

WIGGINS & VILLACORTA, P.A.

ATTORNEYS AT LAW

501 EAST TENNESSEE STREET

POST OFFICE DRAWER 1657

TALLAHASSEE, FLORIDA 32302

TELEPHONE (904) 222-1534

TELECOPIER (904) 222-1689

ORIGINAL  
FILE COPY

June 28, 1996

Via Hand Delivery

Florida Public Service Commission  
Division of Administration  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850

960787-TI

Re: Global TeleMedia International, Inc.

Dear Commission:

Enclosed for filing are the original and six (6) copies of Global TeleMedia International, Inc.'s Application Form for Authority to Provide Interexchange Telecommunications Service Within the State of Florida, along with the \$250.00 filing fee.

Thank you for your assistance in this matter.

Sincerely,

Susan Davis Morley

SDM:kfj  
Enclosures

Check received with filing and  
forwarded to Fiscal for deposit.  
Fiscal to forward a copy of check  
to RAR with proof of deposit.

Initials of person who forwarded check:  
AG

RECEIVED & FILED

mas  
FPSC-BUREAU OF RECORDS

DOCUMENT NUMBER-DATE

06973 JUN 28 96

FPSC-RECORDS/REPORTING

**\*\* FLORIDA PUBLIC SERVICE COMMISSION \***

**DIVISION OF COMMUNICATIONS**  
**BUREAU OF SERVICE EVALUATION**

**APPLICATION FORM**  
**for**  
**AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE**  
**WITHIN THE STATE OF FLORIDA**

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**Instructions**

- A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).
- B. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. If you have questions about completing the form, contact:
- Florida Public Service Commission**  
**Division of Communications**  
**Bureau of Service Evaluation**  
**2540 Shumard Oak Blvd.**  
**Gunter Building**  
**Tallahassee, Florida 32399-0850**  
**(904) 413-6600**
- E. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

**Florida Public Service Commission**  
**Division of Administration**  
**2540 Shumard Oak Blvd.**  
**Gunter Building**  
**Tallahassee, Florida 32399-0850**  
**(904) 413-6251**

DOCUMENT NUMBER-DATE

06973 JUN 28 88

FPSC-RECORDS/REPORTING

1. This is an application for (check one):

- Original Authority** (New company).
- Approval of Transfer** (To another certificated company).
- Approval of Assignment of existing certificate** (To a uncertificated company).
- Approval for transfer of control** (To another certificated company).

2. Select what type of business your company will be conducting (check all that apply):

- Facilities based carrier** - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
- Operator Service Provider** - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- Reseller** - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
- Switchless Rebiller** - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- Multi-Location Discount Aggregator** - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.

3. Name of corporation, partnership, cooperative, joint venture or sole proprietorship:

Global TeleMedia International, Inc.  
1121 Alderman Drive, Suite 200  
Alpharetta, Georgia 30202  
(770) 667-6088

4. Name under which the applicant will do business (fictitious name, etc.):

Global TeleMedia International, Inc.

5. National address (including street name & number, post office box, city, state, and zip code).

Global TeleMedia International, Inc.  
1121 Alderman Drive, Suite 200  
Alpharetta, Georgia 30202

6. Florida address (including street name & number, post office box, city, state, and zip code): N/A

7. Structure of organization;

<input type="checkbox"/> Individual	<input checked="" type="checkbox"/> Corporation
<input type="checkbox"/> Foreign Corporation	<input type="checkbox"/> Foreign Partnership
<input type="checkbox"/> General Partnership	<input type="checkbox"/> Limited Partnership
<input type="checkbox"/> Other, _____	

8. If applicant is an individual or partnership, please give name, title, and address of sole proprietor or partners.

(a) Provide proof of compliance with the foreign limited partnership statute (Chapter 620.169 FS), if applicable.

(b) Indicate if the individual or any of the partners have previously been:

(1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

(2) officer, director, partner, or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

9. If incorporated, please give:

- (a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: H37535

- (b) Name and address of the company's Florida registered agent.

Bruce Brashear  
920 N.W. 8th Avenue  
Suite A  
Gainesville, Florida 32602

- (c) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable.

Fictitious name registration number: \_\_\_\_\_

- (d) Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

- (1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

One of the Company's shareholders was found guilty of forgery and uttering forgery. This offense did not involve telecommunications service, and the shareholder is not involved in any of the day-to-day operations of the company.

- (2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

Certain of the Applicant's officers, directors and shareholders were previously associated with Global Wats One/ Global TeleMedia Inc., a wholly-owned subsidiary of the Applicant which was purchased in July 1995 by an unrelated party.

10. Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):

(a) The application;

Susan Davis Morley  
Wiggins & Villacorta, P.A.  
Suite B  
501 East Tennessee Street  
Post Office Drawer 1657  
Tallahassee, Florida 32302  
(904) 222-1534

(b) Official Point of Contact for the ongoing operations of the company;

Melissa Hart  
Global TeleMedia International, Inc.  
1121 Alderman Drive, Suite 200  
Alpharetta, Georgia 30202  
(770) 667-6088

(c) Tariff;

Susan Davis Morley  
Wiggins & Villacorta, P.A.  
Suite B  
501 East Tennessee Street  
Post Office Drawer 1657  
Tallahassee, Florida 32302  
(904) 222-1534

(d) Complaints/Inquiries from customers;

Melissa Hart  
Global TeleMedia International, Inc.  
1121 Alderman Drive, Suite 200  
Alpharetta, Georgia 30202  
(770) 667-6088

11. List the states in which the applicant:

- a) Has operated as an interexchange carrier.

