



January 30, 1997
Overnight

210 N. Park Ave.
P.O. Drawer 200
Winter Park, FL
32790-0200

Tel: 407-740-8575
Fax: 407-740-0613

Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oaks Boulevard
Gerald L. Gunter Bldg. Room 270
Tallahassee, FL 32399-0850
(904) 488-4733

990133 - TI

RE: Initial Interexchange Telecommunications Services Application of New Media Telecommunications, Inc.

Dear Mr. D'Haeseleer:

Enclosed for filing are the original and twelve copies of the above referenced application of New Media Telecommunications, Inc. to provide Interexchange Telecommunications Service in Florida.

Also enclosed is our check in the amount of \$250 for the filing fee. Questions pertaining to this application or tariff should be directed to my attention at (407) 740-8575.

Please acknowledge receipt of this filing by returning, file-stamped, the extra copy of this cover letter in the self-addressed, stamped envelope enclosed for this purpose.

Thank you for your assistance.

Sincerely,

Connie Wightman
Consultant to:
New Media Telecommunications, Inc.

Enclosures

cc: Lisa LaGatt
File: New Media - FL

Check received with filing and
forwarded to Fiscal for deposit.
Fiscal to forward a copy of check
to RAR with proof of deposit.
Initials of person who forwarded check:

DOCUMENT NUMBER-DATE
01194 JAN 31 5
FPSC-RECORDS/REPORTING

FLORIDA PUBLIC SERVICE COMMISSION

Application Form

for

Authority to Provide Interexchange Telecommunications Service
Between Points Within the State of Florida

To: Florida Public Service Commission
Division of Records and Reporting
2450 Shumard Oak Boulevard
Gerald L. Gunter Building, Room 270
Tallahassee, Florida 32399-0850
(904) 413-6600

This package includes the original and twelve (12) copies of the application along with a non-refundable application fee of \$250.00.

1. This is an application for:

- Original Authority (new company)
- Approval of transfer (to another certificated company)
- Approval of assignment of existing certificate (to a noncertificated company)
- Approval for transfer of control (To another certificated company).

2. Select what type of business your company will be conducting (check all that apply):

Facilities based carrier - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.

Alternative Operator Service - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.

Reseller - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.

Switchless rebiller - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.

Call aggregator - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers associated with such aggregated telecommunications business.

3. Name of corporation, partnership, cooperative, joint venture or sole proprietorship:

New Media Telecommunications, Inc.

4. Name under which the applicant will do business (fictitious name, etc.):

New Media Telecommunications, Inc.

5. National address (including street name & number, post office box, city, state and zip code).

New Media Telecommunications, Inc.
4225 Executive Square, Suite 1070
La Jolla, CA 92037

Telephone: (619) 558-3333
Facsimile: (619) 558-3344

6. Florida address (including street name & number, post office box, city, state and zip code).

No Florida Address. Headquarters address same as above.

7. Structure of organization:

<input type="checkbox"/> Individual	<input type="checkbox"/> Corporation
<input checked="" type="checkbox"/> Foreign Corporation	<input type="checkbox"/> Foreign Partnership
<input type="checkbox"/> General Partnership	<input type="checkbox"/> Limited Partnership
<input type="checkbox"/> Other, _____	

8. If applicant is an individual or partnership, please give name, title and address of sole proprietor or partners.

Not applicable.

- (a) Provide proof of compliance with the foreign partnership statute (Chapter 620.169 FS), if applicable.

- (b) Indicate if the individual or any of the partners have previously been:

(1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

(2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with the company, give reason why not.

9. If incorporated, please give:

- (a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

See: Attachment I.

- (b) Name and address of the company's Florida registered agent.

NRAI Services, Inc.
526 E. Park Avenue
Tallahassee, FL 32301

- (c) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable.

Fictitious name registration number: not applicable

- (d) Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

- (1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

No officer, director or stockholder of the company has been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime. No officer, director or stockholder of the company are involved in proceedings which may result in such action.

- (2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with the company, give reason why not.

No officer, director or stockholder of the company is an officer, director, partner or stockholder in any other Florida certificated interexchange telephone company.

10. Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):

(a) The application:

Connie Wightman
Consultant to New Media Telecommunications, Inc.
Technologies Management, Inc.
P.O. Drawer 200
Winter Park, FL 32790-0200
Telephone: (407) 740-8575
Facsimile: (407) 740-0613

(b) Official Point of Contact for the ongoing operations of the company:

Lisa Leggett
New Media Telecommunications, Inc.
4225 Executive Square
Suite 1070
La Jolla, California 92037
Telephone: (619) 558-3333
Facsimile: (619) 558-3344

(c) Tariff:

Connie Wightman
Consultant to New Media Telecommunications, Inc.
Technologies Management, Inc.
P.O. Drawer 200
Winter Park, FL 32790-0200
Telephone: (407) 740-8575
Facsimile: (407) 740-0613

(d) Complaints/Inquiries from customers:

Customer Service Department
New Media Telecommunications, Inc.
4225 Executive Square
Suite 1070
La Jolla, California 92037
Telephone: (619) 558-3333 or (800) 900-4968
Facsimile: (619) 558-3344

11. List the states in which the applicant:

(a) Has operated as an interexchange carrier.
Not Applicable.

(b) Has applications pending to be certificated as an interexchange carrier.

(c) Is certificated to operate as an interexchange carrier.

See 11.a above.

(d) Has been denied authority to operate as an interexchange carrier and the circumstances involved.

None.

(e) Has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None.

(f) Has been involved in civil court proceedings with an interexchange carrier, local exchange carrier or other telecommunications entity, and the circumstances involved.

None.

12. What services will the applicant offer to other certified telephone companies:

- | | |
|---|------------------------------------|
| <input type="checkbox"/> Facilities | <input type="checkbox"/> Operators |
| <input type="checkbox"/> Billing and Collection | <input type="checkbox"/> Sales |
| <input type="checkbox"/> Maintenance | |
| <input checked="" type="checkbox"/> Other: <u>None anticipated at this time</u> | |

13. Do you have a marketing program?

Yes.

14. Will your marketing program:

- Pay commissions?
- Offer sales franchises?
- Offer multi-level sales incentives?
- Offer other sales incentives?

15. Explain any of the offers checked in question 13 (to whom, what amount, type of franchise, etc.).

Sales compensation is partly based on commissions paid on collected revenues.

16. Who will receive the bills for your service (check all that apply)?

- | | |
|--|--|
| <input type="checkbox"/> Residential customers | <input type="checkbox"/> Business customers |
| <input type="checkbox"/> PATS providers | <input type="checkbox"/> PATS station end-users |
| <input type="checkbox"/> Hotels & motels | <input type="checkbox"/> Hotel & motel guests |
| <input type="checkbox"/> Universities | <input type="checkbox"/> Univ. dormitory residents |
| <input checked="" type="checkbox"/> Other: (specify) | |

New Media Telecommunications, Inc. proposes to offer prepaid debit card services in Florida. As such, no bills will be issued since the services are paid for in advance and consumed on a per call, per minute basis.

