LAW OFFICES

Messer, Caparello, Madsen, Goldman & Metz

A PROFESSIONAL ASSOCIATION

215 SOUTH MONROE STREET, SUITE 701 POST OFFICE BOX 1876 TALLAHASSEE, FLORIDA 32302-1876

TELEPHONE (904) 222-0720

June 13, 1996

Ms. Blanca Bayo, Director Division of Records and Reporting Florida Public Service Commission Room 110, Easley Building 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850

BY HAND DELIVERY

960729-TX

Dear Ms. Bayo:

Enclosed for filing on behalf of Cypress Telecommunications Corporation are an original and six copies of the Application for Authority to Provide Local Telecommunications Service Statewide together with attachments thereto, and a check in the amount of \$250.00 for the filing fee.

Also enclosed is the original and ten copies of a Request for Confidential Treatment of Information attached to the application. The exhibit which is considered confidential, is in a separate envelope attached to the Motion and a redacted copy is attached to the application.

Please indicate receipt of this document by stamping the enclosed two extra copies of this letter.

Your attention to this filing is appreciated.

Sincerely,

Norman H. Horton, Jr.

Darman Alberton

NHH/alb Enclosures

cc: Ms. Beverly Turner

Check received with filing and forwarded to Fiscal for deposit.

Fiscal to forward a copy of check DOCUMENT NUMBER - DATE Initials of person who forwarded check

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MEMORANDUM

June 13, 1996

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confidentiality (attached). Please prepare a recommendation for
the attorney assigned to the case by completing the section below
and forwarding a copy of this memorandum, together with a brief
memorandum supporting your recommendation, to the attorney. Copies
of your recommendation should also be provided to the Division of
Records and Reporting and to the Division of Appeals.
Please read each of the following and check if applicable.
The document(s) is (are), in fact, what the utility asserts

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

Cypress Telecommunications Corporation Application for Authority to Provide Alternative Local Exchange Service

Docket No. 960729-7X Filed: June 13, 1996

CYPRESS TELECOMMUNICATIONS CORPORATION'S REQUEST FOR SPECIFIED CONFIDENTIAL TREATMENT

COMES CYPRESS TELECOMMUNICATIONS CORPORATION ("Cypress") through its undersigned counsel and pursuant to section 364.183, Florida Statutes and Rule 25-22.006, Florida Administrative Code, and requests entry of an order granting confidential treatment to the documents described herein. As basis Cypress would state as follows:

- The name and address of the applicant is:
 - Cypress Telecommunications Corporation 11811 North Freeway, Suite 800 Houston, TX 77060
- Correspondence regarding this motion should be provided

Ms. Beverly Turner
Cypress Telecommunications
Corporation
Suite 800
11811 North Freeway
Houston, TX 77060
(713)591-3000

Norman H. Horton, Jr., Esq.
Messer, Caparello, Madsen,
Goldman & Metz, P.A.
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Post Office Box 1876
Tallahassee, FL 32302-1876
(904) 222-0720

 Simultaneous with this request, Cypress has submitted an DOCUMENT NUMBER-DATE

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application for authority to provide Alternative Local Exchange Service ("ALEC") within the state. As required by Commission rules, Cypress has completed the necessary application and exhibits reflecting that it has the managerial, technical and financial capabilities necessary for issuance of the certificate.

- 4. The rules applicable to ALECs are found in Florida Administrative Code Chapter 25-24, Part XV. Rule 25-24.810 directs that applications be submitted on forms developed by the PSC. Within the PSC application form is a requirement to attach the applicant's financial statements. Although section 364.337, Florida Statutes, requires the Commission to grant a certificate to an ALEC applicant upon a showing that the applicant has "sufficient . . . financial . . . capability to provide such service . . ." there is no specific requirement in this section or in current PSC rules for financial statements to be filed. Neither is there a requirement for filing any financial statements subsequent to the initial application.
- 5. Cypress is a privately owned corporation doing business in states other than Florida. As a privately owned corporation Cypress considers and treats its financial statements and underlying data to be confidential and proprietary. The financial statements provide valuable information about Cypress. An analysis

of the financial statement would reflect competitive ability, strength in the market, management philosophies and market plans, among other valuable information. The fact that the Commission requires the financial statements is itself an indication of the value of this information. Public disclosure of this information would enable competitors to analyze the information and benefit to the detriment of Cypress. Since Cypress provides service in areas other than Florida, access to this information would impair the ability of Cypress to successfully compete in these areas as well since the competitors would be able to determine long range plans and efforts from the financial statements.

6. Cypress does not object to providing financial statements for review by the Commission in order for the Commission to meet their obligation and assure themselves that Cypress has the financial capability to provide service. To this end, an unedited version of the financial statement for Cypress is being provided to the Commission as required by Rule 25-22.006, Florida Administrative Code, with the information deemed confidential highlighted. Cypress does not file financial statements as a public document or disclose these statements in any jurisdiction as a privately owned corporation. Cypress is not required to file or disclose these statements with any other agency.

- 7. The information for which confidential treatment is sought is deemed confidential individually and as a total report for the reasons cited herein.
- 8. The unedited financial statements are submitted for use by the Commission in issuing the certificate. That analysis can be accomplished by reviewing the statements while maintaining their confidentiality. Cypress would request, however, that the financial statements be treated as proprietary and confidential pursuant to section 364.183, Florida Statutes and Rule 25-22.006, Florida Administrative Code.

WHEREFORE, Cypress Telecommunications Corporation respectfully requests the Commission grant its Request for Specified Confidential Treatment of the information identified in Exhibit "A".

Dated this 13th day of June, 1996.

MESSER, CAPARELLO, MADSEN, GOLDMAN & METZ, P.A. 215 S. Monroe Street, Suite 701 Post Office Box 1876 Tallahassee, FL 32302-1876 (904) 222-0720

NORMAN H. HORTON, JR., ESQ.

FLOYD R. SELF, ESQ.

Attorneys for Cypress Telecommunications Corporation