



Public Service Commission

-M-E-M-O-R-A-N-D-U-M-

DATE: April 9, 1997
TO: Tom Williams, Division of Communications
FROM: David Draper, Division of Auditing and Financial Analysis *DD*
RE: Docket No. 970431-TI, Alpha Communication Solutions, Inc., Financial Analysis for Certificate Application for Intrastate Interexchange Telecommunications Service *ALM APC [Signature]*

Section 364.337 (3), Florida Statutes, requires the following:

The commission shall grant a certificate of authority to provide intrastate interexchange telecommunications service upon a showing that the applicant has sufficient technical, financial, and managerial capability to provide such service in the geographic area proposed to be served.

Also Section 364.01 (3) and (4) states that:

(3) The Legislature finds that the competitive provision of telecommunications service, including local exchange telecommunications service, is in the public interest.

and

(4)(d) The Commission shall exercise its exclusive jurisdiction in order to: (d) Promote competition by encouraging new entrants into telecommunications markets . . .

Regarding the showing of financial capability, the Finance staff has analyzed the unaudited financial statements of Pacesetter Enterprises, Inc. which wholly owns Alpha Communication Solutions, Inc. (ASC) for the period ending December 31, 1996. An audit could change one's opinion of the company's financial condition. As the attached schedule shows, the company has adequate liquidity, sufficient common equity and a positive net income for 1996.

In this matter, ASC is asking for a certificate to provide IXC service. Staff notes the limited nature of the application and that no customer provided funds appear to be at risk. For purposes of granting a certificate based on the financial information provided, the financial capability appears adequate. The applicant attests to its financial capability to provide and maintain the proposed telecommunications service. In addition, ASC notes that it is a wholly owned subsidiary of Pacesetter Enterprises, and will draw upon the financial and operational resources of its parent company. Pacesetter Enterprises has available credit facilities in the amount of \$120,000 to further support the provision of long distance services through ASC. Based on this showing, the applicant appears to meet the financial capability standard of Section 364.337, Florida Statutes.

cc: Division of Legal Services
Division of Records and Reporting

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DOCKET NO. : 97043
FINANCIAL STATEMENTS OF PACESETTER ENTERPRISES, INC.
PARENT COMPANY OF ALPHA COMMUNICATION SOLUTIONS, INC.

IXC TELECOMMUNICATION SERVICE
FINANCIAL ANALYSIS

FROM UNAUDITED FINANCIAL STATEMENTS

	AS OF 12/31/96
CURRENT ASSETS	\$232,173
CURRENT LIABILITIES	92,206
CURRENT RATIO	2.52
CASH	55,809
COMMON EQUITY	212,591
TOTAL DEBT	150,634
TOTAL INVESTOR CAPITAL	363,225
COMMON EQUITY RATIO	59%
NET INCOME	119,040
RETURN ON EQUITY	56%

NMF = No Meaningful Figure

State of Florida

Commissioners:

JULIA L. JOHNSON, CHAIRMAN
SUSAN F. CLARK
J. TERRY DEASON
JOE GARCIA
DIANE K. KIESLING



DIVISION OF RECORDS &
REPORTING
BLANCA S. BAYÓ
DIRECTOR
(904) 413-6770

Public Service Commission

April 7, 1997

Mr. John P. Mottice
Alpha Communication Solutions, Inc.
2111 N. Monroe Street, Suite 203
Tallahassee, Florida 32303

Re: Docket No. 970431-TI

Dear Mr. Mottice:

This will acknowledge receipt of an application for certificate to provide interexchange telecommunications service by Alpha Communication Solutions, Inc. d/b/a AlphaCom d/b/a ASCI, which was filed in this office on April 4, 1997 and assigned the above-referenced docket number. Appropriate staff members will be advised.

Mediation may be available to resolve any dispute in this docket. If mediation is conducted, it does not affect a substantially interested person's right to an administrative hearing. For more information, contact the Office of General Counsel at (904) 413-6078 or FAX (904) 413-6079.

Please make note as well that Commission Rule 25-22.005(7), F.A.C., requires certificated companies to notify the Commission of any changes in name, telephone, address, or contact person. Should your application be granted by the Commission, you will be expected to comply with this rule by advising us of any changes as they occur.

Division of Records and Reporting
Florida Public Service Commission