



Public Service Commission

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DATE: January 23, 1997
TO: Tom Williams, Division of Communications
FROM: Pete Lester, Division of Auditing and Financial Analysis
RE: Docket No. 961380-TI, PICK Communications Corporation, Financial Analysis for Certificate Application for Intrastate Interexchange Telecommunications Service

Section 364.337 (3), Florida Statutes, requires the following:

The commission shall grant a certificate of authority to provide intrastate interexchange telecommunications service upon a showing that the applicant has sufficient technical, financial, and managerial capability to provide such service in the geographic area proposed to be served.

Also Section 364.01 (3) and (4) states that:

- (3) The Legislature finds that the competitive provision of telecommunications service, including local exchange telecommunications service, is in the public interest.
and
(4)(d) The Commission shall exercise its exclusive jurisdiction in order to: (d) Promote competition by encouraging new entrants into telecommunications markets . . .

Regarding the showing of financial capability, the Finance staff has analyzed the unaudited financial statements of PICK Communications Corporation (PICK) for the six month period ended June 30, 1996. An audit could change one's opinion of the company's financial condition. As the attached schedule shows, PICK has adequate liquidity, ownership equity, and profitability.

ACK In this matter, PICK is asking for a certificate to provide IXC service. Staff notes the limited
AFA nature of the application. For purposes of granting a certificate based on the financial
APP information provided, the financial capability appears adequate. In addition, the applicant attests
CAF to its financial capability to provide and maintain the proposed telecommunications service by
CMU noting its low capital requirements. Based on this representation, the applicant appears to meet
the financial capability standard of Section 364.337, Florida Statutes.

CTR
EAG cc: Division of Legal Services
LEG Division of Records and Reporting

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FPSC-RECORDS/REPORTING

DOCKET NO. 961380-TI
PICK COMMUNICATIONS CORPORATION
INTEREXCHANGE CERTIFICATE
FINANCIAL ANALYSIS
ATTESTATION DONE

FROM UNAUDITED FINANCIAL STATEMENTS

	SIX MONTHS ENDING 6/30/96
CURRENT ASSETS	4,995,563
CURRENT LIABILITIES	3,825,274
CURRENT RATIO	1.31
CASH	278,976
COMMON EQUITY	5,740,752
TOTAL DEBT	425,000
TOTAL INVESTOR CAPITAL	6,165,752
COMMON EQUITY RATIO	93%
NET INCOME	5,092,409
RETURN ON EQUITY	89%