See below.

- b) Has applications pending to be certificated as an interexchange carrier.

Ohio	New Hampshire
Massachusetts	Tennessee
Georgia	South Dakota

- c) Is certificated to operate as an interexchange carrier.

Arkansas	Massachusetts	Rhode Island
Colorado	Michigan	Texas
Connecticut	Missouri	Utah
Delaware	Montana	Vermont
Idaho	New Jersey	Virginia
Indiana	New York	Washington
Kansas	North Dakota	Washington, DC
Louisiana	Oklahoma	Wisconsin
Maryland	Oregon	

- d) Has been denied authority to operate as an interexchange carrier and the circumstances involved.

N/A

- e) Has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

N/A

- f) Has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

12. What services will the applicant offer to other certificated telephone companies:

- Facilities.  Operators.  
 Billing and Collection.  Sales.  
 Maintenance.  
 Other: \_\_\_\_\_

13. Do you have a marketing program?

Yes

14. Will your marketing program:

- Pay commissions?  
 Offer sales franchises?  
 Offer multi-level sales incentives?  
 Offer other sales incentives?

15. Explain any of the offers checked in question 14 (To whom, what amount, type of franchise, etc.).

Sales representatives receive commissions based on a percentage of revenues received from customers they recruit.



16. Who will receive the bills for your service (Check all that apply)?

- Residential customers.
- Business customers.
- PATS providers.
- PATS station end-users.
- Hotels & motels.
- Hotels & motel guests.
- Universities.
- University dormitory residents.
- Other (specify) \_\_\_\_\_.

17. Please provide the following (if applicable):

- (a) Will the name of your company appear on the bill for your services, and if not who will the billed party contact to ask questions about the bill (provide name and phone number) and how is this information provided?

Customers will contact U. S. Billing, Inc., whose 800 number will appear on the billing. GTMI's name will appear on its bills.

- (b) Name and address of the firm who will bill for your service.

U. S. Billing, Inc.  
9311 San Pedro  
Suite 300  
San Antonio, Texas 78216

18. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide interexchange telecommunications service in Florida.

A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements, including:

1. the balance sheet
2. income statement
3. statement of retained earnings for the most recent 3 years.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

B. Managerial capability

C Technical capability.

Plea see Exhibit A.

19. Please submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

Please see Exhibit B.

20. The applicant will provide the following interexchange carrier services (Check all that apply):

MTS with distance sensitive per minute rates

- Method of access is FGA  
 Method of access is FGB  
 Method of access is FGD  
 Method of access is 800

MTS with route specific rates per minute

- Method of access is FGA  
 Method of access is FGB  
 Method of access is FGD  
 Method of access is 800

MTS with statewide flat rates per minute (i.e. not distance sensitive)

- Method of access is FGA  
 Method of access is FGB  
 Method of access is FGD  
 Method of access is 800

MTS for pay telephone service providers

Block-of-time calling plan (Reach out Florida, Ring America, etc.)

800 Service (Toll free)

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2)

- WATS type service (Bulk or volume discount)
- Method of access is via dedicated facilities
- Method of access is via switched facilities

- Private Line services (Channel Services)  
(For ex. 1.544 mbs., DS-3, etc.)

- Travel Service
  - Method of access is 950
  - Method of access is 800

- 900 servi
- Operator Services
  - Available to presubscribed customers
  - Available to non presubscribed customers (for example to patrons of hotels, students in universities, patients in hospitals)
  - Available to inmates

**Services included are:**

- Station assistance
- Person to Person assistance
- Directory assistance
- Operator verify and interrupt
- Conference Calling

21. What does the end user dial for each of the interexchange carrier services that were checked in services included (above).

*1 - Area Code - number*  
*1 - 800 - number - PIN*  
Customers will use a 1-800 number plus a PIN to access travel card services. This number is not currently available, as the Company is in the process of finalizing negotiations on its carrier contracts.

22.  Other: Debit Card Service

**\*\*APPLICANT ACKNOWLEDGEMENT STATEMENT\*\***

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** A non-refundable application fee of \$250.00 must be submitted with the application.
5. **RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Orders relating to my provision of interexchange telephone service in Florida. I also understand that it is my responsibility to comply with all current and future Commission requirements regarding interexchange service.
6. **ACCURACY OF APPLICATION:** By my signature below, I the undersigned owner or officer of the named utility in the application, attest to the accuracy of the information contained in this application and associated attachments. I have read the foregoing and declare that to the best of my knowledge and belief, the information is a true and correct statement.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

UTILITY OFFICIAL:

*Paul A. Miller*  
Signature

4/20/96  
Date

President

(770) 667-6088

Title

Telephone No.

