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June 14, 1996

VIA OVERNIGHT DELIVERY

Ms. Blanca Bayo
Director of Records and Reporting
Florida Public Service Commission
Gerald Gunter Building
Tallahassee, Florida 32399-0850

Re: Trans National Communications International, Inc.'s Application for
a Certificate of Public Convenience and Necessity

960739-TI

Dear Ms. Bayo:

Transmitted herewith, on behalf of Trans National Communications International, Inc. ("TNCI"), are an original and twelve (12) copies of an application for a certificate of public convenience and necessity to provide intrastate telecommunications resale services in Florida. Also enclosed is a check for \$250 to cover the filing fee for this application.

Please date stamp the extra copy of this filing and return it in the pre-addressed, postage pre-paid envelope provided. All inquiries regarding this application should be addressed to the undersigned.

Respectfully submitted,



Brian A. Cute

Enclosure

Check received with filing and
forwarded to Fiscal for deposit.
Fiscal to forward a copy of check
to RAR with proof of deposit.

Initials of person who forwarded check:

A.J.

DOCUMENT NUMBER-DATE

06534 JUN 17 96

FPSC-RECORDS/REPORTING

** FLORIDA PUBLIC SERVICE COMMISSION **

DIVISION OF COMMUNICATIONS
BUREAU OF SERVICE EVALUATION

ORIGINAL
FILE COPY

APPLICATION FORM
for
AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE
WITHIN THE STATE OF FLORIDA
Instructions

- A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).
- B. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. If you have questions about completing the form, contact:
- Florida Public Service Commission
Division of Communications
Bureau of Service Evaluation
- E. Once completed, submit the original and twelve (12) copies of this form along with a non-refundable application fee of \$250.00 to:

Florida Public Service Commission
Division of Administration, Room G-50

FORM PSC/CMU 31 (4/91)
Required by Commission Rule Nos. 25-24.471
25-24.473 & 25-24.480(2)

DOCUMENT NUMBER-DATE

06534 JUN 17 88

FPSC-RECORDS/REPORTING

1. This is an application for (check one):
 Original Authority (New company).
 Approval of Transfer (To another certificated company).
 Approval of Assignment of existing certificate (To a noncertificated company).
 Approval for transfer of control (To another certificated company).

2. The legal name of the applicant:
 Trans National Communications International, Inc.

3. Name under which the applicant will do business:
 Same as above

4. National address (including street name & number, post office box, city, state and zip code).
 133 Federal Street
 Boston, Massachusetts 02110

5. Florida address (including street name & number, post office box, city, state and zip code):
 None

6. Structure of organization;
- | | |
|---|--|
| <input type="checkbox"/> Individual | <input type="checkbox"/> Corporation |
| <input checked="" type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Other, _____ | |

7. If applicant is an individual or partnership, please give name, title and address of sole proprietor or partners.
- (a) Provide proof of compliance with the foreign partnership statute (Chapter 620.169 FS), if applicable.
- (b) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable.

8. If incorporated, please give:

- (a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Company's application is pending. A copy of the certificate will be forwarded to the FPSC once it is obtained.

- (b) Name and address of the company's Florida registered agent.

See Exhibit 1

9. If incorporated, indicate if any of the officers, directors, partners or any of the ten largest stockholders have previously been:

- (a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

None

- (b) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

All are associated with Trans National Communications, Inc.

10. Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):

- (a) The application;

Charles H. Helein, Esq., Regulatory Counsel
Helein & Associates, P.C.
8180 Greensboro Drive, Suite 700
McLean, VA 22102
(703) 714-1300

- (b) Official Point of Contact for the ongoing operations of the company;

Pamela B. Morse, Tax & Regulatory Manager
133 Federal Street
Boston, Massachusetts 02110
(617) 369-1000

(c) Tariff:

Charles H. Helein, Esq., Regulatory Counsel
Helein & Associates, P.C.
8180 Greensboro Drive - Suite 700
McLean, VA 22102
(703) 714-1300

(d) Complaints/Inquiries from customers;

Pamela B. Morse, Tax & Regulatory Manager
133 Federal Street
Boston, Massachusetts 02110
(617) 369-1000

11. List the states in which the applicant:

(a) Has operated as an interexchange carrier.

None - Applicant is a start-up company.

(b) Has applications pending to be certificated as an interexchange carrier.

Applicant is in the process of filing applications or registrations in all of the states that regulate interexchange resale.

(c) Is certificated to operate as an interexchange carrier.

Oregon, New Jersey, Texas

(d) Has been denied authority to operate as an interexchange carrier and the circumstances involved.

None

(e) Has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) Has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

12. The applicant will provide the following interexchange carrier services (Check all that apply):

MTS with distance sensitive per minute rates
 Method of access is FGA
 Method of access is FGB
 Method of access is FGD
 Method of access is 800

MTS with route specific rates per minute
 Method of access is FGA
 Method of access is FGB
 Method of access is FGD
 Method of access is 800

MTS with statewide flat rates per minute (i.e. not distance sensitive)
 Method of access is FGA
 Method of access is FGB
 Method of access is FGD
 Method of access is 800

MTS for pay telephone service providers

Block-of-time calling plan (Reach out Florida, Ring America, etc.).

800 Service (Toll free)

WATS type service (Bulk or volume discount)
 Method of access is via dedicated facilities
 Method of access is via switched facilities

Private Line services (Channel Services)
(For ex. 1.544 mbs., DS-3, etc.)

Travel Service
 Method of access is 950
 Method of access is 800

900 Service

- Operator Services
- Available to presubscribed customers
- Available to non presubscribed customers (for example to patrons of hotels, students in universities, patients in hospitals)
- Available to inmates

Services included are:

- Station assistance
- Person to Person assistance
- Directory assistance
- Operator verify and interrupt
- Conference Calling
- Other:

13. What does the end user dial for each of the interexchange carrier services that were checked in services included (above).

Customers dial 1+800+NXX+XXXX for outbound services.

14. What services will the applicant offer to other certificated telephone companies: None

- () Facilities. () Operators.
- () Billing and Collection. () Sales.
- () Maintenance.
- () Other: _____

15. Will your marketing program:

- (X) Pay commissions?
- () Offer sales franchises?
- () Offer multi-level sales incentives?
- () Offer other sales incentives?

16. Explain any of the offers checked in question 15 (To whom, what amount, type of franchise, etc.).
Commissions are based on volume or services sold by agent.

17. Who will receive the bills for your service (Check all that apply)?

- | | | | |
|-------------------------------------|------------------------|-------------------------------------|----------------------------|
| <input checked="" type="checkbox"/> | Residential customers. | <input checked="" type="checkbox"/> | Business customers. |
| <input type="checkbox"/> | PATS providers. | <input type="checkbox"/> | PATS station end-users. |
| <input type="checkbox"/> | Hotels & motels. | <input type="checkbox"/> | Hotel & motel guests. |
| <input type="checkbox"/> | Universities. | <input type="checkbox"/> | Univ. dormitory residents. |
| <input type="checkbox"/> | Other: (specify) _____ | | |

18. Please provide the following (if applicable):

(a) Will the name of your company appear on the bill for your services, and if not who will the billed party be to contact to ask questions about the bill (provide name and phone number) and how is this information provided?

