

MEMORANDUM

January 31, 1997

Send to Charlie Guyton

Returned - 22

DK file pp 23-338

050002-EG

TO: DIVISION OF APPEALS
 DIVISION OF AUDITING AND FINANCIAL ANALYSIS
 DIVISION OF COMMUNICATIONS
 DIVISION OF ELECTRIC AND GAS
 DIVISION OF RESEARCH
 DIVISION OF WATER AND WASTEWATER
 DIVISION OF LEGAL SERVICES

FROM: DIVISION OF RECORDS AND REPORTING (SANDERS)

RE: CONFIDENTIALITY OF CERTAIN INFORMATION

DOCUMENT NO.: 01207-97

9.29.05/5.22.98

DECLASSIFIED

DESCRIPTION: Certain material obtained during staff's audit review including affidavits of Nass/Livingston and justification matrix.

SOURCE: Florida Power & Light Company

DOCKET NO.: 970002-EG

The above material was received with a request for confidentiality (attached). Please prepare a recommendation for the attorney assigned to the case by completing the section below and forwarding a copy of this memorandum, together with a brief memorandum supporting your recommendation, to the attorney. Copies of your recommendation should also be provided to the Division of Records and Reporting and to the Division of Appeals.

Please read each of the following and check if applicable.

The document(s) is (are), in fact, what the utility asserts it (them) to be.

The utility has provided enough details to perform a reasoned analysis of its request.

The material has been received incident to an inquiry.

EXHIBIT A

CONFIDENTIAL MATERIAL

AK 9-25-05/5.22.98

DECLASSIFIED

FLORIDA POWER AND LIGHT COMPANY
 fpssc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|----------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|----------|
| 19510 | BEE-NEW CONSTRUCTION | 908430 | 00000 | | | | | 360 | .00 | 159.00 |
| 2 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .09 | 2.38 |
| 3 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 48.00 | 1,293.00 |
| 4 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.65 | 114.92 |
| 5 | | | 03873 | | | | | 363 | .18 | 4.97 |
| 6 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 25.68 |
| 7 | | | 04194 | | | | | 359 | .81 | 20.15 |
| 8 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.39 | 36.94 |
| 9 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | .04 | 1.32 |
| 10 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .00 | .00 |
| 11 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 364 | .72 | 25.52 |
| 12 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 354 | 4.00 | 77.50 |
| 13 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .16 | 5.46 |
| 14 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .20 | 4.37 |
| 15 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 364 | .39 | -19.08 |
| 16 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .12 | 3.56 |
| 17 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 7.96 | 220.89 |
| 18 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 16.00 | 413.60 |
| 19 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .35 | 8.63 |
| 20 | | | 22148 | | | | | 356 | 7.52 | 177.00 |
| 21 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 6.00 | 147.37 |
| 22 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 57.58 | 1,921.73 |
| 23 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | .60 | 15.65 |
| 24 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 4.72 | 145.66 |
| 25 | | | 28195 | | | | | 355 | 1.00 | 27.52 |
| 26 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 12.20 | 316.13 |
| 27 | | | 29619 | | | | | 359 | 9.00 | 234.00 |
| 28 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 7.53 |
| 29 | | | 36766 | PEREZ, BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | .18 | 4.53 |
| 30 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 363 | 13.45 | 431.49 |
| 31 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .25 | 6.92 |
| 32 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 1.08 | 28.92 |
| 33 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 354 | .48 | 13.89 |
| 34 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMM SVCS | 360 | 2.40 | 114.42 |
| 35 | | | 43261 | ATCHISON, C E, JR | T460 | 05855 | SUBSTATN MAINT FORMN | 354 | .16 | 3.78 |
| 36 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .20 | 5.20 |
| 37 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 2.02 | 52.35 |
| 38 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 354 | .32 | 7.75 |
| 39 | | | 47679 | NEWBOLD, A L | A080 | 01PAH | EXTERNAL AFFAIRS MGR I | 354 | 4.80 | 216.66 |
| 40 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 1.24 | 29.65 |
| 41 | | | 49307 | | | | | 356 | .52 | 18.33 |
| 42 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | -.62 | -16.75 |
| 43 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 3.10 | 83.70 |
| 44 | | | 52901 | | | | | 362 | .60 | 16.24 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|----------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|--------|
| 19510 | BEE-NEW CONSTRUCTION | 908430 | 58062 | RUIZ,ARTURO | A060 | 01TY5 | SR POWER COORD | 362 | .24 | 6.52 |
| 2 | | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 356 | .18 | 4.05 |
| 3 | | | 59287 | CAMPBELL,W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 354 | .48 | 14.83 |
| 4 | | | 60843 | WELLS,JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | .24 | 6.79 |
| 5 | | | 63680 | | | | | 356 | .13 | 4.73 |
| 6 | | | 63737 | | | | | 362 | .42 | 13.21 |
| 7 | | | 63766 | POWELL,ROBERT | A050 | 01AF7 | CALL CTR SUPV I | 359 | .00 | -.02 |
| 8 | | | 64092 | HUFFSTUTLER,LARRY J | T308 | 05474 | LEAD SPECIALIST | 358 | 2.40 | 72.48 |
| 9 | | | 64307 | COBB,DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | .20 | 7.28 |
| 10 | | | 66330 | CRANE,J L | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .75 | 24.79 |
| 11 | | | 67709 | QUINN,J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .84 | 22.19 |
| 12 | | | 69039 | UHLIG,DAVID F | A070 | 01M05 | DIST SUPV I | 361 | .01 | .40 |
| 13 | | | 69749 | LEHR,J C.,JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .20 | 5.56 |
| 14 | | | 71238 | ARTZE,HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 8.64 | 205.74 |
| 15 | | | 71838 | GONZALEZ,N A.,JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .24 | 7.29 |
| 16 | | | 72563 | | | | | 363 | -1.63 | -39.91 |
| 17 | | | 73080 | MOLLINER,LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | .24 | 5.10 |
| 18 | | | 73728 | | | | | 356 | 4.20 | 94.50 |
| 19 | | | 74524 | TAYLOR,CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.48 | 83.69 |
| 20 | | | 76875 | LAMELAS,JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 5.80 | 139.93 |
| 21 | | | 77342 | WRIGHT,JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 3.00 | 74.06 |
| 22 | | | 77425 | KHOURY,MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .09 | 2.15 |
| 23 | | | 78948 | | | | | 359 | .28 | 7.06 |
| 24 | | | 80657 | MOOLIN,JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .25 | 6.09 |
| 25 | | | 81431 | VANASSCHE,L L | P517 | 04499 | SHIFT JOURNEYMAN-W | 355 | 3.00 | 70.54 |
| 26 | | | 81493 | MORENO,R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | 2.22 | 78.10 |
| 27 | | | 81870 | WHITAKER,D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 2.40 | 124.44 |
| 28 | | | 82210 | GAGER,HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .20 | 4.72 |
| 29 | | | 82298 | NEWBERRY,BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 5.92 | 180.71 |
| 30 | | | 83603 | CALLEJA,R A | A060 | 01UK3 | C/I SPECIALIST II | 363 | 6.22 | 222.26 |
| 31 | | | 84761 | GERWE,K F.,JR | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .07 | 2.19 |
| 32 | | | 85235 | HALL,TERRY I | A050 | 01UB3 | MAJ ACCT MGR I | 355 | .13 | 3.41 |
| 33 | | | 85462 | VALDEZ,R I | A040 | 01YPC | REG COORDINATOR I | 360 | 20.00 | 530.00 |
| 34 | | | 85874 | MURPHY,JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | .17 | 4.97 |
| 35 | | | 86866 | TRENDEL,R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 12.00 | 269.10 |
| 36 | | | 87217 | | | | | 363 | 1.26 | 33.82 |
| 37 | | | 88553 | PARTIN,LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.00 | 176.81 |
| 38 | | | 89688 | | | | | 357 | .24 | 5.70 |
| 39 | | | 91825 | | | | | 359 | .56 | 13.93 |
| 40 | | | 92352 | SCOTT,GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | .25 | 6.86 |
| 41 | | | 94428 | BARTNICK,RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 361 | .15 | 3.78 |
| 42 | | | 96371 | BOSTIC,KEDRIC A.,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 8.98 | 273.75 |
| 43 | | | 97187 | LLODRA,LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .84 | 23.80 |
| 44 | | | 97794 | | | | | 363 | -1.27 | -31.46 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY JOB | | LOC | PRHRS | PRAMT | |
|------|-------------------------------------|---------|-------|----------------------|---------|-------|-------------------------|-------|--------|-----------------|
| | | | | | GRD | CODE | | | | JOB DESCRIPTION |
| 1 | 9510 BEE-NEW CONSTRUCTION | 908430 | 8277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 7.20 | 155.43 |
| 2 | | | 8670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 1.45 | 40.14 |
| 3 | | | 9235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .96 | 25.41 |
| 4 | | | | AUGUS | | | | 361 | .20 | 4.56 |
| 5 | | | | BOLAD | | | | 361 | .98 | 16.90 |
| 6 | | | | MCNEA MCNEAL, M J | D070 | 01QCC | FIELD REP I - C/I | 360 | 4.00 | 83.65 |
| 7 | | | | NEWBY | | | | 364 | 9.60 | 186.00 |
| 8 | | | | | | | | | | |
| 9 | *TOTAL ACCOUNT 908430 | | | | | | | | 338.47 | 9,686.51 |
| 10 | *TOTAL PRGNAME BEE-NEW CONSTRUCTION | | | | | | | | 338.47 | 9,686.51 |
| 11 | | | | | | | | | | |
| 12 | BEE/BUSINESS ENERGY EVAL | 908400 | 00000 | | | | | 864 | .00 | -712.00 |
| 13 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .15 | 3.95 |
| 14 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 192.00 | 5,172.00 |
| 15 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 14.27 | 352.69 |
| 16 | | | 03873 | | | | | 363 | 4.30 | 118.10 |
| 17 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.56 | 228.98 |
| 18 | | | 04194 | | | | | 359 | .81 | 20.14 |
| 19 | | | 05111 | BAYNON, T J | T309 | 05475 | LINE SPECIALIST | 364 | 7.02 | 171.11 |
| 20 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 25.00 | 656.57 |
| 21 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 46.04 | 1,223.52 |
| 22 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 2.40 | 79.17 |
| 23 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 3.00 | 89.78 |
| 24 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .00 | .00 |
| 25 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 364 | .96 | 34.03 |
| 26 | | | 08971 | WILLIAMS, BRENDA A | A050 | 01YFC | SR C/I ANALYST | 085 | 108.00 | 3,346.66 |
| 27 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 354 | 36.00 | 697.50 |
| 28 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 1.50 | 54.62 |
| 29 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 18.52 | 404.89 |
| 30 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 364 | .39 | -19.08 |
| 31 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 3.24 | 96.17 |
| 32 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 1.92 | 53.28 |
| 33 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.00 | 49.88 |
| 34 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 20.00 | 517.00 |
| 35 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 358 | 1.20 | 23.75 |
| 36 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 355 | .36 | 13.11 |
| 37 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 53.92 | 1,348.67 |
| 38 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 29.00 | 873.26 |
| 39 | | | 22148 | | | | | 356 | 47.20 | 1,110.97 |
| 40 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 7.60 | 186.66 |
| 41 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 5.30 | 176.89 |
| 42 | | | 25954 | | | | | 360 | 10.00 | 243.75 |
| 43 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | 7.56 | 197.49 |
| 44 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 13.85 | 427.63 |
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006025

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|----------|
| 19510 | BEE/BUSINESS ENERGY EVAL | 908400 | 28195 | | | | | 355 | .00 | .00 |
| 2 | | | 29561 | COOKE,C B | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 22.40 | 580.43 |
| 3 | | | 29619 | | | | | 359 | 50.40 | 1,310.40 |
| 4 | | | 31636 | CAIN,C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .64 | 20.08 |
| 5 | | | 34775 | MUNIZ,V H | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 6.00 | 185.04 |
| 6 | | | 36766 | PEREZ,BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | 3.30 | 82.59 |
| 7 | | | 36927 | FERRER,RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 363 | 6.75 | 216.51 |
| 8 | | | 38566 | BLOCH,P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 11.65 | 322.55 |
| 9 | | | 39656 | BLONDET,LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 6.88 | 184.21 |
| 10 | | | 39931 | THOMSON,MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 1.20 | 34.73 |
| 11 | | | 41303 | ROMIG,STEPHEN E | A100 | 01UB2 | AREA MGR COMML SVC | 360 | 19.20 | 915.36 |
| 12 | | | 42838 | | | | | 358 | 9.00 | 198.12 |
| 13 | | | 43261 | ATCHISON,C E,,JR | T460 | 05855 | SUBSTATN MAINT FORMN - | 354 | 12.40 | 293.26 |
| 14 | | | 44964 | COWLING,J H | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 2.00 | 51.87 |
| 15 | | | 45153 | BARBER,RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .04 | -24.56 |
| 16 | | | 47239 | LIPINSKI,THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 354 | 18.80 | 455.43 |
| 17 | | | 47272 | SCHMITT,KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 355 | 6.40 | 120.39 |
| 18 | | | 47679 | NEWBOLD,A L | A080 | 01PAH | EXTERNAL AFFAIRS MGR I | 354 | 12.00 | 541.65 |
| 19 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 44.64 | 1,067.46 |
| 20 | | | 49110 | | | | | 363 | .00 | -.01 |
| 21 | | | 49307 | | | | | 356 | 5.20 | 183.30 |
| 22 | | | 51010 | MAESTRI,HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | -1.02 | -27.80 |
| 23 | | | 52375 | MELIANS,S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 8.96 | 242.04 |
| 24 | | | 52901 | | | | | 362 | 1.60 | 43.30 |
| 25 | | | 58062 | RUIZ,ARTURO | A060 | 01TY5 | SR POWER COORD | 362 | .64 | 17.40 |
| 26 | | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 356 | 78.80 | 1,773.00 |
| 27 | | | 59287 | CAMPBELL,W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 354 | 1.20 | 37.08 |
| 28 | | | 60843 | WELLS,JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | .64 | 18.10 |
| 29 | | | 61967 | RUSSILLO,ALFRED G,,J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 18.00 | 579.36 |
| 30 | | | 63680 | | | | | 356 | 2.30 | 83.75 |
| 31 | | | 63737 | | | | | 362 | 1.12 | 35.22 |
| 32 | | | 64092 | HUFFSTUTLER,LARRY J | T308 | 05474 | LEAD SPECIALIST | 358 | 36.90 | 1,114.38 |
| 33 | | | 66307 | COBB,DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 18.00 | 655.43 |
| 34 | | | 66330 | CRANE,J L | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.00 | 66.10 |
| 35 | | | 67709 | QUINN,J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.24 | 59.16 |
| 36 | | | 69039 | UHLIG,DAVID F | A070 | 01M05 | DIST SUPV I | 361 | 2.12 | 67.01 |
| 37 | | | 69749 | LEHR,J C,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 26.52 | 736.89 |
| 38 | | | 71238 | ARTZE,HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 8.64 | 205.74 |
| 39 | | | 71838 | GONZALEZ,N A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .64 | 19.43 |
| 40 | | | 72563 | | | | | 363 | -2.70 | -66.22 |
| 41 | | | 73080 | MOLLINER,LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | 35.40 | 751.81 |
| 42 | | | 73728 | | | | | 356 | 76.00 | 1,710.00 |
| 43 | | | 74274 | | | | | 354 | 5.00 | 112.50 |
| 44 | | | 74524 | TAYLOR,CLIFFORD,,III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.28 | 30.78 |
| 45 | | | | | | | | | | |
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| 47 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|--------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9510 BEE/BUSINESS ENERGY EVAL | 908400 | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 16.40 | 395.65 |
| 2 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 2.18 | 52.05 |
| 3 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 7.85 | 166.81 |
| 4 | | | 78948 | | | | | 359 | .56 | 14.10 |
| 5 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .50 | 12.15 |
| 6 | | | 81431 | VANASSCHE, L L | P517 | 04499 | SHIFT JOURNEYMAN-W | 355 | 17.00 | 399.72 |
| 7 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 355 | .50 | 13.67 |
| 8 | | | 81493 | MORENO, R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | 3.67 | 129.59 |
| 9 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 24.00 | 1,244.40 |
| 10 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 45.90 | 1,084.61 |
| 11 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 363 | 4.70 | 167.84 |
| 12 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .70 | 21.92 |
| 13 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 355 | .26 | 6.81 |
| 14 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | 1.63 | 47.93 |
| 15 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 94.00 | 2,107.96 |
| 16 | | | 87217 | | | | | 363 | 2.10 | 56.13 |
| 17 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.00 | 106.09 |
| 18 | | | 89688 | | | | | 357 | .64 | 15.21 |
| 19 | | | 90645 | PRIETO, ROSA HOYO | A050 | 01A23 | FIELD REP SUPV II | 364 | 7.16 | 167.81 |
| 20 | | | 91825 | | | | | 359 | 1.12 | 27.86 |
| 21 | | | 92352 | SCOTT, GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | .41 | 11.38 |
| 22 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 361 | 1.45 | 36.45 |
| 23 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 27.00 | 673.98 |
| 24 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 2.54 | 77.33 |
| 25 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.24 | 63.45 |
| 26 | | | 97794 | | | | | 363 | 5.90 | 146.70 |
| 27 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 19.20 | 414.48 |
| 28 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 2.40 | 66.60 |
| 29 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.56 | 67.77 |
| 30 | | | AGNEW | AGNEW, P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 3.00 | 53.14 |
| 31 | | | ALVAR | | | | | 364 | 40.72 | 832.20 |
| 32 | | | ANDRE | | | | | 363 | 1.17 | 24.43 |
| 33 | | | AUGUS | | | | | 361 | 80.90 | 1,840.67 |
| 34 | | | BARBE | | | | | 584 | 1.00 | 16.56 |
| 35 | | | BENSO | | | | | 864 | 162.00 | 3,073.94 |
| 36 | | | BER, A | | | | | 359 | 90.60 | 1,695.36 |
| 37 | | | BOLAD | | | | | 361 | 58.31 | 1,010.88 |
| 38 | | | BOWEN | | | | | 450 | 40.00 | 756.50 |
| 39 | | | BOYK | | | | | 359 | 7.60 | 159.13 |
| 40 | | | BRANT | BRANTLEY, LISA A | D030 | 01X1C | SENIOR OFFICE CLERK | 595 | .75 | 7.66 |
| 41 | | | BYRD | | | | | 474 | 66.25 | 1,340.73 |
| 42 | | | CANTR | | | | | 584 | .50 | 7.58 |
| 43 | | | CHAPN | | | | | 354 | 49.60 | 978.98 |
| 44 | | | CHARN | CHARNELL, TERESA J | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 354 | 6.50 | 93.69 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|-----------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9510 BEE/BUSINESS ENERGY EVAL | 908400 | CONNO | | | | | 584 | .50 | 8.10 |
| 2 | | | CRABT | | | | | 355 | 48.70 | 822.43 |
| 3 | | | CRUMB | | | | | 710 | 1.00 | 18.62 |
| 4 | | | DONAH | | | | | 740 | 126.75 | 2,598.38 |
| 5 | | | EGHEG | EGHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 362 | .80 | 16.75 |
| 6 | | | EMMON | | | | | 220 | 12.50 | 239.06 |
| 7 | | | FINNE | | | | | 710 | .75 | 12.42 |
| 8 | | | FRICK | | | | | 361 | 39.00 | 706.88 |
| 9 | | | GANNO | | | | | 358 | 84.60 | 1,622.20 |
| 10 | | | GONZA | | | | | 854 | 183.50 | 3,770.92 |
| 11 | | | GRAFF | | | | | 730 | 41.25 | 785.81 |
| 12 | | | HARKI | | | | | 588 | 17.00 | 349.36 |
| 13 | | | HARRI | HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 16.25 | 357.91 |
| 14 | | | HARTI | HARTLEY, PATTIE B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 5.08 |
| 15 | | | HILL | | | | | 220 | .25 | 3.56 |
| 16 | | | HOUST | | | | | 730 | 4.25 | 35.64 |
| 17 | | | HUMPH | | | | | 364 | 47.10 | 986.16 |
| 18 | | | HUSTO | | | | | 710 | 45.75 | 936.74 |
| 19 | | | JOHNS | JOHNSON, BRENDA C | D070 | 01QE4 | ENERGY MGT SPEC | 450 | 79.75 | 1,634.88 |
| 20 | | | JONES | JONES, DONALD F | D080 | 01QCD | SR FIELD REP - C/I | 355 | 56.80 | 1,209.84 |
| 21 | | | JONES | MILTON, SR | A040 | 01EE5 | ASSOC FACILITY MANAGER | 085 | 2.00 | 43.88 |
| 22 | | | KICSA | KICSAK, BRENDA RUSSEL | D060 | 01QE5 | ENERGY MGT CONSULTANT | 474 | .25 | 3.28 |
| 23 | | | KINAR | KINARD, MICHAEL A | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 65.50 | 1,158.52 |
| 24 | | | KNOTT | KNOTT, J G | D070 | 01QE4 | ENERGY MGT SPEC | 220 | 7.25 | 134.49 |
| 25 | | | LANGF | | | | | 740 | 8.00 | 112.50 |
| 26 | | | LEWIS | LEWIS, JOHN G | D070 | 01QE4 | ENERGY MGT SPEC | 110 | 45.75 | 851.52 |
| 27 | | | LOCKH | | | | | 854 | .75 | 11.52 |
| 28 | | | MACKA | | | | | 220 | 21.50 | 439.14 |
| 29 | | | MACON | | | | | 595 | 1.00 | 13.96 |
| 30 | | | MATUL | MATULAY, PATRICIA D | D050 | 01X1E | SR ADMINISTRATIVE SPEC | 586 | .25 | 4.18 |
| 31 | | | MAZEL | | | | | 363 | 83.56 | 1,619.93 |
| 32 | | | MCGEE | | | | | 740 | .50 | 7.43 |
| 33 | | | MCNEA | MCNEAL, M J | D070 | 01QCC | FIELD REP I - C/I | 360 | 77.60 | 1,622.79 |
| 34 | | | MCNUT | MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 40.25 | 719.48 |
| 35 | | | MELTO | | | | | 588 | 8.00 | 98.20 |
| 36 | | | MEYER | | | | | 474 | 1.25 | 20.70 |
| 37 | | | MULDO | | | | | 582 | .25 | 3.76 |
| 38 | | | NEWBY | | | | | 364 | 24.00 | 465.00 |
| 39 | | | OLIVE | | | | | 864 | 18.25 | 284.24 |
| 40 | | | PEDRA | | | | | 358 | 70.20 | 1,469.81 |
| 41 | | | PEREZ | | | | | 363 | 15.56 | 325.70 |
| 42 | | | PERO | PERO, ADELYN M | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 1.00 | 17.20 |
| 43 | | | POLE | | | | | 582 | 13.75 | 280.67 |
| 44 | | | RATIS | | | | | 730 | 3.00 | 46.65 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--|---------|----------------------------|------|---------|----------|-------------------------|-----|---------|-----------|
| 19510 | BEE/BUSINESS ENERGY EVAL | 908400 | REISI | | | | | 864 | 177.00 | 3,705.94 |
| 2 | | | RITCH | | | | | 710 | 21.25 | 435.09 |
| 3 | | | RUSSE | | | | | 355 | 5.05 | 73.23 |
| 4 | | | SEUPA | | | | | 864 | 24.25 | 297.97 |
| 5 | | | SHOOS SHOOSMITH, PAMELA J | | D060 | 01QCB | FIELD REP II - C/I | 354 | 3.00 | 49.58 |
| 6 | | | SNEAD SNEAD, SUZANNE A | | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 2.50 | 29.20 |
| 7 | | | STEIN | | | | | 588 | 6.00 | 73.35 |
| 8 | | | SUMME SUMMERELL, ROBERT A | | D060 | 01QE5 | ENERGY MGT CONSULTANT | 450 | 8.00 | 161.90 |
| 9 | | | URBAN | | | | | 730 | 3.25 | 46.35 |
| 10 | | | WELDO | | | | | 740 | 3.50 | 50.75 |
| 11 | | | WHITE WHITE, G B | | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 2.50 | 47.38 |
| 12 | | | WILSO | | | | | 358 | 57.80 | 1,314.95 |
| 13 | | | WILSON, C J | | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 35.25 | 728.80 |
| 14 | | | WINFR WINFREY, ROY L | | D070 | 01QE4 | ENERGY MGT SPEC | 595 | .50 | 10.06 |
| 15 | | | WOOTE WOOTEN, G C, III | | D070 | 01QCC | FIELD REP I - C/I | 362 | 226.80 | 4,748.63 |
| 16 | | | WRIGH | | | | | 740 | 7.75 | 97.17 |
| 17 | | | WYNN | | | | | 359 | 131.60 | 2,990.61 |
| 18 | | | YOUNG | | | | | 584 | 10.75 | 244.57 |
| 19 | | | | | | | | | | |
| 20 | TOTAL ACCOUNT 908400 | | | | | | | | 4184.64 | 92,913.13 |
| 21 | TOTAL PRGNAME BEE/BUSINESS ENERGY EVAL | | | | | | | | 4184.64 | 92,913.13 |
| 22 | | | | | | | | | | |
| 23 | C/I A/C CHILLER PGM | 908160 | 00043 | | | | | 365 | 26.40 | 697.62 |
| 24 | | | 00415 NELSON, L S | | A070 | 01UR3 | C/I SPECIALIST I | 365 | 26.40 | 875.82 |
| 25 | | | 01985 DARGENTO, R J | | A050 | 01UR3 | MAJ ACCT MGR I | 363 | .02 | .65 |
| 26 | | | 02728 MENDEZ, SUSAN BALL | | A050 | 01UR3 | MAJ ACCT MGR I | 361 | .38 | 9.38 |
| 27 | | | 03873 | | | | | 363 | .05 | 1.36 |
| 28 | | | 04060 ANDERSON, E A | | A050 | 01UR3 | MAJ ACCT MGR I | 357 | .32 | 8.56 |
| 29 | | | 04194 | | | | | 359 | .81 | 20.15 |
| 30 | | | 07264 PHILO, MICHAEL C | | A060 | 01UR3 | SR MAJ ACCT MGR | 357 | 1.13 | 30.03 |
| 31 | | | 07956 CHALKER, R C | | A050 | 01UR3 | MAJ ACCT MGR I | 354 | 9.00 | 269.34 |
| 32 | | | 08543 WOODRUFF, W C | | A050 | 01MK5 | SR CONTR CONSTR REP | 365 | 21.60 | 562.95 |
| 33 | | | 08600 GRILLO, G F | | A050 | 01UR3 | MAJ ACCT MGR I | 363 | .00 | .00 |
| 34 | | | 09583 BUCCIARELLI, DOUGLAS | | A030 | 01UR5 | CUST SVC FIELD SPECIALI | 354 | 2.00 | 38.75 |
| 35 | | | 12756 HAYWOOD, DANIEL J | | A050 | 01UR3 | MAJ ACCT MGR I | 358 | .04 | .87 |
| 36 | | | 14100 WOMBLE, JEFFREY J | | A050 | 01UR3 | MAJ ACCT MGR I | 359 | .12 | 3.57 |
| 37 | | | 14873 ARCHER, JOHN F, II | | A050 | 01UR3 | MAJ ACCT MGR I | 359 | .96 | 26.64 |
| 38 | | | 16699 DANIEL, JOHN M | | A050 | 01UR3 | MAJ ACCT MGR I | 360 | 1.00 | 24.94 |
| 39 | | | 21102 WISHARD, W H | | A050 | 01UR3 | MAJ ACCT MGR I | 355 | .72 | 26.22 |
| 40 | | | 22004 WELLEN, R J | | A040 | 01UR4 | CUST SVC FIELD SPECIALI | 357 | .12 | 2.88 |
| 41 | | | 22148 | | | | | 356 | 3.00 | 70.61 |
| 42 | | | 23882 TRAMONTANO, DEAN J | | A050 | 01UR3 | MAJ ACCT MGR I | 358 | .20 | 4.91 |
| 43 | | | 24055 NIX, JOHN H | | A060 | 01UR3 | C/I SPECIALIST II | 365 | 26.40 | 724.68 |
| 44 | | | 25614 FISCHER, SHARON G | | D080 | 01QN1 | SR TECH - SYSTEM PLNG | 365 | 12.00 | 300.17 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|---------------------|---------|-------|-----------------------|------------|-------------|-------------------------|-----|-------|----------|
| 19510 | C/I A/C CHILLER PGM | 908160 | 25954 | | | | | 360 | 2.00 | 48.75 |
| 2 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | .12 | 3.14 |
| 3 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .48 | 14.54 |
| 4 | | | 28195 | | | | | 355 | 5.00 | 137.64 |
| 5 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 365 | 26.40 | 722.04 |
| 6 | | | 29250 | NOBLE, R E, JR | A070 | 01YCC | SR PROG MGR | 085 | 48.00 | 1,392.60 |
| 7 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.08 | 33.89 |
| 8 | | | 36766 | PEREZ, BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | 1.05 | 26.27 |
| 9 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 363 | 2.13 | 68.13 |
| 10 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .05 | 1.38 |
| 11 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 60.00 | 1,690.50 |
| 12 | | | 39656 | BLODET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 1.08 | 28.92 |
| 13 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMML SVC | 360 | 7.20 | 343.26 |
| 14 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 2.00 | 51.88 |
| 15 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 1.02 | 36.19 |
| 16 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 1.24 | 29.65 |
| 17 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | -.17 | -4.60 |
| 18 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .06 | 1.58 |
| 19 | | | 52901 | | | | | 362 | .60 | 16.24 |
| 20 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 362 | .24 | 6.52 |
| 21 | | | 60843 | WELLS, JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | .24 | 6.79 |
| 22 | | | 63737 | | | | | 362 | .42 | 13.21 |
| 23 | | | 64092 | HUFFSTUTLER, LARRY J | T308 | 05474 | LEAD SPECIALIST | 358 | .56 | 16.92 |
| 24 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .75 | 24.79 |
| 25 | | | 66549 | | | | | 365 | 26.40 | 653.73 |
| 26 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .28 | 7.40 |
| 27 | | | 69039 | UHLIG, DAVID F | A070 | 01M05 | DIST SUPV I | 361 | .01 | .23 |
| 28 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .04 | 1.11 |
| 29 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 365 | 26.40 | 709.17 |
| 30 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .24 | 7.29 |
| 31 | | | 72563 | | | | | 363 | -.45 | -10.94 |
| 32 | | | 73728 | | | | | 356 | 4.00 | 90.00 |
| 33 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 3.84 |
| 34 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 2.40 | 57.90 |
| 35 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .09 | 2.15 |
| 36 | | | 78948 | | | | | 359 | .28 | 7.02 |
| 37 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .25 | 6.09 |
| 38 | | | 81493 | MORENO, R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | .62 | 21.43 |
| 39 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .12 | 2.76 |
| 40 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 5.47 | 166.98 |
| 41 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 363 | .19 | 7.09 |
| 42 | | | 85462 | VALDEZ, R L | A040 | 01YPC | REG COORDINATOR I | 360 | 6.00 | 159.00 |
| 43 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | .10 | 2.90 |
| 44 | | | 86604 | GILL, JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.80 | 124.44 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| 1 | DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRA |
|----|-------|---|---------|-------|-----------------------|---------|----------|-------------------------|-----|--------|----------|
| 2 | ----- | ----- | ----- | ----- | ----- | --- | --- | ----- | --- | ----- | --- |
| 3 | 9510 | C/I A/C CHILLER PGM | 908160 | 87217 | | | | | 363 | .35 | 9. |
| 4 | | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.00 | 70. |
| 5 | | | | 89688 | | | | | 357 | .08 | 1. |
| 6 | | | | 91825 | | | | | 359 | .56 | 13. |
| 7 | | | | 92352 | SCOTT, GERALD R | 0040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | .07 | 1. |
| 8 | | | | 92710 | | | | | 365 | 24.00 | 663. |
| 9 | | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 361 | .09 | 2. |
| 10 | | | | 96371 | BOSTIC, KEDRIC A,, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 4.20 | 127. |
| 11 | | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .84 | 23. |
| 12 | | | | 97794 | | | | | 363 | -.35 | -8. |
| 13 | | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 7.20 | 155. |
| 14 | | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .40 | 11. |
| 15 | | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .96 | 25. |
| 16 | | | | | AUGUS | | | | 361 | .12 | 2. |
| 17 | | | | | BOLAD | | | | 361 | 2.56 | 44. |
| 18 | | | | | | | | | | | |
| 19 | | *TOTAL ACCOUNT 908160 | | | | | | | | 414.70 | 11,575.1 |
| 20 | | *TOTAL PRGNAME C/I A/C CHILLER PGM | | | | | | | | 414.70 | 11,575.1 |
| 21 | | | | | | | | | | | |
| 22 | | C/I BCI PROGRAM | 908190 | 13393 | STOFF, L B | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 108.00 | 3,240.0 |
| 23 | | | | | | | | | | | |
| 24 | | L ACCOUNT 908190 | | | | | | | | 108.00 | 3,240.0 |
| 25 | | AL PRGNAME C/I BCI PROGRAM | | | | | | | | 108.00 | 3,240.0 |
| 26 | | | | | | | | | | | |
| 27 | | C/I BUILDING ENVELOPE | 908300 | 32511 | | | | | 085 | 96.00 | 2,593.2 |
| 28 | | | | | | | | | | | |
| 29 | | *TOTAL ACCOUNT 908300 | | | | | | | | 96.00 | 2,593.2 |
| 30 | | *TOTAL PRGNAME C/I BUILDING ENVELOPE | | | | | | | | 96.00 | 2,593.2 |
| 31 | | | | | | | | | | | |
| 32 | | C/I EFFICIENT MOTORS PGM | 908140 | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 10.00 | 265.7 |
| 33 | | | | 14873 | ARCHER, JOHN F,, II | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 5.00 | 138.7 |
| 34 | | | | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 078 | 48.00 | 1,855.8 |
| 35 | | | | 36766 | PEREZ, BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | .00 | .0 |
| 36 | | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 3.00 | 145.4 |
| 37 | | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 2.00 | 47.8 |
| 38 | | | | 73080 | MOLLINER, LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | 2.00 | 42.4 |
| 39 | | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.00 | 35.3 |
| 40 | | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | -2.00 | -55.5 |
| 41 | | | | | OLIVE | | | | 864 | .25 | 3.8 |
| 42 | | | | | SEUPA | | | | 864 | 1.00 | 12.2 |
| 43 | | | | | | | | | | | |
| 44 | | *TOTAL ACCOUNT 908140 | | | | | | | | 70.25 | 2,492.0 |
| 45 | | *TOTAL PRGNAME C/I EFFICIENT MOTORS PGM | | | | | | | | 70.25 | 2,492.0 |
| 46 | | | | | | | | | | | |
| 47 | | | | | | | | | | | |
| 48 | | | | | | | | | | | |
| 49 | | | | | | | | | | | |
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000031

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| 1 | DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|----|------|------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 2 | ---- | ----- | ----- | ----- | ----- | --- | ---- | ----- | --- | ----- | ----- |
| 3 | 9510 | C/I EFFICIENT LIGHTING | 908170 | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 49.43 | 1,302.41 |
| 4 | | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 28.40 | 701.57 |
| 5 | | | | 03873 | | | | | 363 | 45.85 | 1,259.24 |
| 6 | | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 14.42 | 385.74 |
| 7 | | | | 04194 | | | | | 359 | 5.24 | 130.34 |
| 8 | | | | 05111 | BAYNON, T J | T309 | 05475 | LINE SPECIALIST | 364 | 4.34 | 105.79 |
| 9 | | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 10.00 | 262.63 |
| 10 | | | | 07264 | PHILO, MICHAEL C | A060 | 01UB3 | SR MAJ ACCT MGR | 357 | 27.78 | 738.26 |
| 11 | | | | 07351 | HILSON, ANNE F | A060 | 01UB3 | SR MAJ ACCT MGR | 356 | 5.36 | 176.81 |
| 12 | | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 3.00 | 89.78 |
| 13 | | | | 08543 | WOODBUFF, W C | A050 | 01MK5 | SR CONTR CONSTR REP | 365 | 21.60 | 562.95 |
| 14 | | | | 08600 | GRILLO, G F | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 14.00 | 427.35 |
| 15 | | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 14.24 | 504.82 |
| 16 | | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 354 | 39.00 | 755.61 |
| 17 | | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 3.36 | 121.98 |
| 18 | | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .28 | 6.12 |
| 19 | | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 24.26 | 659.28 |
| 20 | | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 2.48 | 73.63 |
| 21 | | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 28.84 | 800.31 |
| 22 | | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 15.00 | 374.06 |
| 23 | | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 16.00 | 413.60 |
| 24 | | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 358 | 144.40 | 2,857.33 |
| 25 | | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 7.80 | 284.02 |
| 26 | | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 113.19 | 2,831.16 |
| 27 | | | | 22094 | GROUT, F TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 39.00 | 1,174.39 |
| 28 | | | | 22148 | | | | | 356 | 78.68 | 1,851.94 |
| 29 | | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 10.40 | 255.46 |
| 30 | | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 17.30 | 577.39 |
| 31 | | | | 25616 | FISCHER, SHARON G | D080 | 01QW1 | SR TECH - SYSTEM PLNG | 365 | 12.00 | 300.17 |
| 32 | | | | 25954 | | | | | 360 | 34.00 | 828.76 |
| 33 | | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | 10.84 | 283.21 |
| 34 | | | | 26052 | LANGLEY, D R | A060 | 01UB3 | SR MAJ ACCT MGR | 360 | 17.00 | 552.50 |
| 35 | | | | 26249 | COPE, I G | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 38.10 | 1,176.64 |
| 36 | | | | 28195 | | | | | 355 | 23.00 | 633.08 |
| 37 | | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 54.00 | 1,399.28 |
| 38 | | | | 29619 | | | | | 359 | 18.40 | 478.40 |
| 39 | | | | 30751 | BESLEY, W A | A060 | 01UB3 | C/I SPECIALIST II | 360 | 40.00 | 992.51 |
| 40 | | | | 31636 | GAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 32.48 | 1,019.07 |
| 41 | | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 12.00 | 370.05 |
| 42 | | | | 36766 | PEREZ, BLANCA P | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | 55.86 | 1,397.74 |
| 43 | | | | 36927 | FERRER, RAMON | A060 | 01UB3 | SR MAJ ACCT MGR | 363 | 4.13 | 132.56 |
| 44 | | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 27.35 | 757.26 |
| 45 | | | | 39656 | BLOWDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 15.60 | 417.70 |
| 46 | | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 46.80 | 1,354.26 |
| 47 | | | | | | | | | | | |
| 48 | | | | | | | | | | | |
| 49 | | | | | | | | | | | |
| 50 | | | | | | | | | | | |

000032

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

fpsc.fex 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | ----- | ----- | ----- | ----- | --- | --- | ----- | --- | ----- | ----- |
| 2 | 9510 C/I EFFICIENT LIGHTING | 908170 | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 56.00 | 1,586.90 |
| 3 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMM SV | 360 | 14.40 | 686.52 |
| 4 | | | 42838 | | | | | 358 | 192.00 | 4,226.41 |
| 5 | | | 43261 | ATCHISON, C E, JR | T460 | 05855 | SUBSTATN MAINT FORMN - | 354 | 20.60 | 487.20 |
| 6 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 6.80 | 176.40 |
| 7 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 6.08 | 177.08 |
| 8 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 354 | 1.20 | 29.07 |
| 9 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 355 | 148.80 | 2,799.50 |
| 10 | | | 47679 | NEUBOLD, A L | A080 | 01PAH | EXTERNAL AFFAIRS MGR I | 354 | 12.00 | 541.65 |
| 11 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 71.80 | 1,716.92 |
| 12 | | | 49110 | | | | | 363 | 145.00 | 3,258.88 |
| 13 | | | 49307 | | | | | 356 | 4.68 | 164.97 |
| 14 | | | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 240.00 | 5,607.00 |
| 15 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 40.14 | 1,101.79 |
| 16 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 14.68 | 396.24 |
| 17 | | | 52901 | | | | | 362 | 2.00 | 54.12 |
| 18 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 362 | 16.00 | 411.80 |
| 19 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 362 | 8.80 | 239.25 |
| 20 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 356 | 112.62 | 2,533.95 |
| 21 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 354 | 6.44 | 199.00 |
| 22 | | | 60843 | WELLS, JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | 1.80 | 50.90 |
| 23 | | | 61967 | RUSSILLO, ALFRED G, JR | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 2.00 | 64.38 |
| 24 | | | 62918 | | | | | 360 | 17.00 | 566.31 |
| 25 | | | 63680 | | | | | 356 | 3.67 | 133.64 |
| 26 | | | 63737 | | | | | 362 | 1.40 | 44.03 |
| 27 | | | 63766 | POWELL, ROBERT | A050 | 01AF7 | CALL CTR SUPV I | 359 | 18.00 | 470.25 |
| 28 | | | 64092 | HUFFSTUTLER, LARRY J | T308 | 05474 | LEAD SPECIALIST | 358 | 6.68 | 201.74 |
| 29 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 16.20 | 514.34 |
| 30 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 2.80 | 101.95 |
| 31 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 3.50 | 115.68 |
| 32 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.68 | 44.37 |
| 33 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 240.00 | 6,060.00 |
| 34 | | | 69039 | UHLIG, DAVID F | A070 | 01M05 | DIST SUPV I | 361 | 4.09 | 129.06 |
| 35 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 15.28 | 424.60 |
| 36 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 2.16 | 51.39 |
| 37 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 8.80 | 267.19 |
| 38 | | | 72289 | LYERLY-JENNETTE, SUSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.80 | 114.00 |
| 39 | | | 72403 | GANS, O E | A060 | 01YFB | PRODUCT MANAGER | 085 | 240.00 | 6,558.00 |
| 40 | | | 72563 | | | | | 363 | -1.68 | -41.26 |
| 41 | | | 73080 | MOLLINER, LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | 31.16 | 661.75 |
| 42 | | | 73728 | | | | | 356 | 49.80 | 1,120.50 |
| 43 | | | 74274 | | | | | 354 | 83.00 | 1,867.50 |
| 44 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 52.96 | 1,273.68 |
| 45 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 4.80 | 115.80 |
| 46 | | | | | | | | | | |
| 47 | | | | | | | | | | |
| 48 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|------------------------|---------|--------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 2510 | C/I EFFICIENT LIGHTING | 908170 | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 28.30 | 698.65 |
| 3 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 12.36 | 295.09 |
| 4 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 15.70 | 333.63 |
| 5 | | | 78948 | | | | | 359 | 5.12 | 128.96 |
| 6 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 3.00 | 72.94 |
| 7 | | | 81431 | VANASSCHE, L L | P517 | 04499 | SHIFT JOURNEYMAN-W | 355 | 19.60 | 460.84 |
| 8 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 355 | 7.00 | 191.36 |
| 9 | | | 81493 | MORENO, R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | 20.44 | 721.33 |
| 10 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 21.60 | 1,119.96 |
| 11 | | | 81958 | | | | | 359 | 240.00 | 6,060.00 |
| 12 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 69.38 | 1,638.89 |
| 13 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 19.65 | 599.81 |
| 14 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 363 | 32.43 | 1,157.58 |
| 15 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 2.63 | 82.34 |
| 16 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 9.65 | 252.83 |
| 17 | | | 85462 | VALDEZ, R L | A040 | 01YPC | REG COORDINATOR I | 360 | 21.40 | 567.10 |
| 18 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR. PLT OPER | 361 | 16.64 | 489.82 |
| 19 | | | 86604 | GILL, JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.80 | 124.44 |
| 20 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 27.00 | 605.49 |
| 21 | | | 87217 | | | | | 363 | 11.97 | 320.02 |
| 22 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 45.00 | 1,126.69 |
| 23 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 23.20 | 820.39 |
| 24 | | | 89688 | | | | | 357 | 11.48 | 272.80 |
| 25 | | | 90645 | PRIETO, ROSA HOYO | A050 | 01A23 | FIELD REP SUPV II | 364 | 4.79 | 112.26 |
| 26 | | | 91825 | | | | | 359 | 2.24 | 55.72 |
| 27 | | | 92352 | SCOTT, GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | 29.18 | 804.47 |
| 28 | | | 92710 | | | | | 365 | 24.00 | 663.00 |
| 29 | | | 93428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 361 | 28.99 | 730.75 |
| 30 | | | 93371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 16.37 | 499.14 |
| 31 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.80 | 79.31 |
| 32 | | | 97794 | | | | | 363 | 15.02 | 373.55 |
| 33 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 24.00 | 518.10 |
| 34 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 41.83 | 1,160.74 |
| 35 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 11.20 | 296.52 |
| 36 | | | ALVAR | | | | | 364 | 27.48 | 561.63 |
| 37 | | | ANDRE | | | | | 363 | .18 | 3.83 |
| 38 | | | AUGUS | | | | | 361 | 59.38 | 1,350.68 |
| 39 | | | BARBE | | | | | 584 | 11.75 | 194.60 |
| 40 | | | BENSO | | | | | 864 | 32.50 | 616.69 |
| 41 | | | BER, A | | | | | 359 | 48.76 | 912.41 |
| 42 | | | BOLAD | | | | | 361 | 47.67 | 826.71 |
| 43 | | | BOYK | | | | | 359 | .96 | 19.89 |
| 44 | | | BRANT | BRANTLEY, LISA A | D030 | 01X1C | SENIOR OFFICE CLERK | 595 | 1.75 | 17.87 |
| 45 | | | BYRD | | | | | 474 | 3.00 | 60.72 |
| 46 | | | | | | | | | | |
| 47 | | | | | | | | | | |
| 48 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

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11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|--------|----------------------------|---------|-------|--------------------------|------------|-------------|------------------------|-----|--------|----------|
| 1----- | ----- | ----- | ----- | ----- | --- | ---- | ----- | --- | ----- | ----- |
| 29 | 510 C/I EFFICIENT LIGHTING | 908170 | | CALHO | | | | 582 | .25 | 3.11 |
| 3 | | | | CANTR | | | | 584 | 9.25 | 140.37 |
| 4 | | | | CHAPH | | | | 354 | 15.80 | 311.85 |
| 5 | | | | CHARN CHARNELL, TERESA J | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 354 | .50 | 7.21 |
| 6 | | | | CONNO | | | | 584 | 9.25 | 149.85 |
| 7 | | | | CRABT | | | | 355 | 49.77 | 840.49 |
| 8 | | | | CRUMB | | | | 710 | .50 | 9.30 |
| 9 | | | | DILEL DILELLA, GELSYS G | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 362 | 180.00 | 2,859.75 |
| 10 | | | | DONAH | | | | 740 | 78.75 | 1,614.38 |
| 11 | | | | DREW, | | | | 584 | .50 | 6.21 |
| 12 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 362 | .40 | 8.38 |
| 13 | | | | FINNE | | | | 710 | .25 | 4.14 |
| 14 | | | | FRICK | | | | 361 | 73.00 | 1,323.13 |
| 15 | | | | GANNO | | | | 358 | .20 | 3.82 |
| 16 | | | | GRAFF | | | | 730 | 48.25 | 1,052.51 |
| 17 | | | | HARKI | | | | 588 | 17.50 | 359.63 |
| 18 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 30.50 | 671.77 |
| 19 | | | | HOUST | | | | 730 | 3.50 | 29.36 |
| 20 | | | | HUMPH | | | | 364 | 12.90 | 270.10 |
| 21 | | | | HUSTO | | | | 710 | 36.00 | 737.10 |
| 22 | | | | JONES | | | | 740 | .25 | 4.77 |
| 23 | | | | JONES, DONALD E | D080 | 01QCC | SR FIELD REP - C/I | 355 | 40.60 | 864.78 |
| 24 | | | | KINNE | | | | 584 | 1.00 | 14.06 |
| 25 | | | | KRAUS | | | | 584 | 169.75 | 2,448.64 |
| 26 | | | | LACHA | | | | 864 | 21.25 | 444.92 |
| 27 | | | | LANGF | | | | 740 | 1.00 | 14.07 |
| 28 | | | | MACON | | | | 595 | 1.50 | 20.94 |
| 29 | | | | MAZEL | | | | 363 | 62.24 | 1,206.76 |
| 30 | | | | MCNEA MCNEAL, M J | D070 | 01QCC | FIELD REP I - C/I | 360 | 61.00 | 1,275.67 |
| 31 | | | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 51.50 | 920.56 |
| 32 | | | | MELTO | | | | 588 | 6.00 | 73.65 |
| 33 | | | | MULDO | | | | 582 | .75 | 11.29 |
| 34 | | | | NEWBY | | | | 364 | 48.00 | 930.00 |
| 35 | | | | OLIVE | | | | 864 | 6.50 | 101.25 |
| 36 | | | | PEDRA | | | | 358 | 35.40 | 741.17 |
| 37 | | | | PEREZ | | | | 363 | 116.24 | 2,433.86 |
| 38 | | | | POLE, | | | | 582 | 52.25 | 1,066.55 |
| 39 | | | | RATIS | | | | 730 | 2.75 | 42.77 |
| 40 | | | | REISI | | | | 864 | 52.50 | 1,099.22 |
| 41 | | | | RITCH | | | | 710 | 4.50 | 92.14 |
| 42 | | | | RUSSE | | | | 355 | 13.05 | 189.23 |
| 43 | | | | SEUPA | | | | 864 | 7.50 | 92.15 |
| 44 | | | | SNEAD SNEAD, SUZANNE A | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 3.50 | 40.87 |
| 45 | | | | STEIN | | | | 588 | 4.25 | 51.95 |
| 46 | | | | | | | | | | |
| 47 | | | | | | | | | | |
| 48 | | | | | | | | | | |
| 49 | | | | | | | | | | |
| 50 | | | | | | | | | | |

000035

FLORIDA POWER AND LIGHT COMPANY
 fpse.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY | JOB | GRD | CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---------------------------------------|---------|-------|---------------------------|------|-------|-----|------|-------------------------|-----|---------|------------|
| 1 | ----- | ----- | ----- | ----- | --- | --- | --- | --- | ----- | --- | ----- | ----- |
| 2 | 9510 C/I EFFICIENT LIGHTING | 908170 | | URBAN | | | | | | 730 | 2.75 | 39.22 |
| 3 | | | | WELDO | | | | | | 740 | .75 | 10.88 |
| 4 | | | | WILSO | | | | | | 358 | 5.60 | 127.40 |
| 5 | | | | WILSON,C J | D070 | 01QE4 | | | ENERGY MGT SPEC | 588 | 36.75 | 759.81 |
| 6 | | | | WINFR WINFREY,ROY L | D070 | 01QE4 | | | ENERGY MGT SPEC | 595 | .75 | 15.09 |
| 7 | | | | WRIGH | | | | | | 740 | 1.25 | 15.67 |
| 8 | | | | WYNN, | | | | | | 359 | 12.36 | 280.88 |
| 9 | | | | | | | | | | | | |
| 10 | *TOTAL ACCOUNT 908170 | | | | | | | | | | 5647.91 | 132,913.66 |
| 11 | *TOTAL PRGNAME C/I EFFICIENT LIGHTING | | | | | | | | | | 5647.91 | 132,913.66 |
| 12 | | | | | | | | | | | | |
| 13 | C/I HIGH EFFIC DX A/C | 908150 | 00043 | | | | | | | 365 | 19.20 | 507.36 |
| 14 | | | | 00415 NELSON,L S | A070 | 01UR3 | | | C/I SPECIALIST I | 365 | 19.20 | 636.96 |
| 15 | | | | 01985 DARGENTO,R J | A050 | 01UB3 | | | MAJ ACCT MGR I | 363 | .07 | 1.95 |
| 16 | | | | 02728 MENDEZ,SUSAN BALL | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | 12.51 | 309.11 |
| 17 | | | | 03873 | | | | | | 363 | .15 | 4.06 |
| 18 | | | | 04060 ANDERSON,E A | A050 | 01UB3 | | | MAJ ACCT MGR I | 357 | 1.32 | 35.31 |
| 19 | | | | 04194 | | | | | | 359 | .81 | 20.15 |
| 20 | | | | 05111 BAYNON,T J | T309 | 05475 | | | LINE SPECIALIST | 364 | 18.72 | 456.30 |
| 21 | | | | 05422 WEBB,C J | A040 | 01UB4 | | | CUST SVC FIELD SPECIALI | 361 | 58.00 | 1,523.23 |
| 22 | | | | 07264 PHILO,MICHAEL C | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 357 | .13 | 3.45 |
| 23 | | | | 07351 HILSON,ANNE F | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 356 | 1.08 | 35.63 |
| 24 | | | | 07956 CHALKER,R C | A050 | 01UB3 | | | MAJ ACCT MGR I | 354 | 22.00 | 658.36 |
| 25 | | | | 08543 WOODRUFF,W C | A050 | 01MK5 | | | SR CONTR CONSTR REP | 365 | 21.60 | 562.95 |
| 26 | | | | 08600 GRILLO,G E | A050 | 01UB3 | | | MAJ ACCT MGR I | 363 | .00 | .00 |
| 27 | | | | 08604 HOPGOOD,W J | A050 | 01UB3 | | | MAJ ACCT MGR I | 364 | 8.16 | 289.27 |
| 28 | | | | 09583 BUCCIARELLI,DOUGLAS | A030 | 01UB5 | | | CUST SVC FIELD SPECIALI | 354 | 75.00 | 1,453.13 |
| 29 | | | | 09776 EASTERLING,R K | A050 | 01UB3 | | | MAJ ACCT MGR I | 356 | 10.30 | 375.07 |
| 30 | | | | 12756 HAYWOOD,DANIEL J | A050 | 01UB3 | | | MAJ ACCT MGR I | 358 | .04 | .87 |
| 31 | | | | 13862 BASNUEVO,MARIA GEMA | A050 | 01UB3 | | | MAJ ACCT MGR I | 364 | 1.17 | -57.24 |
| 32 | | | | 14100 WOMBLE,JEFFREY J | A050 | 01UB3 | | | MAJ ACCT MGR I | 359 | .12 | 3.56 |
| 33 | | | | 14873 ARCHER,JOHN F.,II | A050 | 01UB3 | | | MAJ ACCT MGR I | 359 | 6.96 | 193.14 |
| 34 | | | | 16699 DANIEL,JOHN M | A050 | 01UB3 | | | MAJ ACCT MGR I | 360 | 2.40 | 59.85 |
| 35 | | | | 17889 DANN,ANNETTE M | A050 | 01UB3 | | | MAJ ACCT MGR I | 354 | 26.00 | 672.10 |
| 36 | | | | 19200 SODDERS,G D | A030 | 01ATX | | | RES&SM BUS FIELD SPEC I | 358 | 93.60 | 1,852.10 |
| 37 | | | | 21102 WISHARD,W H | A050 | 01UB3 | | | MAJ ACCT MGR I | 355 | 9.80 | 356.84 |
| 38 | | | | 22004 WELLEN,R J | A040 | 01UB4 | | | CUST SVC FIELD SPECIALI | 357 | 2.12 | 52.90 |
| 39 | | | | 22094 GROUT,E TODD | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | 5.00 | 150.57 |
| 40 | | | | 22148 | | | | | | 356 | 13.04 | 306.93 |
| 41 | | | | 23882 TRAMONTANO,DEAN J | A050 | 01UB3 | | | MAJ ACCT MGR I | 358 | .20 | 4.91 |
| 42 | | | | 24055 NIX,JOHN H | A060 | 01UK3 | | | C/I SPECIALIST II | 365 | 19.20 | 527.04 |
| 43 | | | | 25391 BALOGH,F W | A050 | 01UB3 | | | MAJ ACCT MGR I | 355 | 5.15 | 171.89 |
| 44 | | | | 25614 FISCHER,SHARON G | D080 | 01QN1 | | | SR TECH - SYSTEM PLNG | 365 | 12.00 | 300.17 |
| 45 | | | | 25954 | | | | | | 360 | 25.80 | 628.88 |
| 46 | | | | | | | | | | | | |
| 47 | | | | | | | | | | | | |
| 48 | | | | | | | | | | | | |
| 49 | | | | | | | | | | | | |
| 50 | | | | | | | | | | | | |

000036

FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

fpsec.fex

11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|-----------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | ----- | ----- | ----- | ----- | --- | --- | ----- | --- | ----- | ----- |
| 29510 | C/I HIGH EFFIC DX A/C | 908150 | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | .12 | 5.14 |
| 3 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 4.80 | 156.00 |
| 4 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 2.41 | 74.29 |
| 5 | | | 28195 | | | | | 355 | 23.00 | 633.08 |
| 6 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 365 | 19.20 | 525.12 |
| 7 | | | 29250 | NOBLE, R E, JR | A070 | 01YCC | SR PROG MGR | 085 | 48.00 | 1,392.60 |
| 8 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 7.00 | 181.39 |
| 9 | | | 29619 | | | | | 359 | 147.20 | 3,827.20 |
| 10 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 4.80 | 119.10 |
| 11 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.08 | 96.64 |
| 12 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 364 | .00 | -.03 |
| 13 | | | 36766 | PEREZ, BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | .15 | 3.71 |
| 14 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 363 | 11.37 | 364.70 |
| 15 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .05 | 1.38 |
| 16 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 60.00 | 1,690.50 |
| 17 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 354 | .84 | 24.31 |
| 18 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 16.00 | 453.40 |
| 19 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMML SVC | 360 | 4.80 | 228.84 |
| 20 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 18.00 | 591.76 |
| 21 | | | 42838 | | | | | 358 | 39.00 | 858.47 |
| 22 | | | 43261 | ATCHISON, C E, JR | T460 | 05855 | SUBSTATN MAINT FORMN | 354 | .28 | 6.62 |
| 23 | | | 43964 | COMLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .40 | 10.37 |
| 24 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .02 | -12.28 |
| 25 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 354 | .56 | 13.57 |
| 26 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 355 | 9.00 | 169.31 |
| 27 | | | 47679 | NEUBOLD, A L | A080 | 01PAH | EXTERNAL AFFAIRS MGR I | 354 | 7.20 | 324.99 |
| 28 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 66.00 | 1,578.23 |
| 29 | | | 49110 | | | | | 363 | 87.00 | 1,955.33 |
| 30 | | | 49307 | | | | | 356 | 1.04 | 36.66 |
| 31 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | -.50 | -13.73 |
| 32 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 9.24 | 249.26 |
| 33 | | | 52901 | | | | | 362 | 2.00 | 54.13 |
| 34 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 356 | 4.36 | 98.10 |
| 35 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 354 | .72 | 22.25 |
| 36 | | | 62918 | | | | | 360 | 6.00 | 199.87 |
| 37 | | | 63680 | | | | | 356 | .26 | 9.47 |
| 38 | | | 64092 | HUFFSTUTLER, LARRY J | T308 | 05474 | LEAD SPECIALIST | 358 | .42 | 12.68 |
| 39 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 7.68 | 243.85 |
| 40 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | .40 | 14.57 |
| 41 | | | 66549 | | | | | 365 | 19.20 | 475.44 |
| 42 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .28 | 7.40 |
| 43 | | | 69039 | UHLIG, DAVID F | A070 | 01M05 | DIST SUPV I | 361 | 2.03 | 64.12 |
| 44 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .04 | 1.11 |
| 45 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 19.44 | 462.93 |
| 46 | | | | | | | | | | |
| 47 | | | | | | | | | | |
| 48 | | | | | | | | | | |
| 49 | | | | | | | | | | |
| 50 | | | | | | | | | | |

000037

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|-----------------------|---------|--------|------------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | ----- | ----- | ----- | ----- | --- | ---- | ----- | --- | ----- | ----- |
| 29510 | C/I HIGH EFFIC DX A/C | 908150 | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 365 | 19.20 | 515.76 |
| 3 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.00 | 60.73 |
| 4 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .72 | 17.10 |
| 5 | | | 72563 | | | | | 363 | -1.33 | -32.67 |
| 6 | | | 73080 | MOLLINER, LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | 13.48 | 286.29 |
| 7 | | | 73728 | | | | | 356 | 27.40 | 616.50 |
| 8 | | | 74274 | | | | | 354 | 59.00 | 1,327.50 |
| 9 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.16 | 27.89 |
| 10 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 1.60 | 38.60 |
| 11 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 16.32 | 402.90 |
| 12 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .09 | 2.15 |
| 13 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 9.70 | 206.13 |
| 14 | | | 78948 | | | | | 359 | .28 | 7.06 |
| 15 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .25 | 6.09 |
| 16 | | | 81431 | VANASSCHE, L L | P517 | 04499 | SHIFT JOURNEYMAN-W | 355 | 5.00 | 117.57 |
| 17 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 355 | .40 | 10.93 |
| 18 | | | 81493 | MORENO, R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | 1.81 | 63.93 |
| 19 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 4.80 | 248.88 |
| 20 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 29.46 | 696.09 |
| 21 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 7.80 | 238.10 |
| 22 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 363 | 5.09 | 181.86 |
| 23 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .14 | 4.39 |
| 24 | | | 85462 | VALDEZ, R L | A040 | 01YPC | REG COORDINATOR I | 360 | 44.96 | 1,191.44 |
| 25 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | .89 | 26.24 |
| 26 | | | 86604 | GILL, JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.80 | 124.44 |
| 27 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 28.00 | 627.91 |
| 28 | | | 87217 | | | | | 363 | 1.04 | 27.69 |
| 29 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 2.00 | 50.08 |
| 30 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.48 | 335.25 |
| 31 | | | 89688 | | | | | 357 | .08 | 1.90 |
| 32 | | | 90645 | PRIETO, ROSA HOYO | A050 | 01A23 | FIELD REP SUPV II | 364 | 14.32 | 335.63 |
| 33 | | | 91825 | | | | | 359 | .56 | 13.93 |
| 34 | | | 92352 | SCOTT, GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | .20 | 5.61 |
| 35 | | | 92710 | | | | | 365 | 24.00 | 663.00 |
| 36 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 361 | 2.35 | 59.15 |
| 37 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | .20 | 5.96 |
| 38 | | | 97794 | | | | | 363 | -1.03 | -25.76 |
| 39 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 1.18 | 32.86 |
| 40 | | | ALVAR | | | | | 364 | 26.60 | 543.64 |
| 41 | | | AUGUS | | | | | 361 | .46 | 10.56 |
| 42 | | | BARR | | | | | 710 | 2.00 | 44.53 |
| 43 | | | BER, A | | | | | 359 | 10.76 | 201.34 |
| 44 | | | BOLAD | | | | | 361 | 2.26 | 39.22 |
| 45 | | | BOONE | | | | | 810 | 45.00 | 1,002.38 |
| 46 | | | | | | | | | | |
| 47 | | | | | | | | | | |
| 48 | | | | | | | | | | |
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000038

FLORIDA POWER AND LIGHT COMPANY

COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

fpsc.fex

| DATE PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY | JOB | GRD | CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------------------|---------|-------|--------------------------|-----|-----|-----|------|-----------------------------------|-----|-------|----------|
| 3 | 908150 | BOJK | BRANT BRANTLEY, LISA A | 359 | | | | 0030 01X1C SENIOR OFFICE CLERK | | .75 | 7.66 |
| 4 | | | BRUNE | 810 | | | | | | .00 | .00 |
| 5 | | | BYRD | 474 | | | | | | 15.25 | 308.62 |
| 6 | | | CAMOE CAMOESAS, J A | 810 | | | | 0070 01Q64 ENERGY MGT SPEC | | .00 | .00 |
| 7 | | | CARLS | 730 | | | | | | 6.00 | 136.50 |
| 8 | | | CASAN | 810 | | | | | | .00 | .00 |
| 9 | | | CHANG | 810 | | | | | | .00 | .00 |
| 10 | | | CHAPN | 354 | | | | 0050 01X1F SR ADMINISTRATIVE SPEC | | 55.40 | 1,093.46 |
| 11 | | | CHARN CHARNELL, TERESA J | 354 | | | | | | .50 | 7.21 |
| 12 | | | CONNO | 584 | | | | | | .00 | .00 |
| 13 | | | CRAPI | 355 | | | | | | 57.75 | 975.27 |
| 14 | | | CRUMB | 710 | | | | | | .50 | 9.30 |
| 15 | | | DONAH | 740 | | | | | | 9.75 | 199.88 |
| 16 | | | ECHREG ECHREGOYEN, C O | 362 | | | | 0070 01Q6C FIELD REP 1 - C/1 | | .40 | 8.37 |
| 17 | | | FINNE | 710 | | | | | | .50 | 8.28 |
| 18 | | | FRICK | 361 | | | | | | 6.00 | 108.75 |
| 19 | | | GARNO | 358 | | | | | | .20 | 3.84 |
| 20 | | | GRAFF | 730 | | | | | | 1.50 | 42.86 |
| 21 | | | GRECO GRECO, I A | 219 | | | | 0060 01Q65 ENERGY MGT CONSULTANT | | 79.25 | 1,413.62 |
| 22 | | | HARKI | 588 | | | | | | 5.00 | 102.76 |
| 23 | | | HARRI HARRIS, R F | 595 | | | | 0070 01Q64 ENERGY MGT SPEC | | 13.50 | 297.34 |
| 24 | | | HARTI HARTLEY, PATIE B | 586 | | | | 0060 01Q65 ENERGY MGT CONSULTANT | | .25 | 5.08 |
| 25 | | | HALLS | 137 | | | | | | 3.00 | 43.43 |
| 26 | | | HOUST | 730 | | | | | | .75 | 6.30 |
| 27 | | | HUMPH | 364 | | | | | | 14.00 | 293.12 |
| 28 | | | HUSTO | 710 | | | | | | 42.75 | 875.31 |
| 29 | | | IRIBZ | 137 | | | | | | 6.00 | 96.45 |
| 30 | | | JONES | 740 | | | | | | .50 | 9.54 |
| 31 | | | JONES, DONALD E | 355 | | | | 0080 01Q6D SR FIELD REP - C/1 | | 3.20 | 68.16 |
| 32 | | | KOGER | 810 | | | | | | .00 | .00 |
| 33 | | | KRAUS | 584 | | | | | | .00 | .00 |
| 34 | | | LARGE | 740 | | | | | | 3.25 | 45.70 |
| 35 | | | LEIKA | 740 | | | | | | 15.00 | 341.25 |
| 36 | | | LOCKH | 854 | | | | | | 1.75 | 26.88 |
| 37 | | | MACON | 595 | | | | | | 1.00 | 13.96 |
| 38 | | | MATIU MATUAY, PATRICIA D | 584 | | | | 0050 01X1F SR ADMINISTRATIVE SPEC | | .50 | 8.36 |
| 39 | | | MCKEA MCKEAL, M J | 360 | | | | 0070 01Q6C FIELD REP 1 - C/1 | | 4.00 | 83.65 |
| 40 | | | MCKUIT MCKUIT, BRIAN P | 595 | | | | 0070 01Q64 ENERGY MGT SPEC | | 40.75 | 728.41 |
| 41 | | | REITO | 588 | | | | | | 3.25 | 39.90 |
| 42 | | | MILLE | 137 | | | | | | 11.50 | 139.44 |
| 43 | | | MOORE | 137 | | | | | | 8.00 | 87.60 |
| 44 | | | MULDO | 582 | | | | | | .50 | 7.52 |
| 45 | | | NEERY | 364 | | | | | | 24.00 | 465.00 |

000039

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| 1 | DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|----|---------------------------------|-----------------------|---------|-------|---------------------------|---------|----------|-------------------------|-----|---------|-----------|
| 2 | ----- | ----- | ----- | ----- | ----- | --- | --- | ----- | --- | ----- | ----- |
| 3 | 9510 | C/I HIGH EFFIC DX A/C | 908150 | | PADGE | | | | 137 | 12.00 | 145.35 |
| 4 | | | | | PEDRA | | | | 358 | .40 | 8.38 |
| 5 | | | | | PEIRO | | | | 810 | .00 | .00 |
| 6 | | | | | POLE, | | | | 582 | 26.25 | 535.83 |
| 7 | | | | | RATIS | | | | 730 | .50 | 7.78 |
| 8 | | | | | RITCH | | | | 710 | 3.00 | 61.43 |
| 9 | | | | | SETTL SETTLEMIRE,G W J | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 4.00 | 82.20 |
| 10 | | | | | SNEAD SNEAD,SUZANNE A | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 2.25 | 26.28 |
| 11 | | | | | STEIN | | | | 588 | 2.00 | 24.45 |
| 12 | | | | | STEVE STEVENS,CATHERINE A | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 137 | 10.00 | 151.88 |
| 13 | | | | | URBAN | | | | 730 | .50 | 7.14 |
| 14 | | | | | VICK, | | | | 810 | .00 | .00 |
| 15 | | | | | VILLA | | | | 810 | .00 | .00 |
| 16 | | | | | WELDO | | | | 740 | 2.50 | 36.25 |
| 17 | | | | | WILSO | | | | 358 | 2.60 | 59.15 |
| 18 | | | | | WILSON,C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 24.50 | 506.53 |
| 19 | | | | | WINFR WINFREY,ROY L | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 10.75 | 216.48 |
| 20 | | | | | WRIGH | | | | 740 | 3.25 | 40.75 |
| 21 | | | | | WYNN, | | | | 359 | .36 | 8.18 |
| 22 | | | | | | | | | | | |
| 23 | TOTAL ACCOUNT 908150 | | | | | | | | | 2110.24 | 49,714.16 |
| 24 | L PRGNAME C/I HIGH EFFIC DX A/C | | | | | | | | | 2110.24 | 49,714.16 |
| 25 | | | | | | | | | | | |
| 26 | C/I LOAD CONTROL | | 908550 | 01985 | DARGENTO,R J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 2.20 | 57.97 |
| 27 | | | | | 02728 MENDEZ,SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 31.99 | 790.60 |
| 28 | | | | | 03873 | | | | 363 | 21.40 | 587.68 |
| 29 | | | | | 04060 ANDERSON,E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 22.78 | 609.37 |
| 30 | | | | | 04194 | | | | 359 | 11.81 | 293.78 |
| 31 | | | | | 05111 BAYNON,T J | T309 | 05475 | LINE SPECIALIST | 364 | 11.02 | 268.61 |
| 32 | | | | | 05422 WEBB,C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 4.00 | 105.05 |
| 33 | | | | | 07264 PHILO,MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 30.52 | 811.08 |
| 34 | | | | | 07351 HILSON,ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | .04 | 1.30 |
| 35 | | | | | 07956 CHALKER,R C | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 20.00 | 598.43 |
| 36 | | | | | 08600 GRILLO,G E | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 11.00 | 335.78 |
| 37 | | | | | 08604 HOPGOOD,W J | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 8.72 | 309.12 |
| 38 | | | | | 09776 EASTERLING,R K | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 3.66 | 132.90 |
| 39 | | | | | 12756 HAYWOOD,DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 2.08 | 45.48 |
| 40 | | | | | 13862 BASNUEVO,MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 364 | .39 | -19.08 |
| 41 | | | | | 14100 WOMBLE,JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 2.12 | 62.94 |
| 42 | | | | | 14873 ARCHER,JOHN F,,II | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 8.96 | 248.64 |
| 43 | | | | | 16699 DANIEL,JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.60 | 164.56 |
| 44 | | | | | 17889 DANN,ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 2.00 | 51.70 |
| 45 | | | | | 21102 WISHARD,W H | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 29.60 | 1,077.80 |
| 46 | | | | | 22004 WELLEN,R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .44 | 11.50 |
| 47 | | | | | | | | | | | |
| 48 | | | | | | | | | | | |
| 49 | | | | | | | | | | | |
| 50 | | | | | | | | | | | |

000040

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

fpsc.fex

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRANT |
|------|-----------------------|---------|-------|----------------------|------------|-------------|-------------------------|-----|--------|----------|
| 1 | ----- | ----- | ----- | ----- | --- | ---- | ----- | --- | ----- | ----- |
| 2 | 9510 C/I LOAD CONTROL | 908550 | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 13.00 | 391.47 |
| 3 | | | 22148 | | | | | 356 | .52 | 12.23 |
| 4 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 2.40 | 58.96 |
| 5 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 21.73 | 725.23 |
| 6 | | | 25752 | PLASENCIA, ERNESTO | A060 | 01YEC | PROGRAM MGR-C/I | 013 | 236.00 | 7,549.05 |
| 7 | | | 25954 | | | | | 360 | 3.20 | 77.98 |
| 8 | | | 25987 | GUTIERREZ, J P | A060 | 01UC3 | MAJ ACCT MGR II | 358 | 7.24 | 189.15 |
| 9 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 3.20 | 104.00 |
| 10 | | | 26249 | COPE, I G | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 3.80 | 117.29 |
| 11 | | | 26539 | EVELYN, H R | A060 | 01T5B | SR SPEC - PWR SUPPLY | 955 | 80.00 | 2,826.00 |
| 12 | | | 28195 | | | | | 355 | 10.00 | 275.21 |
| 13 | | | 29561 | COOKE, C R | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 15.40 | 399.05 |
| 14 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 3.20 | 79.38 |
| 15 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 37.32 | 1,170.92 |
| 16 | | | 33212 | | | | | 362 | 16.00 | 405.40 |
| 17 | | | 36766 | PEREZ, BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | .40 | 9.99 |
| 18 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 363 | 31.00 | 994.33 |
| 19 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 6.10 | 168.90 |
| 20 | | | 39656 | BLOWDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .72 | 19.27 |
| 21 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 53.80 | 1,556.82 |
| 22 | | | 40352 | WHALIN, MICHAEL I | A070 | 01YCC | SR PRDG MGR | 013 | 120.00 | 4,557.00 |
| 23 | | | 40790 | DAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 20.00 | 566.75 |
| 24 | | | 41303 | BOMIC, STEPHEN E | A100 | 01UB2 | AREA MGR COMM SVC | 360 | 7.20 | 343.26 |
| 25 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 131.50 |
| 26 | | | 43261 | ATCHISON, C E, JR | T460 | 05855 | SUBSTATN MAINT FORMW - | 354 | 12.60 | 297.99 |
| 27 | | | 44726 | | | | | 013 | 180.00 | 3,555.00 |
| 28 | | | 44964 | COULING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 23.20 | 601.75 |
| 29 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 3.02 | 84.66 |
| 30 | | | 47239 | LIPINSKI, THOMAS M | A060 | 01MH7 | DISTR SYS ANALYST I | 356 | 4.20 | 101.73 |
| 31 | | | 47679 | NEUBOLD, A L | A080 | 01RAH | EXTERNAL AFFAIRS MGR I | 356 | 16.80 | 758.31 |
| 32 | | | 47759 | RODRIGUEZTRIANA, P | A060 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 2.16 | 51.66 |
| 33 | | | 49307 | | | | | 356 | 1.52 | 53.58 |
| 34 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | -1.35 | -37.08 |
| 35 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 5.30 | 143.28 |
| 36 | | | 52901 | | | | | 362 | 3.40 | 92.01 |
| 37 | | | 55742 | COWEN, A D | T125 | 05937 | GROUNDMAN - SU | 362 | 16.00 | 411.80 |
| 38 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 362 | 14.16 | 384.98 |
| 39 | | | 58897 | TORNELLI, PHILIP | A060 | 01UB4 | CUST SVC FIELD SPECIALI | 356 | .18 | 4.05 |
| 40 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 354 | 23.92 | 739.13 |
| 41 | | | 60843 | WELLS, JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | .16 | 4.52 |
| 42 | | | 62918 | | | | | 360 | 4.00 | 133.25 |
| 43 | | | 63680 | | | | | 356 | 1.63 | 59.35 |
| 44 | | | 63737 | | | | | 362 | 8.28 | 260.41 |
| 45 | | | 64092 | HUFFSTUTLER, LARRY J | T308 | 05474 | LEAD SPECIALIST | 358 | 2.56 | 77.32 |
| 46 | | | | | | | | | | |
| 47 | | | | | | | | | | |
| 48 | | | | | | | | | | |
| 49 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAM |
|------|-----------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | ----- | ----- | ----- | ----- | --- | --- | ----- | --- | ----- | ----- |
| 2 | 9510 C/I LOAD CONTROL | 908550 | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 11.12 | 353.0 |
| 3 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 20.20 | 735.5 |
| 4 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 9.50 | 313.9 |
| 5 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 9.12 | 240.8 |
| 6 | | | 69039 | UHLIG, DAVID F | A070 | 01M05 | DIST SUPV I | 361 | 7.04 | 222.4 |
| 7 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 6.08 | 168.9 |
| 8 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 6.48 | 154.3 |
| 9 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 9.16 | 278.1 |
| 10 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.48 | 106.4 |
| 11 | | | 72563 | | | | | 363 | -1.60 | -39.2 |
| 12 | | | 73080 | MOLLINER, LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | 16.74 | 355.5 |
| 13 | | | 73728 | | | | | 356 | .20 | 4.5 |
| 14 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 11.14 | 267.9 |
| 15 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 2.40 | 57.8 |
| 16 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | .88 | 21.7 |
| 17 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 4.09 | 97.6 |
| 18 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 4.85 | 103.0 |
| 19 | | | 78948 | | | | | 359 | 4.28 | 107.8 |
| 20 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .25 | 6.0 |
| 21 | | | 81431 | VANASSCHE, L L | P517 | 04499 | SHIFT JOURNEYMAN-W | 355 | 9.00 | 211.6 |
| 22 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 355 | 18.80 | 513.94 |
| 23 | | | 81493 | MORENO, R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | 4.90 | 172.80 |
| 24 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 2.40 | 124.44 |
| 25 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .62 | 14.44 |
| 26 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 6.80 | 207.56 |
| 27 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 363 | 1.60 | 57.15 |
| 28 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .07 | 2.19 |
| 29 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 10.95 | 286.89 |
| 30 | | | 85462 | VALDEZ, R I | A040 | 01YPC | REG COORDINATOR I | 360 | 4.64 | 122.96 |
| 31 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | 6.02 | 177.14 |
| 32 | | | 87217 | | | | | 363 | 2.80 | 74.82 |
| 33 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 12.00 | 300.43 |
| 34 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 8.32 | 294.21 |
| 35 | | | 89688 | | | | | 357 | 52.32 | 1,243.26 |
| 36 | | | 90645 | PRIETO, ROSA HOYO | A050 | 01A23 | FIELD REP SUPV II | 364 | 5.37 | 125.86 |
| 37 | | | 91825 | | | | | 359 | .56 | 13.93 |
| 38 | | | 92352 | SCOTT, GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | 11.55 | 318.48 |
| 39 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 361 | 4.46 | 112.33 |
| 40 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 7.00 | 174.74 |
| 41 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 4.39 | 133.90 |
| 42 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 3.56 | 100.84 |
| 43 | | | 97794 | | | | | 363 | 3.20 | 79.56 |
| 44 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 4.80 | 103.62 |
| 45 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 9.20 | 255.30 |
| 46 | | | | | | | | | | |
| 47 | | | | | | | | | | |
| 48 | | | | | | | | | | |
| 49 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------|---------|-------|---------------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9510 C/I LOAD CONTROL | 908550 | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 32.64 | 864.15 |
| 2 | | | | AUGUS | | | | 361 | .62 | 13.94 |
| 3 | | | | AVERS AVERSA, D A | T310 | 05533 | METERMAN A SU | 558 | 2.00 | 41.76 |
| 4 | | | | BOLAD | | | | 361 | 2.99 | 51.80 |
| 5 | | | | BOLIV BOLIVAR, ANDRES F | D060 | 01QC3 | TECH-II-POWER DELIVERY | 955 | 1.00 | 15.00 |
| 6 | | | | CILIO CILIO, R C | T310 | 05533 | METERMAN A SU | 792 | 6.50 | 135.72 |
| 7 | | | | CRESP CRESPO, ELIZABETH H | D050 | 01QC4 | TECH-III-POWER DELIVERY | 955 | 96.00 | 1,332.00 |
| 8 | | | | DEHOM DEHOMBRE, AMELIA M | D060 | 01Q22 | C/I LD MGT FLD TECH | 013 | 127.00 | 2,104.31 |
| 9 | | | | EDMON EDMONDS, D N | T310 | 05533 | METERMAN A SU | 192 | 7.00 | 146.16 |
| 0 | | | | GALSO GALSON, JOHN S | T310 | 05533 | METERMAN A SU | 558 | 4.00 | 83.52 |
| 1 | | | | LAVOR LAVORGNA, R J | T310 | 05533 | METERMAN A SU | 792 | 4.50 | 93.96 |
| 2 | | | | MARTE MARTELL, JOHN T, JR | T310 | 05533 | METERMAN A SU | 192 | 6.00 | 146.16 |
| 3 | | | | MILLI MILLICAN, JERRY L | T310 | 05533 | METERMAN A SU | 192 | 9.00 | 187.92 |
| 4 | | | | NEWBY | | | | 364 | 12.00 | 232.50 |
| 5 | | | | PRICE PRICE, R G | D070 | 01Q21 | SR C/I LD MGT FLD TECH | 013 | 125.00 | 2,644.28 |
| 6 | | | | RAULE RAULERSON, J O | T310 | 05533 | METERMAN A SU | 558 | 4.00 | 83.52 |
| 7 | | | | STALL STALLINGS, J R | T310 | 05533 | METERMAN A SU | 792 | 1.00 | 20.88 |
| 8 | | | | WEEKS WEEKS, T W | T310 | 05533 | METERMAN A SU | 558 | 2.00 | 41.76 |
| 9 | | | | WHITE | | | | 558 | 2.00 | 41.76 |

*TOTAL ACCOUNT 908550 2016.29 54,112.12
 1 L PRGNAME C/I LOAD CONTROL 2016.29 54,112.12

| | | | | | | | | | | |
|----|------------------|--------|-------|----------------------------|------|-------|-------------------------|-----|--------|----------|
| 12 | C/I OPBC PROJECT | 908180 | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 354 | 20.00 | 387.50 |
| 23 | | | | 14534 GARCIA, JOSEPH | A060 | 01YJB | PROD DEVELOP SR ANALYST | 085 | 180.00 | 5,071.50 |
| 24 | | | | 81478 DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 355 | 3.50 | 95.69 |
| 25 | | | | 84761 GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 11.50 | 360.10 |
| 26 | | | | 85462 VALDEZ, R L | A040 | 01YPC | REG COORDINATOR I | 360 | 20.00 | 530.00 |
| 27 | | | | GANNO | | | | 358 | 17.00 | 325.98 |

*TOTAL ACCOUNT 908180 252.00 6,770.77
 *TOTAL PRGNAME C/I OPBC PROJECT 252.00 6,770.77

| | | | | | | | | | | |
|----|--------------------------|--------|-------|--------------------------|------|-------|---------------------|-----|-------|----------|
| 30 | C/I W-C CHILLER REPL PGM | 908420 | 00043 | | | | | 365 | 74.40 | 1,966.02 |
| 31 | | | | 00415 NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 365 | 74.40 | 2,468.22 |
| 32 | | | | 01985 DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 13.25 | 349.04 |
| 33 | | | | 02728 MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.19 | 29.55 |
| 34 | | | | 03873 | | | | 363 | 15.49 | 425.47 |
| 35 | | | | 04060 ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.28 | 60.99 |
| 36 | | | | 04194 | | | | 359 | .81 | 20.14 |
| 37 | | | | 07264 PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 3.52 | 93.50 |
| 38 | | | | 07351 HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 2.00 | 65.98 |
| 39 | | | | 07956 CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 31.00 | 927.68 |
| 40 | | | | 08543 WOODRUFF, W C | A050 | 01MK5 | SR CONTR CONSTR REP | 365 | 21.60 | 562.95 |

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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PAYM |
|-------|---------------------------------|---------|----------------------|------------|-------------------------|----------|-----------------|----------|-------|------|
| 19510 | C/I W-C CHILLER REPL PGM 908420 | 08600 | GRILLO, G E | A050 01UB3 | MAJ ACCT MGR I | 363 | .00 | .00 | | |
| 2 | | 12756 | HAYWOOD, DANIEL J | A050 01UB3 | MAJ ACCT MGR I | 358 | 3.16 | 69.11 | | |
| 3 | | 14100 | WOMBLE, JEFFREY J | A050 01UB3 | MAJ ACCT MGR I | 359 | .12 | 3.56 | | |
| 4 | | 14873 | ARCHER, JOHN F., II | A050 01UB3 | MAJ ACCT MGR I | 359 | .96 | 26.64 | | |
| 5 | | 16699 | DANIEL, JOHN M | A050 01UB3 | MAJ ACCT MGR I | 360 | 9.20 | 229.44 | | |
| 6 | | 17889 | DANN, ANNETTE M | A050 01UB3 | MAJ ACCT MGR I | 354 | .00 | .00 | | |
| 7 | | 22004 | WELLEN, R J | A040 01UB4 | CUST SVC FIELD SPECIALI | 357 | .46 | 11.50 | | |
| 8 | | 23882 | TRAMONTANO, DEAN J | A050 01UB3 | MAJ ACCT MGR I | 358 | .80 | 19.65 | | |
| 9 | | 24055 | NIX, JOHN H | A060 01UK3 | C/I SPECIALIST II | 365 | 74.40 | 2,042.28 | | |
| 10 | | 25391 | BALOGH, F W | A050 01UB3 | MAJ ACCT MGR I | 355 | .43 | 14.35 | | |
| 11 | | 25614 | FISCHER, SHARON G | D080 01QM1 | SR TECH - SYSTEM PLNG | 365 | 12.00 | 300.17 | | |
| 12 | | 25954 | | | | 360 | 8.40 | 204.75 | | |
| 13 | | 25987 | GUTIERREZ, J P | A040 01UC3 | MAJ ACCT MGR II | 358 | .48 | 12.54 | | |
| 14 | | 26052 | LANGLEY, D R | A060 01UJ3 | SR MAJ ACCT MGR | 360 | 6.40 | 208.00 | | |
| 15 | | 26249 | COPE, L G | A050 01UB3 | MAJ ACCT MGR I | 363 | 19.68 | 607.67 | | |
| 16 | | 28195 | | | | 355 | 2.00 | 55.06 | | |
| 17 | | 28846 | KUNZ, THOMAS C | A060 01UK3 | C/I SPECIALIST II | 365 | 74.40 | 2,034.84 | | |
| 18 | | 29250 | NOBLE, R E., JR | A070 01YCC | SR PROG MGR | 085 | 72.00 | 2,088.90 | | |
| 19 | | 29561 | COOKE, C B | A050 01UB3 | MAJ ACCT MGR I | 364 | 2.00 | 51.83 | | |
| 20 | | 30751 | BESLEY, W A | A060 01UK3 | C/I SPECIALIST II | 360 | 6.40 | 158.80 | | |
| 21 | | 31636 | CAIN, C W | A050 01UB3 | MAJ ACCT MGR I | 357 | 5.32 | 166.88 | | |
| 22 | | 36766 | PEREZ, BLANCA R | A050 01AM4 | SUPV INACTIVE RECV | 363 | 6.49 | 162.48 | | |
| 23 | | 36927 | FERRER, RAMON | A060 01UJ3 | SR MAJ ACCT MGR | 363 | 9.23 | 296.13 | | |
| 24 | | 38566 | BLOCH, P C | A050 01UB3 | MAJ ACCT MGR I | 358 | 7.20 | 199.36 | | |
| 25 | | 39143 | PONITZ, KEITH P | A050 01UB3 | MAJ ACCT MGR I | 365 | 60.00 | 1,690.50 | | |
| 26 | | 39656 | BLOWDET, LILLIAN P | A050 01UB3 | MAJ ACCT MGR I | 362 | 3.24 | 86.75 | | |
| 27 | | 39931 | THOMSON, MARK A | A050 01UB3 | MAJ ACCT MGR I | 354 | 1.08 | 31.26 | | |
| 28 | | 41303 | ROMIG, STEPHEN E | A100 01UB2 | AREA MGR COMML SVC | 360 | 7.20 | 343.26 | | |
| 29 | | 41441 | ADGER, E A., JR | A050 01UB3 | MAJ ACCT MGR I | 361 | 3.00 | 98.63 | | |
| 30 | | 43261 | ATCHISON, C E., JR | T460 05855 | SUBSTATN MAINT FORMN - | 354 | 7.36 | 174.06 | | |
| 31 | | 45153 | BARBER, RICHARD F | A050 01UB3 | MAJ ACCT MGR I | 359 | 6.02 | 197.76 | | |
| 32 | | 47239 | LIPINSKI, THOMAS H | A040 01MH7 | DISTR SYS ANALYST I | 354 | .72 | 17.44 | | |
| 33 | | 47679 | NEWBOLD, A L | A080 01PAH | EXTERNAL AFFAIRS MGR I | 354 | 7.20 | 324.99 | | |
| 34 | | 47759 | RODRIGUEZTRIANA, P | A040 01UB4 | CUST SVC FIELD SPECIALI | 362 | .72 | 17.20 | | |
| 35 | | 51010 | MAESTRI, HECTOR J | A050 01UB3 | MAJ ACCT MGR I | 363 | -1.67 | -45.68 | | |
| 36 | | 52375 | MELIANS, S G | A060 01UJ3 | SR MAJ ACCT MGR | 361 | .16 | 4.96 | | |
| 37 | | 52901 | | | | 362 | 1.80 | 48.72 | | |
| 38 | | 58062 | RUIZ, ARTURO | A060 01TY5 | SR POWER COORD | 362 | .72 | 19.57 | | |
| 39 | | 59287 | CAMPBELL, W P | A070 01MG6 | DIST ENG & OPERS PRIN E | 354 | 23.72 | 732.95 | | |
| 40 | | 60843 | WELLS, JOHN B | P560 04562 | REACTOR CONTROL OPERATR | 362 | .72 | 20.36 | | |
| 41 | | 62918 | | | | 360 | 8.00 | 266.50 | | |
| 42 | | 63737 | | | | 362 | 1.26 | 39.63 | | |
| 43 | | 63766 | POWELL, ROBERT | A050 01AF7 | CALL CTR SUPV I | 359 | 3.00 | 78.38 | | |
| 44 | | 64092 | HUFFSTUTLER, LARRY J | T308 05474 | LEAD SPECIALIST | 358 | 4.68 | 141.32 | | |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|--|--------------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|---------|-----------|
| 9510 | C/I W-C CHILLER REPL PGM | 908420 | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 7.24 | 229.87 |
| 2 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.25 | 74.36 |
| 3 | | | 66549 | | | | | 365 | 74.40 | 1,842.33 |
| 4 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.12 | 29.57 |
| 5 | | | 69039 | UHLIG, DAVID F | A070 | 01M05 | DIST SUPV I | 361 | 11.02 | 348.33 |
| 6 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 6.16 | 171.18 |
| 7 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 365 | 74.40 | 1,998.57 |
| 8 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .72 | 21.84 |
| 9 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .96 | 22.80 |
| 10 | | | 72563 | | | | | 363 | -4.44 | -108.77 |
| 11 | | | 73080 | MOLLINER, LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | 1.00 | 21.24 |
| 12 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.64 | 63.49 |
| 13 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 2.40 | 57.90 |
| 14 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 1.76 | 43.45 |
| 15 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .09 | 2.14 |
| 16 | | | 78948 | | | | | 359 | .28 | 7.06 |
| 17 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .25 | 6.03 |
| 18 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 355 | 5.20 | 142.16 |
| 19 | | | 81493 | MORENO, R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | 6.04 | 212.87 |
| 20 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .36 | 8.70 |
| 21 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 2.84 | 86.69 |
| 22 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 363 | 5.47 | 195.39 |
| 23 | | | 85462 | VALDEZ, R L | A040 | 01YPC | REG COORDINATOR I | 360 | 13.28 | 351.92 |
| 24 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | .31 | 9.14 |
| 25 | | | 86604 | GILL, JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.80 | 124.44 |
| 26 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .00 | -.05 |
| 27 | | | 87217 | | | | | 363 | 8.45 | 225.82 |
| 28 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 28.00 | 701.05 |
| 29 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.64 | 446.99 |
| 30 | | | 89688 | | | | | 357 | 5.32 | 126.39 |
| 31 | | | 90645 | PRIETO, ROSA HOYO | A050 | 01A23 | FIELD REP SUPV II | 364 | 1.00 | 23.44 |
| 32 | | | 91825 | | | | | 359 | .56 | 13.93 |
| 33 | | | 92352 | SCOTT, GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | 17.68 | 487.47 |
| 34 | | | 92710 | | | | | 365 | 24.00 | 663.00 |
| 35 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 361 | .28 | 6.95 |
| 36 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 7.75 | 237.22 |
| 37 | | | 97187 | LLOORA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.52 | 71.36 |
| 38 | | | 97794 | | | | | 363 | -3.46 | -85.77 |
| 39 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 21.60 | 466.29 |
| 40 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 29.94 | 830.90 |
| 41 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.88 | 76.24 |
| 42 | | | AUGUS | | | | | 361 | .36 | 8.38 |
| 43 | | | BOLAD | | | | | 361 | 1.80 | 31.11 |
| 44 | | | | | | | | | | |
| TOTAL ACCOUNT 908420 | | | | | | | | | 1082.27 | 30,515.45 |
| TOTAL PRGNAME C/I W-C CHILLER REPL PGM | | | | | | | | | 1082.27 | 30,515.45 |
| 47 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9510 CITIES/COMM TES | 908440 | 00043 | | | | | 365 | 120.00 | 3,171.00 |
| 2 | | | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 365 | 120.00 | 3,981.00 |
| 3 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 11.15 | 293.74 |
| 4 | | | 02728 | MELENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.20 | 79.15 |
| 5 | | | 03873 | | | | | 363 | 2.30 | 63.04 |
| 6 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.60 | 69.55 |
| 7 | | | 04194 | | | | | 359 | 1.62 | 40.30 |
| 8 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 13.65 | 362.76 |
| 9 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 20.04 | 661.07 |
| 10 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 17.00 | 508.74 |
| 11 | | | 08543 | WOODRUFF, W C | A050 | 01MK5 | SR CONTR CONSTR REP | 365 | 21.60 | 562.95 |
| 12 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .00 | .00 |
| 13 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 2.00 | 70.90 |
| 14 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 354 | 1.00 | 19.38 |
| 15 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .16 | 5.46 |
| 16 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .28 | 6.12 |
| 17 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 1.12 | 33.25 |
| 18 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .96 | 26.64 |
| 19 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 7.00 | 174.57 |
| 20 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 30.00 | 775.50 |
| 21 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 358 | .80 | 15.82 |
| 22 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 9.80 | 356.85 |
| 23 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .58 | 14.39 |
| 24 | | | 22148 | | | | | 356 | 2.52 | 59.32 |
| 25 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 2.40 | 58.95 |
| 26 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 365 | 120.00 | 3,294.00 |
| 27 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 13.16 | 439.21 |
| 28 | | | 25614 | FISCHER, SHARON G | D080 | 01QN1 | SR TECH - SYSTEM PLNG | 365 | 12.00 | 300.17 |
| 29 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | .84 | 21.95 |
| 30 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 2.80 | 86.58 |
| 31 | | | 28195 | | | | | 355 | 18.00 | 495.46 |
| 32 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 365 | 120.00 | 3,282.00 |
| 33 | | | 29250 | NOBLE, R E, JR | A070 | 01YCC | SR PROG MGR | 085 | 72.00 | 2,088.90 |
| 34 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 5.00 | 124.06 |
| 35 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .40 | 12.55 |
| 36 | | | 36766 | PEREZ, BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | .29 | 7.38 |
| 37 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 363 | 12.74 | 408.59 |
| 38 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 10.35 | 286.57 |
| 39 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 60.00 | 1,690.50 |
| 40 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .36 | 9.63 |
| 41 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 1.20 | 34.73 |
| 42 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMM L SVC | 360 | 7.20 | 343.26 |
| 43 | | | 43261 | ATCHISON, C E, JR | T460 | 05855 | SUBSTATN MAINT FORMM - | 354 | .40 | 9.46 |
| 44 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 1.20 | 31.14 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 9510 | CITIES/COMM TES | 908440 | 45153 | BARBER,RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .02 | -12.28 |
| 2 | | | 47239 | LIPINSKI,THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 354 | 16.80 | 406.99 |
| 3 | | | 47679 | NEWBOLD,A L | A080 | 01PAH | EXTERNAL AFFAIRS MGR I | 354 | 12.00 | 541.65 |
| 4 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | .08 | 1.91 |
| 5 | | | 49307 | | | | | 356 | .52 | 18.33 |
| 6 | | | 51010 | MAESTRI,HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | -.99 | -27.36 |
| 7 | | | 52375 | MELIANS,S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .04 | .84 |
| 3 | | | 52901 | | | | | 362 | .20 | 5.41 |
| 9 | | | 58062 | RUIZ,ARTURO | A060 | 01TY5 | SR POWER COORD | 362 | .08 | 2.19 |
| 10 | | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 356 | 2.18 | 49.05 |
| 11 | | | 59287 | CAMPBELL,W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 354 | 1.44 | 44.49 |
| 12 | | | 60843 | WELLS,JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | .08 | 2.25 |
| 3 | | | 63680 | | | | | 356 | 3.13 | 113.97 |
| 4 | | | 63737 | | | | | 362 | .14 | 4.40 |
| 6 | | | 63766 | POWELL,ROBERT | A050 | 01AF7 | CALL CTR SUPV I | 359 | 2.00 | 52.26 |
| 6 | | | 64092 | HUFFSTUTLER,LARRY J | T308 | 05474 | LEAD SPECIALIST | 358 | 5.80 | 175.16 |
| 7 | | | 66307 | COBB,DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | .20 | 7.28 |
| 8 | | | 66330 | CRANE,J L | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .25 | 8.26 |
| 9 | | | 66549 | | | | | 365 | 120.00 | 2,971.50 |
| 10 | | | 67709 | QUINN,J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.40 | 36.98 |
| 11 | | | 69039 | UHLIG,DAVID F | A070 | 01M05 | DIST SUPV I | 361 | .00 | .12 |
| 12 | | | 69749 | LEHR,J C,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 6.28 | 174.51 |
| 13 | | | 71743 | RISLEY,R B | A060 | 01UK3 | C/I SPECIALIST II | 365 | 120.00 | 3,223.50 |
| 14 | | | 71838 | GONZALEZ,N A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .08 | 2.42 |
| 15 | | | 72563 | | | | | 363 | -2.65 | -65.16 |
| 16 | | | 73080 | MOLLINER,LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | .24 | 5.10 |
| 17 | | | 73728 | | | | | 356 | .20 | 4.50 |
| 18 | | | 74524 | TAYLOR,CLIFFORD,,III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.80 | 43.29 |
| 19 | | | 76875 | LAMELAS,JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 2.40 | 57.90 |
| 20 | | | 77425 | KHOURY,MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .09 | 2.15 |
| 11 | | | 78948 | | | | | 359 | .28 | 7.06 |
| 2 | | | 80657 | MOOLIN,JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .25 | 6.09 |
| 3 | | | 81478 | DANIELEWSKI,W E,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 355 | 6.00 | 164.03 |
| 4 | | | 81493 | MORENO,R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | 3.62 | 127.52 |
| 5 | | | 81870 | WHITAKER,D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 2.40 | 124.44 |
| 6 | | | 82210 | GAGER,HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .06 | 1.48 |
| 17 | | | 82298 | NEWBERRY,BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 9.67 | 295.18 |
| 18 | | | 83603 | CALLEJA,R A | A060 | 01UK3 | C/I SPECIALIST II | 363 | 1.18 | 42.16 |
| 19 | | | 84761 | GERWE,K F,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .07 | 2.19 |
| 20 | | | 85235 | HALL,TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 2.39 | 62.62 |
| 41 | | | 85874 | MURPHY,JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | .05 | 1.55 |
| 42 | | | 86604 | GILL,JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.80 | 124.44 |
| 43 | | | 87217 | | | | | 363 | 4.07 | 108.68 |
| 44 | | | 88553 | PARTIN,LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.00 | 35.36 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------|---------|-------|--------------------------|---------|----------|------------------------|-----|-------|--------|
| 1 | 9510 CITIES/COMM TES | 908440 | 89688 | | | | | 357 | 2.40 | 57.04 |
| 2 | | | 91825 | | | | | 359 | .56 | 13.93 |
| 3 | | | 92352 | SCOTT, GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | 20.40 | 562.70 |
| 4 | | | 92710 | | | | | 365 | 24.00 | 663.00 |
| 5 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 361 | 16.05 | 404.18 |
| 6 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 1.37 | 41.64 |
| 7 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .28 | 7.93 |
| 8 | | | 97794 | | | | | 363 | 2.95 | 72.95 |
| 9 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.40 | 51.81 |
| 10 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 2.36 | 65.54 |
| 11 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .32 | 8.50 |
| 12 | | | | ANDER ANDERSON, SAMUEL E | T440 | 05957 | ELECTRONIC TECHNICIAN | 090 | 4.00 | 90.84 |
| 13 | | | | AUGJS | | | | 361 | .06 | 1.42 |
| 14 | | | | BOLAD | | | | 361 | .31 | 5.28 |

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|--------------------------------|--|--|--|--|--|--|--|--|----------|------------|
| *TOTAL ACCOUNT 908440 | | | | | | | | | 1256.83 | 35,377.76 |
| *TOTAL PRGNAME CITIES/COMM TES | | | | | | | | | 1256.83 | 35,377.76 |
| *TOTAL TRANS DATE 9510 | | | | | | | | | 17577.60 | 431,903.84 |

| | | | | | | | | | | |
|------|----------------------|--------|-------|----------------------|------|-------|-------------------------|-----|-------|--------|
| 9511 | BEE-NEW CONSTRUCTION | 908430 | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .36 | 9.53 |
| 9 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 32.00 | 862.00 |
| 10 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .33 | 8.03 |
| 21 | | | 03873 | | | | | 363 | 2.35 | 64.56 |
| 22 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 12.84 |
| 23 | | | 04194 | | | | | 359 | 1.23 | 30.60 |
| 24 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .30 | 7.89 |
| 25 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.07 | 55.01 |
| 26 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 1.12 | 36.95 |
| 27 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 354 | .64 | 19.16 |
| 28 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 2.04 | 62.09 |
| 29 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 3.12 | 110.61 |
| 30 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 354 | 2.00 | 38.75 |
| 31 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .31 | 10.91 |
| 32 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .75 | 16.39 |
| 33 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 4.80 | 115.20 |
| 34 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 2.56 | 76.02 |
| 35 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .32 | 8.88 |
| 36 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 3.61 | 93.33 |
| 37 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.98 | 49.52 |
| 38 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .30 | 9.03 |
| 39 | | | 22148 | | | | | 356 | .48 | 11.29 |
| 40 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .40 | 9.82 |
| 41 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 14.16 | 472.60 |

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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|----------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|--------|
| 19511 | BEE-NEW CONSTRUCTION | 908430 | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | .90 | 23.41 |
| 2 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 2.54 | 78.67 |
| 3 | | | 28195 | | | | | 355 | .96 | 26.43 |
| 4 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 3.63 | 94.06 |
| 5 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 15.06 |
| 6 | | | 33212 | | | | | 362 | 2.64 | 66.89 |
| 7 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 2.64 | 81.41 |
| 8 | | | 36766 | PEREZ, BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | .18 | 4.51 |
| 9 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 363 | 5.04 | 161.65 |
| 10 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .73 | 20.08 |
| 11 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 1.44 | 38.57 |
| 12 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 354 | .93 | 26.91 |
| 13 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 1.99 | 56.35 |
| 14 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMM SV | 360 | 1.60 | 76.29 |
| 15 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .20 | 6.58 |
| 16 | | | 43261 | ATCHISON, C E, JR | T460 | 05855 | SUBSTATN MAINT FORMN | 354 | .32 | 7.56 |
| 17 | | | 44964 | COLLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .48 | 12.47 |
| 18 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .40 | 12.94 |
| 19 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 354 | .63 | 15.27 |
| 20 | | | 47679 | NEUBOLD, A L | A080 | 01PAH | EXTERNAL AFFAIRS MGR I | 354 | 3.20 | 144.44 |
| 21 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | .72 | 17.22 |
| 22 | | | 49110 | | | | | 363 | 5.86 | 131.71 |
| 23 | | | 49307 | | | | | 356 | .88 | 31.02 |
| 24 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | -.19 | -4.96 |
| 25 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 1.10 | 29.70 |
| 26 | | | 52901 | | | | | 362 | 2.64 | 71.46 |
| 27 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 362 | .48 | 16.56 |
| 28 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 362 | .84 | 21.63 |
| 29 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 362 | 1.08 | 29.37 |
| 30 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 356 | .24 | 5.40 |
| 31 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 354 | .61 | 18.84 |
| 32 | | | 60843 | WELLS, JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | 2.64 | 74.65 |
| 33 | | | 61967 | RUSSILLO, ALFRED G, JR | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .24 | 7.74 |
| 34 | | | 63680 | | | | | 356 | .88 | 32.05 |
| 35 | | | 63737 | | | | | 362 | 2.64 | 83.03 |
| 36 | | | 63766 | POWELL, ROBERT | A050 | 01AF7 | CALL CTR SUPV I | 359 | .16 | 4.18 |
| 37 | | | 64092 | HUFFSTUTLER, LARRY J | T308 | 05474 | LEAD SPECIALIST | 358 | 8.80 | 265.76 |
| 38 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | .16 | 5.82 |
| 39 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .78 | 25.77 |
| 40 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 25.36 |
| 41 | | | 69039 | UHLIG, DAVID F | A070 | 01M05 | DIST SUPV I | 361 | .20 | 6.32 |
| 42 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .60 | 16.68 |
| 43 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 6.40 | 152.40 |
| 44 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .84 | 25.51 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
| 47 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

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| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------------------------------------|--------------------------|---------|-------|-----------------------|---------|----------|-------------------------|-----|--------|----------|
| 9511 | BEE-NEW CONSTRUCTION | 908430 | 72563 | | | | | 363 | 1.99 | 48.77 |
| | | | 73080 | MOLLINER, LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | .32 | 6.80 |
| | | | 73728 | | | | | 356 | .48 | 10.80 |
| | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.72 | 41.36 |
| | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | .25 | 6.03 |
| | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .16 | 3.82 |
| | | | 78948 | | | | | 359 | 1.32 | 33.26 |
| | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .20 | 4.87 |
| | | | 81431 | VANASSCHE, L L | P517 | 04499 | SHIFT JOURNEYMAN-W | 355 | 2.00 | 47.03 |
| | | | 81493 | MORENO, R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | 3.62 | 127.52 |
| | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | .30 | 15.30 |
| | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .50 | 11.81 |
| | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 4.48 | 136.74 |
| | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 363 | 1.31 | 46.81 |
| | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .32 | 10.03 |
| | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 355 | .35 | 9.18 |
| | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | 1.04 | 30.53 |
| | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .54 | 12.11 |
| | | | 87217 | | | | | 363 | 1.99 | 53.15 |
| | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 354 | .82 | 20.54 |
| | | | 89688 | | | | | 357 | 2.64 | 62.73 |
| | | | 91825 | | | | | 359 | 1.60 | 39.80 |
| | | | 92352 | SCOTT, GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | -1.18 | -32.40 |
| | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 361 | .42 | 10.55 |
| | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .50 | 12.48 |
| | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | .40 | 12.20 |
| | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .84 | 23.80 |
| | | | 97794 | | | | | 363 | 1.99 | 49.46 |
| | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 3.36 | 72.53 |
| | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .72 | 20.07 |
| | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 1.44 | 38.11 |
| | | | AUGUS | | | | | 361 | .23 | 5.13 |
| | | | BOLAD | | | | | 361 | .50 | 8.66 |
| | | | NEWBY | | | | | 364 | 6.40 | 124.00 |
| *TOTAL ACCOUNT 908430 | | | | | | | | | 191.77 | 5,377.36 |
| *TOTAL PRGNAME BEE-NEW CONSTRUCTION | | | | | | | | | 191.77 | 5,377.36 |
| 37 | BEE/BUSINESS ENERGY EVAL | 908400 | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .60 | 15.81 |
| 38 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 128.00 | 3,448.00 |
| 39 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 5.12 | 126.91 |
| 40 | | | 03873 | | | | | 363 | 3.90 | 107.11 |
| 41 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.28 | 34.24 |
| 42 | | | 04194 | | | | | 359 | 1.23 | 30.60 |

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FLORIDA POWER AND LIGHT COMPANY
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| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9511 BEE/BUSINESS ENERGY EVAL | 908400 | 05111 | BAYNON, T J | T309 | 05475 | LINE SPECIALIST | 364 | 4.80 | 117.00 |
| 2 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 14.88 | 391.18 |
| 3 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 9.52 | 253.00 |
| 4 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 11.20 | 369.46 |
| 5 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 1.60 | 47.88 |
| 6 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 3.38 | 103.03 |
| 7 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 4.16 | 147.47 |
| 8 | | | 08971 | WILLIAMS, BRENDA A | A050 | 01YFC | SR C/I ANALYST | 085 | 72.00 | 2,231.11 |
| 9 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 354 | 17.00 | 329.38 |
| 10 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 3.00 | 109.23 |
| 11 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 12.95 | 283.13 |
| 12 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 4.80 | 115.20 |
| 13 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 7.12 | 211.36 |
| 14 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .64 | 17.76 |
| 15 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 5.53 | 142.82 |
| 16 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 358 | 4.80 | 95.00 |
| 17 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 355 | .56 | 20.39 |
| 18 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 31.78 | 794.91 |
| 19 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 13.88 | 418.39 |
| 20 | | | 22148 | | | | | 356 | 6.80 | 160.06 |
| 21 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 6.04 | 148.35 |
| 22 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 5.60 | 186.90 |
| 23 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | 5.34 | 139.51 |
| 24 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 18.25 | 563.47 |
| 25 | | | 28195 | | | | | 355 | 4.80 | 132.12 |
| 26 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 19.36 | 501.67 |
| 27 | | | 29619 | | | | | 359 | 16.00 | 416.00 |
| 28 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.28 | 40.16 |
| 29 | | | 33212 | | | | | 362 | 7.04 | 178.38 |
| 30 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 364 | .88 | 27.14 |
| 31 | | | 36766 | PEREZ, BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | .30 | 7.51 |
| 32 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 363 | 1.73 | 55.32 |
| 33 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 1.89 | 52.19 |
| 34 | | | 39656 | BLOMDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 3.84 | 102.83 |
| 35 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 2.33 | 67.29 |
| 36 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 3.30 | 93.51 |
| 37 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMM SVCS | 360 | 12.80 | 610.24 |
| 38 | | | 41441 | ADGER, E A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.92 | 63.44 |
| 39 | | | 42838 | | | | | 358 | 17.40 | 383.03 |
| 40 | | | 43261 | ATCHISON, C E., JR | T460 | 05855 | SUBSTATN MAINT FORMN - | 354 | 2.80 | 66.22 |
| 41 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 4.80 | 124.50 |
| 42 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 3.80 | 122.78 |
| 43 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 354 | 15.08 | 365.19 |
| 44 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 355 | 11.70 | 220.12 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
| 47 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|-----------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9511 BEE/BUSINESS ENERGY EVAL | 908400 | 47679 | NEWBOLD, A L | A080 | 01PAH | EXTERNAL AFFAIRS MGR I | 354 | 8.00 | 361.12 |
| 2 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CJST SVC FIELD SPECIALI | 362 | 29.92 | 715.45 |
| 3 | | | 49110 | | | | | 363 | 9.70 | 218.15 |
| 4 | | | 49307 | | | | | 356 | 8.80 | 310.20 |
| 5 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | -3.30 | -8.24 |
| 6 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 12.60 | 340.55 |
| 7 | | | 52901 | | | | | 362 | 7.04 | 190.52 |
| 8 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 362 | 1.28 | 44.14 |
| 9 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 362 | 2.24 | 57.65 |
| 10 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 362 | 2.88 | 78.30 |
| 11 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 356 | 72.40 | 1,629.00 |
| 12 | | | 59287 | CAMPBELL, W P | A070 | 01HG6 | DIST ENG & OPERS PRIN E | 354 | 1.53 | 47.12 |
| 13 | | | 60843 | WELLS, JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | 7.04 | 199.06 |
| 14 | | | 61967 | RUSSILLO, ALFRED G, J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 2.48 | 79.82 |
| 15 | | | 63680 | | | | | 356 | 8.80 | 320.43 |
| 16 | | | 63737 | | | | | 362 | 7.04 | 221.41 |
| 17 | | | 63766 | POWELL, ROBERT | A050 | 01AF7 | CALL CTR SUPV I | 359 | .32 | 8.36 |
| 18 | | | 64092 | HUFFSTUTLER, LARRY J | T308 | 05474 | LEAD SPECIALIST | 358 | 30.80 | 930.16 |
| 19 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 1.60 | 58.26 |
| 20 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.08 | 68.74 |
| 21 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.56 | 67.61 |
| 22 | | | 69039 | UHLIG, DAVID F | A070 | 01M05 | DIST SUPV I | 361 | 1.92 | 60.98 |
| 23 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 9.56 | 265.64 |
| 24 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 6.40 | 152.40 |
| 25 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.24 | 68.01 |
| 26 | | | 72563 | | | | | 363 | 3.30 | 80.94 |
| 27 | | | 73080 | MOLLINER, LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | 13.20 | 280.34 |
| 28 | | | 73728 | | | | | 356 | 23.80 | 535.50 |
| 29 | | | 74274 | | | | | 354 | 10.00 | 225.00 |
| 30 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.92 | 46.17 |
| 31 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 2.00 | 48.25 |
| 32 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .32 | 7.64 |
| 33 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 8.00 | 170.00 |
| 34 | | | 78948 | | | | | 359 | 2.64 | 66.50 |
| 35 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .40 | 9.73 |
| 36 | | | 81431 | VANASSCHE, L L | P517 | 04499 | SHIFT JOURNEYMAN-W | 355 | 4.00 | 94.05 |
| 37 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 355 | 11.60 | 317.13 |
| 38 | | | 81493 | MORENO, R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | 6.00 | 211.58 |
| 39 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 2.95 | 152.96 |
| 40 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 12.77 | 301.75 |
| 41 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 1.50 | 45.79 |
| 42 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 363 | 2.18 | 77.68 |
| 43 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 3.20 | 100.20 |
| 44 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 355 | .70 | 18.33 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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000052

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------------------|---------|-------|------------------------|------------|-------------|-------------------------|-----|-------|----------|
| 19511 | BEE/BUSINESS ENERGY EVAL | 908400 | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | 10.00 | 294.66 |
| 2 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 37.44 | 839.60 |
| 3 | | | 87217 | | | | | 363 | 3.30 | 88.20 |
| 4 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 2.05 | 51.33 |
| 5 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 7.00 | 247.54 |
| 6 | | | 89688 | | | | | 357 | 7.04 | 167.29 |
| 7 | | | 90645 | PRIETO, ROSA HOYO | A050 | 01A23 | FIELD REP SUPV II | 364 | 6.40 | 150.00 |
| 8 | | | 91825 | | | | | 359 | 3.20 | 79.60 |
| 9 | | | 92352 | SCOTT, GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | -1.95 | -53.77 |
| 10 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 361 | 4.03 | 101.76 |
| 11 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 19.30 | 481.77 |
| 12 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 3.04 | 92.72 |
| 13 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.24 | 63.45 |
| 14 | | | 97794 | | | | | 363 | 3.30 | 82.05 |
| 15 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 8.96 | 193.43 |
| 16 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 1.20 | 33.32 |
| 17 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 3.84 | 101.65 |
| 18 | | | | AGNEW AGNEW, P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 7.25 | 128.42 |
| 19 | | | | ALVAR | | | | 364 | 29.48 | 602.52 |
| 20 | | | | ANDRE | | | | 363 | 18.68 | 390.95 |
| 21 | | | | AUGUS | | | | 361 | 51.14 | 1,163.60 |
| 22 | | | | BASKI | | | | 582 | .25 | 3.28 |
| 23 | | | | BENSO | | | | 864 | 72.00 | 1,366.20 |
| 24 | | | | BER, A | | | | 359 | 61.00 | 1,141.46 |
| 25 | | | | BOLAD | | | | 361 | 59.27 | 1,027.64 |
| 26 | | | | BOWEN | | | | 450 | 29.50 | 557.92 |
| 27 | | | | BOYK, | | | | 359 | 25.60 | 536.00 |
| 28 | | | | BRANT BRANTLEY, LISA A | D030 | 01X1C | SENIOR OFFICE CLERK | 595 | 1.50 | 15.32 |
| 29 | | | | BYRD, | | | | 474 | 29.75 | 602.07 |
| 30 | | | | CANTR | | | | 584 | .50 | 7.59 |
| 31 | | | | CHAPN | | | | 354 | 24.00 | 473.67 |
| 32 | | | | CONNO | | | | 584 | .50 | 8.10 |
| 33 | | | | CRABT | | | | 355 | 37.90 | 640.04 |
| 34 | | | | CRAIG | | | | 864 | 22.50 | 511.88 |
| 35 | | | | CRUMB | | | | 710 | .50 | 9.30 |
| 36 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 362 | 4.00 | 83.75 |
| 37 | | | | EMMON | | | | 220 | 5.50 | 105.19 |
| 38 | | | | FINNE | | | | 710 | .50 | 8.28 |
| 39 | | | | FRICK | | | | 361 | 16.00 | 290.00 |
| 40 | | | | GANNO | | | | 358 | 37.80 | 724.79 |
| 41 | | | | GONZA | | | | 854 | 67.00 | 1,376.85 |
| 42 | | | | GRAFF | | | | 730 | 23.50 | 447.68 |
| 43 | | | | HARKI | | | | 588 | 22.00 | 452.10 |
| 44 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 9.00 | 198.23 |
| 45 | | | | | | | | | | |
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000053

FLORIDA POWER AND LIGHT COMPANY
 fpfc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY JOB | | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|-----------------------------|---------|-------|-----|--------|----------|
| | | | | | GRD | CODE | | | |
| 2 | ----- | ----- | ----- | ----- | --- | ---- | --- | ----- | ----- |
| 3 | 9511 BEE/BUSINESS ENERGY EVAL | 908400 | | HILL, | | | 220 | .25 | 3.56 |
| 4 | | | | HOUST | | | 730 | 1.00 | 8.38 |
| 5 | | | | HUMPH | | | 364 | 28.40 | 594.63 |
| 6 | | | | HUSTO | | | 710 | 13.50 | 276.42 |
| 7 | | | | JOHNS JOHNSON, BRENDA C | D070 | 01QE4 | 450 | 17.25 | 353.63 |
| 8 | | | | JONES JONES, DONALD E | D080 | 01QCD | 355 | 35.60 | 758.28 |
| 9 | | | | KICSA KICSAK, BRENDA RUSSEL | D060 | 01QE5 | 474 | .25 | 3.28 |
| 10 | | | | KINAR KINARD, MICHAEL A | A030 | 01UB5 | 360 | 16.25 | 287.40 |
| 11 | | | | KNOTT KNOTT, J G | D070 | 01QE4 | 220 | 3.25 | 60.29 |
| 12 | | | | LANGF | | | 740 | .25 | 3.52 |
| 13 | | | | LEPPE LEPPERT, JOYCE K | D050 | 01X1F | 220 | .25 | 3.38 |
| 14 | | | | LEWIS LEWIS, JOHN G | D070 | 01QE4 | 110 | 9.25 | 172.17 |
| 15 | | | | LOCKH | | | 854 | .75 | 11.52 |
| 16 | | | | MACKA | | | 220 | 10.50 | 214.47 |
| 17 | | | | MACON | | | 595 | 1.50 | 20.94 |
| 18 | | | | MAZEL | | | 363 | 59.46 | 1,152.51 |
| 19 | | | | MCNEA MCNEAL, M J | D070 | 01QCC | 360 | 40.91 | 855.53 |
| 20 | | | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | 595 | 35.00 | 625.63 |
| 21 | | | | MELTO | | | 588 | 5.50 | 67.51 |
| 22 | | | | MEYER | | | 474 | 1.50 | 24.84 |
| 23 | | | | NEWBY | | | 364 | 16.00 | 310.00 |
| 24 | | | | OLIVE | | | 864 | 23.50 | 366.01 |
| 25 | | | | PALME | | | 864 | 3.50 | 73.28 |
| 26 | | | | PEDRA | | | 358 | 31.20 | 653.27 |
| 27 | | | | PEREZ | | | 363 | 8.90 | 186.14 |
| 28 | | | | PERO, PERO, ADELYN M | D070 | 01QE4 | 474 | 1.25 | 21.50 |
| 29 | | | | POLE, | | | 582 | 3.00 | 61.24 |
| 30 | | | | RATIS | | | 730 | 1.00 | 17.50 |
| 31 | | | | REISI | | | 864 | 155.50 | 3,255.78 |
| 32 | | | | REYES | | | 854 | 2.50 | 41.19 |
| 33 | | | | RICE, | | | 450 | .75 | 10.20 |
| 34 | | | | RITCH | | | 710 | .25 | 5.12 |
| 35 | | | | RODGE ROOGERS, EDWARD | D060 | 01QE5 | 450 | 2.50 | 37.60 |
| 36 | | | | ROKAS | | | 450 | 3.00 | 48.38 |
| 37 | | | | RUSSE | | | 355 | 6.53 | 94.61 |
| 38 | | | | SCARR SCARR, BARBARA O | D060 | 01QE5 | 588 | 2.00 | 27.63 |
| 39 | | | | SCHAA | | | 584 | -.25 | -4.11 |
| 40 | | | | SEUPA | | | 864 | 23.25 | 285.68 |
| 41 | | | | SHOOS SHOOSMITH, PAMELA J | D060 | 01QCB | 354 | 2.00 | 33.05 |
| 42 | | | | SNEAD SNEAD, SUZANNE A | D040 | 01X1E | 595 | 3.25 | 37.94 |
| 43 | | | | STEIN | | | 588 | 5.50 | 67.24 |
| 44 | | | | SUMME SUMMERELL, ROBERT A | D060 | 01QE5 | 450 | 7.75 | 156.85 |
| 45 | | | | THOMA THOMAS, L H | D060 | 01QE5 | 450 | 1.00 | 13.78 |
| 46 | | | | URBAN | | | 730 | 1.25 | 19.61 |
| 47 | | | | | | | | | |
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00054

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAM |
|------|---------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|--------|
| 9511 | C/I A/C CHILLER PGM | 908160 | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .55 | 15.41 |
| 2 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMM SV | 360 | 4.80 | 228.84 |
| 3 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .12 | 3.84 |
| 4 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .40 | 12.94 |
| 5 | | | 47759 | RODRIGUEZ TRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | .72 | 17.22 |
| 6 | | | 49110 | | | | | 363 | 1.58 | 35.79 |
| 7 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | -.05 | -1.37 |
| 8 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .65 | 17.35 |
| 9 | | | 52901 | | | | | 362 | 2.64 | 71.46 |
| 10 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 362 | .48 | 16.56 |
| 11 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 362 | .84 | 21.63 |
| 12 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 362 | 1.08 | 29.36 |
| 13 | | | 60843 | WELLS, JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | 2.64 | 74.65 |
| 14 | | | 61967 | RUSSILLO, ALFRED G, JR | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .24 | 7.74 |
| 15 | | | 63737 | | | | | 362 | 2.64 | 83.03 |
| 16 | | | 63766 | POWELL, ROBERT | A050 | 01AF7 | CALL CTR SUPV I | 359 | .16 | 4.18 |
| 17 | | | 64092 | HUFFSTUTLER, LARRY J | T308 | 05474 | LEAD SPECIALIST | 358 | 3.52 | 106.30 |
| 18 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .78 | 25.77 |
| 19 | | | 66549 | | | | | 365 | 17.60 | 435.82 |
| 20 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 8.45 |
| 21 | | | 69039 | UHLIG, DAVID F | A070 | 01M05 | DIST SUPV I | 361 | .12 | 3.70 |
| 22 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .12 | 3.33 |
| 23 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 365 | 17.60 | 472.78 |
| 24 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .84 | 25.51 |
| 25 | | | 72563 | | | | | 363 | .55 | 13.39 |
| 26 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 5.76 |
| 27 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | .75 | 18.09 |
| 28 | | | 77425 | KHOJRY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .16 | 3.82 |
| 29 | | | 78948 | | | | | 359 | 1.32 | 33.18 |
| 30 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .20 | 4.87 |
| 31 | | | 81493 | MORENO, R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | 1.00 | 34.98 |
| 32 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .30 | 6.90 |
| 33 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 9.18 | 280.23 |
| 34 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 363 | .36 | 12.84 |
| 35 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | .62 | 17.83 |
| 36 | | | 86604 | GILL, JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.20 | 82.97 |
| 37 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .18 | 4.03 |
| 38 | | | 87217 | | | | | 363 | .55 | 14.59 |
| 39 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.00 | 106.09 |
| 40 | | | 89688 | | | | | 357 | .88 | 20.91 |
| 41 | | | 91825 | | | | | 359 | 1.60 | 39.80 |
| 42 | | | 92352 | SCOTT, GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | -.33 | -8.89 |
| 43 | | | 92710 | | | | | 365 | 16.00 | 442.00 |
| 44 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 361 | .25 | 6.16 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | DESCRIPTION | LOC | PRHRS | PRAMT |
|---|--------------------------|---------|-------|---------------------|---------|----------|-------------------------|-----|--------|----------|
| 9511 | C/I A/C CHILLER PGM | 908160 | 95185 | SMITH,DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .10 | 2.50 |
| | | | 96371 | BOSTIC,KEDRIC A,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 3.08 | 93.94 |
| | | | 97187 | LOORA,LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .84 | 23.80 |
| | | | 97794 | | | | | 363 | .55 | 13.56 |
| | | | 98277 | ROSE,JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 3.36 | 72.53 |
| | | | 98670 | BERHANE,F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .20 | 5.52 |
| | | | 99235 | ORIA,MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 1.44 | 38.11 |
| | | | | AUGUS | | | | 361 | .13 | 2.99 |
| | | | | BOLAD | | | | 361 | .30 | 5.06 |
| *TOTAL ACCOUNT 908160 | | | | | | | | | 291.37 | 8,190.02 |
| *TOTAL PRGNAME C/I A/C CHILLER PGM | | | | | | | | | 291.37 | 8,190.02 |
| | C/I BCI PROGRAM | 908190 | 13393 | STOFF,L B | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 72.00 | 2,160.00 |
| *TOTAL ACCOUNT 908190 | | | | | | | | | 72.00 | 2,160.00 |
| *TOTAL PRGNAME C/I BCI PROGRAM | | | | | | | | | 72.00 | 2,160.00 |
| | C/I BUILDING ENVELOPE | 908300 | 32511 | | | | | 085 | 96.00 | 2,593.20 |
| *TOTAL ACCOUNT 908300 | | | | | | | | | 96.00 | 2,593.20 |
| *TOTAL PRGNAME C/I BUILDING ENVELOPE | | | | | | | | | 96.00 | 2,593.20 |
| | C/I EFFICIENT MOTORS PGM | 908140 | 14873 | ARCHER,JOHN F,,II | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 2.00 | 55.50 |
| | | | 24906 | ROQUE,ALBERTO | A070 | 01YCC | SR PROG MGR | 078 | 32.00 | 1,237.16 |
| | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 1.00 | 23.91 |
| | | | 92352 | SCOTT,GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | 1.00 | 27.58 |
| | | | | WILSON,WILSON,C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 2.50 | 51.69 |
| *TOTAL ACCOUNT 908140 | | | | | | | | | 38.50 | 1,395.84 |
| *TOTAL PRGNAME C/I EFFICIENT MOTORS PGM | | | | | | | | | 38.50 | 1,395.84 |
| | C/I EFFICIENT LIGHTING | 908170 | 01985 | DARGENTO,R J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 25.70 | 677.38 |
| | | | 02728 | MENDEZ,SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 20.20 | 499.07 |
| | | | 03873 | | | | | 363 | 11.07 | 304.74 |
| | | | 04060 | ANDERSON,E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 10.96 | 293.18 |
| | | | 04194 | | | | | 359 | 4.92 | 122.39 |
| | | | 05111 | BAYNON,T J | T309 | 05475 | LINE SPECIALIST | 364 | 1.60 | 39.00 |
| | | | 05422 | WEBB,C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 18.04 | 473.42 |
| | | | 07264 | PHILO,MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 13.14 | 349.21 |
| | | | 07351 | HILSON,ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 10.08 | 332.52 |
| | | | 07956 | CHALKER,R C | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 3.92 | 117.29 |
| | | | 08543 | WOODRUFF,W C | A050 | 01MK5 | SR CONTR CONSTR REP | 365 | 14.40 | 375.32 |
| | | | 08600 | GRILLO,G E | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 14.58 | 445.76 |

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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9511 C/I EFFICIENT LIGHTING | 908170 | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 1.04 | 36.86 |
| 2 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 354 | 39.95 | 774.02 |
| 3 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 4.71 | 171.15 |
| 4 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 1.05 | 22.95 |
| 5 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 3.20 | 76.80 |
| 6 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 2.24 | 66.50 |
| 7 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 11.28 | 313.02 |
| 8 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 10.55 | 263.08 |
| 9 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 12.27 | 317.61 |
| 10 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 358 | 104.60 | 2,069.79 |
| 11 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 6.80 | 247.63 |
| 2 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 50.96 | 1,274.64 |
| 3 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 17.04 | 512.65 |
| 4 | | | 22148 | | | | | 356 | 47.32 | 1,113.80 |
| 5 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 11.56 | 283.95 |
| 6 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 10.60 | 353.78 |
| 7 | | | 25614 | FISCHER, SHARON G | D080 | 01QN1 | SR TECH - SYSTEM PLNG | 365 | 8.00 | 200.12 |
| 8 | | | 25954 | | | | | 360 | 24.00 | 585.00 |
| 9 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | 4.26 | 111.32 |
| 10 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 4.40 | 143.00 |
| 11 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 24.85 | 767.77 |
| 12 | | | 28195 | | | | | 355 | 22.20 | 611.05 |
| 13 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 30.25 | 783.87 |
| 14 | | | 29619 | | | | | 359 | 16.00 | 416.00 |
| 15 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 2.40 | 59.54 |
| 16 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.96 | 61.50 |
| 17 | | | 33212 | | | | | 362 | 8.80 | 222.97 |
| 18 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 364 | .88 | 27.14 |
| 19 | | | 36766 | PEREZ, BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | 8.85 | 221.58 |
| 20 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 363 | 4.91 | 157.41 |
| 21 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 21.02 | 581.85 |
| 22 | | | 39656 | BLOMDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 4.80 | 128.52 |
| 23 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 24.47 | 708.57 |
| 24 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 33.38 | 946.18 |
| 25 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMM SVCS | 360 | 9.60 | 457.67 |
| 26 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.36 | 44.38 |
| 27 | | | 42838 | | | | | 358 | 106.80 | 2,350.95 |
| 28 | | | 43261 | ATCHISON, C E, JR | T460 | 05855 | SUBSTATN MAINT FORMN - | 354 | 5.20 | 123.00 |
| 29 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 6.32 | 163.95 |
| 30 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 10.60 | 342.52 |
| 31 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 354 | 17.35 | 420.60 |
| 32 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 355 | 105.90 | 1,992.24 |
| 33 | | | 47679 | HEWBOLD, A L | A080 | 01PAH | EXTERNAL AFFAIRS MGR I | 354 | 8.00 | 361.03 |
| 34 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 31.40 | 750.86 |
| 35 | | | | | | | | | | |
| 36 | | | | | | | | | | |
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00058

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRANT |
|------|------------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|--------|----------|
| 9511 | C/I EFFICIENT LIGHTING | 908170 | 49110 | | | | | 363 | 77.63 | 1,744.22 |
| 2 | | | 49307 | | | | | 356 | 7.92 | 279.18 |
| 3 | | | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 160.00 | 3,738.00 |
| 4 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 27.15 | 745.52 |
| 5 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 11.44 | 308.53 |
| 6 | | | 52901 | | | | | 362 | 8.80 | 238.15 |
| 7 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 362 | 1.60 | 55.18 |
| 8 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 362 | 18.80 | 483.87 |
| 9 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 362 | 5.60 | 152.26 |
| 10 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 356 | 53.16 | 1,196.10 |
| 11 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 354 | 1.81 | 56.53 |
| 12 | | | 60843 | WELLS, JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | 8.80 | 248.82 |
| 13 | | | 61967 | RUSSILLO, ALFRED G,, J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .96 | 30.90 |
| 14 | | | 62918 | | | | | 360 | 13.20 | 439.71 |
| 15 | | | 63680 | | | | | 356 | 7.92 | 288.38 |
| 16 | | | 63737 | | | | | 362 | 8.80 | 276.76 |
| 17 | | | 63766 | POWELL, ROBERT | A050 | 01AF7 | CALL CTR SUPV I | 359 | .80 | 20.90 |
| 18 | | | 64092 | HUFFSTUTLER, LARRY J | T308 | 05474 | LEAD SPECIALIST | 358 | 10.56 | 318.91 |
| 19 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 15.45 | 490.53 |
| 20 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 1.44 | 52.44 |
| 21 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.60 | 85.93 |
| 22 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 5.92 | 156.37 |
| 23 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 87.00 | 2,196.75 |
| 24 | | | 69039 | UHLIG, DAVID F | A070 | 01M05 | DIST SUPV I | 361 | 1.36 | 42.68 |
| 25 | | | 69749 | LEHR, J C,, JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 9.84 | 273.43 |
| 26 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 1.60 | 38.04 |
| 27 | | | 71838 | GONZALEZ, N A,, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.80 | 85.02 |
| 28 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.40 | 294.50 |
| 29 | | | 72403 | GANS, O E | A060 | 01YFB | PRODUCT MANAGER | 085 | 160.00 | 4,372.01 |
| 30 | | | 72563 | | | | | 363 | 9.37 | 230.26 |
| 31 | | | 73080 | MOLLINER, LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | 18.38 | 390.34 |
| 32 | | | 73728 | | | | | 356 | 29.32 | 659.70 |
| 33 | | | 74274 | | | | | 354 | 53.96 | 1,214.10 |
| 34 | | | 74524 | TAYLOR, CLIFFORD,, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 12.44 | 299.17 |
| 35 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 49.50 | 1,194.21 |
| 36 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 18.60 | 459.17 |
| 37 | | | 77425 | KHOJRY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 6.64 | 158.53 |
| 38 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 16.00 | 340.00 |
| 39 | | | 78948 | | | | | 359 | 5.28 | 132.99 |
| 40 | | | 80657 | MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 1.80 | 43.76 |
| 41 | | | 81431 | VANASSCHE, L L | P517 | 04499 | SHIFT JOURNEYMAN-W | 355 | 6.40 | 150.48 |
| 42 | | | 81478 | DANIELEWSKI, W E,, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 355 | 3.20 | 87.48 |
| 43 | | | 81493 | MORENO, R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | 17.03 | 601.95 |
| 44 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 3.16 | 163.58 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------------|---------|-------|-------------------------|---------|----------|-------------------------|-----|--------|----------|
| 19511 | C/I EFFICIENT LIGHTING | 908170 | 81958 | | | | | 359 | 160.00 | 4,040.00 |
| 2 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 35.42 | 836.98 |
| 3 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 20.35 | 621.20 |
| 4 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 363 | 15.18 | 542.41 |
| 5 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 11.38 | 356.35 |
| 6 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 6.75 | 176.85 |
| 7 | | | 85462 | VALDEZ, R L | A040 | 01YPC | REG COORDINATOR I | 360 | 12.00 | 318.00 |
| 8 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | 7.01 | 206.22 |
| 9 | | | 86604 | GILL, JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.20 | 82.97 |
| 10 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 32.08 | 719.39 |
| 11 | | | 87217 | | | | | 363 | 9.37 | 250.91 |
| 12 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 26.45 | 662.47 |
| 13 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 28.65 | 1,013.14 |
| 14 | | | 89688 | | | | | 357 | 5.28 | 125.47 |
| 15 | | | 90645 | PRIETO, ROSA HOYO | A050 | 01A23 | FIELD REP SUPV II | 364 | 1.60 | 37.48 |
| 16 | | | 91825 | | | | | 359 | 6.40 | 159.20 |
| 17 | | | 92352 | SCOTT, GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | 38.46 | 1,060.29 |
| 18 | | | 92710 | | | | | 365 | 16.00 | 442.00 |
| 19 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 361 | 2.85 | 71.21 |
| 20 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .70 | 17.47 |
| 21 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 7.56 | 230.58 |
| 22 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.80 | 79.31 |
| 23 | | | 97794 | | | | | 363 | 9.37 | 233.43 |
| 24 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 11.20 | 241.78 |
| 25 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 37.40 | 1,038.19 |
| 26 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 4.80 | 127.08 |
| 27 | | | | AGNEW AGNEW, P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 18.00 | 318.83 |
| 28 | | | | ALVAR | | | | 364 | 13.32 | 272.21 |
| 29 | | | | ANDRE | | | | 363 | 2.92 | 61.31 |
| 30 | | | | AUGUS | | | | 361 | 31.54 | 717.57 |
| 31 | | | | BARBE | | | | 584 | 2.75 | 45.55 |
| 32 | | | | BASKI | | | | 582 | 2.00 | 26.28 |
| 33 | | | | BENSO | | | | 864 | 2.25 | 42.69 |
| 34 | | | | BER A | | | | 359 | 25.20 | 471.56 |
| 35 | | | | BOLAD | | | | 361 | 30.42 | 527.56 |
| 36 | | | | BOYK | | | | 359 | 3.20 | 67.02 |
| 37 | | | | BRANT BRANTLEY, LISA A | D030 | 01X1C | SENIOR OFFICE CLERK | 595 | 1.50 | 15.32 |
| 38 | | | | BYRD | | | | 474 | 28.50 | 576.77 |
| 39 | | | | CANTR | | | | 584 | 7.75 | 117.61 |
| 40 | | | | CHAPH | | | | 354 | 34.00 | 671.09 |
| 41 | | | | CONNO | | | | 584 | 5.50 | 89.10 |
| 42 | | | | CRABT | | | | 355 | 33.84 | 571.48 |
| 43 | | | | CRAIG | | | | 864 | 6.50 | 147.88 |
| 44 | | | | CROSB CROSBY, BARBARA G | D060 | 01QX2 | LRG COMM/INDUSTRAL-ASST | 355 | 2.50 | 42.47 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------------|---------|-------|--------------------------|---------|----------|-------------------------|-----|--------|----------|
| ----- | ----- | ----- | ----- | ----- | --- | --- | ----- | --- | ----- | ----- |
| 9511 | C/I EFFICIENT LIGHTING | 908170 | DILEL | DILELLA,GELSYS G | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 362 | 120.00 | 1,906.52 |
| 2 | | | | DONAH | | | | 740 | 9.00 | 184.50 |
| 3 | | | | ECHEG ECHEGOYEN,C O | D070 | 01QCC | FIELD REP I - C/I | 362 | 2.00 | 41.89 |
| 4 | | | | FINNE | | | | 710 | .25 | 4.14 |
| 5 | | | | FRICK | | | | 361 | 18.00 | 326.25 |
| 6 | | | | GANNO | | | | 358 | 17.60 | 337.48 |
| 7 | | | | GRAFF | | | | 730 | 31.75 | 604.84 |
| 8 | | | | HARKI | | | | 388 | 27.75 | 570.26 |
| 9 | | | | HARRI HARRIS,R F | D070 | 01QE4 | ENERGY MGT SPEC | 395 | 22.25 | 490.06 |
| 10 | | | | HOUST | | | | 730 | 2.50 | 20.97 |
| 11 | | | | HUMPH | | | | 364 | 3.60 | 117.24 |
| 12 | | | | HUSTO | | | | 710 | 26.50 | 542.58 |
| 13 | | | | JONES | | | | 740 | 1.75 | 33.38 |
| 14 | | | | JONES,DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 355 | 19.70 | 419.61 |
| 15 | | | | KINAR KINARD,MICHAEL A | A030 | 01UB5 | CUST SVC FIELD SPECIALT | 380 | 8.00 | 106.13 |
| 16 | | | | KRAUS | | | | 584 | 53.25 | 768.13 |
| 17 | | | | LACHA | | | | 864 | 47.25 | 989.30 |
| 18 | | | | LANGF | | | | 740 | 4.75 | 66.80 |
| 19 | | | | MACON | | | | 395 | 2.25 | 31.41 |
| 20 | | | | MATUL MATULAY,PATRICIA D | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 586 | .25 | 4.18 |
| 21 | | | | MAZEL | | | | 363 | 35.84 | 656.35 |
| 22 | | | | MCNEA MCNEAL,M J | D070 | 01QCC | FIELD REP I - C/I | 360 | 43.00 | 899.24 |
| 23 | | | | MCNUT MCNUTT,BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 395 | 38.75 | 692.66 |
| 24 | | | | MELTO | | | | 588 | 3.00 | 61.37 |
| 25 | | | | MEYER | | | | 474 | 1.00 | 16.56 |
| 26 | | | | MIMS, | | | | 582 | .25 | 5.10 |
| 27 | | | | NEWBY | | | | 364 | 32.00 | 620.00 |
| 28 | | | | OLIVE | | | | 864 | 3.30 | 65.67 |
| 29 | | | | PALME | | | | 864 | .50 | 10.46 |
| 30 | | | | PEDRA | | | | 358 | 11.40 | 238.64 |
| 31 | | | | PEREZ | | | | 363 | 72.60 | 1,320.27 |
| 32 | | | | PERO, PERO,ADELYN M | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 1.00 | 17.20 |
| 33 | | | | POLE, | | | | 582 | 55.00 | 1,122.89 |
| 34 | | | | RATIS | | | | 730 | 2.00 | 33.04 |
| 35 | | | | REISI | | | | 864 | 4.50 | 94.22 |
| 36 | | | | RITCH | | | | 710 | 4.50 | 92.14 |
| 37 | | | | RUSSE | | | | 355 | 12.03 | 174.36 |
| 38 | | | | SCARR SCARR,BARBARA O | D060 | 01QE5 | ENERGY MGT CONSULTANT | 588 | 2.00 | 27.63 |
| 39 | | | | SCHAA | | | | 584 | 1.75 | 28.72 |
| 40 | | | | SCHAF | | | | 582 | .75 | 10.32 |
| 41 | | | | SEUPA | | | | 864 | 6.50 | 79.87 |
| 42 | | | | SHOOS SHOOSMITH,PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 354 | 1.00 | 16.53 |
| 43 | | | | SNEAD SNEAD,SUZANNE A | D040 | 01X1E | ADMINISTRATIVE SPEC | 395 | 3.25 | 37.94 |
| 44 | | | | STEIN | | | | 588 | 5.50 | 67.24 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY

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COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|---------------------------------------|------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|---------|-----------|
| 9511 | C/I EFFICIENT LIGHTING | 908170 | URBAN | | | | | 730 | 2.25 | 33.87 |
| | | | WILSO | | | | | 358 | 13.00 | 295.75 |
| | | | | WILSON, C J | D070 | 010E4 | ENERGY MGT SPEC | 588 | 18.75 | 387.63 |
| | | | | WINFR WINFREY, ROY L | D070 | 010E4 | ENERGY MGT SPEC | 595 | .50 | 10.06 |
| | | | | WRIGH | | | | 740 | 4.50 | 56.42 |
| | | | | WYNN, | | | | 359 | 9.60 | 218.15 |
| *TOTAL ACCOUNT 908170 | | | | | | | | | 3582.75 | 84,151.92 |
| *TOTAL PRGNAME C/I EFFICIENT LIGHTING | | | | | | | | | 3582.75 | 84,151.92 |
| 0 | C/I HIGH EFFIC DX A/C | 908150 | 00043 | | | | | 365 | 12.80 | 338.24 |
| 1 | | | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 365 | 12.80 | 424.64 |
| 2 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .30 | 7.80 |
| 3 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 20.75 | 512.87 |
| 4 | | | 03873 | | | | | 363 | 1.93 | 52.83 |
| 5 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.16 | 57.78 |
| 6 | | | 04194 | | | | | 359 | 1.23 | 30.60 |
| 7 | | | 05111 | BAYNON, T J | T309 | 05475 | LINE SPECIALIST | 364 | 12.80 | 312.00 |
| 8 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 12.69 | 333.42 |
| 9 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .69 | 18.34 |
| 10 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 2.24 | 73.90 |
| 11 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 10.12 | 302.85 |
| 12 | | | 08543 | WOODRUFF, W C | A050 | 01MK5 | SR CONTR CONSTR REP | 365 | 14.40 | 375.32 |
| 13 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 1.67 | 50.83 |
| 14 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 10.36 | 367.26 |
| 15 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 354 | 62.68 | 1,214.33 |
| 16 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .60 | 21.86 |
| 17 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .15 | 3.27 |
| 18 | | | 13862 | BASHUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 14.40 | 345.60 |
| 19 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .56 | 16.64 |
| 20 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 2.32 | 64.38 |
| 21 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.02 | 25.44 |
| 22 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 12.07 | 311.95 |
| 23 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 358 | 47.40 | 937.93 |
| 24 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 2.80 | 101.97 |
| 25 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 2.66 | 66.53 |
| 26 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .69 | 20.97 |
| 27 | | | 22148 | | | | | 356 | 3.96 | 93.21 |
| 28 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .08 | 1.96 |
| 29 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 365 | 12.80 | 351.37 |
| 30 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 1.80 | 60.07 |
| 31 | | | 25614 | FISCHER, SHARON G | D080 | 01QN1 | SR TECH - SYSTEM PLNG | 365 | 8.00 | 200.12 |
| 32 | | | 25954 | | | | | 360 | 9.60 | 234.00 |
| 33 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | .18 | 4.72 |

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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------------|---------|-------|----------------------|---------|----------|--------------------------|-----|-------|----------|
| 1 | 9511 C/I HIGH EFFIC DX A/C | 908150 | 26052 | LANGLEY,D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | .96 | 31.20 |
| 2 | | | 26249 | COPE,L G | A050 | 01UB3 | MAJ ACCT MGR I | 363 | -.37 | -11.62 |
| 3 | | | 28195 | | | | | 355 | 12.60 | 366.82 |
| 4 | | | 28846 | KUNZ,THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 365 | 12.80 | 350.07 |
| 5 | | | 29250 | NOBLE,R E,,JR | A070 | 01YCC | SR PROG MGR | 085 | 25.60 | 762.71 |
| 6 | | | 29561 | COOKE,C B | A050 | 01UB3 | MAJ ACCT MGR I | 366 | 6.05 | 156.79 |
| 7 | | | 29619 | | | | | 359 | 68.00 | 1,248.00 |
| 8 | | | 30751 | BESLEY,W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | .96 | 23.82 |
| 9 | | | 31636 | CAIN,C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 5.02 |
| 10 | | | 34775 | MUNIZ,V H | A050 | 01UB3 | MAJ ACCT MGR I | 366 | 7.92 | 266.23 |
| 11 | | | 36766 | PEREZ,BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | .15 | 3.69 |
| 12 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 363 | 5.85 | 187.68 |
| 13 | | | 38566 | BLOCH,P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .15 | 4.02 |
| 14 | | | 39143 | PONITZ,KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 60.00 | 1,127.00 |
| 15 | | | 39931 | THOMSON,MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 1.63 | 67.09 |
| 16 | | | 40790 | DIAZ,OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 1.63 | 66.12 |
| 17 | | | 41303 | ROMIG,STEPHEN E | A100 | 01UB2 | AREA MGR COMM SVCS | 360 | 3.20 | 152.56 |
| 18 | | | 41441 | ADGER,E A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .66 | 15.26 |
| 19 | | | 42838 | | | | | 358 | 26.20 | 576.72 |
| 20 | | | 43261 | ATCHISON,C E,,JR | T460 | 05855 | SUBSTATN MAINT FORMN - | 356 | .56 | 13.24 |
| 21 | | | 44964 | COWLING,J H | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .96 | 24.00 |
| 22 | | | 45153 | BARBER,RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .60 | 12.96 |
| 23 | | | 47239 | LIPINSKI,THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 356 | 1.10 | 26.70 |
| 24 | | | 47679 | NEUBOLD,A L | A080 | 01PAH | EXTERNAL AFFAIRS MGR I | 356 | 4.80 | 216.65 |
| 25 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIAL I | 362 | 54.00 | 1,291.28 |
| 26 | | | 49110 | | | | | 363 | 26.77 | 601.84 |
| 27 | | | 49307 | | | | | 356 | 1.76 | 62.04 |
| 28 | | | 51010 | MAESTRI,HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | -.14 | -4.07 |
| 29 | | | 52375 | MELIANS,S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 2.55 | 68.90 |
| 30 | | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIAL I | 356 | .68 | 10.80 |
| 31 | | | 59287 | CAMPBELL,W P | A070 | 01MG6 | DIST ENG & OPERS PRIM E | 356 | .92 | 28.29 |
| 32 | | | 61967 | RUSSILLO,ALFRED G,,J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .24 | 7.74 |
| 33 | | | 62918 | | | | | 360 | 5.28 | 175.89 |
| 34 | | | 63680 | | | | | 356 | 1.76 | 64.08 |
| 35 | | | 63766 | POWELL,ROBERT | A050 | 01AF7 | CALL CTR SURV I | 359 | .16 | 4.18 |
| 36 | | | 64092 | HUFFSTUTLER,LARRY J | T308 | 05474 | LEAD SPECIALIST | 358 | 2.64 | 79.73 |
| 37 | | | 65643 | VAYDA,G F | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.58 | 81.92 |
| 38 | | | 66307 | COBB,DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | .32 | 11.66 |
| 39 | | | 66549 | | | | | 365 | 12.80 | 316.96 |
| 40 | | | 67709 | QUINN,J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 8.45 |
| 41 | | | 68765 | PARKS,B D | A050 | 01A23 | FIELD REP SUBV II | 810 | .00 | .00 |
| 42 | | | 69039 | UHLIG,DAVID F | A070 | 01M05 | DIST SURV I | 361 | .66 | 14.66 |
| 43 | | | 69749 | LEHR,J C,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .12 | 3.33 |
| 44 | | | 71238 | ARTZE,HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 366 | 14.40 | 342.92 |
| 45 | | | | | | | | | | |
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00063

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------------|---------|-------|-----------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9511 C/I HIGH EFFIC DX A/C | 908150 | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 365 | 12.80 | 343.84 |
| 2 | | | 72289 | LYERLY-JENNETTE, SUSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.16 | 51.30 |
| 3 | | | 72563 | | | | | 363 | 1.63 | 39.93 |
| 4 | | | 73080 | MOLLINER, LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | 4.64 | 98.56 |
| 5 | | | 73728 | | | | | 356 | 9.96 | 224.10 |
| 6 | | | 74274 | | | | | 354 | 56.84 | 1,278.90 |
| 7 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.24 | 53.86 |
| 8 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 4.50 | 108.56 |
| 9 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 6.24 | 154.05 |
| 10 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .16 | 3.82 |
| 11 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 16.00 | 340.00 |
| 12 | | | 78948 | | | | | 359 | 1.32 | 33.26 |
| 13 | | | 80657 | MOOLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 4.20 | 102.12 |
| 14 | | | 81431 | VANASSCHE, L L | P517 | 04499 | SHIFT JOURNEYMAN-W | 355 | 2.00 | 47.03 |
| 15 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 355 | 1.28 | 35.00 |
| 16 | | | 81493 | MORENO, R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | 2.97 | 104.38 |
| 17 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | .59 | 30.60 |
| 18 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 7.16 | 169.16 |
| 19 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 7.20 | 219.79 |
| 20 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 363 | 1.08 | 38.32 |
| 21 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .64 | 20.04 |
| 22 | | | 85462 | VALDEZ, R L | A040 | 01YPC | REG COORDINATOR I | 360 | 4.80 | 127.20 |
| 23 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | 2.40 | 70.86 |
| 24 | | | 86604 | GILL, JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.20 | 82.97 |
| 25 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 24.18 | 542.24 |
| 26 | | | 87217 | | | | | 363 | 1.63 | 43.52 |
| 27 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 1.44 | 35.94 |
| 28 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.86 | 65.77 |
| 29 | | | 89688 | | | | | 357 | .88 | 20.91 |
| 30 | | | 90645 | PRIETO, ROSA HOYO | A050 | 01A23 | FIELD REP SUPV II | 364 | 12.80 | 300.00 |
| 31 | | | 91825 | | | | | 359 | 1.60 | 39.80 |
| 32 | | | 92352 | SCOTT, GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | -.96 | -26.53 |
| 33 | | | 92710 | | | | | 365 | 16.00 | 442.00 |
| 34 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 361 | .96 | 24.47 |
| 35 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .10 | 2.50 |
| 36 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | .08 | 2.44 |
| 37 | | | 97794 | | | | | 363 | 1.63 | 40.48 |
| 38 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .59 | 16.43 |
| 39 | | | | AGNEW AGNEW, P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 3.25 | 57.57 |
| 40 | | | | ALVAR | | | | 364 | 16.40 | 335.18 |
| 41 | | | | AUGUS | | | | 361 | 4.52 | 102.88 |
| 42 | | | | BASKI | | | | 582 | .25 | 3.28 |
| 43 | | | | BER, A | | | | 359 | 13.20 | 247.01 |
| 44 | | | | BOLAD | | | | 361 | 1.16 | 20.11 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------------|---------|-------|-----------------------------|---------|----------|-----------------------|-----|-------|--------|
| 1 | 9511 C/I HIGH EFFIC DX A/C | 908150 | | BOONE | | | | 854 | 40.00 | 891.00 |
| 2 | | | | BOYK, | | | | 359 | 3.20 | 67.02 |
| 3 | | | | BRANT BRANTLEY, LISA A | D030 | 01X1C | SENIOR OFFICE CLERK | 595 | 1.25 | 12.77 |
| 4 | | | | BRUNE | | | | 810 | .00 | -.01 |
| 5 | | | | BYRD, | | | | 474 | 34.50 | 698.19 |
| 6 | | | | CAMOEA CAMOESAS, J A | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 7 | | | | CASAN | | | | 810 | .00 | .00 |
| 8 | | | | CHANG | | | | 810 | .00 | .01 |
| 9 | | | | CHAPN | | | | 354 | 33.00 | 651.34 |
| 10 | | | | CLAUD | | | | 810 | .00 | .00 |
| 11 | | | | CONNO | | | | 584 | .00 | .00 |
| 12 | | | | CRABT | | | | 355 | 32.50 | 548.86 |
| 13 | | | | CRUMB | | | | 710 | .50 | 9.30 |
| 14 | | | | DONAH | | | | 740 | 9.00 | 184.50 |
| 15 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 362 | 2.00 | 41.86 |
| 16 | | | | ESCOB | | | | 810 | .00 | .00 |
| 17 | | | | FINNE | | | | 710 | .50 | 8.28 |
| 18 | | | | FRICK | | | | 361 | 2.00 | 36.25 |
| 19 | | | | GANNO | | | | 358 | 4.60 | 88.21 |
| 20 | | | | GRECO GRECO, T A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 55.75 | 994.44 |
| 21 | | | | GUZMA | | | | 810 | .00 | .00 |
| 22 | | | | HARKI | | | | 588 | 6.00 | 123.30 |
| 23 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 11.75 | 258.80 |
| 24 | | | | HAULS | | | | 137 | 3.50 | 50.66 |
| 25 | | | | HUMPH | | | | 364 | 13.50 | 282.66 |
| 26 | | | | MUSTO | | | | 710 | 15.50 | 317.36 |
| 27 | | | | IRURZ | | | | 137 | 2.25 | 36.17 |
| 28 | | | | JONES JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 355 | 2.90 | 61.77 |
| 29 | | | | KICSA KICSAK, BRENDA RUSSEL | D060 | 01QE5 | ENERGY MGT CONSULTANT | 474 | .25 | 3.28 |
| 30 | | | | KOGER | | | | 810 | .00 | .00 |
| 31 | | | | KRAUS | | | | 584 | .00 | .00 |
| 32 | | | | LANGF | | | | 740 | .25 | 3.52 |
| 33 | | | | LEIKA | | | | 740 | 8.50 | 193.38 |
| 34 | | | | LOCKH | | | | 854 | 1.00 | 15.36 |
| 35 | | | | MACON | | | | 595 | 1.50 | 20.94 |
| 36 | | | | MCNEA MCNEAL, M J | D070 | 01QCC | FIELD REP I - C/I | 360 | 4.00 | 83.65 |
| 37 | | | | MCMUT MCMUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 17.50 | 312.81 |
| 38 | | | | MELTO | | | | 588 | 3.00 | 36.83 |
| 39 | | | | MEYER | | | | 474 | 2.75 | 45.55 |
| 40 | | | | MILLE | | | | 137 | 3.25 | 39.41 |
| 41 | | | | MOORE | | | | 137 | 3.25 | 35.59 |
| 42 | | | | NEWBY | | | | 364 | 16.00 | 310.00 |
| 43 | | | | PADGE | | | | 137 | 10.75 | 130.21 |
| 44 | | | | PEDRA | | | | 358 | 4.40 | 92.14 |
| 45 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAM |
|-------|-------------------------------------|---------|---------------------------|----------------------|---------|----------|-------------------------|-----|---------|-----------|
| 19511 | C/I HIGH EFFIC DX A/C | 908150 | PEIRO | | | | | 810 | .00 | .0 |
| 2 | | | PERO, PERO, ADELYN M | | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 2.50 | 43.0 |
| 3 | | | POLE, | | | | | 582 | 3.00 | 61.2 |
| 4 | | | PRESH | | | | | 810 | .00 | .0 |
| 5 | | | REYES | | | | | 854 | 1.00 | 16.4 |
| 6 | | | RITCH | | | | | 710 | .25 | 5.1 |
| 7 | | | SCARR SCARR, BARBARA O | | D060 | 01QE5 | ENERGY MGT CONSULTANT | 588 | .75 | 10.3 |
| 8 | | | SCHAA | | | | | 584 | -1.00 | -16.4 |
| 9 | | | SETTL SETTLEMYRE, G W J | | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 4.00 | 82.2 |
| 10 | | | SHOOS SHOOSMITH, PAMELA J | | D060 | 01QC8 | FIELD REP II - C/I | 354 | 2.25 | 37.1 |
| 11 | | | SMITH | | | | | 810 | .00 | .0 |
| 12 | | | SNEAD SNEAD, SUZANNE A | | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 2.00 | 23.3 |
| 13 | | | STEIN | | | | | 588 | 3.00 | 36.6 |
| 14 | | | VICK, | | | | | 810 | .00 | .0 |
| 15 | | | VILLA | | | | | 810 | .00 | .0 |
| 16 | | | WILSO | | | | | 358 | 4.00 | 91.0 |
| 17 | | | WILSON, C J | | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 16.50 | 341.1 |
| 18 | | | WINFR WINFREY, ROY L | | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 6.25 | 125.8 |
| 19 | | | WORLE | | | | | 810 | .00 | .0 |
| 20 | | | WRIGH | | | | | 740 | .25 | 3.1 |
| 21 | | | WYNN, | | | | | 359 | 5.60 | 127.2 |
| 22 | | | | | | | | | | |
| 23 | AL ACCOUNT 908150 | | | | | | | | 1288.43 | 29,864.10 |
| 24 | TOTAL PRGNAME C/I HIGH EFFIC DX A/C | | | | | | | | 1288.43 | 29,864.10 |
| 25 | | | | | | | | | | |
| 26 | C/I LOAD CONTROL | 908550 | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .80 | 21.08 |
| 27 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 10.01 | 247.02 |
| 28 | | | 03873 | | | | | 363 | 5.20 | 142.82 |
| 29 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 14.64 | 391.62 |
| 30 | | | 04194 | | | | | 359 | 1.23 | 30.60 |
| 31 | | | 05111 | BAYNON, T J | T309 | 05475 | LINE SPECIALIST | 364 | 4.80 | 117.00 |
| 32 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .93 | 24.15 |
| 33 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 19.76 | 525.12 |
| 34 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 1.12 | 36.95 |
| 35 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 21.72 | 649.95 |
| 36 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 8.50 | 259.46 |
| 37 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 4.12 | 146.06 |
| 38 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 11.81 | 429.65 |
| 39 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 3.30 | 72.15 |
| 40 | | | 13862 | BASKUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 4.80 | 115.20 |
| 41 | | | 14100 | WONBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 6.56 | 194.77 |
| 42 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 1.32 | 36.63 |
| 43 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.68 | 91.77 |
| 44 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 11.29 | 291.78 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

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11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAM1 |
|------|-----------------------|---------|-------|--------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9511 C/I LOAD CONTROL | 908550 | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 16.60 | 604.44 |
| 2 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 2.64 | 66.03 |
| 3 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .93 | 27.69 |
| 4 | | | 22148 | | | | | 356 | 13.48 | 317.28 |
| 5 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .16 | 3.94 |
| 6 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 11.96 | 399.15 |
| 7 | | | 25752 | PLASENCIA, ERNESTO | A060 | 01YEC | PROGRAM MGR-C/I | 013 | 160.00 | 5,118.00 |
| 8 | | | 25954 | | | | | 360 | 6.40 | 156.00 |
| 9 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | 3.36 | 87.79 |
| 10 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | .64 | 20.80 |
| 11 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .00 | -.01 |
| 12 | | | 26539 | EVELYN, H R | A060 | 01T5B | SR SPEC - PWR SUPPLY | 955 | 50.00 | 1,766.25 |
| 13 | | | 28195 | | | | | 355 | 5.80 | 159.65 |
| 14 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 13.31 | 344.89 |
| 15 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | .64 | 15.88 |
| 16 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.64 | 271.08 |
| 17 | | | 33212 | | | | | 362 | 1.76 | 44.59 |
| 18 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 2.64 | 81.41 |
| 19 | | | 36766 | PEREZ, BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | .40 | 10.01 |
| 20 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 363 | 7.30 | 234.15 |
| 21 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 10.29 | 284.91 |
| 22 | | | 39656 | BLODET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .96 | 25.69 |
| 23 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 17.49 | 506.04 |
| 24 | | | 40352 | WHALIN, MICHAEL J | A070 | 01YCC | SR PROG MGR | 013 | 80.00 | 3,038.00 |
| 25 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 8.40 | 238.05 |
| 26 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMM SV | 360 | 4.80 | 228.84 |
| 27 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .62 | 20.14 |
| 28 | | | 43261 | ATCHISON, C E, JR | T460 | 05855 | SUBSTATN MAINT FORMN - | 354 | 1.20 | 28.38 |
| 29 | | | 44726 | | | | | 013 | 120.00 | 2,370.00 |
| 30 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 6.48 | 168.09 |
| 31 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .40 | 12.94 |
| 32 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 354 | 2.36 | 57.25 |
| 33 | | | 47679 | NEWBOLD, A L | A080 | 01PAH | EXTERNAL AFFAIRS MGR I | 354 | 11.20 | 505.55 |
| 34 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 1.48 | 35.40 |
| 35 | | | 49110 | | | | | 363 | 12.96 | 291.14 |
| 36 | | | 49307 | | | | | 356 | .88 | 31.02 |
| 37 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | -.40 | -10.98 |
| 38 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 3.38 | 91.00 |
| 39 | | | 52901 | | | | | 362 | 1.76 | 47.63 |
| 40 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 362 | .32 | 11.04 |
| 41 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 362 | .56 | 14.42 |
| 42 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 362 | 2.72 | 73.96 |
| 43 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 356 | .24 | 5.40 |
| 44 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 354 | 13.44 | 415.31 |
| 45 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|--------|
| 0511 | C/I LOAD CONTROL | 908550 | 60843 | WELLS, JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | 1.76 | 49.76 |
| 2 | | | 61967 | RUSSILLO, ALFRED G, J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .24 | 7.74 |
| 3 | | | 62918 | | | | | 360 | 3.52 | 117.26 |
| 4 | | | 63680 | | | | | 356 | .88 | 32.05 |
| 5 | | | 63737 | | | | | 362 | 1.76 | 55.35 |
| 6 | | | 64092 | HUFFSTUTLER, LARRY J | T308 | 05474 | LEAD SPECIALIST | 358 | 3.52 | 106.30 |
| 7 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 7.72 | 245.11 |
| 8 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | .16 | 5.82 |
| 9 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 5.52 | 182.44 |
| 10 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.28 | 86.64 |
| 11 | | | 69039 | UHLIG, DAVID F | A070 | 01M05 | DIST SUPV I | 361 | .62 | 19.36 |
| 12 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 5.24 | 145.60 |
| 13 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 4.80 | 114.32 |
| 14 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 13.56 | 411.72 |
| 15 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.44 | 34.20 |
| 16 | | | 72563 | | | | | 363 | 4.40 | 107.91 |
| 17 | | | 73080 | MOLLINER, LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | 12.82 | 272.25 |
| 18 | | | 73728 | | | | | 356 | .48 | 10.80 |
| 19 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 23.13 |
| 20 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | .75 | 18.09 |
| 21 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 4.16 | 102.70 |
| 22 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 2.16 | 51.57 |
| 23 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 8.00 | 170.00 |
| 24 | | | 78948 | | | | | 359 | 1.32 | 33.26 |
| 25 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 2.20 | 53.50 |
| 26 | | | 81431 | VANASSCHE, L L | P517 | 04499 | SHIFT JOURNEYMAN-W | 355 | 2.00 | 47.03 |
| 27 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 355 | 7.56 | 206.68 |
| 28 | | | 81493 | MORENO, R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | 8.00 | 282.12 |
| 29 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | .30 | 15.29 |
| 30 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 1.54 | 36.18 |
| 31 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 7.70 | 235.05 |
| 32 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 363 | 2.90 | 103.57 |
| 33 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .32 | 10.03 |
| 34 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 5.25 | 137.55 |
| 35 | | | 85462 | VALDEZ, R L | A040 | 01YPC | REG COORDINATOR I | 360 | 3.20 | 84.80 |
| 36 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | 3.19 | 93.58 |
| 37 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .72 | 16.17 |
| 38 | | | 87217 | | | | | 363 | 4.40 | 117.59 |
| 39 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 7.31 | 182.90 |
| 40 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 17.24 | 609.67 |
| 41 | | | 89688 | | | | | 357 | 3.52 | 83.63 |
| 42 | | | 90645 | PRIETO, ROSA HOYO | A050 | 01A23 | FIELD REP SUPV II | 364 | 4.80 | 112.52 |
| 43 | | | 91825 | | | | | 359 | 1.60 | 39.80 |
| 44 | | | 92352 | SCOTT, GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | 5.40 | 148.91 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY | JOB | GRD | CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---------------------------------|---------|-------|---------------------------|------|-------|-----|------|-------------------------|-----|---------|-----------|
| 1 | 9511 C/I LOAD CONTROL | 908550 | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | | | C/I SPECIALIST II | 361 | 5.29 | 133.07 |
| 2 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | | | MAJ ACCT MGR I | 358 | 2.20 | 54.93 |
| 3 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 358 | 4.16 | 126.88 |
| 4 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | | | MAJ ACCT MGR I | 362 | 6.56 | 185.81 |
| 5 | | | 97794 | | | | | | | 363 | 4.40 | 109.41 |
| 6 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | | | MAJ ACCT MGR I | 362 | 2.24 | 48.35 |
| 7 | | | 98670 | BERHANE, F B | A050 | 01UB3 | | | MAJ ACCT MGR I | 363 | 1.60 | 44.40 |
| 8 | | | 99235 | ORIA, HARLEN A | A050 | 01UB3 | | | MAJ ACCT MGR I | 362 | .96 | 25.43 |
| 9 | | | | AUGJS | | | | | | 361 | .70 | 15.68 |
| 10 | | | | BOLAD | | | | | | 361 | 1.54 | 26.55 |
| 11 | | | | CILIO CILIO, R C | T310 | 05533 | | | METERMAN A SU | 792 | .00 | .00 |
| 12 | | | | CRESP CRESPO, ELIZABETH H | D050 | 01QC4 | | | TECH-III-POWER DELIVERY | 955 | 32.00 | 444.00 |
| 13 | | | | DEKOM DEHOMBRE, AMELIA M | D060 | 01Q22 | | | C/I LD MGT FLD TECH | 013 | 88.00 | 1,483.50 |
| 14 | | | | HOLLA HOLLAR, J L | T440 | 05957 | | | ELECTRONIC TECHNICIAN | 492 | 5.00 | 114.70 |
| 15 | | | | MAUE, MAUE, G E | T310 | 05533 | | | METERMAN A SU | 558 | .50 | 10.55 |
| 16 | | | | NEWBY | | | | | | 364 | 8.00 | 155.00 |
| 17 | | | | PRICE PRICE, R G | D070 | 01Q21 | | | SR C/I LD MGT FLD TECH | 013 | 108.00 | 2,269.42 |
| 18 | | | | ROBER ROBERTSON, C E | T310 | 05533 | | | METERMAN A SU | 192 | 2.00 | 42.18 |
| 19 | | | | WADDE WADDELL, R D | T310 | 05533 | | | METERMAN A SU | 192 | 5.00 | 105.45 |
| 20 | | | | WEEKS WEEKS, T W | T310 | 05533 | | | METERMAN A SU | 558 | 2.00 | 42.18 |
| 21 | | | | | | | | | | | | |
| 22 | AL ACCOUNT 908550 | | | | | | | | | | 1202.16 | 32,499.46 |
| 23 | AL PRGNAME C/I LOAD CONTROL | | | | | | | | | | 1202.16 | 32,499.46 |
| 24 | | | | | | | | | | | | |
| 25 | C/I OPBC PROJECT | 908180 | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | | | CUST SVC FIELD SPECIALI | 354 | 3.44 | 66.84 |
| 26 | | | 14534 | GARCIA, JOSEPH | A060 | 01YJB | | | PROD DEVELOP SR ANALYST | 085 | 120.00 | 3,381.00 |
| 27 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 355 | 4.60 | 125.73 |
| 28 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | | | MAJ ACCT MGR I | 356 | 1.00 | 31.31 |
| 29 | | | | GANNO | | | | | | 358 | 3.00 | 57.53 |
| 30 | | | | | | | | | | | | |
| 31 | *TOTAL ACCOUNT 908180 | | | | | | | | | | 132.04 | 3,662.41 |
| 32 | *TOTAL PRGNAME C/I OPBC PROJECT | | | | | | | | | | 132.04 | 3,662.41 |
| 33 | | | | | | | | | | | | |
| 34 | C/I W-C CHILLER REPL PGM 908420 | 00043 | | | | | | | | 365 | 49.60 | 1,310.68 |
| 35 | | | 00415 | NELSON, L S | A070 | 01UR3 | | | C/I SPECIALIST I | 365 | 49.60 | 1,645.48 |
| 36 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | | | MAJ ACCT MGR I | 363 | 11.99 | 315.82 |
| 37 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | .59 | 14.79 |
| 38 | | | 03873 | | | | | | | 363 | 6.41 | 175.93 |
| 39 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | | | MAJ ACCT MGR I | 357 | 2.64 | 70.62 |
| 40 | | | 04194 | | | | | | | 359 | 1.23 | 30.58 |
| 41 | | | 05422 | WEBB, C J | A040 | 01UB4 | | | CUST SVC FIELD SPECIALI | 361 | .54 | 14.49 |
| 42 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 357 | 2.76 | 73.33 |
| 43 | | | 07956 | CHALKER, R C | A050 | 01UB3 | | | MAJ ACCT MGR I | 354 | 22.60 | 676.31 |
| 44 | | | 08543 | WOODRUFF, W C | A050 | 01MK5 | | | SR CONTR CONSTR REP | 365 | 14.40 | 375.32 |
| 45 | | | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--------------------------|---------|-------|-------------------|---------|----------|-------------------------|-----|-------|----------|
| 9511 | C/I W-C CHILLER REPL PGM | 908420 | 08600 | GRILLO,G E | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 5.54 | 169.22 |
| 2 | | | 12756 | HAYWOOD,DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .60 | 13.14 |
| 3 | | | 14100 | WOMBLE,JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .56 | 16.64 |
| 4 | | | 14873 | ARCHER,JOHN F,,II | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .32 | 8.88 |
| 5 | | | 16699 | DANIEL,JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.36 | 158.60 |
| 6 | | | 17889 | DANN,ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 3.37 | 87.19 |
| 7 | | | 22004 | WELLEN,R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 2.64 | 66.02 |
| 8 | | | 22094 | GROUT,E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .54 | 16.62 |
| 9 | | | 23882 | TRAMONTANO,DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .32 | 7.86 |
| 10 | | | 24055 | NIX,JOHN M | A060 | 01UK3 | C/I SPECIALIST II | 365 | 49.60 | 1,361.52 |
| 11 | | | 25391 | BALOGH,F W | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 4.36 | 145.51 |
| 12 | | | 25614 | FISCHER,SHARON G | D080 | 01QW1 | SR TECH - SYSTEM PLNG | 365 | 8.00 | 200.12 |
| 13 | | | 25954 | | | | | 360 | 12.80 | 312.00 |
| 14 | | | 25987 | GUTIERREZ,J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | .72 | 18.81 |
| 15 | | | 26052 | LANGLEY,D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 1.28 | 41.60 |
| 16 | | | 26249 | COPE,L G | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 5.77 | 178.10 |
| 17 | | | 28195 | | | | | 355 | 2.92 | 80.37 |
| 18 | | | 28846 | KUNZ,THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 365 | 49.60 | 1,356.56 |
| 19 | | | 29250 | NOBLE,R E,,JR | A070 | 01YCC | SR PROG MGR | 085 | 38.40 | 1,114.08 |
| 20 | | | 30751 | BESLEY,W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 1.28 | 31.76 |
| 21 | | | 31636 | CAIN,C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.64 | 51.44 |
| 22 | | | 33212 | | | | | 362 | 7.92 | 200.67 |
| 23 | | | 36766 | PEREZ,BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | 3.48 | 87.41 |
| 24 | | | 36927 | FERRER,RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 363 | 7.83 | 251.27 |
| 25 | | | 38566 | BLOCH,P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 7.55 | 209.85 |
| 26 | | | 39143 | PONITZ,KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 40.00 | 1,127.00 |
| 27 | | | 39656 | BLONDET,LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 4.32 | 115.67 |
| 28 | | | 39931 | THOMSON,MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 2.09 | 60.56 |
| 29 | | | 40790 | DIAZ,OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 5.41 | 153.60 |
| 30 | | | 41303 | ROMIG,STEPHEN E | A100 | 01UB2 | AREA MGR COMM SVCS | 360 | 4.80 | 228.84 |
| 31 | | | 41441 | ADGER,E A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .36 | 12.10 |
| 32 | | | 43261 | ATCHISON,C E,,JR | T460 | 05855 | SUBSTATN MAINT FORMN - | 354 | 2.72 | 64.32 |
| 33 | | | 45153 | BARBER,RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 5.40 | 174.41 |
| 34 | | | 47239 | LIPINSKI,THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 354 | 1.42 | 34.34 |
| 35 | | | 47679 | NEWBOLD,A L | A080 | 01PAH | EXTERNAL AFFAIRS MGR I | 354 | 4.80 | 216.65 |
| 36 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 2.16 | 51.65 |
| 37 | | | 49110 | | | | | 363 | 15.93 | 357.97 |
| 38 | | | 51010 | MAESTRI,HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | - .50 | -13.54 |
| 39 | | | 52375 | MELIANS,S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 2.01 | 54.67 |
| 40 | | | 52901 | | | | | 362 | 7.92 | 214.35 |
| 41 | | | 53067 | RODRIGUEZ,M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 362 | 1.44 | 49.66 |
| 42 | | | 55742 | COHEN,A D | T125 | 05937 | GROUNDMAN - SU | 362 | 2.52 | 64.86 |
| 43 | | | 58062 | RUIZ,ARTURO | A060 | 01TY5 | SR POWER COORD | 362 | 3.24 | 88.10 |
| 44 | | | 59287 | CAMPBELL,W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 354 | 9.92 | 306.39 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpac.fax COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|----------|
| 19511 | C/I W-C CHILLER REPL PGM | 908420 | 60843 | WELLS, JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | 7.92 | 223.94 |
| 2 | | | 61967 | RUSSILLO, ALFRED G., J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .24 | 7.65 |
| 3 | | | 62918 | | | | | 360 | 7.04 | 234.52 |
| 4 | | | 63737 | | | | | 362 | 7.92 | 249.08 |
| 5 | | | 63766 | POWELL, ROBERT | A050 | 01AF7 | CALL CTR SUPV I | 359 | .16 | 4.18 |
| 6 | | | 64092 | HUFFSTUTLER, LARRY J | T308 | 05474 | LEAD SPECIALIST | 358 | 10.56 | 318.92 |
| 7 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.44 | 172.72 |
| 8 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 1.00 | 36.41 |
| 9 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.34 | 77.35 |
| 10 | | | 66549 | | | | | 365 | 49.60 | 1,228.22 |
| 11 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.28 | 33.78 |
| 12 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.00 | 101.00 |
| 13 | | | 69039 | UHLIG, DAVID F | A070 | 01M05 | DIST SUPV I | 361 | .36 | 11.62 |
| 14 | | | 69749 | LEHR, J C., JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 2.48 | 68.93 |
| 15 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 365 | 49.60 | 1,332.38 |
| 16 | | | 71838 | GONZALEZ, N A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.52 | 76.51 |
| 17 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.88 | 68.40 |
| 18 | | | 72563 | | | | | 363 | 5.42 | 132.95 |
| 19 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 23.10 |
| 20 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | .75 | 18.09 |
| 21 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 8.32 | 205.40 |
| 22 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .16 | 3.82 |
| 23 | | | 78948 | | | | | 359 | 1.32 | 33.26 |
| 24 | | | 80657 | MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .20 | 4.82 |
| 25 | | | 81478 | DANIELEWSKI, W E., JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 355 | 2.64 | 72.16 |
| 26 | | | 81493 | MORENO, R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | 9.86 | 347.55 |
| 27 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .91 | 21.74 |
| 28 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 3.96 | 120.87 |
| 29 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 363 | 11.57 | 413.30 |
| 30 | | | 85462 | VALDEZ, R L | A040 | 01YPC | REG COORDINATOR I | 360 | 6.40 | 169.60 |
| 31 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | 1.90 | 56.20 |
| 32 | | | 86604 | GILL, JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.20 | 82.97 |
| 33 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .72 | 16.12 |
| 34 | | | 87217 | | | | | 363 | 5.42 | 144.87 |
| 35 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 15.23 | 381.31 |
| 36 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.48 | 229.14 |
| 37 | | | 89688 | | | | | 357 | 3.52 | 83.64 |
| 38 | | | 91825 | | | | | 359 | 1.60 | 39.80 |
| 39 | | | 92352 | SCOTT, GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | 12.79 | 352.88 |
| 40 | | | 92710 | | | | | 365 | 16.00 | 442.00 |
| 41 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 361 | .76 | 19.40 |
| 42 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .40 | 9.98 |
| 43 | | | 96371 | BOSTIC, KEDRIC A., JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 9.32 | 284.26 |
| 44 | | | 97187 | LLOORA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.52 | 71.37 |
| 45 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

Table with columns: DATE PROGRAM NAME, ACCOUNT EMPL# NAME, PAY JOB GRD CODE JOB DESCRIPTION, LOC, PRHRS, PRAMT. Includes entries for 9511 C/I W-C CHILLER REPL PGM 908420 and various employees like ROSE, JACK A, BERHANE, F B, etc.

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FLORIDA POWER AND LIGHT COMPANY
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| DATE | PROGRAM NAME | ACCOUNT | EHPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------|---------|-------|-----------------------|---------|----------|-------------------------|-----|-------|----------|
| | 9511 CITIES/COMM TES | 908440 | 33212 | | | | | 362 | .88 | 22.30 |
| 2 | | | 36766 | PEREZ, BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | .31 | 7.40 |
| 3 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 363 | 11.70 | 375.20 |
| 4 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 9.02 | 249.60 |
| 5 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 40.00 | 1,127.00 |
| 6 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .48 | 12.82 |
| 7 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 2.33 | 67.29 |
| 8 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 3.26 | 92.03 |
| 9 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMML SVC | 360 | 4.80 | 228.84 |
| 0 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .06 | 2.06 |
| 1 | | | 42838 | | | | | 358 | 9.60 | 211.30 |
| 2 | | | 43261 | ATCHISON, C E, JR | T460 | 05855 | SUBSTATN MAINT FORMN - | 354 | .80 | 18.92 |
| 3 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .48 | 12.47 |
| 4 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .40 | 12.94 |
| 5 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 354 | 19.58 | 474.20 |
| 6 | | | 47679 | NEWBOLD, A L | A080 | 01PAH | EXTERNAL AFFAIRS MGR I | 354 | 8.00 | 361.12 |
| 7 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | .24 | 5.73 |
| 8 | | | 49110 | | | | | 363 | 9.57 | 215.18 |
| 9 | | | 49307 | | | | | 356 | .88 | 31.02 |
| 10 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | -.29 | -8.10 |
| 11 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .34 | 9.26 |
| 12 | | | 52901 | | | | | 362 | .88 | 23.77 |
| 13 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 362 | .16 | 5.50 |
| 14 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 362 | .28 | 7.16 |
| 15 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 362 | .36 | 9.75 |
| 16 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 356 | .24 | 5.40 |
| 17 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 354 | 1.83 | 56.54 |
| 18 | | | 60843 | WELLS, JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | .88 | 24.87 |
| 19 | | | 61967 | RUSSILLO, ALFRED G, J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 1.24 | 39.93 |
| 20 | | | 63680 | | | | | 356 | .88 | 32.05 |
| 21 | | | 63737 | | | | | 362 | .88 | 27.68 |
| 22 | | | 64092 | HUFFSTUTLER, LARRY J | T308 | 05474 | LEAD SPECIALIST | 358 | 17.60 | 531.52 |
| 23 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 1.16 | 42.23 |
| 24 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .26 | 8.59 |
| 25 | | | 66549 | | | | | 365 | 80.00 | 1,981.00 |
| 26 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.60 | 95.10 |
| 27 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.00 | 151.50 |
| 28 | | | 69039 | UHLIG, DAVID F | A070 | 01M05 | DIST SUPV I | 361 | .06 | 1.98 |
| 29 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 3.84 | 106.70 |
| 30 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 365 | 80.00 | 2,149.00 |
| 31 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .28 | 8.47 |
| 32 | | | 72563 | | | | | 363 | 3.26 | 79.64 |
| 33 | | | 73080 | MOLLINER, LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | .32 | 6.80 |
| 34 | | | 73728 | | | | | 356 | .48 | 10.80 |
| 35 | | | | | | | | | | |
| 36 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
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| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|----------|------------|
| 9511 | CITIES/COMM TES | 908440 | 74524 | TAYLOR,CLIFFORD,,III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.20 | 52.91 |
| 2 | | | 76875 | LAMELAS,JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALT | 360 | .75 | 18.09 |
| 3 | | | 77425 | KHOORY,MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 2.16 | 51.57 |
| 4 | | | 78948 | | | | | 359 | 1.32 | 33.26 |
| 5 | | | 80657 | MOOLIN,JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .20 | 4.87 |
| 6 | | | 81493 | MORENO,R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPY | 363 | 5.92 | 208.20 |
| 7 | | | 81870 | WHITAKER,D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 1.30 | 67.16 |
| 3 | | | 82210 | GAGER,HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALT | 361 | .16 | 3.69 |
| 7 | | | 82298 | NEWBERRY,BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 8.48 | 258.84 |
| 0 | | | 83603 | CALLEJA,R A | A060 | 01UK3 | C/I SPECIALIST II | 363 | 2.14 | 76.43 |
| 1 | | | 84761 | GERWE,K F,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .52 | 10.03 |
| 2 | | | 85235 | HALL,TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 2.05 | 53.72 |
| 3 | | | 85874 | MURPHY,JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLY OPER | 361 | .32 | 9.53 |
| 4 | | | 86604 | GILL,JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.20 | 82.97 |
| 5 | | | 86866 | TRENDEL,R F | A030 | 01UB5 | CUST SVC FIELD SPECIALT | 357 | .90 | 20.18 |
| 5 | | | 87217 | | | | | 363 | 3.26 | 86.78 |
| 7 | | | 88523 | OLNICK,BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 7.05 | 176.52 |
| 3 | | | 88553 | PARTIN,LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.00 | 35.36 |
| 3 | | | 89688 | | | | | 357 | 4.40 | 104.57 |
| 3 | | | 91825 | | | | | 359 | 1.60 | 39.80 |
| 1 | | | 92352 | SCOTT,GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | 3.09 | 84.97 |
| 2 | | | 92710 | | | | | 365 | 16.00 | 442.00 |
| 3 | | | 94428 | BARTNICK,RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 361 | .13 | 3.30 |
| 4 | | | 95185 | SMITH,DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .70 | 17.47 |
| 5 | | | 96371 | BOSTIC,KEDRIC A,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 1.56 | 47.58 |
| 3 | | | 97187 | LLODRA,LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .28 | 7.94 |
| 4 | | | 97794 | | | | | 363 | 3.26 | 80.73 |
| 3 | | | 98277 | ROSE,JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 1.12 | 24.18 |
| 3 | | | 98670 | BERHANE,F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 1.20 | 32.77 |
| 1 | | | 99235 | ORTA,MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .48 | 12.74 |
| 1 | | | AUGUS | | | | | 361 | .07 | 1.60 |
| 1 | | | BOLAD | | | | | 361 | .16 | 2.70 |
| 1 | | | FRICK | | | | | 361 | 8.00 | 145.00 |
| 1 | | | GAMMO | | | | | 358 | 3.00 | 57.53 |
| 5 | | | | | | | | | | |
| 5 | | | | | | | | | 904.32 | 25,236.09 |
| 5 | | | | | | | | | 904.32 | 25,236.09 |
| 5 | | | | | | | | | 11139.37 | 275,246.83 |
| 5 | | | | | | | | | | |
| 9512 | BEE-NEW CONSTRUCTION | 908430 | 01985 | DARGENTO,R J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 1.81 | 47.64 |
| 2 | | | 02187 | BISHOP,ROBERT V | A060 | 01YXA | END-USE RESEARCH COORD | 085 | 1.60 | 51.08 |
| 3 | | | 02309 | SHEAHAN,JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 32.00 | 862.00 |
| 4 | | | 02728 | MENDEZ,SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .25 | 6.24 |
| 5 | | | | | | | | | | |
| 6 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
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| DATE PROGRAM NAME | ACCOUNT | EMPL# NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|---------------------------|---------|----------------------------|---------|----------|-------------------------|-----|-------|--------|
| 9512 BEE-NEW CONSTRUCTION | 908430 | 03873 | | | | 363 | 3.62 | 99.30 |
| | | 04060 ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .63 | 16.86 |
| | | 04194 | | | | 359 | .80 | 19.90 |
| | | 05222 SHAPIRO, SUSAN N | A070 | 01YMB | MARKET PLANNING MGR | 085 | 1.60 | 54.95 |
| | | 05422 WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .78 | 20.36 |
| | | 07264 PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.37 | 69.64 |
| | | 07351 HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | .21 | 6.93 |
| | | 07956 CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 354 | .80 | 23.94 |
| | | 08600 GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .07 | 2.07 |
| | | 08604 HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .96 | 34.04 |
| | | 09776 EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .19 | 6.74 |
| | | 12756 HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 7.00 | 153.04 |
| | | 13862 BASNUEVO, MARTA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 364 | .24 | 5.76 |
| | | 14100 WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .28 | 8.32 |
| | | 14873 ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .08 | 2.22 |
| | | 17889 DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 16.80 | 434.28 |
| | | 22004 WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .51 | 12.75 |
| | | 22094 GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .05 | 1.51 |
| | | 22148 | | | | 356 | 1.60 | 37.66 |
| | | 23882 TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .80 | 19.62 |
| | | 24906 ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | .80 | 30.93 |
| | | 25391 BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 355 | .24 | 8.02 |
| | | 25987 GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | 9.60 | 250.83 |
| | | 26796 MORRISON, BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | 1.60 | 56.22 |
| | | 27668 ANTON, G J | A040 | 01YAK | MKT RESCH PROG ANAL I | 085 | 1.60 | 44.91 |
| | | 28195 | | | | 355 | 1.60 | 44.04 |
| | | 29561 COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 364 | .09 | 2.33 |
| | | 33212 | | | | 362 | 4.80 | 121.62 |
| | | 36766 PEREZ, BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | 1.81 | 45.25 |
| | | 36927 FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 363 | .36 | 11.60 |
| | | 38566 BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 3.60 | 99.69 |
| | | 39143 PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 354 | .08 | 2.25 |
| | | 39656 BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .00 | .00 |
| | | 39931 THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 354 | .48 | 13.89 |
| | | 39973 MUCCIO, CRAIG V | A050 | 01YAM | SR MKT RESCH PROG ANAL | 085 | 1.60 | 39.86 |
| | | 40790 DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .00 | .00 |
| | | 41303 ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMM SVS | 360 | 1.60 | 76.28 |
| | | 43261 ATCHISON, C E., JR | T460 | 05B55 | SUBSTATN MAINT FORMN - | 354 | 3.20 | 75.68 |
| | | 44964 COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .15 | 3.90 |
| | | 45153 BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 1.70 | 54.93 |
| | | 47239 LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 354 | .24 | 5.81 |
| | | 47679 NEWBOLD, A L | A080 | 01PAH | EXTERNAL AFFAIRS MGR I | 354 | 1.60 | 72.22 |
| | | 47759 RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | .84 | 20.09 |
| | | 49110 | | | | 363 | 10.66 | 239.50 |

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FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|----------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|--------|
| 19512 | BEE-NEW CONSTRUCTION | 908430 | 49307 | | | | | 356 | 1.60 | 56.40 |
| 2 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 1.81 | 49.65 |
| 3 | | | 52375 | MELTANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .20 | 6.72 |
| 4 | | | 52901 | | | | | 362 | 4.80 | 129.90 |
| 5 | | | 55653 | GONZALEZ, MIRLA | A060 | 01YUA | SR PRODUCT EVAL ANALYST | 085 | .00 | .50 |
| 6 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 362 | .72 | 18.53 |
| 7 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 356 | .28 | 6.76 |
| 8 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 1.60 | 55.40 |
| 9 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 354 | .32 | 9.88 |
| 10 | | | 59717 | KELLY, WINTON E., JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .06 | 3.20 |
| 11 | | | 60843 | WELLS, JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | 4.80 | 135.72 |
| 12 | | | 61967 | RUSSILLO, ALFRED G., J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .32 | 10.30 |
| 13 | | | 63680 | | | | | 356 | 1.60 | 58.26 |
| 14 | | | 63737 | | | | | 362 | 4.80 | 150.96 |
| 15 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | .48 | 17.48 |
| 16 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 3.12 | 103.12 |
| 17 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.00 | 79.24 |
| 18 | | | 69039 | UHLIG, DAVID F | A070 | 01M05 | DIST SUPV I | 361 | 1.00 | 31.60 |
| 19 | | | 69749 | LEHR, J C., JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .30 | 8.34 |
| 20 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 5.12 | 121.93 |
| 21 | | | 71838 | GONZALEZ, N A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 3.84 | 116.59 |
| 22 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | .80 | 20.31 |
| 23 | | | 72563 | | | | | 363 | 3.62 | 88.68 |
| 24 | | | 73080 | MOLLINER, LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | .32 | 6.80 |
| 25 | | | 73662 | LOPEZ, RICHARD | A070 | 01UR3 | C/I SPECIALIST I | 085 | 1.60 | 54.91 |
| 26 | | | 73728 | | | | | 356 | 1.60 | 36.00 |
| 27 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .66 | 15.87 |
| 28 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | .19 | 4.48 |
| 29 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .12 | 2.88 |
| 30 | | | 78948 | | | | | 359 | .80 | 20.15 |
| 31 | | | 80657 | MOOLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .80 | 19.45 |
| 32 | | | 81493 | MORENO, R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | 1.81 | 63.75 |
| 33 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | .07 | 3.37 |
| 34 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 6.87 | 209.71 |
| 35 | | | 84761 | GERWE, K F., JR | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 2.06 | 64.35 |
| 36 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 355 | .08 | 2.10 |
| 37 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | 2.00 | 58.88 |
| 38 | | | 86604 | GILL, JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | .02 | 2.73 |
| 39 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 1.65 | 37.00 |
| 40 | | | 87217 | | | | | 363 | 3.62 | 96.64 |
| 41 | | | 89688 | | | | | 357 | 4.80 | 114.06 |
| 42 | | | 91825 | | | | | 359 | .80 | 19.90 |
| 43 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | .80 | 20.15 |
| 44 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .70 | 17.47 |
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FLORIDA POWER AND LIGHT COMPANY
 fpse.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT | |
|------|-------------------------------------|---------|-------|-----------------------|---------|----------|-------------------------|-----|--------|----------|----------|
| 1 | 9512 BEE-NEW CONSTRUCTION | 908430 | 96371 | BOSTIC, KEDRIC A., JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | .33 | 9.91 | |
| 2 | | | 97187 | LLOORA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .24 | 6.80 | |
| 3 | | | 97794 | | | | | 363 | 3.62 | 89.90 | |
| 4 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .36 | 10.03 | |
| 5 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .60 | 15.89 | |
| 6 | | | | AUGUS | | | | 361 | .05 | 1.14 | |
| 7 | | | | BOLAD | | | | 361 | 1.00 | 17.34 | |
| 8 | | | | CRABT | | | | 355 | 5.50 | 92.88 | |
| 9 | | | | NEWBY | | | | 364 | 6.40 | 124.00 | |
| 10 | | | | | | | | | | | |
| 11 | *TOTAL ACCOUNT 908430 | | | | | | | | 216.96 | | 5,834.67 |
| 12 | *TOTAL PRGNAME BEE-NEW CONSTRUCTION | | | | | | | | 216.96 | | 5,834.67 |
| 13 | | | | | | | | | | | |
| 14 | BEE/BUSINESS ENERGY EVAL | 908400 | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 3.00 | 79.05 | |
| 15 | | | 02187 | BISHOP, ROBERT V | A060 | 01YXA | END-USE RESEARCH COORD | 085 | 8.00 | 255.40 | |
| 16 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 128.00 | 3,448.00 | |
| 17 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 8.37 | 206.86 | |
| 18 | | | 03873 | | | | | 363 | 6.00 | 164.78 | |
| 19 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.68 | 71.69 | |
| 20 | | | 04194 | | | | | 359 | .80 | 19.90 | |
| 21 | | | 05111 | BAYNOW, T J | T309 | 05475 | LINE SPECIALIST | 364 | 2.40 | 58.51 | |
| 22 | | | 05222 | SHAPIRO, SUSAN H | A070 | 01YMB | MARKET PLANNING MGR | 085 | 8.00 | 274.71 | |
| 23 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 20.46 | 537.77 | |
| 24 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 8.00 | 192.10 | |
| 25 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 7.32 | 214.12 | |
| 26 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 2.10 | 69.27 | |
| 27 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 15.00 | 448.88 | |
| 28 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .11 | 3.44 | |
| 29 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 1.92 | 68.06 | |
| 30 | | | 08971 | WILLIAMS, BRENDA A | A050 | 01YFC | SR C/I ANALYST | 085 | 72.00 | 2,231.11 | |
| 31 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 354 | 18.00 | 348.75 | |
| 32 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 1.85 | 67.36 | |
| 33 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 93.95 | |
| 34 | | | 12756 | KAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 10.00 | 218.63 | |
| 35 | | | 13862 | BASHUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 4.24 | 101.76 | |
| 36 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 10.56 | 313.50 | |
| 37 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .16 | 4.44 | |
| 38 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.00 | 99.75 | |
| 39 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 2.00 | 51.70 | |
| 40 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 358 | 1.20 | 23.75 | |
| 41 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 35.86 | 896.95 | |
| 42 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 7.48 | 225.32 | |
| 43 | | | 22148 | | | | | 356 | 16.00 | 376.60 | |
| 44 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 5.08 | 124.77 | |

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | | | | | | | | | | |
| 2 | 9512 BEE/BUSINESS ENERGY EVAL | 908400 | 24906 | ROQUE,ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | 4.00 | 154.65 |
| 3 | | | 25391 | BALOGH,F W | A050 | 01UB3 | MAJ ACCT MGR I | 355 | .40 | 13.35 |
| 4 | | | 25987 | GUTIERREZ,J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | 9.56 | 249.74 |
| 5 | | | 26249 | COPE,L G | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 5.00 | 154.38 |
| 6 | | | 26796 | MORRISON,BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | 8.00 | 281.10 |
| 7 | | | 27668 | ANTON,G J | A040 | 01YAK | MKT RESCH PROG ANAL I | 085 | 8.00 | 224.51 |
| 8 | | | 28195 | | | | | 355 | 8.00 | 220.20 |
| 9 | | | 29561 | COOKE,C B | A050 | 01UB3 | MAJ ACCT MGR I | 364 | .48 | 12.44 |
| 10 | | | 29619 | | | | | 359 | 8.00 | 208.00 |
| 11 | | | 30751 | BESLEY,W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 4.00 | 99.25 |
| 12 | | | 33212 | | | | | 362 | 12.80 | 324.32 |
| 13 | | | 36766 | PEREZ,BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | 3.00 | 75.08 |
| 14 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 363 | .60 | 19.25 |
| 15 | | | 38566 | BLOCH,P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 7.16 | 198.25 |
| 16 | | | 39143 | PONITZ,KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 354 | .20 | 5.64 |
| 17 | | | 39656 | BLONDET,LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .00 | .00 |
| 18 | | | 39931 | THOMSON,MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 1.20 | 34.73 |
| 19 | | | 39973 | MUCCIO,CRAIG V | A050 | 01YAM | SR MKT RESCH PROG ANAL | 085 | 8.00 | 199.30 |
| 20 | | | 40790 | DIAZ,OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .00 | .00 |
| 21 | | | 41303 | ROMIG,STEPHEN E | A100 | 01UB2 | AREA MGR COMM L SVC | 360 | 12.80 | 610.24 |
| 22 | | | 43261 | ATCHISON,C E,,JR | T460 | 05855 | SUBSTATN MAINT FORMN - | 354 | 8.00 | 189.20 |
| 23 | | | 44964 | COWLING,J H | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 1.50 | 38.92 |
| 24 | | | 45153 | BARBER,RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 1.40 | 45.24 |
| 25 | | | 47239 | LIPINSKI,THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 354 | 17.60 | 426.37 |
| 26 | | | 47272 | SCHMITT,KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 355 | 17.30 | 325.47 |
| 27 | | | 47679 | NEWBOLD,A L | A080 | 01PAH | EXTERNAL AFFAIRS MGR I | 354 | 4.00 | 180.55 |
| 28 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 26.24 | 627.46 |
| 29 | | | 49110 | | | | | 363 | 17.64 | 396.64 |
| 30 | | | 49307 | | | | | 356 | 16.00 | 564.00 |
| 31 | | | 51010 | MAESTRI,HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 7.00 | 192.24 |
| 32 | | | 52375 | MELIANS,S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 11.92 | 353.72 |
| 33 | | | 52901 | | | | | 362 | 12.80 | 346.40 |
| 34 | | | 53181 | BRILL,EDWARD R | A060 | 01UK3 | C/I SPECIALIST II | 355 | .80 | 21.29 |
| 35 | | | 55653 | GONZALEZ,MIRLA | A060 | 01YUA | SR PRODUCT EVAL ANALYST | 085 | .00 | 2.50 |
| 36 | | | 55742 | COHEN,A D | T125 | 05937 | GROUNDMAN - SU | 362 | 1.92 | 49.41 |
| 37 | | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 356 | 56.80 | 1,319.04 |
| 38 | | | 59071 | DOMINGUEZ,GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 8.00 | 277.00 |
| 39 | | | 59287 | CAMPBELL,W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 354 | 16.80 | 519.12 |
| 40 | | | 59717 | KELLY,WINTON E,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.44 | 169.97 |
| 41 | | | 60843 | WELLS,JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | 12.80 | 361.92 |
| 42 | | | 61967 | RUSSILLO,ALFRED G,,J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .64 | 20.59 |
| 43 | | | 63680 | | | | | 356 | 16.00 | 582.60 |
| 44 | | | 63737 | | | | | 362 | 12.80 | 402.56 |
| 45 | | | 66307 | COBB,DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 4.80 | 174.78 |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9512 BEE/BUSINESS ENERGY EVAL | 908400 | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 6.24 | 206.24 |
| 2 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.00 | 211.30 |
| 3 | | | 69039 | UHLIG, DAVID F | A070 | 01M05 | DIST SUPV I | 361 | 9.65 | 304.88 |
| 4 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 16.78 | 466.25 |
| 5 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 7.04 | 167.64 |
| 6 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 355 | .80 | 21.49 |
| 7 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 10.24 | 310.91 |
| 8 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.00 | 118.75 |
| 9 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 6.40 | 162.40 |
| 10 | | | 72563 | | | | | 363 | 6.00 | 147.16 |
| 11 | | | 73080 | MOLLINER, LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | 53.20 | 1,129.84 |
| 12 | | | 73662 | LOPEZ, RICHARD | A070 | 01UR3 | C/I SPECIALIST I | 085 | 8.00 | 274.51 |
| 13 | | | 73728 | | | | | 356 | 16.00 | 360.00 |
| 14 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.76 | 90.43 |
| 15 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 5.48 | 132.20 |
| 16 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 2.00 | 49.38 |
| 17 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .24 | 5.72 |
| 18 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 11.00 | 250.11 |
| 19 | | | 78948 | | | | | 359 | 1.60 | 40.30 |
| 20 | | | 80657 | MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 1.60 | 38.90 |
| 21 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 355 | 7.70 | 224.28 |
| 22 | | | 81493 | MORENO, R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | 3.00 | 105.79 |
| 23 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 4.65 | 241.10 |
| 24 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 21.00 | 494.13 |
| 25 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 1.00 | 30.53 |
| 26 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 363 | 7.00 | 249.99 |
| 27 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 3.55 | 111.16 |
| 28 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 355 | .16 | 4.19 |
| 29 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | 19.30 | 568.02 |
| 30 | | | 86604 | GILL, JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | .16 | 21.84 |
| 31 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 41.40 | 928.40 |
| 32 | | | 87217 | | | | | 363 | 6.00 | 160.36 |
| 33 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 11.00 | 275.41 |
| 34 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.00 | 106.09 |
| 35 | | | 89688 | | | | | 357 | 12.80 | 304.16 |
| 36 | | | 90645 | PRIETO, ROSA HOYO | A050 | 01A23 | FIELD REP SUPV II | 364 | 3.20 | 75.00 |
| 37 | | | 91825 | | | | | 359 | 1.60 | 39.80 |
| 38 | | | 92352 | SCOTT, GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | 4.00 | 110.30 |
| 39 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 4.00 | 100.75 |
| 40 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 5.82 | 145.28 |
| 41 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | .85 | 25.77 |
| 42 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .64 | 18.12 |
| 43 | | | 97794 | | | | | 363 | 6.00 | 149.18 |
| 44 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .60 | 16.65 |
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FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------------------|---------|-------|-----------------------------|---------|----------|-------------------------|-----|-------|--------|
| 19512 | BEE/BUSINESS ENERGY EVAL | 908400 | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR 1 | 362 | 1.60 | 42.36 |
| 2 | | | | AGNEW AGNEW, P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 17.00 | 318.83 |
| 3 | | | | ALVAR | | | | 364 | 23.00 | 470.06 |
| 4 | | | | ANDRE | | | | 363 | 31.12 | 651.58 |
| 5 | | | | AUGUS | | | | 361 | 27.48 | 625.11 |
| 6 | | | | AUGUSTO, E H | D080 | 01QCD | SR FIELD REP - C/I | 360 | 16.00 | 364.00 |
| 7 | | | | BASTO | | | | 360 | 4.00 | 56.80 |
| 8 | | | | BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 1.28 | 44.11 |
| 9 | | | | BEE, A BEE, A M | D060 | 01QE5 | ENERGY MGT CONSULTANT | 730 | .25 | 4.64 |
| 10 | | | | BER, A | | | | 359 | 31.40 | 587.57 |
| 11 | | | | BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 6.40 | 140.36 |
| 12 | | | | BOLAD | | | | 361 | 9.54 | 165.47 |
| 13 | | | | BOWEN | | | | 450 | 5.50 | 104.02 |
| 14 | | | | BRANT BRANTLEY, LISA A | D030 | 01X1C | SENIOR OFFICE CLERK | 595 | 1.00 | 10.22 |
| 15 | | | | CANTR CANTRES, WANDA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 584 | 2.00 | 30.35 |
| 16 | | | | CHAPN | | | | 354 | 32.00 | 631.60 |
| 17 | | | | CHARN CHARNELL, TERESA J | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 354 | 9.00 | 129.71 |
| 18 | | | | CONNO | | | | 584 | .00 | .00 |
| 19 | | | | CRABT | | | | 355 | 31.60 | 533.65 |
| 20 | | | | CROW, CROW, B R | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 40.00 | 822.00 |
| 21 | | | | DAVIE DAVIES FLICKINGER, NA | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 7.00 | 121.71 |
| 22 | | | | DEDIE | | | | 730 | .25 | 3.05 |
| 23 | | | | DONAH | | | | 740 | 43.75 | 896.88 |
| 24 | | | | DONAH, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 740 | 29.00 | 594.50 |
| 25 | | | | EARLE EARLE, BONNIE N | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 360 | 5.88 | 116.66 |
| 26 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 362 | 9.40 | 196.81 |
| 27 | | | | EGUAR EGUARAS, C L | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 40.00 | 837.50 |
| 28 | | | | EMMON EMMONS, W G | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 6.75 | 129.09 |
| 29 | | | | FORD, FORD, NANCY E | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 2.25 | 32.80 |
| 30 | | | | FRICK | | | | 361 | 52.00 | 942.50 |
| 31 | | | | GANNO | | | | 358 | 32.65 | 626.07 |
| 32 | | | | GARRE | | | | 360 | 4.00 | 61.75 |
| 33 | | | | GONZA GONZALEZ, IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 40.00 | 822.00 |
| 34 | | | | GRAFF | | | | 730 | 13.25 | 252.41 |
| 35 | | | | GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 40.00 | 762.00 |
| 36 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 7.25 | 154.51 |
| 37 | | | | HARTL HARTLEY, PATTIE B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 5.08 |
| 38 | | | | HUMPH | | | | 364 | 27.20 | 569.50 |
| 39 | | | | JONES JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 355 | 18.40 | 391.92 |
| 40 | | | | KINAR KINARD, MICHAEL A | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 8.25 | 145.92 |
| 41 | | | | KNOTT KNOTT, J G | D070 | 01QE4 | ENERGY MGT SPEC | 220 | 13.50 | 250.43 |
| 42 | | | | LACHA LACHANCE, J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 40.00 | 837.50 |
| 43 | | | | LANGF | | | | 740 | 3.00 | 42.19 |
| 44 | | | | LASSE LASSEN, CHRISTINE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | .75 | 10.61 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpssc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---|---------|-------|-----------------------------|---------|----------|------------------------|-----|---------|-----------|
| 1 | 9512 BEE/BUSINESS ENERGY EVAL | 908400 | | LEIKA | | | | 810 | 42.50 | 966.88 |
| 2 | | | | LEWIS LEWIS, JOHN G | D070 | 01QE4 | ENERGY MGT SPEC | 110 | 12.00 | 223.36 |
| 3 | | | | MACKA | | | | 219 | 5.50 | 112.34 |
| 4 | | | | MATUL MATULAY, PATRICIA D | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 586 | .25 | 4.18 |
| 5 | | | | MAZEL | | | | 363 | 33.00 | 639.78 |
| 6 | | | | MCGEE | | | | 740 | .50 | 7.43 |
| 7 | | | | MCNEA MCNEAL, M J | D070 | 01QCC | FIELD REP I - C/I | 360 | 50.52 | 1,056.50 |
| 8 | | | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 40.00 | 715.00 |
| 9 | | | | NEWBY | | | | 364 | 16.00 | 310.00 |
| 10 | | | | PEREZ | | | | 363 | 18.56 | 388.60 |
| 11 | | | | PERO, PERO, ADELYN M | D070 | 01QE4 | ENERGY MGT SPEC | 474 | .50 | 8.60 |
| 12 | | | | POWEL POWELL, GLENDA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 354 | 8.00 | 117.30 |
| 13 | | | | POWELL, JOSEPH E., JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 25.75 | 403.26 |
| 14 | | | | RATIS | | | | 730 | 1.00 | 15.55 |
| 15 | | | | RUSSE | | | | 355 | 8.00 | 116.00 |
| 16 | | | | SAVIG SAVIGE, RICHARD L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 584 | 36.75 | 608.67 |
| 17 | | | | SCARR SCARR, BARBARA O | D060 | 01QE5 | ENERGY MGT CONSULTANT | 588 | 7.75 | 107.05 |
| 18 | | | | SCHAA SCHAAF, KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 584 | 2.25 | 36.93 |
| 19 | | | | SCOTT | | | | 364 | 4.00 | 68.25 |
| 20 | | | | SEUPA | | | | 864 | 3.75 | 46.08 |
| 21 | | | | SHOOS SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 354 | 29.75 | 506.07 |
| 22 | | | | SNEAD SNEAD, SUZANNE A | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 1.50 | 17.52 |
| 23 | | | | SUNME SUMMERELL, ROBERT A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 450 | 15.25 | 308.63 |
| 24 | | | | URBAN | | | | 730 | 1.25 | 19.61 |
| 25 | | | | WALLA WALLACE, SUSANNE E | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 4.00 | 77.50 |
| 26 | | | | WILLI WILLIAMS, JUDITH G | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 12.25 | 227.39 |
| 27 | | | | WILSO | | | | 358 | 27.00 | 614.25 |
| 28 | | | | WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 44.50 | 920.04 |
| 29 | | | | WINFR WINFREY, ROY L | D070 | 01QE4 | ENERGY MGT SPEC | 595 | .25 | 5.03 |
| 30 | | | | WOOTE WOOTE, G C., III | D070 | 01QCC | FIELD REP I - C/I | 362 | 34.20 | 716.05 |
| 31 | | | | WRIGH | | | | 740 | 3.00 | 37.61 |
| 32 | | | | WRIGHT, DIANNE C | D040 | 01X1E | ADMINISTRATIVE SPEC | 720 | 7.50 | 94.03 |
| 33 | | | | WYNN, | | | | 359 | 24.00 | 545.40 |
| 34 | | | | WYNN, MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 19.52 | 443.59 |
| 35 | | | | YOUNG YOUNGBLOOD, JAMES F., | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 2.00 | 45.50 |
| 36 | | | | | | | | | | |
| 37 | *TOTAL ACCOUNT 908400 | | | | | | | | 2419.95 | 56,024.82 |
| 38 | *TOTAL PRGNAME BEE/BUSINESS ENERGY EVAL | | | | | | | | 2419.95 | 56,024.82 |
| 39 | | | | | | | | | | |
| 40 | C/I A/C CHILLER PGM | 908160 | 00043 | | | | | 365 | 17.60 | 465.08 |
| 41 | | | | 00415 NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 365 | 17.60 | 583.88 |
| 42 | | | | 01985 DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .50 | 13.07 |
| 43 | | | | 02187 BISHOP, ROBERT V | A060 | 01YXA | END-USE RESEARCH COORD | 085 | 9.60 | 306.48 |
| 44 | | | | 02728 MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .25 | 6.04 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAHT |
|------|--------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|--------|
| 1 | 9512 C/I A/C CHILLER PGM | 908160 | 03873 | | | | | 363 | 1.00 | 27.24 |
| 2 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .21 | 5.62 |
| 3 | | | 04194 | | | | | 359 | .80 | 19.90 |
| 4 | | | 05222 | SHAPIRO, SUSAN N | A070 | 01YMB | MARKET PLANNING MGR | 085 | 9.60 | 329.64 |
| 5 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .46 | 11.08 |
| 6 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .79 | 23.22 |
| 7 | | | 08543 | WOODRUFF, W C | A050 | 01MK5 | SR CONTR CONSTR REP | 365 | 14.40 | 375.30 |
| 8 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 6.42 | 195.93 |
| 9 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .96 | 34.04 |
| 10 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.48 | 298.04 |
| 11 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .28 | 8.28 |
| 12 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .08 | 2.22 |
| 13 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .17 | 4.25 |
| 14 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .03 | .88 |
| 15 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .18 | 3.93 |
| 16 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 365 | 8.80 | 241.56 |
| 17 | | | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | 4.80 | 183.59 |
| 18 | | | 25614 | FISCHER, SHARON G | D080 | 01QN1 | SR TECH - SYSTEM PLNG | 365 | 8.00 | 200.10 |
| 19 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | .12 | 3.13 |
| 20 | | | 26796 | MORRISON, BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | 9.60 | 337.32 |
| 21 | | | 27668 | ANTON, G J | A040 | 01YAK | MKT RESCH PROG ANAL I | 085 | 9.60 | 289.40 |
| 22 | | | 28195 | | | | | 355 | 1.60 | 44.04 |
| 23 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 365 | 17.60 | 481.36 |
| 24 | | | 29250 | NOBLE, R E., JR | A070 | 01YCC | SR PROG MGR | 085 | 19.20 | 397.04 |
| 25 | | | 33212 | | | | | 362 | 4.80 | 121.62 |
| 26 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .64 | 19.74 |
| 27 | | | 36766 | PEREZ, BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | .30 | 12.41 |
| 28 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 363 | .10 | 3.18 |
| 29 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .32 | 8.87 |
| 30 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 20.08 | 365.75 |
| 31 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .00 | .00 |
| 32 | | | 39973 | MUCCIO, CRAIG V | A050 | 01YAM | SR MKY RESCH PROG ANAL | 085 | 9.60 | 239.16 |
| 33 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .00 | .00 |
| 34 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMM SVCS | 360 | 4.80 | 228.84 |
| 35 | | | 41441 | ADGER, E A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .64 | 21.04 |
| 36 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .70 | 22.62 |
| 37 | | | 47319 | EASTERLING, J B., JR | A090 | 01MF3 | DIST AREA MANAGER II | 365 | 6.40 | 357.36 |
| 38 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | .84 | 20.09 |
| 39 | | | 49110 | | | | | 363 | 2.90 | 65.08 |
| 40 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .50 | 13.62 |
| 41 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .12 | 3.93 |
| 42 | | | 52901 | | | | | 362 | 4.80 | 129.90 |
| 43 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.56 | 88.29 |
| 44 | | | 55653 | GONZALEZ, MIRLA | A060 | 01YUA | SR PRODUCT EVAL ANALYST | 085 | .00 | 3.00 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY JOB | | LOC | PRHRS | PRAMT | |
|------|--------------------------|---------|-------|-----------------------|---------|-------|-------------------------|-------|-------|-----------------|
| | | | | | GRD | CODE | | | | JOB DESCRIPTION |
| 1 | 9512 C/I A/C CHILLER PGM | 908160 | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 362 | .72 | 18.53 |
| 2 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 12.80 | 358.88 |
| 3 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 9.60 | 332.40 |
| 4 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .17 | 9.60 |
| 5 | | | 60843 | WELLS, JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | 4.80 | 135.72 |
| 6 | | | 61967 | RUSSILLO, ALFRED G, J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .32 | 10.30 |
| 7 | | | 63737 | | | | | 362 | 4.80 | 150.96 |
| 8 | | | 66330 | CRAHE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 3.12 | 103.12 |
| 9 | | | 66549 | | | | | 363 | 17.60 | 435.82 |
| 10 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.00 | 26.41 |
| 11 | | | 69039 | UHLIG, DAVID F | A070 | 01M05 | DIST SUPV I | 361 | .58 | 18.45 |
| 12 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .06 | 1.67 |
| 13 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 1.92 | 45.73 |
| 14 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 363 | 8.80 | 236.39 |
| 15 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 3.84 | 116.59 |
| 16 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 2.40 | 60.91 |
| 17 | | | 72563 | | | | | 363 | 1.00 | 24.32 |
| 18 | | | 73662 | LOPEZ, RICHARD | A070 | 01UR3 | C/I SPECIALIST I | 085 | 9.60 | 329.40 |
| 19 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .22 | 5.28 |
| 20 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | .56 | 13.39 |
| 21 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .12 | 2.86 |
| 22 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.04 | 184.83 |
| 23 | | | 78948 | | | | | 359 | .80 | 20.15 |
| 24 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .80 | 19.45 |
| 25 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 355 | 2.00 | 58.50 |
| 26 | | | 81493 | MORENO, R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | .50 | 17.49 |
| 27 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 3.92 | 119.62 |
| 28 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | 1.18 | 34.36 |
| 29 | | | 86604 | GILL, JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 1.66 | 49.67 |
| 30 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .55 | 12.33 |
| 31 | | | 87217 | | | | | 363 | 1.00 | 26.32 |
| 32 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.00 | 70.73 |
| 33 | | | 89688 | | | | | 357 | 1.60 | 38.02 |
| 34 | | | 91825 | | | | | 359 | .80 | 19.90 |
| 35 | | | 92710 | | | | | 365 | 16.00 | 442.00 |
| 36 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 4.80 | 120.90 |
| 37 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .14 | 3.50 |
| 38 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 3.07 | 93.48 |
| 39 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .24 | 6.80 |
| 40 | | | 97794 | | | | | 363 | 1.00 | 24.66 |
| 41 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .10 | 2.75 |
| 42 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .60 | 15.89 |
| 43 | | | AUGUS | | | | | 361 | .03 | .66 |
| 44 | | | BOLAD | | | | | 361 | .58 | 10.13 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---|---------|-------|---------------------|---------|----------|-------------------------|-----|--------|-----------|
| 1 | 9312 C/I A/C CHILLER PGM | 908180 | LUTES | LUTES, IRIS L | D080 | 01QX2 | LRG COMM/INDUSTRL-ASST | 365 | 12.80 | 247.84 |
| 2 | | | MARTI | MARTIN, AIXA | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 365 | 6.40 | 91.68 |
| 3 | | | MCVAD | MCVADON, VIRGINIA A | D080 | 01QX2 | LRG COMM/INDUSTRL-ASST | 365 | 6.40 | 121.52 |
| 4 | | | | | | | | | | |
| 5 | | | | | | | | | | |
| 6 | *TOTAL ACCOUNT 908180 | | | | | | | | 393.05 | 11,229.07 |
| 7 | *TOTAL PRGNAME C/I A/C CHILLER PGM | | | | | | | | 393.05 | 11,229.07 |
| 8 | C/I BCI PROGRAM | 908190 | 13393 | STOFF, L B | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 72.00 | 2,160.00 |
| 9 | | | | | | | | | | |
| 10 | | | | | | | | | | |
| 11 | *TOTAL ACCOUNT 908190 | | | | | | | | 72.00 | 2,160.00 |
| 12 | *TOTAL PRGNAME C/I BCI PROGRAM | | | | | | | | 72.00 | 2,160.00 |
| 13 | C/I BUILDING ENVELOPE | 908300 | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | 48.00 | 1,855.80 |
| 14 | | | 32511 | | | | | 085 | 96.00 | 2,593.20 |
| 15 | | | | | | | | | | |
| 16 | | | | | | | | | | |
| 17 | *TOTAL ACCOUNT 908300 | | | | | | | | 144.00 | 4,449.00 |
| 18 | *TOTAL PRGNAME C/I BUILDING ENVELOPE | | | | | | | | 144.00 | 4,449.00 |
| 19 | C/I EFFICIENT MOTORS PGM | 908140 | 02187 | BISHOP, ROBERT V | A060 | 01YXA | END-USE RESEARCH COORD | 085 | 3.20 | 102.16 |
| 20 | | | 05222 | SHAPIRO, SUSAN W | A070 | 01YMB | MARKET PLANNING MGR | 085 | 3.20 | 109.87 |
| 21 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 70.90 |
| 22 | | | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | 33.60 | 1,299.07 |
| 23 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | 1.00 | 26.13 |
| 24 | | | 26796 | MORRISON, BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | 3.20 | 112.44 |
| 25 | | | 27668 | ANTON, G J | A040 | 01YAK | MKT RESCH PROG ANAL I | 085 | 3.20 | 89.80 |
| 26 | | | 39973 | MUCCIO, CRAIG V | A050 | 01YAM | SR MKT RESCH PROG ANAL | 085 | 3.20 | 79.72 |
| 27 | | | 55853 | GONZALEZ, MIRLA | A060 | 01YUA | SR PRODUCT EVAL ANALYST | 085 | .00 | 1.00 |
| 28 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 3.20 | 110.80 |
| 29 | | | 73662 | LOPEZ, RICHARD | A070 | 01UR3 | C/I SPECIALIST I | 085 | 3.20 | 109.80 |
| 30 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 1.60 | 40.30 |
| 31 | | | SCARR | SCARR, BARBARA O | 0060 | 01QE5 | ENERGY MGT CONSULTANT | 588 | .25 | 3.45 |
| 32 | | | | | | | | | | |
| 33 | | | | | | | | | | |
| 34 | *TOTAL ACCOUNT 908140 | | | | | | | | 60.85 | 2,155.44 |
| 35 | *TOTAL PRGNAME C/I EFFICIENT MOTORS PGM | | | | | | | | 60.85 | 2,155.44 |
| 36 | C/I EFFICIENT LIGHTING | 908170 | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 23.53 | 620.17 |
| 37 | | | 02187 | BISHOP, ROBERT V | A060 | 01YXA | END-USE RESEARCH COORD | 085 | 12.80 | 408.64 |
| 38 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 41.69 | 1,029.85 |
| 39 | | | 03873 | | | | | 363 | 17.06 | 468.84 |
| 40 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 21.26 | 568.71 |
| 41 | | | 04194 | | | | | 359 | 3.20 | 79.60 |
| 42 | | | 05111 | BAYNON, T J | T309 | 05475 | LINE SPECIALIST | 364 | .80 | 19.47 |
| 43 | | | 05222 | SHAPIRO, SUSAN W | A070 | 01YMB | MARKET PLANNING MGR | 085 | 12.80 | 439.53 |
| 44 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 31.25 | 820.28 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9512 C/I EFFICIENT LIGHTING | 908170 | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 10.00 | 240.13 |
| 2 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 14.74 | 423.64 |
| 3 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 8.89 | 293.26 |
| 4 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 4.40 | 131.66 |
| 5 | | | 08543 | WOODRUFF, W C | A050 | 01MK5 | SR CONTR CONSTR REP | 365 | 14.40 | 375.30 |
| 6 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 6.11 | 186.82 |
| 7 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.24 | 327.59 |
| 8 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 354 | 51.36 | 995.07 |
| 9 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 1.67 | 60.63 |
| 10 | | | 12003 | WIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.56 | 37.26 |
| 11 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 5.00 | 109.31 |
| 12 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 20.16 | 483.84 |
| 13 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 17.12 | 508.25 |
| 14 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .32 | 8.88 |
| 15 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.45 | 310.47 |
| 16 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 15.00 | 387.75 |
| 17 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 358 | 95.40 | 1,887.73 |
| 18 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 2.00 | 72.83 |
| 19 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 74.52 | 1,863.93 |
| 20 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 30.33 | 913.54 |
| 21 | | | 22148 | | | | | 356 | 14.40 | 338.94 |
| 22 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 4.12 | 101.21 |
| 23 | | | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | 6.40 | 247.39 |
| 24 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 3.40 | 113.48 |
| 25 | | | 25614 | FISCHER, SHARON G | D080 | 01QN1 | SR TECH - SYSTEM PLNG | 365 | 8.00 | 200.10 |
| 26 | | | 25954 | | | | | 360 | 24.00 | 585.00 |
| 27 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | 5.84 | 152.57 |
| 28 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 27.00 | 833.63 |
| 29 | | | 26796 | MORRISON, BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | 12.80 | 449.76 |
| 30 | | | 27668 | ANTON, G J | A040 | 01YAK | MKT RESCH PROG ANAL I | 085 | 12.80 | 359.14 |
| 31 | | | 28195 | | | | | 355 | 32.00 | 880.80 |
| 32 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 364 | .75 | 19.44 |
| 33 | | | 29619 | | | | | 359 | 8.00 | 208.00 |
| 34 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | .30 | 39.24 |
| 35 | | | 31026 | | | | | 365 | 6.00 | 155.55 |
| 36 | | | 33212 | | | | | 362 | 16.00 | 405.40 |
| 37 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .08 | 2.47 |
| 38 | | | 36766 | PEREZ, BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | 8.53 | 213.61 |
| 39 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 363 | 1.70 | 54.76 |
| 40 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 6.24 | 172.76 |
| 41 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 354 | .20 | 5.64 |
| 42 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .00 | .00 |
| 43 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 14.80 | 428.26 |
| 44 | | | 39973 | MUCCIO, CRAIG V | A050 | 01YAM | SR MKT RESCH PROG ANAL | 085 | 12.80 | 318.88 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
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| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | DESCRIPTION | LOC | PRHRS | PRAMI |
|------|-----------------------------|---------|-------|-----------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9512 C/I EFFICIENT LIGHTING | 908170 | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 30.00 | 850.13 |
| 2 | | | 41303 | RONIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMM SV | 360 | 9.60 | 457.68 |
| 3 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 134.43 |
| 4 | | | 42261 | ATCHISON, C E, JR | T460 | 05855 | SUBSTATN MAINT FORMN | 354 | 12.00 | 283.80 |
| 5 | | | 44964 | COULING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 9.35 | 242.52 |
| 6 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 7.80 | 252.04 |
| 7 | | | 47239 | LIPINSKI, THOMAS H | A040 | 01MH7 | DISTR SYS ANALYST I | 354 | 45.90 | 1,111.93 |
| 8 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 355 | 94.10 | 1,770.24 |
| 9 | | | 47319 | EASTERLING, J B, JR | A090 | 01MF3 | DIST AREA MANAGER II | 365 | .80 | 44.67 |
| 10 | | | 47679 | NEUBOLD, A L | A080 | 01PAH | EXTERNAL AFFAIRS MGR I | 354 | 4.00 | 180.55 |
| 11 | | | 47750 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 42.80 | 1,023.46 |
| 12 | | | 49110 | | | | | 363 | 50.20 | 1,128.06 |
| 13 | | | 49307 | | | | | 356 | 14.40 | 507.60 |
| 14 | | | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 160.00 | 3,738.00 |
| 15 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 19.53 | 536.51 |
| 16 | | | 52375 | MELIANS, S G | A060 | 01UB3 | SR MAJ ACCT MGR | 361 | 21.36 | 623.12 |
| 17 | | | 52901 | | | | | 362 | 16.00 | 433.00 |
| 18 | | | 53067 | RODRIGUEZ, M G | A060 | 01UB3 | SR MAJ ACCT MGR | 365 | .32 | 11.04 |
| 19 | | | 53181 | BRILL, EDWARD R | A060 | 01UK3 | C/I SPECIALIST II | 355 | .80 | 21.29 |
| 20 | | | 55653 | GONZALEZ, MIRLA | A060 | 01YUA | SR PRODUCT EVAL ANALYST | 085 | .00 | 3.99 |
| 21 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 362 | 6.40 | 164.72 |
| 22 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.60 | 44.86 |
| 23 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 356 | 45.52 | 1,037.36 |
| 24 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 12.00 | 443.20 |
| 25 | | | 59287 | CAMPBELL, W P | A070 | 01M06 | DIST ENG & OPERS PRIN E | 354 | 4.96 | 153.26 |
| 26 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.30 | 115.41 |
| 27 | | | 60843 | WELLS, JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | 16.00 | 452.40 |
| 28 | | | 61967 | RUSSELL, ALFRED G, JR | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 3.28 | 105.58 |
| 29 | | | 62918 | | | | | 360 | 24.00 | 799.50 |
| 30 | | | 63680 | | | | | 356 | 14.40 | 524.34 |
| 31 | | | 63737 | | | | | 362 | 16.00 | 503.20 |
| 32 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 20.00 | 633.00 |
| 33 | | | 66307 | COBB, DAVID G | A060 | 01UB3 | SR MAJ ACCT MGR | 356 | 6.32 | 302.96 |
| 34 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 7.28 | 240.38 |
| 35 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 29.00 | 763.97 |
| 36 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 12.00 | 303.00 |
| 37 | | | 69039 | UHLIG, DAVID P | A070 | 01M05 | DIST SUPV I | 361 | 6.76 | 213.37 |
| 38 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 8.42 | 233.98 |
| 39 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 5.28 | 123.65 |
| 40 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 355 | .80 | 21.49 |
| 41 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 12.80 | 388.64 |
| 42 | | | 72289 | LYERLY JENNETTE, SUSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.40 | 56.99 |
| 43 | | | 72403 | GANS, O E | A060 | 01YPB | PRODUCT MANAGER | 085 | 121.00 | 3,306.32 |
| 44 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 4.80 | 121.74 |
| 45 | | | | | | | | | | |
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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-----------------------------|---------|-------|-----------------------|---------|----------|-------------------------|-----|-------|----------|
| 9512 C/I EFFICIENT LIGHTING | 908170 | 72563 | | | | | 363 | 17.06 | 418.68 |
| 2 | | 73080 | HOLLINER, LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | 34.88 | 740.76 |
| 3 | | 73662 | LOPEZ, RICHARD | A070 | 01UR3 | C/I SPECIALIST I | 085 | 12.80 | 439.14 |
| 4 | | 73728 | | | | | 356 | 14.40 | 324.00 |
| 5 | | 74274 | | | | | 354 | 67.20 | 1,512.00 |
| 6 | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 20.32 | 488.69 |
| 7 | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 83.08 | 2,005.05 |
| 8 | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 26.50 | 654.22 |
| 9 | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 16.48 | 393.47 |
| 10 | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .88 | 20.61 |
| 11 | | 78948 | | | | | 359 | 3.20 | 80.60 |
| 12 | | 80657 | MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 3.20 | 77.80 |
| 13 | | 81478 | DANTELEWSKI, W E., JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 355 | 5.40 | 175.17 |
| 14 | | 81493 | MORENO, R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | 8.53 | 301.01 |
| 15 | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 4.09 | 211.81 |
| 16 | | 81958 | | | | | 359 | 80.00 | 2,020.00 |
| 17 | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 41.00 | 968.63 |
| 18 | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 15.15 | 462.47 |
| 19 | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 363 | 18.00 | 642.83 |
| 20 | | 84761 | GERWE, K F., JR | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 6.50 | 203.38 |
| 21 | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 7.90 | 206.98 |
| 22 | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | 13.50 | 397.52 |
| 23 | | 86604 | GILL, JAMES D | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 1.72 | 57.85 |
| 24 | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 25.30 | 567.36 |
| 25 | | 87217 | | | | | 363 | 17.06 | 456.24 |
| 26 | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 15.00 | 375.57 |
| 27 | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.60 | 339.49 |
| 28 | | 89688 | | | | | 357 | 9.60 | 228.12 |
| 29 | | 90645 | PRIETO, ROSA HOYO | A050 | 01A23 | FIELD REP SUPV II | 364 | .80 | 18.75 |
| 30 | | 91825 | | | | | 359 | 3.20 | 79.60 |
| 31 | | 92352 | SCOTT, GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | 15.00 | 413.63 |
| 32 | | 92710 | | | | | 365 | 16.00 | 442.00 |
| 33 | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 6.40 | 161.20 |
| 34 | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .98 | 24.46 |
| 35 | | 96371 | BOSTIC, KEDRIC A., JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 18.46 | 562.88 |
| 36 | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .80 | 22.66 |
| 37 | | 97794 | | | | | 363 | 17.06 | 424.46 |
| 38 | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 33.70 | 935.39 |
| 39 | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 10.00 | 264.75 |
| 40 | | | AGNEW AGNEW, P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 10.00 | 177.12 |
| 41 | | | ALVAR | | | | 364 | 10.00 | 204.38 |
| 42 | | | ANDRE | | | | 363 | 4.88 | 102.16 |
| 43 | | | AUGUS | | | | 361 | 24.34 | 553.80 |
| 44 | | | AUGUSTO, E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 14.75 | 335.55 |
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FLORIDA POWER AND LIGHT COMPANY
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| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------------|---------|--------|---------------------|---------|----------|-------------------------|-----|--------|----------|
| 19512 | C/I EFFICIENT LIGHTING | 908170 | BASKI | | | | | 582 | .50 | 6.57 |
| 2 | | | BASTO | BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 22.12 | 351.74 |
| 3 | | | BEE, A | BEE, A M | D060 | 01QE5 | ENERGY MGT CONSULTANT | 730 | .25 | 4.64 |
| 4 | | | BER, A | | | | | 359 | 13.04 | 244.01 |
| 5 | | | | BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 5.60 | 122.80 |
| 6 | | | BOLAD | | | | | 361 | 6.87 | 118.86 |
| 7 | | | BRANT | BRANTLEY, LISA A | D030 | 01X1C | SENIOR OFFICE CLERK | 595 | 1.50 | 15.32 |
| 8 | | | CALHO | | | | | 582 | .25 | 3.11 |
| 9 | | | CHAPN | | | | | 354 | 56.00 | 1,105.30 |
| 10 | | | CRABT | | | | | 355 | 28.66 | 484.00 |
| 11 | | | DEDIE | | | | | 730 | .25 | 3.05 |
| 12 | | | DILEL | DILELLA, GELSYS G | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 362 | 120.00 | 1,906.51 |
| 13 | | | DONAH | | | | | 740 | 38.00 | 779.00 |
| 14 | | | | DONAH, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 740 | 14.50 | 297.25 |
| 15 | | | EARLE | EARLE, BONNIE N | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 360 | 5.13 | 102.07 |
| 16 | | | ECHEG | ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 362 | 4.20 | 87.95 |
| 17 | | | FORD, | FORD, NANCY E | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 4.25 | 61.91 |
| 18 | | | FRICK | | | | | 361 | 23.00 | 416.88 |
| 19 | | | GANNO | | | | | 358 | 26.55 | 509.10 |
| 20 | | | GRAFF | | | | | 730 | 14.25 | 271.46 |
| 21 | | | HARRI | HARRIS, ANNE L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 5.41 |
| 22 | | | | HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 24.25 | 521.60 |
| 23 | | | HARTL | HARTLEY, PATTIE B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .50 | 10.16 |
| 24 | | | HUMPH | | | | | 364 | 4.80 | 100.50 |
| 25 | | | JONES | | | | | 740 | 1.75 | 33.38 |
| 26 | | | | JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 355 | 25.80 | 549.54 |
| 27 | | | KEENE | KEENE, J K | D060 | 01QE5 | ENERGY MGT CONSULTANT | 595 | .25 | 4.02 |
| 28 | | | KINAR | KINARD, MICHAEL A | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 22.00 | 389.13 |
| 29 | | | LACHA | | | | | 864 | 10.25 | 214.61 |
| 30 | | | LANGF | | | | | 740 | 2.75 | 38.67 |
| 31 | | | LEIKA | | | | | 740 | 4.00 | 91.00 |
| 32 | | | LUTES | LUTES, IRIS L | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 365 | 1.60 | 30.98 |
| 33 | | | MARTI | MARTIN, AIXA | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 365 | .80 | 11.46 |
| 34 | | | MATUL | MATULAY, PATRICIA D | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 586 | .50 | 8.36 |
| 35 | | | HAZEL | | | | | 363 | 50.00 | 969.38 |
| 36 | | | MCNEA | MCNEAL, M J | D070 | 01QCC | FIELD REP I - C/I | 360 | 42.00 | 878.33 |
| 37 | | | MCNUT | MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 50.00 | 893.75 |
| 38 | | | MCVAD | MCVADON, VIRGINIA A | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 365 | .80 | 15.19 |
| 39 | | | NEWBY | | | | | 364 | 32.00 | 620.00 |
| 40 | | | PEREZ | | | | | 363 | 42.44 | 888.58 |
| 41 | | | RATIS | | | | | 730 | 1.00 | 15.55 |
| 42 | | | RUSSE | | | | | 355 | 8.00 | 116.00 |
| 43 | | | SCARR | SCARR, BARBARA O | D060 | 01QE5 | ENERGY MGT CONSULTANT | 588 | 3.75 | 51.80 |
| 44 | | | SCHAA | SCHAAF, KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 584 | .00 | .00 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|---------------------------------------|---------|-------|---------------------------|---------|----------|-------------------------|-----|---------|-----------|
| 9512 C/I EFFICIENT LIGHTING | 908170 | | SCRAF | | | | 582 | .25 | 3.44 |
| | | | SEUPA | | | | 864 | 1.50 | 18.73 |
| | | | SHOOS SHOOSMITH, PAMELA J | 0060 | 010CB | FIELD REP II - C/I | 354 | 10.25 | 170.24 |
| | | | SNEAD SNEAD, SUZANNE A | 0040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 2.50 | 29.19 |
| | | | URBAN | | | | 730 | 1.25 | 19.61 |
| | | | WILSO | | | | 358 | 46.00 | 1,046.50 |
| | | | WILSON, C J | 0070 | 01QE4 | ENERGY MGT SPEC | 588 | 26.00 | 537.55 |
| | | | WINFR WINFREY, ROY L | 0070 | 01QE4 | ENERGY MGT SPEC | 595 | .75 | 15.10 |
| | | | WOOTE WOOTE, G C, III | 0070 | 01QCC | FIELD REP I - C/I | 362 | 6.00 | 125.63 |
| | | | WRIGHT | | | | 740 | 2.50 | 31.35 |
| | | | WRIGHT, DIANNE C | 0040 | 01X1E | ADMINISTRATIVE SPEC | 740 | 2.00 | 25.08 |
| | | | WYNN, | | | | 359 | 19.00 | 431.77 |
| | | | WYNN, MARK P | 0080 | 01QCD | SR FIELD REP - C/I | 360 | 3.08 | 69.98 |
| *TOTAL ACCOONT 908170 | | | | | | | | 3316.59 | 80,157.33 |
| *TOTAL PRGNAME C/I EFFICIENT LIGHTING | | | | | | | | 3316.59 | 80,157.33 |
| C/I HIGH EFFIC DX A/C | 908150 | 00043 | | | | | 365 | 12.80 | 338.24 |
| | | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 365 | 12.80 | 424.64 |
| | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 4.48 | 118.05 |
| | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .57 | 14.17 |
| | | 03873 | | | | | 363 | 2.96 | 81.28 |
| | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .21 | 5.62 |
| | | 04194 | | | | | 359 | .80 | 19.90 |
| | | 04968 | RIFLE, W J | A060 | 01YVB | PROGRAM MGR-RES SUPPT | 078 | 4.80 | 160.92 |
| | | 05111 | BAYNON, T J | T309 | 05475 | LINE SPECIALIST | 364 | 6.40 | 156.00 |
| | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 7.80 | 204.79 |
| | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 9.00 | 216.11 |
| | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .79 | 23.22 |
| | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | .42 | 13.86 |
| | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 9.40 | 281.30 |
| | | 08543 | WOODRUFF, W C | A050 | 01MK5 | SR CONTR CONSTR REP | 365 | 14.40 | 375.30 |
| | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 4.06 | 123.80 |
| | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 8.64 | 306.28 |
| | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 354 | 53.44 | 1,035.41 |
| | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 4.37 | 159.13 |
| | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.80 | 186.28 |
| | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 5.00 | 109.32 |
| | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 364 | .72 | 17.28 |
| | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .28 | 8.32 |
| | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .08 | 2.22 |
| | | 16699 | DANTEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.58 | 64.34 |
| | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 6.40 | 165.44 |
| | | 18138 | DEAVER, C W | A080 | 01YHB | SUPERVISOR NEW PROGRAMS | 078 | 4.80 | 159.06 |

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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------|---------|-------|--------------------|---------|----------|-------------------------|-----|-------|----------|
| 9512 | C/I HIGH EFFIC DX A/C | 908150 | 19200 | SOODERS,G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 358 | 62.60 | 1,238.70 |
| 2 | | | 21102 | WISHARD,W H | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 1.00 | 36.41 |
| 3 | | | 22004 | WELLEN,R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .17 | 4.25 |
| 4 | | | 22094 | GROUT,E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .12 | 3.49 |
| 5 | | | 22148 | | | | | 356 | 3.20 | 75.32 |
| 6 | | | 23882 | TRAMONTANO,DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .16 | 3.93 |
| 7 | | | 24055 | NIX,JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 365 | 6.40 | 175.68 |
| 8 | | | 25391 | BALOGH,F W | A050 | 01UB3 | MAJ ACCT MGR I | 355 | .20 | 6.67 |
| 9 | | | 25614 | FISCHER,SHARON G | D080 | 01QN1 | SR TECH - SYSTEM PLNG | 365 | 8.00 | 200.10 |
| 10 | | | 25954 | | | | | 360 | 9.60 | 234.00 |
| 11 | | | 25987 | GUTIERREZ,J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | 3.12 | 81.51 |
| 12 | | | 28154 | HUGUES,E G | A110 | 01YP3 | MGR RESID & GEN BUS MKT | 078 | 4.80 | 254.10 |
| 13 | | | 28195 | | | | | 355 | 16.00 | 440.40 |
| 14 | | | 28846 | KUNZ,THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 365 | 12.80 | 350.08 |
| 15 | | | 29250 | NOBLE,R E,,JR | A070 | 01YCC | SR PROG MGR | 085 | 19.20 | 557.04 |
| 16 | | | 29561 | COOKE,C B | A050 | 01UB3 | MAJ ACCT MGR I | 364 | .15 | 3.89 |
| 17 | | | 29619 | | | | | 359 | 24.00 | 624.00 |
| 18 | | | 30751 | BESLEY,W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | .12 | 15.70 |
| 19 | | | 34775 | MUNIZ,V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .40 | 12.34 |
| 20 | | | 36766 | PEREZ,BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | 1.48 | 37.04 |
| 21 | | | 36927 | FERRER,RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 363 | .30 | 9.49 |
| 22 | | | 38566 | BLOCH,P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .32 | 8.87 |
| 23 | | | 39143 | PONITZ,KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 20.08 | 565.75 |
| 24 | | | 39931 | THOMSON,MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 354 | .84 | 24.31 |
| 25 | | | 40790 | DIAZ,OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .00 | .00 |
| 26 | | | 41303 | ROMIG,STEPHEN E | A100 | 01UB2 | AREA MGR COMM SVS | 360 | 3.20 | 152.56 |
| 27 | | | 41441 | ADGER,E A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .40 | 13.15 |
| 28 | | | 43261 | ATCHISON,C E,,JR | T460 | 05855 | SUBSTATN MAINT FORMN - | 354 | 5.60 | 132.44 |
| 29 | | | 43389 | | | | | 078 | 4.80 | 488.95 |
| 30 | | | 44964 | COWLING,J H | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .30 | 7.79 |
| 31 | | | 45153 | BARBER,RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 1.70 | 54.93 |
| 32 | | | 47239 | LIPINSKI,THOMAS H | A040 | 01MH7 | DISTR SYS ANALYST I | 354 | 11.42 | 276.65 |
| 33 | | | 47272 | SCHMITT,KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 355 | 1.00 | 18.81 |
| 34 | | | 47319 | EASTERLING,J B,,JR | A090 | 01MF3 | DIST AREA MANAGER II | 365 | 4.00 | 223.35 |
| 35 | | | 47679 | NEWBOLD,A L | A080 | 01PAH | EXTERNAL AFFAIRS MGR I | 354 | 2.40 | 108.33 |
| 36 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 31.00 | 741.29 |
| 37 | | | 49110 | | | | | 363 | 8.68 | 195.26 |
| 38 | | | 49307 | | | | | 356 | 3.20 | 112.80 |
| 39 | | | 51010 | MAESTRI,HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 1.48 | 40.64 |
| 40 | | | 52375 | MELIANS,S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .46 | 15.59 |
| 41 | | | 52883 | GARCIA,ANA M | A100 | 01YM3 | MGR MKTG SUPPORT | 078 | 4.80 | 167.37 |
| 42 | | | 53067 | RODRIGUEZ,H G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.60 | 55.19 |
| 43 | | | 58603 | CANCIO,EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 224.31 |
| 44 | | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 356 | 5.56 | 129.40 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
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| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9512 C/I HIGH EFFIC DX A/C | 908150 | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIM E | 354 | .48 | 14.84 |
| 2 | | | 59717 | KELLY, WINTON E,, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .11 | 6.40 |
| 3 | | | 61967 | RUSSILLO, ALFRED G,, J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .32 | 10.30 |
| 4 | | | 62918 | | | | | 360 | 9.60 | 319.80 |
| 5 | | | 63680 | | | | | 356 | 3.20 | 116.52 |
| 6 | | | 63793 | AVELLO, FRANCISCO A | A070 | 01YMB | MARKET PLANNING MGR | 078 | 4.80 | 180.78 |
| 7 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.80 | 152.40 |
| 8 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 1.96 | 71.37 |
| 9 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 2.08 | 68.74 |
| 10 | | | 66549 | | | | | 365 | 12.80 | 316.96 |
| 11 | | | 67354 | RUTHIG, THOMAS F | A060 | 01YNC | PRIN MKT PLNG SUPP ANAL | 078 | 4.80 | 169.56 |
| 12 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.00 | 26.41 |
| 13 | | | 69039 | UHLIG, DAVID F | A070 | 01M05 | DIST SUPV I | 361 | 2.32 | 73.31 |
| 14 | | | 69749 | LEHR, J C,, JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .06 | 1.67 |
| 15 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 8.48 | 201.94 |
| 16 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 365 | 6.40 | 171.92 |
| 17 | | | 72289 | LYERLY-JENNETTE, SUSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .96 | 22.81 |
| 18 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 1.60 | 40.60 |
| 19 | | | 72563 | | | | | 363 | 2.96 | 72.60 |
| 20 | | | 73080 | MOLLINER, LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | 2.64 | 56.08 |
| 21 | | | 73728 | | | | | 356 | 3.20 | 72.00 |
| 22 | | | 74274 | | | | | 354 | 68.80 | 1,548.00 |
| 23 | | | 74524 | TAYLOR, CLIFFORD,, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .22 | 5.28 |
| 24 | | | 74559 | DEL CUETO, R A | A060 | 01YJA | SR PRODUCT EVAL ANALYST | 078 | 4.80 | 159.30 |
| 25 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 55.87 | 1,347.86 |
| 26 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 8.60 | 212.32 |
| 27 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .12 | 2.86 |
| 28 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.40 | 103.04 |
| 29 | | | 78948 | | | | | 359 | .80 | 20.15 |
| 30 | | | 80657 | MOOLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .80 | 19.45 |
| 31 | | | 81478 | DANIELEWSKI, W E,, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 355 | 1.36 | 48.19 |
| 32 | | | 81493 | MORENO, R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | 1.48 | 52.19 |
| 33 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | .13 | 6.74 |
| 34 | | | 81986 | SUGGS, CLAUDE ROBERT | A070 | 01YMB | MARKET PLANNING MGR | 078 | 4.80 | 159.96 |
| 35 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 37.00 | 874.13 |
| 36 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 6.80 | 207.58 |
| 37 | | | 84761 | GERWE, K F,, JR | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .11 | 3.44 |
| 38 | | | 85405 | LIMA, ANGELA A | A050 | 01YPB | SR MKT PLNG ANLYST | 078 | 4.80 | 133.32 |
| 39 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | 4.64 | 136.60 |
| 40 | | | 86604 | GILL, JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 1.64 | 46.94 |
| 41 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 12.55 | 281.44 |
| 42 | | | 87217 | | | | | 363 | 2.96 | 79.10 |
| 43 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.44 | 157.01 |
| 44 | | | 89688 | | | | | 357 | 1.60 | 38.02 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAHT |
|------|----------------------------|---------|-------|----------------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9512 C/I HIGH EFFIC DX A/C | 908150 | 90645 | PRIETO, ROSA HOYO | A050 | 01A23 | FIELD REP SUPV II | 364 | 6.40 | 150.00 |
| 2 | | | 91825 | | | | | 359 | .80 | 19.90 |
| 3 | | | 92710 | | | | | 365 | 16.00 | 442.00 |
| 4 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 4.00 | 100.75 |
| 5 | | | 94849 | FLETCHER, S W | A060 | 01YXA | END-USE RESEARCH COORD | 078 | 4.80 | 136.60 |
| 6 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 3.14 | 78.39 |
| 7 | | | 96371 | BOSTIC, KEDRIC A,, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | .07 | 1.98 |
| 8 | | | 97794 | | | | | 363 | 2.96 | 73.60 |
| 9 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .30 | 8.21 |
| 10 | | | | AGER, AGER, BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 11 | | | | AGNEW AGNEW, P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 2.25 | 39.85 |
| 12 | | | | AGUIA AGUIAR, HORTENCIA E | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | .25 | 3.53 |
| 13 | | | | ALVAR | | | | 364 | 8.00 | 163.50 |
| 14 | | | | AUGUS | | | | 361 | .12 | 2.64 |
| 15 | | | | BASTO | | | | 360 | 34.00 | 482.80 |
| 16 | | | | BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 13.00 | 193.86 |
| 17 | | | | BER, A | | | | 359 | 7.04 | 131.74 |
| 18 | | | | BOLAD | | | | 361 | 2.32 | 40.22 |
| 19 | | | | BOONE | | | | 854 | 8.00 | 178.20 |
| 20 | | | | BOONE, W H | D070 | 01QE4 | ENERGY MGT SPEC | 864 | 6.00 | 133.65 |
| 21 | | | | BRANT BRANTLEY, LISA A | D030 | 01X1C | SENIOR OFFICE CLERK | 595 | 1.00 | 10.22 |
| 22 | | | | CASAN | | | | 810 | .00 | .00 |
| 23 | | | | CHANG | | | | 810 | .00 | .00 |
| 24 | | | | CHAPN | | | | 354 | 48.00 | 947.40 |
| 25 | | | | CLAUD | | | | 810 | .00 | .00 |
| 26 | | | | CONNO | | | | 584 | .00 | .00 |
| 27 | | | | CRABT | | | | 355 | 27.50 | 464.41 |
| 28 | | | | CROW, CROW, B R | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 29 | | | | DONAH | | | | 740 | 48.50 | 994.25 |
| 30 | | | | DONAH, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 17.24 | 355.88 |
| 31 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 362 | 2.20 | 46.05 |
| 32 | | | | ESCOB | | | | 810 | .00 | .00 |
| 33 | | | | FORD, FORD, NANCY E | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 2.75 | 40.12 |
| 34 | | | | FRICK | | | | 361 | 6.00 | 108.75 |
| 35 | | | | GANNO | | | | 358 | 16.55 | 317.35 |
| 36 | | | | GRAFF GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 37 | | | | GRECO GRECO, T A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 70.00 | 1,248.63 |
| 38 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 12.75 | 272.12 |
| 39 | | | | HARTL HARTLEY, PATTIE B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 5.08 |
| 40 | | | | HUMPH | | | | 364 | 16.00 | 335.00 |
| 41 | | | | INGER INGERSOLL, WILLIAM J | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -.01 |
| 42 | | | | JONES JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 355 | 10.60 | 225.78 |
| 43 | | | | KINAR KINARD, MICHAEL A | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 6.00 | 106.13 |
| 44 | | | | KRAUS | | | | 584 | .00 | .00 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpssc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------------|---------|-----------------------------|--------------------|---------|------------------------|-------------------------|---------|-------|-----------|
| 1 | 9512 C/I HIGH EFFIC DX A/C | 908150 | LACHA | LACHANCE, J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 2 | | | LANGF | | | | | 740 | 4.00 | 56.25 |
| 3 | | | LANGFORD, ELIZABETH A | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 1.50 | | 21.09 |
| 4 | | | LETKA | | | | 810 | 11.75 | | 267.31 |
| 5 | | | LUTES LUTES, IRIS L | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 365 | 8.00 | | 154.91 |
| 6 | | | MARTI MARTIN, AIXA | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 365 | 4.00 | | 57.30 |
| 7 | | | MATUL MATULAY, PATRICIA D | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 586 | .25 | | 4.18 |
| 8 | | | MCNEA MCNEAL, H J | D070 | 01QCC | FIELD REP I - C/I | 360 | 4.00 | | 83.65 |
| 9 | | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 32.00 | | 572.00 |
| 10 | | | MCVAD MCVADON, VIRGINIA A | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 365 | 4.00 | | 75.95 |
| 11 | | | NELSO NELSON, KELLY J | D040 | 01X1E | ADMINISTRATIVE SPEC | 137 | 16.00 | | 207.20 |
| 12 | | | NEWBY | | | | 364 | 16.00 | | 310.00 |
| 13 | | | PADGE | | | | 137 | 7.50 | | 90.84 |
| 14 | | | POWEL POWELL, JOSEPH E, JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 3.00 | | 46.09 |
| 15 | | | RATIS RATISHER, CAROLYN A | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 1.25 | | 19.44 |
| 16 | | | RITCH RITCHARDSON, H P | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | | .00 |
| 17 | | | ROONE ROONEY, JACQUELINE | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | | .00 |
| 18 | | | SCARR SCARR, BARBARA O | D060 | 01QE5 | ENERGY MGT CONSULTANT | 588 | 1.75 | | 24.17 |
| 19 | | | SETTL SETTLEMYRE, G W J | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 5.00 | | 102.75 |
| 20 | | | SHOOS SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 354 | 8.75 | | 145.45 |
| 21 | | | SMITH SMITH, SHERYL A | D040 | 01X1E | ADMINISTRATIVE SPEC | 137 | 8.00 | | 111.00 |
| 22 | | | SNEAD SNEAD, SUZANNE A | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 1.25 | | 14.60 |
| 23 | | | THROW THROWER, ADRIENNE R | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | .75 | | 7.48 |
| 24 | | | URBAN | | | | 854 | 1.50 | | 23.18 |
| 25 | | | VICK, | | | | 810 | .00 | | .00 |
| 26 | | | VILLA | | | | 810 | .00 | | .00 |
| 27 | | | WILSO | | | | 358 | 9.00 | | 204.75 |
| 28 | | | WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 13.25 | | 273.95 |
| 29 | | | WINFR WINFREY, ROY L | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 5.00 | | 100.69 |
| 30 | | | WRIGH | | | | 740 | 4.00 | | 50.15 |
| 31 | | | WRIGHT, DIANNE C | D040 | 01X1E | ADMINISTRATIVE SPEC | 740 | 3.00 | | 37.61 |
| 32 | | | YOUNG YOUNGBLOOD, JAMES F,, | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 2.00 | | 45.50 |
| 33 | | | | | | | | | | |
| 34 | TOTAL ACCOUNT 908150 | | | | | | | 1365.04 | | 31,668.16 |
| 35 | TOTAL PRGNAME C/I HIGH EFFIC DX A/C | | | | | | | 1365.04 | | 31,668.16 |
| 36 | | | | | | | | | | |
| 37 | C/I LOAD CONTROL | 908550 | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 12.00 | 316.20 |
| 38 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 15.77 | 389.73 |
| 39 | | | 03875 | | | | 363 | 8.00 | | 219.70 |
| 40 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 17.84 | 477.20 |
| 41 | | | 04194 | | | | 359 | .80 | | 19.90 |
| 42 | | | 05111 | BAYNOW, T J | T309 | 05475 | LINE SPECIALIST | 364 | 2.40 | 58.51 |
| 43 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 2.38 | 62.36 |
| 44 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 23.16 | 661.59 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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000093

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAHT |
|------|-----------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9512 C/I LOAD CONTROL | 908550 | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | .21 | 6.93 |
| 2 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 18.40 | 550.62 |
| 3 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 6.15 | 187.73 |
| 4 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 4.64 | 164.48 |
| 5 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 2.19 | 79.57 |
| 6 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 364 | .24 | 5.76 |
| 7 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 7.28 | 216.14 |
| 8 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .08 | 2.22 |
| 9 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.72 | 167.58 |
| 10 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 15.00 | 387.75 |
| 11 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 14.00 | 509.77 |
| 12 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .68 | 17.03 |
| 13 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .15 | 4.61 |
| 14 | | | 22148 | | | | | 356 | 1.60 | 37.66 |
| 15 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 6.32 | 155.25 |
| 16 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 14.44 | 481.93 |
| 17 | | | 25752 | PLASENCIA, ERNESTO | A060 | 01YEC | PROGRAM MGR-C/I | 013 | 160.00 | 5,118.00 |
| 18 | | | 25954 | | | | | 360 | 6.40 | 156.00 |
| 19 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | .24 | 6.27 |
| 20 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 3.00 | 92.61 |
| 21 | | | 26539 | EVELYN, H R | A060 | 01T5B | SR SPEC - PWR SUPPLY | 955 | 20.00 | 706.50 |
| 22 | | | 28195 | | | | | 355 | 8.00 | 220.20 |
| 23 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 5.33 | 138.11 |
| 24 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | .08 | 10.46 |
| 25 | | | 33212 | | | | | 362 | 3.20 | 81.08 |
| 26 | | | 36766 | PEREZ, BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | 4.00 | 100.10 |
| 27 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 363 | .80 | 25.66 |
| 28 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 2.64 | 73.11 |
| 29 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 354 | .28 | 7.89 |
| 30 | | | 39656 | BLOWDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .00 | .00 |
| 31 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 45.80 | 1,325.33 |
| 32 | | | 40352 | WHALIN, MICHAEL J | A070 | 01YCC | SR PROG MGR | 013 | 80.00 | 3,038.00 |
| 33 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 20.00 | 566.75 |
| 34 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMM SVCS | 360 | 4.80 | 228.84 |
| 35 | | | 43261 | ATCHISON, C E., JR | T460 | 05855 | SUBSTATN MAINT FORMN - | 354 | 12.00 | 283.80 |
| 36 | | | 44726 | | | | | 013 | 120.00 | 2,370.00 |
| 37 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 8.15 | 211.40 |
| 38 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .70 | 22.62 |
| 39 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 354 | .90 | 21.77 |
| 40 | | | 47679 | NEWBOLD, A L | A080 | 01PAH | EXTERNAL AFFAIRS MGR I | 354 | 5.60 | 252.77 |
| 41 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | .56 | 13.40 |
| 42 | | | 49110 | | | | | 363 | 23.56 | 529.34 |
| 43 | | | 49307 | | | | | 356 | 1.60 | 56.40 |
| 44 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 4.00 | 109.85 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
| 47 | | | | | | | | | | |
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000094

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|--------|
| 19512 | C/I LOAD CONTROL | 908550 | 52375 | MELIANS,S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .62 | 20.59 |
| 2 | | | 52901 | | | | | 362 | 3.20 | 88.60 |
| 3 | | | 53181 | BRILL,EDWARD R | A060 | 01UK3 | C/I SPECIALIST II | 355 | 7.20 | 191.61 |
| 4 | | | 55742 | COHEN,A D | T125 | 05937 | GROUNDMAN - SU | 362 | .48 | 12.58 |
| 5 | | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 356 | .28 | 6.73 |
| 6 | | | 59287 | CAMPBELL,W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 354 | 20.28 | 626.68 |
| 7 | | | 59717 | KELLY,WINTON E,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .17 | 9.60 |
| 8 | | | 60843 | WELLS,JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | 3.20 | 90.48 |
| 9 | | | 61967 | RUSSILLO,ALFRED G,,J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 4.32 | 139.05 |
| 10 | | | 62918 | | | | | 360 | 6.40 | 213.20 |
| 11 | | | 63680 | | | | | 356 | 1.60 | 58.26 |
| 12 | | | 63737 | | | | | 362 | 3.20 | 100.64 |
| 13 | | | 65643 | VAYDA,G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 8.20 | 260.33 |
| 14 | | | 66307 | COBB,DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | .48 | 17.48 |
| 15 | | | 66330 | CRANE,J L | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 6.08 | 200.94 |
| 16 | | | 67709 | QUINN,J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 6.00 | 158.48 |
| 17 | | | 68422 | REILMAN,LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 101.00 |
| 18 | | | 69039 | UHLIG,DAVID F | A070 | 01M05 | DIST SUPV I | 361 | 3.06 | 96.82 |
| 19 | | | 69749 | LEHR,J C,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 3.12 | 86.70 |
| 20 | | | 71238 | ARTZE,HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 3.68 | 87.64 |
| 21 | | | 71743 | RISLEY,R B | A060 | 01UK3 | C/I SPECIALIST II | 355 | 7.20 | 193.41 |
| 22 | | | 71838 | GONZALEZ,N A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 7.56 | 229.54 |
| 23 | | | 72289 | LYERLY-JENNETTE,SUSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .64 | 15.20 |
| 24 | | | 72436 | GARDNER,R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 2.40 | 60.91 |
| 25 | | | 72563 | | | | | 363 | 8.00 | 196.20 |
| 26 | | | 73080 | MOLLINER,LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | .32 | 6.79 |
| 27 | | | 73728 | | | | | 356 | 1.60 | 36.00 |
| 28 | | | 74524 | TAYLOR,CLIFFORD,,III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.88 | 69.29 |
| 29 | | | 76875 | LAMELAS,JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | .56 | 13.39 |
| 30 | | | 77342 | WRIGHT,JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 4.40 | 108.62 |
| 31 | | | 77425 | KHOURY,MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .12 | 2.86 |
| 32 | | | 78948 | | | | | 359 | .80 | 20.15 |
| 33 | | | 80657 | MOOLIN,JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 8.80 | 213.95 |
| 34 | | | 81478 | DAMIELEWSKI,W E,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 355 | 6.72 | 213.39 |
| 35 | | | 81493 | MORENO,R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | 4.00 | 141.05 |
| 36 | | | 81870 | WHITAKER,D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | .07 | 3.37 |
| 37 | | | 82210 | GAGER,HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .00 | -.01 |
| 38 | | | 82298 | NEWBERRY,BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 6.30 | 192.30 |
| 39 | | | 83603 | CALLEJA,R A | A060 | 01UK3 | C/I SPECIALIST II | 363 | 3.00 | 107.14 |
| 40 | | | 84761 | GERWE,K F,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .06 | 1.71 |
| 41 | | | 85235 | HALL,TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 2.70 | 70.74 |
| 42 | | | 85874 | MURPHY,JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | 6.12 | 180.40 |
| 43 | | | 86604 | GILL,JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | .06 | 8.19 |
| 44 | | | 86866 | TRENDEL,R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 3.20 | 71.76 |
| 5 | | | | | | | | | | |
| 6 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--------------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|---------|-----------|
| 1 | 9512 C/I LOAD CONTROL | 908550 | 87217 | | | | | 363 | 8.00 | 213.80 |
| 2 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 11.00 | 275.41 |
| 3 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.96 | 175.40 |
| 4 | | | 89688 | | | | | 357 | 6.40 | 152.08 |
| 5 | | | 90645 | PRIETO, ROSA HOYO | A050 | 01A23 | FIELD REP SUPV II | 364 | 2.40 | 56.25 |
| 6 | | | 91825 | | | | | 359 | .80 | 19.90 |
| 7 | | | 92352 | SCOTT, GERALD R | DD40 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | 10.00 | 275.75 |
| 8 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 361 | 8.00 | 201.50 |
| 9 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 4.28 | 106.84 |
| 10 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 4.13 | 125.97 |
| 11 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 4.16 | 117.84 |
| 12 | | | 97794 | | | | | 363 | 8.00 | 198.90 |
| 13 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .80 | 22.20 |
| 14 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 8.40 | 222.39 |
| 15 | | | AUGUS | | | | | 361 | .15 | 3.49 |
| 16 | | | AVERS | AVERSA, D A | T310 | 05533 | METERMAN A SU | 558 | 3.00 | 63.27 |
| 17 | | | BOLAD | | | | | 361 | 3.06 | 53.12 |
| 18 | | | CRESP | CRESPO, ELIZABETH H | D050 | 01QC4 | TECH-III-POWER DELIVERY | 955 | 36.00 | 499.50 |
| 19 | | | DEHOM | DEHOMBRE, AMELIA M | D060 | 01Q22 | C/I LD MGT FLD TECH | 013 | 91.00 | 1,556.06 |
| 20 | | | HAMBY | HAMBY, D C | T310 | 05533 | METERMAN A SU | 192 | 6.00 | 126.54 |
| 21 | | | LATMO | LATMORE, R J | T310 | 05533 | METERMAN A SU | 192 | 3.00 | 63.27 |
| 22 | | | LAVOR | LAVORGNA, R J | T310 | 05533 | METERMAN A SU | 792 | 6.00 | 126.54 |
| 23 | | | MARTE | MARTELL, JOHN T, JR | T310 | 05533 | METERMAN A SU | 192 | 9.00 | 189.81 |
| 24 | | | MAUE | MAUE, G E | T310 | 05533 | METERMAN A SU | 558 | 9.00 | 200.36 |
| 25 | | | NEWBY | | | | | 364 | 8.00 | 155.00 |
| 26 | | | OVERB | OVERBY, S N | T310 | 05533 | METERMAN A SU | 492 | 2.00 | 42.18 |
| 27 | | | PRICE | PRICE, R G | D070 | 01Q21 | SR C/I LD MGT FLD TECH | 013 | 43.00 | 901.69 |
| 28 | | | ROBER | ROBERTSON, C E | T310 | 05533 | METERMAN A SU | 192 | 1.00 | 21.09 |
| 29 | | | STALL | STALLINGS, J R | T310 | 05533 | METERMAN A SU | 792 | 5.00 | 105.45 |
| 30 | | | WARRI | WARRINGTON, JAMES | T310 | 05533 | METERMAN A SU | 888 | 9.00 | 189.81 |
| 31 | | | WHITE | | | | | 558 | 1.50 | 31.64 |
| 32 | | | | | | | | | | |
| 33 | TOTAL ACCOUNT 908550 | | | | | | | | 1202.21 | 32,161.07 |
| 34 | TOTAL PRGNAME C/I LOAD CONTROL | | | | | | | | 1202.21 | 32,161.07 |
| 35 | | | | | | | | | | |
| 36 | C/I OPBC PROJECT | 908180 | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 354 | 1.16 | 22.48 |
| 37 | | | 14534 | GARCIA, JOSEPH | A060 | 01YJB | PROD DEVELOP SR ANALYST | 085 | 120.00 | 3,381.01 |
| 38 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 355 | 5.70 | 177.24 |
| 39 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 9.00 | 281.82 |
| 40 | | | GAMNO | | | | | 358 | 8.00 | 153.40 |
| 41 | | | | | | | | | | |
| 42 | TOTAL ACCOUNT 908180 | | | | | | | | 143.86 | 4,015.95 |
| 43 | TOTAL PRGNAME C/I OPBC PROJECT | | | | | | | | 143.86 | 4,015.95 |
| 44 | | | | | | | | | | |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpssc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY | | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|--------------------|------|-------|-------------------------|-----|-------|----------|
| | | | | | GRD | CODE | | | | |
| 1 | 9512 C/I W-C CHILLER REPL PGM | 908420 | 00043 | | | | | 365 | 49.60 | 1,310.68 |
| 2 | | | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 365 | 49.60 | 1,645.48 |
| 3 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 12.93 | 340.65 |
| 4 | | | 02187 | BISHOP, ROBERT V | A060 | 01YXA | END-USE RESEARCH COORD | 085 | 3.20 | 102.16 |
| 5 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.51 | 160.91 |
| 6 | | | 03873 | | | | | 363 | 9.86 | 270.68 |
| 7 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.84 | 129.47 |
| 8 | | | 04194 | | | | | 359 | .80 | 19.90 |
| 9 | | | 05222 | SHAPIRO, SUSAN N | A070 | 01YMB | MARKET PLANNING MGR | 085 | 3.20 | 109.87 |
| 10 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 6.42 | 168.77 |
| 11 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 5.16 | 149.72 |
| 12 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 24.00 | 718.20 |
| 13 | | | 08543 | WOODRUFF, W C | A050 | 01MK5 | SR CONTR CONSTR REP | 365 | 14.40 | 375.30 |
| 14 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 6.58 | 201.01 |
| 15 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 2.24 | 79.40 |
| 16 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.48 | 298.04 |
| 17 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 2.00 | 43.73 |
| 18 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .28 | 8.32 |
| 19 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .08 | 2.22 |
| 20 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.44 | 135.66 |
| 21 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 1.80 | 46.53 |
| 22 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .68 | 16.99 |
| 23 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.09 | 63.00 |
| 24 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .64 | 15.72 |
| 25 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 365 | 24.80 | 680.76 |
| 26 | | | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | 1.60 | 61.87 |
| 27 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 355 | .04 | 1.33 |
| 28 | | | 25614 | FISCHER, SHARON G | 0080 | 01QN1 | SR TECH - SYSTEM PLNG | 365 | 8.00 | 200.10 |
| 29 | | | 25954 | | | | | 360 | 12.80 | 312.00 |
| 30 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | .48 | 12.54 |
| 31 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 2.00 | 61.75 |
| 32 | | | 26796 | MORRISON, BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | 3.20 | 112.44 |
| 33 | | | 27668 | ANTON, G J | A040 | 01YAK | MKT RESCH PROG ANAL I | 085 | 3.20 | 89.80 |
| 34 | | | 28195 | | | | | 355 | 3.20 | 88.08 |
| 35 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 365 | 49.60 | 1,356.56 |
| 36 | | | 29250 | NOBLE, R E, JR | A070 | 01YCC | SR PROG MGR | 085 | 28.80 | 835.56 |
| 37 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | .16 | 20.93 |
| 38 | | | 33212 | | | | | 362 | 14.40 | 364.86 |
| 39 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .64 | 19.74 |
| 40 | | | 36766 | PEREZ, BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | 4.93 | 123.32 |
| 41 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 363 | .99 | 31.61 |
| 42 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 9.28 | 256.91 |
| 43 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 20.12 | 566.88 |
| 44 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .00 | .00 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|-----------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9512 C/I W-C CHILLER REPL PGM | 908420 | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 1.08 | 31.25 |
| 2 | | | 39973 | MUCCIO, CRAIG V | A050 | 01YAH | SR MKT RESCH PROG ANAL | 085 | 3.20 | 79.72 |
| 3 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .00 | .00 |
| 4 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMM SV | 360 | 4.80 | 228.84 |
| 5 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .64 | 21.04 |
| 6 | | | 43261 | ATCHISON, C E, JR | T460 | 05855 | SUBSTATN MAINT FORMN - | 354 | 7.20 | 170.28 |
| 7 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 7.70 | 248.80 |
| 8 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 354 | .54 | 13.08 |
| 9 | | | 47319 | EASTERLING, J B, JR | A090 | 01MF3 | DIST AREA MANAGER II | 365 | 6.40 | 357.36 |
| 10 | | | 47679 | NEWBOLD, A L | A080 | 01PAH | EXTERNAL AFFAIRS MGR I | 354 | 2.40 | 108.33 |
| 11 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 2.52 | 60.25 |
| 12 | | | 49110 | | | | | 363 | 28.96 | 650.88 |
| 13 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 4.93 | 135.34 |
| 14 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 4.36 | 127.95 |
| 15 | | | 52901 | | | | | 362 | 14.40 | 389.70 |
| 16 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.56 | 88.29 |
| 17 | | | 53181 | BRILL, EDWARD R | A060 | 01UK3 | C/I SPECIALIST II | 355 | .80 | 21.29 |
| 18 | | | 55653 | GONZALEZ, MIRLA | A060 | 01YUA | SR PRODUCT EVAL ANALYST | 085 | .00 | 1.00 |
| 19 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 362 | 2.16 | 55.59 |
| 20 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.80 | 358.88 |
| 21 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 3.20 | 110.80 |
| 22 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 354 | .48 | 14.84 |
| 23 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.17 | 33.66 |
| 24 | | | 60843 | WELLS, JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | 14.40 | 407.16 |
| 25 | | | 61967 | RUSSILLO, ALFRED G, J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .32 | 10.30 |
| 26 | | | 62918 | | | | | 360 | 12.80 | 426.40 |
| 27 | | | 63737 | | | | | 362 | 14.40 | 452.88 |
| 28 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 10.40 | 330.20 |
| 29 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 7.28 | 240.60 |
| 30 | | | 66549 | | | | | 365 | 49.60 | 1,228.22 |
| 31 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 105.65 |
| 32 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 18.00 | 454.50 |
| 33 | | | 69039 | UHLIG, DAVID F | A070 | 01M05 | DIST SUPV I | 361 | 1.84 | 58.14 |
| 34 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 6.24 | 173.40 |
| 35 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 4.48 | 106.69 |
| 36 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 355 | 25.60 | 687.68 |
| 37 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 11.52 | 349.78 |
| 38 | | | 72289 | LYERLY-JENNETTE, SUSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.28 | 30.40 |
| 39 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 2.40 | 60.91 |
| 40 | | | 72563 | | | | | 363 | 9.86 | 241.72 |
| 41 | | | 73662 | LOPEZ, RICHARD | A070 | 01UR3 | C/I SPECIALIST I | 085 | 3.20 | 109.80 |
| 42 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .88 | 21.17 |
| 43 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | .56 | 13.39 |
| 44 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 8.80 | 217.25 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--|---------|---------------------------|----------------------|---------|------------------------|-------------------------|-------|--------|-----------|
| 9512 | C/I W-C CHILLER REPL PGM | 908420 | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .12 | 2.89 |
| | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.04 | 164.83 |
| | | | 78948 | | | | | 359 | .80 | 20.15 |
| | | | 88657 | MOOLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .80 | 19.45 |
| | | | 81478 | DANTELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 355 | 5.68 | 160.79 |
| | | | 81493 | MORENO, R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPY | 363 | 4.93 | 173.77 |
| | | | 82298 | NEWBERRY, BILLY H | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 7.24 | 221.01 |
| | | | 83683 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 363 | 8.00 | 285.70 |
| | | | 85874 | MURPHY, JENNIFER | P250 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | 3.68 | 108.34 |
| | | | 86684 | GILL, JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 1.66 | 49.67 |
| | | | 86866 | TRENDEL, R P | A050 | 01UB3 | COST SVC FIELD SPECIALT | 357 | 2.20 | 49.32 |
| | | | 87217 | | | | | 363 | 9.86 | 263.40 |
| | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 5.00 | 125.19 |
| | | | 88553 | PARTIN, LEROY H | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 9.92 | 350.80 |
| | | | 89688 | | | | | 357 | 6.40 | 152.08 |
| | | | 91823 | | | | | 359 | .80 | 19.90 |
| | | | 92352 | SCOTT, GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | 9.00 | 248.18 |
| | | | 92710 | | | | | 365 | 16.00 | 442.00 |
| | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 5.60 | 141.05 |
| | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .56 | 13.98 |
| | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 1.23 | 38.43 |
| | | | 97187 | LOODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .72 | 20.40 |
| | | | 97794 | | | | | 363 | 9.86 | 245.04 |
| | | | 98870 | BERNANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 13.99 | 388.10 |
| | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 1.80 | 47.65 |
| | | | AUGUS | | | | | 361 | .09 | 2.09 |
| | | | AUGUSTO, E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 1.25 | 28.44 | |
| | | | BASTO BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | .80 | 27.57 | |
| | | | BER, A BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 4.00 | 87.73 | |
| | | | BOLAO | | | | | 361 | 1.84 | 31.90 |
| | | | EARLE EARLE, BONNIE N | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 360 | 3.68 | 72.92 | |
| | | | LUTES LUTES, IRIS L | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 365 | 12.80 | 247.84 | |
| | | | MARTI MARTIN, AIXA | D050 | 01XTF | SR ADMINISTRATIVE SPEC | 365 | 6.40 | 91.68 | |
| | | | MCVAD MCVADON, VIRGINIA A | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 365 | 6.40 | 121.52 | |
| | | | WYNN, WYNN, MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 2.20 | 50.00 | |
| 16 | TOTAL ACCOUNT 908420 | | | | | | | | 905.58 | 25,156.67 |
| 17 | TOTAL PRGNAME C/I W-C CHILLER REPL PGM | | | | | | | | 905.58 | 25,156.67 |
| 19 | CITIES/COMM TES | 908440 | 00043 | | | | | 365 | 80.00 | 2,114.00 |
| 10 | | | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 365 | 80.00 | 2,654.00 |
| 11 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 2.95 | 77.79 |
| 12 | | | 02187 | BISHOP, ROBERT V | A060 | 01YXA | END-USE RESEARCH COORD | 085 | 4.80 | 153.24 |
| 13 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .18 | 4.61 |
| 14 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|----------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|----------|
| ----- | ----- | ----- | ----- | ----- | --- | --- | ----- | --- | ----- | ----- |
| 1 | 9512 CITIES/COMM TES | 908440 | 03873 | | | | | 363 | 5.90 | 162.14 |
| 2 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.05 | 28.09 |
| 3 | | | 04194 | | | | | 359 | 1.60 | 39.80 |
| 4 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 355 | 4.00 | 166.80 |
| 5 | | | 05222 | SHAPIRO, SUSAN N | A070 | 01YMB | MARKET PLANNING MGR | 085 | 4.80 | 164.82 |
| 6 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .23 | 6.35 |
| 7 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 3.95 | 116.05 |
| 8 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 4.21 | 138.88 |
| 9 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 11.00 | 329.18 |
| 10 | | | 08543 | WOODRUFF, W C | A050 | 01MK5 | SR CONTR CONSTR REP | 365 | 14.40 | 375.30 |
| 11 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 9.72 | 296.41 |
| 12 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 1.60 | 56.72 |
| 13 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 354 | 1.00 | 19.38 |
| 14 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 356 | .19 | 6.74 |
| 15 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 18.72 | 447.07 |
| 16 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .28 | 8.32 |
| 17 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .08 | 2.22 |
| 18 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 7.00 | 174.57 |
| 19 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 10.00 | 258.50 |
| 20 | | | 19200 | SOODERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 358 | .80 | 15.82 |
| 21 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 4.00 | 145.65 |
| 22 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .85 | 21.26 |
| 23 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .02 | .47 |
| 24 | | | 22148 | | | | | 356 | 1.60 | 37.66 |
| 25 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 1.12 | 27.52 |
| 26 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 365 | 40.00 | 1,098.00 |
| 27 | | | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | 2.40 | 92.79 |
| 28 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 2.48 | 82.77 |
| 29 | | | 25614 | FISCHER, SHARON G | D080 | 01QN1 | SR TECH - SYSTEM PLNG | 365 | 8.00 | 200.10 |
| 30 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | .84 | 21.94 |
| 31 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 6.00 | 185.25 |
| 32 | | | 26796 | MORRISON, BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | 4.80 | 168.66 |
| 33 | | | 27668 | ANTON, G J | A040 | 01YAK | MKT RESCH PROG ANAL I | 085 | 4.80 | 134.71 |
| 34 | | | 28195 | | | | | 355 | 17.60 | 484.44 |
| 35 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 365 | 80.00 | 2,188.00 |
| 36 | | | 29250 | NOBLE, R E., JR | A070 | 01YCC | SR PROG MGR | 085 | 28.80 | 835.56 |
| 37 | | | 33212 | | | | | 362 | 1.60 | 40.54 |
| 38 | | | 34775 | MUNTZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 4.96 | 152.95 |
| 39 | | | 36766 | PEREZ, BLANCA R | A050 | 01AM4 | SUPV INACTIVE RECV | 363 | 2.95 | 73.87 |
| 40 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 363 | .59 | 18.94 |
| 41 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 18.24 | 505.01 |
| 42 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 20.20 | 569.14 |
| 43 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .00 | .00 |
| 44 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 1.20 | 34.73 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY | JOB | GRD | CODE | JOB DESCRIPTION | LOC | PRHRS | PRMT |
|-------|-----------------|---------|-------|----------------------|------|-------|-----|------|-------------------------|-----|-------|----------|
| ----- | ----- | ----- | ----- | ----- | --- | --- | --- | --- | ----- | --- | ----- | ----- |
| 19512 | CITIES/COMM TES | 908440 | 39973 | MUCCIO,CRAIG V | A050 | 01YAM | | | SR MKT RESCH PROG ANAL | 085 | 4.80 | 119.58 |
| 2 | | | 40790 | DIAZ,OSCAR J | A050 | 01UB3 | | | MAJ ACCT MGR I | 363 | .00 | .00 |
| 3 | | | 41303 | ROMIG,STEPHEN E | A100 | 01UB2 | | | AREA MGR COMM SV | 360 | 4.80 | 228.84 |
| 4 | | | 41441 | ADGER,E A,,JR | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | .96 | 31.56 |
| 5 | | | 43261 | ATCHISON,C E,,JR | T460 | 05855 | | | SUBSTATN MAINT FORMN - | 354 | 8.00 | 189.20 |
| 6 | | | 44964 | COWLING,J H | A050 | 01UB3 | | | MAJ ACCT MGR I | 356 | .15 | 3.90 |
| 7 | | | 45153 | BARBER,RICHARD F | A050 | 01UB3 | | | MAJ ACCT MGR I | 359 | .70 | 22.62 |
| 8 | | | 47239 | LIPINSKI,THOMAS M | A040 | 01MH7 | | | DISTR SYS ANALYST I | 354 | 1.60 | 38.77 |
| 9 | | | 47272 | SCHMITT,KATHY L | A030 | 01UB5 | | | CUST SVC FIELD SPECIALI | 355 | .50 | 9.41 |
| 10 | | | 47319 | EASTERLING,J B,,JR | A090 | 01MF3 | | | DIST AREA MANAGER II | 365 | 9.60 | 536.04 |
| 11 | | | 47679 | NEWBOLD,A L | A080 | 01PAH | | | EXTERNAL AFFAIRS MGR I | 354 | 4.00 | 180.55 |
| 12 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | | | CUST SVC FIELD SPECIALI | 362 | .28 | 6.68 |
| 13 | | | 49110 | | | | | | | 363 | 17.40 | 391.24 |
| 14 | | | 49307 | | | | | | | 356 | 1.60 | 56.40 |
| 15 | | | 51010 | MAESTRI,HECTOR J | A050 | 01UB3 | | | MAJ ACCT MGR I | 363 | 2.95 | 81.07 |
| 16 | | | 52375 | MELIANS,S G | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 361 | .06 | 2.09 |
| 17 | | | 52901 | | | | | | | 362 | 1.60 | 43.30 |
| 18 | | | 53067 | RODRIGUEZ,M G | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 365 | 3.84 | 132.43 |
| 19 | | | 53181 | BRILL,EDWARD R | A060 | 01UK3 | | | C/I SPECIALIST II | 355 | 3.20 | 85.16 |
| 20 | | | 55653 | GONZALEZ,MIRLA | A060 | 01YJA | | | SR PRODUCT EVAL ANALYST | 085 | .00 | 1.50 |
| 21 | | | 55742 | COHEN,A D | T125 | 05937 | | | GROUNDMAN - SU | 362 | 16.24 | 417.98 |
| 22 | | | 58603 | CANCIO,EDWARD P | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 19.20 | 538.32 |
| 23 | | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | | | CUST SVC FIELD SPECIALI | 356 | .28 | 6.76 |
| 24 | | | 59071 | DOMINGUEZ,GUSTAVO | A070 | 01UR3 | | | C/I SPECIALIST I | 085 | 4.80 | 166.20 |
| 25 | | | 59287 | CAMPBELL,W P | A070 | 01MG6 | | | DIST ENG & OPERS PRIN E | 354 | 2.96 | 91.46 |
| 26 | | | 59717 | KELLY,WINTON E,,JR | A050 | 01UB3 | | | MAJ ACCT MGR I | 360 | .17 | 9.60 |
| 27 | | | 60843 | WELLS,JOHN B | P560 | 04562 | | | REACTOR CONTROL OPERATR | 362 | 1.60 | 45.24 |
| 28 | | | 61967 | RUSSILLO,ALFRED G,,J | A050 | 01UB3 | | | MAJ ACCT MGR I | 359 | .32 | 10.30 |
| 29 | | | 63680 | | | | | | | 356 | 1.60 | 58.26 |
| 30 | | | 63737 | | | | | | | 362 | 1.60 | 50.32 |
| 31 | | | 66307 | COBB,DAVID G | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 356 | .48 | 17.48 |
| 32 | | | 66330 | CRANE,J L | A050 | 01UB3 | | | MAJ ACCT MGR I | 363 | 5.20 | 171.86 |
| 33 | | | 66549 | | | | | | | 365 | 80.00 | 1,981.00 |
| 34 | | | 67709 | QUINN,J J | A050 | 01UB3 | | | MAJ ACCT MGR I | 357 | 5.00 | 132.07 |
| 35 | | | 68422 | REILMAN,LINDA I | A050 | 01UB3 | | | MAJ ACCT MGR I | 360 | 4.00 | 101.00 |
| 36 | | | 69039 | UHLIG,DAVID F | A070 | 01M05 | | | DIST SUPV I | 361 | .31 | 9.86 |
| 37 | | | 69749 | LEHR,J C,,JR | A050 | 01UB3 | | | MAJ ACCT MGR I | 358 | .42 | 11.67 |
| 38 | | | 71238 | ARTZE,HECTOR | A050 | 01UB3 | | | MAJ ACCT MGR I | 363 | 3.20 | 76.21 |
| 39 | | | 71743 | RISLEY,R B | A060 | 01UK3 | | | C/I SPECIALIST II | 355 | 43.20 | 1,160.46 |
| 40 | | | 71838 | GONZALEZ,N A,,JR | A050 | 01UB3 | | | MAJ ACCT MGR I | 362 | 1.28 | 38.86 |
| 41 | | | 72436 | GARDNER,R LANCE | A060 | 01UK3 | | | C/I SPECIALIST II | 360 | 2.60 | 60.91 |
| 42 | | | 72563 | | | | | | | 363 | 5.90 | 166.80 |
| 43 | | | 73080 | MOLLINER,LOURDES | D060 | 01QL4 | | | SR LEGAL ASSISTANT | 356 | .32 | 6.80 |
| 44 | | | 73662 | LOPEZ,RICHARD | A070 | 01UR3 | | | C/I SPECIALIST I | 085 | 4.80 | 164.71 |
| 45 | | | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--------------------------------|---------|-------|--------------------------|---------|----------|-------------------------|-----|----------|------------|
| 1 | 9512 CITIES/COMM TES | 908440 | 73728 | | | | | 356 | 1.60 | 36.00 |
| 2 | | | 74524 | TAYLOR,CLIFFORD,,III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.60 | 86.58 |
| 3 | | | 76875 | LAMELAS,JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | .56 | 13.39 |
| 4 | | | 77425 | KHOURY,MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 6.12 | 146.11 |
| 5 | | | 78332 | BLARY,DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.56 | 247.25 |
| 6 | | | 78948 | | | | | 359 | .80 | 20.15 |
| 7 | | | 80657 | MOOLIN,JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .80 | 19.45 |
| 8 | | | 81493 | MORENO,R S | A060 | 01AB6 | SUPV REV RECOVERY SUPPT | 363 | 2.95 | 104.09 |
| 9 | | | 81870 | WHITAKER,D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 356 | 2.07 | 107.07 |
| 10 | | | 82298 | NEWBERRY,BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 5.12 | 156.29 |
| 11 | | | 83603 | CALLEJA,R A | A060 | 01UK3 | C/I SPECIALIST II | 363 | 1.00 | 35.71 |
| 12 | | | 84761 | GERWE,K F,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 356 | 1.06 | 33.03 |
| 13 | | | 85235 | HALL,TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 355 | 1.74 | 45.59 |
| 14 | | | 85874 | MURPHY,JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | .62 | 18.36 |
| 15 | | | 86604 | GILL,JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 1.66 | 49.67 |
| 16 | | | 86866 | TRENDEL,R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 2.75 | 61.67 |
| 17 | | | 87217 | | | | | 363 | 5.90 | 157.78 |
| 18 | | | 88523 | OLNICK,BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 8.00 | 200.31 |
| 19 | | | 89688 | | | | | 357 | 8.00 | 190.10 |
| 20 | | | 91825 | | | | | 359 | .80 | 19.90 |
| 21 | | | 92352 | SCOTT,GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 363 | 3.00 | 82.73 |
| 22 | | | 92710 | | | | | 365 | 16.00 | 442.00 |
| 23 | | | 94428 | BARTNICK,RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 10.40 | 261.95 |
| 24 | | | 95185 | SMITH,DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .98 | 24.46 |
| 25 | | | 96371 | BOSTIC,KEDRIC A.,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 7.46 | 227.38 |
| 26 | | | 97187 | LLODRA,LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .08 | 2.26 |
| 27 | | | 97794 | | | | | 363 | 5.90 | 146.78 |
| 28 | | | 98670 | BERHANE,F B | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .59 | 16.38 |
| 29 | | | 99235 | ORIA,MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .20 | 5.29 |
| 30 | | | AUGJS | | | | | 361 | .02 | .35 |
| 31 | | | | AUGUSTO,E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 1.25 | 28.44 |
| 32 | | | | BASTO BASTON,JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | .80 | 27.57 |
| 33 | | | | BER,A BER,ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 4.00 | 87.73 |
| 34 | | | | BOLAD | | | | 361 | .31 | 5.41 |
| 35 | | | | EARLE EARLE,BONNIE N | D060 | 01QX2 | LRG COMM/INDUSTR-LASST | 360 | 3.68 | 72.92 |
| 36 | | | | LUTES LUTES,IRIS L | D060 | 01QX2 | LRG COMM/INDUSTR-LASST | 365 | 19.20 | 371.76 |
| 37 | | | | MARTI MARTIN,AIXA | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 365 | 9.60 | 137.52 |
| 38 | | | | MCVAD MCVADON,VIRGINIA A | D060 | 01QX2 | LRG COMM/INDUSTR-LASST | 365 | 9.60 | 182.28 |
| 39 | | | | WYNN, WYNN,MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 2.20 | 50.00 |
| 40 | | | | | | | | | | |
| 41 | *TOTAL ACCOUNT 908440 | | | | | | | | 953.81 | 26,490.94 |
| 42 | *TOTAL PRGNAME CITIES/COMM TES | | | | | | | | 953.81 | 26,490.94 |
| 43 | *TOTAL TRANS_DATE 9512 | | | | | | | | 11193.90 | 281,503.12 |
| 44 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE PROGRAM NAME | ACCOUNT | EMPL# NAME | PAY JOB | GRD CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-----------------------------|---------|--------------------------|------------|----------|-------------------------|-----|-------|--------|
| ----- | ----- | ----- | --- | --- | ----- | --- | ----- | ----- |
| 1 9601 BEE-NEW CONSTRUCTION | 908430 | 00415 NELSON, L S | A070 01UR3 | | C/I SPECIALIST I | 357 | .48 | 15.92 |
| 2 | | 02309 SHEAHAN, JOHN K | A060 01YEC | | PROGRAM MGR-C/I | 085 | 32.00 | 844.04 |
| 3 | | 03873 | | | | 363 | 1.45 | 124.13 |
| 4 | | 04060 ANDERSON, E A | A050 01UB3 | | MAJ ACCT MGR I | 357 | 2.88 | 77.04 |
| 5 | | 04194 | | | | 359 | .64 | 54.73 |
| 6 | | 04850 CARLYLE, B F | A060 01UJ3 | | SR MAJ ACCT MGR | 365 | .60 | 22.12 |
| 7 | | 05422 WEBB, C J | A040 01UB4 | | CUST SVC FIELD SPECIALI | 361 | .90 | 23.64 |
| 8 | | 07165 DALTON, H C | A050 01UB3 | | MAJ ACCT MGR I | 357 | .96 | 23.05 |
| 9 | | 07264 PHILO, MICHAEL C | A060 01UJ3 | | SR MAJ ACCT MGR | 357 | 9.28 | 263.90 |
| 10 | | 07351 HILSON, ANNE F | A060 01UJ3 | | SR MAJ ACCT MGR | 357 | .72 | 23.75 |
| 11 | | 07956 CHALKER, R C | A050 01UB3 | | MAJ ACCT MGR I | 365 | 1.30 | 38.90 |
| 12 | | 08804 HOPGOOD, W J | A050 01UB3 | | MAJ ACCT MGR I | 363 | 1.68 | 59.56 |
| 13 | | 09776 EASTERLING, R K | A050 01UB3 | | MAJ ACCT MGR I | 357 | 1.06 | 36.89 |
| 14 | | 14100 WOMBLE, JEFFREY J | A050 01UB3 | | MAJ ACCT MGR I | 359 | .98 | 29.10 |
| 15 | | 17889 DANN, ANNETTE H | A050 01UB3 | | MAJ ACCT MGR I | 360 | 5.66 | 146.30 |
| 16 | | 19200 SOODERS, G D | A030 01ATX | | RES&SM BUS FIELD SPEC I | 357 | .48 | 9.50 |
| 17 | | 21102 WISHARD, W H | A050 01UB3 | | MAJ ACCT MGR I | 365 | .60 | 19.80 |
| 18 | | 22004 WELLEN, R J | A040 01UB4 | | CUST SVC FIELD SPECIALI | 357 | 2.16 | 54.03 |
| 19 | | 22148 | | | | 357 | .64 | 274.53 |
| 20 | | 23882 TRAMONTANO, DEAN J | A050 01UB3 | | MAJ ACCT MGR I | 358 | 4.60 | 112.37 |
| 21 | | 25391 BALOGH, F W | A050 01UB3 | | MAJ ACCT MGR I | 365 | .60 | 19.80 |
| 22 | | 25987 GUTIERREZ, J P | A040 01UC3 | | MAJ ACCT MGR II | 358 | 1.88 | 49.04 |
| 23 | | 28195 | | | | 355 | .64 | 84.78 |
| 24 | | 28846 KUNZ, THOMAS C | A060 01UK3 | | C/I SPECIALIST II | 357 | .48 | 11.49 |
| 25 | | 31026 | | | | 357 | .48 | 12.44 |
| 26 | | 31636 CAIN, C W | A050 01UB3 | | MAJ ACCT MGR I | 357 | -.48 | -15.06 |
| 27 | | 33212 | | | | 362 | 1.92 | 158.11 |
| 28 | | 36927 FERRER, RAHON | A060 01UJ3 | | SR MAJ ACCT MGR | 365 | 11.00 | 352.83 |
| 29 | | 38566 BLOCH, P C | A050 01UB3 | | MAJ ACCT MGR I | 358 | 1.08 | 29.90 |
| 30 | | 39143 PONITZ, KEITH P | A050 01UB3 | | MAJ ACCT MGR I | 354 | .48 | 13.52 |
| 31 | | 39856 BLONDET, LILLIAN P | A050 01UB3 | | MAJ ACCT MGR I | 362 | .00 | -1.60 |
| 32 | | 39931 THOMSON, MARK A | A050 01UB3 | | MAJ ACCT MGR I | 360 | 1.74 | 50.35 |
| 33 | | 41303 ROMIG, STEPHEN E | A100 01UB2 | | AREA MGR COMM SVS | 360 | 1.28 | 61.02 |
| 34 | | 43261 ATCHISON, C E, JR | T460 05855 | | SUBSTATN MAINT FORMN - | 354 | 1.28 | 143.79 |
| 35 | | 44964 COWLING, J H | A050 01UB3 | | MAJ ACCT MGR I | 357 | .96 | 24.91 |
| 36 | | 45153 BARBER, RICHARD F | A050 01UB3 | | MAJ ACCT MGR I | 359 | .48 | 14.97 |
| 37 | | 47239 LIPINSKI, THOMAS M | A040 01MH7 | | DISTR SYS ANALYST I | 360 | .80 | 18.57 |
| 38 | | 47759 RODRIGUEZTRIANA, P | A040 01UB4 | | CUST SVC FIELD SPECIALI | 362 | 3.68 | 88.01 |
| 39 | | 49110 | | | | 363 | 4.26 | 467.01 |
| 40 | | 49307 | | | | 357 | .64 | 673.98 |
| 41 | | 52375 MELIANS, S G | A060 01UJ3 | | SR MAJ ACCT MGR | 361 | .30 | 8.67 |
| 42 | | 52901 | | | | 362 | 1.92 | 266.30 |
| 43 | | 55742 COHEN, A D | T125 05937 | | GROUNDMAN - SU | 362 | 1.68 | 43.24 |
| 44 | | 58897 TORNELLI, PHILIP | A040 01UB4 | | CUST SVC FIELD SPECIALI | 357 | .88 | 20.39 |
| 45 | | | | | | | | |
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000103

