

ORIGINAL
FILE COPY

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DEPOSIT TREAS. REC. DATE
D481 MAR 14 '97

March 13, 1997

via UPS OVERNIGHT

17032 TX

Florida Public Service Commission
Div. of Communications, Certification
& Compliance Section
2440 Shumard Oak Boulevard
Tallahassee, Florida 32399-0866

Re: Interlink Telecommunications of Florida, Inc.'s Application to Provide Alternative Local Exchange Service Within the State of Florida (the "Application")

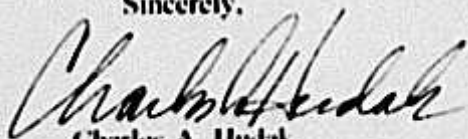
Dear Sir/Madam:

Enclosed are the original and seven (7) copies of the Application. Please file the Application in your usual fashion and return one file-stamped copy to us in the enclosed envelope.

In addition, enclosed is a check in the amount of \$250.00 to cover the filing fee.

If you have any questions or comments, please call.

Sincerely,


Charles A. Hudak

CAH/bw
Enc.

cc: Interlink Telecommunications of Florida, Inc.
(with enclosure)
Walt Sapronov, Esq.

DOCUMENT NUMBER DATE
02721 MAR 14 97
FPSC-RECORDS/REPORTING

1. This is an application for (check one):

- Original Authority (New company).
- Approval of Transfer (To another certificated company).
- Approval of Assignment of existing certificate (To a noncertificated company).
- Approval for transfer of control (To another certificated company).

2. Name of applicant:

Interlink Telecommunications of Florida, Inc.

3. A. National mailing address including street name, number, post office box, city, state, zip code and phone number.

**Interlink Telecommunications of Florida, Inc.
1112 Elm Street
Covington, Georgia 30209
(770) 953-2993**

B. Florida mailing address including street name, number, post office box, city, state, zip code and phone number.

Interlink Telecommunications of Florida, Inc. ("Interlink") conducts business from its headquarters in Covington, Georgia. Interlink's registered agent in Florida is:

**Interlink Telecommunications of Florida, Inc.
c/o CT Corporation System
1200 South Pine Island Road
Plantation, Florida 33324**

C. Physical address of alternative local exchange service in Florida including street name, number, post office box, city, zip code and phone number.

At this time, Interlink intends only to resell the local exchange telephone services provided by other certificated local exchange carriers operating within the State of Florida. Consequently, Interlink intends to utilize existing switching and transport capacity of other telecommunications companies to provide its local services.

4. Structure of organization:

- Individual
- Foreign Corporation
- General Partnership
- Other _____
- Corporation
- Foreign Partnership
- Limited Partnership

5. If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Qualification Document Number: F93000003319

Interlink's certificate of authority issued by the Florida Department of State is attached hereto at Exhibit "B".

6. Name under which the applicant will do business (d/b/a):

Interlink Telecommunications of Florida, Inc.

7. If applicable, please provide proof of fictitious name registration.

Fictitious name registration number: Not applicable.

8. If applicant is an individual, partnership, or joint venture, please give name, title and address of each legal entity.

Not applicable.

9. State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

None of Interlink's officers, directors, or stockholders has been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime. Further, no such proceedings are pending against any of Interlink's officers, directors, or stockholders.

10. Please provide the name, title, address, telephone number, internet address, and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application.

For purposes of this Application, the name, address, telephone number, facsimile number and internet address of Interlink's counsel of record is:

**Walt Sapronov, Esq.
Charles A. Hudak, Esq.
Gerry, Friend & Sapronov
Three Ravinia Drive, Suite 1450
Atlanta, Georgia 30346-2131
Tel: (770) 399-9500
Fax: (770) 395-0000
Internet: gflaw@gflaw.com**

All future correspondence should be directed to Interlink's ongoing liaison with the Commission:

**Mr. R.P. McFarland, President
Interlink Telecommunications of Florida, Inc.
1112 Elm Street
Covington, Georgia 30209
(770) 953-2993**

11. Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service.

