NANCY B. WHITE General Attorney

BellSouth Telecommunications, Inc. 150 South Monroe Street Room 400 Tallahassee, Florida 32301 (404)335-0710

ORIGINAL FILE COPY

November 5, 1996

Mrs. Blanca S. Bayo Director, Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399

RE: Docket No. 961150-TP

Dear Mrs. Bayo:

Enclosed are an original and fifteen copies of BellSouth Telecommunications, Inc.'s Request for Confidential Classification and Motion for Permanent Protective Order. Please file these documents in the captioned docket.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served on the parties shown on the attached Certificate of Service.

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DOCUMENT NUMBER-DATE

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FPSC-RECORDS/REPORTING

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FPSC-RECORDS/REPORTING

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Petition by Sprint
Communications Company
L.P. for Arbitration of
Interconnection with BellSouth
Telecommunications, Inc.
Under the Telecommunications
Act of 1996

FRE COPY

Docket No.: 961150-TP

Filed: November 5, 1996

BELLSOUTH TELECOMMUNICATIONS, INC.'S REQUEST FOR CONFIDENTIAL CLASSIFICATION AND MOTION FOR PERMANENT PROTECTIVE ORDER

COMES NOW BellSouth Telecommunications, Inc. ("BellSouth"),
pursuant to Rule 25-22.006, Florida Administrative Division Code, and
files its Request for Confidential Classification and Motion for
Permanent Protective Order for the Exhibits to the direct testimony
of Daonne Caldwell filed on October 15, 1996 in Docket 961150-TP.

- 1. BellSouth is filing its Request for Confidential Classification for the Caldwell Exhibits because it deems the information requested to be confidential and proprietary business information in that it reflects cost studies of various unbundled elements, such as loops and ports. Since competitors who will offer local services can use this information as a resource, disclosure of this information would impair BellSouth's ability to compete.
- 2. BellSouth has appended to this Request for Confidential Classification as Attachment A a listing showing the location in the response of the information designated by BellSouth as confidential.
- Appended hereto in an envelope designated as Attachment B
 is one copy of the exhibit with the confidential information deleted.
- 4. Attached as Attachment C is a sealed envelope containing one copy of the exhibit with the material which is confidential and

DOCUMENT NUMBER-DATE

proprietary. Copies of Attachment C are not being served on the other parties in this proceeding.

- Regarding Caldwell's Exhibits, this information is 5. entitled to proprietary confidential classification for the following reasons. The documents contain actual unit cost information for discrete cost elements. Public disclosure of this information would provide BellSouth's competitors with an advantage in that they would know the price or rate below which BellSouth could not provide the service. The data is valuable to competitors and potential competitors in formulating strategic plans for entry, pricing, marketing, and overall business strategies concerning access services. This same information on competitors is not available to BellSouth. This information is valuable and is used by BellSouth in conducting its business. Section 364.183(e), Florida Statutes, expressly considers as proprietary confidential business information any information relating to competitive business of the provider. The information contained in Caldwell's Exhibits, as more specifically described above, meets the statutory criteria, and should therefore be afforded confidential classification.
- 6. BellSouth has treated and intends to continue to treat the material for which confidential classification is sought as private, and this information has not been generally disclosed.

WHEREFORE, based on the foregoing, BellSouth moves the Commission to enter an order declaring the information described above and contained in the indicated portions of the Caldwell

Exhibits to be confidential proprietary business information, and thus not subject to public disclosure.

Respectfully submitted this 5th day of November, 1996.

BELLSOUTH TELECOMMUNICATIONS, INC.

