations					
Reveues					
Cost					
Contribution					
501 - 750 Stations					
Reveues					
Cost					
Contribution					
751 + Stations					
Reveues					
Cost					
Contribution					
60 Months					
51 - 100 Stations					
Reveues					
Cost					
Contribution					
101 - 200 Stations					
Reveues					
Cost					
Contribution					
201 - 500 Stations					
Reveues					
Cost					
Contribution					
501 - 750 Stations					
Reveues					
Cost					
Contribution					
751 + Stations					
Reveues					
Cost					
Contribution					

A

	B	C	D	E	F
	1995	1996	1997	1998	1999

84 Months
  51 - 100 Stations
    Reveues
    Cost
    Contribution

  101 - 200 Stations
    Reveues
    Cost
    Contribution

  201 - 500 Stations
    Reveues
    Cost
    Contribution

  501 - 750 Stations
    Reveues
    Cost
    Contribution

  751 + Stations
    Reveues
    Cost
    Contribution

GRAND TOTAL REVENUE

    TOTAL REVENUES
    TOTAL COST
    TOTAL CONTRIBUTION

    Margin Percentage (Line 34 / Line 32)

EXHIBIT C

Page	Lines	Columns	Description
19	2,6.13, 20,22	B-F	This page shows a contribution analysis depicting forecast units (lines 2), costs (line 6), revenues (line 13), total contribution (line 20) and percentage of contribution (line 22).
20	2,6,13, 20,22	B-F	This page shows a contribution analysis depicting forecast units (lines 2), costs (line 6), revenues (line 13), total contribution (line 20) and percentage of contribution (line 22).
21	2,6,13, 20,22	B-F	This page shows a contribution analysis depicting forecast units (lines 2), costs (line 6), revenues (line 13), total contribution (line 20) and percentage of contribution (line 22).
22	2,6,13, 20,22	B-F	This page shows a contribution analysis depicting forecast units (lines 2), costs (line 6), revenues (line 13), total contribution (line 20) and percentage of contribution (line 22).
23	2,6,13, 20,22	B-F	This page shows a contribution analysis depicting forecast units (lines 2), costs (line 6), revenues (line 13), total contribution (line 20) and percentage of contribution (line 22).
24	2,6,13, 20,22	B-F	This page shows a contribution analysis depicting forecast units (lines 2), costs (line 6), revenues (line 13), total contribution (line 20) and percentage of contribution (line 22).
25	2,6,13, 20,22	B-F	This page shows a contribution analysis depicting forecast units (lines 2), costs (line 6), revenues (line 13), total contribution (line 20) and percentage of contribution (line 22).
26	3-8,17-22, 31,33	B-F	This page shows a contribution analysis depicting costs (lines 3-8), revenues (lines 17-22), total contribution (line 31) and percentage of contribution (line 33).

1

EXHIBIT C

Page	Lines	Columns	Description
27	1,3,6,8,10,	A	These lines summarize the cost of the services proposed in this application.
28	2,4,8,12,16, 18,21,23,26	B-D	These lines summarize the cost of the services proposed in this application. It depicts the costs on a total and per line basis (lines 2, 4, 15 and 18) and on a weighted basis (lines 21, 23 and 26); it also shows the right-to-use fees charged by vendors (line 13).
29	1,3,6,9	B	These lines summarize the cost of the services proposed in this application depicted on a per line basis.
30	1,3,6,9	B	These lines summarize the cost of the services proposed in this application depicted on a per line basis.
31	1,3,6,9	B	These lines summarize the cost of the services proposed in this application depicted on a per line basis.
32	1,3,6,9	B	These lines summarize the cost of the services proposed in this application depicted on a per line basis.
33	2,5,9,15,19	B	These lines summarize the cost of the services proposed in this application depicted on a per line basis.
34	2,5,9,15,19	B	These lines summarize the cost of the services proposed in this application.

