

ORIGINAL
FILE COPY

HERITAGE TELECOMMUNICATIONS CORPORATION

1899 L Street, NW, Fifth Floor
Washington, DC 20036
(202) 463-7300 Fax: (202) 872-0896

May 21, 1997

DEPOSIT

DATE

VIA FEDERAL EXPRESS

D541

JUN 09 1997

Florida Public Service Commission
Division of Administration
2540 Shumard Oak Blvd.
Gunter Building
Tallahassee, Florida 32399-0850

970693-TL

Re: Application to Resell Telecommunication
Services

Dear Sir/Madam:

Enclosed for review is one original and six (6) copies of our Application For Authority To Provide Interexchange Telecommunication Service Within The State of Florida, including the tariff. Also enclosed is a check in the amount of \$250.00 for the application fee.

If there should be any questions regarding the Application, please call me at (202) 463-7300 or contact our attorney, Y. Kris Lee, at (202) 414-9296. Thank you for your time and consideration.

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward a copy of check to RAR with proof of deposit.

Initials of person who forwarded check:

AD

Very truly yours,



Michael Hodge
Vice-President/Treasurer

97 JUN-9 10 26
MAIL ROOM

DOCUMENT NUMBER-DATE

05686 JUN-96

FPSC RECORDS/REPORTING

ORIGINAL
COPY

Initials of person who forwarded check:
to RAR with proof of deposit.
Fiscal to forward a copy of check
forwarded to Fiscal for deposit.
Check received with filing and



APPLICATION FORM
FOR AUTHORITY TO
PROVIDE
INTEREXCHANGE
TELECOMMUNICATION
SERVICE WITHIN THE
STATE OF FLORIDA

97 JUN -9 JUN 96

MAIL ROOM

DOCUMENT NUMBER-DATE
05686 JUN-96

7735-2884226-00000000

**** FLORIDA PUBLIC SERVICE COMMISSION ***

DIVISION OF COMMUNICATIONS
BUREAU OF SERVICE EVALUATION

APPLICATION FORM
for
AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE
WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).
- B. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. If you have questions about completing the form, contact:
- E. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

Florida Public Service Commission
Division of Communications
Bureau of Service Evaluation
2540 Shumard Oak Blvd.
Gunter Building
Tallahassee, Florida 32399-0850
(904) 413-6600

Florida Public Service Commission
Division of Administration
2540 Shumard Oak Blvd.
Gunter Building
Tallahassee, Florida 32399-0850
(904) 413-6251

1. Select what type of business your company will be conducting (check all that apply):

- () **Facilities based carrier** - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
- () **Operator Service Provider** - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- (X) **Reseller** - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
- () **Switchless Rebiller** - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- () **Multi-Location Discount Aggregator** - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.
- () **Prepaid Debit Card Provider** - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

2. This is an application for (check one):

- Original Authority (New company).
- Approval of Transfer (To another certificated company).
- Approval of Assignment of existing certificate (To an uncertificated company).
- Approval for transfer of control (To another certificated company).

3. Name of corporation, partnership, cooperative, joint venture or sole proprietorship:

HERITAGE TELECOMMUNICATIONS CORPORATION

4. Name under which the applicant will do business (fictitious name, etc.):

HERITAGE TELECOMMUNICATIONS CORPORATION

5. National address (including street name & number, post office box, city, state and zip code).

1899 L Street, N.W. Fifth Floor
Washington, D.C. 20036

6. Florida address (including street name & number, post office box, city, state and zip code):

1104 Driftwood Lane
Ft. Pierce, FL 33482

7. Structure of organization;

- Individual Corporation
- Foreign Corporation Foreign Partnership
- General Partnership Limited Partnership
- Other, _____

8. If applicant is an individual or partnership, please give name, title and address of sole proprietor or partners. N/A

(a) Provide proof of compliance with the foreign limited partnership statute (Chapter 620.169 FS), if applicable.

(b) Indicate if the individual or any of the partners have previously been:

(1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

(2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

9. If incorporated, please give:

- (a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: _____

- (b) Name and address of the company's Florida registered agent.

Shelton V. Peters
1104 Driftwood Lane
Ft. Pierce, FL 33482

- (c) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable. N/A

Fictitious name registration number: N/A

- (c) Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been: NO

(1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

(2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

10. Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):

- (a) The application; Y. Kris Lee, Esq.
Reed Smith Shaw & McClay
(202) 414-9296 1301 K Street, N.W., Suite 1100-East Tower
Washington, D.C. 20005-3317
- (b) Official Point of Contact for the ongoing operations of the company; Michael Hodge, Vice President,
1899 L Street, N.W., Fifth Floor, Washington, D.C. 20036
(202) 463-7300
- (c) Tariff; Michael Hodge, Vice President, 1899 L Street, N.W.,
Fifth Floor, Washington, D.C. 20036, (202) 463-7300
- (d) Complaints/Inquiries from customers;
Michael Hodge, Vice President, 1899 L Street, N.W., Fifth
Floor, Washington, D.C. 20036, (202) 463-7300

11. List the states in which the applicant:

- (a) Has operated as an interexchange carrier.
None
- (b) Has applications pending to be certificated as an interexchange carrier. Georgia, District of Columbia, Illinois, Maryland, New York, Texas, and Virginia
- (c) Is certificated to operate as an interexchange carrier.
None
- (d) Has been denied authority to operate as an interexchange carrier and the circumstances involved.
None
- (e) Has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.
None
- (f) Has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.
None

12. What services will the applicant offer to other certificated telephone companies:

- Facilities. Operators.
 Billing and Collection. Sales.
 Maintenance.
 Other: None

13. Do you have a marketing program? Yes. See attached brochure.

14. Will your marketing program:

- Pay commissions?
 Offer sales franchises?
 Offer multi-level sales incentives?
 Offer other sales incentives?

15. Explain any of the offers checked in question 14 (To whom, what amount, type of franchise, etc.).

Sales agents will receive 5% of gross sales as commission.

16. Who will receive the bills for your service (Check all that apply)?

- Residential customers. Business customers.
 PATS providers. PATS station end-users.
 Hotels & motels. Hotel & motel guests.
 Universities. Univ. dormitory residents.
 Other: (specify) _____.

