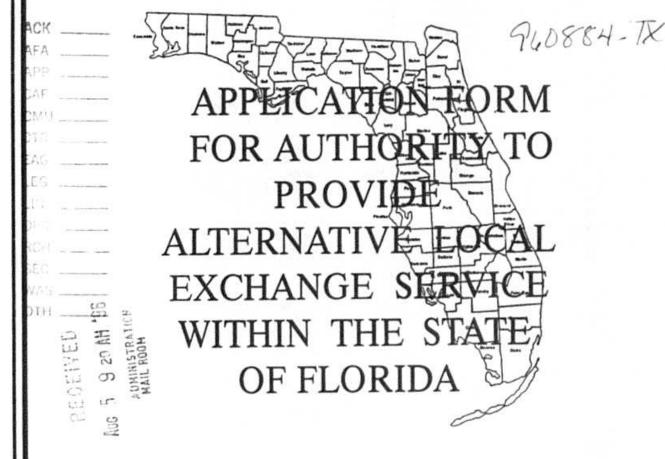
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Ch. Stressived with filling one forwarded to Fiscal for depast. Fiscal to forward a copy of check to RAR with proof of deposit.

Initials of person who forwarded check:

DOCUMENT NUMBER-DATE

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FPSC-RECORDS/REPORTING

### FLORIDA PUBLIC SERVICE COMMISSION CAPITAL CIRCLE OFFICE CENTER - 2540 SHUMARD OAK BOULEVARD TALLAHASSEE, FLORIDA 32399-0850

#### APPLICATION FORM for

### AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE WITHIN THE STATE OF FLORIDA

#### INSTRUCTIONS

- This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing alternative local exchange certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee.
- Respond to each item requested in the application and appendices.
   If an item is not applicable, please explain why.
- Use a separate sheet for each answer which will not fit the allotted space.
- 4. If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Communications, Certification & Compliance Section
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0866
(904) 413-6600

Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250 made payable to the Florida Public Service Commission at the above address.

- This is an application for (check one):
  - Original authority (new company)
  - () Approval of transfer (to another certificated company) <u>Example</u>, a certificated company purchases an existing company and desires to retain the original certificate authority.
  - () Approval of assignment of existing certificate (to a noncertificated company)

    Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.
  - () Approval for transfer of control (to another certificated company) <u>Example</u>, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
- 2. Name of applicant: 777 S. St. Rd. 7

  MARGATZ, FL 33068

  954.969.2314
- A. National mailing address including street name, number, post office box, city, state, zip code, and phone number.

SAMZ

B. Florida mailing address including street name, number, post office box, city, state, zip code, and phone number.

SAMZ

C. Physical address of alternative local exchange service in Florida including street name, number, post office box, city, zip code and phone number.

SAME

4.	Structure of organization:
	( ) Individual ( ) Corporation ( ) Foreign Partnership ( ) General Partnership ( ) Limited Partnership ( ) Joint Venture ( ) Other, Please explain
5.	If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.
	Corporate charter number: 463199
6.	Name under which the applicant will do business (d/b/a):  POPP   F25TILLE TELEPHONE SERVICE  ORP   COMMUNICATION SERVICE CENTERS - G923380,00093
7.	If applicable, please provide proof of fictitious name (d/b/a) registration.  FESTIVAL TELEPHONE SERVICES G91503900002
	Fictitious name registration number: Communication Service CENTERS 692338000093
8.	If applicant is an individual, partnership, or joint venture, please give name, title and address of each legal entity.
	~ N/R
9.	State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.
	~/A
10.	Flease provide the name, title, address, telephone number, internet address, and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this
	Application. STEPHEN SHOOSTER, PRES. 954.969.2314 777 S. St. Rd. 7 MARGATE, FL 33068 SHOOSTY 9 MULTIFALK. COM FAX # 954.969.2400
11.	Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service.
	PSC/CMU 8 (07/95) red by Chapter 364.337 F.S.

12. Has the applicant been denied certification in any other state? If so, please list the state and reason for denial.

N/A

13. Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty.

N/A

- 14. Please indicate how a customer can file a service complaint with your company.

  CSC
  % Customic SVC. 954.973.7300
  777 5. 51. Rd. 7
  MARGATE, FC. 33068
- 15. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.
  - Financial capability.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements, including:

- 1. the balance sheet
- 2. income statement
- 3. statement of retained earnings for the most recent 3 years.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

Managerial capability.

List Officens, Attached

C. Technical capability.

List Techs. Attacked

FORM PSC/CMU 8 (07/95)
Required by Chapter 364.337 F.S.

#### AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

Official:	Signature	4/15/96 Date
Title:	Pero.	954.969.2314 Telephone Number
Address:	777 S. St. Rd. 7	
	MARGATE, FL 33068	

## BROWARD BUSINESS SERVICES, INC. Balance Sheet ONADOTTOD December 31, 1993

#### ASSETS

Current Assets Cash Cal Fed Cash Cal Fed(Payroll) Cash in Sun Bank Acquisition Fund Cash On Hand	177,298.19 36.85 6,141.40 15,250.44 150.00
Total Cash	198,876.88
SBP - Litle A/C Rec Employees Due From Festival	15,082.35 1,291.71 8,794.00
Total Receivables	25,168.06
Total Current Assets	224,044.94
Fixed Assets	
Machinery and Equipment Depreciation Allowance	109,597.28 (39,479.10)
	70,118.18
Furniture and Fixtures Depreciation Allowance	164,411.13 (105,382.46)
	59,028.67
Computer Equipment Depreciation Allowance	643,980.07 (362,524.83)
	281,455.24
Automobiles Depreciation Allowance	22,677.70 (14,267.77)
	8,409.93

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### BROWARD BUSINESS SERVICES, INC. Balance Sheet

#### December 31, 1993

Restrictive Covenant Amort Restrict Covenant	254,429.76 (214,874.56)
	39,555.20
LSHLD Improvement Amortization Allowance	101,906.43 (48,782.18)
	53,124.25
Beepers and Pagers Depreciation Allowance	62,337.20 (62,337.20)
	. 0.00
Customer Lists Amortization Customer Lists	132,056.31 (109,299.02)
	22,757.29
Tascom Equipment Leased Allowance Tascom Equipment	467,332.80 (467,332.80)
	0.00
Telephone System-Festival Allowance Festival Festival Pay Tel Equip Allow: Fest Pay Tel Equip	106,844.12 (25,607.00) 12,997.65 (2,808.00)
	91,426.77
Total fixed Assets	625,875.53
Other Assets Goodwill Aquired	10,393.95
Total Other Assets	10,393.95
TOTAL ASSETS	860,314.42

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### BROWARD BUSINESS SERVICES, INC. Balance Sheet