EXHIBIT C

Page	Lines	Columns	Description
Att. A (1 of 8)	3,5,6,9,10, 12,15	A-B	These lines summarize the cost for the services in question. Line 3 shows the number of hours, the labor rate and the total cost of data base administration for general processing initialization. Lines 9 and 10 show the same information for switch provisioning. Line 12 shows the cost to establish an 800 number and line 15 provides the total cost.
Att. A (2 of 8)	2-5,7,10-12, 14-16,18,20, 23-24,26-27, 30	A-B	These lines summarize the cost of the services in question.
Att. A (3 of 8)	1-3,5-6,8, 11,18,20	A-B	These lines summarize the cost of the services in question.
Att. A (4 of 8)	2-3,5-6,8, 11-12,14, 17-18,20,24	A-B	These lines summarize the cost of the services in question. Line 3 (column A) shows the number of hours and the applicable labor rate for processor maintenance. Line 18 (column A) depicts how the cost for GPU 800 number usage was calculated.
Att. A (5 of 8)	1,3,4,6,7, 11,14,15,17, 22,25,26,29	A-B	These lines summarize the costs of the services in question. The figures in lines 4, 7, 15 and 26 (column A) are designated as confidential because the cost could be calculated if these numbers are disclosed.
Att. A (6 of 8)	3-12	A-K	These columns depict forecasted customers and lines.
Att. A (7 of 8)	1-5,21-25	A-C	This is supporting data for page six of Attachment A containing forecast and costing data.
Att. A (8 of 8)	1-5,21-25	A-C	This is supporting data for page six of Attachment A containing forecast and costing data.

3

EXHIBIT C

Page	Lines	Columns	Description
Att. E	2-5,10,11-50	A-D	This page contains confidential financial and operation parameters.
3	23,25-30	N.A.	The information designated as confidential in this narrative contains forecast information.
5	36	N.A.	This number provides specific information regarding assumptions made in GTEFL's costing methodology regarding the cost recovery period.
7	31,32	N.A.	The number set forth on these two lines contains information regarding GTEFL's confidential assumptions used in its costing methodology.
8	7,8	N.A.	The numbers set forth on these two lines contains information regarding GTEFL's confidential assumptions used in its costing methodology.
Ex. 2 (1 of 2)	10-12,22-24 34-36, 46-48 58-60	B-D	These columns contain the confidential cost information utilized in GTEFL's cost studies. Specifically, the information designated as confidential includes the labor rates, the number of hours and the labor cost.
Ex. 2 (2 of 2)	8-10, 20-22 33-36,43-45, 53-55	B-D	This is a continuation of Exhibit 2.
Ex. 3 (1 of 6)	7-10,12-15 17-20,22-25 28-31,33-34, 36,38,40,42, 43	B-F	These columns show specific cost information regarding GTEFL's query cost.

EXHIBIT C

Page	Lines	Columns	Description
Ex. 3 (2 of 6)	5-6, 8-9, 11,13-16, 18-21, 23, 29-30, 33-34 37-38, 41-42 45-46, 48-50 52-54,56	B-F	This is a continuation of Exhibit 3 and contains confidential cost data regarding end office and system support.
Ex. 3 (3 of 6)	3,5 12-14, 23-25, 34-36,45-47	B C	This is a continuation of Exhibit 3 and contains confidential cost information regarding system support and intercom costs.
Ex. 3 (4 of 6)	2-4,13-15, 24-26,38-42, 51-55	B	This is a continuation of Exhibit 3 and contains confidential cost information regarding intercom and dialing plan costs.
Ex. 3 (5 of 6)	2-6,16-20, 30-34,44-48	B	This is a continuation of Exhibit 3 and contains confidential cost information regarding dialing plan costs.
Ex. 3 (6 of 6)	2-6	B	This is a continuation of Exhibit 3 and contains confidential cost information regarding dialing plan costs.
Ex. 4 (page 1)	1 2,3 5-8,10-18 19-32	B D,G B B-H	These columns contain confidential cost information and financial and operational parameters.
Ex. 4 (page 2)	1 2,3 5-8,10-18 19-32	B D,G B B-H	This is a continuation of Exhibit 4 and contains confidential cost information and financial and operational parameters.
Ex. 4 (page 3)	1 2,3 5-8,10-18 19-32	B D,G B B-H	This is a continuation of Exhibit 4 and contains confidential cost information and financial and operational parameters.