ROBERT G. BEATTY

J. PHILLIP CARVER

c/o Nancy Sims
150 South Monroe Street, Suite 400
Tallahassee, Florida 32301

R. DOUGLAS LACKEY

(305) 347-5555

NANCY B. WHITE 675 W. Peachtree Street Suite 4300

Atlanta, Georgia 30375 (404) 335-0710

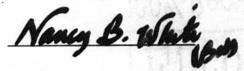
CERTIFICATE OF SERVICE DOCKET NO. 961150-TP

I HEREBY CERTIFY that a true and correct copy of the foregoing was served by Federal Express this 5th day of November, 1996 to the following:

Benjamin W. Fincher 3100 Cumberland Circle, #802 Atlanta, Georgia 30339 (404) 649-5144

Staff Counsel
Florida Public Service
Commission
Division of Legal Services
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

C. Everett Boyd, Jr. ERVIN, VARN, JACOBS & ERVIN 305 South Gadsden Street P.O. Drawer 1170 (32302) Tallahassee, FL 32301 (904) 224-9135



ATTACHMENT A Request for Confidential Classification Page 1 11/05/96

ATTACHMENT A

FPSC DOCKET 961150-TP

EXHIBITS FILED WITH DIRECT TESTIMONY OF D. CALDWELL FILED 10/15/96

Explanation of Proprietary Information

This information reflects cost information and vendor-specific competitive information which reflects BellSouth's total element long run incremental cost of providing service on a going forward basis. Public disclosure of this information would provide BellSouth's competitors with an advantage in that they would know the price or rate below which BellSouth could not provide the service. The cost data is valuable to competitors and potential competitors in formulating plans for entry, pricing, marketing and overall business strategies. This same information on competitors is not available to BellSouth. This information is valuable, it is used by BellSouth in conducting its business and BellSouth strives to keep it secret.. Therefore, it is a trade secret which should be classified as proprietary, confidential business information exempt from the Open Records Act pursuant to Section 364.183 Florida Statutes.

LOCATION OF THE PROPRIETARY INFORMATION

PAGE NO.

LINE/COL. NO.

Direct Access to Directory Assistance Service

Workpaper 2, Page 1&2 Workpaper 3, Page 1 Page 2

Line 13

Lines 10-14, 24-27, 29-32, 53,54 Lines 10,12, 21-23, 25-27, 46

Unbundled Loops

Tab D

Col. In-plant Factor; Lines 25, 28,

Tab D, Page 2

31, 34 Lines 5, 8

Tab E, Page 1

Cols. Unit Inv/Totalinv; Lines 2-6, 8-12, 14-18, 20-24, 26-30, 32-36, 38-41 Cols. Unit Inv/Totalinv; Lines 1, 3-7,9-13,

Page 2

15-19, 21-25, 27-31, 33-37, 39-41

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PAGE NO.

Tab E, Page 3

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Tab F

Tab G, Page 2, 4

Page 3

Section 7

Input Table, Page 1

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Cols. Unit Inv/Totalinv; Lines 1, 2, 4-8, 10-14, 16-20, 22-26, 28-32, 34-38, 40, 41 Cols. Unit Inv/Totalinv; Lines 1-3, 5-9,

11-15, 17-21, 23-27, 29-33, 35-39, 41

Cols. Unit Inv/Totalinv; Lines 1-15, 20-24,

26-30, 32-36, 38, 39

Cols. Unit Inv/Totalinv; Lines 1-3, 5-8

Line 11

Cols. D, F, H; Lines 108-144, 147 Cols. D, F, H; Lines 12-48, 51

All % Columns

Unbundled 4-Wire DS1 Digital Grade Loop

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> 3500, Page 1 Page 2, 3 30100

30200

Col. B, Lines 1-10

Lines 13-38, 41-43 Lines 13-38, 41-43

Col. Levelized Utilized Investment

Cols. A, C, Investments

Cols. A, B, C, E, G, Investments

Cols. A, B,C, E, G

Col. A, Lines 1-22; Col. B Cols. A, C, Investments

Cols. A, C Cols. A, B

Cols. A, B, C, E, G

Cols. A, C, E, G, I

Cols. A-C, E, G-H, K, M, N, P, T, V

Unbundled Exchange Ports

Section 4A Workpaper 20

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Col. Amount, Lines 3-5, 8-10, 13-15, 18-20 Col. Amount, Lines 3-5, 12-14, 18-20,

