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January 16, 1997

Benjamin W. Fincher
Attorney, State Regulatory

VIA AIRBORNE

Ms. Blanca S. Bayo, Director
Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850

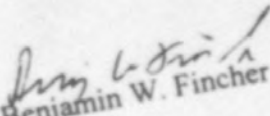
Re: Docket No. 960910-TP - In re: Recommendation to require applicable
LECs to reduce their switched access charges by five percent annually,
pursuant to Section 364.163(6), Fla. Stat.

Dear Ms. Bayo:

Please find enclosed for filing in the above referenced docket, on behalf of Sprint
Communications Company Limited Partnership, an original and fifteen copies of Sprint's
Request for Confidential Classification of Proprietary Data. In addition, a separate
envelope containing the confidential version of the exhibits is enclosed.

Parties of record, as shown on the attached service list, have been served.

Sincerely,


Benjamin W. Fincher

cc: Parties of record
C. Everett Boyd, Jr.

DOCUMENT NUMBER-DATE
00609 JAN 17 1997
FPSC-RECORDS/REPORTING

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Recommendation to require)
applicable LECs to reduce their)
switched access charges by five percent)
annually, pursuant to Section)
364.163(6), Fla. Stat.)

Docket No. 960910-TP

Filed: January 17, 1997

REQUEST FOR CONFIDENTIAL CLASSIFICATION
OF PROPRIETARY DATA
OF
SPRINT COMMUNICATIONS COMPANY LIMITED PARTNERSHIP

Sprint Communications Company Limited Partnership ("Sprint") hereby requests confidential classification of certain data required by the Commission in Order No. PSC-96-1265-FOF-TP, issued in the above styled and stated docket on October 8, 1996. The data constitutes proprietary confidential business information of Sprint, pursuant to Section 364.183, Florida Statutes, and should therefore be afforded confidential classification pursuant to Rule 25-22.006, Florida Administrative Code. In support of its request, Sprint respectfully shows as follows:

I. Summary of Confidential Information

Order No. PSC-96-1265-FOF-TP, issued October 8, 1996, in the above-referenced docket, requires applicable local exchange companies to reduce switched access charges effective October 1, 1996. This Order also requires interexchange carriers to reduce customer long distance rates effective October 1, 1996, and to calculate the estimated savings to its Florida intrastate operations. In response to the ruling, enclosed are Attachments A, B, and C which reflect calculations of Sprint's dollar and percentage reduction impact in intrastate switched access charges, and Sprint's related service-by-service dollar and percentage Florida intrastate rate reductions, accomplishing the flow-through, in Sprint's Consumer Services Group and Business Services Group offerings.

Portions of the data contained in these attachments constitute proprietary confidential business information pursuant to Section 364.183, Florida Statutes, and consequently, Sprint hereby requests that said information be afforded confidential treatment. The information for which confidentiality is sought is found in Attachments A, B and C.

II. Justification for Confidential Classification

In accordance with Sections 350.121 and 364.183, Florida Statutes, as well as Rule 25-22.006, Florida Administrative Code, the previously described information should be classified as confidential information and afforded appropriate protection from public disclosure. The material relates to the competitive activities of Sprint and provides specific information, not otherwise available to Sprint's competitors, regarding Sprint's Florida intrastate traffic volumes.

(1) Attachment A reflects a summary of Sprint's annual Florida intrastate access charges and revenue impacts, on a LEC specific basis. The calculations show comparisons with Sprint's Florida intrastate revenues in calculating percentage reductions in Sprint's Florida intrastate access charges and Sprint's Florida intrastate revenues in order to accomplish the required flow-throughs.

(2) Attachment B reflects, on a service specific basis, total monthly intrastate revenues, Florida intrastate percentage figures, annualized revenues and access charges on a Florida intrastate and service specific basis. These calculations determine the total amount of flow-through required by Sprint's Business Services Group.