17. Please provide the following (if applicable):

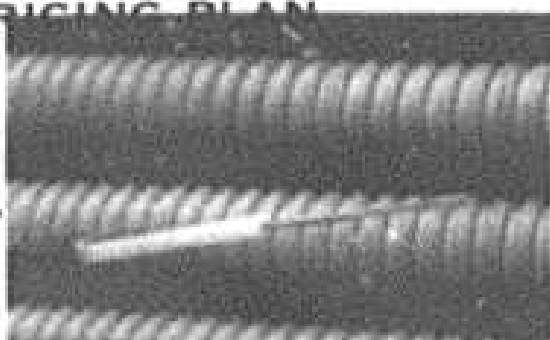
- (a) Will the name of your company appear on the bill for your services, and if not who will the billed party contact to ask questions about the bill (provide name and phone number) and how is this information provided?
Yes, residential service will receive bill in the local bill and business service will be billed directly.
- (b) Name and address of the firm who will bill for your service.
Tell Labs
4219 Lafayette Center Drive
Chantilly, VA 20157

ADVANTAGE PRICING PLAN

INTERSTATE LONG DISTANCE RATES

FOR ADDITIONAL INFORMATION,
PLEASE CONTACT YOUR
HERITAGE REPRESENTATIVE

1-888-489-7500



HERITAGE TELECOMMUNICATIONS IS CONCLUDING LICENSING REQUIREMENTS IN ALL STATES. SOME STATES MAY TEMPORARILY BE EXCLUDED FROM OUR SERVICE AREA UNTIL LICENSING REQUIREMENTS ARE COMPLETED. PLEASE CHECK WITH YOUR HERITAGE REPRESENTATIVE TO DETERMINE AVAILABILITY OF OUR LONG DISTANCE SERVICE IN YOUR STATE.

BUSINESS PRICING PLAN

12.9¢

PER MINUTE ANYTIME

A FLAT PER MINUTE RATE ANYWHERE STATE-TO-STATE WITHIN THE CONTINENTAL UNITED STATES. NO COMPLEX PRICING SCHEMES, DAY/NIGHT TIME RATES, SERVICES OR FALSE WEEKENDS OR MONTHLY SERVICE FEES. JUST ONE LOW FLAT RATE 24 HOURS A DAY.

WE INVITE YOU TO COMPARISON SHOP.

CALLING CARD RATE: 22¢ PER MINUTE + 25¢ PER CALL

(LARGER CORPORATE CUSTOMERS CAN REQUEST SPECIAL PRICING ARRANGEMENTS BASED UPON USAGE AND TERM COMMITMENT)

INTRASTATE LONG DISTANCE RATES (WITHIN A STATE)

STATE	\$ PER MIN	STATE	\$ PER MIN
ALABAMA	\$0.08	MONTANA	\$0.14
ALASKA	N/A	NEBRASKA	\$0.16
ARIZONA	\$0.15	NEVADA	\$0.09
ARKANSAS	\$0.15	NEW HAMPSHIRE	\$0.15
CALIFORNIA	\$0.08	NEW JERSEY	\$0.11
COLORADO	\$0.18	NEW MEXICO	\$0.17
CONNECTICUT	\$0.11	NEW YORK	\$0.13
DELAWARE	\$0.09	NORTH CAROLINA	\$0.15
FLORIDA	\$0.11	NORTH DAKOTA	\$0.19
GEORGIA	\$0.08	OHIO	\$0.10
HAWAII	N/A	OKLAHOMA	\$0.13
IDAHO	\$0.13	OREGON	\$0.11
ILLINOIS	\$0.09	PENNSYLVANIA	\$0.11
INDIANA	\$0.09	RHODE ISLAND	\$0.15
IOWA	\$0.13	SOUTH CAROLINA	\$0.15
KANSAS	\$0.13	SOUTH DAKOTA	\$0.10
KENTUCKY	\$0.10	TENNESSEE	\$0.15
LOUISIANA	\$0.11	TEXAS	\$0.15
MAINE	\$0.46	UTAH	\$0.14
MARYLAND	\$0.12	VERMONT	\$0.15
MASSACHUSETTS	\$0.10	VIRGINIA	\$0.16
MICHIGAN	\$0.10	WASHINGTON	\$0.13
MINNESOTA	\$0.13	WEST VIRGINIA	\$0.20
MISSISSIPPI	\$0.10	WISCONSIN	\$0.17
MISSOURI	\$0.10	WYOMING	\$0.17

RATES AS OF 5/19/97 SUBJECT TO CHANGE WITH APPROPRIATE NOTICE

COUNTRY	\$ PER MIN	COUNTRY	\$ PER MIN
ISRAEL	\$0.81	PERU	\$0.84
ITALY	\$0.81	PHILIPPINES	\$0.80
IVORY COAST	\$1.19	POLAND	\$0.63
JAMAICA	\$0.74	QATAR	\$1.19
JAPAN	\$0.45	REUNION ISLAND	\$1.77
JORDAN	\$1.04	ROMANIA	\$0.99
KAZAKHSTAN	\$1.43	RUSSIA	\$0.97
KENYA	\$1.11	RWANDA	\$1.81
KIRIBATI	\$1.34	SAIPAN	\$0.97
KOREA	\$0.77	SAN MARINO	\$0.81
KUWAIT	\$0.87	SAO TOME	\$1.49
KYRGYZSTAN	\$1.41	SAUDI ARABIA	\$1.07
LAOS	\$2.17	SENEGAL REPUBLIC	\$1.10
LATVIA	\$0.73	SEYCHELLES ISLANDS	\$2.08
LEBANON	\$1.41	SIERRA LEONE	\$1.51
LESOTHO	\$1.44	SINGAPORE	\$0.41
LIBERIA	\$0.91	SLOVENIA	\$0.76
LYBIA	\$0.83	SOLOMON ISLANDS	\$1.56
LIECHTENSTEIN	\$0.47	SOMALI REPUBLIC	\$2.05
LITHUANIA	\$0.85	SOUTH AFRICA	\$0.74
LUXEMBOURG	\$0.49	SPAIN	\$0.51
MACAO	\$1.01	SRI LANKA	\$1.63
MACEDONIA	\$0.99	ST HELENA	\$1.57
MADAGASCAR	\$1.27	ST KITTS	\$0.71
MALAWI	\$0.81	ST LUCIA	\$0.70
MALAYSIA	\$0.83	ST PIERRE	\$0.85
MALDIVES REPUBLIC	\$1.77	ST VINCENT	\$0.81
MALI REPUBLIC	\$1.65	SUDAN	\$1.01
MALTA	\$0.81	SURINAME	\$1.17
MARISAT	\$0.48	SWAZILAND	\$0.99
MARSHALL ISLANDS	\$1.56	SWEDEN	\$0.44
MAURITANIA	\$1.57	SWITZERLAND	\$0.41
MAURITIUS	\$1.55	SYRIAN ARAB REPUBLIC	\$1.56
MAYOTTE ISLAND	\$1.89	TAIWAN	\$0.59
MEXICO - RANGES 1-B	\$0.24 - \$0.73	TAJIKISTAN	\$1.41
MICRONESIA	\$1.49	TANZANIA	\$1.17
MOLODOVA	\$1.46	THAILAND	\$1.01
MONACO	\$0.49	TOGO	\$1.23
MONGOLIA	\$1.83	TONGA ISLANDS	\$1.63
MONSERRAT	\$0.75	TRINIDAD & TOBAGO	\$0.81
MOROCCO	\$0.95	TUNISIA	\$0.85
MOZAMBIQUE	\$1.29	TURKEY	\$0.85
NAMIBIA	\$1.15	TURKMENISTAN	\$1.45
NAURU	\$1.52	TURKS & CAICOS ISLANDS	\$0.66
NEPAL	\$1.61	TUVA LU	\$1.63
NETHERLANDS	\$0.41	UGANDA	\$1.04
NETHERLANDS ANTILLES	\$0.58	UKRAINE	\$0.89
NEVIS	\$0.82	UNITED ARAB EMIRATES	\$0.92
NEW CALEDONIA	\$1.36	UNITED KINGDOM	\$0.23
NEW ZEALAND	\$0.47	URUGUAY	\$1.04
NICARAGUA	\$0.99	UZBEKISTAN	\$1.43
NIGER REPUBLIC	\$1.49	VANUATU	\$1.61
NIGERIA	\$1.01	VATICAN CITY	\$0.61
NIUE	\$2.25	VENEZUELA	\$0.61
NORFOLK ISLAND	\$0.95	VIETNAM	\$1.59
NORWAY	\$0.39	WALLIS & FUTUNA ISLANDS	\$1.17
OMAN	\$1.22	WESTERN SAMOA	\$1.07
PAKISTAN	\$1.65	YEMEN	\$1.02
PALAU	\$1.83	YUGOSLAVIA	\$0.93
PANAMA	\$0.89	ZAMBIA	\$1.06
PAPUA NEW GUINEA	\$1.15	ZAMBIA	\$1.09
PARAGUAY	\$0.98	ZIMBABWE	\$1.00