The Company's name appears on its bills.

(b) Name and address of the firm who will bill for your service.

Affiliated Computer Services, Inc.
P.O. Box 841494
Dallas, TX 75204-1494

and

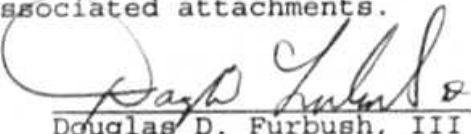
Digital Communications of America
401 W. Main Street, Fourth Floor
Norman, OK 73064

19. Please submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

See Exhibit 2.

* * APPLICANT ACKNOWLEDGEMENT STATEMENT * *

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of one and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** A non-refundable application fee of \$250.00 must be submitted with the application.
5. **LEC BYPASS RESTRICTIONS:** I acknowledge the Commission's policy that interexchange carriers shall not construct facilities to bypass the LECs without first demonstrating to the Commission that the LEC cannot offer the needed facilities at a competitive price and in a timely manner.
6. **RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Orders relating to my provision of interexchange telephone service in Florida. I also understand that it is my responsibility to comply with all current and future Commission requirements regarding interexchange telephone service.
7. **ACCURACY OF APPLICATION:** By my signature below, I attest to the accuracy of the information contained in this application and associated attachments.



Douglas D. Furbush, III
President

June 6, 1996

ATTACHMENTS:

- A - CERTIFICATE TRANSFER STATEMENT
- B - CUSTOMER DEPOSITS AND ADVANCE PAYMENTS
- C - INTRASTATE NETWORK
- D - FLORIDA TELEPHONE EXCHANGES
AND EAS ROUTES
- E - GLOSSARY

** APPENDIX A **

CERTIFICATE TRANSFER STATEMENT

I, (TYPED NAME) _____,
N/A
current holder of certificate number _____, have
reviewed this application and join in the petitioner's request.

Signature of owner or chief
officer of the certificate
holder

Title

Date

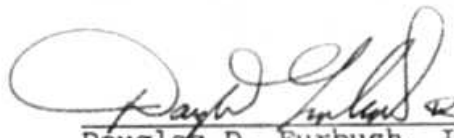
** APPENDIX B **

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be responded to in one of the following ways (applicant please check one):

 X The applicant will not collect deposits at this time nor will it collect payments for service more than one month in advance. Applicant reserves the right to collect deposits from customers posing a high credit risk. If applicant collects deposits, applicant will post a surety bond with the Commission in an amount equal to such deposits.

 The applicant will file with the Commission and maintain a surety bond in an amount equal to the current balance of deposits and advance payments in excess of one month. (Bond must accompany application.)



Douglas D. Furbush, III
President

June 6 , 1996

** APPENDIX C **

INTRASTATE NETWORK

1. POP: Addresses where located, and indicate if owned or leased.

N/A

1) 2)

3) 4)

2. SWITCHES: Address where located, by type of switch, and indicate if owned or leased.

1) 2) N/A

3) 4)

3. TRANSMISSION FACILITIES: Pop-to-Pop facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.

N/A

1) POP-to-POP TYPE OWNERSHIP

2)

4. **ORIGINATING SERVICE:** Please provide the list of exchanges where you are proposing to provide originating service within thirty (30) days after the effective date of the certificate (Appendix D).


Service will be provided on a statewide basis.

5. **TRAFFIC RESTRICTIONS:** Please explain how the applicant will comply with the EAEA requirements contained in Commission Rule 25-24.471 (4) (a) (copy enclosed).

Applicant's network will be available statewide on an equal access basis through presubscription or 10XXX.

6. **CURRENT FLORIDA INTRASTATE SERVICES:** Applicant () has or has not (x) previously provided intrastate telecommunications in Florida. If the answer is **has**, fully describe the following:

- a) What services have been provided and when did these services begin?
- b) If the services are not currently offered, when were they discontinued?



Douglas D. Furbush
President

June 6, 1996

** APPENDIX D **

FLORIDA TELEPHONE EXCHANGES

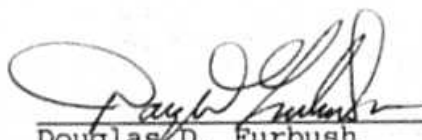
AND

EAS ROUTES

Describe the service area in which you hold yourself out to provide service by telephone company exchange. If all services listed in your tariff are not offered at all locations, so indicate.

Service will be provided on a statewide basis.

In an effort to assist you, attached is a list of major exchanges in Florida showing the small exchanges with which each has extended area service (EAS).



Douglas D. Furbush
President

June 6, 1996

** FLORIDA EAS FOR MAJOR EXCHANGES **

<u>Extended Service Area</u>	<u>with</u>	<u>These Exchanges</u>
PENSACOLA:		Cantonment, Gulf Breeze Pace, Milton Holley-Navarre.
PANAMA CITY:		Lynn Haven, Panama City Beach, Youngstown-Fountain and Tyndall AFB.
TALLAHASSEE:		Crawfordville, Havana, Monticello, Panacea, Sopchoppy and St. Marks.
JACKSONVILLE:		Baldwin, Ft. George, Jacksonville Beach, Callahan, Maxville, Middleburg Orange Park, Ponte Vedra and Julington.
GAINESVILLE:		Alachua, Archer, Brooker, Hawthorne, High Springs, Melrose, Micanopy, Newkerry and Waldo.
OCALA:		Belleview, Citra, Dunnellon, Forest Lady Lake (B21), McIntosh, Oklawaha, Orange Springs, Salt Springs and Silver Springs Shores.
DAYTONA BEACH:		New Smyrna Beach.
TAMPA:		Central None East Plant City North Zephyrhills South Palmetto West Clearwater
CLEARWATER:		St. Petersburg, Tampa-West and Tarpon Springs.
ST. PETERSBURG:		Clearwater.
LAKELAND:		Bartow, Mulberry, Plant City, Polk City and Winter Haven.

** FLORIDA EAS MAJOR EXCHANGES CONTINUE **

ORLANDO: Apopka, East Orange, Lake Buena Vista, Oviedo, Windermere, Winter Garden, Winter Park, Montverde, Reedy Creek and Oviedo-Winter Springs.

WINTER PARK: Apopka, East Orange, Lake Buena Vista, Orlando, Oviedo, Sanford, Windermere, Winter Garden, Oviedo-Winter Springs Reedy Creek, Geneva and Montverde.

TITUSVILLE: Cocoa and Cocoa Beach.

COCOA: Cocoa Beach, Eau Gallie, Melbourne and Titusville.

MELBOURNE: Cocoa, Cocoa Beach, Eau Gallie and Sebastian.

SARASOTA: Bradenton, Myakka and Venice.

FT. MYERS: Cape Coral, Ft. Myers Beach, North Cape Coral, North Ft. Myers, Pine Island, Lehigh Acres and Sanibel-Captiva Islands.

NAPLES: Marco Island and North Naples.

WEST PALM BEACH: Boynton Beach and Jupiter.

POMPANO BEACH: Boca Raton, Coral Springs, Deerfield Beach and Ft. Lauderdale.

FT. LAUDERDALE: Coral Springs, Deerfield Beach, Hollywood and Pompano Beach.

HOLLYWOOD: Ft. Lauderdale and North Dade.