(3) Attachment C reflects, on a Florida specific basis, revenues, minutes of use, and number of calls, for Sprint's FONCARD, Operator Services and MTS services, on both an interLATA and intraLATA traffic, for a designated study period. These calculations

determine the total amount of flow-through required by Sprint's Consumer Services Group.

The information contained in Attachments A, B, and C is current and relates to a period during which the Florida intrastate interexchange market has been intensely competitive, with numerous new firms entering the market, with existing firms increasing their marketing efforts in an attempt to attract customers away from Sprint, and with a multitude of new service offerings and marketing schemes being introduced. Public disclosure of the data contained in Attachments A, B or C would provide Sprint's competitors with information to determine the success or failure of their efforts in a given year. Using such data Sprint's competitors could then develop future marketing plans based on the successes or failures of the past. Such information, however, would not be available to Sprint with respect to the past activities of its competitors. Consequently, public disclosure of Sprint's information would put Sprint's competitors at an unfair competitive advantage in the intrastate interexchange market and would unfairly disadvantage Sprint in its efforts to compete with other carriers in Florida.

Further, the above referenced information constitutes proprietary confidential business information which must be protected from public disclosure pursuant to Section 365.183, Florida Statutes. Such information constitutes "trade secrets" pursuant to Section 364.183, Florida Statutes, and also constitutes information "relating to competitive interests, the disclosure of which would impair the competitive business" of Sprint pursuant to Section 364.183(3)(e), Florida Statutes. This information is intended to be and is treated by Sprint as being private and confidential in nature and is not disclosed to persons outside of Sprint except under limited circumstances in which the confidentiality of the information can be protected. Sprint derives independent economic value from such information not generally being known, and Sprint's competitors could obtain economic value from the disclosure and use of such information.

III. Duration of Confidentiality

Due to the dynamic nature of competition in the State of Florida, Sprint is unable to provide a date certain by which the material contained in this response would no longer be proprietary and confidential.

IV. Return of Information

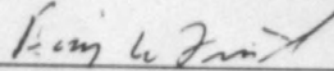
Sprint requests that this confidential information be returned to it after the Commission has verified compliance with Order No. PSC-1265-FOF-TP.

V. Conclusion

In accordance with the provisions of Rule 25-22.006, Florida Administrative Code, the requested information has been provided in two forms. Exhibit 1 is a copy of the information on which the proprietary information has been highlighted and is submitted in a separate sealed envelope labeled "CONFIDENTIAL". This version, which contains the complete information, should be classified as confidential information for the reasons set forth above. Exhibit 2 is a redacted version which contains the information in non-proprietary form. Copies of this version have been served on the parties of record to this docket.

Respectfully submitted this 16th day of JANUARY, 1997.

Sprint Communications Company
Limited Partnership



Benjamin W. Fincher
3100 Cumberland Circle
Atlanta, Georgia 30339
(404) 649-5145

C. Everett Boyd, Jr.
Ervin, Varn, Jacobs, Odom & Ervin
P.O. Drawer 1170
Tallahassee, Florida 32302
(904) 224-9135

ATTACHMENT "A"

SPRINT COMMUNICATIONS COMPANY LIMITED PARTNERSHIP
CONFIDENTIAL

Study Period: 1996 Annualized

LEC	% REDUCTION ACCESS CHARGES	ANNUAL ACCESS CHARGES	ANNUAL ACCESS SAVINGS
<hr/>			
BELLSOUTH			
SPRINT LTD	5%		
GTE	5%		
ALLTEL	5%		
OTHER	5%		
TOTAL ANNUAL ACCESS REDUCTIONS			<u>\$5,224,012</u>
FLORIDA INTRASTATE ANNUAL LONG DISTANCE REVENUES			<u>\$126,379,318</u>
REQUIRED PERCENTAGE REDUCTION IN LONG DISTANCE RATES			<u>4.1%</u>
SPRINT ANNUAL RATE REDUCTIONS AS FILED:			
BUSINESS SERVICES GROUP		(attachment B)	
CONSUMER SERVICES GROUP		(attachment C)	
TOTAL			<u>\$6,044,026</u>
ACTUAL PERCENTAGE REDUCTION IN LONG DISTANCE RATES			<u>4.8%</u>