\*\* APPENDIX A \*\*

CERTIFICATE TRANSFER STATEMENT

I, (TYPE NAME) \_\_\_\_\_,  
(TITLE) \_\_\_\_\_, of (NAME OF COMPANY) \_\_\_\_\_,  
and current holder of certificate number \_\_\_\_\_, have reviewed  
this application and join in the petitioner's request for a  
transfer of the above-mentioned certificate.

UTILITY OFFICI : \_\_\_\_\_  
Signature Date  
\_\_\_\_\_  
Title Telephone No.

\*\* APPENDIX B \*\*

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be responded to in one of the following ways (applicant please check one):

- (X) The applicant will not collect deposits nor will it collect payments for service more than one month in advance.
- ( ) The applicant will file with the Commission and maintain a surety bond in an amount equal to the current balance of deposits and advance payments in excess of one month. (Bond must accompany application.)

UTILITY OFFICIAL:

*Rodul A. McEla*  
Signature

4/20/96  
Date

President  
Title

(770) 667-6088  
Telephone No.

**\*\* APPENDIX C \*\***

**INTRASTATE NETWORK**

1. **POP:** Addresses where located, and indicate if owned or leased.

1) 2)

3) 4)

2. **SWITCHES:** Address where located, by type of switch, and indicate if owned or leased.

1) 2)

3) 4)

3. **TRANSMISSION FACILITIES:** Pop-to-Pop facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.

1) POP-to-POP                      TYPE                      OWNERSHIP

2)

4. **ORIGINATING SERVICE:** Please provide the list of exchanges where you are proposing to provide originating service within thirty (30) days after the effective date of the certificate (Appendix D).

5. **TRAFFIC RESTRICTIONS:** Please explain how the applicant will comply with the EAEA requirements contained in Commission Rule 25-24.471 (4) (a) (copy enclosed).

6. **CURRENT FLORIDA INTRASTATE SERVICES:** Applicant has ( ) or has not (X) previously provided intrastate telecommunications in Florida. If the answer is has, fully describe the following:

- a) What services have been provided and when did these services begin?
- b) If the services are not currently offered, when were they discontinued?

UTILITY OFFICIAL:

  
\_\_\_\_\_  
Signature

4/20/96  
\_\_\_\_\_  
Date

\_\_\_\_\_  
President  
Title

(770) 667-6088  
\_\_\_\_\_  
Telephone No.



**\*\* APPENDIX D \*\***

FLORIDA TELEPHONE EXCHANGES

AND

EAS ROUTES

Describe the service area in which you hold yourself out to provide service by telephone company exchange. If all services listed in your tariff are not offered at all locations, so indicate.

In an effort to assist you, attached is a list of major exchanges in Florida showing the small exchanges with which each has extended area service (EAS).

GTMI will provide service throughout the state of Florida.

**\*\* FLORIDA EAS FOR MAJOR EXCHANGES \*\***

<u>Extended Service Area</u>	<u>with</u>	<u>These Exchanges</u>
PENSACOLA:		Cantonment, Gulf Breeze, Pace, Milton Holley-Navarre.
PANAMA CITY:		Lynn Haven, Panama City Beach, Youngstown-Fountain and Tyndall AFB.
TALLAHASSEE:		Crawfordville, Havana, Monticello, Panacea, Sopchoppy and St. Marks.
JACKSONVILLE:		Baldwin, Ft. George, Jacksonville Beach, Callahan, Maxville, Middleburg, Orange Park, Ponte Vedra and Julington.
GAINESVILLE:		Alachua, Archer, Brooker, Hawthorne, High Springs, Melrose, Micanopy, Newberry and Waldo.

OCALA:	Belleview, Citra, Dunnellon, Forest Lady Lake (B21), McIntosh, Oklawaha, Orange Springs, Salt Springs and Silver Springs Shores.										
DAYTONA BEACH:	New Smyrna Beach.										
TAMPA:	<table border="0"> <tr> <td>Central</td> <td>None</td> </tr> <tr> <td>East</td> <td>Plant City</td> </tr> <tr> <td>North</td> <td>Zephyrhills</td> </tr> <tr> <td>South</td> <td>Palmetto</td> </tr> <tr> <td>West</td> <td>Clearwater</td> </tr> </table>	Central	None	East	Plant City	North	Zephyrhills	South	Palmetto	West	Clearwater
Central	None										
East	Plant City										
North	Zephyrhills										
South	Palmetto										
West	Clearwater										
CLEARWATER:	St. Petersburg, Tampa-West and Tarpon Springs.										
ST. PETERSBURG:	Clearwater.										
LAKELAND:	Bartow, Mulberry, Plant City, Polk City and Winter Haven.										
ORLANDO:	Apopka, East Orange, Lake Buena Vista, Oviedo, Windermere, Winter Garden, Winter Park, Montverde, Reedy Creek, and Oviedo-Winter Springs.										
WINTER PARK:	Apopka, East Orange, Lake Buena Vista, Orlando, Oviedo, Sanford, Windermere, Winter Garden, Oviedo-Winter Springs, Reedy Creek, Geneva and Montverde.										
TITUSVILLE:	Cocoa and Cocoa Beach.										
COCOA:	Cocoa Beach, Eau Gallie, Melbourne and Titusville.										
MELBOURNE:	Cocoa, Cocoa Beach, Eau Gallie, and Sebastian.										
SARASOTA:	Bradenton, Myakka and Venice.										