17. Please provide the following (if applicable):

- (a) Will the name of your company appear on the bill for your services, and if not, who will the billed party contact to ask questions about the bill (provide name and phone number) and how is this information provided?

New Media Telecommunications, Inc. proposes to offer Debit Card Service only. All services are prepaid, therefore no billing is involved with this service.

- (b) The name and address of the firm who will bill for your service.

N/A

18. Please submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

See Attachment II.

19. The applicant will provide the following interexchange carrier services (Check all that apply):

- MTS with distance sensitive per minute rates
 - Method of access is FGA
 - Method of access is FGB
 - Method of access is FGD
 - Method of access is 800
- MTS with route specific rates per minute
 - Method of access is FGA
 - Method of access is FGB
 - Method of access is FGD
 - Method of access is 800
- MTS with statewide flat rates per minute (i.e. not distance sensitive)
 - Method of access is FGA
 - Method of access is FGB
 - Method of access is FGD
 - Method of access is 800
- MTS for pay telephone service providers.
- Block of time calling plan (Reach Out Florida, Ring America, etc.)
- 800 Service (toll free)
- WATS type service (Bulk or volume discount)
 - Method of access is via dedicated facilities
 - Method of access is via switched facilities
- Private line services (Channel Services)
(For ex. 1.544 mbps, DS-3, etc.)
- Travel service
 - Method of access is 950
 - Method of access is 800
- 900 service
- Operator Services
 - Available to presubscribed customers
 - Available to non presubscribed customers (for example, patrons of hotels, students in universities, patients in hospitals.
 - Available to inmates

Services included are:

- Station assistance
- Person to person assistance
- Directory assistance
- Operator verify and interrupt
- Conference calling

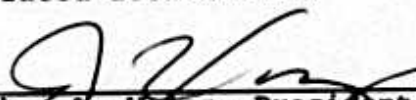
20. What does the end user dial for each of the interexchange carrier services that were checked in services that were checked in services included (above).

The end user must first dial a Toll Free (800/888) number to access the debit card platform. Once the user is connected to the platform, the user must dial an authorization number and then the ten digit number of the called party.

21. Other: Not applicable.

APPLICANT ACKNOWLEDGMENT STATEMENT

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of one and one-half percent, or currently applicable rates, on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax, or other currently applicable percentage, must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** A non-refundable application fee of \$250.00 must be submitted with the application.
5. **LEC BYPASS RESTRICTIONS:** I acknowledge the Commission's policy that interexchange carriers shall not construct facilities to bypass the LECs without first demonstrating to the Commission that the LEC cannot offer the needed facilities at a competitive price and in a timely manner.
6. **RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Orders relating to my provision of interexchange telephone service in Florida. I also understand that it is my responsibility to comply with all current and future Commission requirements regarding interexchange telephone service.
7. **ACCURACY OF APPLICATION:** By my signature below, I attest to the accuracy of the information contained in this application and associated attachments.



Jonathan L. Weisz, President
New Media Telecommunications, Inc.

1/21/97

Date

APPENDICES

- A - Certificate of Transfer Statement
- B - Customer deposits and advance payments
- C - Intrastate network
- D - Florida telephone exchanges and EAS routes
- E - Glossary

ATTACHMENTS:


- I - Florida Secretary of State Registration
- II - Proposed Tariff

APPENDIX A

CERTIFICATE OF TRANSFER STATEMENT

I, _____, current holder of certificate number _____, have reviewed this application and join in the petitioner's request.

Not Applicable.



Signature of owner or chief officer of the certificate holder.

Title: President
Date: 1/21/97

APPENDIX B

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be responded to in one of the following ways (applicant please check one):

- (X) The applicant will not collect deposits nor will it collect payments for service more than one month in advance.

- () The applicant will file with the Commission and maintain a surety bond in an amount equal to the current balance of deposits and advance payments in excess of one month. (Bond must accompany application.)



Jonathan L. Weisz, President
New Media Telecommunications, Inc.

Date: _____

1/20/97

APPENDIX C
INTRASTATE NETWORK

1. **POP: Addresses where located, and indicate if owned or leased.**

- | | |
|----------|----|
| 1) None. | 2) |
| 3) | 4) |

2. **SWITCHES: Address where located, by type of switch and indicate if owned or leased.**

- | | |
|----------|----|
| 1) None. | 2) |
| 3) | 4) |

3. **TRANSMISSION FACILITIES: POP-to-POP facilities by type of facilities (microwave, fiber copper, satellite, etc.) and indicate if owned or leased.**

- | | <u>POP-to-POP</u> | <u>TYPE</u> | <u>OWNERSHIP</u> |
|----|-------------------|-------------|------------------|
| 1) | None | | |
| 2) | | | |
| 3) | | | |

New Media Telecommunications, Inc. does not maintain any interexchange carrier points of presence, switches or transmission facilities within the State of Florida. Originating calls are transported over facilities provided by the company's underlying carrier(s).

4. **ORIGINATING SERVICE:** Please provide the list of exchanges where you are proposing to provide originating service within thirty (30) days after the effective date of the certificate. (Appendix D)

Statewide.

5. **TRAFFIC RESTRICTIONS:** Please explain how the applicant will comply with the EREA requirements contained in Commission Rule 25-26.471 (4) (a) (copy enclosed).

Not applicable.


6. **CURRENT FLORIDA INTRASTATE SERVICES:** Applicant has () or has not (X) previously provided intrastate telecommunications in Florida. If the answer is has, fully describe the following:

- (a) What services have been provided and when did these service begin?

Not applicable.

- (b) If the services are not currently offered, when were they discontinued?

Not applicable.



Jonathan L. Weisz, President
New Media Telecommunications, Inc.

1/21/97

Date

APPENDIX D

FLORIDA TELEPHONE EXCHANGES AND EAS ROUTES


Describe the service area in which you hold yourself out to provide service by telephone company exchange. If all services listed in your tariff are not offered at all locations, so indicate.

In an effort to assist you, attached is a list of major exchanges in Florida showing the small exchanges with which each has extended area service (EAS).

Jacksonville
Gainesville
Daytona Beach
Ocala
Orlando
Cocoa
Melbourne
West Palm Beach
Miami
Pensacola
Panama City
Tallahassee
Titusville

Tampa
Clearwater
St. Petersburg
Lakeland
Winter Park
Ft. Lauderdale
Pompano Beach
Hollywood
North Dade
Sarasota
Ft. Myers
Naples

The company intends to offer its services statewide.



Jonathan L. Weisz, President
New Media Telecommunications, Inc.

