



-M-E-M-O-R-A-N-D-U-M-

DATE: November 13, 1996
 TO: Tom Williams, Division of Communications
 FROM: Pete Lester, Division of Auditing and Financial Analysis *PL APE*
 RE: Docket No. 251162-TI, Sterling International Funding, Inc., Financial Analysis for Certificate Application for Intrastate Interexchange Telecommunications Service

Section 364.337 (3), Florida Statutes, requires the following:

The commission shall grant a certificate of authority to provide intrastate interexchange telecommunications service upon a showing that the applicant has sufficient technical, financial, and managerial capability to provide such service in the geographic area proposed to be served.

Also Section 364.01 (3) and (4) states that:

- (3) The Legislature finds that the competitive provision of telecommunications service, including local exchange telecommunications service, is in the public interest.
- and
- (4)(d) The Commission shall exercise its exclusive jurisdiction in order to: (d) Promote competition by encouraging new entrants into telecommunications markets . . .

Regarding the showing of financial capability, the Finance staff has analyzed the 1995 Form 1120S of Ameritel Corporation, an affiliate of Sterling International Funding, Inc. The company has negative liquidity but adequate ownership equity and profitability. The company attests that it has the financial capability to provide IXC service.

Based on this representation, the application appears adequate for certification purposes.

- ACK _____
- AFA _____
- APP _____
- CAF _____
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- CTR _____
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- LEG _____
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cc: Division of Legal Services
Division of Records and Reporting

DOCUMENT NUMBER-DATE
12320 NOV 19 96
FPSC-RECORDS/REPORTING

DOCKET NO. 961162-TI
STERLING INTERNATIONAL FUNDING, INC.
IXC CERTIFICATE
FINANCIAL ANALYSIS
ATTESTATION DONE

FROM 1995 FORM 1120S OF AMERITEL CORPORATION,
AN AFFILIATE

YEAR
ENDED
DECEMBER 31, 1995

CURRENT ASSETS	7,839
CURRENT LIABILITIES	56,200
CURRENT RATIO	0.14
CASH	5,389
COMMON EQUITY	75,738
TOTAL DEBT	17,575
TOTAL INVESTOR CAPITAL	93,313
COMMON EQUITY RATIO	81%
NET INCOME	42,900
RETURN ON EQUITY	57%