FT. MYERS:	Cape Coral, Ft. Myers Leach, North Cape Coral, North Ft. Myers, Pine Island, Lehigh Acres and Sanibel-Captiva Islands.
NAPLES:	Marco Island and North Naples.
WEST PALM BEACH:	Boynton Beach and Jupiter.
POMPANO BEACH:	Boca Raton, Coral Springs, Deerfield Beach and Ft. Lauderdale.
FT. LAUDERDALE:	Coral Springs, Deerfield Beach, Hollywood and Pompano Beach.
HOLLYWOOD:	Ft. Lauderdale and North Dade.
NORTH DADE:	Hollywood, Miami and Perrine.
MIAMI:	Homestead, North Dade and Perrine.

EXHIBIT A

**GLOBAL TELEMEDIA INTERNATIONAL, INC.  
AND SUBSIDIARIES  
STATEMENTS OF OPERATIONS  
FOR THE YEARS ENDED DECEMBER 31, 1995 AND 1994**

	1995	1994
SALES	<u>\$ 2,864,000</u>	<u>\$ 3,720,000</u>
COST OF SALES	(1,293,000)	(2,816,000)
GENERAL AND ADMINISTRATIVE EXPENSES	<u>(3,027,000)</u>	<u>(4,280,000)</u>
	<u>(4,320,000)</u>	<u>(7,096,000)</u>
LOSS FROM OPERATIONS	(1,456,000)	(3,376,000)
OTHER INCOME (EXPENSES)		
Litigation	500,000	-
Goodwill	(422,000)	-
Foreclosure	(1,230,000)	-
Franchise income	302,000	-
Interest expense	(59,000)	(51,000)
Rental and other income	<u>45,000</u>	<u>104,000</u>
	<u>(865,000)</u>	<u>53,000</u>
NET LOSS	<u><u>\$(2,321,000)</u></u>	<u><u>\$(3,323,000)</u></u>
NET LOSS PER SHARE	<u><u>\$ .30</u></u>	<u><u>\$ .78</u></u>
WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING	<u><u>7,629,987</u></u>	<u><u>4,237,422</u></u>

See Notes To Consolidated Financial Statements

**GLOBAL TELEMEDIA INTERNATIONAL, INC.  
AND SUBSIDIARIES  
CONSOLIDATING STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED DECEMBER 31, 1995 AND 1994**

	1995	1994
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net (loss)	\$(2,321,000)	\$(3,323,000)
Adjustments:		
Depreciation & amortization	580,000	932,000
Loss on disposal of equipment	2,000	7,000
Foreclosure loss	1,230,000	-
Stock Issued for services	187,000	187,000
Changes in:		
Receivable	370,000	(464,000)
Other current assets	63,000	70,000
Accounts payable and accrued expense	(951,000)	972,000
Deferred revenue	<u>(155,000)</u>	<u>155,000</u>
Total Adjustments	1,326,000	1,859,000
Net cash used in operating activities	<u>(995,000)</u>	<u>(1,464,000)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Proceeds from sale of equipment	-	2,000
Acquisition of property and equipment	<u>(50,000)</u>	<u>(107,000)</u>
Net cash used in investing activities	<u>(60,000)</u>	<u>(105,000)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Payments on notes payable	(3,000)	(113,000)
Borrowings on notes payable	310,000	-
Borrowings from shareholder	-	152,000
Borrowings from officer	10,000	50,000
Advances from factor	223,000	353,000
Proceeds from sale of common stock	<u>676,000</u>	<u>291,000</u>
Net cash provided by financing activities	1,216,000	733,000
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	161,000	836,000
CASH - BEGINNING OF YEAR	<u>32,000</u>	<u>868,000</u>
CASH - END OF YEAR	<u>\$ 193,000</u>	<u>\$ 32,000</u>
<b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:</b>		
Cash paid for interest	<u>\$ 35,000</u>	<u>\$ 51,000</u>

See Notes To Consolidated Financial Statements

**Global TeleMedia International, Inc.**

**Roderick A. McClain - President & Chief Executive Officer**

Mr. McClain has more than twenty years of business and marketing experience. Mr. McClain was Executive Vice President of Mountain Sales Development Corporation, and then Southern Regional Vice President of the company after it was acquired by Kaiser America/Aetna Insurance. He served as President of Previews Investment and Management, Inc., International Marketing Director and Overseas Electronics, and National Sales Manager for Santos Powerboats.

**Geoffrey McClain - Senior Vice President**

Mr. Geoffrey McClain received his BBA in Finance from the University of Florida. He has held positions with both Federal and Allied department store chains. He has considerable business experience as the founder of two successful electronics companies and as the developer of a twenty acre business park.

**Herbert S. Perman - Treasurer and Chief Financial Officer**

Mr. Perman has served as Treasurer and Chief Financial Officer of GTMI since October, 1995. Before joining the Company, Mr. Perman was a consultant to companies in the telecommunications industry concentrating on the long-distance and prepaid calling card areas. He has also held senior management positions in a variety of areas. Mr. Perman, a licensed CPA in the state of New York, holds a BA in Business Administration from the City College of New York and a J.D. degree from Brooklyn Law School.

