

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Annual reestablishment of authorized range of returns on common equity of water and wastewater utilities, pursuant to Section 367.081(4)(f), Florida Statutes.

DOCKET NO. 970006-WS
ORDER NO. PSC-97-0660-FOF-WS
ISSUED: June 10, 1997

The following Commissioners participated in the disposition of this matter:

JULIA L. JOHNSON, Chairman
SUSAN F. CLARK
J. TERRY DEASON
JOE GARCIA
DIANE K. KIESLING

NOTICE OF PROPOSED AGENCY ACTION
ORDER ESTABLISHING AUTHORIZED RANGE
OF RETURNS ON COMMON EQUITY

BY THE COMMISSION:

NOTICE is hereby given by the Florida Public Service Commission that the action discussed herein is preliminary in nature and will become final unless a person whose interests are substantially affected files a petition for a formal proceeding, pursuant to Rule 25-22.029, Florida Administrative Code.

Pursuant to Section 367.081 (4) (f), Florida Statutes, this Commission is authorized to establish, not less than once each year, a leverage formula to calculate a reasonable range of returns on equity for water and wastewater utilities. We last established this range of returns in Order No. PSC-96-0729-FOF-WS issued on May 31, 1996, in Docket No. 960006-WS. By that order, we found it appropriate to establish the same range of returns approved by Order No. PSC-95-0892-FOF-WS, issued August 10, 1995, in Docket No. 950006-WS.

Our calculation of an updated leverage formula results in a range of returns on equity from 9.21 percent to 10.46 percent based on a formula of 8.38 percent + .832/Equity Ratio. The midpoint of the 9.21 percent to 10.46 percent range has decreased by 120 basis points when compared to the existing midpoint.

In calculating the updated leverage formula, we utilized the same methodologies used in the 1995 leverage formula docket. The difference between the existing leverage formula and the updated formula is the result of changes in underlying market conditions; that is, changes in bond yields and required rates of return.

DOCUMENT NUMBER-DATE

05732 JUN 10 97

FPSC RECORDS/REPORTING

The basic assumptions, which remain unchanged from the previous two years, are that: business risk is similar for all water and wastewater utilities; the cost of equity is an exponential function of the equity ratio; the marginal weighted average cost of investor capital is constant over the 40 percent to 100 percent equity ratio range; and the cost rate at an assumed Moody's Baa3 bond rating, plus 25 basis points, is representative of the average marginal cost of debt to a Florida water and wastewater utility over a 40 percent to 100 percent equity ratio range.

The 10.46 percent return on common equity is divided into three segments. First, we derived a 9.49 percent return on equity by averaging the results of two Discounted Cash Flow (DCF) analyses, a Risk Premium analysis, and a Capital Asset Pricing Model (CAPM) analysis. We assigned one third weight to the average of the two DCF analyses, one third weight to the Risk Premium analysis, and one third weight to the CAPM analysis.

We applied the DCF models to an index of publicly traded water and wastewater utilities. The difference between the two applications is that one version relies on historic growth rates and the other version relies on projected growth rates. Prior to 1995, only a DCF analysis using historic growth rates was used because of a lack of projected financial information on publicly traded water and wastewater utilities. (See pages 3-4 of Attachment 1)

We applied the Risk Premium model to an index of publicly traded natural gas utilities. In addition, we added a negative 24 basis point premium to the return indicated by the Risk Premium analysis of natural gas utilities. Using the difference between the average beta of the water and wastewater and natural gas indices (.60 - .64 = -.04) and the prospective market risk premium of 6.01 percent determined in our CAPM analysis, we calculated a natural gas premium of a negative 24 basis points. This adjustment is made to compensate for the perceived difference in risk between the index of natural gas utilities and the index of water and wastewater utilities. We noted in Order No. PSC-95-0982-FOF-WS, issued August 10, 1995, in Docket No. 950006-WS, that this adjustment could be negative in the future if the average beta for the natural gas index were to rise above the average beta for the water and wastewater index, and once this change was adopted, this adjustment would be made regardless of whether the risk differential adjustment was positive or negative. We used this same application in the determination of the existing leverage formula. (See pages 1, 5, and 7 of Attachment 1)

Finally, we performed a CAPM analysis. This return is based on the market return for all dividend-paying stocks followed by Value Line, the yield on the 30 year Treasury bond projected by Blue Chip Financial Forecasts, and the average beta of the water and wastewater utilities followed by Value Line. (See page 6 of Attachment 1)