NORTH DADE: Hollywood, Miami and Perrine.

MIAMI: Homestead, North Dade and Perrine

**** APPENDIX E ****

**** GLOSSARY ****

ACCESS CODE: The term denotes a uniform four or seven digit code assigned to an individual IXC. The five digit code has the form 10XXX and the seven digit code has the form 950-10XX.

BYPASS: Transmission facilities that go direct from the local exchange end user to an IXC point of presence, thus bypassing the local exchange company.

CARRIERS CARRIER: An IXC that provides telecommunications service, mainly bulk transmission service, to other IXC only.

CENTRAL OFFICE: A local operating unit by means of which connections are established between subscribers' lines and trunk or toll lines to other central offices within the same exchange or other exchanges. Each three (3) digit central office code (NXX) used shall be considered a separate central office unit.

CENTRAL OFFICE CODE: The term denotes the first three digits (NXX) of the seven (7) digit telephone number assigned to a customer's telephone exchange service.

COMMISSION: The Florida Public Service Commission.

COMPANY, TELEPHONE COMPANY, UTILITY: These terms may be used interchangeably herein and shall mean any person, firm, partnership or corporation engaged in the business of furnishing communication service to the public under the jurisdiction of the Commission.

DEDICATED FACILITY: The term denotes a transmission circuit which is permanently for the exclusive use of a customer or a pair of customers.

END USER: The term denotes any individual, partnership, association, corporation, governmental agency or any other entity which (A) obtains a common line, uses a pay telephone or obtains interstate service arrangements in the operating territory of the company or (B) subscribes to interstate services provided by an IXC or uses the services of the IXC when the IXC provides interstate service for its own use.

EQUAL ACCESS EXCHANGE AREAS: EAEA means a geographic area, configured based on 1987 planned toll center/access tandem areas, in which local exchange companies are responsible for providing equal access to both carriers and customers of carriers in the most economically efficient manner.

EXCHANGE: The entire telephone plant and facilities used in providing telephone service to subscribers located in an exchange area. An exchange may include more than one central office unit.

EXCHANGE (SERVICE) AREA: The territory, including the base rate suburban and rural areas served by an exchange, within which local telephone service is furnished at the exchange rates applicable within that area.

EXTENDED AREA SERVICE: A type of telephone service furnished under tariff provision whereby subscribers of a given exchange or area may complete calls to, and receive messages from, one or more other contiguous exchanges without toll charges, or complete calls to one or more other exchanges without toll message charges.

FACILITIES BASED: An IXC that has its own transmission and/or switching equipment or other elements of equipment and does not rely on others to provide this service.

FOREIGN EXCHANGE SERVICES: A classification of exchange service furnished under tariff provisions whereby a subscriber may be provided telephone service from an exchange other than the one from which he would normally be served.

FEATURE GROUPS: General categories of unbundled tariffs to stipulate related services.

- Feature Group A: Line side connections presently serving specialized common carriers.
- Feature Group B: Trunk side connections without equal digit or code dialing.
- Feature Group C: Trunk side connections presently serving AT&T-C.
- Feature Group D: Equal trunk access with subscription.

INTEREXCHANGE COMPANY: means any telephone company, as defined in Section 364.02(4), F.S. (excluding Payphone Providers), which provides telecommunication service between exchange areas as those areas are described in the approved tariffs of individual local exchange companies.

INTER-OFFICE CALL: A telephone call originating in one central office unit or entity but terminating in another central office unit or entity both of which are in the same designated exchange area.

INTRA-OFFICE CALL: A telephone call originating and terminating within the same central office unit or entity.

INTRASTATE COMMUNICATIONS: The term denotes any communications in Florida subject to oversight by the Florida Public Service Commission as provided by the laws of the State.

INTRA-STATE TOLL MESSAGE: Those toll messages which originate and terminate within the same state.

LOCAL ACCESS AND TRANSPORT AREA: LATA means the geographic area established for the administration of communications service. It encompasses designated exchanges, which are grouped to serve common social, economic and other purposes.

LOCAL EXCHANGE COMPANY (LEC): Means any telephone company, as defined in Section 364.02(4), F.S., which, in addition to any other telephonic communication service, provides telecommunication service within exchange areas as those areas are described in the approved tariffs of the telephone company.

OPTIONAL CALLING PLAN: An optional service furnished under tariff provisions which recognizes a need of some subscribers for extended area calling without imposing the cost on the entire body of subscribers.

900 SERVICE: A service similar to 800 service, except this service is charged back to the customer based on first minute plus additional minute usage.

PIN NUMBER: A group of numbers used by a company to identify their customers.

PAY TELEPHONE SERVICE COMPANY: Means any telephone company, other than a Local Exchange Company, which provides pay telephone service as defined in Section 364.335(4), F.S.

POINT OF PRESENCE (POP): Bell-coined term which designates the actual (physical) location of an IXC's facility. Replaces some applications of the term "demarcation point."

PRIMARY SERVICE: Individual line service or party line service.

RESELLER: An IXC that does not have certain facilities but purchases telecommunications service from an IXC and then resells that service to others.

STATION: A telephone instrument consisting of a transmitter, receiver, and associated apparatus so connected as to permit sending and/or receiving telephone messages.

SUBSCRIBER, CUSTOMER: These terms may be used interchangeably herein and shall mean any person, firm, partnership, corporation, municipality, cooperative organization, or governmental agency supplied with communication service by a telephone company.

SUBSCRIBER LINE: The circuit or channel used to connect the subscriber station with the central office equipment.

SWITCHING CENTER: Location at which telephone traffic, either local or toll, is switched or connected from one circuit or line to another. A local switching center may be comprised of several central office units.

TRUNK: A communication channel between central office units or entities, or private branch exchanges.

EXHIBIT 1

Trans National Communications International, Inc.

CERTIFICATE OF AUTHORITY TO DO BUSINESS
REGISTERED AGENT

An application is currently being filed for authority to do business in Florida. The certificate of authority will be filed with this Commission as soon as it is granted and received.

REGISTERED AGENT

The Prentice-Hall Corporation System, Inc.
1201 Hays Street
Tallahassee, FL 32301

EXHIBIT 2

Trans National Communications International, Inc.

PROPOSED TARIFF

TELECOMMUNICATIONS SERVICES TARIFF

TITLE SHEET

FLORIDA TELECOMMUNICATIONS TARIFF

This tariff contains the description, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by Trans National Communications International, Inc., with principal offices at 133 Federal Street, Boston, Massachusetts 02110. This tariff applies to services furnished within Florida. This tariff is on file with the Florida Public Service Commission, where copies may be inspected, during normal business hours.

ISSUED:

EFFECTIVE:

**By: Pamela B. Morse, Tax & Regulatory Manager
Trans National Communications International, Inc.
133 Federal Street
Boston, Massachusetts 02110**

TELECOMMUNICATIONS SERVICES TARIFF

CHECK SHEETS

Pages 1 through 27 inclusive of this tariff are effective as of the date shown at the bottom of the respective page(s). Original and revised pages as named below comprise all changes from the original tariff and are currently in effect as of the date at the bottom of this page.