ATTACHMENT "B"

FLORIDA INTRASTATE REVENUE REDUCTIONS
SPRINT BUSINESS SERVICES GROUP

ATTACHMENT "C"

FLORIDA INTRASTATE REVENUE REDUCTIONS
SPRINT CONSUMER SERVICES GROUP

30-Oct-96

Revenue Impact
Florida InterLATA FONCARD Rate Change
Effective Date: November 1, 1996

<u>Monthly Revenue</u>	<u>Current</u>	<u>Proposed</u>	<u>Impact (\$'s)</u>	<u>Impact (%)</u>
Total Revenue				
Revenue - Day				
Revenue - Evening				
Revenue - Night				

Additional Information:

Access Pass Through Reduction
Traffic from June CSG Call Traffic Report
Estimated Minutes -
Estimated Calls -

30-Oct-96

Revenue Impact
Florida IntraLATA FONCARD Rate Change
Effective Date: November 1, 1996

	<u>Current</u>	<u>Proposed</u>	<u>Impact (\$'s)</u>	<u>Impact (%)</u>
<u>Monthly Revenue</u>				
Total Revenue				
Revenue - Day				
Revenue - Evening				
Revenue - Night				

Additional Information:

Access Pass Through Reduction
Traffic from June CSG Call Traffic Report
Estimated Minutes -
Estimated Calls -

30-Oct-96

Revenue Impact
Florida InterLATA Operator Services Rate Change
Effective Date: November 1, 1996

<u>Monthly Revenue</u>	<u>Current</u>	<u>Proposed</u>	<u>Impact (\$'s)</u>	<u>Impact (%)</u>
Total Revenue				
Revenue - Day				
Revenue - Evening				
Revenue - Night				

Additional Information:

Access Pass Through Reduction
Traffic from June CSG Call Traffic Report
Estimated Minutes -
Estimated Calls -

30-Oct-96

Revenue Impact
Florida IntraLATA Operator Services Rate Change
Effective Date: November 1, 1996

	<u>Current</u>	<u>Proposed</u>	<u>Impact (\$'s)</u>	<u>Impact (%)</u>
<u>Monthly Revenue</u>				
Total Revenue				
Revenue - Day				
Revenue - Evening				
Revenue - Night				

Additional Information:

- Access Pass Through Reduction
- Traffic from June CSG Call Traffic Report
- Estimated Minutes -
- Estimated Calls -

30-Oct-96

Revenue Impact
Florida InterLATA MTS Rate Change
Effective Date: November 1, 1996

<u>Monthly Revenue</u>	<u>Current</u>	<u>Proposed</u>	<u>Impact (\$'s)</u>	<u>Impact (%)</u>
Total Revenue				
Revenue - Day				
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Revenue - Night				

Additional Information:

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Estimated Minutes -
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30-Oct-96

Revenue Impact
Florida IntraLATA MTS Rate Change
Effective Date: November 1, 1996

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- Estimated Minutes -
- Estimated Calls -

RECEIVED
OCT 31 1996
TONY H. KEY
STATE REGULATORY-SOUTH

CERTIFICATE OF SERVICE

I hereby certify that I have this day served a true and exact copy of the within and foregoing Request for Confidential Classification of Proprietary Data, Docket No. 960910-TP, on behalf of Sprint Communications Company Limited Partnership, has been served upon the following, via United States mail, postage paid and properly addressed.

