

BEGGS & LANE

ATTORNEYS AND COUNSELLORS AT LAW
POST OFFICE BOX 12950
PENSACOLA, FLORIDA 32576-2950

ROBERT P. GAINES
WILLIAM GUY DAVIS, JR.
W. SPENCER MITCHEM
JAMES M. WEBER
ROBERT L. CRONGEYER
JOHN F. WINDHAM
J. NIXON DANIEL, III
G. EDISON HOLLAND, JR.
RALPH A. PETERSON
GARY B. LEUCHTMAN
JOHN P. DANIEL
JEFFREY A. STONE
JAMES S. CAMPBELL
RUSSELL F. VAN SICKLE
RUSSELL A. BADDERS
GARY W. HUSTON
DAVID J. BARBERIE
MARY JANE THIES
JAMES J. CRONGEYER, JR.

SEVENTH FLOOR BLOUNT BUILDING
3 WEST GARDEN STREET
PENSACOLA, FLORIDA 32501
TELEPHONE (904) 432-2451
TELECOPIER (904) 469-3330

E. DIXIE BEGGS
Retired
BERT H. LANE
1917-1981

July 15, 1996

**ORIGINAL
FILE COPY**

Ms. Blanca S. Bayo, Director
Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee FL 32399-0870

Dear Ms. Bayo:

RE: Request for Confidential Classification
The Southern Company and Southern Development and Investment Group, Inc.
Certificate of Notification - File Nos. 70-7932 and 70-8421

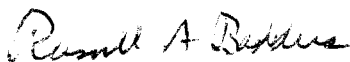
960835-EI

Enclosed for filing in the matter referred to above is the Request for Confidential Classification by Gulf Power Company.

If you or your staff have any questions regarding this filing, please contact me.

Please mark the enclosed extra copy of this letter with the date and time the material was accepted in your office for filing and return same to the undersigned.

Very truly yours,



Russell A. Badders
For the Firm

lw

Enclosure

cc: Susan D. Cranmer
Gulf Power Company

DOCUMENT NUMBER-DATE

07421 JUL 16 8

DEPARTMENT OF REPORTING

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

IN RE: The Southern Company and
Southern Electric International, Inc.,
Certificate of Notification
File No. 70-7932 and 70-8421

Docket No.: Undocketed
Filed: July 15, 1996

ORIGINAL
FILE COPY

REQUEST FOR CONFIDENTIAL CLASSIFICATION

The Southern Company and The Southern Company and Southern Electric International, Inc. ("the Companies"), by and through their undersigned attorney and pursuant to Rule 25-22.006, Florida Administrative Code hereby files a request that the Florida Public Service Commission enter an order protecting from public disclosure certain information, hereafter the Certificate, submitted to the Florida Public Service Commission pursuant to the Securities and Exchange Commission Rule 53(a)(4), C.F.R. §250.53(a)(4). As grounds for this request, the Companies state:

1. On June 21, 1996, the Companies submitted the Certificate as required by Securities and Exchange Commission Rule 53(a)(4), C.F.R. §250.53(a)(4).
2. On June 21, 1996, the Company filed a Notice of Intent to Request Confidential Classification with regard to certain portions of the submitted Certificate. The Companies claim that the information contained in the Certificate is entitled to confidential classification pursuant to §366.093(3)(e), Florida Statutes, as information, the public disclosure of which would cause irreparable harm to the competitive interests of the Companies. The Certificate contains

proprietary and commercially sensitive information that is not otherwise publicly available.

3. The Public disclosure of the financial information and the business planning information contained in the Certificate would cause irreparable harm to the Companies' ability to compete in the business investment and development markets which are becoming increasingly more competitive. The public disclosure of the financial information would allow the competitors of the Companies to have access to information about the financial stability and resources of the Companies. Such information would enable competitors to determine which markets the Companies are capable of entering into and the extent of their ability to develop new markets and projects. Public disclosure of information about the markets, investments and technologies that are being researched, implemented or financed by the Companies would unfairly permit the competitors of the Companies to determine the business plans and resource allocation of the Companies. Such information is proprietary and extremely commercially sensitive in the competitive markets in which the Companies operate. Thus, the Companies request that this information be granted confidential classification pursuant to Section 366.093(3)(e), Florida Statutes.

4. Submitted as Exhibit "A" is a copy of the Certificate, on which is highlighted the information for which confidential classification is requested. Exhibit "A" should be treated as confidential pending a ruling on this request. Attached as Exhibit "B" are two (2) edited copies of the Certificate, which may be made available for public review and inspection. Attached as Exhibit "C" to this request is a line-by-line justification for the request for confidential

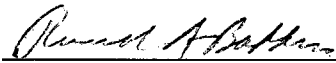
classification.