1/21/97

Date

ATTACHMENT I

AUTHORITY TO OPERATE IN FLORIDA

State of Florida



Department of State

I certify the attached is a true and correct copy of the application by NEW MEDIA TELECOMMUNICATIONS, INC., a Delaware corporation, authorized to transact business within the State of Florida on January 7, 1997 as shown by the records of this office.

The document number of this corporation is F97000000180.

Given under my hand and the Great Seal of the State of Florida, at Tallahassee, the Capital, this the Tenth day of January, 1997



Sandra B. Northum

Sandra B. Northum
Secretary of State

APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 607.1603, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA:

1. New Media Telecommunications, Inc.
(Name of corporation: must include the word "INCORPORATED", "COMPANY", "CORPORATION" or words or abbreviations of like import in language as will clearly indicate that it is a corporation instead of a natural person or partnership if not so contained in the name of present.)

2. Delaware (State or country under the law of which it is incorporated) 3. 33-048-9547 (FEI number, if applicable)

4. 01/16/96 (Date of incorporation) 5. Perpetual (Duration: Year corp. will cease to exist or "perpetual")

6. Upon Qualification
(Date first transacted business in Florida. (See sections 607.1601, 607.1602, and 617.005, F.S.)

7. 4225 Executive Square, Suite 1070
La Jolla, CA 92037
(Current mailing address)

8. Long distance telecommunication services
(Purpose(s) of corporation authorized in home state or country to be carried out in the state of Florida)

9. Name and street address of Florida registered agent:

Name: NRAI Services, Inc.

Office Address: 526 E. Park Avenue

Tallahassee, Florida, 32301
(Zip Code)

FILED
SECRETARY OF STATE
DIVISION OF CORPORATIONS
97 JAN -7 9 11:46

10. Registered agent's acceptance:

Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Tina C. Leland
(Registered agent's signature)

Tina C. Leland, Assistant Secretary for
National Registered Agents, Inc.

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

12. Names and addresses of officers and/or directors:

A. DIRECTORS

Chairman: Jonathan Weisz

Address: 4225 Executive Square, Suite 1070
La Jolla, CA 92037

Vice Chairmen: _____

Address: _____

Director: _____

Address: _____

Director: _____

Address: _____

B. OFFICERS

President: Jonathan Weisz

Address: 4225 Executive Square, Suite 1070
La Jolla, CA 92037

Vice President: Claire Donovan

Address: 4225 Executive Square, Suite 1070
La Jolla, CA 92037

Secretary: Jonathan Weisz

Address: 4225 Executive Square, Suite 1070
La Jolla, CA 92037

Treasurer: _____

Address: _____

NOTE: If necessary, you may attach an addendum to the application listing additional officers and/or directors.

13.  _____
(Signature of Chairman, Vice Chairman, or any officer listed in number 12 of the application)

14. Jonathan Weisz, President
(Typed or printed name and capacity of person signing application)

ATTACHMENT II

PROPOSED TARIFF

TITLE PAGE

FLORIDA TELECOMMUNICATIONS TARIFF

OF

NEW MEDIA TELECOMMUNICATIONS, INC.

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of resold telecommunication services provided by New Media Telecommunications, Inc. ("New Media") with principal offices located at 4225 Executive Square, Suite 1070, La Jolla, California 92037. This tariff applies for services furnished within the State of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

ISSUED: January 31, 1997

EFFECTIVE:

ISSUED BY: Jonathan L. Weisz, President
New Media Telecommunications, Inc.
4225 Executive Square, Suite 1070
La Jolla, CA 92037

CHECK SHEET

Pages of this tariff are effective as of the date shown. Original and revised pages as named below comprise all changes from the original tariff.

SHEET	REVISION	
1	Original	*
2	Original	*
3	Original	*
4	Original	*
5	Original	*
6	Original	*
7	Original	*
8	Original	*
9	Original	*
10	Original	*
11	Original	*
12	Original	*
13	Original	*
14	Original	*
15	Original	*
16	Original	*
17	Original	*
18	Original	*
19	Original	*
20	Original	*
21	Original	*
22	Original	*
23	Original	*
24	Original	*
25	Original	*
26	Original	*
27	Original	*
28	Original	*
29	Original	*
30	Original	*

* - Indicates new or revised sheet with this filing

ISSUED: January 31, 1997

EFFECTIVE:

ISSUED BY: Jonathan L. Weisz, President
New Media Telecommunications, Inc.
4225 Executive Square, Suite 1070
La Jolla, CA 92037

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ISSUED: January 31, 1997

EFFECTIVE:

**ISSUED BY: Jonathan L. Weisz, President
New Media Telecommunications, Inc.
4225 Executive Square, Suite 1070
La Jolla, CA 92037**

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ISSUED: January 31, 1997

EFFECTIVE:

ISSUED BY: Jonathan L. Weisz, President
 New Media Telecommunications, Inc.
 4225 Executive Square, Suite 1070
 La Jolla, CA 92037

SYMBOLS

The following are the only symbols used for the purposes indicated below:

- (D)** - Delete or Discontinue
- (I)** - Change Resulting in an Increase to a Customer's Bill
- (M)** - Moved from another Tariff Location
- (N)** - New
- (R)** - Change Resulting in a Reduction to a Customer's Bill
- (T)** - Change in Text or Regulation but no Change in Rate or Charge.

When changes are made in any tariff sheet, a revised sheet will be issued canceling the tariff sheet affected. Changes will be identified on the revised sheet(s) through the use of the above mentioned symbols.

ISSUED: January 31, 1997

EFFECTIVE:

ISSUED BY: Jonathan L. Weisz, President
New Media Telecommunications, Inc.
4225 Executive Square, Suite 1070
La Jolla, CA 92037

TARIFF FORMAT

- A. Sheet Numbering** - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. Sheet Revision Numbers** - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc. the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff pages in effect. Consult the check sheet for sheet currently in effect.
- C. Paragraph Numbering Sequence** - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:
- 2.
 - 2.1.
 - 2.1.1.
 - 2.1.1.A.
 - 2.1.1.A.1.
 - 2.1.1.A.1.(a).
 - 2.1.1.A.1.(a).1.
 - 2.1.1.A.1.(a).1.(i).
 - 2.1.1.A.1.(a).1.(i).(1).
- D. Check Sheets** - When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on the check sheet if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

ISSUED: January 31, 1997**EFFECTIVE:**

ISSUED BY: Jonathan L. Weisz, President
New Media Telecommunications, Inc.
4225 Executive Square, Suite 1070
La Jolla, CA 92037

SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS

1.1 Abbreviations

The following abbreviations are used herein only for the purposes indicated below:

C.O.	-	Central Office
Corp.	-	Corporation
FCC	-	Federal Communications Commission
FPSC	-	Florida Public Service Commission
IXC	-	Interexchange Carrier
LATA	-	Local Access and Transport Area
LEC	-	Local Exchange Carrier
MTS	-	Message Telecommunications Service
PBX	-	Private Branch Exchange

ISSUED: January 31, 1997

EFFECTIVE:

**ISSUED BY: Jonathan L. Weisz, President
New Media Telecommunications, Inc.
4225 Executive Square, Suite 1070
La Jolla, CA 92037**

SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS, (CONT'D.)**1.2 Definitions**

Access Line - Local service lines provided by a Local Exchange Carrier to provide access to the public switched network. New Media's service can be utilized from any LEC access line allowing 1-800/888 dialing, however, New Media does not provide its Customers Access Line service.

