

WIGGINS & VILLACORTA, P.A.  
ATTORNEYS AT LAW  
501 EAST TENNESSEE STREET  
POST OFFICE DRAWER 1657  
TALLAHASSEE, FLORIDA 32302  
TELEPHONE (904) 222-1534  
TELECOPIER (904) 222-1689

DEPOSIT DATE  
May 16, 1997 D527 MAY 19 1997

VIA HAND DELIVERY

970602-TX

Mr. Walter D'Haeseleer  
Director of Communications  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850

Re: World Telecommunications Services, Inc.

Dear Mr. D'Haeseleer:

Enclosed for filing are the original and five (5) copies of World Telecommunications Services, Inc.'s Application for Authority to Provide Alternative Local Exchange Service within the State of Florida, along with the \$250.00 filing fee.

Thank you for your assistance in this matter.

Sincerely,  
*Donna L. Canzano*  
Donna L. Canzano

DLC:plk  
Enclosures



DOCUMENT NUMBER-DATE  
04938 MAY 19 97  
FPSC-RECORDS/REPORTING

**APPLICATION  
FOR AUTHORITY TO PROVIDE  
ALTERNATIVE LOCAL EXCHANGE SERVICE  
WITHIN THE STATE OF FLORIDA**

1. This is an application for (check one):

- Original authority (new company)
- Approval of transfer (to another certificated company)  
Example: a certificated company purchases an existing company and desires to retain the original certificate of authority.
- Approval of assignment of existing certificate (to a non-certificated company)  
Example: a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.
- Approval for transfer of control (to another certificated company)  
Example: a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of applicant:

World Telecommunications Services, Inc.

3. Name under which the applicant will do business:

World Telecommunications Services, Inc.

4. If applicable, please provide proof of fictitious name registration.

Fictitious name registration number: \_\_\_\_\_.

N/A

5. A. National and Florida mailing addresses including street name, number, post office box, city, state and zip code.

National: 28 West Flagler Street  
Suite 709  
Miami, Florida 33130

Florida: 28 West Flagler Street  
Suite 709  
Miami, Florida 33130

DOCUMENT NUMBER-DATE

04938 MAY 195

FPSC-RECORDS/REPORTING

B. Florida physical address including street name, number, post office box, city and zip code.

28 West Flagler Street  
Suite 709  
Miami, Florida 33130

6. Structure of organization:

- |  |   |
|--|---|
| <input type="checkbox"/> Individual          | <input checked="" type="checkbox"/> Corporation |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership    |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership    |
| <input type="checkbox"/> Joint Venture       | <input type="checkbox"/> Other, explain _____   |

7. If applicant is an individual, partnership or joint venture, please give name, title and address of each legal entity.

N/A

8. State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

No.

9. If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: P94000030953

10. Please provide the name, title, address, telephone number, internet address and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application.

Ongoing liaison: Robson de Oliveira  
World Telecommunications Services, Inc.  
28 West Flagler Street  
Suite 709  
Miami, Florida 33130  
(305) 373-4640  
(305) 373-7062 facsimile

Application liaison: Donna L. Canzano  
Wiggins & Villacorta, P.A.  
501 East Tennessee Street  
Suite B  
Post Office Drawer 1657  
Tallahassee, Florida 32302  
(904) 222-1534  
(904) 222-1689 facsimile

11. Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service.

None.

12. Has the applicant been denied certification in any other state? If so, please list the state and reason for denial.

No.

13. Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty.

No.

14. Please indicate how a customer can file a service complaint with your company.

Customers can contact Customer Service by calling (305) 371-9874 or 1-800-794-9874.

15. Please complete and file a price list in accordance with Commission Rule 25-24.825.

WTS will file a price list prior to offering services to the public.

16. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.

A. Financial capability.

Attached as Exhibit 1.

B. Managerial capability.

Attached as Exhibit 2.

C. Technical capability.

(If you will be providing local intra-exchange switched telecommunications service, then state how you will provide access to 911 emergency services. If the nature of the emergency 911 service access and funding mechanism is not equivalent to that provided by the local exchange companies in the areas to be served, describe in detail the differences.)

Attached as Exhibit 3.

**AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders. Further, I am aware that pursuant to Section 837.06, Florida Statutes, whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree.

Official:   
Roberto Lucena de Oliveira

02/28/97  
Date

Title: President

(305) 373-7058  
Telephone Number

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**EXHIBIT 1**

World Telecommunications Services, Inc.

BALANCE SHEET

January 31, 1997

ASSETS

CURRENT ASSETS

Cash		\$	400.00
Accounts Receivable			42,467.50
Prepaid Interests			<u>2,114.05</u>

Total Current Assets			44,981.55
----------------------	--	--	-----------

INVESTMENTS

150,000.00

PROPERTY AND EQUIPMENT - at cost -

56,033.06

OTHER ASSETS

Deposits	\$	1,310.00
Deposits		<u>2,088.35</u>

3,398.35

254,412.96

LIABILITIES

CURRENT LIABILITIES

Current maturities of long term debt		106,506.32
Taxes payable and accrued expenses		<u>5,359.21</u>

111,865.53

LONG-TERM DEBT - Less Current Maturities

4,034.76

TOTAL LIABILITIES

115,900.29

STOCKHOLDERS' DEFICIT

Capital stock issued		6,000.00
Paid-in capital		62,314.68
Retained Earnings		<u>70,197.99</u>

138,512.67

\$ 254,412.96

World Telecommunications Services, Inc.