AFFINITY FUNDRAISING PROGRAM



Heritage has developed a fundraising program designed to assist schools, non-profits, community service organizations and other programs with a monthly, on-going source of funding. The program is based on rewarding groups for the long distance telephone usage of their individual members. We rebate 5% of the total long distance phone bills of each of your supporters on a monthly basis for as long as they use Heritage as their selected long distance carrier.

This fundraising concept allows organizations to raise funds while promoting the following savings and benefits to the consumer/member:

- ▲ Low cost, flat-rate long distance service.
- ▲ Incredibly low International Rates.
- ▲ Calling Cards with Super-Low Rates and NO surcharges!
- ▲ No charge to join, no monthly fees and no monthly minimums.
- ▲ No confusing or misleading "discounts" or gimmicks.
- ▲ All calls billed in 6-second increments.

Enrollment is a simple and easy with the group's constituents only having to fill-out and sign a reply card

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**LONG DISTANCE PROPOSAL
QUESTIONNAIRE**



Company: _____

1. Number of current telephone (trunk) lines: _____

2. Number of 800 numbers: _____

3. Current LD Provider: _____

4. Current LD Rate per minute: _____

5. Current Monthly LD Expenses: _____

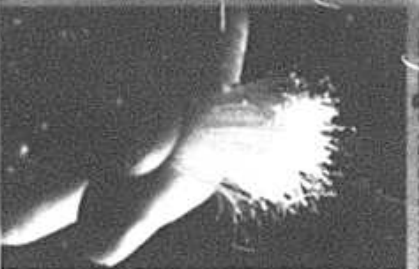
6. Number of Calling Cards: _____

7. Are there any special billing requirements.
Billed through Local Telephone Company
or direct?: _____

8. Billing Management reports
of account codes used: _____
Summarized by: _____

9. Are there multiple service locations: _____

Additional Information:



Heritage Telecommunications is a Washington, DC based nationwide reseller of long distance services. Heritage delivers the finest telecommunication services available today at superior rates that are tailored to specific needs. Heritage uses a 100% fiber optic leased network with virtually limitless capacity and outstanding reliability. From International communications to toll-free services, Heritage Telecommunications can take care of all your communication requirements.

As a Heritage Telecommunications Customer you are provided the following comprehensive line of products and services:

- ▲ One low fixed rate billed upon your choice of term and service commitment under our Advantage Pricing Plan
- ▲ 24 hour customer support
- ▲ State of the art fraud protection
- ▲ Customized detailed billing and account code options providing our customers with greater cost control.
- ▲ Unlimited calling cards
- ▲ Inbound 800/888 numbers at the same great rates as outbound
- ▲ 6 second billing increments (after initial 18 seconds)
- ▲ Excellent international calling rates (see separate price schedule)
- ▲ No monthly fees

Calling Card

Enjoy the benefits of the low Heritage rates when you are away from your home or business, by using the full service benefits of the Heritage Telecommunications calling card.

HERITAGE TELECOMMUNICATIONS

0000 000000 000000

0000 0000 0000 0000 0000

Calling Card

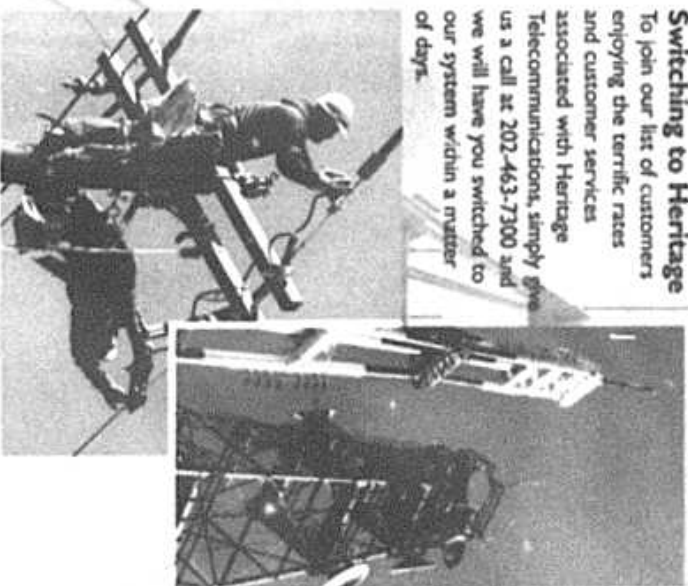
John Doe

Service Commitment and Guarantee

Heritage Telecommunications is genuinely committed to our customer service. To demonstrate this, we agree that in the event you should become unhappy with our service, and we are unable to solve any problem to your satisfaction, we will refund any changeover fees incurred in switching to Heritage or any fees you incurred in switching back to your previous long distance carrier.

Switching to Heritage

To join our list of customers enjoying the terrific rates and customer services associated with Heritage Telecommunications, simply give us a call at 202-463-7300 and we will have you switched to our system within a matter of days.





**HERITAGE
TELECOMMUNICATIONS
CORPORATION**

1899 L Street, N.W., Suite 500
Washington, D.C. 20036
Phone 202-463-7300
Facsimile 202-466-0642
E-mail heritage@olmedia.com

18. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide interexchange telecommunications service in Florida.

A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including: See Affidavit of Michael Hodge.

1. the balance sheet
2. income statement
3. statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served. See attached Exhibit 18(A)-1.

2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service. See attached Exhibit 18(A)-2.

3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations. See attached Exhibit 18(A)-3.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

B. **Managerial capability.** The management staff of Heritage Telecommunications Corporation has over 50 years of senior management experience.