After determining the return on equity for the indices, we added a bond yield differential adjustment of 49 basis points to reflect the difference in risk between the indices of companies used in the DCF and Risk Premium models and an average water and wastewater utility in Florida. Next, we added a private placement premium of 25 basis points to recognize that Florida water and wastewater utilities do not have access to the public debt and equity markets. Finally, we added an adjustment of 23 basis points to reflect the required return on equity at a 40 percent equity ratio. (See page 1 of Attachment 1)

The bond yield differential adjustment of 49 basis points is comprised of the bond yield differential between the yield on A1-rated bonds and the yield on Baa3-rated bonds. (See page 8 of Attachment 1) The A1 rating is the average bond rating for both the natural gas index and water and wastewater index and the Baa3 rating is the bond rating assumed for the average water and wastewater utility in Florida.

We added the private placement premium of 25 basis points to recognize that, because of their small size, lack of institutional interest in their securities, and the lack of liquidity of their issues, Florida water and wastewater utilities must rely on the private placement market to obtain capital. This premium is based on the results of Commission surveys of participants in the private placement market and a review of the financial literature.

The 23 basis point adjustment represents the difference between the required return on equity at a 40.0 percent equity ratio and the required rate of return at the 45.34 percent equity ratio average for the indices of water and wastewater utilities and natural gas utilities. (See pages 9-10 of Attachment 1) Using the most recently available capital structure for the index of publicly traded water and wastewater utilities and the index of natural gas utilities as a proxy for the capital structure of an average water and wastewater utility in Florida, we calculated the marginal cost of investor capital for an average water and wastewater utility in Florida to be 9.21 percent.

ORDER NO. PSC-97-0660-FOF-WS
DOCKET NO. 970006-WS
PAGE 4

In summary, we find it appropriate to base the authorized range of returns on common equity for Florida water and wastewater utilities on the following formula:

$$\text{Return on Common Equity} = 8.38 \text{ percent} + 0.832/\text{Equity Ratio}$$

We further limit the authorized return on common equity to a maximum of 10.46 percent for all equity ratios of less than 40 percent. The approved leverage formula produces a range of returns on common equity from 9.21 percent to 10.46 percent.

Upon expiration of the protest period, this docket shall remain open to allow us to monitor the movement in capital costs and to readdress the reasonableness of the leverage formula as conditions warrant.

Based on the foregoing, it is

ORDERED by the Florida Public Service Commission that the provisions of this Order, issued as proposed agency action, shall become final and effective unless an appropriate petition, in the form provided by Rule 25-22.036, Florida Administrative Code, is received by the Director, Division of Records and Reporting, 2540 Shumard Oak Boulevard, Tallahassee, Florida 32399-0850, by the close of business on the date set forth in the "Notice of Further Proceedings or Judicial Review" attached hereto. It is further

ORDERED that the appropriate formula for measuring returns on common equity for water and wastewater utilities shall be as set forth in the body of this Order. It is further

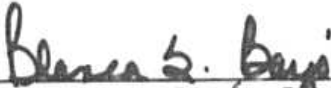
ORDERED that returns on common equity are hereby capped at 10.46 percent for all water and wastewater utilities with equity ratios of less than 40 percent in order to discourage imprudent financial risk. It is further

ORDERED that all matters contained in Attachment 1 of this Order are incorporated herein by reference. It is further

ORDERED that upon expiration of the protest period, this docket shall remain open to allow this Commission to monitor the movement in capital costs and to readdress the reasonableness of the leverage formula as conditions warrant.

ORDER NO. PSC-97-0660-FOF-WS
DOCKET NO. 970006-WS
PAGE 5

By ORDER of the Florida Public Service Commission, this 10th
day of June, 1997.



BLANCA S. BAYO, Director
Division of Records and Reporting

(S E A L)

TV

NOTICE OF FURTHER PROCEEDINGS OR JUDICIAL REVIEW

The Florida Public Service Commission is required by Section 120.569(1), Florida Statutes, to notify parties of any administrative hearing or judicial review of Commission orders that is available under Sections 120.57 or 120.68, Florida Statutes, as well as the procedures and time limits that apply. This notice should not be construed to mean all requests for an administrative hearing or judicial review will be granted or result in the relief sought.

Mediation may be available on a case-by-case basis. If mediation is conducted, it does not affect a substantially interested person's right to a hearing.

The action proposed herein is preliminary in nature and will not become effective or final, except as provided by Rule 25-22.029, Florida Administrative Code. Any person whose substantial interests are affected by the action proposed by this order may file a petition for a formal proceeding, as provided by Rule 25-22.029(4), Florida Administrative Code, in the form provided by Rule 25-22.036(7)(a) and (f), Florida Administrative Code. This petition must be received by the Director, Division of Records and Reporting, 2540 Shumard Oak Boulevard, Tallahassee, Florida 32399-0850, by the close of business on July 1, 1997.