5. The material for which confidential classification is requested is intended to be, and is treated as, confidential by the Companies and has not been otherwise publicly disclosed.

WHEREFORE, the Southern Company and Southern Electric International, Inc. respectfully requests that the Commission enter an order protecting the information highlighted on Exhibit "A" from public disclosure as proprietary confidential business information.

Dated this 15th day of July, 1996.

Respectfully submitted,



RUSSELL A. BADDERS

Florida Bar No. 7455

Beggs & Lane

Post Office Box 12950

Pensacola, Florida 32576-2950

(904) 432-2451


Attorney for The Southern Company
and Southern Electric International, Inc.

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the foregoing was furnished without exhibit "A" by U.S. Mail on the 15th day of July, 1996 on the following:

Cindy Miller, Esquire
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee FL 32399-0863

Jack Shreve, Esquire
Office of Public Counsel
c/o The Florida Legislature
111 W. Madison St., Room 812
Tallahassee FL 32399-1400



RUSSELL A. BADDERS
Florida Bar No. 0007455
Beggs & Lane
P.O. Box 12950
Pensacola FL 32576
904 432-2451
Attorneys for The Southern Company

EXHIBIT "B"

CERTIFICATE OF NOTIFICATION

CONFIDENTIAL

filed by

THE SOUTHERN COMPANY
SOUTHERN ELECTRIC INTERNATIONAL, INC.

Pursuant to orders of the Securities and Exchange Commission dated August 3, 1994, in the matter of File No. 70-8421 and dated December 30, 1994, in the matter of File No. 70-7932.

The above named companies HEREBY CERTIFY to said Commission, pursuant to Rule 24, that the following transactions have been carried out in accordance with the terms and conditions of and for the purposes represented by the statements on Form U-1, as amended, and of said orders with respect thereto. The items listed below are in response to the reporting criteria as established in the proceedings referenced above. Such information, as of December 31, 1995, is as follows:

Item (1) A copy of SEI's balance sheet and income statement.

Response

1 [REDACTED]
2 [REDACTED]

3 Item (2) A narrative description of SEI's activities during the quarter just ended organized by
4 business category (project development, project related services, SCN activities and other), and within
5 each category, a description of new developments by project type (e.g., EWGs, FUCOs, "qualifying
6 facilities", etc.), international and domestic consulting and specific types of consulting within the
7 international and domestic spheres, and SCN project updates.

8 Response

9 Project Development:

Item (3) Amounts and forms of: (I) guarantees of, and similar provisions and arrangements concerning, performance and undertaking of other obligations by SEI, any subsidiary of SEI, or any Project entity; and (ii) indemnifications of and with respect to persons acting as sureties on bonds or other obligations on behalf of SEI, any subsidiary of SEI, or any Project entity which Southern has agreed to grant in the event a bid by any of the foregoing is accepted:

1 Response

2 [REDACTED]

3 Item (4) Amounts and forms of: (i) guarantees of, and similar provisions and arrangements
4 concerning, performance and undertaking of other obligations by SEI, any subsidiary of SEI, or any
5 Project entity which Southern has granted and are currently effective; and (ii) indemnifications of and
6 with respect to persons acting as sureties on bonds or other obligations on behalf of SEI, or any subsidiary
7 of SEI, or any Project entity which Southern has granted and are currently effective.

8 Response

9 [REDACTED]

B

A

	<u>Description</u>	<u>Amount</u>
10	[REDACTED]	[REDACTED]
11	[REDACTED]	[REDACTED]
12	[REDACTED]	[REDACTED]
13	[REDACTED]	[REDACTED]
14	[REDACTED]	[REDACTED]
15	[REDACTED]	[REDACTED]

Item (5) A description of services obtained from associate companies, specifying the type of service, the number of personnel from each associate company providing services during the quarter and the total dollar value of such services.