C. **Technical capability.** Heritage Telecommunications Corporation, as a reseller of telecommunication services, purchases its long distance from TelCo, one of the top 10 largest long distance providers. TelCo will manage all technical aspects of the reselling services to be

19. Please submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

provided in Florida.

See enclosed tariff.

20. The applicant will provide the following interexchange carrier services (Check all that apply):

MTS with distance sensitive per minute rates

Method of access is FGA

Method of access is FGB

Method of access is FGD

Method of access is 900

MTS with route specific rates per minute

Method of access is FGA

Method of access is FGB

Method of access is FGD

Method of access is 800

MTS with statewide flat rates per minute (i.e. not distance sensitive)

Method of access is FGA

Method of access is FGB

Method of access is FGD

Method of access is 800

MTS for pay telephone service providers

Block-of-time calling plan (Reach out Florida, Ring America, etc.).

800 Service (Toll free)

WATS type service (Bulk or volume discount)
 Method of access is via dedicated facilities
 Method of access is via switched facilities

Private Line services (Channel Services)
(For ex. 1.544 mbs., DS-3, etc.)

Travel Service
 Method of access is 950
 Method of access is 800

900 service

Operator Services
 Available to presubscribed customers
 Available to non presubscribed customers (for example to patrons of hotels, students in universities, patients in hospitals.
 Available to inmates

Services included are:

Station assistance
 Person to Person assistance
 Directory assistance
 Operator verify and interrupt
 Conference Calling

21. What does the end user dial for each of the interexchange carrier services that were checked in services included (above).

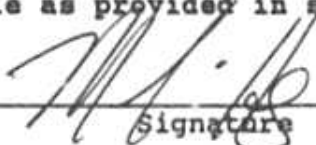
555-1212

22. Other:

**** APPLICANT ACKNOWLEDGEMENT STATEMENT ****

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** A non-refundable application fee of \$250.00 must be submitted with the application.
5. **RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Orders relating to my provision of interexchange telephone service in Florida. I also understand that it is my responsibility to comply with all current and future Commission requirements regarding interexchange service.
6. **ACCURACY OF APPLICATION:** By my signature below, I the undersigned owner or officer of the named utility in the application, attest to the accuracy of the information contained in this application and associated attachments. I have read the foregoing and declare that to the best of my knowledge and belief, the information is a true and correct statement.
Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

UTILITY OFFICIAL:



Signature

6/4/97

Date

Michael Hodge

Vice President

Title

(202) 463-7300

Telephone No.

FORM PSC/CMU 31 (11/95)

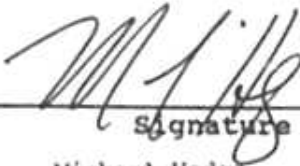
Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

**** APPENDIX A ****

CERTIFICATE TRANSFER STATEMENT

I, (TYPE NAME) Michael Hodge,
(TITLE) Vice President, of (NAME OF COMPANY)
Heritage Telecommunications Corporation, and current
holder of certificate number _____, have reviewed
this application and join in the petitioner's request for a
transfer of the above-mention certificate.

UTILITY OFFICIAL:



Signature
Michael Hodge

Vice President

Title

6/4/97

Date

(202) 463-7300

Telephone No.

**** APPENDIX B ****

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be responded to in one of the following ways (applicant please check one):

- (X) The applicant will not collect deposits nor will it collect payments for service more than one month in advance.
- () The applicant will file with the Commission and maintain a surety bond in an amount equal to the current balance of deposits and advance payments in excess of one month. (Bond must accompany application.)

UTILITY OFFICIAL:



Signature

6/4/97

Date

Michael Hodges

Vice President

Title

(202) 463-7300

Telephone No.

**** APPENDIX C ****

INTRASTATE NETWORK

1. **POP:** Addresses where located, and indicate if owned or leased. At present, Heritage Telecommunications Corporation is switchless and nonfacilities based reseller, but intends to purchase switches in the near future.
 - 1) 2)
 - 3) 4)

2. **SWITCHES:** Address where located, by type of switch, and indicate if owned or leased. N/A. Maintained by TelCo.
 - 1) 2)
 - 3) 4)

3. **TRANSMISSION FACILITIES:** Pop-to-Pop facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased. N/A. Maintained by TelCo.
 - 1) POP-to-POP TYPE OWNERSHIP
 - 2)

4. **ORIGINATING SERVICE:** Please provide the list of exchanges where you are proposing to provide originating service within thirty (30) days after the effective date of the certificate (Appendix D).
Heritage Telecommunications Corporation intends to originate its service statewide.

5. **TRAFFIC RESTRICTIONS:** Please explain how the applicant will comply with the EAEA requirements contained in Commission Rule 25-24.471 (4) (a) (copy enclosed). Heritage Telecommunications Corporation has reviewed Commission Rule 25-24.471(4)(a) and will comply by providing only intra LATA toll services to end users with whom it has a prior and ongoing relationship or who dial the appropriate access code, i.e., 950, 800, 10XXX, or auto dial.

6. **CURRENT FLORIDA INTRASTATE SERVICES:** Applicant has () or has not (X) previously provided intrastate telecommunications in Florida. If the answer is has, fully describe the following:

a) What services have been provided and when did these services begin?

N/A

b) If the services are not currently offered, when were they discontinued?

N/A

UTILITY OFFICIAL:


Signature

6/4/97
Date

Michael Hodge

Vice President

Title

(202) 463-7300

Telephone No.

** APPENDIX D **

FLORIDA TELEPHONE EXCHANGES

AND

EAS ROUTES

Heritage Telecommunications Corporation ("Heritage") intends to resell telecommunications services. Heritage intends to provide its telecommunications services from points of origin within the entire State of Florida to points of destination within the State of Florida, other parts of the United States, and foreign countries. Heritage intends to provide statewide service in Florida which are the following areas:

<u>Extended Service Area</u>	<u>with</u>	<u>These Exchange:</u>
PENSACOLA:		Cantonment, Gulf Breeze Pace, Milton Holley-Navarre.
PANAMA CITY:		Youngstown-Fountain and Tyndall AFB.
TALLAHASSEE:		Crawfordville, Havana, Monticello, Panacea, Sopchoppy and St. Marks.
JACKSONVILLE:		Baldwin, Ft. George, Jacksonville Beach, Callahan, Maxville, Middleburg Orange Park, Ponte Vedra and Julington.
GAINESVILLE:		Alachua, Archer, Brooker, Hawthorne, High Springs, Melrose, Micanopy, Newberry and Waldo.
OCALA:		Belleview, Citra, Dunnellon, Forest Lady Lake (B21), McIntosh, Oklawaha, Orange Springs, Salt Springs and Silver Springs Shores.
DAYTONA BEACH:		New Smyrna Beach.

