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Southern Division:
City Gas Company of Florida
Elkton Gas Service
North Carolina Gas Service
Valley Cities Gas Service
Waverly Gas Service

955 East 25th Street
Hialeah
Florida 33013-3498
Tel: (305) 691-8710
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December 4, 1995

ORIGINAL
FILE COPY

Ms. Blanca S. Bayo, Director
Division of Record and Reporting
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0868

Dear Ms. Bayo:

Enclosed for filing in Docket No. 950002-EG, please find the original and 16 copies of City Gas Company of Florida's revised petition for approval of its final true-up amount related to the twelve-month period ended September 30, 1995.

Conversations with Commission staff revealed that a numeric error appeared on the company's worksheets. This error has been corrected and the following revisions have been made to the petition and testimony that was previously filed.

Petition, page 2: overrecovery revised from \$1,438,401 to \$1,438,420.

ACK Testimony, page 4: underrecovery revised from \$208,030 to \$208,011;
~~ATA~~ overrecovery revised from \$1,438,401 to \$1,438,420.

- ALP _____
- CFE _____
- CMF _____
- CLT _____
- ENC ~~2~~ 6
- LEF 1
- LM 3 4 enc's test
- OTB _____
- NSB _____
- SPC 1
- WAS _____
- OTH _____

Thank you for accepting these revisions.

Sincerely,

NUI CORPORATION SOUTHERN DIVISION

Michael A. Palecki

Michael A. Palecki
Vice President of Regulatory Affairs

Testimony
DOCUMENT NUMBER-DATE

12143 DEC-5 88

FPSC-RECORDS/REPORTING

Petition
DOCUMENT NUMBER-DATE

12142 DEC-5 88

FPSC-RECORDS/REPORTING

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

ORIGINAL
FILE COPY

In Re: Conservation Cost Recovery)
Clause.)
_____)

DOCKET NO. 950002-EG
Filed: December 4, 1995

REVISED DIRECT TESTIMONY

OF

RAND W. SMITH

ON BEHALF OF CITY GAS COMPANY OF FLORIDA
(A DIVISION OF NUI CORPORATION)

Michael A. Palecki
Vice President of
Regulatory Affairs
955 East 25 Street
Hialeah, FL 33013-3498
(305)691-8710

DOCUMENT NUMBER-DATE

12143 DEC -5 95

FPSC-RECORDS/REPORTING

ORIGINAL
FILE COPY

1 BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
2 REVISED DIRECT TESTIMONY OF
3 RAND W. SMITH
4 ON BEHALF OF CITY GAS COMPANY OF FLORIDA
5 (A DIVISION OF NUI CORPORATION)
6 DOCKET NO. 950002-EG

7 **Q. PLEASE STATE YOUR NAME, BUSINESS ADDRESS, BY WHOM YOU ARE**
8 **EMPLOYED, AND IN WHAT CAPACITY.**

9 A. My name is Rand W. Smith. My business address is NUI Corporation,
10 Southern Division, 955 E. 25th Street, Hialeah, FL 33013-3498. I am
11 employed by the NUI Corporation as Vice President - Finance for its
12 Southern Division, which includes City Gas Company of Florida ("City Gas"
13 or "the Company"). The Southern Division also includes the North Carolina,
14 Maryland, New York and Pennsylvania operations of NUI Corporation.

15 **Q. ARE YOU FAMILIAR WITH THE COSTS WHICH HAVE BEEN INCURRED BY**
16 **CITY GAS COMPANY IN IMPLEMENTING ITS ENERGY CONSERVATION**
17 **PROGRAMS?**

18 A. Yes, I am.

19 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS DOCKET?**

20 A. The purpose of my testimony is to present data and summaries concerning
21 the planned and actual accomplishments of the Company's energy
22 conservation programs during the period October 1, 1994 through September
23 30, 1995. Data related to calculation of the true-up for this period are also
24 included.

