

ORIGINAL

FISHER WAYLAND COOPER LEADER & ZARAGOZA L.L.P.  
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SUITE 400  
WASHINGTON, D. C. 20006-1851  
TELEPHONE (202) 659-3494

JAQUALIN FRIEND PETERSON  
(202) 775-3534

April 23, 1997

FACSIMILE  
(202) 296-6518

INTERNET  
jpeterson@fwclz.com

Via Federal Express

Ms. Blanca S. Bayo  
Director, Division of Records & Reporting  
Florida Public Service Commission  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850

970495-TK

Re: Local Line America, Inc.  
Application for Authority to Provide Alternative Local Exchange Service

Dear Ms. Bayo:

Enclosed for filing on behalf of Local Line America, Inc. please find an original and six (6) copies of its Application for Authority to Provide Alternative Local Exchange Services in the State of Florida. Also enclosed is a check for \$250.00 payable to the Florida Public Service Commission to cover the application fee.

Please date-stamp the enclosed extra copy of the application and return it to the undersigned in the self-addressed, stamped envelope provided. Should you have any questions concerning the application, please do not hesitate to contact the undersigned.

Sincerely,



Glenn S. Richards, Esq.  
Jaqualin Friend Peterson, Esq.

Counsel for Local Line America, Inc.

Enclosures

cc: William M. Wendell

*Check enclosed with filing and  
return to Fiscal for deposit.  
Enclosed is a copy of check  
and deposit of deposit.*

*Initials of person who forwarded check.*  
DOCUMENT NUMBER DATE

04199 APR 24 5

FPSC-RECORDS/REPORTING

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**FLORIDA PUBLIC SERVICE COMMISSION  
CAPITAL CIRCLE OFFICE CENTER - 2540 SHUMARD OAK BOULEVARD  
TALLAHASSEE, FLORIDA 32399-0850**

**APPLICATION FORM  
for**

**AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE  
WITHIN THE STATE OF FLORIDA**

---

**INSTRUCTIONS**

1. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing alternative local exchange certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee.
2. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
3. Use a separate sheet for each answer which will not fit the allotted space.
4. If you have questions about completing the form, contact:

**Florida Public Service Commission  
Division of Communications, Certification & Compliance Section  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0866  
(904) 413-6600**

5. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250 made payable to the Florida Public Service Commission at the above address.
-

- 
1. This is an application for (check one):
- Original authority (new company)
  - Approval of transfer (to another certificated company)  
Example, a certificated company purchases an existing company and desires to retain the original certificate authority.
  - Approval of assignment of existing certificate (to a noncertificated company)  
Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.
  - Approval for transfer of control (to another certificated company)  
Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
2. Name of applicant:  
**Local Line America, Inc.**
3. A. National mailing address including street name, number, post office box, city, state, zip code, and phone number.  
**2680 State Road  
Cuyahoga Falls, Ohio 44223  
(330) 923-3664 (phone)**
- B. Florida mailing address including street name, number, post office box, city, state, zip code, and phone number.  
**c/o CT Corporation System  
1200 South Pine Island Road  
Plantation, Florida 33324  
(305) 473-5503**
- C. Physical address of alternative local exchange service in Florida including street name, number, post office box, city, zip code and phone number.  
**N/A**

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4. Structure of organization:

- |   |  |
|---|--|
| <input type="checkbox"/> Individual                     | <input type="checkbox"/> Corporation                 |
| <input checked="" type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership         |
| <input type="checkbox"/> General Partnership            | <input type="checkbox"/> Limited Partnership         |
| <input type="checkbox"/> Joint Venture                  | <input type="checkbox"/> Other, Please explain _____ |

5. If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: F97000001993

6. Name under which the applicant will do business (d/b/a):  
N/A

7. If applicable, please provide proof of fictitious name (d/b/a) registration.

Fictitious name registration number: N/A

8. If applicant is an individual, partnership, or joint venture, please give name, title and address of each legal entity.  
N/A

9. State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.  
None

- 
10. Please provide the name, title, address, telephone number, internet address, and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application.