**Ray Tanner, Jr. - Vice President, Sales**

Mr. Tanner has over seven years of managerial experience in telecommunications. Prior to joining GTMI, he held the position of Vice President of Protel Group, a reseller of hospitality and one plus service. Earlier, Mr. Tanner was General Manager of InComm, a national pre-paid calling card company, and National Sales Manager of WinStar Gateway Network, Inc., a national switch based telecommunications provider. He has been with GTMI since March, 1996, and is currently responsible for developing GTMI's Master Agent program, coordinating network services to large debit card accounts, and implementing the contracts with both carriers and large certified resellers.

**Rob Purks - Vice President, Network Services (Operations)**

Mr. Purks has served as Vice President, Network Services (Operations) since 1994. Mr. Purks was most recently President of Discount Long Distance, a long distance carrier. Earlier in his career, Mr. Purks was Manager of Information Systems for the I.J. Company, located in Knoxville, Tennessee.

**Gregory R. Catinella - Director of Public Relations**

Before his employment at GTMI, Mr. Catinella was President of Ion Financial Group, a company specializing in public and investor relations, and corporate communications. Prior to that, Mr. Catinella worked for many companies as an independent business consultant and independent marketing consultant. He holds a BA from Farleigh-Dickinson University, and an MS from Nova University.

**Michael Patey - Vice President - Marketing**

Prior to joining GTMI, Mr. Patey was the Director of Merchandising for Passport International, a nationally based catalog company. He received a BA in history from the University of Colorado.

**Melissa Hart - Manager - Regulatory Affairs**

Ms. Hart is responsible for all applications, licenses, and the company interaction with the various state regulatory agencies, as well as the FCC. Ms. Hart joined GTMI in 1991 after six years as the Administrator of Major Projects and Environmental Reporting for Tenneco, Inc. Ms. Hart attended the University of Tennessee.



**EXHIBIT B**

TITLE PAGE  
FLORIDA TELECOMMUNICATIONS TARIFF  
OF  
GLOBAL TELEMEDIA INTERNATIONAL, INC.

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by Global TeleMedia International, Inc. (GTMI) within the State of Florida. This tariff is on file with the Florida Public Service Commission. Copies may be inspected during normal business hours at the Company's principal place of business at 1121 Alderman Drive, Suite 200, Alpharetta, Georgia 30202.

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Issued: June 28, 1996

Effective:

by: Roderick A. McClain, President and CEO  
1121 Alderman Drive, Suite 200  
Alpharetta, Georgia 30202

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**CHECK SHEET**

Sheets 1 through 22, inclusive, of this tariff are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date on the bottom of this page.

SHEET	REVISION
1	Original
2	Original
3	Original
4	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
12	Original
13	Original
14	Original
15	Original
16	Original
17	Original
18	Original
19	Original
20	Original
21	Original
22	Original

\*Indicates new or revised sheet included in this filing.

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Issued: June 28, 1996

Effective:

by: Roderick A. McClain, President and CEO  
1121 Alderman Drive, Suite 200  
Alpharetta, Georgia 30202

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**SYMBOLS**

The following are the only symbols used for the purposes indicated below:

- D - Delete or discontinue.
- I - Change resulting in an increase to a customer's bill.
- M - Moved on another tariff location.
- N - New.
- R - Change resulting in a reduction to a customer's bill.
- T - Change in text or regulation.

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**TARIFF FORMAT**

**A. Sheet Numbering** - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.

**B. Sheet Revision Numbers** - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc. the FPSC follows in its tariff approval process, the most current sheet number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.

**C. Paragraph Numbering Sequence** - There are nine levels of paragraph coding. Each level of coding is subservient to the next higher level:

- 2.
- 2.1
- 2.1.1
- 2.1.1.A.
- 2.1.1.A.1.
- 2.1.1.A.1.(a)
- 2.1.1.A.1.(a).I.
- 2.1.1.A.1.(a).I.(i).
- 2.1.1.A.1.(a).I.(i).(1).

**D. Check Sheets** - When a tariff filing is made with the FPSC, an updated Check Sheet accompanies the tariff filing. The Check Sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the Check Sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remain the same, just revised revision levels on some pages.) The tariff user should refer to the latest Check Sheet to find out if a particular sheet is the most current on file with the FPSC.

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**SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS**

**Authorized User** - A person, firm, corporation, or any other entity authorized by the Customer to communicate utilizing the Carrier's service.

**Carrier or Company** - Whenever used in this tariff, "Carrier," "Company," or "GTMI" refers to Global TeleMedia International, Inc. unless otherwise specified or clearly indicated by the context.

**Commission** - The Fla. a Public Service Commission.

**Customer** - The person, firm, corporation, or other entity which orders, cancels, amends, or uses service and is responsible for payment of charges and compliance with the Company's tariff.

**FPSC** - The Florida Public Service Commission.

**GTMI** - Used throughout this tariff to mean Global TeleMedia International, Inc. unless clearly indicated otherwise by the text.

**Holidays** - The Company observes the following holidays: New Year's Day, Independence Day, Labor Day, Thanksgiving Day and Christmas Day.