<u>PAGE</u>	<u>REVISION</u>	<u>PAGE</u>	<u>REVISION</u>
1	Original*	19	Original*
2	Original*	20	Original*
3	Original*	21	Original*
4	Original*	22	Original*
5	Original*	23	Original*
6	Original*	24	Original*
7	Original*	25	Original*
8	Original*	26	Original*
9	Original*	27	Original*
10	Original*		
11	Original*		
12	Original*		
13	Original*		
14	Original*		
15	Original*		
16	Original*		
17	Original*		
18	Original*		

* Denotes pages included with this filing.

ISSUED:**EFFECTIVE:**

By: **Pamela B. Morse, Tax & Regulatory Manager**
Trans National Communications International, Inc.
133 Federal Street
Boston, Massachusetts 02110

TELECOMMUNICATIONS SERVICES TARIFF

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ISSUED:

EFFECTIVE:

By: **Pamela B. Morse, Tax & Regulatory Manager**
Trans National Communications International, Inc.
133 Federal Street
Boston, Massachusetts 02110

TELECOMMUNICATIONS SERVICES TARIFF

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ISSUED:

EFFECTIVE:

By: Pamela B. Morse, Tax & Regulatory Manager
 Trans National Communications International, Inc.
 133 Federal Street
 Boston, Massachusetts 02110

TELECOMMUNICATIONS SERVICES TARIFF

SYMBOLS

The following are the only symbols used for the purpose indicated below:

- (D) - Discontinued rate or regulation
- (I) - Increase in rate
- (M) - Moved to/from another tariff location
- (N) - New rate or regulation
- (R) - Reduction in rate
- (T) - Change in text only

ISSUED:

EFFECTIVE:

**By: Pamela B. Morse, Tax & Regulatory Manager
Trans National Communications International, Inc.
133 Federal Street
Boston, Massachusetts 02110**

TELECOMMUNICATIONS SERVICES TARIFF

TARIFF FORMAT

- A. **Page Numbering** - Page numbers appear in the upper right corner of the page. Pages are numbered sequentially. However, new pages are occasionally added to the tariff. When a new page is added between pages already in effect, a decimal is added. For example, a new page added between pages 14 and 15 would be 14.1.
- B. **Page Revision Numbers** - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current page version on file with the FPSC. For example, 4th Revised Page 14 cancels the 3rd Revised Page 14. Because of various suspension periods, deferrals, etc. the FPSC follows in its tariff approval process, the most current page number on file with the FPSC is not always the tariff page in effect. Consult the Check Sheet for the page currently in effect.
- C. **Paragraph Numbering Sequence** - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:
- 2.
 - 2.1.
 - 2.1.1.
 - 2.1. I.A.
 - 2.1. I.A. 1.
 - 2.1.1.A.1.(a).
 - 2.1.1.A.1.(a).I.
 - 2.1.1.A.1.(a).I.(i).
 - 2.1.1.A.1.(a).I.(i).I.

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TELECOMMUNICATIONS SERVICES TARIFF

TARIFF FORMAT (Cont'd)

- D. **Check Sheets** - When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the pages contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc., remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular page is the most current on file with the FPSC.

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TELECOMMUNICATIONS SERVICES TARIFF

SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

Access Line - A telephone line provided by local exchange carriers which connect a telephone or other communications device at a customer's location to Trans National Communications International, Inc.'s underlying carrier's telecommunications network switching center(s).

Authorization or Account Code - A numerical code of four to eleven digits, one or more of which codes are available to a customer to enable the customer to lawfully connect its communication devices for the purpose of accessing the telecommunications networks of Trans National Communications International, Inc.'s Underlying Carrier, and which thereby are used to prevent unauthorized network access and to identify the customer and its calling volumes for billing purposes.

Carrier or Company - Trans National Communications International, Inc. or TNCI.

Customer - The person, firm, corporation, end user or other entity which orders or uses services and is responsible for the payment of charges.

FPSC - Florida Public Service Commission.

Holidays- New Year's Day, Fourth of July, Labor Day, Thanksgiving Day and Christmas Day.

Service Agreement - Company's standard form for the ordering and acceptance of a customer's request for and commitment to take Company's service offerings pursuant to this tariff.

Rate Center - The Points of Presence (POPs) or first point of interconnection of local exchange facilities providing access to the long distance network of the Company's Underlying Carrier and the point from which a customer's traffic is rated and billed.

Underlying Carrier - The telecommunications carrier whose network facilities provide the technical capability and capacity necessary for the transmission and reception of customer telecommunications traffic within Florida.

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TELECOMMUNICATIONS SERVICES TARIFF

SECTION 2 - RULES AND REGULATIONS

2.1 **Undertaking of Company**

Company undertakes to provide only those designated Services as are furnished under the terms and subject to the conditions and customer payment of the applicable rates of this tariff for communications originating and terminating within Florida.

The Company's Services are available to its customers twenty four hours per day, seven days per week.

2.2 **Limitations**

2.2.1 Service is offered subject to the availability of the facilities of Company's Underlying Carrier and the provisions of this tariff.

2.2.2 Company reserves the right to discontinue furnishing service, or limit the use of service necessitated by conditions beyond its control, including without limitation, for customer non-payment of charges; or when the customer's use of a service becomes or is in violation of the law or the provisions of this tariff.

2.2.3 The Services provided under this tariff are subject to the direct and exclusive control of the Company. No one may alter or affect the Services nor transfer or assign its use of the Services without the express written consent of the Company, which consent may be withheld, without limitation, by Company in its sole discretion at any time such alteration, effect, transfer or assignment would result in an interruption of the Services or a change in the customer's location to which the Services are to be provided.

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TELECOMMUNICATIONS SERVICES TARIFF

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.2 Limitations (cont'd)

2.2.4 In the event prior written permission from the Company is given for any assignment or transfer, all regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions for service.

2.3 Liabilities of the Company

2.3.1 Company has no liability for damages arising out of mistakes, interruptions, omissions, delays, errors, or defects in the transmission or call processing of customer's communications traffic by the Underlying Carrier. The Company's liability for such damages occurring in the course of furnishing the Company's Services but not caused by its gross negligence or willful misconduct or that of its employees or agents, in no event shall exceed an amount equivalent to the proportionate charge to the customer for the period during which such mistakes, interruptions, omissions, delays, errors, or defects in the Company's furnishing of its Services occur.

2.3.2 Acceptance of the provisions of Section 2.3.1 by the Commission does not constitute its determination that the limitation of liability imposed by the Company should be upheld in a court of law; but the recognition that as it is the duty of the courts to adjudicate negligence claims and rights to recover damages therefor, so it is the duty of the courts to determine the validity of the exculpatory provisions of Section 2.3.1.

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TELECOMMUNICATIONS SERVICES TARIFF

SECTION 2 - RULES AND REGULATIONS (Cont'd)**2.3 Liabilities of the Company (cont'd)**

2.3.3 Company shall be indemnified and held harmless by the customer against:

- (A) Claims for libel, slander, or infringement of copyright or trademark arising out of the material, data, information, or other content of a customer's communications traffic;
- (B) Claims for patent infringement arising from a customer's use of its equipment, facilities or systems with the Company's Services; and
- (C) All other claims arising out of any act or omission of the customer in connection with any service provided by Company.