25

1 Q. HAVE YOU PREPARED STUDIES OF THE COMPANY'S CONSERVATION
2 PROGRAMS AND THE COSTS ASSOCIATED WITH THESE PROGRAMS?

3 A. Yes. Summaries of the programs in which City Gas incurred recoverable
4 costs during the period October 1994 through September 1995 are contained
5 on Schedule CT-6, pages 1-12 of my Exhibit (RWS-1).

6 Q. HAS CITY GAS PREPARED A SCHEDULE WHICH SHOWS THE ACTUAL
7 EXPENDITURES ASSOCIATED WITH ITS ENERGY CONSERVATION
8 PROGRAMS FOR THIS PERIOD?

9 A. Yes. Actual expenses for this period are shown on Schedule CT-2, page 2 of
10 3. Schedule CT-2, page 1 of 3, shows a comparison of the actual program
11 cost with previously submitted projected program cost.

12 Q. WHAT WAS THE TOTAL COST INCURRED BY THE COMPANY IN
13 CONNECTION WITH THESE PROGRAMS DURING THE TWELVE MONTHS
14 ENDED SEPTEMBER 30, 1995?

15 A. As shown on Schedule CT-2, page 1 of 3, total program costs were
16 \$1,788,564. This total is \$296,003 less than our projection of program
17 costs for the twelve-month period.

18 Q. HAS CITY GAS PREPARED, FOR THE TWELVE-MONTH PERIOD INVOLVED,
19 A SCHEDULE WHICH SHOWS THE VARIANCE OF ACTUAL FROM
20 PROJECTED PROGRAM COSTS BY CATEGORIES OF EXPENSES?

21 A. Yes. Schedule CT-2, page 3 of 3 shows these variances.

22 Q. WHAT IS THE COMPANY'S ADJUSTED NET TRUE-UP FOR THE TWELVE
23 MONTHS ENDED SEPTEMBER 30, 1995?

24 A. We originally estimated an underrecovery, including interest, of \$1,646,431.
25 The actual true-up amount, including interest, is an underrecovery of

1 \$208,011. As shown on Schedule CT-1, this results in an adjusted net
2 true-up amount, including interest, of \$1,438,420.

3 **Q. IS THE ADJUSTED NET TRUE-UP OF \$1,438,420 AN UNDERRECOVERY OR**
4 **AN OVERRECOVERY?**

5 A. An overrecovery, as shown on Schedule CT-1.

6 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

7 A. Yes, it does.

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the Revised Direct
Testimony of Rand W. Smith on Behalf of City Gas Company of Florida has been
furnished by U.S. Mail to the following parties of record, this 4th day of December,
1995:

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Florida Public Service Commission
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Michael A. Palecki
Vice President of
Regulatory Affairs
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Exhibit No. _____
DOCKET NO. 950002-EG
City Gas Company of Florida
(RWS-1)
Page 1 of 17

CITY GAS COMPANY OF FLORIDA
CONSERVATION COST RECOVERY TRUE-UP DATA
(October 1, 1994 through September 30, 1995)

DESCRIPTION	PAGE
Contents	2
Schedule CT-1	
1 of 1 - Summary: Adjusted Net True-up	3
Schedule CT-2	
1 of 3 - Energy Conservation Costs: Actual vs. Estimated	4
2 of 3 - Actual Conservation Program Costs per Program	5
3 of 3 - Conservation Costs per Program - Variance Actual vs.	6
Schedule CT-3	
1 of 3 - Energy Conservation Adjustment Calculation of True-up and Interest Provision	7
2 of 3 - Energy Conservation Adjustment	8
3 of 3 - Calculation of True-up Investments	9
Schedule CT-4	
1 of 1 - Schedule of Capital Investments, Depreciation and Return	10
Schedule CT-5	
1 of 1 - Reconciliation and Explanation of Differences Between Filing and FPSC Audit Report	11
Schedule CT-6	
Program Progress Reports:	
Single Family Residential Home Builder Program	12
Multi-Family Residential Home Builder Program	13
Electric Resistance Replacement Program	14
Dealer Program	15
Schools Program	16
Common Costs	17