BellSouth Telecommunications, Inc.
Nancy H. Sims
150 South Monroe St., Ste. 400
Tallahassee, FL 32301-1566

Nancy B. White, Esq.
BellSouth Telecommunications
675 West Peachtree St., Rm. 4300
Atlanta, GA 30375

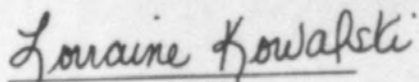
Richard D. Melson, Esq.
Hopping Green Sams & Smith
123 S. Calhoun Street
Tallahassee, FL 30301

Martha Brown, Esq.
Division of Legal Services
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399

United Telephone Company of Florida
Central Telephone Company of Florida
Ben Poag
P.O. Box 2214
Tallahassee, FL 32316

Martha E. Rule
AT&T
101 N. Monroe St., Ste. 700
Tallahassee, FL 32301

This 16th day of January, 1997


Lorraine Kowalski
Lorraine Kowalski



3100 Cumberland Circle
Atlanta, GA 30339
Telephone: (404) 649-5145
Fax: (404) 649-5174
Mailstop: GAATLN0802

Benjamin W. Fincher
Attorney, State Regulatory

January 16, 1997

VIA AIRBORNE

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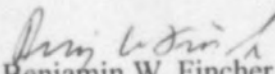
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C. Everett Boyd, Jr.

RECEIVED
FLORIDA PUBLIC SERVICE COMMISSION
97 JAN 16 11:39 AM '97
M. BOYD

DOCUMENT NUMBER-DATE
00609 JAN 17 97
FPSC-RECORDS/REPORTING

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Recommendation to require)
applicable LECs to reduce their)
switched access charges by five percent)
annually, pursuant to Section)
364.163(6), Fla. Stat.)

Docket No. 960910-TP

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OF PROPRIETARY DATA
OF
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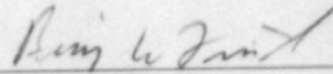
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Limited Partnership



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(904) 224-9135

EXHIBIT 2

ATTACHMENT "A"

SPRINT COMMUNICATIONS COMPANY LIMITED PARTNERSHIP
CONFIDENTIAL

Study Period: 1996 Annualized

LEC	% REDUCTION ACCESS CHARGES	ANNUAL ACCESS CHARGES	ANNUAL ACCESS SAVINGS
<hr/>			
BELLSOUTH			
SPRINT LTD	5%		
GTE	5%		
ALLTEL	5%		
OTHER	5%		
TOTAL ANNUAL ACCESS REDUCTIONS			<u>\$5,224,012</u>
FLORIDA INTRASTATE ANNUAL LONG DISTANCE REVENUES			<u>\$126,379,318</u>
REQUIRED PERCENTAGE REDUCTION IN LONG DISTANCE RATES			<u>4.1%</u>
SPRINT ANNUAL RATE REDUCTIONS AS FILED:			
BUSINESS SERVICES GROUP		(attachment B)	
CONSUMER SERVICES GROUP		(attachment C)	
TOTAL			<u>\$6,044,026</u>
ACTUAL PERCENTAGE REDUCTION IN LONG DISTANCE RATES			<u>4.8%</u>

ATTACHMENT "B"

FLORIDA INTRASTATE REVENUE REDUCTIONS
SPRINT BUSINESS SERVICES GROUP

FLORIDA ACCESS REDUCTION FLOWTHROUGH

Florida Intrastate Access Flowthrough Calculation		Total Monthly Intrastate Revenue (8/96)	Florida Percentage of Total Intrastate	Annualized Intrastate Revenue	Annualized Revenue Flowthrough	Effective Date
Offering	% Rate Decrease		FL			
Business Sense			\$	\$	\$	11-25-96
Clarity			\$	\$	\$	11-25-96
*Business Clout			\$	\$	\$	11-25-96
Dial One WATS			\$	\$	\$	12-1-96
Dial One WATS Advantage			\$	\$	\$	12-1-96
FONline 800			\$	\$	\$	11-25-96
TMFB			\$	\$	\$	12-1-96
Real Solutions Opt A			\$	\$	\$	12-1-96
Premiere 800			\$	\$	\$	12-1-96
		Total	\$		\$	

*Intrastate Business Clout billed at Clarity rates. No separate rates are tarified.