Response

A summary of services obtained from associate companies during the quarter ended December 31, 1995, is as follows:

<u>Service Provider</u>	<u>Type Service</u>	<u>Number of Full Time Equivalent Persons</u>	<u>Total Cost (Labor and Expenses)</u>
Southern Company Services, Inc.	Accounting, Auditing, Administration & Tax	11.19	\$858,376
	Engineering	32.98	1,525,350
	Other - Miscellaneous	<u>5.04</u>	<u>338,843</u>
		49.21	2,722,569
Alabama Power Company	Engineering	1.74	96,957
	Hurricane Marilyn Recovery Team (A)	<u>24.47</u>	<u>1,398,538</u>
		26.21	1,495,495
Georgia Power Company	Engineering	3.88	324,767
	Hurricane Marilyn Recovery Team (A)	<u>42.84</u>	<u>2,639,722</u>
		46.72	2,964,489
Gulf Power Company	Engineering	.05	9,608
Mississippi Power Company	Engineering	1.01	35,857
Savannah Electric & Power Company	Engineering	<u>.26</u>	<u>8,692</u>
Totals		<u>123.46</u>	<u>\$7,236,710</u>

(A) Assistance rendered to a Virgin Islands utility in repairing storm damage caused by Hurricane Marilyn.

Item (6) A description of services provided to associate companies which identifies the recipient company, the service, the charge to the associate and whether the charge was computed at cost, market or pursuant to another method, which method shall be specified.

Response

During the quarter ended December 31, 1995, SEI billed Southern Company Services, Inc ("SCS") and Alabama Power Company \$5,644 and \$695, respectively, at cost for reimbursement of training and conference programs. SEI billed SCS \$9,280, representing the cost of an SEI employee who is shared with SCS.

Additionally, SEI billed SCS \$353,903.88, representing government audit adjustments relative to Southern Clean Fuels contracts applicable to the period from 1988 through 1993. During that time period, SEI, through its "Southern Clean Fuels" division, acted as operating subcontractor to SCS pursuant to three SCS research contracts (two for coal liquefaction demonstration and one for physical fine coal cleaning) at Wilsonville, Alabama. These contracts were sponsored by the US Department of Energy and the Electric Power Research Institute. SEI managed these projects for varying terms from 1988 through May 1993, at which time the Southern Clean Fuels participation in the projects was completed. The current SCS billing reflects the results of a required government audit of indirect rates charged by SEI during the five-year period ending in May 1993. The government audit results indicated that SEI had underbilled SCS \$353,903.88 of indirect costs applicable to the contracts mentioned above. SCS, in turn, will invoice the Department of Energy and the Electric Power Research Institute (as applicable) for the additional SEI billing. Therefore, the SEI billing to SCS does not represent services provided by SEI to SCS during 1995. Rather, it represents only a true-up of prior years' costs, closing out billings activities on contracts which expired in 1993.

CONFIDENTIAL

Services provided to other associate companies during the quarter ended December 31, 1995 were as follows:

A

^B
Amount Billed⁽¹⁾

^C
Basis

Item (7) A chart, in the form of exhibit H to the application-declaration, showing, as of the end of such quarterly period, all associate companies of Southern that are EWGs, FUCOs, Project Parents and QFs, Southern's direct or indirect investment in each such entity and the aggregate direct and indirect investment by Southern in all such entities, and Southern's percentage equity ownership in each such entity together with a statement indicating by category the type of entity or person (i.e., domestic corporation, foreign corporation, foreign government, or natural persons) owning the equity interests in each such entity that are not held directly or indirectly by Southern.

Response

See Exhibit B reflecting all associate companies of Southern that are EWGs, FUCOs, Project Parents and QFs, and Southern's percentage equity ownership in each such entity together with a notation indicating the type of entity or person owning the equity interests not held directly or indirectly by Southern. The following is a summary of Southern's direct and indirect investment in EWGs, FUCOs, Project Parents and QFs:

A

- Direct Sub Under Southern
Subsidiary of Direct Sub

B
Direct
Investment

C
Guarantees

Item (8) A description of any intellectual property provided by SEI to SCS or any Operating Company, the cost thereof (including the cost of any enhancements) to the company making such intellectual property available, and, if known, the fair market value thereof.

Response

1 [REDACTED]

Item (9) Investment made by Southern, directly or indirectly, in any Project Parent in the previous quarter, indicating the amount and type of such investment and generally identifying the facility with respect to which such Project Parent was organized or formed.

Response

2 [REDACTED]

3 Project Parent Investment Related Facility
(A)

4 [REDACTED] [REDACTED] [REDACTED]

5 [REDACTED] [REDACTED] [REDACTED]

6 [REDACTED]

Item (10) The amount, type and terms (including interest rate and maturity and the basis for inflation adjustment in the case of non-recourse indebtedness denominated in any currency other than US dollars) of securities issued by any Project Parent to third persons.

Response

7 [REDACTED]
8 [REDACTED]
9 [REDACTED]
10 [REDACTED]
11 [REDACTED]

SIGNATURE

Pursuant to the requirements of the Public Utility Holding Company Act of 1935, the undersigned company has duly caused this certificate to be signed on its behalf by the undersigned thereunto duly authorized.