EXHIBIT C

Page	Lines	Columns	Description
Ex. 4 (page 4)	1 2,3 5-8,12-15 18 19-37	B D,G B B-H	This is a continuation of Exhibit 4 and contains confidential cost information and financial and operational parameters.
Ex. 4 (page 5)	1 2,3 5-8,12-15 18 19-37	B D,G B B-H	This is a continuation of Exhibit 4 and contains confidential cost information and financial and operational parameters.
Ex. 5 (1 of 3)	7-13, 19-20,23-29, 32-38,41-45, 48-52,57, 60-61	B-F	These columns contain forecasting data.
Ex. 5 (2 of 3)	7-13,19-20, 23-29,32-38, 41-45, 48-52, 57,60-61	B-F	This is a continuation of Exhibit 5 and contains forecasting data.
Ex. 5 (3 of 3)	8-9,12-18, 21-27,30-34, 37-41	B-F	This is a continuation of Exhibit 5 and contains forecasting data.
Ex. 6 (1 of 10)	6-9,11-14, 16-19,21-24, 26-29,31-34, 36-39,45-48, 50-53,56-59	B-F	These columns contain revenue data, cost information and contribution levels for GTEFL's proposed services.
Ex. 6 (2 of 10)	3-6,8-11, 13-16,18-21, 23-26,28-31, 34-37,39-42, 44-47,49-52, 54-57	B-F	This is a continuation of Exhibit 6 and contains revenue data, cost information and contribution levels for GTEFL's proposed services.

EXHIBIT C

Page	Lines	Columns	Description
Ex. 6 (3 of 10)	3-6,8-11, 14-17,19-22, 24-27,29-32, 34-37,40-43, 45-48,50-53 55-58	B-F	This is a continuation of Exhibit 6 and contains revenue data, cost information and contribution levels for GTEFL's proposed services.
Ex. 6 (4 of 10)	2-5,10-13, 17-20,22-25, 32-35,37-40, 42-45,47-50, 52-55,57-60	B-F	This is a continuation of Exhibit 6 and contains revenue data, cost information and contribution levels for GTEFL's proposed services.
Ex. 6 (5 of 10)	3-6,12-15, 17-20,23-26, 28-31,33-36, 38-41,43-46, 48-51,53-56	B-F	This is a continuation of Exhibit 6 and contains revenue data, cost information and contribution levels for GTEFL's proposed services.
Ex. 6 (6 of 10)	4-7,9-12, 14-17,19-22, 24-27,29-32, 34-37,40-43, 45-48,50-53 55-58	B-F	This is a continuation of Exhibit 6 and contains revenue data, cost information and contribution levels for GTEFL's proposed services.
Ex. 6 (7 of 10)	3-6,9-12, 14-17,19-22, 24-27,29-32, 37-40,44-47, 49-52	B-F	This is a continuation of Exhibit 6 and contains revenue data, cost information and contribution levels for GTEFL's proposed services.
Ex. 6 (8 of 10)	8-11,13-16, 19-22,24-27, 29-32,34-37, 39-42,44-47, 49-52,55-58	B-F	This is a continuation of Exhibit 6 and contains revenue data, cost information and contribution levels for GTEFL's proposed services.

EXHIBIT C

Page	Lines	Columns	Description
Ex. 6 (9 of 10)	3-6,8-11, 13-16,18-21, 23-26,28-31, 34-37,39-42, 44-47,49-52, 54-57	B-F	This is a continuation of Exhibit 6 and contains revenue data, cost information and contribution levels for GTEFL's proposed services.
Ex. 6 (10 of 10)	4-7,9-12, 14-17,19-22, 24-27,32-34, 36	B-F	This is a continuation of Exhibit 6 and contains revenue data, cost information and contribution levels for GTEFL's Proposed services.