#### December 31, 1993

#### Liabilities

Current Liabilities		
Sales Tax Payable	6,277.60	
Sales Tax Pay - SBP	203.60	
Gross Receipts Tax	1,468.00	
Municipal Tax	2,847.80	
Federal Excise Tax	531.62	
L/P Herman Shooster	2,413.08	
N/P Rapid Response	1,896.38	
L/P Sun Leasing	13,927.86	
L/P Merrill Lynch .	61,111.00	
Shop By Phone Cust.	17,685.84	
Shop By Phone Reserve Acct	28,941.58	
Total Current Liabilities		137,304.36
Long Term Liabilities		
Merrill Lynch WCMA	235,811.37	
Total Long Term Liabilities		235,811.37
Total Liabilities		373,115.73
Total Blabilities		3/3,113.73
Capital		
Common Stock	20,000.00	
Accumulated Adj Acct	148,576.48	
Retained Earnings	281,571.06	
Year To Date P&L	37,051.15	
Total Capital		487,198.69
Total Liabilities and Capital		860,314.42

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	Current	*	Year-to-Date	*
Income	Current	•	rear-co-bace	
Income	285,956.49	63.3	3,422,483.94	76.0
Income-"800" Service	125,609.63	27.8	796,770.13	17.7
Miscellaneous Income	150.53	0	2,869.21	0.1
Income Vending	672.39	0.1	5,650.41	0.1
Interest Income	235.61		2,146.77	0
Sales Tax Discount	30.00	0	360.00	0
Income-Festival	21,809.86		188,515.00	4.2
Income-Festival Coin	2,258.78	0.5	26,760.05	0.6
Shop By Phone	17,634.38	3.9	85,894.71	1.9
Total Income	454,357.67	100.5	4,531,450.22	100.6
Cost Of Goods Sold				
Telephone Service	35,893.24	7.9	254,106.77	5.6
Telco Serv-Festival	3,972.10	0.9	68,090.58	1.5
Coin Tel Serv - Festiva	13.04	0	9,855.30	0.2
Coin Tel Serv - Commiss	0.00	0	3,385.38	0.1
"800" Service	18,321.42	4.1	157,045.98	3.5
Customer's Postage	3,224.51		23,030.64	
Beeper Transmission	12,543.32	2.8	194,205.76	4.3
Beeper Costs	6,985.02	1.5	106,055.19	2.4
Payroll	206,896.89	45.8	1,552,442.31	34.5
Payroll Festival	1,051.11	0.2	22,188.22	0.5
Elec Parts & Repair	0.00	0	1,914.20	0
Payroll Taxes	16,449.75	3.6	127,124.96	2.8
Payroll Taxes Festival P.B. Services	181.84	2.0	2,010.19 14,460.12	0.3
Processing Expense	8,938.56 3,839.07		20,795.68	0.5
Supplies SBP	959.82		4,931.36	0.1
Vending Purchases	412.16		3,613.28	0.1
vending ratemases				2.17
Cost of Goods Sold	319,681.85	70.7	2,565,255.92	56.9
		28.20.7		
Gross Profit (Loss)	134,675.82	29.8	1,966,1^4.30	43.6
Selling Expenses				
Advertising	11,440.50	2.5	121,578.51	2.7
Advertising 800	374.00	0.1	4,618.00	0.1
Advertising SBP	0.00	0	2,157.80	0
Automobile	359.02	0.1	5,879.91	0.1
Leased Automobile	636.99	0.1	17,362.99	0.4
Promotion/Food & Liquor	529.17	0.1	5,790.18	0.1
Promotion/Gifts & Flowe	1,035.81	0.2	1,902.42	0
Trade Shows	1,802.34	0.4	10,856.36	0.2
Outside Sales	9,234.56	2.0	57,544.40	1.3

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	Current	*	Year-to-Date	*
Total Selling Expenses	25,412.39	5.6	227,690.57	5.1
rotar occurring emperiods		5.0		3.1
General Expenses				
A.D.P. Supplies	12,953.55	2.9	55,834.22	1.2
Processing Expense	(75.18)		1,554.40	0
Bank Charges	6,411.58	1.4	10,900.46	0.2
Beeper Reward	40.00	0	405.00	0.2
Child Care	2,017.25		20,004.74	0.4
Contributions	4,700.00	1.0	12,105.00	0.3
Collection Costs	0.00	0	4,026.74	0.1
Deprec & Amort.	66,989.13	14.8	334,542.13	7.4
Depr -Festival	1,393.00	0.3	10,688.00	0.2
	460.00	0.1	2,308.00	0.1
Depr-Festival Coin				
Dues & Subscriptions	1,326.16	0.3	6,151.01	0.1
Equiptment Leased	2,841.92		31,392.56	0.7
Employee-Office Expense	5,142.99	1.1	12,698.03	0.3
Interest Expense	606.77	0.1	22,581.32	0.5
Insurance	1,181.85	0.3	21,210.15	0.5
Insurance Health	11,133.67		104,170.84	2.3
Legal	4,684.62	1.0	5,273.42	0.1
Accounting	2,500.00		19,700.00	0.4
Maintenance/Equiptment	2,401.70		19,471.44	0.4
Repair/Office	1,947.30	0.4	13,808.71	0.3
Repair/Equiptment	2,031.41	0.4	27,549.51	0.6
Repair/Pager	2,208.00	0.5	18,411.20	0.4
Repair/Festival	48.33	0	7,813.95	0.2
Messenger/Delivery	5,127.05	1.1	21,703.63	0.5
Miscellaneous	0.00	0	2,894.72	0.1
Officers Salaries	164,366.44	36.4	506,612.92	11.2
Pension Fund Fees	0.00	0	5,169.00	0.1
Pension Plan	28,500.00	6.3	120,804.00	2.7
Postage	5,228.28		51,243.05	1.1
Paycheck Service	594.30	0.1	6,347.18	0.1
Rent	10,282.00	2.3	98,441.00	2.2
Taxes-Payroll	5,215.72	1.2	27,970.14	0.6
Taxes-Other	21,209.80	4.7	23,149.55	0.5
Sales Tax	0.00	0	34,757.90	0.8
Travel	926.24	0.2	3,486.09	0.1
Utilities	0.00	0	1,486.49	0
Printing & Stationer	1,579.16	0.3	11,743.10	0.3
Office Supply/Expense	1,504.95	0.3	15,948.47	0.4
Office Expense	1,990.73	0.4	7,094.51	0.2
Total General Expenses	379,468.72	83.9	1,701,452.58	37.8
//		22 2		
Total Expenses	404,881.11	89.6	1,929,143.15	42.8
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Current % Year-to-Date %
Net Income (Loss) (270,205.29) 59.8 37,051.15 0.8

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#### BROWARD BUSINESS SERVICES, INC. Balance Sheet UNNUNITED

December 31, 1994

#### ASSETS

Current Assets Cash Cal Fed Cash Bank Atlantic Money Market Account Cash On Hand	9,931.51 40,717.33 202,974.00 150.00
Total Cash	253,772.84
SBP - DMGT A/C Rec Employees E.I.C. Advance	3,665.00 231.72 174.36
Total Receivables	4,071.08
Total Current Assets	257,843.92
Fixed Assets	
Machinery and Equipment Depreciation Allowance	127,447.92 (63,183.56)
Furniture and Fixtures Depreciation Allowance	185,323.20 (141,355.90) 43,967.30
Computer Equipment Depreciation Allowance	1,161,229.46 (542,999.42) 518,230.04
Automobiles Depreciation Allowance	22,677.70 (17,867.77)
	4,609.93

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#### BROWARD BUSINESS SERVICES, INC. Balance Sheet