Dated March 1, 1996

THE SOUTHERN COMPANY

By: 

Sam H. Dabbs
Assistant Secretary

SOUTHERN ELECTRIC INTERNATIONAL, INC.

By: 

Sam H. Dabbs
Assistant Secretary

Exhibit A - SEI Financial Statements

Southern Elect. Int'l Inc
Income Statement
Current Period: DEC-95

CONFIDENTIAL

Date: 21-FEB-96 09:22:10
Page: 1

Currency: USD
No specific Company requests:

A

B

C

D

E

F

1

REVENUE

- 2 Revenue
- 3 Interest Income
- 4 Gain on Sale of Asset
- 5 Total Sales

EXPENSES

- 6 Salaries and Wages
- 7 Fringe Benefits
- 8 Rent
- 9 Depreciation/Amortization
- 10 Travel
- 11 Supplies
- 12 Telecommunications
- 13 Automobile
- 14 Legal Fees
- 15 Accounting/Audit Fees
- 16 Alabama Power Company
- 17 Georgia Power Company
- 18 Gulf Power Company
- 19 Mississippi Power Company
- 20 Savannah Electric Company
- 21 Southern Company Services
- 22 Other Outside Companies
- 23 Other Outside Companies-JV
- 24 Miscellaneous Rental
- 25 Maintenance
- 26 Operation & Maintenance
- 27 Miscellaneous General
- 28 Insurance
- 29 Interest Expense
- 30 Taxes Other Than Income
- 31 Total Cost of Sales

32 Net Income Before Taxes

TAXES

- 33 Income Taxes
- 34 Net Income After Taxes

CONFIDENTIAL

Southern Elect. Int'l Inc
Summary Balance Sheet
Current Period: DEC-95

Date: 21-FEB-96 09:34:32
Page: 1

A

R

C

D

E

F

Currency: USD
No specific Company requested

ASSETS

- 1 Total Cash
- 2 Total Working Funds
- 3 Total Notes Receivable
- 4 Total Accounts Receivable Assoc Co
- 5 Total Accounts Receivable Clients and
- 6 Total Materials and Supplies
- 7 Total Prepayments
- 8 Total Misc Current and Accrued Assets
- 9 Total Restricted Deposits
- 10 Total Deferred Debits
- 11 Total Property and Investments

12 Total Assets

LIABILITIES

- 13 Total Notes Payable
- 14 Total Accounts Payable
- 15 Total Accounts Payable Assoc Co
- 16 Total Taxes Accrued
- 17 Total Interest Accrued
- 18 Total Tax Collections Payable
- 19 Total Misc Current Liabilities
- 20 Total Deferred Credits
- 21 Total Deferred Contract Loss Provision

22 Total Liabilities

CAPITALIZATION

- 23 Total Long Term Debt
- 24 Total Common Stock
- 25 Total Premium on Common Stock
- 26 Total Retained Earnings

- 27 NET INCOME FOR CURRENT YEAR
- 28 Total Capitalization

29 Total LIABILITIES and CAPITAL

EXHIBIT B - ORGANIZATION CHART - SEI UMBRELLA COMPANIES

CONFIDENTIAL

CONFIDENTIAL

EXHIBIT B - ORGANIZATION CHART - SEI UMBRELLA COMPANIES

1. SEI UMBRELLA COMPANIES

CONFIDENTIAL

EXHIBIT B - ORGANIZATION CHART - SEI UMBRELLA COMPANIES

CERTIFICATE OF NOTIFICATION

filed by

THE SOUTHERN COMPANY
SOUTHERN ELECTRIC INTERNATIONAL, INC.

CONFIDENTIAL

Pursuant to orders of the Securities and Exchange Commission dated August 3, 1994, in the matter of File No. 70-8421 and dated December 30, 1994, in the matter of File No. 70-7932.

The above named companies HEREBY CERTIFY to said Commission, pursuant to Rule 24, that the following transactions have been carried out in accordance with the terms and conditions of and for the purposes represented by the statements on Form U-1, as amended, and of said orders with respect thereto. The items listed below are in response to the reporting criteria as established in the proceedings referenced above. Such information, as of December 31, 1995, is as follows:

Item (1) A copy of SEI's balance sheet and income statement.

Response

1 [REDACTED]
2 [REDACTED]

3 Item (2) A narrative description of SEI's activities during the quarter just ended organized by
4 business category (project development, project related services, SCN activities and other), and within
5 each category, a description of new developments by project type (e.g., EWGs, FUCOs, "qualifying
6 facilities", etc.), international and domestic consulting and specific types of consulting within the
7 international and domestic spheres, and SCN project updates.