TAMPA:	Central: None East: Plant City North: Zephyrhills South: Palmetto West: Clearwater
CLEARWATER:	St. Petersburg, Tampa- West and Targon Springs.
ST. PETERSBURG:	Clearwater.
LAKELAND:	Bartow, Mulberry, Plant City, Polk City and Winter Haven.
ORLANDO:	Apopka, East Orange, Lake Buena Vista, Oviedo, Windermere, Winter Garden, Winter Park, Montverde, Reedy Creek and Oviedo-Winter Springs.
WINTER PARK:	Apopka, East Orange, Lake Buena Vista, Orlando, Oviedo, Sanford, Windermere, Winter Garden, Oviedo-Winter Springs Reedy Creek, Geneva and Montverde.
TITUSVILLE:	Cocoa and Cocoa Beach.
COCOA:	Cocoa Beach, Eau Gallie, Melbourne and Titusville.
MELBOJRNE:	Cocoa, Cocoa Beach, Eau Gallie and Sebastian.
SARASOTA:	Bradentown, Myakka and Venice.
FT. MEYERS:	Cape Coral, Ft. Meyers Beach, North Cape Coral, North Ft. Myers, Pine Island, Lehigh Acres and Sanibel-Captiva Islands.
NAPLES:	Marco Island and North Naples.

WEST PALM BEACH:

POMPANO BEACH:

FT. LAUDERDALE:

HOLLYWOOD:

NORTH DADE:

MIAMI:

Boynton Beach and Jupiter.

Boca Raton, Coral Springs, Deerfield Beach and Ft. Lauderdale.

Coral Springs, Deerfield Beach, Hollywood and Pompano Beach.

Ft. Lauderdale and North Dade.

Hollywood, Miami and Perrine.

Homestead, North Dade and Perrine.

**** APPENDIX E ****

**** GLOSSARY ****

ACCESS CODE: The term denotes a uniform four or seven digit code assigned to an individual IXC. The five digit code has the form 10XXX and the seven digit code has the form 950-XXXX.

BYPASS: Transmission facilities that go direct from the local exchange end user to an IXC point of presence, thus bypassing the local exchange company.

CARRIERS CARRIER: A local operating unit by means of which connections are established between subscribers' lines and trunk or toll lines to other central offices within the same exchange or other exchanges. Each three (3) digit central office code (NXX) used shall be considered a separate central office unit.

CENTRAL OFFICE UNIT: The term denotes the first three digits (NXX) of the seven (7) digit telephone number assigned to a customer's telephone exchange service.

COMMISSION: The Florida Public Service Commission.

COMPANY, TELEPHONE COMPANY, UTILITY: These terms may be used interchangeably herein and shall mean any person, firm, partnership or corporation engaged in the business of furnishing communication service to the public under the jurisdiction of the Commission.

DEDICATED FACILITY: The term denotes a transmission circuit which is permanently for the exclusive use of a customer or a pair of customers.

END USER: The term denotes any individual, partnership, association, corporation, governmental agency or any other entity which (A) obtains a common line, uses a pay telephone or obtains interstate service arrangements in the operating territory of the company or (B) subscribes to interstate services provided by an IXC or uses the services of the IXC when the IXC provides interstate service for its own use.

EQUAL ACCESS EXCHANGE AREAS: EAEA means a geographical area, configured based on 1987 planned toll center/access tandem areas, in which local exchange companies are responsible for providing equal access to both carriers and customers of carriers in the most economically efficient manner.

EXCHANGE: The entire telephone plant and facilities used in providing telephone service to subscribers located in an exchange area. An exchange may include more than one central office unit.

EXCHANGE (SERVICE) AREA: The territory, including the base rate suburban and rural areas served by an exchange, within which local telephone service is furnished at the exchange rate applicable within that area.

FACILITIES BASED: An IXC that has its own transmission and/or switching equipment or other elements of equipment and does not rely on others to provide this service.

FOREIGN EXCHANGE SERVICES: A classification of exchange service furnished under tariff provisions whereby a subscriber may be provided telephone service from an exchange other than the one from which he would normally be served.

FEATURE GROUPS: General categories of unbundled tariffs to stipulate related services.

Feature Group A: Line side connections presently serving specialized common carriers.

Feature Group B: Trunk side connections without equal digit or code dialing.

Feature Group C: Trunk side connections presently serving AT&T-C.

Feature Group D: Equal trunk access with subscription.

INTEREXCHANGE COMPANY: Means any telephone company, as defined in Section 364.02(f), F.S. (excluding Payphone Providers), which provides telecommunications service between exchange areas as those areas are described in the approved tariffs of individual local exchange companies.

INTER-OFFICE CALL: A telephone call originating in one central office unit or entity but terminating in another central office unit or entity both of which are in the same designated exchange area.

INTRA-OFFICE CALL: A telephone call originating and terminating within the same central office unit or entity.

INTRASTATE COMMUNICATIONS: The term denotes any communications in Florida subject to oversight by the Florida Public Service Commission as provided by the laws of the State.

INTRA-STATE TOLL MESSAGE: Those toll messages which originate and terminate within the same state.

LOCAL ACCESS AND TRANSPORT AREA: LATA means the geographic area established for the administration of communications service. It encompasses designated exchanges, which are grouped to serve common social, economic and other purposes.

LOCAL EXCHANGE COMPANY (LEC): Means any telephone company, as defined in Section 364.02(4), F.S., which, in addition to any other telephonic communication service, provides telecommunication service within exchange areas as those areas are described in the approved tariffs of the company.

OPTIONAL CALLING PLAN: An optional service furnished under tariff provisions which recognizes a need of some subscribers for extended area calling without imposing the cost on the entire body of subscribers.

900 SERVICE PLAN: A service similar to 800 service, except this service is charged back to the customer based on a first minute plus additional minute charge.

PIN NUMBER: A group of numbers used by a company to identify their customers.

PAY TELEPHONE SERVICE COMPANY: Means any telephone company, other than a Local Exchange Company, which provides pay telephone service as defined in Section 364.335(4), F.S.

POINT OF PRESENCE (POP): Bell-coined term which designates the actual (physical) location of an IXC's facility. Replaces some applications of the term "demarcation point."

PRIMARY SERVICE: Individual line service or party line service.

RESELLER: An IXC that does not have certain facilities but purchases telecommunications service from an IXC and then resells that service to others.

STATION: A telephone instrument consisting of a transmitter, receiver, and associated apparatus so connected as to permit sending and/or receiving telephone messages.

SUBSCRIBER, CUSTOMER: These terms may be used interchangeably herein and shall mean any person, firm, partnership, corporation, municipality, cooperative organization, or governmental agency supplied with communication service by a telephone company.

SUBSCRIBER LINE: The circuit or channel used to connect the subscriber station with the central office equipment.

SWITCHING CENTER: Location at which telephone traffic, either local or toll, is switched or connected from one circuit or line to another. A local switching center may be comprised of several central office units.

TRUNK: A communication channel between central line office units or entities, or private branch exchanges.