27-29, 37-39

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PAGE NO. LINE/COL. NO. Workpaper 22 Col. Source, Lines 2, 5; Col. Amount, Lines 2, 5, 8, 14-16, 22 Col. Source, Lines 2, 4-6, 10, 12; 23 Col. Amount, Lines 2, 4-7, 10, 12, 13, 16, 23-32, 39 24 Col. Amount, Lines 2, 3, 17, 18 Col. Source, Lines 3, 19, 20; Col. Amount, 34 Lines 2, 3, 19, 20 Section 4B Col. Amount, Lines 2, 3 Workpaper 20 Col. Amount, Lines 2, 9-11, 14, 21-23, 21 31-33 Col. Amount 22, Page 1 Page 2 Col. Amount, Lines 49-51, 63, 64, 68, 71, 72, 77, 79, 81 Col. Amount, Lines 92, 93 Page 3 Section 4C Col. Amount, Lines 3, 4, 8, 9, 15, 16 Workpaper 20 Col. Amount, Lines 2, 3, 16, 17 21 Col. Amount, Lines 3-5, 12, 13, 16-18, 25, 22 26, 30, 31 Col. Source, Lines 2, 4; Col. Amount, 23 Lines 2, 4, 6, 19, 31-33 24 Col. Source, Lines 2, 4, 7, 8; Col. Amount, Lines 2, 4, 7, 8, 10, 14, 26-31 Col. Source, Lines 11, 27, 28; Col. Amount, 33 Lines 2, 6, 9, 11 Section 4D Col. Amount, Lines 2, 3, 7, 8, 13, 14 Workpaper 20 Col. Amount, Lines 2, 3, 16, 17 21 22 Col. Amount, Lines 1, 8, 9 Col. Source, Lines 2, 4; Col. Amount, 23 Lines 2, 4, 6, 19, 31-33 24 Col. Source, Lines 2, 4, 7, 8; Col. Amount, Lines 2, 4, 7, 8,10, 14, 26-31

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LINE/COL. NO.

Section 4D Workpaper 33

Col. Source, Line 11; Col. Amount, Lines 2, 6, 9, 11; Lines 29, 30

Section 4E

Workpaper 20 21

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22

33

Col. Amount, Lines 2, 3, 7, 8,12, 13 Col. Amount, Lines 3-6, 13-15, 19-22, 29-31, 39, 40

Col. Amount, Lines 1, 10, 11
Col. Source, Line 37; Col. Amount,

Lines 3-7,10, 12,16-18, 21, 22, 36, 37

Section 4F

Workpaper 20

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Col. Amount, Lines 3-6, 13-15,20-24,

31-33, 41, 42

Col. Source, Lines 2, 3; Col. Amount,

Lines 2-4

Col. Source, Lines 3, 5, 7; Col. Amount,

Lines 3, 5, 7, 9, 17-19, 22-26

Col. Source, Lines 3, 5, 7; Col. Amount,

Lines 3, 5, 7, 9, 18, 19, 22-27

Col. Source, Line3; Col. Amount, Lines 1, 3

Unbundled Loop Channelization

Section 4

Workpaper 100

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300, Page 1

Page 2

Col. C, D

Cols. C, E-M, Lines 2, 6, 8, 10

Cols. C, E-M

Cols. C, E-M, Lines 2, 4, 6, 8, 10 Col. Result, Lines 2, 3, 6, 9, 10, 17-20,

23, 26, 29, 30, 33, 36

Col. Result, Lines 2, 5, 11, 14, 17, 20,

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LINE/COL. NO.