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------------------------|---------|-------|-----------------------|---------|----------|-------------------------|-----|--------|----------|
| 19601 | BEE-NEW CONSTRUCTION | 908430 | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 2.16 | 66.74 |
| 2 | | | 60843 | WELLS, JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | 1.92 | 203.58 |
| 3 | | | 61967 | RUSSILLO, ALFRED G, J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .24 | 7.73 |
| 4 | | | 63680 | | | | | 357 | .64 | 774.85 |
| 5 | | | 63737 | | | | | 362 | 1.92 | 237.76 |
| 6 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .88 | 32.05 |
| 7 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .96 | 31.68 |
| 8 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.68 | 44.38 |
| 9 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 1.68 | 46.68 |
| 10 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 1.68 | 37.64 |
| 11 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.40 | 72.87 |
| 12 | | | 72563 | | | | | 363 | 1.45 | 152.97 |
| 13 | | | 73080 | MOLLINER, LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | .48 | 10.20 |
| 14 | | | | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .48 | 10.19 |
| 15 | | | 73728 | | | | | 357 | .64 | 316.80 |
| 16 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.72 | 185.67 |
| 17 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 1.10 | 26.26 |
| 18 | | | 78948 | | | | | 359 | .64 | 67.50 |
| 19 | | | 81431 | VANASSCHE, L L | P517 | 04499 | SHIFT JOURNEYMAN-W | 355 | .00 | 182.85 |
| 20 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.87 | 179.18 |
| 21 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 30.07 |
| 22 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .79 | 20.70 |
| 23 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | .80 | 123.64 |
| 24 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 2.10 | 47.09 |
| 25 | | | 87217 | | | | | 363 | 1.45 | 202.94 |
| 26 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.40 | 35.05 |
| 27 | | | 89688 | | | | | 357 | 1.92 | 313.66 |
| 28 | | | 91825 | | | | | 359 | .64 | 61.70 |
| 29 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 1.68 | 41.94 |
| 30 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 2.16 | 65.88 |
| 31 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 1.80 | 50.99 |
| 32 | | | 97794 | | | | | 363 | 1.45 | 143.62 |
| 33 | | | | GANNO GANNON, R H, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 4.00 | 76.70 |
| 34 | | | | NEWBY | | | | 364 | 2.56 | 241.79 |
| 35 | | | | | | | | | | |
| 36 | TOTAL ACCOUNT 908430 | | | | | | | | 165.30 | 8,993.11 |
| 37 | TOTAL PRGNAME BEE-NEW CONSTRUCTION | | | | | | | | 165.30 | 8,993.11 |
| 38 | | | | | | | | | | |
| 39 | BEE/BUSINESS ENERGY EVAL | 908400 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | .96 | 31.85 |
| 40 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 128.00 | 3,376.16 |
| 41 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.00 | 123.56 |
| 42 | | | 03873 | | | | | 363 | 2.40 | 205.97 |
| 43 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 7.36 | 196.88 |
| 44 | | | 04194 | | | | | 359 | .64 | 54.73 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9601 BEE/BUSINESS ENERGY EVAL | 908400 | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .60 | 22.12 |
| 2 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 26.68 | 700.77 |
| 3 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 24.92 | 598.39 |
| 4 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 13.40 | 381.06 |
| 5 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 3.36 | 110.84 |
| 6 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 17.65 | 528.19 |
| 7 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.36 | 152.11 |
| 8 | | | 08971 | WILLIAMS, BRENDA A | A050 | 01YFC | SR C/I ANALYST | 085 | 67.20 | 2,397.35 |
| 9 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 7.00 | 135.65 |
| 10 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.36 | 162.99 |
| 11 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 19.00 | 415.39 |
| 12 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 1.96 | 58.19 |
| 13 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.00 | 74.81 |
| 14 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 7.76 | 200.60 |
| 15 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 358 | 4.56 | 90.20 |
| 16 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .60 | 19.80 |
| 17 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 13.94 | 348.60 |
| 18 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 14.00 | 421.50 |
| 19 | | | 22148 | | | | | 357 | 6.40 | 666.40 |
| 20 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 7.56 | 184.10 |
| 21 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.60 | 151.80 |
| 22 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | 4.60 | 120.10 |
| 23 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.00 | 185.20 |
| 24 | | | 26796 | MORRISON, BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | 160.00 | 5,622.00 |
| 25 | | | 28195 | | | | | 355 | 3.20 | 423.80 |
| 26 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | .96 | 22.90 |
| 27 | | | 29619 | | | | | 359 | 6.40 | 884.00 |
| 28 | | | 31026 | | | | | 357 | .96 | 24.80 |
| 29 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | -.96 | -30.10 |
| 30 | | | 33212 | | | | | 362 | 5.12 | 421.60 |
| 31 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 2.52 | 69.70 |
| 32 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 354 | 1.20 | 33.80 |
| 33 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .00 | -4.20 |
| 34 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.00 | 86.80 |
| 35 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMML SVC | 360 | 10.24 | 488.20 |
| 36 | | | 43261 | ATCHISON, C E, JR | T460 | 05855 | SUBSTATN MAINT FORMN - | 354 | 3.20 | 359.40 |
| 37 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 5.76 | 149.40 |
| 38 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 2.96 | 94.50 |
| 39 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 33.00 | 797.40 |
| 40 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 8.80 | 165.50 |
| 41 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 19.48 | 465.80 |
| 42 | | | 49110 | | | | | 363 | 7.06 | 773.44 |
| 43 | | | 49307 | | | | | 357 | 6.40 | 1,528.44 |
| 44 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.00 | 54.93 |
| 45 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|----------|
| 19601 | BEE/BUSINESS ENERGY EVAL | 908400 | 52375 | MELIANS,S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 2.89 | 83.61 |
| 2 | | | 52901 | | | | | 362 | 5.12 | 710.12 |
| 3 | | | 53181 | BRILL,EDWARD R | A060 | 01UK3 | C/I SPECIALIST II | 355 | .80 | 21.29 |
| 4 | | | 55742 | COHEN,A D | T125 | 05937 | GROUNDMAN - SU | 362 | 4.48 | 115.31 |
| 5 | | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 38.96 | 902.91 |
| 6 | | | 59071 | DOMINGUEZ,GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 64.00 | 2,216.00 |
| 7 | | | 59287 | CAMPBELL,W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 3.00 | 92.70 |
| 8 | | | 60843 | WELLS,JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | 5.12 | 542.88 |
| 9 | | | 61967 | RUSSILLO,ALFRED G,,J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .48 | 15.45 |
| 10 | | | 63144 | OTT,JOHN A | A070 | 01YEB | SR PRODUCT MANAGER | 078 | 16.00 | 638.00 |
| 11 | | | 63680 | | | | | 357 | 6.40 | 1,736.14 |
| 12 | | | 63737 | | | | | 362 | 5.12 | 634.03 |
| 13 | | | 66307 | COBB,DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 5.96 | 217.02 |
| 14 | | | 66330 | CRANE,J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.92 | 97.33 |
| 15 | | | 67709 | QUINN,J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.48 | 118.33 |
| 16 | | | 69749 | LEHR,J C,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 5.08 | 141.16 |
| 17 | | | 71238 | ARTZE,HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 3.36 | 75.25 |
| 18 | | | 71743 | RISLEY,R B | A060 | 01UK3 | C/I SPECIALIST II | 355 | .80 | 21.50 |
| 19 | | | 71838 | GONZALEZ,N A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 6.40 | 194.33 |
| 20 | | | 72563 | | | | | 363 | 2.40 | 253.83 |
| 21 | | | 73080 | MOLLINER,LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | 10.80 | 229.37 |
| 22 | | | | SIMMONS,J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 26.96 | 572.57 |
| 23 | | | 73728 | | | | | 357 | 6.40 | 748.80 |
| 24 | | | 74524 | TAYLOR,CLIFFORD,,III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.92 | 46.18 |
| 25 | | | 77342 | WRIGHT,JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 10.00 | 246.87 |
| 26 | | | 77425 | KHOURY,MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 5.20 | 124.14 |
| 27 | | | 78948 | | | | | 359 | 1.28 | 135.01 |
| 28 | | | 81431 | VANASSCHE,L L | P517 | 04499 | SHIFT JOURNEYMAN-W | 355 | .00 | 365.71 |
| 29 | | | 81478 | DANIELEWSKI,W E,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 6.10 | 171.59 |
| 30 | | | 81870 | WHITAKER,D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 5.00 | 184.38 |
| 31 | | | 82210 | GAGER,HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 15.00 | 354.38 |
| 32 | | | 83603 | CALLEJA,R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 3.00 | 107.14 |
| 33 | | | 84761 | GERWE,K F,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 5.76 | 180.36 |
| 34 | | | 85235 | HALL,TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.58 | 41.40 |
| 35 | | | 85874 | MURPHY,JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | 7.71 | 1,192.86 |
| 36 | | | 86604 | GILL,JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 1.00 | 27.74 |
| 37 | | | 86866 | TRENDEL,R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 36.20 | 811.79 |
| 38 | | | 87217 | | | | | 363 | 2.40 | 336.73 |
| 39 | | | 88523 | OLNICK,BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .70 | 17.52 |
| 40 | | | 88553 | PARTIN,LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 132.00 |
| 41 | | | 89688 | | | | | 357 | 5.12 | 657.74 |
| 42 | | | 91825 | | | | | 359 | 1.28 | 123.38 |
| 43 | | | 95185 | SMITH,DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 14.08 | 351.47 |
| 44 | | | 95451 | KINARD,MICHAEL A | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 25.20 | 542.25 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
| 47 | | | | | | | | | | |
| 48 | | | | | | | | | | |
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| 50 | | | | | | | | | | |

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------------------|---------|-------|-----------------------------|---------|----------|------------------------|-----|-------|----------|
| 19601 | BEE/BUSINESS ENERGY EVAL | 908400 | 96371 | BOSTIC, KEDRIC A., JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 5.04 | 153.72 |
| 2 | | | 97187 | LLOORA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 4.80 | 135.96 |
| 3 | | | 97794 | | | | | 363 | 2.40 | 238.31 |
| 4 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 8.00 | 184.80 |
| 5 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 32.00 | 847.20 |
| 6 | | | | AGER, AGER, BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 64.00 | 1,123.20 |
| 7 | | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 12.00 | 245.25 |
| 8 | | | | ANDRE | | | | 363 | 31.12 | 651.58 |
| 9 | | | | AUGUS AUGUSTO, E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 35.40 | 805.35 |
| 10 | | | | BASKI BASKIN, SHARON L | D040 | 01X1E | ADMINISTRATIVE SPEC | 588 | 5.00 | 65.69 |
| 11 | | | | BASTO BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 10.10 | 150.58 |
| 12 | | | | BER, A BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 42.60 | 852.00 |
| 13 | | | | BOWEN | | | | 450 | 4.00 | 75.65 |
| 14 | | | | BRANT BRANTLEY, LISA A | D030 | 01X1C | SENIOR OFFICE CLERK | 595 | 1.50 | 15.32 |
| 15 | | | | CANTR CANTRES, WANDA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 586 | 4.00 | 58.01 |
| 16 | | | | CHAPN | | | | 354 | 12.80 | 726.33 |
| 17 | | | | CONNO | | | | 584 | .00 | 57.03 |
| 18 | | | | CRABT | | | | 360 | 29.20 | 484.67 |
| 19 | | | | DAVIE DAVIES FLICKINGER, NA | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 92.25 | 1,604.00 |
| 20 | | | | DONAH DONAHO, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 60.50 | 1,240.26 |
| 21 | | | | DREW, DREW, PAUL D | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 586 | 1.00 | 12.43 |
| 22 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 362 | 8.80 | 184.25 |
| 23 | | | | EGUAR EGUARAS, C L | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 64.00 | 1,340.00 |
| 24 | | | | EMMON EMMONS, W G | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | .50 | 9.56 |
| 25 | | | | FORD, FORD, NANCY E | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 2.25 | 32.63 |
| 26 | | | | FRICK | | | | 361 | 13.00 | 235.63 |
| 27 | | | | FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 15.00 | 271.88 |
| 28 | | | | GANNO | | | | 358 | 5.40 | 98.75 |
| 29 | | | | GANNON, R H., JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 14.00 | 268.45 |
| 30 | | | | GONZA GONZALEZ, IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 64.00 | 1,315.20 |
| 31 | | | | GRAFF GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 26.00 | 495.30 |
| 32 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 2.75 | 57.58 |
| 33 | | | | HOUK, HOUK, ANITA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 1.75 | 25.38 |
| 34 | | | | HUMPH | | | | 364 | 10.88 | 1,252.92 |
| 35 | | | | JOHNS JOHNSON, BRENDA C | D070 | 01QE4 | ENERGY MGT SPEC | 450 | 5.00 | 102.50 |
| 36 | | | | JONES JONES, DONALD F | D080 | 01QCD | SR FIELD REP - C/I | 360 | 21.40 | 455.82 |
| 37 | | | | KING, KING, DIANE P | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | 14.00 | 166.60 |
| 38 | | | | KINNE KINNEY, DONNA J | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .75 | 10.55 |
| 39 | | | | KNOTT KNOTT, J G | D070 | 01QE4 | ENERGY MGT SPEC | 220 | 17.50 | 324.62 |
| 40 | | | | LACHA LACHANCE, J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 68.00 | 1,423.75 |
| 41 | | | | LASSE LASSEN, CHRISTINE I | D050 | 01X1E | SR ADMINISTRATIVE SPEC | 474 | 3.50 | 49.53 |
| 42 | | | | LEIKA | | | | 810 | 64.00 | 1,340.00 |
| 43 | | | | LIBBY LIBBY, ROBERTA B | D050 | 01X1E | SR ADMINISTRATIVE SPEC | 588 | 5.00 | 82.81 |
| 44 | | | | MATUL MATULAY, PATRICIA D | D050 | 01X1E | SR ADMINISTRATIVE SPEC | 586 | 4.75 | 78.68 |

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| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--|---------|-------|-----------------------------|---------|----------|-------------------------|-----|---------|-----------|
| 19601 | BEE/BUSINESS ENERGY EVAL | 908400 | | HAZEL | | | | 361 | 5.00 | 96.94 |
| 2 | | | | HAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 23.00 | 445.91 |
| 3 | | | | MCNEA MCNEAL, M J | D070 | 01QCC | FIELD REP I - C/I | 360 | 45.14 | 943.99 |
| 4 | | | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 26.00 | 464.76 |
| 5 | | | | MORRI MORRIS, ROBERT S | D070 | 01QE4 | ENERGY MGT SPEC | 450 | .50 | 6.96 |
| 6 | | | | MORST MORSTADT, BETH D | D060 | 01QE5 | ENERGY MGT CONSULTANT | 450 | .75 | 12.14 |
| 7 | | | | NEWBY | | | | 364 | 6.40 | 604.52 |
| 8 | | | | PELL, PELL, GEISHA E | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 450 | .75 | 10.18 |
| 9 | | | | PEREZ | | | | 361 | 3.00 | 62.81 |
| 10 | | | | PERO, PERO, ADELYN M | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 1.00 | 17.20 |
| 11 | | | | PILGR PILGRIM, HELEN G | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 16.00 | 335.00 |
| 12 | | | | POWEL POWELL, JOSEPH E., JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 36.25 | 556.89 |
| 13 | | | | RUSSE | | | | 355 | 3.20 | 174.00 |
| 14 | | | | SANDE SANDERS, KIM K | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 4.00 | 61.60 |
| 15 | | | | SAVIG SAVIGE, RICHARD L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 30.50 | 505.16 |
| 16 | | | | SCARR SCARR, BARBARA O | D060 | 01QE5 | ENERGY MGT CONSULTANT | 588 | 14.25 | 196.83 |
| 17 | | | | SCHAA SCHAAF, KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 1.50 | 24.62 |
| 18 | | | | SHOOS SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 16.35 | 284.08 |
| 19 | | | | SNEAD SNEAD, SUZANNE A | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 2.25 | 26.27 |
| 20 | | | | TEDES | | | | 450 | .75 | 7.07 |
| 21 | | | | TEDESCHI, MARIAELENA | D040 | 01X1E | ADMINISTRATIVE SPEC | 450 | .25 | 2.48 |
| 22 | | | | WALLA WALLACE, SUSANNE E | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | .00 | .00 |
| 23 | | | | WHITE WHITE, G B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | .00 | .00 |
| 24 | | | | WILES WILES, SANDRA H | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 25.00 | 421.56 |
| 25 | | | | WILSO | | | | 358 | 14.20 | 323.05 |
| 26 | | | | WILSON, C F., JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 16.00 | 364.00 |
| 27 | | | | WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 50.00 | 1,033.75 |
| 28 | | | | WOOTE WOOTE, G C., III | D070 | 01QCC | FIELD REP I - C/I | 362 | 71.20 | 1,490.75 |
| 29 | | | | WYNN, WYNN, MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 13.90 | 315.88 |
| 30 | | | | | | | | | | |
| 31* | TOTAL ACCOUNT 908400 | | | | | | | | 2386.71 | 69,214.96 |
| 32* | TOTAL PRGNAME BEE/BUSINESS ENERGY EVAL | | | | | | | | 2386.71 | 69,214.96 |
| 33 | | | | | | | | | | |
| 34 | C/I A/C CHILLER PGM | 908160 | | 00043 | | | | 365 | 7.04 | 662.73 |
| 35 | | | | 00415 NELSON, I S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 26.96 | 894.40 |
| 36 | | | | 03873 | | | | 363 | .40 | 34.06 |
| 37 | | | | 04060 ANDERSON, E A | A050 | 01UR3 | MAJ ACCT MGR I | 357 | .96 | 25.68 |
| 38 | | | | 04194 | | | | 359 | .64 | 54.73 |
| 39 | | | | 04850 CARLYLE, B F | A060 | 01UR3 | SR MAJ ACCT MGR | 365 | .60 | 22.15 |
| 40 | | | | 05422 WEBB, C J | A040 | 01UR4 | CUST SVC FIELD SPECIALI | 361 | .52 | 13.80 |
| 41 | | | | 07165 DALTON, M C | A050 | 01UR3 | MAJ ACCT MGR I | 357 | .32 | 7.68 |
| 42 | | | | 07264 PHILO, MICHAEL C | A060 | 01UR3 | SR MAJ ACCT MGR | 357 | .76 | 21.62 |
| 43 | | | | 07351 HILSON, ANNE F | A060 | 01UR3 | SR MAJ ACCT MGR | 357 | .16 | 5.28 |
| 44 | | | | 08543 WOODRUFF, W C | A050 | 01MK5 | SR CONTR CONSTR REP | 365 | 7.20 | 187.66 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
| 47 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

fpsec.fex

11/18/96

| DATE PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAHT |
|--------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|--------|
| 9601 C/I A/C CHILLER PGM | 908160 | 08600 | GRILLO,G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.32 | 253.97 |
| | | 08604 | HOPGOOD,W J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 1.68 | 59.56 |
| | | 09776 | EASTERLING,R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .26 | 8.58 |
| | | 12003 | NIEBLA,H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.48 | 105.23 |
| | | 14100 | WOMBLE,JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .66 | 19.56 |
| | | 19200 | SODDERS,G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | .16 | 3.17 |
| | | 21102 | WISHARD,W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .60 | 19.80 |
| | | 22004 | WELLEN,R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .72 | 18.00 |
| | | 22148 | | | | | 357 | .00 | 86.62 |
| | | 23882 | TRAMONTANO,DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .12 | 2.83 |
| | | 25391 | BALOGH,F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .60 | 19.80 |
| | | 25614 | FISCHER,SHARON G | D080 | 01QN1 | SR TECH - SYSTEM PLNG | 365 | 3.20 | 380.20 |
| | | 25987 | GUTIERREZ,J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | .44 | 11.51 |
| | | 28195 | | | | | 355 | .64 | 84.78 |
| | | 28846 | KUNZ,THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 16.96 | 460.29 |
| | | 29250 | NOBLE,R E,,JR | A070 | 01YCC | SR PROG MGR | 085 | 9.60 | 278.52 |
| | | 31026 | | | | | 357 | .16 | 4.15 |
| | | 31636 | CAIN,C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | -.16 | -5.02 |
| | | 33212 | | | | | 362 | 1.92 | 158.11 |
| | | 34775 | MUNIZ,V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.12 | 157.89 |
| | | 36927 | FERRER,RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 5.92 | 181.33 |
| | | 38566 | BLOCH,P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .28 | 7.75 |
| | | 39143 | PONITZ,KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 354 | .48 | 13.52 |
| | | 39656 | BLONDET,LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .00 | -1.60 |
| | | 41303 | ROMIG,STEPHEN E | A100 | 01UB2 | AREA MGR COMM L SVC | 360 | 3.84 | 183.08 |
| | | 41441 | ADGER,E A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.48 | 147.28 |
| | | 44964 | COWLING,J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 4.15 |
| | | 45153 | BARBER,RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .48 | 14.97 |
| | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 1.68 | 40.18 |
| | | 49110 | | | | | 363 | 1.16 | 126.92 |
| | | 49307 | | | | | 357 | .00 | 217.14 |
| | | 52375 | MELIANS,S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .18 | 5.06 |
| | | 52901 | | | | | 362 | 1.92 | 266.30 |
| | | 53067 | RODRIGUEZ,M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 5.12 | 176.58 |
| | | 55742 | COHEN,A D | T125 | 05937 | GROUNDMAN - SU | 362 | 1.68 | 43.24 |
| | | 58603 | CANCIO,EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.80 | 358.88 |
| | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .16 | 3.71 |
| | | 60843 | WELLS,JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | 1.92 | 203.58 |
| | | 61967 | RUSSILLO,ALFRED G,,J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .24 | 7.73 |
| | | 63680 | | | | | 357 | .00 | 250.52 |
| | | 63737 | | | | | 362 | 1.92 | 237.76 |
| | | 66307 | COBB,DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .16 | 5.83 |
| | | 66330 | CRANE,J L | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .96 | 31.68 |
| | | 66549 | | | | | 365 | 7.04 | 631.94 |

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FLORIDA POWER AND LIGHT COMPANY
 fpssc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--------------------------|---------|-------|----------------------------|---------|----------|-------------------------|-----|--------|-----------|
| 1 | 9601 C/I A/C CHILLER PGM | 908160 | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .56 | 14.79 |
| 2 | | | 69749 | LEHR, J C., JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .40 | 11.11 |
| 3 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 1.68 | 37.64 |
| 4 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 14.40 | 386.82 |
| 5 | | | 71838 | GONZALEZ, N A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.40 | 72.87 |
| 5 | | | 72563 | | | | | 363 | .40 | 41.97 |
| 7 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .16 | 3.40 |
| 3 | | | 73728 | | | | | 357 | .00 | 100.80 |
| 9 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 5.77 |
| 10 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .58 | 13.85 |
| 11 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.80 | 109.14 |
| 12 | | | 78948 | | | | | 359 | .64 | 67.51 |
| 13 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 5.00 | 118.13 |
| 4 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.92 | 150.21 |
| 5 | | | 84761 | GERWE, K F., JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.66 | 83.29 |
| 6 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PIT OPER | 361 | .47 | 72.20 |
| 7 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .70 | 15.71 |
| 8 | | | 87217 | | | | | 363 | .40 | 55.67 |
| 9 | | | 88523 | OLWICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 25.04 |
| 0 | | | 89688 | | | | | 357 | .64 | 104.56 |
| 1 | | | 91825 | | | | | 359 | .64 | 62.11 |
| 2 | | | 92710 | | | | | 365 | 6.40 | 585.66 |
| 3 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 40.00 | 990.72 |
| 4 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .40 | 9.99 |
| 5 | | | 96371 | BOSTIC, KEDRIC A., JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | .56 | 17.08 |
| 6 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 1.80 | 50.99 |
| 7 | | | 97794 | | | | | 363 | .40 | 39.41 |
| 8 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.32 | 223.48 |
| 9 | | | 11005 | LUTES, IRIS I | D060 | 010X2 | LRG COMM/INDUSTRI-ASST | 365 | 12.80 | 243.71 |
| 0 | | | 11005 | MARTI, MARTIN, AIXA | D050 | 01X1E | SR ADMINISTRATIVE SPEC | 365 | 12.80 | 179.54 |
| 1 | | | 11005 | MCVAD, MCVADON, VIRGINIA A | D060 | 010X2 | LRG COMM/INDUSTRI-ASST | 365 | 12.80 | 243.05 |
| 2 | | | | | | | | | | |
| 3 | | | | | | | | | 292.59 | 11,351.09 |
| 4 | | | | | | | | | 292.59 | 11,351.09 |
| 5 | | | | | | | | | | |
| 6 | C/I BCI PROGRAM | 908190 | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UB3 | C/I SPECIALIST I | 085 | 64.00 | 2,216.00 |
| 7 | | | | | | | | | | |
| 8 | | | | | | | | | 64.00 | 2,216.00 |
| 9 | | | | | | | | | 64.00 | 2,216.00 |
| 0 | | | | | | | | | | |
| 1 | C/I BUILDING ENVELOPE | 908300 | 26906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | 160.00 | 6,186.00 |
| 2 | | | 32511 | | | | | 085 | 38.40 | 4,667.74 |
| 3 | | | | | | | | | | |
| 4 | | | | | | | | | 198.40 | 10,853.74 |
| 5 | | | | | | | | | 198.40 | 10,853.74 |
| 6 | | | | | | | | | | |
| 7 | | | | | | | | | | |
| 8 | | | | | | | | | | |
| 9 | | | | | | | | | | |

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAHT |
|------|---|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9601 C/I EFFICIENT MOTORS PGM | 908140 | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.00 | 79.05 |
| 2 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 33.00 |
| 3 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 32.31 |
| 4 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.00 | 82.39 |
| 5 | | | 63144 | OTT, JOHN A | A070 | 01YEB | SR PRODUCT MANAGER | 078 | 16.00 | 638.00 |
| 6 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 33.00 |
| 7 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 3.00 | 83.37 |
| 8 | | | | WILSO WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 5.50 | 113.71 |
| 9 | | | | | | | | | | |
| 10 | *TOTAL ACCOUNT 908140 | | | | | | | | 33.50 | 1,094.83 |
| 11 | *TOTAL PRGNAME C/I EFFICIENT MOTORS PGM | | | | | | | | 33.50 | 1,094.83 |
| 12 | | | | | | | | | | |
| 13 | C/I EFFICIENT LIGHTING | 908170 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | .64 | 21.23 |
| 14 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 42.00 | 1,106.70 |
| 15 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 32.90 | 813.03 |
| 16 | | | 03873 | | | | | 363 | 6.83 | 586.02 |
| 17 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 12.44 | 332.77 |
| 18 | | | 04194 | | | | | 359 | 2.56 | 218.90 |
| 19 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.60 | 59.00 |
| 20 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 27.08 | 711.10 |
| 21 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 15.28 | 366.92 |
| 22 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 27.88 | 792.82 |
| 23 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 3.80 | 125.34 |
| 24 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.65 | 318.70 |
| 25 | | | 08543 | WOODRUFF, W C | A050 | 01MK5 | SR CONTR CONSTR REP | 365 | 7.20 | 187.66 |
| 26 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.04 | 153.84 |
| 27 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.92 | 204.98 |
| 28 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 70.52 | 1,366.31 |
| 29 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.56 | 365.68 |
| 30 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .56 | 13.16 |
| 31 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 6.00 | 131.18 |
| 32 | | | 13862 | BASHUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 20.00 | 480.00 |
| 33 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 2.64 | 78.35 |
| 34 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 111.00 |
| 35 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 10.00 | 249.36 |
| 36 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 18.16 | 469.46 |
| 37 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 358 | 97.84 | 1,936.00 |
| 38 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.60 | 217.80 |
| 39 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 63.00 | 1,575.79 |
| 40 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 17.00 | 511.91 |
| 41 | | | 22148 | | | | | 357 | 5.76 | 478.51 |
| 42 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 2.84 | 68.90 |
| 43 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.60 | 151.80 |
| 44 | | | 25614 | FISCHER, SHARON G | D080 | 01QN1 | SR TECH - SYSTEM PLNG | 365 | 3.20 | 380.20 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
| 47 | | | | | | | | | | |
| 48 | | | | | | | | | | |
| 49 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|--------|----------|
| 19601 | C/I EFFICIENT LIGHTING | 908170 | 25954 | | | | | 360 | 9.60 | 848.27 |
| 2 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | 2.60 | 67.94 |
| 3 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 5.00 | 162.50 |
| 1 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 32.00 | 988.01 |
| 5 | | | 28195 | | | | | 355 | 12.80 | 1,695.52 |
| 5 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 8.64 | 234.11 |
| | | | 29619 | | | | | 359 | 6.40 | 884.00 |
| 5 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 9.00 | 238.95 |
| 1 | | | 31026 | | | | | 357 | 13.64 | 353.62 |
| 0 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | - .64 | -20.08 |
| 1 | | | 33212 | | | | | 362 | 6.40 | 527.02 |
| 2 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.64 | 81.42 |
| 3 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.74 | 86.82 |
| 4 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 13.48 | 373.21 |
| 5 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.20 | 118.34 |
| 5 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .00 | -5.36 |
| 7 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 18.50 | 535.30 |
| 3 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 16.00 | 453.40 |
| 3 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMM L SVC | 360 | 7.68 | 366.12 |
| 0 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.56 | 149.91 |
| 1 | | | 43261 | ATCHISON, C E, JR | T460 | 05855 | SUBSTANTN MAINT FORMN - | 354 | 4.80 | 539.22 |
| 2 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 30.96 | 803.02 |
| 3 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 4.92 | 156.83 |
| 1 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 57.00 | 1,367.70 |
| 5 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 65.30 | 1,228.46 |
| 5 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 43.60 | 1,042.59 |
| 7 | | | 49110 | | | | | 363 | 20.08 | 2,199.70 |
| 1 | | | 49307 | | | | | 357 | 5.76 | 1,071.60 |
| 1 | | | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 160.00 | 3,738.00 |
| 1 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 15.00 | 411.94 |
| | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 14.03 | 405.17 |
| | | | 52901 | | | | | 362 | 6.40 | 887.65 |
| | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .64 | 22.08 |
| | | | 53181 | BRILL, EDWARD R | A060 | 01UK3 | C/I SPECIALIST II | 355 | .80 | 21.29 |
| | | | 54336 | OTTO, F F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 5.00 | 116.38 |
| | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 362 | 21.60 | 555.93 |
| | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.60 | 44.86 |
| | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 45.24 | 1,048.44 |
| | | | 59287 | CAMPBELL, V P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 6.60 | 203.93 |
| | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 17.40 | 418.67 |
| | | | 60843 | WELLS, JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | 6.40 | 678.59 |
| | | | 61967 | RUSSILLO, ALFRED G, JR | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .96 | 30.90 |
| | | | 62918 | | | | | 360 | 9.60 | 1,678.93 |
| | | | 63680 | | | | | 357 | 5.76 | 1,211.81 |

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FLORIDA POWER AND LIGHT COMPANY
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| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------------|---------|-------|-----------------------|---------|----------|-------------------------|-----|--------|----------|
| 19601 | C/I EFFICIENT LIGHTING | 908170 | 63737 | | | | | 362 | 6.40 | 792.54 |
| 2 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 15.00 | 476.25 |
| 3 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 6.24 | 227.20 |
| 4 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 2.24 | 73.92 |
| 5 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 22.36 | 590.58 |
| 6 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 3.32 | 92.24 |
| 7 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.92 | 278.19 |
| 8 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 355 | .80 | 21.50 |
| 9 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 8.00 | 242.90 |
| 10 | | | 72289 | LYERLY-JENNETTE, SUSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 30.35 | 711.31 |
| 11 | | | 72403 | GANS, O E | A060 | 01YFB | PRODUCT MANAGER | 085 | 160.00 | 4,372.01 |
| 12 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 21.40 | 494.88 |
| 13 | | | 72563 | | | | | 363 | 6.83 | 722.22 |
| 14 | | | 73080 | MOLLINER, LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | 10.32 | 219.17 |
| 15 | | | | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 40.64 | 863.08 |
| 16 | | | 73728 | | | | | 357 | 5.76 | 532.80 |
| 17 | | | 74274 | | | | | 354 | 26.88 | 2,116.80 |
| 18 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 18.44 | 443.48 |
| 19 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 89.00 | 2,147.12 |
| 20 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 24.70 | 602.37 |
| 21 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 8.32 | 198.65 |
| 22 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.60 | 172.81 |
| 23 | | | 78948 | | | | | 359 | 2.56 | 270.01 |
| 24 | | | 80657 | MOOLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 97.25 |
| 25 | | | 81431 | VANASSCHE, L L | P517 | 04499 | SHIFT JOURNEYMAN-W | 355 | .00 | 585.13 |
| 26 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 7.90 | 221.96 |
| 27 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.50 | 129.06 |
| 28 | | | 81958 | | | | | 359 | 80.00 | 9,999.00 |
| 29 | | | 82210 | GAGER, HERBERT R | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 23.00 | 543.38 |
| 30 | | | 82298 | NEWBERRY, RILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 19.40 | 592.18 |
| 31 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 6.00 | 214.28 |
| 32 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 11.46 | 358.83 |
| 33 | | | 85235 | HALL, TERRY I | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.15 | 82.53 |
| 34 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | 5.41 | 834.80 |
| 35 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 31.80 | 713.12 |
| 36 | | | 87217 | | | | | 363 | 6.83 | 958.12 |
| 37 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 16.70 | 418.14 |
| 38 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 19.00 | 627.00 |
| 39 | | | 89688 | | | | | 357 | 3.84 | 448.62 |
| 40 | | | 91825 | | | | | 359 | 2.56 | 246.76 |
| 41 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 7.00 | 193.03 |
| 42 | | | | SCOTT, GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 361 | 14.00 | 386.05 |
| 43 | | | 92710 | | | | | 365 | 6.40 | 585.66 |
| 44 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 3.32 | 82.88 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
| 47 | | | | | | | | | | |
| 48 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | DESCRIPTION | LOC | PRHRS | PRAMT |
|------|------------------------|---------|-------|-----------------------------|---------|----------|-------------------------|-----|--------|----------|
| 9601 | C/I EFFICIENT LIGHTING | 908170 | 95451 | KINARD, MICHAEL A | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 8.00 | 151.40 |
| | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 12.96 | 395.28 |
| | | | 97187 | LLOODA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 10.00 | 283.25 |
| | | | 97794 | | | | | 363 | 6.83 | 678.02 |
| | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 16.04 | 444.19 |
| | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 24.00 | 635.40 |
| | | | | AGNEW AGNEW, P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 63.75 | 1,129.17 |
| | | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 6.00 | 122.63 |
| | | | | ANDRE | | | | 363 | 4.88 | 102.17 |
| 0 | | | | AUGUS AUGUSTO, E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 28.10 | 639.27 |
| 1 | | | | BASKI BASKIN, SHARON L | D040 | 01X1E | ADMINISTRATIVE SPEC | 588 | 4.75 | 62.40 |
| 2 | | | | BASTO BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 44.10 | 657.64 |
| 3 | | | | BER, A BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 29.90 | 598.00 |
| 4 | | | | BRANT BRANTLEY, LISA A | D030 | 01X1C | SENIOR OFFICE CLERK | 595 | 2.25 | 22.98 |
| 5 | | | | CANTR CANTRES, WANDA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 586 | 2.25 | 32.63 |
| 6 | | | | CHAPN | | | | 354 | 22.40 | 1,271.12 |
| 7 | | | | CRABT | | | | 360 | 34.26 | 570.96 |
| 8 | | | | DAVIE DAVIES FLICKINGER, NA | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 7.75 | 134.75 |
| 9 | | | | DILEL DILELLA, GELSYS G | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 362 | 120.00 | 1,906.51 |
| 10 | | | | DONAH DONAHO, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 47.75 | 978.88 |
| 11 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 362 | 4.40 | 92.14 |
| 12 | | | | FORD, FORD, NANCY E | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 3.25 | 47.13 |
| 13 | | | | FRICK | | | | 361 | 6.00 | 108.75 |
| 14 | | | | FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 11.00 | 199.38 |
| 15 | | | | GANNO | | | | 358 | 11.80 | 224.66 |
| 16 | | | | GANNON, R H, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 7.00 | 134.23 |
| 17 | | | | GRAFF GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 26.25 | 500.06 |
| 18 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 4.25 | 88.98 |
| 19 | | | | HOUK, HOUK, ANITA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 2.50 | 36.25 |
| 20 | | | | HUMPH | | | | 364 | 1.92 | 221.09 |
| 21 | | | | JONES JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 35.00 | 745.50 |
| 22 | | | | KEENE KEENE, J K | D060 | 01QE5 | ENERGY MGT CONSULTANT | 595 | .25 | 4.02 |
| 23 | | | | KING, KING, DIANE P | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | 11.50 | 136.86 |
| 24 | | | | LIBBY LIBBY, ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | 4.75 | 78.67 |
| 25 | | | | LUTES LUTES, IRIS I | D060 | 01QX2 | LRG COMM/INDUSTRI-ASST | 365 | 1.60 | 30.48 |
| 26 | | | | MARTI MARTIN, AIXA | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 365 | 1.60 | 22.46 |
| 27 | | | | MATUL MATULAY, PATRICIA D | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 586 | 2.25 | 37.27 |
| 28 | | | | MAZEL | | | | 361 | 3.00 | 58.16 |
| 29 | | | | MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 18.00 | 348.98 |
| 30 | | | | MCNEA MCNEAL, M J | D070 | 01QCC | FIELD REP I - C/I | 360 | 38.00 | 794.68 |
| 31 | | | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 63.00 | 1,126.13 |
| 32 | | | | MCVAD MCVADON, VIRGINIA A | D060 | 01QX2 | LRG COMM/INDUSTRI-ASST | 365 | 1.60 | 30.39 |
| 33 | | | | NEWBY | | | | 364 | 12.80 | 1,209.03 |
| 34 | | | | PEREZ | | | | 361 | 28.00 | 586.25 |
| 35 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--------------------------------------|---------|-------|-----------------------------|---------|----------|-------------------------|-----|---------|-----------|
| 1 | 9601 C/I EFFICIENT LIGHTING | 908170 | PEREZ | PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | 36.00 | 753.75 |
| 2 | | | | POLE, | | | | 582 | 7.00 | 142.89 |
| 3 | | | | POWEL POWELL, JOSEPH E,, JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 10.00 | 153.63 |
| 4 | | | | RUSSE | | | | 355 | 3.20 | 174.00 |
| 5 | | | | SANDE SANDERS, KIM K | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 8.00 | 123.20 |
| 5 | | | | SAVIG SAVIGE, RICHARD L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 4.14 |
| 7 | | | | SCARR SCARR, BARBARA O | D060 | 01QE5 | ENERGY MGT CONSULTANT | 588 | 12.00 | 165.75 |
| 8 | | | | SCHAA SCHAAF, KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 1.00 | 16.41 |
| 9 | | | | SHOOS SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 21.51 | 373.79 |
| 10 | | | | SNEAD SNEAD, SUZANNE A | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 3.00 | 35.03 |
| 11 | | | | WILSO | | | | 358 | 6.40 | 145.60 |
| 12 | | | | WILSON, C F,, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 8.00 | 182.00 |
| 13 | | | | WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 72.50 | 1,498.94 |
| 14 | | | | WYNN, WYNN, MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 14.85 | 337.47 |
| 15 | | | | | | | | | | |
| 16 | TOTAL ACCOUNT 908170 | | | | | | | | 3073.54 | 99,371.74 |
| 17 | TOTAL PRGNAME C/I EFFICIENT LIGHTING | | | | | | | | 3073.54 | 99,371.74 |
| 18 | | | | | | | | | | |
| 19 | C/I HIGH EFFIC DX A/C | 908150 | 00043 | | | | | 365 | 5.12 | 481.99 |
| 20 | | | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 24.64 | 817.44 |
| 21 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.00 | 79.05 |
| 22 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.76 | 68.21 |
| 23 | | | 03873 | | | | | 363 | 1.18 | 101.61 |
| 24 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.04 | 27.82 |
| 25 | | | 04194 | | | | | 359 | .64 | 54.73 |
| 26 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .60 | 22.12 |
| 27 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 2.09 | 54.83 |
| 28 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 15.48 | 371.72 |
| 29 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .93 | 26.46 |
| 30 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.72 | 56.74 |
| 31 | | | 08543 | WOODRUFF, W C | A050 | 01MK5 | SR CONTR CONSTR REP | 365 | 7.20 | 187.66 |
| 32 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.20 | 158.73 |
| 33 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.12 | 72.70 |
| 34 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 47.08 | 912.19 |
| 35 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 6.95 | 233.17 |
| 36 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.80 | 65.78 |
| 37 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 3.00 | 65.59 |
| 38 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .74 | 21.98 |
| 39 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.40 | 109.73 |
| 40 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 7.96 | 205.76 |
| 41 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 358 | 49.04 | 970.38 |
| 42 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.60 | 85.80 |
| 43 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .80 | 20.00 |
| 44 | | | 22148 | | | | | 357 | 1.28 | 159.28 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9601 C/I HIGH EFFIC DX A/C | 908150 | 23882 | TRAMONTANO,DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .12 | 2.83 |
| 2 | | | 24055 | NIX,JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 8.00 | 219.60 |
| 3 | | | 25391 | BALOGH,F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.60 | 250.80 |
| 4 | | | 25614 | FISCHER,SHARON G | D080 | 01QN1 | SR TECH - SYSTEM PLNG | 365 | 3.20 | 380.20 |
| 5 | | | 25954 | | | | | 360 | 3.84 | 339.31 |
| 6 | | | 25987 | GUTIERREZ,J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | .52 | 13.60 |
| 7 | | | 28195 | | | | | 355 | 6.40 | 847.76 |
| 8 | | | 28846 | KUNZ,THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 10.64 | 287.99 |
| 9 | | | 29250 | NOBLE,R E,,JR | A070 | 01YCC | SR PROG MGR | 085 | 9.60 | 278.52 |
| 10 | | | 29619 | | | | | 359 | 19.20 | 2,652.00 |
| 11 | | | 30751 | BESLEY,W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 3.60 | 95.58 |
| 12 | | | 31026 | | | | | 357 | .24 | 6.22 |
| 13 | | | 31592 | MCMURRAY,JOHN | A050 | 01YVA | RESEARCH ASSOCIATE | 078 | 2.40 | 67.13 |
| 14 | | | 31636 | CAIN,C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | -.24 | -7.53 |
| 15 | | | 34775 | MUNIZ,V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.20 | 98.69 |
| 16 | | | 36927 | FERRER,RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.70 | 113.33 |
| 17 | | | 38566 | BLOCH,P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .36 | 9.97 |
| 18 | | | 39143 | PONITZ,KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 354 | .48 | 13.52 |
| 19 | | | 39931 | THOMSON,MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.68 | 48.62 |
| 20 | | | 41303 | ROMIG,STEPHEN E | A100 | 01UB2 | AREA MGR COMML SVC | 360 | 2.56 | 122.04 |
| 21 | | | 41441 | ADGER,E A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.80 | 92.05 |
| 22 | | | 43261 | ATCHISON,C E,,JR | T460 | 05B55 | SUBSTATN MAINT FORMN - | 354 | 2.24 | 251.64 |
| 23 | | | 44964 | COWLING,J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.20 | 31.13 |
| 24 | | | 45153 | BARBER,RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 1.48 | 47.28 |
| 25 | | | 47239 | LIPINSKI,THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 5.40 | 129.41 |
| 26 | | | 47272 | SCHMITT,KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 2.90 | 54.57 |
| 27 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 23.00 | 549.99 |
| 28 | | | 49110 | | | | | 363 | 3.48 | 380.76 |
| 29 | | | 49307 | | | | | 357 | 1.28 | 370.83 |
| 30 | | | 52375 | MELIANS,S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .70 | 20.11 |
| 31 | | | 53067 | RODRIGUEZ,M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.20 | 110.37 |
| 32 | | | 58603 | CANCIO,EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 224.32 |
| 33 | | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.04 | 24.09 |
| 34 | | | 59287 | CAMPBELL,W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 1.44 | 44.50 |
| 35 | | | 59717 | KELLY,WINTON E,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.36 | 80.85 |
| 36 | | | 61967 | RUSSILLO,ALFRED G,,J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .24 | 7.73 |
| 37 | | | 62918 | | | | | 360 | 3.84 | 671.58 |
| 38 | | | 63680 | | | | | 357 | 1.28 | 422.39 |
| 39 | | | 66307 | COBB,DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.04 | 37.87 |
| 40 | | | 66330 | CRANE,J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.64 | 54.12 |
| 41 | | | 66549 | | | | | 365 | 5.12 | 459.58 |
| 42 | | | 67709 | QUINN,J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .56 | 14.79 |
| 43 | | | 68422 | REILMAN,LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 101.00 |
| 44 | | | 69749 | LEHR,J C,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .48 | 113.33 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------|---------|-------|----------------------------|------------|-------------|-------------------------|-----|-------|----------|
| 9601 | C/I HIGH EFFIC DX A/C | 908150 | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 1.12 | 25.09 |
| | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 4.80 | 128.94 |
| | | | 72289 | LYERLY-JENNETTE, SUSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.14 | 94.52 |
| | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 5.76 | 133.20 |
| | | | 72563 | | | | | 363 | 1.18 | 125.23 |
| | | | 73080 | MOLLINER, LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | .96 | 20.38 |
| | | | | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 1.24 | 26.34 |
| | | | 73728 | | | | | 357 | 1.28 | 180.00 |
| | | | 74274 | | | | | 354 | 27.52 | 2,167.20 |
| 0 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 5.77 |
| 1 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 34.60 | 834.73 |
| 2 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 3.48 | 82.95 |
| 3 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .71 | 16.95 |
| 4 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.00 | 68.23 |
| 5 | | | 78948 | | | | | 359 | .64 | 67.50 |
| 6 | | | 81431 | VANASSCHE, L L | P517 | 04499 | SHIFT JOURNEYMAN-W | 355 | .00 | 182.85 |
| 7 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 3.59 | 100.91 |
| 8 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 8.00 | 189.00 |
| 9 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.30 | 192.31 |
| 0 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.20 | 37.58 |
| 1 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | 1.86 | 286.84 |
| 2 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 11.80 | 264.63 |
| 3 | | | 87217 | | | | | 363 | 1.18 | 166.12 |
| 4 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 66.00 |
| 5 | | | 89688 | | | | | 357 | .64 | 149.23 |
| 6 | | | 90645 | PRIETO, ROSA HOYO | A050 | 01A23 | FIELD REP SURV II | 810 | .00 | -3.12 |
| 7 | | | 91825 | | | | | 359 | .64 | 61.70 |
| 8 | | | 92710 | | | | | 365 | 6.40 | 585.66 |
| 9 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 24.00 | 594.44 |
| 0 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .48 | 11.99 |
| 1 | | | 95451 | KINARD, MICHAEL A | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 4.00 | 75.70 |
| 2 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 5.72 | 174.46 |
| 3 | | | 97794 | | | | | 363 | 1.18 | 117.57 |
| 4 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.20 | 139.68 |
| 5 | | | | AGER, AGER, BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .01 |
| 6 | | | | AGNEW, AGNEW, P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 1.00 | 17.71 |
| 7 | | | | AGUIA, AGUIAR, HORTENCIA F | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | .25 | 3.53 |
| 8 | | | | ALVAR, ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 5.00 | 102.19 |
| 9 | | | | AUGUS, AUGUSTO, E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 7.40 | 168.35 |
| 0 | | | | BASKI, BASKIN, SHARON I | D040 | 01X1E | ADMINISTRATIVE SPEC | 588 | .50 | 6.57 |
| 1 | | | | BASTO, BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 38.15 | 568.93 |
| 2 | | | | BER, A, BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 12.60 | 252.00 |
| 3 | | | | BOONE, BOONE, W H | D070 | 01QE4 | ENERGY MGT SPEC | 864 | 10.00 | 209.38 |
| 4 | | | | BRANT, BRANTLEY, LISA A | D030 | 01X1C | SENIOR OFFICE CLERK | 595 | 1.25 | 12.77 |
| 5 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|-----------------------|---------|-------|----------------------------|---------|----------|------------------------|-----|-------|----------|
| 19601 | C/I HIGH EFFIC DX A/C | 908150 | | CAMOE CAMOESAS, J A | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -1.02 |
| 2 | | | | CARR, CARR, ORLANDO | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 3 | | | | CASAN | | | | 810 | -.64 | 176.21 |
| 4 | | | | CHANG | | | | 810 | -.64 | 79.87 |
| 5 | | | | CHAPN | | | | 354 | 19.20 | 1,089.52 |
| 6 | | | | CONNO | | | | 584 | .00 | 57.03 |
| 7 | | | | CRABT | | | | 360 | 28.65 | 472.58 |
| 8 | | | | CRAVE CRAVEN, R KENNETH | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 2.50 | 50.59 |
| 9 | | | | CROW, CROW, B R | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 10 | | | | DONAH DONAHO, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 26.75 | 548.38 |
| 11 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 362 | 4.40 | 92.11 |
| 12 | | | | EGUAR EGUARAS, C L | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 13 | | | | EMMON EMMONS, W G | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | .25 | 4.78 |
| 14 | | | | ESCOB | | | | 810 | -.64 | 30.32 |
| 15 | | | | FORD, FORD, NANCY E | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 1.75 | 25.38 |
| 16 | | | | GANNO | | | | 358 | 6.80 | 128.80 |
| 17 | | | | GANNON, R H, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 3.00 | 57.53 |
| 18 | | | | GONZA GONZALEZ, IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 19 | | | | GRAFF GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 20 | | | | GRECO GRECO, T A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 62.00 | 1,105.93 |
| 21 | | | | GUTIE GUTIERREZ, J C | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -.47 |
| 22 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 9.75 | 204.14 |
| 23 | | | | HOUK, HOUK, ANITA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 1.00 | 14.50 |
| 24 | | | | HUMPH | | | | 364 | 6.40 | 737.00 |
| 25 | | | | INGER INGERSOLL, WILLIAM J | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -1.14 |
| 26 | | | | JONES JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 9.00 | 191.70 |
| 27 | | | | KESSI | | | | 586 | 12.25 | 231.53 |
| 28 | | | | KING, KING, DIANE P | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | 2.50 | 29.75 |
| 29 | | | | KRAUS | | | | 584 | .00 | 847.30 |
| 30 | | | | LACHA LACHANCE, J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 31 | | | | LEIKA | | | | 810 | .00 | 4.06 |
| 32 | | | | LIBBY LIBBY, ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | .50 | 8.28 |
| 33 | | | | LUTES LUTES, IRIS I | D060 | 01QX2 | LRG COMM/INDUSTRI-ASST | 365 | 8.00 | 152.33 |
| 34 | | | | MARTI MARTIN, AIXA | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 365 | 8.00 | 112.22 |
| 35 | | | | MCNEA MCNEAL, M J | D070 | 01QCC | FIELD REP I - C/I | 360 | 2.00 | 41.83 |
| 36 | | | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 48.50 | 866.94 |
| 37 | | | | MCVAD MCVADON, VIRGINIA A | D060 | 01QX2 | LRG COMM/INDUSTRI-ASST | 365 | 8.00 | 151.92 |
| 38 | | | | MEALI MEALICK, HAROLD E | D070 | 01QE4 | ENERGY MGT SPEC | 720 | 17.75 | 327.04 |
| 39 | | | | MENDE MENDEZ, MIGUEL | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 7.00 | 108.15 |
| 40 | | | | MORRI MORRIS, ROBERT S | D070 | 01QE4 | ENERGY MGT SPEC | 450 | 1.00 | 13.94 |
| 41 | | | | NELSO NELSON, KELLY J | D040 | 01X1E | ADMINISTRATIVE SPEC | 137 | 10.00 | 129.50 |
| 42 | | | | NEWBY | | | | 364 | 6.40 | 604.52 |
| 43 | | | | PILGR PILGRIM, HELEN G | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -1.49 |
| 44 | | | | PITER | | | | 588 | 9.50 | 141.43 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------------|---------|--------|-----------------------|---------|----------|-------------------------|-----|---------|-----------|
| 1 | 9601 C/I HIGH EFFIC DX A/C | 908150 | POWEL | POWELL, JOSEPH E., JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 6.75 | 103.70 |
| 2 | | | RITCH | RITCHARDSON, H P | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .01 |
| 3 | | | ROONE | ROONEY, JACQUELINE | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 4 | | | SCARR | SCARR, BARBARA O | D060 | 01QE5 | ENERGY MGT CONSULTANT | 588 | 2.75 | 37.98 |
| 5 | | | SETTL | SETTLEMYRE, G W J | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 11.00 | 226.05 |
| 6 | | | SHOOS | SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 6.50 | 112.94 |
| 7 | | | SNEAD | SNEAD, SUZANNE A | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 1.50 | 17.52 |
| 8 | | | STEVE | STEVENS, CATHERINE A | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 137 | 5.00 | 75.94 |
| 9 | | | VILLA | | | | | 810 | -.64 | 151.11 |
| 10 | | | WILLE | WILLEMS, M A | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 17.75 | 259.59 |
| 11 | | | WILSO | | | | | 358 | 6.40 | 145.60 |
| 12 | | | WILSON | WILSON, C F., JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 3.00 | 68.25 |
| 13 | | | WILSON | WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 15.25 | 315.29 |
| 14 | | | WINFR | WINFREY, ROY L | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 9.00 | 181.24 |
| 15 | | | WYANT | WYANT, F E | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 16 | | | WYNN | WYNN, MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 5.90 | 134.07 |
| 17 | | | | | | | | | | |
| 18* | TOTAL ACCOUNT 908150 | | | | | | | | 1029.29 | 34,840.24 |
| 19* | TOTAL PRGNAME C/I HIGH EFFIC DX A/C | | | | | | | | 1029.29 | 34,840.24 |
| 20 | | | | | | | | | | |
| 21 | C/I HVAC | 908590 | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 8.00 | 198.16 |
| 22 | | | | | | | | | | |
| 23 | AL ACCOUNT 908590 | | | | | | | | 8.00 | 198.16 |
| 24* | TOTAL PRGNAME C/I HVAC | | | | | | | | 8.00 | 198.16 |
| 25 | | | | | | | | | | |
| 26 | C/I LOAD CONTROL | 908550 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | .24 | 7.96 |
| 27 | | | 01985 | DARGENTO, R J | A050 | 01UR3 | MAJ ACCT MGR I | 361 | 5.00 | 131.75 |
| 28 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UR3 | MAJ ACCT MGR I | 360 | 3.84 | 94.90 |
| 29 | | | 03873 | | | | | 363 | 3.20 | 274.62 |
| 30 | | | 04060 | ANDERSON, E A | A050 | 01UR3 | MAJ ACCT MGR I | 357 | 16.44 | 439.77 |
| 31 | | | 04194 | | | | | 359 | .64 | 54.73 |
| 32 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 6.00 | 221.26 |
| 33 | | | 05422 | WEBB, C J | A040 | 01UR6 | CUST SVC FIELD SPECIALI | 361 | 2.76 | 72.42 |
| 34 | | | 07165 | DALTON, M C | A050 | 01UR3 | MAJ ACCT MGR I | 357 | .48 | 11.53 |
| 35 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 17.19 | 488.83 |
| 36 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .48 | 15.84 |
| 37 | | | 07956 | CHALKER, R C | A050 | 01UR3 | MAJ ACCT MGR I | 365 | 8.00 | 239.41 |
| 38 | | | 08600 | GRILLO, G E | A050 | 01UR3 | MAJ ACCT MGR I | 365 | 5.00 | 152.63 |
| 39 | | | 08604 | HOPGOOD, W J | A050 | 01UR3 | MAJ ACCT MGR I | 365 | 5.12 | 171.70 |
| 40 | | | 09776 | EASTERLING, R K | A050 | 01UR3 | MAJ ACCT MGR I | 365 | 2.17 | 73.52 |
| 41 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UR3 | MAJ ACCT MGR I | 359 | 4.74 | 140.73 |
| 42 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UR3 | MAJ ACCT MGR I | 365 | 1.00 | 27.75 |
| 43 | | | 16699 | DANIEL, JOHN M | A050 | 01UR3 | MAJ ACCT MGR I | 360 | 6.60 | 164.56 |
| 44 | | | 17889 | DANN, ANNETTE M | A050 | 01UR3 | MAJ ACCT MGR I | 360 | 11.20 | 289.52 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------|---------|-------|--------------------|------------|-------------|-------------------------|-----|--------|----------|
| 19601 | C/I LOAD CONTROL | 908550 | 19200 | SODDERS,G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | .24 | 4.75 |
| 2 | | | 21102 | WISHARD,W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 17.00 | 561.00 |
| 3 | | | 22004 | WELLEN,R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 2.48 | 62.05 |
| 4 | | | 22148 | | | | | 357 | .64 | 144.60 |
| 5 | | | 23882 | TRAMONTANO,DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 5.24 | 128.46 |
| 6 | | | 25391 | BALOGH,F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 13.00 | 429.00 |
| 7 | | | 25752 | PLASENCIA,ERNESTO | A060 | 01YEC | PROGRAM MGR-C/I | 013 | 160.00 | 5,118.00 |
| 8 | | | 25954 | | | | | 360 | 2.56 | 226.21 |
| 9 | | | 25987 | GUTIERREZ,J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | .80 | 20.90 |
| 10 | | | 26249 | COPE,L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 123.50 |
| 11 | | | 26539 | EVELYN,H R | A060 | 01T5B | SR SPEC - PWR SUPPLY | 955 | 20.00 | 706.50 |
| 12 | | | 28195 | | | | | 355 | 3.20 | 423.88 |
| 13 | | | 28846 | KUNZ,THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 8.24 | 224.54 |
| 14 | | | 29561 | COOKE,C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 103.65 |
| 15 | | | 30751 | BESLEY,W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 10.40 | 276.12 |
| 16 | | | 31026 | | | | | 357 | 2.24 | 58.07 |
| 17 | | | 31636 | CAIN,C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | -.24 | -7.53 |
| 18 | | | 33212 | | | | | 362 | 1.28 | 105.40 |
| 19 | | | 38566 | BLOCH,P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 6.48 | 179.43 |
| 20 | | | 39143 | PONITZ,KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.68 | 75.50 |
| 21 | | | 39656 | BLONDET,LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .00 | -1.08 |
| 22 | | | 39931 | THOMSON,MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 18.60 | 538.24 |
| 23 | | | 40352 | WHALIN,MICHAEL J | A070 | 01YCC | SR PROG MGR | 013 | 80.00 | 3,538.00 |
| 24 | | | 40790 | DIAZ,OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.00 | 170.03 |
| 25 | | | 41303 | ROMIG,STEPHEN E | A100 | 01UB2 | AREA MGR COMML SVC | 360 | 3.84 | 183.07 |
| 26 | | | 43261 | ATCHISON,C E.,JR | T460 | 05855 | SUBSTATN MAINT FORMN - | 354 | 4.80 | 539.22 |
| 27 | | | 44726 | | | | | 013 | 120.00 | 2,370.00 |
| 28 | | | 44964 | COWLING,J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.72 | 70.57 |
| 29 | | | 45153 | BARBER,RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 3.48 | 111.91 |
| 30 | | | 47239 | LIPINSKI,THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 3.00 | 69.65 |
| 31 | | | 47272 | SCHMITT,KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 4.50 | 84.66 |
| 32 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 1.12 | 26.79 |
| 33 | | | 49110 | | | | | 363 | 9.42 | 1,032.18 |
| 34 | | | 49307 | | | | | 357 | .64 | 348.27 |
| 35 | | | 52375 | MELIANS,S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 4.92 | 142.10 |
| 36 | | | 52901 | | | | | 362 | 1.28 | 177.53 |
| 37 | | | 53181 | BRILL,EDWARD R | A060 | 01UK3 | C/I SPECIALIST II | 355 | 7.20 | 191.61 |
| 38 | | | 54336 | OTTO,E F.,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 93.10 |
| 39 | | | 55742 | COHEN,A D | T125 | 05937 | GROUNDMAN - SU | 362 | 9.12 | 234.72 |
| 40 | | | 58062 | RUIZ,ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | 2.00 | 54.38 |
| 41 | | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .64 | 14.83 |
| 42 | | | 59287 | CAMPBELL,W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 15.84 | 489.46 |
| 43 | | | 59717 | KELLY,WINTON E.,JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.24 | 126.09 |
| 44 | | | 60843 | WELLS,JOHN R | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | 1.28 | 135.72 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|--------|
| 19601 | C/I LOAD CONTROL | 908550 | 61967 | RUSSILLO, ALFRED G., J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 4.24 | 136.48 |
| 2 | | | 62918 | | | | | 360 | 2.56 | 447.72 |
| 3 | | | 63680 | | | | | 357 | .64 | 399.08 |
| 4 | | | 63737 | | | | | 362 | 1.28 | 158.51 |
| 5 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 9.00 | 285.75 |
| 6 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 5.64 | 205.37 |
| 7 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.64 | 87.12 |
| 8 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 16.24 | 428.93 |
| 9 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.00 | 151.50 |
| 10 | | | 69749 | LEHR, J C., JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 6.72 | 186.74 |
| 11 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 1.12 | 25.09 |
| 12 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 355 | 7.20 | 193.40 |
| 13 | | | 71838 | GONZALEZ, N A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 1.60 | 48.57 |
| 14 | | | 72289 | LYERLY, JENNETTE, SUSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.76 | 63.01 |
| 15 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 8.84 | 204.42 |
| 16 | | | 72563 | | | | | 363 | 3.20 | 338.44 |
| 17 | | | 73080 | MOLLINER, LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | .48 | 10.19 |
| 18 | | | | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 2.24 | 47.58 |
| 19 | | | 73728 | | | | | 357 | .64 | 165.60 |
| 20 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.96 | 71.18 |
| 21 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 5.32 | 129.36 |
| 22 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .71 | 16.95 |
| 23 | | | 78948 | | | | | 359 | .64 | 67.50 |
| 24 | | | 80457 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 121.57 |
| 25 | | | 81431 | VANASSCHE, I I | P517 | 04499 | SHIFT JOURNEYMAN-W | 355 | .00 | 182.85 |
| 26 | | | 81478 | DANIELEWSKI, W F., JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 14.88 | 431.60 |
| 27 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.50 | 129.06 |
| 28 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 4.00 | 94.50 |
| 29 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.05 | 276.25 |
| 30 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 1.00 | 35.71 |
| 31 | | | 84761 | GERWE, K E., JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 7.72 | 241.75 |
| 32 | | | 85235 | HALL, TERRY I | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.85 | 389.07 |
| 33 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PIT OPER | 361 | 2.45 | 378.83 |
| 34 | | | 86604 | GILL, JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 2.00 | 55.48 |
| 35 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 2.30 | 51.56 |
| 36 | | | 87217 | | | | | 363 | 3.20 | 448.98 |
| 37 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 125.19 |
| 38 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.00 | 231.00 |
| 39 | | | 89688 | | | | | 357 | 2.56 | 194.86 |
| 40 | | | 91825 | | | | | 359 | .64 | 61.70 |
| 41 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 19.00 | 523.93 |
| 42 | | | | SCOTT, GERALD R | D060 | 01X16 | DUCT SYSTEM SPECIALIST | 361 | 5.00 | 137.88 |
| 43 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 4.72 | 117.82 |
| 44 | | | 96371 | BOSTIC, KEDRIC A., JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 2.96 | 90.28 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|---------------------------------|---------|-------|---------------------------|---------|----------|-------------------------|-----|---------|-----------|
| 19601 | C/I LOAD CONTROL | 908550 | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 5.20 | 147.29 |
| 2 | | | 97794 | | | | | 363 | 3.20 | 317.74 |
| 3 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 8.00 | 184.80 |
| 4 | | | | ALVAR | | | | 361 | 8.00 | 163.50 |
| 5 | | | | CRESP CRESPO, ELIZABETH H | D050 | 01QC4 | TECH-III-POWER DELIVERY | 955 | 60.00 | 832.50 |
| 6 | | | | DEHOM DEHOMBRE, AMELIA M | D060 | 01Q22 | C/I LD MGT FLD TECH | 013 | 94.50 | 1,776.35 |
| 7 | | | | KELLE KELLER, KATHY M | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 013 | 10.00 | 207.75 |
| 8 | | | | LATMO LATMORE, R J | T310 | 05533 | METERMAN A SU | 192 | 4.00 | 84.36 |
| 9 | | | | LAVOR LAVORGNA, R J | T310 | 05533 | METERMAN A SU | 792 | 6.50 | 137.09 |
| 10 | | | | MARTE MARTELL, JOHN T, JR | T310 | 05533 | METERMAN A SU | 192 | 1.00 | 21.09 |
| 11 | | | | MAUE, MAUE, G E | T310 | 05533 | METERMAN A SU | 558 | 9.00 | 189.81 |
| 12 | | | | NEWBY | | | | 364 | 3.20 | 302.26 |
| 13 | | | | PRICE PRICE, R G | D070 | 01Q21 | SR C/I LD MGT FLD TECH | 013 | 46.00 | 1,074.13 |
| 14 | | | | WARRI WARRINGTON, JAMES | T310 | 05533 | METERMAN A SU | 888 | 2.00 | 42.18 |
| 15 | | | | WHITE | | | | 558 | 2.00 | 42.18 |
| 16 | | | | | | | | | | |
| 17 | *TOTAL ACCOUNT 908550 | | | | | | | | 1146.08 | 36,489.90 |
| 18 | *TOTAL PRGNAME C/I LOAD CONTROL | | | | | | | | 1146.08 | 36,489.90 |
| 19 | | | | | | | | | | |
| 20 | C/I OPBC PROJECT | 908180 | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 1.12 | 21.70 |
| 21 | | | 14534 | GARCIA, JOSEPH | A060 | 01YJB | PROD DEVELOP SR ANALYST | 085 | 56.00 | 1,577.80 |
| 22 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.00 | 253.58 |
| 23 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 7.95 | 227.98 |
| 24 | | | 84761 | GERVE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.00 | 62.63 |
| 25 | | | | CROSB CROSBY, BARBARA G | D060 | 01QX2 | LRG COMM/INDUSTRAL-ASST | 360 | 4.00 | 67.95 |
| 26 | | | | | | | | | | |
| 27 | *TOTAL ACCOUNT 908180 | | | | | | | | 80.07 | 2,211.64 |
| 28 | *TOTAL PRGNAME C/I OPBC PROJECT | | | | | | | | 80.07 | 2,211.64 |
| 29 | | | | | | | | | | |
| 30 | C/I W-C CHILLER REPL PGM | 908420 | 00043 | | | | | 365 | 19.84 | 1,867.69 |
| 31 | | | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 43.20 | 1,433.16 |
| 32 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 20.00 | 527.00 |
| 33 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 7.68 | 189.80 |
| 34 | | | 03873 | | | | | 363 | 3.94 | 338.34 |
| 35 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.60 | 96.30 |
| 36 | | | 04194 | | | | | 359 | .64 | 54.71 |
| 37 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .60 | 22.12 |
| 38 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 1.66 | 43.49 |
| 39 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .80 | 19.21 |
| 40 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.53 | 71.95 |
| 41 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .40 | 13.20 |
| 42 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 22.30 | 667.33 |
| 43 | | | 08543 | WOODRUFF, W C | A050 | 01MK5 | SR CONTR CONSTR REP | 365 | 7.20 | 187.66 |
| 44 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.32 | 253.97 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|----------|
| 19601 | C/I W-C CHILLER REPL PGM | 908420 | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 3.92 | 138.96 |
| 2 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 1.20 | 23.25 |
| 3 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .65 | 21.45 |
| 4 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.48 | 105.23 |
| 5 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 2.90 | 86.11 |
| 6 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.20 | 104.74 |
| 7 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.66 | 94.60 |
| 8 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | .40 | 7.92 |
| 9 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .60 | 19.80 |
| 10 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 2.64 | 66.04 |
| 11 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.00 | 180.68 |
| 12 | | | 22148 | | | | | 357 | .00 | 216.55 |
| 13 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .48 | 11.30 |
| 14 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 46.00 | 1,262.70 |
| 15 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .60 | 19.80 |
| 16 | | | 25614 | FISCHER, SHARON G | D080 | 01QN1 | SR TECH - SYSTEM PLNG | 365 | 3.20 | 380.20 |
| 17 | | | 25954 | | | | | 360 | 5.12 | 452.41 |
| 18 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | 1.52 | 39.71 |
| 19 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.00 | 61.75 |
| 20 | | | 28195 | | | | | 355 | 1.28 | 169.55 |
| 21 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 41.20 | 1,116.96 |
| 22 | | | 29250 | NOBLE, R E, JR | A070 | 01YCC | SR PROG MGR | 085 | 14.40 | 417.78 |
| 23 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 4.80 | 127.44 |
| 24 | | | 31026 | | | | | 357 | .40 | 10.37 |
| 25 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | -.40 | -12.55 |
| 26 | | | 33212 | | | | | 362 | 5.76 | 474.33 |
| 27 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.12 | 157.89 |
| 28 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 8.92 | 277.56 |
| 29 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 7.88 | 218.18 |
| 30 | | | 39163 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 22.22 | 626.06 |
| 31 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .00 | -4.82 |
| 32 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.12 | 119.22 |
| 33 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 8.00 | 226.70 |
| 34 | | | 41303 | ROMIG, STEPHEN F | A100 | 01UB2 | AREA MGR COMM SVS | 360 | 3.84 | 183.08 |
| 35 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.48 | 147.28 |
| 36 | | | 43261 | ATCHISON, C E, JR | T460 | 05855 | SUBSTATN MAINT FORMN - | 354 | 2.88 | 323.53 |
| 37 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.40 | 62.26 |
| 38 | | | 45153 | BARRER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 6.48 | 208.86 |
| 39 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 3.00 | 66.81 |
| 40 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 5.04 | 120.50 |
| 41 | | | 49110 | | | | | 363 | 11.58 | 1,269.19 |
| 42 | | | 49307 | | | | | 357 | .00 | 542.85 |
| 43 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 6.55 | 189.28 |
| 44 | | | 52901 | | | | | 362 | 5.76 | 798.89 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9601 C/I W-C CHILLER REPL PGM | 908420 | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 5.12 | 176.58 |
| 2 | | | 53181 | BRILL, EDWARD R | A060 | 01UK3 | C/I SPECIALIST II | 355 | .80 | 21.29 |
| 3 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 362 | 5.04 | 129.71 |
| 4 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.80 | 358.88 |
| 5 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .40 | 9.27 |
| 6 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 2.16 | 66.75 |
| 7 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.48 | 107.80 |
| 8 | | | 60843 | WELLS, JOHN B | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | 5.76 | 610.73 |
| 9 | | | 61967 | RUSSILLO, ALFRED G, J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .24 | 7.70 |
| 10 | | | 62918 | | | | | 360 | 5.12 | 895.44 |
| 11 | | | 63680 | | | | | 357 | .00 | 626.29 |
| 12 | | | 63737 | | | | | 362 | 5.76 | 713.28 |
| 13 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 12.00 | 381.00 |
| 14 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .40 | 14.57 |
| 15 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 2.24 | 73.92 |
| 16 | | | 66549 | | | | | 365 | 19.84 | 1,780.91 |
| 17 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.24 | 59.17 |
| 18 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.00 | 303.00 |
| 19 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 5.36 | 148.97 |
| 20 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 3.92 | 87.80 |
| 21 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 15.20 | 408.32 |
| 22 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 7.20 | 218.60 |
| 23 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.52 | 126.04 |
| 24 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 10.68 | 246.98 |
| 25 | | | 72563 | | | | | 363 | 3.94 | 416.96 |
| 26 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .40 | 8.50 |
| 27 | | | 73728 | | | | | 357 | .00 | 252.00 |
| 28 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 23.09 |
| 29 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 4.64 | 110.59 |
| 30 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .97 | 23.16 |
| 31 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.80 | 109.14 |
| 32 | | | 78948 | | | | | 359 | .64 | 67.50 |
| 33 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 2.87 | 80.76 |
| 34 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 7.24 | 220.99 |
| 35 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 10.00 | 357.13 |
| 36 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .40 | 12.53 |
| 37 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | 1.47 | 227.49 |
| 38 | | | 86604 | GILL, JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 2.00 | 55.48 |
| 39 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 2.50 | 56.05 |
| 40 | | | 87217 | | | | | 363 | 3.94 | 553.14 |
| 41 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.40 | 210.31 |
| 42 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 165.00 |
| 43 | | | 89688 | | | | | 357 | 2.56 | 284.20 |
| 44 | | | 91825 | | | | | 359 | .64 | 61.23 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|-----------|
| 2 | 9601 C/I W-C CHILLER REPL PGM | 908420 | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 110.30 |
| 3 | | | | SCOTT, GERALD R | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 361 | 2.00 | 55.15 |
| 4 | | | 92710 | | | | | 365 | 6.40 | 585.66 |
| 5 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 40.00 | 990.72 |
| 6 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 1.36 | 33.93 |
| 7 | | | 95451 | KINARD, MICHAEL A | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 4.00 | 75.70 |
| 8 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 3.76 | 114.68 |
| 9 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 5.40 | 152.96 |
| 10 | | | 97794 | | | | | 363 | 3.94 | 391.46 |
| 11 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.32 | 223.48 |
| 12 | | | | LUTES LUTES, IRIS L | D060 | 01QX2 | LRG COMM/INDUSTRAL-ASST | 365 | 12.80 | 243.71 |
| 13 | | | | MARTI MARTIN, AIXA | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 365 | 12.80 | 179.54 |
| 14 | | | | MCVADON, VIRGINIA A | D060 | 01QX2 | LRG COMM/INDUSTRAL-ASST | 365 | 12.80 | 243.05 |
| 15 | | | | | | | | | | |
| 16 | TOTAL ACCOUNT 908420 | | | | | | | | 733.22 | 31,184.92 |
| 17 | TOTAL PRGNAME C/I W-C CHILLER REPL PGM | | | | | | | | 733.22 | 31,184.92 |
| 18 | | | | | | | | | | |
| 19 | CITIES/COMM TES | 908440 | 00043 | | | | | 365 | 32.00 | 3,012.41 |
| 20 | | | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 58.32 | 1,934.76 |
| 21 | | | 03873 | | | | | 363 | 2.36 | 202.68 |
| 22 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.32 | 115.56 |
| 23 | | | 04194 | | | | | 359 | 1.28 | 109.45 |
| 24 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.60 | 169.63 |
| 25 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .28 | 7.38 |
| 26 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .64 | 15.37 |
| 27 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.78 | 79.07 |
| 28 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .56 | 18.48 |
| 29 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.65 | 318.70 |
| 30 | | | 08543 | WOODRUFF, W C | A050 | 01MK5 | SR CONTR CONSTR REP | 365 | 7.20 | 187.60 |
| 31 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.48 | 380.95 |
| 32 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 2.80 | 99.26 |
| 33 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 2.00 | 38.76 |
| 34 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .80 | 28.31 |
| 35 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.72 | 157.83 |
| 36 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 21.86 |
| 37 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | 2.82 | 83.73 |
| 38 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.00 | 99.76 |
| 39 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 11.40 | 294.69 |
| 40 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 358 | 2.72 | 53.81 |
| 41 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.60 | 118.80 |
| 42 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 3.12 | 78.04 |
| 43 | | | 22148 | | | | | 357 | .64 | 187.91 |
| 44 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 358 | .84 | 19.77 |
| 45 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 48.00 | 1,317.60 |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------|---------|-------|-----------------------|---------|----------|-------------------------|-----|-------|----------|
| 9601 | CITIES/COMM TES | 908440 | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.60 | 184.80 |
| | | | 25614 | FISCHER, SHARON G | D080 | 01QN1 | SR TECH - SYSTEM PLNG | 365 | 3.20 | 380.20 |
| | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 358 | 2.28 | 59.58 |
| | | | 28195 | | | | | 355 | 7.04 | 932.54 |
| | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 52.32 | 1,416.21 |
| | | | 29250 | NOBLE, R E, JR | A070 | 01YCC | SR PROG MGR | 085 | 14.40 | 417.78 |
| | | | 31026 | | | | | 357 | .32 | 8.30 |
| | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | -.32 | -10.04 |
| | | | 33212 | | | | | 362 | .64 | 52.70 |
| 0 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.68 | 360.18 |
| 1 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 9.88 | 304.07 |
| 2 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 5.16 | 142.87 |
| 3 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 59.45 | 1,675.01 |
| 4 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .00 | -.54 |
| 5 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.36 | 97.24 |
| 6 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMML SVC | 360 | 3.84 | 183.08 |
| 7 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.72 | 220.92 |
| 8 | | | 43261 | ATCHISON, C E, JR | T460 | 05855 | SUBSTATN MAINT FORMN - | 354 | 3.20 | 359.48 |
| 9 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.80 | 72.64 |
| 0 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .48 | 14.97 |
| 1 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 2.00 | 46.43 |
| 2 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | .56 | 13.37 |
| 3 | | | 49110 | | | | | 363 | 6.96 | 762.92 |
| 4 | | | 49307 | | | | | 357 | .64 | 456.84 |
| 5 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .09 | 2.70 |
| 6 | | | 52901 | | | | | 362 | .64 | 88.73 |
| 7 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 7.68 | 264.86 |
| 8 | | | 53181 | BRILL, EDWARD R | A060 | 01UK3 | C/I SPECIALIST II | 355 | 3.20 | 85.17 |
| 9 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 362 | .56 | 14.41 |
| 0 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 19.20 | 538.32 |
| 1 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .72 | 16.69 |
| 2 | | | 59287 | CAMPRELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN F | 360 | 13.60 | 420.25 |
| 3 | | | 60843 | WELLS, JOHN R | P560 | 04562 | REACTOR CONTROL OPERATR | 362 | .64 | 67.86 |
| 4 | | | 61967 | RUSSILLO, ALFRED G, J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .24 | 7.73 |
| 5 | | | 63680 | | | | | 357 | .64 | 524.33 |
| 6 | | | 63737 | | | | | 362 | .64 | 79.27 |
| 7 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.72 | 62.63 |
| 8 | | | 66330 | CRANE, J I | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 1.60 | 52.80 |
| 9 | | | 66549 | | | | | 365 | 32.00 | 2,872.43 |
| 0 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.80 | 73.96 |
| 1 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 2.00 | 55.57 |
| 2 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 363 | 2.80 | 62.73 |
| 3 | | | 71743 | RISLEY, R R | A060 | 01UK3 | C/I SPECIALIST II | 360 | 25.60 | 687.68 |
| 4 | | | 71838 | GONZALEZ, W A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .80 | 24.29 |
| 5 | | | | | | | | | | |
| 6 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|-------------------------------|---------|-------|---------------------------|---------|----------|-------------------------|-----|---------|------------|
| 19601 | CITIES/COMM TES | 908440 | 72563 | | | | | 363 | 2.36 | 249.77 |
| 2 | | | 73080 | HOLLINER, LOURDES | D060 | 01QL4 | SR LEGAL ASSISTANT | 356 | .48 | 10.20 |
| 3 | | | | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .32 | 6.80 |
| 4 | | | 73728 | | | | | 357 | .64 | 216.00 |
| 5 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.20 | 28.86 |
| 6 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 359 | .84 | 20.05 |
| 7 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.20 | 163.70 |
| 8 | | | 78948 | | | | | 359 | .64 | 67.50 |
| 9 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.50 | 129.06 |
| 10 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 7.12 | 217.34 |
| 11 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.80 | 56.37 |
| 12 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.57 | 41.13 |
| 13 | | | 85874 | MURPHY, JENNIFER | P230 | 04060 | ASSOC NUCLEAR PLT OPER | 361 | .25 | 38.58 |
| 14 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 2.90 | 65.03 |
| 15 | | | 87217 | | | | | 363 | 2.36 | 331.34 |
| 16 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.70 | 117.68 |
| 17 | | | 89688 | | | | | 357 | 3.20 | 254.73 |
| 18 | | | 91825 | | | | | 359 | .64 | 61.70 |
| 19 | | | 92710 | | | | | 365 | 6.40 | 585.65 |
| 20 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 40.00 | 990.72 |
| 21 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 358 | 2.00 | 49.93 |
| 22 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 358 | 2.32 | 70.76 |
| 23 | | | 97187 | LLOORA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .60 | 16.98 |
| 24 | | | 97794 | | | | | 363 | 2.36 | 234.49 |
| 25 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.48 | 335.22 |
| 26 | | | | LUTES LUTES, IRIS L | D060 | 01QX2 | LRG COMM/INDUSTRI-ASST | 365 | 19.20 | 365.57 |
| 27 | | | | MARTI MARTIN, AIXA | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 365 | 19.20 | 269.30 |
| 28 | | | | MCVAD MCVADON, VIRGINIA A | D060 | 01QX2 | LRG COMM/INDUSTRI-ASST | 365 | 19.20 | 364.55 |
| 29 | | | | | | | | | | |
| 30 | TOTAL ACCOUNT 908440 | | | | | | | | 712.79 | 28,665.14 |
| 31 | TOTAL PRGNAME CITIES/COMM TES | | | | | | | | 712.79 | 28,665.14 |
| 32 | TOTAL TRANS DATE 9601 | | | | | | | | 9923.49 | 336,685.47 |
| 33 | | | | | | | | | | |
| 34 | | | | | | | | | | |
| 35 | 602 BEE-NEW CONSTRUCTION | 908430 | | | | | | 364 | .00 | -1,796.27 |
| 36 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 32.00 | 844.04 |
| 37 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 25.68 |
| 38 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.00 | 36.87 |
| 39 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 11.53 |
| 40 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 10.82 | 307.70 |
| 41 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.20 | 39.59 |
| 42 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.30 | 188.53 |
| 43 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 364 | .12 | 3.96 |
| 44 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 6.00 | 198.00 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
| 47 | | | | | | | | | | |
| 48 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|----------------------|---------|-------|-----------------------|---------|----------|-------------------------|-----|-------|--------|
| 19602 | REF-NEW CONSTRUCTION | 908430 | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .00 | -.80 |
| 2 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 118.75 |
| 3 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.36 | 92.45 |
| 4 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.12 | 364.80 |
| 5 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | .48 | 9.50 |
| 6 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .40 | 13.20 |
| 7 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 3.84 | 96.05 |
| 8 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .02 | .60 |
| 9 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .20 | 6.60 |
| 10 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | .96 | 25.08 |
| 11 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.36 | 44.20 |
| 12 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | .96 | 22.98 |
| 13 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .32 | 8.29 |
| 14 | | | 31026 | | | | | 357 | 1.08 | 27.99 |
| 15 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 6.00 | 192.45 |
| 16 | | | 39456 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .00 | -.80 |
| 17 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .17 | 4.70 |
| 18 | | | 41303 | ROMIG, STEPHEN F | A100 | 01UB2 | AREA MGR COMML SVC | 360 | 1.60 | 76.28 |
| 19 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.80 | 124.50 |
| 20 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 32.31 |
| 21 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 1.72 | 41.13 |
| 22 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 1.60 | 46.22 |
| 23 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 362 | .12 | 3.09 |
| 24 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .12 | 3.26 |
| 25 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 112.15 |
| 26 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .78 | 18.08 |
| 27 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | .45 | 13.91 |
| 28 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .82 | 26.04 |
| 29 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .90 | 32.77 |
| 30 | | | 66330 | CRANE, J I | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .09 | 2.97 |
| 31 | | | 68422 | REITMAN, LINDA I | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .03 | .14 |
| 32 | | | 69749 | LEHR, J C., JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .18 | 5.00 |
| 33 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .33 | 5.48 |
| 34 | | | 71838 | GONZALEZ, N A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .12 | 3.64 |
| 35 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 6.03 | 128.06 |
| 36 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.00 | 336.70 |
| 37 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 1.00 | 24.69 |
| 38 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 22.92 |
| 39 | | | 80657 | MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.36 | 33.07 |
| 40 | | | 82210 | GAGER, HERBERT R | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .08 | 1.89 |
| 41 | | | 82298 | NEUBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.10 | 64.10 |
| 42 | | | 84761 | GERWE, K F., JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.26 | 39.45 |
| 43 | | | 85235 | HALL, TERRY J | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.80 | 47.16 |
| 44 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .60 | 15.02 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
| 47 | | | | | | | | | | |
| 48 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAHT |
|--------------------------------------|---------------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|-----------|
| 19602 | BEE-NEW CONSTRUCTION | 908430 | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.36 | 44.88 |
| 2 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.44 | 35.94 |
| 3 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.64 | 80.52 |
| 4 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 1.72 | 48.72 |
| 5 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .16 | 3.36 |
| 6 | | | | CRABT | | | | 360 | 3.00 | 50.66 |
| 7 | | | | | | | | | | |
| 8*TOTAL ACCOUNT 908430 | | | | | | | | | 154.32 | 2,409.78 |
| 9*TOTAL PRGNAME BEE-NEW CONSTRUCTION | | | | | | | | | 154.32 | 2,409.78 |
| 10 | | | | | | | | | | |
| 11 | BEE/BUSINESS ENERGY EVAL 908400 | | | | | | | 364 | .00 | -6,334.02 |
| 12 | | | 00000 | | | | | 584 | .00 | -57.46 |
| 13 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 12.00 | 316.20 |
| 14 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 128.00 | 3,376.16 |
| 15 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 10.00 | 247.13 |
| 16 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.92 | 51.36 |
| 17 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.00 | 36.87 |
| 18 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 24.00 | 630.30 |
| 19 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 11.96 | 287.19 |
| 20 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 18.64 | 530.08 |
| 21 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 3.40 | 112.15 |
| 22 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.65 | 438.40 |
| 23 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.00 | 183.15 |
| 24 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 364 | .40 | 13.20 |
| 25 | | | 08971 | WILLIAMS, BRENDA A | A050 | 01YFC | SR C/I ANALYST | 085 | 67.20 | 2,082.36 |
| 26 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 6.00 | 116.25 |
| 27 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 12.00 | 396.00 |
| 28 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 40.00 | 939.50 |
| 29 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .00 | -1.60 |
| 30 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 118.75 |
| 31 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.72 | 128.25 |
| 32 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 8.20 | 211.97 |
| 33 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 4.96 | 98.15 |
| 34 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .40 | 13.20 |
| 35 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 35.68 | 892.44 |
| 36 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 9.04 | 272.21 |
| 37 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .20 | 6.60 |
| 38 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 2.92 | 76.29 |
| 39 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.72 | 153.40 |
| 40 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 14.00 | 432.25 |
| 41 | | | 26796 | MORRISON, BLAKE B | A070 | 01UB3 | C/I SPECIALIST I | 085 | 160.00 | 5,622.00 |
| 42 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 1.92 | 45.95 |
| 43 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .64 | 16.58 |
| 44 | | | 31026 | | | | | 357 | 8.16 | 211.55 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|----------|
| 19602 | BEE/BUSINESS ENERGY EVAL | 908400 | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 61.68 |
| 2 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.00 | 96.23 |
| 3 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.00 | 221.50 |
| 4 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .00 | -2.14 |
| 5 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .13 | 3.62 |
| 6 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMML SVC | 360 | 12.80 | 610.24 |
| 7 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 9.60 | 249.00 |
| 8 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 129.25 |
| 9 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 19.00 | 460.28 |
| 10 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 9.05 | 170.26 |
| 11 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 14.92 | 356.78 |
| 12 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 109.85 |
| 13 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 6.20 | 179.10 |
| 14 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.00 | 34.49 |
| 15 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 40.00 | 931.00 |
| 16 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 362 | .32 | 8.24 |
| 17 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | 3.24 | 88.09 |
| 18 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 40.00 | 1,121.50 |
| 19 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 65.56 | 1,519.36 |
| 20 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 64.00 | 2,216.00 |
| 21 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | .23 | 6.96 |
| 22 | | | 61967 | RUSSILLO, ALFRED G, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.00 | 193.13 |
| 23 | | | 63144 | OTT, JOHN A | A070 | 01YEB | SR PRODUCT MANAGER | 078 | 16.00 | 638.00 |
| 24 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 11.64 | 369.57 |
| 25 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.80 | 65.54 |
| 26 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .18 | 5.94 |
| 27 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .12 | .50 |
| 28 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.36 | 121.15 |
| 29 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .66 | 10.96 |
| 30 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .32 | 9.72 |
| 31 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 30.06 | 638.40 |
| 32 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 4.00 | 96.50 |
| 33 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 6.00 | 148.12 |
| 34 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.92 | 45.84 |
| 35 | | | 80657 | MOOLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.72 | 114.76 |
| 36 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 1.00 | 20.13 |
| 37 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 17.00 | 626.88 |
| 38 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 37.60 | 888.30 |
| 39 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 1.50 | 53.57 |
| 40 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.52 | 78.91 |
| 41 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.60 | 94.32 |
| 42 | | | 86604 | GILL, JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 2.00 | 55.48 |
| 43 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 45.00 | 1,009.13 |
| 44 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .30 | 7.52 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--------------------------|---------|-------|-----------------------------|---------|----------|-------------------------|-----|-------|----------|
| 9602 | BEE/BUSINESS ENERGY EVAL | 908400 | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.72 | 188.76 |
| | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 10.88 | 271.59 |
| | | | 95451 | KINARD, MICHAEL A | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 45.33 | 857.87 |
| | | | 96371 | BOSTIC, KEDRIC A., JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 5.28 | 161.04 |
| | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 3.52 | 99.70 |
| | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 44.32 | 1,171.60 |
| | | | | AGNEW AGNEW, P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 17.00 | 301.11 |
| | | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 26.00 | 525.86 |
| | | | | ALVARODIAZ, CLARIDE | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 854 | 5.00 | 53.75 |
| 0 | | | | ANDRE | | | | 363 | 15.56 | 325.79 |
| 1 | | | | AUGUS AUGUSTO, E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 32.20 | 732.55 |
| 2 | | | | BASKI BASKIN, SHARON L | D040 | 01X1E | ADMINISTRATIVE SPEC | 588 | 2.50 | 32.85 |
| 3 | | | | BASTO BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 12.60 | 187.86 |
| 4 | | | | BER, A BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 26.90 | 538.00 |
| 5 | | | | BOWEN | | | | 450 | 1.75 | 33.10 |
| 6 | | | | CANTR CANTRES, WANDA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 586 | 2.25 | 32.63 |
| 7 | | | | CLEWI CLEWIS, KATHLEEN D | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 2.50 | 36.25 |
| 8 | | | | CRABT | | | | 360 | 18.80 | 311.85 |
| 9 | | | | DAVIE DAVIES FLICKINGER, NA | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 56.75 | 986.74 |
| 10 | | | | DONAH DONAHO, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 90.50 | 1,855.25 |
| 11 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 361 | 8.00 | 167.50 |
| 12 | | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 59.32 | 1,075.18 |
| 13 | | | | GANNO GANNON, R H., JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 20.00 | 383.51 |
| 14 | | | | GONZA GONZALEZ, IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 44.00 | 904.20 |
| 15 | | | | GRAFF GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 71.00 | 1,352.55 |
| 16 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 11.25 | 235.55 |
| 17 | | | | HARTL HARTLEY, PATTIE B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 4.84 |
| 18 | | | | HERNA HERNANDEZ, BETSY G | D040 | 01X1E | ADMINISTRATIVE SPEC | 810 | 7.25 | 105.13 |
| 19 | | | | JOHNS JOHNSON, BRENDA C | D070 | 01QE4 | ENERGY MGT SPEC | 450 | 3.25 | 66.63 |
| 20 | | | | JONES JONES, DONALD F | D080 | 01QCD | SR FIELD REP - C/I | 360 | 28.50 | 607.06 |
| 21 | | | | KICSA KICSAK, BRENDA RUSSEL | D060 | 01QE5 | ENERGY MGT CONSULTANT | 474 | .25 | 3.28 |
| 22 | | | | KING, KING, DIANE P | D040 | 01X16 | DUCT SYSTEM SPECIALIST | 588 | .25 | 2.98 |
| 23 | | | | KNOTT KNOTT, J G | D070 | 01QE4 | ENERGY MGT SPEC | 220 | .00 | .00 |
| 24 | | | | LACHA LACHANCE, J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 87.00 | 1,821.56 |
| 25 | | | | LANGF LANGEORD, ELIZABETH A | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 4.00 | 56.25 |
| 26 | | | | LASSE LASSEN, CHRISTINE I | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 2.00 | 28.30 |
| 27 | | | | LEIKA | | | | 810 | 39.75 | 832.27 |
| 28 | | | | LIBBY LIBBY, ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | 2.00 | 33.12 |
| 29 | | | | LOWE, LOWE, F I | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 6.00 | 105.90 |
| 30 | | | | MATUI MATULAY, PATRICIA D | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 586 | 1.25 | 20.70 |
| 31 | | | | MAZEL MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 42.27 | 819.51 |
| 32 | | | | MCNEA MCNEAL, M J | D070 | 01QCC | FIELD REP I - C/I | 360 | 55.95 | 1,170.06 |
| 33 | | | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 17.00 | 303.88 |
| 34 | | | | PANEL PANELLA, M F | D060 | 01QE5 | ENERGY MGT CONSULTANT | 474 | 1.00 | 19.37 |
| 35 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--|---------|----------------------------|------|---------|----------|------------------------|-----|---------|-----------|
| 19602 | BEE/BUSINESS ENERGY EVAL | 908400 | PELL, PELL,GEISHA E | | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 450 | .50 | 6.78 |
| 2 | | | PEREZ PEREZ,R A | | D070 | 01QCC | FIELD REP I - C/I | 361 | 20.16 | 422.11 |
| 3 | | | PERO, PERO,ADELYN M | | D070 | 01QE4 | ENERGY MGT SPEC | 474 | .75 | 12.90 |
| 4 | | | PILGR PILGRIM,HELEN G | | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 40.00 | 837.50 |
| 5 | | | POWEL POWELL,JOSEPH E,,JR | | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 3.00 | 46.09 |
| 6 | | | RATIS RATISHER,CAROLYN A | | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 4.25 | 61.63 |
| 7 | | | SANDE SANDERS,KIM K | | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 8.00 | 123.20 |
| 8 | | | SAVIG SAVIGE,RICHARD L | | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 12.00 | 198.75 |
| 9 | | | SCARR SCARR,BARBARA O | | D060 | 01QE5 | ENERGY MGT CONSULTANT | 588 | 2.75 | 37.98 |
| 10 | | | SCHAA SCHAAF,KATHRYN A | | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .75 | 12.31 |
| 11 | | | SCHAF SCHAFFER,DANIEL L | | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | .25 | 3.44 |
| 12 | | | SEUPA SEUPAUL,KATHLEEN A | | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | .75 | 9.22 |
| 13 | | | SHOOS SHOOSMITH,PAMELA J | | D060 | 01QCB | FIELD REP II - C/I | 360 | 12.70 | 220.66 |
| 14 | | | TEDES TEDESCHI,MARIAELENA | | D040 | 01X1E | ADMINISTRATIVE SPEC | 450 | .25 | 2.48 |
| 15 | | | WANEC WANESKI,JEROME | | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | .50 | 5.74 |
| 16 | | | WILSO WILSON,C F,,JR | | D080 | 01QCD | SR FIELD REP - C/I | 357 | 44.00 | 1,001.00 |
| 17 | | | WILSON,C J | | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 62.25 | 1,287.02 |
| 18 | | | WOOTE WOOTEN,G C,,III | | D070 | 01QCC | FIELD REP I - C/I | 362 | 27.23 | 570.13 |
| 19 | | | WYANT WYANT,F E | | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 40.00 | 814.00 |
| 20 | | | WYNN, WYNN,MARK P | | D080 | 01QCD | SR FIELD REP - C/I | 360 | 20.10 | 456.77 |
| 21 | | | YOUNG YOUNGBLOOD,JAMES F,, | | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 4.00 | 83.76 |
| 22 | | | | | | | | | | |
| 23 | AL ACCOUNT 908400 | | | | | | | | 2363.17 | 50,563.42 |
| 24 | TOTAL PRGNAME BEE/BUSINESS ENERGY EVAL | | | | | | | | 2363.17 | 50,563.42 |
| 25 | | | | | | | | | | |
| 26 | BUS ON CALL GS LOAD MGMT | 908580 | 22425 GONZALEZ,J O | | A070 | 01YEB | SR PRODUCT MANAGER | 078 | 16.00 | 606.19 |
| 27 | | | | | | | | | | |
| 28 | TOTAL ACCOUNT 908580 | | | | | | | | 16.00 | 606.19 |
| 29 | TOTAL PRGNAME BUS ON CALL GS LOAD MGMT | | | | | | | | 16.00 | 606.19 |
| 30 | | | | | | | | | | |
| 31 | C/I A/C CHILLER PGM | 908160 | | | | | | 365 | .00 | -2,590.38 |
| 32 | | | 00415 NELSON,L S | | A070 | 01UR3 | C/I SPECIALIST I | 357 | 40.00 | 1,327.00 |
| 33 | | | 04060 ANDERSON,E A | | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 8.56 |
| 34 | | | 04850 CARLYLE,B F | | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.00 | 36.90 |
| 35 | | | 07165 DALTON,M C | | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 3.84 |
| 36 | | | 07264 PHILO,MICHAEL C | | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .94 | 26.74 |
| 37 | | | 07351 HILSON,ANNE F | | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .40 | 13.20 |
| 38 | | | 07956 CHALKER,R C | | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 29.93 |
| 39 | | | 08600 GRILLO,G E | | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .28 | 8.55 |
| 40 | | | 08604 HOPGOOD,W J | | A050 | 01UB3 | MAJ ACCT MGR I | 364 | .04 | 1.32 |
| 41 | | | 09776 EASTERLING,R K | | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.00 | 66.00 |
| 42 | | | 12003 NIEBLA,H E | | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.64 | 38.52 |
| 43 | | | 14873 ARCHER,JOHN F,,II | | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.39 | 37.82 |
| 44 | | | 17889 DANN,ANNETTE M | | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.00 | 51.70 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpssc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|-----------------------------------|---------|--------------------|---------------------|---------|------------------------|-------------------------|-------|--------|----------|
| 19602 | C/I A/C CHILLER PGM | 908160 | 19200 | SCODDERS,G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | .16 | 3.17 |
| 2 | | | 21102 | WISHARD,W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .40 | 13.20 |
| 3 | | | 22004 | WELLEN,R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.28 | 32.01 |
| 4 | | | 23882 | TRAMONTANO,DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.00 | 294.75 |
| 5 | | | 24055 | NIX,JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 4.00 | 109.80 |
| 5 | | | 25391 | BALOGH,F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .20 | 6.60 |
| 7 | | | 25987 | GUTIERREZ,J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | .32 | 8.36 |
| 3 | | | 28846 | KUNZ,THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 8.32 | 226.46 |
| 9 | | | 29250 | NOBLE,R E,,JR | A070 | 01YCC | SR PROG MGR | 085 | .00 | .00 |
| 10 | | | 31026 | | | | | 357 | .36 | 9.33 |
| 11 | | | 34775 | MUNIZ,V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .64 | 19.74 |
| 12 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.12 | 173.64 |
| 13 | | | 39143 | PONITZ,KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.00 | 253.58 |
| 14 | | | 39656 | BLONDET,LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .00 | -.80 |
| 15 | | | 41303 | ROMIG,STEPHEN E | A100 | 01UB2 | AREA MGR COMML SVC | 360 | 4.80 | 228.84 |
| 16 | | | 44964 | COWLING,J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.60 | 171.19 |
| 17 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | .72 | 17.22 |
| 18 | | | 53067 | RODRIGUEZ,M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.64 | 91.05 |
| 19 | | | 55742 | COHEN,A D | T125 | 05937 | GROUNDMAN - SU | 362 | .12 | 3.09 |
| 20 | | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .26 | 6.03 |
| 21 | | | 66307 | COBB,DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .30 | 10.92 |
| 22 | | | 66330 | CRANE,J L | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .09 | 2.97 |
| 23 | | | 67709 | QUINN,J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 52.83 |
| 24 | | | 69749 | LEHR,J C,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .06 | 1.67 |
| 25 | | | 71238 | ARTZE,HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .33 | 5.48 |
| 26 | | | 71743 | RISLEY,R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 23.04 | 618.91 |
| 27 | | | 71838 | GONZALEZ,N A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .12 | 3.64 |
| 28 | | | 73080 | SIMMONS,J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 2.01 | 42.69 |
| 29 | | | 77425 | KHOURY,MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 7.64 |
| 30 | | | 78332 | BLARY,DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.76 | 40.02 |
| 31 | | | 80657 | MOULIN,JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.39 | 33.84 |
| 32 | | | 82298 | NEWBERRY,BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.10 | 94.64 |
| 33 | | | 84761 | GERWE,K F,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .42 | 13.15 |
| 34 | | | 88523 | OLNICK,BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 25.04 |
| 35 | | | 88553 | PARTIN,LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.39 | 45.94 |
| 36 | | | 94428 | BARTNICK,RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 40.00 | 990.72 |
| 37 | | | 95185 | SMITH,DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 11.99 |
| 38 | | | 96371 | BOSTIC,KEDRIC A,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .88 | 26.84 |
| 39 | | | 97187 | LLODRA,LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .12 | 3.40 |
| 40 | | | 98670 | BERHANE,F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | -7.40 |
| 41 | | | LUTES LUTES,IRIS L | D060 | 01QX2 | LRG COMM/INDUSTRI-ASST | 365 | -1.60 | -35.12 | |
| 42 | | | | | | | | | | |
| 43 | TOTAL ACCOUNT 908160 | | | | | | | | 183.32 | 2,716.77 |
| 44 | TOTAL PRGNAME C/I A/C CHILLER PGM | | | | | | | | 183.32 | 2,716.77 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--|---------|-------|-----------------------------|---------|----------|-------------------------|-----|--------|-----------|
| 1 | 9602 C/I BCI PROGRAM | 908190 | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.00 | 53.50 |
| 2 | | | 14873 | ARCHER, JOHN F,, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .90 | 24.58 |
| 3 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .90 | 29.38 |
| 4 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 64.00 | 2,216.00 |
| 5 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 4.00 | 107.45 |
| 6 | | | 71838 | GONZALEZ, N A,, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 10.00 | 303.63 |
| 7 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 8.00 | 169.90 |
| 8 | | | 80657 | MOOLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .90 | 21.98 |
| 9 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .90 | 29.84 |
| 10 | | | | MCNEA MCNEAL, M J | D070 | 01QCC | FIELD REP I - C/I | 360 | 4.00 | 83.65 |
| 11 | | | | | | | | | | |
| 12 | TOTAL ACCOUNT 908190 | | | | | | | | 95.60 | 3,039.91 |
| 13 | TOTAL PRGNAME C/I BCI PROGRAM | | | | | | | | 95.60 | 3,039.91 |
| 14 | | | | | | | | | | |
| 15 | C/I BUILDING ENVELOPE | 908300 | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | 160.00 | 6,186.00 |
| 16 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 60.00 | 1,128.76 |
| 17 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 181.90 |
| 18 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 361 | 8.00 | 167.50 |
| 19 | | | | KESSL | | | | 586 | 8.00 | 151.20 |
| 20 | | | | PITER | | | | 588 | 37.00 | 550.83 |
| 21 | | | | RICE, RICE, JULIE S | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 8.00 | 108.80 |
| 22 | | | | WILLE WILLEMS, M A | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 8.00 | 117.00 |
| 23 | | | | WINFR WINFREY, ROY L | D070 | 01QE4 | ENERGY MGT SPEC | 085 | 10.00 | 201.38 |
| 24 | | | | | | | | | | |
| 25 | TOTAL ACCOUNT 908300 | | | | | | | | 307.00 | 8,793.37 |
| 26 | TOTAL PRGNAME C/I BUILDING ENVELOPE | | | | | | | | 307.00 | 8,793.37 |
| 27 | | | | | | | | | | |
| 28 | C/I EFFICIENT MOTORS PGM | 908140 | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 23.49 |
| 29 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 1.00 | 23.91 |
| 30 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.00 | 34.49 |
| 31 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | 4.00 | 102.95 |
| 32 | | | 63144 | OTT, JOHN A | A070 | 01YEB | SR PRODUCT MANAGER | 078 | 16.00 | 638.00 |
| 33 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 5.00 | 115.63 |
| 34 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .08 | 1.89 |
| 35 | | | | DAVIE DAVIES FLICKINGER, NA | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 4.25 | 73.90 |
| 36 | | | | SCARR SCARR, BARBARA O | D060 | 01QE5 | ENERGY MGT CONSULTANT | 588 | .25 | 3.45 |
| 37 | | | | WILSO WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 2.25 | 46.52 |
| 38 | | | | | | | | | | |
| 39 | TOTAL ACCOUNT 908140 | | | | | | | | 34.83 | 1,064.23 |
| 40 | TOTAL PRGNAME C/I EFFICIENT MOTORS PGM | | | | | | | | 34.83 | 1,064.23 |
| 41 | | | | | | | | | | |
| 42 | C/I EFFICIENT LIGHTING | 908170 | | | | | | 364 | .00 | -8,804.96 |
| 43 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 31.00 | 816.85 |
| 44 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 26.20 | 647.45 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|----------|
| 19602 | C/I EFFICIENT LIGHTING | 908170 | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 13.28 | 355.24 |
| 2 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.00 | 147.50 |
| 3 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 30.00 | 787.88 |
| 4 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 26.64 | 639.70 |
| 5 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 23.76 | 675.65 |
| 6 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 6.60 | 217.72 |
| 7 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 15.65 | 468.32 |
| 8 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 20.04 | 611.57 |
| 9 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.04 | 133.32 |
| 10 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 81.38 | 1,576.64 |
| 11 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.00 | 264.00 |
| 12 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .08 | 1.88 |
| 13 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 87.45 |
| 14 | | | 13862 | BASHUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 40.00 | 955.20 |
| 15 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 15.57 | 428.79 |
| 16 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.10 | 351.61 |
| 17 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 22.18 | 573.88 |
| 18 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 90.64 | 1,793.53 |
| 19 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.40 | 145.20 |
| 20 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 43.12 | 1,078.54 |
| 21 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 37.12 | 1,117.77 |
| 22 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 49.13 |
| 23 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.20 | 336.60 |
| 24 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 3.28 | 85.69 |
| 25 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 5.57 | 180.96 |
| 26 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 18.00 | 555.75 |
| 27 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 3.28 | 85.32 |
| 28 | | | 29541 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.92 | 127.49 |
| 29 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 27.90 | 740.74 |
| 30 | | | 31026 | | | | | 357 | 8.44 | 218.81 |
| 31 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .08 | 2.47 |
| 32 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 8.39 | 278.32 |
| 33 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 25.00 | 692.19 |
| 34 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 10.00 | 281.76 |
| 35 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .00 | -2.68 |
| 36 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 31.17 | 902.48 |
| 37 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 26.00 | 736.78 |
| 38 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMM L SVC | 360 | 9.60 | 457.68 |
| 39 | | | 41441 | ADGER, E A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.00 | 98.63 |
| 40 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 17.40 | 451.32 |
| 41 | | | 45153 | BARRER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.00 | 193.88 |
| 42 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 66.50 | 1,590.78 |
| 43 | | | 47272 | SCHMITT, KATHY I | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 60.25 | 1,133.44 |
| 44 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 45.40 | 1,085.63 |
| 5 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------------|---------|-------|------------------------|------------|-------------|-------------------------|-----|--------|----------|
| 1 | 9602 C/I EFFICIENT LIGHTING | 908170 | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 160.00 | 3,738.00 |
| 2 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 33.00 | 906.26 |
| 3 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 11.60 | 335.10 |
| 4 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 6.08 | 209.68 |
| 5 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.00 | 139.65 |
| 6 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 362 | 16.40 | 422.09 |
| 7 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | 5.72 | 155.51 |
| 8 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 46.04 | 1,066.98 |
| 9 | | | 59287 | CAMPBELL, W P | A07Q | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 9.26 | 286.43 |
| 10 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 19.00 | 457.17 |
| 11 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 27.92 | 886.46 |
| 12 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 6.20 | 225.75 |
| 13 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.21 | 39.93 |
| 14 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 15.00 | 396.19 |
| 15 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 24.20 | 606.83 |
| 16 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 11.24 | 312.33 |
| 17 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .77 | 12.72 |
| 18 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .40 | 12.15 |
| 19 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 21.65 | 504.69 |
| 20 | | | 72403 | GANS, O E | A060 | 01YFB | PRODUCT MANAGER | 085 | 140.00 | 3,825.50 |
| 21 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 27.15 | 627.84 |
| 22 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 16.02 | 340.65 |
| 23 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.00 | 168.35 |
| 24 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 104.25 | 2,515.04 |
| 25 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 31.25 | 764.07 |
| 26 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 15.28 | 364.81 |
| 27 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .22 | 5.00 |
| 28 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.57 | 135.37 |
| 29 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 1.00 | 20.13 |
| 30 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.50 | 55.32 |
| 31 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 37.84 | 893.98 |
| 32 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.30 | 436.51 |
| 33 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 15.00 | 535.69 |
| 34 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.18 | 256.13 |
| 35 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 13.40 | 351.08 |
| 36 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 49.00 | 1,098.83 |
| 37 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 31.30 | 783.67 |
| 38 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.57 | 414.74 |
| 39 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 30.00 | 827.25 |
| 40 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.92 | 122.82 |
| 41 | | | 96160 | CULBREATH, J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.00 | 61.25 |
| 42 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 25.52 | 778.32 |
| 43 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 10.00 | 283.25 |
| 44 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 24.00 | 665.08 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------------|---------|-------|-----------------------------|------------|-------------|--------------------------|-----|-------|----------|
| 1 | 9602 C/I EFFICIENT LIGHTING | 908170 | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 36.96 | 973.22 |
| 2 | | | | AGNEW AGNEW, P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 5.00 | 88.56 |
| 3 | | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 16.00 | 323.32 |
| 4 | | | | ANDRE | | | | 363 | 2.44 | 51.08 |
| 5 | | | | AUGUS AUGUSTO, E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 25.30 | 575.57 |
| 6 | | | | BASKI BASKIN, SHARON L | D040 | 01X1E | ADMINISTRATIVE SPEC | 588 | 2.50 | 32.85 |
| 7 | | | | BASTO BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 28.60 | 426.50 |
| 8 | | | | BER, A BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 22.35 | 447.00 |
| 9 | | | | CANTR CANTRIS, WANDA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 586 | 1.50 | 21.76 |
| 10 | | | | CRABT | | | | 360 | 41.80 | 700.26 |
| 11 | | | | DAVIE DAVIES FLICKINGER, NA | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 31.25 | 543.36 |
| 12 | | | | DILEL DILELLA, GELSYS G | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 362 | 60.00 | 953.25 |
| 13 | | | | DONAH DONAHO, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 2.50 | 51.25 |
| 14 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 361 | 13.00 | 272.19 |
| 15 | | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 22.88 | 414.70 |
| 16 | | | | GANNO GANNON, R H, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 3.00 | 57.53 |
| 17 | | | | GRAFF GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 52.25 | 995.36 |
| 18 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 7.50 | 157.03 |
| 19 | | | | HARTL HARTLEY, PATTIE B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 4.84 |
| 20 | | | | HEISE HEISER, D R | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 3.25 | 57.32 |
| 21 | | | | HERNA HERNANDEZ, BETSY G | D040 | 01X1E | ADMINISTRATIVE SPEC | 810 | 1.75 | 25.38 |
| 22 | | | | JONES JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 45.50 | 969.16 |
| 23 | | | | KING, KING, DIANE P | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | .50 | 5.95 |
| 24 | | | | LACHA LACHANCE, J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 51.25 | 1,073.05 |
| 25 | | | | LASSE LASSEN, CHRISTINE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | .50 | 7.08 |
| 26 | | | | LEIKA | | | | 810 | 19.00 | 397.81 |
| 27 | | | | LIBBY LIBBY, ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | 2.25 | 37.26 |
| 28 | | | | LOWE, LOWE, F L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 1.00 | 17.65 |
| 29 | | | | LUTES LUTES, IRIS L | D060 | 01QX2 | LRG COMM/INDUSTRIAL-ASST | 365 | -.20 | -4.39 |
| 30 | | | | MATUL MATULAY, PATRICIA D | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 586 | 1.25 | 20.70 |
| 31 | | | | MAZEL MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 24.18 | 468.80 |
| 32 | | | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 44.00 | 786.50 |
| 33 | | | | MIMS, MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 5.00 | 102.06 |
| 34 | | | | PANEL PANELLA, M F | D060 | 01QE5 | ENERGY MGT CONSULTANT | 474 | .50 | 9.68 |
| 35 | | | | PEREZ PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | 67.44 | 1,412.02 |
| 36 | | | | PERO, PERO, ADELYN M | D070 | 01QE4 | ENERGY MGT SPEC | 474 | .25 | 4.30 |
| 37 | | | | POWEL POWELL, JOSEPH F, JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 29.00 | 445.52 |
| 38 | | | | SANDE SANDERS, KIM K | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 16.00 | 246.40 |
| 39 | | | | SCARR SCARR, BARBARA O | D060 | 01QE5 | ENERGY MGT CONSULTANT | 588 | 1.75 | 24.17 |
| 40 | | | | SCHAA SCHAAF, KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .50 | 8.20 |
| 41 | | | | SCHAF SCHAEFFER, DANIEL I | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | .25 | 3.44 |
| 42 | | | | SHOOS SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 32.15 | 558.61 |
| 43 | | | | WANEC WANECSKI, JEROME | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | .50 | 5.74 |
| 44 | | | | WILES WILES, SANDRA H | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 17.00 | 286.66 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpssc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY | | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---------------------------------------|---------|-------|----------------------------|------|-------|-------------------------|-----|---------|-----------|
| | | | | | GRD | CODE | | | | |
| 1 | 9602 C/I EFFICIENT LIGHTING | 908170 | WILSO | WILSON, C F., JR | 0080 | 01QCD | SR FIELD REP - C/I | 357 | 23.00 | 523.25 |
| 2 | | | | WILSON, C J | 0070 | 01QE4 | ENERGY MGT SPEC | 588 | 29.00 | 599.58 |
| 3 | | | | WOOTE WOOTEN, G C., III | 0070 | 01QCC | FIELD REP I - C/I | 361 | 1.62 | 33.92 |
| 4 | | | | WYNN, WYNN, MARK P | 0080 | 01QCD | SR FIELD REP - C/I | 360 | 14.15 | 321.56 |
| 5 | | | | YOUNG YOUNGBLOOD, JAMES F. | 0070 | 01QE4 | ENERGY MGT SPEC | 586 | 4.00 | 83.75 |
| 6 | | | | | | | | | | |
| 7 | *TOTAL ACCOUNT 908170 | | | | | | | | 2814.56 | 58,019.26 |
| 8 | *TOTAL PRGNAME C/I EFFICIENT LIGHTING | | | | | | | | 2814.56 | 58,019.26 |
| 9 | | | | | | | | | | |
| 10 | C/I HIGH EFFIC DY A/C | 908150 | | | | | | 364 | .00 | -3,930.55 |
| 11 | | | | 00000 | | | | 584 | .00 | -57.46 |
| 12 | | | | 00415 NELSON, I S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 40.00 | 1,327.00 |
| 13 | | | | 02728 MENDEZ, SUSAN BALI | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.68 | 41.52 |
| 14 | | | | 04060 ANDERSON, F A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 12.84 |
| 15 | | | | 04850 CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.00 | 36.87 |
| 16 | | | | 05422 WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 23.00 | 604.04 |
| 17 | | | | 07165 DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 17.24 | 413.97 |
| 18 | | | | 07264 PHILLO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.41 | 40.10 |
| 19 | | | | 07351 WILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.60 | 52.78 |
| 20 | | | | 07956 CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 149.63 |
| 21 | | | | 08600 GRILLO, G F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .18 | 5.34 |
| 22 | | | | 08604 HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.16 | 38.28 |
| 23 | | | | 09583 BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 31.00 | 600.63 |
| 24 | | | | 09776 EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.00 | 99.00 |
| 25 | | | | 12003 WIERLA, H F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.40 | 32.89 |
| 26 | | | | 14873 ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.50 | 67.82 |
| 27 | | | | 16699 DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.44 | 110.72 |
| 28 | | | | 17889 DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 10.00 | 258.50 |
| 29 | | | | 19200 SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 42.24 | 835.83 |
| 30 | | | | 21102 WILSHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.40 | 178.20 |
| 31 | | | | 22004 WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 2.92 | 73.04 |
| 32 | | | | 24055 NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 32.00 | 878.40 |
| 33 | | | | 25391 BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.20 | 303.60 |
| 34 | | | | 25987 GUTIERREZ, I P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | .48 | 12.54 |
| 35 | | | | 26052 LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.50 | 81.12 |
| 36 | | | | 26249 COPE, I G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.00 | 185.25 |
| 37 | | | | 28846 KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 4.48 | 120.89 |
| 38 | | | | 29250 NOBLE, R E., JR | A070 | 01YCC | SR PROG MGR | 085 | .00 | .00 |
| 39 | | | | 29561 COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .16 | 4.15 |
| 40 | | | | 30751 BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 4.92 | 130.63 |
| 41 | | | | 31026 | | | | 357 | .54 | 14.00 |
| 42 | | | | 34775 MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.40 | 74.02 |
| 43 | | | | 36927 FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 7.95 | 300.99 |
| 44 | | | | 40790 DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.00 | 170.03 |
| 45 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------------|---------|-------|--------------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9602 C/I HIGH EFFIC DX A/C | 908150 | 41303 | ROMIG,STEPHEN E | A100 | 01UB2 | AREA MGR COMML SVC | 360 | 3.20 | 152.56 |
| 2 | | | 44964 | COWLING,J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.40 | 62.25 |
| 3 | | | 47239 | LIPINSKI,THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 5.00 | 121.13 |
| 4 | | | 47272 | SCHMITT,KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | .55 | 10.35 |
| 5 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 33.00 | 789.12 |
| 6 | | | 52375 | MELIANS,S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .80 | 23.11 |
| 7 | | | 53067 | RODRIGUEZ,M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 8.40 | 289.69 |
| 8 | | | 58062 | RUIZ,ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .06 | 1.63 |
| 9 | | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .39 | 9.04 |
| 10 | | | 59717 | KELLY,WINTON E.,JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.60 | 86.63 |
| 11 | | | 61967 | RUSSILLO,ALFRED G.,J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 32.19 |
| 12 | | | 65643 | VAYDA,G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .40 | 12.70 |
| 13 | | | 66307 | COBB,DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.45 | 89.21 |
| 14 | | | 66330 | CRANE,J L | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .06 | 1.98 |
| 15 | | | 67709 | QUINN,J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 105.65 |
| 16 | | | 68422 | REILMAN,LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .06 | .26 |
| 17 | | | 69749 | LEHR,J C.,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .09 | 2.50 |
| 18 | | | 71238 | ARTZE,HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .22 | 3.66 |
| 19 | | | 71743 | RISLEY,R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 7.68 | 206.31 |
| 20 | | | 72289 | LYERLY-JENNETTE,SUSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.46 | 125.87 |
| 21 | | | 72436 | GARDNER,R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 3.46 | 80.02 |
| 22 | | | 73080 | SIMMONS,J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 4.52 | 95.89 |
| 23 | | | 76875 | LAMELAS,JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 45.90 | 1,107.34 |
| 24 | | | 77342 | WRIGHT,JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 8.90 | 216.76 |
| 25 | | | 77425 | KHOURY,MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 11.46 |
| 26 | | | 78332 | BLARY,DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.10 | 25.01 |
| 27 | | | 80657 | MODLIN,JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.50 | 60.68 |
| 28 | | | 81478 | DANIELEWSKI,W E.,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | .50 | 10.07 |
| 29 | | | 82210 | GAGER,HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 22.44 | 530.15 |
| 30 | | | 82298 | NEWBERRY,BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 7.10 | 216.73 |
| 31 | | | 83603 | CALLEJA,R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 1.00 | 35.21 |
| 32 | | | 84761 | GERWE,K F.,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .63 | 19.73 |
| 33 | | | 86866 | TRENDEL,R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 8.00 | 179.40 |
| 34 | | | 88523 | OLNICK,BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.00 | 75.11 |
| 35 | | | 88553 | PARTIN,LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.50 | 148.37 |
| 36 | | | 90645 | PRIETO,ROSA HOYO | A050 | 01A23 | FIELD REP SUPV II | 810 | .00 | -3.12 |
| 37 | | | 94428 | BARTNICK,RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 24.00 | 594.42 |
| 38 | | | 95185 | SMITH,DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .72 | 17.98 |
| 39 | | | 96371 | BOSTIC,KEDRIC A.,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.32 | 40.27 |
| 40 | | | 97187 | LLODRA,LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .80 | 22.66 |
| 41 | | | 98670 | BERHANE,F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | -4.62 |
| 42 | | | 99235 | ORIA,MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .08 | 2.12 |
| 43 | | | | AGER, AGER,BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 44 | | | | AGUIA AGUIAR,HORTENCIA E | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | .00 | .00 |
| 45 | | | | | | | | | | |
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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------------|---------|-------|----------------------------|---------|----------|------------------------|-----|-------|--------|
| 1 | 9602 C/I HIGH EFFIC DX A/C | 908150 | | ALTIC ALTICE, TRACY M | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 1.00 | 18.79 |
| 2 | | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 14.00 | 285.71 |
| 3 | | | | AUGUS AUGUSTO, E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 8.20 | 186.55 |
| 4 | | | | BASKI BASKIN, SHARON L | D040 | 01X1E | ADMINISTRATIVE SPEC | 588 | 1.25 | 16.42 |
| 5 | | | | BASTO BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 36.90 | 550.29 |
| 6 | | | | BER, A BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 16.90 | 338.00 |
| 7 | | | | BOONE BOONE, W H | D070 | 01QE4 | ENERGY MGT SPEC | 864 | 4.50 | 94.22 |
| 8 | | | | CAMOE CAMOESAS, J A | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -1.02 |
| 9 | | | | CANTR CANTRES, WANDA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 586 | .75 | 10.88 |
| 10 | | | | CRABT | | | | 360 | 22.70 | 374.90 |
| 11 | | | | CRAVE CRAVEN, R KENNETH | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 5.00 | 101.19 |
| 12 | | | | DONAH DONAHO, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 13 | | | | EMMON EMMONS, W G | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 18.50 | 353.81 |
| 14 | | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 15.32 | 277.68 |
| 15 | | | | GANNO GANNON, R H., JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 3.00 | 57.53 |
| 16 | | | | GONZA GONZALEZ, IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 17 | | | | GRAFF GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 36.75 | 700.09 |
| 18 | | | | GRECO GRECO, T A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 42.75 | 762.55 |
| 19 | | | | GUTIE GUTIERREZ, J C | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -.94 |
| 20 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 13.50 | 282.66 |
| 21 | | | | HERNA HERNANDEZ, BETSY G | D040 | 01X1E | ADMINISTRATIVE SPEC | 810 | 2.00 | 29.00 |
| 22 | | | | INGER INGERSOLL, WILLIAM J | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -1.14 |
| 23 | | | | JONES JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | .50 | 10.62 |
| 24 | | | | KING, KING, DIANE P | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | .25 | 2.98 |
| 25 | | | | LACHA LACHANCE, J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 26 | | | | LEIKA | | | | 810 | 40.00 | 837.50 |
| 27 | | | | LIBBY LIBBY, ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | 1.00 | 16.56 |
| 28 | | | | LUTES LUTES, TRIS I | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 365 | -1.00 | -21.94 |
| 29 | | | | MACKA MACKAN, J J | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 3.00 | 58.13 |
| 30 | | | | MATUI MATULAY, PATRICIA D | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 586 | .50 | 8.28 |
| 31 | | | | MAZEL MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 40.02 | 775.89 |
| 32 | | | | MCNEA MCNEAL, M J | D070 | 01QCC | FIELD REP I - C/I | 360 | 1.00 | 20.91 |
| 33 | | | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 28.00 | 500.50 |
| 34 | | | | MENDE MENDEZ, MIGUEL | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 8.00 | 123.60 |
| 35 | | | | MOORS MOORS, WILLIAM D | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | .25 | 4.17 |
| 36 | | | | NELSO NELSON, KELLY J | D040 | 01X1E | ADMINISTRATIVE SPEC | 137 | 10.00 | 129.50 |
| 37 | | | | PEREZ PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | .16 | 3.35 |
| 38 | | | | PILGR PILGRIM, HELEN G | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -2.98 |
| 39 | | | | RICE, RICE, JULIE S | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 7.25 | 98.60 |
| 40 | | | | SAVIG SAVIGE, RICHARD I | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 2.00 | 33.13 |
| 41 | | | | SCARR SCARR, BARBARA O | D060 | 01QE5 | ENERGY MGT CONSULTANT | 588 | 1.50 | 20.72 |
| 42 | | | | SCHAA SCHAAF, KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 4.10 |
| 43 | | | | SCHAE SCHAEFFER, DANIEL I | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | .25 | 3.44 |
| 44 | | | | SHOOS SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 11.25 | 195.47 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpssc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--------------------------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|--------|-----------|
| 1 | 9602 C/I HIGH EFFIC DX A/C | 908150 | WANEC | WANECKI, JEROME | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | 25 | 2.87 |
| 2 | | | | WILLE WIELEMS, M A | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 16.00 | 234.00 |
| 3 | | | | WILSON, C F, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 4.00 | 91.00 |
| 4 | | | | WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 27.75 | 573.73 |
| 5 | | | | WOOTE WOOTEN, G C, III | D070 | 01QCC | FIELD REP I - C/I | 361 | 12.18 | 255.02 |
| 6 | | | | WYANT WYANT, F E | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 7 | | | | WYNN, WYNN, MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 8.10 | 184.07 |
| 8 | | | | | | | | | | |
| 9 | *TOTAL ACCOUNT 908150 | | | | | | | | 957.53 | 17,474.98 |
| 10 | *TOTAL PRGNAME C/I HIGH EFFIC DX A/C | | | | | | | | 957.53 | 17,474.98 |
| 11 | | | | | | | | | | |
| 12 | C/I HVAC | 908590 | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 24.00 | 644.70 |
| 13 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 8.00 | 198.14 |
| 14 | | | | | | | | | | |
| 15 | *TOTAL ACCOUNT 908590 | | | | | | | | 32.00 | 842.84 |
| 16 | *TOTAL PRGNAME C/I HVAC | | | | | | | | 32.00 | 842.84 |
| 17 | | | | | | | | | | |
| 18 | C/I LOAD CONTROL | 908550 | | | | | | 364 | .00 | 982.56 |
| 19 | | | 02728 | MENDEZ, SUSAN BAI I | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 13.12 | 324.23 |
| 20 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 20.48 | 547.84 |
| 21 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 8.00 | 295.00 |
| 22 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .00 | .01 |
| 23 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 5.76 |
| 24 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 23.41 | 665.72 |
| 25 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .60 | 19.79 |
| 26 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.00 | 209.48 |
| 27 | | | 08600 | GRILLO, G F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 15.00 | 457.88 |
| 28 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.28 | 339.24 |
| 29 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.00 | 99.00 |
| 30 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 20.00 | 469.76 |
| 31 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 43.73 |
| 32 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .00 | 2.00 |
| 33 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.00 | 29.69 |
| 34 | | | 14873 | ARCHER, JOHN E, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.65 | 127.45 |
| 35 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 8.96 | 223.45 |
| 36 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | .24 | 4.75 |
| 37 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.00 | 330.00 |
| 38 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.92 | 48.03 |
| 39 | | | 22094 | GROUT, F TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .05 | 1.51 |
| 40 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 98.25 |
| 41 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.00 | 594.00 |
| 42 | | | 25752 | PLASENCIA, ERNESTO | A060 | 01YEC | PROGRAM MGR-C/I | 013 | 160.00 | 5,110.00 |
| 43 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 2.48 | 64.79 |
| 44 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.65 | 86.06 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpssc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9602 C/I LOAD CONTROL | 908550 | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.00 | 30.88 |
| 2 | | | 26539 | EVELYN, H R | A060 | 01T5B | SR SPEC - PWR SUPPLY | 955 | 80.00 | 2,826.00 |
| 3 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | .48 | 11.49 |
| 4 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.80 | 72.56 |
| 5 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 5.28 | 140.1E |
| 6 | | | 31026 | | | | | 357 | 4.54 | 117.70 |
| 7 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.00 | 64.15 |
| 8 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 7.00 | 193.81 |
| 9 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.00 | 84.53 |
| 10 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .00 | -.54 |
| 11 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 20.50 | 593.22 |
| 12 | | | 40352 | WHALIN, MICHAEL J | A070 | 01YCC | SR PROG MGR | 013 | 80.00 | 3,038.00 |
| 13 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 8.00 | 226.69 |
| 14 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMM SV | 360 | 4.80 | 228.84 |
| 15 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.00 | 230.13 |
| 16 | | | 44726 | | | | | 013 | 120.00 | 2,370.00 |
| 17 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.40 | 62.25 |
| 18 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 1.48 | 35.39 |
| 19 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 7.00 | 192.24 |
| 20 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 6.00 | 173.33 |
| 21 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.00 | 68.98 |
| 22 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 93.10 |
| 23 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 362 | .08 | 2.06 |
| 24 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | 9.30 | 252.85 |
| 25 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 112.15 |
| 26 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .39 | 9.04 |
| 27 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 3.00 | 92.70 |
| 28 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.40 | 154.00 |
| 29 | | | 61967 | RUSSILLO, ALFRED G, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.00 | 96.57 |
| 30 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 10.05 | 319.09 |
| 31 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 7.45 | 271.28 |
| 32 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.06 | 232.98 |
| 33 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 16.00 | 422.60 |
| 34 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .07 | .28 |
| 35 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.09 | 30.29 |
| 36 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.22 | 98.91 |
| 37 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.08 | 63.16 |
| 38 | | | 72289 | LYERLY-JENNETTE, SUSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.64 | 107.66 |
| 39 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 8.64 | 199.80 |
| 40 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 3.02 | 64.03 |
| 41 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.00 | 144.30 |
| 42 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 1.60 | 37.53 |
| 43 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.48 | 35.34 |
| 44 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.65 | 64.38 |
| 45 | | | | | | | | | | |
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000142

FLORIDA POWER AND LIGHT COMPANY
 fpssc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---------------------------------|---------|-------|---------------------------|---------|----------|-------------------------|-----|---------|-----------|
| 1 | 9602 C/I LOAD CONTROL | 908550 | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 9.00 | 263.25 |
| 2 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.00 | 73.75 |
| 3 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .32 | 7.54 |
| 4 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 15.00 | 457.88 |
| 5 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 1.00 | 35.70 |
| 6 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 5.63 | 176.29 |
| 7 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 8.00 | 209.60 |
| 8 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.00 | 300.45 |
| 9 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.65 | 219.38 |
| 10 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 26.00 | 716.95 |
| 11 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.72 | 117.83 |
| 12 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.32 | 40.27 |
| 13 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 5.08 | 143.90 |
| 14 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .40 | 8.38 |
| 15 | | | | CILIO CILIO, R C | T310 | 05533 | METERMAN A SU | 792 | 4.00 | 84.36 |
| 16 | | | | CRESPO, ELIZABETH H | D050 | 01QC4 | TECH-III-POWER DELIVERY | 955 | 160.00 | 2,220.00 |
| 17 | | | | DEHOM DEHOMBRE, AMELIA M | D060 | 01Q22 | C/I LD MGT FLD TECH | 013 | 83.00 | 1,335.68 |
| 18 | | | | EDMON EDMONDS, D N | T310 | 05533 | METERMAN A SU | 192 | 1.00 | 21.09 |
| 19 | | | | HAMBY HAMBY, D C | T310 | 05533 | METERMAN A SU | 192 | 1.00 | 21.09 |
| 20 | | | | KELLE KELLER, KATHY M | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 013 | 2.00 | 41.55 |
| 21 | | | | LATMO LATMORE, R J | T310 | 05533 | METERMAN A SU | 192 | 2.00 | 42.18 |
| 22 | | | | LAVOR LAVORGNA, R J | T310 | 05533 | METERMAN A SU | 792 | 9.00 | 189.81 |
| 23 | | | | MARTE MARTELL, JOHN T, JR | T310 | 05533 | METERMAN A SU | 192 | 2.50 | 63.28 |
| 24 | | | | MAUE, MAUE, G E | T310 | 05533 | METERMAN A SU | 558 | 4.00 | 84.36 |
| 25 | | | | PRICE PRICE, R G | D070 | 01Q21 | SR C/I LD MGT FLD TECH | 013 | 57.50 | 1,342.40 |
| 26 | | | | ROBER ROBERTSON, C E | T310 | 05533 | METERMAN A SU | 192 | 3.00 | 63.27 |
| 27 | | | | SHROY SHROYER, L W | T440 | 05957 | ELECTRONIC TECHNICIAN | 881 | 37.00 | 894.28 |
| 28 | | | | | | | | | | |
| 29 | *TOTAL ACCOUNT 908550 | | | | | | | | 1271.70 | 32,057.29 |
| 30 | *TOTAL PRGNAME C/I LOAD CONTROL | | | | | | | | 1271.70 | 32,057.29 |
| 31 | | | | | | | | | | |
| 32 | C/I OPBC PROJECT | 908180 | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 8.00 | 155.00 |
| 33 | | | 14534 | GARCIA, JOSEPH | A060 | 01YJB | PROD DEVELOP SR ANALYST | 085 | 56.00 | 1,577.80 |
| 34 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 32.50 | 915.69 |
| 35 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 3.00 | 72.68 |
| 36 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 15.50 | 448.84 |
| 37 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .50 | 15.66 |
| 38 | | | | GANNO GANNON, R H, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 5.00 | 95.88 |
| 39 | | | | | | | | | | |
| 40 | *TOTAL ACCOUNT 908180 | | | | | | | | 120.50 | 3,281.55 |
| 41 | *TOTAL PRGNAME C/I OPBC PROJECT | | | | | | | | 120.50 | 3,281.55 |
| 42 | | | | | | | | | | |
| 43 | C/I W-C CHILLER REPL PGM 908420 | | | | | | | | | |
| 44 | | | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 40.00 | 1,327.00 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9602 C/I W-C CHILLER REPL PGM | 908420 | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 18.00 | 474.30 |
| 2 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 11.24 | 277.77 |
| 3 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .80 | 21.40 |
| 4 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.00 | 36.87 |
| 5 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .40 | 9.61 |
| 6 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.35 | 66.83 |
| 7 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.00 | 32.99 |
| 8 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 19.30 | 577.55 |
| 9 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .28 | 8.55 |
| 10 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 364 | .24 | 7.92 |
| 11 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | .15 | 2.91 |
| 12 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 5.00 | 165.00 |
| 13 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.64 | 38.52 |
| 14 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.00 | 142.80 |
| 15 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.52 | 68.47 |
| 16 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 8.92 | 222.44 |
| 17 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .24 | 6.14 |
| 18 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | .40 | 7.92 |
| 19 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .40 | 13.20 |
| 20 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 3.20 | 80.04 |
| 21 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 14.03 | 422.47 |
| 22 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 49.13 |
| 23 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 64.00 | 1,756.80 |
| 24 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .20 | 6.60 |
| 25 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | .80 | 20.90 |
| 26 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.91 | 127.14 |
| 27 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.00 | 61.75 |
| 28 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 25.80 | 702.89 |
| 29 | | | 29250 | NOBLE, R E, JR | A070 | 01YCC | SR PROG MGR | 085 | .00 | .00 |
| 30 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .48 | 12.44 |
| 31 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 6.56 | 174.17 |
| 32 | | | 31026 | | | | | 357 | .90 | 23.33 |
| 33 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .64 | 19.74 |
| 34 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 9.12 | 366.09 |
| 35 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 6.00 | 166.13 |
| 36 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.14 | 398.68 |
| 37 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .00 | -2.41 |
| 38 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .20 | 5.79 |
| 39 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.00 | 170.03 |
| 40 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMM SVCS | 360 | 4.80 | 228.84 |
| 41 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.00 | 181.57 |
| 42 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 32.31 |
| 43 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 1.00 | 16.14 |
| 44 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | 2.16 | 51.63 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---|---------|-------|------------------------|---------|----------|--------------------------|-----|--------|-----------|
| 1 | 9602 C/I W-C CHILLER REPL PGM | 908420 | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 5.00 | 137.31 |
| 2 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 2.40 | 69.33 |
| 3 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.64 | 125.53 |
| 4 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 362 | .36 | 9.26 |
| 5 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .18 | 4.89 |
| 6 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .65 | 15.06 |
| 7 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DI ST ENG & OPERS PRIN E | 360 | .27 | 8.34 |
| 8 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.80 | 139.56 |
| 9 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 10.25 | 324.80 |
| 10 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .75 | 27.31 |
| 11 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.21 | 39.93 |
| 12 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 13.06 | 328.52 |
| 13 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .15 | 4.17 |
| 14 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .77 | 12.78 |
| 15 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 23.04 | 618.91 |
| 16 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .36 | 10.91 |
| 17 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 8.28 | 191.59 |
| 18 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 8.28 | 191.48 |
| 19 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 5.03 | 106.72 |
| 20 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 1.20 | 25.67 |
| 21 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .80 | 19.10 |
| 22 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.76 | 40.02 |
| 23 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.52 | 61.27 |
| 24 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 6.50 | 185.57 |
| 25 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .08 | 1.89 |
| 26 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.10 | 125.16 |
| 27 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 7.00 | 249.99 |
| 28 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.05 | 32.88 |
| 29 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.60 | 240.36 |
| 30 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.52 | 149.16 |
| 31 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 10.00 | 275.76 |
| 32 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 40.00 | 990.72 |
| 33 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.20 | 29.95 |
| 34 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 9.20 | 280.61 |
| 35 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | 2.76 | 78.18 |
| 36 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 131.35 |
| 37 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .24 | 5.03 |
| 38 | | | | LUTES LUTES, IRIS L | D060 | 01QX2 | LRG COMM/INDUSTRAL-ASST | 365 | -1.60 | -35.12 |
| 39 | | | | | | | | | | |
| 40 | *TOTAL ACCOUNT 908420 | | | | | | | | 491.21 | 6,036.26 |
| 41 | *TOTAL PRGNAME C/I W-C CHILLER REPL PGM | | | | | | | | 491.21 | 6,036.26 |
| 42 | | | | | | | | | | |
| 43 | CITIES/COMM TES | 908440 | | | | | | 365 | .00 | -6,592.77 |
| 44 | | | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 40.00 | 1,327.00 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