ATTACHMENTS:

- A - CERTIFICATE TRANSFER STATEMENT
- B - CUSTOMER DEPOSITS AND ADVANCE PAYMENTS
- C - INTRASTATE NETWORK
- D - FLORIDA TELEPHONE EXCHANGES and EAS ROUTES
- E - GLOSSARY

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

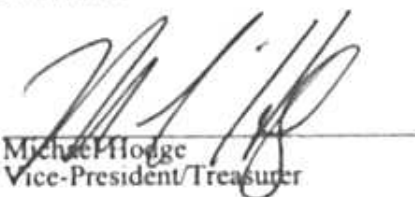
CERTIFICATE REGARDING MAINTAINING CAPITALIZATION OF
HERITAGE TELECOMMUNICATIONS CORPORATION

I, Michael Hodge, am the Vice-President and Treasurer of Heritage Telecommunications Corporation ("Heritage"), a District of Columbia corporation, whose principal office is located at 1899 L Street, N.W., Fifth Floor, Washington, D.C. 20036.

As the Vice-President and Treasurer of Heritage, I hereby certify and affirm that the capitalization of Heritage shall be maintained by the largest shareholders on an as needed basis.

HERITAGE TELECOMMUNICATIONS
CORPORATION

By:


Michael Hodge
Vice-President/Treasurer

SWORN TO BEFORE ME, the undersigned Notary Public on this 6th day of
June 1997.

State of District of Columbia
County of _____


Notary Public

My commission expires: February 25, 1998

AFFIDAVIT OF MICHAEL HODGE
IN LIEU OF AN ANNUAL REPORT

I, Michael Hodge, residing at 17701 Pond Road, Ashton, Maryland 20801, am the Vice President and Treasurer of Heritage Telecommunications Corporation ("Heritage" or the "Company"). Heritage is a District of Columbia corporation whose principal office is located at 1899 L Street, N.W., Fifth Floor, Washington, D.C. 20036.

As Vice President and Treasurer of Heritage, I guarantee the capitalization and the financial operations of the Company. The major shareholders, who are officers and directors of the Company, will be contributing capital as needed to maintain the financial operations of Heritage.

A current balance sheet and a statement from Heritage's bank have been attached to this Affidavit as support for the financial operations of the Company.

HERITAGE TELECOMMUNICATIONS
CORPORATION

By:


Michael Hodge
Vice-President/Treasurer

SV JRN TO BEFORE ME, the undersigned Notary Public on this 6th day of
June 1997.

State of District of Columbia
County of _____


Notary Public

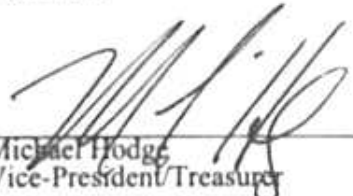
My commission expires: February 28, 1998

EXHIBIT 18(A)-1

I, Michael Hodge, am the Vice-President and Treasurer of Heritage Telecommunications Corporation ("Heritage" or the "Company"), a District of Columbia corporation, whose principal office is located at 1899 L Street, N.W., Fifth Floor, Washington, D.C. 20036. As the Vice President and Treasurer of Heritage, I hereby certify and affirm that the Company has sufficient financial capability to provide reselling of long distance telecommunication service in Florida.

Heritage is a minority-owned reseller of telecommunication services with sale agents in place to promote its services to business and governmental entities in the State of Florida. The Company is sufficiently capitalized to pursue its present marketing programs. Heritage also has a commitment from its largest shareholders to maintain its capitalization on an as needed basis.

HERITAGE TELECOMMUNICATIONS CORPORATION

By: 
Michael Hodge
Vice-President/Treasurer

SWORN TO BEFORE ME, the undersigned Notary Public on this 6th day of June 1997.

State of District of Columbia
County of _____


Notary Public

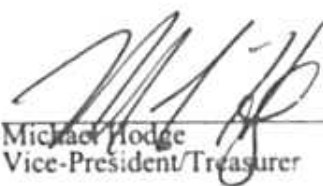
My commission expires: February 28, 1998

EXHIBIT 18(A)-2

I, Michael Hodge, am the Vice-President and Treasurer of Heritage Telecommunications Corporation ("Heritage" or the "Company"), a District of Columbia corporation, whose principal office is located at 1899 L Street, N.W., Fifth Floor, Washington, D.C. 20036. As the Vice President and Treasurer of Heritage, I hereby certify and affirm that the Company has sufficient financial capability to maintain the telecommunication services in Florida.


Heritage is a minority-owned reseller of telecommunication services with a commitment from its largest shareholders to maintain its capitalization on an as needed basis.

HERITAGE TELECOMMUNICATIONS CORPORATION

By: 
Michael Hodge
Vice-President/Treasurer

SWORN TO BEFORE ME, the undersigned Notary Public on this 6th day of June 1997.

State of District of Columbia
County of _____


Notary Public

My commission expires: February 28 1998

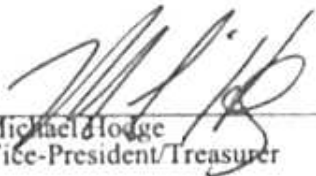
EXHIBIT 18(A)-3

I, Michael Hodge, am the Vice-President and Treasurer of Heritage Telecommunications Corporation ("Heritage" or the "Company"), a District of Columbia corporation, whose principal office is located at 1899 L Street, N.W., Fifth Floor, Washington, D.C. 20036. As the Vice President and Treasurer of Heritage, I hereby certify and affirm that the Company is a switchless and non-facilities based reseller of interexchange telecommunication services with sufficient financial capability to meet its lease obligations.

Heritage is minority-owned with sufficient capitalization to meet and maintain its financial obligations. If such capitalization should be insufficient to meet its lease obligations, Heritage has a commitment from its largest shareholders to maintain the Company's financial capability on an as needed basis.

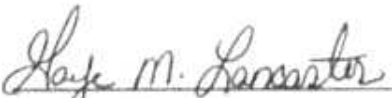
HERITAGE TELECOMMUNICATIONS CORPORATION

By:


Michael Hodge
Vice-President/Treasurer

SWORN TO BEFORE ME, the undersigned Notary Public on this 6th day of June 1997.

State of District of Columbia
County of _____


Notary Public

My commission expires: February 28, 1998

TITLE SHEETFLORIDA TELECOMMUNICATIONS TARIFF

This tariff contains the descriptions, regulations and rates applicable to the furnishing of service and facilities for telecommunications services provided by Heritage Telecommunications Corporation with principal offices at 1899 L Street, N.W., Fifth Floor, Washington, D.C. 20036. This tariff applies for services furnished within the State of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the company's principal place of business.

Issued: _____

EFFECTIVE: _____

By:

Michael Hodge, Vice President
1899 L Street, N.W., Fifth Floor
Washington, D.C. 20036

CHECK SHEET

The sheets listed below, which are inclusive of this tariff, are effective as of the date shown at the bottom of the respective(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date of the bottom of this page.

