RICHARD A. WAGNER

304 EAST COLONIAL DRIVE

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February 20, 1996

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Director of Records and Reporting **Public Service Commission** 2540 Shumard Oak Boulevard Tallahassee, Florida 32399

RE: Docket No. 941281-TL

Groveland Extended Area Service

Dear Ms. Bayo:

Ms. Blanca Bayo

Enclosed for filing please find an original and 15 copies, together with a Certificate of Service of the testimonies of Carroll Fulmer, Bob Hayden, Alvin B. Jackson, Jr., Welton g. Cadwell Doris Thompson, Ted Williams, Albert K. Smith, Otto Wright, Wayne Turner, Gary Williams, Tim Peters and D. Cole Whitaker which are to be presented in the above Docket.

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Docket No. 941281-TL Extended Area Service Groveland Exchange to Orlando, Winter Garden and Windermere Exchanges

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true copy of the testimonies for CARROLL FULMER, BOB HAYDEN, ALVIN B. JACKSON, JR., WELTON G. CADWELL, DORIS THOMPSON, TED WILLIAMS, ALBERT K. SMITH, OTTO WRIGHT, WAYNE TURNER, GARY WILLIAMS, TIM PETERS and D. COLE WHITAKER have been furnished by Federal Express this Letter day of February, 1996, to Blanca Bayo, Director of Records and Reporting, Public Service Commission, 2540 Shumard Oak Blvd., Tallahassee, FL 32399; and by U.S. Mail to: Donna Conzano, Esquire, Public Service Commission, 2540 Shumard Oak Blvd., Tallahassee, FL 32399; J. Jeffry Wahlen, Esquire, Macfarlane, Ausley, Ferguson & McMullen, 227 S. Calhoun, Tallahassee, FL 32302 and Phil Carver, Esquire, c/o Nancy Simms, Bell South Telecommunications, Inc., 150 S. Monroe St., Suite 500, Tallahassee, FL 32301-1556.

Richard A. Wagner, Esquire Florida Bar No. 139672 304 East Colonial Drive Orlando, Florida 32801 (407) 423-3401

Attorney for

Carroll Fulmer & Co., Inc.



1		Testimony of Otto Wright
2		Docket No. 941281-TL
3		Extended Area Service
4		Groveland Exchange to Orlando, Winter Garden
5		and Windermere Exchanges
6		February 1, 1996
7	Q.	Please state your name and business address.
8		
9	A.	My name is Otto Wright. I am the owner of All-
10		Right Realty, Inc. located at 147 E. Broad Street,
11		Groveland, Florida 34736.
12		
13	Q.	Mr. Wright, you are self-employed as a Realtor?
14		
15	A.	That's correct. I hold a real estate broker's
16		license, and operating through All-Right Realty,
17		Inc. deal in acreage, commercial and residential
18		real estate. I have been in the real estate
19		business in the Groveland-Clermont area for
20		approximately 12 years.
21		
22	Q.	Please state your educational background.
23		
24	A.	I hold a two-year Associate Degree in Business from
25		the College of Commerce in South Bend, Indiana.

DOCUMENT NUMBERS DATE

1 Q. What is the purpose of your testimony?

2

A. The purpose of my testimony is to give my support to the request before the Public Service Commission for subscribers of the Groveland Exchange for Extended Area Service to allow calling to the Orlando, Winter Garden and Windermere exchanges and likewise from those exchanges to the Groveland

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11 Q. What is your position?

exchange.

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13 A. I support the request because it would be very 14 beneficial to my business. I have customers in the Orlando area and I make approximately 15 calls a 15 week to Orlando. I also have to maintain an 800 16 17 number to be able to get calls from the Orlando 18 Obviously if calls could be made without area. 19 long distance charges I would not need to maintain 20 the 800 number.

21

Also I believe that there is some potential business that I do not get simply because I have to be selective in the long distance calls that I make. As a small business man I don't have the

luxury of being able to afford unlimited long distance charges. Therefore, Ι do not automatically return calls to potential prospects unless I am certain that they have an interest in acreage or property that I might be marketing. Thus I believe that there is some potential business that I am losing or not getting simply because I cannot afford to make all the calls that I would need to make to avail myself of every possible opportunity. I also have one sales associates who resides in Ocoee and his calls to and from the office are therefore long distance calls.

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I believe it is important for a small business like mine in order to prosper and even survive to have free access to those markets which I service which includes Orlando, Winter Garden and Windermere. That access now has restrictions which are placed upon me by the additional cost incurred as a result of the present long distance charges between the 429 exchange and the Orlando, Winter Garden and Windermere areas. I would therefore very much appreciate the elimination of the toll charges for those calls. I am also aware that there would be a

monthly charge put on my bill for that Extended Area Service, but believe it would be preferable to the charges that I am now having to pay. Q. Does that conclude your testimony? A. Yes.