#### December 31, 1994

Restrictive Covenant Amort Restrict Covenant	54,429.76 (54,429.76)
	0.00
LSHLD Improvement Amortization Allowance	179,569.40 (76,999.77)
	102,969.63
Beepers and Pagers Depreciation Allowance	32,337.20 (32,337.20)
	0.00
Customer Lists Amortization Customer Lists	18,056.31 (18,056.31)
	0.00
Telephone System-Festival Allowance Festival Festival Pay Tel Equip Allow: Fest Pay Tel Equip	106,844.12 (36,291.41) 13,413.95 (5,449.16)
	78,517.50
Total Fixed Assets	912,758.76
Other Assets Goodwill Aquired	10,393.95
Total Other Assets	10,393.95
TOTAL ASSETS	1,180,996.63

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### BROWARD BUSINESS SERVICES, INC. Balance Sheet

#### December 31, 1994

#### Liabilities

Current Liabilities	
Sales Tax Payable	4,997.46
Sales Tax Pay - SBP	292.32
Gross Receipts Tax	1,389.50
Municipal Tax	2,677.56
Federal Excise Tax	642.11
L/P Herman Shooster	12,012.79
M/L Credit Line	60,000.00
L/P Merrill Lynch	60,000.00
Shop By Phone Cust.	11,027.60
Shop By Phone Reserve Acct	28,772.67
briop by those reserve need	20,772.07
Total Current Liabilities	181,812.01
Long Term Liabilities	
Merrill Lynch WCMA Loan	103,969.41
Merrill Lynch	220,000.00
M/L Credit Line	195,000.00
STATE OF THE STATE OF THE CANADA I	**********
Total Long Term Liabilities	518,969.41
A STATE OF THE STA	
Total Liabilities	700,781.42
Capital	
Common Stock	20,000.00
Accumulated Adj Acct	18,156.15
Retained Earnings	281,571.06
Year To Date P&L	160,488.00
E	
Total Capital	480,215.21
Total Liabilities and Capital	1.180,996.63

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	Current	¥	Year-to-Date	9
Income				
Income	283,771.51	64.5	3,143,529.36	62.4
Income-"800" Service	116,265.00		1,551,657.83	30.8
Miscellaneous Income	0.00	0	6.36	0
Income Vending	119.08	0	4,068.92	0.1
Interest Income	2,951.37		5,970.96	0.1
Sales Tax Discount	(167.50)		447.46	0
Income-Festival	23,781.75		230,186.07	4.6
Income-Festival Coin	2,008.80		21,759.46	
Shop By Phone	11,007.25		82,819.42	1.6
Security Loss	0.00		(1,147.76)	0
		: I <del>=</del> //		
Total Income	439,737.26	100.0	5,039,298.08	100.0
Cost Of Goods Sold				
Telephone Service	28,191.30	6.4	287,632.44	5.7
Telco Serv-Festival	6,164.13		69,084.09	
Fest Tel - Commission	21,893.71		21,893.71	0.4
Coin Tel Serv - Festiva	695.07		10,053.70	0.2
Coin Tel Serv - Commiss	300.00		5,307.00	0.1
"800" Service	29,548.87		139,112.26	2.8
Customer's Postage	1,938.32		44,174.77	0.9
"800" Networking	14,520.63	3.3	33,651.25	0.7
Beeper Transmission	9,873.81		173,820.85	3 4
Beeper Costs	5,022.50		74,357.22	1.5
Payroll	211,750.19	48.2	1,765,586.17	35.0
Contract Labor	1,945.83	0.4	10,532.66	0.2
Payroll Festival	3,785.48	0.9	32,631.42	0.6
Elec Parts & Repair	0.00	0	4,929.22	0.1
Payroll Taxes	17,067.40	3.9	148,573.39	2.9
Payroll Taxes Festival	327.44		2,822.60	0.1
P.B. Services	0.00	0	18,098.10	0.4
SBP Credit Reports	50.00	0	354.22	0
Processing Expense	504.14	0.1	9,893.13	0.2
Freight SBP	0.00	0	322.50	0
Shipping Supplies	0.00	0	390.19	0
Vending Purchases	111.70	0	2,954.13	0.1
Cost of Goods Sold	353,690.52	80.4	2,856,175.02	56.7
Gross Profit (Loss)	86,046.74	19.6	2,183,123.06	43.3
1/1/2				

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	Current	*	Year-to-Date	*
Selling Expenses				
Advertising	8,660.00	2.0	86,682.40	1.7
Advertising 800	2,806.45	0.6	66,858.11	1.3
"800" Credit Reports	918.44	0.2	918.44	0
Automobile	(139.82)	0	1,655.15	0
Leased Automobile	436.99	0.1	5,403.94	0.1
Promotion/Food & Liquor	490.89	0.1	6,603.17	0.1
Promotion/Gifts & Flowe	991.60	0.2	1,407.48	0
Promotion/Other	0.00	0	107.34	0
Trade Shows	1,062.67	0.2	18,694.73	0.4
800 Sales Expense	768.80	0.2	27,180.47	0.5
Total Selling Expenses	15,996.02	3.6	215,511.23	4.3

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	Current	*	Year-to-Date	ŧ
General Expenses	7 240 00		00 000 57	1 0
A.D.P. Supplies	7,349.82	1.7	98,022.57	1.9
Processing Expense	286.07	0.1	1,962.45	0
Bank Charges	394.01	0.1	8,050.26	0.2
Beeper Reward	(40.00)	0	170.00	0
Child Care	2,210.80		16,448.66	0.3
Contributions	561.00	0.1	1,279.00	0
Collection Costs	0.00	0	1,115.95	0
Deprec & Amort.	87,453.57	19.9	334,282.57	6.6
Depr -Festival	894.41	0.2	10,684.41	0.2
Depr-Festival Coin	254.16	0.1	2,641.16	0.1
Dues & Subscriptions	360.36	0.1	9,004.46	0.2
Equiptment Leased	2,077.94	0.5	20,785.63	0.4
Employee-Office Expense	2,916.86	0.7	27,214.72	0.5
Interest Expense	5,078.71	1.2	35,172.60	0.7
Insurance	3,221.64		35,886.49	0.7
Insurance Health	12,502.37	2.8	129,168.86	2.6
Legal	5,542.00	1.3	25,548.68	0.5
Accounting	3,000.00	0.7	29,832.00	0.6
Maintenance/Equipment	66.95	0	32,334.71	0.6
Repair/Office	187.98	0	15,135.45	0.3
Repair/Equipment	0.00	0	15,249.57	0.3
Repair/Pager	1,250.18	0.3	19,686.79	0.4
Repair/Festival	1,305.68	0.3	3,168.64	0.1
Messenger/Delivery	3,240.88	0.7	20,708.50	0.4
Miscellaneous	0.00	0	1,099.75	0
Officers Salaries	41,866.90	9.5	434,932.10	8.6
Pension Fund Fees	0.00	0	8,233.88	0.2
Profit Sharing Plan	0.00	0	10,000.00	0.2
Pension Plan	0.00	0	137,520.25	2.7
Postage	8,917.95	2.0	47,058.63	0.9
Paycheck Service	730.85	0.2	9,415.74	0.2
Rent	18,585.34	4.2	177,179.07	3.5
Taxes-Payroll	639.08	0.1	24,495.68	0.5
Taxes-Other	24,836.44	5.6	26,953.51	0.5
Travel	0.00	0	1,096.97	0
Printing & Stationary	719.12	0.2	10,188.37	0.2
Office Supply/Expense	2,059.51	0.5	21,891.45	0.4
Office Expense	100.00	0	3,504.30	0.1
•				
Total General Expenses	238,570.58	54.3	1,807,123.83	35.9
Total Expenses	254,566.60	57.9	2,022,635.06	40.1
Net Income (Loss)	(168,519.86)	38.3	160,488.00	3.2
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#### Broward Business Services Inc Balance Sheet Summarized By Division and Department Vanuallad December 31, 1995