2.4 Interruption of Service

2.4.1 Credit allowance for the interruption of service is subject to the general liability provisions set forth in Section 2.3.1 herein. Customer shall receive no credit allowance for interruption of service due to Carrier's testing or adjusting, negligence of the customer, or to the failure of channels or equipment provided by the customer. It shall be the obligation of the customer to notify the Company immediately of any interruption in service for which a credit allowance is claimed. Before giving such notice, the customer shall ascertain that the trouble is not being caused by any action or omission within customer's control, or is not in wiring or equipment, if any, furnished by the customer in connection with the Company's Services.

2.4.2 No credit is allowed in the event service must be interrupted in order to provide routine service quality or related investigations.

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TELECOMMUNICATIONS SERVICES TARIFF

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.4 Interruption of Service (cont'd)

- 2.4.3 Credit for failure of service shall be allowed only when such failure is caused by or occurs due to causes within the control of Company or in the event Company is entitled to a credit for the failure of the facilities of Company's Underlying Carrier used to furnish customer's service.
- 2.4.4 No credit shall be allowed:
- (A) For failure of services or facilities of customer; or
 - (B) For failure of services or equipment caused by the negligence or wilful acts of customer.
- 2.4.5 Credit for an interruption shall commence after customer notifies Company of the interruption or when Company becomes aware thereof, and ceases when service has been restored.
- 2.4.6 Before customer notifies Company of an interruption, customer shall make reasonable attempts to ascertain that customer, a third party or its or their actions and/or equipment is/are not the cause thereof.
- 2.4.7 Credits are applicable only to that portion of service interrupted.
- 2.4.8 For purposes of credit computation, every month shall be considered to have 720 hours.
- 2.4.9 No credit shall be allowed for an interruption of a continuous duration of less than two hours.

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TELECOMMUNICATIONS SERVICES TARIFF

SECTION 2 - RULES AND REGULATIONS (Cont'd)**2.4 Interruption of Service (cont'd)**

2.4.10 The customer shall be credited for an interruption of two hours or more at the rate of 1/720th of the monthly charge for the service affected for each hour or major fraction thereof that the interruption continues. Calculations of the credit shall be made in accordance with the following formula.

Credit Formula:

$$\text{Credit} = \frac{A \times B}{720}$$

"A" = outage time in hours

"B" = total monthly charge for affected facility

2.5 Restoration of Service

The use and restoration of service shall be administered by the Underlying Carrier in accordance with the priority system specified in the Rules and Regulations of the Florida Public Service Commission.

2.6 Deposits

The Company does not require a deposit from its customers.

2.7 Advance Payments

The Company does not collect advance payments.

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TELECOMMUNICATIONS SERVICES TARIFF

SECTION 2 - RULES AND REGULATIONS (Cont'd)**2.8 Taxes**

All state and local taxes (i.e., gross receipts tax, sales tax, municipal utilities tax and so forth) are listed as separate line items and are not included in the Company's scheduled rates.

2.8.1 In the event Company incurs fees or expenses, including attorney's fees, to collect, or attempt to collect, any charges owed Company by customer, including charges alleged to have resulted from fraud or abuse of customer's services, the Company shall charge customer all such fees and expenses, including Company's reasonable attorney's fees, incurred to collect or to attempt to collect its charges, and Company shall be entitled to recover such fees or expenses irrespective of whether it prevails in any legal action brought to collect its charges, all in accordance with and subject to the following additional legal requirements -

2.8.2 In accordance with the "filed tariff doctrine," as established by judicial and regulatory decisions and precedents, customer shall pay all charges due and owing irrespective of any claims of loss, liability, set off, damages, or other claims against Company to which customer may claim to be entitled, the duty to pay such charges shall arise upon the demand for payment by Company and shall not be delayed or deferred by the commencement of any legal or equitable action by either customer or Company in connection with such charges incurred under this tariff.

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TELECOMMUNICATIONS SERVICES TARIFF

SECTION 2 - RULES AND REGULATIONS (Cont'd)**2.8 Taxes** (cont'd)

- 2.8.3 Customer agrees that all actions, suits or proceedings, to recover charges due under this tariff shall be prosecuted in the United States District Court for the Eastern District of Virginia. Customer consents to and submits to the exercise or jurisdiction over the subject matter, waives personal service under any and all process upon it, and consents that all such service of process be made by registered mail directed to customer at its address registered with Company. Service so made shall be deemed to be completed five business days after such process shall have been deposited in the mail, postage prepaid. Customer waives trial by jury, any objection based on forum non conveniens, any objection to venue or jurisdiction of any action instituted hereunder, and consents to the granting of such legal or equitable relief as deemed appropriate by the Court.

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TELECOMMUNICATIONS SERVICES TARIFF

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.9 Employee Concessions

There are no employee concessions.

2.10 Specific Services

The Company does not currently offer any specific services for which conditions of eligibility apply.

2.11 Billing

Company will render its own bills through:

Affiliated Computer Services, Inc.
P.O. Box 841494
Dallas, TX 75204-1494

and

Digital Communications of America
401 West Main Street
Fourth Floor
Norman, OK 73069

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TELECOMMUNICATIONS SERVICES TARIFF

SECTION 3 - DESCRIPTION OF SERVICES**3.1 Usage Based Services**

The Company's charges are based on the actual usage of the Company's services, plus any special features and/or service options, if any. Charges begin when the designated communication termination(s) is/are accessed and enabled thereby ("connected") to receive the communications from the originating location on the network. Charges cease when the termination(s) is/are disconnected.

- 3.1.1. Long distance usage charges are based on the actual usage of the Company's network. Timing for all calls begin when the called party answers the call (i.e. when two way communications are established.) Answer detection is based on standard industry answer detection methods, including hardware and software answer detection.
- 3.1.2 Chargeable time for all calls ends when one of the parties disconnects from the call.
- 3.1.3 Unless otherwise specified in this tariff, the minimum call duration for billing purposes is six (6) seconds.
- 3.1.4 Unless otherwise specified in this tariff, usage is measured and rounded to the higher increment for billing purposes.
- 3.1.5 There are no billing charges applied for incomplete calls.

SECTION 3 - DESCRIPTION OF SERVICES (Cont'd)

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TELECOMMUNICATIONS SERVICES TARIFF

3.2 Rate Plans

Carrier's Rate Plans are switched equal access outbound services using standard equal access dialing to place interLATA and intraLATA calls from customer premises to points located within Florida. Rates, charges and restrictions are set forth in §§4,5 following.

3.3 Services Not Available

Carrier does not offer 900, 911, collect or third-party billed calling.

3.4 Calculation of Distance

Charges tariffed on a distance sensitive basis will be based on the airline distance between rate centers located within Florida. The distance between rate centers is determined by applying the vertical and horizontal coordinates associated with the rate centers involved as set forth in AT&T's FCC No. 10. A standard formula for calculating distance such as the following will be used.

Step 1 - Obtain the "V" and "H" coordinates for the originating point and the destination point.

Step 2 - Obtain the difference between both the "V" coordinates and "H" coordinates of each of the Rate Centers.

Step 3 - Square the differences obtained in Step 2.

Step 4 - Add the squares of the "V" difference and "H" difference obtained in Step 3.

Step 5 - Divide the sum of the square obtained in Step 4 by ten (10). Round to the next higher whole number if any fraction results from the division.