**Switched Access Origination** - Where originating access between the customer and the interexchange carrier is provided on local exchange company Feature Group circuits.

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**SECTION 2 - RULES AND REGULATIONS****2.1 Undertaking of Global TeleMedia International, Inc.**

GTMI's services and facilities are furnished for intraLATA and interLATA communications originating at specified points within the State of Florida under terms of this tariff.

GTMI installs, operates, and maintains the communications services provided hereinunder in accordance with the terms and conditions set forth under this tariff. GTMI may act as the Customer's agent for ordering access connection facilities provided by other carriers or entities as required in the FPSC rules and orders, when authorized by the Customer, to allow connection of a Customer's location to the GTMI network. The Customer shall be responsible for all charges due for such service arrangement.

The Company's services and facilities are provided on a monthly basis unless otherwise indicated, and are available twenty-four hours per day, seven days per week.

**2.2 Limitations**

- 2.2.1 Service is offered subject to the availability of the necessary facilities and equipment, and subject to the provisions of this tariff.
- 2.2.2 GTMI reserves the right to discontinue or limit service when necessitated by conditions beyond its control, or when the Customer is using service in violation of provisions of this tariff, or in violation of the law.
- 2.2.3 The Company does not undertake to transmit messages, but offers the use of its facilities when available, and will not be liable for errors in transmission or for failure to establish connections.

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**SECTION 2 - RULES AND REGULATIONS, CONT.****2.2 Limitations, cont.**

- 2.2.4 All facilities provided under this tariff are directly controlled by GTMI and the Customer may not transfer or assign the use of service or facilities without the express written consent of the Company. Such transfer or assignment shall apply where there is no interruption of the service or location of the service or facilities.
- 2.2.5 Prior written permission from the Company is required before any assignment or transfer. All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions of service.

**2.3 Use**

Services provided under this tariff may be used for any lawful purpose for which the service is technically suited.

**2.4 Liabilities of the Company**

The following language does not constitute a determination by the Commission that a limitation of liability imposed by the Company should be upheld in a court of law. Acceptance for filing by the Commission recognizes that it is a court's responsibility to determine the validity of the exculpatory clause.

- 2.4.1 GTMI's liability for damages arising out of mistakes, interruptions, omissions, delays, errors, or defects in transmission which occur in the course of furnishing service or facilities, in no event shall exceed an amount equivalent to the proportionate charge to the Customer for the period during which the faults in transmission occur.

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**SECTION 2 - RULES AND REGULATIONS, CONT.****2.4 Liabilities of Company, cont.**

- 2.4.2 The Company shall not be liable for claim or loss, expense or damage (including indirect, special or consequential damage), for any interruption, delay, error, omission, or defect in any service, facility, or transmission provided under this tariff, if caused by any person or entity other than the Company, by any malfunction of any service or facility provided by any other carrier, by an act of God, fire, war, civil disturbance, or act of government, or by any other cause beyond the Company's direct control.
- 2.4.3 The Company shall not be liable for, and shall be fully indemnified and held harmless by Customer against any claim or loss, expense, or damage (including indirect, special or consequential damage) for defamation, libel, slander, invasion, infringement of copy-right or patent, unauthorized use of any trademark, tradename, or service mark, unfair competition, interference with or misappropriation or violation of any contract, proprietary or creative right, or any other injury to any person, property or entity arising out of the material, data, information, or other content revealed to, transmitted, or used by the Company under this tariff; or for any act or omission of the Customer; or for any personal injury or death of any person caused directly or indirectly by the installation, maintenance, location, condition, operation, failure, presence, use or removal of equipment or wiring provided by the Company, if not directly caused by negligence of the Company.
- 2.4.4 No agent or employee of any other carrier shall be deemed to be an agent or employee of the Company.

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**SECTION 2 - RULES AND REGULATIONS, CONT.****2.4 Liabilities of Company, cont.**

2.4.5 The Company shall not be liable for any defacement of or damages to the premises of a Customer resulting from the furnishing of service which is not the direct result of the Company's negligence.

**2.5 Deposits**

The Company does not require a deposit from the Customer.

**2.6 Advance Payments**

For Customers from whom the Company feels an advance payment is necessary, GTMI reserves the right to collect an amount not to exceed one month's estimated charges as an advance payment for service. This will be applied against the next month's charges and a new advance payment may be collected for the next month.

**2.7 Taxes**

All state and local taxes (i.e., gross receipts tax, sales tax, municipal utilities tax) are listed as separate line items and are not included in the quoted rates.

**2.8 Terminal Equipment**

The Company's facilities and service may be used with or terminated in Customer-provided terminal equipment or Customer-provided communications systems, such as a PBX, key systems or Pay Telephone. Such terminal equipment shall be furnished and maintained at the expense of the Customer, except as otherwise provided. The Customer is responsible for all costs at his or her premises, including personnel, wiring, electrical power, and the like, incurred in the use of the Company's service.

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**SECTION 2 - RULES AND REGULATIONS, CONT.****2.9 Installation**

Service is installed upon mutual agreement between the Customer and the Company. The service agreement does not alter rates specified in this tariff.