In the absence of such a petition, this order shall become effective on the day subsequent to the above date as provided by Rule 25-22.029(6), Florida Administrative Code.

ORDER NO. PSC-97-0660-FOF-WS
DOCKET NO. 970006-WS
PAGE 6

Any objection or protest filed in this docket before the issuance date of this order is considered abandoned unless it satisfies the foregoing conditions and is renewed within the specified protest period.

If this order becomes final and effective on the date described above, any party substantially affected may request judicial review by the Florida Supreme Court in the case of an electric, gas or telephone utility or by the First District Court of Appeal in the case of a water or wastewater utility by filing a notice of appeal with the Director, Division of Records and Reporting and filing a copy of the notice of appeal and the filing fee with the appropriate court. This filing must be completed within thirty (30) days of the effective date of this order, pursuant to Rule 9.110, Florida Rules of Appellate Procedure. The notice of appeal must be in the form specified in Rule 9.900(a), Florida Rules of Appellate Procedure.

SUMMARY OF RESULTS

Leverage Formula Update

| | <u>1995</u> | <u>1996</u> | <u>1997</u> |
|---|---------------|---------------|---------------|
| (A) DCF ROE for Water Index (Historic) | 10.92% | 10.32% | 9.28% |
| (B) DCF ROE for Water Index (Projected) | 10.37% | 9.13% | 8.66% |
| (C) Risk Premium ROE for Gas Index | 10.50% | 9.57% | 9.52% |
| (D) Gas Index premium | .18% | .44% | (.24)% |
| (E) CAPM ROE for Water Index | <u>11.00%</u> | <u>10.17%</u> | <u>10.23%</u> |
| AVERAGE [(((A+B)/2) + (C+D) + E)/3] | 10.78% | 9.97% | 9.49% |
| Bond Yield Differential | .51% | .49% | .49% |
| Private Placement Premium | .25% | .25% | .25% |
| Adjustment to Reflect Required Equity Return at a 40% Equity Ratio | <u>.34%</u> | <u>.29%</u> | <u>.23%</u> |
| Cost of Equity for Average Florida WAW Utility at a 40% Equity Ratio | <u>11.88%</u> | <u>11.00%</u> | <u>10.46%</u> |

1995 Leverage Formula

Return on Common Equity = 9.05% + 1.131/ER
 Range of Returns on Equity = 10.18% - 11.88%

1996 Leverage Formula

Return on Common Equity = 8.51% + .997/ER
 Range of Returns on Equity = 9.51% - 11.00%

1997 Leverage Formula

Return on Common Equity = 8.38% + .832/ER
 Range of Returns on Equity = 9.21% - 10.46%

Leverage Formula = $8.38 + 0.832 / ER^*$

Marginal Cost of Investor Capital
Average Water and Wastewater Utility

| <u>Capital Component</u> | <u>Ratio</u> | <u>Marginal Cost Rate</u> | <u>Weighted Marginal Cost Rate</u> |
|--------------------------|---------------|---------------------------|------------------------------------|
| Common Equity | 44.94% | 10.23% | 4.60% |
| Total Debt | <u>55.06%</u> | 8.38% ** | <u>4.61%</u> |
| | 100.00% | | 9.21% |

A 40% equity ratio is the floor for calculating the required return on common equity. The return on equity at a 40% equity ratio = $8.38\% + 0.832 / .40 = 10.46\%$

Marginal Cost of Investor Capital
Average Water & Wastewater Utility at 40% Equity Ratio

| <u>Capital Component</u> | <u>Ratio</u> | <u>Marginal Cost Rate</u> | <u>Weighted Marginal Cost Rate</u> |
|--------------------------|---------------|---------------------------|------------------------------------|
| Common Equity | 40.00% | 10.46% | 4.18% |
| Total Debt | <u>60.00%</u> | 8.38% ** | <u>5.03%</u> |
| | 100.00% | | 9.21% |

* Where: Equity Ratio = $\text{Common Equity} / (\text{Common Equity} + \text{Preferred Equity} + \text{Long-Term Debt} + \text{Short-Term Debt})$