#### Assets

Current Assets	
Cash	170,071.05
Cash Money Markets	262,545.42
Due From Summary	4,284.50
SBP Charges	1,223.47
Total Current Assets	438,124.44
Property, Plant, & Equipment	
Machinery & Equipment	246,789.34
Depreciation Allow	(129,411.76)
Festival Equip Summary	120,258.07
Depreciation Festival	(53,771.67)
EDP	1,529,370.03
Depreciation Allow	(811,646.42)
Furn and Fixtures	251,240.77
Depreciation Allow	(228,540.90)
Leasehold Imprvmnt	179,069.14
Amortization Allow	(95,349.77)
Automobile	22,677.70
Depreciation Allow	(20,867.77)
Total Property, Plant, & Equipment	1,009,816.76
Other Assets	
Good Will	10,393.95
Temporary Account	0.00
Total Other Assets	10,393.95
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Total Assets	1,458,335.15

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#### Broward Business Services Inc Balance Sheet Summarized By Division and Department

#### December 31, 1995

#### Liabilities

Current Liabilities	
Exchange	0.00
Income Tax Wthhld	92.50
FICA Pay	296.36
State Unmplymnt Pay	9.61
Fed Unemploymnt Pay	10.67
Federal Excise Taxes	936.58
	2,262.38
Municipal Taxes	
Gross Receipts	1,145.16
Sales Tax Payable	4,816.34
Credit Union Ex	0.00
401K	11,111.06
Loans Payable	132,012.79
Deposits	54,166.74
Shop By Phone	53,350.44
Total Current Liabilities	260,210.63
Long-Term Liabilities	
Loans Payable	295,000.00
Total Long-Term Liabilities	295,000.00
Total Liabilities	555,210.63
Capital	
Common Stock	20,000.00
Accumulated Adj	48,419.15
YTD P&L	553,134.31
Retained Earnings	281,571.06
Total Capital	903,124.52
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Total Liabilities and Capital	1,458,335.15
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# Broward Business Services Inc Income Statement Summarized By Division and Department Current, YTD, and Ratios 12 Period(s) Ending December 31, 1995

	Current	¥	Year-to-Date	k
Income from Operations				
Answering Service	223,429.16		2,756,760.28	42.6
1-800 Service	498,607.81		3,263,339.92	50.4
Outbound Telemktg	15,991.00		180,465.23	2.8
Festival Telephone Servi	26,697.82			
Interest Income	530.81			0.2
Other Income	110,66		2,269.41	0
22 No 1991 N. M. 1991				
Total Income Operations	765,367.26	100.0	6,478,307.32	100.0
Cost of Goods Sold				
Telephone Service	20,462.66	2.7	270,263.35	4.2
800 Telco Service	32,521.34		287,074.30	4.4
Festival Service	6,294.95		83,670.56	1.3
Pager Service	42,313.99		255,736.23	3.9
Contract Labor	0.00	0	7,796.21	0.1
Inbound Oper Payroll	201,384.01	26.3	1,659,233.20	25.6
800 Payroll Summary	127,780.06	16.7	477,076.60	7.4
Outbound Oper Payroll	10,306.61	1.3	86,663.31	1.3
Fulfillment Payroll	6,669.58	0.9	49,301.68	0.8
Festival Tel Payroll	6,315.19	0.8	56,771.86	0.9
Operations Payroll Tax	16,390.76	2.1	141,565.15	2.2
800 Payroll Tax	11,189.75	1.5	40,758.06	0.6
Outbound Payroll Tax	879.30		7,205.87	0.1
Fulfillment Payroll Tax	513.54	0.1	3,996.55	0.1
Festival Payroll Tax	539.50		4,801.65	0.1
Shipping	266.88	0	4,252.81	0.1
Postage	(33,444.34)	4.4	68,785.02	1.1
CC Processing	1,911.22	0.2	13,839.52	0.2
Credit Reporting	0.00	0	0.00	0
Vending Purchases	0.00	0	971.62	0
Palm Beach Services	0.00	0	10,858.86	0.2
Total Cost Goods Sold	452,295.00	59.1	3,530,622.41	54.5
		Contract that		N2 12
Gross Profit	313,072.26	40.9	2,947,684.91	45.5

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# Broward Business Services Inc Income Statement Summarized By Division and Department Current, YTD, and Ratios 12 Period(s) Ending December 31, 1995