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11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9602 CITIES/COMM TES | 908440 | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .64 | 17.12 |
| 2 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 8.00 | 295.00 |
| 3 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 7.68 |
| 4 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.88 | 53.46 |
| 5 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .80 | 26.39 |
| 6 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.65 | 438.40 |
| 7 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .42 | 12.82 |
| 8 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 364 | .04 | 1.32 |
| 9 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 2.00 | 38.75 |
| 10 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 132.00 |
| 11 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .96 | 22.55 |
| 12 | | | 13862 | BASHUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .00 | -.40 |
| 13 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.22 | 60.43 |
| 14 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 11.00 | 274.31 |
| 15 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 7.13 | 184.18 |
| 16 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | .32 | 6.33 |
| 17 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.40 | 376.20 |
| 18 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 2.56 | 64.03 |
| 19 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .01 | .30 |
| 20 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 49.13 |
| 21 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 60.00 | 1,647.00 |
| 22 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.20 | 138.60 |
| 23 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | .64 | 16.72 |
| 24 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.22 | 72.28 |
| 25 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 41.64 | 1,136.67 |
| 26 | | | 29250 | NOBLE, R E., JR | A070 | 01YCC | SR PROG MGR | 085 | .00 | .00 |
| 27 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .16 | 4.15 |
| 28 | | | 31026 | | | | | 357 | .72 | 18.67 |
| 29 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .96 | 29.60 |
| 30 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 9.68 | 420.85 |
| 31 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 19.00 | 526.07 |
| 32 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 42.38 | 1,193.89 |
| 33 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .00 | -.27 |
| 34 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.20 | 34.73 |
| 35 | | | 41303 | ROMIG, STEPHEN E | A100 | 01UB2 | AREA MGR COMML SVC | 360 | 4.80 | 228.84 |
| 36 | | | 44964 | COHLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.20 | 290.50 |
| 37 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | .50 | 9.41 |
| 38 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 362 | .24 | 5.74 |
| 39 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.00 | 27.46 |
| 40 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .80 | 23.11 |
| 41 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 7.96 | 274.52 |
| 42 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 362 | .04 | 1.03 |
| 43 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .06 | 1.63 |
| 44 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .52 | 12.05 |
| 45 | | | | | | | | | | |
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000146

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--------------------------------|---------|---------------------|----------------------|---------|------------------------|-------------------------|-------|---------|------------|
| 1 | 9602 CITIES/COMM TES | 908440 | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 19.27 | 595.44 |
| 2 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .41 | 13.02 |
| 3 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .60 | 21.85 |
| 4 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .15 | 4.95 |
| 5 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.06 | 126.48 |
| 6 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .12 | 3.33 |
| 7 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 363 | .55 | 9.14 |
| 8 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 35.84 | 962.75 |
| 9 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .04 | 1.21 |
| 10 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 4.02 | 85.37 |
| 11 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .64 | 15.28 |
| 12 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.64 | 60.02 |
| 13 | | | 80657 | MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.22 | 54.07 |
| 14 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.00 | 73.76 |
| 15 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.00 | 366.30 |
| 16 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .84 | 26.30 |
| 17 | | | 85235 | HALL, TERRY I | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.80 | 99.56 |
| 18 | | | 86604 | GILL, JAMES O | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 1.00 | 27.74 |
| 19 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.30 | 132.70 |
| 20 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.22 | 106.39 |
| 21 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 40.00 | 990.72 |
| 22 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 23.96 |
| 23 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.76 | 53.68 |
| 24 | | | 97187 | LLOORA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 362 | .84 | 23.79 |
| 25 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | -11.10 |
| 26 | | | 99235 | ORJA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.08 | 107.58 |
| 27 | | | LUTES LUTES, IRIS I | D060 | 01QX2 | LRG COMM/INDUSTRI-ASST | 365 | -2.40 | -52.67 | |
| 28 | | | | | | | | | | |
| 29 | *TOTAL ACCOUNT 908440 | | | | | | | | 465.23 | 6,829.10 |
| 30 | *TOTAL PRGNAME CITIES/COMM TES | | | | | | | | 465.23 | 6,829.10 |
| 31 | *TOTAL TRANS DATE 9602 | | | | | | | | 9306.97 | 193,734.95 |
| 32 | | | | | | | | | | |
| 33 | | | | | | | | | | |
| 34 | 9603 BEE-NEW CONSTRUCTION | 908430 | 00615 | NELSON, I S | A070 | 01UB3 | C/I SPECIALIST I | 357 | 4.80 | 292.86 |
| 35 | | | 01985 | DARGENTO, R I | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .56 | 45.78 |
| 36 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 32.00 | 1,053.64 |
| 37 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | 120.00 |
| 38 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .60 | 175.53 |
| 39 | | | 05422 | WEBB, C J | A060 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .31 | 28.14 |
| 40 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | 60.00 |
| 41 | | | 07266 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.90 | 194.04 |
| 42 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .00 | 174.00 |
| 43 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .40 | 198.67 |
| 44 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 154.48 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAHT |
|-------|----------------------|---------|-------|---------------------|---------|----------|-------------------------|-----|-------|--------|
| 19603 | BEE-NEW CONSTRUCTION | 908430 | 08604 | HOPGOOD,W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.66 | 215.55 |
| 2 | | | 09776 | EASTERLING,R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.98 | 65.34 |
| 3 | | | 12003 | NIEBLA,H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.14 | 112.03 |
| 4 | | | 13862 | BASNUEVO,MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .28 | 23.12 |
| 5 | | | 14100 | WOMBLE,JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 175.50 |
| 6 | | | 14873 | ARCHER,JOHN F.,II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.72 | 103.35 |
| 7 | | | 17889 | DANN,ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.80 | 143.23 |
| 8 | | | 19200 | SODDERS,G D | A030 | 01ATX | RES&SH BUS FIELD SPEC I | 357 | .48 | 60.69 |
| 9 | | | 21102 | WISHARD,W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .40 | 13.20 |
| 10 | | | 22004 | WELLEN,R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .48 | 138.01 |
| 11 | | | 22094 | GROUT,E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 5.71 | 211.94 |
| 12 | | | 25391 | BALOGH,F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .40 | 13.20 |
| 13 | | | 25987 | GUTIERREZ,J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | .96 | 166.08 |
| 14 | | | 26052 | LANGLEY,D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.65 | 137.90 |
| 15 | | | 26249 | COPE,I G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .88 | 69.17 |
| 16 | | | 28846 | KUNZ,THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | .48 | 84.85 |
| 17 | | | 29561 | COOKE,C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.04 | 51.30 |
| 18 | | | 31026 | | | | | 357 | .00 | 87.00 |
| 19 | | | 31636 | GAIN,C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | 186.00 |
| 20 | | | 34775 | MUNIZ,V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.55 | 172.83 |
| 21 | | | 36927 | FERRER,RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 9.43 | 351.53 |
| 22 | | | 38566 | BLOCH,P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .72 | 160.94 |
| 23 | | | 39931 | THOMSON,MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .00 | 156.00 |
| 24 | | | 49790 | DIAZ,OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .48 | 57.59 |
| 25 | | | 41441 | ADGER,E A.,JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.41 | 144.91 |
| 26 | | | 44964 | COWLING,J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | -4.32 | -24.86 |
| 27 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .06 | 15.43 |
| 28 | | | 51010 | MAESTRI,HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.12 | 60.11 |
| 29 | | | 52375 | MELIANS,S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | -1.60 | -12.22 |
| 30 | | | 53067 | RODRIGUEZ,M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .03 | 56.05 |
| 31 | | | 54336 | OTTO,F E.,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .16 | 17.83 |
| 32 | | | 55742 | COHEN,A D | T125 | 05937 | GROUNDMAN - SU | 361 | .08 | 26.06 |
| 33 | | | 58062 | RUIZ,ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .24 | 38.57 |
| 34 | | | 58603 | CANCIO,EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 141.90 |
| 35 | | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .00 | 78.00 |
| 36 | | | 59287 | CAMPRELL,W P | A070 | 01MG6 | DIST ENG & OPERS PRIN F | 360 | .00 | 250.00 |
| 37 | | | 60868 | CHAPMAN,REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .18 | 33.00 |
| 38 | | | 65643 | VAYDA,G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .14 | 48.45 |
| 39 | | | 66330 | CRANE,J I | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.07 | 136.24 |
| 40 | | | 68422 | REILMAN,LINDA I | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.72 | 90.08 |
| 41 | | | 69749 | LEHR,J C.,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.68 | 196.69 |
| 42 | | | 71238 | ARTZE,HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.04 | 64.40 |
| 43 | | | 71838 | GONZALEZ,N A.,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.20 | 78.44 |
| 44 | | | 73080 | SIMMONS,I W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | -4.80 | -32.94 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 19603 | BEE-NEW CONSTRUCTION | 908430 | 74524 | TAYLOR,CLIFFORD,,III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.50 | 108.23 |
| 2 | | | 77425 | KHOURY,MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 83.37 |
| 3 | | | 78332 | BLARY,DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .62 | 26.12 |
| 4 | | | 80657 | MOOLIN,JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.72 | 83.99 |
| 5 | | | 82210 | GAGER,HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .23 | 23.44 |
| 6 | | | 82298 | NEWBERRY,BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.30 | 195.21 |
| 7 | | | 83603 | CALLEJA,R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | .96 | 88.28 |
| 8 | | | 84761 | GERWE,K F,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | 117.00 |
| 9 | | | 85235 | HALL,TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.80 | 123.47 |
| 10 | | | 86866 | TRENDEL,R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .60 | 100.45 |
| 11 | | | 88523 | OLNICK,BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.40 | 191.19 |
| 12 | | | 88553 | PARTIN,LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.73 | 89.76 |
| 13 | | | 92352 | BLACK,T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .16 | 35.44 |
| 14 | | | 95185 | SMITH,DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.40 | 131.91 |
| 15 | | | 96371 | BOSTIC,KEDRIC A.,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .84 | 163.88 |
| 16 | | | 97187 | LLODRA,LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -1.14 | 9.71 |
| 17 | | | 98277 | ROSE,JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .32 | 21.40 |
| 18 | | | 98670 | BERHANE,F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | 27.87 |
| 19 | | | 99235 | ORIA,MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .80 | 50.51 |
| 20 | | | | BENSO BENSON,P M | D070 | 01QE4 | ENERGY MGT SPEC | 720 | 22.75 | 431.68 |
| 21 | | | | CRABT | | | | 360 | .50 | 8.74 |
| 22 | | | | | | | | | | |
| 23 | AL ACCOUNT 908430 | | | | | | | | 151.63 | 8,969.28 |
| 24 | TOTAL PRGNAME BEE-NEW CONSTRUCTION | | | | | | | | 151.63 | 8,969.28 |
| 25 | | | | | | | | | | |
| 26 | BEE/BUSINESS ENERGY EVAL 908400 | | | | | | | 854 | .00 | -756.54 |
| 27 | | | 00415 | NELSON,L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 9.60 | 585.72 |
| 28 | | | 01985 | DARGENTO,R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 14.12 | 436.35 |
| 29 | | | 02309 | SHEAHAN,JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 128.00 | 4,214.56 |
| 30 | | | 04060 | ANDERSON,E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | 240.00 |
| 31 | | | 04850 | CARLYLE,B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 12.60 | 618.03 |
| 32 | | | 05422 | WEBB,C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 35.20 | 1,324.44 |
| 33 | | | 07165 | DALTON,M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 23.00 | 678.47 |
| 34 | | | 07264 | PHILO,MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 7.80 | 446.17 |
| 35 | | | 07351 | HILSON,ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .00 | 348.00 |
| 36 | | | 07956 | CHALKER,R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 25.20 | 847.47 |
| 37 | | | 08600 | GRILLO,G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.00 | 417.64 |
| 38 | | | 08604 | HOPGOOD,W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 18.20 | 806.50 |
| 39 | | | 08971 | WILLIAMS,BRENDA A | A050 | 01YEC | SR C/I ANALYST | 085 | 67.20 | 3,006.36 |
| 40 | | | 09583 | BUCCIARELLI,DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 6.00 | 118.58 |
| 41 | | | 09776 | EASTERLING,R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.96 | 130.68 |
| 42 | | | 12003 | NIEBLA,H F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.47 | 388.14 |
| 43 | | | 12756 | HAYWOOD,DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 15.00 | 330.14 |
| 44 | | | 13862 | BASNUEVO,MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 8.56 | 242.94 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

| DATE PROGRAM NAME | ACCOUNT EMP# NAME | GRD CODE | JOB DESCRIPTION | LOC | PRHRS | PAY JOB |
|---------------------------------------|-------------------------|------------|-------------------------|-----|--------|----------|
| 19603 BEE/BUSINESS ENERGY EVAL 908400 | 14100 HOMBLE,JEFFREY J | A050 01UB3 | MAJ ACCT MGR I | --- | 13.92 | 707.25 |
| 2 | 14873 ARCHER,JOHN F.,11 | A050 01UB3 | MAJ ACCT MGR I | --- | 9.44 | 358.69 |
| 3 | 17889 DANN,ANNETTE M | A050 01UB3 | MAJ ACCT MGR I | --- | 14.20 | 451.33 |
| 4 | 19200 SODDERS,G D | A030 01ATX | RESASM BUS FIELD SPEC I | --- | .96 | 121.38 |
| 5 | 21102 WISHARD,W H | A050 01UB3 | MAJ ACCT MGR I | --- | 8.40 | 277.20 |
| 6 | 22004 WELLEN,R J | A040 01UB4 | CUST SVC FIELD SPECIALI | --- | 20.96 | 776.27 |
| 7 | 22094 GROU,E TODD | A050 01UB3 | MAJ ACCT MGR I | --- | 12.42 | 454.01 |
| 8 | 23882 TRAMONTANO,DEAN J | A050 01UB3 | MAJ ACCT MGR I | --- | 8.00 | 200.40 |
| 9 | 24055 NIX,JOHN H | A060 01UB3 | C/I SPECIALIST II | --- | 4.00 | 112.05 |
| 10 | 25391 BALOGH,F W | A050 01UB3 | MAJ ACCT MGR I | --- | 14.40 | 475.20 |
| 11 | 25987 GUTIERREZ,J P | A040 01UC3 | MAJ ACCT MGR II | --- | 13.92 | 645.66 |
| 12 | 26052 LANGLEY,D R | A060 01UB3 | SR MAJ ACCT MGR | --- | 9.20 | 478.61 |
| 13 | 26249 COPE,L G | A050 01UB3 | MAJ ACCT MGR I | --- | 13.76 | 508.84 |
| 14 | 26796 MORRISON,BLAKE B | A070 01UR3 | C/I SPECIALIST I | --- | 160.00 | 8,622.00 |
| 15 | 28846 KUNZ,THOMAS C | A060 01UR3 | C/I SPECIALIST II | --- | 8.96 | 390.70 |
| 16 | 29561 COOKE,C B | A050 01UB3 | MAJ ACCT MGR I | --- | 10.08 | 309.90 |
| 17 | 31026 | | | --- | 11.00 | 463.44 |
| 18 | 31636 CAIN,C W | A050 01UB3 | MAJ ACCT MGR I | --- | 8.00 | 623.00 |
| 19 | 34775 MUNIZ,V H | A050 01UB3 | MAJ ACCT MGR I | --- | 9.89 | 418.45 |
| 20 | 36927 FERRER, RAMON | A060 01UJ3 | SR MAJ ACCT MGR | --- | 9.48 | 474.72 |
| 21 | 38566 BLOCH,P C | A050 01UB3 | MAJ ACCT MGR I | --- | 5.44 | 432.87 |
| 22 | 39143 PONITZ,KEITH P | A050 01UB3 | MAJ ACCT MGR I | --- | 8.00 | 225.40 |
| 23 | 39656 BLONDET,LILLIAN P | A050 01UB3 | MAJ ACCT MGR I | --- | 8.00 | 216.70 |
| 24 | 39931 THOMSON,MARK A | A050 01UB3 | MAJ ACCT MGR I | --- | 8.00 | 351.50 |
| 25 | 40790 DIAZ,OSCAR J | A050 01UB3 | MAJ ACCT MGR I | --- | 8.96 | 341.91 |
| 26 | 41441 ADGER,E A.,JR | A050 01UB3 | MAJ ACCT MGR I | --- | 9.41 | 309.55 |
| 27 | 43548 MCCOMB,JOHN P | A060 01UR3 | C/I SPECIALIST II | --- | 4.00 | 124.05 |
| 28 | 44964 COLLING,J H | A050 01UB3 | MAJ ACCT MGR I | --- | -4.64 | 54.03 |
| 29 | 45153 BARBER,RICHARD F | A050 01UB3 | MAJ ACCT MGR I | --- | 14.00 | 452.37 |
| 30 | 47239 LIPINSKI,THOMAS H | A040 01MH7 | DISTR SYS ANALYST I | --- | 37.00 | 898.58 |
| 31 | 47272 SCHWITZ,KAIRY I | A030 01UB5 | CUST SVC FIELD SPECIALI | --- | 13.50 | 294.08 |
| 32 | 47759 RODRIGUEZTRIANA,P | A040 01UB4 | CUST SVC FIELD SPECIALI | --- | 26.20 | 911.01 |
| 33 | 50810 LIEBA,R A | A040 01UB4 | CUST SVC FIELD SPECIALI | --- | 8.00 | 189.90 |
| 34 | 51010 MAESTRI,HECTOR J | A050 01UB3 | MAJ ACCT MGR I | --- | 16.24 | 504.70 |
| 35 | 52375 HELIANS,S G | A060 01UJ3 | SR MAJ ACCT MGR | --- | 29.80 | 938.35 |
| 36 | 53067 RODRIGUEZ,M G | A060 01UJ3 | SR MAJ ACCT MGR | --- | 8.12 | 470.42 |
| 37 | 54336 OTTO,E.,JR | A050 01UB3 | MAJ ACCT MGR I | --- | 8.32 | 227.37 |
| 38 | 55742 COHEN,A D | 1125 05937 | GROUNDMAN - SU | --- | 8.16 | 261.52 |
| 39 | 58062 RUIZ,ARTURO | A060 01TY5 | SR POWER COORD | --- | 8.48 | 297.14 |
| 40 | 58603 CARGIO,EDWARD P | A050 01UB3 | MAJ ACCT MGR I | --- | 4.00 | 215.40 |
| 41 | 58897 TORRELLI,PHILIP | A040 01UB4 | CUST SVC FIELD SPECIALI | --- | 55.00 | 1,440.41 |
| 42 | 59071 DOMINGUEZ,GUSTAVO | A070 01UR3 | C/I SPECIALIST I | --- | 64.00 | 3,416.00 |
| 43 | 59287 CAMPBELL,W P | A070 01MG6 | DIST ENG & OPERS PRIN F | --- | 18.00 | 681.20 |
| 44 | 60868 CHAPMAN,REBECCA M | A060 01UJ3 | SR MAJ ACCT MGR | --- | 36 | 65.99 |

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FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96
 11/18/96

| DATE PROGRAM NAME | ACCOUNT EMPL# NAME | GRD CODE | JOB DESCRIPTION | LOC | PRHRS | PAY JOB |
|---------------------------------------|-----------------------------|----------------|--------------------|-----|-------|----------|
| 19603 BEE/BUSINESS ENERGY EVAL 908400 | 61967 RUSSELL, ALFRED G, JR | A050 | MAJ ACCT MGR I | 365 | 8.00 | 257.50 |
| 63144 OTT, JOHN A | A070 01YEB | SR | PRODUCT MANAGER | 078 | 16.00 | 847.80 |
| 65643 VAYDA, G F | A050 01UB3 | MAJ | ACCT MGR I | 361 | 10.28 | 414.39 |
| 66307 COBB, DAVID G | A060 01UJ3 | SR | MAJ ACCT MGR | 365 | 12.00 | 436.95 |
| 66330 CRANE, J L | A050 01UB3 | MAJ | ACCT MGR I | 365 | 9.24 | 304.79 |
| 67709 QUINN, J J | A050 01UB3 | MAJ | ACCT MGR I | 365 | 4.00 | 105.65 |
| 68422 REILMAN, LINDA L | A050 01UB3 | MAJ | ACCT MGR I | 365 | 9.44 | 312.63 |
| 69749 LEHR, J G, JR | A050 01UB3 | MAJ | ACCT MGR I | 357 | 11.36 | 615.67 |
| 71238 ARIZE, HECTOR | A050 01UB3 | MAJ | ACCT MGR I | 365 | 7.08 | 223.50 |
| 71838 GONZALEZ, H A, JR | A050 01UB3 | MAJ | ACCT MGR I | 361 | 10.40 | 399.77 |
| 73080 SIMMONS, J W | A030 01UB5 | CUST | SVC FIELD SPECIALI | 357 | 46.40 | 1,134.83 |
| 74524 TAYLOR, CLIFFORD, III | A050 01UB3 | MAJ | ACCT MGR I | 365 | 16.00 | 392.40 |
| 77425 KHOURY, MICHEL J | A050 01UB3 | MAJ | ACCT MGR I | 357 | 1.92 | 166.76 |
| 78332 BLARY, DAVID R | A050 01UB3 | MAJ | ACCT MGR I | 365 | 25.12 | 614.75 |
| 80657 MODLIN, JEFFREY | A050 01UB3 | MAJ | ACCT MGR I | 365 | 9.44 | 291.47 |
| 81478 DANILEWSKI, V E, JR | A060 01UJ3 | SR | MAJ ACCT MGR | 360 | 5.20 | 344.36 |
| 81870 WHITAKER, D C | A060 01UJ3 | SR | MAJ ACCT MGR | 365 | 19.00 | 700.63 |
| 82210 GAGER, HERBERT B | A030 01UB5 | CUST | SVC FIELD SPECIALI | 361 | 32.60 | 1,130.18 |
| 82298 NEWBERY, BILLY M | A050 01UB3 | MAJ | ACCT MGR I | 360 | 1.00 | 30.53 |
| 83603 CALTEJA, R A | A060 01UK3 | C/I | SPECIALIST II | 361 | 9.92 | 462.27 |
| 84761 GERWE, K F, JR | A050 01UB3 | MAJ | ACCT MGR I | 357 | 4.00 | 359.25 |
| 85235 HALL, TERRY L | A050 01UB3 | MAJ | ACCT MGR I | 360 | 9.60 | 352.76 |
| 86866 TRENDEL, R F | A030 01UB5 | CUST | SVC FIELD SPECIALI | 357 | 39.20 | 1,057.34 |
| 88523 OLINICK, BRYAN J | A050 01UB3 | MAJ | ACCT MGR I | 365 | 10.20 | 321.29 |
| 88553 PARTIN, LEROY M | A050 01UB3 | MAJ | ACCT MGR I | 365 | 9.44 | 311.53 |
| 92352 BLACK, T M | A050 01UB3 | MAJ | ACCT MGR I | 361 | 8.32 | 293.97 |
| 95185 SMITH, DAVID A | A050 01UB3 | MAJ | ACCT MGR I | 357 | 17.80 | 592.83 |
| 95451 KINARD, MICHAEL A | A030 01UB5 | CUST | SVC FIELD SPECIALI | 360 | 36.30 | 939.18 |
| 96160 CULBREATH, J G | A060 01UJ3 | SR | MAJ ACCT MGR | 365 | 48.00 | 1,472.50 |
| 96371 BOSTIC, KENNETH A, JR | A060 01UJ3 | SR | MAJ ACCT MGR | 357 | 5.68 | 450.94 |
| 97187 LINDRA, LARRY | A050 01UB3 | MAJ | ACCT MGR I | 361 | 5.72 | 246.01 |
| 98277 ROSE, JACK A | A050 01UB3 | MAJ | ACCT MGR I | 361 | 8.64 | 233.08 |
| 98470 BERHANE, F B | A050 01UB3 | MAJ | ACCT MGR I | 365 | 12.00 | 429.73 |
| 99235 ORTA, MARLEN A | A050 01UB3 | MAJ | ACCT MGR I | 361 | 65.60 | 1,805.37 |
| AGER, AGER, BRIAN RICHARD | D070 01GE4 | ENERGY | MGT SPEC | 810 | .00 | .00 |
| AGNEW, AGNEW, P D | D070 01GE4 | ENERGY | MGT SPEC | 586 | 6.00 | 106.28 |
| ALVAR ALVAREZ, G R | D070 01GCC | FIELD | REP I - C/I | 361 | 65.94 | 1,714.61 |
| AMON ARLONG, T I | D040 01X46 | DUCT | SYSTEM SPECIALIST | 588 | .25 | 3.56 |
| ANDER ANDERSON, LYNDA | D040 01X46 | DUCT | SYSTEM SPECIALIST | 586 | 1.75 | 21.94 |
| AUGUS AUGUSTO, E M | D080 01GCD | SR | FIELD REP - C/I | 360 | 19.60 | 445.90 |
| BASKI BASKIN, SHARON I | D040 01X1E | ADMINISTRATIVE | SPEC | 588 | 1.50 | 19.71 |
| BASTO BASTON, JOHN C | D060 01GCB | FIELD | REP II - C/I | 360 | 16.00 | 242.80 |
| BER, A BER, ALAN | D070 01GCC | FIELD | REP I - C/I | 360 | 16.00 | 480.00 |
| BOYK, BOYK, IVY B | D060 01GX2 | LRG | COMM/INDUSTRI-ASST | 357 | 4.00 | 77.50 |

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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY | JOB | GRD | CODE | JOB DESCRIPTION | LOC | PRHRS | PRAHT |
|-------|--------------------------|---------|-------|-----------------------------|------|-------|-----|------|--------------------------|-----|-------|----------|
| 19603 | BEE/BUSINESS ENERGY EVAL | 908400 | CANTR | CANTRES, WANDA B | D040 | 01X1E | | | ADMINISTRATIVE SPEC | 586 | .75 | 10.88 |
| 2 | | | | CRABT | | | | | | 360 | 14.60 | 247.67 |
| 3 | | | | DAVIE DAVIES FLICKINGER, NA | D070 | 01QE4 | | | ENERGY MGT SPEC | 474 | 42.00 | 739.74 |
| 4 | | | | DE YO DE YOUNG, JOYE L | D050 | 01X1F | | | SR ADMINISTRATIVE SPEC | 361 | 4.00 | 56.40 |
| 5 | | | | DIAZ, DIAZ, OSCAR J | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | 4.00 | 63.55 |
| 6 | | | | DILEL DILELLA, GELSYS G | D050 | 01X1F | | | SR ADMINISTRATIVE SPEC | 361 | 4.00 | 63.55 |
| 7 | | | | DONAH DONAHO, GARY B | D070 | 01QE4 | | | ENERGY MGT SPEC | 810 | 34.50 | 707.25 |
| 8 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | | | FIELD REP I - C/I | 361 | 10.64 | 627.78 |
| 9 | | | | FLEMI FLEMING, WILLIAM T | D040 | 01XJ6 | | | DUCT SYSTEM SPECIALIST | 588 | .50 | 6.38 |
| 10 | | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | | | FIELD REP I - C/I | 361 | 23.08 | 823.33 |
| 11 | | | | GANNO GANNON, R H, JR | D080 | 01QCD | | | SR FIELD REP - C/I | 357 | 61.00 | 1,169.68 |
| 12 | | | | GONZA GONZALEZ, IDANIA | D070 | 01QE4 | | | ENERGY MGT SPEC | 810 | 47.25 | 970.99 |
| 13 | | | | GRAFF GRAFFEO, JOHN | D070 | 01QE4 | | | ENERGY MGT SPEC | 810 | 29.75 | 566.74 |
| 14 | | | | HARRI HARRIS, R F | D070 | 01QE4 | | | ENERGY MGT SPEC | 595 | 4.75 | 99.45 |
| 15 | | | | HARTL HARTLEY, PATTIE B | D060 | 01QE5 | | | ENERGY MGT CONSULTANT | 586 | .25 | 4.84 |
| 16 | | | | HEISE HEISER, D R | D070 | 01QE4 | | | ENERGY MGT SPEC | 588 | 3.00 | 52.91 |
| 17 | | | | HERNA HERNANDEZ, BETSY G | D040 | 01X1E | | | ADMINISTRATIVE SPEC | 810 | 8.50 | 123.25 |
| 18 | | | | JONES JONES, DONALD E | D080 | 01QCD | | | SR FIELD REP - C/I | 360 | 22.80 | 740.64 |
| 19 | | | | KING, KING, DIANE P | D040 | 01XJ6 | | | DUCT SYSTEM SPECIALIST | 588 | .25 | 2.98 |
| 20 | | | | KNOTT KNOTT, J G | D070 | 01QE4 | | | ENERGY MGT SPEC | 220 | 7.50 | 139.13 |
| 21 | | | | LACHA LACHANCE, J F | D070 | 01QE4 | | | ENERGY MGT SPEC | 810 | 56.00 | 1,172.50 |
| 22 | | | | LASSE LASSEN, CHRISTINE L | D050 | 01X1F | | | SR ADMINISTRATIVE SPEC | 474 | 1.00 | 14.15 |
| 23 | | | | LEIKA | | | | | | 810 | 24.25 | 507.74 |
| 24 | | | | LEWIS LEWIS, JOHN G | D070 | 01QE4 | | | ENERGY MGT SPEC | 110 | 6.00 | 111.68 |
| 25 | | | | LIBBY LIBBY, ROBERTA B | D050 | 01X1F | | | SR ADMINISTRATIVE SPEC | 588 | 1.50 | 24.84 |
| 26 | | | | LOWE, LOWE, E L | D060 | 01QE5 | | | ENERGY MGT CONSULTANT | 110 | 6.00 | 105.90 |
| 27 | | | | MATUL MATULAY, PATRICIA D | D050 | 01X1F | | | SR ADMINISTRATIVE SPEC | 586 | .50 | 8.28 |
| 28 | | | | MAZEL MAZELIN, ALFREDA Y | D070 | 01QCC | | | FIELD REP I - C/I | 361 | 45.40 | 1,285.20 |
| 29 | | | | MCNEA MCNEAL, M J | D070 | 01QCC | | | FIELD REP I - C/I | 360 | 52.80 | 1,104.18 |
| 30 | | | | MESSE MESSER, P J | D070 | 01QE4 | | | ENERGY MGT SPEC | 588 | 25.25 | 528.67 |
| 31 | | | | MIMS, MIMS, THOMAS D | D070 | 01QE4 | | | ENERGY MGT SPEC | 588 | 66.00 | 1,347.23 |
| 32 | | | | MORRI MORRIS, ROBERT S | D070 | 01QE4 | | | ENERGY MGT SPEC | 450 | 4.00 | 59.10 |
| 33 | | | | PEREZ PEREZ, R A | D070 | 01QCC | | | FIELD REP I - C/I | 361 | 12.70 | 265.90 |
| 34 | | | | PERO, PERO, ADELYN M | D070 | 01QE4 | | | ENERGY MGT SPEC | 474 | .25 | 4.30 |
| 35 | | | | PILGR PILGRIM, HELEN G | D070 | 01QE4 | | | ENERGY MGT SPEC | 810 | 91.50 | 1,915.78 |
| 36 | | | | POWEL POWELL, JOSEPH E., JR | D060 | 01QE5 | | | ENERGY MGT CONSULTANT | 586 | 10.00 | 155.93 |
| 37 | | | | SANDE SANDERS, KIM K | D050 | 01X1F | | | SR ADMINISTRATIVE SPEC | 360 | 8.00 | 183.20 |
| 38 | | | | SAVIG SAVIGE, RICHARD L | D060 | 01QE5 | | | ENERGY MGT CONSULTANT | 586 | 44.25 | 732.90 |
| 39 | | | | SCHAA SCHAAF, KATHRYN A | D060 | 01QE5 | | | ENERGY MGT CONSULTANT | 586 | .25 | 4.10 |
| 40 | | | | SCHAF SCHAFFER, DANIEL L | D040 | 01XJ6 | | | DUCT SYSTEM SPECIALIST | 588 | .25 | 3.44 |
| 41 | | | | SCOTT SCOTT, NANCY M | D060 | 01QX2 | | | LRG COMM/INDUSTRIAL-ASST | 361 | 4.00 | 68.25 |
| 42 | | | | SHOOS SHOOSMITH, PAMELA J | D060 | 01QCB | | | FIELD REP II - C/I | 360 | 25.10 | 716.11 |
| 43 | | | | WILLI WILLIAMS, JUDITH G | D060 | 01QE5 | | | ENERGY MGT CONSULTANT | 110 | 6.75 | 125.30 |
| 44 | | | | WILSO WILSON, C F., JR | D080 | 01QCD | | | SR FIELD REP - C/I | 357 | 42.00 | 955.50 |
| 45 | | | | | | | | | | | | |
| 46 | | | | | | | | | | | | |
| 47 | | | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|---|---------|-------|--------------------|---------|----------|--------------------------|-----|---------|-----------|
| 19603 | BEE/BUSINESS ENERGY EVAL | 908400 | WILSD | WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 42.75 | 883.86 |
| 2 | | | WOOTE | WOOTEN, G C, III | D070 | 01QCC | FIELD REP I - C/I | 361 | 23.72 | 496.64 |
| 3 | | | WYANT | WYANT, F E | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 56.00 | 1,139.60 |
| 4 | | | WYNN, | WYNN, MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 16.00 | 363.60 |
| 5 | | | | | | | | | | |
| 6 | *TOTAL ACCOUNT 908400 | | | | | | | | 2797.53 | 87,279.13 |
| 7 | *TOTAL PRGNAME BEE/BUSINESS ENERGY EVAL | | | | | | | | 2797.53 | 87,279.13 |
| 8 | | | | | | | | | | |
| 9 | BUS ON CALL GS LOAD MGMT | 908580 | 22425 | GONZALEZ, J O | A070 | 01YEB | SR PRODUCT MANAGER | 078 | 16.00 | 851.00 |
| 10 | | | | | | | | | | |
| 11 | *TOTAL ACCOUNT 908580 | | | | | | | | 16.00 | 851.00 |
| 12 | *TOTAL PRGNAME BUS ON CALL GS LOAD MGMT | | | | | | | | 16.00 | 851.00 |
| 13 | | | | | | | | | | |
| 14 | C/I A/C CHILLER PGM | 908160 | 00415 | NELSON, L S | A070 | 01UB3 | C/I SPECIALIST I | 357 | 1.60 | 97.62 |
| 15 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | 40.00 |
| 16 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .60 | 175.47 |
| 17 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | 20.00 |
| 18 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .30 | 45.58 |
| 19 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .00 | 58.00 |
| 20 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | 32.38 |
| 21 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 364 | .22 | 27.85 |
| 22 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .66 | 21.78 |
| 23 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 15.73 |
| 24 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 58.50 |
| 25 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.78 | 105.78 |
| 26 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | .16 | 20.23 |
| 27 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .40 | 13.20 |
| 28 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIAL I | 357 | .16 | 46.00 |
| 29 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 1.20 | 213.60 |
| 30 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .40 | 13.20 |
| 31 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | .32 | 55.36 |
| 32 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 4.16 | 139.88 |
| 33 | | | 31026 | | | | | 357 | .00 | 29.00 |
| 34 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | 62.00 |
| 35 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .55 | 49.48 |
| 36 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .43 | 62.85 |
| 37 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 53.65 |
| 38 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.00 | 140.88 |
| 39 | | | 41441 | ADGER, F A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .41 | 13.41 |
| 40 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .56 | 43.59 |
| 41 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.00 | 96.94 |
| 42 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 13.00 | 379.54 |
| 43 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.03 | 90.54 |
| 44 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | 29.75 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpssc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|-------------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 19603 | C/I A/C CHILLER PGM | 908160 | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .00 | 26.00 |
| 2 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .07 | 2.24 |
| 3 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 105.65 |
| 4 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.78 | 92.20 |
| 5 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .56 | 65.56 |
| 6 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.04 | 185.84 |
| 7 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 24.48 | 917.33 |
| 8 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | -1.60 | -10.98 |
| 9 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 27.80 |
| 10 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .62 | 26.12 |
| 11 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.78 | 85.95 |
| 12 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.30 | 164.69 |
| 13 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | 39.00 |
| 14 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .20 | 33.49 |
| 15 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.79 | 91.87 |
| 16 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 40.00 | 1,215.72 |
| 17 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .80 | 43.97 |
| 18 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.28 | 115.62 |
| 19 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | 27.87 |
| 20 | | | | | | | | | | |
| 21 | TOTAL ACCOUNT 908160 | | | | | | | | 126.06 | 5,507.73 |
| 22 | L PRGNAME C/I A/C CHILLER PGM | | | | | | | | 126.06 | 5,507.73 |
| 23 | | | | | | | | | | |
| 24 | C/I BCI PROGRAM | 908190 | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 106.40 |
| 25 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 108.05 |
| 26 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 13.00 | 341.41 |
| 27 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 96.05 |
| 28 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 4.00 | 115.40 |
| 29 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 5.00 | 164.94 |
| 30 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 149.63 |
| 31 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | 3.81 |
| 32 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 4.00 | 79.05 |
| 33 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | 1.86 |
| 34 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 87.45 |
| 35 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 98.35 |
| 36 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 118.75 |
| 37 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.80 | 68.71 |
| 38 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.00 | 131.19 |
| 39 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 8.00 | 200.10 |
| 40 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 120.45 |
| 41 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 100.20 |
| 42 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 4.00 | 112.05 |
| 43 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.76 | 91.67 |
| 44 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 123.50 |
| 45 | | | | | | | | | | |
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000154

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|-----------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|----------|
| 19603 | C/I BCI PROGRAM | 908190 | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 4.00 | 111.60 |
| 2 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 103.65 |
| 3 | | | 31026 | | | | | 357 | 4.00 | 105.25 |
| 4 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .07 | 5.82 |
| 5 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .05 | 7.39 |
| 6 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.00 | 112.70 |
| 7 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 108.35 |
| 8 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.00 | 115.75 |
| 9 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 113.35 |
| 10 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .05 | 1.58 |
| 11 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 129.25 |
| 12 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 8.00 | 193.80 |
| 13 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 4.00 | 77.15 |
| 14 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 4.00 | 96.65 |
| 15 | | | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 4.00 | 94.95 |
| 16 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 5.00 | 137.31 |
| 17 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .00 | 6.59 |
| 18 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 95.85 |
| 19 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | 4.00 | 104.70 |
| 20 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | 4.00 | 110.00 |
| 21 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | 3.50 |
| 22 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 8.00 | 188.30 |
| 23 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 64.00 | 3,416.00 |
| 24 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 8.00 | 247.20 |
| 25 | | | 61967 | RUSSILLO, ALFRED G, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 128.75 |
| 26 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 127.00 |
| 27 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.00 | 145.65 |
| 28 | | | 66330 | CRANE, J I | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .01 | .26 |
| 29 | | | 68422 | REILMAN, LINDA I | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.80 | 59.88 |
| 30 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 111.15 |
| 31 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .24 | 7.58 |
| 32 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 24.00 | 728.70 |
| 33 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.00 | 147.15 |
| 34 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .08 | 3.07 |
| 35 | | | 80657 | MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.80 | 55.83 |
| 36 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 4.00 | 94.50 |
| 37 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 4.00 | 142.85 |
| 38 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 5.00 | 156.56 |
| 39 | | | 85235 | HALL, TERRY I | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.00 | 105.85 |
| 40 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 5.00 | 113.25 |
| 41 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 100.15 |
| 42 | | | 88553 | PARTIN, LEROY W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.79 | 59.65 |
| 43 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 111.55 |
| 44 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 101.85 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpssc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------|-------------------------------|-------|---------------------------|---------|----------|-------------------------|-----|--------|-----------|
| 1 | 9603 C/I BCI PROGRAM | 908190 | 96160 | CULBREATH, J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.00 | 123.75 |
| 2 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 4.00 | 123.20 |
| 3 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 113.30 |
| 4 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 95.15 |
| 5 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | 2.88 |
| 6 | | | | CRABT | | | | 360 | 4.00 | 69.90 |
| 7 | | | | GANNO GANNON, R H, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 3.00 | 57.53 |
| 8 | | | | SHOOS SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 4.00 | 69.50 |
| 9 | | | | WILSO WILSON, C F, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 4.00 | 91.00 |
| 10 | | | | | | | | | | |
| | 11* | TOTAL ACCOUNT 908190 | | | | | | | 353.47 | 11,353.15 |
| | 12* | TOTAL PRGNAME C/I BCI PROGRAM | | | | | | | 353.47 | 11,353.15 |
| 13 | | | | | | | | | | |
| 14 | C/I BUILDING ENVELOPE | 908300 | | | | | | 595 | .00 | .00 |
| 15 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 108.05 |
| 16 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.00 | 147.50 |
| 17 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 6.00 | 157.58 |
| 18 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.00 | 194.00 |
| 19 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 6.00 | 173.10 |
| 20 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 5.00 | 164.94 |
| 21 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 18.00 | 538.66 |
| 22 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.00 | 274.73 |
| 23 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 132.00 |
| 24 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 13.00 | 253.81 |
| 25 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 96.30 |
| 26 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 87.45 |
| 27 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 98.35 |
| 28 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.00 | 237.50 |
| 29 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.00 | 364.23 |
| 30 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 132.00 |
| 31 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 12.00 | 300.15 |
| 32 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 120.45 |
| 33 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 198.45 |
| 34 | | | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | 160.00 | 9,386.00 |
| 35 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 132.00 |
| 36 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 5.00 | 130.63 |
| 37 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 123.50 |
| 38 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 4.00 | 111.60 |
| 39 | | | 31026 | | | | | 357 | 4.00 | 105.25 |
| 40 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.00 | 251.00 |
| 41 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 123.35 |
| 42 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.00 | 112.70 |
| 43 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 108.35 |
| 44 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 16.00 | 463.00 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|-----------------------|---------|-------|--------------------------|---------|----------|-------------------------|-----|-------|----------|
| 19603 | C/I BUILDING ENVELOPE | 908300 | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 113.35 |
| 2 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 131.50 |
| 3 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 19.00 | 492.81 |
| 4 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.00 | 323.13 |
| 5 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 16.00 | 389.60 |
| 6 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 65.00 | 1,238.49 |
| 7 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 4.00 | 96.65 |
| 8 | | | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 4.00 | 94.95 |
| 9 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 4.00 | 117.55 |
| 10 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.00 | 137.95 |
| 11 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 95.85 |
| 12 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 224.30 |
| 13 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 8.00 | 185.40 |
| 14 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 20.00 | 618.00 |
| 15 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 11.00 | 305.25 |
| 16 | | | 61967 | RUSSILLO, ALFRED G, J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 257.50 |
| 17 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 127.00 |
| 18 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.00 | 145.65 |
| 19 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 132.00 |
| 20 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 53.35 |
| 21 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 121.45 |
| 22 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 40.50 | 861.84 |
| 23 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.00 | 339.55 |
| 24 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.00 | 136.43 |
| 25 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 12.00 | 442.50 |
| 26 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 8.00 | 189.00 |
| 27 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 8.00 | 285.70 |
| 28 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 125.25 |
| 29 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 10.00 | 226.50 |
| 30 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 16.00 | 400.60 |
| 31 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 5.00 | 127.31 |
| 32 | | | 96160 | CULBREATH, J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.00 | 123.75 |
| 33 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 12.00 | 366.00 |
| 34 | | | | AGNEW AGNEW, P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 6.00 | 106.28 |
| 35 | | | | ANDER ANDERSON, LYND A | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 586 | 1.75 | 21.94 |
| 36 | | | | BASKI BASKIN, SHARON L | D040 | 01X1E | ADMINISTRATIVE SPEC | 588 | .25 | 3.28 |
| 37 | | | | BOYK, BOYK, IVY B | D060 | 01QX2 | LRG COMM/INDUSTRI-ASST | 357 | 4.00 | 77.50 |
| 38 | | | | CANTR CANTRES, WANDA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 586 | .75 | 10.88 |
| 39 | | | | CRABT | | | | 360 | 12.00 | 205.00 |
| 40 | | | | CRAVE CRAVEN, R KENNETH | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 4.00 | 80.95 |
| 41 | | | | DE YO DE YOUNG, JOYE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | 7.50 | 104.66 |
| 42 | | | | DIAZ, DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 63.55 |
| 43 | | | | DILEL DILELLA, GELSYS G | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | 4.00 | 63.55 |
| 44 | | | | FLEMI FLEMING, WILLIAM T | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | .25 | 3.19 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY JOB | | LOC | PRHRS | PRAMT | |
|-------|--|---------|-----------|----------------------|---------|-------|--------------------------|-------|---------|-----------|
| | | | | | GRD | CODE | | | | |
| ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | |
| 19603 | C/I BUILDING ENVELOPE | 908300 | FRICK | FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 4.00 | 72.50 |
| 2 | | | GANNO | GANNON, R H, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 9.00 | 172.58 |
| 3 | | | GRECO | GRECO, T A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 15.00 | 267.56 |
| 4 | | | GUZMA | GUZMAN, FRANCISCO | D070 | 01QE4 | ENERGY MGT SPEC | 333 | 56.00 | 1,073.80 |
| 5 | | | HARTL | HARTLEY, PATTIE B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 4.84 |
| 6 | | | KESSL | | | | | 586 | 11.25 | 212.63 |
| 7 | | | KESSLER | G P | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 22.00 | 415.80 |
| 8 | | | KNOTT | KNOTT, J G | D070 | 01QE4 | ENERGY MGT SPEC | 220 | 6.25 | 115.94 |
| 9 | | | LEWIS | LEWIS, JOHN G | D070 | 01QE4 | ENERGY MGT SPEC | 110 | 6.00 | 111.68 |
| 10 | | | LIBBY | LIBBY, ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | .25 | 4.14 |
| 11 | | | LOWE | LOWE, E L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 6.00 | 105.90 |
| 12 | | | MATUL | MATULAY, PATRICIA D | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 586 | 1.00 | 16.56 |
| 13 | | | MCNAB | MCNAB, MARY B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 333 | .50 | 9.69 |
| 14 | | | MENDE | MENDEZ, MIGUEL | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 13.00 | 200.85 |
| 15 | | | PEREZ | PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | 4.00 | 83.75 |
| 16 | | | PITER | | | | | 588 | 25.00 | 387.80 |
| 17 | | | POWEL | POWELL, JOSEPH E, JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 6.00 | 92.18 |
| 18 | | | SCHAA | SCHAAF, KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 4.10 |
| 19 | | | SCOTT | SCOTT, NANCY M | D060 | 01QX2 | LRG COMM/INDUSTRI-ASST | 361 | 8.00 | 136.50 |
| 20 | | | SETTL | SETTLEMYRE, G W J | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 3.00 | 61.65 |
| 21 | | | SHOOS | SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 7.00 | 121.63 |
| 22 | | | SUMME | SUMMERELL, ROBERT A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 450 | 16.00 | 310.00 |
| 23 | | | WILES | WILES, SANDRA H | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 3.75 | 65.20 |
| 24 | | | WILLI | WILLIAMS, JUDITH G | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 6.75 | 125.30 |
| 25 | | | WILSO | WILSON, C F, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 12.00 | 273.00 |
| 26 | | | WINFR | WINFREY, ROY I | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 4.50 | 90.62 |
| 27 | | | WOOTE | WOOTE, G C, III | D070 | 01QCC | FIELD REP I - C/I | 361 | 4.00 | 83.75 |
| 28 | | | | | | | | | | |
| 29 | TOTAL ACCOUNT 908300 | | | | | | | | 1001.75 | 29,213.52 |
| 30 | TOTAL PRGNAME C/I BUILDING ENVELOPE | | | | | | | | 1001.75 | 29,213.52 |
| 31 | | | | | | | | | | |
| 32 | C/I EFFECIENT MOTORS PGM 908140 | 01985 | DARGENTO | R J | A050 | 01UR3 | MAJ ACCT MGR I | 361 | 1.00 | 26.60 |
| 33 | | 04060 | ANDERSON | E A | A050 | 01UR3 | MAJ ACCT MGR I | 357 | 1.00 | 27.01 |
| 34 | | 05422 | WEBB | C J | A040 | 01UR4 | CUST SVC FIELD SPECIAL I | 361 | .31 | 28.14 |
| 35 | | 13862 | BASHUEVO | MARIA GEMA | A050 | 01UR3 | MAJ ACCT MGR I | 361 | 2.00 | 48.00 |
| 36 | | 25987 | GUTIERREZ | J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 4.00 | 104.50 |
| 37 | | 47759 | RODRIGUEZ | TRIANA, P | A040 | 01UR4 | CUST SVC FIELD SPECIAL I | 361 | .06 | 15.43 |
| 38 | | 63144 | OTT | JOHN A | A070 | 01YER | SR PRODUCT MANAGER | 078 | 16.00 | 847.80 |
| 39 | | 67709 | QUINN | J J | A050 | 01UR3 | MAJ ACCT MGR I | 365 | 12.00 | 316.95 |
| 40 | | 82210 | GAGER | HERBERT B | A030 | 01UR5 | CUST SVC FIELD SPECIAL I | 361 | .23 | 23.44 |
| 41 | | | AGER | AGER, BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 29.75 | 542.94 |
| 42 | | | WILSO | WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 9.00 | 186.08 |
| 43 | | | | | | | | | | |
| 44 | TOTAL ACCOUNT 908140 | | | | | | | | 75.35 | 2,166.89 |
| 45 | TOTAL PRGNAME C/I EFFECIENT MOTORS PGM | | | | | | | | 75.35 | 2,166.89 |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY

COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

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| DATE PROGRAM NAME | ACCOUNT EMPL# NAME | GRD | CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------------------------------|--------------------|------|-------|-------------------------|-----|-------|----------|
| 19603 C/1 EFFICIENT LIGHTING | 908170 | | | | | | |
| 00415 NELSON, L S | | A070 | 01UB3 | C/1 SPECIALIST I | | 357 | 390.48 |
| 01985 DARGENTO, R J | | A050 | 01UB3 | MAJ ACCT MGR I | | 361 | 1,386.86 |
| 02728 MENDEZ, SUSAN BALL | | A050 | 01UB3 | MAJ ACCT MGR I | | 360 | 747.60 |
| 04060 ANDERSON, E A | | A050 | 01UB3 | MAJ ACCT MGR I | | 357 | 481.53 |
| 04850 CARLYLE, B F | | A060 | 01UB3 | SR MAJ ACCT MGR | | 365 | 433.66 |
| 05422 WEBB, C J | | A040 | 01UB4 | CUST SVC FIELD SPECIALI | | 361 | 1,435.12 |
| 07165 DALTON, M C | | A050 | 01UB3 | MAJ ACCT MGR I | | 357 | 565.47 |
| 07264 PHILO, MICHAEL C | | A060 | 01UB3 | SR MAJ ACCT MGR | | 357 | 1,665.60 |
| 07351 HILSON, ANNE F | | A060 | 01UB3 | SR MAJ ACCT MGR | | 357 | 495.90 |
| 07956 CHALKER, R C | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 518.26 |
| 08600 GRILLO, G E | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 835.43 |
| 08604 HOPGOOD, W J | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 456.85 |
| 09583 BUCCIARELLI, DOUGLAS | | A030 | 01UB5 | CUST SVC FIELD SPECIALI | | 360 | 1,358.91 |
| 09776 EASTERLING, R K | | A050 | 01UB3 | MAJ ACCT MGR I | | 357 | 153.12 |
| 12003 NIEBLA, H E | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 185.17 |
| 12756 HAYWOOD, DANIEL J | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 332.34 |
| 13862 BASNUEVO, MARIA GEMA | | A050 | 01UB3 | MAJ ACCT MGR I | | 361 | 1,253.30 |
| 14100 WOMBLE, JEFFREY J | | A050 | 01UB3 | MAJ ACCT MGR I | | 357 | 857.44 |
| 14873 ARCHER, JOHN F, II | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 423.13 |
| 16699 DANIEL, JOHN M | | A050 | 01UB3 | MAJ ACCT MGR I | | 360 | 783.00 |
| 17889 DANN, ANNETTE M | | A050 | 01UB3 | MAJ ACCT MGR I | | 360 | 683.98 |
| 19200 SODERS, G D | | A030 | 01ATX | RESASM BUS FIELD SPEC I | | 357 | 1,998.10 |
| 21102 WISHARD, W H | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 1,168.20 |
| 22004 WELLEN, R J | | A040 | 01UB4 | CUST SVC FIELD SPECIALI | | 357 | 1,909.89 |
| 22094 GRANT, E TODD | | A050 | 01UB3 | MAJ ACCT MGR I | | 361 | 1,648.06 |
| 23882 TRAMONTANO, DEAN J | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 296.70 |
| 25391 BALOGH, F W | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 409.20 |
| 25987 GUTIERREZ, J P | | A040 | 01UC3 | MAJ ACCT MGR II | | 357 | 352.07 |
| 26052 LANGLEY, D R | | A060 | 01UB3 | SR MAJ ACCT MGR | | 365 | 564.60 |
| 26249 COPE, I G | | A050 | 01UB3 | MAJ ACCT MGR I | | 361 | 1,001.65 |
| 28846 KUNZ, THOMAS C | | A060 | 01UC3 | C/1 SPECIALIST II | | 357 | 445.72 |
| 29561 COOKE, C B | | A050 | 01UB3 | MAJ ACCT MGR I | | 361 | 645.97 |
| 30751 BESTLEY, M A | | A060 | 01UC3 | C/1 SPECIALIST II | | 360 | 682.80 |
| 31026 | | | | | | 357 | 221.25 |
| 31636 CAIN, C W | | A050 | 01UB3 | MAJ ACCT MGR I | | 357 | 499.00 |
| 34775 MUNIZ, V H | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 450.46 |
| 36927 FERRER, RAMON | | A060 | 01UB3 | SR MAJ ACCT MGR | | 365 | 900.29 |
| 38566 BLOCH, P C | | A050 | 01UB3 | MAJ ACCT MGR I | | 357 | 630.24 |
| 39163 PONITZ, KEITH P | | A050 | 01UB3 | MAJ ACCT MGR I | | 360 | 535.33 |
| 39556 BLONDET, LILLIAN P | | A050 | 01UB3 | MAJ ACCT MGR I | | 361 | 108.35 |
| 39931 THOMSON, MARK A | | A050 | 01UB3 | MAJ ACCT MGR I | | 360 | 21.00 |
| 40790 DIAZ, OSCAR J | | A050 | 01UB3 | MAJ ACCT MGR I | | 361 | 2,329.23 |
| 41441 ADGER, E A, JR | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 219.61 |

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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------------|---------|-------|-------------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9603 C/I EFFICIENT LIGHTING | 908170 | 43548 | MCCOMB, JOHN P | A060 | 01UK3 | C/I SPECIALIST II | 361 | 4.00 | 124.05 |
| 2 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 42.24 | 1,222.30 |
| 3 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.00 | 355.44 |
| 4 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 53.00 | 1,520.49 |
| 5 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 53.00 | 1,195.25 |
| 6 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 53.38 | 1,604.45 |
| 7 | | | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 140.00 | 4,493.25 |
| 8 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 38.72 | 1,240.07 |
| 9 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 4.40 | 335.11 |
| 10 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 7.14 | 472.20 |
| 11 | | | 54336 | OTTO, F E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 24.96 | 668.35 |
| 12 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | 44.48 | 1,297.55 |
| 13 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | 7.44 | 395.83 |
| 14 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 346.80 |
| 15 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 42.00 | 1,084.60 |
| 16 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 8.00 | 397.20 |
| 17 | | | 59717 | KELLY, WINTON F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 24.00 | 732.00 |
| 18 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 7.08 | 364.47 |
| 19 | | | 61967 | RUSSILLO, ALFRED G, J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.00 | 193.13 |
| 20 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 49.84 | 1,846.42 |
| 21 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 9.00 | 327.71 |
| 22 | | | 66330 | CRANE, J I | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.28 | 174.24 |
| 23 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 24.00 | 636.53 |
| 24 | | | 68422 | REILMAN, LINDA I | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.14 | 368.80 |
| 25 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 16.24 | 651.26 |
| 26 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.40 | 265.16 |
| 27 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 15.20 | 713.51 |
| 28 | | | 72289 | IYERLY- JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 24.00 | 716.20 |
| 29 | | | 72403 | GANS, O F | A060 | 01YER | PRODUCT MANAGER | 085 | 160.00 | 5,291.00 |
| 30 | | | 72436 | GARDNER, P LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 24.00 | 710.55 |
| 31 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 63.60 | 1,445.21 |
| 32 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 28.50 | 692.08 |
| 33 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 40.00 | 1,220.00 |
| 34 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 24.00 | 885.10 |
| 35 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 23.28 | 640.21 |
| 36 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 21.52 | 547.45 |
| 37 | | | 80657 | MOOLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.14 | 343.82 |
| 38 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 9.20 | 461.36 |
| 39 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 7.50 | 276.56 |
| 40 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 51.29 | 1,625.74 |
| 41 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 13.90 | 799.29 |
| 42 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 22.76 | 1,136.81 |
| 43 | | | 84761 | GERME, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 6.00 | 343.88 |
| 44 | | | 85235 | HALL, TERRY I | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 16.40 | 582.10 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------------|---------|-------|-----------------------------|---------|----------|-------------------------|-----|-------|----------|
| 19603 | C/I EFFICIENT LIGHTING | 908170 | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 54.80 | 1,350.29 |
| 2 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 38.20 | 1,027.24 |
| 3 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.14 | 367.48 |
| 4 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 34.96 | 1,154.23 |
| 5 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.20 | 300.69 |
| 6 | | | 95451 | KINARD, MICHAEL A | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 50.00 | 970.00 |
| 7 | | | 96160 | CULBREATH, J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.00 | 123.75 |
| 8 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 22.12 | 861.70 |
| 9 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 37.16 | 1,304.56 |
| 10 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 5.92 | 223.51 |
| 11 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 32.00 | 1,002.76 |
| 12 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 24.80 | 833.47 |
| 13 | | | | AGNEW AGNEW, P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 12.00 | 212.56 |
| 14 | | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 23.96 | 734.33 |
| 15 | | | | AMLON AMLONG, T L | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | .25 | 3.56 |
| 16 | | | | ANDER ANDERSON, LYNDA | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 586 | 1.75 | 21.94 |
| 17 | | | | AUGUS AUGUSTO, E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 23.40 | 532.35 |
| 18 | | | | BASKI BASKIN, SHARON L | D040 | 01X1E | ADMINISTRATIVE SPEC | 588 | 2.25 | 29.56 |
| 19 | | | | BASTO BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 16.00 | 242.80 |
| 20 | | | | BER, A BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 24.00 | 720.00 |
| 21 | | | | BOYK, BOYK, IVY B | D060 | 01QX2 | LRG COMM/INDUSTRAL-ASST | 357 | 4.00 | 77.50 |
| 22 | | | | CANTR CANTRES, WANDA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 586 | 1.25 | 18.13 |
| 23 | | | | CRABT | | | | 360 | 45.10 | 773.32 |
| 24 | | | | DAVIE DAVIES FLICKINGER, NA | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 31.50 | 557.55 |
| 25 | | | | DE YO DE YOUNG, JOYE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | 4.00 | 56.40 |
| 26 | | | | DIAZ, DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 63.55 |
| 27 | | | | DILEL DILELLA, GELSYS G | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | 4.00 | 63.55 |
| 28 | | | | DONAH DONAHO, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 26.75 | 548.38 |
| 29 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 361 | 13.76 | 558.10 |
| 30 | | | | FLEMI FLEMING, WILLIAM T | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | 1.00 | 12.75 |
| 31 | | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 40.72 | 1,008.05 |
| 32 | | | | GANNO GANNON, R H, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 3.00 | 57.53 |
| 33 | | | | GRAFF GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 37.25 | 709.62 |
| 34 | | | | HARTL HARTLEY, PATTIE B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 4.84 |
| 35 | | | | HEISE HEISER, D R | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 4.00 | 70.55 |
| 36 | | | | HERNA HERNANDEZ, BETSY G | D040 | 01X1E | ADMINISTRATIVE SPEC | 810 | 1.75 | 25.38 |
| 37 | | | | JONES JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 26.80 | 825.84 |
| 38 | | | | KNOTT KNOTT, J G | D070 | 01QE4 | ENERGY MGT SPEC | 220 | 6.25 | 115.94 |
| 39 | | | | LASSE LASSEN, CHRISTINE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | .25 | 3.54 |
| 40 | | | | LEIKA | | | | 810 | 16.00 | 335.00 |
| 41 | | | | LEWIS LEWIS, JOHN G | D070 | 01QE4 | ENERGY MGT SPEC | 110 | 9.00 | 167.52 |
| 42 | | | | LIBBY LIBBY, ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | .25 | 4.14 |
| 43 | | | | LOWE, LOWE, E L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 6.00 | 105.90 |
| 44 | | | | MATUL MATULAY, PATRICIA D | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 586 | .75 | 12.42 |
| 45 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------------------------------|---------|--------|----------------------|---------|----------|-------------------------|-----|---------|------------|
| 19603 | C/I EFFICIENT LIGHTING | 908170 | MAZEL | MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 24.60 | 746.94 |
| 2 | | | MCNUT | MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 76.50 | 1,367.44 |
| 3 | | | MIMS | MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 74.50 | 1,520.73 |
| 4 | | | MORRI | MORRIS, ROBERT S | D070 | 01QE4 | ENERGY MGT SPEC | 450 | 4.00 | 59.10 |
| 5 | | | PEREZ | PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | 75.80 | 1,587.06 |
| 6 | | | POWEL | POWELL, JOSEPH E, JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 11.00 | 168.99 |
| 7 | | | SANDE | SANDERS, KIM K | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 16.00 | 366.40 |
| 8 | | | SCHAA | SCHAAF, KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 4.10 |
| 9 | | | SCHAF | SCHAFFER, DANIEL L | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | .25 | 3.44 |
| 10 | | | SCOTT | SCOTT, NANCY M | D060 | 010X2 | LRG COMM/INDUSTRL-ASST | 361 | 4.00 | 68.25 |
| 11 | | | SHOOS | SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 42.20 | 943.23 |
| 12 | | | WILLI | WILLIAMS, JUDITH G | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 6.75 | 125.30 |
| 13 | | | WILSO | WILSON, C F, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 35.00 | 796.25 |
| 14 | | | WILSON | WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 67.00 | 1,385.23 |
| 15 | | | WOOTE | WOOTEN, G C, III | D070 | 01QCC | FIELD REP I - C/I | 361 | 10.48 | 219.43 |
| 16 | | | WYNN | WYNN, MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 24.00 | 545.40 |
| 17 | | | | | | | | | | |
| 18 | TOTAL ACCOUNT 908170 | | | | | | | | 3478.36 | 102,090.66 |
| 19 | TOTAL PRGNAME C/I EFFICIENT LIGHTING | | | | | | | | 3478.36 | 102,090.66 |
| 20 | | | | | | | | | | |
| 21 | C/I HIGH EFFIC DX A/C | 908150 | | | | | | 854 | .00 | 1,290.35 |
| 22 | | | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 22.40 | 809.93 |
| 23 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 7.28 | 209.09 |
| 24 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.60 | 299.04 |
| 25 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | 60.00 |
| 26 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .60 | 175.53 |
| 27 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 18.58 | 847.96 |
| 28 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 13.00 | 344.06 |
| 29 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .45 | 68.37 |
| 30 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 3.00 | 185.96 |
| 31 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 29.93 |
| 32 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | 59.05 |
| 33 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.88 | 276.40 |
| 34 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 19.00 | 368.13 |
| 35 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .99 | 32.67 |
| 36 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 28.69 |
| 37 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 44.27 |
| 38 | | | 13862 | BASHUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .14 | 11.56 |
| 39 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.48 | 206.50 |
| 40 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 189.68 |
| 41 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.60 | 313.20 |
| 42 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.00 | 130.41 |
| 43 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SH BUS FIELD SPEC I | 357 | 56.24 | 1,149.65 |
| 44 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .40 | 13.20 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY | JOB | GRD | CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|-----------------------|---------|-------|-----------------------|------|-------|-----|------|-------------------------|-----|-------|--------|
| 19603 | C/I HIGH EFFIC DX A/C | 908150 | 22004 | WELLEN, R J | A040 | 01UB4 | | | CUST SVC FIELD SPECIALI | 357 | .24 | 69.00 |
| 2 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | .36 | 30.69 |
| 3 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | | | C/I SPECIALIST II | 361 | 5.20 | 325.67 |
| 4 | | | 25391 | BALOGH, F W | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 4.40 | 145.20 |
| 5 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | | | MAJ ACCT MGR II | 357 | 4.48 | 187.54 |
| 6 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 365 | 4.87 | 253.09 |
| 7 | | | 26249 | COPE, L G | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | 5.44 | 188.96 |
| 8 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | | | C/I SPECIALIST II | 357 | .24 | 42.42 |
| 9 | | | 29561 | COOKE, C B | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | .52 | 25.65 |
| 10 | | | 30751 | BESLEY, W A | A060 | 01UK3 | | | C/I SPECIALIST II | 360 | 9.60 | 341.40 |
| 11 | | | 31026 | | | | | | | 357 | .00 | 43.50 |
| 12 | | | 31636 | CAIN, C W | A050 | 01UB3 | | | MAJ ACCT MGR I | 357 | .00 | 93.00 |
| 13 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | .99 | 90.23 |
| 14 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 365 | 4.77 | 242.90 |
| 15 | | | 38566 | BLOCH, P C | A050 | 01UB3 | | | MAJ ACCT MGR I | 357 | .36 | 80.47 |
| 16 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | .24 | 28.81 |
| 17 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | .75 | 24.46 |
| 18 | | | 44964 | COWLING, J H | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | -1.16 | 39.45 |
| 19 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 2.00 | 64.63 |
| 20 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | | | CUST SVC FIELD SPECIALI | 360 | .00 | 37.50 |
| 21 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | | | CUST SVC FIELD SPECIALI | 361 | 31.08 | 998.44 |
| 22 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | .56 | 30.05 |
| 23 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 361 | -.80 | -6.11 |
| 24 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 365 | 3.06 | 205.68 |
| 25 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | .08 | 8.92 |
| 26 | | | 55742 | COHEN, A D | T125 | 05937 | | | GROUNDMAN - SU | 361 | 4.04 | 115.98 |
| 27 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | | | SR POWER COORD | 361 | .12 | 19.29 |
| 28 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | .00 | 54.25 |
| 29 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | | | CUST SVC FIELD SPECIALI | 357 | 4.00 | 131.70 |
| 30 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | | | MAJ ACCT MGR I | 360 | 9.60 | 292.80 |
| 31 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 361 | .09 | 16.50 |
| 32 | | | 65643 | VAYDA, G F | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | .07 | 24.23 |
| 33 | | | 66330 | CRANE, J I | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | .12 | 4.09 |
| 34 | | | 67709 | QUINN, J J | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 5.00 | 132.06 |
| 35 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 5.00 | 165.32 |
| 36 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | | | MAJ ACCT MGR I | 357 | 1.84 | 126.13 |
| 37 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 3.72 | 117.43 |
| 38 | | | 71743 | RISLEY, R B | A060 | 01UK3 | | | C/I SPECIALIST II | 360 | 8.16 | 305.78 |
| 39 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | .60 | 39.22 |
| 40 | | | 72289 | LYERLY-JENNETTE, SUSA | A050 | 01UB3 | | | MAJ ACCT MGR I | 360 | 9.60 | 286.48 |
| 41 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | | | C/I SPECIALIST II | 360 | 9.60 | 284.22 |
| 42 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | | | CUST SVC FIELD SPECIALI | 357 | 21.10 | 485.73 |
| 43 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | | | CUST SVC FIELD SPECIALI | 360 | 16.00 | 488.00 |
| 44 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | | | CUST SVC FIELD SPECIALI | 360 | 9.60 | 354.04 |
| 45 | | | | | | | | | | | | |
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000163

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRANT |
|-------|-----------------------|---------|-------|---------------------------|---------|----------|-------------------------|-----|-------|--------|
| 19603 | C/I HIGH EFFIC DX A/C | 908150 | 77425 | KHOJRY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 41.68 |
| 2 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.12 | 47.64 |
| 3 | | | 80657 | MOOLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 154.12 |
| 4 | | | 81478 | DANIELEWSKI, W E., JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | .60 | 113.11 |
| 5 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 22.14 | 847.06 |
| 6 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.30 | 317.31 |
| 7 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | .48 | 44.14 |
| 8 | | | 84761 | GERWE, K F., JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | 58.50 |
| 9 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 4.30 | 139.93 |
| 10 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 164.74 |
| 11 | | | 90645 | PRIETO, ROSA HOYO | A050 | 01A23 | FIELD REP SUPV II | 810 | .00 | -3.12 |
| 12 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .08 | 17.72 |
| 13 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 24.00 | 729.42 |
| 14 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.20 | 65.95 |
| 15 | | | 96371 | BOSTIC, KEDRIC A., JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .42 | 81.94 |
| 16 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -.57 | 4.86 |
| 17 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.16 | 58.27 |
| 18 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | 50.83 |
| 19 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .40 | 25.70 |
| 20 | | | | AGER, AGER, BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 22.75 | 473.59 |
| 21 | | | | AGNEW AGNEW, P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 8.00 | 141.70 |
| 22 | | | | ALTIC ALTICE, TRACY M | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 1.00 | 18.79 |
| 23 | | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 19.44 | 424.49 |
| 24 | | | | ANDER ANDERSON, LYNDA | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 586 | 1.75 | 21.94 |
| 25 | | | | AUGUS AUGUSTO, E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 15.60 | 354.90 |
| 26 | | | | BASKI BASKIN, SHARON L | D040 | 01X1E | ADMINISTRATIVE SPEC | 588 | 1.00 | 13.13 |
| 27 | | | | BASTO BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 24.00 | 364.20 |
| 28 | | | | BENSO BENSON, P M | D070 | 01QE4 | ENERGY MGT SPEC | 720 | 18.50 | 351.04 |
| 29 | | | | BER, A BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 16.00 | 480.00 |
| 30 | | | | BOONE BOONE, W H | D070 | 01QE4 | ENERGY MGT SPEC | 864 | 4.50 | 94.22 |
| 31 | | | | CAMOE CAMOESAS, J A | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | 94.78 |
| 32 | | | | CANTR CANTRES, WANDA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 586 | 1.00 | 14.50 |
| 33 | | | | CARR, CARR, ORLANDO | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 34 | | | | CRABT | | | | 360 | 20.90 | 348.92 |
| 35 | | | | CRAVE CRAVEN, R KENNETH | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 34.00 | 688.07 |
| 36 | | | | CROW, CROW, B R | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 3.20 | 139.04 |
| 37 | | | | DONAH DONAHO, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 25.16 | 515.78 |
| 38 | | | | ECHEG ECHEGUYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 361 | 2.64 | 85.27 |
| 39 | | | | EGUAR EGUARAS, C L | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 2.08 | 102.15 |
| 40 | | | | EMMON EMMONS, W G | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 24.25 | 463.78 |
| 41 | | | | FLEMI FLEMING, WILLIAM T | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | .25 | 3.19 |
| 42 | | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 14.08 | 285.20 |
| 43 | | | | GONZA GONZALEZ, IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 44 | | | | GRAFF GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 6.08 | 163.42 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|-------------------------------------|---------|--------------|----------------------|---------|----------|-------------------------|-----|---------|-----------|
| 19603 | C/I HIGH EFFIC DX A/C | 908150 | GRECO | GRECO, T A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 26.00 | 463.77 |
| 2 | | | GUTIE | GUTIERREZ, J C | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 3.20 | 100.42 |
| 3 | | | HARLE | HARLEY, LESLIE A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | 4.50 | 74.70 |
| 4 | | | HARRI | HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 6.25 | 130.86 |
| 5 | | | HARTL | HARTLEY, PATTIE B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 4.84 |
| 6 | | | HERNA | HERNANDEZ, BETSY G | D040 | 01X1E | ADMINISTRATIVE SPEC | 810 | 2.25 | 32.63 |
| 7 | | | INGER | INGERSOLL, WILLIAM J | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 3.20 | 146.78 |
| 8 | | | JONES | JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 1.60 | 119.08 |
| 9 | | | KESSL | | | | | 586 | 11.25 | 212.63 |
| 10 | | | KESSLER, G P | | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 5.25 | 99.23 |
| 11 | | | KNOTT | KNOTT, J G | D070 | 01QE4 | ENERGY MGT SPEC | 220 | 6.25 | 115.94 |
| 12 | | | LACER | LACERDA, ROBERT | D050 | 01XJ7 | SR DUCT SYSTEM SPECIALI | 219 | 1.00 | 12.71 |
| 13 | | | LACHA | LACHANCE, J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 3.20 | 67.00 |
| 14 | | | LEIKA | | | | | 810 | 38.82 | 812.79 |
| 15 | | | LEWIS | LEWIS, JOHN G | D070 | 01QE4 | ENERGY MGT SPEC | 110 | 6.00 | 111.68 |
| 16 | | | LIBBY | LIBBY, ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | 1.00 | 16.56 |
| 17 | | | LOWE | LOWE, F L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 6.00 | 105.90 |
| 18 | | | MACKA | MACKAN, J J | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 2.25 | 43.59 |
| 19 | | | MATUL | MATULAY, PATRICIA D | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 586 | 1.00 | 16.56 |
| 20 | | | MAZEL | MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 34.40 | 696.94 |
| 21 | | | MCNUT | MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 27.50 | 491.56 |
| 22 | | | MENDE | MENDEZ, MIGUEL | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 21.00 | 324.45 |
| 23 | | | MESSE | MESSER, P J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 11.50 | 240.78 |
| 24 | | | MIMS | MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 12.75 | 260.26 |
| 25 | | | NELSO | NELSON, KELLY J | D040 | 01X1E | ADMINISTRATIVE SPEC | 137 | 12.00 | 155.40 |
| 26 | | | PEREZ | PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | .20 | 4.18 |
| 27 | | | PILGR | PILGRIM, HELEN G | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 1.10 | 20.05 |
| 28 | | | PITER | | | | | 588 | 25.25 | 386.49 |
| 29 | | | POWEL | POWELL, JOSEPH F, JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 11.00 | 171.87 |
| 30 | | | RICE | RICE, JULIE S | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 29.50 | 403.06 |
| 31 | | | ROONE | ROONEY, JACQUELINE | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 32 | | | SAVIG | SAVIGE, RICHARD I | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 1.00 | 16.56 |
| 33 | | | SCHAA | SCHAAF, KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 4.10 |
| 34 | | | SHOOS | SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 9.50 | 165.06 |
| 35 | | | WILES | WILES, SANDRA H | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 2.50 | 43.47 |
| 36 | | | WILLI | WILLIAMS, JUDITH G | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 6.75 | 125.30 |
| 37 | | | WILSO | WILSON, C F, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 5.00 | 113.75 |
| 38 | | | WILSON, C J | | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 35.25 | 728.80 |
| 39 | | | WOOTE | WOOTEN, G C, III | D070 | 01QCC | FIELD REP I - C/I | 361 | 8.72 | 182.56 |
| 40 | | | WYANT | WYANT, F F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 3.20 | 65.12 |
| 41 | | | WYNN | WYNN, MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 16.00 | 363.60 |
| 42 | | | | | | | | | | |
| 43* | TOTAL ACCOUNT 908150 | | | | | | | | 1114.36 | 30,431.36 |
| 44* | TOTAL PRGNAME C/I HIGH EFFIC DX A/C | | | | | | | | 1114.36 | 30,431.36 |
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000165

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|--------|
| ----- | ----- | ----- | ----- | ----- | --- | --- | ----- | --- | ----- | ----- |
| 19603 | C/I HVAC | 908590 | | | | | | 588 | .00 | 293.54 |
| 2 | | | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 20.00 | 663.50 |
| 3 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 9.00 | 243.11 |
| 4 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.00 | 147.50 |
| 5 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 4.00 | 105.05 |
| 6 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 96.05 |
| 7 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 6.00 | 173.10 |
| 8 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 5.00 | 164.94 |
| 9 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.00 | 329.18 |
| 10 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.00 | 183.15 |
| 11 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.00 | 231.00 |
| 12 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 16.00 | 316.20 |
| 13 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 96.30 |
| 14 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 13.00 | 288.61 |
| 15 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 98.35 |
| 16 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 118.75 |
| 17 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 11.00 | 288.61 |
| 18 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 132.00 |
| 19 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 4.00 | 100.05 |
| 20 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 120.45 |
| 21 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 100.20 |
| 22 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 4.00 | 112.05 |
| 23 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 132.00 |
| 24 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 4.00 | 104.50 |
| 25 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 123.50 |
| 26 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 4.00 | 111.60 |
| 27 | | | 31026 | | | | | 357 | 4.00 | 105.25 |
| 28 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.00 | 251.00 |
| 29 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 246.70 |
| 30 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 11.00 | 352.83 |
| 31 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 111.00 |
| 32 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.00 | 140.88 |
| 33 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 108.35 |
| 34 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.00 | 115.75 |
| 35 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 113.35 |
| 36 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 131.50 |
| 37 | | | 43548 | MCCOMB, JOHN P | A060 | 01UK3 | C/I SPECIALIST II | 361 | 4.00 | 124.05 |
| 38 | | | 44964 | COHLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.00 | 365.45 |
| 39 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 129.25 |
| 40 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 8.00 | 193.80 |
| 41 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 8.00 | 154.30 |
| 42 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 4.00 | 96.65 |
| 43 | | | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 4.00 | 94.95 |
| 44 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.00 | 166.65 |
| 45 | | | | | | | | | | |
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000166

FLORIDA POWER AND LIGHT COMPANY

COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

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DATE PROGRAM NAME ACCOUNT EML# NAME GRD CODE JOB DESCRIPTION LOC PRHRS PRAMT

| | | | | | | |
|----|-------------------------------------|------------|-------------------------|-----|-------|--------|
| 2 | 54336 OTTO, E, JR | A050 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 95.85 |
| 3 | 55742 COHEN, A D | 1125 05937 | GRNDPMAN - SU | 361 | 4.00 | 104.70 |
| 4 | 58062 RUIZ, ARTURO | A060 01TY5 | SR POWER COORD | 361 | 4.00 | 110.00 |
| 5 | 58603 CANCIO, EDWARD P | A050 01UB3 | MAJ ACCT MGR I | 365 | 7.00 | 196.26 |
| 6 | 58897 TORNETTI, PHILIP | A040 01UB4 | CUST SVC FIELD SPECIALI | 357 | 8.00 | 188.30 |
| 7 | 59287 CAMPBELL, W P | A070 01MG6 | DIST ENG & OPERS PRIN E | 360 | 8.00 | 247.20 |
| 8 | 60868 CHAPMAN, REBECCA M | A060 01UJ3 | SR MAJ ACCT MGR | 361 | 6.00 | 166.50 |
| 9 | 61967 RUSSELL, ALFRED G, JR | A050 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 128.75 |
| 10 | 65643 VAYDA, G F | A050 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 127.00 |
| 11 | 66307 COBB, DAVID G | A060 01UJ3 | SR MAJ ACCT MGR | 365 | 8.00 | 291.31 |
| 12 | 66330 CRANE, J L | A050 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 132.00 |
| 13 | 69749 LEHR, J C, JR | A050 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 111.15 |
| 14 | 71743 RISLEY, R B | A060 01UK3 | C/I SPECIALIST II | 085 | 24.00 | 644.70 |
| 15 | 74524 TAYLOR, CLIFFORD, III | A050 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 196.20 |
| 16 | 76332 BLARY, DAVID R | A050 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 90.95 |
| 17 | 81870 WHITAKER, D C | A060 01UJ3 | SR MAJ ACCT MGR | 365 | 4.00 | 147.50 |
| 18 | 82210 GAGER, HERBERT B | A030 01UB5 | CUST SVC FIELD SPECIALI | 361 | 8.00 | 189.00 |
| 19 | 83603 CALLEJA, R A | A060 01UK3 | C/I SPECIALIST II | 361 | 4.00 | 142.85 |
| 20 | 84761 GERKE, K F, JR | A050 01UB3 | MAJ ACCT MGR I | 357 | 8.00 | 250.50 |
| 21 | 85235 HALL, TERRY L | A050 01UB3 | MAJ ACCT MGR I | 360 | 4.00 | 105.85 |
| 22 | 86866 TRENDEL, R F | A030 01UB5 | CUST SVC FIELD SPECIALI | 357 | 10.00 | 226.50 |
| 23 | 88523 OLINICK, BRYAN J | A050 01UB3 | MAJ ACCT MGR I | 365 | 18.00 | 452.93 |
| 24 | 92352 BLACK, I M | A050 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 111.55 |
| 25 | 94428 BARTINICK, RONALD B | A060 01UK3 | C/I SPECIALIST II | 085 | 8.00 | 263.14 |
| 26 | 95185 SMITH, DAVID A | A050 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 101.85 |
| 27 | 96160 CURBRAITH, J G | A060 01UJ3 | SR MAJ ACCT MGR | 365 | 4.00 | 123.75 |
| 28 | 96371 BOSTIC, KEDRIC A, JR | A060 01UJ3 | SR MAJ ACCT MGR | 357 | 4.00 | 122.00 |
| 29 | 97187 LICOBA, LARRY | A050 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 113.30 |
| 30 | 98277 ROSE, JACK A | A050 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 95.15 |
| 31 | 98470 BERNHANE, F B | A050 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 111.00 |
| 32 | BOYK, BOYK, LYV B | D060 010X2 | LRG COMM/INDUSTRI-ASST | 357 | 4.00 | 77.50 |
| 33 | DE YO DE YOUNG, JOYE I | D050 01X1E | SR ADMINISTRATIVE SPEC | 361 | 4.00 | 56.40 |
| 34 | DIAZ, OSCAR J | A050 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 63.55 |
| 35 | DIEEL DUELLA, GELYS G | D050 01X1E | SR ADMINISTRATIVE SPEC | 361 | 4.00 | 63.55 |
| 36 | FRICK FRICKE, PEGGY C | D070 010CC | FIELD REP I - C/I | 361 | 5.00 | 90.63 |
| 37 | PEREZ PEREZ, R A | D070 010CC | FIELD REP I - C/I | 361 | 4.00 | 83.75 |
| 38 | SCOTT SCOTT, NANCY M | D060 010X2 | LRG COMM/INDUSTRI-ASST | 361 | 4.00 | 68.25 |
| 39 | SHOOS SHOOSMITH, PAMELA J | D060 010CB | FIELD REP II - C/I | 360 | 8.00 | 139.00 |
| 40 | WILSON WILSON, C E, JR | D080 010CD | SR FIELD REP - C/I | 357 | 4.00 | 91.00 |
| 41 | WOOTE WOOTE, G C, III | D070 010CC | FIELD REP I - C/I | 361 | 4.00 | 83.75 |
| 42 | 43*TOTAL ACCOUNT 908590 516.00 | | | | | |
| 43 | 44*TOTAL PROGRAM C/I HVAC 16,198.07 | | | | | |
| 45 | 45 | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 19603 | C/I LOAD CONTROL | 908550 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 2.40 | 146.43 |
| 2 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.40 | 114.44 |
| 3 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.40 | 199.36 |
| 4 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 15.00 | 464.14 |
| 5 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 1.24 | 112.55 |
| 6 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | 30.00 |
| 7 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 18.45 | 583.13 |
| 8 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .00 | 87.00 |
| 9 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 17.00 | 508.73 |
| 10 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.00 | 276.54 |
| 11 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 1.54 | 194.95 |
| 12 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.99 | 329.67 |
| 13 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 23.26 | 572.53 |
| 14 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .70 | 57.80 |
| 15 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 87.75 |
| 16 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.30 | 201.23 |
| 17 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.40 | 208.80 |
| 18 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.00 | 78.71 |
| 19 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SH BUS FIELD SPEC I | 357 | .24 | 30.35 |
| 20 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.00 | 396.00 |
| 21 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .24 | 69.00 |
| 22 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.78 | 153.46 |
| 23 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 123.79 |
| 24 | | | 25391 | BALDGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.00 | 330.00 |
| 25 | | | 25752 | PLASENCIA, ERNESTO | A060 | 01YEC | PROGRAM MGR-C/I | 013 | 160.00 | 7,718.00 |
| 26 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 1.48 | 109.17 |
| 27 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 5.17 | 268.51 |
| 28 | | | 26249 | COPE, I G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 8.20 | 358.17 |
| 29 | | | 26539 | EVELYN, H R | A060 | 01T5R | SR SPEC - PWR SUPPLY | 955 | 80.00 | 2,826.00 |
| 30 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | .24 | 62.42 |
| 31 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.60 | 232.78 |
| 32 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 6.40 | 227.60 |
| 33 | | | 31026 | | | | | 357 | .00 | 43.50 |
| 34 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | 93.00 |
| 35 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.05 | 96.05 |
| 36 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .82 | 122.00 |
| 37 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.36 | 135.97 |
| 38 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.00 | 56.35 |
| 39 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.00 | 405.13 |
| 40 | | | 40352 | WHALIN, MICHAEL J | A070 | 01YCC | SR PROG MGR | 013 | 120.00 | 6,694.50 |
| 41 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 7.20 | 314.04 |
| 42 | | | 41441 | ADGER, F A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .79 | 26.04 |
| 43 | | | 44726 | | | | | 013 | 160.00 | 4,180.00 |
| 44 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | - .16 | 39.45 |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|--------|
| 1 | 9603 C/I LOAD CONTROL | 908550 | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .24 | 61.74 |
| 2 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.80 | 150.27 |
| 3 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .00 | 85.01 |
| 4 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.07 | 177.78 |
| 5 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .40 | 44.59 |
| 6 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | 4.20 | 168.10 |
| 7 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | 4.60 | 205.19 |
| 8 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | 57.75 |
| 9 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .00 | 39.00 |
| 10 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 6.00 | 185.40 |
| 11 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.40 | 195.20 |
| 12 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .45 | 82.49 |
| 13 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 7.35 | 343.37 |
| 14 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.00 | 109.24 |
| 15 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.13 | 103.36 |
| 16 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.00 | 239.56 |
| 17 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.30 | 175.39 |
| 18 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.84 | 181.70 |
| 19 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.96 | 125.01 |
| 20 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 9.00 | 378.27 |
| 21 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.40 | 190.98 |
| 22 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 6.40 | 189.48 |
| 23 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | -2.40 | -16.47 |
| 24 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 6.40 | 236.02 |
| 25 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 41.68 |
| 26 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.18 | 50.70 |
| 27 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.30 | 163.51 |
| 28 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 18.00 | 528.23 |
| 29 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.00 | 110.63 |
| 30 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .92 | 93.73 |
| 31 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.00 | 366.31 |
| 32 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 2.40 | 220.72 |
| 33 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | 58.50 |
| 34 | | | 85235 | HALL, TERRY I | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.50 | 144.76 |
| 35 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .30 | 50.23 |
| 36 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.00 | 228.34 |
| 37 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.29 | 174.77 |
| 38 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 10.40 | 365.91 |
| 39 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 5.20 | 167.30 |
| 40 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .42 | 81.94 |
| 41 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -2.85 | 24.27 |
| 42 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .80 | 53.49 |
| 43 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | 54.10 |
| 44 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.00 | 232.13 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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000169

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---------------------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|---------|-----------|
| 1 | 9603 C/I LOAD CONTROL | 908550 | CILIO | CILIO, R C | T310 | 05533 | METERMAN A SU | 792 | 12.50 | 263.63 |
| 2 | | | CRESP | CRESPO, ELIZABETH H | D050 | 01QC4 | TECH-III-POWER DELIVERY | 955 | 160.00 | 2,220.00 |
| 3 | | | DEHOM | DEHOMBRE, AMELIA M | D060 | 01Q22 | C/I LD MGT FLD TECH | 013 | 132.00 | 2,649.93 |
| 4 | | | EDMON | EDMONDS, D N | T310 | 05533 | METERMAN A SU | 192 | 4.00 | 84.36 |
| 5 | | | HAMBY | HAMBY, D C | T310 | 05533 | METERMAN A SU | 192 | 3.00 | 73.82 |
| 6 | | | HOLLA | HOLLAR, J L | T440 | 05957 | ELECTRONIC TECHNICIAN | 492 | 3.00 | 68.82 |
| 7 | | | LATMO | LATMORE, R J | T310 | 05533 | METERMAN A SU | 192 | 5.50 | 116.00 |
| 8 | | | LAVOR | LAVORGNA, R J | T310 | 05533 | METERMAN A SU | 792 | 9.50 | 200.36 |
| 9 | | | MARTE | MARTELL, JOHN T., JR | T310 | 05533 | METERMAN A SU | 192 | 11.00 | 231.99 |
| 10 | | | PRICE | PRICE, R G | D070 | 01Q21 | SR C/I LD MGT FLD TECH | 013 | 132.00 | 3,902.10 |
| 11 | | | WADDE | WADDELL, R D | T310 | 05533 | METERMAN A SU | 192 | 3.50 | 79.09 |
| 12 | | | WEEKS | WEEKS, T W | T310 | 05533 | METERMAN A SU | 558 | 2.00 | 42.18 |
| 13 | | | | | | | | | | |
| 14 | *TOTAL ACCOUNT 908550 | | | | | | | | 1374.85 | 46,197.00 |
| 15 | *TOTAL PRGNAME C/I LOAD CONTROL | | | | | | | | 1374.85 | 46,197.00 |
| 16 | | | | | | | | | | |
| 17 | C/I OPRC PROJECT | 908180 | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 97.95 |
| 18 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | 3.81 |
| 19 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 2.00 | 39.14 |
| 20 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.02 | 98.16 |
| 21 | | | 14534 | GARCIA, JOSEPH | A060 | 01YJB | PROD DEVELOP SR ANALYST | 085 | 56.00 | 1,868.30 |
| 22 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 4.00 | 104.50 |
| 23 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .07 | 5.82 |
| 24 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .05 | 7.39 |
| 25 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 39.00 | 1,098.83 |
| 26 | | | 41441 | ADGER, E A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .05 | 1.58 |
| 27 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 11.00 | 269.23 |
| 28 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .00 | 6.59 |
| 29 | | | 54334 | OTTO, F E., JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 95.85 |
| 30 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 115.65 |
| 31 | | | 61967 | RUSSILLO, ALFRED G., J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 128.75 |
| 32 | | | 66330 | CRANE, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .01 | .26 |
| 33 | | | 69749 | LEHR, J C., JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 111.15 |
| 34 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .24 | 7.58 |
| 35 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .08 | 3.07 |
| 36 | | | 81478 | DANIELEWSKI, W E., JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 22.60 | 762.38 |
| 37 | | | 85235 | HALL, TERRY I | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.50 | 39.69 |
| 38 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 101.85 |
| 39 | | | 96160 | CULBREATH, J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.00 | 123.75 |
| 40 | | | 98670 | BERNANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 114.37 |
| 41 | | | | GANNON, R H., JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 6.00 | 115.06 |
| 42 | | | | WILSON, C E., JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 4.00 | 91.00 |
| 43 | | | | | | | | | | |
| 4 | *TOTAL ACCOUNT 908180 | | | | | | | | 182.62 | 5,411.71 |
| 5 | *TOTAL PRGNAME C/I OPRC PROJECT | | | | | | | | 182.62 | 5,411.71 |
| 6 | | | | | | | | | | |
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000170

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|----------|
| 19603 | C/I W-C CHILLER REPL PGM | 908420 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 24.00 | 907.55 |
| 2 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 14.84 | 439.31 |
| 3 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.80 | 398.72 |
| 4 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | 100.00 |
| 5 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .60 | 175.53 |
| 6 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .31 | 28.14 |
| 7 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | 50.00 |
| 8 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .75 | 113.96 |
| 9 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .00 | 145.00 |
| 10 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.40 | 318.37 |
| 11 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | 59.05 |
| 12 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 364 | 1.32 | 167.10 |
| 13 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 1.60 | 106.62 |
| 14 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.65 | 54.45 |
| 15 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 28.69 |
| 16 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 21.86 |
| 17 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.42 | 130.68 |
| 18 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.80 | 235.31 |
| 19 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.04 | 191.50 |
| 20 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.80 | 417.60 |
| 21 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.80 | 193.23 |
| 22 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SH BUS FIELD SPEC I | 357 | .40 | 50.58 |
| 23 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .40 | 13.20 |
| 24 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .40 | 115.00 |
| 25 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.07 | 122.18 |
| 26 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 50.10 |
| 27 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 98.80 | 3,153.89 |
| 28 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .40 | 13.20 |
| 29 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | .80 | 138.40 |
| 30 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 7.63 | 396.68 |
| 31 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 5.32 | 227.25 |
| 32 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 44.40 | 1,285.10 |
| 33 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.56 | 76.95 |
| 34 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 12.80 | 455.20 |
| 35 | | | 31026 | | | | | 357 | .00 | 72.50 |
| 36 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | 155.00 |
| 37 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .99 | 90.23 |
| 38 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.77 | 146.68 |
| 39 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.60 | 161.81 |
| 40 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 8.80 | 487.93 |
| 41 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 7.00 | 394.56 |
| 42 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .72 | 86.40 |
| 43 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .75 | 24.46 |
| 44 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | -1.60 | 31.16 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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| 48 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpse.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------------------|---------|-------|----------------------|------------|-------------|-------------------------|-----|-------|----------|
| 19603 | C/I W-C CHILLER REPL PGM | 908420 | 45153 | BARBER,RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.00 | 355.44 |
| 2 | | | 47239 | LIPINSKI,THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 3.20 | 170.24 |
| 3 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .06 | 15.43 |
| 4 | | | 51010 | MAESTRI,HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.68 | 90.16 |
| 5 | | | 52375 | MELIANS,S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 5.60 | 214.77 |
| 6 | | | 53067 | RODRIGUEZ,M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.06 | 240.16 |
| 7 | | | 54336 | OTTO,E E,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .24 | 26.75 |
| 8 | | | 55742 | COHEN,A D | T125 | 05937 | GROUNDMAN - SU | 361 | .12 | 39.09 |
| 9 | | | 58062 | RUIZ,ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .36 | 57.86 |
| 10 | | | 58603 | CANCIO,EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 194.44 |
| 11 | | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .00 | 65.00 |
| 12 | | | 59287 | CAMPBELL,W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | .00 | 150.00 |
| 13 | | | 59717 | KELLY,WINTON E,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.80 | 390.40 |
| 14 | | | 60868 | CHAPMAN,REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .27 | 49.49 |
| 15 | | | 61967 | RUSSILLO,ALFRED G,,J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 128.75 |
| 16 | | | 65643 | VAYDA,G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 10.21 | 390.17 |
| 17 | | | 66330 | CRANE,J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.12 | 37.09 |
| 18 | | | 68422 | REILMAN,LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.04 | 166.91 |
| 19 | | | 69749 | LEHR,J C,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.40 | 163.91 |
| 20 | | | 71238 | ARTZE,HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.72 | 117.43 |
| 21 | | | 71743 | RISLEY,R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 24.48 | 917.33 |
| 22 | | | 71838 | GONZALEZ,N A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.80 | 117.65 |
| 23 | | | 72289 | LYERLY-JENNETTE,SUSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.80 | 381.98 |
| 24 | | | 72436 | GARDNER,R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 12.80 | 378.96 |
| 25 | | | 73080 | SIMMONS,J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | -4.00 | -27.45 |
| 26 | | | 77342 | WRIGHT,JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 12.80 | 472.04 |
| 27 | | | 77425 | KHOURY,MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.80 | 118.18 |
| 28 | | | 78332 | BIARY,DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.12 | 47.64 |
| 29 | | | 80657 | MOOLIN,JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.04 | 155.61 |
| 30 | | | 81478 | DANIELEWSKI,W E,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 5.60 | 260.80 |
| 31 | | | 82210 | GAGER,HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .23 | 23.44 |
| 32 | | | 82298 | NEWBERRY,BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 15.30 | 592.04 |
| 33 | | | 83603 | CALLEJA,R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 1.44 | 132.42 |
| 34 | | | 84761 | GERWE,K F,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | 97.50 |
| 35 | | | 86866 | TRENDEL,R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .50 | 83.71 |
| 36 | | | 88523 | OLNICK,BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.40 | 191.19 |
| 37 | | | 88553 | PARTIN,LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.04 | 166.33 |
| 38 | | | 92352 | BLACK,T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 16.24 | 497.18 |
| 39 | | | 94428 | BARTNICK,RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 40.00 | 1,215.72 |
| 40 | | | 95185 | SMITH,DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.00 | 109.93 |
| 41 | | | 96160 | CULBREATH,J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.00 | 30.63 |
| 42 | | | 96371 | BOSTIC,KEDRIC A,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 14.70 | 565.96 |
| 43 | | | 97187 | LLODRA,LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -1.71 | 14.57 |
| 44 | | | 98277 | ROSE,JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .48 | 32.09 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY

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COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

DATE PROGRAM NAME ACCOUNT EMTPL# NAME PAY JOB GRD CODE JOB DESCRIPTION LOC PRHRS PRAMT

| | | | | | | | | | | |
|-------|--|-------|----------------|------|-------|--------------|---|--------|-------|-----------|
| 19603 | C/I W-C CHILLER REPL PGM | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR | 1 | 365 | 17.00 | 522.58 |
| 2 | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR | 1 | 361 | 1.20 | 75.74 |
| 3 | | | | | | | | | | |
| 4* | TOTAL ACCOUNT 908420 | | | | | | | 551.33 | | 22,268.39 |
| 5* | TOTAL PROGRAM C/I W-C CHILLER REPL PGM | | | | | | | 551.33 | | 22,268.39 |

| | | | | | | | | | | |
|----|-----------------|--------|------------------------|------|-------|-------------------------|----|-----|-------|----------|
| 7 | CITIES/COMM TES | 908440 | 00415 NELSON, L S | A070 | 01UB3 | C/I SPECIALIST | 1 | 357 | 23.20 | 858.74 |
| 8 | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR | 1 | 361 | .28 | 22.89 |
| 9 | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR | 1 | 357 | .00 | 80.00 |
| 10 | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 1 | 365 | 1.60 | 212.41 |
| 11 | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR | 1 | 357 | .00 | 40.00 |
| 12 | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 1 | 357 | .60 | 91.16 |
| 13 | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 1 | 357 | 1.00 | 148.99 |
| 14 | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR | 1 | 365 | 5.20 | 248.96 |
| 15 | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR | 1 | 365 | .00 | 53.34 |
| 16 | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR | 1 | 364 | .22 | 27.85 |
| 17 | | 09583 | BUCCIGARIELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 1 | 360 | 2.00 | 39.53 |
| 18 | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR | 1 | 357 | 1.32 | 43.56 |
| 19 | | 12003 | NIERLA, H E | A050 | 01UB3 | MAJ ACCT MGR | 1 | 365 | .22 | 25.91 |
| 20 | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR | 1 | 365 | 1.00 | 21.86 |
| 21 | | 13862 | BASUQUEO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR | 1 | 361 | .14 | 11.56 |
| 22 | | 14100 | KORBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR | 1 | 357 | 5.64 | 265.44 |
| 23 | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR | 1 | 365 | 4.44 | 169.01 |
| 24 | | 16699 | DANIEL, JOHN H | A050 | 01UB3 | MAJ ACCT MGR | 1 | 360 | .00 | .00 |
| 25 | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR | 1 | 360 | 5.00 | 179.25 |
| 26 | | 19200 | SODDERS, G D | A030 | 01ATX | RESASM BUS FIELD SPEC | 1 | 357 | .32 | 40.66 |
| 27 | | 21102 | WISARD, W H | A050 | 01UB3 | MAJ ACCT MGR | 1 | 365 | 4.60 | 165.20 |
| 28 | | 22004 | WELLEN, R J | A060 | 01UB6 | CUST SVC FIELD SPECIALI | 1 | 357 | .32 | 92.00 |
| 29 | | 22094 | GRUIT, F TODD | A050 | 01UB3 | MAJ ACCT MGR | 1 | 361 | .36 | 30.69 |
| 30 | | 24055 | NIX, JOHN H | A060 | 01UB3 | C/I SPECIALIST | 11 | 361 | 42.80 | 1,607.69 |
| 31 | | 25391 | BALOGH, E W | A050 | 01UB3 | MAJ ACCT MGR | 1 | 365 | 5.60 | 178.20 |
| 32 | | 25987 | GUTIERREZ, J P | A060 | 01UB3 | MAJ ACCT MGR | 11 | 357 | .64 | 110.72 |
| 33 | | 26052 | LANGLEY, D B | A060 | 01UB3 | SR MAJ ACCT MGR | 1 | 365 | 4.33 | 225.51 |
| 34 | | 26249 | COPE, I G | A050 | 01UB3 | MAJ ACCT MGR | 1 | 361 | 1.64 | 65.46 |
| 35 | | 28846 | KUNZ, THOMAS C | A060 | 01UB3 | C/I SPECIALIST | 11 | 357 | 44.32 | 1,273.12 |
| 36 | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR | 1 | 361 | .52 | 25.65 |
| 37 | | 31024 | | | | | | 357 | .00 | 58.00 |
| 38 | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR | 1 | 357 | .00 | 124.00 |
| 39 | | 34775 | HUNNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR | 1 | 365 | .89 | 81.50 |
| 40 | | 36927 | FERRER, BARON | A060 | 01UB3 | SR MAJ ACCT MGR | 1 | 365 | .70 | 103.51 |
| 41 | | 38566 | BLOCK, P C | A050 | 01UB3 | MAJ ACCT MGR | 1 | 357 | 29.68 | 910.92 |
| 42 | | 39163 | BOHITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR | 1 | 360 | 16.00 | 1,050.29 |
| 43 | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR | 1 | 360 | .00 | 192.00 |
| 44 | | 40290 | DAJAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR | 1 | 361 | .24 | 28.81 |
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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|-----------------|-----------------|-------|-----------------------|---------|----------|-------------------------|-----|----------|------------|
| 19603 | CITIES/COMM TES | 908440 | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .67 | 22.09 |
| 2 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.12 | 139.05 |
| 3 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .56 | 30.05 |
| 4 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | -.80 | -6.11 |
| 5 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.06 | 126.81 |
| 6 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .08 | 8.92 |
| 7 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | .04 | 13.03 |
| 8 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .12 | 19.29 |
| 9 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | 49.00 |
| 10 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .00 | 52.00 |
| 11 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | .00 | 150.00 |
| 12 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .09 | 16.50 |
| 13 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .07 | 24.23 |
| 14 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .11 | 3.70 |
| 15 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.44 | 147.31 |
| 16 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 6.12 | 270.06 |
| 17 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.36 | 106.07 |
| 18 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 38.08 | 1,426.96 |
| 19 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .60 | 39.22 |
| 20 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | -3.20 | -21.96 |
| 21 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 48.10 |
| 22 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .64 | 55.59 |
| 23 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 43.02 |
| 24 | | | 80657 | MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.44 | 137.33 |
| 25 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.00 | 366.30 |
| 26 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | .48 | 44.14 |
| 27 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | 78.00 |
| 28 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.80 | 123.47 |
| 29 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .40 | 66.97 |
| 30 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.20 | 95.60 |
| 31 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.44 | 146.79 |
| 32 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .08 | 17.72 |
| 33 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 40.00 | 1,215.72 |
| 34 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.60 | 87.94 |
| 35 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 3.56 | 201.04 |
| 36 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -.57 | 4.86 |
| 37 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .16 | 10.69 |
| 38 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | 45.90 |
| 39 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .40 | 25.26 |
| 40 | | | HAZEL | HAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 13.00 | 252.04 |
| 41 | | | PEREZ | PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | 4.00 | 83.75 |
| 42 | | | | | | | | | | |
| 43 | TOTAL ACCOUNT | 908440 | | | | | | | 350.17 | 14,651.19 |
| 44 | TOTAL PRGNAME | CITIES/COMM TES | | | | | | | 350.17 | 14,651.19 |
| 45 | TOTAL TRANS | DATE 9603 | | | | | | | 12087.48 | 380,589.08 |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY

COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

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| DATE PROGRAM NAME | ACCOUNT | EMPL# | NAME | GRD | CODE | JOB DESCRIPTION | LOC | PRHRS | PAY | JOB |
|----------------------------|---------|-------|------|-----|------|-----------------|-----|-------|-------|-----|
| 19604 BEE-NEW CONSTRUCTION | 908430 | | | | | | | .00 | | |
| 00415 NELSON, L S | | | | | | | | 357 | -4.80 | |
| 01985 DARGENTO, R J | | | | | | | | 361 | .72 | |
| 02187 BISHOP, ROBERT V | | | | | | | | 085 | .80 | |
| 02213 COOK, PATRICIA G | | | | | | | | 085 | .76 | |
| 02309 SHEAHAN, JOHN K | | | | | | | | 085 | 32.80 | |
| 04060 ANDERSON, E A | | | | | | | | 357 | 1.26 | |
| 04850 CARLILE, B F | | | | | | | | 365 | 1.04 | |
| 05222 SHAPIRO, SUSAN M | | | | | | | | 085 | .80 | |
| 05422 WEBB, C J | | | | | | | | 361 | 1.24 | |
| 07165 DALTON, M C | | | | | | | | 357 | .48 | |
| 07264 PHILLO, MICHAEL C | | | | | | | | 357 | 3.82 | |
| 07351 HILSON, ANNE F | | | | | | | | 357 | 1.02 | |
| 07956 CHALKER, R C | | | | | | | | 365 | .23 | |
| 08600 GRILLO, G E | | | | | | | | 365 | .03 | |
| 08604 HOPGOOD, W J | | | | | | | | 365 | .85 | |
| 08971 WILLIAMS, BRENDA A | | | | | | | | 085 | .80 | |
| 09776 EASTERLING, R K | | | | | | | | 357 | .78 | |
| 12003 NIEBLA, H E | | | | | | | | 365 | .14 | |
| 13393 STOFF, L B | | | | | | | | 085 | .80 | |
| 13862 BASNUEVO, MARIA GEMA | | | | | | | | 361 | .25 | |
| 14100 WOMBLE, JEFFREY J | | | | | | | | 357 | 2.88 | |
| 14534 GARCIA, JOSEPH | | | | | | | | 085 | .80 | |
| 14873 ARCHER, JOHN F, II | | | | | | | | 365 | 3.81 | |
| 17889 DANN, ANNETTE M | | | | | | | | 360 | .05 | |
| 19200 SODERS, G D | | | | | | | | 357 | .68 | |
| 21102 WISHARD, W H | | | | | | | | 365 | .60 | |
| 22004 WELLEN, R J | | | | | | | | 357 | 1.83 | |
| 22094 GRANT, E TOOD | | | | | | | | 361 | 1.07 | |
| 24015 JOHNSON, D N | | | | | | | | 357 | 6.80 | |
| 24055 NIX, JOHN H | | | | | | | | 361 | .24 | |
| 24906 ROQUE, ALBERTO | | | | | | | | 085 | .80 | |
| 25000 BRANDT, C D | | | | | | | | 085 | .80 | |
| 25391 BALOGH, E V | | | | | | | | 365 | 1.60 | |
| 25987 GUTIERREZ, J P | | | | | | | | 357 | 2.88 | |
| 26052 LANGLEY, D B | | | | | | | | 365 | 3.74 | |
| 26249 COPE, L G | | | | | | | | 361 | .51 | |
| 26796 MORRISON, BLAKE B | | | | | | | | 085 | .56 | |
| 27668 ANTON, G J | | | | | | | | 085 | .80 | |
| 28846 KUNZ, THOMAS C | | | | | | | | 357 | 2.60 | |
| 29193 LASAGA, MIGUEL A | | | | | | | | 085 | .80 | |
| 29561 COOKE, C B | | | | | | | | 361 | .02 | |
| 31026 | | | | | | | | 357 | .96 | |
| 31636 CAIN, C W | | | | | | | | 357 | .68 | |
| 00415 NELSON, L S | | | | | | | | 365 | .00 | |

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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|----------------------|---------|-------|-----------------------|---------|----------|-------------------------|-----|-------|--------|
| 19604 | BEE-NEW CONSTRUCTION | 908430 | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .44 | 13.27 |
| 2 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 13.32 |
| 3 | | | 39371 | NESTOR, JOSEPH C | A070 | 01YMC | COMPETITIVE ASSESS MGR | 085 | .80 | 24.82 |
| 4 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .00 | - .27 |
| 5 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.17 | 33.86 |
| 6 | | | 39973 | MUCCIO, CRAIG V | A050 | 01YAM | SR MKT RESCH PROG ANAL | 085 | .80 | 19.98 |
| 7 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .49 | 13.88 |
| 8 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 16.69 | 548.36 |
| 9 | | | 43548 | MCCOMB, JOHN P | A060 | 01UK3 | C/I SPECIALIST II | 361 | .01 | .31 |
| 10 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.88 | 75.81 |
| 11 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .10 | 2.41 |
| 12 | | | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .24 | 5.70 |
| 13 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .01 | .28 |
| 14 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .87 | 25.57 |
| 15 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.19 | 41.04 |
| 16 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .08 | 1.92 |
| 17 | | | 55653 | GONZALEZ, MIRLA | A060 | 01YUA | SR PRODUCT EVAL ANALYST | 085 | .80 | 20.87 |
| 18 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | .32 | 8.37 |
| 19 | | | 57929 | BECK, VERNON V | A040 | 01YHC | C/I ANALYST I | 085 | .80 | 17.26 |
| 20 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .30 | 8.25 |
| 21 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 3.81 |
| 22 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 3.60 | 84.74 |
| 23 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | .80 | 27.70 |
| 24 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 1.70 | 52.53 |
| 25 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .26 | 8.26 |
| 26 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.82 | 102.69 |
| 27 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.03 | 34.12 |
| 28 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.81 | 96.14 |
| 29 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.44 | 40.02 |
| 30 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .27 | 5.26 |
| 31 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .24 | 7.29 |
| 32 | | | 72403 | GANS, O E | A060 | 01YFB | PRODUCT MANAGER | 085 | .80 | 22.42 |
| 33 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .48 | 10.34 |
| 34 | | | 73662 | LOPEZ, RICHARD | A070 | 01UR3 | C/I SPECIALIST I | 085 | .80 | 27.46 |
| 35 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 24.53 |
| 36 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.42 | 83.28 |
| 37 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .90 | 20.99 |
| 38 | | | 79235 | COLAGINO, FRANCIS | A080 | 01YHB | SUPERVISOR NEW PROGRAMS | 085 | .80 | 28.43 |
| 39 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.81 | 94.44 |
| 40 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .20 | 4.73 |
| 41 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.80 | 177.05 |
| 42 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 1.77 | 63.21 |
| 43 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.22 | 69.52 |
| 44 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .00 | .00 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------------------------|---------|-------|---------------------------|---------|----------|-------------------------|-----|--------|----------|
| 19604 | BEE-NEW CONSTRUCTION | 908430 | 85248 | WILLIAMS, GEISHA J | A100 | 01UB2 | AREA MGR COMML SVC | 361 | .80 | 33.61 |
| 2 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .60 | 13.59 |
| 3 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .43 | 11.03 |
| 4 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.81 | 125.66 |
| 5 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .25 | 6.97 |
| 6 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | .80 | 20.31 |
| 7 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 12.00 | 305.55 |
| 8 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 8.04 | 247.63 |
| 9 | | | 97187 | LLOORA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .71 | 20.11 |
| 10 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .01 | .24 |
| 11 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .28 | 6.75 |
| 12 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .97 | 24.60 |
| 13 | | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | .08 | 1.64 |
| 14 | | | | BENSO BENSON, P M | D070 | 01QE4 | ENERGY MGT SPEC | 720 | 10.25 | 194.49 |
| 15 | | | | CHARN CHARNEILL, TERESA J | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 085 | 1.50 | 21.62 |
| 16 | | | | DE YO DE YOUNG, JOYE I | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | .80 | 11.05 |
| 17 | | | | DIAZ, DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.72 | 42.97 |
| 18 | | | | DILEI DILELLA, GELSYS G | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | .80 | 12.71 |
| 19 | | | | ECHEG ECHEGOYEN, C D | D070 | 01QCC | FIELD REP I - C/I | 361 | .02 | .42 |
| 20 | | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | .01 | .18 |
| 21 | | | | KVARD KVARDA, K J | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | .50 | 7.42 |
| 22 | | | | MAZEL MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | .01 | .19 |
| 23 | | | | MOORS MOORS, WILLIAM D | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | .50 | 8.34 |
| 24 | | | | PEREZ PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | .01 | .21 |
| 25 | | | | SCALL SCALLAN, SHERRY F | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | 2.00 | 32.03 |
| 26 | | | | SCOTT SCOTT, NANCY M | D060 | 01QX2 | LRG COMM/INDUSTRI-ASST | 361 | .80 | 13.37 |
| 27 | | | | WOOTE WOOTEN, G C, III | D070 | 01QCC | FIELD REP I - C/I | 361 | .18 | 3.77 |
| 28 | | | | | | | | | | |
| 29 | TOTAL ACCOUNT 908430 | | | | | | | | 192.19 | 5,425.59 |
| 30 | TOTAL PRGNAME BEE-NEW CONSTRUCTION | | | | | | | | 192.19 | 5,425.59 |
| 31 | | | | | | | | | | |
| 32 | BEE/BUSINESS ENERGY EVAL 908400 | | | | | | | 365 | .00 | 116.04 |
| 33 | | | 00415 | NELSON, J S | A070 | 01UR3 | C/I SPECIALIST I | 357 | -9.60 | -321.72 |
| 34 | | | 01985 | DARGENTO, R J | A050 | 01UR3 | MAJ ACCT MGR I | 361 | 8.04 | 213.86 |
| 35 | | | 02187 | BISHOP, ROBERT V | A060 | 01YXA | END-USE RESEARCH COORD | 085 | 4.00 | 127.70 |
| 36 | | | 02213 | COOK, PATRICIA G | A020 | 01YIC | C/I ANALYST II | 085 | 3.80 | 74.24 |
| 37 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 132.00 | 3,596.79 |
| 38 | | | 04060 | ANDERSON, F A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.52 | 68.06 |
| 39 | | | 04850 | CARLYLE, R F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.38 | 50.60 |
| 40 | | | 05222 | SHAPIRO, SUSAN W | A070 | 01YMB | MARKET PLANNING MGR | 085 | 4.00 | 137.35 |
| 41 | | | 05422 | WEBB, C J | A060 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 42.71 | 1,121.68 |
| 42 | | | 07165 | DAITON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 17.96 | 439.81 |
| 43 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 14.64 | 422.37 |
| 44 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 6.04 | 199.24 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 19604 | BEE/BUSINESS ENERGY EVAL | 908400 | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 16.22 | 485.30 |
| 2 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .12 | 3.60 |
| 3 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.95 | 229.35 |
| 4 | | | 08971 | WILLIAMS, BRENDA A | A050 | 01YFC | SR C/I ANALYST | 085 | 71.20 | 2,206.31 |
| 5 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 38.00 | 750.98 |
| 6 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.56 | 51.48 |
| 7 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .47 | 11.36 |
| 8 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.00 | 67.24 |
| 9 | | | 13393 | STOFF, L B | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 4.00 | 121.60 |
| 10 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .59 | 8.50 |
| 11 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 11.76 | 349.13 |
| 12 | | | 14534 | GARCIA, JOSEPH | A060 | 01YJB | PROD DEVELOP SR ANALYST | 085 | 4.00 | 114.20 |
| 13 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 13.22 | 361.29 |
| 14 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 20.08 | 526.85 |
| 15 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 8.96 | 180.88 |
| 16 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.11 | 36.56 |
| 17 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 52.66 | 1,317.17 |
| 18 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 5.23 | 157.49 |
| 19 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.00 | 225.45 |
| 20 | | | 24015 | JOHNSON, D W | A100 | 01UB2 | AREA MGR COMML SVC | 357 | 9.60 | 448.92 |
| 21 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 2.64 | 73.95 |
| 22 | | | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | 4.00 | 154.65 |
| 23 | | | 25000 | BRANDT, C D | A110 | 01YF3 | MGR C/I MARKETING | 085 | 4.00 | 184.50 |
| 24 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.60 | 52.80 |
| 25 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 8.76 | 228.86 |
| 26 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 12.98 | 421.86 |
| 27 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 5.11 | 157.77 |
| 28 | | | 26796 | MORRISON, BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | 162.80 | 5,720.39 |
| 29 | | | 27668 | ANTON, G J | A040 | 01YAK | MKT RESCH PROG ANAL I | 085 | 4.00 | 112.25 |
| 30 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 4.80 | 127.36 |
| 31 | | | 29193 | LASAGA, MIGUEL A | A070 | 01YB6 | SUPV C/I SUPT-MKTG | 085 | 4.00 | 136.90 |
| 32 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .22 | 5.80 |
| 33 | | | 31026 | | | | | 357 | 6.92 | 182.08 |
| 34 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 102.12 |
| 35 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 24.00 | 740.10 |
| 36 | | | 34927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 27.53 | 880.01 |
| 37 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 26.64 |
| 38 | | | 39371 | NESTOR, JOSEPH C | A070 | 01YMC | COMPETITIVE ASSESS MGR | 085 | 4.00 | 124.10 |
| 39 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .00 | -2.94 |
| 40 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .90 | 26.04 |
| 41 | | | 39973 | MUCCIO, CRAIG V | A050 | 01YAM | SR MKT RESCH PROG ANAL | 085 | 4.00 | 99.89 |
| 42 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.07 | 30.33 |
| 43 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.37 | 77.59 |
| 44 | | | 43548 | MCCOMB, JOHN P | A060 | 01UK3 | C/I SPECIALIST II | 361 | .11 | 3.41 |
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FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

PAY JOB

| DATE PROGRAM NAME | ACCOUNT | EMPL# | NAME | GRD | CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------------------|---------|------------------------|------------|-------------------------|------|-----------------|-----|-------|----------|
| 2 | 45153 | BARBER, RICHARD F | A050 01UB3 | MAJ ACCT MGR I | 365 | | | 7.00 | 226.19 |
| 3 | 47239 | LIPINSKI, THOMAS M | A040 01MH7 | DISTR SYS ANALYST I | 360 | | | 46.00 | 1,125.86 |
| 4 | 47272 | SCHMITT, KATHY L | A030 01UB5 | CUST SVC FIELD SPECIALI | 360 | | | 27.40 | 528.49 |
| 5 | 47759 | RODRIGUEZTRIANA, P | A040 01UB4 | CUST SVC FIELD SPECIALI | 361 | | | 40.82 | 986.30 |
| 6 | 50810 | LERA, R A | A040 01UB4 | CUST SVC FIELD SPECIALI | 361 | | | 2.64 | 62.67 |
| 7 | 51010 | MAESTRI, HECTOR J | A050 01UB3 | MAJ ACCT MGR I | 361 | | | 3.11 | 86.38 |
| 8 | 52375 | MELIANS, S G | A060 01UJ3 | SR MAJ ACCT MGR | 361 | | | 29.77 | 874.87 |
| 9 | 53067 | RODRIGUEZ, M G | A060 01UJ3 | SR MAJ ACCT MGR | 365 | | | 6.13 | 211.42 |
| 10 | 54336 | OTTO, E E, JR | A050 01UB3 | MAJ ACCT MGR I | 361 | | | .88 | 21.09 |
| 11 | 55653 | GONZALEZ, MIRLA | A060 01UYA | SR PRODUCT EVAL ANALYST | 085 | | | 4.00 | 104.37 |
| 12 | 55742 | COHEN, A D | 1125 05937 | GROUNDMAN - SU | 361 | | | 2.08 | 54.44 |
| 13 | 57929 | BECK, VERNON V | A040 01YHC | C/I ANALYST I | 085 | | | 4.00 | 86.31 |
| 14 | 58062 | RUIZ, ARTURO | A060 01TY5 | SR POWER COORD | 361 | | | 1.14 | 31.35 |
| 15 | 58603 | GARCIA, EDWARD P | A050 01UB3 | MAJ ACCT MGR I | 365 | | | 18.47 | 517.91 |
| 16 | 58897 | TORRELLI, PHILIP | A040 01UB4 | CUST SVC FIELD SPECIALI | 357 | | | 88.20 | 2,076.03 |
| 17 | 59071 | DOMINGUEZ, GUSTAVO | A070 01UR3 | C/I SPECIALIST I | 085 | | | 68.00 | 2,354.50 |
| 18 | 59287 | CAMPBELL, M P | A070 01MG6 | DIST ENG & OPERS PRIN E | 360 | | | 5.85 | 180.77 |
| 19 | 61967 | RUSSILLO, ALFRED G, JR | A050 01UB3 | MAJ ACCT MGR I | 365 | | | 1.00 | 32.19 |
| 20 | 63144 | OIT, JOHN A | A070 01YEB | SR PRODUCT MANAGER | 078 | | | 16.00 | 638.00 |
| 21 | 65643 | VAYDA, G F | A050 01UB3 | MAJ ACCT MGR I | 361 | | | 19.70 | 625.48 |
| 22 | 66307 | COBB, DAVID G | A060 01UJ3 | SR MAJ ACCT MGR | 357 | | | 5.64 | 205.37 |
| 23 | 66330 | CRANE, J I | A050 01UB3 | MAJ ACCT MGR I | 365 | | | .12 | 3.89 |
| 24 | 68422 | BELTMAN, LINDA I | A050 01UB3 | MAJ ACCT MGR I | 365 | | | 13.22 | 333.70 |
| 25 | 69749 | LEHR, J C, JR | A050 01UB3 | MAJ ACCT MGR I | 357 | | | 5.88 | 163.39 |
| 26 | 71238 | ARIZE, HECTOR | A050 01UB3 | MAJ ACCT MGR I | 365 | | | .94 | 18.25 |
| 27 | 71838 | GONZALEZ, N A, JR | A050 01UB3 | MAJ ACCT MGR I | 361 | | | 8.10 | 245.94 |
| 28 | 72403 | GANS, O F | A060 01YEB | PRODUCT MANAGER | 085 | | | 4.00 | 112.10 |
| 29 | 73080 | SIMMONS, J W | A030 01UB5 | CUST SVC FIELD SPECIALI | 357 | | | 55.96 | 1,205.94 |
| 30 | 73662 | LOPEZ, RICHARD | A070 01UR3 | C/I SPECIALIST I | 085 | | | 4.00 | 137.26 |
| 31 | 74524 | TAYLOR, CLIFFORD, III | A050 01UB3 | MAJ ACCT MGR I | 365 | | | 2.00 | 49.05 |
| 32 | 77425 | KHOURY, MICHEL J | A050 01UB3 | MAJ ACCT MGR I | 357 | | | 8.84 | 215.26 |
| 33 | 78332 | BLARY, DAVID R | A050 01UB3 | MAJ ACCT MGR I | 365 | | | 5.13 | 119.46 |
| 34 | 79235 | COLACINO, FRANCIS | A080 01YHB | SUPERVISOR NEW PROGRAMS | 085 | | | 4.00 | 142.15 |
| 35 | 80657 | MOULIN, JEFFREY | A050 01UB3 | MAJ ACCT MGR I | 365 | | | 13.21 | 327.76 |
| 36 | 81478 | DANILEWSKI, V E, JR | A060 01UJ3 | SR MAJ ACCT MGR | 360 | | | .80 | 19.07 |
| 37 | 81870 | WHITAKER, D C | A060 01UJ3 | SR MAJ ACCT MGR | 365 | | | 9.50 | 350.31 |
| 38 | 82210 | GAGER, HERBERT B | A030 01UB5 | CUST SVC FIELD SPECIALI | 361 | | | 47.00 | 1,110.38 |
| 39 | 83603 | CALLEJA, R A | A060 01UK3 | C/I SPECIALIST II | 361 | | | 6.07 | 216.77 |
| 40 | 84261 | GERWE, K E, JR | A050 01UB3 | MAJ ACCT MGR I | 357 | | | 6.44 | 201.65 |
| 41 | 85235 | HALL, TERRY I | A050 01UB3 | MAJ ACCT MGR I | 360 | | | 3.00 | 79.38 |
| 42 | 85248 | WILLIAMS, GEISHA J | A100 01UB2 | AREA MGR COMM'L SVC | 361 | | | 8.80 | 369.73 |
| 43 | 86866 | TRENDEL, R E | A030 01UB5 | CUST SVC FIELD SPECIALI | 357 | | | 89.20 | 2,020.38 |
| 44 | 88523 | OLMICK, BRYAN J | A050 01UB3 | MAJ ACCT MGR I | 365 | | | 5.32 | 135.14 |
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FLORIDA POWER AND LIGHT COMPANY

COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

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| DATE PROGRAM NAME | ACCOUNT EML# NAME | GRD CODE | JOB DESCRIPTION | LOC | PRHRS | PAY JOB |
|---------------------------------------|------------------------------|------------|-------------------------|-----|-------|----------|
| 19604 BEE/BUSINESS ENERGY EVAL 908400 | 88553 PARTIN, LEROY M | A050 01UB3 | MAJ ACCT MGR I | 365 | 13.22 | 436.13 |
| 2 | 92522 BLACK, T M | A050 01UB3 | MAJ ACCT MGR I | 361 | 6.31 | 175.97 |
| 3 | 94428 BARTWICK, RONALD B | A060 01UK3 | C/I SPECIALIST II | 085 | 4.00 | 101.57 |
| 4 | 95185 SMITH, DAVID A | A050 01UB3 | MAJ ACCT MGR I | 357 | 13.00 | 331.01 |
| 5 | 95451 KINARD, MICHAEL A | A030 01UB5 | CUST SVC FIELD SPECIALI | 360 | 52.80 | 1,024.32 |
| 6 | 96371 BOSTIC, KEDRIC A, JR | A060 01UB3 | SR MAJ ACCT MGR | 357 | 16.08 | 495.27 |
| 7 | 97187 LLODRA, LARRY | A050 01UB3 | MAJ ACCT MGR I | 361 | 3.31 | 93.74 |
| 8 | 98277 ROSE, JACK A | A050 01UB3 | MAJ ACCT MGR I | 361 | .11 | 2.62 |
| 9 | 98670 BERHANE, F B | A050 01UB3 | MAJ ACCT MGR I | 365 | .94 | 23.47 |
| 10 | 99235 ORIA, MARLEN A | A050 01UB3 | MAJ ACCT MGR I | 361 | 2.03 | 47.61 |
| 11 | AGER, AGER, BRIAN RICHARD | 0070 010E4 | ENERGY MGT SPEC | 810 | 38.00 | 693.50 |
| 12 | ALVAR ALVAREZ, G R | 0070 010CC | FIELD REP I - C/I | 361 | 44.76 | 909.26 |
| 13 | ANDER ANDERSON, LYNDI | 0040 01XJ6 | DUCT SYSTEM SPECIALIST | 586 | .25 | 3.13 |
| 14 | AUGUS AUGUSTO, E M | 0080 010CD | SR FIELD REP - C/I | 360 | 16.00 | 364.00 |
| 15 | BASKI BASKIN, SHARON L | 0040 01X1E | ADMINISTRATIVE SPEC | 588 | .50 | 6.57 |
| 16 | BASTO BASTON, JOHN C | 0060 010CB | FIELD REP II - C/I | 360 | 16.00 | 246.98 |
| 17 | BER, A BER, ALAN | 0070 010CC | FIELD REP I - C/I | 360 | 16.00 | 320.00 |
| 18 | BOYK, BOYK, ILY B | 0060 010X2 | LRG COMM/INDUSTRI-ASST | 357 | 32.00 | 620.00 |
| 19 | CANTR CANTRES, WANDA B | 0040 01X1E | ADMINISTRATIVE SPEC | 586 | 1.50 | 21.75 |
| 20 | CHARN CHARNELL, TERESA J | 0050 01X1E | SR ADMINISTRATIVE SPEC | 360 | 8.50 | 122.51 |
| 21 | CRABI | | | 360 | 15.40 | 266.30 |
| 22 | DAVIE DAVIES, FLICKINGER, NA | 0070 010E4 | ENERGY MGT SPEC | 474 | 74.00 | 1,314.42 |
| 23 | DE YO DE YOUNG, JOYE L | 0050 01X1E | SR ADMINISTRATIVE SPEC | 361 | 8.80 | 121.55 |
| 24 | DIAZ, DIAZ, OSCAR J | A050 01UB3 | MAJ ACCT MGR I | 361 | 13.92 | 218.37 |
| 25 | DIEI DILEILA, GELSYS G | 0050 01X1E | SR ADMINISTRATIVE SPEC | 361 | 8.80 | 139.81 |
| 26 | DONAH DONAHO, GARY B | 0070 010E4 | ENERGY MGT SPEC | 810 | 53.00 | 1,086.50 |
| 27 | ECHEG ECHEGOVEN, C O | 0070 010CC | FIELD REP I - C/I | 361 | 25.26 | 528.89 |
| 28 | FLEMI FLEMING, WILLIAM I | 0040 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | .50 | 6.38 |
| 29 | FRICK FRICKE, PEGGY C | 0070 010CC | FIELD REP I - C/I | 361 | 35.81 | 649.05 |
| 30 | GANNON GANNON, R H, JR | 0080 010CD | SR FIELD REP - C/I | 357 | 70.00 | 1,342.26 |
| 31 | GONZA GONZALEZ, IDANIA | 0070 010E4 | ENERGY MGT SPEC | 810 | 54.25 | 1,114.84 |
| 32 | GRAFE GRAFEO, JOHN | 0070 010E4 | ENERGY MGT SPEC | 810 | 33.00 | 628.65 |
| 33 | GUTIE GUTIERREZ, J C | 0070 010E4 | ENERGY MGT SPEC | 810 | 80.00 | 1,435.00 |
| 34 | HARRI HARRIS, R F | 0070 010E4 | ENERGY MGT SPEC | 595 | 19.50 | 408.29 |
| 35 | HARTI HARTLEY, PATIE B | 0060 010E5 | ENERGY MGT CONSULTANT | 586 | 3.75 | 72.65 |
| 36 | JONES JONES, DONALD E | 0080 010CD | SR FIELD REP - C/I | 360 | 20.00 | 426.00 |
| 37 | KNOTT KNOTT, J G | 0070 010E4 | ENERGY MGT SPEC | 220 | 39.75 | 755.25 |
| 38 | LACHA LACHANCE, J E | 0070 010E4 | ENERGY MGT SPEC | 810 | 70.00 | 1,465.62 |
| 39 | LASSE LASSER, CHRISTINE I | 0050 01X1E | SR ADMINISTRATIVE SPEC | 474 | 2.00 | 28.30 |
| 40 | LEIVA | | | 810 | 51.00 | 1,067.81 |
| 41 | LEWIS LEWIS, JOHN G | 0070 010E4 | ENERGY MGT SPEC | 110 | 29.00 | 539.76 |
| 42 | LIBRY LIBRY, ROBERTA B | 0050 01X1E | SR ADMINISTRATIVE SPEC | 588 | 3.75 | 62.11 |
| 43 | LOWE, LOWE, J I | 0060 010E5 | ENERGY MGT CONSULTANT | 110 | 50.00 | 882.50 |
| 44 | MATIL MATILAY, PATRICIA D | 0050 01X1E | SR ADMINISTRATIVE SPEC | 586 | .50 | 8.28 |
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FLORIDA POWER AND LIGHT COMPANY
 fpssc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--|---------|-------|-----------------------------|---------|----------|------------------------|-----|---------|-----------|
| 19604 | BEE/BUSINESS ENERGY EVAL | 908400 | MAZEL | MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 77.39 | 1,500.40 |
| 2 | | | MCNEA | MCNEAL, M J | D070 | 01QCC | FIELD REP I - C/I | 360 | 52.80 | 1,104.18 |
| 3 | | | MCNUT | MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 1.00 | 17.88 |
| 4 | | | MESSE | MESSER, P J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 3.00 | 62.81 |
| 5 | | | MIMS | MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 91.50 | 1,867.74 |
| 6 | | | MORRI | MORRIS, ROBERT S | D070 | 01QE4 | ENERGY MGT SPEC | 450 | 1.00 | 14.78 |
| 7 | | | PELL | PELL, GEISHA E | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 450 | .25 | 3.39 |
| 8 | | | PEREZ | PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | 28.15 | 589.39 |
| 9 | | | PERO | PERO, ADELYN M | D070 | 01QE4 | ENERGY MGT SPEC | 474 | .25 | 4.44 |
| 10 | | | PILGR | PILGRIM, HELEN G | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 144.25 | 3,020.23 |
| 11 | | | POWEL | POWELL, JOSEPH E, JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 54.25 | 900.48 |
| 12 | | | SANDE | SANDERS, KIM K | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 8.00 | 123.20 |
| 13 | | | SAVIG | SAVIGE, RICHARD L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 93.00 | 1,577.58 |
| 14 | | | SCHAA | SCHAAF, KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .50 | 8.20 |
| 15 | | | SCHAF | SCHAFFER, DANIEL L | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | .25 | 3.44 |
| 16 | | | SCOTT | SCOTT, NANCY M | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 361 | 8.80 | 147.11 |
| 17 | | | SHOOS | SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 36.45 | 633.32 |
| 18 | | | SUMME | SUMMERELL, ROBERT A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 450 | 7.50 | 145.31 |
| 19 | | | THROW | THROWER, ADRIENNE R | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 6.00 | 63.30 |
| 20 | | | WALKE | | | | | 450 | .50 | 7.04 |
| 21 | | | WHITE | WHITE, G B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 10.25 | 194.24 |
| 22 | | | WILES | WILES, SANDRA H | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 2.00 | 34.78 |
| 23 | | | WILLI | WILLIAMS, JUDITH G | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 18.50 | 343.40 |
| 24 | | | WILSO | WILSON, C F, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 45.00 | 1,023.75 |
| 25 | | | | WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 36.25 | 749.47 |
| 26 | | | WOOTE | WOOTEN, G C, III | D070 | 01QCC | FIELD REP I - C/I | 361 | 45.54 | 953.51 |
| 27 | | | WYNN | WYNN, MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 16.00 | 363.60 |
| 28 | | | | | | | | | | |
| 29 | TOTAL ACCOUNT 908400 | | | | | | | | 3333.75 | 78,389.69 |
| 30 | TOTAL PRGNAME BEE/BUSINESS ENERGY EVAL | | | | | | | | 3333.75 | 78,389.69 |
| 31 | | | | | | | | | | |
| 32 | BUS ON CALL GS LOAD MGMT | 598140 | 94982 | HERRERA, CARMEN R | A040 | 01AF8 | CALL CTR SUPV II | 575 | 1.00 | 23.58 |
| 33 | | | | ALSAD ALSADAH, AMEEN H | D030 | 01QCB | CS GENERALIST III | 575 | .50 | 4.06 |
| 34 | | | | BLANC | | | | 575 | 1.00 | 13.95 |
| 35 | | | | D FAN D FANA, EDEL LAURA | D040 | 01QC7 | CS GENERALIST II | 575 | .50 | 4.89 |
| 36 | | | | GONZA GONZALEZ, DEYRDRE MER | D070 | 01QX5 | LEAD CUST SVC REP | 575 | 1.00 | 14.66 |
| 37 | | | | GRANT GRANT, ARCHIBALD A | D040 | 01QC7 | CS GENERALIST II | 575 | 1.00 | 11.53 |
| 38 | | | | JENSE JENSEN, CELIA F | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 575 | 1.00 | 15.84 |
| 39 | | | | MARCO | | | | 575 | .25 | 2.03 |
| 40 | | | | MASTN MASTNI, SHIRLEY A | D030 | 01X1C | SENIOR OFFICE CLERK | 575 | .75 | 7.83 |
| 41 | | | | MUSHI MUSHINGTON, THERESA | D030 | 01QCB | CS GENERALIST III | 575 | .50 | 4.06 |
| 42 | | | | PEREZ PEREZ, OLGA D | D050 | 01QC6 | CS GENERALIST I | 575 | 1.25 | 18.74 |
| 43 | | | | REGUE REGUERA, JOSE M | D040 | 01QC7 | CS GENERALIST II | 575 | .75 | 8.48 |
| 44 | | | | RIBAD | | | | 575 | .50 | 5.34 |
| 45 | | | | | | | | | | |
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000181

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|-----------------------|---------|----------|------------------------|-----|-------|--------|
| 1 | 9604 BUS ON CALL GS LOAD MGMT | 598140 | ROLLE | ROLLE, MILAGROS M | D040 | 01QC7 | CS GENERALIST II | 575 | .50 | 6.09 |
| 2 | | | SARRI | SARRIA, MARIA C | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 1.00 | 10.85 |
| 3 | | | SOCOR | SOCORRO, MAYRA | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | .75 | 9.20 |
| 4 | | | TORRE | TORREIRA, SAMMY | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.06 |
| 5 | | | WEBB | WEBB, SANDRA C | D040 | 01QC7 | CS GENERALIST II | 575 | .75 | 9.34 |
| 6 | | | WEBER | WEBER, ADRIANA C | D050 | 01QC6 | CS GENERALIST I | 575 | 1.00 | 13.03 |
| 7 | | | | | | | | | | |
| 8 | *TOTAL ACCOUNT 598140 | | | | | | | | 14.50 | 187.56 |
| 9 | | | | | | | | | | |
| 10 | | 908580 | 22425 | GONZALEZ, J O | A070 | 01YEB | SR PRODUCT MANAGER | 078 | 16.00 | 606.20 |
| 11 | | | 45416 | RYNNING, J R., JR | A050 | 01AF7 | CALL CTR SUPV I | 575 | .50 | 16.48 |
| 12 | | | 94982 | HERRERA, CARMEN R | A040 | 01AF8 | CALL CTR SUPV II | 575 | 1.50 | 35.36 |
| 13 | | | ACOST | ACOSTA, DAVID | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.07 |
| 14 | | | AEDO | | | | | 575 | .50 | 4.21 |
| 15 | | | ALSAD | ALSADAH, AMEEN H | D030 | 01QC8 | CS GENERALIST III | 575 | 1.50 | 12.19 |
| 16 | | | BLANC | | | | | 575 | 1.50 | 20.93 |
| 17 | | | BURRO | BURROWS, URIAL T., II | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.06 |
| 18 | | | CALAN | CALANDRA, ANDY J | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.06 |
| 19 | | | D FAN | D FANA, EDEL LAURA | D040 | 01QC7 | CS GENERALIST II | 575 | 1.50 | 14.66 |
| 20 | | | DELGA | DELGADO, MIXARY D | D030 | 01QC8 | CS GENERALIST III | 575 | .25 | 2.33 |
| 21 | | | FRAZI | | | | | 575 | .25 | 2.03 |
| 22 | | | GONZA | GONZALEZ, DEYRDRE MER | D070 | 01QX5 | LEAD CUST SVC REP | 575 | 1.50 | 21.99 |
| 23 | | | GRANT | GRANT, ARCHIBALD A | D040 | 01QC7 | CS GENERALIST II | 575 | 1.50 | 17.29 |
| 24 | | | HAMPT | HAMPTON, KELVINA | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.07 |
| 25 | | | HOLME | HOLMES, WILLETTTE T | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 5.25 |
| 26 | | | JAMES | | | | | 575 | .25 | 2.48 |
| 27 | | | JENSE | JENSEN, CELIA F | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 575 | 1.50 | 23.76 |
| 28 | | | LUNGR | LUNGREN, SHIRLEY MAE | D040 | 01QC7 | CS GENERALIST II | 575 | .25 | 2.73 |
| 29 | | | MARCO | | | | | 575 | 1.50 | 12.19 |
| 30 | | | MASTN | MASTNI, SHIRLEY A | D030 | 01X1C | SENIOR OFFICE CLERK | 575 | 1.50 | 15.66 |
| 31 | | | MCCIA | MCCLAIN, PAMELA D | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.51 |
| 32 | | | MEIGU | MEIGUIZOVSKI, CYNTHIA | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.76 |
| 33 | | | MORAN | | | | | 575 | .50 | 4.07 |
| 34 | | | MUSHI | MUSHINGTON, THERESA | D030 | 01QC8 | CS GENERALIST III | 575 | 1.25 | 10.16 |
| 35 | | | PEREZ | PEREZ, OLGA D | D050 | 01QC6 | CS GENERALIST I | 575 | 2.75 | 41.43 |
| 36 | | | REGUE | REGUERA, JOSE M | D040 | 01QC7 | CS GENERALIST II | 575 | 1.50 | 16.97 |
| 37 | | | RIBAD | | | | | 575 | 1.50 | 16.03 |
| 38 | | | ROBIN | ROBINSON, AVANT M | D040 | 01QC7 | CS GENERALIST II | 575 | .50 | 6.99 |
| 39 | | | RODRI | RODRIGUEZ, GRISEL H | D030 | 01QC8 | CS GENERALIST III | 575 | .75 | 8.10 |
| 40 | | | ROLLE | ROLLE, MILAGROS M | D040 | 01QC7 | CS GENERALIST II | 575 | .75 | 9.14 |
| 41 | | | SARRI | SARRIA, MARIA C | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 1.50 | 16.28 |
| 42 | | | SOCOR | SOCORRO, MAYRA | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 1.50 | 18.39 |
| 43 | | | STEVE | STEVENS, KELLY A | D070 | 01QX5 | LEAD CUST SVC REP | 575 | .50 | 8.38 |
| 44 | | | TOMAS | | | | | 575 | .50 | 4.21 |
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000182