ADJUSTED NET TRUE-UP
FOR MONTHS: OCTOBER 1994 THROUGH SEPTEMBER 1995

END OF PERIOD NET TRUE-UP

PRINCIPLE	166,299	
INTEREST	<u>41,712</u>	208,011

LESS PROJECTED TRUE-UP

PRINCIPLE	1,588,809	
INTEREST	<u>57,622</u>	<u>1,646,431</u>

ADJUSTED NET TRUE-UP

(1,438,420)

() REFLECTS OVER-RECOVERY

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS
ACTUAL VERSUS ESTIMATED

MONTHS: OCTOBER 1994 THROUGH SEPTEMBER 1995

	<u>ACTUAL</u>	<u>PROJECTED*</u>	<u>DIFFERENCE</u>
CAPITAL INVESTMENT	0	0	0
PAYROLL & BENEFITS	88,195	250,220	(162,025)
MATERIALS & SUPPLIES	571	2,602	(2,031)
ADVERTISING	117,430	172,767	(55,337)
INCENTIVES	1,570,041	1,646,768	(76,727)
OUTSIDE SERVICES	0	0	0
VEHICLES	28,500	28,412	88
OTHER	<u>(16,173)</u>	<u>(16,202)</u>	<u>29</u>
SUB-TOTAL	1,788,564	2,084,567	(296,003)
PROGRAM REVENUES	<u>0</u>	<u>0</u>	<u>0</u>
TOTAL PROGRAM COSTS	1,788,564	2,084,567	(296,003)
LESS:			
PAYROLL ADJUSTMENTS	0	0	0
AMOUNTS INCLUDED IN RATE BASE	0	0	0
CONSERVATION ADJUSTMENT REVENUES	(1,622,260)	(495,758)	(1,126,502)
ROUNDING ADJUSTMENT	<u>0</u>	<u>0</u>	<u>0</u>
TRUE-UP BEFORE INTEREST	166,299	1,588,809	(1,422,510)
INTEREST PROVISION	<u>41,712</u>	<u>57,622</u>	<u>(15,910)</u>
END OF PERIOD TRUE-UP	<u>208,011</u>	<u>1,646,431</u>	<u>(1,438,420)</u>

() REFLECTS OVER-RECOVERY

* 2 MONTHS ACTUAL AND 10 MONTHS PROJECTED

ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM
FOR MONTHS: OCTOBER 1994 THROUGH SEPTEMBER 1995

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: SINGLE FAMILY HOME BUILDER	0	31,528	0	3,012	1,232,786	0	18,312	(16,202)	1,269,436
PROGRAM 2: MULTI FAMILY HOME BUILDER	0	0	0	0	0	0	0	0	0
PROGRAM 3: ELECTRIC REPLACEMENT	0	40,328	0	114,219	325,355	0	2,656	0	482,558
PROGRAM 4: DEALER PROGRAM	0	3,173	0	0	11,900	0	2,989	0	18,062
PROGRAM 5: SCHOOLS PROGRAM	0	13,166	571	0	0	0	4,543	29	18,309
PROGRAM 6: COMMON COSTS	0	0	0	199	0	0	0	0	199
PROGRAM 7: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 8: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 9: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 10: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
TOTAL	0	88,195	571	117,430	1,570,041	0	28,500	(16,173)	1,788,564

CONSERVATION COSTS PER PROGRAM - VARIANCE ACTUAL VERSUS PROJECTED
FOR MONTHS: OCTOBER 1994 THROUGH SEPTEMBER 1995

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: SINGLE FAMILY HOME BUILDER	0	(74,273)	0	(38,198)	66,002	0	2,592	0	(43,877)
PROGRAM 2: MULTI FAMILY HOME BUILDER	0	0	0	0	0	0	0	0	0
PROGRAM 3: ELECTRIC REPLACEMENT	0	(59,641)	0	(17,338)	(150,294)	0	(1,824)	0	(228,897)
PROGRAM 4: DEALER PROGRAM	0	(7,896)	0	0	7,565	0	(23)	0	(354)
PROGRAM 5: SCHOOLS PROGRAM	0	(20,215)	(2,031)	0	0	0	(857)	29	(23,074)
PROGRAM 6: COMMON COSTS	0	0	0	199	0	0	0	0	199
PROGRAM 7: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 8: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 9: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 10: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
TOTAL TOTAL OF ALL PROGRAMS	0	(162,025)	(2,031)	(55,337)	(76,727)	0	88	29	(296,003)