** Assumed Baa3 rate for February 1997 plus 25 basis point private placement premium
 Source: Moody's Bond Survey, 3/1/97

| | Arithmetic Average Growth Rate | Current Dividend | Current Average Stock Price | Required Return on Equity % |
|-------------------------------|---|---------------------|--------------------------------------|--------------------------------------|
| American Water Works | 9.65% | 0.76 | 23.63 | 13.18 |
| Aquarion Company | 1.56% | 1.62 | 27.94 | 7.45 |
| California Water Services Co. | 4.05% | 2.11 | 42.25 | 9.25 |
| Consumers Water Company | 3.67% | 1.20 | 17.63 | 10.73 |
| Philadelphia Suburban Corp. | 2.70% | 0.81 | 20.13 | 6.83 |
| United Water Resources | 2.84% | 0.92 | 17.50 | 8.24 |
| Average | 3.64% | 1.24 | 24.84 | 9.28 |

DCF Analysis

$$K = D(1)/P(0) + g$$

K = Investors' required rate of return

D(1) = Dividend expected next period = Arithmetic growth rate x current dividend

P(0) = Current stock price = May average stock price

g = Projected long-term growth in dividends = Arithmetic growth rate

K = 9.28

Source: Standard & Poor's Stock Guide, March 1997 Edition

• Standard & Poor's Stock Reports, March 3, 1997

COST OF EQUITY FOR WATER INDEX COMPANIES:
 DISCOUNTED CASH FLOW MODEL

| COMPANY | FEBRUARY | | | | | | | | | | |
|------------------------|----------|--------|--------|--------|------|---------|--------|--------|--------|--------|---------|
| | LV1 | DIV2 | DIV3 | DIV4 | EPS4 | ROE4 | GR1-4 | GR4+ | HI-PR | LO-PR | AVER-PR |
| AMERICAN WATER WORKS | 0.76 | 0.82 | 0.88 | 0.94 | 1.85 | 10.00% | 1.0734 | 1.0430 | 24.500 | 22.750 | 23.625 |
| AQUARIUM CO. | 1.62 | 1.65 | 1.69 | 1.72 | 2.80 | 12.50 | 1.0202 | 1.0423 | 28.750 | 27.125 | 27.938 |
| CALIFORNIA WATER SVC | 2.11 | 2.15 | 2.20 | 2.24 | 3.20 | 11.00 | 1.0201 | 1.0330 | 43.000 | 41.500 | 42.250 |
| CONSUMERS WATER | 1.20 | 1.20 | 1.20 | 1.20 | 1.45 | 10.00 | 1.0000 | 1.0172 | 18.250 | 17.000 | 17.625 |
| PHILADELPHIA SUBURBAN | 0.82 | 0.90 | 1.00 | 1.10 | 1.60 | 15.50 | 1.1029 | 1.0484 | 20.500 | 19.750 | 20.125 |
| UNITED WATER RESOURCES | 0.92 | 0.95 | 0.97 | 1.00 | 1.20 | 10.50 | 1.0282 | 1.0175 | 18.125 | 16.875 | 17.500 |
| AVERAGE | 1.2383 | 1.2785 | 1.3212 | 1.3657 | 1.95 | 11.5833 | 1.0408 | 1.0336 | | | 24.844 |

\$24.10 = February 1997 average stock price less 3% flotation costs, or P₀(1-f)
 8.68% = Cost of equity required to match the current stock price with the expected cash flows

Sources:
 1. Stock Prices - S&P Stock Guide, March 1997 Edition
 2. DPS, EPS, ROE - Value Line Edition 9, February 7, 1997

Risk Premium Cost of Equity for Moody's Natural Gas
Distribution Index

| | |
|--|--------------------|
| Estimated Monthly Risk Premium | 2.897 % (1) |
| Blue Chip Forecast for 30-Year Treasury Bond | <u>6.620 % (2)</u> |
| | <u>9.517 %</u> |

Source: (1) Page 7 of Attachment 1
(2) Blue Chip Financial Forecasts, May 1, 1998

Capital Asset Pricing Model Cost of Equity for
Water and Wastewater Industry

CAPM analysis formula

- K = $RF + \text{Beta} \times \text{MR} - \text{RF}$
- K = Investor's required rate of return
- RF = Risk-free rate (Blue Chip forecast for 30-year Treasury bond)
- Beta = Measure of industry-specific risk (Average for water utilities followed by Value Line)
- MR = Market return