8 Response

9 Project Development:

Item (3) Amounts and forms of: (i) guarantees of, and similar provisions and arrangements concerning, performance and undertaking of other obligations by SEI, any subsidiary of SEI, or any Project entity; and (ii) indemnifications of and with respect to persons acting as sureties on bonds or other obligations on behalf of SEI, any subsidiary of SEI, or any Project entity which Southern has agreed to grant in the event a bid by any of the foregoing is accepted:

1 Response

2 [REDACTED]

3 Item (4) Amounts and forms of: (i) guarantees of, and similar provisions and arrangements
4 concerning, performance and undertaking of other obligations by SEI, any subsidiary of SEI, or any
5 Project entity which Southern has granted and are currently effective; and (ii) indemnifications of and
6 with respect to persons acting as sureties on bonds or other obligations on behalf of SEI, or any subsidiary
7 of SEI, or any Project entity which Southern has granted and are currently effective.

8 Response

9 [REDACTED] A

B

	Description	Amount
10	[REDACTED]	[REDACTED]
11	[REDACTED]	[REDACTED]
12	[REDACTED]	[REDACTED]
13	[REDACTED]	[REDACTED]
14	[REDACTED]	[REDACTED]
15	[REDACTED]	[REDACTED]

Item (5) A description of services obtained from associate companies, specifying the type of service, the number of personnel from each associate company providing services during the quarter and the total dollar value of such services.

Response

A summary of services obtained from associate companies during the quarter ended December 31, 1995, is as follows:

<u>Service Provider</u>	<u>Type Service</u>	<u>Number of Full Time Equivalent Persons</u>	<u>Total Cost (Labor and Expenses)</u>
Southern Company Services, Inc.	Accounting, Auditing, Administration & Tax	11.19	\$858,376
	Engineering	32.98	1,525,350
	Other - Miscellaneous	<u>5.04</u>	<u>338,843</u>
		49.21	2,722,569
Alabama Power Company	Engineering	1.74	96,957
	Hurricane Marilyn Recovery Team (A)	<u>24.47</u>	<u>1,398,538</u>
		26.21	1,495,495
Georgia Power Company	Engineering	3.88	324,767
	Hurricane Marilyn Recovery Team (A)	<u>42.84</u>	<u>2,639,722</u>
		46.72	2,964,489
Gulf Power Company	Engineering	.05	9,608
Mississippi Power Company	Engineering	1.01	35,857
Savannah Electric & Power Company	Engineering	<u>.26</u>	<u>8,692</u>
Totals		<u>123.46</u>	<u>\$7,236,710</u>

(A) Assistance rendered to a Virgin Islands utility in repairing storm damage caused by Hurricane Marilyn.

Item (6) A description of services provided to associate companies which identifies the recipient company, the service, the charge to the associate and whether the charge was computed at cost, market or pursuant to another method, which method shall be specified.

Response

During the quarter ended December 31, 1995, SEI billed Southern Company Services, Inc ("SCS") and Alabama Power Company \$5,644 and \$695, respectively, at cost for reimbursement of training and conference programs. SEI billed SCS \$9,280, representing the cost of an SEI employee who is shared with SCS.

Additionally, SEI billed SCS \$353,903.88, representing government audit adjustments relative to Southern Clean Fuels contracts applicable to the period from 1988 through 1993. During that time period, SEI, through its "Southern Clean Fuels" division, acted as operating subcontractor to SCS pursuant to three SCS research contracts (two for coal liquefaction demonstration and one for physical fine coal cleaning) at Wilsonville, Alabama. These contracts were sponsored by the US Department of Energy and the Electric Power Research Institute. SEI managed these projects for varying terms from 1988 through May 1993, at which time the Southern Clean Fuels participation in the projects was completed. The current SCS billing reflects the results of a required government audit of indirect rates charged by SEI during the five-year period ending in May 1993. The government audit results indicated that SEI had underbilled SCS \$353,903.88 of indirect costs applicable to the contracts mentioned above. SCS, in turn, will invoice the Department of Energy and the Electric Power Research Institute (as applicable) for the additional SEI billing. Therefore, the SEI billing to SCS does not represent services provided by SEI to SCS during 1995. Rather, it represents only a true-up of prior years' costs, closing out billings activities on contracts which expired in 1993.