Account Code - A number assigned to each Customer Account which serves as the only means of Customer identification and for proper Depletion of Customer Account Balances.

Authorized User - A person, firm, corporation, or any other entity authorized by the Customer to communicate utilizing the Carrier's service under the terms and regulations of this tariff.

Available Account Balance - The amount of usage remaining on a Customer Account at any particular point in time. Each Customer Account has an Initial Account Balance which is stated in either U.S. dollars or Call Units, depending on the type of service. The Available Balance is Depleted by the appropriate dollar amount or number of Call Units, respectively, based on the actual usage of the Company's service.

Called Party - The person, individual, corporation, or other entity whose telephone number is called by the End user.

Call Unit - A Call Unit is a measurement of usage, such that a specified quantity of Call Units equate to one minute of usage. For example, one Call Unit may equate to one minute of interstate usage, while several Call Units may equate to one minute of international usage. Call Units are depleted on a per-call, real time basis.

Commission - The Florida Public Service Commission.

Cost Deductions - Deductions in the dollar amount remaining on a Subscriber's debit card caused by using the debit card service.

Customer - Any person, firm, partnership, corporation, or other entity which uses telecommunications services under the provisions and regulations of this tariff and is responsible for payment of charges.

ISSUED: January 31, 1997**EFFECTIVE:**

ISSUED BY: Jonathan L. Weisz, President
New Media Telecommunications, Inc.
4225 Executive Square, Suite 1070
La Jolla, CA 92037

SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS, (CONT'D.)**1.2 Definitions, (Cont'd.)**

Customer Account - A New Media account which is not associated with a Local Exchange Carrier switched access business or residential line. Customer Accounts consist of prepaid balances which are Depleted on a real time basis during each call placed on each account.

Debit Card Service - A communications service provided by New Media. To use debit card service, the Caller must first dial a preassigned toll free (i.e. 800/888) number to obtain access to New Media Telecommunications' network. Once the Caller is connected to the New Media network, the caller must then dial an authorization number and then the ten digit number of the called party.

Depletion - Reductions in the Available Balance based on usage of the Customer Account. Depletion of Dollar-Based service occurs on a real time basis at the tariffed per minute rates contained herein. Depletion of Unit-Based service occurs on a real time basis at the tariffed number of Call Units per minute contained herein.

Dollar-Based Accounts - Service where the Initial Balance and Available Balance is expressed in U.S. dollars. The rates per minute contained in this tariff are expressed in U.S. dollars, exclusive of taxes. The amount of Depletion per minute is the tariffed rate contained herein, plus applicable federal, state and local taxes.

FPSC - Refers to the Florida Public Service Commission.

End user - Any person, firm, corporation, partnership or other entity which uses the services of the Carrier under the provisions of this tariff. The End User is responsible for payment unless the charges for the services utilized are accepted and paid by another Customer.

Identification Number - A unique numerical code associated with each debit card.

ISSUED: January 31, 1997**EFFECTIVE:**

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SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS, (CONT'D.)

1.2 Definitions, (Cont'd.)

Initial Account Balance - The Available Balance of a Customer Account upon issuance of an Account Code and before any Depletion for call activity. The Initial Account Balance is expressed in either U.S. Dollars or in Call Units.

LEC - Local Exchange Company

Marketer - Any person, firm, entity or corporation authorized by New Media to market debit cards to the public.

New Media Telecommunications, Inc. - ("New Media") refers to the Company unless otherwise clearly indicated by the context.

Personal Account Code - A pre-defined series of numbers to be dialed by the Customer or Authorized User upon access to the Carrier's network which identifies the Debit Account from which charges for service shall be debited and which validates the caller's authorization to use the services provided.

Renewal - A method of replenishing the Available Balance with additional quantities as authorized and paid for by the Customer. Renewal of Available Balances may be limited by the amount or the class of service.

Subscriber - A party who subscribes to debit card service.

Unit-Based Accounts - Service where the Initial Balance and Available Balance is expressed in Call Units. The rates per minute contained in this tariff are expressed in Call Units, inclusive of taxes.

ISSUED: January 31, 1997

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SECTION 2.0 - RULES AND REGULATIONS

2.1 Undertaking of New Media Telecommunications, Inc.

New Media is a resale common carrier providing intrastate direct dialed (1+) communication services to Customers for the transmission and reception of voice, data, and other types of communications within the State of Florida under the terms of this Tariff.

New Media may act as the Customer's agent for ordering access connection facilities provided by other carriers or entities, when authorized by the Customer, to allow connection of a Customer's location to the New Media services. The Customer shall be responsible for all charges due for such service arrangement.

The Company's service is available twenty-four (24) hours per day, seven (7) days per week.

2.2 Applicability of Tariff

This tariff is applicable to telecommunications services provided by New Media within the state of Florida.

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SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)

2.3 Payment and Credit Regulations

2.3.1 Payment Arrangements

The Customer is responsible for payment of all charges for services and equipment furnished to the Customer for transmission of calls via the Company. The Customer agrees to pay to the Company or its authorized agent any cost(s) incurred as a result of any delegation of authority resulting in the use of his or her communications equipment and/or network services which result in the placement of calls via the Company. The Customer agrees to pay the Company or its authorized agent any and all cost(s) incurred as a result of the use of the service arrangement, including calls which the Customer did not individually authorize.

All charges due by the Customer are payable to the Company or any agency duly authorized to receive such payments. Terms of payment shall be according to the rules and regulations of the agency and subject to the rules of regulatory agencies, such as the Florida PSC. Any objections to billed charges must be promptly reported to the Company or its billing agent. Adjustments to Customers' bills shall be made to the extent that circumstances exist which reasonably indicate that such changes are appropriate.

Charges for installations, service connections, moves, and rearrangements, where applicable, are payable upon demand by the Company or its authorized agent. The billing thereafter will include recurring charges and actual usage as defined in this tariff.

2.3.2 Deposits

The Company does not require a deposit from the Customer or Subscriber.

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SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)

2.3 Payment and Credit Regulations, (Cont'd.)

2.3.3 Advance Payments

For Customers whom the Company determines an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and a new advance payment may be collected for the next month.

2.3.4 Taxes and Fees

The Company shall charge the Customer an amount sufficient to recover any governmental assessments, fees, license, or other similar taxes or fees imposed upon the Company.