Special Access Voice Grade

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	10, Pages 1-6

ACE Re	10, Pages 1-
Workpar	per 200
	201, Page 1 Page 2
	202 Tage 2
	300
	301

Cols. A, B; Col C, Lines 6-24, 34-57 Cols. C, K-Q; Lines 15, 18 Cols. Capital Investment; Line Initial Total Investment, Adjusted Total Investment Cols. C-E, Lines 4, 5, 9, 11, 13, 15, 21, 23-25, 29, 30, 34, 36, 38, 40, 46, 48, 50 Col. C, Lines 3, 4, 10,12, 30, 32-34 Cols. C-E, Lines 4, 5, 15, 17, 31, 33, 35 Cols. C-E, Lines 3, 4, 8, 10, 20, 22-24, 30, 35, 37, 47, 49, 51 Col. C, Lines 2, 4, 6, 8, 10, 12, 14, 16, 18, 20, 22, 25, 27, 30, 32, 35, 37-40 Col. C, Lines 2, 4, 6, 8, 10, 12, 14, 16, 18, 20,22,24,26,28, 30,33, 35, 38, 40, 43, 45-48

Operator Call Processing Access

Workpaper	1, Pages 2-5	
	2, Pages 1-4	
	4, Page 1	
	2	
	5	
	7, Page 1	
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All Columns except Unit Cost
Col. AWT/FWS 6/96
Col. A, Lines 9, 12, 13, 15, 16, 26-28
Col. A, Lines 15, 20, 26-28
Cols. A, B, Lines 8, 11-13
Col. Annual Cost, Lines 28, 29, 34, 35, 38
Col. Annual Cost, Lines 28, 29, 34, 35

Inward Operator Services Access Service

Workpaper 2,	Pages 1,2	
	Page 1	
	2	
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Col. AWT, Lines 11,17 Col. A, Lines 10, 13, 14, 16, 17, 20, 27-31 Col. A, Lines 15, 20, 27-31 Lines 9, 13-15 Attachment A
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Emergency Call Trace

Section 4 Workpaper 1

Cols. A-C, Lines 1, 5, 7

Section 5 Workpaper 2

Cols. A-D

Directory Assistance Access

Section 4

Workpaper 2, Pages 1,2 4, Page 1 2 Col. Amount, Line 1

Col. Amount, Lines 2, 5, 6, 8, 11, 18-22 Col. Amount, Lines 4, 11, 18-22

Col. Amount, Lines 2, 5

Col. A, Lines 2, 3, 5-8, 18-21, 23-26, 47 Col. A, Lines 2, 5, 6, 18-20, 23-25, 47

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Section 4

Workpaper 2 Section 5 Col. A, Lines 27, 36; Col. D, Lines 28, 37

Line 6

DACC Access Service

Section 4

Workpaper 1

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3

Section 5

Workpaper 4

Cols. C,D; Col. E, Lines 1, 3

Cols. C-E, Lines 3, 5-7, 9, 13, 15,

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Cols. C-E, Lines 4-6, 10, 12, 14

Cols. C, D

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Directory Transport

Section 4

Workpaper 1

2

Cols. C, D

Cols. C, D; Col. E, Lines 1, 3, 5, 8, 10

Number Services Intercept Access

Section 4

Workpaper 1

2

_

3 4, 5

6, 7

8

Cols. C, D; Col. E, Lines 1-3

Cols. C-E, Lines 3, 5-7, 9, 13, 15, 19,

21, 24, 28, 30, 32, 35

Cols. C-E

Cols. C-E, Lines 3, 5, 9, 13, 15, 19, 21, 22

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Cols. A, B, E-G

Cols. A, E-G; Cols. C-E

CCS7 Signaling Transport

Section 4

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Workpaper 5, Page 1

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Col. Source, Lines 16, 17, 27; Col. Amount,

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Col. Source, Lines 10, 17, 23; Col. Amount,

Lines 9-11, 13, 16-18, 20, 22-24, 26, 27

Unbundled Local Usage

Section 4

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Cols. B-J

Cols. C-E, Lines 1-4

2

Cols. B-N

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Unbundled Local Usage

Cols. C-E
Cols. C-I
Cols. C-G
Lines 2, 4
Cols. C-E
Cols. C-I
Cols. C-G
Lines 2, 4
Lines 3A, 6, 7
Line 15A