**2.10 Payment for Service**

The Customer is responsible for payment of all charges for services and equipment furnished to the Customer or to an Authorized User of the Customer by GTMI. All charges due by the Customer are payable to the Company or to any agency duly authorized to receive such payments. The billing agency may be a local exchange telephone company, interexchange carrier, or other billing service. Terms of payment shall be according to the rules and regulations of the agency and subject to the rules of regulatory agencies, such as the FPSC. Any objections to billed charges must be promptly reported to the Company or the Company's billing agent. Adjustments to Customer's bills shall be made to the extent that circumstances exist which reasonably indicate that such changes are appropriate. Customers with billing inquiries or complaints may contact the Company at 1121 Alderman Drive, Suite 200, Alpharetta, Georgia 30202, Phone: (800) 775-0436.

**2.11 Cancellation by Customer**

Customer may cancel service by providing 30 days written notice to the Company.

**2.12 Interconnection**

Service furnished by GTMI may be connected with the services or facilities of other carriers or enhanced service providers. The Customer is responsible for all charges billed by these entities for use in connection with GTMI's service. Any special interface equipment or facilities necessary to achieve compatibility between these entities is the responsibility of the Customer.

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**SECTION 2 - RULES AND REGULATIONS, CONT.****2.13 Refusal or Discontinuance by Company**

GTMI may refuse or discontinue service under the following conditions provided that, unless otherwise stated, the Customer shall be given 15 days written notice to comply with any rule or remedy any deficiency:

- 2.13.1 For non-compliance with or violation of any State, municipal, or Federal law, ordinance or regulation pertaining to telephone service.
- 2.13.2 For use of telephone service for any other property or purpose than that described in the application.
- 2.13.3 For neglect or refusal to provide reasonable access to GTMI or its agents for the purpose of inspection and maintenance of equipment owned by GTMI or its agents.
- 2.13.4 For noncompliance with or violation of Commission regulation or GTMI's rules and regulations on file with the Commission, provided five days written notice is given before termination.
- 2.13.5 For nonpayment of bills, provided that suspension or termination of service shall not be made without five days written notice to the Customer, except in extreme cases.
- 2.13.6 Without notice in the event of Customer or Authorized User use of equipment in such a manner as to adversely affect GTMI's equipment or service to others.
- 2.13.7 Without notice in the event of tampering with the equipment or services owned by GTMI or its agents.

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**SECTION 2 - RULES AND REGULATIONS, CONT.****2.13 Refusal or Discontinuance by Company, cont.**

2.13.8 Without notice in the event of unauthorized or fraudulent use of service. Whenever service is discontinued for fraudulent use of service, GTMI may, before restoring service, require the Customer to make, at his or her own expense, all changes in facilities or equipment necessary to eliminate illegal use and to pay an amount reasonably estimated as the loss in revenues resulting from such fraudulent use.

2.13.9 Without notice by reason of any order or decision of a court or other government authority having jurisdiction which prohibits Carrier from furnishing such services.

2.13.10 For extended periods of inactivity.

**2.14 Interruption of Service**

Credit allowances for interruptions of service which are not due to the Carrier's testing or adjusting, to the negligence of the Customer, or to the failure of channels, equipment or communications systems provided by the Customer, are subject to the general liability provisions set forth in Section 2.4 herein. It shall be the obligation of the Customer to notify Carrier immediately of any interruption in service for which a credit allowance is desired by Customer. Before giving such notice, Customer shall ascertain that the trouble is not within his or her control, or is not in wiring or equipment, if any, furnished by Customer and connected to Carrier's terminal. Interruptions caused by Customer-provided or Carrier-provided automatic dialing equipment are not deemed an interruption of service as defined herein since the Customer has the option of using the long distance network via local exchange company access.

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**SECTION 2 - RULES AND REGULATIONS, CONT.****2.15 Restoration of Service**

The use and restoration of service shall be in accordance with the rules and regulations of the FPSC.

**2.16 Inspection, Testing, and Adjustment**

Upon reasonable notice, the facilities provided by the Carrier shall be made available to the Carrier for tests and adjustments as may be deemed necessary by the Carrier for maintenance. No interruption allowance will be granted for the time during which such tests and adjustments are made.

**2.17 Tests, Pilots, Promotional Campaigns and Contests**

The Carrier may conduct special tests or pilot programs and promotions at its discretion to demonstrate the ease of use, quality of service and to promote the sale of its services. The Carrier may also waive a portion or all processing fees or installation fees for winners of contests and other occasional promotional events sponsored or endorsed by the Carrier. From time to time, the Company may waive all processing fees for a Customer.

**2.18 Cost of Collection and Repair**

The Customer is responsible for any and all costs incurred in the collection of monies due the Carrier including legal and accounting expenses. Customer is also responsible for recovery costs of Carrier-provided equipment and any expenses required for repair or replacement of damaged equipment.

**2.19 Late Fee**

A late fee of 1.5% monthly may be charged on any past due balances beginning 30 days from the mailing date of the bill.

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SECTION 2 - RULES AND REGULATIONS, CONT.

2.20 Returned Check Charges

A fee of \$20.00, or five percent of the amount of the check, whichever is greater, may be charged for each check returned for insufficient funds.

2.21 Reconnection Charge

A reconnection fee of \$25.00 per occurrence may be charged when service is re-established for customers who have been disconnected for non-payment.