(a) **The Application:**

**William M. Wendell**  
**President**  
**Local Line America, Inc.**  
**2680 State Road**  
**Cuyahoga Falls, Ohio 44223**  
**(330) 923-3664 (Tel)**  
**(330) 923-1180 (Fax)**

or

**Glenn S. Richards, Esq.**  
**Jaqualin Friend Peterson, Esq.**  
**Counsel for Local Line America, Inc.**  
**Fisher Wayland Cooper Leader & Zaragoza L.L.P.**  
**2001 Pennsylvania Avenue, N.W., Suite 400**  
**Washington, D.C. 20006**  
**(202) 659-3434 (Tel)**  
**(202) 296-6518 (Fax)**

(b) **Official Point of Contact for the ongoing operations of the company:**

**William M. Wendell**  
**President**  
**Local Line America, Inc.**  
**2680 State Road**  
**Cuyahoga Falls, Ohio 44223**  
**(330) 923-3664 (Tel)**  
**(330) 923-1180 (Fax)**

(c) **Tariff:**

**William M. Wendell  
President  
Local Line America, Inc.  
2680 State Road  
Cuyahoga Falls, Ohio 44223  
(330) 923-3664 (Tel)  
(330) 923-1180 (Fax)**

(d) **Complaints/Inquiries from customers:**

**William M. Wendell  
President  
Local Line America, Inc.  
2680 State Road  
Cuyahoga Falls, Ohio 44223  
(330) 923-3664 (Tel)  
(330) 923-1180 (Fax)**

11. Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service.  
**Applicant is currently authorized to provide telecommunications services in the State of New York. Applicant also seeking authorization to provide resold local services in the following states: Louisiana, Illinois, Indiana, Missouri, and Minnesota.**
12. Has the applicant been denied certification in any other state? If so, please list the state and reason for denial.  
**No**
13. Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty.  
**No**

- 
14. Please indicate how a customer can file a service complaint with your company. **Customers may inquire or complain about their bills and other services by contacting the company during normal business hours.**
15. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.
- A. Financial capability.  
**See Exhibit I.**

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements, including:

1. the balance sheet
2. income statement
3. statement of retained earnings for the most recent 3 years.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

- B. Managerial capability.  
**See Exhibit II.**
- C. Technical capability.  
**See Exhibit III.**







FLORIDA DEPARTMENT OF STATE  
Sandra B. Mortham  
Secretary of State

April 16, 1997

C T CORP

Qualification documents for LOCAL LINE AMERICA, INC. were filed on April 16, 1997 and assigned document number F97000001993. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

A corporation annual report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please telephone (904) 487-6091, the Foreign Qualification/Tax Lien Section.

Michael Mays  
Document Specialist  
Division of Corporations

Letter Number: 097A00019257

APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION  
TO TRANSACT BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS  
SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE  
STATE OF FLORIDA:

1. Local Line America, Inc.  
(Name of corporation: must include the word "INCORPORATED", "COMPANY", "CORPORATION", or words or  
abbreviations of like import in language as will clearly indicate that it is a corporation instead of a natural person  
or partnership if not so contained in the name at present.)
2. Ohio  
(State or country under the law of which it is incorporated)
3. 34-1846781  
(FEI number, if applicable)
4. November 7, 1996  
(Date of incorporation)
5. Perpetual  
(Duration: Year corp. will cease to exist or "perpetual")
6. Upon Qualification  
(Date first transacted business in Florida. (See sections 607.1501, 607.1502, and 817.156, F.S.))
7. 2680 State Road, Cuyahoga Falls, Ohio 44223  
  
(Current mailing address)
8. To provide telecommunications services.  
(Purpose(s) of corporation authorized in home state or country to be carried out in the state of  
Florida)

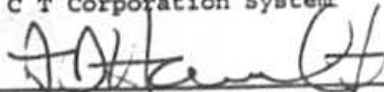
9. Name and street address of Florida registered agent:

Name: C T Corporation System  
Office Address: c/o C T Corporation System, 1200 South Pine  
Island Road  
Plantation, Florida, 33324  
(Zip Code)

10. Registered agent acceptance:

Having been named as registered agent and to accept service of process for the above stated corporation at the place  
designated in this application. I hereby accept the appointment as registered agent and agree to act in this capacity. I  
further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties,  
and I am familiar with and accept the obligation of my position as registered agent.