At this time, Interlink is providing local exchange resale services in the State of Georgia.

12. Has the applicant been denied certification in any state? If so, please list the state and reason for denial.

Interlink has not been denied certification to operate as a local exchange carrier in any state.

13. Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty.

Interlink has not been assessed regulatory penalties for violations of any state telecommunications statutes.

14. Please indicate how a customer can file a service complaint with your company.

A customer may make inquiries regarding service or file a service complaint (i) by contacting Interlink's Customer Service Department at 1-800-488-5465, which will be listed on each customer's statement, or (ii) by writing to Interlink's Customer Service Department at 1112 Elm Street, Covington, Georgia 30209, an address which will also be supplied on each customer's statement. Interlink's toll-free customer service telephone number is available to customers 24 hours a day, 7 days a week.

Customers whose complaints are not resolved satisfactorily by Interlink's Customer Service Department also may file a complaint with the Florida Public Service Commission. These complaints should be forwarded to Mr. R.P. McFarland, President, Interlink Telecommunications of Florida, Inc., 1112 Elm Street, Covington, Georgia 30209.

15. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.

A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

1. the balance sheet
2. income statement
3. statement of retained earnings.

A summary of Interlink's Financial Qualifications is attached hereto at Exhibit "C".

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.

A summary of Interlink's Financial Qualifications is attached hereto at Exhibit "C".

2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.

A summary of Interlink's Financial Qualifications is attached hereto at Exhibit "C".

3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

A summary of Interlink's Financial Qualifications is attached hereto at Exhibit "C".

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions. If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should attest that the financial statements are true and correct.

B. Managerial capability.

A summary of Interlink's Managerial and Technical Qualifications is attached hereto at Exhibit "A".

C. Technical capability.

A summary of Interlink's Managerial and Technical Qualifications is attached hereto at Exhibit "A".

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in the foregoing application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of Interlink Telecommunications of Florida, Inc. and agree that the company will comply, now and in the future, with all applicable Commission rules and orders.

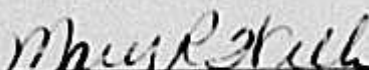
Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

Interlink Telecommunications of Florida, Inc.

By: 
R.P. McFarland
President

1112 Elm Street
Covington, Georgia 30209

Sworn to before me this 24
day of Feb, 1997.


Notary Public

My Commission expires



My Commission Expires: April 20, 1999

EXHIBIT "A"

MANAGERIAL AND TECHNICAL QUALIFICATIONS

Reginald P. McFarland, President and majority shareholder of Interlink, is a seasoned business professional, with a strong background in financial and general management of privately owned companies. Mr. McFarland has spent over ten (10) years with the Bell System in a managerial capacity, thereby acquiring extensive technical training and supervisory experience in regulated telephone company operations.

In 1989, Mr. McFarland founded Interlink as an enhanced service provider. Interlink became a certified "1+" long distance carrier in Georgia in 1991, and a certified "0+" carrier in Georgia in 1993, and a certified local exchange carrier in Georgia in 1996. Today, Interlink is a local exchange, long distance, and international reseller, operator service provider and enhanced service provider. Interlink's current services include local business and residential services, prepaid local services, direct dial ("1+") services, wide area telephone services ("WATS"), measured telephone services ("MTS"), toll-free "800" and "888" services, debit card services, calling card services, operator services and enhanced services (e.g., voicemail, internet).

Interlink provides switched voice communications services and operator services by reselling the services of other certificated common carriers. Interlink has provided switched voice communications services within the State of Georgia and to various interstate and international locations since November, 1991. Interlink is certificated by the Federal Communications Commission ("FCC") as an international reseller and has on file with the FCC an international and interstate domestic resale tariff, and an interstate operator service informational tariff. In addition, Interlink is authorized to resell long distance telecommunications services and operator services in the states of Florida, Georgia, South Carolina, Alabama, Tennessee, Virginia, Michigan, Missouri, Montana, New Jersey, North Carolina, South Carolina, Tennessee, Texas, Utah and Virginia, and is authorized to resell local exchange telecommunications service in Georgia.