() REFLECTS PROJECTED OVER ACTUAL EXPENSE ESTIMATES

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION
SUMMARY OF EXPENSES BY PROGRAM BY MONTH
FOR MONTHS: OCTOBER 1994 THROUGH SEPTEMBER 1995

EXPENSES:	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
PROGRAM 1:	144,830	130,002	122,764	110,510	292,123	70,693	78,004	97,875	87,755	45,253	43,450	46,177	1,269,436
PROGRAM 2:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 3:	55,018	82,292	51,825	62,944	65,208	24,555	34,542	24,598	26,509	14,949	19,363	20,752	482,556
PROGRAM 4:	2,873	3,703	(2,737)	2,162	1,223	424	4,204	1,054	1,459	724	1,084	1,889	18,062
PROGRAM 5:	4,193	3,830	2,565	3,082	1,527	413	554	413	461	442	413	413	18,306
PROGRAM 6:	0	0	0	0	0	0	0	0	0	0	0	199	199
PROGRAM 7:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 8:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 9:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 10:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 11:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 12:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 13:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 14:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 15:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 16:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 17:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 18:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 19:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 20:	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL	206,914	219,827	174,418	178,698	360,081	96,085	117,304	123,940	116,184	61,368	64,310	69,430	1,788,559
LESS AMOUNT INCLUDED IN RATE BASE	0	0	0	0	0	0	0	0	0	0	0	0	0
RECOVERABLE CONSERVATION EXPENSES	206,914	219,827	174,418	178,698	360,081	96,085	117,304	123,940	116,184	61,368	64,310	69,430	1,788,559

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROMSION
FOR MONTHS: OCTOBER 1994 THROUGH SEPTEMBER 1995

CONSERVATION REVENUES	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
1. RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
2. OTHER PROGRAM REVS	0	0	0	0	0	0	0	0	0	0	0	0	0
3. CONSERV. ADJ REVS	(185,635)	(202,767)	(212,298)	(304,386)	(329,499)	(255,737)	(211,012)	(190,448)	(189,037)	(174,993)	(152,819)	(187,440)	(2,595,871)
4. TOTAL REVENUES	(185,635)	(202,767)	(212,298)	(304,386)	(329,499)	(255,737)	(211,012)	(190,448)	(189,037)	(174,993)	(152,819)	(187,440)	(2,595,871)
5. PRIOR PERIOD TRUE-UP NOT APPLICABLE TO THIS PERIOD	81,134	81,134	81,134	81,134	81,134	81,134	81,134	81,134	81,134	81,134	81,134	81,137	973,611
6. CONSERVATION REVS APPLICABLE TO THE PERIOD	(104,501)	(121,633)	(131,164)	(223,252)	(248,365)	(174,603)	(129,878)	(109,314)	(107,903)	(93,859)	(71,485)	(106,303)	(1,822,260)
7. CONSERVATION EXPS (FROM CT-3, PAGE 1)	206,914	219,827	174,418	178,698	360,081	96,085	117,304	123,940	116,184	61,368	64,310	69,430	1,788,559
8. TRUE-UP THIS PERIOD	102,413	98,194	43,254	(44,554)	111,716	(78,518)	(12,574)	14,626	8,281	(32,491)	(7,175)	(36,873)	166,299
9. INTER. PROV. THIS PERIOD (FROM CT-3, PAGE 3)	4,117	4,475	4,879	4,674	4,464	4,167	3,552	3,150	2,820	2,321	1,790	1,304	41,712
10. TRUE-UP & INTER. PROV. BEGINNING OF MONTH	973,611	999,007	1,020,543	987,541	866,527	901,573	746,088	655,931	592,573	522,540	411,236	324,717	
11. PRIOR TRUE-UP COLLECTED/(REFUNDED)	(81,134)	(81,134)	(81,134)	(81,134)	(81,134)	(81,134)	(81,134)	(81,134)	(81,134)	(81,134)	(81,134)	(81,137)	
12. TOTAL NET TRUE-UP (SUM UNES 8+9+10+11)	999,007	1,020,543	987,541	866,527	901,573	746,088	655,931	592,573	522,540	411,236	324,717	208,011	208,011