Advertising 13,047.47 1.7 122,847.11 1.9 Credit Reports Summary 59.01 0 2,972.58 0 Trade Shows 767.74 0.1 29,905.70 0.5 Sales Payroll 28,814.47 3.8 172,808.52 2.7 Sales Payroll Tax 2,212.64 0.3 13,874.95 0.2 Commission 26,316.64 3.4 84,921.96 1.3 Promotion 1,089.85 0.1 12,781.73 0.2  Total Selling Expenses 72,307.82 9.4 440,112.55 6.8  Operating Expenses Bank Charges 3,400.75 0.4 12,606.90 0.2 Beeper Reward 50.00 0 215.00 0 Child Care 1,945.10 0.3 20,940.62 0.3 Contributions 6,550.00 0.9 11,550.00 0.2 Collections 1,40.00 0 4,711.74 0.1 Depreciatn Amrt 125,510.03 16.4 442,413.10 6.8 Dues Subscriptns 464.53 0.1 5,168.10 0.1 Leased Equipmnt 4,142.85 0.5 46,161.30 0.7 Interest Expense 3,906.59 0.5 51,965.07 0.8 Insurance 16,341.97 2.1 188,159.25 2.9 Prof Services Summary 4,777.46 0.6 43,026.04 0.7 Bookkeeping Services 1,235.70 0.2 9,385.61 0.1 Pepairs & Maint 7,754.09 1.0 94,227.43 1.5 Office Maintenance Labor 2,846.69 0.4 23,027.02 0.4 Messenger & Delivery 293.40 0 2,832.88 0 Officers Payroll Tax 765.75 0.1 23,588.84 0.4 Miscellaneous 200.00 0 2,660.00 3 Pension Fund Pees 4,330.00 0.6 24,963.78 0.4 Auto Expense 10,640.49 1.4 69,707.85 1.1 Travel (20,23.9 0.1 1,510.80 0.2 14,171.03 0.2 Child Care (20,23.9 0.1 1,373.82 0.2 Child Care (20,23.9 0.1 1,374.9		Current	*	Year-to-Date	¥
Advertising 13,047.47 1.7 122,847.11 1.9 Credit Reports Summary 59.01 0 2,972.58 0   Trade Shows 767.74 0.1 29,905.70 0.5   Sales Payroll 28,814.47 3.8 172,808.52 2.7   Sales Payroll Tax 2,212.64 0.3 13,874.95 0.2   Commission 26,316.64 3.4 84,921.96 1.3   Promotion 1,089.85 0.1 12,781.73 0.2   Total Selling Expenses 72,307.82 9.4 440,112.55 6.8    Operating Expenses   Bank Charges 3,400.75 0.4 12,606.90 0.2   Beeper Reward 50.00 0 215.00 0 0   Child Care 1,945.10 0.3 20,940.62 0.3   Contributions 6,550.00 0.9 11,550.00 0.2   Collections 140.00 0 4,711.74 0.1   Depreciath Amrt 125,510.03 16.4 442,413.10 6.8   Dues Subscriptns 464.53 0.1 5,168.10 0.1   Leased Equipmnt 4,142.85 0.5 46,161.30 0.7   Interest Expense 13,906.59 0.5 51,965.07 0.8   Insurance 16,341.97 2.1 188,159.25 2.9   Prof Services Summary 4,777.46 0.6 43,026.04 0.7   Bookkeeping Services 1,235.70 0.2 9,385.61 0.1   Pepairs & Maint 7,754.09 1.0 94,227.43 1.5   Office Maintenance Labor 2,846.69 0.4 23,027.02 0.4   Officer Salaries 44,435.00 5.8 453,079.00 7.0   Officers Payroll Tax 200.24 0 1,881.37 0   Pension Fund Pees 4,330.00 0.6 24,963.78 0.4   Miscellaneous 200.00 0 21,666.00 0.3   Pension Fund Pees 4,330.00 0.6 24,963.78 0.4   Office Expense 3,970.08 0.5 37,147.97 0.6   Rent 200.00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Selling Expenses				
Trade Shows 767.74 0.1 29,905.70 0.5 Sales Payroll 28,814.47 3.8 172,808.52 2.7 Sales Payroll Tax 2,212.64 0.3 13,874.95 0.2 Commission 26,316.64 3.4 84,921.96 1.3 Promotion 1,089.85 0.1 12,781.73 0.2 Total Selling Expenses 72,307.82 9.4 440,112.55 6.8 Sales Payroll Tax 50.00 0 215		13.047.47	1.7	122,847.11	1.9
Trade Shows Sales Payroll Sales Payroll Sales Payroll Tax					
Sales Payroll 28,814,47 3.8 172,808,52 2.7 Sales Payroll Tax 2,212.64 0.3 13,874,95 0.2 Commission 26,316.64 3.4 84,921.96 1.3 Promotion 1,089.85 0.1 12,781.73 0.2 Total Selling Expenses 72,307.82 9.4 440,112.55 6.8 Operating Expenses 8 Bank Charges 3,400.75 0.4 12,606.90 0.2 Beeper Reward 50.00 0 215.00 0 Child Care 1,945.10 0.3 20,940.62 0.3 Contributions 6,550.00 0.9 11,550.00 0.2 Collections 140.00 0 4,711.74 0.1 Depreciatn Amrt 125,510.03 16.4 442,413.10 6.8 Dues Subscriptns 464.53 0.1 5,168.10 0.1 Leased Equipmnt 4,142.85 0.5 46,161.30 0.7 Interest Expense 3,906.59 0.5 51,965.07 0.8 Insurance 16,341.97 2.1 188,159.25 2.9 Prof Services Summary 4,777.46 0.6 43,026.04 0.7 Bookkeeping Services 1,235.70 0.2 9,385.61 0.1 Sepairs & Maint 7,754.09 1.0 94,227.43 1.5 Office Maintenance Labor 2,846.69 0.4 23,027.02 0.4 Office Maintenance Labor 2,846.69 0.4 23,027.02 0.4 Officer Salaries 44,435.00 5.8 453,079.00 7.0 Officer Salaries 40,435.00 5.8 453,079.00 7.0 Office Expense 3,970.08 0.5 37,147.97 0.6 Rent 20,375.67 2.7 230,384.04 3.6 0.6 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0					
Sales Payroll Tax					
Commission         26,316.64         3.4         84,921.96         1.3           Promotion         1,089.85         0.1         12,781.73         0.2           Total Selling Expenses         72,307.82         9.4         440,112.55         6.8           Operating Expenses         8         3,400.75         0.4         12,606.90         0.2           Beeper Reward         50.00         0         215.00         0           Contributions         6,550.00         0.9         11,550.00         0.2           Contributions         6,550.00         0.9         11,550.00         0.2           Collections         140.00         0         4,711.74         0.1           Dues Subscriptns         464.53         0.1         5,168.10         0.1           Leased Equipmnt         4,142.85         0.5         46,161.30         0.7           Interest Expense         3,906.59         0.5         51,965.07         0.8           Insurance         16,341.97         2.1         188,159.25         2.9           Prof Services Summary         4,777.46         0.6         43,026.04         0.7           Bookkeeping Services         1,235.70         0.2         9,385.61         0.1<					
Promotion					
Operating Expenses         72,307.82         9.4         440,112.55         6.8           Operating Expenses         Bank Charges         3,400.75         0.4         12,606.90         0.2           Beeper Reward         50.00         0         215.00         0           Child Care         1,945.10         0.3         20,940.62         0.3           Contributions         6,550.00         0.9         11,550.00         0.2           Collections         140.00         0         4,711.74         0.1           Depreciatn Amrt         125,510.03         16.4         442,413.10         6.8           Dues Subscriptns         464.53         0.1         5,168.10         0.1           Leased Equipmnt         4,142.85         0.5         46,161.30         0.7           Interest Expense         3,906.59         0.5         51,965.07         0.8           Insurance         16,341.97         2.1         188,159.25         2.9           Prof Services Summary         4,777.46         0.6         43,026.04         0.7           Bookkeeping Services         1,235.70         0.2         9,385.61         0.1           Repairs & Maint         7,754.09         1.0         94,227.43 <td></td> <td></td> <td></td> <td></td> <td></td>					
Deprating Expenses   Bank Charges   3,400.75   0.4   12,606.90   0.2	FIOMOCION	1,009.03	0.1		0.2
Bank Charges Beeper Reward	Total Selling Expenses	72,307.82	9.4	440,112.55	6.8
Bank Charges Beeper Reward	Operating Expenses				
Beeper Reward         50.00         0         215.00         0           Child Care         1,945.10         0.3         20,940.62         0.3           Contributions         6,550.00         0.9         11,550.00         0.2           Collections         140.00         0         4,711.74         0.1           Depreciatn Amrt         125,510.03         16.4         442,413.10         6.8           Dues Subscriptns         464.53         0.1         5,168.10         0.1           Leased Equipmnt         4,142.85         0.5         46,161.30         0.7           Interest Expense         3,906.59         0.5         51,965.07         0.8           Insurance         16,341.97         2.1         188,159.25         2.9           Prof Services Summary         4,777.46         0.6         43,026.04         0.7           Bookkeeping Services         1,235.70         0.2         9,385.61         0.1           Sepairs & Maint         7,754.09         1.0         94,227.43         1.5           Office Maintenance Labor         2,846.69         0.4         23,027.02         0.4           Officer Maint Payroll Tax         220.24         0         1,881.37         0		3.400.75	0.4	12,606.90	0.2
Child Care					
Contributions 6,550.00 0.9 11,550.00 0.2 Collections 140.00 0 4,711.74 0.1 Depreciatn Amrt 125,510.03 16.4 442,413.10 6.8 Dues Subscriptns 464.53 0.1 5,168.10 0.1 Leased Equipmnt 4,142.85 0.5 46,161.30 0.7 Interest Expense 3,906.59 0.5 51,965.07 0.8 Insurance 16,341.97 2.1 188,159.25 2.9 Prof Services Summary 4,777.46 0.6 43,026.04 0.7 Bookkeeping Services 1,235.70 0.2 9,385.61 0.1 Pepairs & Maint 7,754.09 1.0 94,227.43 1.5 Office Maintenance Labor 2,846.69 0.4 23,027.02 0.4 Ofc Maint Payroll Tax 220.24 0 1,881.37 0 Messenger & Delivery 293.40 0 2,832.88 0 Officer Salaries 44,435.00 5.8 453,079.00 7.0 Officer Payroll Tax 765.75 0.1 23,588.84 0.4 Miscellaneous 200.00 0 21,666.00 0.3 Pension Fund 0.00 0 21,666.00 0.3 Pension Fund 692.01 0.1 13,737.82 0.2 Supplies 10,640.49 1.4 69,707.85 1.1 Office Expense 3,970.08 0.5 37,147.97 0.6 Rent 20,375.67 2.7 230,384.04 3.6 Auto Expense 655.01 0.1 5,697.36 0.1 Travel 1,510.80 0.2 14,171.03 0.2 Utilities 0.00 0 34,186.39 0.5					1000000