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---|---------|-------|--------------------|---------|----------|--------------------------|-----|-------|----------|
| 1 | 9604 BUS ON CALL GS LOAD MGMT | 908580 | TORRE | TORREIRA, SAMMY | D030 | 01QC8 | CS GENERALIST III | 575 | 1.25 | 10.16 |
| 2 | | | WEBB | WEBB, SANDRA C | D040 | 01QC7 | CS GENERALIST II | 575 | 1.50 | 18.68 |
| 3 | | | WEBER | WEBER, ADRIANA C | D050 | 01QC6 | CS GENERALIST I | 575 | 1.50 | 19.54 |
| 4 | | | | | | | | | | |
| 5 | *TOTAL ACCOUNT 908580 | | | | | | | | 52.75 | 1,049.80 |
| 6 | *TOTAL PRGNAME BUS ON CALL GS LOAD MGMT | | | | | | | | 67.25 | 1,237.36 |
| 7 | | | | | | | | | | |
| 8 | C/I A/C CHILLER PGM | 908160 | | | | | | 365 | .00 | .00 |
| 9 | | | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 78.40 | 2,627.38 |
| 10 | | | 02187 | BISHOP, ROBERT V | A060 | 01YXA | END-USE RESEARCH COORD | 085 | 4.80 | 153.24 |
| 11 | | | 02213 | COOK, PATRICIA G | A020 | 01YJC | C/I ANALYST II | 085 | 4.56 | 89.09 |
| 12 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 4.80 | 129.49 |
| 13 | | | 04060 | ANDERSON, F A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .42 | 11.34 |
| 14 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.04 | 38.18 |
| 15 | | | 05222 | SHAPIRO, SUSAN N | A070 | 01YMB | MARKET PLANNING MGR | 085 | 4.80 | 164.82 |
| 16 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 3.92 |
| 17 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 5.94 | 171.37 |
| 18 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .34 | 11.22 |
| 19 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .03 | 1.02 |
| 20 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .03 | 1.04 |
| 21 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .85 | 28.05 |
| 22 | | | 08971 | WILLIAMS, BRENDA A | A050 | 01YEC | SR C/I ANALYST | 085 | 4.80 | 148.74 |
| 23 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .26 | 8.58 |
| 24 | | | 12003 | NIEBLA, H F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 3.27 |
| 25 | | | 13393 | STOFF, J B | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 4.80 | 145.92 |
| 26 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 28.50 |
| 27 | | | 14534 | GARCIA, JOSEPH | A060 | 01YJB | PROD DEVELOP SR ANALYST | 085 | 4.80 | 137.04 |
| 28 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.87 | 105.86 |
| 29 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SH BUS FIELD SPEC I | 357 | .16 | 3.23 |
| 30 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .60 | 19.93 |
| 31 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIAL I | 357 | .61 | 15.25 |
| 32 | | | 22094 | GROIT, F TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.00 | 30.11 |
| 33 | | | 24015 | JOHNSON, D N | A100 | 01UB2 | AREA MGR COMM SVS | 357 | 1.60 | 74.82 |
| 34 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 10.40 | 291.30 |
| 35 | | | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | 4.80 | 185.58 |
| 36 | | | 25000 | BRANDT, C D | A110 | 01YE3 | MGR C/I MARKETING | 085 | 4.80 | 221.40 |
| 37 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.60 | 52.80 |
| 38 | | | 25987 | GUTIERREZ, J P | A060 | 01UC3 | MAJ ACCT MGR II | 357 | .96 | 25.08 |
| 39 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.09 | 35.36 |
| 40 | | | 26796 | MORRISON, BLAKE B | A070 | 01UB3 | C/I SPECIALIST I | 085 | 3.36 | 118.06 |
| 41 | | | 27668 | ANTON, G J | A040 | 01YAK | MKT RESCH PROG ANAL I | 085 | 4.80 | 134.70 |
| 42 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 8.80 | 244.42 |
| 43 | | | 29193 | LASAGA, MIGUEL A | A070 | 01YB6 | SUPV C/I SUPT-MKTG | 085 | 4.80 | 164.28 |
| 44 | | | 31026 | | | | | 357 | 32 | 8.43 |
| 45 | | | | | | | | | | |
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000183

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|--------|-----------|
| 1 | 9604 C/I A/C CHILLER PGM | 908160 | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 17.02 |
| 2 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .44 | 13.27 |
| 3 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 4.44 |
| 4 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 10.00 | 281.76 |
| 5 | | | 39371 | NESTOR, JOSEPH C | A070 | 01YMC | COMPETITIVE ASSESS MGR | 085 | 4.80 | 148.92 |
| 6 | | | 39973 | MUCCIO, CRAIG V | A050 | 01YAM | SR MKT RESCH PROG ANAL | 085 | 4.80 | 119.87 |
| 7 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .69 | 22.36 |
| 8 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 25.27 |
| 9 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 32.31 |
| 10 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 1.00 | 19.28 |
| 11 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.19 | 75.53 |
| 12 | | | 55653 | GONZALEZ, MIRLA | A060 | 01YUA | SR PRODUCT EVAL ANALYST | 085 | 4.80 | 125.24 |
| 13 | | | 57929 | BECK, VERNON V | A040 | 01YHC | C/I ANALYST I | 085 | 4.80 | 103.57 |
| 14 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.14 | 144.00 |
| 15 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.20 | 28.24 |
| 16 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 4.80 | 166.20 |
| 17 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .94 | 34.23 |
| 18 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .03 | 1.12 |
| 19 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.87 | 97.76 |
| 20 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 13.34 |
| 21 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .27 | 5.26 |
| 22 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 28.80 | 789.12 |
| 23 | | | 72403 | GANS, O E | A060 | 01YFB | PRODUCT MANAGER | 085 | 4.80 | 134.52 |
| 24 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .16 | 3.45 |
| 25 | | | 73662 | LOPEZ, RICHARD | A070 | 01UR3 | C/I SPECIALIST I | 085 | 4.80 | 164.70 |
| 26 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.14 | 27.77 |
| 27 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .90 | 20.99 |
| 28 | | | 79235 | COLACINO, FRANCIS | A080 | 01YHB | SUPERVISOR NEW PROGRAMS | 085 | 4.80 | 170.58 |
| 29 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.87 | 96.02 |
| 30 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.50 | 55.31 |
| 31 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.80 | 85.46 |
| 32 | | | 84761 | GERVE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .74 | 23.18 |
| 33 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .20 | 4.53 |
| 34 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .03 | .86 |
| 35 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.87 | 127.78 |
| 36 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 44.80 | 1,146.00 |
| 37 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.68 | 82.55 |
| 38 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .28 | 6.75 |
| 39 | | | | FRICK, FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 1.00 | 18.13 |
| 40 | | | | | | | | | | |
| 41 | TOTAL ACCOUNT 908160 | | | | | | | | 335.20 | 10,069.51 |
| 42 | TOTAL PRGNAME C/I A/C CHILLER PGM | | | | | | | | 335.20 | 10,069.51 |
| 43 | | | | | | | | | | |
| 44 | C/I BCI PROGRAM | 908190 | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.00 | 54.03 |
| 45 | | | | | | | | | | |
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000184

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--------------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9604 C/I BCI PROGRAM | 908190 | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .02 | .59 |
| 2 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 4.00 | 105.05 |
| 3 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.02 | 120.37 |
| 4 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .68 |
| 5 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .12 | 3.89 |
| 6 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 1.00 | 19.76 |
| 7 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .39 |
| 8 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.93 | 53.14 |
| 9 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .79 |
| 10 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.89 | 61.43 |
| 11 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .05 | 1.56 |
| 12 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .09 | 2.63 |
| 13 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 32.31 |
| 14 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .16 | 5.44 |
| 15 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .45 |
| 16 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 64.00 | 2,216.00 |
| 17 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .72 |
| 18 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.95 | 49.04 |
| 19 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.00 | 83.37 |
| 20 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .03 | .25 |
| 21 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .12 | 2.90 |
| 22 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.95 | 48.01 |
| 23 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .55 |
| 24 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.93 | 63.89 |
| 25 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .04 | .39 |
| 26 | | | | | | | | | | |
| 27 | *TOTAL ACCOUNT 908190 | | | | | | | | 89.42 | 2,927.63 |
| 28 | *TOTAL PRGNAME C/I BCI PROGRAM | | | | | | | | 89.42 | 2,927.63 |
| 29 | | | | | | | | | | |
| 30 | C/I BUILDING ENVELOPE | 908300 | | | | | | 595 | .00 | .00 |
| 31 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 3.00 | 78.79 |
| 32 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.00 | 359.11 |
| 33 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 12.00 | 237.16 |
| 34 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 22.41 |
| 35 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 6.00 | 178.13 |
| 36 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.00 | 26.24 |
| 37 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 5.00 | 150.56 |
| 38 | | | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | 160.00 | 6,186.00 |
| 39 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 2.00 | 48.95 |
| 40 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 28.50 | 549.69 |
| 41 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.00 | 47.93 |
| 42 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 15.00 | 416.81 |
| 43 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 32.00 | 689.60 |
| 44 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 186.40 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|-----------------------|---------|-------|-----------------------------|---------|----------|------------------------|-----|-------|----------|
| 19604 | C/I BUILDING ENVELOPE | 908300 | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .50 | 18.44 |
| 2 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 2.00 | 71.43 |
| 3 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 25.41 |
| 4 | | | | AGNEW AGNEW, P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 2.00 | 35.43 |
| 5 | | | | ANDER ANDERSON, LYNDA | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 586 | .25 | 3.13 |
| 6 | | | | BARO, BARO, GEORGE E | D060 | 01QE5 | ENERGY MGT CONSULTANT | 333 | .50 | 9.68 |
| 7 | | | | CALAB | | | | 110 | 1.00 | 19.38 |
| 8 | | | | CANTR CANTRES, WANDA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 586 | 1.00 | 14.51 |
| 9 | | | | CRABT | | | | 360 | 16.00 | 279.60 |
| 10 | | | | CRAVE CRAVEN, R KENNETH | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 6.00 | 121.43 |
| 11 | | | | CUEST CUESTA, J R | D070 | 01QE4 | ENERGY MGT SPEC | 333 | 51.50 | 1,078.28 |
| 12 | | | | DAVIE DAVIES FLICKINGER, NA | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 10.75 | 190.95 |
| 13 | | | | DE YO DE YOUNG, JOYE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | 4.00 | 56.40 |
| 14 | | | | DONAH DONAHO, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 7.00 | 143.50 |
| 15 | | | | GILBE GILBERT, P S | D060 | 01QE5 | ENERGY MGT CONSULTANT | 333 | 45.00 | 854.44 |
| 16 | | | | GRECO GRECO, T A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 33.00 | 588.64 |
| 17 | | | | GUZMA GUZMAN, FRANCISCO | D070 | 01QE4 | ENERGY MGT SPEC | 333 | 99.00 | 1,898.33 |
| 18 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 21.00 | 439.69 |
| 19 | | | | HARTL HARTLEY, PATTIE B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 4.84 |
| 20 | | | | JAMES JAMES, ELISE C | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 20.75 | 366.25 |
| 21 | | | | KEENE KEENE, J K | D060 | 01QE5 | ENERGY MGT CONSULTANT | 595 | .25 | 4.10 |
| 22 | | | | KESSL KESSLER, G P | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 57.00 | 1,077.31 |
| 23 | | | | KIEL, KIEL, REBECCA J | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | .25 | 4.58 |
| 24 | | | | KNOTT KNOTT, J G | D070 | 01QE4 | ENERGY MGT SPEC | 220 | .25 | 4.75 |
| 25 | | | | LIBBY LIBBY, ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | .75 | 12.42 |
| 26 | | | | LOCKE LOCKE, M B | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 8.75 | 159.47 |
| 27 | | | | MATUL MATULAY, PATRICIA D | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 586 | .50 | 8.28 |
| 28 | | | | MCNAB MCNAB, MARY B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 333 | 5.75 | 111.41 |
| 29 | | | | MENDE MENDEZ, MIGUEL | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 20.00 | 315.51 |
| 30 | | | | MIMS, MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 5.75 | 117.38 |
| 31 | | | | PELL, PELL, GEISHA E | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 450 | 1.75 | 23.76 |
| 32 | | | | PITER PITERA, S THOMAS | D060 | 01QE5 | ENERGY MGT CONSULTANT | 595 | 47.75 | 736.55 |
| 33 | | | | RICE, RICE, JULIE S | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 48.50 | 679.61 |
| 34 | | | | SCHAA SCHAAF, KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .50 | 8.20 |
| 35 | | | | SCOTT SCOTT, NANCY M | D060 | 01QX2 | LRG COMM/INDUSTRI-ASST | 361 | 4.00 | 68.25 |
| 36 | | | | SETTL SETTLEMYRE, G W J | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 21.50 | 441.83 |
| 37 | | | | SHOOS SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 5.25 | 91.22 |
| 38 | | | | WALKE | | | | 450 | 1.75 | 24.66 |
| 39 | | | | WILES WILES, SANDRA H | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 5.50 | 95.63 |
| 40 | | | | WILLE WILLEMS, M A | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 47.00 | 712.05 |
| 41 | | | | WILLI WILLIAMS, JUDITH G | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 1.75 | 32.48 |
| 42 | | | | WILSO WILSON, C F, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 2.00 | 45.50 |
| 43 | | | | WINFR WINFREY, ROY L | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 26.50 | 533.64 |
| 44 | | | | YOUNG YOUNG, RICHARD E | D060 | 01QE5 | ENERGY MGT CONSULTANT | 333 | 6.00 | 78.75 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAHT |
|-------|---|---------|-------|--------------------------|---------|----------|-------------------------|-----|--------|-----------|
| ----- | ----- | ----- | ----- | ----- | --- | --- | ----- | --- | ----- | ----- |
| 1 | *TOTAL ACCOUNT 908300 | | | | | | | | 929.00 | 20,784.88 |
| 2 | *TOTAL PRGNAME C/I BUILDING ENVELOPE | | | | | | | | 929.00 | 20,784.88 |
| 3 | | | | | | | | | | |
| 4 | 9604 C/I EFFECIENT MOTORS PGM 908140 | | | | | | | 810 | .00 | 73.00 |
| 5 | | | 02187 | BISHOP,ROBERT V | A060 | 01YXA | END-USE RESEARCH COORD | 085 | 1.60 | 51.08 |
| 6 | | | 02213 | COOK,PATRICIA G | A020 | 01YJC | C/I ANALYST II | 085 | 1.52 | 29.70 |
| 7 | | | 02309 | SHEAHAN,JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 1.60 | 43.16 |
| 8 | | | 05222 | SHAPIRO,SUSAN N | A070 | 01YMB | MARKET PLANNING MGR | 085 | 1.60 | 54.94 |
| 9 | | | 05422 | WEBB,C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .23 | 6.04 |
| 10 | | | 07264 | PHILO,MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.00 | 28.85 |
| 11 | | | 08971 | WILLIAMS,BRENDA A | A050 | 01YFC | SR C/I ANALYST | 085 | 1.60 | 49.58 |
| 12 | | | 09583 | BUCCIARELLI,DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 1.00 | 19.76 |
| 13 | | | 12003 | NIEBLA,H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.00 | 72.23 |
| 14 | | | 13393 | STOFF,L B | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 1.60 | 48.64 |
| 15 | | | 14534 | GARCIA,JOSEPH | A060 | 01YJB | PROD DEVELOP SR ANALYST | 085 | 1.60 | 45.68 |
| 16 | | | 24906 | ROQUE,ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | 1.60 | 61.86 |
| 17 | | | 25000 | BRANDT,C D | A110 | 01YF3 | MGR C/I MARKETING | 085 | 1.60 | 73.80 |
| 18 | | | 25987 | GUTIERREZ,J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 1.00 | 26.13 |
| 19 | | | 26796 | MORRISON,BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | 1.12 | 39.35 |
| 20 | | | 27668 | ANTON,G J | A040 | 01YAK | MKT RESCH PROG ANAL I | 085 | 1.60 | 44.90 |
| 21 | | | 28846 | KUNZ,THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 2.00 | 55.80 |
| 22 | | | 29193 | LASAGA,MIGUEL A | A070 | 01YB6 | SUPV C/I SUPT-MKTG | 085 | 1.60 | 54.76 |
| 23 | | | 39371 | NESTOR,JOSEPH C | A070 | 01YMC | COMPETITIVE ASSESS MGR | 085 | 1.60 | 49.64 |
| 24 | | | 39973 | MUCCIO,CRAIG V | A050 | 01YAM | SR MKT RESCH PROG ANAL | 085 | 1.60 | 39.96 |
| 25 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .08 | 1.93 |
| 26 | | | 55653 | GONZALEZ,MIRLA | A060 | 01YUA | SR PRODUCT EVAL ANALYST | 085 | 1.60 | 41.75 |
| 27 | | | 57929 | BECK,VERNON V | A040 | 01YHC | C/I ANALYST I | 085 | 1.60 | 34.52 |
| 28 | | | 59071 | DOMINGUEZ,GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 1.60 | 55.40 |
| 29 | | | 63144 | OTT,JOHN A | A070 | 01YER | SR PRODUCT MANAGER | 078 | 16.00 | 638.00 |
| 30 | | | 72403 | GANS,D E | A060 | 01YER | PRODUCT MANAGER | 085 | 1.60 | 46.86 |
| 31 | | | 73662 | LOPEZ,RICHARD | A070 | 01UR3 | C/I SPECIALIST I | 085 | 1.60 | 54.90 |
| 32 | | | 79235 | COLACINO,FRANCIS | A080 | 01YHR | SUPERVISOR NEW PROGRAMS | 085 | 1.60 | 56.86 |
| 33 | | | 82210 | GAGER,HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .20 | 4.73 |
| 34 | | | 94428 | BARTNICK,RONALD B | A040 | 01UK3 | C/I SPECIALIST II | 085 | 1.60 | 40.63 |
| 35 | | | 99235 | ORIA,MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.00 | 53.45 |
| 36 | | | | AGER, AGER,BRIAN RICHARD | 0070 | 01QE4 | ENERGY MGT SPEC | 810 | 128.00 | 2,336.00 |
| 37 | | | | LIBBY LIBBY,ROBERTA B | 0050 | 01X1E | SR ADMINISTRATIVE SPEC | 588 | 50 | 8.28 |
| 38 | | | | MAZEL MAZELIN,ALFREDA Y | 0070 | 01QCC | FIELD REP I - C/I | 361 | 2.00 | 38.78 |
| 39 | | | | THROW THROWER,ADRIENNE R | 0040 | 01X1E | ADMINISTRATIVE SPEC | 810 | 2.25 | 23.74 |
| 40 | | | | WILSO WILSON,C J | 0070 | 01QE4 | ENERGY MGT SPEC | 588 | 2.25 | 46.52 |
| 41 | | | | | | | | | | |
| 42 | *TOTAL ACCOUNT 908140 | | | | | | | | 194.55 | 4,449.19 |
| 43 | *TOTAL PRGNAME C/I EFFECIENT MOTORS PGM | | | | | | | | 194.55 | 4,449.19 |
| 44 | | | | | | | | | | |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY

COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

| DATE PROGRAM NAME | ACCOUNT EMPL# NAME | GRD CODE | JOB DESCRIPTION | LOC | PRHRS | PAY JOB |
|------------------------------|--------------------|----------|-------------------------------|-----|-------|----------|
| 19604 C/1 EFFICIENT LIGHTING | 908170 | | | | | |
| 00415 NELSON, L S | | A070 | C/1 SPECIALIST I | | 357 | -214.48 |
| 01985 DARGENTOR, R J | | A050 | MAJ ACCT MGR I | | 361 | 1,609.84 |
| 02187 BISHOP, ROBERT V | | A060 | END-USE RESEARCH COORD | | 085 | 6.40 |
| 02213 COOK, PATRICIA G | | A020 | C/1 ANALYST II | | 085 | 6.08 |
| 02309 SHEAHAN, JOHN K | | A060 | PROGRAM MGR-C/1 | | 085 | 6.40 |
| 02728 MENDEZ, SUSAN BALL | | A050 | MAJ ACCT MGR I | | 360 | 23.10 |
| 04060 ANDERSON, E A | | A050 | MAJ ACCT MGR I | | 357 | 5.68 |
| 04850 CARLYLE, B F | | A060 | SR MAJ ACCT MGR | | 365 | 8.46 |
| 05222 SHAPIRO, SUSAN N | | A070 | MARKET PLANNING MGR | | 085 | 6.40 |
| 05422 WEBB, C J | | A040 | CUST SVC FIELD SPECIALI | | 361 | 59.43 |
| 07165 DALTON, M C | | A050 | MAJ ACCT MGR I | | 357 | 52.64 |
| 07264 PHILLO, MICHAEL C | | A060 | SR MAJ ACCT MGR | | 357 | 36.76 |
| 07351 HILSON, ANNE F | | A060 | SR MAJ ACCT MGR | | 357 | 9.36 |
| 07956 CHALKER, R C | | A050 | MAJ ACCT MGR I | | 365 | 23.24 |
| 08600 GRILLO, G E | | A050 | MAJ ACCT MGR I | | 365 | 12.14 |
| 08604 HOPGOOD, W J | | A050 | MAJ ACCT MGR I | | 365 | 15.50 |
| 08971 WILLIAMS, BRENDA A | | A050 | SR C/1 ANALYST | | 085 | 6.40 |
| 09583 BUCCIARELLI, DOUGLAS | | A030 | CUST SVC FIELD SPECIALI | | 360 | 115.75 |
| 09776 EASTERLING, R K | | A050 | MAJ ACCT MGR I | | 357 | 1.04 |
| 12003 NIEBLA, H E | | A050 | MAJ ACCT MGR I | | 365 | 15.56 |
| 12756 HAYWOOD, DANIEL J | | A050 | MAJ ACCT MGR I | | 365 | 11.00 |
| 13393 STOFF, L B | | A060 | PROGRAM MGR-C/1 | | 085 | 6.40 |
| 13862 BASNUEVO, MARIA GEMA | | A050 | MAJ ACCT MGR I | | 361 | 18.58 |
| 14100 WOMBLE, JEFFREY J | | A050 | MAJ ACCT MGR I | | 357 | 8.84 |
| 14534 GARCIA, JOSEPH | | A060 | PROG DEVELOP SR ANALYST | | 085 | 6.40 |
| 14873 ARCHER, JOHN F, II | | A050 | MAJ ACCT MGR I | | 365 | 15.62 |
| 16699 DANIEL, JOHN H | | A050 | MAJ ACCT MGR I | | 360 | 12.00 |
| 17889 DANN, ANNETTE M | | A050 | MAJ ACCT MGR I | | 360 | 28.07 |
| 19200 SODDERS, G D | | A030 | OLATX RESASH BUS FIELD SPEC I | | 357 | 202.64 |
| 21102 WISHARD, W H | | A050 | MAJ ACCT MGR I | | 365 | 22.24 |
| 22004 WELLEN, R J | | A060 | CUST SVC FIELD SPECIALI | | 357 | 109.38 |
| 22094 GRUIT, E TODD | | A050 | MAJ ACCT MGR I | | 361 | 43.50 |
| 23882 TRAMONTANO, DEAN J | | A050 | MAJ ACCT MGR I | | 365 | 1.00 |
| 24015 JOHNSON, D N | | A100 | AREA MGR COMMV SVC | | 357 | 6.40 |
| 24055 NIX, JOHN H | | A060 | C/1 SPECIALIST II | | 361 | 3.36 |
| 24906 ROQUE, ALBERTO | | A070 | SR PROG MGR | | 085 | 6.40 |
| 25000 BRANDT, C D | | A110 | MGR C/1 MARKETING | | 085 | 6.40 |
| 25391 BALOGH, F W | | A050 | MAJ ACCT MGR I | | 365 | 24.60 |
| 25987 GUITIERREZ, J P | | A060 | MAJ ACCT MGR II | | 357 | 6.84 |
| 26052 LANGLEY, D B | | A060 | SR MAJ ACCT MGR | | 365 | 15.33 |
| 26249 COPE, J G | | A050 | MAJ ACCT MGR I | | 361 | 14.14 |
| 26296 MORRISON, BLAKE B | | A070 | C/1 SPECIALIST I | | 085 | 4.48 |
| 27668 ANTON, G J | | A060 | MKT RESCH PROG ANAI I | | 085 | 6.40 |
| 00415 NELSON, L S | | A070 | C/1 SPECIALIST I | | 365 | .00 |

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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------------|---------|-------|---------------------|---------|----------|-------------------------|-----|--------|----------|
| 19604 | C/I EFFICIENT LIGHTING | 908170 | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 3.20 | 84.90 |
| 2 | | | 29193 | LASAGA, MIGUEL A | A070 | 01YB6 | SUPV C/I SUPT-MKTG | 085 | 6.40 | 219.04 |
| 3 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .28 | 7.38 |
| 4 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 19.20 | 519.84 |
| 5 | | | 31026 | | | | | 357 | 4.28 | 112.58 |
| 6 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.64 | 193.54 |
| 7 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 16.82 | 535.77 |
| 8 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 10.64 | 295.26 |
| 9 | | | 39143 | POHITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 11.00 | 309.93 |
| 10 | | | 39371 | NESTOR, JOSEPH C | A070 | 01YMC | COMPETITIVE ASSESS MGR | 085 | 6.40 | 198.56 |
| 11 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .00 | -3.75 |
| 12 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 34.35 | 994.01 |
| 13 | | | 39973 | MUCCIO, CRAIG V | A050 | 01YAM | SR MKT RESCH PROG ANAL | 085 | 6.40 | 159.81 |
| 14 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 47.02 | 1,332.43 |
| 15 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.80 | 157.81 |
| 16 | | | 43548 | MCCOMB, JOHN P | A060 | 01UK3 | C/I SPECIALIST II | 361 | .14 | 4.34 |
| 17 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 26.84 | 706.58 |
| 18 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.00 | 193.87 |
| 19 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 78.74 | 1,917.32 |
| 20 | | | 47272 | SCHMITT, KATHY I | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 82.50 | 1,591.23 |
| 21 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 67.12 | 1,621.79 |
| 22 | | | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 219.36 | 5,207.06 |
| 23 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 42.14 | 1,170.45 |
| 24 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 16.58 | 487.25 |
| 25 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 17.90 | 617.33 |
| 26 | | | 54336 | OTTO, F E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 27.12 | 649.87 |
| 27 | | | 55453 | GONZALEZ, MIRIA | A060 | 01YUA | SR PRODUCT EVAL ANALYST | 085 | 6.40 | 166.99 |
| 28 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | 19.20 | 502.57 |
| 29 | | | 57929 | BECK, VERNON V | A040 | 01YHC | C/I ANALYST I | 085 | 6.40 | 138.10 |
| 30 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | 2.28 | 62.70 |
| 31 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.56 | 324.12 |
| 32 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 50.80 | 1,195.69 |
| 33 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 6.40 | 221.60 |
| 34 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN F | 360 | 2.02 | 62.43 |
| 35 | | | 59717 | KELLY, WINTON F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 24.00 | 586.50 |
| 36 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 1.00 | 28.38 |
| 37 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 44.72 | 1,419.86 |
| 38 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 15.76 | 573.86 |
| 39 | | | 66330 | CRANE, J I | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 4.62 |
| 40 | | | 67709 | QUINN, J I | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 34.00 | 906.96 |
| 41 | | | 68422 | REILMAN, LINDA I | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 15.61 | 394.29 |
| 42 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 6.92 | 192.28 |
| 43 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.12 | 118.79 |
| 44 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.88 | 87.44 |
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FLORIDA POWER AND LIGHT COMPANY
 fpssc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------------|---------|-------|--------------------------|---------|----------|-------------------------|-----|--------|----------|
| 19604 | C/I EFFICIENT LIGHTING | 908170 | 72289 | LYERLY-JENNETTE,SUSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 24.00 | 576.65 |
| 2 | | | 72403 | GANS,O E | A060 | 01YFB | PRODUCT MANAGER | 085 | 166.40 | 4,663.36 |
| 3 | | | 72436 | GARDNER,R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 24.00 | 566.10 |
| 4 | | | 73080 | SIMMONS,J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 38.14 | 821.92 |
| 5 | | | 73662 | LOPEZ,RICHARD | A070 | 01UR3 | C/I SPECIALIST I | 085 | 6.40 | 219.54 |
| 6 | | | 74524 | TAYLOR,CLIFFORD,,III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.00 | 343.36 |
| 7 | | | 76875 | LAMELAS,JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 40.00 | 975.00 |
| 8 | | | 77342 | WRIGHT,JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 24.00 | 588.80 |
| 9 | | | 77425 | KHOURY,MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 21.56 | 524.96 |
| 10 | | | 78332 | BLARY,DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.71 | 226.24 |
| 11 | | | 79235 | COLACINO,FRANCIS | A080 | 01YHB | SUPERVISOR NEW PROGRAMS | 085 | 6.40 | 227.44 |
| 12 | | | 80657 | MOOLIN,JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 15.61 | 387.29 |
| 13 | | | 81478 | DANIELEWSKI,W E.,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 8.80 | 255.37 |
| 14 | | | 81870 | WHITAKER,D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.50 | 55.32 |
| 15 | | | 82210 | GAGER,HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 97.60 | 2,305.81 |
| 16 | | | 82298 | NEWBERRY,BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 29.40 | 897.44 |
| 17 | | | 83603 | CALLEJA,R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 28.48 | 1,017.10 |
| 18 | | | 84761 | GERWE,K F.,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.96 | 123.91 |
| 19 | | | 85235 | HALL,TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.75 | 99.23 |
| 20 | | | 85248 | WILLIAMS,GEISHA J | A100 | 01UB2 | AREA MGR COMML SVC | 361 | 11.20 | 470.57 |
| 21 | | | 86866 | TRENDEL,R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 58.80 | 1,331.80 |
| 22 | | | 88523 | OLNICK,BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 31.34 | 796.43 |
| 23 | | | 88553 | PARTIN,LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 15.62 | 515.32 |
| 24 | | | 92352 | BLACK,T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 67.22 | 1,874.60 |
| 25 | | | 94428 | BARTNICK,RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 6.40 | 162.51 |
| 26 | | | 95185 | SMITH,DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.00 | 76.39 |
| 27 | | | 96160 | CULBREATH,J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.00 | 92.81 |
| 28 | | | 96371 | BOSTIC,KEDRIC A.,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 16.72 | 514.97 |
| 29 | | | 97187 | LLODRA,LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 5.94 | 168.25 |
| 30 | | | 98277 | ROSE,JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .14 | 3.33 |
| 31 | | | 98670 | BERHANE,F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 49.12 | 1,359.84 |
| 32 | | | 99235 | ORIA,MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 26.90 | 707.42 |
| 33 | | | | AGNEV AGNEV,P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | .25 | 4.43 |
| 34 | | | | ALVAR ALVAREZ,G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 21.04 | 426.34 |
| 35 | | | | ALVARODIAZ,CLARIDE | D050 | 01X1E | SR ADMINISTRATIVE SPEC | 854 | 2.00 | 22.73 |
| 36 | | | | ANDER ANDERSON,LYNDA | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 586 | .25 | 3.13 |
| 37 | | | | AUGUS AUGUSTO,E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 24.00 | 546.00 |
| 38 | | | | BASKI BASKIN,SHARON I | D040 | 01X1E | ADMINISTRATIVE SPEC | 588 | .50 | 6.57 |
| 39 | | | | BASTO BASTON,JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 16.00 | 247.00 |
| 40 | | | | BER,A BER,ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 24.00 | 480.00 |
| 41 | | | | BOYK, BOYK,IVY B | D060 | 01QX2 | LRG COMM/INDUSTRI-ASST | 357 | 8.00 | 155.00 |
| 42 | | | | CANTR CANTRES,WANDA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 586 | .25 | 3.43 |
| 43 | | | | CHARN CHARNEILL,TERESA J | D050 | 01X1E | SR ADMINISTRATIVE SPEC | 360 | 2.00 | 28.83 |
| 44 | | | | CRABT | | | | 360 | 45.90 | 799.29 |
| 45 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY | | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------------|------------------------|-------------|-----------------------|------|-------|------------------------|-----|---------|-----------|
| | | | | | GRD | CODE | | | | |
| 19604 | C/I EFFICIENT LIGHTING | 908170 | DAVIE | DAVIES FLICKINGER, NA | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 51.25 | 910.33 |
| 2 | | | DE YO DE | YOUNG, JOYE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | 11.20 | 154.70 |
| 3 | | | DIAZ, DIAZ, | OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 10.08 | 156.60 |
| 4 | | | DILEL | DILELLA, GELSYS G | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | 11.20 | 177.94 |
| 5 | | | DONAH | DONAKO, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 41.75 | 855.88 |
| 6 | | | ECHEG | ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 361 | 19.64 | 411.22 |
| 7 | | | EMMON | EMMONS, W G | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 9.00 | 172.13 |
| 8 | | | FLEMI | FLEMING, WILLIAM T | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | .25 | 3.19 |
| 9 | | | FRICK | FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 27.94 | 506.40 |
| 10 | | | GANNO | GANNON, R H, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 24.00 | 460.20 |
| 11 | | | GRAFF | GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 22.25 | 423.86 |
| 12 | | | HARRI | HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 1.00 | 20.94 |
| 13 | | | JONES | JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 55.00 | 1,171.50 |
| 14 | | | KEENE | KEENE, J K | D060 | 01QE5 | ENERGY MGT CONSULTANT | 595 | .25 | 4.10 |
| 15 | | | KNOTT | KNOTT, J G | D070 | 01QE4 | ENERGY MGT SPEC | 220 | 16.00 | 304.00 |
| 16 | | | LACHA | LACHANCE, J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 5.00 | 104.69 |
| 17 | | | LASSE | LASSEN, CHRISTINE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 3.00 | 42.45 |
| 18 | | | LEIKA | | | | | 810 | 15.75 | 329.77 |
| 19 | | | LIBBY | LIBBY, ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | 3.50 | 57.96 |
| 20 | | | MAZEL | MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 67.66 | 1,311.76 |
| 21 | | | MCNUT | MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 87.00 | 1,555.13 |
| 22 | | | MESSE | MESSER, P J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 10.00 | 209.38 |
| 23 | | | MIMS, | MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 64.50 | 1,316.61 |
| 24 | | | MORRI | MORRIS, ROBERT S | D070 | 01QE4 | ENERGY MGT SPEC | 450 | 5.00 | 73.88 |
| 25 | | | PELL, | PELL, GEISHA E | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 450 | .25 | 3.39 |
| 26 | | | PEREZ | PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | 103.50 | 2,167.03 |
| 27 | | | PERO, | PERO, ADELYN M | D070 | 01QE4 | ENERGY MGT SPEC | 474 | .25 | 4.44 |
| 28 | | | POWEL | POWELL, JOSEPH E, JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 12.00 | 191.25 |
| 29 | | | SANDE | SANDERS, KIM K | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 16.00 | 246.40 |
| 30 | | | SCOTT | SCOTT, NANCY M | D060 | 01QX2 | LRG COMM/INDUSTRI-ASST | 361 | 11.20 | 187.24 |
| 31 | | | SHOOS | SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 29.15 | 506.49 |
| 32 | | | THROW | THROWER, ADRIENNE R | D040 | 01X1F | ADMINISTRATIVE SPEC | 810 | 1.75 | 18.46 |
| 33 | | | WALKE | | | | | 450 | .50 | 7.04 |
| 34 | | | WILES | WILES, SANDRA H | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 7.75 | 134.76 |
| 35 | | | WILLI | WILLIAMS, JUDITH G | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 1.75 | 32.48 |
| 36 | | | WILSO | WILSON, C F, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 24.00 | 546.00 |
| 37 | | | | WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 75.75 | 1,566.14 |
| 38 | | | WOOTE | WOOTEN, G C, III | D070 | 01QCC | FIELD REP I - C/I | 361 | 7.56 | 158.29 |
| 39 | | | WYNN, | WYNN, MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 24.00 | 545.41 |
| 40 | | | | | | | | | | |
| 41 | TOTAL ACCOUNT | 908170 | | | | | | | 3940.49 | 96,689.53 |
| 42 | TOTAL PRGNAME | C/I EFFICIENT LIGHTING | | | | | | | 3940.49 | 96,689.53 |
| 43 | | | | | | | | | | |
| 44 | C/I HIGH EFFIC DX A/C | 908150 | | | | | | 365 | .00 | .00 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|-----------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|----------|
| 19604 | C/I HIGH EFFIC DX A/C | 908150 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 77.60 | 2,600.57 |
| 2 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 10.76 | 286.22 |
| 3 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.24 | 231.81 |
| 4 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 6.63 | 179.09 |
| 5 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.15 | 42.34 |
| 6 | | | 04968 | RIFFLE, W J | A060 | 01YVB | PROGRAM MGR-RES SUPPT | 078 | 2.40 | 80.46 |
| 7 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 33.18 | 871.40 |
| 8 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 5.24 | 128.32 |
| 9 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 3.41 | 98.38 |
| 10 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 5.51 | 181.77 |
| 11 | | | 07740 | SCHIEMAN, DAVID F | A070 | 01YEB | SR PRODUCT MANAGER | 078 | 2.40 | 90.30 |
| 12 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .06 | 1.85 |
| 13 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .06 | 1.89 |
| 14 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 20.55 | 678.15 |
| 15 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .39 | 12.87 |
| 16 | | | 10322 | ANDREOLAS, M J | A060 | 01YVB | PROGRAM MGR-RES SUPPT | 078 | 2.40 | 70.44 |
| 17 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 5.97 |
| 18 | | | 12632 | BUSTO, LEONOR M | A070 | 01YW4 | SUPV RES SYSTEM SUPPORT | 078 | 2.40 | 77.23 |
| 19 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 22.41 |
| 20 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .16 | 2.33 |
| 21 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.44 | 42.76 |
| 22 | | | 14873 | ARCHER, JOHN F. II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.98 | 190.70 |
| 23 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.80 | 121.50 |
| 24 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 22.00 | 577.24 |
| 25 | | | 18138 | DEAVER, C W | A080 | 01YHB | SUPERVISOR NEW PROGRAMS | 078 | 2.40 | 79.38 |
| 26 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 22.24 | 448.98 |
| 27 | | | 19739 | COCKFIELD, JANESE C | A020 | 01YAC | ANALYST II-RES SUPPORT | 078 | 2.85 | 47.69 |
| 28 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.77 | 256.48 |
| 29 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .93 | 22.89 |
| 30 | | | 22094 | GROUT, F TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 10.57 | 318.30 |
| 31 | | | 22425 | GONZALEZ, J O | A070 | 01YEB | SR PRODUCT MANAGER | 078 | 2.40 | 90.93 |
| 32 | | | 24015 | JOHNSON, D N | A100 | 01UB2 | AREA MGR COMM SVCS | 357 | 2.40 | 112.23 |
| 33 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 15.36 | 430.28 |
| 34 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.60 | 250.80 |
| 35 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 1.44 | 37.62 |
| 36 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 6.85 | 222.66 |
| 37 | | | 26249 | COPE, I G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.28 | 101.28 |
| 38 | | | 26814 | SOLIS, A R | A050 | 01YKB | PROD DEVELOP ANALYST I | 078 | 2.40 | 72.09 |
| 39 | | | 28154 | HUGUES, E G | A110 | 01YP3 | MGR RESID & GEN BUS MKT | 078 | 2.40 | 126.96 |
| 40 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 8.20 | 227.14 |
| 41 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .08 | 2.11 |
| 42 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 9.60 | 259.92 |
| 43 | | | 31026 | | | | | 357 | .48 | 12.64 |
| 44 | | | 31592 | MCMURRAY, JOHN | A050 | 01YVA | RESEARCH ASSOCIATE | 078 | 2.40 | 65.82 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|-----------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|----------|
| 19604 | C/I HIGH EFFIC DX A/C | 908150 | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 25.54 |
| 2 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .81 | 24.20 |
| 3 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.24 | 62.16 |
| 4 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.00 | 28.18 |
| 5 | | | 39270 | PLANAS, CARLOS A | A050 | 01YXB | SR ANALYST-RES SUPPORT | 078 | 2.40 | 70.14 |
| 6 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .00 | -1.07 |
| 7 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.28 | 121.28 |
| 8 | | | 41441 | ADGER, E A, , JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.23 | 40.77 |
| 9 | | | 43389 | | | | | 078 | 2.40 | 248.09 |
| 10 | | | 43548 | MCCOMB, JOHN P | A060 | 01UK3 | C/I SPECIALIST II | 361 | .04 | 1.24 |
| 11 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.44 | 37.91 |
| 12 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 161.56 |
| 13 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 1.40 | 27.00 |
| 14 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 44.52 | 1,075.72 |
| 15 | | | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .96 | 22.79 |
| 16 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .04 | 1.11 |
| 17 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 8.78 | 258.03 |
| 18 | | | 52883 | GARCIA, ANA M | A100 | 01YM3 | MGR MKTG SUPPORT | 078 | 2.40 | 87.90 |
| 19 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.17 | 74.84 |
| 20 | | | 54336 | OTTO, E E, , JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.32 | 79.56 |
| 21 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | 4.72 | 123.55 |
| 22 | | | 57788 | MAS, L J | A070 | 01YUB | SR PROGRAM MGR-RES SUPP | 078 | 2.40 | 83.67 |
| 23 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .36 | 9.90 |
| 24 | | | 58443 | SPRINKLE, D B | A060 | 01YFB | PRODUCT MANAGER | 078 | 2.40 | 60.57 |
| 25 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 6.95 |
| 26 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.80 | 42.37 |
| 27 | | | 59717 | KELLY, WINTON E, , JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.60 | 234.60 |
| 28 | | | 63144 | OTT, JOHN A | A070 | 01YEB | SR PRODUCT MANAGER | 078 | 2.40 | 95.70 |
| 29 | | | 63793 | AVELLO, FRANCISCO A | A070 | 01YMB | MARKET PLANNING MGR | 078 | 2.40 | 90.39 |
| 30 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .20 | 6.36 |
| 31 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.41 | 87.75 |
| 32 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .06 | 2.05 |
| 33 | | | 67354 | RUTHIG, THOMAS F | A060 | 01YNC | PRIN MKT PLNG SUPP ANAL | 078 | 2.40 | 84.81 |
| 34 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.98 | 176.15 |
| 35 | | | 69749 | LEHR, J C, , JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .72 | 20.01 |
| 36 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .50 | 9.59 |
| 37 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 9.60 | 263.04 |
| 38 | | | 71838 | GONZALEZ, N A, , JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.75 | 83.50 |
| 39 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.60 | 230.66 |
| 40 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 9.60 | 226.44 |
| 41 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 10.24 | 220.67 |
| 42 | | | 74559 | DEL CUETO, R A | A060 | 01YUA | SR PRODUCT EVAL ANALYST | 078 | 2.40 | 79.65 |
| 43 | | | 75243 | MIDDLETON, D ALAN | A050 | 01YXB | SR ANALYST-RES SUPPORT | 078 | 2.40 | 59.64 |
| 44 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 16.00 | 390.00 |
| 45 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|-----------------------|---------|-------|---------------------------|---------|----------|-------------------------|-----|-------|----------|
| 19604 | C/I HIGH EFFIC DX A/C | 908150 | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 9.60 | 235.52 |
| 2 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.71 | 41.64 |
| 3 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.64 | 38.28 |
| 4 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.99 | 173.00 |
| 5 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 2.40 | 68.62 |
| 6 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.00 | 36.88 |
| 7 | | | 81986 | SUGGS, CLAUDE ROBERT | A070 | 01YMB | MARKET PLANNING MGR | 078 | 2.40 | 80.58 |
| 8 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 21.60 | 510.30 |
| 9 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 8.80 | 268.63 |
| 10 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 1.48 | 52.85 |
| 11 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.11 | 128.72 |
| 12 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.00 | 52.93 |
| 13 | | | 85248 | WILLIAMS, GEISHA J | A100 | 01UB2 | AREA MGR COMML SVC | 361 | 3.20 | 134.45 |
| 14 | | | 85405 | LIMA, ANGELA A | A050 | 01YPB | SR MKT PLNG ANLYST | 078 | 2.40 | 66.66 |
| 15 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 5.30 | 120.05 |
| 16 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .06 | 1.58 |
| 17 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.98 | 230.21 |
| 18 | | | 90645 | PRIETO, ROSA HOYO | A050 | 01A23 | FIELD REP SUPV II | 810 | .00 | -3.12 |
| 19 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .44 | 12.27 |
| 20 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 24.00 | 614.46 |
| 21 | | | 94849 | FLETCHER, S W | A060 | 01YXA | END-USE RESEARCH COORD | 078 | 2.40 | 70.53 |
| 22 | | | 96127 | DUQUETTE, HOLLY R | A070 | 01YUB | SR PROGRAM MGR-RES SUPP | 078 | 2.40 | 80.14 |
| 23 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 4.02 | 123.81 |
| 24 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.09 | 30.88 |
| 25 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .04 | .95 |
| 26 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .50 | 12.33 |
| 27 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .52 | 12.14 |
| 28 | | | | AGER, AGER, BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 57.75 | 1,053.94 |
| 29 | | | | AGNEW AGNEW, P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 2.00 | 35.43 |
| 30 | | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 22.20 | 453.32 |
| 31 | | | | ALVARO DIAZ, CLARIDE | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 854 | 10.00 | 113.63 |
| 32 | | | | ANDER ANDERSON, LYNDA | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 586 | .25 | 3.13 |
| 33 | | | | AUGUS AUGUSTO, E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 16.00 | 364.00 |
| 34 | | | | BASKI BASKIN, SHARON L | D040 | 01X1E | ADMINISTRATIVE SPEC | 588 | .50 | 6.57 |
| 35 | | | | BASTO BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 24.00 | 370.51 |
| 36 | | | | BENSO BENSON, P M | D070 | 01QE4 | ENERGY MGT SPEC | 720 | 8.25 | 156.54 |
| 37 | | | | BER, A BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 16.00 | 320.00 |
| 38 | | | | BOONE BOONE, W H | D070 | 01QE4 | ENERGY MGT SPEC | 864 | 9.25 | 193.67 |
| 39 | | | | CAMOE CAMOESAS, J A | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -1.02 |
| 40 | | | | CANTR CANTRES, WANDA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 586 | .50 | 7.26 |
| 41 | | | | CARR, CARR, ORLANDO | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 42 | | | | CRABT | | | | 360 | 6.85 | 115.48 |
| 43 | | | | CRAVE CRAVEN, R KENNETH | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 25.00 | 505.94 |
| 44 | | | | CROW, CROW, B R | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------------|---------|-------|----------------------------|---------|----------|------------------------|-----|-------|----------|
| 1 | 9604 C/I HIGH EFFIC DX A/C | 908150 | | DE YO DE YOUNG, JOYE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | 3.20 | 44.20 |
| 2 | | | | DIAZ, DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.88 | 44.74 |
| 3 | | | | DILEL DILELLA, GELSYS G | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | 3.20 | 50.84 |
| 4 | | | | DONAH DONAHO, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 39.75 | 814.88 |
| 5 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 361 | 1.12 | 23.43 |
| 6 | | | | EGUAR EGUARAS, C L | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 1.68 | 35.18 |
| 7 | | | | EMMON EMMONS, W G | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 32.75 | 626.35 |
| 8 | | | | FLEMI FLEMING, WILLIAM T | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | .50 | 6.38 |
| 9 | | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 2.24 | 40.59 |
| 10 | | | | GANNO GANNON, R H, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 3.00 | 57.53 |
| 11 | | | | GONZA GONZALEZ, IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .82 | 16.85 |
| 12 | | | | GRAFF GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 46.47 | 885.26 |
| 13 | | | | GRECO GRECO, T A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 38.00 | 677.83 |
| 14 | | | | GUTIE GUTIERREZ, J C | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -.94 |
| 15 | | | | HARLE HARLEY, LESLIE A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | 23.75 | 394.25 |
| 16 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 40.75 | 853.21 |
| 17 | | | | HERNA HERNANDEZ, BETSY G | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 27.00 | 391.50 |
| 18 | | | | HOUK, HOUK, ANITA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 1.00 | 14.50 |
| 19 | | | | INGER INGERSOLL, WILLIAM J | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -1.14 |
| 20 | | | | JAMES JAMES, ELISE C | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 23.00 | 405.95 |
| 21 | | | | JONES JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 2.00 | 42.60 |
| 22 | | | | KESSL KESSLER, G P | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 19.00 | 359.11 |
| 23 | | | | KIEL, KIEL, REBECCA J | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | .25 | 4.58 |
| 24 | | | | KNOTT KNOTT, J G | D070 | 01QE4 | ENERGY MGT SPEC | 220 | .25 | 4.75 |
| 25 | | | | KVARD KVARDA, K J | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | .50 | 7.42 |
| 26 | | | | LACHA LACHANCE, J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 3.20 | 67.00 |
| 27 | | | | LEIKA | | | | 810 | 77.71 | 1,627.05 |
| 28 | | | | LIBBY LIBBY, ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | 3.00 | 49.68 |
| 29 | | | | LOCKE LOCKE, M B | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 8.75 | 159.47 |
| 30 | | | | MATUL MATULAY, PATRICIA D | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 586 | .25 | 4.14 |
| 31 | | | | MAZEL MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 21.32 | 413.33 |
| 32 | | | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 46.25 | 826.72 |
| 33 | | | | MEALI MEALICK, HAROLD E | D070 | 01QE4 | ENERGY MGT SPEC | 720 | 58.00 | 1,068.65 |
| 34 | | | | MENDE MENDEZ, MIGUEL | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 2.00 | 31.55 |
| 35 | | | | MESSE MESSER, P J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 6.00 | 125.62 |
| 36 | | | | MIMS, MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 22.25 | 454.18 |
| 37 | | | | MOORS MOORS, WILLIAM D | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | .50 | 8.34 |
| 38 | | | | NELSO NELSON, KELLY J | D040 | 01X1E | ADMINISTRATIVE SPEC | 137 | 20.00 | 259.00 |
| 39 | | | | PENDE | | | | 595 | 13.00 | 166.40 |
| 40 | | | | PEREZ PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | 1.08 | 22.62 |
| 41 | | | | PILGR PILGRIM, HELEN G | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .70 | 11.68 |
| 42 | | | | PITER PITERA, S THOMAS | D060 | 01QE5 | ENERGY MGT CONSULTANT | 595 | 29.25 | 451.18 |
| 43 | | | | POWEL POWELL, JOSEPH E, JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 1.00 | 15.94 |
| 44 | | | | RICE, RICE, JULIE S | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 8.50 | 119.10 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|-------------------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|---------|-----------|
| 19604 | C/I HIGH EFFIC DX A/C | 908150 | RITCH | RITCHARDSON, H P | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 2 | | | ROONE | ROONEY, JACQUELINE | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 3 | | | SAVIG | SAVIGE, RICHARD L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 21.25 | 351.95 |
| 4 | | | SCALL | SCALLAN, SHERRY E | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | 5.25 | 82.52 |
| 5 | | | SCOTT | SCOTT, NANCY M | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 361 | 3.20 | 53.50 |
| 6 | | | SETTL | SETTLEMYRE, G W J | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 9.75 | 200.37 |
| 7 | | | SHOOS | SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 3.00 | 52.13 |
| 8 | | | THROW | THROWER, ADRIENNE R | D040 | 01X1E | ADMINISTRATIVE SPEC | 810 | 4.25 | 44.84 |
| 9 | | | WALLA | WALLACE, MICHELE | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 6.00 | 73.73 |
| 10 | | | WILES | WILES, SANDRA H | D070 | 01QE4 | ENERGY MGT SPEC | 588 | .25 | 4.35 |
| 11 | | | WILLE | WILLEMS, M A | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 10.00 | 151.50 |
| 12 | | | WILLI | WILLIAMS, JUDITH G | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 1.75 | 32.48 |
| 13 | | | | WILLIAMS, R P | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 1.00 | 19.38 |
| 14 | | | WILSO | WILSON, C F, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 3.00 | 68.25 |
| 15 | | | | WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 27.50 | 568.56 |
| 16 | | | WINFR | WINFREY, ROY L | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 21.00 | 422.89 |
| 17 | | | WOOTE | WOOTEN, G C, III | D070 | 01QCC | FIELD REP I - C/I | 361 | 5.28 | 110.52 |
| 18 | | | WYNN | WYNN, MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 16.00 | 363.58 |
| 19 | | | | | | | | | | |
| 20 | TOTAL ACCOUNT 908150 | | | | | | | | 1608.50 | 36,092.91 |
| 21 | TOTAL PRGNAME C/I HIGH EFFIC DX A/C | | | | | | | | 1608.50 | 36,092.91 |
| 22 | | | | | | | | | | |
| 23 | C/I HVAC | 908590 | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.00 | 65.98 |
| 24 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 36.00 | 1,077.31 |
| 25 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 16.00 | 316.20 |
| 26 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 44.83 |
| 27 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 98.36 |
| 28 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 6.00 | 178.13 |
| 29 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.00 | 367.33 |
| 30 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.00 | 251.00 |
| 31 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 25.00 | 801.88 |
| 32 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.00 | 405.13 |
| 33 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 32.88 |
| 34 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 26.33 |
| 35 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 4.00 | 96.66 |
| 36 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 7.00 | 167.74 |
| 37 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 4.00 | 94.15 |
| 38 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 30.00 | 927.00 |
| 39 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.00 | 95.25 |
| 40 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.00 | 55.58 |
| 41 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.00 | 30.36 |
| 42 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 8.00 | 285.70 |
| 43 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 26.00 | 660.74 |
| 44 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 8.00 | 204.82 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96
 11/18/96

| DATE PROGRAM NAME | ACCOUNT EMP# NAME | GRD CODE | JOB DESCRIPTION | LOC | PRHRS | PAY JOB |
|-------------------|----------------------------|----------|-------------------------|-----|--------|----------|
| 1 | 9604 C/I HVAC | | | | | |
| 2 | DE YO DE YOUNG, JOYE L | | SR ADMINISTRATIVE SPEC | 361 | 4.00 | 56.40 |
| 3 | SCOTT SCOTT, NANCY M | | LRG COMM/INDUSTRL-ASST | 361 | 4.00 | 68.25 |
| 4 | WILSON, C F, JR | | SR FIELD REP - C/I | 357 | 2.00 | 45.50 |
| 5 | | | | | | |
| 6 | *TOTAL ACCOUNT 908590 | | | | 238.00 | 6,558.37 |
| 7 | *TOTAL PRGNAME C/I HVAC | | | | 238.00 | 6,558.37 |
| 8 | | | | | | |
| 9 | C/I LOAD CONTROL | 908550 | | | 365 | .00 |
| 10 | 00415 NELSON, L S | | C/I SPECIALIST I | 357 | -2.40 | -80.43 |
| 11 | 01985 DARGENTIO, R J | | MAJ ACCT MGR I | 361 | 2.00 | 53.20 |
| 12 | 02728 MENDEZ, SUSAN BALL | | MAJ ACCT MGR I | 360 | 6.16 | 154.54 |
| 13 | 04060 ANDERSON, E A | | MAJ ACCT MGR I | 357 | 22.63 | 611.29 |
| 14 | 04850 CARLYLE, B F | | SR MAJ ACCT MGR | 365 | 2.27 | 83.49 |
| 15 | 05422 WEBB, C J | | CUST SVC FIELD SPECIALT | 361 | .95 | 24.95 |
| 16 | 07165 DALTON, M C | | MAJ ACCT MGR I | 357 | .24 | 5.88 |
| 17 | 07264 PHILIP, MICHAEL C | | SR MAJ ACCT MGR | 357 | 13.41 | 386.88 |
| 18 | 07351 HILSON, ANNE F | | SR MAJ ACCT MGR | 357 | .51 | 16.83 |
| 19 | 07956 CHALKER, R C | | MAJ ACCT MGR I | 365 | 16.07 | 480.78 |
| 20 | 08600 GRILLO, G F | | MAJ ACCT MGR I | 365 | 10.07 | 307.27 |
| 21 | 08604 HOPGOOD, W J | | MAJ ACCT MGR I | 365 | 6.65 | 219.45 |
| 22 | 09776 EASTERTLING, R K | | MAJ ACCT MGR I | 365 | 3.89 | 128.37 |
| 23 | 12003 NIERLA, H F | | MAJ ACCT MGR I | 365 | 16.26 | 391.57 |
| 24 | 12756 HAYWOOD, DANIEL J | | MAJ ACCT MGR I | 365 | 7.00 | 156.89 |
| 25 | 13862 BASNUEVO, MARIA GEMA | | MAJ ACCT MGR I | 361 | 6.63 | 159.83 |
| 26 | 14100 HONBLE, JEFFREY J | | MAJ ACCT MGR I | 357 | 5.44 | 161.51 |
| 27 | 14873 ARCHER, JOHN F, II | | MAJ ACCT MGR I | 365 | 7.40 | 202.51 |
| 28 | 16699 DANIEL, JOHN M | | MAJ ACCT MGR I | 360 | 3.20 | 81.00 |
| 29 | 17289 DANN, ANNETTE M | | MAJ ACCT MGR I | 360 | 1.00 | 26.24 |
| 30 | 19200 SODDERS, G D | | RESASM BUS FIELD SPEC I | 357 | .24 | 4.85 |
| 31 | 21102 WISHARD, W H | | MAJ ACCT MGR I | 365 | 21.60 | 706.07 |
| 32 | 22004 WELLEN, B J | | CUST SVC FIELD SPECIALT | 357 | .93 | 22.89 |
| 33 | 22094 GROUT, F TODD | | MAJ ACCT MGR I | 361 | 7.68 | 231.27 |
| 34 | 23882 TRAMONTANO, DEAN J | | MAJ ACCT MGR I | 365 | 5.00 | 125.25 |
| 35 | 24015 JOHNSON, D W | | AREA MGR COMM. SVC | 357 | 2.60 | 112.23 |
| 36 | 24055 NIX, JOHN H | | C/I SPECIALIST II | 361 | .72 | 20.17 |
| 37 | 25391 BALOGH, F W | | MAJ ACCT MGR I | 365 | 14.00 | 462.00 |
| 38 | 25752 BLASENCIA, ERNESTO | | PROGRAM MGR-C/I | 013 | 177.60 | 5,680.98 |
| 39 | 25987 GUTIERREZ, J P | | MAJ ACCT MGR II | 357 | 11.44 | 298.88 |
| 40 | 26052 LANGLEY, D B | | SR MAJ ACCT MGR | 365 | 7.28 | 236.46 |
| 41 | 26249 COPE, L G | | MAJ ACCT MGR I | 361 | 27.28 | 842.28 |
| 42 | 26539 EVELYN, H B | | SR SPEC - PWR SUPPLY | 955 | 80.00 | 2,826.00 |
| 43 | 28846 KUNZ, THOMAS C | | C/I SPECIALIST II | 357 | 11.20 | 310.84 |
| 44 | 29561 COOKE, C B | | MAJ ACCT MGR I | 361 | 55.06 | 1,450.83 |
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000197

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY JOB GRD CODE | JOB DESCRIPTION | LOC | PRHRS | PRAHT |
|-------|------------------|---------|-------|------------------------|---------------------|-------------------------|-----|--------|----------|
| ----- | ----- | ----- | ----- | ----- | ----- | ----- | --- | ----- | ----- |
| 19604 | C/I LOAD CONTROL | 908550 | 30751 | BESLEY, W A | A060 01UK3 | C/I SPECIALIST II | 360 | 6.40 | 173.28 |
| 2 | | | 31026 | | | | 357 | 1.48 | 38.95 |
| 3 | | | 31636 | CAIN, C W | A050 01UB3 | MAJ ACCT MGR I | 357 | 8.24 | 276.54 |
| 4 | | | 36927 | FERRER, RAMON | A060 01UJ3 | SR MAJ ACCT MGR | 365 | .86 | 25.76 |
| 5 | | | 38566 | BLOCH, P C | A050 01UB3 | MAJ ACCT MGR I | 357 | 4.24 | 117.66 |
| 6 | | | 39143 | PONITZ, KEITH P | A050 01UB3 | MAJ ACCT MGR I | 360 | 1.00 | 28.18 |
| 7 | | | 39656 | BLONDET, LILLIAN P | A050 01UB3 | MAJ ACCT MGR I | 361 | .00 | -.80 |
| 8 | | | 39931 | THOMSON, MARK A | A050 01UB3 | MAJ ACCT MGR I | 360 | 9.00 | 260.44 |
| 9 | | | 40352 | WHALIN, MICHAEL J | A070 01YCC | SR PROG MGR | 013 | 137.60 | 5,225.37 |
| 10 | | | 40790 | DIAZ, OSCAR J | A050 01UB3 | MAJ ACCT MGR I | 361 | 13.23 | 374.91 |
| 11 | | | 41441 | ADGER, E A, JR | A050 01UB3 | MAJ ACCT MGR I | 365 | 1.31 | 43.40 |
| 12 | | | 43548 | MCCOMB, JOHN P | A060 01UK3 | C/I SPECIALIST II | 361 | .03 | .93 |
| 13 | | | 44726 | | | | 013 | 177.60 | 3,552.00 |
| 14 | | | 44964 | COWLING, J H | A050 01UB3 | MAJ ACCT MGR I | 365 | 4.44 | 116.89 |
| 15 | | | 47759 | RODRIGUEZTRIANA, P | A040 01UB4 | CUST SVC FIELD SPECIALI | 361 | 2.38 | 57.50 |
| 16 | | | 48118 | ADAMS, R W, JR | A060 01YCA | PROD MGR-STAND OFFR | 013 | 17.60 | 527.12 |
| 17 | | | 48187 | GKIKAS, LOUIS | A060 01YCA | PROD MGR-STAND OFFR | 013 | 17.60 | 609.18 |
| 18 | | | 49874 | | | | 013 | 17.60 | 1,661.27 |
| 19 | | | 50810 | LLERA, R A | A040 01UB4 | CUST SVC FIELD SPECIALI | 361 | .72 | 17.09 |
| 20 | | | 51010 | MAESTRI, HECTOR J | A050 01UB3 | MAJ ACCT MGR I | 361 | .03 | .82 |
| 21 | | | 52375 | MELIANS, S G | A060 01UJ3 | SR MAJ ACCT MGR | 361 | 2.51 | 73.76 |
| 22 | | | 53067 | RODRIGUEZ, M G | A060 01UJ3 | SR MAJ ACCT MGR | 365 | 2.31 | 79.67 |
| 23 | | | 54336 | OTTO, E E, JR | A050 01UB3 | MAJ ACCT MGR I | 361 | 11.24 | 269.31 |
| 24 | | | 55742 | COHEN, A D | T125 05937 | GROUNDMAN - SU | 361 | 8.88 | 232.43 |
| 25 | | | 58062 | RUIZ, ARTURO | A060 01TY5 | SR POWER COORD | 361 | 15.78 | 433.95 |
| 26 | | | 58603 | CANCIO, EDWARD P | A050 01UB3 | MAJ ACCT MGR I | 365 | .26 | 7.40 |
| 27 | | | 58897 | TORNELLI, PHILIP | A040 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.80 | 42.37 |
| 28 | | | 59287 | CAMPBELL, W P | A070 01MG6 | DIST ENG & OPERS PRIN E | 360 | 2.00 | 61.80 |
| 29 | | | 59717 | KELLY, WINTON E, JR | A050 01UB3 | MAJ ACCT MGR I | 360 | 6.40 | 156.40 |
| 30 | | | 60868 | CHAPMAN, REBECCA M | A060 01UJ3 | SR MAJ ACCT MGR | 361 | .00 | -.01 |
| 31 | | | 61967 | RUSSILLO, ALFRED G, JR | A050 01UB3 | MAJ ACCT MGR I | 365 | 20.00 | 643.75 |
| 32 | | | 65643 | VAYDA, G F | A050 01UB3 | MAJ ACCT MGR I | 361 | 15.66 | 497.22 |
| 33 | | | 66307 | COBB, DAVID G | A060 01UJ3 | SR MAJ ACCT MGR | 365 | 9.41 | 342.64 |
| 34 | | | 66330 | CRANE, J L | A050 01UB3 | MAJ ACCT MGR I | 365 | 13.07 | 431.18 |
| 35 | | | 67170 | MARKHAM, CRAIG A | A060 01YEC | PROGRAM MGR-C/I | 013 | 17.60 | 394.02 |
| 36 | | | 67709 | QUINN, J J | A050 01UB3 | MAJ ACCT MGR I | 365 | 20.00 | 533.51 |
| 37 | | | 68422 | REILMAN, LINDA L | A050 01UB3 | MAJ ACCT MGR I | 365 | 7.41 | 187.05 |
| 38 | | | 68856 | KOCH, THOMAS R | A070 01YD2 | SR PROD MGR-STAND OFFR | 013 | 17.60 | 530.42 |
| 39 | | | 69749 | LEHR, J C, JR | A050 01UB3 | MAJ ACCT MGR I | 357 | 2.72 | 75.59 |
| 40 | | | 71238 | ARTZE, HECTOR | A050 01UB3 | MAJ ACCT MGR I | 365 | .53 | 10.20 |
| 41 | | | 71838 | GONZALEZ, N A, JR | A050 01UB3 | MAJ ACCT MGR I | 361 | 7.69 | 233.47 |
| 42 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 01UB3 | MAJ ACCT MGR I | 360 | 6.40 | 153.77 |
| 43 | | | 72436 | GARDNER, R LANCE | A060 01UK3 | C/I SPECIALIST II | 360 | 6.40 | 150.96 |
| 44 | | | 73080 | SIMMONS, J W | A030 01UB5 | CUST SVC FIELD SPECIALI | 357 | .24 | 5.17 |
| 45 | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE PROGRAM NAME | ACCOUNT | EMPL# NAME | PAY JOB | GRD CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------------------------|---------|----------------------------|------------|----------|-------------------------|-----|--------|----------|
| 19604 C/I LOAD CONTROL | 908550 | 77342 WRIGHT, JOCELYN M | A040 01UB4 | | CUST SVC FIELD SPECIALI | 360 | 6.40 | 157.01 |
| 2 | | 77425 KHOURY, MICHEL J | A050 01UB3 | | MAJ ACCT MGR I | 357 | 1.71 | 41.64 |
| 3 | | 78332 BLARY, DAVID R | A050 01UB3 | | MAJ ACCT MGR I | 365 | 1.75 | 40.76 |
| 4 | | 80657 MOOLIN, JEFFREY | A050 01UB3 | | MAJ ACCT MGR I | 365 | 7.41 | 183.72 |
| 5 | | 81478 DANIELEWSKI, W E, JR | A060 01UJ3 | | SR MAJ ACCT MGR | 360 | 8.00 | 236.30 |
| 6 | | 81870 WHITAKER, D C | A060 01UJ3 | | SR MAJ ACCT MGR | 365 | 1.00 | 36.88 |
| 7 | | 82210 GAGER, HERBERT B | A030 01UB5 | | CUST SVC FIELD SPECIALI | 361 | .80 | 18.88 |
| 8 | | 82298 NEWBERRY, BILLY M | A050 01UB3 | | MAJ ACCT MGR I | 360 | 13.00 | 396.83 |
| 9 | | 83603 CALLEJA, R A | A060 01UK3 | | C/I SPECIALIST II | 361 | 4.51 | 161.05 |
| 10 | | 84761 GERWE, K F, JR | A050 01UB3 | | MAJ ACCT MGR I | 357 | 1.11 | 34.78 |
| 11 | | 85235 HALL, TERRY L | A050 01UB3 | | MAJ ACCT MGR I | 360 | 14.75 | 390.32 |
| 12 | | 85248 WILLIAMS, GEISHA J | A100 01UB2 | | AREA MGR COMML SVC | 361 | 2.40 | 100.84 |
| 13 | | 86866 TRENDEL, R F | A030 01UB5 | | CUST SVC FIELD SPECIALI | 357 | .30 | 6.80 |
| 14 | | 88007 ALTER, NICHOLAS | A999 01YK3 | | MGR ELECTRIC SVC OFFRGS | 013 | 17.60 | 922.90 |
| 15 | | 88523 OLNICK, BRYAN J | A050 01UB3 | | MAJ ACCT MGR I | 365 | 23.07 | 586.17 |
| 16 | | 88553 PARTIN, LEROY M | A050 01UB3 | | MAJ ACCT MGR I | 365 | 7.40 | 244.47 |
| 17 | | 92352 BLACK, T M | A050 01UB3 | | MAJ ACCT MGR I | 361 | 13.67 | 381.22 |
| 18 | | 95185 SMITH, DAVID A | A050 01UB3 | | MAJ ACCT MGR I | 357 | 5.00 | 127.31 |
| 19 | | 96371 BOSTIC, KEDRIC A, JR | A060 01UJ3 | | SR MAJ ACCT MGR | 357 | 4.02 | 123.81 |
| 20 | | 97187 LLODRA, LARRY | A050 01UB3 | | MAJ ACCT MGR I | 361 | 4.88 | 138.24 |
| 21 | | 98277 ROSE, JACK A | A050 01UB3 | | MAJ ACCT MGR I | 361 | .03 | .71 |
| 22 | | 98670 BERHANE, F B | A050 01UB3 | | MAJ ACCT MGR I | 365 | .52 | 13.13 |
| 23 | | 99235 ORIA, MARLEN A | A050 01UB3 | | MAJ ACCT MGR I | 361 | 20.43 | 542.45 |
| 24 | | ALVAR ALVAREZ, G R | D070 01QCC | | FIELD REP I - C/I | 361 | 1.24 | 4.90 |
| 25 | | CILIO CILIO, R C | T310 05533 | | METERMAN A SU | 792 | 14.00 | 295.27 |
| 26 | | CRESP CRESPO, ELIZABETH H | D050 01QC4 | | TECH-III-POWER DELIVERY | 955 | 240.00 | 3,330.00 |
| 27 | | DE YO DE YOUNG, JOYE L | D050 01X1F | | SR ADMINISTRATIVE SPEC | 361 | 2.40 | 33.15 |
| 28 | | DEHOM DEHOMBRE, AMELIA M | D060 01Q22 | | C/I LD MGT FLD TECH | 013 | 158.20 | 2,617.20 |
| 29 | | DIAZ, DIAZ, OSCAR J | A050 01UB3 | | MAJ ACCT MGR I | 361 | 2.16 | 33.56 |
| 30 | | DILEL DILELLA, GELSYS G | D050 01X1F | | SR ADMINISTRATIVE SPEC | 361 | 2.40 | 38.13 |
| 31 | | ECHEG ECHEGOYEN, C O | D070 01QCC | | FIELD REP I - C/I | 361 | .06 | 1.26 |
| 32 | | FRICK FRICKE, PEGGY C | D070 01QCC | | FIELD REP I - C/I | 361 | 57.03 | 1,033.67 |
| 33 | | HAMBY HAMBY, D C | T310 05533 | | METERMAN A SU | 192 | 1.50 | 31.64 |
| 34 | | HOWAR HOWARD, ALAN P | D070 01Q21 | | SR C/I LD MGT FLD TECH | 013 | 114.00 | 1,967.05 |
| 35 | | KELLE KELLER, KATHY M | D050 01X1F | | SR ADMINISTRATIVE SPEC | 013 | 31.20 | 430.13 |
| 36 | | LATMO LATMORE, R J | T310 05533 | | METERMAN A SU | 192 | 6.00 | 126.54 |
| 37 | | LAVOR LAVORGNA, R J | T310 05533 | | METERMAN A SU | 792 | 16.00 | 337.44 |
| 38 | | MARTE MARTELL, JOHN T, JR | T310 05533 | | METERMAN A SU | 192 | 6.00 | 137.09 |
| 39 | | MAZEL MAZELIN, ALFREDA Y | D070 01QCC | | FIELD REP I - C/I | 361 | .03 | .58 |
| 40 | | OVERB OVERBY, S N | T310 05533 | | METERMAN A SU | 492 | 1.00 | 21.09 |
| 41 | | PEREZ PEREZ, R A | D070 01QCC | | FIELD REP I - C/I | 361 | .03 | .63 |
| 42 | | PRICE PRICE, R G | D070 01Q21 | | SR C/I LD MGT FLD TECH | 013 | 184.00 | 3,809.36 |
| 43 | | SCOTT SCOTT, NANCY M | D060 01QX2 | | LRG COMM/INDUSTRI-ASST | 361 | 2.40 | 40.12 |
| 44 | | WHEAT WHEATLEY, R F | T310 05533 | | METERMAN A SU | 492 | 4.50 | 94.91 |
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000199

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-----------------------------------|--------------------------|---------|-------|---------------------|---------|----------|-------------------------|-----|---------|-----------|
| 19604 | C/I LOAD CONTROL | 908550 | WOOTE | WOOTEN,G C,,III | D070 | 01QCC | FIELD REP I - C/I | 361 | .54 | 11.31 |
| 2 | | | | | | | | | | |
| 3*TOTAL ACCOUNT 908550 | | | | | | | | | 2173.33 | 54,836.82 |
| 4*TOTAL PRGNAME C/I LOAD CONTROL | | | | | | | | | 2173.33 | 54,836.82 |
| 5 | | | | | | | | | | |
| 6 | C/I OPBC PROJECT | 908180 | 04850 | CARLYLE,B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .02 | .59 |
| 7 | | | 08604 | HOPGOOD,W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .10 | 3.17 |
| 8 | | | 09583 | BUCCIARELLI,DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 3.00 | 59.29 |
| 9 | | | 12003 | NIEBLA,H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .39 |
| 10 | | | 14534 | GARCIA,JOSEPH | A060 | 01YJB | PROD DEVELOP SR ANALYST | 085 | 56.00 | 1,598.80 |
| 11 | | | 14873 | ARCHER,JOHN F,,II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .13 | 3.46 |
| 12 | | | 21102 | WISHARD,W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .79 |
| 13 | | | 26052 | LANGLEY,D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .13 | 4.16 |
| 14 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .05 | 1.56 |
| 15 | | | 39143 | PONITZ,KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.00 | 394.46 |
| 16 | | | 41441 | ADGER,E A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .09 | 2.63 |
| 17 | | | 53067 | RODRIGUEZ,M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .14 | 4.69 |
| 18 | | | 54336 | OTTO,E E,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 95.85 |
| 19 | | | 58603 | CANCIO,EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .45 |
| 20 | | | 68422 | REILMAN,LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .13 | 3.20 |
| 21 | | | 71238 | ARTZE,HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .03 | .70 |
| 22 | | | 78332 | BLARY,DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .10 | 2.37 |
| 23 | | | 80657 | MODLIN,JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .13 | 3.18 |
| 24 | | | 81478 | DANIELEWSKI,W E,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 15.40 | 452.60 |
| 25 | | | 84761 | GERWE,K F,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 5.00 | 156.57 |
| 26 | | | 88553 | PARTIN,LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .13 | 4.22 |
| 27 | | | 98670 | BERHANE,F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .04 | .88 |
| 28 | | | | CRABT | | | | 360 | .50 | 8.74 |
| 29 | | | | | | | | | | |
| 30*TOTAL ACCOUNT 908180 | | | | | | | | | 99.18 | 2,802.75 |
| 31*TOTAL PRGNAME C/I OPBC PROJECT | | | | | | | | | 99.18 | 2,802.75 |
| 32 | | | | | | | | | | |
| 33 | C/I W-C CHILLER REPL PGM | 908420 | | | | | | 365 | .00 | .00 |
| 34 | | | 00415 | NELSON,L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 76.00 | 2,546.95 |
| 35 | | | 01985 | DARGENTO,R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 36.28 | 965.04 |
| 36 | | | 02187 | BISHOP,ROBERT V | A060 | 01YXA | END-USE RESEARCH COORD | 085 | 1.60 | 51.08 |
| 37 | | | 02213 | COOK,PATRICIA G | A020 | 01YJC | C/I ANALYST II | 085 | 1.52 | 29.70 |
| 38 | | | 02309 | SHEAHAN,JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 1.60 | 43.16 |
| 39 | | | 02728 | MENDEZ,SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.32 | 309.08 |
| 40 | | | 04060 | ANDERSON,E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.05 | 28.36 |
| 41 | | | 04850 | CARLYLE,B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.15 | 42.34 |
| 42 | | | 05222 | SHAPIRO,SUSAN N | A070 | 01YMB | MARKET PLANNING MGR | 085 | 1.60 | 54.94 |
| 43 | | | 05422 | WEBB,C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .25 | 6.57 |
| 44 | | | 07165 | DALTON,M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .40 | 9.80 |
| 45 | | | | | | | | | | |
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000200

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9604 C/I W-C CHILLER REPL PGM | 908420 | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 11.35 | 327.46 |
| 2 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .85 | 28.05 |
| 3 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .26 | 7.83 |
| 4 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .06 | 1.89 |
| 5 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.55 | 51.15 |
| 6 | | | 08971 | WILLIAMS, BRENDA A | A050 | 01YFC | SR C/I ANALYST | 085 | 1.60 | 49.58 |
| 7 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | .30 | 5.93 |
| 8 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .65 | 21.45 |
| 9 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 5.97 |
| 10 | | | 13393 | STOFF, L B | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 1.60 | 48.64 |
| 11 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .38 | 7.34 |
| 12 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.40 | 71.26 |
| 13 | | | 14534 | GARCIA, JOSEPH | A060 | 01YJB | PROD DEVELOP SR ANALYST | 085 | 1.60 | 45.68 |
| 14 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.02 | 192.02 |
| 15 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.40 | 162.00 |
| 16 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .10 | 2.49 |
| 17 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | .40 | 8.08 |
| 18 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .77 | 25.48 |
| 19 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.54 | 38.15 |
| 20 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.61 | 48.49 |
| 21 | | | 24015 | JOHNSON, D N | A100 | 01UB2 | AREA MGR COMML SVC | 357 | 4.00 | 187.05 |
| 22 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 98.08 | 2,747.48 |
| 23 | | | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | 1.60 | 61.86 |
| 24 | | | 25000 | BRANDT, C D | A110 | 01YF3 | MGR C/I MARKETING | 085 | 1.60 | 73.80 |
| 25 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.60 | 52.80 |
| 26 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 2.40 | 62.70 |
| 27 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 9.61 | 312.40 |
| 28 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 7.77 | 239.92 |
| 29 | | | 26796 | MORRISON, BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | 1.12 | 39.35 |
| 30 | | | 27668 | ANTON, G J | A040 | 01YAK | MKT RESCH PROG ANAL I | 085 | 1.60 | 44.90 |
| 31 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 54.00 | 1,503.86 |
| 32 | | | 29193 | LASAGA, MIGUEL A | A070 | 01YB6 | SUPV C/I SUPT-MKTG | 085 | 1.60 | 54.76 |
| 33 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .04 | 1.05 |
| 34 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 12.80 | 346.56 |
| 35 | | | 31026 | | | | | 357 | 5.80 | 152.62 |
| 36 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .40 | 42.56 |
| 37 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .81 | 24.20 |
| 38 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 7.40 | 205.35 |
| 39 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.10 | 397.28 |
| 40 | | | 39371 | NESTOR, JOSEPH C | A070 | 01YMC | COMPETITIVE ASSESS MGR | 085 | 1.60 | 49.64 |
| 41 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .00 | -.54 |
| 42 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 20.44 | 591.48 |
| 43 | | | 39973 | MUCCIO, CRAIG V | A050 | 01YAM | SR MKT RESCH PROG ANAL | 085 | 1.60 | 39.96 |
| 44 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 8.74 | 247.67 |
| 45 | | | | | | | | | | |
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000201

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|--------|
| 1 | 9604 C/I W-C CHILLER REPL PGM | 908420 | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.23 | 40.77 |
| 2 | | | 43548 | MCCOMB, JOHN P | A060 | 01UK3 | C/I SPECIALIST II | 361 | .02 | .62 |
| 3 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.40 | 115.84 |
| 4 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 19.00 | 613.95 |
| 5 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 1.90 | 42.46 |
| 6 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 1.00 | 19.29 |
| 7 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .12 | 2.88 |
| 8 | | | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .48 | 11.39 |
| 9 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .02 | .56 |
| 10 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 5.64 | 165.75 |
| 11 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 7.17 | 247.28 |
| 12 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 7.16 | 171.57 |
| 13 | | | 55653 | GONZALEZ, MIRLA | A060 | 01YUA | SR PRODUCT EVAL ANALYST | 085 | 1.60 | 41.75 |
| 14 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | .56 | 14.66 |
| 15 | | | 57929 | BECK, VERNON V | A040 | 01YHC | C/I ANALYST I | 085 | 1.60 | 34.52 |
| 16 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .48 | 13.20 |
| 17 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 6.95 |
| 18 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 3.00 | 70.62 |
| 19 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 1.60 | 55.40 |
| 20 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 1.02 | 31.51 |
| 21 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.80 | 312.80 |
| 22 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.40 | 139.71 |
| 23 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.35 | 85.57 |
| 24 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .06 | 2.05 |
| 25 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.02 | 177.37 |
| 26 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 10.20 | 283.44 |
| 27 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .50 | 9.59 |
| 28 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 28.80 | 789.12 |
| 29 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .45 | 13.66 |
| 30 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.80 | 307.55 |
| 31 | | | 72403 | GANS, O E | A060 | 01YFB | PRODUCT MANAGER | 085 | 1.60 | 44.84 |
| 32 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 12.80 | 301.92 |
| 33 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .40 | 8.62 |
| 34 | | | 73662 | LOPEZ, RICHARD | A070 | 01UR3 | C/I SPECIALIST I | 085 | 1.60 | 54.90 |
| 35 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 12.80 | 314.02 |
| 36 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.85 | 69.40 |
| 37 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.64 | 38.28 |
| 38 | | | 79235 | COLACINO, FRANCIS | A080 | 01YHB | SUPERVISOR NEW PROGRAMS | 085 | 1.60 | 56.86 |
| 39 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.03 | 174.20 |
| 40 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 2.40 | 68.62 |
| 41 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .20 | 4.73 |
| 42 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 13.80 | 421.25 |
| 43 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 2.74 | 97.85 |
| 44 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.85 | 57.94 |
| 45 | | | | | | | | | | |
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000202

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---|---------|-------|--------------------------|---------|----------|-------------------------|-----|--------|-----------|
| 1 | 9604 C/I W-C CHILLER REPI PGM | 908420 | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.50 | 39.69 |
| 2 | | | 85248 | WILLIAMS, GEISHA J | A100 | 01UB2 | AREA MGR COMML SVC | 361 | 1.60 | 67.22 |
| 3 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .50 | 11.33 |
| 4 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .46 | 11.75 |
| 5 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.02 | 231.79 |
| 6 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 23.42 | 653.12 |
| 7 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 41.60 | 1,064.74 |
| 8 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 7.70 | 237.16 |
| 9 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.17 | 33.14 |
| 10 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .02 | .48 |
| 11 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 23.50 | 650.58 |
| 12 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.46 | 36.82 |
| 13 | | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | .16 | 3.27 |
| 14 | | | | CRART | | | | 360 | 5.50 | 96.11 |
| 15 | | | | DE YO DE YOUNG, JOYE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | 1.60 | 22.10 |
| 16 | | | | DIAZ, DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.44 | 22.37 |
| 17 | | | | DILEL DILELLA, GELSYS G | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | 1.60 | 25.42 |
| 18 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 361 | .04 | .84 |
| 19 | | | | ERICK ERICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | .02 | .36 |
| 20 | | | | JONES JONES, DONALD E | D080 | 01QCC | SR FIELD REP - C/I | 360 | 4.00 | 85.20 |
| 21 | | | | MAZEL MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | .02 | .39 |
| 22 | | | | PEREZ PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | .02 | .42 |
| 23 | | | | SCOTT SCOTT, NANCY M | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 361 | 1.60 | 26.75 |
| 24 | | | | WOOTE WOOTEN, G C, III | D070 | 01QCC | FIELD REP I - C/I | 361 | .36 | 7.54 |
| 25 | | | | | | | | | | |
| 26 | *TOTAL ACCOUNT 908420 | | | | | | | | 760.42 | 21,578.52 |
| 27 | *TOTAL PRGNAME C/I W-C CHILLER REPI PGM | | | | | | | | 760.42 | 21,578.52 |
| 28 | | | | | | | | | | |
| 29 | CITIES/COMM TES | 908440 | | | | | | 365 | .00 | .00 |
| 30 | | | 00415 | NELSON, I S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 76.80 | 2,573.76 |
| 31 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .56 | 14.90 |
| 32 | | | 02187 | BISHOP, ROBERT V | A060 | 01YXA | END-USE RESEARCH COORD | 085 | 2.40 | 76.62 |
| 33 | | | 02213 | COOK, PATRICIA G | A020 | 01YJC | C/I ANALYST II | 085 | 2.28 | 44.55 |
| 34 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 2.40 | 64.74 |
| 35 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.84 | 238.78 |
| 36 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 7.12 | 262.71 |
| 37 | | | 05222 | SHAPIRO, SUSAN W | A070 | 01YMB | MARKET PLANNING MGR | 085 | 2.40 | 82.41 |
| 38 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .01 | .26 |
| 39 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 7.84 |
| 40 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 8.88 | 256.19 |
| 41 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .68 | 22.44 |
| 42 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .16 | 4.68 |
| 43 | | | 08600 | GRILLO, G F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.06 | 215.39 |
| 44 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.40 | 46.20 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------|---------|-------|----------------------|------------|-------------|-------------------------|-----|-------|----------|
| 1 | 9604 CITIES/COMM TES | 908440 | 08971 | WILLIAMS, BRENDA A | A050 | 01YFC | SR C/I ANALYST | 085 | 2.40 | 74.37 |
| 2 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .52 | 17.16 |
| 3 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .22 | 5.39 |
| 4 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 22.41 |
| 5 | | | 13393 | STOFF, L B | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 2.40 | 72.96 |
| 6 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .13 | 2.40 |
| 7 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.92 | 86.69 |
| 8 | | | 14534 | GARCIA, JOSEPH | A060 | 01YJB | PROD DEVELOP SR ANALYST | 085 | 2.40 | 68.52 |
| 9 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.24 | 170.57 |
| 10 | | | 17889 | DANN, ANNETTE H | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .05 | 1.31 |
| 11 | | | 19200 | SOODERS, G D | A030 | 01ATX | RES&SH BUS FIELD SPEC I | 357 | .32 | 6.46 |
| 12 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.74 | 222.29 |
| 13 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.22 | 30.51 |
| 14 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .54 | 16.27 |
| 15 | | | 24015 | JOHNSON, D N | A100 | 01UB2 | AREA MGR COMML SVC | 357 | 3.20 | 149.64 |
| 16 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 93.84 | 2,628.70 |
| 17 | | | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | 2.40 | 92.79 |
| 18 | | | 25000 | BRANDT, C D | A110 | 01YF3 | MGR C/I MARKETING | 085 | 2.40 | 110.70 |
| 19 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.60 | 250.80 |
| 20 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 1.92 | 50.16 |
| 21 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 6.13 | 199.19 |
| 22 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.26 | 193.29 |
| 23 | | | 26796 | MORRISON, BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | 1.68 | 59.03 |
| 24 | | | 27668 | ANTON, G J | A040 | 01YAK | MKT RESCH PROG ANAL I | 085 | 2.40 | 67.35 |
| 25 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 54.60 | 1,521.16 |
| 26 | | | 29193 | LASAGA, MIGUEL A | A070 | 01YB6 | SUPV C/I SUPT-MKTG | 085 | 2.40 | 82.14 |
| 27 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .02 | .53 |
| 28 | | | 31026 | | | | | 357 | .64 | 16.84 |
| 29 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 34.04 |
| 30 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .73 | 21.85 |
| 31 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 39.32 | 1,091.13 |
| 32 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 91.25 | 2,570.96 |
| 33 | | | 39371 | NESTOR, JOSEPH C | A070 | 01YMC | COMPETITIVE ASSESS MGR | 085 | 2.40 | 74.46 |
| 34 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .00 | -.27 |
| 35 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.44 | 41.67 |
| 36 | | | 39973 | MUCCIO, CRAIG V | A050 | 01YAM | SR MKT RESCH PROG ANAL | 085 | 2.40 | 59.93 |
| 37 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.25 | 120.43 |
| 38 | | | 41441 | ADGER, E A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.11 | 36.81 |
| 39 | | | 43548 | MCCOMB, JOHN P | A060 | 01UK3 | C/I SPECIALIST II | 361 | .01 | .31 |
| 40 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.92 | 261.15 |
| 41 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 32.31 |
| 42 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | .50 | 9.64 |
| 43 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .02 | .48 |
| 44 | | | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .24 | 5.70 |
| 45 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------|---------|-------|-----------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9604 CITIES/COMM TES | 908440 | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .01 | .28 |
| 2 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .77 | 22.63 |
| 3 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.96 | 171.07 |
| 4 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .08 | 1.92 |
| 5 | | | 55653 | GONZALEZ, MIRLA | A060 | 01YUA | SR PRODUCT EVAL ANALYST | 085 | 2.40 | 62.62 |
| 6 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | .24 | 6.27 |
| 7 | | | 57929 | BECK, VERNON V | A040 | 01YHC | C/I ANALYST I | 085 | 2.40 | 51.79 |
| 8 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .18 | 4.95 |
| 9 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .22 | 6.28 |
| 10 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 2.40 | 56.49 |
| 11 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 2.40 | 83.10 |
| 12 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 1.02 | 31.51 |
| 13 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.14 | 36.21 |
| 14 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 6.88 | 250.51 |
| 15 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .06 | 1.85 |
| 16 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.23 | 157.55 |
| 17 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.96 | 137.82 |
| 18 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .45 | 8.66 |
| 19 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 44.80 | 1,227.52 |
| 20 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .21 | 6.38 |
| 21 | | | 72403 | GANS, O E | A060 | 01YFB | PRODUCT MANAGER | 085 | 2.40 | 67.26 |
| 22 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .32 | 6.90 |
| 23 | | | 73662 | LOPEZ, RICHARD | A070 | 01UR3 | C/I SPECIALIST I | 085 | 2.40 | 82.36 |
| 24 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.00 | 73.58 |
| 25 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 6.28 | 152.92 |
| 26 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.49 | 34.58 |
| 27 | | | 79235 | COLACINO, FRANCIS | A080 | 01YHB | SUPERVISOR NEW PROGRAMS | 085 | 2.40 | 85.29 |
| 28 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.23 | 154.76 |
| 29 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 1.00 | 29.54 |
| 30 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 18.00 | 549.46 |
| 31 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | .97 | 34.64 |
| 32 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.48 | 46.34 |
| 33 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.75 | 99.24 |
| 34 | | | 85248 | WILLIAMS, GEISHA J | A100 | 01UB2 | AREA MGR COMML SVC | 361 | .80 | 33.61 |
| 35 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .40 | 9.06 |
| 36 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .26 | 6.50 |
| 37 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.24 | 205.92 |
| 38 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .17 | 4.74 |
| 39 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 42.40 | 1,085.05 |
| 40 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 9.36 | 288.29 |
| 41 | | | 97187 | LLOORA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .46 | 13.04 |
| 42 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .01 | .24 |
| 43 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .44 | 11.14 |
| 44 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .49 | 12.23 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--------------------------------|---------|-------|--------------------------|---------|----------|-------------------------|-----|----------|------------|
| 1 | 9604 CITIES/COMM TES | 908440 | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | .08 | 1.64 |
| 2 | | | | DE YO DE YOUNG, JOYE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | .80 | 11.05 |
| 3 | | | | DIAZ, DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .72 | 11.19 |
| 4 | | | | DILEL DILELLA, GELSYS G | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | .80 | 12.71 |
| 5 | | | | EHEG EHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 361 | .02 | .42 |
| 6 | | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 5.01 | 90.81 |
| 7 | | | | MAZEL MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | .01 | .19 |
| 8 | | | | PEREZ PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | .01 | .21 |
| 9 | | | | SCOTT SCOTT, NANCY M | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 361 | .80 | 13.37 |
| 10 | | | | WOOTE WOOTE, G C, III | D070 | 01QCC | FIELD REP I - C/I | 361 | .18 | 3.77 |
| 11 | | | | | | | | | | |
| 12 | *TOTAL ACCOUNT 908440 | | | | | | | | 689.80 | 20,049.16 |
| 13 | *TOTAL PRGNAME CITIES/COMM TES | | | | | | | | 689.80 | 20,049.16 |
| 14 | *TOTAL TRANS DATE 9604 | | | | | | | | 14651.08 | 361,891.91 |
| 15 | | | | | | | | | | |
| 16 | | | | | | | | | | |
| 17 | 9605 BEE-NEW CONSTRUCTION | 908430 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | .48 | 16.09 |
| 18 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .48 | 12.77 |
| 19 | | | 02187 | BISHOP, ROBERT V | A060 | 01YXA | END-USE RESEARCH COORD | 085 | -.80 | -25.54 |
| 20 | | | 02213 | COOK, PATRICIA G | A020 | 01YJC | C/I ANALYST II | 085 | -.76 | -14.85 |
| 21 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 47.20 | 1,273.28 |
| 22 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .12 | 3.24 |
| 23 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.91 | 70.59 |
| 24 | | | 05222 | SHAPIRO, SUSAN N | A070 | 01YMB | MARKET PLANNING MGR | 085 | -.80 | -27.47 |
| 25 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .00 | .00 |
| 26 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 23.50 |
| 27 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.98 | 85.98 |
| 28 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.56 | 51.46 |
| 29 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.37 | 250.34 |
| 30 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .45 | 13.75 |
| 31 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .10 | 3.36 |
| 32 | | | 08971 | WILLIAMS, BRENDA A | A050 | 01YFC | SR C/I ANALYST | 085 | -.80 | -24.79 |
| 33 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.53 | 50.49 |
| 34 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .28 | 6.54 |
| 35 | | | 13393 | STOFF, L B | A060 | 01YEC | PROGRAM MGR-C/I | 085 | -.80 | -24.32 |
| 36 | | | 13862 | BASHUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .01 | -1.76 |
| 37 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 14.25 |
| 38 | | | 14534 | GARCIA, JOSEPH | A060 | 01YJB | PROD DEVELOP SR ANALYST | 085 | -.80 | -22.84 |
| 39 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.72 | 73.90 |
| 40 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.78 | 99.18 |
| 41 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .60 | 19.67 |
| 42 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.35 | 33.77 |
| 43 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .15 | 4.52 |
| 44 | | | 24015 | JOHNSON, D N | A100 | 01UB2 | AREA MGR COMML SVC | 357 | -4.80 | -224.46 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---------------------------|---------|-------|--------------------|---------|----------|-------------------------|-----|-------|--------|
| 1 | 9605 BEE-NEW CONSTRUCTION | 908430 | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | -.24 | -6.72 |
| 2 | | | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | -.80 | -30.93 |
| 3 | | | 25000 | BRANDT, C D | A110 | 01YF3 | MGR C/I MARKETING | 085 | -.80 | -36.90 |
| 4 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 2.28 | 59.56 |
| 5 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.72 | 88.40 |
| 6 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .13 | 4.01 |
| 7 | | | 26796 | MORRISON, BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | -.56 | -19.68 |
| 8 | | | 27668 | ANTON, G J | A040 | 01YAK | MKT RESCH PROG ANAL I | 085 | -.80 | -22.45 |
| 9 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 7.48 | 205.41 |
| 10 | | | 29193 | LASAGA, MIGUEL A | A070 | 01YB6 | SUPV C/I SUPT-MKTG | 085 | -.80 | -27.38 |
| 11 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .16 | 4.21 |
| 12 | | | 31026 | | | | | 357 | .00 | -4.41 |
| 13 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .27 | 5.99 |
| 14 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .72 | 19.98 |
| 15 | | | 39371 | NESTOR, JOSEPH C | A070 | 01YMC | COMPETITIVE ASSESS MGR | 085 | -.80 | -24.82 |
| 16 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .00 | .27 |
| 17 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.54 | 73.35 |
| 18 | | | 39973 | MUCCIO, CRAIG V | A050 | 01YAM | SR MKT RESCH PROG ANAL | 085 | -.80 | -19.98 |
| 19 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .49 | 13.90 |
| 20 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 20.00 | 657.50 |
| 21 | | | 43548 | MCCOMB, JOHN P | A060 | 01UK3 | C/I SPECIALIST II | 361 | -.01 | -.31 |
| 22 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.40 | 63.18 |
| 23 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .36 | 8.69 |
| 24 | | | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | -.24 | -5.70 |
| 25 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .41 | 11.39 |
| 26 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 1.47 | 43.19 |
| 27 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.45 | 84.22 |
| 28 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.08 | 49.84 |
| 29 | | | 55653 | GONZALEZ, MIRLA | A060 | 01YUA | SR PRODUCT EVAL ANALYST | 085 | -.80 | -20.87 |
| 30 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | .24 | 6.29 |
| 31 | | | 57929 | BECK, VERNON V | A040 | 01YHC | C/I ANALYST I | 085 | -.80 | -17.26 |
| 32 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .06 | 1.65 |
| 33 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | -.80 | -27.70 |
| 34 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN F | 360 | 9.30 | 287.37 |
| 35 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .80 | 22.70 |
| 36 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.48 | 46.99 |
| 37 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .24 | 8.74 |
| 38 | | | 66330 | CRANE, J I | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.05 | 67.68 |
| 39 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.72 | 68.26 |
| 40 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 1.96 |
| 41 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .26 | 7.89 |
| 42 | | | 72403 | GANS, O F | A060 | 01YFB | PRODUCT MANAGER | 085 | -.80 | -22.42 |
| 43 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 3.62 | 78.01 |
| 44 | | | 73662 | LOPEZ, RICHARD | A070 | 01UR3 | C/I SPECIALIST I | 085 | -.80 | -27.46 |
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FLORIDA POWER AND LIGHT COMPANY
 fpfc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------------------------|---------|-------|--------------------------|---------|----------|-------------------------|-----|--------|----------|
| 19605 | BEE-NEW CONSTRUCTION | 908430 | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 11.69 |
| 2 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .03 | .59 |
| 3 | | | 79235 | COLACINO, FRANCIS | A080 | 01YHB | SUPERVISOR NEW PROGRAMS | 085 | -.80 | -28.43 |
| 4 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.72 | 67.46 |
| 5 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .50 | 18.44 |
| 6 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .04 | .95 |
| 7 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.50 | 106.84 |
| 8 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | .47 | 16.78 |
| 9 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 7.52 |
| 10 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.83 | 74.76 |
| 11 | | | 85248 | WILLIAMS, GEISHA J | A100 | 01UB2 | AREA MGR COMML SVC | 361 | -.80 | -33.61 |
| 12 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.37 | 212.60 |
| 13 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.72 | 89.76 |
| 14 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .97 | 27.05 |
| 15 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | -.80 | -20.31 |
| 16 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 9.60 | 295.68 |
| 17 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.25 | 35.39 |
| 18 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.61 | 38.30 |
| 19 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 1.40 |
| 20 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .17 | 2.34 |
| 21 | | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | -.08 | -1.64 |
| 22 | | | | BENSO BENSON, P M | D070 | 01QE4 | ENERGY MGT SPEC | 720 | .25 | 4.74 |
| 23 | | | | CHARN CHARNELL, TERESA J | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 085 | .00 | .00 |
| 24 | | | | DE YO DE YOUNG, JOYE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | -.80 | -11.05 |
| 25 | | | | DIAZ, DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -.72 | -11.19 |
| 26 | | | | DILEL DILELLA, GELSYS G | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | -.80 | -12.71 |
| 27 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 361 | -.02 | -.42 |
| 28 | | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | -.01 | -.18 |
| 29 | | | | MAZEL MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | -.01 | -.19 |
| 30 | | | | PEREZ PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | -.01 | -.21 |
| 31 | | | | SCOTT SCOTT, NANCY M | D060 | 01QX2 | LRG COMM/INDUSTR-LASST | 361 | -.80 | -13.37 |
| 32 | | | | WOOTE WOOTE, G C, III | D070 | 01QCC | FIELD REP I - C/I | 361 | -.18 | -3.77 |
| 33 | | | | | | | | | | |
| 34 | TOTAL ACCOUNT 908430 | | | | | | | | 153.03 | 4,291.50 |
| 35 | TOTAL PRGNAME BEE-NEW CONSTRUCTION | | | | | | | | 153.03 | 4,291.50 |
| 36 | | | | | | | | | | |
| 37 | BEE/BUSINESS ENERGY EVAL 908400 | | | | | | | 854 | .00 | .00 |
| 38 | | | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | .96 | 32.17 |
| 39 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -1.64 | -43.62 |
| 40 | | | 02187 | BISHOP, ROBERT V | A060 | 01YXA | END-USE RESEARCH COORD | 085 | -4.00 | -127.70 |
| 41 | | | 02213 | COOK, PATRICIA G | A020 | 01YJC | C/I ANALYST II | 085 | -3.80 | -74.24 |
| 42 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 188.00 | 5,071.53 |
| 43 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 6.48 |
| 44 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.57 | 58.19 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|---------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9605 BEE/BUSINESS ENERGY EVAL | 908400 | 05222 | SHAPIRO,SUSAN N | A070 | 01YMB | MARKET PLANNING MGR | 085 | -4.00 | -137.35 |
| 2 | | | 05422 | WEBB,C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 14.09 | 370.04 |
| 3 | | | 07165 | DALTON,M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 20.92 | 512.28 |
| 4 | | | 07264 | PHILO,MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 15.96 | 460.44 |
| 5 | | | 07351 | HILSON,ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 3.12 | 102.93 |
| 6 | | | 07956 | CHALKER,R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.08 | 241.87 |
| 7 | | | 08600 | GRILLO,G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.57 | 47.72 |
| 8 | | | 08604 | HOPGOOD,W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .36 | 11.68 |
| 9 | | | 08971 | WILLIAMS,BRENDA A | A050 | 01YFC | SR C/I ANALYST | 085 | 96.80 | 2,999.59 |
| 10 | | | 09583 | BUCCIARELLI,DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 2.00 | 39.53 |
| 11 | | | 09776 | EASTERLING,R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.06 | 100.98 |
| 12 | | | 12003 | NIEBLA,H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .94 | 22.72 |
| 13 | | | 12756 | HAYWOOD,DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 44.83 |
| 14 | | | 13393 | STOFF,L B | A060 | 01YEC | PROGRAM MGR-C/I | 085 | -4.00 | -121.60 |
| 15 | | | 13862 | BASNUEVO,MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -.07 | -2.12 |
| 16 | | | 14100 | WOMBLE,JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 7.96 | 236.31 |
| 17 | | | 14534 | GARCIA,JOSEPH | A060 | 01YJB | PROD DEVELOP SR ANALYST | 085 | -4.00 | -114.20 |
| 18 | | | 14873 | ARCHER,JOHN F,,II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.44 | 256.50 |
| 19 | | | 17889 | DANN,ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 17.72 | 464.93 |
| 20 | | | 21102 | WISHARD,W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .09 | 3.04 |
| 21 | | | 22004 | WELLEN,R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 53.70 | 1,343.17 |
| 22 | | | 22094 | GROUT,E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.21 | 126.77 |
| 23 | | | 23882 | TRAMONTANO,DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.00 | 150.30 |
| 24 | | | 24015 | JOHNSON,D N | A100 | 01UB2 | AREA MGR COMML SVC | 357 | -9.60 | -448.92 |
| 25 | | | 24055 | NIX,JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | -2.64 | -73.95 |
| 26 | | | 24906 | ROQUE,ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | -4.00 | -154.65 |
| 27 | | | 25000 | BRANDT,C D | A110 | 01YF3 | MGR C/I MARKETING | 085 | -4.00 | -184.50 |
| 28 | | | 25391 | BALOGH,F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.00 | 99.00 |
| 29 | | | 25987 | GUTIERREZ,J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 6.56 | 171.38 |
| 30 | | | 26052 | LANGLEY,D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 9.44 | 306.80 |
| 31 | | | 26249 | COPE,L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.17 | 97.88 |
| 32 | | | 26796 | MORRISON,BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | 213.20 | 7,491.31 |
| 33 | | | 27668 | ANTON,G J | A040 | 01YAK | MKT RESCH PROG ANAL I | 085 | -4.00 | -112.25 |
| 34 | | | 28846 | KUNZ,THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | .96 | 20.22 |
| 35 | | | 29193 | LASAGA,MIGUEL A | A070 | 01YB6 | SUPV C/I SUPT-MKTG | 085 | -4.00 | -136.90 |
| 36 | | | 29561 | COOKE,C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .14 | 3.69 |
| 37 | | | 31026 | | | | | 357 | .00 | -8.82 |
| 38 | | | 34775 | MUNIZ,V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.00 | 370.05 |
| 39 | | | 36927 | FERRER,RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 8.94 | 277.42 |
| 40 | | | 38566 | BLOCH,P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.44 | 39.96 |
| 41 | | | 39371 | NESTOR,JOSEPH C | A070 | 01YMC | COMPETITIVE ASSESS MGR | 085 | -4.00 | -124.10 |
| 42 | | | 39656 | BLONDET,LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .00 | 2.94 |
| 43 | | | 39931 | THOMSON,MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.95 | 56.42 |
| 44 | | | 39973 | MUCCIO,CRAIG V | A050 | 01YAM | SR MKT RESCH PROG ANAL | 085 | -4.00 | -99.89 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9605 BEE/BUSINESS ENERGY EVAL | 908400 | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .89 | 25.21 |
| 2 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 20.00 | 657.50 |
| 3 | | | 43548 | MCCOMB, JOHN P | A060 | 01UK3 | C/I SPECIALIST II | 361 | -.11 | -3.41 |
| 4 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.80 | 126.35 |
| 5 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.00 | 96.94 |
| 6 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 34.00 | 832.15 |
| 7 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 26.13 | 503.89 |
| 8 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 16.38 | 395.78 |
| 9 | | | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | -2.64 | -62.67 |
| 10 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 11.73 | 325.81 |
| 11 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 20.91 | 614.50 |
| 12 | | | 53067 | RODRIGUEZ, H G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.53 | 52.91 |
| 13 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -.56 | -13.42 |
| 14 | | | 55653 | GONZALEZ, MIRLA | A060 | 01YUA | SR PRODUCT EVAL ANALYST | 085 | -4.00 | -104.37 |
| 15 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | -.96 | -25.11 |
| 16 | | | 57929 | BECK, VERNON V | A040 | 01YHC | C/I ANALYST I | 085 | -4.00 | -86.31 |
| 17 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | -.42 | -11.55 |
| 18 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 19 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 52.00 | 1,223.98 |
| 20 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 92.00 | 3,185.50 |
| 21 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 4.65 | 143.69 |
| 22 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 1.60 | 45.40 |
| 23 | | | 61967 | RUSSILLO, ALFRED G, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 64.38 |
| 24 | | | 63144 | OTT, JOHN A | A070 | 01YEB | SR PRODUCT MANAGER | 078 | 24.00 | 957.00 |
| 25 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.78 | 88.28 |
| 26 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .48 | 17.48 |
| 27 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .18 | 5.84 |
| 28 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.44 | 236.94 |
| 29 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 15.00 | 416.81 |
| 30 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .47 | 6.78 |
| 31 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -1.10 | -33.40 |
| 32 | | | 72403 | GANS, O E | A060 | 01YFB | PRODUCT MANAGER | 085 | -4.00 | -112.10 |
| 33 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 56.74 | 1,222.76 |
| 34 | | | 73662 | LOPEZ, RICHARD | A070 | 01UR3 | C/I SPECIALIST I | 085 | -4.00 | -137.26 |
| 35 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 36 | | | 77425 | KHOJRY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 23.38 |
| 37 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.09 | 95.26 |
| 38 | | | 79235 | COLACINO, FRANCIS | A080 | 01YHB | SUPERVISOR NEW PROGRAMS | 085 | -4.00 | -142.15 |
| 39 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.44 | 234.12 |
| 40 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 2.80 | 69.03 |
| 41 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 13.00 | 479.38 |
| 42 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 39.80 | 940.28 |
| 43 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | -.59 | -21.07 |
| 44 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 15.03 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|-----------------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9605 BEE/BUSINESS ENERGY EVAL | 908400 | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.63 | 175.94 |
| 2 | | | 85248 | WILLIAMS, GEISHA J | A100 | 01UB2 | AREA MGR COMML SVC | 361 | -8.80 | -369.73 |
| 3 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 45.00 | 1,019.25 |
| 4 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.08 | 129.15 |
| 5 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.44 | 311.52 |
| 6 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.13 | 31.50 |
| 7 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | -4.00 | -101.57 |
| 8 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 29.00 | 738.42 |
| 9 | | | 95451 | KINARD, MICHAEL A | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 79.20 | 1,536.48 |
| 10 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 19.20 | 591.36 |
| 11 | | | 97187 | LLOORA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .61 | 17.27 |
| 12 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.13 | 74.45 |
| 13 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .47 | 4.91 |
| 14 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .25 | 6.23 |
| 15 | | | | AGER, AGER, BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 60.25 | 1,099.57 |
| 16 | | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 19.41 | 385.66 |
| 17 | | | | AMLON AMLONG, T L | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | .50 | 7.11 |
| 18 | | | | ANDER ANDERSON, LYNDA | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 586 | 1.50 | 18.81 |
| 19 | | | | AUGUS AUGUSTO, E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 24.00 | 546.00 |
| 20 | | | | BASTO BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 24.00 | 370.48 |
| 21 | | | | BER, A BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 24.00 | 480.00 |
| 22 | | | | CHARN CHARNELL, TERESA J | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 4.00 | 57.66 |
| 23 | | | | CRABT | | | | 360 | 22.60 | 386.50 |
| 24 | | | | DAVIE DAVIES FLICKINGER, NA | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 79.25 | 1,407.68 |
| 25 | | | | DE YO DE YOUNG, JOYE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | -8.80 | -121.55 |
| 26 | | | | DIAZ, DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -7.92 | -123.04 |
| 27 | | | | DILEL DILELLA, GELSYS G | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | -8.80 | -139.81 |
| 28 | | | | DONAH DONAHO, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 59.75 | 1,224.88 |
| 29 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 361 | 15.34 | 321.17 |
| 30 | | | | EGUAR EGUARAS, C L | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 24.00 | 502.50 |
| 31 | | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 14.26 | 258.47 |
| 32 | | | | GANNO GANNON, R H, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 68.00 | 1,303.90 |
| 33 | | | | GONZA GONZALEZ, IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 78.00 | 1,602.91 |
| 34 | | | | GRAFF GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 31.00 | 590.56 |
| 35 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 12.00 | 251.25 |
| 36 | | | | HARTL HARTLEY, PATTIE B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .50 | 9.68 |
| 37 | | | | JONES JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 29.00 | 617.70 |
| 38 | | | | KNOTT KNOTT, J G | D070 | 01QE4 | ENERGY MGT SPEC | 220 | 52.25 | 992.75 |
| 39 | | | | LACHA LACHANCE, J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 115.75 | 2,423.51 |
| 40 | | | | LASSE LASSEN, CHRISTINE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 6.25 | 88.44 |
| 41 | | | | LEIKA | | | | 810 | 21.50 | 450.16 |
| 42 | | | | LEWIS LEWIS, JOHN G | D070 | 01QE4 | ENERGY MGT SPEC | 110 | 33.25 | 618.87 |
| 43 | | | | LITTL LITTLETON, HELEN M | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 7.50 | 112.13 |
| 44 | | | | LOWE, LOWE, E L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 8.25 | 145.61 |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME: | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--|---------|----------|-----------------------|---------|----------|------------------------|-----|---------|-----------|
| 1 | 9605 BEE/BUSINESS ENERGY EVAL | 908400 | MAZEL | MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 68.13 | 1,320.87 |
| 2 | | | MCNEA | MCNEAL, M J | D070 | 01QCC | FIELD REP I - C/I | 360 | 79.20 | 1,656.27 |
| 3 | | | MCNUT | MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 2.00 | 35.75 |
| 4 | | | MESSE | MESSER, P J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | .75 | 15.70 |
| 5 | | | MIMS, | MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 68.25 | 1,393.15 |
| 6 | | | PEREZ | PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | 9.97 | 208.75 |
| 7 | | | PERO, | PERO, ADELYN M | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 1.75 | 31.08 |
| 8 | | | PILGR | PILGRIM, HELEN G | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 49.75 | 1,041.64 |
| 9 | | | POWEL | POWELL, JOSEPH E, JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 5.25 | 83.67 |
| 10 | | | SANDE | SANDERS, KIM K | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 12.00 | 184.80 |
| 11 | | | SAVIG | SAVIGE, RICHARD L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 26.25 | 434.77 |
| 12 | | | SCHAA | SCHAAF, KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .50 | 8.21 |
| 13 | | | SCOTT | SCOTT, NANCY M | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 361 | -8.80 | -147.11 |
| 14 | | | SHOOS | SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 24.50 | 425.69 |
| 15 | | | WHITE | WHITE, G B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 1.50 | 28.43 |
| 16 | | | WILES | WILES, SANDRA H | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 14.75 | 256.47 |
| 17 | | | WILLI | WILLIAMS, JUDITH G | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | .25 | 4.64 |
| 18 | | | WILSO | WILSON, C F, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 21.00 | 477.75 |
| 19 | | | | WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 19.50 | 403.17 |
| 20 | | | WOOTE | WOOTEN, G C, III | D070 | 01QCC | FIELD REP I - C/I | 361 | 37.04 | 775.51 |
| 21 | | | WYNN, | WYNN, MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 24.00 | 545.40 |
| 22 | | | | | | | | | | |
| 23 | AL ACCOUNT 908400 | | | | | | | | 2561.21 | 61,265.11 |
| 24 | TOTAL PRGNAME BEE/BUSINESS ENERGY EVAL | | | | | | | | 2561.21 | 61,265.11 |
| 25 | | | | | | | | | | |
| 26 | BUS ON CALL GS LOAD MGMT 598140 | 94982 | HERRERA, | CARMEN R | A040 | 01AF8 | CALL CTR SUPV II | 575 | 1.00 | 23.58 |
| 27 | | | ACOST | ACOSTA, DAVID | D030 | 01QC8 | CS GENERALIST III | 575 | 1.00 | 8.14 |
| 28 | | | AEDO, | | | | | 575 | 1.00 | 8.41 |
| 29 | | | ALSAD | ALSADAH, AMEEN H | D030 | 01QC8 | CS GENERALIST III | 575 | 1.71 | 16.43 |
| 30 | | | BLANC | | | | | 575 | 1.25 | 17.44 |
| 31 | | | BURRO | BURROWS, URIAL T, II | D030 | 01QC8 | CS GENERALIST III | 575 | .25 | 2.03 |
| 32 | | | D FAN | D FANA, EDEL LAURA | D040 | 01QC7 | CS GENERALIST II | 575 | 1.35 | 13.91 |
| 33 | | | DELGA | DELGADO, MIXARY D | D030 | 01QC8 | CS GENERALIST III | 575 | .25 | 2.33 |
| 34 | | | GONZA | GONZALEZ, DEYRDRE MER | D070 | 01QX5 | LEAD CUST SVC REP | 575 | 1.64 | 28.45 |
| 35 | | | GRANT | GRANT, ARCHIBALD A | D040 | 01QC7 | CS GENERALIST II | 575 | 1.60 | 20.15 |
| 36 | | | JENSE | JENSEN, CELIA E | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 575 | 1.61 | 24.67 |
| 37 | | | MARCO | | | | | 575 | 1.60 | 15.09 |
| 38 | | | MASTN | MASTNI, SHIRLEY A | D030 | 01X1C | SENIOR OFFICE CLERK | 575 | 1.60 | 16.69 |
| 39 | | | MUSHI | MUSHINGTON, THERESA | D030 | 01QC8 | CS GENERALIST III | 575 | 1.21 | 11.55 |
| 40 | | | PEREZ | PEREZ, OLGA D | D050 | 01QC6 | CS GENERALIST I | 575 | 3.01 | 43.92 |
| 41 | | | REGUE | REGUERA, JOSE M | D040 | 01QC7 | CS GENERALIST II | 575 | 1.35 | 15.70 |
| 42 | | | RIBAD | | | | | 575 | 1.66 | 17.70 |
| 43 | | | ROLLE | ROLLE, MILAGROS M | D040 | 01QC7 | CS GENERALIST II | 575 | 1.06 | 12.90 |
| 44 | | | SARRI | SARRIA, MARIA C | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 1.60 | 17.34 |
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000212

FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

fpsc.fex 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|-----------------------------|---------|----------|------------------------|-----|-------|--------|
| 1 | 9605 BUS ON CALL GS LOAD MGMT | 598140 | | SOCOR SOCORRO, MAYRA | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 1.60 | 18.61 |
| 2 | | | | TORRE TORREIRA, SAMMY | D030 | 01QC8 | CS GENERALIST III | 575 | 1.07 | 10.19 |
| 3 | | | | WEBB, WEBB, SANDRA C | D040 | 01QC7 | CS GENERALIST II | 575 | 1.60 | 19.91 |
| 4 | | | | WEBER WEBER, ADRIANA C | D050 | 01QC6 | CS GENERALIST I | 575 | 1.56 | 19.85 |
| 5 | | | | | | | | | | |
| 6 | *TOTAL ACCOUNT 598140 | | | | | | | | 31.58 | 384.99 |
| 7 | | | | | | | | | | |
| 8 | | 908580 | 22425 | GONZALEZ, J O | A070 | 01YEB | SR PRODUCT MANAGER | 078 | 24.00 | 909.30 |
| 9 | | | 45416 | RYNNING, J R, JR | A050 | 01AF7 | CALL CTR SUPV I | 575 | .00 | .00 |
| 10 | | | 94982 | HERRERA, CARMEN R | A040 | 01AF8 | CALL CTR SUPV II | 575 | 1.50 | 35.36 |
| 11 | | | | ACOST ACOSTA, DAVID | D030 | 01QC8 | CS GENERALIST III | 575 | 1.00 | 8.14 |
| 12 | | | | AEDO, | | | | 575 | 1.00 | 8.41 |
| 13 | | | | ALSAD ALSADAH, AMEEN H | D030 | 01QC8 | CS GENERALIST III | 575 | 3.29 | 28.86 |
| 14 | | | | BLANC | | | | 575 | 2.00 | 29.65 |
| 15 | | | | BURRO BURROWS, URIAL T, II | D030 | 01QC8 | CS GENERALIST III | 575 | 1.00 | 8.13 |
| 16 | | | | CALAN CALANDRA, ANDY J | D030 | 01QC8 | CS GENERALIST III | 575 | .00 | .00 |
| 17 | | | | D FAN D FANA, EDEL LAURA | D040 | 01QC7 | CS GENERALIST II | 575 | 2.74 | 26.69 |
| 18 | | | | DELGA DELGADO, MIXARY D | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.67 |
| 19 | | | | FRAZI | | | | 575 | .25 | 3.05 |
| 20 | | | | GONZA GONZALEZ, DEYDRE MER | D070 | 01QX5 | LEAD CUST SVC REP | 575 | 3.29 | 56.91 |
| 21 | | | | GRANT GRANT, ARCHIBALD A | D040 | 01QC7 | CS GENERALIST II | 575 | 3.20 | 39.09 |
| 22 | | | | HAMPT HAMPTON, KELVINA | D030 | 01QC8 | CS GENERALIST III | 575 | .00 | .00 |
| 23 | | | | HOLME HOLMES, WILLETTE T | D030 | 01QC8 | CS GENERALIST III | 575 | .00 | .00 |
| 24 | | | | JAMES | | | | 575 | .25 | 3.73 |
| 25 | | | | JENSE JENSEN, CELIA E | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 575 | 3.26 | 50.40 |
| 26 | | | | LUNGR LUNGREN, SHIRLEY MAE | D040 | 01QC7 | CS GENERALIST II | 575 | .00 | .00 |
| 27 | | | | MARCO | | | | 575 | 3.20 | 27.93 |
| 28 | | | | MASTN MASTNI, SHIRLEY A | D030 | 01X1C | SENIOR OFFICE CLERK | 575 | 3.20 | 33.40 |
| 29 | | | | MCCLA MCCLAIN, PAMELA D | D030 | 01QC8 | CS GENERALIST III | 575 | .00 | .00 |
| 30 | | | | MELGU MELGUIZOVSKI, CYNTHIA | D030 | 01QC8 | CS GENERALIST III | 575 | .00 | .00 |
| 31 | | | | MORAN | | | | 575 | .00 | .00 |
| 32 | | | | MUSHI MUSHINGTON, THERESA | D030 | 01QC8 | CS GENERALIST III | 575 | 2.42 | 21.81 |
| 33 | | | | PEREZ PEREZ, OLGA D | D050 | 01QC6 | CS GENERALIST I | 575 | 6.02 | 88.95 |
| 34 | | | | REGUE REGUERA, JOSE M | D040 | 01QC7 | CS GENERALIST II | 575 | 2.79 | 31.45 |
| 35 | | | | RIBAD | | | | 575 | 3.24 | 35.03 |
| 36 | | | | ROBIN ROBINSON AVANT, M | D040 | 01QC7 | CS GENERALIST II | 575 | .00 | .00 |
| 37 | | | | RODRI RODRIGUEZ, GRISEL H | D030 | 01QC8 | CS GENERALIST III | 575 | .00 | .00 |
| 38 | | | | ROLLE ROLLE, MILAGROS M | D040 | 01QC7 | CS GENERALIST II | 575 | 2.12 | 26.53 |
| 39 | | | | SARRI SARRIA, MARIA C | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 3.20 | 34.73 |
| 40 | | | | SOCOR SOCORRO, MAYRA | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 3.20 | 38.01 |
| 41 | | | | STEVE STEVENS, KELLY A | D070 | 01QX5 | LEAD CUST SVC REP | 575 | .00 | .00 |
| 42 | | | | TOMAS | | | | 575 | .00 | .00 |
| 43 | | | | TORRE TORREIRA, SAMMY | D030 | 01QC8 | CS GENERALIST III | 575 | 2.14 | 19.34 |
| 44 | | | | WEBB, WEBB, SANDRA C | D040 | 01QC7 | CS GENERALIST II | 575 | 3.20 | 40.75 |
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FLORIDA POWER AND LIGHT COMPANY
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| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---|---------|-------|--------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9605 BUS ON CALL GS LOAD MGMT | 908580 | WEBER | WEBER, ADRIANA C | D050 | 01QC6 | CS GENERALIST I | 575 | 3.12 | 39.63 |
| 2 | | | | | | | | | | |
| 3 | *TOTAL ACCOUNT 908580 | | | | | | | | 85.13 | 1,649.95 |
| 4 | *TOTAL PRGNAME BUS ON CALL GS LOAD MGMT | | | | | | | | 116.71 | 2,034.94 |
| 5 | | | | | | | | | | |
| 6 | C/I A/C CHILLER PGM | 908160 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 38.16 | 1,278.84 |
| 7 | | | 02187 | BISHOP, ROBERT V | A060 | 01YXA | END-USE RESEARCH COORD | 085 | -4.80 | -153.24 |
| 8 | | | 02213 | COOK, PATRICIA G | A020 | 01YJC | C/I ANALYST II | 085 | -4.56 | -89.09 |
| 9 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | -4.80 | -129.49 |
| 10 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .04 | 1.08 |
| 11 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.91 | 70.51 |
| 12 | | | 05222 | SHAPIRO, SUSAN N | A070 | 01YMB | MARKET PLANNING MGR | 085 | -4.80 | -164.82 |
| 13 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 7.84 |
| 14 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.66 | 47.89 |
| 15 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .52 | 17.16 |
| 16 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | -.03 | -1.02 |
| 17 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .45 | 13.75 |
| 18 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .10 | 3.36 |
| 19 | | | 08971 | WILLIAMS, BRENDA A | A050 | 01YFC | SR C/I ANALYST | 085 | -4.80 | -148.74 |
| 20 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .51 | 16.83 |
| 21 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .28 | 6.54 |
| 22 | | | 13393 | STOFF, I B | A060 | 01YEC | PROGRAM MGR-C/I | 085 | -4.80 | -145.92 |
| 23 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 4.75 |
| 24 | | | 14534 | GARCIA, JOSEPH | A060 | 01YJB | PROD DEVELOP SR ANALYST | 085 | -4.80 | -137.04 |
| 25 | | | 14873 | ARCHER, JOHN E, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.80 | 76.33 |
| 26 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .60 | 19.67 |
| 27 | | | 22004 | WELLEN, R J | A040 | 01UR4 | CUST SVC FIELD SPECIALI | 357 | .45 | 11.25 |
| 28 | | | 22094 | GROUT, F TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.00 | 60.23 |
| 29 | | | 24015 | JOHNSON, D N | A100 | 01UR2 | AREA MGR COMM L SVC | 357 | -1.60 | -74.82 |
| 30 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 11.60 | 324.93 |
| 31 | | | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | -4.80 | -185.58 |
| 32 | | | 25000 | BRANDT, C D | A110 | 01YE3 | MGR C/I MARKETING | 085 | -4.80 | -221.60 |
| 33 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | .76 | 19.85 |
| 34 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | -1.09 | -35.36 |
| 35 | | | 26796 | MORRISON, BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | -3.36 | -118.06 |
| 36 | | | 27668 | ANTON, G J | A040 | 01YAK | MKT RESCH PROG ANAL I | 085 | -4.80 | -134.70 |
| 37 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 10.16 | 282.36 |
| 38 | | | 29193 | LASAGA, MIGUEL A | A070 | 01YR6 | SUPV C/I SUPT-MKTG | 085 | -4.80 | -164.28 |
| 39 | | | 31026 | | | | | 357 | .00 | -1.67 |
| 40 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .27 | 5.99 |
| 41 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 6.66 |
| 42 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.00 | 28.18 |
| 43 | | | 39371 | NESTOR, JOSEPH C | A070 | 01YMC | COMPETITIVE ASSESS MGR | 085 | -4.80 | -148.92 |
| 44 | | | 39973 | MUCCIO, CRAIG V | A050 | 01YAM | SR MKT RESCH PROG ANAL | 085 | -4.80 | -119.87 |
| 45 | | | | | | | | | | |
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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|------------------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9605 C/I A/C CHILLER PGM | 908160 | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .80 | 21.05 |
| 2 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | .00 | .00 |
| 3 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 2.00 | 48.33 |
| 4 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 13.00 | 382.04 |
| 5 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.45 | 49.73 |
| 6 | | | 55653 | GONZALEZ, MIRLA | A060 | 01YUA | SR PRODUCT EVAL ANALYST | 085 | -4.80 | -125.24 |
| 7 | | | 57929 | BECK, VERNON V | A040 | 01YHC | C/I ANALYST I | 085 | -4.80 | -103.57 |
| 8 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 140.19 |
| 9 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | -4.80 | -166.20 |
| 10 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .08 | 2.91 |
| 11 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .05 | 1.68 |
| 12 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.80 | 70.52 |
| 13 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 1.96 |
| 14 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 43.20 | 1,183.68 |
| 15 | | | 72403 | GANS, D E | A060 | 01YFB | PRODUCT MANAGER | 085 | -4.80 | -134.52 |
| 16 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .54 | 11.64 |
| 17 | | | 73662 | LOPEZ, RICHARD | A070 | 01UR3 | C/I SPECIALIST I | 085 | -4.80 | -164.70 |
| 18 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 3.90 |
| 19 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .03 | .59 |
| 20 | | | 79235 | COLACINO, FRANCIS | A080 | 01YHB | SUPERVISOR NEW PROGRAMS | 085 | -4.80 | -170.58 |
| 21 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.80 | 69.68 |
| 22 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .50 | 15.26 |
| 23 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .08 | 2.51 |
| 24 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | -.03 | -.86 |
| 25 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.80 | 92.72 |
| 26 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 55.20 | 1,401.68 |
| 27 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 3.20 | 98.56 |
| 28 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 1.40 |
| 29 | | | | | | | | | | |
| 30 | *TOTAL ACCOUNT 908160 | | | | | | | | 110.89 | 2,864.54 |
| 31 | *TOTAL PRGNAME C/I A/C CHILLER PGM | | | | | | | | 110.89 | 2,864.54 |
| 32 | | | | | | | | | | |
| 33 | C/I BCI PROGRAM | 908190 | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.00 | 54.03 |
| 34 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | -.02 | -.59 |
| 35 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .00 | .00 |
| 36 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | -.02 | -.66 |
| 37 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .07 | 2.29 |
| 38 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .03 | .98 |
| 39 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | .00 | .00 |
| 40 | | | 12003 | NIERLA, H F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .04 | .78 |
| 41 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.39 | 65.23 |
| 42 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | -.02 | -.79 |
| 43 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.40 | 78.10 |
| 44 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .03 | .21 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|-----------------------------|------------|-------------|-------------------------|-----|--------|----------|
| 1 | 9605 C/I BCI PROGRAM | 908190 | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 4.00 | 97.90 |
| 2 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .06 | 1.79 |
| 3 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 96.00 | 3,324.00 |
| 4 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.39 | 60.24 |
| 5 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 111.15 |
| 6 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | -.51 |
| 7 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | -.01 | .41 |
| 8 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.40 | 59.53 |
| 9 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | -.02 | -.55 |
| 10 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.40 | 79.32 |
| 11 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | -1.03 |
| 12 | | | | | | | | | | |
| 13 | TOTAL ACCOUNT 908190 | | | | | | | | 118.16 | 3,931.83 |
| 14 | TOTAL PRGNAME C/I BCI PROGRAM | | | | | | | | 118.16 | 3,931.83 |
| 15 | | | | | | | | | | |
| 16 | C/I BUILDING ENVELOPE | 908300 | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .00 | .00 |
| 17 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 149.63 |
| 18 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 3.00 | 59.29 |
| 19 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 20 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.00 | 131.19 |
| 21 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 10.00 | 301.12 |
| 22 | | | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | 240.00 | 9,279.00 |
| 23 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 1.00 | 19.29 |
| 24 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 2.00 | 58.78 |
| 25 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 95.86 |
| 26 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.00 | 36.41 |
| 27 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 53.35 |
| 28 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 111.15 |
| 29 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 9.50 | 204.73 |
| 30 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.50 | 134.89 |
| 31 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.50 | 55.32 |
| 32 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.50 | 78.28 |
| 33 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 50.83 |
| 34 | | | | AGNEW AGNEW, P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 2.00 | 35.43 |
| 35 | | | | BARO, BARO, GEORGE E | D060 | 01QE5 | ENERGY MGT CONSULTANT | 333 | 2.75 | 53.28 |
| 36 | | | | CALAB | | | | 110 | .00 | .00 |
| 37 | | | | CARAS CARASA, O G | D060 | 01QE5 | ENERGY MGT CONSULTANT | 333 | .25 | 4.81 |
| 38 | | | | CRABT | | | | 360 | 14.00 | 244.65 |
| 39 | | | | CRAVE CRAVEN, R KENNETH | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 36.00 | 728.56 |
| 40 | | | | CUAN, CUAN, MIRIAM M | D060 | 01QE5 | ENERGY MGT CONSULTANT | 333 | 1.25 | 24.22 |
| 41 | | | | CUEST CUESTA, J R | D070 | 01QE4 | ENERGY MGT SPEC | 333 | 10.50 | 219.84 |
| 42 | | | | DAVIE DAVIES FLICKINGER, NA | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 11.25 | 199.83 |
| 43 | | | | DONAH DONAHO, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .75 | 15.38 |
| 44 | | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 2.00 | 36.25 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
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| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT | |
|------|--------------------------------------|---------|-------|-----------------------|---------|----------|--------------------------|-----|--------|-----------|-----|
| 1 | 9605 C/I BUILDING ENVELOPE | 908300 | GRECO | GRECO, T A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 12.00 | 214.05 | |
| 2 | | | GUZMA | GUZMAN, FRANCISCO | D070 | 01QE4 | ENERGY MGT SPEC | 333 | 84.00 | 1,610.70 | |
| 3 | | | HARRI | HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 13.25 | 277.42 | |
| 4 | | | JAMES | JAMES, ELISE C | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 30.00 | 529.50 | |
| 5 | | | KESSL | KESSLER, G P | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 10.00 | 189.00 | |
| 6 | | | LASSE | LASSEN, CHRISTINE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 1.25 | 17.69 | |
| 7 | | | LEIKA | | | | | 810 | 6.50 | 136.09 | |
| 8 | | | LITTL | LITTLETON, HELEN M | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 1.50 | 22.43 | |
| 9 | | | LOCKE | LOCKE, M B | D070 | 01QE4 | ENERGY MGT SPEC | 219 | .25 | 4.56 | |
| 10 | | | MCNAB | MCNAB, MARY B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 333 | 3.25 | 62.97 | |
| 11 | | | MENDE | MENDEZ, MIGUEL | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 16.00 | 252.40 | |
| 12 | | | MIMS, | MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 6.00 | 122.48 | |
| 13 | | | MOJIC | MOJICA, JOSEPH L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 333 | 5.25 | 71.01 | |
| 14 | | | PERO, | PERO, ADELYN M | D070 | 01QE4 | ENERGY MGT SPEC | 474 | .50 | 8.88 | |
| 15 | | | PITER | PITERA, S THOMAS | D060 | 01QE5 | ENERGY MGT CONSULTANT | 595 | 24.25 | 374.06 | |
| 16 | | | POWEL | POWELL, JOSEPH E., JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 13.75 | 219.14 | |
| 17 | | | RICE, | RICE, JULIE S | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 3.00 | 42.04 | |
| 18 | | | SETTL | SETTLEMYRE, G W J | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 6.50 | 133.58 | |
| 19 | | | WILES | WILES, SANDRA H | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 12.25 | 213.00 | |
| 20 | | | WILLE | WILLEMS, M A | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 22.00 | 333.30 | |
| 21 | | | WILSO | WILSON, C F., JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | .00 | .00 | |
| 22 | | | WINER | WINFREY, ROY L | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 5.00 | 100.69 | |
| 23 | | | YOUNG | YOUNG, RICHARD E | D060 | 01QE5 | ENERGY MGT CONSULTANT | 333 | 2.00 | 26.25 | |
| 24 | | | | | | | | | | | |
| 25 | *TOTAL ACCOUNT 908300 | | | | | | | | 657.25 | 17,342.61 | |
| 26 | *TOTAL PRGNAME C/I BUILDING ENVELOPE | | | | | | | | 657.25 | 17,342.61 | |
| 27 | | | | | | | | | | | |
| 28 | C/I EFFECIENT MOTORS PGM 908140 | | | | | | | | 854 | .00 | .00 |
| 29 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.00 | 53.20 | |
| 30 | | | 02187 | BISHOP, ROBERT V | A060 | 01YXA | END-USE RESEARCH COORD | 085 | -1.60 | -51.08 | |
| 31 | | | 02213 | COOK, PATRICIA G | A020 | 01YJC | C/I ANALYST II | 085 | -1.52 | -29.70 | |
| 32 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | -1.60 | -43.16 | |
| 33 | | | 05222 | SHAPIRO, SUSAN N | A070 | 01YMB | MARKET PLANNING MGR | 085 | -1.60 | -54.94 | |
| 34 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIAL I | 361 | .01 | .26 | |
| 35 | | | 08971 | WILLIAMS, BRENDA A | A050 | 01YEC | SR C/I ANALYST | 085 | -1.60 | -49.58 | |
| 36 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIAL I | 360 | .00 | .00 | |
| 37 | | | 12003 | NIERLA, H F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 | |
| 38 | | | 13393 | STOFF, I R | A060 | 01YEC | PROGRAM MGR-C/I | 085 | -1.60 | -48.64 | |
| 39 | | | 14534 | GARCIA, JOSEPH | A060 | 01YJB | PROD DEVELOP SR ANALYST | 085 | -1.60 | -45.68 | |
| 40 | | | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | -1.60 | -61.86 | |
| 41 | | | 25000 | BRANDT, C D | A110 | 01YF3 | MGR C/I MARKETING | 085 | -1.60 | -73.80 | |
| 42 | | | 26796 | MORRISON, BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | -1.12 | -39.35 | |
| 43 | | | 27668 | ANTON, G J | A040 | 01YAK | MKT RESCH PROG ANAL I | 085 | -1.60 | -44.90 | |
| 44 | | | 29193 | LASAGA, MIGUEL A | A070 | 01YB6 | SUPV C/I SUPT-MKTG | 085 | -1.60 | -54.76 | |
| 45 | | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpfc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--|---------|-------|--------------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9605 C/I EFFICIENT MOTORS PGM | 908140 | 39371 | NESTOR, JOSEPH C | A070 | 01YMC | COMPETITIVE ASSESS MGR | 085 | -1.60 | -49.64 |
| 2 | | | 39973 | MUCCIO, CRAIG V | A050 | 01YAM | SR MKT RESCH PROG ANAL | 085 | -1.60 | -39.96 |
| 3 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .38 | 9.17 |
| 4 | | | 55653 | GONZALEZ, MIRLA | A060 | 01YUA | SR PRODUCT EVAL ANALYST | 085 | -1.60 | -41.75 |
| 5 | | | 57929 | BECK, VERNON V | A040 | 01YHC | C/I ANALYST I | 085 | -1.60 | -34.52 |
| 6 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | -1.60 | -55.40 |
| 7 | | | 63144 | OTT, JOHN A | A070 | 01YEB | SR PRODUCT MANAGER | 078 | 24.00 | 957.00 |
| 8 | | | 72403 | GANS, O E | A060 | 01YFB | PRODUCT MANAGER | 085 | -1.60 | -44.84 |
| 9 | | | 73662 | LOPEZ, RICHARD | A070 | 01UR3 | C/I SPECIALIST I | 085 | -1.60 | -54.90 |
| 10 | | | 79235 | COLACINO, FRANCIS | A080 | 01YHB | SUPERVISOR NEW PROGRAMS | 085 | -1.60 | -56.86 |
| 11 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .04 | .95 |
| 12 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | -1.60 | -40.63 |
| 13 | | | | AGER, BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 25.00 | 456.25 |
| 14 | | | | MAZEL MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | .00 | .00 |
| 15 | | | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 6.00 | 107.25 |
| 16 | | | | WILSO WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 4.25 | 87.87 |
| 17 | | | | | | | | | | |
| 18 | TOTAL ACCOUNT 908140 | | | | | | | | 28.64 | 656.00 |
| 19 | TOTAL PRGNAME C/I EFFICIENT MOTORS PGM | | | | | | | | 28.64 | 656.00 |
| 20 | | | | | | | | | | |
| 21 | C/I EFFICIENT LIGHTING | 908170 | | | | | | 854 | .00 | .00 |
| 22 | | | 00415 | NELSON, I S | A070 | 01UR3 | C/I SPECIALIST I | 357 | .64 | 21.45 |
| 23 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 58.68 | 1,560.89 |
| 24 | | | 02187 | RISHOP, ROBERT V | A060 | 01YXA | END-USE RESEARCH COORD | 085 | -6.40 | -204.32 |
| 25 | | | 02213 | COOK, PATRICIA G | A020 | 01YJC | C/I ANALYST II | 085 | -6.08 | -118.77 |
| 26 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | -6.40 | -172.64 |
| 27 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 36.00 | 903.15 |
| 28 | | | 04060 | ANDERSON, F A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 11.16 | 301.47 |
| 29 | | | 04850 | CARLYLE, R F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.49 | 165.58 |
| 30 | | | 05222 | SHAPIRO, SUSAN N | A070 | 01YMB | MARKET PLANNING MGR | 085 | -6.40 | -219.76 |
| 31 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 19.09 | 501.35 |
| 32 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 12.28 | 300.69 |
| 33 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 8.64 | 249.26 |
| 34 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 8.08 | 266.53 |
| 35 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.06 | 330.97 |
| 36 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.86 | 453.45 |
| 37 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.42 | 277.86 |
| 38 | | | 08971 | WILLIAMS, BRENDA A | A050 | 01YEC | SR C/I ANALYST | 085 | -6.40 | -198.32 |
| 39 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 58.50 | 1,156.10 |
| 40 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.02 | 232.30 |
| 41 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.12 | 75.11 |
| 42 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 19.00 | 425.84 |
| 43 | | | 13393 | STOFF, I B | A060 | 01YEC | PROGRAM MGR-C/I | 085 | -6.40 | -194.56 |
| 44 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 16.98 | 408.70 |
| 45 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------------|---------|-------|-------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9605 C/I EFFICIENT LIGHTING | 908170 | 14100 | WOMBLE,JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .64 | 18.98 |
| 2 | | | 14534 | GARCIA,JOSEPH | A060 | 01YJB | PROD DEVELOP SR ANALYST | 085 | -6.40 | -182.72 |
| 3 | | | 14873 | ARCHER,JOHN F.,II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.11 | 301.89 |
| 4 | | | 16699 | DANIEL,JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.00 | 151.87 |
| 5 | | | 17889 | DANN,ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 13.72 | 359.97 |
| 6 | | | 19200 | SODDERS,G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 160.00 | 3,230.00 |
| 7 | | | 21102 | WISHARD,W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 13.96 | 460.68 |
| 8 | | | 22004 | WELLEN,R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 61.28 | 1,533.27 |
| 9 | | | 22094 | GROUT,E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 31.82 | 958.18 |
| 10 | | | 24015 | JOHNSON,D N | A100 | 01UB2 | AREA MGR COMML SVC | 357 | -6.40 | -299.28 |
| 11 | | | 24055 | NIX,JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | -3.36 | -94.12 |
| 12 | | | 24906 | ROQUE,ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | -6.40 | -247.44 |
| 13 | | | 25000 | BRANDT,C D | A110 | 01YF3 | MGR C/I MARKETING | 085 | -6.40 | -295.20 |
| 14 | | | 25391 | BALOGH,F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 15.00 | 495.00 |
| 15 | | | 25987 | GUTIERREZ,J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 3.04 | 79.40 |
| 16 | | | 26052 | LANGLEY,D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 11.11 | 361.09 |
| 17 | | | 26249 | COPE,L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 7.70 | 237.74 |
| 18 | | | 26796 | MORRISON,BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | -4.48 | -157.42 |
| 19 | | | 27668 | ANTON,G J | A040 | 01YAK | MKT RESCH PROG ANAL I | 085 | -6.40 | -179.60 |
| 20 | | | 28846 | KUNZ,THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | .64 | 13.48 |
| 21 | | | 29193 | LASAGA,MIGUEL A | A070 | 01YB6 | SUPV C/I SUPT-MKTG | 085 | -6.40 | -219.04 |
| 22 | | | 29561 | COOKE,C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.80 | 47.43 |
| 23 | | | 30751 | BESLEY,W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 28.80 | 779.76 |
| 24 | | | 31026 | | | | | 357 | 2.00 | 50.44 |
| 25 | | | 36927 | FERRER,RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 6.12 | 185.08 |
| 26 | | | 38566 | BLOCH,P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 11.96 | 331.89 |
| 27 | | | 39143 | PONITZ,KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.00 | 84.53 |
| 28 | | | 39371 | NESTOR,JOSEPH C | A070 | 01YMC | COMPETITIVE ASSESS MGR | 085 | -6.40 | -198.56 |
| 29 | | | 39656 | BLONDET,LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .00 | 3.75 |
| 30 | | | 39931 | THOMSON,MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 32.92 | 952.78 |
| 31 | | | 39973 | MUCCIO,CRAIG V | A050 | 01YAM | SR MKT RESCH PROG ANAL | 085 | -6.40 | -159.81 |
| 32 | | | 40790 | DIAZ,OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 26.86 | 761.14 |
| 33 | | | 43548 | MCCOMB,JOHN P | A060 | 01UK3 | C/I SPECIALIST II | 361 | -.14 | -4.34 |
| 34 | | | 44964 | COWLING,J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.20 | 294.86 |
| 35 | | | 47239 | LIPINSKI,THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 30.50 | 716.20 |
| 36 | | | 47272 | SCHMITT,KATHY I | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 60.13 | 1,159.67 |
| 37 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 48.46 | 1,170.92 |
| 38 | | | 50810 | LLERA,R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 180.64 | 4,287.94 |
| 39 | | | 51010 | MAESTRI,HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 43.38 | 1,204.88 |
| 40 | | | 52375 | MELIANS,S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 4.46 | 131.06 |
| 41 | | | 53067 | RODRIGUEZ,M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 6.82 | 235.20 |
| 42 | | | 54336 | OTTO,E F.,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 17.84 | 427.48 |
| 43 | | | 55653 | GONZALEZ,MIRLA | A060 | 01YUA | SR PRODUCT EVAL ANALYST | 085 | -6.40 | -166.99 |
| 44 | | | 55742 | COHEN,A D | T125 | 05937 | GROUNDMAN - SU | 361 | 12.16 | 318.28 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpssc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------------|---------|-------|-----------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9605 C/I EFFICIENT LIGHTING | 908170 | 57929 | BECK, VERNON V | A040 | 01YHC | C/I ANALYST I | 085 | -6.40 | -138.10 |
| 2 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | -.12 | -3.30 |
| 3 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 224.30 |
| 4 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 67.00 | 1,577.01 |
| 5 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | -6.40 | -221.60 |
| 6 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 5.58 | 172.42 |
| 7 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 36.00 | 879.75 |
| 8 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 4.80 | 136.20 |
| 9 | | | 61967 | RUSSILLO, ALFRED G, J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 64.30 |
| 10 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 14.72 | 467.30 |
| 11 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.32 | 120.89 |
| 12 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.21 | 39.93 |
| 13 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.00 | 373.45 |
| 14 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.11 | 278.87 |
| 15 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 7.00 | 194.52 |
| 16 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.56 | 202.34 |
| 17 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .12 | 3.65 |
| 18 | | | 72289 | LYERLY-JENNETTE, SUSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 36.00 | 857.85 |
| 19 | | | 72403 | GANS, O E | A060 | 01YFB | PRODUCT MANAGER | 085 | 233.60 | 6,546.64 |
| 20 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 36.00 | 849.15 |
| 21 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 35.66 | 768.40 |
| 22 | | | 73662 | LOPEZ, RICHARD | A070 | 01UR3 | C/I SPECIALIST I | 085 | -6.40 | -219.54 |
| 23 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 24 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 60.00 | 1,462.50 |
| 25 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 36.00 | 877.65 |
| 26 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.64 | 210.38 |
| 27 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.11 | 282.05 |
| 28 | | | 79235 | COLACINO, FRANCIS | A080 | 01YHB | SUPERVISOR NEW PROGRAMS | 085 | -6.40 | -227.44 |
| 29 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.12 | 275.54 |
| 30 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 8.80 | 246.26 |
| 31 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.50 | 55.32 |
| 32 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 65.92 | 1,557.37 |
| 33 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.50 | 381.56 |
| 34 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 7.46 | 266.41 |
| 35 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 6.32 | 197.88 |
| 36 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 11.48 | 303.67 |
| 37 | | | 85248 | WILLIAMS, GEISHA J | A100 | 01UB2 | AREA MGR COMM SVCS | 361 | -11.20 | -470.57 |
| 38 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 59.00 | 1,336.35 |
| 39 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 21.06 | 535.18 |
| 40 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.11 | 366.64 |
| 41 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 31.10 | 867.30 |
| 42 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | -6.40 | -162.51 |
| 43 | | | 96160 | CULBREATH, J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .00 | .00 |
| 44 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 12.80 | 394.24 |
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000220