SHEET	REVISION
1	Original
2	Original
3	Original
4	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
12	Original
13	Original
14	Original
15	Original
16	Original

Issued: _____

EFFECTIVE: _____

By:

Michael Hodge, Vice President
1899 L Street, N.W., Fifth Floor
Washington, D.C. 20036

TABLE OF CONTENTS

Title Sheet 1
Check Sheet..... 2
Table of Contents 3
Symbols Sheet 4
Tariff Format Sheets..... 5
Section I - Technical Terms and Abbreviations 7
Section 2 - Rules and Regulations..... 8
Section 3 - Description of Service..... 12
Section 4 - Rates..... 16

Issued: _____

EFFECTIVE: _____

By:

Michael Hodge, Vice President
1899 L Street, N.W., Fifth Floor
Washington, D.C. 20036

SYMBOLS SHEET

The following are the only symbols used for the purposes indicated below:

- D Delete Or Discontinue
- I Change Resulting In An Increase To A Customer's Bill
- M Moved From Another Tariff Location
- N New
- R Change Resulting In A Reduction To A Customer's Bill
- T Change In Text Or Regulation But No Change In Rate Or Charge

Issued: _____

EFFECTIVE: _____

By:

Michael Hodge, Vice President
1899 L Street, N.W., Fifth Floor
Washington, D.C. 20036

TARIFF FORMAT SHEETS

A. Sheet Numbering - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between pages 14 and 15 would be 14. 1.

B. Sheet Revision Numbers - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc., the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.

C. Paragraph Numbering Sequence - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

- 2.
- 2.1.
- 2.1.1.
- 2. 1. I.A.
- 2.1. I.A.1.
- 2.1. I.A. 1.(a).
- 2.1.1.A.1.(a).I.
- 2.1.1.A.1.(a).I.(i).
- 2.1.1.A.1.(a).I.(i).(1)

Issued: _____

EFFECTIVE: _____

By:

Michael Hodge, Vice President
1899 L Street, N.W., Fifth Floor
Washington, D.C. 20036

D. Check Sheets - When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc., remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

Issued: _____

EFFECTIVE: _____

By:

Michael Hodge, Vice President
1899 L Street, N.W., Fifth Floor
Washington, D.C. 20036

SECTION I - TECHNICAL TERMS AND ABBREVIATIONS

Access Line - An arrangement which connects the customer's location to a Heritage Telecommunications Corporation network switching center.

Authorization Code - A numerical code, one or more of which are available to a customer to enable him/her to access the carrier, and which are used by the carrier both to prevent unauthorized access to its facilities and to identify the customer for billing purposes.

Company or Carrier - Heritage Telecommunications Corporation.

Customer - The person, firm, corporation or other entity which orders service and is responsible for payment of charges due and compliance with the Company's tariff regulations.

Day - From 8:00 AM up to but not including 5:00 PM local time Sunday through Friday.

Evening - From 5:00 PM up to but not including 11:00 PM local time Sunday through Friday.

Holidays - Heritage Telecommunications Corporation's recognized holidays are New Year's Day, Martin Luther King, Jr., Presidents Day, Ground Hog Day, St. Patrick's Day, Memorial Day, July 4th, Labor Day, Thanksgiving Day, and Christmas Day.

Night/Weekend - From 11:00 PM up to but not including 8:00 AM Sunday through Friday, and 8:00 AM Saturday up to but not including 5:00 PM Sunday.

Issued: _____

EFFECTIVE: _____

By:

Michael Hodge, Vice President
1899 L Street, N.W., Fifth Floor
Washington, D.C. 20036

SECTION 2 - RULES AND REGULATIONS2.1 Undertaking of Heritage Telecommunications Corporation

Heritage Telecommunications Corporation services and facilities are furnished for communications originating at specified points within the state of Florida under the terms of this Tariff.

Heritage Telecommunications Corporation installs, operates and maintains the communication services provided herein in accordance with the terms and conditions set forth under this Tariff. It may act as the customer's agent for ordering access connection facilities provided by other carriers or entities when authorized by the customer, to allow connection of a customer's location to the Heritage Telecommunications Corporation network. The customer shall be responsible for all charges due for such service arrangement.

The Company's services and facilities are provided on a monthly basis unless ordered on a longer term basis, and are available twenty-four hours per day, seven days per week.

2.2 Limitations

2.2.1 Service is offered subject to the availability of facilities and provisions of this Tariff.

2.2.2 Heritage Telecommunications Corporation reserves the right to discontinue furnishing service, or limit the use of service necessitated by conditions beyond its control; or when the customer is using service in violation of the law or the provisions of this Tariff.

2.2.3 All facilities provided under this Tariff are directly controlled by Heritage Telecommunications Corporation and the customer may not transfer or assign the use of service or facilities, except with the express written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service or facilities.

Issued: _____

EFFECTIVE: _____

By:

Michael Hodge, Vice President
1899 L Street, N.W., Fifth Floor
Washington, D.C. 20036

SECTION 2- RULES AND REGULATIONS**2.2 Limitations (Cont'd)**

- 2.2.4 Prior written permission from the Company is required before any assignment or transfer. All regulations and conditions contained in this Tariff shall apply to all such permitted assignees or transferees, as well as all conditions for service.

2.3 Liabilities of the Company

- 2.3.1 Heritage Telecommunications Corporation's liability for damages arising out of mistakes, interruptions, omissions, delays, errors, or defects in the transmission occurring in the course of furnishing service or facilities, and not caused by the negligence of its employees or its agents, in the event shall exceed an amount equivalent to the proportionate charge to the customer for the period during which the aforementioned faults in transmission occur.

- 2.3.2 Heritage Telecommunications Corporation shall be indemnified and held harmless by the customer against:

- (A) Claims for libel, slander, or infringement of copyright arising out of the material, data, information, or other content transmitted the Company's facilities.
- (B) All other claims arising out of any act or omission of the customer in connection with any service or facility provided by Heritage Telecommunications Corporation.

Issued: _____

EFFECTIVE: _____

By:

Michael Hodge, Vice President
1899 L Street, N.W., Fifth Floor
Washington, D.C. 20036

SECTION 2 - RULES AND REGULATIONS2.4 Interruption of Service

- 2.4.1 Credit allowance for the interruption of service which is not due to the Company's testing or adjusting, negligence or the customer, or to the failure of channels or equipment provided by the customer, are subject to the general liability provisions set forth in 2.3.1 herein. It shall be the obligation of the customer to notify the Company immediately of any interruption in service for which a credit allowance is desired. Before giving such notice, the customer shall ascertain that the trouble is not being caused by any action or omission by the customer within his control, if any, furnished by the customer and connected to the Company's facilities.
- 2.4.2 Since the Company is providing long distance service to customers in Florida, the customer stops being billed for the call as soon as the call is interrupted.
- 2.4.3 Issues of credit for interruption are not applicable to the Company because Heritage Telecommunications Corporation is a reseller of long distance services. Once the interruption occurs, the billing for the call terminates.

Issued: _____

EFFECTIVE: _____

By:

Michael Hodge, Vice President
1899 L Street, N.W., Fifth Floor
Washington, D.C. 20036

SECTION 2 - RULES AND REGULATIONS**2.5 Deposits**

The Company does not require a deposit from the customer.