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**SECTION 3 - DESCRIPTION OF SERVICE****3.1 Timing of Calls**

- 3.1.1 Long distance usage charges are based on the actual usage of GTMI's network. The Company will determine that a call has been established through industry standard answer detection methods including, where applicable, by signal from the local telephone company.
- 3.1.2 Minimum billed call duration and billing increments differ from product to product. Product specific information is included in Section 4 of the Rate Schedules.
- 3.1.3 Usage is measured and rounded to the next higher billing increment for billing purposes.
- 3.1.4 Long distance usage charges are based on the actual usage of GTMI's network. Chargeable time begins when a connection is established between the calling station and the called station. Chargeable time ends when either party "hangs up" thereby releasing the network connection. Incomplete calls are not billed.

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**SECTION 3 - DESCRIPTION OF SERVICE, CONT.****3.2 Product Descriptions**

All services are offered in conjunction with interstate service.

**3.2.1 Residential 1+ Service**

GTMI's Residential 1+ service is a switched outbound service offered to residential customers. Rates are based on call duration, time of day, day of week and are non-mileage sensitive. Usage is billed in six second increments with a 30 second minimum call duration. Monthly recurring charges apply.

**3.2.2 Residential 1+ Calling Card**

GTMI's Residential 1+ Calling Card is a 1+ long distance calling card offered to residential users who subscribe to residential 1+ service. Rates are based on call duration and are non-mileage sensitive. Usage is billed in full minutes, with a one minute minimum. Access fees apply.

**3.2.3 Commercial 1+ Service**

GTMI's Commercial 1+ service is a switched outbound service offered to business customers. Rates are based on call duration, time of day, day of week, and are non-mileage sensitive. Usage is billed in full minute increments. Monthly recurring charges apply.

**3.2.4 Commercial 1+ Calling Card**

GTMI's Commercial 1+ Calling Card is a 1+ long distance calling card offered to commercial users who subscribe to GTMI's commercial 1+ service. Usage is billed in full minutes. Access fees apply.

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SECTION 3 - DESCRIPTION OF SERVICE, CONT.

3.2 Product Descriptions, cont.

3.2.5 Enhanced Value Card

GTMI's service permits the use of a prepaid Enhanced Value Card for placing long distance calls. Users may purchase Enhanced Value Cards through agents of GTMI. Rates are based on call duration. Usage is billed in full minute increments with a one minute minimum.

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**SECTION 4 - RATES**

**4.1 Computation of Charges**

Usage charges for service will be based on the total duration of the call, the time of day at which the service was used and applicable monthly charges.

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## SECTION 4 - RATES, CONT.

## 4.2 Residential 1+ Service

	<u>Initial 30 Seconds</u>	<u>Each Additional 6 Seconds</u>
Day	\$0.1040	\$0.0208
Evening	\$0.0748	\$0.0150
Night/Weekend	\$0.0580	\$0.0116

Monthly Fee: \$3.00

## 4.3 Residential 1+ Calling Card

Per Minute	\$0.19
Access Fee	\$0.25

## 4.4 Commercial 1+ Service

	<u>Each Minute</u>
Day	\$0.2080
Evening	\$0.1496
Night/Weekend	\$0.1160

Monthly Fee: \$5.00

## 4.5 Commercial 1+ Calling Card

Per Minute	\$0.19
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## 4.6 Enhanced Value Card

Per Minute	\$0.59
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SECTION 4 - RATES, CONT.

4.7 Time of Day Rate Periods

The appropriate rates apply for day, evening and night/weekend calls based on the following chart:

	MON	TUES	WED	THUR	FRI	SAT	SUN
8:00 AM TO 5:00 PM*	DAYTIME RATE PERIOD						
5:00 PM TO 11:00 PM*	EVENING RATE PERIOD						EVE
11:00 PM TO 8:00 AM*	NIGHT/WEEKEND RATE PERIOD						

\* to, but not including

Calls are billed based on the rate in effect for the actual time period (s) during which the call occurs. Calls that cross rate period boundaries are billed the rates in effect for each portion of the call.

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**SECTION 4 - RATES, CONT.****4.0 Rates, cont.****4.8 Exemptions and Special Rates****4.8.1 Discounts for Hearing Impaired Customers**

A telephone toll message which is communicated using a telecommunications device for the deaf (TDD) by properly certified hearing or speech impaired persons or properly certified business establishments or individuals equipped with TDDs for communicating with hearing or speech impaired persons will receive, upon request, credit on charges for certain intrastate toll calls placed between TDDs. The credit to be given on a subsequent bill for such calls placed between TDDs will be equal to applying the evening rate during business day hours and the night/weekend rate during the evening rate period. Discounts do not apply to surcharges or per call add on charges for operator service when the call is placed by a method that would normally incur the surcharge.

**4.8.2 Telecommunications Relay Service**

Intrastate toll calls received from the relay services will be discounted fifty percent (50%) off of the otherwise applicable rate for a voice nonrelay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call shall be discounted sixty percent (60%) off of the otherwise applicable rate for a voice nonrelay call. The discount applies to the time sensitive element of a charge for the call and does not apply to per call charges such as a credit card surcharge.

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