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TELECOMMUNICATIONS SERVICES TARIFF

SECTION 3 - DESCRIPTION OF SERVICES (Cont'd)**3.4 Calculation of Distance (cont'd)**

Step 6 - Obtain the square root of the whole number obtained in Step 5. Round to the next higher whole number if any fraction is obtained. This is the distance between the originating and terminating serving rate centers.

FORMULA:

$$\frac{\sqrt{(V1 - V2)^2 + (H1 - H2)^2}}{10}$$

3.5 Minimum Call Completion Rate

Calls may be originated in equal access areas only (FGD) and Carrier's minimum call completion rate is 95%.

3.6 Directory Assistance

The Company provides standard Directory Assistance.

3.7 Rate Period Charges

3.7.1 Carrier offers Day, Evening, Night/Weekend rate periods on a flat-rated and/or distance sensitive basis. The rates apply for all days of the week including holidays. The Day rate period is from 8:00 a.m. up to but not including 5:00 p.m., Monday through Friday. The Evening rate period is from 5:00 p.m. up to but not including 11:00 p.m., Sunday through Friday. The Night/Weekend rate period is from 11:00 p.m. up to but not including 8:00 a.m., Monday through Sunday, all day Saturday, and from 8:00 a.m. up to but not including 5:00 p.m. Sunday. For all Federally recognized holidays, the Night/Weekend rate applies.

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TELECOMMUNICATIONS SERVICES TARIFF

SECTION 3 - DESCRIPTION OF SERVICES (Cont'd)

3.7.2 Charges are determined by the time of day rate periods for InterLATA calls only and increments of use within each rate period. The rate period is determined by the time and day of call origination at the customer's location. Calls initiated during one time period and ending during a different period will be billed for the usage during each time period at the rates applicable to that time period.

3.8 **Method of Computing Charges**

Charges for each call are totalled by rate period. If the computed charges include a fraction of a mill, the fraction is rounded up to the next whole mill (e.g., \$1.426 would be rounded up to \$1.43).

3.9 **Miscellaneous Charges**

Carrier charges a fee of \$15.00 or 5% of the amount of any check returned for insufficient funds, whichever is greater.

3.10 **Promotions**

Carrier promotions, when offered, must be approved by the FPSC. Such promotions will specify any charges reduced or waived; customers who are eligible for the promotion; the conditions of eligibility; and the starting and ending dates of the promotional offer. Customers promotional rates are limited to ninety (90) days in any twelve (12) month period.

3.11 **Discounts for Hearing Impaired Customers**

A telephone toll message which is communicated using a telecommunications device for the deaf (TDD) by properly certified hearing or speech impaired persons or properly certified business establishments or individuals equipped with TDDs for communicating with hearing or speech impaired persons will receive, upon request, credit on charges for certain intrastate toll calls placed between TDDs. The credit to be given on a subsequent bill for such calls placed between TDDs will be equal to applying evening rate during business day hours and the night rate for evening rate calls. Discounts do not apply to surcharges or previously discounted charges.

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TELECOMMUNICATIONS SERVICES TARIFF

SECTION 3 - DESCRIPTION OF SERVICES (Cont'd)

3.12 Late Payment Charge

A late fee of 1.5% per month will be charged on any past due balance.

3.13 Operation of Telecommunications Relay Service

Intrastate toll calls received from the relay service, each local exchange and interexchange telecommunications company billing relay call will be discounted by 50% of the applicable rate for a voice nonrelay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call will be discounted 60% off the applicable rate for voice nonrelay call. The above discounts apply only to time-sensitive elements of a charge for the call and shall not apply to per call charges such as a credit card surcharge.

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TELECOMMUNICATIONS SERVICES TARIFF**SECTION 4 - RESIDENTIAL RATES****4.1 Description of Residential Rates**

Switched outbound services are available to residential subscribers under the following rate plans. Calls in each rate plan are billed in increments with minimum billing increments as specified. No charge is made for uncompleted call.

4.2 Standard 1+ Dial-Up Service

Carrier's Standard 1+ Dial Up Service offers InterLATA/IntraLATA service. It is a switched equal access outbound service using standard dialing to place calls from customer premises to points located within Connecticut, the rates for which are based on usage, time of day, day of week and distance. Calls are billed in one (1) minute increments and are rounded up to the next highest increment.

Mileage	DAY		EVENING		NIGHT/WEEKEND	
	1st Min.	Each Add'l. Min.	1st Min.	Each Add'l. Min.	1st Min.	Each Add'l. Min.
1-10	0.1485	0.0792	0.1040	0.0554	0.0891	0.0475
11-22	0.1782	0.1188	0.1247	0.0832	0.1069	0.0713
23-55	0.1881	0.1881	0.1317	0.1317	0.1129	0.1129
56-124	0.1980	0.1980	0.1386	0.1386	0.1188	0.1188
125-292	0.1980	0.1980	0.1386	0.1386	0.1188	0.1188
293-430	0.1980	0.1980	0.1386	0.1386	0.1188	0.1188
430+	0.1980	0.1980	0.1386	0.1386	0.1188	0.1188

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TELECOMMUNICATIONS SERVICES TARIFF

SECTION 4 - RESIDENTIAL RATES (Cont'd)

4.3 Standard 1+ Dial-Up Calling Card Service

Carrier's Standard 1+ Dial Up Calling Card Service offers InterLATA/IntraLATA service. Calls are billed in one (1) minute increments and are rounded up to the next highest increment.

Mileage	DAY		EVENING		NIGHT/WEEKEND	
	1st Min.	Each Add'l. Min.	1st Min.	Each Add'l. Min.	1st Min.	Each Add'l. Min.
1-10	0.1900	0.0900	0.1425	0.0675	0.0950	0.0450
11-22	0.2600	0.1600	0.1950	0.1200	0.1350	0.0800
23-55	0.2700	0.2180	0.2025	0.1635	0.1550	0.1140
56-124	0.2700	0.2200	0.2025	0.1650	0.1585	0.1185
125-292	0.2700	0.2275	0.2025	0.1695	0.1610	0.1235
293-430	0.2700	0.2300	0.2025	0.1720	0.1625	0.1235
430+	0.2700	0.2350	0.2025	0.1760	0.1660	0.1285

4.4 Simple Advantage Service

Carrier's Simple Advantage Service offers InterLATA/IntraLATA service to residential customers. Carrier's Simple Advantage Service rates are distance insensitive. Calls are billed in one (1) minute increments and are rounded up to the next highest increment.

Day	Evening	Night/Weekend
0.1600	0.1600	0.1600

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TELECOMMUNICATIONS SERVICES TARIFF

SECTION 4 - RESIDENTIAL RATES (Cont'd)

4.5 Directory Assistance Charge: \$0.60 per call

Pursuant to Florida Public Service Commission Rules and Regulations, the Company will not charge for the first fifty (50) directory assistance calls made each month by a handicapped person.

4.6 Calling Card Surcharge: \$0.80 per call

4.7 Station-to-Station: \$1.00 per call

4.8 Person-to-Person: \$2.50 per call

4.9 Operator Dialed: \$0.75 per call

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TELECOMMUNICATIONS SERVICES TARIFF

SECTION 5 - BUSINESS RATES**5.1 Description of Business Rates**

Switched outbound services are available to business subscribers under the following rate plans. Calls in each rate plan are billed in increments with minimum billing increments as specified. No charge is made for uncompleted call.