--- Legacy Products ---		--- Acquisition Products ---	
Monthly Revenue	Annualized	Monthly Revenue	Annualized
\$		\$	\$
Reduction %		Reduction %	

Total Reduction		\$
Short		\$
Total Needed		\$

Weighted Access Costs	Distribution
Bell South	
Other FL LECS	
Weighted Avg	

ATTACHMENT "B"

ATTACHMENT "C"

FLORIDA INTRASTATE REVENUE REDUCTIONS
SPRINT CONSUMER SERVICES GROUP

30-Oct-96

Revenue Impact
Florida InterLATA FONCARD Rate Change
Effective Date: November 1, 1996

<u>Monthly Revenue</u>	<u>Current</u>	<u>Proposed</u>	<u>Impact (\$'s)</u>	<u>Impact (%)</u>
Total Revenue				
Revenue - Day				
Revenue - Evening				
Revenue - Night				

Additional Information:

Access Pass Through Reduction
Traffic from June CSG Call Traffic Report
Estimated Minutes -
Estimated Calls -

Revenue Impact
Florida IntraLATA FONCARD Rate Change
Effective Date: November 1, 1996

30-Oct-96

<u>Monthly Revenue</u>	<u>Current</u>	<u>Proposed</u>	<u>Impact (\$'s)</u>	<u>Impact (%)</u>
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Revenue - Night				

Additional Information:

Access Pass Through Reduction
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Estimated Minutes -
Estimated Calls -

Revenue Impact
Florida InterLATA Operator Services Rate Change
Effective Date: November 1, 1996

30-Oct-96

<u>Monthly Revenue</u>	<u>Current</u>	<u>Proposed</u>	<u>Impact (\$'s)</u>	<u>Impact (%)</u>
Total Revenue				
Revenue - Day				
Revenue - Evening				
Revenue - Night				

Additional Information:

Access Pass Through Reduction
Traffic from June CSG Call Traffic Report
Estimated Minutes -
Estimated Calls -

30-Oct-96

Revenue Impact
Florida IntraLATA Operator Services Rate Change
Effective Date: November 1, 1996

<u>Monthly Revenue</u>	<u>Current</u>	<u>Proposed</u>	<u>Impact (\$'s)</u>	<u>Impact (%)</u>
Total Revenue				
Revenue - Day				
Revenue - Evening				
Revenue - Night				

Additional Information:

Access Pass Through Reduction
Traffic from June CSG Call Traffic Report
Estimated Minutes -
Estimated Calls -

Revenue Impact
Florida InterLATA MTS Rate Change
Effective Date: November 1, 1996

30-Oct-96

<u>Monthly Revenue</u>	<u>Current</u>	<u>Proposed</u>	<u>Impact (\$'s)</u>	<u>Impact (%)</u>
Total Revenue				
Revenue - Day				
Revenue - Evening				
Revenue - Night				

Additional Information:

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Estimated Minutes -
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30-Oct-96

Revenue Impact
Florida IntraLATA MTS Rate Change
Effective Date: November 1, 1996

<u>Monthly Revenue</u>	<u>Current</u>	<u>Proposed</u>	<u>Impact (\$'s)</u>	<u>Impact (%)</u>
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Access Pass Through Reduction
Traffic from June CSG Call Traffic Report
Estimated Minutes -
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150 South Monroe St., Ste. 400
Tallahassee, FL 32301-1566

Nancy B. White, Esq.
BellSouth Telecommunications
675 West Peachtree St., Rm. 4300
Atlanta, GA 30375

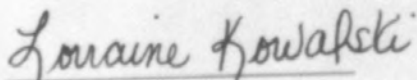
Richard D. Melson, Esq.
Hopping Green Sams & Smith
123 S. Calhoun Street
Tallahassee, FL 30301

Martha Brown, Esq.
Division of Legal Services
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399

United Telephone Company of Florida
Central Telephone Company of Florida
Ben Poag
P.O. Box 2214
Tallahassee, FL 32316

Martha E. Rule
AT&T
101 N. Monroe St., Ste. 700
Tallahassee, FL 32301

This 16th day of January, 1997


Lorraine Kowalski