CONFIDENTIAL

Services provided to other associate companies during the quarter ended December 31, 1995 were as follows:

A

Amount Billed^B

^C
Basis

Item (7) A chart, in the form of exhibit H to the application-declaration, showing, as of the end of such quarterly period, all associate companies of Southern that are EWGs, FUCOs, Project Parents and QFs, Southern's direct or indirect investment in each such entity and the aggregate direct and indirect investment by Southern in all such entities, and Southern's percentage equity ownership in each such entity together with a statement indicating by category the type of entity or person (i.e., domestic corporation, foreign corporation, foreign government, or natural persons) owning the equity interests in each such entity that are not held directly or indirectly by Southern.

Response

See Exhibit B reflecting all associate companies of Southern that are EWGs, FUCOs, Project Parents and QFs, and Southern's percentage equity ownership in each such entity together with a notation indicating the type of entity or person owning the equity interests not held directly or indirectly by Southern. The following is a summary of Southern's direct and indirect investment in EWGs, FUCOs, Project Parents and QFs:

A

Direct Sub Under Southern
Subsidiary of Direct Sub

B

Direct
Investment

C

Guarantees

Item (8) A description of any intellectual property provided by SEI to SCS or any Operating Company, the cost thereof (including the cost of any enhancements) to the company making such intellectual property available, and, if known, the fair market value thereof.

Response

1 [REDACTED]

Item (9) Investment made by Southern, directly or indirectly, in any Project Parent in the previous quarter, indicating the amount and type of such investment and generally identifying the facility with respect to which such Project Parent was organized or formed.

Response

2 [REDACTED]

<u>Project Parent</u>	<u>Investment</u> (A)	<u>Related Facility</u>
-----------------------	--------------------------	-------------------------

4 [REDACTED]	[REDACTED]	[REDACTED]
--------------	------------	------------

5 [REDACTED]	[REDACTED]	[REDACTED]
--------------	------------	------------

6 [REDACTED]

Item (10) The amount, type and terms (including interest rate and maturity and the basis for inflation adjustment in the case of non-recourse indebtedness denominated in any currency other than US dollars) of securities issued by any Project Parent to third persons.

Response

7 [REDACTED]
8 [REDACTED]
9 [REDACTED]
10 [REDACTED]
11 [REDACTED]

SIGNATURE

Pursuant to the requirements of the Public Utility Holding Company Act of 1935, the undersigned company has duly caused this certificate to be signed on its behalf by the undersigned thereunto duly authorized.


Dated March 1, 1996

THE SOUTHERN COMPANY

By: 

Sam H. Dabbs
Assistant Secretary

SOUTHERN ELECTRIC INTERNATIONAL, INC.

By: 

Sam H. Dabbs
Assistant Secretary

Exhibit A - SEI Financial Statements

Southern Elect. Int'l Inc
Income Statement
Current Period: 198C-95

CONFIDENTIAL

Date: 21-FEB-2006 09:22:30
Page: 1

Currency: USD
No specific Company requests

A

B

C

D

E

F

REVENUE

- 2 Revenue
- 3 Interest Income
- 4 Gain on Sale of Asset
- 5 Total Sales

EXPENSES

- 6 Salaries and Wages
- 7 Fringe Benefits
- 8 Rent
- 9 Depreciation/Amortization
- 10 Travel
- 11 Supplies
- 12 Telecommunications
- 13 Automobile
- 14 Legal Fees
- 15 Accounting/Audit Fees
- 16 Alabama Power Company
- 17 Georgia Power Company
- 18 Gulf Power Company
- 19 Mississippi Power Company
- 20 Savannah Electric Company
- 21 Southern Company Services
- 22 Other Outside Companies
- 23 Other Outside Companies-JV
- 24 Miscellaneous Rental
- 25 Maintenance
- 26 Operation & Maintenance
- 27 Miscellaneous General
- 28 Insurance
- 29 Interest Expense
- 30 Taxes Other Than Income
- 31 Total Cost of Sales

32 Net Income Before Taxes

TAXES

- 33 Income Taxes
- 34 Net Income After Taxes

A

R

C

D

E

F

Currency: USD
No specific Company requested

ASSETS

- 1 Total Cash
- 2 Total Working Funds
- 3 Total Notes Receivable
- 4 Total Accounts Receivable Assoc Co
- 5 Total Accounts Receivable Clients and
- 6 Total Materials and Supplies
- 7 Total Prepayments
- 8 Total Misc Current and Accrued Assets
- 9 Total Restricted Deposits
- 10 Total Deferred Debits
- 11 Total Property and Investments