Collections Depreciatn Amrt Depreciatn Amrt Depreciatn Amrt Dues Subscriptns Leased Equipmnt Leased Equipmnt Interest Expense Insurance Prof Services Summary Hoffice Maintenance Labor Office Maintenance Labor Office Maint Payroll Tax Descense Des					
Depreciatn Amrt         125,510.03         16.4         442,413.10         6.8           Dues Subscriptns         464.53         0.1         5,168.10         0.1           Leased Equipmnt         4,142.85         0.5         46,161.30         0.7           Interest Expense         3,906.59         0.5         51,965.07         0.8           Insurance         16,341.97         2.1         188,159.25         2.9           Prof Services Summary         4,777.46         0.6         43,026.04         0.7           Bookkeeping Services         1,235.70         0.2         9,385.61         0.1           Pepairs & Maint         7,754.09         1.0         94,227.43         1.5           Office Maintenance Labor         2,846.69         0.4         23,027.02         0.4           Off Maint Payroll Tax         202.24         0         1,881.37         0           Messenger & Delivery         293.40         0         2,832.88         0           Officers Salaries         44,435.00         5.8         453,079.00         7.0           Officers Payroll Tax         765.75         0.1         23,588.84         0.4           Miscellaneous         0.0         0         200.00			100000000000000000000000000000000000000		
Dues Subscriptns         464.53         0.1         5,168.10         0.1           Leased Equipmnt         4,142.85         0.5         46,161.30         0.7           Interest Expense         3,906.59         0.5         51,965.07         0.8           Insurance         16,341.97         2.1         188,159.25         2.9           Prof Services Summary         4,777.46         0.6         43,026.04         0.7           Bookkeeping Services         1,235.70         0.2         9,385.61         0.1           Pepairs & Maint         7,754.09         1.0         94,227.43         1.5           Office Maintenance Labor         2,846.69         0.4         23,027.02         0.4           Ofc Maint Payroll Tax         220.24         0         1,881.37         0           Messenger & Delivery         293.40         0         2,832.88         0           Officer Salaries         4,435.00         5.8         453,079.00         7.0           Officers Payroll Tax         765.75         0.1         23,588.84         0.4           Miscellaneous         200.00         0         21,666.00         0.3           Pension Fund         0.00         0         6,202.39         0.1 </td <td></td> <td></td> <td></td> <td></td> <td></td>					
Leased Equipmnt					
Interest Expense 3,906.59 0.5 51,965.07 0.8 Insurance 16,341.97 2.1 188.159.25 2.9 Prof Services Summary 4,777.46 0.6 43,026.04 0.7 Bookkeeping Services 1,235.70 0.2 9,385.61 0.1 Pepairs & Maint 7,754.09 1.0 94,227.43 1.5 Office Maintenance Labor 2,846.69 0.4 23,027.02 0.4 Ofc Maint Payroll Tax 220.24 0 1,881.37 0 Messenger & Delivery 293.40 0 2,832.88 0 Officer Salaries 44,435.00 5.8 453,079.00 7.0 Officers Payroll Tax 765.75 0.1 23,588.84 0.4 Miscellaneous 200.00 0 200.00 0 Pension Fund 0.00 0 21,666.00 0.3 Pension Fund 6.00 0 0 21,666.00 0.3 Pension Fund 6.00 0 0 6,202.39 0.1 Postage 15,735.52 2.1 54,739.15 0.8 Printing 692.01 0.1 13,737.82 0.2 Supplies 10,640.49 1.4 69,707.85 1.1 Office Expense 3,970.08 0.5 37,147.97 0.6 Rent 20,375.67 2.7 230,384.04 3.6 Auto Expense 655.01 0.1 5,697.36 0.1 Travel 1,510.80 0.2 14,171.03 0.2 Utilities 0.00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0					
Insurance					
Prof Services Summary         4,777.46         0.6         43,026.04         0.7           Bookkeeping Services         1,235.70         0.2         9,385.61         0.1           Pepairs & Maint         7,754.09         1.0         94,227.43         1.5           Office Maintenance Labor         2,846.69         0.4         23,027.02         0.4           Ofc Maint Payroll Tax         220.24         0         1,881.37         0           Messenger & Delivery         293.40         0         2,832.88         0           Officer Salaries         44,435.00         5.8         453,079.00         7.0           Officers Payroll Tax         765.75         0.1         23,588.84         0.4           Miscellaneous         200.00         0         200.00         0           Pension Fund         0.00         0         21,666.00         0.3           Pension Fund Fees         4,330.00         0.6         24,963.78         0.4           401K Expense         0.00         0         6,202.39         0.1           Postage         15,735.52         2.1         54,739.15         0.8           Printing         692.01         0.1         13,737.82         0.2					
Bookkeeping Services       1,235.70       0.2       9,385.61       0.1         Pepairs & Maint       7,754.09       1.0       94,227.43       1.5         Office Maintenance Labor       2,846.69       0.4       23,027.02       0.4         Ofc Maint Payroll Tax       220.24       0       1,881.37       0         Messenger & Delivery       293.40       0       2,832.88       0         Officer Salaries       44,435.00       5.8       453,079.00       7.0         Officers Payroll Tax       765.75       0.1       23,588.84       0.4         Miscellaneous       200.00       0       200.00       0         Pension Fund       0.00       0       21,666.00       0.3         Pension Fund Fees       4,330.00       0.6       24,963.78       0.4         401K Expense       0.00       0       6,202.39       0.1         Postage       15,735.52       2.1       54,739.15       0.8         Printing       692.01       0.1       13,737.82       0.2         Supplies       10,640.49       1.4       69,707.85       1.1         Office Expense       655.01       0.1       5,697.36       0.1 <t< td=""><td></td><td></td><td></td><td></td><td></td></t<>					
Repairs & Maint       7,754.09       1.0       94,227.43       1.5         Office Maintenance Labor       2,846.69       0.4       23,027.02       0.4         Ofc Maint Payroll Tax       220.24       0       1,881.37       0         Messenger & Delivery       293.40       0       2,832.88       0         Officer Salaries       44,435.00       5.8       453,079.00       7.0         Officers Payroll Tax       765.75       0.1       23,588.84       0.4         Miscellaneous       200.00       0       200.00       0         Pension Fund       0.00       0       21,666.00       0.3         Pension Fund Fees       4,330.00       0.6       24,963.78       0.4         401K Expense       0.00       0       6,202.39       0.1         Postage       15,735.52       2.1       54,739.15       0.8         Printing       692.01       0.1       13,737.82       0.2         Supplies       10,640.49       1.4       69,707.85       1.1         Office Expense       3,970.08       0.5       37,147.97       0.6         Rent       20,375.67       2.7       230,384.04       3.6         Auto Exp					
Office Maintenance Labor       2,846.69       0.4       23,027.02       0.4         Ofc Maint Payroll Tax       220.24       0       1,881.37       0         Messenger & Delivery       293.40       0       2,832.88       0         Officer Salaries       44,435.00       5.8       453,079.00       7.0         Officers Payroll Tax       765.75       0.1       23,588.84       0.4         Miscellaneous       200.00       0       200.00       0         Pension Fund       0.00       0       21,666.00       0.3         Pension Fund Fees       4,330.00       0.6       24,963.78       0.4         401K Expense       0.00       0       6,202.39       0.1         Postage       15,735.52       2.1       54,739.15       0.8         Printing       692.01       0.1       13,737.82       0.2         Supplies       10,640.49       1.4       69,707.85       1.1         Office Expense       3,970.08       0.5       37,147.97       0.6         Rent       20,375.67       2.7       230,384.04       3.6         Auto Expense       655.01       0.1       5,697.36       0.1         Travel					
Ofc Maint Payroll Tax       220.24       0       1,881.37       0         Messenger & Delivery       293.40       0       2,832.88       0         Officer Salaries       44,435.00       5.8       453,079.00       7.0         Officers Payroll Tax       765.75       0.1       23,588.84       0.4         Miscellaneous       200.00       0       200.00       0         Pension Fund       0.00       0       21,666.00       0.3         Pension Fund Fees       4,330.00       0.6       24,963.78       0.4         401K Expense       0.00       0       6,202.39       0.1         Postage       15,735.52       2.1       54,739.15       0.8         Printing       692.01       0.1       13,737.82       0.2         Supplies       10,640.49       1.4       69,707.85       1.1         Office Expense       3,970.08       0.5       37,147.97       0.6         Rent       20,375.67       2.7       230,384.04       3.6         Auto Expense       655.01       0.1       5,697.36       0.1         Travel       1,510.80       0.2       14,171.03       0.2         Utilities       0.00 <td>얼마 (i) 프랑스 (i) 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1</td> <td></td> <td></td> <td></td> <td></td>	얼마 (i) 프랑스 (i) 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1				