- A.** For Debit or PrePaid Card Service, taxes or fees shall be included in the rates and charges stated in the Company's rate schedule for this service.
- B.** For all other services offered by the Company, taxes and fees shall be added pro-rate, insofar as practical, to the rates and charges stated in the Company's rate schedules and listed as separate line items on the Customer's bill for services provided.

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SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**2.4 Refunds or Credits for Service Outages or Deficiencies****2.4.1 Interruption of Service**

Credit allowances for interruptions of service which are not due to the Company's testing or adjusting, to the negligence of the Customer or Subscriber, or to the failure of channels, equipment and/or communications systems provided by the Customer or Subscriber, are subject to the general liability provisions set forth in this tariff. It shall be the obligation of the Customer to notify Company immediately of any interruption in service for which a credit allowance is desired by Customer. Before giving such notice, the Customer shall ascertain that the trouble is not within his or her control, or is not in wiring or equipment, if any, furnished by Customer. Interruptions caused by Customer-provided, Subscriber-provided or Company-provided automatic dialing equipment are not deemed an interruption of service as defined herein since the Customer has the option of using the long distance network via LEC access. For purposes of credit computation every month shall be considered to have 30 days. For services with a monthly recurring charge, no credit shall be allowed for an interruption of continuous duration of less than twenty-four hours. For message rated toll services, credits will be limited to, at maximum, the price of the initial period of individual call that was interrupted.

The Customer shall be credited for an interruption of one day (24 hours) or more at the rate of 1/30th of the monthly charge for the services affected for each day that the interruption continues.

Credit Formula:

$$\text{Credit} = A/30 \times B$$

A = outage time in days

B = total monthly charge for affected service.

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SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**2.4 Refunds or Credits for Service Outages or Deficiencies, (Cont'd.)****2.4.2 Inspection, Testing and Adjustment**

Upon reasonable notice, the facilities provided by the Company shall be made available to the Company for such tests and adjustments as may be deemed necessary for maintenance in a condition satisfactory to the Company. No interruption allowance will be granted for the time during which such tests and adjustments are made.

2.4.3 Liability

- (A) The liability of the Company for any claim or loss, expense or damage (including indirect, special, or consequential damage) for any interruption, delay, error, omission, or defect in any service, facility or transmission provided under this tariff shall not exceed an amount equivalent to the proportionate charges to the Customer for the period of service or the facility provided during which such interruption, delay, error, omission, or defect occurs.
- (B) The Company shall not be liable for any claim or loss, expense, or damage (including indirect, special, or consequential damage), for any interruption, delay, error, omission, or other defect in any service facility, or transmission provided under this tariff, if caused by any person or entity other than the Company, by any malfunction of any service or facility provided by any other carrier, by any act of God, fire, war, civil disturbance, or act of government, or by any other cause beyond the Company's direct control.

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SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)

2.4 Refunds or Credits for Service Outages or Deficiencies, (Cont'd.)

2.4.3 Liability (cont'd.)

- (C)** The Company shall not be liable for, and shall be fully indemnified and held harmless by Customer and Subscriber against any claim or loss, expense, or damage, (i) for defamation, invasion of privacy, infringement of copyright or patent, unauthorized use of any trademark, trade name, or service mark, unfair competition, interference with or misappropriation or violation of any contract, proprietary or creative right, or any other injury to any person, property, or entity arising from the material data, information, or content revealed to, transmitted, processed, handled, or used by Company under this tariff, or (ii) for connecting, combining, or adapting Company's facilities with Customer's or Subscriber's apparatus or systems, or (iii) for any act or omission of the Customer or Subscriber, or (iv) for any personal injury or death of any person, or for any loss of or damage to Subscriber's or Customer's premises or any other property, whether owned by Customer, Subscriber or others, caused directly or indirectly by the installation, maintenance, location, condition, operation, failure or removal of equipment or wiring provided by the Company if not directly caused by negligence of the Company.

- (D)** The Company will provide credit on charges disputed by Customer in writing that are verified as incorrect by Company. If objection in writing is not received by Company within a reasonable period of time after bill is rendered (as determined by current law and regulatory policy), the account shall be deemed correct and binding upon the Customer.

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SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)

2.5 Refusal or Discontinuance by Company

New Media Telecommunications, Inc. may refuse or discontinue service for non-compliance with and/or violation of any Federal, State or municipal law, ordinance or regulation pertaining to telephone service. Service may also be discontinued or refused without notice for the following conditions:

- 2.5.1** For non-compliance with and/or violation of the Commission's regulations or the Company's rules and regulations.
- 2.5.2** When the Available Account Balance of a non-renewable account is Depleted to a level insufficient to place a one-minute call to the location of least cost.
- 2.5.3** When the established expiration date of the Customer Account is reached.
- 2.5.4** In the event of Customer use in such a manner as to adversely affect the Company's equipment, the Company's service to others, or the Company's financial position.
- 2.5.5** In the event of tampering with the equipment furnished and owned by the Company.

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SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)

2.5 Refusal or Discontinuance by Company, (Cont'd.)

- 2.5.6** In the event of unauthorized or fraudulent use of service. Whenever service is discontinued for fraudulent use of service, the Company may, before restoring service, require the Customer to make, at his or her own expense, all changes necessary to eliminate illegal use and to pay an amount reasonably estimated as the loss in revenues resulting from such fraudulent use.
- 2.5.7** When necessary for the Company to comply with any order or request of any governmental authority having jurisdiction.

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SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)

2.6 Limitations of Service

- 2.6.1** Service will be furnished subject to the availability of the necessary facilities and/or equipment and subject to the provisions of this tariff.
- 2.6.2** New Media reserves the right to discontinue furnishing service, upon written notice, when necessitated by conditions beyond its control, or when the Customer is using the service in violation of the provisions of this tariff, or in violation of law.
- 2.6.3** The Company does not undertake to transmit messages, but offers the use of its facilities when available, and will not be liable for errors in transmission or for failure to establish connections.
- 2.6.4** New Media reserves the right to discontinue the offering of service or deny an application for service if a change in regulation materially and negatively impacts the financial viability of the service in the best business judgment of the Company.

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SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)

2.7 Use of Service

Service may be used for any lawful purpose for which it is technically suited. Customers or Subscribers reselling or rebilling New Media's Florida intrastate service must have a Certificate of Public Convenience and Necessity as an interexchange carrier from the Florida Public Service Commission.

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SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)

2.8 Employee Concessions

[Reserved for Future Use]

2.9 Terminal Equipment

Company's facilities and service may be used with or terminated in Customer-provided or Subscriber-provided terminal equipment or systems, such as PBXs, key systems, multiplexers, repeaters, signaling sets, teleprinters, handsets, or data sets. Such terminal equipment shall be furnished and maintained at the expense of the Customer or Subscriber, except as otherwise provided. Subscriber or Customer is responsible for all costs at his or her premises, including personnel, wiring, electrical power, and the like, incurred in the use of Company's service.