Prior to founding Interlink, Mr. McFarland held positions with American Telephone and Telegraph Company in Birmingham, Alabama. In 1969 Mr. McFarland was drafted into the military and served with the 20th Special Forces Division. While in the military, he continued his education by studying military communications at Officer Candidacy School. He was honorably discharged and resumed his career with AT&T. After several relocations with AT&T, he decided to leave their employment and sought a career in computer design and telecommunications. Mr. McFarland attended both the United Electronics Laboratory and the University of Houston.

EXHIBIT "B"

FLORIDA DEPARTMENT OF STATE QUALIFICATION



FLORIDA DEPARTMENT OF STATE

Jim Smith
Secretary of State

July 20, 1993

C T CORPORATION SYSTEM

TALLAHASSEE, FL

Qualification documents for INTERLINK TELECOMMUNICATIONS OF FLORIDA, INC. were filed on July 20, 1993, and assigned document number F93000003319. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

A corporation annual report will be due this office between January 1 and May 1 of next year. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please telephone (904) 487-6051, the Registration and Qualification Section.

Buck Kohr
Corporate Specialist
Division of Corporations

Letter Number: 893A00124449

**REGISTRATION BY FOREIGN CORPORATION
AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA**

IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA:

1. Interlink Telecommunications of Florida, Inc.
(Name of corporation: the word "INCORPORATED," "COMPANY," or "CORPORATION" or words or abbreviations of like import in language, as will clearly indicate that it is a corporation instead of a natural person or partnership if not so contained in the name at present.)

2. Georgia
(State or country under the law of which it is incorporated)

3. June 1, 1993
(Date of Incorporation)

4. Perpetual
(Duration)

5. 58-2056579
(Federal Employer Identification number, if applicable)

6. Upon qualification
(Date first transacted business in Florida. See sections 607.1501, 607.1502, and 817.155, F.S.)

7. 1112 Elm Street, Covington, Georgia 30209
(Current mailing address)

8. Reseller of long distance telecommunications services.
(Brief description of the nature of the business in which it is engaged in the state of Florida)

9. Names and addresses of officers and or directors:
A. Directors:
Chairman: _____
Address: _____

Vice Chairman: _____
Address: _____

Director: R.P. McFarland
Address: 1112 Elm Street
Covington, Georgia 30209
Director: Linda A. McFarland
Address: 1112 Elm Street
Covington, Georgia 30209

RECEIVED
93 JUN 20 PM 1:02
STATE OF FLORIDA
SECRETARY OF STATE

Officers:

President: R.P. McFarland
Address: 1112 Elm Street
Covington, Georgia 30209

Vice President: _____
Address: _____

Secretary & Treasurer: Linda A. McFarland
Address: 1112 Elm Street
Covington, Georgia 30209

98 JUL 20 PM 1:00
RECEIVED
STATE OF FLORIDA
DEPARTMENT OF STATE


(If needed, you may attach an addendum to the application listing additional officers and/or directors.)

10. Name and Street address of Florida registered agent:


Name: CT CORPORATION SYSTEM
Office Address: c/o C T Corporation System, 1200 South Pine Island Road
Plantation, Florida 33324
Zip Code

11. Registered agent's acceptance:

Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Registered agent's signature: 
(Officer)
Robert D. Fischer, Asst. Secretary
(Type Name and Title of Officer)

12. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

13. 
(Signature of Chairman, Vice Chairman, or any officer listed in number 9 of the application)

14. R.P. McFarland, President

EXHIBIT "C"

FINANCIAL QUALIFICATIONS

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in the attached unaudited financial statements for Interlink. I have read the attached financial statements and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of Interlink Telecommunications of Florida, Inc.

Interlink Telecommunications of Florida, Inc.