C T Corporation System



(Registered agent's signature) (Officer)  
A.D. Hamilton Asst. Secretary

(Type Name and Title of Officer)

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

12. Names and addresses of officers and/or directors:

A. DIRECTORS

Chairman: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Vice Chairman: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Director: see attached list of directors \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Director: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

B. OFFICERS

President: William M. Wendell \_\_\_\_\_

Address: 2680 State Road \_\_\_\_\_  
Cuyahoga Falls, Ohio 44223 \_\_\_\_\_

Vice President: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Secretary: Barbara L. Wendell \_\_\_\_\_

Address: 2680 State Road \_\_\_\_\_  
Cuyahoga Falls, Ohio 44223 \_\_\_\_\_

RECEIVED  
STATE DEPARTMENT OF REVENUE  
MAY 11 1988

Treasurer: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

NOTE: If necessary, you may attach an addendum to the application listing additional officers and/or directors.

13. William M. Wendell  
(Signature of Chairman, Vice Chairman, or any officer listed in number 12 of the application)

14. William M. Wendell, President  
(Typed or printed name and capacity of person signing application)

11/10/10 11:00 AM

Appendix to Florida  
Application by Fgn. Corp. for Authorization to Transact Business in Florida

**Directors of  
Local Line America, Inc.**

---

1. William M. Wendell  
2680 State Road  
Cuyahoga Falls, Ohio 44223
2. Barbara L. Wendell  
2680 State Road  
Cuyahoga Falls, Ohio 44223
3. William G. Wendell  
2680 State Road  
Cuyahoga Falls, Ohio 44223
4. Andrew W. Wendell  
2680 State Road  
Cuyahoga Falls, Ohio 44223

9/17/16 PM 3:56

**EXHIBIT I**

**FINANCIAL STATEMENTS**

Pursuant to Sections 364.337(1)(3) and 364.339(2), Florida Statutes, effective July 1, 1995, Local Line America, Inc. ("Applicant") has the financial ability to:

- (1) Provide the requested service in the geographic area proposed to be serviced;
- (2) Maintain the requested service; and
- (3) Meet its ownership obligations.

With a capital balance of approximately \$35,000.00, Applicant possesses adequate financial resources to provide the proposed services. Applicant plans only to be a switchless reseller. Consequently, Applicant will incur few costs with its Florida service offerings. A copy of Local Line's 1996 financial statements and its most recent balance sheet and income statement is attached hereto.

Applicant will be able to maintain the requested service and meet its ownership obligations. Applicant estimates that it will have 1,000 customers in the State of Florida by the end of its first year in service. Based on this estimate, Applicant has projected that its gross revenues in Florida will exceed \$385,000 for this same period. As for its entire operations, Applicant has projected that for the 12-month period following certification its gross revenues will reach two million dollars. A copy of Local Line's Projected Statement of Income in the State of Florida and its Projected Statement of Income Entire Corporation, both for the 12-month period following certification, are attached hereto.

In further support of its capability, Applicant notes that it has been authorized to provide telecommunications service in New York.

LOCAL LINE AMERICA , INC.  
 BALANCE SHEET  
 AS OF 12/31/96

ASSETS:

CASH	16,270.00
	-----
TOTAL CURRENT ASSETS	16,270.00
	-----
 TOTAL LONG TERM ASSETS	 0.00
	-----
TOTAL ASSETS	16,270.00
	-----

LIABILITIES:

ACCRUED INTEREST	0.00
N/P OFFICER	0.00
	-----
TOTAL CURRENT LIABILITIES	0.00
	-----
LONG TERM LIABILITIES	0.00
	-----
TOTAL LIABILITIES	0.00
	-----

EQUITY	
COMMON STOCK 750 shares authorized at no par value, 50 shares issues and outstanding	500.00
ADDITIONAL PAID IN CAPITAL	24,500.00
YTD INC/(LOSS)	(8,730.00)
	-----
TOTAL EQUITY	16,270.00
	-----
TOTAL LIABILITIES & EQUITY	16,270.00
	-----

LOCAL LINE AMERICA , INC.  
INCOME STATEMENT  
FOR PERIOD ENDING 12/31/96

INCOME:	0.00
TOTAL INCOME	0.00
OPERATING EXPENSE	
PROFESSIONAL FEES	8,000.00
OTHER TAXES	730.00
	-----
TOTAL OPERATING EXPENSE	8,730.00
	-----
INTEREST EXPENSE	0.00
	-----
TOTAL PROFIT/(LOSS)	(8,730.00)
	=====



LOCAL LINE AMERICA , INC.  
BALANCE SHEET  
AS OF 01/31/97

ASSETS:

CASH	22,973.48
TOTAL CURRENT ASSETS	22,973.48
COMPUTERS	10,400.00
TOTAL LONG TERM ASSETS	0.00
TOTAL ASSETS	33,373.48

LIABILITIES:

ACCRUED INTEREST	0.00
N/P OFFICER	0.00
TOTAL CURRENT LIABILITIES	0.00
LONG TERM LIABILITIES	0.00
TOTAL LIABILITIES	0.00
EQUITY	
COMMON STOCK 750 shares authorized at no par value, 50 shares issued and outstanding	500.00
ADDITIONAL PAID IN CAPITAL	49,500.00
YTD INC/(LOSS)	(7,896.52)
RETAINED EARNINGS	(8,730.00)
TOTAL EQUITY	33,373.48
TOTAL LIABILITIES & EQUITY	33,373.48

LOCAL LINE AMERICA , INC.  
INCOME STATEMENT  
FOR PERIOD ENDING 01/31/97

INCOME:	0.00
TOTAL INCOME	0.00
OPERATING EXPENSE	
PROFESSIONAL FEES	7,835.07
OTHER TAXES	0.00
BANK CHARGES	61.45
	-----
TOTAL OPERATING EXPENSE	7,896.52
	-----
INTEREST EXPENSE	0.00
	-----
TOTAL PROFIT/(LOSS)	(7,896.52)
	-----

LOCAL LINE AMERICA , INC.  
BALANCE SHEET  
AS OF 02/28/97

ASSETS:

CASH	12,922.19
	-----
TOTAL CURRENT ASSETS	12,922.19
	-----
COMPUTERS	20,129.76
	-----
TOTAL LONG TERM ASSETS	0.00
	-----
TOTAL ASSETS	33,051.95
	-----

LIABILITIES:

ACCRUED INTEREST	0.00
N/P OFFICER	0.00
	-----
TOTAL CURRENT LIABILITIES	0.00
	-----
LONG TERM LIABILITIES	0.00
	-----
TOTAL LIABILITIES	0.00
	-----

EQUITY

COMMON STOCK 750 shares authorized at no par value, 50 shares issues and outstanding	500.00
ADDITIONAL PAID IN CAPITAL	49,500.00
YTD INC/(LOSS)	(8,218.05)
RETAINED EARNINGS	(8,730.00)
	-----
TOTAL EQUITY	33,051.95
	-----
TOTAL LIABILITIES & EQUITY	33,051.95
	-----

LOCAL LINE AMERICA , INC.  
 INCOME STATEMENT  
 FOR PERIOD ENDING 02/28/97

	MTD	YTD
INCOME:	0.00	0
TOTAL INCOME	0.00	0
OPERATING EXPENSE		0
PROFESSIONAL FEES		7835.07
LICENSE & PERMITS	296.25	296.25
OTHER TAXES	0.00	61.45
BANK CHARGES	25.28	25.28
	-----	-----
TOTAL OPERATING EXPENSE	321.53	8,218.05
	-----	-----
INTEREST EXPENSE	0.00	0.00
	-----	-----
TOTAL PROFIT/(LOSS)	(321.53)	(8,218.05)
	*****	*****

LOCAL LINE AMERICA, INC.  
 PREDICTED STATEMENT OF INCOME IN THE STATE OF FLORIDA  
 FOR THE 12 MONTH PERIOD FOLLOWING CERTIFICATION