2.10 Applicable Law

This tariff shall be subject to and construed in accordance with Florida law.

ISSUED: January 31, 1997

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SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)

2.11 Cost of Collection and Repair

Customer is responsible for any and all costs incurred in the collection of monies due the Company including legal and accounting expenses. The Customer or the Subscriber is also responsible for recovery costs of Company-provided equipment and any expenses required for repair or replacement of damaged equipment.

2.12 Tests, Pilots, Promotional Campaigns and Contests

The Company may conduct special tests or pilot programs and promotions at its discretion to demonstrate the ease of use, quality of service and to promote the sale of its services. The Company may also waive a portion or all processing fees or installation fees for winner of contests and other occasional promotional events sponsored or endorsed by the Company. From time to time the Company may waive all processing fees for a Customer.

These promotions will be approved by the FPSC with specific starting and ending dates with promotions running under no circumstances longer than 90 days in any twelve month period.

2.13 Other Rules

2.13.1 New Media reserves the right to validate the credit worthiness of Customers or Authorized Users through available verification procedures.

2.13.2 The Company reserves the right to discontinue service, limit service, or to impose requirements on Subscribers or Customers as required to meet changing regulations, rules or standards of the FPSC.

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SECTION 3.0 - DESCRIPTION OF SERVICE

3.1 Quality and Grade of Service Offered

Minimum Call Completion Rate - Customers can expect a call completion rate of not less than 90% during peak use periods for Feature Group D 1+ dialing. The call completion rate is calculated as the number of calls completed (including calls completed to a busy line or to a line which remains unanswered by the called party) divided by the number of calls attempted.

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SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)**3.2 Calculation of Distance**

Usage charges for all mileage sensitive products are based on the airline distance between serving wire centers associated with the originating and terminating points of the call.

The serving wire centers of a call are determined by the area codes and exchanges of the origination and destination points.

The distance between the Wire Center of the Customer's equipment and that of the destination point is calculated by using the "V" and "H" coordinates found in BellCore's V&H Tape and NECA FCC Tariff No. 4.

- Step 1 -** Obtain the "V" and "H" coordinates for the Wire Centers serving the Customer and the destination point.
- Step 2 -** Obtain the difference between the "V" coordinates of each of the Wire Centers. Obtain the Difference between the "H" coordinates.
- Step 3 -** Square the differences obtained in Step 2.
- Step 4 -** Add the squares of the "V" difference and "H" difference obtained in Step 3.
- Step 5 -** Divide the sum of the square obtained in Step 4 by ten (10). Round to the next higher whole number if any fraction results from the division.
- Step 6 -** Obtain the square root of the whole number obtained in Step 5. Round to the next higher whole number if any fraction is obtained. This is the distance between the Wire Centers.

Formula:

$$\sqrt{\frac{(V_1 - V_2)^2 + (H_1 - H_2)^2}{10}}$$

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SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)**3.2 Calculation of Distance, (Cont'd.)**

EXAMPLE: Distance between Miami and New York City -

	V	H
Miami:	8,351	529
New York:	<u>4,997</u>	<u>1,406</u>
Difference:	3,354	-877
Square and add:	11,249,316 + 769,129 = 12,018,445	
Divide by 10:	12,018,445 / 10 = 1,201,844.5	
Round up:	1,201,845	
Take square root:	$\sqrt{1,201,845} = 1,096.3$	
Round up:	1,097 miles	

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SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)

3.3 Timing of Calls

- 3.2.1** Long distance usage charges are based on the actual usage of New Media's network.
- 3.2.2** Timing begins when the called station is answered, as determined by standard industry methods generally in use for ascertaining answer, including hardware answer supervision in which the local telephone company sends a signal to the switch or the software utilizing audio tone detection.
- 3.2.3** Chargeable time ends when the called or calling party hangs up, whichever occurs first.

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SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)**3.4 Rate Periods**

Unless otherwise indicated elsewhere in this tariff, all usage-based rates in Section 4.0 are subject to the following time-of-day, day-of-week, and holiday rate periods:

- 3.4.1 Day Rate Period - Applies to that portion of a call occurring from 8:00 AM to, but not including, 5:00 PM Monday through Friday.
- 3.4.2 Evening Rate Period - Applies to that portion of a call occurring from 5:00 PM to, but not including, 11:00 PM Sunday through Friday.
- 3.4.3 Night/Weekend Rate Period - Applies to that portion of a call occurring from 11:00 PM to, but not including 8:00 AM all days, 8:00 AM to, but not including, 11:00 PM Saturday; 8:00 AM to, but not including, 5:00 PM Sunday.
- 3.4.4 Holiday Rates - Apply to that portion of a call occurring on Company acknowledged Holidays. The rate is equivalent to the Evening Rate unless a lower rate would normally apply. Holiday rates apply on New Year's Day, Independence Day, Labor Day, Thanksgiving Day and Christmas Day.
- 3.4.8 When a call is established in one rate period and ends in another rate period, the rate in effect at the calling station applies to the portion of the call occurring within that rate period. When a unit of time is split between two rate periods, the rate applicable to that unit of time is based on the rate period in which it began.

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SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)**3.5 Prepaid Card Service - Standard Issue**

Prepaid Card Service - Standard Issue permits Customers to purchase a prepaid card to which call charges are consumed on a real-time basis. Customers access the service by dialing a Company-specified access code. All calls must be charged against a prepaid card that has a sufficient available balance. Customers are notified of their remaining balance each time a call is placed. Customers are also notified during a call when the balance is about to be depleted. Calls in progress will be terminated if the balance on the prepaid card is insufficient to cover the charges associated with the call. Registered Distributors of New Media PrePaid Cards will receive cards for their personal use at discounted rates set forth below.

3.5.1 Prepaid Card Service - Standard Issue

Calls are measured and consumed on a per unit basis. A unit equals one minute for the purpose of debiting the card.

Card Type	Per Unit Rate
End User Rate	\$0.1900
Distributor Rate	\$0.1650

3.5.2 Timing of Calls

All calls are billed in one (1) minute increments. Customers will be provided with a "Usage Remaining" message each time they utilize the card. They will also receive a reminder message when the card has one (1) minute of usage remaining.

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SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)**3.6 Debit Card Sponsor Program**

The Debit Card Sponsor Program is offered to individuals, organizations or commercial entities for distribution to their members, patrons, or customers. The marketing channel, marketing vehicle and expiration period is selected by the Sponsor upon joint agreement between the Company and the Sponsor. The Sponsor is responsible for obtaining all necessary permissions for the use of any trade mark, trade name, service mark or other image on the card. The Sponsor may distribute the Carrier's Sponsor Program debit card accounts at reduced rates or free of charge to end users for promotional purposes. At the option of the Sponsor, these cards may not be replenishable.