5.2 Business Advantage Switched Intrastate Outbound Service

Carrier's Business Advantage Outbound 1+ Service offers Outbound 1+ Service to commercial customers. Carrier's Business Advantage Outbound 1+ Service rates are distance insensitive. Calls are billed in six (6) second increments with an eighteen (18) minimum and are rounded up to the next highest increment.

<u>Day</u>	<u>Evening</u>	<u>Night/Weekend</u>
\$0.1699	\$0.1462	\$0.1205

5.3 Business Advantage Switched Intrastate Inbound 800 Service

Carrier's Business Advantage Switched Intrastate Inbound 800 Service offers Switched Intrastate Inbound 800 Service to commercial customers. Carrier's Business Advantage Switched Intrastate Inbound Service rates are distance insensitive. Calls are billed in six (6) second increments with an eighteen (18) minimum and are rounded up to the next highest increment.

<u>Day</u>	<u>Evening</u>	<u>Night/Weekend</u>
\$0.1790	\$0.1790	\$0.1790

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TELECOMMUNICATIONS SERVICES TARIFF**SECTION 5 - BUSINESS RATES.** (Cont'd)**5.4 Business Advantage Dedicated Outbound Service**

Carrier's Business Advantage Dedicated Outbound Service offers Dedicated Outbound Service to commercial customers. Carrier's Business Advantage Dedicated Outbound Service rates are distance insensitive. Calls are billed in six (6) second increments with an eighteen (18) minimum and are rounded up to the next highest increment.

<u>Day</u>	<u>Evening/Night/Weekend</u>
\$0.1060	\$0.0964

5.5 Business Advantage Dedicated Inbound 800 Service

Carrier's Business Advantage Dedicated Inbound 800 Service offers Dedicated Inbound 800 Service to commercial customers. Carrier's Business Advantage Dedicated Inbound 800 Service rates are distance insensitive. Calls are billed in six (6) second increments with an eighteen (18) minimum and are rounded up to the next highest increment.

<u>Day</u>	<u>Evening/Night/Weekend</u>
\$0.1173	\$0.0988

5.6 Business Advantage Plus Outbound 1+ Service

Carrier's Business Advantage Plus Outbound 1+ Service offers Outbound 1+ Service to commercial customers. Carrier's Business Advantage Plus Outbound 1+ Service rates are distance insensitive. Calls are billed in six (6) second increments with an eighteen (18) minimum and are rounded up to the next highest increment.

<u>Day</u>	<u>Evening/Night/Weekend</u>
\$0.1690	\$0.1690

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TELECOMMUNICATIONS SERVICES TARIFF

SECTION 5 - BUSINESS RATES, d (Cont'd)**5.7 Business Advantage Plus Inbound 800 Service**

Carrier's Business Advantage Plus Inbound 800 Service offers Inbound 800 Service to commercial customers. Carrier's Business Advantage Plus Inbound 800 Service rates are distance insensitive. Calls are billed in six (6) second increments with an eighteen (18) minimum and are rounded up to the next highest increment.

<u>Day</u>	<u>Evening/Night/Weekend</u>
\$0.1690	\$0.1690

5.8 Business Advantage Plus Dedicated Outbound Service

Carrier's Business Advantage Plus Dedicated Outbound Service offers Outbound 1+ Service to commercial customers. Carrier's Business Advantage Plus Dedicated Outbound Service rates are distance insensitive. Calls are billed in six (6) second increments with an eighteen (18) minimum and are rounded up to the next highest increment.

<u>Day</u>	<u>Evening/Night/Weekend</u>
\$0.1250	\$0.1250

5.9 Business Advantage Plus Dedicated Inbound Service

Carrier's Business Advantage Plus Dedicated Inbound Service offers Inbound 800 Service to commercial customers. Carrier's Business Advantage Plus Dedicated Inbound Service rates are distance insensitive. Calls are billed in six (6) second increments with an eighteen (18) minimum and are rounded up to the next highest increment.

<u>Day</u>	<u>Evening/Night/Weekend</u>
\$0.1250	\$0.1250

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133 Federal Street
Boston, Massachusetts 02110**

EXHIBIT 3

Trans National Communications International, Inc.

ANSWER TO QUESTION 6, APPENDIX C

Applicant has not marketed or sold intrastate services in Florida. Applicant primarily offers interstate services, and markets its own interstate services on a national basis. Applicant does not own, operate, or control any of the facilities over which its services are provided.

Applicant has adopted policies to ensure that its services are marketed and offered in strict compliance with all state regulatory requirements. For example, it is against corporate policy to market to or otherwise solicit intrastate customers if all required states regulatory approvals have not been obtained. Such policies will be followed in Florida.

Applicant is filing this application to ensure that its operations fully comport with all regulatory requirements of this state.

EXHIBIT 4

Trans National Communications International, Inc.

Recent Financial Statements

TNCI is a start-up company.

Trans National Communications International, Inc.
Balance Sheet
For the year ended December 31, 1995

(Unaudited)

December 31

1995

ASSETS

Current Assets:

Cash and Cash Equivalents	10,000
Accounts Receivable, net	-
Deferred Marketing Costs	-
Other Current Assets	<u>-</u>

Total Current Assets	10,000
Deferred Marketing Costs	-
Fixed Assets, net	-
Other Assets	<u>-</u>

Total Assets 10,000

**LIABILITIES AND
SHAREHOLDERS' EQUITY**

Current Liabilities:

Accounts Payable	-
Accrued Expenses	-
Notes Payable	<u>-</u>

Total Current Liabilities	-
Long Term Debt	-
Note Payable Related Parties	250
Deferred Compensation Payable	<u>-</u>

Total Liabilities 250

Shareholders' Equity

Common Shares	9,813
Retained Earnings	<u>(63)</u>

Total Equity 9,750

Total Liability and Equity 10,000

Trans National Communications International, Inc.
Income Statement
For the year ended December 31, 1995

Unaudited

Net Revenue	\$ -
Direct Costs	<u>-</u>
Profit before General & Administrative	-
General & Administrative	<u>-</u>
Operating Income/(Loss)	-
Other Income/(Expense)	<u>-</u>
Pretax Income/(Loss)	-
Income Taxes	<u>-</u>
Net Income/Loss	\$ -

Trans National Communications International, Inc.
Balance Sheet
For the period ended March 31, 1996

(Unaudited)

March 31

1996

ASSETS

Current Assets:

Cash and Cash Equivalents	(2,684)
Accounts Receivable, net	2,177
Deferred Marketing Costs	-
Other Current Assets	<u>-</u>

Total Current Assets	(507)
Deferred Marketing Costs	-
Fixed Assets, net	12,376
Other Assets	<u>-</u>

Total Assets 11,869

LIABILITIES AND
SHAREHOLDERS' EQUITY

Current Liabilities:

Accounts Payable	-
Accrued Expenses	34,446
Notes Payable	<u>-</u>

Total Current Liabilities	34,446
Long Term Debt	-
Note Payable Related Parties	-
Deferred Compensation Payable	<u>-</u>

Total Liabilities 34,446

Shareholders' Equity

Common Shares	9,813
Retained Earnings	<u>(32,390)</u>

Total Equity (22,577)

Total Liability and Equity 11,869

Trans National Communications International, Inc.
Income Statement
For the quarter ended March 31, 1996

Unaudited

Net Revenue	\$ 2,083
Direct Costs	<u>381</u>
Profit before General & Administrative	1,702
General & Administrative	<u>34,029</u>
Operating Income/(Loss)	(32,327)
Other Income/(Expense)	<u>-</u>
Pretax Income/(Loss)	(32,327)
Income Taxes	<u>-</u>
Net Income/Loss	\$ (32,327)

EXHIBIT 5

Trans National Communications International, Inc.