CALCULATION OF TRUE-UP AND INTEREST PROVISION
FOR MONTHS: OCTOBER 1993 THROUGH SEPTEMBER 1994

INTEREST PROVISION	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
1. BEGINNING TRUE-UP	973,611	999,007	1,020,543	987,541	866,527	901,573	746,088	655,931	592,573	522,540	411,236	324,717	
2. ENDING TRUE-UP BEFORE INTEREST	994,890	1,016,067	982,663	861,853	897,109	741,921	652,380	589,423	519,720	408,915	322,927	206,707	
3. TOTAL BEGINNING & ENDING TRUE-UP	1,968,501	2,015,075	2,003,205	1,849,394	1,763,636	1,643,494	1,398,468	1,245,355	1,112,293	931,456	734,163	531,423	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	984,251	1,007,537	1,001,603	924,697	881,818	821,747	699,234	622,677	556,147	465,728	367,082	266,712	
5. INTER. RATE - 1ST DAY OF REPORTING MONTH	5.040%	5.000%	5.660%	6.030%	6.100%	6.050%	6.120%	6.070%	6.070%	6.100%	5.860%	5.840%	
6. INTER. RATE - 1ST DAY OF SUBSEQUENT MONTH	5.000%	5.660%	6.030%	6.100%	6.050%	6.120%	6.070%	6.070%	6.100%	5.860%	5.840%	5.940%	
7. TOTAL (SUM LINES 5 & 6)	10.040%	10.660%	11.690%	12.130%	12.150%	12.170%	12.190%	12.140%	12.170%	11.960%	11.700%	11.780%	
8. AVG INTEREST RATE (LINE 7 TIMES 50%)	5.020%	5.330%	5.845%	6.065%	6.075%	6.085%	6.095%	6.070%	6.085%	5.980%	5.850%	5.890%	
9. MONTHLY AVG INTEREST RATE	0.418%	0.444%	0.487%	0.505%	0.506%	0.507%	0.508%	0.506%	0.507%	0.498%	0.488%	0.491%	
10 INTEREST PROVISION (LINE 4 TIMES LINE 9)	4.117	4.475	4.879	4.674	4.464	4.167	3.552	3.150	2.820	2.321	1.790	1.304	41,712
11 ENDING BALANCE	999,007	1,020,543	987,541	866,527	901,573	746,088	655,931	592,573	522,540	411,236	324,717	206,011	

CITY GAS COMPANY OF FLORIDA

SCHEDULE CT-5

**Reconciliation and Explanation of Differences Between
Filing and PSC Audit Report
October 1994 through September 1995**

(If no differences exist please state)

There are no known differences at this time.

CITY GAS COMPANY OF FLORIDA

SCHEDULE CT-6
PROGRAM PROGRESS REPORT

NAME: SINGLE FAMILY RESIDENTIAL HOME BUILDER - PROGRAM 1

DESCRIPTION: The Single Family Residential Home Builder Program is designed to increase the number of high-priority natural gas customers in the new residential construction market. The Company offers incentives in the form of allowances to builders to assist in defraying the additional cost associated with piping, venting, and installing gas appliances.