By: *R.P. McFarland*
R.P. McFarland
President

1112 Elm Street
Covington, Georgia 30209

Sworn to before me this 24th
day of Feb, 1997.

Mary Ruth
Notary Public

My Commission expires:



11120008 04/25/97

My Commission Expires April 25, 1997

INCOME

410	Sales	2,571,669.41	
415	Sales - OAN	2,088,743.42	
	Total Sales		4,660,412.83

TOTAL INCOME**4,660,412.83****COST OF SALES**

515	Network Usage	1,391,017.44	
518	Billing & Collections	375,975.00	
520	Freight	6,803.87	
525	Other Costs	3,961.50	
	Total Cost of Sales		1,777,757.81

GROSS PROFIT**2,882,655.02****EXPENSES**

610	Wages/Salaries	459,665.27
615	Sub-Contract Labor	108,960.16
625	Independent/Outside Service	5,810.00
630	Federal Withholding Taxes-941	110,613.75
635	Commissions	1,368,020.34
640	Unemployment Taxes-DOL4 & 940	3,822.07
645	State Withholding Tax	815.87
647	Federal Excise Tax - 720	22,173.56
665	Personnel Cost	11,914.70
700	Rent	44,440.60
704	Equipment Rental/Lease	116,158.86
705	Utilities	24,057.07
710	Telephone	20,261.07
715	Repairs & Maintenance	5,359.85
720	Office Supplies	19,747.77
725	Other Office Expenses	10,086.52
780	Oil & Gas	4,476.93
765	Auto Repairs	3,443.27
775	Automobile Expense	155.40
780	Travel	12,844.77
785	Entertainment	108.96
805	Accounting	10,000.00
810	Advertising	4,658.13
815	Bank Service Charges	2,543.73
825	Contributions	2,912.00
830	Credit Card Service Charges	10,844.16
835	Dues & Publications	2,653.40
840	Insurance - Life	21,000.00
845	Insurance - Health	9,192.84
850	Insurance - General	8,155.65
860	Legal and Professional	44,897.77
865	Licenses,Fees,etc.	3,033.90

INTERLINK TELECOMMUNICATION INC
Income Statement
For Period Ended 12/31/96

868	NSF Bank Charges	3,759.00	
867	Printing	86,629.48	
870	Postage	14,207.59	
875	Refunds	230.41	
885	Taxes	130.09	
		<hr/>	
	TOTAL EXPENSES		2,577,584.94
			<hr/>
	NET INCOME (LOSS)		305,070.08
			<hr/>

I hereby certify that this information was prepared using generally accepted accounting principles.



Linda A. McFarland, Secretary
Interlink Telecommunications, Inc.

GERRY, FRIEND & SAPRONOV, LLP

ATTORNEYS AT LAW

SUITE 1450

THREE KAVINIA DRIVE

ATLANTA, GEORGIA 30340-2131

(770) 399-9500

FAX (770) 399-0800

EMAIL: gfriend@gfslaw.com

DEPOSIT TREAS. REC.

DATE

0481 114811 MAR 14 '97

March 13, 1997

via UPS OVERNIGHT

Florida Public Service Commission
Div. of Communications, Certification
& Compliance Section
2440 Shumard Oak Boulevard
Tallahassee, Florida 32399-0866

Re: Interlink Telecommunications of Florida, Inc.'s Application to Provide Alternative Local Exchange Service Within the State of Florida (the "Application")

Dear Sir/Madam:

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In addition, enclosed is a check in the amount of \$250.00 to cover the filing fee.

If you have any questions or comments, please call.

Sincerely,

Charles H. Friend

INTERLINK TELECOMMUNICATIONS
1112 ELM ST
COVINGTON, GA 30210

7865

PAY TO THE ORDER OF

Florida Public Service Comm.

3-10-97 \$ 250.00

Two Hundred Fifty + 00/100

MAR 14 1997



BANK OF COVINGTON
Covington, GA

Charles H. Friend