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY JOB | | LOC | PRHRS | PRAMT | |
|------|-----------------------------|---------|-------|-----------------------------|---------|-------|------------------------|-------|--------|-----------------|
| | | | | | GRD | CODE | | | | JOB DESCRIPTION |
| 1 | 9605 C/I EFFICIENT LIGHTING | 908170 | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 7.82 | 221.48 |
| 2 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 9.58 | 227.88 |
| 3 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 32.56 | 893.82 |
| 4 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 39.94 | 1,057.69 |
| 5 | | | | AGER, AGER, BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .50 | 9.13 |
| 6 | | | | AGNEW AGNEW, P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 18.00 | 318.83 |
| 7 | | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 17.74 | 334.76 |
| 8 | | | | ALVARODIAZ, CLARIDE | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 854 | .00 | .00 |
| 9 | | | | AMLON AMLONG, T L | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | .25 | 3.56 |
| 10 | | | | ANDER ANDERSON, LYNOA | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 586 | 2.00 | 25.08 |
| 11 | | | | AUGUS AUGUSTO, E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 36.00 | 819.00 |
| 12 | | | | BASTO BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 24.00 | 370.50 |
| 13 | | | | BER, A BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 36.00 | 720.00 |
| 14 | | | | CHARN CHARNELL, TERESA J | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 3.00 | 43.24 |
| 15 | | | | CLEWI CLEWIS, KATHLEEN D | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | .25 | 3.63 |
| 16 | | | | CRABT | | | | 360 | 19.60 | 334.07 |
| 17 | | | | DAVIE DAVIES FLICKINGER, NA | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 19.50 | 346.37 |
| 18 | | | | DE YO DE YOUNG, JOYE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | -11.20 | -154.70 |
| 19 | | | | DIAZ, DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -10.08 | -156.60 |
| 20 | | | | DILEL DILELLA, GELSYS G | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | -11.20 | -177.94 |
| 21 | | | | DONAH DONAHO, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 8.50 | 174.26 |
| 22 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 361 | 12.76 | 267.17 |
| 23 | | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 5.44 | 98.60 |
| 24 | | | | GANNO GANNON, R H., JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 15.00 | 287.63 |
| 25 | | | | GRAFF GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 16.50 | 314.33 |
| 26 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 7.50 | 157.03 |
| 27 | | | | HEISE HEISER, D R | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 2.00 | 35.28 |
| 28 | | | | JONES JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 12.00 | 255.60 |
| 29 | | | | KNOTT KNOTT, J G | D070 | 01QE4 | ENERGY MGT SPEC | 220 | 2.00 | 38.00 |
| 30 | | | | LACHA LACHANCE, J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 2.50 | 52.34 |
| 31 | | | | LASSE LASSEN, CHRISTINE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 2.50 | 35.38 |
| 32 | | | | LEIKA | | | | 810 | 15.00 | 314.06 |
| 33 | | | | LEWIS LEWIS, JOHN G | D070 | 01QE4 | ENERGY MGT SPEC | 110 | 4.25 | 79.10 |
| 34 | | | | LIBBY LIBBY, ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | .25 | 4.14 |
| 35 | | | | LITTI LITTLETON, HELEN M | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 3.00 | 44.85 |
| 36 | | | | HAZEL MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 48.02 | 931.00 |
| 37 | | | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 69.00 | 1,233.38 |
| 38 | | | | MESSE MESSER, P J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 8.50 | 177.97 |
| 39 | | | | MIMS, MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 44.75 | 913.46 |
| 40 | | | | MORRI MORRIS, ROBERT S | D070 | 01QE4 | ENERGY MGT SPEC | 450 | .25 | 3.69 |
| 41 | | | | PEREZ PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | 79.58 | 1,666.21 |
| 42 | | | | PERO, PERO, ADELYN M | D070 | 01QE4 | ENERGY MGT SPEC | 474 | .75 | 13.32 |
| 43 | | | | POWEL POWELL, JOSEPH E., JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 12.00 | 191.25 |
| 44 | | | | SANDE SANDERS, KIM K | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 24.00 | 369.60 |
| 45 | | | | | | | | | | |
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00021

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|---|-----------------------------|---------|--------|----------------------|---------|----------|-------------------------|-----|---------|-----------|
| 1 | 9605 C/I EFFICIENT LIGHTING | 908170 | SCOTT | SCOTT, NANCY M | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 361 | -11.20 | -187.24 |
| 2 | | | SHOOS | SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 20.50 | 356.17 |
| 3 | | | WALKE | | | | | 450 | .25 | 3.52 |
| 4 | | | WILES | WILES, SANDRA H | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 1.50 | 26.08 |
| 5 | | | WILSO | WILSON, C F, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 32.00 | 728.00 |
| 6 | | | WILSON | , C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 19.00 | 392.82 |
| 7 | | | WOOTE | WOOTEN, G C, III | D070 | 01QCC | FIELD REP I - C/I | 361 | 2.16 | 45.24 |
| 8 | | | WYNN | WYNN, MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 36.00 | 818.10 |
| 9 | | | | | | | | | | |
| 10*TOTAL ACCOUNT 908170 | | | | | | | | | 2648.23 | 62,673.22 |
| 11*TOTAL PRGNAME C/I EFFICIENT LIGHTING | | | | | | | | | 2648.23 | 62,673.22 |
| 12 | | | | | | | | | | |
| 13 | C/I HIGH EFFIC DX A/C | 908150 | | | | | | 854 | .00 | .00 |
| 14 | | | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 38.24 | 1,281.52 |
| 15 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.84 | 128.74 |
| 16 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.40 | 361.26 |
| 17 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .06 | 1.62 |
| 18 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.80 | 66.45 |
| 19 | | | 04968 | RIFFLE, W J | A060 | 01YVB | PROGRAM MGR-RES SUPPT | 078 | -2.40 | -80.46 |
| 20 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 16.14 | 423.88 |
| 21 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.48 | 36.25 |
| 22 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 5.99 | 172.82 |
| 23 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 14.78 | 487.56 |
| 24 | | | 07740 | SCHIEMAN, DAVID F | A070 | 01YEB | SR PRODUCT MANAGER | 078 | -2.40 | -90.30 |
| 25 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | -.06 | -1.85 |
| 26 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .82 | 25.08 |
| 27 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 16.18 | 534.14 |
| 28 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.77 | 58.25 |
| 29 | | | 10322 | ANDREOLAS, M J | A060 | 01YVB | PROGRAM MGR-RES SUPPT | 078 | -2.40 | -70.44 |
| 30 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .50 | 11.94 |
| 31 | | | 12632 | BUSTO, LEONOR M | A070 | 01YW4 | SUPV RES SYSTEM SUPPORT | 078 | -2.40 | -77.23 |
| 32 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -.04 | .62 |
| 33 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 7.13 |
| 34 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.02 | 135.99 |
| 35 | | | 16499 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.40 | 60.75 |
| 36 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.00 | 157.43 |
| 37 | | | 18138 | DEAVER, C W | A080 | 01YHB | SUPERVISOR NEW PROGRAMS | 078 | -2.40 | -79.38 |
| 38 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | .00 | .00 |
| 39 | | | 19739 | COCKFIELD, JANESE C | A020 | 01YAC | ANALYST II-RES SUPPORT | 078 | -2.85 | -47.69 |
| 40 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.43 | 179.12 |
| 41 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .68 | 16.88 |
| 42 | | | 22094 | GROUT, F TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .04 | .91 |
| 43 | | | 22425 | GONZALEZ, J O | A070 | 01YEB | SR PRODUCT MANAGER | 078 | -2.40 | -90.93 |
| 44 | | | 24015 | JOHNSON, D N | A100 | 01UB2 | AREA MGR COMM SVCS | 357 | -2.40 | -112.23 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------------|---------|-------|---------------------|---------|----------|-------------------------|-----|-------|---------|
| 1 | 9605 C/I HIGH EFFIC DX A/C | 908150 | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 18.64 | 522.16 |
| 2 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 132.00 |
| 3 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 1.14 | 29.79 |
| 4 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 5.02 | 162.66 |
| 5 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 9.52 | 293.93 |
| 6 | | | 26814 | SOLIS, A R | A050 | 01YKB | PROD DEVELOP ANALYST I | 078 | -2.40 | -72.09 |
| 7 | | | 28154 | HUGUES, E G | A110 | 01YP3 | MGR RESID & GEN BUS MKT | 078 | -2.40 | -126.96 |
| 8 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 18.24 | 507.26 |
| 9 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .01 | .26 |
| 10 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 14.40 | 389.88 |
| 11 | | | 31026 | | | | | 357 | .00 | -2.21 |
| 12 | | | 31592 | MCMURRAY, JOHN | A050 | 01YVA | RESEARCH ASSOCIATE | 078 | -2.40 | -65.82 |
| 13 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .50 | 10.94 |
| 14 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .36 | 9.99 |
| 15 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .00 | .00 |
| 16 | | | 39270 | PLANAS, CARLOS A | A050 | 01YXB | SR ANALYST-RES SUPPORT | 078 | -2.40 | -70.14 |
| 17 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .00 | 1.07 |
| 18 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.20 | 62.34 |
| 19 | | | 43389 | | | | | 078 | -2.40 | -248.09 |
| 20 | | | 43548 | MCCOMB, JOHN P | A060 | 01UK3 | C/I SPECIALIST II | 361 | -.04 | -1.24 |
| 21 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.20 | 57.93 |
| 22 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 23 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 1.63 | 31.35 |
| 24 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 26.76 | 646.58 |
| 25 | | | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | -.96 | -22.79 |
| 26 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .16 | 4.44 |
| 27 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .39 | 11.47 |
| 28 | | | 52883 | GARCIA, ANA M | A100 | 01YM3 | MGR MKTG SUPPORT | 078 | -2.40 | -87.90 |
| 29 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.81 | 62.28 |
| 30 | | | 54336 | OTTO, F E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.76 | 90.10 |
| 31 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | -.44 | -11.53 |
| 32 | | | 57788 | MAS, J J | A070 | 01YUB | SR PROGRAM MGR-RES SUPP | 078 | -2.40 | -83.67 |
| 33 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | -.18 | -4.95 |
| 34 | | | 58443 | SPRINKLE, D B | A060 | 01YFB | PRODUCT MANAGER | 078 | -2.40 | -60.57 |
| 35 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.40 | 351.90 |
| 36 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .40 | 11.35 |
| 37 | | | 63144 | OTT, JOHN A | A070 | 01YEB | SR PRODUCT MANAGER | 078 | -2.40 | -95.70 |
| 38 | | | 63793 | AVELLO, FRANCISCO A | A070 | 01YMB | MARKET PLANNING MGR | 078 | -2.40 | -90.39 |
| 39 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .66 | 20.96 |
| 40 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.12 | 40.78 |
| 41 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .09 | 3.07 |
| 42 | | | 67354 | RUTHIG, THOMAS F | A060 | 01YNC | PRIN MKT PLNG SUPP ANAL | 078 | -2.40 | -84.81 |
| 43 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 106.70 |
| 44 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.02 | 125.62 |
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000223

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------------|---------|-------|---------------------------|---------|----------|-------------------------|-----|-------|---------|
| 1 | 9605 C/I HIGH EFFIC DX A/C | 908150 | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 3.56 |
| 2 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 14.40 | 394.56 |
| 3 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.50 | 136.64 |
| 4 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.40 | 343.14 |
| 5 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 14.40 | 339.66 |
| 6 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 6.31 | 135.98 |
| 7 | | | 74559 | DEL CUETO, R A | A060 | 01YUA | SR PRODUCT EVAL ANALYST | 078 | -2.40 | -79.65 |
| 8 | | | 75243 | MIDDLETON, D ALAN | A050 | 01YXB | SR ANALYST-RES SUPPORT | 078 | -2.40 | -59.64 |
| 9 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 24.00 | 585.00 |
| 10 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 14.40 | 351.06 |
| 11 | | | 77425 | KHOJRY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 5.84 |
| 12 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .05 | 1.08 |
| 13 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.01 | 124.12 |
| 14 | | | 81478 | DANIELAWSKI, W F, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 1.40 | 34.52 |
| 15 | | | 81986 | SUGGS, CLAUDE ROBERT | A070 | 01YMR | MARKET PLANNING MGR | 078 | -2.40 | -80.58 |
| 16 | | | 82210 | GAGER, HERBERT R | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 1.72 | 40.64 |
| 17 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 8.50 | 259.47 |
| 18 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 5.64 | 201.43 |
| 19 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.12 | 129.01 |
| 20 | | | 85248 | WILLIAMS, GEISHA J | A100 | 01UB2 | AREA MGR COMM SVCS | 361 | -3.20 | -134.45 |
| 21 | | | 85405 | LIMA, ANGELA A | A050 | 01YPB | SR MKT PLNG ANLYST | 078 | -2.40 | -66.66 |
| 22 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | -.06 | -1.58 |
| 23 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.02 | 165.16 |
| 24 | | | 90645 | PRIETO, ROSA HOYO | A050 | 01A23 | FIELD REP SUPV II | 810 | .00 | -3.12 |
| 25 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.17 | 88.40 |
| 26 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 36.00 | 914.13 |
| 27 | | | 94849 | FLETCHER, S W | A060 | 01YXA | END-USE RESEARCH COORD | 078 | -2.40 | -70.53 |
| 28 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.00 | 25.46 |
| 29 | | | 96127 | DUQUETTE, HOLLY R | A070 | 01YUR | SR PROGRAM MGR-RES SUPP | 078 | -2.40 | -80.14 |
| 30 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 4.80 | 147.84 |
| 31 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -.11 | -3.10 |
| 32 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .76 | 18.08 |
| 33 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 2.59 |
| 34 | | | 99235 | ORLA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .04 | 2.84 |
| 35 | | | | AGER, AGER, BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 7.00 | 127.75 |
| 36 | | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 11.22 | 228.50 |
| 37 | | | | ALVARODIAZ, CLARIDE | D050 | 01X1E | SR ADMINISTRATIVE SPEC | 854 | .50 | 5.68 |
| 38 | | | | ANDER ANDERSON, LYNDA | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 586 | 2.00 | 25.08 |
| 39 | | | | AUGUS AUGUSTO, E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 24.00 | 546.00 |
| 40 | | | | BASTO BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 36.00 | 555.76 |
| 41 | | | | BENSO BENSON, P M | D070 | 01QE4 | ENERGY MGT SPEC | 720 | .25 | 4.74 |
| 42 | | | | BER, A BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 24.00 | 480.00 |
| 43 | | | | BOONE BOONE, W H | D070 | 01QE4 | ENERGY MGT SPEC | 864 | 4.00 | 83.76 |
| 44 | | | | CADY, CADY, TRACY M | D040 | 01X1E | ADMINISTRATIVE SPEC | 137 | 5.00 | 56.94 |
| 45 | | | | | | | | | | |
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000224

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE PROGRAM NAME | ACCOUNT | EMPL# NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRMT |
|------------------------------|---------|-----------------------------|---------|----------|------------------------|-----|-------|--------|
| 1 9605 C/I HIGH EFFIC DX A/C | 908150 | CAMOЕ CAMOESAS, J A | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -1.02 |
| 2 | | CLEWI CLEWIS, KATHLEEN D | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 3.75 | 54.38 |
| 3 | | CRABT | | | | 360 | 7.65 | 121.01 |
| 4 | | CRAVE CRAVEN, R KENNETH | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 10.00 | 202.38 |
| 5 | | CUBAS CUBAS, ARMANDO J | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 2.75 | 36.61 |
| 6 | | DE YO DE YOUNG, JOYE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | -3.20 | -44.20 |
| 7 | | DIAZ, DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -2.88 | -44.74 |
| 8 | | DILEL DILELLA, GELSYS G | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | -3.20 | -50.84 |
| 9 | | DONAH DONAHO, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 9.75 | 199.88 |
| 10 | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 361 | .48 | 10.05 |
| 11 | | EGUAR EGUJARAS, C L | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 12 | | EMMON EMMONS, W G | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | .00 | .00 |
| 13 | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | .58 | 10.52 |
| 14 | | GANNO GANNON, R H, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 4.00 | 76.70 |
| 15 | | GONZA GONZALEZ, IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 16 | | GRAFF GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 27.75 | 528.64 |
| 17 | | GRECO GRECO, T A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 30.00 | 535.13 |
| 18 | | GUTIE GUTIERREZ, J C | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -.94 |
| 19 | | HARLE HARLEY, LESLIE A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | 8.00 | 132.80 |
| 20 | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 11.75 | 246.02 |
| 21 | | HEMME HEMMERLE, SALLY H | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 1.25 | 18.13 |
| 22 | | HERNA HERNANDEZ, BETSY G | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 24.25 | 351.63 |
| 23 | | HOUK, HOUK, ANITA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 3.25 | 47.13 |
| 24 | | INGER INGERSOLL, WILLIAM J | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | 45.50 |
| 25 | | JAMES JAMES, ELISE C | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 40.00 | 706.00 |
| 26 | | JONES JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 6.00 | 127.80 |
| 27 | | JUNE, | | | | 854 | 3.25 | 47.08 |
| 28 | | KESSL KESSLER, G P | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 6.00 | 113.40 |
| 29 | | KVARD KVARDA, K J | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | 1.50 | 22.28 |
| 30 | | LANGF LANGFORD, ELIZABETH A | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 1.00 | 14.06 |
| 31 | | LEIKA | | | | 810 | 32.00 | 670.00 |
| 32 | | LOCKE LOCKE, M B | D070 | 01QE4 | ENERGY MGT SPEC | 219 | .25 | 4.56 |
| 33 | | HAZEL MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 7.20 | 139.61 |
| 34 | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 23.25 | 415.59 |
| 35 | | MEALI MEALICK, HAROLD E | D070 | 01QE4 | ENERGY MGT SPEC | 720 | 37.50 | 690.93 |
| 36 | | MENDE MENDEZ, MIGUEL | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 9.00 | 141.98 |
| 37 | | MESSE MESSER, P J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | .50 | 10.47 |
| 38 | | MIMS, MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 1.75 | 35.72 |
| 39 | | NAVAR NAVARRO, VIVIAN A | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 854 | .50 | 8.22 |
| 40 | | NELSO NELSON, KELLY J | D040 | 01X1E | ADMINISTRATIVE SPEC | 137 | 20.75 | 268.71 |
| 41 | | PENDE | | | | 595 | 18.25 | 233.60 |
| 42 | | PEREZ PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | .04 | .84 |
| 43 | | PILGR PILGRIM, HELEN G | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -2.98 |
| 44 | | PITER PITERA, S THOMAS | D060 | 01QE5 | ENERGY MGT CONSULTANT | 595 | 12.75 | 196.67 |
| 45 | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------------|---------|-------|------------------------------|---------|----------|-------------------------|-----|--------|-----------|
| 1 | 9605 C/I HIGH EFFIC DX A/C | 908150 | | POWEL POWELL, JOSEPH E., JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 6.00 | 95.63 |
| 2 | | | | RICE, RICE, JULIE S | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | .00 | .00 |
| 3 | | | | ROONE ROONEY, JACQUELINE | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 4 | | | | SAVIG SAVIGE, RICHARD L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 7.25 | 120.08 |
| 5 | | | | SCALL SCALLAN, SHERRY E | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | 1.25 | 19.42 |
| 6 | | | | SCOTT SCOTT, NANCY M | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 361 | -3.20 | -53.50 |
| 7 | | | | SETTL SETTLEMYRE, G W J | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 6.25 | 128.44 |
| 8 | | | | SHOOS SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 1.00 | 17.38 |
| 9 | | | | THROW THROWER, ADRIENNE R | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 1.25 | 13.19 |
| 10 | | | | WALLA WALLACE, MICHELE | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 9.25 | 113.66 |
| 11 | | | | WILLE WILLEMS, M A | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 19.00 | 287.85 |
| 12 | | | | WILLI WILLIAMS, R P | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | .00 | .00 |
| 13 | | | | WILSO WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 5.00 | 103.38 |
| 14 | | | | WINFR WINFREY, ROY L | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 5.50 | 110.76 |
| 15 | | | | WOOTE WOOTEN, G C., III | D070 | 01QCC | FIELD REP I - C/I | 361 | -2.20 | -4.19 |
| 16 | | | | WYANT WYANT, F E | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 17 | | | | WYNN, WYNN, MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 24.00 | 545.40 |
| 18 | | | | | | | | | | |
| 19 | TOTAL ACCOUNT 908150 | | | | | | | | 931.82 | 19,857.56 |
| 20 | TOTAL PRGNAME C/I HIGH EFFIC DX A/C | | | | | | | | 931.82 | 19,857.56 |
| 21 | | | | | | | | | | |
| 22 | C/I HVAC | 908590 | | | | | | 360 | .00 | .00 |
| 23 | | | | 07956 CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 239.40 |
| 24 | | | | 09583 BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 4.00 | 79.05 |
| 25 | | | | 12756 HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 22.41 |
| 26 | | | | 13862 BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.00 | 147.53 |
| 27 | | | | 14100 WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | .00 |
| 28 | | | | 17889 DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.00 | 131.19 |
| 29 | | | | 22094 GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.00 | 90.34 |
| 30 | | | | 29561 COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.00 | 26.35 |
| 31 | | | | 36927 FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 10.00 | 320.75 |
| 32 | | | | 39931 THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 20.00 | 578.75 |
| 33 | | | | 47759 RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .00 | .00 |
| 34 | | | | 54336 OTTO, E E., JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.00 | 47.93 |
| 35 | | | | 59287 CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 8.00 | 247.20 |
| 36 | | | | 61967 RUSSILLO, ALFRED G., J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.00 | 96.56 |
| 37 | | | | 69749 LEHR, J C., JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.00 | 222.30 |
| 38 | | | | 71743 RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | .00 | .00 |
| 39 | | | | 82210 GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 7.00 | 165.38 |
| 40 | | | | 83603 CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | .00 | .00 |
| 41 | | | | 88523 OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 17.00 | 432.01 |
| 42 | | | | 94428 BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 12.00 | 304.71 |
| 43 | | | | CRABT | | | | 360 | 18.00 | 314.55 |
| 44 | | | | | | | | | | |
| 45 | TOTAL ACCOUNT 908590 | | | | | | | | 133.00 | 3,466.41 |
| 46 | TOTAL PRGNAME C/I HVAC | | | | | | | | 133.00 | 3,466.41 |
| 47 | | | | | | | | | | |
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000226

FLORIDA POWER AND LIGHT COMPANY
 fpssc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9605 C/I LOAD CONTROL | 908550 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | .24 | 8.04 |
| 2 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.00 | 26.60 |
| 3 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.60 | 240.84 |
| 4 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 15.06 | 406.81 |
| 5 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .73 | 27.15 |
| 6 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .01 | .25 |
| 7 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 11.76 |
| 8 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 4.99 | 143.97 |
| 9 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .78 | 25.73 |
| 10 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.93 | 117.73 |
| 11 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.87 | 179.33 |
| 12 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .20 | 6.54 |
| 13 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.77 | 190.25 |
| 14 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.52 | 84.95 |
| 15 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 89.66 |
| 16 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .02 | -4.31 |
| 17 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.24 | 125.88 |
| 18 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.31 | 144.07 |
| 19 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.60 | 40.50 |
| 20 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.60 | 382.93 |
| 21 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .68 | 16.88 |
| 22 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .38 | 11.15 |
| 23 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 24 | | | 24015 | JOHNSON, D N | A100 | 01UB2 | AREA MGR COMM L SVC | 357 | -2.40 | -112.23 |
| 25 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | -.72 | -20.17 |
| 26 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 21.00 | 693.00 |
| 27 | | | 25752 | PLASENCIA, ERNESTO | A060 | 01YEC | PROGRAM MGR-C/I | 013 | 222.40 | 7,114.02 |
| 28 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 3.14 | 82.05 |
| 29 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 5.30 | 172.33 |
| 30 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 23.32 | 720.00 |
| 31 | | | 26539 | EVELYN, H R | A060 | 01T5B | SR SPEC - PWR SUPPLY | 955 | 80.00 | 2,826.00 |
| 32 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | .24 | 5.06 |
| 33 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 24.39 | 642.68 |
| 34 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 9.60 | 259.92 |
| 35 | | | 31026 | | | | | 357 | .00 | -2.21 |
| 36 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .53 | 11.65 |
| 37 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .36 | 9.99 |
| 38 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .00 | .80 |
| 39 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .00 | .00 |
| 40 | | | 40352 | WHALIN, MICHAEL J | A070 | 01YCC | SR PROG MGR | 013 | 162.40 | 6,167.14 |
| 1 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 5.22 | 147.93 |
| 2 | | | 43548 | MCCOMB, JOHN P | A060 | 01UK3 | C/I SPECIALIST II | 361 | -.03 | -.93 |
| 3 | | | 44726 | | | | | 013 | 222.40 | 4,448.00 |
| 4 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.20 | 215.88 |
| 5 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|--------|-----------|
| 9605 | C/I LOAD CONTROL | 908550 | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 1.46 | 35.27 |
| 2 | | | 48118 | ADAMS, R W, JR | A060 | 01YCA | PROD MGR-STAND OFFR | 013 | -17.60 | -527.12 |
| 3 | | | 48187 | GKIKAS, LOUIS | A060 | 01YCA | PROD MGR-STAND OFFR | 013 | -17.60 | -609.18 |
| 4 | | | 49874 | | | | | 013 | -17.60 | -1,661.27 |
| 5 | | | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | -.72 | -17.09 |
| 6 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.02 | 28.33 |
| 7 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 3.34 | 98.16 |
| 8 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.85 | 98.56 |
| 9 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.16 | 99.67 |
| 10 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | 8.52 | 223.02 |
| 11 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | 2.12 | 58.30 |
| 12 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.60 | 234.60 |
| 13 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 2.00 | 56.75 |
| 14 | | | 61967 | RUSSILLO, ALFRED G, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 15 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.69 | 212.41 |
| 16 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .12 | 4.37 |
| 17 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.10 | 135.27 |
| 18 | | | 67170 | MARKHAM, CRAIG A | A060 | 01YEC | PROGRAM MGR-C/I | 013 | -17.60 | -394.02 |
| 19 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.00 | 266.76 |
| 20 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.31 | 133.08 |
| 21 | | | 68856 | KOCH, THOMAS R | A070 | 01YD2 | SR PROD MGR-STAND OFFR | 013 | -17.60 | -530.42 |
| 22 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.00 | 27.79 |
| 23 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .26 | 3.79 |
| 24 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 8.56 | 259.91 |
| 25 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.60 | 228.75 |
| 26 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 9.60 | 226.44 |
| 27 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .81 | 17.45 |
| 28 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 9.60 | 234.03 |
| 29 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 5.84 |
| 30 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .05 | 1.15 |
| 31 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.30 | 131.50 |
| 32 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 2.00 | 59.08 |
| 33 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .00 | .00 |
| 34 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .16 | 3.76 |
| 35 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 10.00 | 305.25 |
| 36 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 1.09 | 38.94 |
| 37 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .12 | 3.76 |
| 38 | | | 85248 | WILLIAMS, GEISHA J | A100 | 01UB2 | AREA MGR COMML SVC | 361 | -2.40 | -100.84 |
| 39 | | | 88007 | ALTER, NICHOLAS | A999 | 01YK3 | MGR ELECTRIC SVC OFFRGS | 013 | -17.60 | -922.90 |
| 40 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.93 | 49.15 |
| 41 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.30 | 174.98 |
| 42 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 13.38 | 373.15 |
| 43 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 4.80 | 147.84 |
| 44 | | | 97187 | LLORA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.02 | 85.54 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---------------------------------|---------|-------|---------------------------|---------|----------|-------------------------|-----|---------|-----------|
| 1 | 9605 C/I LOAD CONTROL | 908550 | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.02 | 95.63 |
| 2 | | | 98670 | BERHARE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .26 | 2.74 |
| 3 | | | 99235 | ORTA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .42 | 5.92 |
| 4 | | | | ALVAR ALVAREZ, G R | 0070 | 01QCC | FIELD REP I - C/I | 361 | -1.24 | -4.90 |
| 5 | | | | BUCK, BUCK, J R | T310 | 05533 | METERMAN A SU | 492 | 1.00 | 21.09 |
| 6 | | | | CILTO CILIO, R C | T310 | 05533 | METERMAN A SU | 792 | 1.00 | 21.09 |
| 7 | | | | CRESP CRESPO, ELIZABETH H | 0050 | 01QC4 | TECH-III-POWER DELIVERY | 955 | 160.00 | 2,220.00 |
| 8 | | | | DE YO DE YOUNG, JOYE L | 0050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | -2.40 | -33.15 |
| 9 | | | | DEHON DEHOMBRE, AMELIA M | 0060 | 01Q22 | C/I LD MGT FLD TECH | 013 | 148.80 | 2,386.60 |
| 10 | | | | DIAZ, DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -2.16 | -33.56 |
| 11 | | | | DILEL DILELLA, GELSYS G | 0050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | -2.40 | -38.13 |
| 12 | | | | ECHEG ECHEGOYEN, C O | 0070 | 01QCC | FIELD REP I - C/I | 361 | -.06 | -1.26 |
| 13 | | | | EDMON EDMONDS, D N | T310 | 05533 | METERMAN A SU | 192 | 4.00 | 84.36 |
| 14 | | | | FRICK FRICKE, PEGGY C | 0070 | 01QCC | FIELD REP I - C/I | 361 | 56.97 | 1,032.59 |
| 15 | | | | GALSO GALSON, JOHN S | T310 | 05533 | METERMAN A SU | 558 | 1.00 | 21.09 |
| 16 | | | | HAMBY HAMBY, D C | T310 | 05533 | METERMAN A SU | 192 | 1.00 | 21.09 |
| 17 | | | | HOWAR HOWARD, ALAN P | 0070 | 01Q21 | SR C/I LD MGT FLD TECH | 013 | 145.00 | 2,493.33 |
| 18 | | | | JACOB JACOBY, T R | T440 | 05957 | ELECTRONIC TECHNICIAN | 792 | 2.00 | 45.88 |
| 19 | | | | KELLE KELLER, KATHY M | 0050 | 01X1F | SR ADMINISTRATIVE SPEC | 013 | -26.20 | -324.57 |
| 20 | | | | LATMO LATMORE, R J | T310 | 05533 | METERMAN A SU | 192 | .00 | .00 |
| 21 | | | | LAVOR LAVORGNA, R J | T310 | 05533 | METERMAN A SU | 792 | 3.00 | 63.27 |
| 22 | | | | HAZEL HAZELIN, ALFREDA Y | 0070 | 01QCC | FIELD REP I - C/I | 361 | -.03 | -.58 |
| 23 | | | | OVERB OVERBY, S N | T310 | 05533 | METERMAN A SU | 492 | -.00 | .00 |
| 24 | | | | PEREZ PEREZ, R A | 0070 | 01QCC | FIELD REP I - C/I | 361 | -.03 | -.63 |
| 25 | | | | PRICE PRICE, R G | 0070 | 01Q21 | SR C/I LD MGT FLD TECH | 013 | 142.00 | 2,948.20 |
| 26 | | | | SCOTT SCOTT, NANCY M | 0060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 361 | -2.40 | -40.12 |
| 27 | | | | WEEKS WEEKS, T W | T310 | 05533 | METERMAN A SU | 558 | 1.00 | 21.09 |
| 28 | | | | WHEAT WHEATLEY, R F | T310 | 05533 | METERMAN A SU | 492 | .00 | .00 |
| 29 | | | | WOOTE WOOTEN, G C, III | 0070 | 01QCC | FIELD REP I - C/I | 361 | -.54 | -11.31 |
| 30 | | | | | | | | | | |
| 31 | *TOTAL ACCOUNT 908550 | | | | | | | | 1538.76 | 35,953.19 |
| 32 | *TOTAL PRGNAME C/I LOAD CONTROL | | | | | | | | 1538.76 | 35,953.19 |
| 33 | | | | | | | | | | |
| 34 | C/I OPBC PROJECT | 908180 | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | -.02 | -.59 |
| 35 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .05 | 1.47 |
| 36 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .01 | .26 |
| 37 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CJST SVC FIELD SPECIALI | 360 | 2.00 | 39.53 |
| 38 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .04 | .78 |
| 39 | | | 14534 | GARCIA, JOSEPH | A060 | 01YJB | PROD DEVELOP SR ANALYST | 085 | 84.00 | 2,398.20 |
| 40 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | -.13 | -3.46 |
| 41 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | -.02 | -.79 |
| 42 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | -.13 | -4.16 |
| 43 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .03 | .81 |
| 44 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 7.00 | 197.23 |
| 45 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | DESCRIPTION | LOC | PRHRS | PRAHT |
|------|---------------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9605 C/I OPBC PROJECT | 908180 | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .06 | 1.79 |
| 2 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 56.08 |
| 3 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .01 | .20 |
| 4 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | -.13 | -3.20 |
| 5 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .39 |
| 6 | | | 80657 | MOOLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | -.13 | -3.18 |
| 7 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 22.40 | 654.81 |
| 8 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 125.25 |
| 9 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | -.13 | -4.22 |
| 10 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.00 | 50.93 |
| 11 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .44 |
| 12 | | | | CRABT | | | | 360 | .00 | .00 |
| 13 | | | | | | | | | | |
| 14 | TOTAL ACCOUNT 908180 | | | | | | | | 122.95 | 3,508.57 |
| 15 | TOTAL PRGNAME C/I OPBC PROJECT | | | | | | | | 122.95 | 3,508.57 |
| 16 | | | | | | | | | | |
| 17 | C/I W-C CHILLER REPL PGM 908420 | | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 38.40 | 1,286.89 |
| 18 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 22.52 | 599.03 |
| 19 | | | 02187 | BISHOP, ROBERT V | A060 | 01YXA | END-USE RESEARCH COORD | 085 | -1.60 | -51.08 |
| 20 | | | 02213 | COOK, PATRICIA G | A020 | 01YJC | C/I ANALYST II | 085 | -1.52 | -29.70 |
| 21 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | -1.60 | -43.16 |
| 22 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 19.20 | 481.68 |
| 23 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .10 | 2.70 |
| 24 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.80 | 66.45 |
| 25 | | | 05222 | SHAPIRO, SUSAN N | A070 | 01YMB | MARKET PLANNING MGR | 085 | -1.60 | -54.94 |
| 26 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | -.01 | -.27 |
| 27 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .80 | 19.60 |
| 28 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 13.65 | 393.80 |
| 29 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.30 | 42.88 |
| 30 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.34 | 249.51 |
| 31 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .82 | 25.08 |
| 32 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .18 | 6.14 |
| 33 | | | 08971 | WILLIAMS, BRENDA A | A050 | 01YFC | SR C/I ANALYST | 085 | -1.60 | -49.58 |
| 34 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 9.00 | 177.86 |
| 35 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.28 | 42.08 |
| 36 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .50 | 11.94 |
| 37 | | | 13393 | STOFF, L B | A060 | 01YEC | PROGRAM MGR-C/I | 085 | -1.60 | -48.64 |
| 38 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.01 | 22.04 |
| 39 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .40 | 11.88 |
| 40 | | | 14534 | GARCIA, JOSEPH | A060 | 01YJB | PROD DEVELOP SR ANALYST | 085 | -1.60 | -45.68 |
| 41 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.08 | 137.81 |
| 42 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.20 | 81.00 |
| 43 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 7.98 | 209.37 |
| 44 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .43 | 14.12 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|--------------------|------------|-------------|-------------------------|-----|-------|----------|
| 1 | 9605 C/I W-C CHILLER REPL PGM | 908420 | 22004 | WELLEN,R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.13 | 28.15 |
| 2 | | | 22094 | GROUT,E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.23 | 96.97 |
| 3 | | | 24015 | JOHNSON,D N | A100 | 01UB2 | AREA MGR COMML SVC | 357 | -4.00 | -187.05 |
| 4 | | | 24055 | NIX,JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 87.92 | 2,462.86 |
| 5 | | | 24906 | ROQUE,ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | -1.60 | -61.86 |
| 6 | | | 25000 | BRANDT,C D | A110 | 01YF3 | MGR C/I MARKETING | 085 | -1.60 | -73.80 |
| 7 | | | 25987 | GUTIERREZ,J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 1.90 | 49.64 |
| 8 | | | 26052 | LANGLEY,D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 8.97 | 291.51 |
| 9 | | | 26249 | COPE,L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 11.69 | 360.93 |
| 10 | | | 26796 | MORRISON,BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | -1.12 | -39.35 |
| 11 | | | 27668 | ANTON,G J | A040 | 01YAK | MKT RESCH PROG ANAL I | 085 | -1.60 | -44.90 |
| 12 | | | 28846 | KUNZ,THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 50.40 | 1,403.42 |
| 13 | | | 29193 | LASAGA,MIGUEL A | A070 | 01YB6 | SUPV C/I SUPT-MKTG | 085 | -1.60 | -54.76 |
| 14 | | | 29561 | COOKE,C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .23 | 6.06 |
| 15 | | | 30751 | BESLEY,W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 19.20 | 519.84 |
| 16 | | | 31026 | | | | | 357 | 1.00 | 22.63 |
| 17 | | | 36927 | FERRER,RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .50 | 10.94 |
| 18 | | | 38566 | BLOCH,P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.60 | 72.15 |
| 19 | | | 39143 | PONITZ,KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 15.40 | 433.89 |
| 20 | | | 39371 | NESTOR,JOSEPH C | A070 | 01YMC | COMPETITIVE ASSESS MGR | 085 | -1.60 | -49.64 |
| 21 | | | 39656 | BLONDET,LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .00 | .54 |
| 22 | | | 39931 | THOMSON,MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.12 | 90.28 |
| 23 | | | 39973 | MUCCIO,CRAIG V | A050 | 01YAM | SR MKT RESCH PROG ANAL | 085 | -1.60 | -39.96 |
| 24 | | | 40790 | DIAZ,OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .73 | 20.68 |
| 25 | | | 43548 | MCCOMB,JOHN P | A060 | 01UK3 | C/I SPECIALIST II | 361 | -.02 | -.62 |
| 26 | | | 44964 | COWLING,J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.00 | 78.98 |
| 27 | | | 45153 | BARBER,RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 161.56 |
| 28 | | | 47239 | LIPINSKI,THOMAS H | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 10.20 | 237.53 |
| 29 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .34 | 8.20 |
| 30 | | | 50810 | LLERA,R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | -.48 | -11.39 |
| 31 | | | 51010 | MAESTRI,HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .61 | 16.93 |
| 32 | | | 52375 | MELIANS,S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 1.87 | 54.96 |
| 33 | | | 53067 | RODRIGUEZ,M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.81 | 62.28 |
| 34 | | | 54336 | OTTO,E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.08 | 97.77 |
| 35 | | | 55653 | GONZALEZ,MIRLA | A060 | 01YUA | SR PRODUCT EVAL ANALYST | 085 | -1.60 | -41.75 |
| 36 | | | 55742 | COHEN,A D | T125 | 05937 | GROUNDMAN - SU | 361 | .28 | 7.32 |
| 37 | | | 57929 | BECK,VERNON V | A040 | 01YHC | C/I ANALYST I | 085 | -1.60 | -34.52 |
| 38 | | | 58062 | RUIZ,ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .06 | 1.65 |
| 39 | | | 59071 | DOMINGUEZ,GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | -1.60 | -55.40 |
| 40 | | | 59287 | CAMPBELL,W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 5.58 | 172.42 |
| 41 | | | 59717 | KELLY,WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 19.20 | 469.20 |
| 42 | | | 60868 | CHAPMAN,REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 1.20 | 34.05 |
| 43 | | | 65643 | VAYDA,G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 8.21 | 260.67 |
| 44 | | | 66307 | COBB,DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .20 | 7.28 |
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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|--------------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9605 C/I W-C CHILLER REPL PGM | 908420 | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .09 | 3.07 |
| 2 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.08 | 127.29 |
| 3 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.00 | 83.36 |
| 4 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 3.56 |
| 5 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 43.20 | 1,183.68 |
| 6 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .30 | 9.10 |
| 7 | | | 72289 | LYERLY-JENNETTE, SOSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 19.20 | 457.50 |
| 8 | | | 72403 | GANS, O E | A060 | 01YFB | PRODUCT MANAGER | 085 | -1.60 | -44.84 |
| 9 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 19.20 | 452.88 |
| 10 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 1.35 | 29.09 |
| 11 | | | 73662 | LOPEZ, RICHARD | A070 | 01UR3 | C/I SPECIALIST I | 085 | -1.60 | -54.90 |
| 12 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 19.20 | 468.06 |
| 13 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.40 | 58.44 |
| 14 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.05 | 94.28 |
| 15 | | | 79235 | COLACINO, FRANCIS | A080 | 01YHB | SUPERVISOR NEW PROGRAMS | 085 | -1.60 | -56.86 |
| 16 | | | 80657 | MOOLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.06 | 125.80 |
| 17 | | | 81478 | DANTELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 1.40 | 34.52 |
| 18 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.00 | 36.88 |
| 19 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .04 | .95 |
| 20 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.50 | 381.57 |
| 21 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 1.62 | 57.85 |
| 22 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .20 | 6.26 |
| 23 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.00 | 26.46 |
| 24 | | | 85248 | WILLIAMS, GEISHA J | A100 | 01UB2 | AREA MGR COMML SVC | 361 | -1.60 | -67.22 |
| 25 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.34 | 211.88 |
| 26 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.08 | 167.38 |
| 27 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.41 | 178.76 |
| 28 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 58.40 | 1,482.94 |
| 29 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 8.00 | 246.40 |
| 30 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.77 | 50.16 |
| 31 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.41 | 57.32 |
| 32 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.25 | 391.09 |
| 33 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .25 | 3.60 |
| 34 | | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | -.16 | -3.27 |
| 35 | | | | CRABT | | | | 360 | .00 | .00 |
| 36 | | | | DE YO DE YOUNG, JOYE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | -1.60 | -22.10 |
| 37 | | | | DIAZ, DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -1.44 | -22.37 |
| 38 | | | | DILEL DILELLA, GELSYS G | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | -1.60 | -25.42 |
| 39 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 361 | 15.96 | 334.16 |
| 40 | | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | -.02 | -.36 |
| 41 | | | | JONES JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | .00 | .00 |
| 42 | | | | HAZEL MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | -.02 | -.39 |
| 43 | | | | PEREZ PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | -.02 | -.42 |
| 44 | | | | SCOTT SCOTT, NANCY M | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 361 | -1.60 | -26.75 |
| 45 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|--|--------------------------|---------|----------------------|------------------|---------|-------------------------|-------------------|-------|----------|-----------|
| 9605 | C/I W-C CHILLER REPL PGM | 908420 | WOOTE | WOOTEN,G C,, III | D070 | 010CC | FIELD REP I - C/I | 361 | -.36 | -7.54 |
| *TOTAL ACCOUNT 908420 | | | | | | | | | 622.29 | 16,836.95 |
| *TOTAL PRNAME C/I W-C CHILLER REPL PGM | | | | | | | | | 622.29 | 16,836.95 |
| CITIES/COMM TES | 908440 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 38.32 | 1,284.20 | |
| | | 01963 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .04 | 1.06 | |
| | | 02167 | BISROP, ROBERT V | A060 | 01YXA | END-USE RESEARCH COORD | 085 | -2.40 | -76.62 | |
| | | 02213 | COOK, PATRICIA G | A020 | 01YJC | C/I ANALYST II | 085 | -2.28 | -44.55 | |
| | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | -2.40 | -64.74 | |
| 0 | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.08 | 110.21 | |
| 1 | | 04830 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.83 | 67.34 | |
| 2 | | 05222 | SHAPIRO, SUSAN M | A070 | 01YMB | MARKET PLANNING MGR | 085 | -2.40 | -82.41 | |
| 3 | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | -.01 | -.26 | |
| 4 | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .64 | 15.68 | |
| 5 | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 4.32 | 124.63 | |
| 6 | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.04 | 34.31 | |
| 7 | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.14 | 124.00 | |
| 8 | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .74 | 22.65 | |
| 9 | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .17 | 5.55 | |
| 10 | | 08971 | WILLIAMS, BRENDA A | A050 | 01YFC | SR C/I ANALYST | 085 | -2.40 | -74.37 | |
| 11 | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.02 | 33.66 | |
| 12 | | 12003 | RIBLA, R E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .44 | 10.78 | |
| 13 | | 13393 | STUFF, L B | A060 | 01YEC | PROGRAM MGR-C/I | 085 | -2.40 | -72.96 | |
| 14 | | 13662 | BASHUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .00 | -.80 | |
| 15 | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.32 | 68.88 | |
| 16 | | 14334 | GARCIA, JOSEPH | A060 | 01YJB | PROD DEVELOP SR ANALYST | 085 | -2.40 | -68.52 | |
| 17 | | 14873 | ARCHER, JOHN F,, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.43 | 120.52 | |
| 18 | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.20 | 110.19 | |
| 19 | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.46 | 180.31 | |
| 20 | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .90 | 22.50 | |
| 21 | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .08 | 2.11 | |
| 22 | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 25.05 | |
| 23 | | 24015 | JOHNSON, D H | A100 | 01UB2 | AREA MGR COMM SVS | 357 | -3.20 | -149.64 | |
| 24 | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 64.16 | 1,797.29 | |
| 25 | | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | -2.40 | -92.79 | |
| 26 | | 25000 | BRANDY, C D | A110 | 01YF3 | MGR C/I MARKETING | 085 | -2.40 | -110.70 | |
| 27 | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.00 | 396.00 | |
| 28 | | 25987 | GUYTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 1.52 | 39.71 | |
| 29 | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.43 | 144.14 | |
| 30 | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.06 | 125.36 | |
| 31 | | 26796 | MORRISON, BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | -1.68 | -59.03 | |
| 32 | | 27668 | ANTON, G J | A040 | 01YAK | MKT RESCH PROG ANAL I | 085 | -2.40 | -67.35 | |
| 33 | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 24.32 | 676.35 | |
| 34 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------|---------|-------|-----------------------|------------|-------------|-------------------------|-----|-------|----------|
| 1 | 9605 CITIES/COMM TES | 908440 | 29193 | LASAGA,MIGUEL A | A070 | 01YB6 | SUPV C/I SUPT-MKTG | 085 | -2.40 | -82.14 |
| 2 | | | 29561 | COOKE,C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .07 | 1.84 |
| 3 | | | 31026 | | | | | 357 | .00 | -2.94 |
| 4 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .45 | 9.87 |
| 5 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 21.48 | 596.07 |
| 6 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 48.00 | 1,352.37 |
| 7 | | | 39371 | NESTOR, JOSEPH C | A070 | 01YMC | COMPETITIVE ASSESS MGR | 085 | -2.40 | -74.46 |
| 8 | | | 39656 | BLONDET, LILLIAN P | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .00 | .27 |
| 9 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.12 | 90.28 |
| 10 | | | 39973 | MUCCIO, CRAIG V | A050 | 01YAM | SR MKT RESCH PROG ANAL | 085 | -2.40 | -59.93 |
| 11 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 16.24 | 460.19 |
| 12 | | | 43548 | MCCOMB, JOHN P | A060 | 01UK3 | C/I SPECIALIST II | 361 | -.01 | -.31 |
| 13 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.60 | 121.10 |
| 14 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 64.63 |
| 15 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | .00 | .00 |
| 16 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | -.02 | -.48 |
| 17 | | | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | -.24 | -5.70 |
| 18 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .20 | 5.55 |
| 19 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .40 | 11.76 |
| 20 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.72 | 128.57 |
| 21 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.00 | 23.96 |
| 22 | | | 55653 | GONZALEZ, MIRLA | A060 | 01YUA | SR PRODUCT EVAL ANALYST | 085 | -2.40 | -62.62 |
| 23 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | .04 | 1.05 |
| 24 | | | 57929 | BECK, VERNON V | A040 | 01YHC | C/I ANALYST I | 085 | -2.40 | -51.79 |
| 25 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .00 | .00 |
| 26 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 28.04 |
| 27 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | -2.40 | -83.10 |
| 28 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 5.58 | 172.42 |
| 29 | | | 60868 | CHAPMAN, REBECCA H | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .40 | 11.35 |
| 30 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.73 | 54.93 |
| 31 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.16 | 42.24 |
| 32 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .08 | 2.77 |
| 33 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.43 | 111.32 |
| 34 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | .00 |
| 35 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .22 | 3.22 |
| 36 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 67.20 | 1,841.28 |
| 37 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .04 | 1.21 |
| 38 | | | 72403 | GANS, O E | A060 | 01YFB | PRODUCT MANAGER | 085 | -2.40 | -67.26 |
| 39 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 1.08 | 23.27 |
| 40 | | | 73662 | LOPEZ, RICHARD | A070 | 01UR3 | C/I SPECIALIST I | 085 | -2.40 | -82.36 |
| 41 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 42 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 10.32 | 251.29 |
| 43 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .04 | .98 |
| 44 | | | 79235 | COLACINO, FRANCIS | A080 | 01YHB | SUPERVISOR NEW PROGRAMS | 085 | -2.40 | -85.29 |
| 45 | | | | | | | | | | |
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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|--------------------------------|---------|-------|-------------------------|---------|----------|-------------------------|-----|----------|------------|
| 9605 CITIES/COMM TES | 908440 | 80657 | MOOLIN,JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.43 | 110.00 |
| | | 81870 | WHITAKER,D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.50 | 92.19 |
| | | 82298 | NEWBERRY,BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 19.00 | 579.98 |
| | | 83603 | CALLEJA,R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 1.15 | 41.07 |
| | | 84761 | GERWE,K F,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 5.01 |
| | | 85235 | HALL,TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 7.83 | 207.07 |
| | | 85248 | WILLIAMS,GEISHA J | A100 | 01UB2 | AREA MGR COMML SVC | 361 | -.80 | -33.61 |
| | | 88523 | OLNICK,BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.14 | 105.31 |
| | | 88553 | PARTIN,LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.43 | 146.35 |
| | | 92352 | BLACK,T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .44 | 12.27 |
| | | 94428 | BARTNICK,RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 57.60 | 1,462.63 |
| | | 96160 | CULBREATH,J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 5.00 | 154.69 |
| | | 96371 | BOSTIC,KEDRIC A,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 6.40 | 197.12 |
| | | 97187 | LLODRA,LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .52 | 14.74 |
| | | 98277 | ROSE,JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .80 | 19.03 |
| | | 98670 | BERHANE,F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .22 | 2.32 |
| | | 99235 | ORIA,MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .08 | 1.26 |
| | | | ALVAR ALVAREZ,G R | D070 | 01QCC | FIELD REP I - C/I | 361 | -.08 | -1.64 |
| | | | DE YO DE YOUNG,JOYE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | -.80 | -11.05 |
| | | | DIAZ, DIAZ,OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -.72 | -11.19 |
| | | | DILEL DILELLA,GELSYS G | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 361 | -.80 | -12.71 |
| | | | ECHEG ECHEGOYEN,C O | D070 | 01QCC | FIELD REP I - C/I | 361 | -.02 | -.42 |
| | | | FRICK FRICKE,PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | -.01 | -.18 |
| | | | HAZEL MAZELIN,ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | -.01 | -.19 |
| | | | PEREZ PEREZ,R A | D070 | 01QCC | FIELD REP I - C/I | 361 | -.01 | -.21 |
| | | | SCOTT SCOTT,NANCY M | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 361 | -.80 | -13.37 |
| | | | WOOTE WOOTE,G C,,III | D070 | 01QCC | FIELD REP I - C/I | 361 | -.18 | -3.77 |
| *TOTAL ACCOUNT 908440 | | | | | | | | 440.09 | 12,393.89 |
| *TOTAL PRGNAME CITIES/COMM TES | | | | | | | | 440.09 | 12,393.89 |
| *TOTAL TRANS_DATE 9605 | | | | | | | | 10183.03 | 247,076.32 |
| 9606 BEE-NEW CONSTRUCTION | 908430 | 00415 | NELSON,L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | .48 | 16.09 |
| | | 01985 | DARGENTO,R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .24 | 6.39 |
| | | 02309 | SHEAHAN,JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 32.00 | 863.24 |
| | | 04060 | ANDERSON,E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.80 | 129.66 |
| | | 04850 | CARLYLE,B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.10 | 40.56 |
| | | 05422 | WEBB,C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .68 | 17.86 |
| | | 07165 | DALTON,M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 11.75 |
| | | 07264 | PHILO,MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.52 | 72.71 |
| | | 07351 | HILSON,ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 4.80 | 158.34 |
| | | 07956 | CHALKER,R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | -7.00 | -159.48 |
| | | 08600 | GRILLO,G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.28 | 69.35 |

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|---------|
| 9606 | BEE-NEW CONSTRUCTION | 908430 | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .28 | 8.98 |
| 2 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.70 | 89.10 |
| 3 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 3.27 |
| 4 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .62 | 13.63 |
| 5 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 14.25 |
| 6 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.72 | 73.90 |
| 7 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | -3.24 | -85.01 |
| 8 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | .96 | 19.38 |
| 9 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .80 | 26.40 |
| 10 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.32 | 33.02 |
| 11 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .45 | 13.55 |
| 12 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 12.00 | 336.15 |
| 13 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.40 | 112.20 |
| 14 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 2.04 | 53.29 |
| 15 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.72 | 88.40 |
| 16 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.66 | 82.13 |
| 17 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | .96 | 23.50 |
| 18 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .46 | 12.13 |
| 19 | | | 31026 | | | | | 357 | .48 | 317.53 |
| 20 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | .00 |
| 21 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 4.19 |
| 22 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .34 | 9.08 |
| 23 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 26.64 |
| 24 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .85 | 24.45 |
| 25 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.36 | 38.53 |
| 26 | | | 41441 | ADGER, E A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 4.47 |
| 27 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 12.64 |
| 28 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 2.24 | 54.12 |
| 29 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .32 | 8.88 |
| 30 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 1.92 | 56.42 |
| 31 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .68 | 23.45 |
| 32 | | | 54336 | OTTO, E E., JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.12 | 26.83 |
| 33 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | 2.88 | 75.39 |
| 34 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .08 | 2.20 |
| 35 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 3.81 |
| 36 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.68 | 39.55 |
| 37 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | -4.80 | -148.32 |
| 38 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .40 | 11.35 |
| 39 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .48 | 15.24 |
| 40 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .96 | 34.96 |
| 41 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.14 | 70.49 |
| 42 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.72 | 68.27 |
| 43 | | | 69749 | LEHR, J C., JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 13.34 |
| 44 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 1.96 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---------------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9606 BEE-NEW CONSTRUCTION | 908430 | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .46 | 13.97 |
| 2 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .96 | 20.68 |
| 3 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .12 | 2.92 |
| 4 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .44 | 10.30 |
| 5 | | | 80657 | MOOLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.72 | 67.46 |
| 6 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .19 | 4.49 |
| 7 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.65 | 80.90 |
| 8 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | .80 | 28.57 |
| 9 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.44 | 45.09 |
| 10 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.03 | 106.52 |
| 11 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 3.00 | 67.95 |
| 12 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | -7.00 | -177.89 |
| 13 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.72 | 89.76 |
| 14 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.64 | 45.73 |
| 15 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 12.22 |
| 16 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 7.50 | 231.00 |
| 17 | | | 97187 | LLOORA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.10 | 31.15 |
| 18 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -1.12 | -26.64 |
| 19 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .28 | 5.96 |
| 20 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .96 | 23.89 |
| 21 | | | | | | | | | | |
| 22 | \\L ACCOUNT 908430 | | | | | | | | 115.55 | 3,624.24 |
| 23 | AL PRGNAME BEE-NEW CONSTRUCTION | | | | | | | | 115.55 | 3,624.24 |
| 24 | | | | | | | | | | |
| 25 | BEE/BUSINESS ENERGY EVAL | 908400 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | .96 | 32.17 |
| 26 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 7.48 | 198.96 |
| 27 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 128.00 | 3,452.96 |
| 28 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 9.60 | 259.32 |
| 29 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.10 | 40.56 |
| 30 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 18.60 | 488.48 |
| 31 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 14.96 | 366.33 |
| 32 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 11.04 | 318.51 |
| 33 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 9.60 | 316.68 |
| 34 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 49.50 | 1,506.29 |
| 35 | | | 08600 | GRILLO, G F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .94 | 28.82 |
| 36 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .94 | 31.16 |
| 37 | | | 08971 | WILLIAMS, BRENDA A | A050 | 01YFC | SR C/I ANALYST | 085 | 67.20 | 2,082.36 |
| 38 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 13.00 | 256.91 |
| 39 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 5.40 | 178.20 |
| 40 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.47 | 59.51 |
| 41 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.24 | 27.29 |
| 42 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 28.50 |
| 43 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.44 | 256.50 |
| 44 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.24 | 58.77 |
| 45 | | | | | | | | | | |
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000237

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|-----------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9606 BEE/BUSINESS ENERGY EVAL | 908400 | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 1.92 | 38.76 |
| 2 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .80 | 26.40 |
| 3 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 31.14 | 778.89 |
| 4 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .90 | 27.10 |
| 5 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.40 | 145.20 |
| 6 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 10.08 | 263.35 |
| 7 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 9.44 | 306.80 |
| 8 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.32 | 133.38 |
| 9 | | | 26796 | MORRISON, BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | 160.00 | 5,622.00 |
| 10 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 1.92 | 47.01 |
| 11 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .92 | 24.24 |
| 12 | | | 31026 | | | | | 357 | .96 | 635.06 |
| 13 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | .00 |
| 14 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.47 | 384.61 |
| 15 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 16.18 | 512.67 |
| 16 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.92 | 53.28 |
| 17 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .65 | 18.81 |
| 18 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.72 | 77.08 |
| 19 | | | 41441 | ADGER, F A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .47 | 15.52 |
| 20 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 25.27 |
| 21 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 64.63 |
| 22 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 38.00 | 930.06 |
| 23 | | | 47272 | SCHMITT, KATHY I | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 22.70 | 437.83 |
| 24 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 8.80 | 212.63 |
| 25 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.64 | 128.88 |
| 26 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 11.84 | 347.94 |
| 27 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 6.36 | 219.34 |
| 28 | | | 54336 | OTTO, F F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.24 | 101.61 |
| 29 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | 5.76 | 150.77 |
| 30 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .16 | 4.40 |
| 31 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.47 | 69.31 |
| 32 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 49.36 | 1,161.82 |
| 33 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 64.00 | 2,216.00 |
| 34 | | | 59287 | CAMPBELL, V P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 2.60 | 80.34 |
| 35 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .80 | 22.70 |
| 36 | | | 61967 | RUSSILLO, ALERED G, J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 257.50 |
| 37 | | | 63144 | OTT, JOHN A | A070 | 01YEB | SR PRODUCT MANAGER | 078 | 16.00 | 638.00 |
| 38 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .96 | 30.48 |
| 39 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.92 | 69.92 |
| 40 | | | 66330 | CRANE, J I | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .47 | 15.58 |
| 41 | | | 68422 | REILMAN, LINDA I | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.44 | 236.94 |
| 42 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 9.96 | 276.77 |
| 43 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .47 | 6.78 |
| 44 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .92 | 27.94 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|-----------------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9606 BEE/BUSINESS ENERGY EVAL | 908400 | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 33.92 | 730.98 |
| 2 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.00 | 147.15 |
| 3 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 5.85 |
| 4 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.53 | 105.65 |
| 5 | | | 80657 | MOOLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.44 | 234.12 |
| 6 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 3.40 | 91.31 |
| 7 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.50 | 92.19 |
| 8 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 21.80 | 515.02 |
| 9 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.00 | 30.53 |
| 10 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 1.60 | 57.14 |
| 11 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.88 | 90.18 |
| 12 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 10.03 | 265.92 |
| 13 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 40.00 | 906.00 |
| 14 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | -1.50 | -38.12 |
| 15 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.44 | 311.52 |
| 16 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.28 | 91.47 |
| 17 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 13.96 | 355.45 |
| 18 | | | 95451 | KINARD, MICHAEL A | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 50.16 | 973.11 |
| 19 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 23.00 | 708.40 |
| 20 | | | 97187 | LLOORA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.20 | 62.31 |
| 21 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -2.24 | -53.28 |
| 22 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .94 | 20.74 |
| 23 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.92 | 47.78 |
| 24 | | | | AGER, AGER, BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 29.50 | 538.37 |
| 25 | | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 27.13 | 543.43 |
| 26 | | | | AUGUS AUGUSTO, E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 16.00 | 364.00 |
| 27 | | | | BASKI BASKIN, SHARON L | D040 | 01X1E | ADMINISTRATIVE SPEC | 588 | .75 | 9.85 |
| 28 | | | | BASTO BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 16.00 | 246.98 |
| 29 | | | | BER, A BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 16.00 | 320.00 |
| 30 | | | | ROWEN | | | | 450 | 45.50 | 860.52 |
| 31 | | | | ROYK, ROYK, IVY B | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 357 | 16.00 | 310.00 |
| 32 | | | | CHARN CHARNEILL, TERESA J | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 11.00 | 158.54 |
| 33 | | | | CRABT | | | | 360 | 24.60 | 424.25 |
| 34 | | | | DAVIE DAVIES FLICKINGER, NA | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 80.25 | 1,425.45 |
| 35 | | | | DONAH DONAHO, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 39.25 | 804.63 |
| 36 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 361 | 14.80 | 309.88 |
| 37 | | | | EGUAR EGIARAS, C I | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 1.75 | 36.64 |
| 38 | | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 15.56 | 282.04 |
| 39 | | | | GANNO GANNON, R H, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 33.00 | 632.78 |
| 40 | | | | GONZA GONZALEZ, IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 41.00 | 842.56 |
| 41 | | | | GRAFF GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 31.00 | 590.56 |
| 42 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 13.25 | 277.42 |
| 43 | | | | HARTI HARTLEY, PATTIE B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 1.00 | 19.38 |
| 44 | | | | JONES JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 31.60 | 673.08 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
| 47 | | | | | | | | | | |
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000239

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRMT |
|------|---|---------|-------|----------------------------|---------|----------|------------------------|-----|---------|-----------|
| 1 | 9606 BEE/BUSINESS ENERGY EVAL | 908400 | | KNOTT KNOTT, J G | D070 | 01QE4 | ENERGY MGT SPEC | 220 | 41.75 | 793.25 |
| 2 | | | | LACHA LACHANCE, J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 91.25 | 1,910.54 |
| 3 | | | | LASSE LASSEN, CHRISTINE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 8.25 | 116.74 |
| 4 | | | | LEIKA | | | | 810 | 24.25 | 507.73 |
| 5 | | | | LEWIS LEWIS, JOHN G | D070 | 01QE4 | ENERGY MGT SPEC | 110 | 69.25 | 1,288.91 |
| 6 | | | | LITTL LITTLETON, HELEN M | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 9.50 | 142.02 |
| 7 | | | | LOWE, LOWE, E L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 2.50 | 44.13 |
| 8 | | | | MAZEL MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 53.86 | 1,044.22 |
| 9 | | | | MCNEA MCNEAL, M J | D070 | 01QCC | FIELD REP I - C/I | 360 | 52.80 | 1,104.18 |
| 10 | | | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 4.25 | 75.97 |
| 11 | | | | MESSE MESSER, P J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 11.00 | 230.32 |
| 12 | | | | MIMS, MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 59.75 | 1,219.65 |
| 13 | | | | PEREZ PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | 18.96 | 396.98 |
| 14 | | | | PERO, PERO, ADELYN M | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 2.00 | 35.52 |
| 15 | | | | PILGR PILGRIM, HELEN G | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 46.75 | 978.83 |
| 16 | | | | POWEL POWELL, JOSEPH E, JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 12.25 | 195.24 |
| 17 | | | | RODRI RODRIGUEZ, ARNOLD A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 474 | 2.00 | 37.25 |
| 18 | | | | SANDE SANDERS, KIM K | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 8.00 | 123.20 |
| 19 | | | | SAVIG SAVIGE, RICHARD L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 16.00 | 265.00 |
| 20 | | | | SCHAA SCHAAF, KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .50 | 8.21 |
| 21 | | | | SHOOS SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 9.30 | 161.58 |
| 22 | | | | SUMME SUMMERELL, ROBERT A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 450 | 3.00 | 58.13 |
| 23 | | | | TAYLO TAYLOR, S A, III | D070 | 01QE4 | ENERGY MGT SPEC | 474 | .25 | 5.23 |
| 24 | | | | WHITE WHITE, G B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 1.50 | 28.43 |
| 25 | | | | WILES WILES, SANDRA H | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 15.75 | 273.86 |
| 26 | | | | WILSO WILSON, C F, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 45.00 | 1,023.75 |
| 27 | | | | WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 12.00 | 248.10 |
| 28 | | | | WOOTE WOOTEN, G C, III | D070 | 01QCC | FIELD REP I - C/I | 361 | 28.52 | 597.15 |
| 29 | | | | WYNN, WYNN, MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 16.00 | 363.60 |
| 30 | | | | | | | | | | |
| 31 | *TOTAL ACCOUNT 908400 | | | | | | | | 2298.34 | 55,531.38 |
| 32 | *TOTAL PRGNAME BEE/BUSINESS ENERGY EVAL | | | | | | | | 2298.34 | 55,531.38 |
| 33 | | | | | | | | | | |
| 34 | BUS ON CALL GS LOAD MGMT | 587250 | 45416 | RYNNING, J R, JR | A050 | 01AF7 | CALL CTR SUPV I | 575 | 1.00 | 32.96 |
| 35 | | | 94982 | HERRERA, CARMEN R | A040 | 01AF8 | CALL CTR SUPV II | 575 | 1.50 | 35.36 |
| 36 | | | | ACOST ACOSTA, DAVID | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.07 |
| 37 | | | | AEDO, AEDO, HECTOR A | D040 | 01QW3 | PPC ACCTG CLRK-ASSOC | 575 | -.50 | -4.82 |
| 38 | | | | ALSAD ALSADAH, AMEEN H | D030 | 01QC8 | CS GENERALIST III | 575 | 3.16 | 25.68 |
| 39 | | | | BALDW | | | | 575 | .50 | 4.06 |
| 40 | | | | BLANC | | | | 575 | 1.50 | 20.93 |
| 41 | | | | BLANCO, JANET | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 575 | .00 | .00 |
| 42 | | | | BURRO BURROWS, URIAL T, II | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.05 |
| 43 | | | | CALAN CALANDRA, ANDY J | D030 | 01QC8 | CS GENERALIST III | 575 | 1.25 | 10.15 |
| 44 | | | | D FAN D FANA, EDEL LAURA | D040 | 01QC7 | CS GENERALIST II | 575 | 2.47 | 24.47 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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000240

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------------------|---------|-------|----------------------------|---------|----------|------------------------|-----|-------|--------|
| 19606 | BUS ON CALL GS LOAD MGMT | 587250 | DELGA | DELGADO,MIXARY D | D030 | 01QC8 | CS GENERALIST III | 575 | 1.25 | 11.67 |
| 2 | | | | FRAZI | | | | 575 | 2.50 | 24.37 |
| 3 | | | | GONZA GONZALEZ,DEYRDRE MER | D070 | 01QX5 | LEAD CUST SVC REP | 575 | 3.20 | 57.07 |
| 4 | | | | GRANT GRANT,ARCHIBALD A | D040 | 01QC7 | CS GENERALIST II | 575 | 3.12 | 37.67 |
| 5 | | | | HAMPT HAMPTON,KELVINA | D030 | 01QC8 | CS GENERALIST III | 575 | 1.50 | 12.21 |
| 6 | | | | HOLME HOLMES,WILLETTE T | D030 | 01QC8 | CS GENERALIST III | 575 | 1.50 | 15.75 |
| 7 | | | | JAMES JAMES,IRIS H | D040 | 01QW3 | PPC ACCTG CLRK-ASSOC | 575 | .50 | 4.97 |
| 8 | | | | JENSE JENSEN,CELIA E | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 575 | 3.20 | 49.62 |
| 9 | | | | MARCO | | | | 575 | 3.20 | 26.00 |
| 10 | | | | MASTN MASTNI,SHIRLEY A | D030 | 01X1C | SENIOR OFFICE CLERK | 575 | 3.20 | 33.40 |
| 11 | | | | MCCLA MCCLAIN,PAMELA D | D030 | 01QC8 | CS GENERALIST III | 575 | 1.50 | 13.53 |
| 12 | | | | MELGU MELGUIZOVSKI,CYNTHIA | D030 | 01QC8 | CS GENERALIST III | 575 | 1.50 | 14.28 |
| 13 | | | | MORAN | | | | 575 | 1.00 | 8.14 |
| 14 | | | | MUSHI MUSHINGTON,THERESA | D030 | 01QC8 | CS GENERALIST III | 575 | 2.97 | 25.18 |
| 15 | | | | PEREZ PEREZ,OLGA D | D050 | 01QC6 | CS GENERALIST I | 575 | 6.20 | 92.40 |
| 16 | | | | REGUE REGUERA,JOSE M | D040 | 01QC7 | CS GENERALIST II | 575 | 2.78 | 32.07 |
| 17 | | | | RIBAD | | | | 575 | 2.64 | 28.99 |
| 18 | | | | ROBIN ROBINSON AVANT,M | D040 | 01QC7 | CS GENERALIST II | 575 | 1.50 | 20.97 |
| 19 | | | | ROORI RODRIGUEZ,GRISEL H | D030 | 01QC8 | CS GENERALIST III | 575 | 2.50 | 27.77 |
| 20 | | | | ROLLE ROLLE,MILAGROS M | D040 | 01QC7 | CS GENERALIST II | 575 | 2.13 | 26.32 |
| 21 | | | | SARRI SARRIA,MARIA C | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 3.20 | 36.07 |
| 22 | | | | SOCOR SOCORRO,MAYRA | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 3.20 | 38.42 |
| 23 | | | | STEVE STEVENS,KELLY A | D070 | 01QX5 | LEAD CUST SVC REP | 575 | 1.50 | 25.14 |
| 24 | | | | TOMAS | | | | 575 | 1.50 | 12.63 |
| 25 | | | | TORRE TORREIRA,SAMMY | D030 | 01QC8 | CS GENERALIST III | 575 | 2.16 | 18.19 |
| 26 | | | | WEBB, WEBB,SANDRA C | D040 | 01QC7 | CS GENERALIST II | 575 | 3.17 | 39.46 |
| 27 | | | | WEBER WEBER,ADRIANA C | D050 | 01QC6 | CS GENERALIST I | 575 | 3.20 | 42.40 |
| 28 | | | | | | | | | | |
| 29 | TOTAL ACCOUNT 587250 | | | | | | | | 77.70 | 931.60 |
| 30 | | | | | | | | | | |
| 31 | | 598140 | 45416 | RYNNING,J R.,JR | A050 | 01AF7 | CALL CTR SUPV I | 575 | .50 | 16.48 |
| 32 | | | 94982 | HERRERA,CARMEN R | A040 | 01AF8 | CALL CTR SUPV II | 575 | 1.00 | 23.58 |
| 33 | | | | ACOST ACOSTA,DAVID | D030 | 01QC8 | CS GENERALIST III | 575 | -.25 | -2.05 |
| 34 | | | | AEDO, AEDO,HECTOR A | D040 | 01QW3 | PPC ACCTG CLRK-ASSOC | 575 | -.75 | -7.22 |
| 35 | | | | ALSAD ALSADAH,AMEEN H | D030 | 01QC8 | CS GENERALIST III | 575 | 1.58 | 14.26 |
| 36 | | | | BALDW | | | | 575 | .25 | 2.03 |
| 37 | | | | BLANC | | | | 575 | 1.00 | 13.95 |
| 38 | | | | BLANCO,JANET | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 575 | .00 | .00 |
| 39 | | | | BURRO BURROWS,URIAL T.,II | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.06 |
| 40 | | | | CALAH CALANDRA,ANDY J | D030 | 01QC8 | CS GENERALIST III | 575 | .75 | 6.09 |
| 41 | | | | D FAN D FANA,EDEL LAURA | D040 | 01QC7 | CS GENERALIST II | 575 | 1.23 | 12.64 |
| 42 | | | | DELGA DELGADO,MIXARY D | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.66 |
| 43 | | | | FRAZI | | | | 575 | 1.75 | 18.28 |
| 44 | | | | GONZA GONZALEZ,DEYRDRE MER | D070 | 01QX5 | LEAD CUST SVC REP | 575 | 1.60 | 28.53 |
| 45 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|-----------------------|---------|----------|------------------------|-----|-------|--------|
| 1 | 9606 BUS ON CALL GS LOAD MGMT | 598140 | GRANT | GRANT, ARCHIBALD A | D040 | 01QC7 | CS GENERALIST II | 575 | 1.56 | 18.87 |
| 2 | | | HAMPT | HAMPTON, KELVINA | D030 | 01QC8 | CS GENERALIST III | 575 | .75 | 6.09 |
| 3 | | | HOLME | HOLMES, WILLETTE T | D030 | 01QC8 | CS GENERALIST III | 575 | .75 | 7.89 |
| 4 | | | JAMES | JAMES, IRIS H | D040 | 01QW3 | PPC ACCTG CLRK-ASSOC | 575 | .25 | 2.48 |
| 5 | | | JENSE | JENSEN, CELIA E | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 575 | 1.60 | 24.82 |
| 6 | | | MARCO | | | | | 575 | 1.60 | 14.58 |
| 7 | | | MASTN | MASTNI, SHIRLEY A | D030 | 01X1C | SENIOR OFFICE CLERK | 575 | 1.60 | 16.69 |
| 8 | | | MCCLA | MCCLAIN, PAMELA D | D030 | 01QC8 | CS GENERALIST III | 575 | .75 | 6.78 |
| 9 | | | MELGU | MELGUIZOVSKI, CYNTHIA | D030 | 01QC8 | CS GENERALIST III | 575 | .75 | 7.14 |
| 10 | | | MORAN | | | | | 575 | .25 | 2.03 |
| 11 | | | MUSHI | MUSHINGTON, THERESA | D030 | 01QC8 | CS GENERALIST III | 575 | 1.46 | 13.12 |
| 12 | | | PEREZ | PEREZ, OLGA D | D050 | 01QC6 | CS GENERALIST I | 575 | 3.08 | 46.18 |
| 13 | | | REGUE | REGUERA, JOSE M | D040 | 01QC7 | CS GENERALIST II | 575 | 1.36 | 16.02 |
| 14 | | | RIBAD | | | | | 575 | 1.32 | 14.24 |
| 15 | | | ROBIN | ROBINSON AVANT, M | D040 | 01QC7 | CS GENERALIST II | 575 | .75 | 10.50 |
| 16 | | | RODRI | RODRIGUEZ, GRISEL H | D030 | 01QC8 | CS GENERALIST III | 575 | 1.75 | 20.81 |
| 17 | | | ROLLE | ROLLE, MILAGROS M | D040 | 01QC7 | CS GENERALIST II | 575 | 1.06 | 12.98 |
| 18 | | | SARRI | SARRIA, MARIA C | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 1.60 | 18.04 |
| 19 | | | SOCOR | SOCORRO, MAYRA | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 1.60 | 19.23 |
| 20 | | | STEVE | STEVENS, KELLY A | D070 | 01QX5 | LEAD CUST SVC REP | 575 | .75 | 12.57 |
| 21 | | | TOMAS | | | | | 575 | .75 | 6.30 |
| 22 | | | TORRE | TORREIRA, SAMMY | D030 | 01QC8 | CS GENERALIST III | 575 | 1.05 | 9.99 |
| 23 | | | WEBB, | WEBB, SANDRA C | D040 | 01QC7 | CS GENERALIST II | 575 | 1.58 | 19.75 |
| 24 | | | WEBER | WEBER, ADRIANA C | D050 | 01QC6 | CS GENERALIST I | 575 | 1.60 | 21.22 |
| 25 | | | | | | | | | | |
| 26 | *TOTAL ACCOUNT 598140 | | | | | | | | 39.23 | 483.61 |
| 27 | | | | | | | | | | |
| 28 | | 908580 | 22425 | GONZALEZ, J O | A070 | 01YEB | SR PRODUCT MANAGER | 078 | 16.00 | 606.19 |
| 29 | | | 45416 | RYNNING, J R, JR | A050 | 01AF7 | CALL CTR SUPV I | 575 | 1.00 | 32.96 |
| 30 | | | 94982 | HERRERA, CARMEN R | A040 | 01AF8 | CALL CTR SUPV II | 575 | 1.50 | 35.36 |
| 31 | | | ACOST | ACOSTA, DAVID | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.07 |
| 32 | | | AEDO, | AEDO, HECTOR A | D040 | 01QW3 | PPC ACCTG CLRK-ASSOC | 575 | -.50 | -4.82 |
| 33 | | | ALSAD | ALSADAH, AMEEN H | D030 | 01QC8 | CS GENERALIST III | 575 | 3.16 | 26.64 |
| 34 | | | BALDW | | | | | 575 | .50 | 4.06 |
| 35 | | | BLANC | | | | | 575 | 1.50 | 20.93 |
| 36 | | | | BLANCO, JANET | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 575 | .00 | .00 |
| 37 | | | BURRO | BURROWS, URIAL T, II | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.05 |
| 38 | | | CALAN | CALANDRA, ANDY J | D030 | 01QC8 | CS GENERALIST III | 575 | 1.25 | 10.15 |
| 39 | | | D FAN | D FANA, EDEL LAURA | D040 | 01QC7 | CS GENERALIST II | 575 | 2.47 | 24.09 |
| 40 | | | DELGA | DELGADO, MIXARY D | D030 | 01QC8 | CS GENERALIST III | 575 | 1.25 | 11.67 |
| 41 | | | FRAZI | | | | | 575 | 2.50 | 24.37 |
| 42 | | | GONZA | GONZALEZ, DEYRDRE MER | D070 | 01QX5 | LEAD CUST SVC REP | 575 | 3.20 | 57.07 |
| 43 | | | GRANT | GRANT, ARCHIBALD A | D040 | 01QC7 | CS GENERALIST II | 575 | 3.12 | 37.67 |
| 44 | | | HAMPT | HAMPTON, KELVINA | D030 | 01QC8 | CS GENERALIST III | 575 | 1.50 | 12.21 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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000242

fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------------------|--------------------------|-------|-----------------------|---------|----------|-------------------------|-----|--------|----------|
| 19606 | BUS ON CALL GS LOAD MGMT | 908580 | HARRI | HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 33.00 | 690.94 |
| 2 | | | HOLME | HOLMES, WILLETTE T | D030 | 01QC8 | CS GENERALIST III | 575 | 1.50 | 15.75 |
| 3 | | | JAMES | JAMES, IRIS H | D040 | 01QW3 | PPC ACCTG CLRK-ASSOC | 575 | .75 | 8.70 |
| 4 | | | JENSE | JENSEN, CELIA E | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 575 | 3.20 | 49.62 |
| 5 | | | MARCO | | | | | 575 | 3.20 | 27.06 |
| 6 | | | MASTN | MASTNI, SHIRLEY A | D030 | 01X1C | SENIOR OFFICE CLERK | 575 | 3.20 | 33.40 |
| 7 | | | MCCLA | MCCLAIN, PAMELA D | D030 | 01QC8 | CS GENERALIST III | 575 | 1.50 | 13.53 |
| 8 | | | MCNUT | MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 12.00 | 214.51 |
| 9 | | | MELGU | MELGUIZOVSKI, CYNTHIA | D030 | 01QC8 | CS GENERALIST III | 575 | 1.50 | 14.28 |
| 10 | | | MORAN | | | | | 575 | 1.00 | 8.14 |
| 11 | | | MUSHI | MUSHINGTON, THERESA | D030 | 01QC8 | CS GENERALIST III | 575 | 2.92 | 25.15 |
| 12 | | | PEREZ | PEREZ, OLGA D | D050 | 01QC6 | CS GENERALIST I | 575 | 6.20 | 92.40 |
| 13 | | | REGUE | REGUERA, JOSE M | D040 | 01QC7 | CS GENERALIST II | 575 | 2.78 | 32.98 |
| 14 | | | RIBAD | | | | | 575 | 2.64 | 28.50 |
| 15 | | | ROBIN | ROBINSON AVANT, H | D040 | 01QC7 | CS GENERALIST II | 575 | 1.50 | 20.97 |
| 16 | | | RODRI | RODRIGUEZ, GRISEL H | D030 | 01QC8 | CS GENERALIST III | 575 | 2.50 | 27.77 |
| 17 | | | ROLLE | ROLLE, MILAGROS H | D040 | 01QC7 | CS GENERALIST II | 575 | 2.13 | 26.65 |
| 18 | | | SARRI | SARRIA, MARIA C | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 3.20 | 36.07 |
| 19 | | | SOCOR | SOCORRO, MAYRA | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 3.20 | 38.42 |
| 20 | | | STEVE | STEVENS, KELLY A | D070 | 01QX5 | LEAD CUST SVC REP | 575 | 1.50 | 25.14 |
| 21 | | | TOMAS | | | | | 575 | 1.75 | 15.78 |
| 22 | | | TORRE | TORREIRA, SAMMY | D030 | 01QC8 | CS GENERALIST III | 575 | 2.16 | 18.81 |
| 23 | | | WEBB, | WEBB, SANDRA C | D040 | 01QC7 | CS GENERALIST II | 575 | 3.17 | 41.28 |
| 24 | | | WEBER | WEBER, ADRIANA C | D050 | 01QC6 | CS GENERALIST I | 575 | 3.20 | 42.40 |
| 25 | | | | | | | | | | |
| 26 | TOTAL ACCOUNT | 908580 | | | | | | | 139.15 | 2,454.92 |
| 27 | TOTAL PRGNAME | BUS ON CALL GS LOAD MGMT | | | | | | | 256.08 | 3,870.13 |
| 28 | | | | | | | | | | |
| 29 | C/I A/C CHILLER PGM | 908160 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 38.16 | 1,278.84 |
| 30 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.60 | 43.22 |
| 31 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.10 | 40.57 |
| 32 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 3.92 |
| 33 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .84 | 24.24 |
| 34 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.60 | 52.78 |
| 35 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .28 | 8.30 |
| 36 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.28 | 74.98 |
| 37 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .90 | 29.70 |
| 38 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 3.27 |
| 39 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 4.75 |
| 40 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.79 | 75.65 |
| 41 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | .32 | 6.46 |
| 42 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .80 | 26.40 |
| 43 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .44 | 11.00 |
| 44 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 18.40 | 515.40 |

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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------------------|---------|-------|-----------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9606 C/I A/C CHILLER PGM | 908160 | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .40 | 13.20 |
| 2 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | .68 | 17.76 |
| 3 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 6.32 | 175.23 |
| 4 | | | 31026 | | | | | 357 | .16 | 105.84 |
| 5 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | .00 |
| 6 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 4.19 |
| 7 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .34 | 9.08 |
| 8 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 8.88 |
| 9 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.00 | 338.11 |
| 10 | | | 41441 | ADGER, E A, ,JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 4.47 |
| 11 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 4.21 |
| 12 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 8.00 | 235.10 |
| 13 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.68 | 57.94 |
| 14 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.14 | 115.97 |
| 15 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .56 | 13.18 |
| 16 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.00 | 31.75 |
| 17 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .32 | 11.66 |
| 18 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 4.49 |
| 19 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.78 | 69.88 |
| 20 | | | 69749 | LEHR, J C, ,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 4.45 |
| 21 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 1.96 |
| 22 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 28.80 | 789.12 |
| 23 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .32 | 6.90 |
| 24 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .04 | .98 |
| 25 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .44 | 10.30 |
| 26 | | | 80657 | MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.78 | 69.04 |
| 27 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.65 | 172.42 |
| 28 | | | 84761 | GERWE, K F, ,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 15.03 |
| 29 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 1.00 | 22.65 |
| 30 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.78 | 91.87 |
| 31 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 40.00 | 1,015.73 |
| 32 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 4.07 |
| 33 | | | 96371 | BOSTIC, KEDRIC A, ,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.50 | 77.00 |
| 34 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .28 | 5.96 |
| 35 | | | | | | | | | | |
| 36 | TOTAL ACCOUNT 908160 | | | | | | | | 194.78 | 5,707.90 |
| 37 | TOTAL PRGNAME C/I A/C CHILLER PGM | | | | | | | | 194.78 | 5,707.90 |
| 38 | | | | | | | | | | |
| 39 | C/I BCI PROGRAM | 908190 | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 29.93 |
| 40 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .04 | .98 |
| 41 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .04 | 1.06 |
| 42 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .39 |
| 43 | | | 14873 | ARCHER, JOHN F, ,II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.82 | 49.15 |
| 44 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.00 | 157.43 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------------------------------|-----------------------|---------|-------|-----------------------------|---------|----------|-------------------------|-----|--------|----------|
| 19606 | C/I BCI PROGRAM | 908190 | 22094 | GROUT,E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.00 | 30.11 |
| 2 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 1.00 | 26.13 |
| 3 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.81 | 58.76 |
| 4 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .49 |
| 5 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .04 | 1.05 |
| 6 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .52 |
| 7 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 2.00 | 48.95 |
| 8 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .08 | 2.76 |
| 9 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .45 |
| 10 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 64.00 | 2,216.00 |
| 11 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .53 |
| 12 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.81 | 45.36 |
| 13 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | -.51 |
| 14 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .07 | 1.65 |
| 15 | | | 80657 | MOOLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.81 | 44.80 |
| 16 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.81 | 59.68 |
| 17 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .04 | -.10 |
| 18 | | | | | | | | | | |
| TOTAL ACCOUNT 908190 | | | | | | | | | 84.49 | 2,775.57 |
| TOTAL PRGNAME C/I BCI PROGRAM | | | | | | | | | 84.49 | 2,775.57 |
| 21 | | | | | | | | | | |
| 22 | C/I BUILDING ENVELOPE | 908300 | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.00 | 269.33 |
| 23 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 18.00 | 355.73 |
| 24 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 24.00 | 629.70 |
| 25 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.00 | 180.68 |
| 26 | | | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | 160.00 | 6,186.00 |
| 27 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 26.33 |
| 28 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 1.00 | 24.48 |
| 29 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 8.00 | 154.30 |
| 30 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.00 | 222.30 |
| 31 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 16.00 | 344.80 |
| 32 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.00 | 73.58 |
| 33 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .50 | 15.66 |
| 34 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.00 | 254.13 |
| 35 | | | | BARO, BARO, GEORGE E | D060 | 01QE5 | ENERGY MGT CONSULTANT | 333 | .25 | 4.84 |
| 36 | | | | BASKI BASKIN, SHARON L | D040 | 01X1E | ADMINISTRATIVE SPEC | 588 | .25 | 3.28 |
| 37 | | | | CHARN CHARNELL, TERESA J | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 1.00 | 14.41 |
| 38 | | | | CRABT | | | | 360 | 18.00 | 314.55 |
| 39 | | | | CRAVE CRAVEN, R KENNETH | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 38.75 | 784.21 |
| 40 | | | | CUEST CUESTA, J R | D070 | 01QE4 | ENERGY MGT SPEC | 333 | 6.75 | 141.33 |
| 41 | | | | DAVIE DAVIES FLICKINGER, NA | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 28.25 | 501.79 |
| 42 | | | | FORD, FORD, NANCY E | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | .50 | 7.25 |
| 43 | | | | GRAFF GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 3.00 | 57.15 |
| 44 | | | | GRECO GRECO, T A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 13.25 | 236.35 |
| 45 | | | | | | | | | | |
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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--------------------------------------|---------|-------|----------------------------|---------|----------|--------------------------|-----|--------|-----------|
| 1 | 9606 C/I BUILDING ENVELOPE | 908300 | | GUZMA GUZMAN, FRANCISCO | D070 | 01QE4 | ENERGY MGT SPEC | 333 | 72.50 | 1,390.19 |
| 2 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 9.00 | 188.43 |
| 3 | | | | HARTL HARTLEY, PATTIE B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 4.84 |
| 4 | | | | HERNA HERNANDEZ, BETSY G | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 8.00 | 116.00 |
| 5 | | | | JAMES JAMES, ELISE C | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 20.00 | 353.00 |
| 6 | | | | KESSL KESSLER, G P | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 18.00 | 340.20 |
| 7 | | | | LACHA LACHANCE, J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 7.00 | 146.56 |
| 8 | | | | LASSE LASSEN, CHRISTINE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 1.75 | 24.76 |
| 9 | | | | LEDES LEDESMA, RALPH | D060 | 01QE5 | ENERGY MGT CONSULTANT | 333 | 3.75 | 50.72 |
| 10 | | | | LEIKA | | | | 810 | 5.50 | 115.15 |
| 11 | | | | LEWIS LEWIS, JOHN G | D070 | 01QE4 | ENERGY MGT SPEC | 110 | 8.25 | 153.55 |
| 12 | | | | LITTL LITTLETON, HELEN M | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 1.75 | 26.16 |
| 13 | | | | MCNAB MCNAB, MARY B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 333 | 7.25 | 140.47 |
| 14 | | | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 13.00 | 232.38 |
| 15 | | | | MEUDE MENDEZ, MIGUEL | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 15.00 | 236.63 |
| 16 | | | | MIMS, MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 24.00 | 489.90 |
| 17 | | | | MOJIC MOJICA, JOSEPH L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 333 | 2.25 | 30.43 |
| 18 | | | | PERO, PERO, ADELYN M | D070 | 01QE4 | ENERGY MGT SPEC | 474 | .25 | 4.44 |
| 19 | | | | PITER PITERA, S THOMAS | D060 | 01QE5 | ENERGY MGT CONSULTANT | 595 | 22.75 | 350.92 |
| 20 | | | | POWEL POWELL, JOSEPH E, JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 7.75 | 123.52 |
| 21 | | | | RICE, RICE, JULIE S | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 3.25 | 45.54 |
| 22 | | | | RODRI RODRIGUEZ, ARNOLD A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 474 | .75 | 13.97 |
| 23 | | | | SCHAA SCHAAF, KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 4.10 |
| 24 | | | | SETTL SETTLEMIRE, G W J | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 5.25 | 107.89 |
| 25 | | | | WILES WILES, SANDRA H | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 13.75 | 239.08 |
| 26 | | | | WILLE WILLEMS, M A | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 32.25 | 488.59 |
| 27 | | | | WINFR WINFREY, ROY L | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 6.50 | 130.90 |
| 28 | | | | YOUNG YOUNG, RICHARD F | D060 | 01QE5 | ENERGY MGT CONSULTANT | 333 | .75 | 9.84 |
| 29 | | | | | | | | | | |
| 30 | *TOTAL ACCOUNT 908300 | | | | | | | | 685.25 | 16,360.34 |
| 31 | *TOTAL PRGNAME C/I BUILDING ENVELOPE | | | | | | | | 685.25 | 16,360.34 |
| 32 | | | | | | | | | | |
| 33 | C/I EFFECIENT MOTORS PGM 908140 | 05422 | | WEBB, C J | A040 | 01UR4 | CUST SVC FIELD SPECIAL I | 361 | .68 | 17.86 |
| 34 | | 07264 | | PHILO, MICHAEL C | A060 | 01UR3 | SR MAJ ACCT MGR | 357 | 5.00 | 144.25 |
| 35 | | 09583 | | BUCCIARELLI, DOUGLAS | A030 | 01UR5 | CUST SVC FIELD SPECIAL I | 360 | 2.00 | 39.53 |
| 36 | | 47759 | | RODRIGUEZTRIANA, P | A040 | 01UR4 | CUST SVC FIELD SPECIAL I | 361 | .24 | 5.80 |
| 37 | | 63144 | | OTT, JOHN A | A070 | 01YER | SR PRODUCT MANAGER | 078 | 16.00 | 638.00 |
| 38 | | 67709 | | QUINN, J J | A050 | 01UR3 | MAJ ACCT MGR I | 365 | 2.00 | 53.35 |
| 39 | | 82210 | | GAGER, HERBERT R | A030 | 01UR5 | CUST SVC FIELD SPECIAL I | 361 | .19 | 4.49 |
| 40 | | 92352 | | BLACK, T M | A050 | 01UR3 | MAJ ACCT MGR I | 361 | 1.00 | 27.89 |
| 41 | | 98670 | | BERHANE, F B | A050 | 01UR3 | MAJ ACCT MGR I | 365 | 11.00 | 305.25 |
| 42 | | | | AGER, AGER, BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 16.50 | 301.13 |
| 43 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 4.00 | 83.75 |
| 44 | | | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | .50 | 8.94 |
| 45 | | | | | | | | | | |
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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9606 C/I EFFICIENT MOTORS PGM | 908140 | WILSO | WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 8.75 | 180.91 |
| 2 | | | | | | | | | | |
| 3 | *TOTAL ACCOUNT 908140 | | | | | | | | 67.86 | 1,811.15 |
| 4 | *TOTAL PRGNAME C/I EFFICIENT MOTORS PGM | | | | | | | | 67.86 | 1,811.15 |
| 5 | | | | | | | | | | |
| 6 | C/I EFFICIENT LIGHTING | 908170 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | .64 | 21.45 |
| 7 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 51.44 | 1,368.31 |
| 8 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 24.00 | 602.09 |
| 9 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 27.40 | 740.14 |
| 10 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 7.10 | 261.81 |
| 11 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 20.64 | 542.05 |
| 12 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.64 | 64.64 |
| 13 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 26.36 | 760.48 |
| 14 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 6.40 | 211.08 |
| 15 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.50 | 369.14 |
| 16 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.12 | 308.91 |
| 17 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 19.12 | 630.96 |
| 18 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 67.00 | 1,324.08 |
| 19 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.60 | 118.80 |
| 20 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.56 | 157.93 |
| 21 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 13.00 | 291.36 |
| 22 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 10.72 | 253.97 |
| 23 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 10.64 | 315.86 |
| 24 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.13 | 302.58 |
| 25 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.20 | 30.37 |
| 26 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 21.24 | 557.28 |
| 27 | | | 19200 | SOODERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 145.28 | 2,932.80 |
| 28 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 16.80 | 554.40 |
| 29 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 75.76 | 1,894.95 |
| 30 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 27.20 | 819.06 |
| 31 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.00 | 75.15 |
| 32 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.40 | 343.20 |
| 33 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 3.72 | 97.19 |
| 34 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 11.14 | 361.92 |
| 35 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 12.96 | 400.14 |
| 36 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 1.28 | 31.33 |
| 37 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 5.76 | 151.78 |
| 38 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 19.20 | 519.84 |
| 39 | | | 31026 | | | | | 357 | .64 | 423.38 |
| 40 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 16.00 | 502.00 |
| 41 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .56 | 17.27 |
| 42 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 11.26 | 357.41 |
| 43 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.28 | 91.02 |
| 44 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.00 | 56.35 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAM |
|------|-----------------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|--------|---------|
| 1 | 9606 C/I EFFICIENT LIGHTING | 908170 | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 39.97 | 1,156.0 |
| 2 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 34.16 | 968.0 |
| 3 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .56 | 18.4 |
| 4 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.64 | 122.0 |
| 5 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 41.50 | 995.0 |
| 6 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 61.00 | 1,176.0 |
| 7 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 35.52 | 858.0 |
| 8 | | | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 160.00 | 3,798.0 |
| 9 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 39.92 | 1,108.0 |
| 10 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 15.52 | 456.0 |
| 11 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 16.80 | 579.0 |
| 12 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 25.72 | 414.0 |
| 13 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | 17.28 | 452.0 |
| 14 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .48 | 13.0 |
| 15 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 16.56 | 464.0 |
| 16 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 57.24 | 1,347.0 |
| 17 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | -2.88 | -88.0 |
| 18 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 24.00 | 586.0 |
| 19 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 2.40 | 68.0 |
| 20 | | | 61967 | RUSSILLO, ALFRED G, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.00 | 193.0 |
| 21 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 26.88 | 853.0 |
| 22 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 8.28 | 301.0 |
| 23 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.56 | 84.0 |
| 24 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.00 | 373.0 |
| 25 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.14 | 279.0 |
| 26 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.64 | 240.0 |
| 27 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.56 | 299.0 |
| 28 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.76 | 83.0 |
| 29 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 24.00 | 571.0 |
| 30 | | | 72403 | GANS, O F | A060 | 01YFB | PRODUCT MANAGER | 085 | 160.00 | 4,484.0 |
| 31 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 24.00 | 566.0 |
| 32 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 49.78 | 1,072.0 |
| 33 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 19.00 | 465.0 |
| 34 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 40.00 | 975.0 |
| 35 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 24.00 | 585.0 |
| 36 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.16 | 198.0 |
| 37 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.82 | 158.0 |
| 38 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.14 | 276.0 |
| 39 | | | 81478 | DANIELEWSKI, W F, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 9.40 | 268.0 |
| 40 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.00 | 73.0 |
| 41 | | | 82210 | GAGER, HERBERT R | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 48.37 | 1,142.0 |
| 42 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.95 | 456.0 |
| 43 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 16.80 | 599.0 |
| 44 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 6.92 | 216.0 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
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| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | DESCRIPTION | LOC | PRHRS | PRAMT |
|------|------------------------|---------|-------|-----------------------------|---------|----------|-------------------------|-----|-------|----------|
| 9606 | C/I EFFICIENT LIGHTING | 908170 | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.08 | 372.47 |
| 2 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 36.00 | 815.39 |
| 3 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 32.50 | 825.91 |
| 4 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.14 | 367.48 |
| 5 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 35.84 | 999.48 |
| 6 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .64 | 16.30 |
| 7 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 10.00 | 308.00 |
| 8 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.60 | 186.94 |
| 9 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -6.72 | -159.85 |
| 10 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 40.12 | 1,106.85 |
| 11 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 69.76 | 1,853.75 |
| 12 | | | | AGNEW AGNEW, P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 17.00 | 301.12 |
| 13 | | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 19.42 | 389.53 |
| 14 | | | | AUGUS AUGUSTO, E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 24.00 | 546.00 |
| 15 | | | | BASKI BASKIN, SHARON L | D040 | 01X1E | ADMINISTRATIVE SPEC | 588 | .75 | 9.85 |
| 16 | | | | BASTO BASTON, JOHN C | D060 | 01QCB | FIELD REP II. - C/I | 360 | 16.00 | 247.00 |
| 17 | | | | BER, A BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 24.00 | 480.00 |
| 18 | | | | BOYK, BOYK, IVY B | D060 | 01QX2 | LRG COMM/INDUSTRY-ASST | 357 | 13.00 | 251.88 |
| 19 | | | | CHARN CHARNELL, TERESA J | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 4.00 | 57.65 |
| 20 | | | | CRABT | | | | 360 | 43.60 | 756.27 |
| 21 | | | | DAVIE DAVIES FLICKINGER, NA | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 9.50 | 168.75 |
| 22 | | | | DONAH DONAHO, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 9.50 | 194.75 |
| 23 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 361 | 15.20 | 318.26 |
| 24 | | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 10.04 | 181.98 |
| 25 | | | | GANNO GANNON, R H, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 31.00 | 594.43 |
| 26 | | | | GONZA GONZALEZ, IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 8.00 | 164.40 |
| 27 | | | | GRAFF GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 10.50 | 200.03 |
| 28 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 2.75 | 57.58 |
| 29 | | | | HARTL HARTLEY, PATTIE B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .75 | 14.53 |
| 30 | | | | HEISE HEISER, D R | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 5.50 | 97.01 |
| 31 | | | | JONES JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 19.60 | 417.48 |
| 32 | | | | KNOTT KNOTT, J G | D070 | 01QE4 | ENERGY MGT SPEC | 220 | 4.50 | 85.50 |
| 33 | | | | LACHA LACHANCE, J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 23.25 | 486.80 |
| 34 | | | | LASSE LASSEN, CHRISTINE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 2.00 | 28.31 |
| 35 | | | | LEIKA | | | | 810 | 9.25 | 193.68 |
| 36 | | | | LEWIS LEWIS, JOHN G | D070 | 01QE4 | ENERGY MGT SPEC | 110 | 8.25 | 153.55 |
| 37 | | | | LITTL LITTLETON, HELEN M | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 2.25 | 33.64 |
| 38 | | | | MAZEL MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 40.24 | 780.15 |
| 39 | | | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 52.25 | 933.97 |
| 40 | | | | MESSE MESSER, P J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 1.50 | 31.40 |
| 41 | | | | MIMS MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 36.50 | 745.06 |
| 42 | | | | PEREZ PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | 66.64 | 1,395.27 |
| 43 | | | | PERO PERO, ADELYN M | D070 | 01QE4 | ENERGY MGT SPEC | 474 | .50 | 8.88 |
| 44 | | | | POWEL POWELL, JOSEPH E, JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 11.75 | 187.27 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------------------------------|---------|-------|---------------------|---------|----------|-------------------------|-----|---------|-----------|
| 19606 | C/I EFFICIENT LIGHTING | 908170 | ROORI | RODRIGUEZ,ARNOLD A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 474 | .25 | 4.66 |
| 2 | | | SANDE | SANDERS,KIM K | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 16.00 | 246.40 |
| 3 | | | SCHAA | SCHAAF,KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .50 | 8.21 |
| 4 | | | SHOOS | SHOOSMITH,PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 16.10 | 279.74 |
| 5 | | | WHITE | WHITE,G B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 2.00 | 37.90 |
| 6 | | | WILES | WILES,SANDRA H | D070 | 01QE4 | ENERGY MGT SPEC | 588 | .25 | 4.35 |
| 7 | | | WILSO | WILSON,C F,,JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 23.00 | 523.25 |
| 8 | | | | WILSON,C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 25.00 | 516.88 |
| 9 | | | WOOTE | WOOTEN,G C,,III | D070 | 01QCC | FIELD REP I - C/I | 361 | 13.68 | 286.43 |
| 10 | | | WYNN, | WYNN,MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 24.00 | 545.41 |
| 11 | | | | | | | | | | |
| 12 | TOTAL ACCOUNT 908170 | | | | | | | | 2780.97 | 68,038.75 |
| 13 | TOTAL PRGNAME C/I EFFICIENT LIGHTING | | | | | | | | 2780.97 | 68,038.75 |
| 14 | | | | | | | | | | |
| 15 | C/I HIGH EFFIC DX A/C | 908150 | 00415 | NELSON,L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 38.24 | 1,281.52 |
| 16 | | | 01985 | DARGENTO,R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.12 | 162.80 |
| 17 | | | 02728 | MENDEZ,SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.60 | 240.84 |
| 18 | | | 04060 | ANDERSON,E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.40 | 64.83 |
| 19 | | | 04850 | CARLYLE,B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.10 | 40.56 |
| 20 | | | 05422 | WEBB,C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 12.24 | 321.46 |
| 21 | | | 07165 | DALTON,M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.24 | 54.86 |
| 22 | | | 07264 | PHILO,MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.26 | 36.34 |
| 23 | | | 07351 | HILSON,ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 10.40 | 343.09 |
| 24 | | | 08600 | GRILLO,G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .50 | 15.14 |
| 25 | | | 08604 | HOPGOOD,W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .50 | 16.36 |
| 26 | | | 09776 | EASTERLING,R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.35 | 44.55 |
| 27 | | | 12003 | NIEBLA,H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 5.97 |
| 28 | | | 13862 | BASNUEVO,MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .28 | 6.49 |
| 29 | | | 14100 | WOMBLE,JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 7.13 |
| 30 | | | 14873 | ARCHER,JOHN F,,II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 135.64 |
| 31 | | | 16699 | DANIEL,JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .48 | 12.15 |
| 32 | | | 17889 | DANN,ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 16.00 | 419.80 |
| 33 | | | 19200 | SOODERS,G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | .48 | 9.70 |
| 34 | | | 21102 | WISHARD,W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .80 | 26.40 |
| 35 | | | 22004 | WELLEN,R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 4.66 | 116.56 |
| 36 | | | 22094 | GROUT,E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .23 | 6.78 |
| 37 | | | 24055 | NIX,JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 18.40 | 515.44 |
| 38 | | | 25391 | BALOGH,F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.40 | 79.20 |
| 39 | | | 25987 | GUTIERREZ,J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 1.02 | 26.65 |
| 40 | | | 26052 | LANGLEY,D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 5.00 | 162.24 |
| 41 | | | 26249 | COPE,L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.83 | 56.51 |
| 42 | | | 28846 | KUNZ,THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 4.48 | 123.35 |
| 43 | | | 29561 | COOKE,C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .23 | 6.07 |
| 44 | | | 30751 | BESLEY,W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 9.60 | 259.92 |
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FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|----------------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|--------|
| ----- | ----- | ----- | ----- | ----- | --- | ---- | ----- | --- | ----- | ----- |
| 1 | 9606 C/I HIGH EFFIC DX A/C | 908150 | 31026 | | | | | 357 | .24 | 158.77 |
| 2 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | .00 |
| 3 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 7.65 |
| 4 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .62 | 16.57 |
| 5 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 13.32 |
| 6 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.00 | 169.05 |
| 7 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .68 | 19.27 |
| 8 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 8.16 |
| 9 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 6.32 |
| 10 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 3.20 | 61.73 |
| 11 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 23.32 | 563.47 |
| 12 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .16 | 4.44 |
| 13 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .96 | 28.21 |
| 14 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.24 | 146.22 |
| 15 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.56 | 109.28 |
| 16 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | 1.44 | 37.69 |
| 17 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .04 | 1.10 |
| 18 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 6.95 |
| 19 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .84 | 19.77 |
| 20 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.60 | 234.60 |
| 21 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .20 | 5.68 |
| 22 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.24 | 39.38 |
| 23 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.48 | 53.89 |
| 24 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 8.18 |
| 25 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 53.35 |
| 26 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 125.30 |
| 27 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 6.67 |
| 28 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 3.56 |
| 29 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 9.60 | 263.04 |
| 30 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 5.23 | 158.79 |
| 31 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.60 | 228.76 |
| 32 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 9.60 | 226.44 |
| 33 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 5.48 | 118.09 |
| 34 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 16.00 | 390.00 |
| 35 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 9.60 | 234.04 |
| 36 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .06 | 1.46 |
| 37 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.81 | 65.38 |
| 38 | | | 80657 | MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 123.80 |
| 39 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 1.70 | 45.67 |
| 40 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 3.42 | 80.80 |
| 41 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.65 | 203.01 |
| 42 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | .40 | 14.29 |
| 43 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .72 | 22.56 |
| 44 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 1.50 | 33.98 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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000251

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------------|---------|-------|----------------------------|------------|-------------|-----------------------|-----|-------|--------|
| 1 | 9606 C/I HIGH EFFIC DX A/C | 908150 | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 164.74 |
| 2 | | | 90645 | PRIETO, ROSA HOYO | A050 | 01A23 | FIELD REP SUPV II | 810 | .00 | -3.12 |
| 3 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .32 | 8.92 |
| 4 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 24.00 | 609.43 |
| 5 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 6.11 |
| 6 | | | 96371 | BOSTIC, KEDRIC A,, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 3.75 | 115.50 |
| 7 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .55 | 15.58 |
| 8 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -.56 | -13.33 |
| 9 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .50 | 10.90 |
| 10 | | | 99235 | ORIA, HARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .48 | 11.95 |
| 11 | | | | AGER, AGER, BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 2.00 | 36.51 |
| 12 | | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 8.38 | 170.46 |
| 13 | | | | AUGUS AUGUSTO, E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 16.00 | 364.00 |
| 14 | | | | BASTO BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 24.00 | 370.51 |
| 15 | | | | BER, A BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 16.00 | 320.00 |
| 16 | | | | BOONE BOONE, W H | D070 | 01QE4 | ENERGY MGT SPEC | 864 | 6.25 | 130.86 |
| 17 | | | | CADY, CADY, TRACY M | D040 | 01X1E | ADMINISTRATIVE SPEC | 137 | 2.00 | 22.78 |
| 18 | | | | CAMOE CAMOESAS, J A | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -1.02 |
| 19 | | | | CARR, CARR, ORLANDO | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 20 | | | | CLEWI CLEWIS, KATHLEEN D | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 1.75 | 25.38 |
| 21 | | | | CRABT | | | | 360 | 7.65 | 125.24 |
| 22 | | | | CRAVE CRAVEN, R KENNETH | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 16.50 | 333.92 |
| 23 | | | | CROW, CROW, B R | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 24 | | | | CUBAS CUBAS, ARMANDO J | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 2.50 | 33.28 |
| 25 | | | | DONAH DONAHO, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 38.50 | 789.26 |
| 26 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 361 | .80 | 16.73 |
| 27 | | | | EGUAR EGUJARAS, C L | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 28 | | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | .56 | 10.15 |
| 29 | | | | GANNO GANNON, R H,, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 5.00 | 95.88 |
| 30 | | | | GONZA GONZALEZ, IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 31 | | | | GRAFF GRAFFED, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 15.50 | 295.28 |
| 32 | | | | GRECO GRECO, T A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 27.50 | 490.53 |
| 33 | | | | GUTIE GUTIERREZ, J C | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -.94 |
| 34 | | | | HARLE HARLEY, LESLIE A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | 6.50 | 107.90 |
| 35 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 2.25 | 47.11 |
| 36 | | | | HARTL HARTLEY, PATTIE B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 4.84 |
| 37 | | | | HERNA HERNANDEZ, BETSY G | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 50.75 | 735.88 |
| 38 | | | | HOUK, HOUK, ANITA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 1.25 | 18.13 |
| 39 | | | | INGER INGERSOLL, WILLIAM J | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -1.14 |
| 40 | | | | JAMES JAMES, ELISE C | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 40.00 | 706.00 |
| 41 | | | | JONES JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 1.20 | 25.56 |
| 42 | | | | JUNE, | | | | 854 | 2.75 | 39.84 |
| 43 | | | | KESSL KESSLER, G P | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 2.25 | 42.53 |
| 44 | | | | KVARD KVARDA, K J | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | .50 | 7.43 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
| 47 | | | | | | | | | | |
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000252

FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

fpsc.fex 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--------------------------------------|---------|-------|-----------------------------|------------|-------------|-------------------------|-----|--------|-----------|
| 1 | 9606 C/I HIGH EFFIC DX A/C | 908150 | LACHA | LACHANCE, J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 2 | | | | LETRA | | | | 810 | 34.00 | 711.87 |
| 3 | | | | HAZEL HAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 10.36 | 200.85 |
| 4 | | | | MCNUY MCNUY, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 31.50 | 563.06 |
| 5 | | | | MEALI MEALICK, HAROLD E | D070 | 01QE4 | ENERGY MGT SPEC | 720 | 36.25 | 667.90 |
| 6 | | | | MENDE MENDEZ, MIGUEL | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 20.25 | 319.45 |
| 7 | | | | MIMS, MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | .25 | 5.10 |
| 8 | | | | NAVAR NAVARRO, VIVIAN A | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 854 | 6.00 | 98.63 |
| 9 | | | | NELSO NELSON, KELLY J | D040 | 01X1E | ADMINISTRATIVE SPEC | 137 | 21.00 | 271.96 |
| 10 | | | | PENDE | | | | 595 | 13.25 | 169.60 |
| 11 | | | | PEREZ PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | .96 | 20.10 |
| 12 | | | | PILGR PILGRIM, HELEN G | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -2.98 |
| 13 | | | | PITER PITERA, S THOMAS | D060 | 01QE5 | ENERGY MGT CONSULTANT | 595 | 11.25 | 173.53 |
| 14 | | | | POWEL POWELL, JOSEPH E., JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 3.98 |
| 15 | | | | RITCH RITCHARDSON, H P | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 16 | | | | ROONE ROONEY, JACQUELINE | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 17 | | | | SAVIG SAVIGE, RICHARD L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 8.50 | 140.78 |
| 18 | | | | SCALL SCALLAN, SHERRY E | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | 5.25 | 81.58 |
| 19 | | | | SCHAA SCHAAF, KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 4.10 |
| 20 | | | | SETTL SETTLEMYRE, G W J | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 6.50 | 133.58 |
| 21 | | | | SHOOS SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 3.00 | 52.14 |
| 22 | | | | SNEAD SNEAD, SUZANNE A | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | .25 | 3.01 |
| 23 | | | | TORNE TORNELLI, ANNETTE L | D040 | 01X1E | ADMINISTRATIVE SPEC | 137 | 10.00 | 117.50 |
| 24 | | | | WALLA WALLACE, MICHELE | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 8.00 | 98.30 |
| 25 | | | | WILLE WILLEMS, M A | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 21.00 | 318.15 |
| 26 | | | | WILLI WILLIAMS, R P | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 1.50 | 29.07 |
| 27 | | | | WILSO WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 3.75 | 77.53 |
| 28 | | | | WINFR WINFREY, ROY L | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 11.00 | 221.51 |
| 29 | | | | WOOTE WOOTE, G C., III | D070 | 01QCC | FIELD REP I - C/I | 361 | 1.52 | 31.79 |
| 30 | | | | WYANT WYANT, F E | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 31 | | | | WYNN, WYNN, MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 16.00 | 363.58 |
| 32 | | | | | | | | | | |
| 33 | *TOTAL ACCOUNT 908150 | | | | | | | | 927.44 | 19,882.28 |
| 34 | *TOTAL PRGNAME C/I HIGH EFFIC DX A/C | | | | | | | | 927.44 | 19,882.28 |
| 35 | | | | | | | | | | |
| 36 | C/I HVAC | 908590 | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 16.00 | 478.81 |
| 37 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 13.00 | 256.91 |
| 38 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.00 | 67.24 |
| 39 | | | 13862 | BASHUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.00 | 49.18 |
| 40 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 21.00 | 550.99 |
| 41 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 7.50 | 225.85 |
| 42 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 1.00 | 26.13 |
| 43 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 12.00 | 384.91 |
| 44 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 15.00 | 434.06 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 9606 | C/I HVAC | 908590 | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 64.63 |
| 2 | | | 58897 | TORNELLE, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.00 | 23.54 |
| 3 | | | 59287 | CAMPELE, W P | A070 | 01MG6 | DIST ENG & OPERS PRIM E | 360 | 18.00 | 336.20 |
| 4 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.00 | 31.73 |
| 5 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 5.00 | 151.82 |
| 6 | | | 82210 | GAGER, HERBERT B | A050 | 01UB3 | CUST SVC FIELD SPECIALI | 361 | 11.00 | 259.83 |
| 7 | | | 88323 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 23.00 | 584.48 |
| 8 | | | 94428 | BARTNIK, RONALD B | A080 | 01UK3 | C/I SPECIALIST II | 085 | 8.00 | 203.13 |
| 9 | | | | BOYK, BOYK, IV B | D080 | 01QX2 | LRG COMM/INDUSTRL-ASST | 357 | 9.00 | 96.88 |
| 10 | | | | CRABT | | | | 360 | 9.50 | 188.01 |
| 11 | | | | | | | | | | |
| 12 | | | | | | | | | 174.00 | 4,612.42 |
| 13 | | | | | | | | | 174.00 | 4,612.42 |
| 14 | | | | | | | | | | |
| 15 | C/I LOAD CONTROL | 908550 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | .24 | 8.04 |
| 16 | | | 01985 | DARGENIO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .60 | 15.96 |
| 17 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.40 | 160.56 |
| 18 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.40 | 91.84 |
| 19 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.00 | 147.51 |
| 20 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 7.72 | 202.73 |
| 21 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 5.88 |
| 22 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 15.26 | 440.24 |
| 23 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.40 | 79.18 |
| 24 | | | 07956 | CHACKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.00 | 89.78 |
| 25 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.52 | 199.28 |
| 26 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .52 | 17.42 |
| 27 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.35 | 209.55 |
| 28 | | | 12003 | RIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.26 | 30.44 |
| 29 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 44.83 |
| 30 | | | 13862 | BASROEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.55 | 34.13 |
| 31 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 7.13 |
| 32 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.29 | 143.90 |
| 33 | | | 16699 | DANTEI, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .32 | 8.10 |
| 34 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.00 | 52.48 |
| 35 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SH BUS FIELD SPEC I | 357 | .48 | 9.70 |
| 36 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.00 | 330.00 |
| 37 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .66 | 16.51 |
| 38 | | | 22094 | GROUY, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 7.13 | 214.56 |
| 39 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.00 | 50.10 |
| 40 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.00 | 363.00 |
| 41 | | | 25752 | PLASENCIA, ERNESTO | A060 | 01YEC | PROGRAM MGR-C/I | 013 | 160.00 | 5,118.00 |
| 42 | | | 25987 | GUTTERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 4.02 | 105.03 |
| 43 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 5.29 | 172.12 |
| 44 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 17.65 | 544.94 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|--------|----------|
| 19606 | C/I LOAD CONTROL | 908550 | 26539 | EVELYN, H R | A060 | 01T5B | SR SPEC - PWR SUPPLY | 955 | 40.00 | 1,413.00 |
| 2 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 2.48 | 67.55 |
| 3 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 7.15 | 188.41 |
| 4 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 6.40 | 173.28 |
| 5 | | | 31026 | | | | | 357 | .24 | 158.77 |
| 6 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.00 | 251.00 |
| 7 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .26 | 8.14 |
| 8 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.66 | 81.79 |
| 9 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.48 | 124.32 |
| 10 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.00 | 28.18 |
| 11 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 7.00 | 202.56 |
| 12 | | | 40352 | WHALIN, MICHAEL J | A070 | 01YCC | SR PROG MGR | 013 | 120.00 | 4,557.00 |
| 13 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.40 | 96.36 |
| 14 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .26 | 8.68 |
| 15 | | | 44726 | | | | | 013 | 160.00 | 3,200.00 |
| 16 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.24 | 58.98 |
| 17 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .96 | 23.20 |
| 18 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .80 | 22.21 |
| 19 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 4.80 | 141.07 |
| 20 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.32 | 114.50 |
| 21 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.80 | 162.95 |
| 22 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | 7.20 | 188.46 |
| 23 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | 4.20 | 115.50 |
| 24 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .26 | 7.40 |
| 25 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .84 | 19.77 |
| 26 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.40 | 156.40 |
| 27 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 1.00 | 28.37 |
| 28 | | | 61967 | RUSSILLO, ALFRED G, J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 64.38 |
| 29 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 20.20 | 641.36 |
| 30 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.48 | 90.31 |
| 31 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.26 | 206.71 |
| 32 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 18.00 | 480.15 |
| 33 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.29 | 132.93 |
| 34 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.24 | 62.25 |
| 35 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .26 | 3.79 |
| 36 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.15 | 34.92 |
| 37 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.40 | 152.51 |
| 38 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 6.40 | 150.97 |
| 39 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .48 | 10.34 |
| 40 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 196.20 |
| 41 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 6.40 | 156.02 |
| 42 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .06 | 1.46 |
| 43 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .86 | 19.99 |
| 44 | | | 80657 | MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.29 | 131.34 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY JOB | | JOB DESCRIPTION | LOC | PRHRS | PRAM |
|------|---------------------------------|---------|-------|--------------------------|---------|-------|-------------------------|-----|---------|----------|
| | | | | | GRD | CODE | | | | |
| 1 | 9606 C/I LOAD CONTROL | 908550 | 82210 | GAGER,HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .76 | 17.9 |
| 2 | | | 82298 | NEWBERRY,BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 8.00 | 244.2 |
| 3 | | | 83603 | CALLEJA,R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 2.00 | 71.4 |
| 4 | | | 84761 | GERWE,K F,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .72 | 22.5 |
| 5 | | | 86866 | TRENDEL,R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 1.50 | 33.9 |
| 6 | | | 88523 | OLNICK,BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 127.0 |
| 7 | | | 88553 | PARTIN,LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.29 | 174.7 |
| 8 | | | 92352 | BLACK,T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.60 | 184.0 |
| 9 | | | 95185 | SMITH,DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.24 | 31.5 |
| 10 | | | 96371 | BOSTIC,KEDRIC A,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 3.75 | 115.5 |
| 11 | | | 97187 | LLODRA,LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.75 | 77.8 |
| 12 | | | 98277 | ROSE,JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -2.80 | -66.6 |
| 13 | | | 98670 | BERHANE,F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.52 | 94.8 |
| 14 | | | 99235 | ORIA,MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.40 | 166.6 |
| 15 | | | | CILIO CILIO,R C | T310 | 05533 | METERMAN A SU | 792 | 7.50 | 158.1 |
| 16 | | | | CRESP CRESPO,ELIZABETH H | D050 | 01QC4 | TECH-III-POWER DELIVERY | 955 | 160.00 | 2,220.0 |
| 17 | | | | DEHOM DEHOMBRE,AMELIA M | D060 | 01Q22 | C/I LD MGT FLD TECH | 013 | 122.25 | 1,979.9 |
| 18 | | | | EDMON EDMONDS,D N | T310 | 05533 | METERMAN A SU | 192 | 4.00 | 84.3 |
| 19 | | | | FRICK FRICKE,PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 82.00 | 1,486.2 |
| 20 | | | | HARMO | | | | 013 | 56.16 | 525.1 |
| 21 | | | | HOWAR HOWARD,ALAN P | D070 | 01Q21 | SR C/I LD MGT FLD TECH | 013 | 153.50 | 2,669.9 |
| 22 | | | | JACOB JACOBY,T R | T440 | 05957 | ELECTRONIC TECHNICIAN | 792 | 4.00 | 91.7 |
| 23 | | | | KELLE KELLER,KATHY M | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 013 | 2.50 | 52.7 |
| 24 | | | | LAVOR LAVORGNA,R J | T310 | 05533 | METERMAN A SU | 792 | 4.00 | 84.3 |
| 25 | | | | MARTE MARTELL,JOHN T,,JR | T310 | 05533 | METERMAN A SU | 192 | 6.00 | 126.5 |
| 26 | | | | MAUE, MAUE,G E | T310 | 05533 | METERMAN A SU | 558 | 4.00 | 84.3 |
| 27 | | | | PRICE PRICE,R G | D070 | 01Q21 | SR C/I LD MGT FLD TECH | 013 | 136.00 | 2,857.0 |
| 28 | | | | | | | | | | |
| 29 | *TOTAL ACCOUNT 908550 | | | | | | | | 1568.10 | 36,762.9 |
| 30 | *TOTAL PRGNAME C/I LOAD CONTROL | | | | | | | | 1568.10 | 36,762.9 |
| 31 | | | | | | | | | | |
| 32 | C/I OPBC PROJECT | 908180 | 08600 | GRILLO,G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .04 | .9 |
| 33 | | | 08604 | HOPGOOD,W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .04 | 1.0 |
| 34 | | | 09583 | BUCCIARELLI,DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 33.00 | 652.1 |
| 35 | | | 12003 | NIEBLA,H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .3 |
| 36 | | | 14534 | GARCIA,JOSEPH | A060 | 01YJB | PROD DEVELOP SR ANALYST | 085 | 56.00 | 1,598.8 |
| 37 | | | 17889 | DANN,ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.00 | 52.4 |
| 38 | | | 34775 | MUNIZ,V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .4 |
| 39 | | | 36927 | FERRER,RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .20 | 1.9 |
| 40 | | | 39143 | PONITZ,KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 42.00 | 1,183.3 |
| 41 | | | 41441 | ADGER,E A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .5 |
| 42 | | | 53067 | RODRIGUEZ,M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .08 | 2.7 |
| 43 | | | 58603 | CANCIO,EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .4 |
| 44 | | | 66330 | CRANE,J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .5 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