Management Profiles

Management Profiles

Douglas D. Furbush, III
President

Mr. Furbush is the President of Trans National Communications International, Inc. (TNCI). He joined TNCI at the inception of the company. Mr. Furbush was present at the signing of the Telecommunication Act of 1996. He is also President of TNC. TNC is a switchless reseller of long distance communications. Within five years TNC has become one of the largest long distance resellers in the United States serving both residential and commercial customers. TNC, a division of Trans National Group, was founded by Mr. Furbush in 1991. He started with the company in 1976 rising through the management ranks, culminating in the position of Chief Financial Officer from 1986 to 1992. He was instrumental in establishing the financial systems and controls put in place during a period of extensive growth and international expansion. Mr. Furbush holds a Bachelor of Science degree from Boston College.

Timothy M. Adams
Chief Financial Officer

Mr. Adams is the Chief Financial Officer of TNCI; he joined the company at inception. He has been instrumental in negotiations with the company's underlying carrier and in the establishment of the financial systems and controls for TNCI and TNC, for which he is also CFO. At TNCI he is responsible for managing the Accounting, Accounts Payable, Credit and Collections, Tax, Regulatory, and the Analytical Departments. Prior to joining TNC in 1994, he was Senior Vice President of Finance of Trans National Group since 1989. Mr. Adams worked for Price Waterhouse from 1982 to 1989. He spent most of his career with Price Waterhouse in the Audit Department. He was promoted to manager in 1987 and subsequently gained additional experience in the Tax Department. Mr. Adams holds a Bachelor of Science in Accounting from Murray State University and a MBA from Boston University. He is a member of the American Institute of Certified Public Accounting.

John D. Sanders
Vice President
Commercial Sales

Mr. Sanders is the Vice President - Commercial Sales of TNCI. He has developed the Commercial Direct Sales and Distributors Departments. He has been with TNCI since inception. He is also Vice President of TNC. He joined TNC in 1992 as the Assistant Vice President - Commercial Services to develop commercial activation's, billing, customer service and sales. Prior to joining TNC, Mr. Sanders held the position of Vice

President, Network Services for Teleco responsible for development, implementation, and marketing of long distance network services provided by AT&T and US Sprint. He also held the position of Regional Manager for ATC responsible for business development and strategic marketing as well as management of commercial sales of long distance voice/data communications. Mr. Sanders received his Master of Business Administration from the University of North Florida and a Bachelor of Science Aerospace Engineering from University of Florida.

Charles R. Luca
Assistant Vice President
Customer Care & Retention

Mr. Luca is the Assistant Vice President of Customer Care & Retention for TNCI and TNC. His first project when joining TNC I, as a manager, was to develop procedures and training for customer service representatives in a multiple carrier environment. He has been instrumental in developing a commercial customer retention program, integrating cross-functional training programs, bridging interdepartmental procedures training with Sales/Operations/Credit, and developing the customer service program. Prior to joining TNC, Mr. Luca held the Position of Managing Partner for International Travel Associates, where he developed and implemented their customer service policy. Previously, he has held the position of Operations Manager for JWP Informations Systems, Inc., a telecommunication PBX maintenance company. Mr. Luca began his career in telecommunications as service Department Manager of Total Communications & Maintenance, Inc., an interconnect and wiring company. Mr. Luca holds a Bachelor of Arts degree from Bowdoin College.

HELEIN & ASSOCIATES, P. C.

ATTORNEYS AT LAW

8180 GREENSBORO DRIVE
SUITE 700
MCLEAN, VA 22102

(703) 714-1300 (TELEPHONE)
(703) 714-1330 (FACSIMILE)

WRITER'S DIRECT DIAL NUMBER:

(703) 714-1300

June 14, 1996

DEPOSIT TREAS. REC.

DATE

0325

JUN 17 '96

VIA OVERNIGHT DELIVERY

Ms. Blanca Bayo
Director of Records and Reporting
Florida Public Service Commission
Gerald Gunter Building
Tallahassee, Florida 32399-0850

Re: Trans National Communications International, Inc.'s Application for
a Certificate of Public Convenience and Necessity

960739-71

Dear Ms. Bayo:

Transmitted herewith, on behalf of Trans National Communications International, Inc. (TNCI), are an original and twelve (12) copies of an application for a certificate of public convenience and necessity to provide intrastate telecommunications resale services in Florida. Also enclosed is a check for \$250 to cover the filing fee for this application.

Please date stamp the extra copy of this filing and return it in the pre-addressed, postage prepaid envelope provided. All inquiries regarding this application should be addressed to the undersigned.

Respectfully submitted,



TRANS NATIONAL
COMMUNICATIONS
INTERNATIONAL, INC.
133 Federal Street
Boston, Mass. 02110

001047

REF. NO.	CHECK DATE	AMOUNT
1047	6/4/96	***\$250.00***

*****TWO HUNDRED FIFTY DOLLARS AND 00/100*****

PAY TO THE ORDER OF:

Fleet Bank

FLORIDA PUBLIC SERVICE COMMISSION

Tom Meade
AUTHORIZED SIGNATURE

HELEIN & ASSOCIATES, P. C.

ATTORNEYS AT LAW

8180 GREENSBORO DRIVE
SUITE 700
MCLEAN, VA 22102

(703) 714-1300 (TELEPHONE)
(703) 714-1330 (FACSIMILE)

WRITER'S DIRECT DIAL NUMBER:

(703) 714-1300

June 14, 1996

DEPOSIT TREAS. REC. DATE

D325

JUN 17 '96

VIA OVERNIGHT DELIVERY

Ms. Blanca Bayo
Director of Records and Reporting
Florida Public Service Commission
Gerald Gunter Building
Tallahassee, Florida 32399-0850

960739-TI

Re: Trans National Communications International, Inc.'s Application for
a Certificate of Public Convenience and Necessity

Dear Ms. Bayo:

Transmitted herewith, on behalf of Trans National Communications International, Inc. (TNCI), are an original and twelve (12) copies of an application for a certificate of public convenience and necessity to provide intrastate telecommunications resale services in Florida. Also enclosed is a check for \$250 to cover the filing fee for this application.

Please date stamp the extra copy of this filing and return it in the pre-addressed, postage prepaid envelope provided. All inquiries regarding this application should be addressed to the undersigned.

Respectfully submitted,



Brian A. Cute

Enclosure

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward a copy of check to RAR with proof of deposit.

Initials of person who forwarded check:

RECEIVED
JUN 11 11 AM '96
COMMUNICATIONS
MIL. HIGH