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January 17, 1997

**ORIGINAL
FILE COPY**

BY HAND DELIVERY

Ms. Blanca Bayo, Director
Division of Records and Reporting
Room 110, Easley Building
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850

Re: Docket No. **970002-EG**; West Florida Natural Gas Company

Dear Ms. Bayo:

Enclosed for filing on behalf of West Florida Natural Gas Company in connection with the hearings to begin February 19, 1997 in this docket are an original and 15 copies of the following:

1. Petition for Approval of West Florida Natural Gas Company's Proposed Conservation Cost Recovery Charges; - *00629-97 - 01/17/97*

ACK

AFA 1

APP

CAF

CMU

CTR

(EAG)

LEG 1

JIN 3

OPC

YCH

CC 1 NHH:amb

VAS Enclosures

OTH

2. Direct Testimony of William B. Gray, Tom Goodwin and Ron Sott; and *00631-97 00632-97*

3. Schedules C-1, C-2, C-3, and C-5. *00630-97*

Please indicate receipt of this document by stamping the enclosed extra copy of this letter.

Thank you for your assistance in this matter.

Sincerely,

RECEIVED & FILED

18
EPSC BUREAU OF RECORDS

Norman H. Horton, Jr.
Norman H. Horton, Jr.

cc: William B. Gray
Tom Goodwin
Ron Sott
Jeff Householder
Parties of Record

ORIGINAL
FILE COPY

1 BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
2 DOCKET NO. 970002-EG
3 DIRECT TESTIMONY OF
4 TOM GOODWIN
5 ON BEHALF OF WEST FLORIDA NATURAL GAS COMPANY

6 Please state your name and address

7 Q. My name is Tom Goodwin. My business address is 301 Maple
8 Avenue, Panama City, Florida. I am employed as
9 Coordinator - Gas Management by West Florida Natural Gas
10 Company. My responsibilities include participation in the
11 development of projected therm sales for the period April
12 1997 through March 1998 projection period.

13 Q. What is the purpose of your testimony?

14 A. The purpose of my testimony is to describe how we arrived
15 at the estimate of 45,763,675 therms for the period
16 That projected sales volume is incorporated in the "C
17 Schedules" sponsored by William B. Gray.

18 Q. Please explain how this estimate was developed.

19 A. The estimate of 45,763,675 therms consists of projected
20 firm gas sales totaling 22,232,251 therms and firm
21 transportation gas totaling 23,531,424 therms. The firm
22 gas sales estimate has been determined through
23 application of projected customer growth and heating
24 degree day data to our forecasting model. Growth was
projected at 1.5 % for residential and 1.5% for commercial

- ACK _____
- AFA 1 20
- APP _____ 21
- CAF _____ 22
- CMU _____
- CTR _____ 23
- EAG 1 24
- LEG 1
- LIN 3+08 25
- OPC _____
- RCH _____
- SEC 1
- WAS _____
- OTH _____

1 class customers. Industrial sales projections reflect an
2 approximate growth factor of 1%. Firm gas transportation
3 sales to end-users is projected to increase by
4 approximately 2% based on customer stated intentions.

5 Q. Do these term sales projections include any volumes to
6 be sold under an interruptible rate?

7 A. No. Since interruptible sales are excluded from
8 consideration under the conservation cost recovery
9 program, they have been excluded from the above
10 projections.

11 Q. Does this complete your testimony?

12 A. Yes.