PROGRAM ALLOWANCES:

Furnace	\$250
Water Heater	225
Range	100
Dryer	100

REPORTING PERIOD: October 1994 through September 1995

APPLIANCES INSTALLED:

Furnace	1,781
Water Heater	3,588
Range	2,179
Dryer	2,295
Total	9,843

CONSERVATION COST VARIANCE:

	Actual vs Projected
Projected Costs	\$1,313,313
Actual Costs	1,269,436
Variance	\$(43,877)

CITY GAS COMPANY OF FLORIDA

**SCHEDULE CT-6
PROGRAM PROGRESS REPORT**

NAME: MULTI-FAMILY RESIDENTIAL HOME BUILDER - PROGRAM 2

DESCRIPTION: The Multi-Family Residential Home Builder Program is designed to increase the number of high-priority natural gas customers in the new residential construction market. The Company offers incentives in the form of allowances to builders to assist in defraying the additional cost associated with piping, venting and installing gas appliances.

PROGRAM ALLOWANCES:

Per dwelling unit \$300

REPORTING PERIOD: October 1994 through September 1995

APPLIANCES INSTALLED:

There was no activity in this program during the October 1994 through September 1995 period.

CONSERVATION COST VARIANCE:

	Actual vs Projected
Projected Costs	\$0
Actual Costs	0
Variance	\$0

CITY GAS COMPANY OF FLORIDA

SCHEDULE CT-6
PROGRAM PROGRESS REPORT

NAME: ELECTRIC RESISTANCE REPLACEMENT - PROGRAM 3

DESCRIPTION: The Electric Resistance Replacement Program is designed to encourage the replacement of electric resistance type appliances with energy-efficient natural gas appliances. The Program offers incentives in the form of allowances to assist customers in defraying the additional cost associated with the purchasing, piping and installation.

PROGRAM ALLOWANCES:

Furnace	\$550
Water Heater	400
Range	100
Dryer	100

REPORTING PERIOD: October 1994 through September 1995

APPLIANCES INSTALLED:

Furnace	161
Water Heater	469
Range	192
Dryer	58
Total	880

CONSERVATION COST VARIANCE:

	Actual vs Projected
Projected Costs	\$711,455
Actual Costs	482,558
Variance	\$(238,897)

CITY GAS COMPANY OF FLORIDA

**SCHEDULE CT-6
PROGRAM PROGRESS REPORT**

NAME: DEALER - PROGRAM 4

DESCRIPTION: The Gas Appliance Dealer/Contractor Program is designed to encourage the replacement of electric resistance type appliances with natural gas appliances and older, inefficient gas appliances with modern, efficient gas appliances through appliance dealers and contractors. The Program offers allowances to the dealer/contractors.

PROGRAM ALLOWANCES:

Dealer/Contractor Allowance:

Furnace	\$30
Water Heater	30
Range	15
Dryer	15

REPORTING PERIOD: October 1994 through September 1995

APPLIANCES INSTALLED:

Furnace	129
Water Heater	77
Range	81
Dryer	20
Total	307

CONSERVATION COST VARIANCE:

Actual vs Projected

Projected Costs	\$18,416
Actual Costs	18,062
Variance	\$(354)

* All incentive payments were made to non-affiliated dealers.

CITY GAS COMPANY OF FLORIDA

**SCHEDULE CT-6
PROGRAM PROGRESS REPORT**

NAME: GAS APPLIANCES IN SCHOOLS - PROGRAM 5

DESCRIPTION: The Schools Program is to promote the replacement of all-electric appliances where possible in Home Economics Departments of all schools in our service area at no charge, and to offer assistance of company-employed home economists to schools to teach energy conservation and to train students in the use, care and safety of gas appliances.

PROGRAM ALLOWANCES:

\$300 per gas range

REPORTING PERIOD: October 1994 through September 1995

PROGRAM SUMMARY:

The significant cost incurred by this program was payroll and benefits which totalled \$13,161. Vehicle cost was \$4,543.

CONSERVATION COST VARIANCE:

	Actual vs Projected
Projected Costs	\$41,383
Actual Costs	18,309
Variance	\$(23,074)

CITY GAS COMPANY OF FLORIDA

**SCHEDULE CT-6
PROGRAM PROGRESS REPORT**

NAME: ENERGY CONSERVATION COMMON COSTS

REPORTING PERIOD: October 1994 through September 1995

CONSERVATION COST VARIANCE:

Actual vs Projected

Projected Costs	\$0
Actual Costs	199
Variance	\$199