Retail Per Minute Usage Charge: **\$0.6000**

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SECTION 4.0 - MISCELLANEOUS CHARGES

4.1 Return Check Charge

A return check charge of \$15.00 or 5% of the balance due (whichever is greater) will be assessed for checks returned for insufficient funds. Any applicable return check charges will be assessed according to the terms and conditions of the billing entity (i.e. local exchange company and/or commercial credit card company) and pursuant to Florida law and FPSC regulations.

ISSUED: January 31, 1997

EFFECTIVE:

**ISSUED BY: Jonathan L. Weisz, President
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ATTACHMENT III

RESUMES

**New Media Telecommunications, Inc.
Profiles of Key Personnel**

Jonathan Weisz, President

Mr. Weisz brings to New Media a background in successful business management. Before joining New Media, he served as President and Secretary of National Call Processing, Inc. and as General Manager of Hirepower. Mr. Weisz graduated from Westbury High School in Houston, Texas (1983) and received his undergraduate degree from University of Texas in Austin (1988). He attended Cal Western Law School in California from 1988 to 1989.

Claire Donovan, Controller

Before joining New Media, Ms. Donovan accumulated significant experience in accounting, budgeting, regulatory requirements, and Management Information Systems in her assignments with Price Waterhouse, Arthur Andersen and Nicolet Imaging Systems. She received her BS degree in Business Administration from the University of Hartford in West Hartford, Connecticut.

ATTACHMENT IV

FINANCIAL STATEMENTS

**Supplement Financial Information
New Media Telecommunications, Inc.**

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.

Response 1 and 2:

Three years of consolidated financial statements for New Media Telecommunications, Inc. and National Call Processing, Inc. are attached (1993-1995). In addition, financial statements for the first and second quarter of 1996 are also provided. Although the applicant shows a new loss due to the start up of its debit card operations, the company also shows significant (and increasing) assets with which to withstand the temporary losses. New Media is funded by individuals and corporations with assets to sustain the company through start up.

3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

Response 3:

Not applicable. New Media is seeking resale authority and has no plans to construct or lease new facilities at this time.

New Media Telecommunications, Inc.
Consolidated Balance Sheet

ASSETS

	June 30, <u>1996</u>	March 31, <u>1996</u>
CURRENT ASSETS		
Cash	\$ - -	\$ -
Accounts receivable (net of allowance of \$292,504.15; \$211,838.85 respectively)	\$ 168,315.77	\$ 120,086.35
Accounts receivable - related party	\$ 64,424.18	\$ 52,070.85
Telecommunications Receivable	\$ 200,394.00	\$ 222,901.40
Other Receivables	\$ 4,990.95	\$ 42,417.87
Investment Account	\$ -	\$ 64.63
Deferred Costs	\$ 61,469.03	\$ 94,272.73
Interest receivable - related party	\$ 10,345.07	\$ 9,748.75
Employee receivable	\$ 1,297.78	\$ 2,189.54
Employee Advances	\$ 15,025.37	\$ 7,808.30
Inventory	\$ 119,252.28	\$ 82,122.17
Prepaid expenses	\$ 14,976.00	\$ -
Total Current Assets	\$ 660,490.43	\$ 633,682.59
PROPERTY & EQUIPMENT		
Machinery & equipment	\$ 656,409.68	\$ 531,888.15
Furniture & fixtures	\$ 70,054.66	\$ 63,492.90
Leasehold improvements	\$ 47,617.00	\$ 47,617.00
	<u>\$ 774,081.34</u>	<u>\$ 642,998.05</u>
Less: Accumulated depreciation	\$ (222,643.95)	\$ (192,032.21)
Total Property & Equipment	\$ 551,437.39	\$ 450,965.84
OTHER ASSETS		
Deposits	\$ 136,478.47	\$ 80,606.03
Bankcard Reserves	\$ 102,267.90	\$ 54,240.58
Other Assets	\$ 51,781.45	\$ 56,959.60
	<u>\$ 290,527.82</u>	<u>\$ 191,806.21</u>
Total Other Assets	\$ 290,527.82	\$ 191,806.21
TOTAL ASSETS	\$ <u>1,502,455.64</u>	\$ <u>1,276,454.64</u>

New Media Telecommunications, Inc.
Consolidated Balance Sheet

LIABILITIES & STOCKHOLDERS' EQUITY

	June 30, <u>1996</u>	March 31, <u>1996</u>
CURRENT LIABILITIES		
Overdrafts on bank	\$ 358,769.08	\$ 23,185.12
Accounts payable	\$ 582,150.87	\$ 302,560.16
Information Provider Payable	\$ 117,758.24	\$ 96,973.28
Accrued Accounts Payable	\$ 327,948.62	\$ 387,987.04
Payroll taxes payable	\$ -	\$ 19,088.07
Sales tax payable	\$ (11,500.81)	\$ (1,010.73)
Accrued commissions	\$ -	\$ 44,780.00
Accrued interest - related party	\$ 20,175.43	\$ 7,351.85
Customer deposits	\$ 344,870.15	\$ 336,656.10
Deferred revenue	\$ 611,368.00	\$ 510,420.23
Refunds Payable	\$ 98,113.58	\$ 89,471.52
Current portion of long-term liabilities	<u>\$ 732,385.92</u>	<u>\$ 439,211.58</u>
Total Current Liabilities	\$ 3,182,039.08	\$ 2,256,674.22
LONG TERM LIABILITIES		
Notes payable - related party	\$ 309,780.50	\$ 343,601.23
Leases Payable	<u>\$ 35,534.52</u>	<u>\$ 27,460.31</u>
Total Long Term Liabilities	\$ 345,315.02	\$ 371,061.54
TOTAL LIABILITIES	\$ 3,527,354.10	\$ 2,627,735.76
STOCKHOLDERS' EQUITY		
Common stock, par value \$1.00 10,000 shares outstanding	\$ 10,000.00	\$ 10,000.00
Paid-in capital	\$ 113,603.00	\$ 113,603.00
Retained earnings	<u>\$ (2,148,501.46)</u>	<u>\$ (1,474,884.12)</u>
Total Stockholders' Equity	\$ (2,024,898.46)	\$ (1,351,281.12)
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	<u>\$ 1,502,455.64</u>	<u>\$ 1,276,454.64</u>