2.6 Advance Payments

For customers whom the Company feels an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and if necessary a new advance payment will be collected for the next month.

2.7 Taxes

All state and local taxes (i.e., gross receipts tax, sales tax, municipal utilities tax) are listed as separate line items and are not included in the quoted rates.

2.8 Employee Concessions

The Company does not provide discount concessions for its employees.

Issued: _____

EFFECTIVE: _____

By:

Michael Hodge, Vice President
1899 L Street, N.W., Fifth Floor
Washington, D.C. 20036

SECTION 3 - DESCRIPTION OF SERVICE3.1 Timing of Calls3.1.1 When Billing Charges Begin and Terminate For Phone Calls

The customer's long distance usage charge is based on the actual usage of Heritage Telecommunications Corporation's network. Usage begins when the called party picks up the receiver (i.e., when 2 way communication, often referred to as "conversation time" is possible). When the called party picks up is determined by hardware answer supervision in which the local telephone company sends a signal to the switch or the software utilizing audio tone detection. When software answer supervision is employed, up to 60 seconds of ringing is allowed before it is billed as usage of the network. A call is terminated when the calling or called party hangs up.

3.1.2 Billing Increments

Unless otherwise specified in this tariff, the minimum call duration for billing purposes with respect to a business customer is in 6 seconds increments after the first 18 seconds for a connected call, and with respect to a residential customer is in 1 minute increments.

3.1.3 Per Call Billing Charges

Billing will be rounded up to the nearest penny for each call.

3.1.4 Uncompleted Calls

There shall be no charges for uncompleted calls.

Issued: _____

EFFECTIVE: _____

By:

Michael Hodge, Vice President
1899 L Street, N.W., Fifth Floor
Washington, D.C. 20036

SECTION 3 - DESCRIPTION OF SERVICE**3.2 Billing of Calls**

All charges due by the subscriber are payable at any agency duly authorized to receive such payments. Any objection to billed charges should be promptly reported to the Company. Adjustments to customer's bills shall be made to the extent that records are available and/or circumstances exist which reasonably indicate that such charges are not in accordance with approved rates or that an adjustment may otherwise be appropriate.

3.3 Payment of Calls**3.3.1 Late Payment Charges**

Interest charges of 1-1/2% per month may be assessed on all unpaid balances more than thirty days old.

3.3.2 Return Check Charges

A return check charge of \$20.00 or 5% of the amount of the check, whichever is greater, will be assessed for checks returned for insufficient funds.

3.4 Restoration of Service

A reconnection fee of \$25.00 per occurrence is charged when service is re-established for customers who had been disconnected for non-payment.

Issued: _____

EFFECTIVE: _____

By:

Michael Hodge, Vice President
1899 L Street, N.W., Fifth Floor
Washington, D.C. 20036

SECTION 3 - DESCRIPTION OF SERVICE

3.5 Calculation of Distance

Heritage Telecommunications Corporation is not sensitive to distances for the rates it charges. The rates are flat rates per minute at all times.

Issued: _____

EFFECTIVE: _____

By:

Michael Hodge, Vice President
1899 L Street, N.W., Fifth Floor
Washington, D.C. 20036

SECTION 3 - DESCRIPTION OF SERVICE

3.6 Minimum Call Completion Rate

A customer can expect a call completion rate of 99% (number of calls completed/number of calls attempted) of not less than 90% during peak use periods for all FG D services ("1+" dialing).

3.7 Service Offerings

Heritage Telecommunications Corporation does not offer any service plans, because it is a reseller of long distance services.

Issued: _____

EFFECTIVE: _____

By:

Michael Hodge, Vice President
1899 L Street, N.W., Fifth Floor
Washington, D.C. 20036

SECTION 4 - RATES

4.1 The intrastate rates are as follows:

4.1.1 For residential subscribers, the rate is \$0.11 per minute at all times.

4.1.2 For business subscribers, the rate is \$0.11 per minute at all times.

Issued: _____

EFFECTIVE: _____

By:

Michael Hodge, Vice President
1899 L Street, N.W., Fifth Floor
Washington, D.C. 20036



MAIL CODE 203-179
P.O. Box 1596
Washington, DC 20036
(202)496-9680

June 05, 1997

Heritage Telecommunications Corp.
Attn, Mike Hodge
1899 L St NW
Washington, DC 20036

Re: 191-6106-6

Dear Mr. Hodge,

As you requested, the balance in your account number above is \$10,100.01 as of the date of this letter. Please call if you need anything else. Thank you.

Sincerely,

A handwritten signature in cursive script that reads 'Scott M. Shaver'.


Scott M. Shaver
Branch Manager
19th & L Streets Branch

06/05/97

Heritage Telecommunications Corporation
Balance Sheet
As of June 5, 1997

	<u>Jun 5, '97</u>
ASSETS	
Current Assets	
Checking/Savings	
FNB	10,100.00
Total Checking/Savings	<u>10,100.00</u>
Total Current Assets	<u>10,100.00</u>
TOTAL ASSETS	<u>10,100.00</u>
LIABILITIES & EQUITY	
Equity	
Opening Bal Equity	100.00
Net Income	10,000.00
Total Equity	<u>10,100.00</u>
TOTAL LIABILITIES & EQUITY	<u>10,100.00</u>

I Michael G. Hodge the undersigned do hereby affirm that this Balance sheet is unaudited and does accurately reflect the current financial condition of Heritage Telecommunications.



Michael G. Hodge

6-5-97

HERITAGE TELECOMMUNICATIONS CORPORATION

1899 L Street, NW, Fifth Floor
Washington, DC 20036
(202) 463-7300 Fax: (202) 872-0896

May 21, 1997

DEPOSIT

DATE

VIA FEDERAL EXPRESS

D541

JUN 09 1997

Florida Public Service Commission
Division of Administration
2540 Shumard Oak Blvd.
Gunter Building
Tallahassee, Florida 32399-0850

Re: Application to Resell Telecommunication
Services

Dear Sir/Madam:

Enclosed for review is one original and six (6) copies of our Application For Authority To Provide Interexchange Telecommunication Service Within The State of Florida, including the tariff. Also enclosed is a check in the amount of \$250.00 for the application fee.

If there should be any questions regarding the Application, please call me at (202) 463-7300 or contact our attorney, Y. Kris Lee, at (202) 414-9296. Thank you for your time and consideration.

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward a copy of check to RAR with proof of deposit.

Initials of person who forwarded check:

AG

Very truly yours,



Michael Hodge
Vice-President/Treasurer

MAIL ROOM
JUN 9 1997

HERITAGE TELECOMMUNICATIONS CORP.
1899 L STREET NW STE 500
WASHINGTON, DC 20036

1004

PAY TO THE ORDER OF

Florida Public Service Commission

6/6 19 97

\$ 250.00

two hundred fifty and no/100

DOLLARS

First National Bank of Maryland
BALTIMORE, BARTLERS ACCOUNTING CENTER 6627

FOR Filing Fee