fpac.fex 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT | |
|------|---------------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|----------|
| 1 | 9606 C/I OPBC PROJECT | 908180 | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .39 | |
| 2 | | | 78332 | BLAKY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .05 | 1.12 | |
| 3 | | | 81478 | DARTELEWSKI, W E, JR | A050 | 01UJ3 | SR MAJ ACCT MGR | 360 | 5.70 | 163.79 | |
| 4 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.00 | 50.93 | |
| 5 | | | 98870 | BERNARE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .04 | .88 | |
| 6 | | | | | | | | | | | |
| 7 | *TOTAL ACCOUNT 908180 | | | | | | | | 141.27 | | 3,713.03 |
| 8 | *TOTAL PRGNAME C/I OPBC PROJECT | | | | | | | | 141.27 | | 3,713.03 |
| 9 | | | | | | | | | | | |
| 10 | C/I W-C CHILLER REPL PGM 908420 | | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 38.40 | 1,286.89 | |
| 11 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 30.36 | 807.57 | |
| 12 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.80 | 321.13 | |
| 13 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 5.00 | 135.06 | |
| 14 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.10 | 40.56 | |
| 15 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .68 | 17.86 | |
| 16 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .40 | 9.80 | |
| 17 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 7.10 | 204.84 | |
| 18 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 4.00 | 131.96 | |
| 19 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | -7.00 | -159.48 | |
| 20 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .50 | 15.14 | |
| 21 | | | 08804 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .50 | 16.36 | |
| 22 | | | 09583 | BUCCYARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | -3.20 | -63.24 | |
| 23 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.25 | 74.25 | |
| 24 | | | 12003 | NTEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 5.97 | |
| 25 | | | 13862 | BASNUEVO, MARIA GEHA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.93 | 167.99 | |
| 26 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.40 | 71.26 | |
| 27 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.04 | 136.95 | |
| 28 | | | 16699 | DANIEL, JOHN H | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .64 | 16.20 | |
| 29 | | | 17889 | DANN, ANNETTE H | A050 | 01UB3 | MAJ ACCT MGR I | 360 | -6.84 | -179.47 | |
| 30 | | | 19200 | SCODERS, G D | A030 | 01ATX | RES&SH BUS FIELD SPEC I | 357 | .80 | 16.16 | |
| 31 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .80 | 26.40 | |
| 32 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.10 | 27.52 | |
| 33 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.68 | 110.67 | |
| 34 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 81.60 | 2,285.83 | |
| 35 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .40 | 13.20 | |
| 36 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 1.70 | 44.41 | |
| 37 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 7.82 | 254.28 | |
| 38 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 10.99 | 339.32 | |
| 39 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 40.80 | 1,135.58 | |
| 40 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .69 | 18.18 | |
| 41 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 12.80 | 346.56 | |
| 42 | | | 31026 | | | | | 357 | .40 | 264.61 | |
| 43 | | | 31636 | CATN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | .00 | |
| 44 | | | 34775 | MUNTZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 7.65 | |
| 45 | | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|---------|
| 1 | 9606 C/I W-C CHILLER REPL PGM | 908420 | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .62 | 16.57 |
| 2 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 13.80 | 382.95 |
| 3 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.80 | 163.42 |
| 4 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.04 | 30.10 |
| 5 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.04 | 57.81 |
| 6 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 8.16 |
| 7 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .40 | 10.53 |
| 8 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | -2.20 | -61.92 |
| 9 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .24 | 5.80 |
| 10 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .48 | 13.34 |
| 11 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 2.88 | 84.63 |
| 12 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.24 | 42.76 |
| 13 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.68 | 88.19 |
| 14 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | 4.32 | 113.07 |
| 15 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .12 | 3.30 |
| 16 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 6.95 |
| 17 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.40 | 32.96 |
| 18 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | -2.88 | -88.99 |
| 19 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.80 | 312.80 |
| 20 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .60 | 17.03 |
| 21 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.72 | 213.37 |
| 22 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .80 | 29.14 |
| 23 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.25 | 107.18 |
| 24 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.04 | 126.50 |
| 25 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .40 | 11.12 |
| 26 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 3.56 |
| 27 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 28.80 | 789.12 |
| 28 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .69 | 20.95 |
| 29 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.80 | 305.01 |
| 30 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 12.80 | 301.92 |
| 31 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .80 | 17.24 |
| 32 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 12.80 | 312.04 |
| 33 | | | 77425 | KHOJRY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.10 | 99.83 |
| 34 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .81 | 18.78 |
| 35 | | | 80657 | MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.04 | 125.00 |
| 36 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 1.70 | 45.67 |
| 37 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .19 | 4.49 |
| 38 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 7.65 | 233.53 |
| 39 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 3.20 | 114.28 |
| 40 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.20 | 37.59 |
| 41 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.00 | 79.39 |
| 42 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 2.50 | 56.63 |
| 43 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | -7.00 | -177.89 |
| 44 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.04 | 166.32 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|-----------|
| 1 | 9606 C/I W-C CHILLER REPL PGM | 908420 | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.96 | 138.32 |
| 2 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 40.00 | 1,015.73 |
| 3 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .40 | 10.19 |
| 4 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 6.25 | 192.50 |
| 5 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.65 | 46.74 |
| 6 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -1.68 | -39.97 |
| 7 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .50 | 10.90 |
| 8 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.44 | 35.83 |
| 9 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 361 | 4.00 | 83.75 |
| 10 | | | | | | | | | | |
| 11 | *TOTAL ACCOUNT 908420 | | | | | | | | 482.12 | 13,722.19 |
| 12 | *TOTAL PRGNAME C/I W-C CHILLER REPL PGM | | | | | | | | 482.12 | 13,722.19 |
| 13 | | | | | | | | | | |
| 14 | CITIES/COMM TES | 908440 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 38.32 | 1,284.20 |
| 15 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .12 | 3.20 |
| 16 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 5.20 | 140.47 |
| 17 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.10 | 114.31 |
| 18 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 7.84 |
| 19 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 4.68 | 135.01 |
| 20 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 3.20 | 105.56 |
| 21 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | -3.50 | -79.74 |
| 22 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .44 | 13.68 |
| 23 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .44 | 14.78 |
| 24 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.80 | 59.40 |
| 25 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .22 | 5.39 |
| 26 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .31 | 6.83 |
| 27 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 9.50 |
| 28 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.44 | 120.85 |
| 29 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | -3.60 | -94.45 |
| 30 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | .64 | 12.92 |
| 31 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.80 | 356.40 |
| 32 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .88 | 22.01 |
| 33 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .23 | 6.78 |
| 34 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 29.60 | 829.18 |
| 35 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 13.40 | 442.20 |
| 36 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 1.36 | 35.53 |
| 37 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.44 | 144.56 |
| 38 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.83 | 56.51 |
| 39 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 42.64 | 1,187.48 |
| 40 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .23 | 6.07 |
| 41 | | | 31026 | | | | | 357 | .32 | 211.69 |
| 42 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | .00 |
| 43 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .22 | 6.91 |
| 44 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .56 | 14.96 |
| 45 | | | | | | | | | | |
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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------|---------|-------|-----------------------|---------|----------|-------------------------|-----|-------|----------|
| 9606 | CITIES/COMM TES | 908440 | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 31.64 | 878.01 |
| 2 | | | 59143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 81.00 | 2,282.15 |
| 3 | | | 59931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.04 | 30.10 |
| 4 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 8.68 | 245.97 |
| 5 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .22 | 7.36 |
| 6 | | | 44984 | COLLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.32 | 61.08 |
| 7 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .16 | 4.44 |
| 8 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .96 | 28.21 |
| 9 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.12 | 73.12 |
| 10 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .56 | 13.43 |
| 11 | | | 55742 | COREN, A D | Y125 | 05937 | GROUNDMAN - SU | 361 | 1.44 | 37.69 |
| 12 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .04 | 1.10 |
| 13 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.22 | 90.39 |
| 14 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.12 | 26.36 |
| 15 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | -2.88 | -88.99 |
| 16 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .20 | 5.68 |
| 17 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .24 | 7.63 |
| 18 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .64 | 23.30 |
| 19 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .22 | 7.39 |
| 20 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.44 | 111.64 |
| 21 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.32 | 92.25 |
| 22 | | | 71238 | ARYZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .22 | 3.22 |
| 23 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 44.80 | 1,227.52 |
| 24 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .23 | 6.98 |
| 25 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .64 | 13.80 |
| 26 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 98.11 |
| 27 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 9.08 | 221.10 |
| 28 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .73 | 16.96 |
| 29 | | | 80657 | MOOLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.44 | 110.32 |
| 30 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.50 | 92.19 |
| 31 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 13.00 | 396.83 |
| 32 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | .40 | 14.29 |
| 33 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 30.06 |
| 34 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.03 | 132.98 |
| 35 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 2.00 | 45.30 |
| 36 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | -3.50 | -88.94 |
| 37 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.44 | 146.78 |
| 38 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .32 | 8.92 |
| 39 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 40.00 | 1,015.73 |
| 40 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 8.15 |
| 41 | | | 96160 | CULBREATH, J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.00 | 61.88 |
| 42 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 5.00 | 154.00 |
| 43 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .55 | 15.58 |
| 44 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -.56 | -13.33 |
| 45 | | | | | | | | | | |
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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--------------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|----------|------------|
| 1 | ----- | ----- | ----- | ----- | --- | --- | ----- | --- | ----- | ----- |
| 2 | 9606 CITIES/COMM TES | 908440 | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .44 | 9.84 |
| 3 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .48 | 11.95 |
| 4 | | | | CRABT | | | | 360 | .50 | 8.74 |
| 5 | | | | | | | | | | |
| 6 | *TOTAL ACCOUNT 908440 | | | | | | | | 441.68 | 12,867.30 |
| 7 | *TOTAL PRGNAME CITIES/COMM TES | | | | | | | | 441.68 | 12,867.30 |
| 8 | *TOTAL TRANS_DATE 9606 | | | | | | | | 10217.93 | 249,279.59 |
| 9 | | | | | | | | | | |
| 10 | ----- | ----- | ----- | ----- | --- | --- | ----- | --- | ----- | ----- |
| 11 | 9607 BEE-NEW CONSTRUCTION | 908430 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 2.40 | 80.43 |
| 12 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .46 | 12.24 |
| 13 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 32.00 | 863.24 |
| 14 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .72 | 19.45 |
| 15 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.20 | 154.87 |
| 16 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .28 | 7.35 |
| 17 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 23.50 |
| 18 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 4.95 | 142.81 |
| 19 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .96 | 31.66 |
| 20 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.30 | 38.90 |
| 21 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .16 | 4.67 |
| 22 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.31 | 175.10 |
| 23 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.25 | 74.25 |
| 24 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.14 | 27.35 |
| 25 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.74 | 41.18 |
| 26 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.40 | 71.25 |
| 27 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.73 | 73.90 |
| 28 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.08 | 28.34 |
| 29 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | .96 | 19.38 |
| 30 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.40 | 46.20 |
| 31 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.32 | 33.02 |
| 32 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .60 | 18.07 |
| 33 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 66.00 |
| 34 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | .96 | 25.08 |
| 35 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.72 | 88.40 |
| 36 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .32 | 9.88 |
| 37 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | .96 | 23.50 |
| 38 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .40 | 10.54 |
| 39 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 30.12 |
| 40 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.41 | 43.51 |
| 41 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .91 | 27.08 |
| 42 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 26.64 |
| 43 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.08 | 60.19 |
| 44 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .80 | 22.66 |
| 45 | | | 41441 | ADGER, E A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .28 | 8.94 |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
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| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------------------------|---------|-------|-----------------------|---------|----------|-------------------------|-----|--------|----------|
| 19607 | BEE-NEW CONSTRUCTION | 908430 | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 25.28 |
| 2 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 2.20 | 53.16 |
| 3 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.16 | 59.99 |
| 4 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .96 | 28.21 |
| 5 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.28 | 43.97 |
| 6 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .16 | 3.83 |
| 7 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | .16 | 4.19 |
| 8 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .32 | 8.80 |
| 9 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .28 | 7.62 |
| 10 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .96 | 22.60 |
| 11 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIM E | 360 | 2.80 | 86.52 |
| 12 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .16 | 4.54 |
| 13 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .80 | 25.40 |
| 14 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.68 | 61.18 |
| 15 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .32 | 10.66 |
| 16 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.72 | 68.27 |
| 17 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 26.68 |
| 18 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 1.96 |
| 19 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .56 | 17.01 |
| 20 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 4.48 | 96.54 |
| 21 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 122.63 |
| 22 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 11.69 |
| 23 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .17 | 3.96 |
| 24 | | | 80657 | MOOLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.74 | 67.45 |
| 25 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .16 | 3.78 |
| 26 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.40 | 42.74 |
| 27 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 1.03 | 36.78 |
| 28 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.92 | 60.12 |
| 29 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.40 | 37.05 |
| 30 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .60 | 13.59 |
| 31 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.50 | 114.36 |
| 32 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.72 | 89.76 |
| 33 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.02 | 112.11 |
| 34 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.04 | 204.72 |
| 35 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.56 | 48.04 |
| 36 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .60 | 16.99 |
| 37 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .32 | 7.62 |
| 38 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.37 | 36.15 |
| 39 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .80 | 19.63 |
| 40 | | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 2.00 | 36.25 |
| 41 | | | | | | | | | | |
| 42 | TOTAL ACCOUNT 908430 | | | | | | | | 148.97 | 4,171.53 |
| 43 | TOTAL PRGNAME BEE-NEW CONSTRUCTION | | | | | | | | 148.97 | 4,171.53 |
| 44 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 9607 | BEE/BUSINESS ENERGY EVAL | 908400 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 4.80 | 160.86 |
| 2 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.92 | 77.67 |
| 3 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 128.00 | 3,452.96 |
| 4 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.44 | 38.90 |
| 5 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.20 | 154.87 |
| 6 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALT | 361 | 17.80 | 462.22 |
| 7 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.92 | 47.02 |
| 8 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 9.90 | 285.61 |
| 9 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 4.92 | 162.31 |
| 10 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.63 | 139.15 |
| 11 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .53 | 18.21 |
| 12 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.08 | 39.09 |
| 13 | | | 08971 | WILLIAMS, BRENDA A | A050 | 01YFC | SR C/I ANALYST | 085 | 67.20 | 2,082.36 |
| 14 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALT | 360 | 17.00 | 339.96 |
| 15 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.50 | 148.50 |
| 16 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.47 | 131.74 |
| 17 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.00 | 67.24 |
| 18 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.48 | 82.37 |
| 19 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.80 | 261.25 |
| 20 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.44 | 256.50 |
| 21 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.92 | 102.84 |
| 22 | | | 19200 | SOODERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 1.92 | 38.76 |
| 23 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.40 | 48.20 |
| 24 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALT | 357 | 33.64 | 841.42 |
| 25 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.20 | 36.14 |
| 26 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.00 | 250.50 |
| 27 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 33.00 |
| 28 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 6.92 | 180.79 |
| 29 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 9.44 | 308.80 |
| 30 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .64 | 19.76 |
| 31 | | | 26796 | MORRISON, BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | 160.00 | 5,622.00 |
| 32 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 1.92 | 47.00 |
| 33 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .80 | 21.08 |
| 34 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.92 | 60.24 |
| 35 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.90 | 397.72 |
| 36 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 8.13 | 254.38 |
| 37 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.92 | 247.53 |
| 38 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .00 | .00 |
| 39 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.60 | 46.31 |
| 40 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.60 | 45.34 |
| 41 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .94 | 31.04 |
| 42 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.92 | 50.54 |
| 43 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.00 | 193.88 |
| 44 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 45.00 | 1,101.38 |
| 45 | | | | | | | | | | |
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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAHT |
|------|-------------------------------|---------|-------|---------------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9607 BEE/BUSINESS ENERGY EVAL | 908400 | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 19.95 | 384.79 |
| 2 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 14.00 | 338.28 |
| 3 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.32 | 119.99 |
| 4 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 11.92 | 350.30 |
| 5 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 6.43 | 221.58 |
| 6 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .32 | 7.67 |
| 7 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | .32 | 8.38 |
| 8 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .64 | 17.60 |
| 9 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .94 | 26.46 |
| 10 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 81.92 | 1,928.21 |
| 11 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 64.00 | 2,216.00 |
| 12 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIM E | 360 | 1.40 | 43.26 |
| 13 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .32 | 9.08 |
| 14 | | | 63144 | OTT, JOHN A | A070 | 01YEB | SR PRODUCT MANAGER | 078 | 16.00 | 638.00 |
| 15 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.60 | 50.80 |
| 16 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 3.36 | 122.36 |
| 17 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.12 | 36.99 |
| 18 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.44 | 236.94 |
| 19 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.92 | 108.94 |
| 20 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .47 | 6.78 |
| 21 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.12 | 94.74 |
| 22 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 48.46 | 1,044.32 |
| 23 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 23.38 |
| 24 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.59 | 223.45 |
| 25 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.44 | 234.12 |
| 26 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 4.20 | 114.95 |
| 27 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 14.00 | 516.25 |
| 28 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 15.20 | 359.10 |
| 29 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 5.06 | 180.71 |
| 30 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.84 | 120.24 |
| 31 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.80 | 153.45 |
| 32 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 44.20 | 1,001.13 |
| 33 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.25 | 57.13 |
| 34 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.44 | 311.52 |
| 35 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.04 | 56.88 |
| 36 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 24.08 | 613.14 |
| 37 | | | 95451 | KINARD, MICHAEL A | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 52.80 | 1,024.32 |
| 38 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 3.12 | 96.10 |
| 39 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.20 | 90.64 |
| 40 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .64 | 15.22 |
| 41 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.72 | 125.52 |
| 42 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.60 | 39.22 |
| 43 | | | | AGER, AGER, BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 23.50 | 428.88 |
| 44 | | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 17.86 | 353.99 |
| 45 | | | | | | | | | | |
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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAHT |
|------|-------------------------------|---------|-------------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9607 BEE/BUSINESS ENERGY EVAL | 908400 | AUGUS | AUGUSTO,E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 16.00 | 364.00 |
| 2 | | | BASKI | BASKIN,SHARON L | D040 | 01X1E | ADMINISTRATIVE SPEC | 588 | 2.00 | 26.28 |
| 3 | | | BASTO | BASTON,JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 16.00 | 246.98 |
| 4 | | | BER,A | BER,ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 17.00 | 350.00 |
| 5 | | | BOWEN | | | | | 450 | 73.75 | 1,394.80 |
| 6 | | | BOYK, BOYK, | IVY B | D060 | 01QX2 | LRG COMM/INDUSTR-L-ASST | 357 | 33.00 | 639.38 |
| 7 | | | CHARN | CHARNELL,TERESA J | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 2.00 | 28.83 |
| 8 | | | CRABT | | | | | 360 | 22.10 | 380.57 |
| 9 | | | DAVIE | DAVIES FLICKINGER,MA | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 41.00 | 728.26 |
| 10 | | | DONAH | DONAHO,GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 43.00 | 881.50 |
| 11 | | | ECHEG | ECHEGOYEN,C O | D070 | 01QCC | FIELD REP I - C/I | 361 | 25.86 | 541.45 |
| 12 | | | EGUAR | EGUJARAS,C L | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 23.00 | 481.56 |
| 13 | | | FRICK | FRICKE,PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 11.56 | 209.52 |
| 14 | | | GANNO | GANNON,R H,,JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 57.00 | 1,092.98 |
| 15 | | | GONZA | GONZALEZ, IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 50.75 | 1,042.92 |
| 16 | | | GRAFF | GRAFFEO,JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 42.75 | 814.39 |
| 17 | | | GUTIE | GUTIERREZ,J C | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 8.00 | 163.50 |
| 18 | | | HARRI | HARRIS,R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 8.25 | 172.74 |
| 19 | | | HARTL | HARTLEY,PATTIE B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 4.84 |
| 20 | | | JONES | JONES,DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 35.60 | 758.28 |
| 21 | | | KNOTT | KNOTT,J G | D070 | 01QE4 | ENERGY MGT SPEC | 220 | 34.50 | 655.50 |
| 22 | | | LACHA | LACHANCE,J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 109.00 | 2,282.19 |
| 23 | | | LASSE | LASSEN,CHRISTINE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 5.50 | 77.83 |
| 24 | | | LEIKA | | | | | 810 | 16.50 | 345.47 |
| 25 | | | LEWIS | LEWIS,JOHN G | D070 | 01QE4 | ENERGY MGT SPEC | 110 | 98.75 | 1,837.99 |
| 26 | | | LIBBY | LIBBY,ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | 1.25 | 20.70 |
| 27 | | | LITTL | LITTLETON,HELEN M | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 6.00 | 89.70 |
| 28 | | | LOWE, | LOWE,E L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 9.25 | 163.26 |
| 29 | | | MARTI | MARTIN,PHILLIP A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 450 | .75 | 9.98 |
| 30 | | | MAZEL | MAZELIN,ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 64.74 | 1,289.07 |
| 31 | | | MCNEA | MCNEAL,M J | D070 | 01QCC | FIELD REP I - C/I | 360 | 52.80 | 1,104.18 |
| 32 | | | MCNUT | MCNUTT,BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | .75 | 13.41 |
| 33 | | | MESSE | MESSER,P J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 11.50 | 240.78 |
| 34 | | | MIMS, | MIMS,THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 65.75 | 933.87 |
| 35 | | | MORST | MORSTADT,BETH D | D060 | 01QE5 | ENERGY MGT CONSULTANT | 450 | .25 | 4.05 |
| 36 | | | PELL, | PELL,GEISHA E | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 450 | 4.25 | 57.65 |
| 37 | | | PEREZ | PEREZ,R A | D070 | 01QCC | FIELD REP I - C/I | 361 | 23.28 | 487.43 |
| 38 | | | PERO, | PERO,ADELYN M | D070 | 01QE4 | ENERGY MGT SPEC | 474 | .25 | 4.44 |
| 39 | | | PILGR | PILGRIM,HELEN G | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 62.50 | 1,308.55 |
| 40 | | | POWEL | POWELL,JOSEPH E.,JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 8.00 | 127.50 |
| 41 | | | RODRI | RODRIGUEZ,ARNOLD A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 474 | .50 | 9.31 |
| 42 | | | SANDE | SANDERS,KIM K | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 8.00 | 123.20 |
| 43 | | | SAVIG | SAVIGE,RICHARD L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 19.75 | 327.11 |
| 44 | | | SCARR | SCARR,BARBARA O | D060 | 01QE5 | ENERGY MGT CONSULTANT | 588 | .50 | 7.21 |
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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---|---------|--------|-----------------------|---------|----------|------------------------|-----|---------|-----------|
| 1 | 9607 BEE/BUSINESS ENERGY EVAL | 908400 | SCHAA | SCHAAF, KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 1.00 | 16.42 |
| 2 | | | SELL | SELL, GAIL A | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | .50 | 5.36 |
| 3 | | | SHOOS | SHOOSMITH, PAMELA J | D060 | 01QC8 | FIELD REP II - C/I | 360 | 14.60 | 253.67 |
| 4 | | | SUNME | SUMMERELL, ROBERT A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 450 | 2.25 | 43.60 |
| 5 | | | WALKE | | | | | 450 | 8.25 | 116.23 |
| 6 | | | WHITE | WHITE, G B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | .50 | 9.48 |
| 7 | | | WILES | WILES, SANDRA H | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 32.50 | 565.09 |
| 8 | | | WILSO | WILSON, C F, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 16.00 | 364.00 |
| 9 | | | WILSON | WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 18.00 | 372.16 |
| 10 | | | WOOTE | WOOTE, G C, III | D070 | 01QCC | FIELD REP I - C/I | 361 | 23.91 | 500.63 |
| 11 | | | WYNN | WYNN, MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 16.00 | 363.60 |
| 12 | | | YOUNG | YOUNGBLOOD, JAMES F, | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 1.00 | 20.94 |
| 13 | | | | | | | | | | |
| 14 | *TOTAL ACCOUNT 908400 | | | | | | | | 2421.77 | 56,978.63 |
| 15 | *TOTAL PRGNAME BEE/BUSINESS ENERGY EVAL | | | | | | | | 2421.77 | 56,978.63 |
| 16 | | | | | | | | | | |
| 17 | BUS ON CALL GS LOAD MGMT | 587250 | 45416 | RYNNING, J R, JR | A050 | 01AF7 | CALL CTR SUPV I | 575 | 1.50 | 49.44 |
| 18 | | | ACOST | ACOSTA, DAVID | D030 | 01QC8 | CS GENERALIST III | 575 | 1.00 | 8.14 |
| 19 | | | ALSAD | ALSADAH, AHEEN H | D030 | 01QC8 | CS GENERALIST III | 575 | 3.49 | 30.80 |
| 20 | | | BALDW | | | | | 575 | .75 | 6.09 |
| 21 | | | BLANC | BLANCO, JANET | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 575 | .00 | .00 |
| 22 | | | BURRO | BURROWS, URIAL T, II | D030 | 01QC8 | CS GENERALIST III | 575 | 1.50 | 14.22 |
| 23 | | | CALAM | CALANDRA, ANDY J | D030 | 01QC8 | CS GENERALIST III | 575 | 1.00 | 8.12 |
| 24 | | | D FAN | D FANA, EDEL LAURA | D040 | 01QC7 | CS GENERALIST II | 575 | 3.05 | 29.18 |
| 25 | | | DELGA | DELGADO, MIXARY D | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.66 |
| 26 | | | FRAZI | | | | | 575 | .00 | -4.07 |
| 27 | | | GONZA | GONZALEZ, DEYRDRE MER | D070 | 01QX5 | LEAD CUST SVC REP | 575 | 3.36 | 61.12 |
| 28 | | | GRANT | GRANT, ARCHIBALD A | D040 | 01QC7 | CS GENERALIST II | 575 | 3.38 | 40.49 |
| 29 | | | HAMPT | HAMPTON, KELVINA | D030 | 01QC8 | CS GENERALIST III | 575 | 1.00 | 8.14 |
| 30 | | | HOLME | HOLMES, WILLETTE T | D030 | 01QC8 | CS GENERALIST III | 575 | 1.00 | 10.50 |
| 31 | | | JENSE | JENSEN, CELIA E | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 575 | 3.20 | 49.62 |
| 32 | | | MARCO | | | | | 575 | 3.31 | 29.01 |
| 33 | | | MASTN | MASTNI, SHIRLEY A | D030 | 01X1C | SENIOR OFFICE CLERK | 575 | 3.20 | 33.40 |
| 34 | | | MCCLA | MCCLAIN, PAMELA D | D030 | 01QC8 | CS GENERALIST III | 575 | 1.25 | 12.40 |
| 35 | | | MELGU | MELGUIZOVSKI, CYNTHIA | D030 | 01QC8 | CS GENERALIST III | 575 | 1.50 | 14.29 |
| 36 | | | MUSHI | MUSHINGTON, THERESA | D030 | 01QC8 | CS GENERALIST III | 575 | 3.36 | 30.27 |
| 37 | | | PEREZ | PEREZ, OLGA D | D050 | 01QC6 | CS GENERALIST I | 575 | 6.16 | 91.38 |
| 38 | | | REGUE | REGUERA, JOSE M | D040 | 01QC7 | CS GENERALIST II | 575 | 2.97 | 33.94 |
| 39 | | | RIBAD | | | | | 575 | 2.56 | 28.52 |
| 40 | | | ROBIN | ROBINSON AVANT, M | D040 | 01QC7 | CS GENERALIST II | 575 | 1.00 | 13.98 |
| 41 | | | RODRI | RODRIGUEZ, GRISEL H | D030 | 01QC8 | CS GENERALIST III | 575 | .75 | 5.79 |
| 42 | | | ROLLE | ROLLE, MILAGROS M | D040 | 01QC7 | CS GENERALIST II | 575 | 1.84 | 22.78 |
| 43 | | | SARRI | SARRIA, MARIA C | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 3.20 | 36.43 |
| 44 | | | SOCOR | SOCORRO, MAYRA | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 3.20 | 38.42 |
| 45 | | | | | | | | | | |
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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|-----------------------------|---------|----------|------------------------|-----|-------|--------|
| 1 | 9607 BUS ON CALL GS LOAD MGMT | 587250 | | STEVE STEVENS, KELLY A | D070 | 01QX5 | LEAD CUST SVC REP | 575 | 1.00 | 16.76 |
| 2 | | | | TOMAS | | | | 575 | 1.00 | 8.42 |
| 3 | | | | TORRE TORREIRA, SAMMY | D030 | 01QC8 | CS GENERALIST III | 575 | 2.14 | 18.07 |
| 4 | | | | WEBB, WEBB, SANDRA C | D040 | 01QC7 | CS GENERALIST II | 575 | 3.32 | 43.04 |
| 5 | | | | WEBER WEBER, ADRIANA C | D050 | 01QC6 | CS GENERALIST I | 575 | 3.20 | 47.55 |
| 6 | | | | | | | | | | |
| 7 | *TOTAL ACCOUNT 587250 | | | | | | | | 69.69 | 840.90 |
| 8 | | | | | | | | | | |
| 9 | | 598140 | 45416 | RYNNING, J R., JR | A050 | 01AF7 | CALL CTR SUPV I | 575 | .75 | 24.72 |
| 10 | | | | ACOST ACOSTA, DAVID | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.06 |
| 11 | | | | ALSAD ALSADAH, AMEEN H | D030 | 01QC8 | CS GENERALIST III | 575 | 1.72 | 14.81 |
| 12 | | | | BALOW | | | | 575 | .50 | 4.06 |
| 13 | | | | BLANC BLANCO, JANET | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 575 | .00 | .00 |
| 14 | | | | BURRO BURROWS, URIAL T., II | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.06 |
| 15 | | | | CALAN CALANDRA, ANDY J | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.06 |
| 16 | | | | D FAN D FANA, EDEL LAURA | D040 | 01QC7 | CS GENERALIST II | 575 | 1.52 | 16.19 |
| 17 | | | | DELGA DELGADO, MIXARY D | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.66 |
| 18 | | | | FRAZI | | | | 575 | -.50 | -8.13 |
| 19 | | | | GONZA GONZALEZ, DEYDRE MER | D070 | 01QX5 | LEAD CUST SVC REP | 575 | 1.68 | 30.56 |
| 20 | | | | GRANT GRANT, ARCHIBALD A | D040 | 01QC7 | CS GENERALIST II | 575 | 1.69 | 21.09 |
| 21 | | | | HAMPT HAMPTON, KELVINA | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.06 |
| 22 | | | | HOLME HOLMES, WILLETTE T | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 5.26 |
| 23 | | | | JENSE JENSEN, CELIA E | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 575 | 1.59 | 24.82 |
| 24 | | | | MARCO | | | | 575 | 1.63 | 13.85 |
| 25 | | | | MASTN MASTNI, SHIRLEY A | D030 | 01X1C | SENIOR OFFICE CLERK | 575 | 1.60 | 16.69 |
| 26 | | | | MCCLA MCCLAIN, PAMELA D | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.52 |
| 27 | | | | MELGU MELGUIZOVSKI, CYNTHIA | D030 | 01QC8 | CS GENERALIST III | 575 | 1.25 | 11.91 |
| 28 | | | | MUSHI MUSHINGTON, THERESA | D030 | 01QC8 | CS GENERALIST III | 575 | 1.68 | 14.78 |
| 29 | | | | PEREZ PEREZ, OLGA D | D050 | 01QC6 | CS GENERALIST I | 575 | 3.11 | 46.37 |
| 30 | | | | REGUE REGUERA, JOSE M | D040 | 01QC7 | CS GENERALIST II | 575 | 1.66 | 17.80 |
| 31 | | | | RIBAD | | | | 575 | 1.28 | 14.00 |
| 32 | | | | ROBIN ROBINSON AVANT, M | D040 | 01QC7 | CS GENERALIST II | 575 | .50 | 7.00 |
| 33 | | | | RODRI RODRIGUEZ, GRISEL H | D030 | 01QC8 | CS GENERALIST III | 575 | -.50 | -9.26 |
| 34 | | | | ROLLE ROLLE, MILAGROS M | D040 | 01QC7 | CS GENERALIST II | 575 | .92 | 11.22 |
| 35 | | | | SARRI SARRIA, MARIA C | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 1.60 | 18.24 |
| 36 | | | | SOCOR SOCORRO, MAYRA | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 1.60 | 19.21 |
| 37 | | | | STEVE STEVENS, KELLY A | D070 | 01QX5 | LEAD CUST SVC REP | 575 | .50 | 8.38 |
| 38 | | | | TOMAS | | | | 575 | .50 | 4.20 |
| 39 | | | | TORRE TORREIRA, SAMMY | D030 | 01QC8 | CS GENERALIST III | 575 | 1.06 | 9.84 |
| 40 | | | | WEBB, WEBB, SANDRA C | D040 | 01QC7 | CS GENERALIST II | 575 | 1.66 | 21.04 |
| 41 | | | | WEBER WEBER, ADRIANA C | D050 | 01QC6 | CS GENERALIST I | 575 | 1.60 | 23.72 |
| 42 | | | | | | | | | | |
| 43 | TOTAL ACCOUNT 598140 | | | | | | | | 33.90 | 407.86 |
| 44 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--|---------|-------|-----------------------------|---------|----------|------------------------|-----|--------|----------|
| 1 | 9607 BUS ON CALL GS LOAD MGMT | 908580 | 22425 | GONZALEZ, J O | A070 | 01YEB | SR PRODUCT MANAGER | 078 | 16.00 | 606.20 |
| 2 | | | 45416 | RYNNING, J R,, JR | A050 | 01AF7 | CALL CTR SUPV I | 575 | 1.50 | 49.44 |
| 3 | | | | ACOST ACOSTA, DAVID | D030 | 01QC8 | CS GENERALIST III | 575 | 1.00 | 8.14 |
| 4 | | | | AGER, AGER, BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 4.00 | 73.00 |
| 5 | | | | ALSAD ALSADAH, AMEEN H | D030 | 01QC8 | CS GENERALIST III | 575 | 3.44 | 29.70 |
| 6 | | | | ALTIC ALTICE, TRACY M | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 4.00 | 75.15 |
| 7 | | | | BALDW | | | | 575 | .75 | 6.09 |
| 8 | | | | BLANC BLANCO, JANET | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 575 | .00 | .00 |
| 9 | | | | BURRO BURROWS, URIAL T., II | D030 | 01QC8 | CS GENERALIST III | 575 | 1.50 | 14.22 |
| 10 | | | | CALAN CALANDRA, ANDY J | D030 | 01QC8 | CS GENERALIST III | 575 | 1.00 | 8.12 |
| 11 | | | | D FAN D FANA, EDEL LAURA | D040 | 01QC7 | CS GENERALIST II | 575 | 3.05 | 30.24 |
| 12 | | | | DELGA DELGADO, MIXARY D | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.66 |
| 13 | | | | EGUAR EGUARAS, C L | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 3.00 | 62.81 |
| 14 | | | | FRAZI | | | | 575 | .25 | -1.02 |
| 15 | | | | GONZA GONZALEZ, DEYDRE MER | D070 | 01QX5 | LEAD CUST SVC REP | 575 | 3.36 | 61.12 |
| 16 | | | | GRANT GRANT, ARCHIBALD A | D040 | 01QC7 | CS GENERALIST II | 575 | 3.38 | 41.07 |
| 17 | | | | HAMPT HAMPTON, KELVINA | D030 | 01QC8 | CS GENERALIST III | 575 | 1.00 | 8.14 |
| 18 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 17.00 | 355.94 |
| 19 | | | | HOLME HOLMES, WILLETTE T | D030 | 01QC8 | CS GENERALIST III | 575 | 1.25 | 14.44 |
| 20 | | | | JENSE JENSEN, CELIA E | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 575 | 3.20 | 49.62 |
| 21 | | | | MARCO | | | | 575 | 3.26 | 27.69 |
| 22 | | | | MASTN MASTNI, SHIRLEY A | D030 | 01X1C | SENIOR OFFICE CLERK | 575 | 3.20 | 33.40 |
| 23 | | | | MCCLA MCCLAIN, PAMELA D | D030 | 01QC8 | CS GENERALIST III | 575 | 1.25 | 12.40 |
| 24 | | | | MELGU MELGUIZOVSKI, CYNTHIA | D030 | 01QC8 | CS GENERALIST III | 575 | 1.50 | 14.29 |
| 25 | | | | MUSHI MUSHINGTON, THERESA | D030 | 01QC8 | CS GENERALIST III | 575 | 3.36 | 29.56 |
| 26 | | | | PEREZ PEREZ, OLGA D | D050 | 01QC6 | CS GENERALIST I | 575 | 6.18 | 91.85 |
| 27 | | | | REGUE REGUERA, JOSE M | D040 | 01QC7 | CS GENERALIST II | 575 | 2.97 | 34.52 |
| 28 | | | | RIBAD | | | | 575 | 2.56 | 28.03 |
| 29 | | | | ROBIN ROBINSON AVANT, M | D040 | 01QC7 | CS GENERALIST II | 575 | 1.00 | 13.98 |
| 30 | | | | RODRI RODRIGUEZ, GRISEL H | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 2.32 |
| 31 | | | | ROLLE ROLLE, MILAGROS M | D040 | 01QC7 | CS GENERALIST II | 575 | 1.84 | 22.42 |
| 32 | | | | SARRI SARRIA, MARIA C | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 3.20 | 36.43 |
| 33 | | | | SOCOR SOCORRO, MAYRA | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 3.20 | 38.42 |
| 34 | | | | STEVE STEVENS, KELLY A | D070 | 01QX5 | LEAD CUST SVC REP | 575 | 1.00 | 16.76 |
| 35 | | | | TOMAS | | | | 575 | 1.00 | 8.42 |
| 36 | | | | TORRE TORREIRA, SAMMY | D030 | 01QC8 | CS GENERALIST III | 575 | 2.14 | 18.62 |
| 37 | | | | WEBB, WEBB, SANDRA C | D040 | 01QC7 | CS GENERALIST II | 575 | 3.32 | 42.08 |
| 38 | | | | WEBER WEBER, ADRIANA C | D050 | 01QC6 | CS GENERALIST I | 575 | 3.20 | 47.55 |
| 39 | | | | | | | | | | |
| 40 | TOTAL ACCOUNT 908580 | | | | | | | | 113.86 | 2,015.82 |
| 41 | TOTAL PRGNAME BUS ON CALL GS LOAD MGMT | | | | | | | | 217.45 | 3,264.58 |
| 42 | | | | | | | | | | |
| 43 | C/I A/C CHILLER PGM | 908160 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 30.80 | 1,032.19 |
| 44 | | | 04060 | ANDERSON, E A | A050 | 01UR3 | MAJ ACCT MGR I | 357 | .24 | 6.48 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE PROGRAM NAME | ACCOUNT | EMPL# NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRANT |
|----------------------------|---------|---------------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 9607 C/I A/C CHILLER PGM | 908160 | 04850 CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.20 | 154.91 |
| 2 | | 07185 DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 7.84 |
| 3 | | 07264 PHILLO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.65 | 47.61 |
| 4 | | 07351 HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .32 | 10.56 |
| 5 | | 08600 GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .16 | 4.67 |
| 6 | | 08604 HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.31 | 142.10 |
| 7 | | 09776 EXSTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .75 | 24.75 |
| 8 | | 12003 NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 3.27 |
| 9 | | 14100 WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .80 | 23.75 |
| 10 | | 14873 ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.78 | 75.64 |
| 11 | | 19200 SODDERS, G D | A050 | 01A1X | RES&SH BUS FIELD SPEC I | 357 | .32 | 6.46 |
| 12 | | 21102 WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.40 | 46.20 |
| 13 | | 22004 WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .44 | 11.00 |
| 14 | | 24055 NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 17.40 | 487.38 |
| 15 | | 25391 BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 33.00 |
| 16 | | 25987 GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | .32 | 8.36 |
| 17 | | 28846 KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 6.32 | 175.22 |
| 18 | | 31636 CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 10.04 |
| 19 | | 34775 HUNTZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.41 | 43.51 |
| 20 | | 36927 FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .91 | 27.08 |
| 21 | | 38566 BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 8.88 |
| 22 | | 39143 PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 8.00 | 225.40 |
| 23 | | 41441 ADGER, E A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .28 | 8.94 |
| 24 | | 44964 COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 8.42 |
| 25 | | 52375 MELTANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 7.00 | 205.71 |
| 26 | | 53067 ROBTGUEZ, H G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.28 | 43.97 |
| 27 | | 58603 CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .28 | 7.62 |
| 28 | | 58897 TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .32 | 7.54 |
| 29 | | 66307 COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .56 | 20.40 |
| 30 | | 66330 CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .32 | 10.66 |
| 31 | | 68422 REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.78 | 69.87 |
| 32 | | 69749 LEHR, J C., JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 8.90 |
| 33 | | 71238 ARYZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 1.96 |
| 34 | | 71743 RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 28.80 | 789.12 |
| 35 | | 73080 SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .16 | 3.45 |
| 36 | | 77425 KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 3.90 |
| 37 | | 78332 BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .17 | 3.96 |
| 38 | | 80657 MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.79 | 69.04 |
| 39 | | 82298 NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.40 | 42.70 |
| 40 | | 84761 GERWE, K F., JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .64 | 20.04 |
| 41 | | 86866 TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .20 | 4.53 |
| 42 | | 88523 OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 25.41 |
| 43 | | 88553 PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.78 | 91.87 |
| 44 | | 94428 BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 40.00 | 1,015.72 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|------------------------------------|---------|-------|-----------------------|---------|----------|--------------------------|-----|--------|----------|
| 1 | 9607 C/I A/C CHILLER PGM | 908160 | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.68 | 42.78 |
| 2 | | | 96371 | BOSTIC, KEDRIC A., JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 3.52 | 108.42 |
| 3 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.37 | 36.15 |
| 4 | | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 2.00 | 36.25 |
| 5 | | | | | | | | | | |
| 6 | *TOTAL ACCOUNT 908160 | | | | | | | | 184.90 | 5,303.63 |
| 7 | *TOTAL PRGNAME C/I A/C CHILLER PGM | | | | | | | | 184.90 | 5,303.63 |
| 8 | | | | | | | | | | |
| 9 | C/I BCI PROGRAM | 908190 | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.00 | 89.78 |
| 10 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .81 |
| 11 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .06 | 1.78 |
| 12 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIAL I | 360 | .00 | .00 |
| 13 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .39 |
| 14 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.81 | 69.15 |
| 15 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .00 | .00 |
| 16 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 5.00 | 130.63 |
| 17 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.81 | 58.76 |
| 18 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .16 | 4.93 |
| 19 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .10 | 2.48 |
| 20 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .00 | .00 |
| 21 | | | 41441 | ADGER, E A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .06 | 1.06 |
| 22 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | .00 | .00 |
| 23 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .15 | 4.96 |
| 24 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .06 | .90 |
| 25 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 64.00 | 2,216.00 |
| 26 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .03 | 1.06 |
| 27 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 213.40 |
| 28 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.83 | 45.36 |
| 29 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .51 |
| 30 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .06 | .90 |
| 31 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.79 | 44.80 |
| 32 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.81 | 59.68 |
| 33 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .17 | 3.45 |
| 34 | | | | | | | | | | |
| 35 | *TOTAL ACCOUNT 908190 | | | | | | | | 89.90 | 2,929.77 |
| 36 | *TOTAL PRGNAME C/I BCI PROGRAM | | | | | | | | 89.90 | 2,929.77 |
| 37 | | | | | | | | | | |
| 38 | C/I BUILDING ENVELOPE | 908300 | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.00 | 54.03 |
| 39 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.00 | 299.26 |
| 40 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIAL I | 360 | 9.00 | 177.86 |
| 41 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 22.41 |
| 42 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.00 | 52.48 |
| 43 | | | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | 160.00 | 6,186.00 |
| 44 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .00 | .00 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY JOB | GRD CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------|---------|-------|-------------------------------|------------|----------|-------------------------|-----|-------|----------|
| 9607 | C/I BUILDING ENVELOPE | 908300 | 44964 | COWLING, J H | A050 01UB3 | | MAJ ACCT MGR I | 365 | 1.00 | 26.33 |
| 1 | | | 47239 | LIPINSKI, THOMAS H | A040 01MR7 | | DISTR SYS ANALYST I | 360 | 1.00 | 24.48 |
| 2 | | | 47272 | SCHMITT, KATHY L | A050 01UB5 | | CUST SVC FIELD SPECIALI | 360 | 3.50 | 67.51 |
| 3 | | | 52375 | MELTANSIS, G | A060 01UJ3 | | SR MAJ ACCT MGR | 361 | 2.00 | 58.78 |
| 4 | | | 67709 | QUINN, J J | A050 01UB3 | | MAJ ACCT MGR I | 365 | 7.00 | 186.73 |
| 5 | | | 69749 | LEHR, J C, JR | A050 01UB3 | | MAJ ACCT MGR I | 357 | 1.00 | 27.79 |
| 6 | | | 73080 | SIMMONS, J W | A050 01UB5 | | CUST SVC FIELD SPECIALI | 357 | 3.00 | 64.65 |
| 7 | | | 74524 | TAYLOR, CLIFFORD, III | A050 01UB3 | | MAJ ACCT MGR I | 365 | 4.00 | 98.10 |
| 8 | | | 86066 | TRENDEL, R F | A050 01UB5 | | CUST SVC FIELD SPECIALI | 357 | 5.00 | 113.25 |
| 9 | | | 88523 | OLNICK, BRYAN J | A050 01UB3 | | MAJ ACCT MGR I | 365 | 4.00 | 101.65 |
| 10 | | | | AGER, AGER, BRIAN RICHARD | D070 01QE4 | | ENERGY MGT SPEC | 810 | 7.00 | 127.75 |
| 11 | | | | BASKI, BASKIN, SHARON L | D040 01X1E | | ADMINISTRATIVE SPEC | 588 | 1.00 | 13.13 |
| 12 | | | | CHARM, CHARNELL, TERESA J | D050 01X1F | | SR ADMINISTRATIVE SPEC | 360 | .00 | .00 |
| 13 | | | | CRABT | | | | 360 | 9.00 | 157.28 |
| 14 | | | | CRAYE, CRAVEN, R KENNETH | D070 01QE4 | | ENERGY MGT SPEC | 219 | 37.75 | 763.97 |
| 15 | | | | CUESTA, CUESTA, J R | D070 01QE4 | | ENERGY MGT SPEC | 333 | .75 | 15.70 |
| 16 | | | | DAVIE, DAVIES, FLICKINGER, NA | D070 01QE4 | | ENERGY MGT SPEC | 474 | 22.00 | 390.78 |
| 17 | | | | DONAH, DONARO, GARY B | D070 01QE4 | | ENERGY MGT SPEC | 810 | 10.25 | 210.13 |
| 18 | | | | FORD, FORD, NANCY E | D040 01X1E | | ADMINISTRATIVE SPEC | 595 | 2.00 | 29.00 |
| 19 | | | | FRICK, FRICKE, PEGGY C | D070 01QCC | | FIELD REP I - C/I | 361 | 2.00 | 36.25 |
| 20 | | | | GRAPP, GRAPPEO, JOHN | D070 01QE4 | | ENERGY MGT SPEC | 810 | 15.25 | 290.51 |
| 21 | | | | GRECO, GRECO, I A | D060 01QE5 | | ENERGY MGT CONSULTANT | 219 | 14.50 | 258.64 |
| 22 | | | | GUZMA, GUZMAN, FRANCISCO | D070 01QE4 | | ENERGY MGT SPEC | 333 | 71.25 | 1,366.22 |
| 23 | | | | HARRI, HARRIS, R F | D070 01QE4 | | ENERGY MGT SPEC | 595 | 3.00 | 62.81 |
| 24 | | | | HARTL, HARTLEY, PATTIE B | D060 01QE5 | | ENERGY MGT CONSULTANT | 586 | .25 | 4.84 |
| 25 | | | | HOCK, HOOK, ANITA B | D040 01X1E | | ADMINISTRATIVE SPEC | 595 | 2.50 | 36.25 |
| 26 | | | | JAMES, JAMES, ELISE C | D060 01QE5 | | ENERGY MGT CONSULTANT | 219 | 9.75 | 172.09 |
| 27 | | | | KESSEL, KESSLER, G P | D070 01QE4 | | ENERGY MGT SPEC | 595 | 8.75 | 165.38 |
| 28 | | | | LACHA, LACHANCE, J F | D070 01QE4 | | ENERGY MGT SPEC | 810 | 13.75 | 287.89 |
| 29 | | | | LASSE, LASSEN, CHRISTINE L | D050 01X1F | | SR ADMINISTRATIVE SPEC | 474 | 1.50 | 21.23 |
| 30 | | | | LETKA | | | | 810 | .75 | 15.70 |
| 31 | | | | LEWIS, LEWIS, JOHN G | D070 01QE4 | | ENERGY MGT SPEC | 110 | .75 | 13.96 |
| 32 | | | | LIBBY, LIBBY, ROBERTA B | D050 01X1F | | SR ADMINISTRATIVE SPEC | 588 | .50 | 8.28 |
| 33 | | | | LITTLE, LITTLETON, HELEN M | D050 01X1F | | SR ADMINISTRATIVE SPEC | 474 | 1.75 | 26.17 |
| 34 | | | | MCRAB, MCRAB, MARY B | D060 01QE5 | | ENERGY MGT CONSULTANT | 333 | 5.25 | 101.72 |
| 35 | | | | MENUT, MENUTI, BRIAN R | D070 01QE4 | | ENERGY MGT SPEC | 595 | 14.25 | 254.72 |
| 36 | | | | MENDE, MENDEZ, MIGUEL | D060 01QE5 | | ENERGY MGT CONSULTANT | 219 | 12.00 | 189.30 |
| 37 | | | | MESSE, MESSER, P J | D070 01QE4 | | ENERGY MGT SPEC | 588 | 17.25 | 361.17 |
| 38 | | | | MIMS, MIMS, THOMAS D | D070 01QE4 | | ENERGY MGT SPEC | 588 | 20.00 | 408.25 |
| 39 | | | | MOJIC, MOJICA, JOSEPH L | D060 01QE5 | | ENERGY MGT CONSULTANT | 333 | 8.00 | 108.20 |
| 40 | | | | PENDE | | | | 595 | .50 | 6.40 |
| 41 | | | | PITER, PITERA, S THOMAS | D060 01QE5 | | ENERGY MGT CONSULTANT | 595 | 24.50 | 377.92 |
| 42 | | | | POWEL, POWELL, JOSEPH E, JR | D060 01QE5 | | ENERGY MGT CONSULTANT | 586 | 15.00 | 239.06 |
| 43 | | | | RICE, RICE, JULIE S | D060 01QE5 | | ENERGY MGT CONSULTANT | 219 | 2.50 | 35.03 |
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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY | JOB | GRD | CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---|---------|-------|----------------------------|------|-------|-----|------|-------------------------|-----|--------|-----------|
| 1 | 9607 C/I BUILDING ENVELOPE | 908300 | SCARR | SCARR, BARBARA O | D060 | 01QE5 | | | ENERGY MGT CONSULTANT | 588 | .25 | 3.60 |
| 2 | | | SCHAA | SCHAAF, KATHRYN A | D060 | 01QE5 | | | ENERGY MGT CONSULTANT | 588 | .50 | 8.20 |
| 3 | | | SELL, | SELL, GAIL A | D040 | 01XJ6 | | | DUCT SYSTEM SPECIALIST | 588 | .25 | 2.68 |
| 4 | | | SETTL | SETTLENTRE, G W J | D070 | 01QE4 | | | ENERGY MGT SPEC | 219 | 5.25 | 107.89 |
| 5 | | | WILES | WILES, SANDRA H | D070 | 01QE4 | | | ENERGY MGT SPEC | 588 | 25.50 | 443.38 |
| 6 | | | WILLE | WILLEMS, M A | D070 | 01QE4 | | | ENERGY MGT SPEC | 219 | 16.00 | 242.40 |
| 7 | | | WILSO | WILSON, C J | D070 | 01QE4 | | | ENERGY MGT SPEC | 588 | 17.00 | 351.78 |
| 8 | | | WINFR | WINFREY, ROY L | D070 | 01QE4 | | | ENERGY MGT SPEC | 595 | 11.25 | 226.55 |
| 9 | | | YOUNG | YOUNG, RICHARD E | D060 | 01QE5 | | | ENERGY MGT CONSULTANT | 333 | 8.00 | 105.00 |
| 10 | *TOTAL ACCOUNT 908300 | | | | | | | | | | | |
| 11 | *TOTAL PRGNAME C/I BUILDING ENVELOPE | | | | | | | | | | | |
| 12 | | | | | | | | | | | 654.75 | 15,608.22 |
| 13 | C/I EFFICIENT MOTORS PGM | 908140 | 05422 | WEBB, C J | A040 | 01UB4 | | | CUST SVC FIELD SPECIALI | 361 | .28 | 7.35 |
| 14 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 357 | 1.50 | 43.28 |
| 15 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | | | CUST SVC FIELD SPECIALI | 360 | .00 | .00 |
| 16 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 1.00 | 24.08 |
| 17 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | | | CUST SVC FIELD SPECIALI | 361 | .20 | 4.83 |
| 18 | | | 63144 | OTT, JOHN A | A070 | 01YEB | | | SR PRODUCT MANAGER | 078 | 16.00 | 638.00 |
| 19 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | | | CUST SVC FIELD SPECIALI | 361 | .16 | 3.78 |
| 20 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | | | CUST SVC FIELD SPECIALI | 357 | 2.00 | 45.30 |
| 21 | | | | AGER, AGER, BRIAN RICHARD | D070 | 01QE4 | | | ENERGY MGT SPEC | 810 | 14.50 | 264.63 |
| 22 | | | | HARRI HARRIS, R F | D070 | 01QE4 | | | ENERGY MGT SPEC | 595 | 7.75 | 162.26 |
| 23 | | | | JOHNS JOHNSON, BRENDA C | D070 | 01QE4 | | | ENERGY MGT SPEC | 450 | 4.00 | 82.00 |
| 24 | | | | MENDE MENDEZ, MIGUEL | D060 | 01QE5 | | | ENERGY MGT CONSULTANT | 219 | 1.00 | 15.78 |
| 25 | | | | POWEL POWELL, JOSEPH E, JR | D060 | 01QE5 | | | ENERGY MGT CONSULTANT | 586 | 1.25 | 19.92 |
| 26 | | | | WALKE | | | | | | 450 | .25 | 3.52 |
| 27 | | | | WILSO WILSON, C J | D070 | 01QE4 | | | ENERGY MGT SPEC | 588 | 5.50 | 113.71 |
| 28 | | | | | | | | | | | | |
| 29 | *TOTAL ACCOUNT 908140 | | | | | | | | | | | |
| 30 | *TOTAL PRGNAME C/I EFFICIENT MOTORS PGM | | | | | | | | | | | |
| 31 | | | | | | | | | | | 55.39 | 1,428.44 |
| 32 | C/I EFFICIENT LIGHTING | 908170 | 00415 | NELSON, L S | A070 | 01UR3 | | | C/I SPECIALIST I | 357 | 3.20 | 107.24 |
| 33 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | 48.76 | 1,297.02 |
| 34 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | | | MAJ ACCT MGR I | 360 | 24.00 | 602.09 |
| 35 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | | | MAJ ACCT MGR I | 357 | 33.46 | 903.85 |
| 36 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 365 | 19.20 | 708.00 |
| 37 | | | 05422 | WEBB, C J | A040 | 01UB4 | | | CUST SVC FIELD SPECIALI | 361 | 40.44 | 1,062.04 |
| 38 | | | 07165 | DALTON, M C | A050 | 01UB3 | | | MAJ ACCT MGR I | 357 | 1.28 | 31.32 |
| 39 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 357 | 17.58 | 507.76 |
| 40 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 357 | 3.28 | 108.18 |
| 41 | | | 07956 | CHALKER, R C | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 28.65 | 857.35 |
| 42 | | | 08600 | GRILLO, G E | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 18.63 | 568.68 |
| 43 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 1.26 | 41.58 |
| 44 | | | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
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| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAHT |
|------|------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 0607 | C/I EFFICIENT LIGHTING | 908170 | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 44.25 | 874.50 |
| 2 | | | 09776 | EASTLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.98 | 164.98 |
| 3 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 37.56 | 904.26 |
| 4 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 112.06 |
| 5 | | | 13862 | BASUBUO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 14.44 | 345.44 |
| 6 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 19.20 | 569.98 |
| 7 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.14 | 302.59 |
| 8 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .00 | .00 |
| 9 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 20.92 | 548.89 |
| 10 | | | 19200 | SOODERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 117.28 | 2,367.55 |
| 11 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 33.40 | 1,102.20 |
| 12 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 80.26 | 2,007.53 |
| 13 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 31.60 | 951.56 |
| 14 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 100.20 |
| 15 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 13.00 | 429.00 |
| 16 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 1.28 | 33.44 |
| 17 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 11.14 | 361.92 |
| 18 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 30.92 | 954.66 |
| 19 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 1.28 | 31.34 |
| 20 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 9.40 | 247.69 |
| 21 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 19.20 | 519.84 |
| 22 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.28 | 40.16 |
| 23 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.81 | 179.17 |
| 24 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 6.71 | 207.74 |
| 25 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 11.28 | 313.02 |
| 26 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.00 | 56.35 |
| 27 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 45.40 | 1,313.75 |
| 28 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 32.80 | 929.46 |
| 29 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.12 | 36.82 |
| 30 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 13.28 | 349.61 |
| 31 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 258.50 |
| 32 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 39.25 | 940.46 |
| 33 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 71.25 | 1,374.23 |
| 34 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 45.60 | 1,101.81 |
| 35 | | | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 160.00 | 3,798.00 |
| 36 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 24.96 | 693.26 |
| 37 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 23.76 | 698.25 |
| 38 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 10.25 | 353.49 |
| 39 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 30.96 | 741.88 |
| 40 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | 16.96 | 443.93 |
| 41 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | 1.92 | 52.80 |
| 42 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 27.12 | 760.37 |
| 43 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 42.28 | 995.14 |
| 44 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 8.68 | 268.22 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------------|---------|-------|--------------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9607 C/I EFFICIENT LIGHTING | 908170 | 59717 | KELLY,WINTON E,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 24.00 | 586.49 |
| 2 | | | 60868 | CHAPMAN,REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .96 | 27.24 |
| 3 | | | 61967 | RUSSILLO,ALFRED G,,J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.00 | 96.57 |
| 4 | | | 65643 | VAYDA,G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 22.80 | 723.90 |
| 5 | | | 66307 | COBB,DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 15.24 | 554.89 |
| 6 | | | 66330 | CRANE,J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.33 | 43.89 |
| 7 | | | 67709 | QUINN,J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.00 | 373.45 |
| 8 | | | 68422 | REILMAN,LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.13 | 279.51 |
| 9 | | | 69749 | LEHR,J C,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.28 | 230.05 |
| 10 | | | 71238 | ARTZE,HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .56 | 8.04 |
| 11 | | | 71838 | GONZALEZ,N A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.36 | 102.02 |
| 12 | | | 72289 | LYERLY-JENNETTE,SUSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 24.00 | 571.90 |
| 13 | | | 72403 | GANS,O E | A060 | 01YFB | PRODUCT MANAGER | 085 | 160.00 | 4,484.00 |
| 14 | | | 72436 | GARDNER,R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 24.00 | 566.10 |
| 15 | | | 73080 | SIMMONS,J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 63.64 | 1,371.44 |
| 16 | | | 74524 | TAYLOR,CLIFFORD,,III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 26.00 | 637.65 |
| 17 | | | 76875 | LAMELAS,JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 22.00 | 536.25 |
| 18 | | | 77342 | WRIGHT,JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 24.00 | 585.10 |
| 19 | | | 77425 | KHOURY,MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 17.64 | 429.53 |
| 20 | | | 78332 | BLARY,DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 15.70 | 365.81 |
| 21 | | | 80657 | MODLIN,JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.14 | 276.18 |
| 22 | | | 81478 | DANIELEWSKI,W E,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 18.20 | 528.48 |
| 23 | | | 81870 | WHITAKER,D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.00 | 110.63 |
| 24 | | | 82210 | GAGER,HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 63.68 | 1,504.44 |
| 25 | | | 82298 | NEWBERRY,BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 8.20 | 250.32 |
| 26 | | | 83603 | CALLEJA,R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 37.68 | 1,345.64 |
| 27 | | | 84761 | GERWE,K F,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 10.56 | 330.62 |
| 28 | | | 85235 | HALL,TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 19.20 | 508.09 |
| 29 | | | 86866 | TRENDEL,R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 42.80 | 969.41 |
| 30 | | | 88523 | OLNICK,BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 26.25 | 667.09 |
| 31 | | | 88553 | PARTIN,LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.14 | 367.48 |
| 32 | | | 92352 | BLACK,T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 35.12 | 979.41 |
| 33 | | | 95185 | SMITH,DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 6.72 | 171.10 |
| 34 | | | 96371 | BOSTIC,KEDRIC A,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 8.08 | 248.86 |
| 35 | | | 97187 | LLOORA,LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.10 | 116.13 |
| 36 | | | 98277 | ROSE,JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.92 | 45.68 |
| 37 | | | 98670 | BERHANE,F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 23.60 | 648.42 |
| 38 | | | 99235 | ORIA,MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 40.80 | 1,079.79 |
| 39 | | | | AGER, AGER,BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 4.00 | 73.00 |
| 40 | | | | AGNEW AGNEW,P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 1.25 | 22.14 |
| 41 | | | | ALVAR ALVAREZ,G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 18.24 | 365.43 |
| 42 | | | | AUGUS AUGUSTO,E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 24.00 | 546.00 |
| 43 | | | | BASKI BASKIN,SHARON L | D040 | 01X1E | ADMINISTRATIVE SPEC | 588 | 1.25 | 16.42 |
| 44 | | | | BASTO BASTON,JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 16.00 | 247.00 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---------------------------------------|---------|-----------------------------|-------------|---------|----------|------------------------|-----|---------|-----------|
| 9607 | C/I EFFICIENT LIGHTING | 908170 | BER, A | BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 27.00 | 570.00 |
| 1 | | | BOYK, BOYK, IVY B | | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 357 | 11.00 | 213.13 |
| 2 | | | CHARN CHARNELL, TERESA J | | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 4.00 | 57.65 |
| 3 | | | CRABT | | | | | 360 | 28.60 | 494.15 |
| 4 | | | DAVIE DAVIES FLICKINGER, NA | | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 13.75 | 244.24 |
| 5 | | | DONAH DONAHO, GARY B | | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 13.75 | 281.88 |
| 6 | | | ECHEG ECHEGOYEN, C O | | D070 | 01QCC | FIELD REP I - C/I | 361 | 3.24 | 67.84 |
| 7 | | | EGUAR EGUARAS, C L | | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 7.00 | 146.56 |
| 8 | | | FRICK FRICKE, PEGGY C | | D070 | 01QCC | FIELD REP I - C/I | 361 | 15.04 | 272.60 |
| 9 | | | GANNO GANNON, R H,, JR | | D080 | 01QCD | SR FIELD REP - C/I | 357 | 18.00 | 345.15 |
| 10 | | | GONZA GONZALEZ, IDANIA | | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 27.75 | 570.27 |
| 11 | | | GRAFF GRAFFED, JOHN | | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 12.00 | 228.60 |
| 12 | | | HARRI HARRIS, R F | | D070 | 01QE4 | ENERGY MGT SPEC | 595 | .25 | 5.23 |
| 13 | | | HARTL HARTLEY, PATTIE B | | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 4.84 |
| 14 | | | HEISE HEISER, D R | | D070 | 01QE4 | ENERGY MGT SPEC | 588 | .50 | 8.82 |
| 15 | | | JONES JONES, DONALD E | | D080 | 01QCD | SR FIELD REP - C/I | 360 | 15.60 | 332.28 |
| 16 | | | KNOTT KNOTT, J G | | D070 | 01QE4 | ENERGY MGT SPEC | 220 | 1.25 | 23.75 |
| 17 | | | LACHA LACHANCE, J F | | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 13.00 | 272.19 |
| 18 | | | LASSE LASSEN, CHRISTINE L | | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 1.00 | 14.16 |
| 19 | | | LEIKA | | | | | 810 | .75 | 15.70 |
| 20 | | | LEWIS LEWIS, JOHN G | | D070 | 01QE4 | ENERGY MGT SPEC | 110 | 3.50 | 65.15 |
| 21 | | | LIBBY LIBBY, ROBERTA B | | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | .75 | 12.42 |
| 22 | | | LITTL LITTLETON, HELEN M | | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | .75 | 11.22 |
| 23 | | | MAZEL MAZELIN, ALFREDA Y | | D070 | 01QCC | FIELD REP I - C/I | 361 | 37.16 | 720.45 |
| 24 | | | MCNUT MCNUTT, BRIAN R | | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 58.00 | 1,036.75 |
| 25 | | | MESSE MESSER, P J | | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 8.75 | 183.20 |
| 26 | | | MIMS, MIMS, THOMAS D | | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 29.00 | 591.96 |
| 27 | | | PEREZ PEREZ, R A | | D070 | 01QCC | FIELD REP I - C/I | 361 | 59.52 | 1,246.20 |
| 28 | | | POWEL POWELL, JOSEPH E,, JR | | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 5.50 | 87.66 |
| 29 | | | SANDE SANDERS, KIM K | | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 16.00 | 246.40 |
| 30 | | | SCARR SCARR, BARBARA O | | D060 | 01QE5 | ENERGY MGT CONSULTANT | 588 | .25 | 3.60 |
| 31 | | | SCHAA SCHAAF, KATHRYN A | | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .75 | 12.31 |
| 32 | | | SELL, SELL, GAIL A | | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | .25 | 2.68 |
| 33 | | | SHOOS SHOOSMITH, PAMELA J | | D060 | 01QCB | FIELD REP II - C/I | 360 | 19.70 | 342.28 |
| 34 | | | WHITE WHITE, G B | | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | .50 | 9.48 |
| 35 | | | WILSO WILSON, C F,, JR | | D080 | 01QCD | SR FIELD REP - C/I | 357 | 19.00 | 432.25 |
| 36 | | | WILSON, C J | | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 49.25 | 1,018.24 |
| 37 | | | WOOTE WOOTEN, G C,, III | | D070 | 01QCC | FIELD REP I - C/I | 361 | 5.94 | 124.37 |
| 38 | | | WYNN, WYNN, MARK P | | D080 | 01QCD | SR FIELD REP - C/I | 360 | 24.00 | 545.40 |
| 39 | | | | | | | | | | |
| 40 | *TOTAL ACCOUNT 908170 | | | | | | | | 2851.53 | 70,483.81 |
| 41 | *TOTAL PRGNAME C/I EFFICIENT LIGHTING | | | | | | | | 2851.53 | 70,483.81 |
| 42 | | | | | | | | | | |
| 43 | C/I HIGH EFFIC DX A/C | 908150 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 31.20 | 1,045.59 |
| 44 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY JOB | | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------------|---------|-------|----------------------|---------|-------|-------------------------|-----|-------|--------|
| | | | | | GRD | CODE | | | | |
| 1 | 9607 C/I HIGH EFFIC DX A/C | 908150 | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .23 | 6.12 |
| 2 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.60 | 240.84 |
| 3 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.36 | 90.76 |
| 4 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.20 | 154.87 |
| 5 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 37.04 | 972.77 |
| 6 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 11.76 |
| 7 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.48 | 71.40 |
| 8 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 14.48 | 477.67 |
| 9 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .28 | 8.52 |
| 10 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.56 | 117.41 |
| 11 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.13 | 268.13 |
| 12 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 5.97 |
| 13 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .87 | 20.59 |
| 14 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.20 | 35.63 |
| 15 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.99 | 135.64 |
| 16 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .00 | .00 |
| 17 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 10.00 | 262.37 |
| 18 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 28.48 | 574.95 |
| 19 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.40 | 46.20 |
| 20 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 3.66 | 91.54 |
| 21 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .30 | 9.04 |
| 22 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 25.40 | 711.53 |
| 23 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 132.00 |
| 24 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | .48 | 12.54 |
| 25 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 5.00 | 162.24 |
| 26 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.16 | 35.82 |
| 27 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 4.48 | 123.36 |
| 28 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .20 | 5.27 |
| 29 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 9.60 | 259.92 |
| 30 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 15.06 |
| 31 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.57 | 79.35 |
| 32 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.65 | 49.37 |
| 33 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 13.32 |
| 34 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .40 | 11.34 |
| 35 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .50 | 16.30 |
| 36 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 12.64 |
| 37 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 5.95 | 114.71 |
| 38 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 16.60 | 401.00 |
| 39 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.08 | 29.92 |
| 40 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 4.48 | 131.61 |
| 41 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.32 | 149.11 |
| 42 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .08 | 1.91 |
| 43 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | .08 | 2.01 |
| 44 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .16 | 4.41 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------------|---------|-------|---------------------------|---------|----------|-------------------------|-----|-------|---------|
| 1 | 9607 C/I HIGH EFFIC DX A/C | 908150 | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .50 | 13.90 |
| 2 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 3.48 | 81.91 |
| 3 | | | 59717 | KELLY, WINTON E., JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.60 | 234.60 |
| 4 | | | 60868 | CHAPMAN, REBECCA H | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .08 | 2.27 |
| 5 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .40 | 12.70 |
| 6 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.84 | 67.00 |
| 7 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .59 | 19.44 |
| 8 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.00 | 186.73 |
| 9 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 125.30 |
| 10 | | | 69749 | LEHR, J C., JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 13.34 |
| 11 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 3.56 |
| 12 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 9.60 | 263.03 |
| 13 | | | 71838 | GONZALEZ, H A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 7.28 | 221.04 |
| 14 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.60 | 228.76 |
| 15 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 9.60 | 226.44 |
| 16 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 1.24 | 26.72 |
| 17 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 49.05 |
| 18 | | | 76875 | LAHELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 8.80 | 214.50 |
| 19 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 9.60 | 234.04 |
| 20 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 5.84 |
| 21 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .31 | 7.22 |
| 22 | | | 80657 | MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 123.80 |
| 23 | | | 81478 | DANTELEWSKI, W E., JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 2.10 | 57.47 |
| 24 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 2.88 | 68.04 |
| 25 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.40 | 195.37 |
| 26 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 2.52 | 89.83 |
| 27 | | | 84761 | GERWE, K F., JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 30.07 |
| 28 | | | 85866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .30 | 6.80 |
| 29 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.99 | 164.74 |
| 30 | | | 90645 | PRIETO, ROSA HOYO | A050 | 01A23 | FIELD REP SUPV II | 810 | -6.08 | -149.15 |
| 31 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .51 | 14.22 |
| 32 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 24.00 | 609.43 |
| 33 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.52 | 64.17 |
| 34 | | | 96371 | BOSTIC, KEDRIC A., JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .78 | 24.02 |
| 35 | | | 97187 | LLOORA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .30 | 8.51 |
| 36 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .16 | 3.80 |
| 37 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.48 | 65.96 |
| 38 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .40 | 10.69 |
| 39 | | | | AGER, AGER, BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 9.75 | 177.94 |
| 40 | | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 15.36 | 313.10 |
| 41 | | | | AUGUS AUGUSTO, E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 16.00 | 364.00 |
| 42 | | | | BASTO BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 24.00 | 370.51 |
| 43 | | | | BER, A BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 16.00 | 320.00 |
| 44 | | | | BOONE BOONE, W H | D070 | 01QE4 | ENERGY MGT SPEC | 864 | 11.00 | 230.31 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|----------------------------|---------|-------|----------------------------|---------|----------|-------------------------|-----|-------|----------|
| ----- | ----- | ----- | ----- | ----- | --- | --- | ----- | --- | ----- | ----- |
| 1 | | | | | | | | | | |
| 2 | 9807 C/I HIGH EFFIC DX A/C | 908150 | | CADY, CADY, TRACY M | D040 | 01X1E | ADMINISTRATIVE SPEC | 137 | 1.00 | 11.39 |
| 3 | | | | CANOE CANOESAS, J A | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -1.02 |
| 4 | | | | CARR, CARR, ORLANDO | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .01 |
| 5 | | | | CLEWI CLEWIS, KATHLEEN D | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 6.00 | 87.00 |
| 6 | | | | CRABT | | | | 360 | 19.15 | 326.20 |
| 7 | | | | CRAVE CRAVEN, R KENNETH | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 24.75 | 500.88 |
| 8 | | | | CROW, CROW, B R | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .01 |
| 9 | | | | CRUZ, CRUZ, J M | D060 | 01QE5 | ENERGY MGT CONSULTANT | 864 | 11.00 | 175.86 |
| 10 | | | | CUBAS CUBAS, ARMANDO J | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 6.75 | -89.86 |
| 11 | | | | DONAH DONAH, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 20.75 | 425.38 |
| 12 | | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 361 | .36 | 7.52 |
| 13 | | | | EGUAR EGUARAS, C L | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 14 | | | | FORD, FORD, NANCY E | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 1.00 | 14.50 |
| 15 | | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | .56 | 10.15 |
| 16 | | | | GONZA GONZALEZ, IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 17 | | | | GRAFF GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 16.75 | 319.09 |
| 18 | | | | GRECO GRECO, T A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 31.25 | 557.42 |
| 19 | | | | GUTIE GUTIERREZ, J C | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -.94 |
| 20 | | | | HARLE HARLEY, LESLIE A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | 1.00 | 16.60 |
| 21 | | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | .25 | 5.23 |
| 22 | | | | HERNA HERNANDEZ, BETSY G | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 69.75 | 1,011.38 |
| 23 | | | | HOUK, HOJK, ANITA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 2.00 | 29.00 |
| 24 | | | | INGER INGERSOLL, WILLIAM J | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -1.14 |
| 25 | | | | JAMES JAMES, ELISE C | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 36.50 | 644.23 |
| 26 | | | | JONES JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 7.20 | 153.36 |
| 27 | | | | JONES, E J | D050 | 01XJ7 | SR DUCT SYSTEM SPECIALI | 219 | 3.00 | 48.83 |
| 28 | | | | JUNE, | | | | 854 | 7.00 | 101.41 |
| 29 | | | | KESSL KESSLER, G P | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 6.50 | 122.86 |
| 30 | | | | LACHA LACHANCE, J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 31 | | | | LEIKA | | | | 810 | 12.50 | 261.72 |
| 32 | | | | MAZEL MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 15.24 | 295.48 |
| 33 | | | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 45.25 | 808.84 |
| 34 | | | | HEALI HEALICK, HAROLD E | D070 | 01QE4 | ENERGY MGT SPEC | 720 | 31.00 | 571.18 |
| 35 | | | | MENDE MENDEZ, MIGUEL | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 20.50 | 323.39 |
| 36 | | | | MIMS, MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 1.50 | 30.62 |
| 37 | | | | NAVAR NAVARRO, VIVIAN A | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 854 | 2.00 | 32.88 |
| 38 | | | | NELSO NELSON, KELLY J | D040 | 01X1E | ADMINISTRATIVE SPEC | 137 | 4.75 | 61.51 |
| 39 | | | | PENDE | | | | 595 | 13.25 | 169.60 |
| 40 | | | | PEREZ PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | 1.28 | 26.80 |
| 41 | | | | PILGR PILGRIM, HELEN G | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .32 | 3.72 |
| 42 | | | | PITER PITERA, S THOMAS | D060 | 01QE5 | ENERGY MGT CONSULTANT | 595 | 19.75 | 304.65 |
| 43 | | | | POWEL POWELL, JOSEPH E, JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 6.25 | 99.61 |
| 44 | | | | RITCH RITCHARDSON, H P | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 45 | | | | ROONE ROONEY, JACQUELINE | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------------|---------|-------|-----------------------|---------|----------|--------------------------|-----|---------|-----------|
| 1 | 9607 C/I HIGH EFFIC DX A/C | 908150 | SAVIG | SAVIGE, RICHARD L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 3.00 | 49.68 |
| 2 | | | SCALL | SCALLAN, SHERRY E | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | 10.75 | 167.03 |
| 3 | | | SCHAA | SCHAAF, KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .50 | 8.20 |
| 4 | | | SETTL | SETTLEBYRE, G W J | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 4.75 | 97.62 |
| 5 | | | SHOOS | SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 2.00 | 34.76 |
| 6 | | | TORNE | TORNELEI, ANNETTE L | D040 | 01X1E | ADMINISTRATIVE SPEC | 137 | 17.50 | 205.63 |
| 7 | | | WALLA | WALLACE, MICHELE | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 7.50 | 92.16 |
| 8 | | | WILLE | WILLENB, M A | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 14.25 | 215.89 |
| 9 | | | WILLI | WILLIAMS, R P | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 3.50 | 67.81 |
| 10 | | | WILSO | WILSON, J C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 11.50 | 237.77 |
| 11 | | | WINFR | WINFREY, ROY L | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 7.50 | 151.04 |
| 12 | | | WOOTE | WOOTEN, G C, III | D070 | 01QCC | FIELD REP I - C/I | 361 | .66 | 13.78 |
| 13 | | | WYANT | WYANT, F E | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 14 | | | WYNN | WYNN, MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 16.00 | 363.60 |
| 15 | | | | | | | | | | |
| 16 | TOTAL ACCOUNT 908150 | | | | | | | | 1031.16 | 21,873.96 |
| 17 | TOTAL PRGNAME C/I HIGH EFFIC DX A/C | | | | | | | | 1031.16 | 21,873.96 |
| 18 | | | | | | | | | | |
| 19 | C/I HVAC | 908590 | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 119.70 |
| 20 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIAL I | 360 | 17.00 | 335.96 |
| 21 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.00 | 268.95 |
| 22 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 13.00 | 341.09 |
| 23 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 7.00 | 210.79 |
| 24 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.00 | 225.45 |
| 25 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 6.00 | 192.45 |
| 26 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 8.00 | 225.40 |
| 27 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 11.00 | 318.31 |
| 28 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.00 | 226.19 |
| 29 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 4.00 | 97.90 |
| 30 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIAL I | 357 | 1.00 | 23.54 |
| 31 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIM F | 360 | .00 | .00 |
| 32 | | | 61967 | RUSSILLO, ALERED G, J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 257.50 |
| 33 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.00 | 27.79 |
| 34 | | | 78332 | BIARY, DAVID P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 116.50 |
| 35 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIAL I | 361 | 6.00 | 141.76 |
| 36 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 50.83 |
| 37 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 8.00 | 203.15 |
| 38 | | | 97187 | LLOORA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.00 | 84.98 |
| 39 | | | | | | | | | | |
| 40 | TOTAL ACCOUNT 908590 | | | | | | | | 132.00 | 3,468.24 |
| 41 | TOTAL PRGNAME C/I HVAC | | | | | | | | 132.00 | 3,468.24 |
| 42 | | | | | | | | | | |
| 43 | C/I LOAD CONTROL | 908550 | 00415 | NELSON, L S | A070 | 01UB3 | C/I SPECIALIST I | 357 | 1.20 | 40.21 |
| 44 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.15 | 30.59 |
| 45 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------|---------|-------|---------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9607 C/I LOAD CONTROL | 908550 | 02728 | MENDEZ,SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.40 | 160.56 |
| 2 | | | 04060 | ANDERSON,E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.36 | 63.74 |
| 3 | | | 04850 | CARLYLE,B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.00 | 36.88 |
| 4 | | | 05422 | WEBB,C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 1.12 | 29.41 |
| 5 | | | 07165 | DALTON,M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 11.76 |
| 6 | | | 07264 | PHILO,MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 16.48 | 475.30 |
| 7 | | | 07351 | HILSON,ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .48 | 15.84 |
| 8 | | | 07956 | CHALKER,R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 59.85 |
| 9 | | | 08600 | GRILLO,G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.29 | 222.75 |
| 10 | | | 08604 | HOPGOOD,W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .59 | 19.60 |
| 11 | | | 09776 | EASTERLING,R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.13 | 37.13 |
| 12 | | | 12003 | NIEBLA,H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.26 | 223.04 |
| 13 | | | 13862 | BASNUEVO,MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.35 | 102.96 |
| 14 | | | 14100 | WOMBLE,JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.20 | 35.63 |
| 15 | | | 14873 | ARCHER,JOHN F,,II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.29 | 143.90 |
| 16 | | | 16699 | DANIEL,JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .00 | .00 |
| 17 | | | 17889 | DANN,ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.00 | 131.19 |
| 18 | | | 19200 | SOODERS,G D | A030 | 01ATX | RES&SH BUS FIELD SPEC I | 357 | .48 | 9.70 |
| 19 | | | 21102 | WISHARD,W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.00 | 330.00 |
| 20 | | | 22004 | WELLEN,R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .66 | 16.50 |
| 21 | | | 22094 | GROUT,E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.50 | 105.41 |
| 22 | | | 25391 | BALOGH,F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.00 | 396.00 |
| 23 | | | 25752 | PLASENCIA,ERNESTO | A060 | 01YEC | PROGRAM MGR-C/I | 013 | 160.00 | 5,118.00 |
| 24 | | | 25987 | GUTIERREZ,J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 1.48 | 38.67 |
| 25 | | | 26052 | LANGLEY,D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 5.29 | 172.12 |
| 26 | | | 26249 | COPE,L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 16.80 | 518.69 |
| 27 | | | 26539 | EVELYN,H R | A060 | 01T5B | SR SPEC - PWR SUPPLY | 955 | 80.00 | 2,826.00 |
| 28 | | | 28846 | KUNZ,THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | .48 | 11.76 |
| 29 | | | 29561 | COOKE,C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.00 | 26.35 |
| 30 | | | 30751 | BESLEY,W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 6.40 | 173.28 |
| 31 | | | 31636 | CAIN,C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 12.48 | 391.56 |
| 32 | | | 34775 | MUNIZ,V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.74 | 84.46 |
| 33 | | | 36927 | FERRER,RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 5.75 | 180.88 |
| 34 | | | 38566 | BLOCH,P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.48 | 124.32 |
| 35 | | | 39143 | PONITZ,KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .00 | .00 |
| 36 | | | 39931 | THOMSON,MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .00 | .00 |
| 37 | | | 40352 | WHALIN,MICHAEL J | A070 | 01YCC | SR PROG MGR | 013 | 120.00 | 4,557.02 |
| 38 | | | 40790 | DIAZ,OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.00 | 56.69 |
| 39 | | | 41441 | ADGER,E A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 52 | 17.36 |
| 40 | | | 44726 | | | | | 013 | 160.00 | 3,200.00 |
| 41 | | | 44964 | COWLING,J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.48 | 302.23 |
| 42 | | | 45153 | BARBER,RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 129.25 |
| 43 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .80 | 19.33 |
| 44 | | | 51010 | MAESTRI,HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 5.40 | 149.99 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------|---------|-------|--------------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9607 C/I LOAD CONTROL | 908550 | 52375 | MELIANS,S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 2.40 | 70.54 |
| 2 | | | 53067 | RODRIGUEZ,M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.47 | 119.84 |
| 3 | | | 54336 | OTTO,E E,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .40 | 9.57 |
| 4 | | | 55742 | COHEN,A D | T125 | 05937 | GROUNDMAN - SU | 361 | 8.40 | 219.87 |
| 5 | | | 58062 | RUIZ,ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | 3.80 | 104.50 |
| 6 | | | 58603 | CANCTO,EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.52 | 42.84 |
| 7 | | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .48 | 11.30 |
| 8 | | | 59717 | KELLY,WINTON E,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.40 | 156.40 |
| 9 | | | 60868 | CHAPMAN,REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .40 | 11.34 |
| 10 | | | 61967 | RUSSILLO,ALFRED G,,J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 32.19 |
| 11 | | | 65643 | VAYDA,G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 15.00 | 476.25 |
| 12 | | | 66307 | COBB,DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .84 | 30.59 |
| 13 | | | 66330 | CRANE,J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.63 | 218.69 |
| 14 | | | 67709 | QUINN,J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.00 | 80.03 |
| 15 | | | 68422 | REILMAN,LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.29 | 132.93 |
| 16 | | | 69749 | LEHR,J C,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.48 | 96.70 |
| 17 | | | 71238 | ARTZE,HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .26 | 3.79 |
| 18 | | | 71838 | GONZALEZ,N A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.40 | 42.52 |
| 19 | | | 72289 | LYERLY-JENNETTE,SUSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.40 | 152.50 |
| 20 | | | 72436 | GARDNER,R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 6.40 | 150.96 |
| 21 | | | 73080 | SIMMONS,J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .24 | 5.17 |
| 22 | | | 74524 | TAYLOR,CLIFFORD,,III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 24.53 |
| 23 | | | 77342 | WRIGHT,JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 6.40 | 156.02 |
| 24 | | | 77425 | KHOURY,MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 5.84 |
| 25 | | | 78332 | BLARY,DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.33 | 54.29 |
| 26 | | | 80657 | MOOLIN,JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.28 | 131.35 |
| 27 | | | 81478 | DANIELEWSKI,W E,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 2.00 | 59.08 |
| 28 | | | 82210 | GAGER,HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .64 | 15.10 |
| 29 | | | 82298 | NEWBERRY,BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 21.00 | 641.03 |
| 30 | | | 83603 | CALLEJA,R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 2.58 | 91.97 |
| 31 | | | 84761 | GERWE,K F,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.96 | 61.38 |
| 32 | | | 85235 | HALL,TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.00 | 26.46 |
| 33 | | | 86866 | TRENDEL,R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .30 | 6.80 |
| 34 | | | 88523 | OLNICK,BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 50.83 |
| 35 | | | 88553 | PARTIN,LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.29 | 174.77 |
| 36 | | | 92352 | BLACK,T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 12.55 | 350.00 |
| 37 | | | 95185 | SMITH,DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.52 | 64.17 |
| 38 | | | 96371 | BOSTIC,KEDRIC A,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .78 | 24.02 |
| 39 | | | 97187 | LLODRA,LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.50 | 42.49 |
| 40 | | | 98277 | ROSE,JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .80 | 19.04 |
| 41 | | | 98670 | BERHANE,F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.63 | 70.21 |
| 42 | | | 99235 | ORIA,MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.00 | 49.03 |
| 43 | | | | CILIO CILIO,R C | T310 | 05533 | METERMAN A SU | 792 | 4.00 | 84.36 |
| 44 | | | | CRESP CRESPO,ELIZABETH H | D050 | 01QC4 | TECH-III-POWER DELIVERY | 955 | 160.00 | 2,220.00 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---------------------------------|---------|-------------|-----------------------|---------|------------------|-------------------------|-------|----------|-----------|
| 1 | 9607 C/I LOAD CONTROL | 908550 | DEHOM | DEHOMBRE, AMELIA M | 0060 | 01Q22 | C/I LD MGT FLD TECH | 013 | 128.00 | 2,121.18 |
| 2 | | | PRICK | PRICKE, PEGGY C | 0070 | 01QCC | FIELD REP I - C/I | 361 | 75.00 | 1,359.38 |
| 3 | | | HAMBY | HAMBY, D C | 1310 | 05533 | METERMAN A SU | 192 | 6.00 | 147.63 |
| 4 | | | HARMO | | | | | 013 | 59.28 | 554.27 |
| 5 | | | HOWAR | HOWARD, ALAN P | 0070 | 01Q21 | SR C/I LD MGT FLD TECH | 013 | 152.00 | 2,621.66 |
| 6 | | | JACOB | JACOBY, T R | 1440 | 05957 | ELECTRONIC TECHNICIAN | 792 | 2.00 | 45.88 |
| 7 | | | KELLE | KELLER, KATHY M | 0050 | 01X1F | SR ADMINISTRATIVE SPEC | 013 | 2.50 | 52.78 |
| 8 | | | LAVOR | LAVORGNA, R J | 1310 | 05533 | METERMAN A SU | 792 | 4.00 | 84.36 |
| 9 | | | MARTE | MARTELL, JOHN T, JR | 1310 | 05533 | METERMAN A SU | 192 | 8.00 | 179.27 |
| 10 | | | MADE | MADE, MADE, G E | 1310 | 05533 | METERMAN A SU | 558 | 10.00 | 210.90 |
| 11 | | | PRICE | PRICE, R G | 0070 | 01Q21 | SR C/I LD MGT FLD TECH | 013 | 161.00 | 3,302.79 |
| 12 | TOTAL ACCOUNT 908550 | | | | | | | | 1618.31 | 38,067.30 |
| 13 | TOTAL PRGNAME C/I LOAD CONTROL | | | | | | | | 1618.31 | 38,067.30 |
| 15 | C/I OPBC PROJECT | 908180 | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 29.93 |
| 16 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .49 |
| 17 | | | 08604 | ROPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .04 | 1.06 |
| 18 | | | 09583 | BUCCITARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 17.00 | 335.96 |
| 19 | | | 12003 | RIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .39 |
| 20 | | | 14534 | GARCIA, JOSEPH | A060 | 01YJ8 | PROD DEVELOP SR ANALYST | 085 | 56.00 | 1,598.80 |
| 21 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .00 | .00 |
| 22 | | | 34775 | MUNTZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .17 | 5.12 |
| 23 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .11 | 3.29 |
| 24 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 17.00 | 478.98 |
| 25 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .04 | 1.06 |
| 26 | | | 47239 | LIPTINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | .00 | .00 |
| 27 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .16 | 5.17 |
| 28 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .04 | .90 |
| 29 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .04 | 1.26 |
| 30 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .39 |
| 31 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .37 |
| 32 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 9.10 | 264.22 |
| 33 | | | 96670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .17 | 4.43 |
| 34 | | | GANNO | GANNON, R H, JR | 0080 | 01QCD | SR FIELD REP - C/I | 357 | 1.00 | 19.18 |
| 35 | TOTAL ACCOUNT 908180 | | | | | | | | 101.95 | 2,751.00 |
| 36 | TOTAL PRGNAME C/I OPBC PROJECT | | | | | | | | 101.95 | 2,751.00 |
| 39 | C/I W-C CHILLER REPL PGM 908420 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 32.00 | 1,072.41 | |
| 40 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 33.69 | 896.15 |
| 41 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.80 | 321.13 |
| 42 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .60 | 16.21 |
| 43 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.20 | 154.87 |
| 44 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--------------------------|---------|-------|---------------------|---------|----------|-------------------------|-----|-------|----------|
| 0607 | C/I W-C CHILLER REPL PGM | 908420 | 05422 | WEBB,C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .28 | 7.35 |
| 2 | | | 07165 | DALTON,M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .80 | 19.60 |
| 3 | | | 07264 | PHILO,MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 8.13 | 234.40 |
| 4 | | | 07351 | HILSON,ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .80 | 26.39 |
| 5 | | | 07956 | CHALKER,R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.30 | 98.75 |
| 6 | | | 08600 | GRILLO,G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .28 | 8.52 |
| 7 | | | 08604 | HOPGOOD,W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .56 | 18.41 |
| 8 | | | 09583 | BUCCIARELLI,DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 2.50 | 49.41 |
| 9 | | | 09776 | EASTERLING,R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.88 | 61.88 |
| 10 | | | 12003 | NIEBLA,H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 5.97 |
| 11 | | | 13862 | BASHUEVO,MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 5.61 | 135.53 |
| 12 | | | 14100 | WOMBLE,JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.00 | 59.38 |
| 13 | | | 14873 | ARCHER,JOHN F,,II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.04 | 136.94 |
| 14 | | | 16699 | DANIEL,JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .00 | .00 |
| 15 | | | 17889 | DANN,ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.28 | 59.82 |
| 16 | | | 19200 | SODDERS,G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | .80 | 16.16 |
| 17 | | | 21102 | WISHARD,W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.40 | 46.20 |
| 18 | | | 22004 | WELLEN,R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.10 | 27.52 |
| 19 | | | 22094 | GROUT,E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 5.90 | 177.67 |
| 20 | | | 23882 | TRAMONTANO,DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 50.10 |
| 21 | | | 24055 | NIX,JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 76.60 | 2,145.77 |
| 22 | | | 25391 | BALOGH,F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 33.00 |
| 23 | | | 25987 | GUTIERREZ,J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | .80 | 20.90 |
| 24 | | | 26052 | LANGLEY,D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 7.82 | 254.28 |
| 25 | | | 26249 | COPE,L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 13.48 | 416.20 |
| 26 | | | 28846 | KUNZ,THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 22.80 | 633.38 |
| 27 | | | 29561 | COOKE,C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .60 | 15.81 |
| 28 | | | 30751 | BESLEY,W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 12.80 | 346.56 |
| 29 | | | 31636 | CAIN,C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .80 | 25.10 |
| 30 | | | 34775 | MUNIZ,V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.57 | 79.35 |
| 31 | | | 36927 | FERRER,RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.65 | 49.37 |
| 32 | | | 38566 | BLOCH,P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .80 | 22.20 |
| 33 | | | 39143 | PONITZ,KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 23.20 | 653.66 |
| 34 | | | 39931 | THOMSON,MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.56 | 74.08 |
| 35 | | | 40790 | DIAZ,OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.20 | 34.00 |
| 36 | | | 41441 | ADGER,E A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .50 | 16.30 |
| 37 | | | 44964 | COWLING,J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.80 | 152.69 |
| 38 | | | 47239 | LIPINSKI,THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 2.50 | 53.11 |
| 39 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .20 | 4.83 |
| 40 | | | 51010 | MAESTRI,HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.24 | 90.00 |
| 41 | | | 52375 | MELIANS,S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 1.44 | 42.31 |
| 42 | | | 53067 | RODRIGUEZ,M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.32 | 149.16 |
| 43 | | | 54336 | OTTO,E E,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.24 | 53.68 |
| 44 | | | 55742 | COHEN,A D | T125 | 05937 | GROUNDMAN - SU | 361 | .24 | 6.28 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|-----------|
| 1 | 9607 C/I W-C CHILLER REPL PGM | 908420 | 58062 | RUIZ,ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .48 | 13.20 |
| 2 | | | 58605 | CANCIO,EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.50 | 294.28 |
| 3 | | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .80 | 18.84 |
| 4 | | | 59287 | CAMPBELL,W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 1.68 | 51.91 |
| 5 | | | 59717 | KELLY,WINTON E,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.80 | 312.80 |
| 6 | | | 60868 | CHAPMAN,REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .24 | 6.81 |
| 7 | | | 65643 | VAYDA,G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 12.20 | 387.35 |
| 8 | | | 66307 | COBB,DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.40 | 50.99 |
| 9 | | | 66330 | CRANE,J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .59 | 19.44 |
| 10 | | | 68422 | REILMAN,LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.04 | 126.50 |
| 11 | | | 69749 | LEHR,J C,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .80 | 22.24 |
| 12 | | | 71238 | ARTZE,HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 3.56 |
| 13 | | | 71743 | RISLEY,R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 28.80 | 789.12 |
| 14 | | | 71838 | GONZALEZ,N A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .84 | 25.51 |
| 15 | | | 72289 | LYERLY-JENNETTE,SUSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.80 | 305.02 |
| 16 | | | 72436 | GARDNER,R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 12.80 | 301.92 |
| 17 | | | 73080 | SIMMONS,J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .40 | 8.62 |
| 18 | | | 77342 | WRIGHT,JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 12.80 | 312.04 |
| 19 | | | 77425 | KHOURY,MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.40 | 34.09 |
| 20 | | | 78332 | BLARY,DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .31 | 7.22 |
| 21 | | | 80657 | MOULIN,JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.04 | 125.00 |
| 22 | | | 81478 | DANTELEWSKI,W E,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 2.10 | 57.47 |
| 23 | | | 81870 | WHITAKER,D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.00 | 36.88 |
| 24 | | | 82210 | GAGER,HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .16 | 3.78 |
| 25 | | | 82298 | NEWBERRY,BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.40 | 439.57 |
| 26 | | | 83603 | CALLEJA,R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 3.55 | 126.61 |
| 27 | | | 84761 | GERWE,K F,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.60 | 50.11 |
| 28 | | | 86866 | TRENDEL,R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .50 | 11.33 |
| 29 | | | 88523 | OLNICK,BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.50 | 216.01 |
| 30 | | | 88553 | PARTIN,LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.04 | 166.32 |
| 31 | | | 92352 | BLACK,T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.53 | 42.66 |
| 32 | | | 94428 | BARTNICK,RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 40.00 | 1,015.72 |
| 33 | | | 95185 | SMITH,DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.20 | 106.95 |
| 34 | | | 96371 | BOSTIC,KEDRIC A,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.30 | 40.04 |
| 35 | | | 97187 | LLOODRA,LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .90 | 25.50 |
| 36 | | | 98277 | ROSE,JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .48 | 11.42 |
| 37 | | | 98670 | BERHANE,F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.48 | 315.71 |
| 38 | | | 99235 | ORIA,MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.20 | 29.42 |
| 39 | | | | | | | | | | |
| 40 | *TOTAL ACCOUNT 908420 | | | | | | | | 537.27 | 14,984.75 |
| 41 | *TOTAL PRGNAME C/I W-C CHILLER REPL PGM | | | | | | | | 537.27 | 14,984.75 |
| 42 | | | | | | | | | | |
| 43 | CITIES/COMM TES | 908440 | 00415 | NELSON,L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 31.60 | 1,059.00 |
| 44 | | | 01985 | DARGENTO,R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.23 | 85.92 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY | JOB | GRD | CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|----------------------|---------|-------|----------------------|------|-------|-----------|--------------------|-----------------|-----|-------|----------|
| ----- | ----- | ----- | ----- | ----- | --- | --- | --- | --- | ----- | --- | ----- | ----- |
| 1 | 9607 CITIES/COMM TES | 908440 | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ | ACCT MGR I | | 357 | 4.48 | 121.01 |
| 2 | | | 04850 | CARLYLE, B F | A050 | 01UJ3 | SR | MAJ ACCT MGR | | 365 | 4.20 | 154.87 |
| 3 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ | ACCT MGR I | | 357 | .64 | 15.68 |
| 4 | | | 07264 | PHILO, MICHAEL C | A050 | 01UJ3 | SR | MAJ ACCT MGR | | 357 | 3.30 | 95.21 |
| 5 | | | 07351 | HILSON, ANNE F | A050 | 01UJ3 | SR | MAJ ACCT MGR | | 357 | .64 | 21.12 |
| 6 | | | 07956 | CRALKER, R C | A050 | 01UB3 | MAJ | ACCT MGR I | | 365 | 13.65 | 408.48 |
| 7 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ | ACCT MGR I | | 365 | .25 | 7.69 |
| 8 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ | ACCT MGR I | | 365 | .50 | 16.63 |
| 9 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST | SVC FIELD SPECIALI | | 360 | .00 | .00 |
| 10 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ | ACCT MGR I | | 357 | 1.50 | 49.50 |
| 11 | | | 12003 | NTEBLA, H E | A050 | 01UB3 | MAJ | ACCT MGR I | | 365 | .22 | 5.39 |
| 12 | | | 13862 | BASHUEVO, MARIA GEMA | A050 | 01UB3 | MAJ | ACCT MGR I | | 361 | .87 | 20.59 |
| 13 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ | ACCT MGR I | | 357 | 1.60 | 47.50 |
| 14 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ | ACCT MGR I | | 365 | 4.44 | 120.86 |
| 15 | | | 17889 | DANN, ANNETTE H | A050 | 01UB3 | MAJ | ACCT MGR I | | 360 | 1.20 | 31.49 |
| 16 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM | BUS FIELD SPEC I | | 357 | .64 | 12.92 |
| 17 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ | ACCT MGR I | | 365 | 6.40 | 211.20 |
| 18 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST | SVC FIELD SPECIALI | | 357 | .88 | 22.00 |
| 19 | | | 22094 | GROUY, E TODD | A050 | 01UB3 | MAJ | ACCT MGR I | | 361 | 5.30 | 159.60 |
| 20 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ | ACCT MGR I | | 365 | 3.00 | 75.15 |
| 21 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I | SPECIALIST II | | 361 | 40.60 | 1,137.32 |
| 22 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ | ACCT MGR I | | 365 | 8.00 | 264.00 |
| 23 | | | 25987 | GUTTERREZ, J P | A040 | 01UC3 | MAJ | ACCT MGR II | | 357 | .64 | 16.72 |
| 24 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR | MAJ ACCT MGR | | 365 | 4.44 | 144.56 |
| 25 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ | ACCT MGR I | | 361 | 1.16 | 35.82 |
| 26 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I | SPECIALIST II | | 357 | 56.64 | 1,578.08 |
| 27 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ | ACCT MGR I | | 361 | .20 | 5.27 |
| 28 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ | ACCT MGR I | | 357 | .64 | 20.08 |
| 29 | | | 34775 | MUNTZ, V H | A050 | 01UB3 | MAJ | ACCT MGR I | | 365 | 2.32 | 71.67 |
| 30 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR | MAJ ACCT MGR | | 365 | 1.48 | 44.59 |
| 31 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ | ACCT MGR I | | 357 | 14.64 | 406.26 |
| 32 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ | ACCT MGR I | | 360 | 53.00 | 1,493.28 |
| 33 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ | ACCT MGR I | | 360 | 2.56 | 74.08 |
| 34 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ | ACCT MGR I | | 361 | 8.40 | 238.04 |
| 35 | | | 41441 | ADGER, E A., JR | A050 | 01UB3 | MAJ | ACCT MGR I | | 365 | .44 | 14.72 |
| 36 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ | ACCT MGR I | | 365 | 4.64 | 122.14 |
| 37 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ | ACCT MGR I | | 361 | 1.08 | 29.99 |
| 38 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR | MAJ ACCT MGR | | 361 | .48 | 14.10 |
| 39 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR | MAJ ACCT MGR | | 365 | 4.09 | 141.41 |
| 40 | | | 54336 | OTTO, E E., JR | A050 | 01UB3 | MAJ | ACCT MGR I | | 361 | .08 | 1.92 |
| 41 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN | - SU | | 361 | .08 | 2.09 |
| 42 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR | POWER COORD | | 361 | .16 | 4.40 |
| 43 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ | ACCT MGR I | | 365 | .44 | 12.56 |
| 44 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST | SVC FIELD SPECIALI | | 357 | .64 | 15.06 |
| 45 | | | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|-------------------------------|---------|-------|-----------------------|---------|----------|-------------------------|-----|----------|------------|
| 19607 | CITIES/COMM TES | 908440 | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 1.68 | 51.91 |
| 2 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .08 | 2.27 |
| 3 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .40 | 12.70 |
| 4 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.12 | 40.78 |
| 5 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .53 | 17.55 |
| 6 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.44 | 111.64 |
| 7 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.64 | 73.36 |
| 8 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .22 | 3.22 |
| 9 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 44.80 | 1,227.52 |
| 10 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .28 | 8.50 |
| 11 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .32 | 6.90 |
| 12 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 98.10 |
| 13 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.32 | 56.49 |
| 14 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .28 | 6.52 |
| 15 | | | 80657 | MOOLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.44 | 110.32 |
| 16 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 4.00 | 118.15 |
| 17 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .00 | .00 |
| 18 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 13.00 | 396.83 |
| 19 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | .52 | 18.40 |
| 20 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 5.28 | 165.33 |
| 21 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.40 | 89.98 |
| 22 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .40 | 9.06 |
| 23 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.25 | 82.60 |
| 24 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.45 | 146.78 |
| 25 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .51 | 14.22 |
| 26 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 40.00 | 1,015.72 |
| 27 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.36 | 85.55 |
| 28 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 6.04 | 186.04 |
| 29 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .30 | 8.51 |
| 30 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .16 | 3.80 |
| 31 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.23 | 59.57 |
| 32 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .40 | 9.81 |
| 33 | | | | | | | | | | |
| 34 | TOTAL ACCOUNT 908440 | | | | | | | | 450.24 | 12,868.10 |
| 35 | TOTAL PRGNAME CITIES/COMM TES | | | | | | | | 450.24 | 12,868.10 |
| 36 | TOTAL TRANS_DATE 9607 | | | | | | | | 10495.59 | 254,181.96 |
| 37 | | | | | | | | | | |
| 38 | | | | | | | | | | |
| 39 | 608 BEE-NEW CONSTRUCTION | 908430 | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.68 | 44.69 |
| 40 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 32.00 | 863.24 |
| 41 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 9.60 | 259.32 |
| 42 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.60 | 59.00 |
| 43 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .20 | 5.25 |
| 44 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.28 | 65.78 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAI |
|------|---------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|------|
| 1 | 9608 BEE-NEW CONSTRUCTION | 908430 | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 5.28 | 174. |
| 2 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.30 | 38. |
| 3 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .95 | 29. |
| 4 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .54 | 17. |
| 5 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .84 | 27. |
| 6 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.14 | 51. |
| 7 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.56 | 61. |
| 8 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.48 | 251. |
| 9 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.94 | 107. |
| 10 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .09 | 2. |
| 11 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 2.88 | 58. |
| 12 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.60 | 118. |
| 13 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 4.11 | 102. |
| 14 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .32 | 9. |
| 15 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.40 | 46. |
| 16 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | .96 | 25. |
| 17 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.67 | 119. |
| 18 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .41 | 12. |
| 19 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 2.40 | 63. |
| 20 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.00 | 26. |
| 21 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.50 | 46. |
| 22 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .88 | 26. |
| 23 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .72 | 19. |
| 24 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.64 | 105. |
| 25 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.02 | 28. |
| 26 | | | 41441 | ADGER, E A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .41 | 13. |
| 27 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .08 | 1. |
| 28 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -1.18 | -32. |
| 29 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | -1.04 | -30. |
| 30 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.00 | 103. |
| 31 | | | 54336 | OTTO, E E., JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .16 | 3. |
| 32 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | .08 | 2. |
| 33 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .24 | 6. |
| 34 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .07 | 1. |
| 35 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 3.18 | 74. |
| 36 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 1.60 | 49. |
| 37 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .62 | 19. |
| 38 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.88 | 104. |
| 39 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .70 | 23. |
| 40 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.07 | 102. |
| 41 | | | 69749 | LEHR, J C., JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.44 | 40. |
| 42 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 1. |
| 43 | | | 71838 | GONZALEZ, N A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.12 | 34. |
| 44 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 2.40 | 51. |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|------------------------------------|---------|---------------------|-------------------------|---------|-------------------------|-------------------------|--------|----------|----------|
| 1 | 9608 BEE-NEW CONSTRUCTION | 908430 | 74524 | TAYLOR,CLIFFORD,,III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 2 | | | 77425 | KHOURY,MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 11.69 |
| 3 | | | 78332 | BLARY,DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .12 | 2.77 |
| 4 | | | 80657 | MOOLIN,JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.91 | 96.97 |
| 5 | | | 82210 | GAGER,HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .23 | 5.44 |
| 6 | | | 82298 | NEWBERRY,BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.00 | 91.58 |
| 7 | | | 83603 | CALLEJA,R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | .08 | 2.86 |
| 8 | | | 84761 | GERWE,K F,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.28 | 71.39 |
| 9 | | | 85235 | HALL,TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.50 | 39.70 |
| 10 | | | 88523 | OLNICK,BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .90 | 22.87 |
| 11 | | | 88553 | PARTIN,LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.86 | 127.35 |
| 12 | | | 92352 | BLACK,T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.48 | 144.93 |
| 13 | | | 95185 | SMITH,DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 12.22 |
| 14 | | | 97187 | LLOORA,LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .80 | 22.66 |
| 15 | | | 98670 | BERHANE,F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.68 | 72.79 |
| 16 | | | 99235 | ORIA,MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .00 | -1.76 |
| 17 | | | | MAZEL MAZELIN,ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 2.00 | 38.78 |
| 18 | | | | | | | | | | |
| 19 | TOTAL ACCOUNT 908430 | | | | | | | | 148.76 | 4,203.73 |
| 20 | TOTAL PRGNAME BEE-NEW CONSTRUCTION | | | | | | | | 148.76 | 4,203.73 |
| 21 | | | | | | | | | | |
| 22 | BEE/BUSINESS ENERGY EVAL 908400 | 01985 | DARGENTO,R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.36 | 89.38 | |
| 23 | | 02309 | SHEAHAN,JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 128.00 | 3,452.96 | |
| 24 | | 04060 | ANDERSON,E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 19.20 | 518.64 | |
| 25 | | 04850 | CARLYLE,B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.60 | 95.88 | |
| 26 | | 05422 | WEBB,C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 24.00 | 630.30 | |
| 27 | | 07264 | PHILO,MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 5.56 | 160.40 | |
| 28 | | 07351 | HILSON,ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 10.56 | 348.35 | |
| 29 | | 07956 | CHALKER,R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.65 | 109.23 | |
| 30 | | 08600 | GRILLO,G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.30 | 222.95 | |
| 31 | | 08604 | HOPGOOD,W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.88 | 128.30 | |
| 32 | | 08971 | WILLIAMS,BRENDA A | A050 | 01YFC | SR C/I ANALYST | 085 | 67.20 | 2,082.36 | |
| 33 | | 09583 | BUCCIARELLI,DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 10.00 | 197.63 | |
| 34 | | 09776 | EASTERLING,R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.68 | 55.44 | |
| 35 | | 12003 | NIEBLA,H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.47 | 59.51 | |
| 36 | | 12756 | HAYWOOD,DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 23.99 | |
| 37 | | 13862 | BASHUEVO,MARIA GEHA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 5.12 | 122.69 | |
| 38 | | 14100 | WOMBLE,JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 28.50 | |
| 39 | | 14873 | ARCHER,JOHN F,,II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 13.69 | 374.39 | |
| 40 | | 17889 | DANN,ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 8.16 | 214.09 | |
| 41 | | 19200 | SODDERS,G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 5.76 | 116.28 | |
| 42 | | 21102 | WISHARD,W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.60 | 118.80 | |
| 43 | | 22004 | WELLEN,R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 42.22 | 1,056.03 | |
| 44 | | 22094 | GROUT,E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 14.64 | 440.85 | |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9608 BEE/BUSINESS ENERGY EVAL | 908400 | 23882 | TRAMONTANO,DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.00 | 150.30 |
| 2 | | | 25391 | BALOGH,F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.40 | 79.20 |
| 3 | | | 25987 | GUTIERREZ,J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 5.92 | 154.66 |
| 4 | | | 26052 | LANGLEY,D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 12.74 | 414.18 |
| 5 | | | 26249 | COPE,L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 5.41 | 167.22 |
| 6 | | | 26796 | MORRISON,BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | 80.00 | 2,811.00 |
| 7 | | | 28846 | KUNZ,THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 4.80 | 127.36 |
| 8 | | | 29561 | COOKE,C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.00 | 52.70 |
| 9 | | | 34775 | MUNIZ,V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.19 | 345.14 |
| 10 | | | 36927 | FERRER,RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 7.07 | 220.40 |
| 11 | | | 38566 | BLOCH,P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.44 | 234.21 |
| 12 | | | 39931 | THOMSON,MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.80 | 81.03 |
| 13 | | | 40790 | DIAZ,OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.04 | 57.81 |
| 14 | | | 41441 | ADGER,E A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 15.41 | 506.80 |
| 15 | | | 45153 | BARBER,RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.00 | 323.13 |
| 16 | | | 47272 | SCHMITT,KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 41.90 | 808.15 |
| 17 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 25.60 | 618.56 |
| 18 | | | 51010 | MAESTRI,HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -2.36 | -65.55 |
| 19 | | | 52375 | MELIANS,S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 22.92 | 673.56 |
| 20 | | | 54336 | OTTO,E E,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.32 | 103.52 |
| 21 | | | 55742 | COHEN,A D | T125 | 05937 | GROUNDMAN - SU | 361 | .16 | 4.19 |
| 22 | | | 58062 | RUIZ,ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .48 | 13.20 |
| 23 | | | 58603 | CANCIO,EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .24 | 6.62 |
| 24 | | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 65.36 | 1,538.41 |
| 25 | | | 59071 | DOMINGUEZ,GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 32.00 | 1,108.00 |
| 26 | | | 59287 | CAMPBELL,W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 8.80 | 271.92 |
| 27 | | | 61967 | RUSSILLO,ALFRED G,,J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 28 | | | 63144 | OTT,JOHN A | A070 | 01YEB | SR PRODUCT MANAGER | 078 | 16.00 | 638.00 |
| 29 | | | 65643 | VAYDA,G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.24 | 39.37 |
| 30 | | | 66307 | COBB,DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 7.76 | 282.57 |
| 31 | | | 66330 | CRANE,J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.42 | 79.83 |
| 32 | | | 67709 | QUINN,J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.00 | 373.45 |
| 33 | | | 68422 | REILMAN,LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.10 | 356.38 |
| 34 | | | 69749 | LEHR,J C,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 5.88 | 163.39 |
| 35 | | | 71238 | ARTZE,HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .47 | 6.78 |
| 36 | | | 71838 | GONZALEZ,N A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.24 | 68.02 |
| 37 | | | 73080 | SIMMONS,J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 61.30 | 1,321.02 |
| 38 | | | 74524 | TAYLOR,CLIFFORD,,III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 39 | | | 77425 | KHOURY,MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 6.96 | 169.48 |
| 40 | | | 78332 | BLARY,DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.41 | 219.32 |
| 41 | | | 80657 | MOOLIN,JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 13.57 | 336.54 |
| 42 | | | 81478 | DANIELEWSKI,W E,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | .80 | 14.51 |
| 43 | | | 81870 | WHITAKER,D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 20.00 | 737.50 |
| 44 | | | 82210 | GAGER,HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 31.60 | 746.55 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------------------|---------|-------|----------------------------|---------|----------|-------------------------|-----|-------|----------|
| ----- | ----- | ----- | ----- | ----- | --- | --- | ----- | --- | ----- | ----- |
| 9608 | BEE/BUSINESS ENERGY EVAL | 908400 | 82298 | NEWBERRY,BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.00 | 366.30 |
| 2 | | | 83603 | CALLEJA,R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 10.16 | 362.84 |
| 3 | | | 84761 | GERWE,K F,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.56 | 142.79 |
| 4 | | | 85235 | HALL,TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.00 | 79.36 |
| 5 | | | 86866 | TRENDEL,R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 77.00 | 1,744.05 |
| 6 | | | 88523 | OLWICK,BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.45 | 163.92 |
| 7 | | | 88553 | PARTIN,LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 13.39 | 441.97 |
| 8 | | | 92352 | BLACK,T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .96 | 66.77 |
| 9 | | | 95185 | SMITH,DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 32.96 | 839.24 |
| 10 | | | 95451 | KINARD,MICHAEL A | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 51.48 | 998.71 |
| 11 | | | 96160 | CULBREATH,J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .00 | .00 |
| 12 | | | 97187 | LLOODRA,LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.60 | 45.32 |
| 13 | | | 98670 | BERHANE,F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.36 | 60.03 |
| 14 | | | 99235 | ORIA,MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.00 | 103.36 |
| 15 | | | | AGER, AGER,BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 56.50 | 1,031.13 |
| 16 | | | | ALVAR ALVAREZ,G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 30.08 | 603.64 |
| 17 | | | | AUGUS AUGUSTO,E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 16.00 | 364.00 |
| 18 | | | | BASTO BASTON,JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 16.00 | 247.00 |
| 19 | | | | BER,A BER,ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 16.00 | 320.00 |
| 20 | | | | BOWEN | | | | 450 | 99.00 | 1,872.33 |
| 21 | | | | BOYK, BOYK,IVY B | D060 | 01QX2 | LRG COMM/INDUSTRL-ASST | 357 | 56.00 | 1,085.00 |
| 22 | | | | CANTR CANTRES,WANDA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 586 | .50 | 7.25 |
| 23 | | | | CHARN CHARNEILL,TERESA J | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 6.00 | 86.47 |
| 24 | | | | CRABT | | | | 360 | 27.10 | 467.94 |
| 25 | | | | DAVIE DAVIES FLICKINGER,NA | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 45.75 | 812.63 |
| 26 | | | | DONAH DONAHO,GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 56.75 | 1,163.38 |
| 27 | | | | ECHEG ECHEGOYEN,C O | D070 | 01QCC | FIELD REP I - C/I | 361 | 29.40 | 615.56 |
| 28 | | | | EGUAR EGUARAS,C L | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 37.75 | 790.39 |
| 29 | | | | FRICK FRICKE,PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 35.05 | 635.27 |
| 30 | | | | GANNO GANNON,R H,,JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 80.00 | 1,534.01 |
| 31 | | | | GONZA GONZALEZ,IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 71.75 | 1,474.46 |
| 32 | | | | GRAFF GRAFFEO,JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 32.25 | 614.36 |
| 33 | | | | GUTIE GUTIERREZ,J C | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 94.25 | 1,690.61 |
| 34 | | | | HARRI HARRIS,R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 14.00 | 293.13 |
| 35 | | | | HARTL HARTLEY,PATTIE B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 4.84 |
| 36 | | | | JONES JONES,DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 40.00 | 852.00 |
| 37 | | | | KNOTT KNOTT,J G | D070 | 01QE4 | ENERGY MGT SPEC | 220 | 59.50 | 1,130.50 |
| 38 | | | | LACHA LACHANCE,J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 92.00 | 1,926.25 |
| 39 | | | | LASSE LASSEN,CHRISTINE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 2.75 | 38.91 |
| 40 | | | | LEWIS LEWIS,JOHN G | D070 | 01QE4 | ENERGY MGT SPEC | 110 | 38.25 | 711.93 |
| 41 | | | | LIBBY LIBBY,ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | 3.00 | 49.68 |
| 42 | | | | LITTL LITTLETON,HELEN M | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 2.75 | 41.11 |
| 43 | | | | LOWE, LOWE,E L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | .50 | 8.83 |
| 44 | | | | MARTI MARTIN,PHILLIP A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 450 | 1.25 | 16.63 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---|---------|-------|----------------------------|---------|----------|------------------------|-----|---------|-----------|
| 1 | 9608 BEE/BUSINESS ENERGY EVAL | 908400 | MAZEL | MAZELIN,ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 51.48 | 963.95 |
| 2 | | | MCNEA | MCNEAL,M J | D070 | 01QCC | FIELD REP I - C/I | 360 | 52.80 | 1,104.18 |
| 3 | | | MCNUT | MCNUTT,BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 16.50 | 294.94 |
| 4 | | | MESSE | MESSER,P J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 18.00 | 376.87 |
| 5 | | | MIMS | MIMS,THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 43.75 | 893.05 |
| 6 | | | MORST | MORSTADT,BETH D | D060 | 01QE5 | ENERGY MGT CONSULTANT | 450 | 1.75 | 28.33 |
| 7 | | | PELL | PELL,GEISHA E | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 450 | 5.50 | 74.67 |
| 8 | | | PEREZ | PEREZ,R A | D070 | 01QCC | FIELD REP I - C/I | 361 | 13.43 | 281.20 |
| 9 | | | PILGR | PILGRIM,HELEN G | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 64.50 | 1,350.67 |
| 10 | | | POWEL | POWELL,JOSEPH E,,JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 19.75 | 314.77 |
| 11 | | | SANDE | SANDERS,KIM K | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 8.00 | 123.20 |
| 12 | | | SAVIG | SAVIGE,RICHARD L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 21.00 | 347.82 |
| 13 | | | SCHAA | SCHAAF,KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 1.00 | 16.42 |
| 14 | | | SERRA | SERRANO,CARMELO,,JR | D080 | 01QF3 | SR LITHO SPECIALIST | 085 | 10.50 | 358.31 |
| 15 | | | SHOOS | SHOOSMITH,PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 20.30 | 352.70 |
| 16 | | | SUMME | SUMMERELL,ROBERT A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 450 | 50 | 9.69 |
| 17 | | | THOMA | THOMAS,L H | D060 | 01QE5 | ENERGY MGT CONSULTANT | 450 | 3.50 | 49.79 |
| 18 | | | WALKE | | | | | 450 | 7.00 | 98.62 |
| 19 | | | WHITE | WHITE,G B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 00 | 00 |
| 20 | | | WILES | WILES,SANDRA H | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 21.00 | 365.14 |
| 21 | | | WILSO | WILSON,C F,,JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 43.00 | 978.25 |
| 22 | | | | WILSON,C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 47.50 | 982.07 |
| 23 | | | WOOTE | WOOTEN,G C,,III | D070 | 01QCC | FIELD REP I - C/I | 361 | 69.40 | 1,453.07 |
| 24 | | | WYNN | WYNN,MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 16.00 | 363.60 |
| 25 | | | YOUNG | YOUNGBLOOD,JAMES F,, | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 25 | 5.23 |
| 26 | | | | | | | | | | |
| 27 | *TOTAL ACCOUNT 908400 | | | | | | | | 2804.71 | 64,095.62 |
| 28 | *TOTAL PRGNAME BEE/BUSINESS ENERGY EVAL | | | | | | | | 2804.71 | 64,095.62 |
| 29 | | | | | | | | | | |
| 30 | BUS ON CALL GS LOAD MGMT | 587250 | 45416 | RYNNING,J R,,JR | A050 | 01AF7 | CALL CTR SUPV I | 575 | 50 | 16.48 |
| 31 | | | 94982 | HERRERA,CARMEN R | A040 | 01AF8 | CALL CTR SUPV II | 575 | 2.25 | 53.04 |
| 32 | | | | ACOST ACOSTA,DAVID | D030 | 01QC8 | CS GENERALIST III | 575 | 50 | 4.06 |
| 33 | | | | ALSAD ALSADAH,AMEEN H | D030 | 01QC8 | CS GENERALIST III | 575 | 3.36 | 29.04 |
| 34 | | | | BALDW | | | | 575 | 25 | 2.03 |
| 35 | | | | BURRO BURROWS,URIAL T,,II | D030 | 01QC8 | CS GENERALIST III | 575 | 75 | 7.11 |
| 36 | | | | CALAN CALANDRA,ANDY J | D030 | 01QC8 | CS GENERALIST III | 575 | 50 | 4.06 |
| 37 | | | | D FAN D FANA,EDEL LAURA | D040 | 01QC7 | CS GENERALIST II | 575 | 3.25 | 32.35 |
| 38 | | | | DELGA DELGADO,MIXARY D | D030 | 01QC8 | CS GENERALIST III | 575 | 50 | 4.66 |
| 39 | | | | FRAZI | | | | 575 | 25 | 2.03 |
| 40 | | | | GONZA GONZALEZ,DEYRDRE MER | D070 | 01QX5 | LEAD CUST SVC REP | 575 | 3.20 | 49.59 |
| 41 | | | | GRANT GRANT,ARCHIBALD A | D040 | 01QC7 | CS GENERALIST II | 575 | 3.26 | 38.78 |
| 42 | | | | HAMPT HAMPTON,KELVINA | D030 | 01QC8 | CS GENERALIST III | 575 | 50 | 4.06 |
| 43 | | | | HOLME HOLMES,WILLETTE T | D030 | 01QC8 | CS GENERALIST III | 575 | 50 | 5.26 |
| 44 | | | | JENSE JENSEN,CELIA E | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 575 | 3.23 | 50.52 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAHT |
|------|-------------------------------|---------|-------|----------------------------|---------|----------|------------------------|-----|-------|--------|
| 1 | 9608 BUS ON CALL GS LOAD MGMT | 587250 | | MARCO | | | | 575 | 3.10 | 26.20 |
| 2 | | | | MASTN MASTNI,SHIRLEY A | D030 | 01X1C | SENIOR OFFICE CLERK | 575 | 3.20 | 33.40 |
| 3 | | | | MCCLA MCCLAIN,PAMELA D | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.52 |
| 4 | | | | MELGU MELGUIZOVSKI,CYNTHIA | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.76 |
| 5 | | | | MUSHI MUSHINGTON,THERESA | D030 | 01QC8 | CS GENERALIST III | 575 | 3.28 | 27.84 |
| 6 | | | | PEREZ PEREZ,OLGA D | D050 | 01QC6 | CS GENERALIST I | 575 | 6.37 | 95.49 |
| 7 | | | | REGUE REGUERA,JOSE M | D040 | 01QC7 | CS GENERALIST II | 575 | 3.12 | 36.54 |
| 8 | | | | RIBAD | | | | 575 | 3.20 | 35.20 |
| 9 | | | | ROBIN ROBINSON AVANT,M | D040 | 01QC7 | CS GENERALIST II | 575 | .50 | 7.00 |
| 10 | | | | RODRI RODRIGUEZ,GRISEL H | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.62 |
| 11 | | | | ROLLE ROLLE,MILAGROS M | D040 | 01QC7 | CS GENERALIST II | 575 | 2.11 | 26.78 |
| 12 | | | | SARRI SARRIA,MARIA C | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 3.20 | 36.44 |
| 13 | | | | SOCOR SOCORRO,MAYRA | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 3.20 | 38.42 |
| 14 | | | | STEVE STEVENS,KELLY A | D070 | 01QX5 | LEAD CUST SVC REP | 575 | .50 | 8.38 |
| 15 | | | | TOMAS | | | | 575 | .50 | 4.20 |
| 16 | | | | TORRE TORREIRA,SAMMY | D030 | 01QC8 | CS GENERALIST III | 575 | 2.25 | 18.92 |
| 17 | | | | WEBB, WEBB,SANDRA C | D040 | 01QC7 | CS GENERALIST II | 575 | 3.32 | 42.57 |
| 18 | | | | WEBER WEBER,ADRIANA C | D050 | 01QC6 | CS GENERALIST I | 575 | 3.20 | 42.92 |
| 19 | | | | | | | | | | |
| 20 | TOTAL ACCOUNT 587250 | | | | | | | | 65.35 | 797.24 |
| 21 | | | | | | | | | | |
| 22 | | 598140 | 45416 | RYNNING,J R,,JR | A050 | 01AF7 | CALL CTR SUPV I | 575 | .50 | 16.48 |
| 23 | | | 94982 | HERRERA,CARMEN R | A040 | 01AF8 | CALL CTR SUPV II | 575 | 1.50 | 35.37 |
| 24 | | | | ACOST ACOSTA,DAVID | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.06 |
| 25 | | | | ALSAD ALSADAH,AMEEN H | D030 | 01QC8 | CS GENERALIST III | 575 | 1.63 | 14.19 |
| 26 | | | | BALDW | | | | 575 | .25 | 2.03 |
| 27 | | | | BURRO BURROWS,URIAL T,,II | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.06 |
| 28 | | | | CALAN CALANDRA,ANDY J | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.06 |
| 29 | | | | D FAN D FANA,EDEL LAURA | D040 | 01QC7 | CS GENERALIST II | 575 | 1.62 | 16.53 |
| 30 | | | | FRAZI | | | | 575 | .25 | 2.03 |
| 31 | | | | GONZA GONZALEZ,DEYDRE MER | D070 | 01QX5 | LEAD CUST SVC REP | 575 | 1.60 | 24.79 |
| 32 | | | | GRANT GRANT,ARCHIBALD A | D040 | 01QC7 | CS GENERALIST II | 575 | 1.63 | 20.12 |
| 33 | | | | HAMPT HAMPTON,KELVINA | D030 | 01QC8 | CS GENERALIST III | 575 | .25 | 2.03 |
| 34 | | | | HOLME HOLMES,WILLETTE T | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 5.26 |
| 35 | | | | JENSE JENSEN,CELIA E | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 575 | 1.60 | 24.84 |
| 36 | | | | MARCO | | | | 575 | 1.55 | 13.80 |
| 37 | | | | MASTN MASTNI,SHIRLEY A | D030 | 01X1C | SENIOR OFFICE CLERK | 575 | 1.60 | 16.69 |
| 38 | | | | MCCLA MCCLAIN,PAMELA D | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.52 |
| 39 | | | | MELGU MELGUIZOVSKI,CYNTHIA | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.76 |
| 40 | | | | MUSHI MUSHINGTON,THERESA | D030 | 01QC8 | CS GENERALIST III | 575 | 1.64 | 13.91 |
| 41 | | | | PEREZ PEREZ,OLGA D | D050 | 01QC6 | CS GENERALIST I | 575 | 3.15 | 47.74 |
| 42 | | | | REGUE REGUERA,JOSE M | D040 | 01QC7 | CS GENERALIST II | 575 | 1.54 | 18.49 |
| 43 | | | | RIBAD | | | | 575 | 1.60 | 17.62 |
| 44 | | | | ROBIN ROBINSON AVANT,M | D040 | 01QC7 | CS GENERALIST II | 575 | .50 | 7.00 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY | JOB | GRD | CODE | JOB DESCRIPTION | LOC | PRHRS | PRAHT |
|------|-------------------------------|---------|-------|----------------------------|------|-------|-----|------|------------------------|-----|--------|----------|
| 1 | 9608 BUS ON CALL GS LOAD MGMT | 598140 | ROORI | RODRIGUEZ, GRISEL H | D030 | 01QC8 | | | CS GENERALIST III | 575 | .50 | 4.62 |
| 2 | | | | ROLLE ROLLE, MILAGROS M | D040 | 01QC7 | | | CS GENERALIST II | 575 | 1.05 | 12.86 |
| 3 | | | | SARRI SARRIA, MARIA C | D040 | 01X1E | | | ADMINISTRATIVE SPEC | 575 | 1.60 | 18.21 |
| 4 | | | | SOCOR SOCORRO, MAYRA | D040 | 01X1E | | | ADMINISTRATIVE SPEC | 575 | 1.60 | 19.22 |
| 5 | | | | STEVE STEVENS, KELLY A | D070 | 01QX5 | | | LEAD CUST SVC REP | 575 | .50 | 8.38 |
| 6 | | | | TOMAS | | | | | | 575 | .50 | 4.20 |
| 7 | | | | TORRE TORREIRA, SAMMY | D030 | 01QC8 | | | CS GENERALIST III | 575 | 1.10 | 10.34 |
| 8 | | | | WEBB, WEBB, SANDRA C | D040 | 01QC7 | | | CS GENERALIST II | 575 | 1.63 | 20.57 |
| 9 | | | | WEBER WEBER, ADRIANA C | D050 | 01QC6 | | | CS GENERALIST I | 575 | 1.60 | 22.94 |
| 10 | | | | | | | | | | | | |
| 11 | TOTAL ACCOUNT 598140 | | | | | | | | | | 35.49 | 441.72 |
| 12 | | | | | | | | | | | | |
| 13 | | 908580 | | | | | | | | 078 | .00 | -128.00 |
| 14 | | | 22425 | GONZALEZ, J O | A070 | 01YEB | | | SR PRODUCT MANAGER | 078 | 16.00 | 606.20 |
| 15 | | | 45416 | RYNNING, J R, JR | A050 | 01AF7 | | | CALL CTR SUPV I | 575 | .50 | 16.48 |
| 16 | | | 94982 | HERRERA, CARMEN R | A040 | 01AF8 | | | CALL CTR SUPV II | 575 | 2.25 | 53.04 |
| 17 | | | | ACOST ACOSTA, DAVID | D030 | 01QC8 | | | CS GENERALIST III | 575 | .50 | 4.06 |
| 18 | | | | AGER, AGER, BRIAN RICHARD | D070 | 01QE4 | | | ENERGY MGT SPEC | 810 | 11.00 | 200.76 |
| 19 | | | | ALSAD ALSADAH, AMEEN H | D030 | 01QC8 | | | CS GENERALIST III | 575 | 3.31 | 28.40 |
| 20 | | | | ALTIC ALTICE, TRACY M | D060 | 01QE5 | | | ENERGY MGT CONSULTANT | 219 | 6.00 | 112.73 |
| 21 | | | | BALDW | | | | | | 575 | .25 | 2.03 |
| 22 | | | | BURRO BURROWS, URIAL T, II | D030 | 01QC8 | | | CS GENERALIST III | 575 | .75 | 7.11 |
| 23 | | | | CABAL CABALLERO, LAZARO | D040 | 01XJ6 | | | DUCT SYSTEM SPECIALIST | 850 | 1.50 | 21.75 |
| 24 | | | | CALAN CALANDRA, ANDY J | D030 | 01QC8 | | | CS GENERALIST III | 575 | .50 | 4.06 |
| 25 | | | | CANTR CANTRES, WANDA B | D040 | 01X1E | | | ADMINISTRATIVE SPEC | 586 | .25 | 3.63 |
| 26 | | | | D FAN D FANA, EDEL LAURA | D040 | 01QC7 | | | CS GENERALIST II | 575 | 3.25 | 31.97 |
| 27 | | | | DELGA DELGADO, MIXARY D | D030 | 01QC8 | | | CS GENERALIST III | 575 | .50 | 4.66 |
| 28 | | | | DONAH DONAHO, GARY B | D070 | 01QE4 | | | ENERGY MGT SPEC | 810 | 13.25 | 271.63 |
| 29 | | | | EGUAR EGUARAS, C L | D070 | 01QE4 | | | ENERGY MGT SPEC | 810 | 10.75 | 225.08 |
| 30 | | | | ESPIN ESPINOSA, RAQUEL B | D060 | 01QE5 | | | ENERGY MGT CONSULTANT | 864 | 115.50 | 1,804.65 |
| 31 | | | | FRAZI | | | | | | 575 | .25 | 2.03 |
| 32 | | | | GONZA GONZALEZ, DEYDRE MER | D070 | 01QX5 | | | LEAD CUST SVC REP | 575 | 3.20 | 49.55 |
| 33 | | | | GONZALEZ, IDANIA | D070 | 01QE4 | | | ENERGY MGT SPEC | 810 | 8.75 | 179.81 |
| 34 | | | | GRAFF GRAFFEO, JOHN | D070 | 01QE4 | | | ENERGY MGT SPEC | 810 | 15.25 | 290.57 |
| 35 | | | | GRANT GRANT, ARCHIBALD A | D040 | 01QC7 | | | CS GENERALIST II | 575 | 3.26 | 39.21 |
| 36 | | | | HAMPT HAMPTON, KELVINA | D030 | 01QC8 | | | CS GENERALIST III | 575 | .50 | 4.06 |
| 37 | | | | HARRI HARRIS, R F | D070 | 01QE4 | | | ENERGY MGT SPEC | 595 | 31.00 | 649.07 |
| 38 | | | | HOLME HOLMES, WILLETTE T | D030 | 01QC8 | | | CS GENERALIST III | 575 | .75 | 9.21 |
| 39 | | | | JENSE JENSEN, CELIA E | D050 | 01X1F | | | SR ADMINISTRATIVE SPEC | 575 | 3.20 | 49.61 |
| 40 | | | | LIBBY LIBBY, ROBERTA B | D050 | 01X1F | | | SR ADMINISTRATIVE SPEC | 588 | .25 | 4.11 |
| 41 | | | | MARCO | | | | | | 575 | 3.10 | 26.61 |
| 42 | | | | MASTN MASTNI, SHIRLEY A | D030 | 01X1C | | | SENIOR OFFICE CLERK | 575 | 3.20 | 33.41 |
| 43 | | | | MCCLA MCCLAIN, PAMELA D | D030 | 01QC8 | | | CS GENERALIST III | 575 | .50 | 4.51 |
| 44 | | | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | | | ENERGY MGT SPEC | 595 | 1.50 | 26.81 |
| 45 | | | | | | | | | | | | |
| 46 | | | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--|---------|-------|-----------------------|---------|----------|--------------------------|-----|--------|----------|
| 1 | 9608 BUS ON CALL GS LOAD MGMT | 908580 | MELGU | MELGUIZOVSKI, CYNTHIA | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.76 |
| 2 | | | MIMS, | MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 18.00 | 367.43 |
| 3 | | | MUSHI | MUSHINGTON, THERESA | D030 | 01QC8 | CS GENERALIST III | 575 | 3.28 | 27.84 |
| 4 | | | PEREZ | PEREZ, OLGA D | D050 | 01QC6 | CS GENERALIST I | 575 | 6.37 | 95.49 |
| 5 | | | POWEL | POWELL, JOSEPH E., JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 1.00 | 15.94 |
| 6 | | | REGUE | REGUERA, JOSE M | D040 | 01QC7 | CS GENERALIST II | 575 | 3.12 | 36.06 |
| 7 | | | RIBAD | | | | | 575 | 3.20 | 36.11 |
| 8 | | | ROBIN | ROBINSON AVANT, M | D040 | 01QC7 | CS GENERALIST II | 575 | .50 | 7.00 |
| 9 | | | RODRI | RODRIGUEZ, GRISEL H | D030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.62 |
| 10 | | | ROLLE | ROLLE, MILAGROS M | D040 | 01QC7 | CS GENERALIST II | 575 | 2.11 | 25.71 |
| 11 | | | SARRI | SARRIA, MARIA C | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 3.20 | 36.44 |
| 12 | | | SAVIG | SAVIGE, RICHARD L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 6.00 | 99.38 |
| 13 | | | SOCOR | SOCORRO, MAYRA | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 3.20 | 38.42 |
| 14 | | | STEVE | STEVENS, KELLY A | D070 | 01QX5 | LEAD CUST SVC REP | 575 | .50 | 8.38 |
| 15 | | | TOMAS | | | | | 575 | .50 | 4.20 |
| 16 | | | TORRE | TORREIRA, SAMMY | D030 | 01QC8 | CS GENERALIST III | 575 | 2.25 | 19.52 |
| 17 | | | WEBB, | WEBB, SANDRA C | D040 | 01QC7 | CS GENERALIST II | 575 | 3.27 | 169.15 |
| 18 | | | WEBER | WEBER, ADRIANA C | D050 | 01QC6 | CS GENERALIST I | 575 | 3.20 | 43.91 |
| 19 | | | | | | | | | | |
| 20 | TOTAL ACCOUNT 908580 | | | | | | | | 321.47 | 5,679.35 |
| 21 | TOTAL PRGNAME BUS ON CALL GS LOAD MGMT | | | | | | | | 422.31 | 6,918.31 |
| 22 | | | | | | | | | | |
| 23 | C/I A/C CHILLER PGM | 908160 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 40.00 | 1,340.50 |
| 24 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.20 | 86.44 |
| 25 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.60 | 58.97 |
| 26 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .76 | 21.93 |
| 27 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.76 | 58.04 |
| 28 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.00 | 89.78 |
| 29 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .95 | 29.04 |
| 30 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.54 | 83.94 |
| 31 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .28 | 9.21 |
| 32 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.14 | 195.83 |
| 33 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 4.72 |
| 34 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.03 | 110.4 |
| 35 | | | 19200 | SCODERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | .96 | 19.3 |
| 36 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.60 | 118.8 |
| 37 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIAL I | 357 | 1.37 | 34.2 |
| 38 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.00 | 60.2 |
| 39 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | 0 |
| 40 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 8.20 | 229.6 |
| 41 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.60 | 46.2 |
| 42 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | .32 | 8.3 |
| 43 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .41 | 12.6 |
| 44 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 6.80 | 188.6 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpssc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|------------------------------------|---------|-------|---------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9608 C/I A/C CHILLER PGM | 908160 | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.50 | 46.13 |
| 2 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .88 | 26.53 |
| 3 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 6.66 |
| 4 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.00 | 140.88 |
| 5 | | | 41441 | ADGER, E A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .41 | 13.41 |
| 6 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 7 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 2.00 | 58.78 |
| 8 | | | 53067 | RODRIGUEZ, H G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.00 | 68.98 |
| 9 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.07 | 114.06 |
| 10 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.06 | 24.95 |
| 11 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .96 | 34.96 |
| 12 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .70 | 23.00 |
| 13 | | | 67709 | GUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 14 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.17 | 105.11 |
| 15 | | | 69749 | LEHR, J C., JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 13.34 |
| 16 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 1.96 |
| 17 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 28.80 | 789.12 |
| 18 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .80 | 17.24 |
| 19 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 3.90 |
| 20 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .12 | 2.77 |
| 21 | | | 80657 | MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 99.25 |
| 22 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.00 | 61.05 |
| 23 | | | 84761 | GERWE, K F., JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .76 | 23.80 |
| 24 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 203.31 |
| 25 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.95 | 130.35 |
| 26 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 40.00 | 1,015.72 |
| 27 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 4.07 |
| 28 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .68 | 17.29 |
| 29 | | | GANNO | GANNON, R H., JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 2.00 | 38.35 |
| 30 | | | | | | | | | | |
| 31 | *TOTAL ACCOUNT 908160 | | | | | | | | 206.52 | 5,892.07 |
| 32 | *TOTAL PRGNAME C/I A/C CHILLER PGM | | | | | | | | 206.52 | 5,892.07 |
| 33 | | | | | | | | | | |
| 34 | C/I BCI PROGRAM | 908190 | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 149.63 |
| 35 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .11 | 3.42 |
| 36 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .06 | 2.12 |
| 37 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 17.02 | 409.67 |
| 38 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .91 | 24.58 |
| 39 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 40 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .92 | 29.38 |
| 41 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .05 | 1.48 |
| 42 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .18 | 5.42 |
| 43 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .10 | 3.08 |
| 44 | | | 41441 | ADGER, E A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .05 | 1.58 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAHT |
|------|-------------------------------|---------|-------|-------------------------------|------------|-------------|--------------------------|-----|--------|----------|
| 1 | 9608 C/I BCI PROGRAM | 908190 | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .01 | .22 |
| 2 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 32.00 | 1,108.00 |
| 3 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .08 | 3.00 |
| 4 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 133.38 |
| 5 | | | 68422 | REILMAN, LINDA I | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .89 | 22.69 |
| 6 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.00 | 83.36 |
| 7 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | -.51 |
| 8 | | | 78332 | BILARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .01 | .33 |
| 9 | | | 80657 | MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .90 | 22.40 |
| 10 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .90 | 29.84 |
| 11 | | | 96160 | CULBREATH, J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .00 | .00 |
| 12 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .08 | 1.24 |
| 13 | | | | | | | | | | |
| 14 | TOTAL ACCOUNT 908190 | | | | | | | | 67.29 | 2,034.31 |
| 15 | TOTAL PRGNAME C/I BCI PROGRAM | | | | | | | | 67.29 | 2,034.31 |
| 16 | | | | | | | | | | |
| 17 | C/I BUILDING ENVELOPE | 908300 | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.00 | 329.18 |
| 18 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 19 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.00 | 157.43 |
| 20 | | | 22094 | GROUT, F TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.00 | 60.23 |
| 21 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.00 | 150.30 |
| 22 | | | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | 160.00 | 6,186.00 |
| 23 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.00 | 28.18 |
| 24 | | | 44964 | COULING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 52.65 |
| 25 | | | 47272 | SCHMITT, KATHY I | A030 | 01UR5 | CUST SVC FIELD SPECIAL I | 360 | 21.00 | 405.04 |
| 26 | | | 54336 | OTTO, F E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 12.00 | 287.55 |
| 27 | | | 61967 | RUSILLO, ALFRED G, I | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 28 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.00 | 80.03 |
| 29 | | | 73080 | SIMMONS, J W | A030 | 01UR5 | CUST SVC FIELD SPECIAL I | 357 | 7.00 | 150.85 |
| 30 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 31 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.50 | 55.31 |
| 32 | | | 88523 | OLWICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 127.07 |
| 33 | | | 96160 | CULBREATH, J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .00 | .00 |
| 34 | | | | AGER, AGER, BRIAN RICHARD | D070 | 010E4 | ENERGY MGT SPEC | 810 | 1.50 | 27.38 |
| 35 | | | | CANTR, CANTRES, WANDA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 586 | .25 | 3.63 |
| 36 | | | | CRABT | | | | 360 | 23.00 | 401.92 |
| 37 | | | | CRAVE, CRAVEN, R KENNETH | D070 | 010E4 | ENERGY MGT SPEC | 219 | 34.50 | 698.15 |
| 38 | | | | CUEST, CUESTA, J R | D070 | 010E4 | ENERGY MGT SPEC | 333 | 11.00 | 230.31 |
| 39 | | | | DAVIE, DAVIES, ELICKINGER, WA | D070 | 010E4 | ENERGY MGT SPEC | 474 | 20.25 | 359.65 |
| 40 | | | | DONAH, DONAHO, GARY B | D070 | 010E4 | ENERGY MGT SPEC | 810 | .25 | 5.13 |
| 41 | | | | FORD, FORD, WANCY E | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 4.00 | 58.00 |
| 42 | | | | GRAEF, GRAEFO, JOHN | D070 | 010E4 | ENERGY MGT SPEC | 810 | 8.75 | 166.65 |
| 43 | | | | GRECO, GRECO, T A | D060 | 010E5 | ENERGY MGT CONSULTANT | 219 | 20.75 | 370.13 |
| 44 | | | | GUZMA, GUZMAN, FRANCISCO | D070 | 010E4 | ENERGY MGT SPEC | 333 | 102.25 | 1,960.64 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRANT |
|-------|-------------------------------------|---------|------------|----------------------|---------|----------|-------------------------|-----|--------|-----------|
| 19608 | C/I BUILDING ENVELOPE | 908300 | HARRI | HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 15.00 | 314.07 |
| 2 | | | HOJK, | HOJK, ANITA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 1.25 | 18.13 |
| 3 | | | JAMES | JAMES, ELISE C | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 9.75 | 172.09 |
| 4 | | | JOHNS | JOHNSON, BRENDA C | D070 | 01QE4 | ENERGY MGT SPEC | 450 | 5.00 | 102.50 |
| 5 | | | KESSL | KESSLER, G P | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 20.25 | 382.73 |
| 6 | | | LACHA | LACHANCE, J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 5.50 | 115.15 |
| 7 | | | LASSE | LASSEN, CHRISTINE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 2.00 | 28.30 |
| 8 | | | LIBBY | LIBBY, ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | 3.25 | 53.83 |
| 9 | | | LITTL | LITTLETON, HELEN M | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 2.00 | 29.90 |
| 10 | | | MAZEL | MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 12.00 | 232.65 |
| 11 | | | MCNAB | MCNAB, MARY B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 333 | .50 | 9.68 |
| 12 | | | MCNUT | MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 18.75 | 335.16 |
| 13 | | | MENDE | MENDEZ, MIGUEL | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 20.00 | 315.51 |
| 14 | | | MESSE | MESSER, P J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 6.25 | 130.86 |
| 15 | | | MIMS, | MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 50.25 | 1,025.73 |
| 16 | | | MOJIC | MOJICA, JOSEPH L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 333 | 12.50 | 169.06 |
| 17 | | | PITER | PITERA, S THOMAS | D060 | 01QE5 | ENERGY MGT CONSULTANT | 595 | 35.25 | 543.74 |
| 18 | | | POWEL | POWELL, JOSEPH E, JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 22.50 | 358.60 |
| 19 | | | RICE, | RICE, JULIE S | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | .25 | 3.50 |
| 20 | | | SCHAA | SCHAAF, KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .50 | 8.20 |
| 21 | | | SELL, | SELL, GAIL A | D040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 588 | .25 | 2.68 |
| 22 | | | SETTL | SETTLEMYRE, G W J | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 6.75 | 138.71 |
| 23 | | | WILES | WILES, SANDRA H | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 57.25 | 995.44 |
| 24 | | | WILLE | WILLEMS, M A | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 4.00 | 60.60 |
| 25 | | | WILSO | WILSON, C F, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 2.00 | 45.50 |
| 26 | | | | WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 24.25 | 501.37 |
| 27 | | | WINFR | WINFREY, ROY L | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 12.50 | 251.72 |
| 28 | | | YOUNG | YOUNG, RICHARD E | D060 | 01QE5 | ENERGY MGT CONSULTANT | 333 | 3.50 | 45.94 |
| 29 | | | | | | | | | | |
| 30* | TOTAL ACCOUNT 908300 | | | | | | | | 817.25 | 18,742.88 |
| 31* | TOTAL PRGNAME C/I BUILDING ENVELOPE | | | | | | | | 817.25 | 18,742.88 |
| 32 | | | | | | | | | | |
| 33 | C/I EFFECIENT MOTORS PGM 908140 | 05422 | WEBB, | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .20 | 5.25 |
| 34 | | 12003 | NIEBLA, | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.00 | 144.46 |
| 35 | | 47759 | RODRIGUEZ | RODRIGUEZ, TRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .08 | 1.94 |
| 36 | | 53067 | RODRIGUEZ, | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.00 | 34.49 |
| 37 | | 63144 | OTT, | OTT, JOHN A | A070 | 01YEB | SR PRODUCT MANAGER | 078 | 16.00 | 638.00 |
| 38 | | 67709 | QUINN, | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 39 | | 82210 | GAGER, | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .23 | 5.44 |
| 40 | | | AGER, | AGER, BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 19.50 | 355.88 |
| 41 | | | JOHNS | JOHNSON, BRENDA C | D070 | 01QE4 | ENERGY MGT SPEC | 450 | .50 | 10.25 |
| 42 | | | LIBBY | LIBBY, ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | .25 | 4.14 |
| 43 | | | PELL, | PELL, GEISHA E | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 450 | .25 | 3.39 |
| 44 | | | SCHAA | SCHAAF, KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .50 | 8.20 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT | |
|-------|---|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|----------|----------|
| 19608 | C/I EFFICIENT MOTORS PGM | 908140 | THOMA | THOMAS, L H | D060 | 01QE5 | ENERGY MGT CONSULTANT | 450 | .25 | 3.56 | |
| 2 | | | WALKE | | | | | 450 | .25 | 3.52 | |
| 3 | | | WILSO | WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 9.50 | 196.41 | |
| 4 | | | | | | | | | | | |
| 5 | *TOTAL ACCOUNT 908140 | | | | | | | | 54.51 | | 1,414.93 |
| 6 | *TOTAL PRGNAME C/I EFFICIENT MOTORS PGM | | | | | | | | 54.51 | | 1,414.93 |
| 7 | | | | | | | | | | | |
| 8 | C/I EFFICIENT LIGHTING | 908170 | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 39.08 | 1,039.53 | |
| 9 | | | 02728 | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 24.00 | 602.10 | |
| 10 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 12.80 | 345.76 | |
| 11 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.60 | 132.75 | |
| 12 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 33.60 | 882.42 | |
| 13 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 23.54 | 679.12 | |
| 14 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 7.04 | 232.22 | |
| 15 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 19.65 | 587.99 | |
| 16 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 15.92 | 485.96 | |
| 17 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.24 | 337.92 | |
| 18 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 80.50 | 1,590.87 | |
| 19 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.12 | 36.96 | |
| 20 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 15.56 | 374.61 | |
| 21 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 | |
| 22 | | | 13862 | BASHUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 15.36 | 368.07 | |
| 23 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.64 | 78.39 | |
| 24 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.15 | 330.64 | |
| 25 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.40 | 60.75 | |
| 26 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.16 | 371.52 | |
| 27 | | | 19200 | SOODERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 95.84 | 1,934.77 | |
| 28 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 13.60 | 448.80 | |
| 29 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 39.96 | 1,000.00 | |
| 30 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 25.92 | 780.52 | |
| 31 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 25.05 | |
| 32 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.40 | 409.20 | |
| 33 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 1.28 | 33.44 | |
| 34 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 10.03 | 326.09 | |
| 35 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 14.68 | 453.25 | |
| 36 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 3.20 | 84.90 | |
| 37 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.00 | 158.10 | |
| 38 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 19.20 | 519.84 | |
| 39 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.00 | 62.75 | |
| 40 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.16 | 189.96 | |
| 41 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 8.36 | 268.15 | |
| 42 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.96 | 137.64 | |
| 43 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.00 | 56.36 | |
| 44 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 7.20 | 208.33 | |
| 45 | | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpac.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9608 C/I EFFICIENT LIGHTING | 908170 | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 22.12 | 626.83 |
| 2 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.68 | 55.23 |
| 3 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.00 | 236.94 |
| 4 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 64.62 |
| 5 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 20.00 | 469.32 |
| 6 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 19.00 | 366.47 |
| 7 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 18.84 | 455.22 |
| 8 | | | 50810 | LLERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 160.00 | 3,798.00 |
| 9 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 31.92 | 886.58 |
| 10 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | -1.24 | -36.44 |
| 11 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 14.00 | 482.82 |
| 12 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 13.96 | 334.52 |
| 13 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | 4.48 | 117.26 |
| 14 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | 3.44 | 94.60 |
| 15 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.28 | 176.08 |
| 16 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 27.24 | 641.13 |
| 17 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 8.96 | 276.88 |
| 18 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 23.70 | 579.16 |
| 19 | | | 61967 | RUSSILLO, ALFRED G, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 20 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 9.72 | 308.61 |
| 21 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 5.84 | 212.62 |
| 22 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.87 | 94.71 |
| 23 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 26.68 |
| 24 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 16.64 | 420.40 |
| 25 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.92 | 53.34 |
| 26 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.56 | 202.34 |
| 27 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.72 | 204.04 |
| 28 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 24.00 | 571.90 |
| 29 | | | 72403 | GANS, O E | A060 | 01YFB | PRODUCT MANAGER | 085 | 160.00 | 4,484.01 |
| 30 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 23.40 | 551.93 |
| 31 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 18.20 | 392.21 |
| 32 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.50 | 208.46 |
| 33 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 40.00 | 975.00 |
| 34 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 24.00 | 585.10 |
| 35 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.64 | 112.98 |
| 36 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 29.49 | 687.12 |
| 37 | | | 80657 | MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.01 | 297.80 |
| 38 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 10.80 | 309.89 |
| 39 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .00 | .00 |
| 40 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 36.29 | 857.36 |
| 41 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 18.00 | 549.46 |
| 42 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 26.48 | 945.67 |
| 43 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.04 | 126.45 |
| 44 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.50 | 383.71 |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------------------------------|---------|-------|-----------------------------|---------|----------|-------------------------|-----|-------|----------|
| 19608 C/I EFFICIENT LIGHTING | 908170 | 86866 | TRENDEL, R F | A030 | 01UB5 | CJST SVC FIELD SPECIALI | 357 | 22.00 | 498.30 |
| 2 | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 33.45 | 850.02 |
| 3 | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.80 | 59.37 |
| 4 | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 33.88 | 1,064.83 |
| 5 | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .64 | 16.30 |
| 6 | | 96160 | CULBREATH, J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.00 | 92.82 |
| 7 | | 97187 | LLOORA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.80 | 135.96 |
| 8 | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 46.80 | 1,292.22 |
| 9 | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 8.00 | 203.20 |
| 10 | | | AGER, AGER, BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 12.00 | 219.01 |
| 11 | | | AGNEW AGNEW, P D | D070 | 01QE4 | ENERGY MGT SPEC | 586 | 3.00 | 53.14 |
| 12 | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 17.55 | 351.32 |
| 13 | | | AUGUS AUGUSTO, E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 24.00 | 546.00 |
| 14 | | | BASTO BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 16.00 | 247.00 |
| 15 | | | BER, A BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 24.00 | 480.00 |
| 16 | | | BOYK, BOYK, IVY B | D060 | 01QX2 | LRG COMM/INDUSTRIL-ASST | 357 | 1.00 | 19.38 |
| 17 | | | CANTR CANTRES, WANDA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 586 | .25 | 3.63 |
| 18 | | | CRABT | | | | 360 | 23.60 | 406.78 |
| 19 | | | DAVIE DAVIES FLICKINGER, WA | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 12.75 | 226.47 |
| 20 | | | DONAH DONAH, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 10.75 | 220.38 |
| 21 | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 361 | 3.60 | 75.37 |
| 22 | | | EGJAR EGJARAS, C L | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .25 | 5.23 |
| 23 | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 2.70 | 48.93 |
| 24 | | | GONZA GONZALEZ, IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 19.00 | 390.45 |
| 25 | | | GRAFF GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 13.50 | 257.18 |
| 26 | | | JONES JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 2.00 | 42.60 |
| 27 | | | LACHA LACHANCE, J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 1.00 | 20.94 |
| 28 | | | LASSE LASSEN, CHRISTINE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 1.00 | 14.16 |
| 29 | | | LEWIS LEWIS, JOHN G | D070 | 01QE4 | ENERGY MGT SPEC | 110 | 14.00 | 260.58 |
| 30 | | | LIBBY LIBBY, ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | 2.25 | 37.26 |
| 31 | | | LITTL LITTLETON, HELEN M | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 1.25 | 18.69 |
| 32 | | | MAZEL HAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 29.48 | 571.54 |
| 33 | | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 56.00 | 1,001.00 |
| 34 | | | MESSE HESSER, P J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 3.25 | 68.05 |
| 35 | | | MIMS, MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 36.25 | 739.95 |
| 36 | | | PEREZ PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | 77.62 | 1,625.16 |
| 37 | | | POWEL POWELL, JOSEPH E, JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 21.25 | 338.67 |
| 38 | | | SANDE SANDERS, KIM K | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 16.00 | 246.40 |
| 39 | | | SHOOS SHOOSMITH, PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 23.10 | 401.36 |
| 40 | | | WHITE WHITE, G B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | .00 | .00 |
| 41 | | | WILES WILES, SANDRA H | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 2.00 | 34.78 |
| 42 | | | WILSO WILSON, C F, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 4.00 | 91.00 |
| 43 | | | WILSON, C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 42.00 | 868.35 |
| 44 | | | WOOTE WOOTE, G C, III | D070 | 01QCC | FIELD REP I - C/I | 361 | 3.60 | 75.38 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---------------------------------------|---------|-------|---------------------|---------|----------|-------------------------|-----|---------|-----------|
| 1 | 9608 C/I EFFICIENT LIGHTING | 908170 | WYNN, | WYNN,MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 24.00 | 545.40 |
| 2 | | | | | | | | | | |
| 3 | *TOTAL ACCOUNT 908170 | | | | | | | | 2198.52 | 53,586.30 |
| 4 | *TOTAL PRGNAME C/I EFFICIENT LIGHTING | | | | | | | | 2198.52 | 53,586.30 |
| 5 | | | | | | | | | | |
| 6 | C/I HIGH EFFIC DX A/C | 908150 | 00415 | NELSON,L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 40.00 | 1,340.50 |
| 7 | | | 01985 | DARGENTO,R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .84 | 22.34 |
| 8 | | | 02728 | MENDEZ,SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.60 | 240.84 |
| 9 | | | 04060 | ANDERSON,E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.80 | 129.66 |
| 10 | | | 04850 | CARLYLE,B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.60 | 59.00 |
| 11 | | | 05422 | WEBB,C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 14.60 | 383.43 |
| 12 | | | 07264 | PHILO,MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.14 | 32.89 |
| 13 | | | 07351 | HILSON,ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 4.64 | 153.07 |
| 14 | | | 07956 | CHALKER,R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 239.41 |
| 15 | | | 08600 | GRILLO,G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.74 | 52.99 |
| 16 | | | 08604 | HOPGOOD,W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.00 | 230.74 |
| 17 | | | 09776 | EASTERLING,R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .42 | 13.86 |
| 18 | | | 12003 | NIEBLA,H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.25 | 126.35 |
| 19 | | | 12756 | HAYWOOD,DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 20 | | | 13862 | BASHUEVO,MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.28 | 31.07 |
| 21 | | | 14100 | WOMBLE,JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 7.12 |
| 22 | | | 14873 | ARCHER,JOHN F,,II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.24 | 197.98 |
| 23 | | | 16699 | DANIEL,JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .96 | 24.30 |
| 24 | | | 17889 | DANN,ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.00 | 78.71 |
| 25 | | | 19200 | SOODERS,G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 21.44 | 432.82 |
| 26 | | | 21102 | WISHARD,W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.60 | 118.80 |
| 27 | | | 22004 | WELLEN,R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 2.06 | 51.41 |
| 28 | | | 22094 | GROUT,E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .16 | 4.81 |
| 29 | | | 24055 | NIX,JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 16.20 | 453.81 |
| 30 | | | 25391 | BALOGH,F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.40 | 46.20 |
| 31 | | | 25987 | GUTIERREZ,J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | .48 | 12.54 |
| 32 | | | 26052 | LANGLEY,D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 6.74 | 219.02 |
| 33 | | | 26249 | COPE,L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 8.75 | 269.97 |
| 34 | | | 28846 | KUNZ,THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 7.20 | 199.24 |
| 35 | | | 29561 | COOKE,C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .50 | 13.18 |
| 36 | | | 30751 | BESLEY,W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 9.60 | 259.92 |
| 37 | | | 34775 | MUNIZ,V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.73 | 84.13 |
| 38 | | | 36927 | FERRER,RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.61 | 48.38 |
| 39 | | | 38566 | BLOCH,P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .36 | 9.99 |
| 40 | | | 40790 | DIAZ,OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .51 | 14.46 |
| 41 | | | 41441 | ADGER,E A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .75 | 24.46 |
| 42 | | | 44964 | COWLING,J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.00 | 26.33 |
| 43 | | | 47272 | SCHMITT,KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 2.90 | 55.94 |
| 44 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 3.44 | 83.13 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAHT |
|------|-----------------------|---------|-------|---------------------------|---------|----------|-------------------------|-----|-------|---------|
| 9608 | C/I HIGH EFFIC DX A/C | 908150 | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -0.59 | -16.39 |
| 2 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | -0.52 | -15.28 |
| 3 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 12.00 | 413.85 |
| 4 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 0.08 | 1.92 |
| 5 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | 0.04 | 1.05 |
| 6 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | 0.12 | 3.30 |
| 7 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 0.12 | 3.48 |
| 8 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 2.59 | 60.97 |
| 9 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.48 | 231.68 |
| 10 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 0.31 | 9.85 |
| 11 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.44 | 52.44 |
| 12 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.27 | 41.94 |
| 13 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 53.35 |
| 14 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.46 | 85.96 |
| 15 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 0.72 | 20.01 |
| 16 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 0.25 | 3.56 |
| 17 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 9.60 | 263.04 |
| 18 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.56 | 108.10 |
| 19 | | | 72289 | LYERLY-JENNETTE, SUSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.60 | 228.76 |
| 20 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 9.36 | 220.78 |
| 21 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 1.20 | 25.86 |
| 22 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 0.00 | 0.00 |
| 23 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 16.00 | 390.00 |
| 24 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 9.60 | 234.04 |
| 25 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 0.24 | 5.84 |
| 26 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 0.22 | 5.06 |
| 27 | | | 80657 | MOOLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.18 | 177.96 |
| 28 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 0.40 | 7.26 |
| 29 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 4.14 | 97.80 |
| 30 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 7.00 | 213.68 |
| 31 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 4.04 | 144.28 |
| 32 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.14 | 35.71 |
| 33 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.00 | 26.46 |
| 34 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 1.00 | 22.65 |
| 35 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 101.66 |
| 36 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.09 | 233.72 |
| 37 | | | 90645 | PRIETO, ROSA HOYO | A050 | 01A23 | FIELD REP SUPV II | 810 | -6.40 | -155.36 |
| 38 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 0.24 | 16.69 |
| 39 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 24.00 | 609.42 |
| 40 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 0.24 | 6.11 |
| 41 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.40 | 124.63 |
| 42 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.24 | 31.55 |
| 43 | | | | AGER, AGER, BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 22.00 | 401.50 |
| 44 | | | | AGUIA AGUIAR, HORTENCIA E | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 1.50 | 21.17 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

| DATE PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------------------------------|---------|-------|----------------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 9608 C/I HIGH EFFIC DX A/C | 908150 | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 14.45 | 294.51 |
| 2 | | | AUGUS AUGUSTO, E H | D080 | 01QCD | SR FIELD REP - C/I | 360 | 16.00 | 364.00 |
| 3 | | | BASTO BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 24.00 | 370.50 |
| 4 | | | BER, A BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 16.00 | 320.00 |
| 5 | | | BOONE BOONE, W H | D070 | 01QE4 | ENERGY MGT SPEC | 864 | 11.75 | 246.02 |
| 6 | | | CAROE CAROESAS, J A | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -1.02 |
| 7 | | | CARR, CARR, ORLANDO | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 8 | | | CARTE CARTER, GLONGER | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | 3.50 | 67.73 |
| 9 | | | CLEWI CLEWIS, KATHLEEN D | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 7.25 | 105.13 |
| 10 | | | CRABT | | | | 360 | 21.65 | 369.90 |
| 11 | | | CRAVE CRAVEN, R KENNETH | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 22.50 | 455.34 |
| 12 | | | CRUZ, CRUZ, J H | D060 | 01QE5 | ENERGY MGT CONSULTANT | 864 | 14.00 | 223.83 |
| 13 | | | CUBAS CUBAS, ARMANDO J | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 7.00 | 93.19 |
| 14 | | | DONAH DONAHO, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 1.00 | 20.50 |
| 15 | | | ECHEG ECHEGOYEN, C O | D070 | 01QCC | FIELD REP I - C/I | 361 | .40 | 8.38 |
| 16 | | | FORD, FORD, NANCY E | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 1.00 | 14.50 |
| 17 | | | FRICK FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | .30 | 5.43 |
| 18 | | | GONZA GONZALEZ, IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 6.50 | 133.58 |
| 19 | | | GRAFF GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 17.75 | 338.14 |
| 20 | | | GRECO GRECO, T A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 23.75 | 423.64 |
| 21 | | | GUTIE GUTIERREZ, J C | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .32 | 7.67 |
| 22 | | | HARLE HARLEY, LESLIE A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | 4.25 | 70.55 |
| 23 | | | HERNA HERNANDEZ, BETSY G | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 92.25 | 1,337.63 |
| 24 | | | HOUK, HOUK, ANITA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 1.00 | 14.50 |
| 25 | | | INGER INGERSOLL, WILLIAM J | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -1.14 |
| 26 | | | JAMES JAMES, ELISE C | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 35.50 | 626.58 |
| 27 | | | JONES JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 5.00 | 106.50 |
| 28 | | | JONES, E J | D050 | 01XJ7 | SR DUCT SYSTEM SPECIALI | 219 | 1.50 | 24.41 |
| 29 | | | JUNE, | | | | 854 | 7.00 | 101.41 |
| 30 | | | KESSL KESSLER, G P | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 10.50 | 198.45 |
| 31 | | | LIBBY LIBBY, ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | .75 | 12.42 |
| 32 | | | HAZEL HAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | .22 | 4.26 |
| 33 | | | MCHUT MCHUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 34.00 | 607.75 |
| 34 | | | MEALI MEALICK, HAROLD E | D070 | 01QE4 | ENERGY MGT SPEC | 720 | 40.00 | 737.00 |
| 35 | | | MENDE MENDEZ, MIGUEL | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 11.00 | 173.53 |
| 36 | | | MIMS, MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 2.25 | 45.93 |
| 37 | | | NAVAR NAVARRO, VIVIAN A | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 854 | 1.00 | 16.44 |
| 38 | | | NELSO NELSON, KELLY J | D040 | 01X1E | ADMINISTRATIVE SPEC | 137 | 5.25 | 67.99 |
| 39 | | | PEREZ PEREZ, R A | D070 | 01QCC | FIELD REP I - C/I | 361 | .18 | 3.77 |
| 40 | | | PILGR PILGRIM, HELEN G | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -2.98 |
| 41 | | | PITER PITERA, S THOMAS | D060 | 01QE5 | ENERGY MGT CONSULTANT | 595 | 17.75 | 273.79 |
| 42 | | | POWEL POWELL, JOSEPH E, JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 13.25 | 211.17 |
| 43 | | | RITCH RITCHARDSON, H P | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 44 | | | ROONE ROONEY, JACQUELINE | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 45 | | | | | | | | | |
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000303