	1ST	2ND	3RD	4TH	5TH	6TH	7TH	8TH	9TH	10TH	11TH	12TH	TOTAL
<b>REVENUE</b>													
APPLICATION INCOME	4,100	4,300	8,600	5,450	8,600	8,600	8,600	8,450	8,600	8,600	8,450	8,450	56,000
MONTHLY PHONE SERVICE	2,300	4,600	9,200	12,650	17,250	21,850	25,390	29,900	34,500	37,950	41,400	46,000	282,900
ADD ON SERVICES	36	75	150	206	281	356	413	488	563	619	675	750	4,413
RECONNECTION FEES	0	207	493	690	928	1,075	1,242	1,320	1,405	1,475	1,550	1,622	12,117
<b>TOTAL REVENUE</b>	<b>6,836</b>	<b>9,182</b>	<b>18,433</b>	<b>18,996</b>	<b>26,959</b>	<b>31,841</b>	<b>33,425</b>	<b>40,366</b>	<b>45,353</b>	<b>46,744</b>	<b>49,925</b>	<b>51,822</b>	<b>305,560</b>
<b>OPERATING EXPENSE</b>													
APPLICATION EXPENSE	792	1,095	2,199	2,385	3,215	3,798	3,984	4,815	5,413	5,575	5,952	6,777	46,000
ACCESS EXPENSE	2,434	3,358	6,760	7,334	9,887	11,679	12,551	14,825	16,646	17,148	18,303	20,580	141,450
MISC DIRECT EXP	395	532	1,069	1,159	1,563	1,846	1,937	2,340	2,631	2,710	2,893	3,294	22,359
<b>MARKETING &amp; SALES EXPENSE</b>	<b>1,181</b>	<b>1,634</b>	<b>3,291</b>	<b>3,559</b>	<b>4,799</b>	<b>5,668</b>	<b>5,946</b>	<b>7,135</b>	<b>8,079</b>	<b>8,320</b>	<b>8,853</b>	<b>10,114</b>	<b>68,651</b>
<b>ADMINISTRATION &amp; BILLING EXPENSE</b>	<b>850</b>	<b>1,176</b>	<b>2,361</b>	<b>2,562</b>	<b>3,453</b>	<b>4,079</b>	<b>4,279</b>	<b>5,171</b>	<b>5,814</b>	<b>5,998</b>	<b>6,393</b>	<b>7,279</b>	<b>47,111</b>
<b>TOTAL OPERATING EXPENSE</b>	<b>5,643</b>	<b>7,806</b>	<b>15,670</b>	<b>16,999</b>	<b>22,918</b>	<b>27,068</b>	<b>28,397</b>	<b>34,316</b>	<b>38,584</b>	<b>39,737</b>	<b>42,424</b>	<b>48,304</b>	<b>227,865</b>
<b>TOTAL PROFIT (LOSS)</b>	<b>795</b>	<b>1,376</b>	<b>2,763</b>	<b>2,997</b>	<b>4,041</b>	<b>4,773</b>	<b>5,027</b>	<b>6,050</b>	<b>6,769</b>	<b>7,007</b>	<b>7,451</b>	<b>8,518</b>	<b>77,695</b>

LOCAL LINE AMERICA, INC.  
 PROJECTED STATEMENT OF INCOME ENTIRE CORPORATION  
 FOR THE 12 MONTH PERIOD FOLLOWING CERTIFICATION

REVENUE		
APPLICATION INCOME	445,966.15	22.30%
MONTHLY PHONE SERVICE	1,467,021.19	73.35%
ADD ON SERVICES	23,918.82	1.20%
RECONNECTION FEES	63,093.84	3.15%
TOTAL REVENUE	2,000,000.00	100.00%
OPERATING EXPENSE		
APPLICATION EXPENSE	238,540.01	11.93%
ACCESS EXPENSE	733,517.61	36.68%
MISC DIRECT EXP	115,345.88	5.80%
MARKETING & SALES EXPENSE	356,000.00	17.80%
ADMINISTRATION & BILLING EXPENSE	256,200.00	12.81%
TOTAL OPERATING EXPENSE	1,700,196.51	85.01%
TOTAL PROFIT/(LOSS)	299,803.49	14.99%

**CERTIFICATION OF APPLICANT**

I, William M. Wendell, am President of Local Line America, Inc., the Applicant herein. I certify that, based on my information and belief, the attached unaudited financial statements are true and correct.

*William M. Wendell*

**William M. Wendell**  
**President**  
**Local Line America, Inc.**

Date:

March 17, 1997

**EXHIBIT II**

**MANAGERIAL CAPABILITY**

Applicant possesses the managerial and technical ability to provide the proposed services. Applicant is a privately-held corporation organized under the laws of the State of Ohio. Applicant's officers and directors are as follows:

<u>Name</u>	<u>Office Held</u>	<u>Director</u>
William M. Wendell	President	Yes
Barbara L. Wendell	Secretary	Yes
William G. Wendell	--	Yes
Andrew W. Wendell	--	Yes

Applicant's principals have significant sales, marketing and financial experience. Additionally, Applicant has retained the services of Charles C. Zachry, Jr., a telecommunications consultant. Below is a brief description of his qualifications and the experience of some of Applicant's key management personnel:

**President - William M. Wendell**

Mr. William M. Wendell is President of Local Line. His responsibilities include managing all day-to-day operations, including purchasing inventory, negotiating leases, negotiating with banks for financing, overseeing 19 employees and providing customer service. Additionally, Mr. Wendell has been president of Blue Ribbon Rentals, a rent-to-own business, for twelve years. In that time, Mr. Wendell has built Blue Ribbon into a profitable business, with stores in Pennsylvania and Ohio. Mr. Wendell also is active in industry trade associations. Prior to entering the rent-to-own business, Mr. Wendell was president of North American Distributors, which sold educational materials, including textbooks and encyclopedias.