New Media Telecommunications, Inc.
Consolidated Statement of Operations

	<u>For the two qtrs ended</u> June 30. <u>1988</u>	<u>For the qtr ended</u> March 31. <u>1988</u>
REVENUES:		
Seminar revenue	\$ 2,055,039.61	\$ 1,231,240.67
Infomercial Revenue	\$ 1,323,382.89	\$ 440,510.39
Custom Card Revenue	\$ 95,418.75	\$ 29,516.50
Recharge Revenue	\$ 953,610.08	\$ 282,685.60
Other Revenue	\$ 8,402.51	\$ -
Telecommunication revenue	\$ 714,808.33	\$ 411,106.20
Less: Sales Returns & Allowances	\$ (328,910.57)	\$ (81,370.27)
Sales Discounts	\$ (2,259.46)	\$ (1,282.45)
Total Revenue	\$ 4,819,492.14	\$ 2,312,406.64
COST OF GOODS SOLD		
Advertising	\$ 33,039.67	\$ 19,505.38
Seminar	\$ 347,971.05	\$ 57,325.69
Telecommunications	\$ 719,600.43	\$ 370,972.75
Total Cost of Goods Sold	\$ 1,100,611.15	\$ 447,803.82
GROSS PROFIT	\$ 3,718,880.99	\$ 1,864,602.82
GENERAL & ADMINISTRATIVE EXPENSES	\$ 4,477,271.96	\$ 2,087,162.08
OPERATING INCOME (LOSS)	\$ (758,390.97)	\$ (222,559.26)
OTHER INCOME AND (EXPENSES)		
Miscellaneous income	\$ 6,158.00	\$ 1,322.12
Interest income	\$ 2,474.25	\$ 1,301.37
Depreciation expense	\$ (58,345.28)	\$ (26,680.16)
Bad debt expense	\$ (113,814.65)	\$ (33,394.35)
Interest expense	\$ (33,472.15)	\$ (8,641.64)
Loss on disposal of assets	\$ (4,696.00)	\$ (4,696.00)
Amortization expense	\$ (13,975.36)	\$ (7,096.60)
Total other income and expenses	\$ (215,671.19)	\$ (77,885.26)
INCOME (LOSS) BEFORE INCOME TAXES	\$ (974,062.16)	\$ (300,444.52)
PROVISION FOR INCOME TAXES	\$ -	\$ -
NET LOSS	\$ (974,062.16)	\$ (300,444.52)
NET LOSS PER SHARE	\$ (97.41)	\$ (30.04)

Consolidated
New Media Telecommunications, Inc. and National Call Processing, Inc.
BALANCE SHEET

	Year Ended December 31,		
	1995	1994	1993
Assets			
Cash	\$ -	\$ -	\$ 180,233
Restricted Cash Equivalent	-	118,500	-
Net Pledged Accounts Receivable	297,539	206,541	190,942
Net of allowance for doubtful accounts of 1995-\$188,843, 1994-\$32,452 and 1993-\$57,542			
Other Receivables	186,864	-	-
Inventories	75,000	-	-
Advances to Officer & Shareholder	40,485	31,465	6,975
Total Current Assets	599,988	358,506	378,150
Property and Equipment	684,165	370,329	108,879
Less accumulated depreciation	(182,177)	(81,350)	(40,873)
Net Property and Equipment	501,988	288,979	68,006
Other Assets	170,239	134,077	11,369
Total Assets	\$ 1,162,185	\$ 779,562	\$ 457,525
Liabilities and Stockholders' Equity			
Bank Overdraft	\$ 60,213	\$ 182,170	\$ -
Current Notes Payable to Shareholders	378,051	186,564	25,305
Accounts Payable	423,315	154,672	57,528
Accrued Liabilities	189,389	33,759	170,432
Sales Returns Reserve	19,792	47,000	-
Deferred Revenue	103,330	-	-
Total Current Liabilities	1,162,090	584,165	253,265
LT Notes Payable to Shareholders	477,868	52,389	46,603
Customer Deposits	294,218	358,769	278,818
Total Liabilities	1,934,176	995,323	578,686
Commitments & Contingencies Note			
Stockholders Equity			
Common Stock \$1 PV, 11,000 sh outstanding	11,000	11,000	11,000
Distributions	(19,600)	(9,600)	(9,600)
Capital in Excess of Par	112,604	9,000	9,000
Retained Earnings (Deficit)	(895,985)	(226,161)	(131,561)
Total Stockholder' Equity	(781,981)	(215,761)	(121,161)
Total Liabilities and Stockholders' Equity	\$ 1,162,185	\$ 779,562	\$ 457,525

See accompanying notes to Consolidated Financial Statements

Consolidated
New Media Telecommunications, Inc. and National Call Processing, Inc.
STATEMENT OF INCOME

	Year Ended December 31,		
	1995	1994	1993
Revenue	\$ 8,543,140	\$ 5,629,026	\$ 3,674,520
Cost of Services Sold	3,542,798	3,714,443	2,832,800
Returns & Allowances	673,328	127,262	(2,400)
Gross Margin	4,327,017	1,787,321	844,120
Operating Expenses			
Administration	1,116,682	738,033	444,456
Selling	3,487,913	1,057,539	395,701
Product Development	353,771	94,716	-
Total Operating Expenses	4,937,346	1,890,288	840,157
Net Gross Margin	(610,329)	(102,967)	3,963
Other (Income)/Expense			
Interest Expense	28,233	16,468	8,396
Net Factoring (Gain)/Loss	21,272	(24,835)	(4,730)
Total Other Expenses (Income)	49,606	(8,367)	3,666
Net Income/Loss Before Taxes	\$ (689,834)	\$ (94,600)	\$ 297
Net loss per share outstanding	\$ (69.98)	\$ (8.60)	\$ 0.03
Weighted Average number of Common shares outstanding	11,000	11,000	11,000



January 30, 1997
Overnight

210 N. Park Ave.
P.O. Drawer 200
Winter Park, FL
32790-0200

Tel: 407-740-8575
Fax: 407-740-0613

Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oaks Boulevard
Gerald L. Gunter Bldg. Room 270
Tallahassee, FL 32399-0850
(904) 488-4733

DEPOSIT TREAS. REC. DATE

D452 ■■■■ JUN 31 97

RE: Initial Interexchange Telecommunications Services Application of New Media Telecommunications, Inc.

Dear Mr. D'Haeseleer:

Enclosed for filing are the original and twelve copies of the above referenced application of New Media Telecommunications, Inc. to provide Interexchange Telecommunications Service in Florida.

Also enclosed is our check in the amount of \$250 for the filing fee. Questions pertaining to this application or tariff should be directed to my attention at (407) 740-8575.

Please acknowledge receipt of this filing by returning, file-stamped, the extra copy of this cover letter in the self-addressed, stamped envelope enclosed for this purpose.

Thank you for your assistance.

Sincerely,



P.O. Drawer 200
Winter Park, FL
32790-0200
210 N. Park Avenue
Winter Park, FL 32790
(407) 740-8575



250 PARK AVENUE
WINTER PARK, FLORIDA 32789

15776

NUMBER

15776

PAY: TWO HUNDRED FIFTY DOLLARS

DATE

AMOUNT

01/30/97

*****\$250.00

TO THE ORDER OF
FLORIDA PUBLIC SERVICE COMM.
RECORDS & REPORTING
2540 SHUMARD OAK BLVD.
TALLAHASSEE FL 32399-0850

TECHNOLOGIES MANAGEMENT, INC.