12 Total Assets

LIABILITIES

- 13 Total Notes Payable
- 14 Total Accounts Payable
- 15 Total Accounts Payable Assoc Co
- 16 Total Taxes Accrued
- 17 Total Interest Accrued
- 18 Total Tax Collections Payable
- 19 Total Misc Current Liabilities
- 20 Total Deferred Credits
- 21 Total Deferred Contract Loss Provision

22 Total Liabilities

CAPITALIZATION

- 23 Total Long Term Debt
- 24 Total Common Stock
- 25 Total Premium on Common Stock
- 26 Total Retained Earnings

27 NET INCOME FOR CURRENT YEAR
28 Total Capitalization

29 Total LIABILITIES and CAPITAL

EXHIBIT B - ORGANIZATION CHART - SEI UMBRELLA COMPANIES

CONFIDENTIAL

CONFIDENTIAL

EXHIBIT B - ORGANIZATION CHART - SEI UMBRELLA COMPANIES

CONFIDENTIAL

EXHIBIT B - ORGANIZATION CHART - SEI UMBRELLA COMPANIES

EXHIBIT "C"

Line-by-Line

Page/ line:	Column:	Justification:
Page 1 Lines 1-2	N/A	The information identified as confidential by Southern Electric International is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. <u>See</u> Fla. Stat. § 366.093(3)(e) This information would provide competitors with vital financial information about SEI. Such information, if publicly disclosed, may be utilized by a competitor of SEI to determine the viability of SEI and the economic feasibility of SEI entering into the various competitive markets that it is presently in and intends to develop in the future. The disclosure of this information and subsequent use by SEI's competitors would have a chilling effect on SEI's ability to invest in or develop new programs, technologies and markets. This information is not otherwise publicly available.
Page 2 Lines: 1-28	N/A	The information identified as confidential by Southern Electric International, Inc to be and is treated by SEI as private in that the disclosure of the information would impair SEI competitive interests. <u>See</u> Fla. Stat. § 366.093(3)(e) The specified information reveals the areas in which SEI is focusing or intends to focus its efforts. This information clearly reveals detailed information about SEI's business plan, a closely guarded secret of any company that operates in a competitive market. Additionally, disclosure of this information would make public the names of the entities with whom SEI conducts business or in which it has a business interest. Such information is generally not available publicly as it would enable competitors to determine which entities SEI has determined to be viable investments or business partners.

Page 3 N/A
Line:
2

The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) The response to this item reveals sensitive information about SEI's ability to obtain financing. Financing arrangements are not otherwise available in the public domain. Such information can be utilized by competitors of SEI to determine the financial viability of SEI and its ability to obtain financing. Financing is often an important consideration in conducting business in a competitive market such as those SEI competes. Public disclosure of this information would grant competitors knowledge about SEI that SEI cannot obtain about them. This would create a playing field that is not level.

Page 3 A,B
Lines:
9-15

The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) The response to this item reveals sensitive information about SEI's ability to obtain financing. Financing arrangements are not otherwise available in the public domain. Such information can be utilized by competitors of SEI to determine the financial viability of SEI and its ability to obtain financing. Financing is often an important consideration in conducting business in a competitive market such as those SEI competes. Public disclosure of this information would grant competitors knowledge about SEI that SEI cannot obtain about them. This would create a playing field that is not level.

Page 6
Lines:
1-33

A,B,C

The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) The specified information reveals the names of the entities with which SEI conducts business or with whom it has a business relationship. This information is competitively sensitive in a competitive market such as that in which SEI competes. In addition to providing the name of the actual entity with whom SEI has conducted business, the form provides financial information including the amount billed and the basis of the computation of the billed amount. This information can be used to SEI's detriment by a competitor. Revealing the names of the entities with whom SEI transacts business would enable a competitor to determine the areas in which SEI is focusing its business efforts. The remaining information allows a competitor to determine the relative importance of each of SEI's customers. Additionally, the information taken as a whole reveals details about SEI's business plan, a closely guarded business secret.

Page 8
Lines:
1-38

A,B,C

The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) The specified information reveals the names of the entities with which SEI conducts business or with whom it has a business relationship. This information is competitively sensitive in a competitive market such as that in which SEI competes. In addition to providing the name of the actual entity with whom SEI has conducted business, the form provides financial information including the amount billed and the basis of the computation of the billed amount. This information can be used to SEI's detriment by a competitor. Revealing the names of the entities with whom SEI transacts business would enable a competitor to determine the areas in which SEI is focusing its business efforts. The remaining information allows a competitor to determine the relative importance of each of SEI's customers. Additionally, the information taken as a whole reveals details about SEI's business plan, a closely guarded business secret.