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--------------------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|-----------|
| 1 | 9608 C/I HIGH EFFIC DX A/C | 908150 | SAVIG | SAVIGE,RICHARD L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 4.25 | 70.40 |
| 2 | | | SCALL | SCALLAN,SHERRY E | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | 11.75 | 182.57 |
| 3 | | | SETTL | SETTLEMIRE,G W J | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 3.00 | 61.65 |
| 4 | | | SEUPA | SEUPAUL,KATHLEEN A | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 5.75 | 70.65 |
| 5 | | | SHOOS | SHOOSMITH,PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 2.00 | 34.76 |
| 6 | | | TORNE | TORNELLI,ANNETTE L | D040 | 01X1E | ADMINISTRATIVE SPEC | 137 | 13.75 | 161.56 |
| 7 | | | WALLA | WALLACE,MICHELE | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 10.25 | 125.95 |
| 8 | | | WILLE | WILLEMS,M A | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 8.00 | 121.20 |
| 9 | | | WILLI | WILLIAMS,R P | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | .00 | .00 |
| 10 | | | WILSO | WILSON,C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 17.50 | 361.82 |
| 11 | | | WINFR | WINFREY,ROY L | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 12.50 | 251.72 |
| 12 | | | WOOTE | WOOTEN,G C,,III | D070 | 01QCC | FIELD REP I - C/I | 361 | .40 | 8.35 |
| 13 | | | WYANT | WYANT,F E | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 14 | | | WYNN | WYNN,MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 16.00 | 363.60 |
| 15 | | | | | | | | | | |
| 16 | *TOTAL ACCOUNT 908150 | | | | | | | | 977.06 | 20,648.02 |
| 17 | *TOTAL PRGNAME C/I HIGH EFFIC DX A/C | | | | | | | | 977.06 | 20,648.02 |
| 18 | | | | | | | | | | |
| 19 | C/I HVAC | 908590 | 07956 | CHALKER,R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 59.85 |
| 20 | | | 09583 | BUCCIARELLI,DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 10.00 | 197.63 |
| 21 | | | 12756 | HAYWOOD,DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 47.98 |
| 22 | | | 14100 | WOMBLE,JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 10.00 | 296.88 |
| 23 | | | 17889 | DANN,ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 30.00 | 787.13 |
| 24 | | | 23882 | TRAMONTANO,DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 25 | | | 28846 | KUNZ,THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 8.00 | 223.20 |
| 26 | | | 36927 | FERRER,RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 13.00 | 416.98 |
| 27 | | | 38566 | BLOCH,P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 9.00 | 249.75 |
| 28 | | | 39931 | THOMSON,MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 26.00 | 752.37 |
| 29 | | | 45153 | BARBER,RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.00 | 387.76 |
| 30 | | | 54336 | OTTO,E E,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.00 | 71.89 |
| 31 | | | 59287 | CAMPBELL,W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 14.00 | 432.60 |
| 32 | | | 61967 | RUSSILLO,ALFRED G,,J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 33 | | | 78332 | BLARY,DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 46.60 |
| 34 | | | 82210 | GAGER,HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 1.00 | 23.63 |
| 35 | | | 88523 | OLNICK,BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.00 | 177.89 |
| 36 | | | 94428 | BARTNICK,RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 8.00 | 203.14 |
| 37 | | | 96160 | CULBREATH,J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.00 | 30.94 |
| 38 | | | | WILSO WILSON,C F,,JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 2.00 | 45.50 |
| 39 | | | | | | | | | | |
| 40 | *TOTAL ACCOUNT 908590 | | | | | | | | 160.00 | 4,451.72 |
| 41 | *TOTAL PRGNAME C/I HVAC | | | | | | | | 160.00 | 4,451.72 |
| 42 | | | | | | | | | | |
| 43 | C/I LOAD CONTROL | 908550 | 01985 | DARGENTO,R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.20 | 111.72 |
| 44 | | | 02728 | MENDEZ,SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.40 | 160.56 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|--------|----------|
| 19608 | C/I LOAD CONTROL | 908550 | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.80 | 129.66 |
| 2 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.00 | 110.63 |
| 3 | | | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .80 | 21.01 |
| 4 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 38.64 | 1,114.77 |
| 5 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.64 | 87.09 |
| 6 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.00 | 209.48 |
| 7 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.85 | 270.09 |
| 8 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.06 | 34.84 |
| 9 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.42 | 79.86 |
| 10 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 21.26 | 511.94 |
| 11 | | | 12756 | HAYWOOD, DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.00 | 167.91 |
| 12 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.40 | 153.36 |
| 13 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 7.12 |
| 14 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.68 | 182.28 |
| 15 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .64 | 16.19 |
| 16 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.00 | 78.72 |
| 17 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 1.44 | 29.07 |
| 18 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.00 | 330.00 |
| 19 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 2.06 | 51.41 |
| 20 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.80 | 54.20 |
| 21 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 22 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.00 | 396.00 |
| 23 | | | 25752 | PLASENCIA, ERNESTO | A060 | 01YEC | PROGRAM MGR-C/I | 013 | 160.00 | 5,118.00 |
| 24 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | .48 | 12.54 |
| 25 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 7.14 | 232.36 |
| 26 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 8.79 | 271.44 |
| 27 | | | 26539 | EVELYN, H R | A060 | 01T58 | SR SPEC - PWR SUPPLY | 955 | 40.00 | 1,413.00 |
| 28 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 1.20 | 31.84 |
| 29 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 9.50 | 250.33 |
| 30 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 6.40 | 173.28 |
| 31 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 24.00 | 753.00 |
| 32 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.90 | 89.55 |
| 33 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.72 | 51.51 |
| 34 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.36 | 93.24 |
| 35 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.00 | 86.81 |
| 36 | | | 40352 | WHALIN, MICHAEL J | A070 | 01YCC | SR PROG MGR | 013 | 120.00 | 4,557.00 |
| 37 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.55 | 72.21 |
| 38 | | | 41441 | ADGER, E A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .79 | 26.04 |
| 39 | | | 44726 | | | | | 013 | .00 | 1,360.00 |
| 40 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 105.31 |
| 41 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.00 | 226.15 |
| 42 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .32 | 7.74 |
| 43 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -2.95 | -81.94 |
| 44 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | -2.60 | -76.44 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-----------------------|---------|-------|----------------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9608 C/I LOAD CONTROL | 908550 | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 7.00 | 261.41 |
| 2 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 12.40 | 297.12 |
| 3 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | 12.20 | 319.34 |
| 4 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | 9.60 | 264.00 |
| 5 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 13 | 3.70 |
| 6 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.59 | 37.43 |
| 7 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 2.00 | 61.80 |
| 8 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.32 | 154.44 |
| 9 | | | 61967 | RUSSILLO, ALFRED G, J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 64.38 |
| 10 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 7.55 | 239.72 |
| 11 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.64 | 52.44 |
| 12 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.35 | 242.65 |
| 13 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.00 | 266.76 |
| 14 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.91 | 199.93 |
| 15 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .72 | 20.04 |
| 16 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .26 | 3.79 |
| 17 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.80 | 85.02 |
| 18 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.40 | 152.50 |
| 19 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 6.24 | 147.19 |
| 20 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 1.20 | 25.86 |
| 21 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 49.05 |
| 22 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 6.40 | 156.02 |
| 23 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 5.84 |
| 24 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .23 | 5.38 |
| 25 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.62 | 139.20 |
| 26 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .00 | .00 |
| 27 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .92 | 21.73 |
| 28 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.00 | 366.30 |
| 29 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | .20 | 7.43 |
| 30 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.14 | 98.33 |
| 31 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.00 | 79.39 |
| 32 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.52 | 181.95 |
| 33 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.20 | 167.42 |
| 34 | | | 92762 | DEMARS, JAMES F | A050 | 01M95 | DIST SUPV III | 881 | 8.00 | 217.70 |
| 35 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 6.11 |
| 36 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.00 | 56.66 |
| 37 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.32 | 33.57 |
| 38 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 8.00 | 209.30 |
| 39 | | | | CILIO, R C | T310 | 05533 | METERMAN A SU | 792 | 7.00 | 147.63 |
| 40 | | | | CRESP, CRESPO, ELIZABETH H | D050 | 01QC4 | TECH-III-POWER DELIVERY | 955 | 160.00 | 2,220.00 |
| 41 | | | | DEHOM, DEHOMBRE, AMELIA M | D060 | 01Q22 | C/I LD MGT FLD TECH | 013 | 120.00 | 1,924.68 |
| 42 | | | | EDMON, EDMONDS, D N | T310 | 05533 | METERMAN A SU | 192 | 2.00 | 42.18 |
| 43 | | | | FRICK, FRICKE, PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 22.00 | 398.76 |
| 44 | | | | HAMBY, HAMBY, D C | T310 | 05533 | METERMAN A SU | 192 | 10.50 | 258.35 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT | |
|------------------------------------|--------------------------------|------------|---------------------|---------|----------|-------------------------|-----|--------|----------|-----------|
| 1 9608 C/I LOAD CONTROL | 908550 | HARMO | | | | | 013 | 54.60 | 510.51 | |
| 2 | | HOWAR | HOWARD,ALAN P | D070 | 01Q21 | SR C/I LD MGT FLD TECH | 013 | 157.00 | 2,727.11 | |
| 3 | | LATHO | LATHORE,R J | T310 | 05533 | METERMAN A SU | 192 | 9.50 | 200.36 | |
| 4 | | LAVOR | LAVORGNA,R J | T310 | 05533 | METERMAN A SU | 792 | 5.00 | 105.45 | |
| 5 | | MARTE | MARTELL,JOHN T,,JR | T310 | 05533 | METERMAN A SU | 192 | 30.00 | 632.70 | |
| 6 | | OVERB | OVERBY,S W | T310 | 05533 | METERMAN A SU | 492 | 2.00 | 42.18 | |
| 7 | | PRICE | PRICE,R G | D070 | 01Q21 | SR C/I LD MGT FLD TECH | 013 | 156.00 | 3,201.48 | |
| 8 | | SANTO | SANTORO,N F | T440 | 05957 | ELECTRONIC TECHNICIAN | 881 | 90.00 | 2,064.60 | |
| 9 | | WASHI | WASHINGTON,K J | T440 | 05957 | ELECTRONIC TECHNICIAN | 881 | 105.25 | 2,425.91 | |
| 10 | | | | | | | | | | |
| 11 | TOTAL ACCOUNT 908550 | | | | | | | | 1648.92 | 40,663.25 |
| 12 | TOTAL PRGNAME C/I LOAD CONTROL | | | | | | | | 1648.92 | 40,663.25 |
| 13 | | | | | | | | | | |
| 14 C/I OPBC PROJECT | 908180 | 07956 | CHALKER,R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 29.93 | |
| 15 | | 08600 | GRILLO,G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .11 | 3.42 | |
| 16 | | 08604 | HOPGOOD,W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .06 | 2.12 | |
| 17 | | 09583 | BUCCIARELLI,DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 21.00 | 415.02 | |
| 18 | | 12003 | NIEBLA,H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.02 | 96.69 | |
| 19 | | 14100 | WOMBLE,JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.00 | 118.75 | |
| 20 | | 14534 | GARCIA,JOSEPH | A060 | 01YJB | PROD DEVELOP SR ANALYST | 085 | 56.00 | 1,598.80 | |
| 21 | | 14873 | ARCHER,JOHN F,,II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.71 | 47.13 | |
| 22 | | 17889 | DANN,ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 2.00 | 52.48 | |
| 23 | | 26052 | LANGLEY,D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.54 | 49.95 | |
| 24 | | 26249 | COPE,L G | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .05 | 1.48 | |
| 25 | | 34775 | MUNIZ,V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .18 | 5.42 | |
| 26 | | 36927 | FERRER,RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .42 | 4.84 | |
| 27 | | 39143 | PONITZ,KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 8.00 | 225.40 | |
| 28 | | 41441 | ADGER,E A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .05 | 1.58 | |
| 29 | | 58603 | CANCIO,EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .01 | .22 | |
| 30 | | 66330 | CRANE,J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .08 | 2.64 | |
| 31 | | 68422 | REILMAN,LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.78 | 45.54 | |
| 32 | | 71238 | ARTZE,HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .39 | |
| 33 | | 71838 | GONZALEZ,N A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.00 | 91.09 | |
| 34 | | 78332 | BLARY,DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .01 | .33 | |
| 35 | | 80657 | MOOLIN,JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.68 | 42.04 | |
| 36 | | 81478 | DANIELEWSKI,W E,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 3.40 | 95.88 | |
| 37 | | 88553 | PARTIN,LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.65 | 54.80 | |
| 38 | | 96160 | CULBREATH,J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .00 | .00 | |
| 39 | | 98670 | BERHANE,F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .08 | 2.22 | |
| 40 | | | | | | | | | | |
| 41 | TOTAL ACCOUNT 908180 | | | | | | | | 111.85 | 2,988.16 |
| 42 | TOTAL PRGNAME C/I OPBC PROJECT | | | | | | | | 111.85 | 2,988.16 |
| 43 | | | | | | | | | | |
| 44 C/I W-C CHILLER REPL PGM 908420 | 00415 | NELSON,L S | | A070 | 01UR3 | C/I SPECIALIST I | 357 | 40.00 | 1,340.50 | |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|---------------------------------|---------|-------|----------------------|------------|-------------|-------------------------|-----|-------|----------|
| 1 | ----- | ----- | ----- | ----- | --- | ---- | ----- | --- | ----- | ----- |
| 29608 | C/I W-C CHILLER REPL PGH 908420 | 01985 | | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 20.52 | 545.83 |
| 3 | | 02728 | | MENDEZ, SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.80 | 321.12 |
| 4 | | 04060 | | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.00 | 216.10 |
| 5 | | 04850 | | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.60 | 59.00 |
| 6 | | 05422 | | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .20 | 5.25 |
| 7 | | 07264 | | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 4.90 | 141.37 |
| 8 | | 07351 | | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 4.40 | 145.14 |
| 9 | | 07956 | | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 17.30 | 517.71 |
| 10 | | 08600 | | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.74 | 297.19 |
| 11 | | 08604 | | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 32.74 |
| 12 | | 09583 | | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | .20 | 3.95 |
| 13 | | 09776 | | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.70 | 287.10 |
| 14 | | 12003 | | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.25 | 102.28 |
| 15 | | 13862 | | BASKUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.84 | 92.01 |
| 16 | | 14100 | | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 16.40 | 486.87 |
| 17 | | 14873 | | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.31 | 199.88 |
| 18 | | 16699 | | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.28 | 32.40 |
| 19 | | 17889 | | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .19 | 4.98 |
| 20 | | 19200 | | SOODERS, G D | A030 | 01ATX | RES&SH BUS FIELD SPEC I | 357 | 2.40 | 48.45 |
| 21 | | 21102 | | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.60 | 118.80 |
| 22 | | 22004 | | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 3.43 | 85.67 |
| 23 | | 22094 | | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 8.48 | 255.35 |
| 24 | | 23882 | | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 200.40 |
| 25 | | 24055 | | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 89.80 | 2,515.53 |
| 26 | | 25391 | | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.40 | 46.20 |
| 27 | | 25987 | | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 6.80 | 177.65 |
| 28 | | 26052 | | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 10.57 | 343.28 |
| 29 | | 26249 | | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 7.75 | 239.10 |
| 30 | | 28846 | | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 24.00 | 666.86 |
| 31 | | 29561 | | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.50 | 39.52 |
| 32 | | 30751 | | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 12.80 | 346.56 |
| 33 | | 34775 | | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.73 | 84.13 |
| 34 | | 36927 | | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.61 | 48.38 |
| 35 | | 38566 | | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.60 | 44.40 |
| 36 | | 39143 | | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 15.40 | 433.89 |
| 37 | | 39931 | | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.48 | 129.64 |
| 38 | | 40790 | | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.53 | 43.36 |
| 39 | | 41441 | | ADGER, E A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .75 | 24.46 |
| 40 | | 44964 | | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 15.00 | 394.89 |
| 41 | | 45153 | | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 42 | | 47239 | | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 8.00 | 187.72 |
| 43 | | 47759 | | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 2.08 | 50.27 |
| 44 | | 51010 | | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | -1.77 | -49.16 |
| 45 | | 52375 | | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | -1.56 | -45.85 |
| 46 | | | | | | | | | | |
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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--|---------|-------|-----------------------|---------|----------|-------------------------|-----|--------|-----------|
| 1 | 9608 C/I W-C CHILLER REPL PGM | 908420 | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.00 | 68.98 |
| 2 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.24 | 53.68 |
| 3 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | .12 | 3.14 |
| 4 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | .36 | 9.90 |
| 5 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.12 | 171.71 |
| 6 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 2.65 | 62.38 |
| 7 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | .96 | 29.66 |
| 8 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.64 | 308.89 |
| 9 | | | 61967 | RUSSILLO, ALFRED G, J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 257.50 |
| 10 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 9.93 | 315.28 |
| 11 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 10.40 | 378.71 |
| 12 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.27 | 41.94 |
| 13 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | -.47 | -14.73 |
| 14 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 5.20 | 144.50 |
| 15 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.25 | 197.86 |
| 16 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 28.80 | 789.12 |
| 17 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 9.68 | 293.92 |
| 18 | | | 72289 | LYERLY-JENNETTE, SUSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.80 | 305.02 |
| 19 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 12.48 | 294.38 |
| 20 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 10.00 | 215.50 |
| 21 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 196.20 |
| 22 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 12.80 | 312.04 |
| 23 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 10.40 | 253.24 |
| 24 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.22 | 331.26 |
| 25 | | | 80657 | MODLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.25 | 179.68 |
| 26 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | .40 | 7.26 |
| 27 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .00 | .00 |
| 28 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .23 | 5.44 |
| 29 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 10.00 | 305.25 |
| 30 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 7.12 | 254.28 |
| 31 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 13.90 | 435.25 |
| 32 | | | 85235 | HALL, TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.00 | 79.39 |
| 33 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 16.90 | 429.47 |
| 34 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.15 | 235.97 |
| 35 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .72 | 50.08 |
| 36 | | | 94428 | BARTHICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 40.00 | 1,015.72 |
| 37 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .40 | 10.19 |
| 38 | | | 96160 | CULBREATH, J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 8.00 | 247.50 |
| 39 | | | 97187 | LLOORA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.20 | 33.99 |
| 40 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 13.24 | 364.55 |
| 41 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .00 | -2.64 |
| 42 | | | | | | | | | | |
| 43 | TOTAL ACCOUNT 908420 | | | | | | | | 711.37 | 19,932.38 |
| 44 | TOTAL PRGNAME C/I W-C CHILLER REPL PGM | | | | | | | | 711.37 | 19,932.38 |
| 45 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY | JOB | GRD | CODE | JOB DESCRIPTION | LOC | PRHRS | PRMT |
|------|-----------------|---------|-------|----------------------|------|-------|-----|------|-------------------------|-----|-------|----------|
| 9608 | CITIES/COMM TES | 908440 | 00415 | NELSON, L S | A070 | 01UR3 | | | C/I SPECIALIST I | 357 | 40.00 | 1,340.50 |
| 2 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | .84 | 22.34 |
| 3 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | | | MAJ ACCT MGR I | 357 | 6.40 | 172.88 |
| 4 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 365 | 4.60 | 169.63 |
| 5 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 357 | 2.52 | 72.70 |
| 6 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 357 | 3.52 | 116.12 |
| 7 | | | 07956 | CHALKER, R C | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 24.65 | 737.66 |
| 8 | | | 08600 | GRILLO, G E | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 1.57 | 47.86 |
| 9 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | .90 | 29.56 |
| 10 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | | | MAJ ACCT MGR I | 357 | .56 | 18.48 |
| 11 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 27.22 | 655.42 |
| 12 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | 1.28 | 30.67 |
| 13 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | | | MAJ ACCT MGR I | 357 | .32 | 9.50 |
| 14 | | | 14873 | ARCHER, JOHN F, II | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 6.45 | 176.41 |
| 15 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | | | MAJ ACCT MGR I | 360 | .10 | 2.62 |
| 16 | | | 19200 | SOODERS, G D | A030 | 01ATX | | | RES&SH BUS FIELD SPEC I | 357 | 1.92 | 38.76 |
| 17 | | | 21102 | WISHARD, W H | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 7.60 | 250.80 |
| 18 | | | 22004 | WELLEN, R J | A040 | 01UB4 | | | CUST SVC FIELD SPECIALI | 357 | 2.74 | 68.53 |
| 19 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | 5.16 | 155.37 |
| 20 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 2.00 | 50.10 |
| 21 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | | | C/I SPECIALIST II | 361 | 45.80 | 1,282.98 |
| 22 | | | 25391 | BALOGH, F W | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 13.40 | 442.20 |
| 23 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | | | MAJ ACCT MGR II | 357 | .64 | 16.72 |
| 24 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 365 | 6.00 | 195.16 |
| 25 | | | 26249 | COPE, L G | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | .67 | 20.75 |
| 26 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | | | C/I SPECIALIST II | 357 | 47.60 | 1,325.86 |
| 27 | | | 29561 | COOKE, C B | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | .50 | 13.18 |
| 28 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 2.46 | 75.99 |
| 29 | | | 34927 | FERRER, RAMON | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 365 | 1.46 | 43.70 |
| 30 | | | 38566 | BLOCH, P C | A050 | 01UB3 | | | MAJ ACCT MGR I | 357 | 18.48 | 512.82 |
| 31 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | | | MAJ ACCT MGR I | 360 | 61.50 | 1,732.75 |
| 32 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | | | MAJ ACCT MGR I | 360 | 4.48 | 129.64 |
| 33 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | .51 | 14.46 |
| 34 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | .67 | 22.09 |
| 35 | | | 44964 | COWLING, J H | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 4.00 | 105.31 |
| 36 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | -.59 | -16.39 |
| 37 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 361 | -.52 | -15.28 |
| 38 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 365 | 5.00 | 172.44 |
| 39 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | .08 | 1.92 |
| 40 | | | 55742 | COHEN, A D | T125 | 05937 | | | GROUNDMAN - SU | 361 | .04 | 1.05 |
| 41 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | | | SR POWER COORD | 361 | .12 | 3.30 |
| 42 | | | 58603 | CANCIO, EDWARD P | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | .11 | 3.14 |
| 43 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | | | CUST SVC FIELD SPECIALI | 357 | 2.12 | 49.90 |
| 44 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | | | DIST ENG & OPERS PRIN E | 360 | .96 | 29.66 |
| 45 | | | | | | | | | | | | |
| 46 | | | | | | | | | | | | |
| 47 | | | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpse.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--------------------------------|---------|-------|-----------------------|---------|----------|--------------------------|-----|----------|------------|
| 1 | 9608 CITIES/COMM TES | 908440 | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .31 | 9.85 |
| 2 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.92 | 69.91 |
| 3 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.15 | 37.88 |
| 4 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.64 | 167.92 |
| 5 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.96 | 82.25 |
| 6 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .22 | 3.22 |
| 7 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 44.80 | 1,227.52 |
| 8 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .56 | 17.01 |
| 9 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIAL I | 357 | 1.60 | 34.48 |
| 10 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | .00 |
| 11 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 6.32 | 153.89 |
| 12 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .20 | 4.57 |
| 13 | | | 80657 | MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.39 | 158.58 |
| 14 | | | 81478 | DANIELEWSKI, W F, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 1.00 | 29.54 |
| 15 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .00 | .00 |
| 16 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.00 | 183.15 |
| 17 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | .04 | 1.43 |
| 18 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.52 | 78.91 |
| 19 | | | 85235 | HALL, TERRY I | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.50 | 39.70 |
| 20 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.45 | 138.50 |
| 21 | | | 88553 | PARTIN, TEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.31 | 208.25 |
| 22 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .24 | 16.69 |
| 23 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 40.00 | 1,015.72 |
| 24 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 8.15 |
| 25 | | | 96160 | CULBREATH, J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.00 | 30.94 |
| 26 | | | 97187 | FLOODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .40 | 11.33 |
| 27 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.12 | 28.48 |
| 28 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .00 | .88 |
| 29 | | | | CRABT | | | | 360 | 1.00 | 17.48 |
| 30 | | | | | | | | | | |
| 31 | *TOTAL ACCOUNT 908440 | | | | | | | | 495.81 | 14,103.73 |
| 32 | *TOTAL PRGNAME CITIES/COMM TES | | | | | | | | 495.81 | 14,103.73 |
| 33 | *TOTAL TRANS_DATE 9608 | | | | | | | | 10824.88 | 259,675.41 |
| 34 | | | | | | | | | | |
| 35 | | | | | | | | | | |
| 36 | 9609 BEE-NEW CONSTRUCTION | 908430 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | .00 | .00 |
| 37 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .32 | 8.52 |
| 38 | | | 02309 | SHEAHAN, JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 48.00 | 1,303.84 |
| 39 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.44 | 38.90 |
| 40 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 5.20 | 191.76 |
| 41 | | | 05422 | WEBB, C J | A060 | 01UB4 | CUST SVC FIELD SPECIAL I | 361 | .76 | 19.96 |
| 42 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 11.75 |
| 43 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 5.56 | 160.42 |
| 44 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.44 | 47.50 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---------------------------|---------|-------|----------------------|---------|----------|-------------------------|-----|-------|--------|
| 1 | 9609 BEE-NEW CONSTRUCTION | 908430 | 07956 | CHALKER,R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.65 | 139.15 |
| 2 | | | 08800 | GRILLO,G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.14 | 187.30 |
| 3 | | | 08804 | MOPGOOD,W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .31 | 10.10 |
| 4 | | | 09776 | EASTERLING,R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.50 | 49.50 |
| 5 | | | 12003 | RTEBLA,H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .24 | 5.73 |
| 6 | | | 13882 | BASNOEVO,MARIA GEHA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .62 | 13.64 |
| 7 | | | 14100 | WOMBLE,JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 28.50 |
| 8 | | | 14873 | ARCHER,JOHN F.,II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.08 | 111.64 |
| 9 | | | 17889 | DANN,ANNETTE H | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .72 | 18.90 |
| 10 | | | 19200 | SODDERS,G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 3.84 | 77.52 |
| 11 | | | 21102 | WISHARD,W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.10 | 69.30 |
| 12 | | | 22004 | WELLEN,R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 3.36 | 84.05 |
| 13 | | | 22094 | GROTT,E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.00 | 30.11 |
| 14 | | | 23882 | TRAMONTANO,DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | -.42 |
| 15 | | | 25391 | BALOGH,F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.75 | 123.75 |
| 16 | | | 25987 | GUTIERREZ,J P | A040 | 01UC3 | MAJ ACCT MGR .II | 357 | 2.92 | 76.29 |
| 17 | | | 26052 | LANGLEY,D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.08 | 132.60 |
| 18 | | | 26249 | COPE,L G | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.53 | 139.87 |
| 19 | | | 28846 | KUNZ,THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 13.88 | 383.97 |
| 20 | | | 29561 | COOKE,C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .64 | 16.87 |
| 21 | | | 31636 | CAIN,C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | .00 |
| 22 | | | 34775 | MUNIZ,V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.19 | 98.27 |
| 23 | | | 36927 | FERRER,RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .50 | 13.99 |
| 24 | | | 38566 | BLOCH,P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 5.52 | 153.18 |
| 25 | | | 39931 | THOMSON,MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.56 | 45.15 |
| 26 | | | 40790 | DTAZ,OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .48 | 13.60 |
| 27 | | | 41441 | ADGER,E A.,JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .69 | 30.85 |
| 28 | | | 44964 | COWLING,J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 42.64 |
| 29 | | | 45153 | BARBER,RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 3.47 |
| 30 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 1.68 | 40.59 |
| 31 | | | 51010 | MAESTRI,HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .24 | 6.66 |
| 32 | | | 52375 | MELIANS,S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 1.02 | 29.96 |
| 33 | | | 53067 | RODRIGUEZ,H G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.54 | 95.65 |
| 34 | | | 54336 | OTTO,E E.,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .56 | 13.41 |
| 35 | | | 55742 | COHEN,A D | T125 | 05937 | GROUNDMAN - SU | 361 | .56 | 14.65 |
| 36 | | | 58062 | RUIZ,ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | 2.56 | 70.40 |
| 37 | | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .48 | 11.30 |
| 38 | | | 59287 | CAMPBELL,W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 2.40 | 74.16 |
| 39 | | | 60868 | CHAPMAN,REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .80 | 22.70 |
| 40 | | | 61967 | RUSSILLO,ALFRED G.,J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 4.38 |
| 41 | | | 65643 | VAYDA,G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .50 | 15.88 |
| 42 | | | 66307 | COBB,DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .48 | 17.48 |
| 43 | | | 66330 | CRANE,J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.01 | 33.10 |
| 44 | | | 68422 | REILMAN,LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.08 | 103.12 |
| 45 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------------|---------|-------|-------------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9609 BEE-NEW CONSTRUCTION | 908430 | 69749 | LEHR, J C,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 13.34 |
| 2 | | | 71238 | ARIZE,RECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .78 | 17.22 |
| 3 | | | 71838 | GONZALEZ,N A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .32 | 9.72 |
| 4 | | | 73080 | SIMMONS,J W | A050 | 01UB3 | CUST SVC FIELD SPECIALI | 357 | 1.26 | 27.14 |
| 5 | | | 74524 | TAYLOR,CLIFFORD,,III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 122.63 |
| 6 | | | 77425 | KHOURY,MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 11.69 |
| 7 | | | 78332 | BLARY,DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .66 | 15.45 |
| 8 | | | 80657 | MODLIN,JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.08 | 101.19 |
| 9 | | | 81478 | DANIELEWSKI,W E,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 2.00 | 59.08 |
| 10 | | | 81870 | WHITAKER,D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .05 | 1.88 |
| 11 | | | 82210 | GAGER,HERBERT B | A050 | 01UB3 | CUST SVC FIELD SPECIALI | 361 | .23 | 5.44 |
| 12 | | | 82298 | NEWBERRY,BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.95 | 120.58 |
| 13 | | | 83603 | CALLEJA,R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | .40 | 14.28 |
| 14 | | | 84761 | GERWE,K F,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.44 | 45.09 |
| 15 | | | 85235 | HALL,TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.20 | 137.63 |
| 16 | | | 86866 | TRENDEL,R F | A030 | 01UB3 | CUST SVC FIELD SPECIALI | 357 | 3.06 | 69.31 |
| 17 | | | 88523 | OLNICK,BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.10 | 129.61 |
| 18 | | | 88553 | PARTIN,LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.10 | 134.64 |
| 19 | | | 92352 | BLACK,T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.12 | 31.23 |
| 20 | | | 95185 | SMITH,DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.48 | 88.61 |
| 21 | | | 96160 | CULBREATH,J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .54 | 16.83 |
| 22 | | | 96371 | BOSTIC,KEDRIC A,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.08 | 33.26 |
| 23 | | | 97187 | LLOORA,LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.44 | 40.79 |
| 24 | | | 98277 | ROSE,JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .48 | 11.42 |
| 25 | | | 98670 | BERHANE,F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 2.19 |
| 26 | | | 99235 | ORIA,MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .24 | 4.68 |
| 27 | | | | ALLEN | | | | 450 | .25 | 2.41 |
| 28 | | | | CRABT | | | | 360 | .50 | 8.74 |
| 29 | | | | JOHNS JOHNSON,BRENDA C | D070 | 01QE4 | ENERGY MGT SPEC | 450 | 3.25 | 66.63 |
| 30 | | | | HAZEL HAZELIN,ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 2.00 | 38.78 |
| 31 | | | | | | | | | | |
| 32 | *TOTAL ACCOUNT 908430 | | | | | | | | 207.24 | 5,817.08 |
| 33 | *TOTAL PRGNAME BEE-NEW CONSTRUCTION | | | | | | | | 207.24 | 5,817.08 |
| 34 | | | | | | | | | | |
| 35 | BEE/BUSINESS ENERGY EVAL | 908400 | 00415 | NELSON,L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | .00 | .00 |
| 36 | | | 01985 | DARGENTO,R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .64 | 17.03 |
| 37 | | | 02309 | SHEAHAN,JOHN K | A060 | 01YEC | PROGRAM MGR-C/I | 085 | 192.00 | 5,215.36 |
| 38 | | | 04060 | ANDERSON,E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.88 | 131.82 |
| 39 | | | 04850 | CARLYLE,B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.20 | 81.13 |
| 40 | | | 05422 | WEBB,C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 17.20 | 451.72 |
| 41 | | | 07165 | DALTON,M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 23.51 |
| 42 | | | 07264 | PHILO,MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 14.12 | 407.37 |
| 43 | | | 07351 | HILSON,ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.88 | 95.01 |
| 44 | | | 07956 | CHALKER,R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.31 | 99.49 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|-------------------------------|---------|-------|---------------------|---------|----------|-------------------------|-----|--------|----------|
| 1 | 9609 BEE/BUSINESS ENERGY EVAL | 908400 | 08600 | GRILLO,G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.47 | 380.71 |
| 2 | | | 08604 | HOPGOOD,W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.06 | 464.05 |
| 3 | | | 08971 | WILLIAMS,BRENDA A | A050 | 01YFC | SR C/I ANALYST | 085 | 100.80 | 3,123.54 |
| 4 | | | 09583 | BUCCIARELLI,DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 27.00 | 533.60 |
| 5 | | | 09776 | EASTERLING,R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.00 | 99.00 |
| 6 | | | 12003 | NIEBLA,H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 42.82 | 1,031.03 |
| 7 | | | 12756 | HAYWOOD,DANTEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 191.91 |
| 8 | | | 13862 | BASHUEVO,MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.24 | 27.29 |
| 9 | | | 14100 | WOMBLE,JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.92 | 57.00 |
| 10 | | | 14873 | ARCHER,JOHN F,,II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.16 | 387.48 |
| 11 | | | 17889 | DANN,ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 22.28 | 584.58 |
| 12 | | | 19200 | SODDERS,G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 56.68 | 1,144.23 |
| 13 | | | 21102 | WISHARD,W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.10 | 69.30 |
| 14 | | | 22004 | WELLEN,R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 67.72 | 1,693.85 |
| 15 | | | 22094 | GROUT,E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 14.00 | 421.58 |
| 16 | | | 23882 | TRAMONTANO,DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | -1.45 |
| 17 | | | 25391 | BALOGH,F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.75 | 156.75 |
| 18 | | | 25987 | GUTIERREZ,J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 3.84 | 100.32 |
| 19 | | | 26052 | LANGLEY,D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 14.16 | 460.20 |
| 20 | | | 26249 | COPE,L G | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.30 | 194.83 |
| 21 | | | 26796 | MORRISON,BLAKE B | A070 | 01UR3 | C/I SPECIALIST I | 085 | 240.00 | 8,433.00 |
| 22 | | | 28846 | KUNZ,THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 5.76 | 154.14 |
| 23 | | | 29561 | COOKE,C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.28 | 33.72 |
| 24 | | | 31636 | CAIN,C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | .00 |
| 25 | | | 34775 | MUNIZ,V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 28.65 | 883.48 |
| 26 | | | 36927 | FERRER,RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 8.71 | 273.09 |
| 27 | | | 38566 | BLOCH,P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 16.04 | 445.11 |
| 28 | | | 39931 | THOMSON,MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.20 | 34.73 |
| 29 | | | 40790 | DIAZ,OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .96 | 27.20 |
| 30 | | | 41441 | ADGER,E A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.35 | 205.72 |
| 31 | | | 44964 | COWLING,J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 85.27 |
| 32 | | | 45153 | BARBER,RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.47 | 141.32 |
| 33 | | | 47272 | SCHMITT,KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 56.48 | 1,089.27 |
| 34 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 39.60 | 956.84 |
| 35 | | | 51010 | MAESTRI,HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 21.48 | 596.61 |
| 36 | | | 52375 | MELIANS,S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 24.04 | 706.47 |
| 37 | | | 53067 | RODRIGUEZ,M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.83 | 161.56 |
| 38 | | | 54336 | OTTO,E E,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.12 | 26.84 |
| 39 | | | 55742 | COHEN,A D | T125 | 05937 | GROUNDMAN - SU | 361 | 1.12 | 29.32 |
| 40 | | | 58062 | RUIZ,ARTURO | A060 | 01Y5 | SR POWER COORD | 361 | 5.12 | 140.80 |
| 41 | | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 153.96 | 3,623.84 |
| 42 | | | 59071 | DOMINGUEZ,GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 89.60 | 3,102.40 |
| 43 | | | 59287 | CAMPBELL,W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 1.20 | 37.08 |
| 44 | | | 60868 | CHAPMAN,REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 5.60 | 158.90 |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------------------|---------|-------|--------------------------|---------|----------|-------------------------|-----|--------|----------|
| 19609 | BEE/BUSINESS ENERGY EVAL | 908400 | 61967 | RUSSILLO,ALFRED G,,J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.48 | 47.39 |
| 2 | | | 63144 | OTT,JOHN A | A070 | 01YEB | SR PRODUCT MANAGER | 078 | 24.00 | 957.00 |
| 3 | | | 65643 | VAYDA,G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.00 | 190.50 |
| 4 | | | 66307 | COBB,DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .96 | 34.96 |
| 5 | | | 66330 | CRANE,J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.48 | 114.88 |
| 6 | | | 68422 | REILMAN,LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.16 | 357.89 |
| 7 | | | 69749 | LEHR,J C,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 7.96 | 221.19 |
| 8 | | | 71238 | ARTZE,HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.66 | 205.52 |
| 9 | | | 71838 | GONZALEZ,N A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.64 | 110.53 |
| 10 | | | 73080 | SIMMONS,J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 148.02 | 3,189.84 |
| 11 | | | 77425 | KHOURY,MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 23.38 |
| 12 | | | 78332 | BLARY,DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 16.30 | 379.82 |
| 13 | | | 80657 | MODLIN,JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.16 | 351.17 |
| 14 | | | 81478 | DANIELEWSKI,W E,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 3.70 | 100.18 |
| 15 | | | 81870 | WHITAKER,D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 5.68 | 209.34 |
| 16 | | | 82210 | GAGER,HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 37.60 | 888.30 |
| 17 | | | 82298 | NEWBERRY,BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.00 | 30.53 |
| 18 | | | 83603 | CALLEJA,R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 2.80 | 100.00 |
| 19 | | | 84761 | GERWE,K F,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.88 | 90.18 |
| 20 | | | 85235 | HALL,TERRY L | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 10.40 | 275.11 |
| 21 | | | 86866 | TRENDEL,R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 140.12 | 3,173.71 |
| 22 | | | 88523 | OLNICK,BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.55 | 293.50 |
| 23 | | | 88553 | PARTIN,LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.16 | 467.30 |
| 24 | | | 92352 | BLACK,T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.24 | 62.46 |
| 25 | | | 95185 | SMITH,DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 42.96 | 1,093.87 |
| 26 | | | 95451 | KINARD,MICHAEL A | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 79.20 | 1,536.48 |
| 27 | | | 96160 | CULBREATH,J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.89 | 58.41 |
| 28 | | | 96371 | BOSTIC,KEDRIC A,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.16 | 66.53 |
| 29 | | | 97187 | LLODRA,LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.88 | 81.58 |
| 30 | | | 98277 | ROSE,JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .96 | 22.83 |
| 31 | | | 98670 | BERHANE,F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .47 | 7.64 |
| 32 | | | 99235 | ORIA,MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.48 | 116.19 |
| 33 | | | | AGER, AGER,BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 82.00 | 1,496.51 |
| 34 | | | | ALLEN | | | | 450 | 14.50 | 139.57 |
| 35 | | | | ALVAR ALVAREZ,G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 51.45 | 1,040.37 |
| 36 | | | | AUGUS AUGUSTO,E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 24.00 | 546.00 |
| 37 | | | | BASKI BASKIN,SHARON L | D040 | 01X1E | ADMINISTRATIVE SPEC | 588 | 3.00 | 39.42 |
| 38 | | | | BASTO BASTON,JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 24.00 | 420.46 |
| 39 | | | | BER,A BER,ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 24.00 | 480.00 |
| 40 | | | | BOWEN | | | | 450 | 134.25 | 2,539.00 |
| 41 | | | | BOYK, BOYK,IVY B | D060 | 01QX2 | LRG COMM/INDUSTRAL-ASST | 357 | 56.00 | 1,085.00 |
| 42 | | | | CANTR CANTRES,WANDA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 586 | 9.50 | 137.76 |
| 43 | | | | CHARN CHARNELL,TERESA J | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 4.00 | 57.65 |
| 44 | | | | CRABT | | | | 360 | 45.80 | 794.75 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---|---------|-------|----------------------------|---------|----------|------------------------|-----|---------|-----------|
| 1 | 9609 BEE/BUSINESS ENERGY EVAL | 908400 | | DAVIE DAVIES FLICKINGER,NA | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 68.25 | 1,212.29 |
| 2 | | | | DONAH DONAHO,GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 103.00 | 2,111.51 |
| 3 | | | | ECHEG ECHEGOYEN,C O | D070 | 01QCC | FIELD REP I - C/I | 361 | 48.34 | 1,012.12 |
| 4 | | | | EGUAR EGUARAS,C L | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 1.00 | 20.94 |
| 5 | | | | FRICK FRICKE,PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 77.90 | 1,411.95 |
| 6 | | | | GANNO GANNON,R H,,JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 151.00 | 2,895.43 |
| 7 | | | | GONZA GONZALEZ,IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 99.25 | 2,039.59 |
| 8 | | | | GRAFF GRAFFEO,JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 69.00 | 1,314.45 |
| 9 | | | | GUTIE GUTIERREZ,J C | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 139.00 | 2,493.32 |
| 10 | | | | HARRI HARRIS,R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 13.75 | 287.89 |
| 11 | | | | HARTL HARTLEY,PATTIE B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .75 | 14.52 |
| 12 | | | | JOHNS JOHNSON,BRENDA C | D070 | 01QE4 | ENERGY MGT SPEC | 450 | 2.00 | 41.00 |
| 13 | | | | JONES JONES,DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 46.75 | 995.78 |
| 14 | | | | KNOTT KNOTT,J G | D070 | 01QE4 | ENERGY MGT SPEC | 220 | 75.00 | 1,425.00 |
| 15 | | | | LACHA LACHANCE,J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 5.75 | 120.35 |
| 16 | | | | LASSE LASSEN,CHRISTINE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 3.75 | 53.07 |
| 17 | | | | LEWIS LEWIS,JOHN G | D070 | 01QE4 | ENERGY MGT SPEC | 110 | 16.25 | 302.45 |
| 18 | | | | LIBBY LIBBY,ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | 5.25 | 86.94 |
| 19 | | | | LITTL LITTLETON,HELEN M | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 4.50 | 67.25 |
| 20 | | | | LOWE, LOWE,E L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | .25 | 4.41 |
| 21 | | | | MARTI MARTIN,PHILLIP A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 450 | 1.25 | 16.64 |
| 22 | | | | MAZEL MAZELIN,ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 80.65 | 1,563.50 |
| 23 | | | | MCNEA MCNEAL,M J | D070 | 01QCC | FIELD REP I - C/I | 360 | 79.20 | 1,656.27 |
| 24 | | | | MCHUT MCHUTT,BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 28.75 | 513.97 |
| 25 | | | | MESSE MESSER,P J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 5.50 | 115.14 |
| 26 | | | | MIMS, MIMS,THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 91.75 | 1,872.85 |
| 27 | | | | MORST MORSTADT,BETH D | D060 | 01QE5 | ENERGY MGT CONSULTANT | 450 | .50 | 8.05 |
| 28 | | | | PELL, PELL,GEISHA E | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 450 | 6.75 | 91.63 |
| 29 | | | | PEREZ PEREZ,R A | D070 | 01QCC | FIELD REP I - C/I | 361 | 28.83 | 603.66 |
| 30 | | | | PILGR PILGRIM,HELEN G | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 115.50 | 2,418.27 |
| 31 | | | | POWEL POWELL,JOSEPH E.,JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 27.25 | 434.30 |
| 32 | | | | SANDE SANDERS,KIM K | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 12.00 | 184.80 |
| 33 | | | | SAVIG SAVIGE,RICHARD L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 28.25 | 467.85 |
| 34 | | | | SCHAA SCHAAF,KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 2.00 | 32.83 |
| 35 | | | | SHOOS SHOOSMITH,PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 80.25 | 1,694.33 |
| 36 | | | | THOMA THOMAS,L H | D060 | 01QE5 | ENERGY MGT CONSULTANT | 450 | .50 | 7.12 |
| 37 | | | | WILES WILES,SANDRA H | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 63.50 | 1,104.11 |
| 38 | | | | WILLI WILLIAMS,JUDITH G | D060 | 01QE5 | ENERGY MGT CONSULTANT | 110 | 3.00 | 55.65 |
| 39 | | | | WILSO WILSON,C F.,JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 82.00 | 1,865.50 |
| 40 | | | | WILSON,C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 81.00 | 1,674.68 |
| 41 | | | | WOOTE WOOTEH,G C.,III | D070 | 01QCC | FIELD REP I - C/I | 361 | 97.85 | 2,048.75 |
| 42 | | | | WYNN, WYNN,MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 24.00 | 595.40 |
| 43 | | | | | | | | | | |
| 44 | *TOTAL ACCOUNT 908400 | | | | | | | | 4332.45 | 99,359.35 |
| 45 | *TOTAL PRGNAME BEE/BUSINESS ENERGY EVAL | | | | | | | | 4332.45 | 99,359.35 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE PROGRAM NAME | ACCOUNT | EMPL# NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|--------------------------------|---------------|-----------------------|---------|----------|-------------------------|-----|--------|----------|
| 19609 BUS ON CALL GS LOAD MGMT | 587250 | | | | | 575 | .00 | -6.35 |
| 2 | 45416 | RYNNING, J R., JR | A050 | 01AF7 | CALL CTR SUPV I | 575 | 2.25 | 74.13 |
| 3 | 94982 | HERRERA, CARMEN R | A040 | 01AF8 | CALL CTR SUPV II | 575 | 2.25 | 53.04 |
| 4 | ACOST | ACOSTA, DAVID | D030 | 01QC8 | CS GENERALIST III | 575 | 2.25 | 19.12 |
| 5 | ALSAD | ALSADAH, AMEEN H | D030 | 01QC8 | CS GENERALIST III | 575 | 5.92 | 59.48 |
| 6 | BRUBA | BRUBAKER, KURT C | D050 | 01XJ7 | SR DUCT SYSTEM SPECIALI | 595 | 10.00 | 122.75 |
| 7 | BURRO | BURROWS, URIAL T., II | D030 | 01QC8 | CS GENERALIST III | 575 | 2.25 | 19.10 |
| 8 | CABRE | CABRERA, MONICA | D030 | 01QC8 | CS GENERALIST III | 575 | 2.25 | 18.27 |
| 9 | CALAN | CALANDRA, ANDY J | D030 | 01QC8 | CS GENERALIST III | 575 | 1.75 | 14.83 |
| 10 | D FAN | D FANA, EDEL LAURA | D040 | 01QC7 | CS GENERALIST II | 575 | 4.97 | 50.35 |
| 11 | DELGA | DELGADO, MIXARY D | D030 | 01QC8 | CS GENERALIST III | 575 | 1.50 | 14.01 |
| 12 | GONZA | GONZALEZ, DEYRDRE MER | D070 | 01QX5 | LEAD CUST SVC REP | 575 | 4.80 | 78.39 |
| 13 | GRANT | GRANT, ARCHIBALD A | D040 | 01QC7 | CS GENERALIST II | 575 | 4.80 | 57.04 |
| 14 | HAMPT | HAMPTON, KELVINA | D030 | 01QC8 | CS GENERALIST III | 575 | 2.50 | 23.41 |
| 15 | HOLME | HOLMES, WILLETTE T | D030 | 01QC8 | CS GENERALIST III | 575 | 2.50 | 28.57 |
| 16 | JENSE | JENSEN, CELIA E | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 575 | 4.80 | 74.96 |
| 17 | MARCO | | | | | 575 | 4.86 | 46.27 |
| 18 | MASTN | MASTNI, SHIRLEY A | D030 | 01X1C | SENIOR OFFICE CLERK | 575 | 4.80 | 50.10 |
| 19 | MCCLA | MCCLAIN, PAMELA D | D030 | 01QC8 | CS GENERALIST III | 575 | 2.00 | 18.05 |
| 20 | MELGU | MELGUIZOVSKI, CYNTHIA | D030 | 01QC8 | CS GENERALIST III | 575 | 2.25 | 21.42 |
| 21 | MUSHI | MUSHINGTON, THERESA | D030 | 01QC8 | CS GENERALIST III | 575 | 6.52 | 66.49 |
| 22 | PEREZ | PEREZ, OLGA D | D050 | 01QC6 | CS GENERALIST I | 575 | 10.16 | 156.84 |
| 23 | REGUE | REGUERA, JOSE M | D040 | 01QC7 | CS GENERALIST II | 575 | 5.11 | 60.21 |
| 24 | RIBAD | | | | | 575 | 3.20 | 35.57 |
| 25 | RIVER | RIVERA, AMARILYS | D030 | 01QC8 | CS GENERALIST III | 575 | 2.25 | 18.27 |
| 26 | ROBIN | ROBINSON AVANT, M | D040 | 01QC7 | CS GENERALIST II | 575 | 2.25 | 31.47 |
| 27 | ROORI | RODRIGUEZ, GRISEL H | D030 | 01QC8 | CS GENERALIST III | 575 | 2.25 | 21.72 |
| 28 | ROLLE | ROLLE, MILAGROS M | D040 | 01QC7 | CS GENERALIST II | 575 | 3.36 | 42.73 |
| 29 | SARRI | SARRIA, MARIA C | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 4.80 | 54.66 |
| 30 | SOCOR | SOCORRO, MAYRA | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 4.80 | 58.04 |
| 31 | STEVE | STEVENS, KELLY A | D070 | 01QX5 | LEAD CUST SVC REP | 575 | 2.25 | 37.68 |
| 32 | TOMAS | | | | | 575 | 2.50 | 22.08 |
| 33 | TORRE | TORREIRA, SAMMY | D030 | 01QC8 | CS GENERALIST III | 575 | 3.22 | 26.16 |
| 34 | WEBB, | WEBB, SANDRA C | D040 | 01QC7 | CS GENERALIST II | 575 | 5.10 | 65.75 |
| 35 | WEBER | WEBER, ADRIANA C | D050 | 01QC6 | CS GENERALIST I | 575 | 5.22 | 74.51 |
| 36 | | | | | | | | |
| 37 | TOTAL ACCOUNT | 587250 | | | | | 131.69 | 1,609.12 |
| 38 | | | | | | | | |
| 39 | | 598140 | | | | 575 | .00 | -3.18 |
| 40 | 45416 | RYNNING, J R., JR | A050 | 01AF7 | CALL CTR SUPV I | 575 | 1.00 | 32.96 |
| 41 | 94982 | HERRERA, CARMEN R | A040 | 01AF8 | CALL CTR SUPV II | 575 | 1.50 | 35.37 |
| 42 | ACOST | ACOSTA, DAVID | D030 | 01QC8 | CS GENERALIST III | 575 | 1.00 | 8.56 |
| 43 | ALSAD | ALSADAH, AMEEN H | D030 | 01QC8 | CS GENERALIST III | 575 | 2.94 | 29.39 |
| 44 | BURRO | BURROWS, URIAL T., II | D030 | 01QC8 | CS GENERALIST III | 575 | .75 | 6.35 |
| 45 | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------------------|---------|-------|-----------------------------|---------|----------|------------------------|-----|-------|--------|
| 19609 | BUS ON CALL GS LOAD MGMT | 598140 | | CABRE CABRERA, MONICA | 0030 | 01QC8 | CS GENERALIST III | 575 | .75 | 6.09 |
| 2 | | | | CALAN CALANDRA, ANDY J | 0030 | 01QC8 | CS GENERALIST III | 575 | .75 | 6.40 |
| 3 | | | | D FAN D FANA, EDEL LAURA | 0040 | 01QC7 | CS GENERALIST II | 575 | 2.54 | 26.07 |
| 4 | | | | DELGA DELGADO, MIXARY D | 0030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.66 |
| 5 | | | | GONZA GONZALEZ, DEYRDRE MER | 0070 | 01QX5 | LEAD CUST SVC REP | 575 | 2.40 | 39.19 |
| 6 | | | | GRANT GRANT, ARCHIBALD A | 0040 | 01QC7 | CS GENERALIST II | 575 | 2.40 | 29.26 |
| 7 | | | | HAMPT HAMPTON, KELVINA | 0030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.28 |
| 8 | | | | HOLME HOLMES, WILLETTE T | 0030 | 01QC8 | CS GENERALIST III | 575 | 1.00 | 10.92 |
| 9 | | | | JENSE JENSEN, CELIA E | 0050 | 01X1F | SR ADMINISTRATIVE SPEC | 575 | 2.40 | 37.46 |
| 10 | | | | MARCO | | | | 575 | 2.42 | 22.42 |
| 11 | | | | MASTN MASTNI, SHIRLEY A | 0030 | 01X1C | SENIOR OFFICE CLERK | 575 | 2.39 | 25.04 |
| 12 | | | | MCCLA MCCLAIN, PAMELA D | 0030 | 01QC8 | CS GENERALIST III | 575 | .50 | 4.52 |
| 13 | | | | MELGU MELGUIZOVSKI, CYNTHIA | 0030 | 01QC8 | CS GENERALIST III | 575 | 1.00 | 9.52 |
| 14 | | | | MUSHI MUSHINGTON, THERESA | 0030 | 01QC8 | CS GENERALIST III | 575 | 3.25 | 34.10 |
| 15 | | | | PEREZ PEREZ, OLGA D | 0050 | 01QC6 | CS GENERALIST I | 575 | 5.08 | 78.41 |
| 16 | | | | REGUE REGUERA, JOSE M | 0040 | 01QC7 | CS GENERALIST II | 575 | 2.52 | 31.32 |
| 17 | | | | RIBAD | | | | 575 | 1.60 | 17.76 |
| 18 | | | | RIVER RIVERA, AMARILYS | 0030 | 01QC8 | CS GENERALIST III | 575 | 1.00 | 8.12 |
| 19 | | | | ROBIN ROBINSON AVANT, M | 0040 | 01QC7 | CS GENERALIST II | 575 | 1.00 | 13.99 |
| 20 | | | | RODRI RODRIGUEZ, GRISEL H | 0030 | 01QC8 | CS GENERALIST III | 575 | .75 | 7.29 |
| 21 | | | | ROLLE ROLLE, MILAGROS M | 0040 | 01QC7 | CS GENERALIST II | 575 | 1.68 | 20.45 |
| 22 | | | | SARRI SARRIA, MARIA C | 0040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 2.40 | 27.33 |
| 23 | | | | SOCOR SOCORRO, MAYRA | 0040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 2.40 | 29.04 |
| 24 | | | | STEVE STEVENS, KELLY A | 0070 | 01QX5 | LEAD CUST SVC REP | 575 | .75 | 12.57 |
| 25 | | | | TOMAS | | | | 575 | .75 | 6.30 |
| 26 | | | | TORRE TORREIRA, SAMMY | 0030 | 01QC8 | CS GENERALIST III | 575 | 1.61 | 15.49 |
| 27 | | | | WEBB, WEBB, SANDRA C | 0040 | 01QC7 | CS GENERALIST II | 575 | 2.53 | 32.67 |
| 28 | | | | WEBER WEBER, ADRIANA C | 0050 | 01QC6 | CS GENERALIST I | 575 | 2.61 | 38.07 |
| 29 | | | | | | | | | | |
| 30 | TOTAL ACCOUNT | 598140 | | | | | | | 56.67 | 708.23 |
| 31 | | | | | | | | | | |
| 32 | | 908580 | | | | | | 575 | .00 | -6.35 |
| 33 | | | 22425 | GONZALEZ, J O | A070 | 01YEB | SR PRODUCT MANAGER | 078 | 24.00 | 909.30 |
| 34 | | | 45416 | RYNNING, J R., JR | A050 | 01AF7 | CALL CTR SUPV I | 575 | 2.25 | 74.13 |
| 35 | | | 94982 | HERRERA, CARMEN R | A040 | 01AF8 | CALL CTR SUPV II | 575 | 2.25 | 53.04 |
| 36 | | | | ACOST ACOSTA, DAVID | 0030 | 01QC8 | CS GENERALIST III | 575 | 2.25 | 19.12 |
| 37 | | | | ALSAD ALSADAH, AMEEN H | 0030 | 01QC8 | CS GENERALIST III | 575 | 5.92 | 58.77 |
| 38 | | | | ALTIC ALTICE, TRACY M | 0060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 36.00 | 676.35 |
| 39 | | | | BASKI BASKIN, SHARON L | 0040 | 01X1E | ADMINISTRATIVE SPEC | 588 | .50 | 6.56 |
| 40 | | | | BURRO BURROWS, URIAL T., II | 0030 | 01QC8 | CS GENERALIST III | 575 | 2.25 | 19.10 |
| 41 | | | | CABAL CABALLERO, LAZARO | 0040 | 01XJ6 | DUCT SYSTEM SPECIALIST | 850 | 2.00 | 29.01 |
| 42 | | | | CABRE CABRERA, MONICA | 0030 | 01QC8 | CS GENERALIST III | 575 | 2.75 | 24.37 |
| 43 | | | | CALAN CALANDRA, ANDY J | 0030 | 01QC8 | CS GENERALIST III | 575 | 1.75 | 14.83 |
| 44 | | | | CANTR CANTRES, WANDA B | 0040 | 01X1E | ADMINISTRATIVE SPEC | 586 | .25 | 3.63 |
| 45 | | | | | | | | | | |
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000318

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------------------|--------------------------|-------|-----------------------|---------|----------|------------------------|-----|--------|-----------|
| 19609 | BUS ON CALL GS LOAD MGMT | 908580 | CLARK | CLARK, L L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 730 | 83.75 | 1,622.66 |
| 2 | | | D FAN | D FANA, EDEL LAURA | D040 | 01QC7 | CS GENERALIST II | 575 | 5.01 | 50.03 |
| 3 | | | DELGA | DELGADO, MIXARY D | D030 | 01QC8 | CS GENERALIST III | 575 | 1.50 | 14.01 |
| 4 | | | DONAH | DONAHO, GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 8.75 | 179.38 |
| 5 | | | EGJAR | EGUARAS, C L | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .25 | 5.23 |
| 6 | | | ESPIN | ESPINOSA, RAQUEL B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 864 | 102.50 | 1,601.57 |
| 7 | | | GONZA | GONZALEZ, DEYDRE MER | D070 | 01QX5 | LEAD CUST SVC REP | 575 | 4.80 | 78.39 |
| 8 | | | | GONZALEZ, IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 5.75 | 118.17 |
| 9 | | | GRAFF | GRAFFEO, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 9.00 | 171.45 |
| 10 | | | GRANT | GRANT, ARCHIBALD A | D040 | 01QC7 | CS GENERALIST II | 575 | 4.80 | 57.52 |
| 11 | | | HAMPT | HAMPTON, KELVINA | D030 | 01QC8 | CS GENERALIST III | 575 | 2.75 | 25.54 |
| 12 | | | HARRI | HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 107.25 | 2,245.55 |
| 13 | | | HOLME | HOLMES, WILLETTE T | D030 | 01QC8 | CS GENERALIST III | 575 | 2.50 | 28.57 |
| 14 | | | JENSE | JENSEN, CELIA E | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 575 | 4.80 | 74.96 |
| 15 | | | KEENE | KEENE, J K | D060 | 01QE5 | ENERGY MGT CONSULTANT | 595 | .25 | 4.10 |
| 16 | | | LIBBY | LIBBY, ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | .25 | 4.14 |
| 17 | | | LYNN | LYNN, R DAVE | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 18.00 | 296.55 |
| 18 | | | MARCO | | | | | 575 | 4.86 | 44.85 |
| 19 | | | MASTN | MASTNI, SHIRLEY A | D030 | 01X1C | SENIOR OFFICE CLERK | 575 | 4.80 | 50.10 |
| 20 | | | MCCLA | MCCLAIN, PAMELA D | D030 | 01QC8 | CS GENERALIST III | 575 | 2.25 | 20.31 |
| 21 | | | MCNUT | MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 11.00 | 196.61 |
| 22 | | | MELGU | MELGUIZOVSKI, CYNTHIA | D030 | 01QC8 | CS GENERALIST III | 575 | 2.25 | 21.47 |
| 23 | | | MIMS | MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 10.00 | 204.17 |
| 24 | | | MUSHI | MUSHINGTON, THERESA | D030 | 01QC8 | CS GENERALIST III | 575 | 6.52 | 67.07 |
| 25 | | | PEREZ | PEREZ, OLGA D | D050 | 01QC6 | CS GENERALIST I | 575 | 10.16 | 156.81 |
| 26 | | | POWEL | POWELL, JOSEPH E, JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 2.75 | 43.81 |
| 27 | | | REGUE | REGUERA, JOSE M | D040 | 01QC7 | CS GENERALIST II | 575 | 5.11 | 60.56 |
| 28 | | | RIBAD | | | | | 575 | 3.20 | 35.57 |
| 29 | | | RIVER | RIVERA, AMARILYS | D030 | 01QC8 | CS GENERALIST III | 575 | 2.25 | 18.27 |
| 30 | | | ROBIN | ROBINSON AVANT, M | D040 | 01QC7 | CS GENERALIST II | 575 | 2.25 | 31.47 |
| 31 | | | ROORI | RODRIGUEZ, GRISEL H | D030 | 01QC8 | CS GENERALIST III | 575 | 2.50 | 25.01 |
| 32 | | | ROLLE | ROLLE, MILAGROS M | D040 | 01QC7 | CS GENERALIST II | 575 | 3.36 | 40.91 |
| 33 | | | SARRI | SARRIA, MARIA C | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 4.80 | 54.66 |
| 34 | | | SAVIG | SAVIGE, RICHARD L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 10.50 | 173.91 |
| 35 | | | SCHAA | SCHAAF, KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 4.10 |
| 36 | | | SOCOR | SOCORRO, MAYRA | D040 | 01X1E | ADMINISTRATIVE SPEC | 575 | 4.80 | 58.04 |
| 37 | | | STEVE | STEVENS, KELLY A | D070 | 01QX5 | LEAD CUST SVC REP | 575 | 2.50 | 43.96 |
| 38 | | | TOMAS | | | | | 575 | 2.50 | 22.08 |
| 39 | | | TORRE | TORREIRA, SAMMY | D030 | 01QC8 | CS GENERALIST III | 575 | 3.22 | 27.78 |
| 40 | | | WEBB | WEBB, SANDRA C | D040 | 01QC7 | CS GENERALIST II | 575 | 5.10 | 66.17 |
| 41 | | | WEBER | WEBER, ADRIANA C | D050 | 01QC6 | CS GENERALIST I | 575 | 5.22 | 75.06 |
| 42 | | | | | | | | | | |
| 43 | TOTAL ACCOUNT | 908580 | | | | | | | 556.23 | 10,002.44 |
| 44 | TOTAL PRGNAME | BUS ON CALL GS LOAD MGMT | | | | | | | 744.59 | 12,319.79 |
| 45 | | | | | | | | | | |
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000319

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|---------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|----------|
| 19609 | C/I A/C CHILLER PGM | 908160 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 60.00 | 2,010.75 |
| 2 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 12.96 |
| 3 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.20 | 81.04 |
| 4 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 3.92 |
| 5 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.52 | 43.86 |
| 6 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .48 | 15.84 |
| 7 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 29.93 |
| 8 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 4.15 |
| 9 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 12.31 | 406.10 |
| 10 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .50 | 16.50 |
| 11 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .24 | 5.73 |
| 12 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 9.50 |
| 13 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.17 | 114.27 |
| 14 | | | 19200 | SOODERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 1.28 | 25.84 |
| 15 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.10 | 69.30 |
| 16 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.12 | 28.01 |
| 17 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | -.42 |
| 18 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 4.80 | 134.43 |
| 19 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.75 | 123.75 |
| 20 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | .64 | 16.72 |
| 21 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.53 | 78.12 |
| 22 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 4.96 | 137.28 |
| 23 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | .00 |
| 24 | | | 34775 | MUNTZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .19 | 5.76 |
| 25 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .50 | 13.99 |
| 26 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.84 | 51.06 |
| 27 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.00 | 28.18 |
| 28 | | | 41441 | ADGER, E A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .69 | 30.85 |
| 29 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 14.21 |
| 30 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 3.47 |
| 31 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 10.00 | 293.89 |
| 32 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .54 | 26.67 |
| 33 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .16 | 3.77 |
| 34 | | | 61967 | RUSSILLO, ALFRED G., J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 4.38 |
| 35 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .16 | 5.83 |
| 36 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.01 | 33.10 |
| 37 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.17 | 105.55 |
| 38 | | | 69749 | LEHR, J C., JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 4.45 |
| 39 | | | 71238 | ARTIZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .78 | 17.22 |
| 40 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 28.80 | 789.12 |
| 41 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .42 | 9.05 |
| 42 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 3.90 |
| 43 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .66 | 15.45 |
| 44 | | | 80657 | MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.17 | 103.56 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fmk COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRANT |
|-------|-----------------------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|--------|----------|
| 19609 | C/I A/C CHILLER PGM | 908160 | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .05 | 1.88 |
| 2 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 3.95 | 120.53 |
| 3 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 15.03 |
| 4 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 1.02 | 23.10 |
| 5 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.00 | 177.89 |
| 6 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.18 | 137.80 |
| 7 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 60.00 | 1,531.97 |
| 8 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .16 | 4.07 |
| 9 | | | 96160 | CULBREATH, J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .54 | 16.83 |
| 10 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.36 | 41.89 |
| 11 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .14 | 2.19 |
| 12 | | | | | | | | | | |
| 13* | TOTAL ACCOUNT 908160 | | | | | | | | 239.43 | 7,004.22 |
| 14* | TOTAL PRGNAME C/I A/C CHILLER PGM | | | | | | | | 239.43 | 7,004.22 |
| 15 | | | | | | | | | | |
| 16 | C/I BCI PROGRAM | 908190 | 05422 | WEBB, C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 6.00 | 157.58 |
| 17 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 29.93 |
| 18 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .49 |
| 19 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .06 | 1.78 |
| 20 | | | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 2.00 | 39.53 |
| 21 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .03 | .68 |
| 22 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.00 | 26.24 |
| 23 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | -.26 |
| 24 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 1.00 | 26.13 |
| 25 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .20 | 6.11 |
| 26 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 6.00 | 167.40 |
| 27 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .49 |
| 28 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .13 | 2.69 |
| 29 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .09 | 3.64 |
| 30 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | -.05 |
| 31 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .07 | 3.14 |
| 32 | | | 59071 | DOMINGUEZ, GUSTAVO | A070 | 01UR3 | C/I SPECIALIST I | 085 | 89.60 | 3,102.40 |
| 33 | | | 61967 | RUSSILLO, ALFRED G, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | .52 |
| 34 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .12 | 3.70 |
| 35 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.00 | 27.79 |
| 36 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .10 | 2.42 |
| 37 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .10 | 2.26 |
| 38 | | | 96160 | CULBREATH, J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .06 | 1.98 |
| 39 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .02 | -.54 |
| 40 | | | | | | | | | | |
| 41* | TOTAL ACCOUNT 908190 | | | | | | | | 108.66 | 3,606.05 |
| 42* | TOTAL PRGNAME C/I BCI PROGRAM | | | | | | | | 108.66 | 3,606.05 |
| 43 | | | | | | | | | | |
| 44 | C/I BUILDING ENVELOPE | 908300 | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 119.70 |
| 45 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-----------------------------|---------|-------|-----------------------------|---------|----------|-------------------------|-----|--------|----------|
| 19609 C/I BUILDING ENVELOPE | 908300 | 09583 | BUCCIARELLI, DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 15.00 | 296.44 |
| 2 | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.00 | 157.42 |
| 3 | | 24906 | ROQUE, ALBERTO | A070 | 01YCC | SR PROG MGR | 085 | 240.00 | 9,279.00 |
| 4 | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.00 | 28.18 |
| 5 | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 26.33 |
| 6 | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 32.50 | 626.84 |
| 7 | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.00 | 143.78 |
| 8 | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 17.00 | 453.48 |
| 9 | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 16.00 | 344.80 |
| 10 | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 98.10 |
| 11 | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .50 | 18.44 |
| 12 | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 50.83 |
| 13 | | | ALLEN | | | | 450 | .50 | 4.82 |
| 14 | | | BASKI BASKIN, SHARON L | D040 | 01X1E | ADMINISTRATIVE SPEC | 588 | 3.00 | 39.41 |
| 15 | | | CANTR CANTRES, WANDA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 586 | .25 | 3.63 |
| 16 | | | CRABT | | | | 360 | 26.50 | 463.09 |
| 17 | | | CRAVE CRAVEN, R KENNETH | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 33.25 | 672.90 |
| 18 | | | CUEST CUESTA, J R | D070 | 01QE4 | ENERGY MGT SPEC | 333 | 16.75 | 350.70 |
| 19 | | | DAVIE DAVIES FLICKINGER, NA | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 30.75 | 546.20 |
| 20 | | | FORD, FORD, NANCY E | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 2.00 | 29.00 |
| 21 | | | GONZA GONZALEZ, IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 9.00 | 184.95 |
| 22 | | | GRAFF GRAFFED, JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 19.00 | 361.95 |
| 23 | | | GRECO GRECO, T A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 22.00 | 392.43 |
| 24 | | | GUZMA GUZMAN, FRANCISCO | D070 | 01QE4 | ENERGY MGT SPEC | 333 | 76.00 | 1,457.30 |
| 25 | | | HARRI HARRIS, R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 26.50 | 554.84 |
| 26 | | | HOUK, HOUK, ANITA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 4.75 | 68.88 |
| 27 | | | JAMES JAMES, ELISE C | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 14.75 | 260.34 |
| 28 | | | JOHNS JOHNSON, BRENDA C | D070 | 01QE4 | ENERGY MGT SPEC | 450 | 3.75 | 76.88 |
| 29 | | | JONES JONES, DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 16.00 | 340.80 |
| 30 | | | KEENE KEENE, J K | D060 | 01QE5 | ENERGY MGT CONSULTANT | 595 | .25 | 4.10 |
| 31 | | | KESSL KESSLER, G P | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 27.25 | 515.03 |
| 32 | | | LACHA LACHANCE, J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 4.75 | 99.45 |
| 33 | | | LASSE LASSEN, CHRISTINE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 1.50 | 21.24 |
| 34 | | | LEWIS LEWIS, JOHN G | D070 | 01QE4 | ENERGY MGT SPEC | 110 | 8.50 | 158.21 |
| 35 | | | LIBBY LIBBY, ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | 5.25 | 86.95 |
| 36 | | | LITTL LITTLETON, HELEN M | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 1.75 | 26.17 |
| 37 | | | MAZEL MAZELIN, ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 18.00 | 348.98 |
| 38 | | | MCNAB MCNAB, MARY B | D060 | 01QE5 | ENERGY MGT CONSULTANT | 333 | 7.50 | 145.32 |
| 39 | | | MCNUT MCNUTT, BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 37.25 | 665.84 |
| 40 | | | MENDE MENDEZ, MIGUEL | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 8.75 | 138.04 |
| 41 | | | MESSE MESSER, P J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 27.25 | 570.55 |
| 42 | | | MIMS, MIMS, THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 66.75 | 1,362.54 |
| 43 | | | MOJIC MOJICA, JOSEPH L | D060 | 01QE5 | ENERGY MGT CONSULTANT | 333 | 77.75 | 1,051.57 |
| 44 | | | PELL, PELL, GEISHA E | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 450 | .25 | 3.39 |
| 45 | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY | JOB | GRD | CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---|---------|-------|---------------------------|------|-------|-----|------|-------------------------|-----|---------|-----------|
| 1 | 19609 C/I BUILDING ENVELOPE | 908300 | | PITER PITERA,S THOMAS | D060 | 01QE5 | | | ENERGY MGT CONSULTANT | 595 | 54.25 | 836.80 |
| 2 | | | | POWEL POWELL,JOSEPH E,,JR | D060 | 01QE5 | | | ENERGY MGT CONSULTANT | 586 | 68.50 | 1,091.72 |
| 3 | | | | SCHAA SCHAAF,KATHRYN A | D060 | 01QE5 | | | ENERGY MGT CONSULTANT | 586 | .50 | 8.20 |
| 4 | | | | SETTL SETTLEMYRE,G W J | D070 | 01QE4 | | | ENERGY MGT SPEC | 219 | 12.75 | 262.02 |
| 5 | | | | SEUPA SEUPAUL,KATHLEEN A | D040 | 01X1E | | | ADMINISTRATIVE SPEC | 854 | 1.50 | 18.43 |
| 6 | | | | SHOOS SHOOSMITH,PAMELA J | D060 | 01QCB | | | FIELD REP II - C/I | 360 | 2.00 | 34.75 |
| 7 | | | | STEVE STEVENS,CATHERINE A | D050 | 01X1F | | | SR ADMINISTRATIVE SPEC | 137 | 8.00 | 121.50 |
| 8 | | | | WILES WILES,SANDRA H | D070 | 01QE4 | | | ENERGY MGT SPEC | 588 | 72.25 | 1,256.24 |
| 9 | | | | WILLE WILLEMS,M A | D070 | 01QE4 | | | ENERGY MGT SPEC | 219 | 9.00 | 136.36 |
| 10 | | | | WILSO WILSON,C F,,JR | D080 | 01QCD | | | SR FIELD REP - C/I | 357 | 2.00 | 45.50 |
| 11 | | | | WILSON,C J | D070 | 01QE4 | | | ENERGY MGT SPEC | 588 | 51.00 | 1,054.43 |
| 12 | | | | WINFR WINFREY,ROY L | D070 | 01QE4 | | | ENERGY MGT SPEC | 595 | 14.00 | 281.92 |
| 13 | | | | YOUNG YOUNG,RICHARD E | D060 | 01QE5 | | | ENERGY MGT CONSULTANT | 333 | 10.00 | 131.25 |
| 14 | | | | | | | | | | | | |
| 15 | 15*TOTAL ACCOUNT 908300 | | | | | | | | | | 1248.25 | 27,927.96 |
| 16 | 16*TOTAL PRGNAME C/I BUILDING ENVELOPE | | | | | | | | | | 1248.25 | 27,927.96 |
| 17 | | | | | | | | | | | | |
| 18 | C/I EFFICIENT MOTORS PGM | 908140 | 05422 | WEBB,C J | A040 | 01UB4 | | | CUST SVC FIELD SPECIALI | 361 | .76 | 19.96 |
| 19 | | | 12003 | NIEBLA,H E | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 3.00 | 72.23 |
| 20 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | | | CUST SVC FIELD SPECIALI | 361 | .68 | 16.43 |
| 21 | | | 63144 | OTT,JOHN A | A070 | 01YEB | | | SR PRODUCT MANAGER | 078 | 24.00 | 957.00 |
| 22 | | | 82210 | GAGER,HERBERT B | A030 | 01UB5 | | | CUST SVC FIELD SPECIALI | 361 | .23 | 5.44 |
| 23 | | | 92352 | BLACK,T M | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | 2.00 | 55.78 |
| 24 | | | | AGER, AGER,BRIAN RICHARD | D070 | 01QE4 | | | ENERGY MGT SPEC | 810 | 23.50 | 428.89 |
| 25 | | | | JOHNS JOHNSON,BRENDA C | D070 | 01QE4 | | | ENERGY MGT SPEC | 450 | 1.00 | 20.50 |
| 26 | | | | WILSO WILSON,C J | D070 | 01QE4 | | | ENERGY MGT SPEC | 588 | 7.00 | 144.72 |
| 27 | | | | | | | | | | | | |
| 28 | 28*TOTAL ACCOUNT 908140 | | | | | | | | | | 62.17 | 1,720.95 |
| 29 | 29*TOTAL PRGNAME C/I EFFICIENT MOTORS PGM | | | | | | | | | | 62.17 | 1,720.95 |
| 30 | | | | | | | | | | | | |
| 31 | C/I EFFICIENT LIGHTING | 908170 | 00415 | NELSON,L S | A070 | 01UR3 | | | C/I SPECIALIST I | 357 | .00 | .00 |
| 32 | | | 01985 | DARGENTO,R J | A050 | 01UB3 | | | MAJ ACCT MGR I | 361 | 63.92 | 1,700.28 |
| 33 | | | 02728 | MENDEZ,SUSAN BALL | A050 | 01UB3 | | | MAJ ACCT MGR I | 360 | 36.00 | 903.14 |
| 34 | | | 04060 | ANDERSON,E A | A050 | 01UB3 | | | MAJ ACCT MGR I | 357 | 9.92 | 267.97 |
| 35 | | | 04850 | CARLYLE,B F | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 365 | 12.20 | 449.89 |
| 36 | | | 05422 | WEBB,C J | A040 | 01UB4 | | | CUST SVC FIELD SPECIALI | 361 | 44.48 | 1,168.15 |
| 37 | | | 07165 | DALTON,M C | A050 | 01UB3 | | | MAJ ACCT MGR I | 357 | .64 | 15.66 |
| 38 | | | 07264 | PHILO,MICHAEL C | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 357 | 31.08 | 896.64 |
| 39 | | | 07351 | HILSON,ANNE F | A060 | 01UJ3 | | | SR MAJ ACCT MGR | 357 | 3.92 | 129.30 |
| 40 | | | 07956 | CHALKER,R C | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 27.33 | 817.68 |
| 41 | | | 08600 | GRILLO,G E | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 21.56 | 658.13 |
| 42 | | | 08604 | HOPGOOD,W J | A050 | 01UB3 | | | MAJ ACCT MGR I | 365 | 13.26 | 437.58 |
| 43 | | | 09583 | BUCCIARELLI,DOUGLAS | A030 | 01UB5 | | | CUST SVC FIELD SPECIALI | 360 | 54.50 | 1,077.05 |
| 44 | | | 09776 | EASTERLING,R K | A050 | 01UB3 | | | MAJ ACCT MGR I | 357 | 2.00 | 66.00 |
| 45 | | | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
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| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|--------|----------|
| 19609 | C/I EFFICIENT LIGHTING | 908170 | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 37.98 | 914.37 |
| 2 | | | 13862 | BASHUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 16.72 | 401.50 |
| 3 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 4.28 | 127.02 |
| 4 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 16.71 | 457.09 |
| 5 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 13.20 | 409.12 |
| 6 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 24.28 | 637.03 |
| 7 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 116.12 | 2,344.13 |
| 8 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 13.10 | 432.30 |
| 9 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 57.48 | 1,437.73 |
| 10 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 22.00 | 662.47 |
| 11 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | -1.72 |
| 12 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 19.75 | 651.75 |
| 13 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 2.56 | 66.88 |
| 14 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 16.70 | 542.88 |
| 15 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 24.30 | 750.26 |
| 16 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 3.84 | 102.76 |
| 17 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.84 | 101.19 |
| 18 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 28.80 | 779.76 |
| 19 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.00 | 62.75 |
| 20 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .77 | 23.75 |
| 21 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 18.03 | 570.83 |
| 22 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 11.36 | 315.24 |
| 23 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.00 | 28.18 |
| 24 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.80 | 196.74 |
| 25 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 18.88 | 535.01 |
| 26 | | | 41441 | ADGER, E A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.80 | 127.05 |
| 27 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 19.64 | 557.02 |
| 28 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.56 | 78.95 |
| 29 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 30.00 | 724.16 |
| 30 | | | 47272 | SCHMITT, KATHY I | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 27.38 | 528.02 |
| 31 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 38.64 | 933.65 |
| 32 | | | 50810 | LIERA, R A | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 240.00 | 5,697.00 |
| 33 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 11.44 | 317.75 |
| 34 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 10.12 | 297.39 |
| 35 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 14.17 | 523.68 |
| 36 | | | 54336 | OTTO, F E., JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 23.36 | 559.76 |
| 37 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | 19.36 | 506.74 |
| 38 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | 15.36 | 422.40 |
| 39 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 29.64 | 697.65 |
| 40 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 1.44 | 44.52 |
| 41 | | | 59717 | KELLY, WINTON E., JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 36.00 | 954.73 |
| 42 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 11.80 | 334.83 |
| 43 | | | 61967 | RUSSILLO, ALFRED G., I | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .56 | 18.02 |
| 44 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 27.00 | 857.25 |
| 45 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpse.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------------|---------|-------|---------------------------|---------|----------|-------------------------|-----|--------|----------|
| 19609 | C/I EFFICIENT LIGHTING | 908170 | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.64 | 59.70 |
| 2 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.13 | 136.29 |
| 3 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.00 | 240.08 |
| 4 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 16.71 | 422.18 |
| 5 | | | 69749 | LEHR, J C., JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .64 | 17.77 |
| 6 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 9.15 | 216.67 |
| 7 | | | 71838 | GONZALEZ, N A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 7.92 | 240.47 |
| 8 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 36.00 | 862.60 |
| 9 | | | 72403 | GANS, O E | A060 | 01YFB | PRODUCT MANAGER | 085 | 240.00 | 6,726.01 |
| 10 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 36.00 | 869.85 |
| 11 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 9.18 | 197.84 |
| 12 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.00 | 343.36 |
| 13 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 60.00 | 1,462.50 |
| 14 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 36.00 | 881.34 |
| 15 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .64 | 15.58 |
| 16 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 19.73 | 459.71 |
| 17 | | | 80657 | MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 16.70 | 414.27 |
| 18 | | | 81478 | DANIELEWSKI, W E., JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 23.70 | 690.94 |
| 19 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .21 | 7.74 |
| 20 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 59.29 | 1,400.74 |
| 21 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 19.85 | 605.92 |
| 22 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 24.40 | 871.38 |
| 23 | | | 84761 | GERWE, K F., JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.92 | 60.06 |
| 24 | | | 85235 | HALL, TERRY I | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 17.60 | 465.76 |
| 25 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 22.08 | 500.11 |
| 26 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 22.55 | 573.05 |
| 27 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 16.71 | 551.22 |
| 28 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 49.72 | 1,386.56 |
| 29 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .64 | 16.30 |
| 30 | | | 96160 | CULBREATH, J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 3.24 | 100.24 |
| 31 | | | 96371 | BOSTIC, KEDRIC A., JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 8.44 | 259.95 |
| 32 | | | 97187 | LICORA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 8.64 | 244.72 |
| 33 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.88 | 68.51 |
| 34 | | | 98470 | BERHANE, F R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 53.56 | 1,479.81 |
| 35 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 11.44 | 295.15 |
| 36 | | | | AGER, AGER, BRIAN RICHARD | D070 | 010E4 | ENERGY MGT SPEC | 810 | 32.25 | 588.57 |
| 37 | | | | AGNEW, AGNEW, P D | D070 | 010E4 | ENERGY MGT SPEC | 586 | 2.50 | 64.29 |
| 38 | | | | ALVAR, ALVAREZ, G R | D070 | 010CC | FIELD REP I - C/I | 361 | 30.13 | 608.43 |
| 39 | | | | AUGUS, AUGUSTO, F M | D080 | 010C0 | SR FIELD REP - C/I | 360 | 36.00 | 819.00 |
| 40 | | | | BASKI, BASKIN, SHARON I | D060 | 01X1E | ADMINISTRATIVE SPEC | 588 | 1.50 | 19.71 |
| 41 | | | | BASTO, BASTON, JOHN C | D060 | 010CB | FIELD REP II - C/I | 360 | 24.00 | 420.50 |
| 42 | | | | BER, A, BER, ALAN | D070 | 010CC | FIELD REP I - C/I | 360 | 36.00 | 720.00 |
| 43 | | | | BOYK, BOYK, IVY B | D060 | 010X2 | LRG COMM/INDUSTRI-ASST | 357 | 1.00 | 19.38 |
| 44 | | | | CANTR, CANTRES, WANDA B | D060 | 01X1E | ADMINISTRATIVE SPEC | 586 | .50 | 7.26 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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000325

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------------------------------|---------|-------|----------------------------|---------|----------|-------------------------|-----|---------|-----------|
| 19609 | C/I EFFICIENT LIGHTING | 908170 | CRABT | | | | | 360 | 29.80 | 515.14 |
| 2 | | | | DAVIE DAVIES FLICKINGER,NA | D070 | 01QE4 | ENERGY MGT SPEC | 474 | 32.25 | 572.85 |
| 3 | | | | DONAH DONAH,GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .75 | 15.39 |
| 4 | | | | ECHEG ECHEGOYEN,C O | D070 | 01QCC | FIELD REP I - C/I | 361 | 7.56 | 158.28 |
| 5 | | | | FRICK FRICKE,PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 12.60 | 228.36 |
| 6 | | | | GANNO GANNON,R H,,JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 8.00 | 153.40 |
| 7 | | | | GONZA GONZALEZ,IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 11.50 | 236.32 |
| 8 | | | | GRAFF GRAFFEO,JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 7.50 | 142.88 |
| 9 | | | | JONES JONES,DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 17.75 | 378.08 |
| 10 | | | | KNOTT KNOTT,J G | D070 | 01QE4 | ENERGY MGT SPEC | 220 | 2.00 | 38.00 |
| 11 | | | | LACHA LACHANCE,J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 8.00 | 167.50 |
| 12 | | | | LASSE LASSEN,CHRISTINE L | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 1.00 | 14.16 |
| 13 | | | | LEWIS LEWIS,JOHN G | D070 | 01QE4 | ENERGY MGT SPEC | 110 | 3.75 | 69.79 |
| 14 | | | | LIBBY LIBBY,ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | 2.75 | 45.54 |
| 15 | | | | LITTL LITTLETON,HELEN M | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 474 | 1.75 | 26.17 |
| 16 | | | | MAZEL MAZELIN,ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 54.43 | 1,055.27 |
| 17 | | | | MCNUT MCNUTT,BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 70.00 | 1,251.25 |
| 18 | | | | MESSE MESSER,P J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 2.50 | 52.34 |
| 19 | | | | MIMS, MIMS,THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 58.25 | 1,189.03 |
| 20 | | | | PEREZ PEREZ,R A | D070 | 01QCC | FIELD REP I - C/I | 361 | 111.22 | 2,328.68 |
| 21 | | | | POWEL POWELL,JOSEPH E,,JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | 54.00 | 860.63 |
| 22 | | | | SANDE SANDERS,KIM K | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 360 | 24.00 | 369.60 |
| 23 | | | | SCHAA SCHAAF,KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .50 | 8.20 |
| 24 | | | | SHOOS SHOOSMITH,PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 25.19 | 512.62 |
| 25 | | | | WILES WILES,SANDRA H | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 10.75 | 186.92 |
| 26 | | | | WILSO WILSON,C F,,JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 13.00 | 295.75 |
| 27 | | | | WILSON,C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 53.50 | 1,106.11 |
| 28 | | | | WOOTE WOOTEN,G C,,III | D070 | 01QCC | FIELD REP I - C/I | 361 | 9.90 | 207.28 |
| 29 | | | | WYNN, WYNN,MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 36.00 | 893.10 |
| 30 | | | | | | | | | | |
| 31 | TOTAL ACCOUNT 908170 | | | | | | | | 3060.97 | 74,787.22 |
| 32 | TOTAL PRGNAME C/I EFFICIENT LIGHTING | | | | | | | | 3060.97 | 74,787.22 |
| 33 | | | | | | | | | | |
| 34 | C/I HIGH EFFIC DX A/C | 908150 | 00415 | NELSON,L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 60.00 | 2,010.75 |
| 35 | | | | 01985 DARGENTO,R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.16 | 30.85 |
| 36 | | | | 02728 MENDEZ,SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.40 | 361.26 |
| 37 | | | | 04060 ANDERSON,E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .72 | 19.45 |
| 38 | | | | 04850 CARLYLE,B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.20 | 154.89 |
| 39 | | | | 05422 WEBB,C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 28.68 | 753.21 |
| 40 | | | | 07165 DALTON,M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 5.88 |
| 41 | | | | 07264 PHILO,MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.28 | 65.77 |
| 42 | | | | 07351 HILSON,ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 4.72 | 155.70 |
| 43 | | | | 07956 CHALKER,R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 59.86 |
| 44 | | | | 08600 GRILLO,G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 7.57 |
| 45 | | | | | | | | | | |
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fpsc.fex FLORIDA POWER AND LIGHT COMPANY
 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|-----------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|--------|
| 19609 | C/I HIGH EFFIC DX A/C | 908150 | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.56 | 480.41 |
| 2 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.75 | 156.75 |
| 3 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.44 | 34.53 |
| 4 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .28 | 6.89 |
| 5 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .48 | 14.26 |
| 6 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.50 | 204.90 |
| 7 | | | 16699 | DANIEL, JOHN M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 5.28 | 163.65 |
| 8 | | | 19200 | SOODERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 17.92 | 361.77 |
| 9 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.10 | 168.30 |
| 10 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 1.68 | 42.02 |
| 11 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.50 | 75.29 |
| 12 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .00 | -.76 |
| 13 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 20.80 | 582.67 |
| 14 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.75 | 123.75 |
| 15 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | .96 | 25.08 |
| 16 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 7.50 | 243.36 |
| 17 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 3.80 | 117.01 |
| 18 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 7.44 | 205.94 |
| 19 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .32 | 8.44 |
| 20 | | | 30751 | BESLEY, W A | A060 | 01UK3 | C/I SPECIALIST II | 360 | 14.40 | 389.88 |
| 21 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | .00 |
| 22 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .34 | 10.52 |
| 23 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .90 | 25.52 |
| 24 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.76 | 76.59 |
| 25 | | | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .24 | 6.80 |
| 26 | | | 41441 | ADGER, E A., JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.25 | 56.26 |
| 27 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 21.32 |
| 28 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 6.34 |
| 29 | | | 47272 | SCHMITT, KATHY L | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 3.48 | 67.04 |
| 30 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 28.24 | 682.34 |
| 31 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .12 | 3.33 |
| 32 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .51 | 14.98 |
| 33 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 11.96 | 428.00 |
| 34 | | | 54336 | OTTO, E E., JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .28 | 6.72 |
| 35 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | .28 | 7.33 |
| 36 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | 1.28 | 35.20 |
| 37 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 6.24 | 146.89 |
| 38 | | | 59717 | KELLY, WINTON E., JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.40 | 381.90 |
| 39 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .40 | 11.35 |
| 40 | | | 61967 | RUSSILLO, ALFRED G., J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .24 | 7.98 |
| 41 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .24 | 7.63 |
| 42 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .24 | 8.74 |
| 43 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.83 | 60.35 |
| 44 | | | 67709 | QUINN, J J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.00 | 373.46 |
| 45 | | | | | | | | | | |
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000327

FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRMT |
|-------|-----------------------|---------|-------|---------------------------|---------|----------|-------------------------|-----|-------|--------|
| 19609 | C/I HIGH EFFIC DX A/C | 908150 | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.50 | 189.26 |
| 2 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 6.67 |
| 3 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.40 | 31.41 |
| 4 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 36.00 | 986.40 |
| 5 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 11.16 | 338.84 |
| 6 | | | 72289 | LYERLY-JENNETTE, SUSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 14.40 | 345.04 |
| 7 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 14.40 | 347.94 |
| 8 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .63 | 13.57 |
| 9 | | | 76875 | LAMELAS, JORGE J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 24.00 | 585.00 |
| 10 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 14.40 | 352.55 |
| 11 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 5.84 |
| 12 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.21 | 98.07 |
| 13 | | | 80657 | MOOLIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.50 | 185.70 |
| 14 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 1.85 | 50.10 |
| 15 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .09 | 3.43 |
| 16 | | | 82210 | GAGER, HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 4.14 | 97.81 |
| 17 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.95 | 395.32 |
| 18 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 16.20 | 578.55 |
| 19 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .72 | 22.56 |
| 20 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 1.53 | 34.66 |
| 21 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.50 | 247.11 |
| 22 | | | 90645 | PRIETO, ROSA HOYO | A050 | 01A23 | FIELD REP SUPV II | 810 | -3.20 | -80.80 |
| 23 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .56 | 15.61 |
| 24 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 36.00 | 919.19 |
| 25 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 6.11 |
| 26 | | | 96160 | CULBREATH, J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .99 | 30.69 |
| 27 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.54 | 47.43 |
| 28 | | | 97187 | LLOORA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .72 | 20.40 |
| 29 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .24 | 5.71 |
| 30 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 4.02 |
| 31 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .12 | 2.77 |
| 32 | | | | AGER, AGER, BRIAN RICHARD | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 7.50 | 136.88 |
| 33 | | | | AGUIA AGUIAR, HORTENCIA E | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 8.00 | 112.90 |
| 34 | | | | ALVAR ALVAREZ, G R | D070 | 01QCC | FIELD REP I - C/I | 361 | 8.07 | 164.12 |
| 35 | | | | AUGUS AUGUSTO, E M | D080 | 01QCD | SR FIELD REP - C/I | 360 | 24.00 | 546.00 |
| 36 | | | | BASKI BASKIN, SHARON L | D040 | 01X1E | ADMINISTRATIVE SPEC | 588 | .50 | 6.56 |
| 37 | | | | BASTO BASTON, JOHN C | D060 | 01QCB | FIELD REP II - C/I | 360 | 36.00 | 630.77 |
| 38 | | | | BER, A BER, ALAN | D070 | 01QCC | FIELD REP I - C/I | 360 | 24.00 | 480.00 |
| 39 | | | | BOONE BOONE, W H | D070 | 01QE4 | ENERGY MGT SPEC | 864 | 7.50 | 157.04 |
| 40 | | | | CAMOE CAMOESAS, J A | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -1.02 |
| 41 | | | | CANTR CANTRES, WANDA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 586 | .25 | 3.63 |
| 42 | | | | CARR, CARR, ORLANDO | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 43 | | | | CLEWI CLEWIS, KATHLEEN D | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 17.00 | 246.50 |
| 44 | | | | CRABT | | | | 360 | 33.45 | 576.10 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------------|---------|-------|---------------------------|---------|----------|------------------------|-----|--------|----------|
| 1 | 9609 C/I HIGH EFFIC DX A/C | 908150 | | CRAVE CRAVEN,R KENNETH | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 27.00 | 546.42 |
| 2 | | | | CROW, CROW,B R | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 3 | | | | CRUZ, CRUZ,J M | D060 | 01QE5 | ENERGY MGT CONSULTANT | 864 | 8.25 | 131.89 |
| 4 | | | | CUBAS CUBAS,ARMANDO J | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 16.00 | 213.00 |
| 5 | | | | DONAH DONAHO,GARY B | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 6 | | | | ECHEG ECHEGOYEN,C O | D070 | 01QCC | FIELD REP I - C/I | 361 | .84 | 17.59 |
| 7 | | | | EGUAR EGUARAS,C L | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 8 | | | | FEBRE FEBRES,DIEGO E | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 6.75 | 67.25 |
| 9 | | | | FORD, FORD,NANCY E | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | .75 | 10.88 |
| 10 | | | | FRICK FRICKE,PEGGY C | D070 | 01QCC | FIELD REP I - C/I | 361 | 1.40 | 25.37 |
| 11 | | | | GONZA GONZALEZ,IDANIA | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 6.25 | 128.45 |
| 12 | | | | GRAFF GRAFFEO,JOHN | D070 | 01QE4 | ENERGY MGT SPEC | 810 | 23.50 | 447.68 |
| 13 | | | | GRECO GRECO,T A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 37.00 | 659.99 |
| 14 | | | | GUTIE GUTIERREZ,J C | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -.94 |
| 15 | | | | HARLE HARLEY,LESLIE A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | 1.75 | 29.05 |
| 16 | | | | HARRI HARRIS,R F | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 2.25 | 47.11 |
| 17 | | | | HERNA HERNANDEZ,BETSY G | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 144.00 | 2,088.00 |
| 18 | | | | HOUK, HOUK,ANITA B | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 1.75 | 25.38 |
| 19 | | | | INGER INGERSOLL,WILLIAM J | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -1.14 |
| 20 | | | | JAMES JAMES,ELISE C | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 60.25 | 1,063.42 |
| 21 | | | | JONES JONES,DONALD E | D080 | 01QCD | SR FIELD REP - C/I | 360 | 4.25 | 90.51 |
| 22 | | | | JUNE, | | | | 854 | 2.25 | 32.60 |
| 23 | | | | KESSL KESSLER,G P | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 5.25 | 99.23 |
| 24 | | | | LACHA LACHANCE,J F | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 25 | | | | LIBBY LIBBY,ROBERTA B | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 588 | .75 | 12.42 |
| 26 | | | | MAZEL MAZELIN,ALFREDA Y | D070 | 01QCC | FIELD REP I - C/I | 361 | 1.27 | 24.62 |
| 27 | | | | MCNUT MCNUTT,BRIAN R | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 33.00 | 589.88 |
| 28 | | | | MEALI MEALICK,HAROLD E | D070 | 01QE4 | ENERGY MGT SPEC | 720 | 60.00 | 1,105.50 |
| 29 | | | | MENDE MENDEZ,MIGUEL | D060 | 01QE5 | ENERGY MGT CONSULTANT | 219 | 20.00 | 315.50 |
| 30 | | | | MESSE MESSER,P J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 2.25 | 47.11 |
| 31 | | | | MILLE MILLER,PHILLIP F | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | 4.25 | 69.28 |
| 32 | | | | MIMS, MIMS,THOMAS D | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 2.00 | 40.83 |
| 33 | | | | NAVAR NAVARRO,VIVIAN A | D050 | 01X1F | SR ADMINISTRATIVE SPEC | 854 | 4.25 | 69.87 |
| 34 | | | | NELSO NELSON,KELLY J | D040 | 01X1E | ADMINISTRATIVE SPEC | 137 | 1.25 | 16.19 |
| 35 | | | | PEREZ PEREZ,R A | D070 | 01QCC | FIELD REP I - C/I | 361 | .58 | 12.15 |
| 36 | | | | PILGR PILGRIM,HELEN G | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | -2.98 |
| 37 | | | | PITER PITERA,S THOMAS | D060 | 01QE5 | ENERGY MGT CONSULTANT | 595 | 17.75 | 273.79 |
| 38 | | | | POWEL POWELL,JOSEPH E,,JR | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 3.98 |
| 39 | | | | RITCH RITCHARDSON,H P | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 40 | | | | ROONE ROONEY,JACQUELINE | D070 | 01QE4 | ENERGY MGT SPEC | 810 | -3.20 | -65.32 |
| 41 | | | | SCALL SCALLAN,SHERRY E | D060 | 01QE5 | ENERGY MGT CONSULTANT | 720 | 1.75 | 27.19 |
| 42 | | | | SCHAA SCHAAF,KATHRYN A | D060 | 01QE5 | ENERGY MGT CONSULTANT | 586 | .25 | 4.10 |
| 43 | | | | SETTL SETTLEMYRE,G W J | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 6.50 | 133.58 |
| 44 | | | | SEUPA SEUPAUL,KATHLEEN A | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 16.50 | 202.74 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|-------------------------------------|---------|--------|----------------------|---------|----------|-------------------------|-----|---------|-----------|
| 19609 | C/I HIGH EFFIC DX A/C | 908150 | SHOOS | SHOOSMITH,PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 7.00 | 121.63 |
| 2 | | | THROW | THROWER,ADRIENNE R | D040 | 01X1E | ADMINISTRATIVE SPEC | 854 | 2.25 | 23.74 |
| 3 | | | TORNE | TORNELLI,ANNETTE L | D040 | 01X1E | ADMINISTRATIVE SPEC | 137 | 2.50 | 29.38 |
| 4 | | | WALLA | WALLACE,MICHELE | D040 | 01X1E | ADMINISTRATIVE SPEC | 595 | 10.75 | 132.10 |
| 5 | | | WILLE | WILLEMS,H A | D070 | 01QE4 | ENERGY MGT SPEC | 219 | 6.75 | 102.27 |
| 6 | | | WILSO | WILSON,C F,,JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 3.00 | 68.25 |
| 7 | | | WILSON | WILSON,C J | D070 | 01QE4 | ENERGY MGT SPEC | 588 | 25.50 | 527.22 |
| 8 | | | WINFR | WINFREY,ROY L | D070 | 01QE4 | ENERGY MGT SPEC | 595 | 14.75 | 297.03 |
| 9 | | | WOOTE | WOOTEN,G C,,III | D070 | 01QCC | FIELD REP I - C/I | 361 | 1.10 | 23.01 |
| 10 | | | WYANT | WYANT,F E | D070 | 01QE4 | ENERGY MGT SPEC | 810 | .00 | .00 |
| 11 | | | WYNN, | WYNN,MARK P | D080 | 01QCD | SR FIELD REP - C/I | 360 | 24.00 | 595.40 |
| 12 | | | | | | | | | | |
| 13* | TOTAL ACCOUNT 908150 | | | | | | | | 1330.11 | 28,944.56 |
| 14* | TOTAL PRGNAME C/I HIGH EFFIC DX A/C | | | | | | | | 1330.11 | 28,944.56 |
| 15 | | | | | | | | | | |
| 16 | C/I HVAC | 908590 | 07264 | PHILO,MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 3.00 | 86.55 |
| 17 | | | 09583 | BUCCIARELLI,DOUGLAS | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 360 | 18.00 | 355.73 |
| 18 | | | 12756 | HAYWOOD,DANIEL J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.00 | 191.90 |
| 19 | | | 13862 | BASNUEVO,MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.00 | 49.18 |
| 20 | | | 14100 | WOMBLE,JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 7.00 | 207.81 |
| 21 | | | 17889 | DANN,ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 27.00 | 708.41 |
| 22 | | | 23882 | TRAMONTANO,DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 25.05 |
| 23 | | | 36927 | FERRER,RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 14.00 | 449.06 |
| 24 | | | 39931 | THOMSON,MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 34.00 | 983.88 |
| 25 | | | 45153 | BARBER,RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 129.26 |
| 26 | | | 47759 | RODRIGUEZTRIANA,P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 4.00 | 96.65 |
| 27 | | | 54336 | OTTO,E E,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.00 | 143.78 |
| 28 | | | 55742 | COHEN,A D | T125 | 05937 | GROUNDMAN - SU | 361 | 4.00 | 104.70 |
| 29 | | | 61967 | RUSSILLO,ALFRED G,,J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 160.94 |
| 30 | | | 69749 | LEHR,J C,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.00 | 55.58 |
| 31 | | | 82210 | GAGER,HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | 8.00 | 189.00 |
| 32 | | | 88523 | OLNICK,BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.00 | 50.83 |
| 33 | | | 94428 | BARTNICK,RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 12.00 | 306.41 |
| 34 | | | SHOOS | SHOOSMITH,PAMELA J | D060 | 01QCB | FIELD REP II - C/I | 360 | 1.00 | 17.38 |
| 35 | | | | | | | | | | |
| 36* | TOTAL ACCOUNT 908590 | | | | | | | | 162.00 | 4,312.10 |
| 37* | TOTAL PRGNAME C/I HVAC | | | | | | | | 162.00 | 4,312.10 |
| 38 | | | | | | | | | | |
| 39 | C/I LOAD CONTROL | 908550 | 00415 | NELSON,L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | .00 | .00 |
| 40 | | | 01985 | DARGENTO,R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .80 | 21.28 |
| 41 | | | 02728 | MENDEZ,SUSAN BALL | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.60 | 240.84 |
| 42 | | | 04060 | ANDERSON,E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 13.72 | 370.61 |
| 43 | | | 04850 | CARLYLE,B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.00 | 36.88 |
| 44 | | | 05422 | WEBB,C J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | 3.04 | 79.82 |
| 45 | | | | | | | | | | |
| 46 | | | | | | | | | | |
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COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

FLORIDA POWER AND LIGHT COMPANY

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | GRD | CODE | JOB DESCRIPTION | LOC | PRHRS | PAY | JOB |
|-------|------------------|---------|-------|-------------|------|-------|--------------------------|-----|-------|----------|-----|
| 19609 | C/I LOAD CONTROL | 908550 | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | | 357 | 5.88 | |
| 2 | | | | | A060 | 01UJ3 | SR MAJ ACCT MGR | | 357 | 1,335.17 | |
| 3 | | | | | A060 | 01UJ3 | SR MAJ ACCT MGR | | 357 | 23.75 | |
| 4 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 89.78 | |
| 5 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 465.95 | |
| 6 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 19.60 | |
| 7 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 239.25 | |
| 8 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 492.63 | |
| 9 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 47.98 | |
| 10 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 34.12 | |
| 11 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 361 | 15.26 | |
| 12 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 357 | 14.26 | |
| 13 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 217.38 | |
| 14 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 360 | 109.10 | |
| 15 | | | | | A030 | 01ATX | RESASM BUS FIELD SPEC I | | 357 | 38.77 | |
| 16 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 693.00 | |
| 17 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 361 | 105.35 | |
| 18 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 0.00 | |
| 19 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 396.00 | |
| 20 | | | | | A060 | 01YEC | PROGRAM MGR-C/I | | 013 | 7,677.00 | |
| 21 | | | | | A050 | 01UC3 | MAJ ACCT MGR II | | 357 | 25.06 | |
| 22 | | | | | A060 | 01UJ3 | SR MAJ ACCT MGR | | 365 | 258.18 | |
| 23 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 307.83 | |
| 24 | | | | | A060 | 01T5B | SR SPEC - PWR SUPPLY | | 955 | 2,826.00 | |
| 25 | | | | | A060 | 01UK3 | C/I SPECIALIST II | | 357 | 38.54 | |
| 26 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 361 | 42.16 | |
| 27 | | | | | A060 | 01UK3 | C/I SPECIALIST II | | 360 | 259.92 | |
| 28 | | | | | A050 | 01YHC | C/I ANALYST I | | 013 | 364.32 | |
| 29 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 357 | 941.25 | |
| 30 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 11.15 | |
| 31 | | | | | A060 | 01UJ3 | SR MAJ ACCT MGR | | 365 | 27.11 | |
| 32 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 357 | 132.05 | |
| 33 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 360 | 434.06 | |
| 34 | | | | | A070 | 01YCC | SR PROG MGR | | 013 | 6,835.50 | |
| 35 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 361 | 34.01 | |
| 36 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 59.90 | |
| 37 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 231.94 | |
| 38 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 365 | 136.00 | |
| 39 | | | | | A070 | 01UB6 | CUST SVC FIELD SPECIAL I | | 361 | 65.72 | |
| 40 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 361 | 16.64 | |
| 41 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 60 | 16.64 | |
| 42 | | | | | A060 | 01UJ3 | SR MAJ ACCT MGR | | 365 | 189.71 | |
| 43 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 361 | 33.51 | |
| 44 | | | | | A050 | 01UB3 | MAJ ACCT MGR I | | 361 | 36.64 | |
| 45 | | | | | 1125 | 05937 | GROUNDMAN - SU | | 361 | 36.64 | |

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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|------------------|---------|-------|--------------------------|---------|----------|-------------------------|-----|--------|----------|
| 19609 | C/I LOAD CONTROL | 908550 | 58062 | RUIZ,ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | 7.40 | 203.50 |
| 2 | | | 58897 | TORNELLI,PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .24 | 5.65 |
| 3 | | | 59717 | KELLY,WINTON E,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.60 | 254.60 |
| 4 | | | 60868 | CHAPMAN,REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 2.00 | 56.75 |
| 5 | | | 61967 | RUSSILLO,ALFRED G,,J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.26 | 40.69 |
| 6 | | | 65643 | VAYDA,G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 5.25 | 166.70 |
| 7 | | | 66307 | COBB,DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 2.24 | 81.57 |
| 8 | | | 66330 | CRANE,J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.94 | 262.25 |
| 9 | | | 68422 | REILMAN,LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.94 | 200.79 |
| 10 | | | 69749 | LEHR,J C,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 3.24 | 90.03 |
| 11 | | | 71238 | ARTZE,HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.48 | 179.18 |
| 12 | | | 71838 | GONZALEZ,N A,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.80 | 145.72 |
| 13 | | | 72289 | LYERLY-JENNETTE,SUSA | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 9.60 | 230.02 |
| 14 | | | 72436 | GARDNER,R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 9.60 | 231.96 |
| 15 | | | 73080 | SIMMONS,J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | .63 | 13.57 |
| 16 | | | 77342 | WRIGHT,JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 9.60 | 235.02 |
| 17 | | | 77425 | KHOURY,MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 5.84 |
| 18 | | | 78332 | BLARY,DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 23.29 | 542.59 |
| 19 | | | 80657 | MOOLIN,JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.93 | 197.01 |
| 20 | | | 81478 | DANIELEWSKI,W E,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 6.00 | 177.23 |
| 21 | | | 81870 | WHITAKER,D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .10 | 3.65 |
| 22 | | | 82210 | GAGER,HERBERT B | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .92 | 21.72 |
| 23 | | | 82298 | NEWBERRY,BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.00 | 366.31 |
| 24 | | | 83603 | CALLEJA,R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 2.00 | 71.41 |
| 25 | | | 84761 | GERWE,K F,,JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 7.72 | 241.75 |
| 26 | | | 86866 | TRENDEL,R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 1.53 | 34.66 |
| 27 | | | 88523 | OLNICK,BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.00 | 127.06 |
| 28 | | | 88553 | PARTIN,LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.93 | 262.16 |
| 29 | | | 92352 | BLACK,T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 15.80 | 440.64 |
| 30 | | | 92762 | DEMARS,JAMES F | A050 | 01M05 | DIST SUPV III | 881 | 14.00 | 380.98 |
| 31 | | | 95185 | SMITH,DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .24 | 6.11 |
| 32 | | | 96160 | CULBREATH,J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.06 | 32.67 |
| 33 | | | 96371 | BOSTIC,KEDRIC A,,JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .54 | 16.63 |
| 34 | | | 97187 | LLODRA,LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.60 | 101.98 |
| 35 | | | 98277 | ROSE,JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.20 | 28.55 |
| 36 | | | 98670 | BERHANE,F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.26 | 198.52 |
| 37 | | | 99235 | ORIA,MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 6.60 | 171.97 |
| 38 | | | | BUCK, BUCK,J R | T310 | 05533 | METERMAN A SU | 492 | 2.00 | 42.18 |
| 39 | | | | CILIO,CILIO,R C | T310 | 05533 | METERMAN A SU | 792 | 13.00 | 274.17 |
| 40 | | | | CRESP CRESPO,ELIZABETH H | D050 | 01QC4 | TECH-III-POWER DELIVERY | 955 | 240.00 | 3,330.00 |
| 41 | | | | DEHOM DEHOMBRE,AMELIA M | D060 | 01Q22 | C/I LD MGT FLD TECH | 013 | 180.00 | 2,907.18 |
| 42 | | | | DESIM | | | | 881 | 16.00 | 367.04 |
| 43 | | | | EDMON EDMONDS,D N | T310 | 05533 | METERMAN A SU | 192 | 1.00 | 21.09 |
| 44 | | | | FRICK FRICKE,PEGGY C | D070 | 01QC6 | FIELD REP I - C/I | 361 | 8.00 | 145.00 |
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FLORIDA POWER AND LIGHT COMPANY
COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96

11/18/96

| DATE PROGRAM NAME | ACCOUNT EMPL# NAME | GRD CODE | JOB DESCRIPTION | LOC | PRHRS | PAY JOB |
|-------------------|----------------------------------|------------|------------------------------------|------------|---------------|-----------|
| 1 | 19609 C/1 LOAD CONTROL | 908550 | HAMBRY HAMBRY, D C | 1310 05533 | METERMAN A SU | 192 7.00 |
| 2 | HARMO | | | 013 | 31.20 | 291.72 |
| 3 | HOWAR HOWARD, ALAN P | 0070 01021 | SR C/1 LD MGT FLD TECH | 013 | 224.50 | 3,952.97 |
| 4 | JACOB JACOBY, T R | 1440 05957 | ELECTRONIC TECHNICIAN | 792 | 2.00 | 45.88 |
| 5 | LAIMO LAIMORE, R J | 1310 05533 | METERMAN A SU | 192 | 3.00 | 63.27 |
| 6 | LAVOR LAVORNA, R J | 1310 05533 | METERMAN A SU | 792 | 5.00 | 105.45 |
| 7 | MARTE MARTELL, JOHN T, JR | 1310 05533 | METERMAN A SU | 192 | 34.00 | 748.70 |
| 8 | PRICE PRICE, R G | 0070 01021 | SR C/1 LD MGT FLD TECH | 013 | 242.00 | 4,984.58 |
| 9 | SANTO SANTORO, N F | 1440 05957 | ELECTRONIC TECHNICIAN | 881 | 14.00 | 321.16 |
| 10 | WASHI WASHINGTON, K J | 1440 05957 | ELECTRONIC TECHNICIAN | 881 | 96.00 | 2,202.24 |
| 11 | WEEKS WEEKS, T W | 1310 05533 | METERMAN A SU | 558 | 8.00 | 168.72 |
| 12 | 13*TOTAL ACCOUNT 908550 | | | | | |
| 13 | 14*TOTAL PRNAME C/1 LOAD CONTROL | | | | | |
| 15 | | | | | 2146.88 | 52,124.45 |
| 16 | 08400 GRILLO, G E | 908180 | A050 01UB3 MAJ ACCT MGR I | 365 | .02 | .49 |
| 17 | 08604 HOPGOOD, M J | | A050 01UB3 MAJ ACCT MGR I | 365 | .04 | 1.06 |
| 18 | 09583 BUCCIARELLI, DOUGLAS | | A030 01UB5 CUST SVC FIELD SPECIALT | 360 | 15.00 | 296.44 |
| 19 | 12003 NIEBLA, H E | | A050 01UB3 MAJ ACCT MGR I | 365 | .03 | .68 |
| 20 | 14100 HOMBLE, JEFFREY J | | A050 01UB3 MAJ ACCT MGR I | 357 | 2.00 | 59.38 |
| 21 | 14334 GARCIA, JOSEPH | | A060 01YV8 PROO DEVELOP SR ANALYST | 085 | 84.00 | 2,398.20 |
| 22 | 14873 ARCHER, JOHN F, II | | A050 01UB3 MAJ ACCT MGR I | 365 | 2.72 | 74.25 |
| 23 | 26052 LANGLEY, D R | | A060 01UV3 SR MAJ ACCT MGR | 365 | 2.73 | 88.14 |
| 24 | 26249 COPE, L G | | A050 01UB3 MAJ ACCT MGR I | 365 | .18 | 5.43 |
| 25 | 28846 KUNZ, THOMAS C | | A060 01UK3 C/1 SPECIALIST II | 357 | 5.00 | 139.50 |
| 26 | 34775 MUNIZ, V H | | A050 01UB3 MAJ ACCT MGR I | 365 | .03 | .68 |
| 27 | 36927 FERRER, RAMON | | A060 01UV3 SR MAJ ACCT MGR | 365 | .05 | 1.40 |
| 28 | 39143 PONITZ, KEITH P | | A050 01UB3 MAJ ACCT MGR I | 360 | 10.00 | 281.76 |
| 29 | 41441 ADGER, E A, JR | | A050 01UB3 MAJ ACCT MGR I | 365 | .09 | 3.64 |
| 30 | 45153 BARBER, RICHARD F | | A050 01UB3 MAJ ACCT MGR I | 365 | .02 | .52 |
| 31 | 53067 RODRIGUEZ, M G | | A060 01UV3 SR MAJ ACCT MGR | 365 | 4.07 | 141.10 |
| 32 | 54336 OTIO, E F, JR | | A050 01UB3 MAJ ACCT MGR I | 361 | 1.00 | 23.96 |
| 33 | 61967 RUSSILLO, ALFRED G, JR | | A050 01UB3 MAJ ACCT MGR I | 365 | .02 | .52 |
| 34 | 66330 CRANE, J I | | A050 01UB3 MAJ ACCT MGR I | 365 | .13 | 3.90 |
| 35 | 68422 REITMAN, LINDA I | | A050 01UB3 MAJ ACCT MGR I | 365 | 2.71 | 68.51 |
| 36 | 71238 ARIZE, HECTOR | | A050 01UB3 MAJ ACCT MGR I | 365 | .09 | 1.95 |
| 37 | 71838 GONZALEZ, N A, JR | | A050 01UB3 MAJ ACCT MGR I | 361 | 1.00 | 30.36 |
| 38 | 78332 BLARY, DAVID R | | A050 01UB3 MAJ ACCT MGR I | 365 | .08 | 1.73 |
| 39 | 80657 MOULIN, JEFFREY | | A050 01UB3 MAJ ACCT MGR I | 365 | 2.74 | 67.23 |
| 40 | 81678 DANIELEWSKI, W E, JR | | A060 01UV3 SR MAJ ACCT MGR | 360 | 9.85 | 286.34 |
| 41 | 81870 WHITAKER, D C | | A060 01UV3 SR MAJ ACCT MGR | 365 | .01 | .22 |
| 42 | 88553 PARTIN, LEROY M | | A050 01UB3 MAJ ACCT MGR I | 365 | 2.69 | 89.47 |
| 43 | 96160 CULBREATH, L G | | A060 01UV3 SR MAJ ACCT MGR | 365 | .06 | 1.98 |
| 44 | 98670 BERHANE, F B | | A050 01UB3 MAJ ACCT MGR I | 365 | .02 | .44 |
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 COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE PROGRAM NAME | ACCOUNT EMPL# NAME | PAY JOB GRD CODE JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------------------|---------------------------------|--|-----|--------|----------|
| 1* | TOTAL ACCOUNT 908180 | | | 146.38 | 4,069.28 |
| 2* | TOTAL PRGNAME C/I OPBC PROJECT | | | 146.38 | 4,069.28 |
| 3 | | | | | |
| 49609 | C/I W-C CHILLER REPL PGM 908420 | 00415 NELSON,L S A070 01UR3 C/I SPECIALIST I | 357 | 60.00 | 2,010.75 |
| 5 | | 01985 DARGENTO,R J A050 01UB3 MAJ ACCT MGR I | 361 | 39.48 | 1,050.16 |
| 6 | | 02728 MENDEZ,SUSAN BALL A050 01UB3 MAJ ACCT MGR I | 360 | 19.20 | 481.69 |
| 7 | | 04060 ANDERSON,E A A050 01UB3 MAJ ACCT MGR I | 357 | 13.20 | 356.58 |
| 8 | | 04850 CARLYLE,B F A060 01UJ3 SR MAJ ACCT MGR | 365 | 2.20 | 81.13 |
| 9 | | 05422 WEBB,C J A040 01UB4 CUST SVC FIELD SPECIALI | 361 | .76 | 19.96 |
| 10 | | 07165 DALTON,M C A050 01UB3 MAJ ACCT MGR I | 357 | .40 | 9.80 |
| 11 | | 07264 PHILO,MICHAEL C A060 01UJ3 SR MAJ ACCT MGR | 357 | 4.80 | 138.49 |
| 12 | | 07351 HILSON,ANNE F A060 01UJ3 SR MAJ ACCT MGR | 357 | 1.20 | 39.59 |
| 13 | | 07956 CHALKER,R C A050 01UB3 MAJ ACCT MGR I | 365 | 27.15 | 812.47 |
| 14 | | 08600 GRILLO,G E A050 01UB3 MAJ ACCT MGR I | 365 | .25 | 7.57 |
| 15 | | 08604 HOPGOOD,W J A050 01UB3 MAJ ACCT MGR I | 365 | .56 | 18.41 |
| 16 | | 09583 BUCCIARELLI,DOUGLAS A030 01UB5 CUST SVC FIELD SPECIALI | 360 | 5.00 | 98.81 |
| 17 | | 09776 EASTERLING,R K A050 01UB3 MAJ ACCT MGR I | 357 | 1.25 | 41.25 |
| 18 | | 12003 NIEBLA,H E A050 01UB3 MAJ ACCT MGR I | 365 | 8.44 | 203.05 |
| 19 | | 13862 BASHUEVO,MARIA GEMA A050 01UB3 MAJ ACCT MGR I | 361 | 6.93 | 167.99 |
| 20 | | 14100 WOMBLE,JEFFREY J A050 01UB3 MAJ ACCT MGR I | 357 | .80 | 23.76 |
| 21 | | 14873 ARCHER,JOHN F.,II A050 01UB3 MAJ ACCT MGR I | 365 | 7.56 | 206.87 |
| 22 | | 16699 DANIEL,JOHN M A050 01UB3 MAJ ACCT MGR I | 360 | 7.04 | 218.20 |
| 23 | | 17889 DANN,ANNETTE M A050 01UB3 MAJ ACCT MGR I | 360 | 1.52 | 39.88 |
| 24 | | 19200 SODDERS,G D A030 01ATX RES&SM BUS FIELD SPEC I | 357 | 3.20 | 64.61 |
| 25 | | 21102 WISHARD,W H A050 01UB3 MAJ ACCT MGR I | 365 | 2.10 | 69.30 |
| 26 | | 22004 WELLEN,R J A040 01UB4 CUST SVC FIELD SPECIALI | 357 | 2.80 | 70.04 |
| 27 | | 22094 GROUT,E TODD A050 01UB3 MAJ ACCT MGR I | 361 | 8.50 | 255.97 |
| 28 | | 23882 TRAMONTANO,DEAN J A050 01UB3 MAJ ACCT MGR I | 365 | .00 | -.76 |
| 29 | | 24055 NIX,JOHN H A060 01UK3 C/I SPECIALIST II | 361 | 123.20 | 3,451.15 |
| 30 | | 25391 BALOGH,F W A050 01UB3 MAJ ACCT MGR I | 365 | 3.75 | 123.75 |
| 31 | | 25987 GUTIERREZ,J P A040 01UC3 MAJ ACCT MGR II | 357 | 1.60 | 41.80 |
| 32 | | 26052 LANGLEY,D R A060 01UJ3 SR MAJ ACCT MGR | 365 | 11.74 | 381.42 |
| 33 | | 26249 COPE,I G A050 01UB3 MAJ ACCT MGR I | 365 | 16.80 | 518.38 |
| 34 | | 28846 KUNZ,THOMAS C A060 01UK3 C/I SPECIALIST II | 357 | 62.40 | 1,738.22 |
| 35 | | 29561 COOKE,C B A050 01UB3 MAJ ACCT MGR I | 361 | .96 | 25.29 |
| 36 | | 30751 BESLEY,W A A060 01UK3 C/I SPECIALIST II | 360 | 19.20 | 519.84 |
| 37 | | 31636 CAIN,C W A050 01UB3 MAJ ACCT MGR I | 357 | .00 | .00 |
| 38 | | 34775 MUNIZ,V H A050 01UB3 MAJ ACCT MGR I | 365 | 15.34 | 473.09 |
| 39 | | 36927 FERRER,RAMON A060 01UJ3 SR MAJ ACCT MGR | 365 | .90 | 25.52 |
| 40 | | 38566 BLOCH,P C A050 01UB3 MAJ ACCT MGR I | 357 | 10.60 | 294.15 |
| 41 | | 39143 PONITZ,KEITH P A050 01UB3 MAJ ACCT MGR I | 360 | 43.70 | 1,231.25 |
| 42 | | 39931 THOMSON,MARK A A050 01UB3 MAJ ACCT MGR I | 360 | 1.92 | 55.54 |
| 43 | | 40790 DIAZ,OSCAR J A050 01UB3 MAJ ACCT MGR I | 361 | .72 | 20.40 |
| 44 | | 41441 ADGER,E A.,JR A050 01UB3 MAJ ACCT MGR I | 365 | 1.25 | 56.24 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|-------|--------------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|----------|
| 19609 | C/I W-C CHILLER REPL PGM | 908420 | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.40 | 404.09 |
| 2 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .25 | 6.34 |
| 3 | | | 47239 | LIPINSKI, THOMAS M | A040 | 01MH7 | DISTR SYS ANALYST I | 360 | 12.00 | 289.66 |
| 4 | | | 47759 | RODRIGUEZTRIANA, P | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 361 | .68 | 16.42 |
| 5 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .36 | 10.00 |
| 6 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 1.53 | 44.95 |
| 7 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 11.96 | 428.00 |
| 8 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .84 | 20.13 |
| 9 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | .84 | 21.98 |
| 10 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | 3.84 | 105.60 |
| 11 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .40 | 9.42 |
| 12 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 1.44 | 44.49 |
| 13 | | | 59717 | KELLY, WINTON E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 19.20 | 509.20 |
| 14 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | 1.20 | 34.05 |
| 15 | | | 61967 | RUSSILLO, ALFRED G, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .24 | 7.98 |
| 16 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 16.75 | 531.82 |
| 17 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 1.40 | 50.98 |
| 18 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.83 | 60.35 |
| 19 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.56 | 191.08 |
| 20 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .40 | 11.12 |
| 21 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 5.40 | 128.56 |
| 22 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 55.20 | 1,512.48 |
| 23 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 4.48 | 136.03 |
| 24 | | | 72289 | LYERLY-JENNETTE, SUSAN | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 19.20 | 460.04 |
| 25 | | | 72436 | GARDNER, R LANCE | A060 | 01UK3 | C/I SPECIALIST II | 360 | 19.20 | 463.92 |
| 26 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 1.05 | 22.63 |
| 27 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.00 | 24.53 |
| 28 | | | 77342 | WRIGHT, JOCELYN M | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 360 | 19.20 | 470.04 |
| 29 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 6.40 | 155.84 |
| 30 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.21 | 237.87 |
| 31 | | | 80657 | MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.56 | 187.50 |
| 32 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 1.85 | 50.10 |
| 33 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.59 | 58.75 |
| 34 | | | 82210 | GAGER, HERBERT R | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 361 | .23 | 5.44 |
| 35 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 12.95 | 395.31 |
| 36 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 4.60 | 164.28 |
| 37 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.20 | 37.59 |
| 38 | | | 85235 | HALL, TERRY I | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 4.00 | 105.85 |
| 39 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 2.55 | 57.76 |
| 40 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 14.10 | 358.32 |
| 41 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.56 | 249.50 |
| 42 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 1.68 | 46.84 |
| 43 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 60.00 | 1,531.97 |
| 44 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .40 | 10.19 |
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FLORIDA POWER AND LIGHT COMPANY
 fpsc.fex COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|---|---------|-------|-----------------------|------------|-------------|-------------------------|-----|--------|-----------|
| 1 | 9609 C/I W-C CHILLER REPL PGM | 908420 | 96160 | CULBREATH, J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .99 | 30.69 |
| 2 | | | 96371 | BOSTIC, KEDRIC A., JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 2.90 | 89.32 |
| 3 | | | 97187 | LLOORA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 2.16 | 61.19 |
| 4 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .72 | 17.13 |
| 5 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 20.25 | 559.02 |
| 6 | | | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .36 | 6.97 |
| 7 | | | | | | | | | | |
| 8 | *TOTAL ACCOUNT 908420 | | | | | | | | 924.53 | 25,874.97 |
| 9 | *TOTAL PRGNAME C/I W-C CHILLER REPL PGM | | | | | | | | 924.53 | 25,874.97 |
| 10 | | | | | | | | | | |
| 11 | CITIES/COMM TES | 908440 | 00415 | NELSON, L S | A070 | 01UR3 | C/I SPECIALIST I | 357 | 60.00 | 2,010.75 |
| 12 | | | 01985 | DARGENTO, R J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 3.16 | 84.05 |
| 13 | | | 04060 | ANDERSON, E A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 2.96 | 79.96 |
| 14 | | | 04850 | CARLYLE, B F | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 4.20 | 154.89 |
| 15 | | | 07165 | DALTON, M C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 7.84 |
| 16 | | | 07264 | PHILO, MICHAEL C | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 4.04 | 116.54 |
| 17 | | | 07351 | HILSON, ANNE F | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | 4.96 | 163.62 |
| 18 | | | 07956 | CHALKER, R C | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 40.33 | 1,206.74 |
| 19 | | | 08600 | GRILLO, G E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .22 | 6.84 |
| 20 | | | 08604 | HOPGOOD, W J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .50 | 16.63 |
| 21 | | | 09776 | EASTERLING, R K | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 1.00 | 33.00 |
| 22 | | | 12003 | NIEBLA, H E | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 7.39 | 177.96 |
| 23 | | | 13862 | BASNUEVO, MARIA GEMA | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .31 | 6.83 |
| 24 | | | 14100 | WOMBLE, JEFFREY J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .64 | 19.00 |
| 25 | | | 14873 | ARCHER, JOHN F., II | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.66 | 182.58 |
| 26 | | | 17889 | DANN, ANNETTE M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | .80 | 20.99 |
| 27 | | | 19200 | SODDERS, G D | A030 | 01ATX | RES&SM BUS FIELD SPEC I | 357 | 2.56 | 51.68 |
| 28 | | | 21102 | WISHARD, W H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 10.10 | 333.30 |
| 29 | | | 22004 | WELLEN, R J | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | 2.24 | 56.02 |
| 30 | | | 22094 | GROUT, E TODD | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .50 | 15.06 |
| 31 | | | 23882 | TRAMONTANO, DEAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.00 | 169.61 |
| 32 | | | 24055 | NIX, JOHN H | A060 | 01UK3 | C/I SPECIALIST II | 361 | 91.20 | 2,554.75 |
| 33 | | | 25391 | BALOGH, F W | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 11.75 | 387.75 |
| 34 | | | 25987 | GUTIERREZ, J P | A040 | 01UC3 | MAJ ACCT MGR II | 357 | 1.28 | 33.44 |
| 35 | | | 26052 | LANGLEY, D R | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 6.66 | 216.84 |
| 36 | | | 26249 | COPE, L G | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 2.52 | 77.81 |
| 37 | | | 28846 | KUNZ, THOMAS C | A060 | 01UK3 | C/I SPECIALIST II | 357 | 51.92 | 1,446.39 |
| 38 | | | 29561 | COOKE, C B | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .32 | 8.44 |
| 39 | | | 31636 | CAIN, C W | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .00 | .00 |
| 40 | | | 34775 | MUNIZ, V H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .30 | 9.50 |
| 41 | | | 36927 | FERRER, RAMON | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .80 | 23.04 |
| 42 | | | 38566 | BLOCH, P C | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 21.68 | 601.62 |
| 43 | | | 39143 | PONITZ, KEITH P | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 92.75 | 2,613.22 |
| 44 | | | 39931 | THOMSON, MARK A | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 1.92 | 55.56 |
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FLORIDA POWER AND LIGHT COMPANY
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| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | JOB DESCRIPTION | LOC | PRHRS | PRAMT |
|------|----------------------|---------|-------|------------------------|---------|----------|-------------------------|-----|-------|----------|
| 1 | 9609 CITIES/COMM TES | 908440 | 40790 | DIAZ, OSCAR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 8.24 | 233.50 |
| 2 | | | 41441 | ADGER, E A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.11 | 50.81 |
| 3 | | | 44964 | COWLING, J H | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 8.32 | 239.04 |
| 4 | | | 45153 | BARBER, RICHARD F | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .22 | 5.73 |
| 5 | | | 51010 | MAESTRI, HECTOR J | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .12 | 3.33 |
| 6 | | | 52375 | MELIANS, S G | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .51 | 14.98 |
| 7 | | | 53067 | RODRIGUEZ, M G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 10.86 | 388.82 |
| 8 | | | 54336 | OTTO, E E, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .28 | 6.72 |
| 9 | | | 55742 | COHEN, A D | T125 | 05937 | GROUNDMAN - SU | 361 | .28 | 7.33 |
| 10 | | | 58062 | RUIZ, ARTURO | A060 | 01TY5 | SR POWER COORD | 361 | 1.28 | 35.20 |
| 11 | | | 58897 | TORNELLI, PHILIP | A040 | 01UB4 | CUST SVC FIELD SPECIALI | 357 | .32 | 7.53 |
| 12 | | | 59287 | CAMPBELL, W P | A070 | 01MG6 | DIST ENG & OPERS PRIN E | 360 | 1.44 | 44.49 |
| 13 | | | 60868 | CHAPMAN, REBECCA M | A060 | 01UJ3 | SR MAJ ACCT MGR | 361 | .40 | 11.35 |
| 14 | | | 61967 | RUSSILLO, ALFRED G, JR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .22 | 7.22 |
| 15 | | | 65643 | VAYDA, G F | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .25 | 7.95 |
| 16 | | | 66307 | COBB, DAVID G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 8.32 | 302.95 |
| 17 | | | 66330 | CRANE, J L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.64 | 54.51 |
| 18 | | | 68422 | REILMAN, LINDA L | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.66 | 168.63 |
| 19 | | | 69749 | LEHR, J C, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 8.32 | 231.20 |
| 20 | | | 71238 | ARTZE, HECTOR | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.25 | 28.38 |
| 21 | | | 71743 | RISLEY, R B | A060 | 01UK3 | C/I SPECIALIST II | 360 | 72.00 | 1,972.80 |
| 22 | | | 71838 | GONZALEZ, N A, JR | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .16 | 4.85 |
| 23 | | | 73080 | SIMMONS, J W | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 3.84 | 82.76 |
| 24 | | | 74524 | TAYLOR, CLIFFORD, III | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 4.00 | 98.11 |
| 25 | | | 77425 | KHOURY, MICHEL J | A050 | 01UB3 | MAJ ACCT MGR I | 357 | 15.32 | 373.04 |
| 26 | | | 78332 | BLARY, DAVID R | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 1.09 | 25.44 |
| 27 | | | 80657 | MOULIN, JEFFREY | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.66 | 165.47 |
| 28 | | | 81478 | DANIELEWSKI, W E, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 360 | 8.00 | 236.31 |
| 29 | | | 81870 | WHITAKER, D C | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | 1.33 | 49.20 |
| 30 | | | 82298 | NEWBERRY, BILLY M | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 15.00 | 457.88 |
| 31 | | | 83603 | CALLEJA, R A | A060 | 01UK3 | C/I SPECIALIST II | 361 | 2.20 | 78.58 |
| 32 | | | 84761 | GERWE, K F, JR | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .96 | 30.06 |
| 33 | | | 85235 | HALL, TERRY I | A050 | 01UB3 | MAJ ACCT MGR I | 360 | 6.20 | 164.09 |
| 34 | | | 86866 | TRENDEL, R F | A030 | 01UB5 | CUST SVC FIELD SPECIALI | 357 | 2.04 | 46.21 |
| 35 | | | 88523 | OLNICK, BRYAN J | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 19.55 | 496.82 |
| 36 | | | 88553 | PARTIN, LEROY M | A050 | 01UB3 | MAJ ACCT MGR I | 365 | 6.66 | 220.18 |
| 37 | | | 92352 | BLACK, T M | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .56 | 15.61 |
| 38 | | | 94428 | BARTNICK, RONALD B | A060 | 01UK3 | C/I SPECIALIST II | 085 | 60.00 | 1,531.97 |
| 39 | | | 95185 | SMITH, DAVID A | A050 | 01UB3 | MAJ ACCT MGR I | 357 | .32 | 8.15 |
| 40 | | | 96160 | CULBREATH, J G | A060 | 01UJ3 | SR MAJ ACCT MGR | 365 | .90 | 27.72 |
| 41 | | | 96371 | BOSTIC, KEDRIC A, JR | A060 | 01UJ3 | SR MAJ ACCT MGR | 357 | .72 | 22.18 |
| 42 | | | 97187 | LLODRA, LARRY | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .72 | 20.40 |
| 43 | | | 98277 | ROSE, JACK A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | .24 | 5.71 |
| 44 | | | 98670 | BERHANE, F B | A050 | 01UB3 | MAJ ACCT MGR I | 365 | .22 | 3.62 |
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COMMERCIAL PROGRAMS FROM 10/95 THRU 9/96 11/18/96

| DATE | PROGRAM NAME | ACCOUNT | EMPL# | NAME | PAY GRD | JOB CODE | DESCRIPTION | LOC | PRHRS | PRAMT |
|------|--------------------------------|---------|-------|-----------------------|---------|----------|--------------------|-----|-----------|--------------|
| 1 | 9609 CITIES/COMM TES | 908440 | 99235 | ORIA, MARLEN A | A050 | 01UB3 | MAJ ACCT MGR I | 361 | 12.12 | 323.03 |
| 2 | | | | GANNO GANNON, R H, JR | D080 | 01QCD | SR FIELD REP - C/I | 357 | 3.00 | 57.53 |
| 3 | | | | | | | | | | |
| 4 | *TOTAL ACCOUNT 908440 | | | | | | | | 745.84 | 21,289.64 |
| 5 | *TOTAL PRGNAME CITIES/COMM TES | | | | | | | | 745.84 | 21,289.64 |
| 6 | *TOTAL TRANS DATE 9609 | | | | | | | | 15459.50 | 369,157.62 |
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| 10 | TOTAL | | | | | | | | 143060.82 | 3,640,926.10 |
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