INCOME AND RETAINED EARNINGS STATEMENT

For the Period Ended January 31, 1997

(See Accountant's Compilation Report

	<u>6 Months Ended</u> <u>Jan. 31, 1997</u>	<u>Pct</u>
Sales	\$ 3,328,526.45	100.00
Cost of Sales	<u>2,795,535.13</u>	<u>83.99</u>
Gross Profit	<u>532,991.32</u>	<u>16.01</u>
Operating Expenses		
Selling	26,097.94	0.78
General	<u>473,371.93</u>	<u>14.22</u>
	<u>499,469.87</u>	<u>15.01</u>
Net Profit before provision for income taxes	33,521.45	1.01
Retained Earnings - August 1, 1996	<u>36,676.54</u>	<u>1.10</u>
Retained earnings - January 31, 1997	<u>\$ 70,197.99</u>	<u>2.11</u>



**EXHIBIT 2**

#### **Roberto Lucena de Oliveira - President**

Mr. Oliveira previously served as Vice President of Sales World Access do Brasil LTDA, an international telecommunications company. Mr. Oliveira was responsible for managing several highly successful sales offices throughout South America and Europe. A graduate of the University of Faculdades Metropolitanas Unidas School of Law, Mr. Oliveira directly oversees strategic planning for the sales and operations efforts in World Telecommunications' Miami Office.

#### **Ernandes Eugenio de Oliveira - Chief Executive Officer**

Mr. Oliveira, a managing partner at Afisco Consultants for 20 years, specialized in corporate law and was instrumental in incorporating several manufacturing and exporting firms in Brazil. Mr. Oliveira acted as a consultant to represent companies in telecommunications purchases and negotiated contracts in excess of \$50 million. He has been active in securing the legal aspects of reseller contracts with interexchange carriers such as AT&T, LDDS and Sprint.

#### **Alexandre Ferraz - Vice President**

A marketing graduate of Thomas College in Waterville, Maine, Mr. Ferraz has a professional marketing career that spans over 10 years. Mr. Ferraz spent over 4 years as a marketing executive for Melville Corporation, a large retail conglomerate in the Northeast. Prior to becoming Vice President of Marketing for World Telecommunications, Mr. Ferraz served as Director of Marketing at World Access do Brasil LDTA. Mr. Ferraz spearheaded advertising and marketing efforts to expand World Access' presence in South America and the Far East.

#### **Robson Lucena de Oliveira - Secretary, Treasurer and General Manager**

An electrical engineer from Maua University, Mr. Oliveira brings an extensive technical background to World Telecommunications. Between 1986 and 1992, Mr. Oliveira served as a Manufacturing Consultant in Japan to streamline operations for such companies as Kawasaki, Nissan and Furokawa. Mr. Oliveira has received extensive training at Siemens and IBM and presently oversees operations of World Telecommunications' IBM AS400 billing platform and the Siemens Stromberg-Carlson DCOCS.

#### **Fernando Manuel Ferreira Santos - Systems Analyst**

Mr. Santos, a computer science graduate from the University of Damelin in Johannesburg, brings over 8 years of computer systems experience to this position. Mr. Santos spent 5 years as a Senior Programmer for Escmo, an electrical company in South Africa. Most recently, Mr. Santos worked as Systems Designer for Tekflex, a software company specializing in billing programs for the telecommunications industry. At World Telecommunications, Mr. Santos has developed sophisticated software enhancements for the AS400 billing platform.

**Timothy McCall - Switch Manager**

Mr. McCall, with an education in Advanced Telecommunications, Electronics Technology, and Siemens Stromberg Carlson - Digital Central Office Release 14, brings over 8 years experience in the electronics and telecommunications field to this position. At World Telecommunications Services, Inc., Mr. McCall provides the support necessary to ensure continuous operation of the telecommunications switching facilities. He also manages all aspects of International Telecommunications Network, investigating, evaluating and supervising the implementation of all the equipment.

**EXHIBIT 3**

**World Telecommunications Services, Inc.**

**Technical Capability**

As shown in Exhibit 2, Mr. Roberto de Oliveira, WTS's President, has both business and technical experience in the telecommunications industry. WTS initially will provide service by reselling services purchased from local exchange companies or alternative local exchange companies, and therefore will enter into contractual and/or tariff relationships with one or more such companies in its service areas.

WTS will provide access to 911 emergency services over LEC or ALEC facilities. The nature of the emergency 911 service access and funding mechanism will therefore be equivalent to that provided by the local exchange companies in the areas to be served.

WIGGINS & VILLACORTA, P.A.

ATTORNEYS AT LAW

501 EAST TENNESSEE STREET  
POST OFFICE DRAWER 1657  
TALLAHASSEE, FLORIDA 32302

TELEPHONE (904) 222-1534  
TELECOPIER (904) 222-1689

DEPOSIT

DATE

May 16, 1997

D 5 2 7 <sup>SK</sup>

MAY 19 1997

VIA HAND DELIVERY

970602-TX

Mr. Walter D'Haeseleer  
Director of Communications  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850

Re: World Telecommunications Services, Inc.

Dear Mr. D'Haeseleer:

Enclosed for filing are the original and five (5) copies of World Telecommunications Services, Inc.'s Application for Authority to Provide Alternative Local Exchange Service within the State of Florida, along with the \$250.00 filing fee.

Thank you for your assistance in this matter.

Sincerely,

*Donna L. Canzano*  
Donna L. Canzano

DLC:plk  
Enclosures

WIGGINS & VILLACORTA, P.A.  
POST OFFICE DRAWER 1657  
TALLAHASSEE, FL 32302  
PHONE (904) 222-1534

EXPLANATION	AMOUNT

2374

PAY AMOUNT OF Two Hundred Fifty 3 no/100 DOLLARS

DATE	TO THE ORDER OF	CHECK NUMBER	REFERENCE	DESCRIPTION
5-16-97	FRSC	2374		

CHECK AMOUNT \$ 250.00

*[Handwritten signature]*