Messenger & Delivery       293.40       0       2,832.88       0         Officer Salaries       44,435.00       5.8       453,079.00       7.0         Officers Payroll Tax       765.75       0.1       23,588.84       0.4         Miscellaneous       200.00       0       200.00       0         Pension Fund       0.00       0       21,666.00       0.3         Pension Fund Fees       4,330.00       0.6       24,963.78       0.4         401K Expense       0.00       0       6,202.39       0.1         Postage       15,735.52       2.1       54,739.15       0.8         Printing       692.01       0.1       13,737.82       0.2         Supplies       10,640.49       1.4       69,707.85       1.1         Office Expense       3,970.08       0.5       37,147.97       0.6         Rent       20,375.67       2.7       230,384.04       3.6         Auto Expense       655.01       0.1       5,697.36       0.1         Travel       1,510.80       0.2       14,171.03       0.2         Utilities       0.00       0       0.00       0         Taxes Other       0.00       0 </td <td></td> <td></td> <td></td> <td></td> <td></td>					
Officer Salaries					100
Officers Payroll Tax       765.75       0.1       23,588.84       0.4         Miscellaneous       200.00       0       200.00       0         Pension Fund       0.00       0       21,666.00       0.3         Pension Fund Fees       4,330.00       0.6       24,963.78       0.4         401K Expense       0.00       0       6,202.39       0.1         Postage       15,735.52       2.1       54,739.15       0.8         Printing       692.01       0.1       13,737.82       0.2         Supplies       10,640.49       1.4       69,707.85       1.1         Office Expense       3,970.08       0.5       37,147.97       0.6         Rent       20,375.67       2.7       230,384.04       3.6         Auto Expense       655.01       0.1       5,697.36       0.1         Travel       1,510.80       0.2       14,171.03       0.2         Utilities       0.00       0       0.00       0         Tuttion/Seminars       2,595.00       0.3       6,345.00       0.1         Taxes Other       0.00       0       34,186.39       0.5					
Miscellaneous       200.00       0       200.00       0         Pension Fund       0.00       0       21,666.00       0.3         Pension Fund Fees       4,330.00       0.6       24,963.78       0.4         401K Expense       0.00       0       6,202.39       0.1         Postage       15,735.52       2.1       54,739.15       0.8         Printing       692.01       0.1       13,737.82       0.2         Supplies       10,640.49       1.4       69,707.85       1.1         Office Expense       3,970.08       0.5       37,147.97       0.6         Rent       20,375.67       2.7       230,384.04       3.6         Auto Expense       655.01       0.1       5,697.36       0.1         Travel       1,510.80       0.2       14,171.03       0.2         Utilities       0.00       0       0.00       0         Tuition/Seminars       2,595.00       0.3       6,345.00       0.1         Taxes Other       0.00       0       34,186.39       0.5					
Pension Fund       0.00       0       21,666.00       0.3         Pension Fund Fees       4,330.00       0.6       24,963.78       0.4         401K Expense       0.00       0       6,202.39       0.1         Postage       15,735.52       2.1       54,739.15       0.8         Printing       692.01       0.1       13,737.82       0.2         Supplies       10,640.49       1.4       69,707.85       1.1         Office Expense       3,970.08       0.5       37,147.97       0.6         Rent       20,375.67       2.7       230,384.04       3.6         Auto Expense       655.01       0.1       5,697.36       0.1         Travel       1,510.80       0.2       14,171.03       0.2         Utilities       0.00       0       0.00       0         Taxes Other       0.00       0       34,186.39       0.5					
Pension Fund Fees       4,330.00       0.6       24,963.78       0.4         401K Expense       0.00       0       6,202.39       0.1         Postage       15,735.52       2.1       54,739.15       0.8         Printing       692.01       0.1       13,737.82       0.2         Supplies       10,640.49       1.4       69,707.85       1.1         Office Expense       3,970.08       0.5       37,147.97       0.6         Rent       20,375.67       2.7       230,384.04       3.6         Auto Expense       655.01       0.1       5,697.36       0.1         Travel       1,510.80       0.2       14,171.03       0.2         Utilities       0.00       0       0.00       0         Tuition/Seminars       2,595.00       0.3       6,345.00       0.1         Taxes Other       0.00       0       34,186.39       0.5					1000
401K Expense       0.00       0       6,202.39       0.1         Postage       15,735.52       2.1       54,739.15       0.8         Printing       692.01       0.1       13,737.82       0.2         Supplies       10,640.49       1.4       69,707.85       1.1         Office Expense       3,970.08       0.5       37,147.97       0.6         Rent       20,375.67       2.7       230,384.04       3.6         Auto Expense       655.01       0.1       5,697.36       0.1         Travel       1,510.80       0.2       14,171.03       0.2         Utilities       0.00       0       0.00       0         Tuition/Seminars       2,595.00       0.3       6,345.00       0.1         Taxes Other       0.00       0       34,186.39       0.5					
Postage 15,735.52 2.1 54,739.15 0.8 Printing 692.01 0.1 13,737.82 0.2 Supplies 10,640.49 1.4 69,707.85 1.1 Office Expense 3,970.08 0.5 37,147.97 0.6 Rent 20,375.67 2.7 230,384.04 3.6 Auto Expense 655.01 0.1 5,697.36 0.1 Travel 1,510.80 0.2 14,171.03 0.2 Utilities 0.00 0 0.00 0 Tuition/Seminars 2,595.00 0.3 6,345.00 0.1 Taxes Other 0.00 0 34,186.39 0.5					
Printing       692.01       0.1       13,737.82       0.2         Supplies       10,640.49       1.4       69,707.85       1.1         Office Expense       3,970.08       0.5       37,147.97       0.6         Rent       20,375.67       2.7       230,384.04       3.6         Auto Expense       655.01       0.1       5,697.36       0.1         Travel       1,510.80       0.2       14,171.03       0.2         Utilities       0.00       0       0.00       0         Tuition/Seminars       2,595.00       0.3       6,345.00       0.1         Taxes Other       0.00       0       34,186.39       0.5					
Supplies       10,640.49       1.4       69,707.85       1.1         Office Expense       3,970.08       0.5       37,147.97       0.6         Rent       20,375.67       2.7       230,384.04       3.6         Auto Expense       655.01       0.1       5,697.36       0.1         Travel       1,510.80       0.2       14,171.03       0.2         Utilities       0.00       0       0.00       0         Tuition/Seminars       2,595.00       0.3       6,345.00       0.1         Taxes Other       0.00       0       34,186.39       0.5					
Office Expense       3,970.08       0.5       37,147.97       0.6         Rent       20,375.67       2.7       230,384.04       3.6         Auto Expense       655.01       0.1       5,697.36       0.1         Travel       1,510.80       0.2       14,171.03       0.2         Utilities       0.00       0       0.00       0         Tuition/Seminars       2,595.00       0.3       6,345.00       0.1         Taxes Other       0.00       0       34,186.39       0.5					
Rent     20,375.67     2.7     230,384.04     3.6       Auto Expense     655.01     0.1     5,697.36     0.1       Travel     1,510.80     0.2     14,171.03     0.2       Utilities     0.00     0     0.00     0       Tuition/Seminars     2,595.00     0.3     6,345.00     0.1       Taxes Other     0.00     0     34,186.39     0.5					
Auto Expense 655.01 0.1 5,697.36 0.1 Travel 1,510.80 0.2 14,171.03 0.2 Utilities 0.00 0 0.00 0 Tuition/Seminars 2,595.00 0.3 6,345.00 0.1 Taxes Other 0.00 0 34,186.39 0.5	- (프로그램 10 10 10 10 10 10 10 10 10 10 10 10 10				
Travel 1,510.80 0.2 14,171.03 0.2 Utilities 0.00 0 0.00 0 Tuition/Seminars 2,595.00 0.3 6,345.00 0.1 Taxes Other 0.00 0 34,186.39 0.5					
Utilities       0.00       0       0.00       0         Tuition/Seminars       2,595.00       0.3       6,345.00       0.1         Taxes Other       0.00       0       34,186.39       0.5					
Tuition/Seminars 2,595.00 0.3 6,345.00 0.1 Taxes Other 0.00 0 34,186.39 0.5					
Taxes Other 0.00 0 34,186.39 0.5			00.1 % 1.55		
Total Operating Expense 285,484.73 37.3 1,954,088.05 30.2					
Total Operating Expense 285,484.73 37.3 1,954,088.05 30.2					
	Total Operating Expense	285,484.73	37.3	1,954,088.05	30.2