Recently, Blue Ribbon Rental applied for authority to offer resold local telecommunications services in Ohio and Pennsylvania. Those applications are pending.

**Chief Financial Officer - Amy Topper**

Amy Topper is Chief Financial Officer of Local Line and oversees the day-to-day financial operations, including preparation of internal financial statements, tax returns and industry trends. Additionally, Ms. Topper serves as Chief Financial Officer of Blue Ribbon Rentals, a position which she has held for seven years. Prior to her employment with Blue Ribbon Rentals, Ms. Topper served as controller for a food service company and as auditor and controller for a retail apparel company.



**Telecommunications Consultant - Charles C. Zachry, Jr.**

Charles C. Zachry, Jr., is a telecommunications consultant that has been retained by Local Line America, Inc. Mr. Zachry has more than 18 years of industry experience. He is currently a principal of Zachry & Associates, which was established in 1993 and has been providing telecommunications consulting support to state and local governments, law firms, commercial operations and manufacturing organizations. Most recently, Mr. Zachry worked with the Tennessee State Department of Education to develop a plan for bringing LAN/WANs, Internet access and video facilities to the public school systems in Tennessee and with American Portable Telecom (now Aerial Communications) to develop a preliminary fixed network design for the Houston Major Trading Area. Prior to his employment with Zachry & Associates, Mr. Zachry was employed with Sprint Corporation from 1985 to 1993. During this time, he was the director of several divisions within the company, including Special Customer Arrangements, Product Development, Systems Engineering and Support, Network Integration, and Network Engineering. His responsibilities included designing, selling, and implementing new products, networks and unique customer arrangements, enhancing existing products, and developing and implementing systems engineering and support. Mr. Zachry is a graduate of Tennessee Technological University, where he obtained a B.S. degree in Electrical Engineering, and a graduate of the University of Alabama, where he received his MBA.

**EXHIBIT III**

**TECHNICAL CAPABILITY**

Applicant is technically qualified to resell local telecommunications services in the State of Florida. Applicant is currently authorized to provide local telecommunications services in the State of New York. Applicant is also seeking authorization to provide resold local services in the following states: Louisiana, Minnesota, Indiana, Illinois, and Missouri. Applicant has not been denied authority to provide telecommunications services in any state. Applicant plans to provide local service through the resale of underlying local exchange carrier services. Equipment maintenance will be performed by the underlying carrier in strict conformance with Commission rules and regulations and pursuant to contract terms and conditions.

ORIGINAL

FISHER WAYLAND COOPER LEADER & ZARAGOZA L.L.P.

2001 PENNSYLVANIA AVENUE, N.W.  
SUITE 400

WASHINGTON, D. C. 20006-1851

TELEPHONE (202) 659-3494

JAQUALIN FRIEND PETERSON

(202) 775-3534

April 23, 1997

FACSIMILE

(202) 296-6518

INTERNET

jpeter@fwciz.com

DEPOSIT

DATE

D510

APR 24 1997

Via Federal Express

Ms. Blanca S. Bayo  
Director, Division of Records & Reporting  
Florida Public Service Commission  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850

Re: Local Line America, Inc.  
Application for Authority to Provide Alternative Local Exchange Service

Dear Ms. Bayo:

Enclosed for filing on behalf of Local Line America, Inc. please find an original and six (6) copies of its Application for Authority to Provide Alternative Local Exchange Services in the State of Florida. Also enclosed is a check for \$250.00 payable to the Florida Public Service Commission to cover the application fee.

Please date-stamp the enclosed extra copy of the application and return it to the undersigned in the self-addressed, stamped envelope provided. Should you have any questions concerning the application, please do not hesitate to contact the undersigned.

Sincerely,

Glenn S. Richards, Esq.  
Jaqualin Friend Peterson, Esq.

merica, Inc.

LOCAL LINE AMERICA, INC.  
2680 STATE RD.  
CUYAHOGA FALLS, OH 44223

1014

DATE March 26, 1997

PAY TO THE ORDER OF Florida Public Service Commission \$ 250.00

Two Hundred Fifty and 00/100 DOLLARS

STAR BANK, N.A.

Ang J. Topper

and  
cash  
check  
R.  
dated check.