Page 9 N/A
Lines 1

The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e). Intellectual property rights and the details associated therewith are trade secrets and are afforded confidential status internally to SEI. Disclosure of such information would reveal the existence of specific property and cost information. Public disclosure of this information would give competitors insight into the research, technology and market information that SEI has developed for its own use.

Page 9 A,B,C
Lines:
2-6

The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e). Public disclosure of investment information reveals details of SEI's business plan that are not otherwise available publicly. The business plan as well as the financial resources and investments of an entity operating in a competitive market are proprietary.

Page 9 N/A
Lines:
7-11

.The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) The response to this item reveals sensitive information about SEI's financing arrangements. Financing arrangements are not otherwise available in the public domain. Such information can be utilized by competitors of SEI to determine the financial viability of SEI and its ability to obtain financing. Financing is often an important consideration in conducting business in a competitive market such as those SEI competes. Public disclosure of this information would grant competitors knowledge about SEI that SEI cannot obtain about them. This would create a playing field that is not level.

Page 11 A,B,C,D, The information identified as confidential by Southern Electric
Lines: E,F International is intended to be and is treated by SEI as private in that
1-34 the disclosure of the information would impair SEI's competitive
 interests. See Fla. Stat. § 366.093(3)(e) This information would
 provide competitors with vital financial information about SEI. Such
 information, if publicly disclosed, may be utilized by a competitor of
 SEI to determine the viability of SEI and the economic feasibility of
 SEI entering into the various competitive markets that it is presently in
 and intends to develop in the future. The disclosure of this information
 and subsequent use by SEI's competitors would have a chilling effect
 on SEI's ability to invest in or develop new programs, technologies
 and markets. This information is not otherwise publicly available.

Page 12 A,B,C,D, The information identified as confidential by Southern Electric
Lines: E,F International is intended to be and is treated by SEI as private in that
1-29 the disclosure of the information would impair SEI's competitive
 interests. See Fla. Stat. § 366.093(3)(e) This information would
 provide competitors with vital financial information about SEI. Such
 information, if publicly disclosed, may be utilized by a competitor of
 SEI to determine the viability of SEI and the economic feasibility of
 SEI entering into the various competitive markets that it is presently in
 and intends to develop in the future. The disclosure of this information
 and subsequent use by SEI's competitors would have a chilling effect
 on SEI's ability to invest in or develop new programs, technologies
 and markets. This information is not otherwise publicly available.

Page 13 N/A
Lines:
1-31

The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) The specified information reveals the names of the entities with which SEI conducts business or with whom it has a business relationship. This information is competitively sensitive in a competitive market such as that in which SEI competes. In addition to providing the name of the actual entity with whom SEI has conducted business, the form provides financial information including the amount billed and the basis of the computation of the billed amount. This information can be used to SEI's detriment by a competitor. Revealing the names of the entities with whom SEI transacts business would enable a competitor to determine the areas in which SEI is focusing its business efforts. The remaining information allows a competitor to determine the relative importance of each of SEI's customers. Additionally, the information taken as a whole reveals details about SEI's business plan, a closely guarded business secret.

Page 14 N/A
Lines
1-33

The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) The specified information reveals the names of the entities with which SEI conducts business or with whom it has a business relationship. This information is competitively sensitive in a competitive market such as that in which SEI competes. In addition to providing the name of the actual entity with whom SEI has conducted business, the form provides financial information including the amount billed and the basis of the computation of the billed amount. This information can be used to SEI's detriment by a competitor. Revealing the names of the entities with whom SEI transacts business would enable a competitor to determine the areas in which SEI is focusing its business efforts. The remaining information allows a competitor to determine the relative importance of each of SEI's customers. Additionally, the information taken as a whole reveals details about SEI's business plan, a closely guarded business secret.

Page 15 N/A
Lines:
1-20

The information identified as confidential by Southern Electric International, Inc., is intended to be and is treated by SEI as private in that the disclosure of the information would impair SEI's competitive interests. See Fla. Stat. § 366.093(3)(e) The specified information reveals the names of the entities with which SEI conducts business or with whom it has a business relationship. This information is competitively sensitive in a competitive market such as that in which SEI competes. In addition to providing the name of the actual entity with whom SEI has conducted business, the form provides financial information including the amount billed and the basis of the computation of the billed amount. This information can be used to SEI's detriment by a competitor. Revealing the names of the entities with whom SEI transacts business would enable a competitor to determine the areas in which SEI is focusing its business efforts. The remaining information allows a competitor to determine the relative importance of each of SEI's customers. Additionally, the information taken as a whole reveals details about SEI's business plan, a closely guarded business secret.