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Hernan Shorten CEO

## Broward Business Services Inc Income Statement Summarized By Division and Department Current, YTD, and Ratios 12 Period(s) Ending December 31, 1995

	Current %	Year-to-Date %
Net Income (Loss)	(44,720.29) 5.8	553,134.31 8.5
		********

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#### List of Officers:

Herman Shooster - Chief Executive Officer

Dorothy Shooster - Co-founder (Emeritus)

Stephen Shooster - President and Chief Information Officer

Michael Shooster - Vice President and Chief Financial Officer

Wendy Shooster Leuchter - Vice President and Chief of Marketing and Operations

Frank Shooster - General Counsel

#### Technical Capabilities

Stephen Shooster: Chief Informations Officer: 15 years experience of telephony and computer/telephony intergration

Kevin Ogle: PBX Manager Glenn Jones: Network Manager Todd Wanderman: Network Engineer Mike Yasechko: Network Engineer

Mike Smith: Technician

### Capabilities of Department:

Certified in Northern Telecom, option 21C -81C
Centeral office technician.
Siemens Stromberg, Carlson Central office technician
Equipment Tester,
Network installer at AT&T
Major PBX certifications
MITEL Incorporated....systems engineer. Certified under Mite<sup>1</sup> Sx 200
digital sx50 digital
Computer Teleph my Integration Networking.

### LIVE TELEMESSAGING

STANDARD

\$35 00/50 CALLS/ 50 ADDITIONAL

\$45 00/100 CALLS/.25 ADDITIONAL.

\$75.00/150 CALLS/.35 ADDITIONAL

\$100 00/200 CALLS/.35 ADDITIONAL.

\$150.00/300CALLS/.50 ADDITIONAL

CUSTOMIZED

\$60.00/100 MINUTES/.60 ADDITIONAL

### OPTIONS

FAX SERVICE

\$15.00 PER + WKS

MESSAGE RELAY

\$10.00 PER 4 WKS

PRE-ANNOUNCEMENT

\$10 00 PER 4 WKS

COPYBACK DELIVERY

\$28.00 PER 4 WKS

### ALPHA SERVICES

ALPHA DISPATCH (INCLUDING PAGER AIRTIME)

\$29,95/25 CALLS/ 50 ADDITIONAL

ALPHA EXPRESS

\$24.95/25 CALLS/ 50 ADDITIONAL

(INCLUDING PAGER AIRTIME)