$$10.23\% = 6.62\% + 60(12.63\% - 6.62\%)$$

Sources: Blue Chip Financial Forecasts, March 1, 1997
ValueScreen, March 1997

ESTIMATED MONTHLY RISK PREMIUMS
 MOODY'S NAT'L GAS DISTRIBUTION INDEX
 MARCH 1987 - MARCH 1997

| YEAR | MONTH | Quarterly Cost of Equity Gas | Risk Free Rate | Risk Premium Quarterly | YEAR | MONTH | Quarterly Cost of Equity Gas | Risk Free Rate | Risk Premium Quarterly |
|------|-------|---------------------------------------|----------------------|------------------------------|------|-------|---------------------------------------|----------------------|------------------------------|
| 1987 | JAN | 11.847 | 7.37 | 4.477 | 1992 | JAN | 10.580 | 7.68 | 2.900 |
| | FEB | 11.642 | 7.39 | 4.252 | | FEB | 10.640 | 7.57 | 3.070 |
| | MAR | 11.563 | 7.54 | 4.023 | | MAR | 10.698 | 7.85 | 2.848 |
| | APR | 11.293 | 7.55 | 3.743 | | APR | 10.684 | 7.97 | 2.714 |
| | MAY | 11.759 | 8.25 | 3.509 | | MAY | 10.810 | 7.95 | 2.860 |
| | JUN | 11.903 | 8.78 | 3.123 | | JUN | 10.740 | 7.88 | 2.860 |
| | JUL | 11.738 | 8.57 | 3.168 | | JUL | 10.525 | 7.84 | 2.685 |
| | AUG | 11.856 | 8.64 | 3.216 | | AUG | 10.351 | 7.60 | 2.751 |
| | SEP | 11.858 | 8.97 | 2.888 | | SEP | 10.170 | 7.38 | 2.790 |
| | OCT | 12.148 | 9.59 | 2.558 | | OCT | 9.812 | 7.33 | 2.482 |
| | NOV | 12.926 | 9.61 | 3.316 | | NOV | 10.032 | 7.54 | 2.492 |
| | DEC | 13.078 | 8.95 | 4.128 | | DEC | 10.113 | 7.60 | 2.513 |
| 1988 | JAN | 13.226 | 9.12 | 4.106 | 1993 | JAN | 9.653 | 7.43 | 2.223 |
| | FEB | 12.850 | 8.83 | 4.020 | | FEB | 9.518 | 7.33 | 2.188 |
| | MAR | 12.416 | 8.43 | 3.986 | | MAR | 9.306 | 7.08 | 2.226 |
| | APR | 12.396 | 8.63 | 3.766 | | APR | 9.086 | 6.82 | 2.266 |
| | MAY | 12.398 | 8.95 | 3.448 | | MAY | 9.222 | 6.85 | 2.372 |
| | JUN | 12.378 | 9.23 | 3.148 | | JUN | 9.338 | 6.92 | 2.418 |
| | JUL | 12.049 | 9.00 | 3.049 | | JUL | 9.547 | 6.80 | 2.747 |
| | AUG | 12.027 | 9.14 | 2.887 | | AUG | 8.769 | 6.62 | 2.149 |
| | SEP | 12.314 | 9.32 | 2.994 | | SEP | 8.774 | 6.31 | 2.464 |
| | OCT | 12.070 | 9.06 | 3.010 | | OCT | 8.813 | 5.99 | 2.823 |
| | NOV | 12.036 | 8.89 | 3.146 | | NOV | 8.842 | 5.93 | 2.913 |
| | DEC | 12.088 | 9.02 | 3.068 | | DEC | 9.136 | 6.21 | 2.926 |
| 1989 | JAN | 12.028 | 9.01 | 3.018 | 1994 | JAN | 9.133 | 6.24 | 2.893 |
| | FEB | 12.050 | 8.91 | 3.140 | | FEB | 8.805 | 6.28 | 2.525 |
| | MAR | 12.060 | 9.00 | 3.060 | | MAR | 8.885 | 6.49 | 2.395 |
| | APR | 12.580 | 9.16 | 3.420 | | APR | 9.126 | 6.90 | 2.226 |
| | MAY | 12.480 | 9.02 | 3.460 | | MAY | 9.431 | 7.25 | 2.181 |
| | JUN | 12.312 | 8.83 | 3.482 | | JUN | 9.550 | 7.40 | 2.150 |
| | JUL | 12.071 | 8.26 | 3.811 | | JUL | 9.737 | 7.39 | 2.347 |
| | AUG | 11.882 | 8.07 | 3.812 | | AUG | 9.723 | 7.57 | 2.153 |
| | SEP | 11.788 | 8.11 | 3.678 | | SEP | 9.802 | 7.48 | 2.322 |
| | OCT | 11.450 | 8.15 | 3.300 | | OCT | 9.921 | 7.69 | 2.231 |
| | NOV | 11.462 | 7.99 | 3.472 | | NOV | 9.813 | 7.93 | 1.883 |
| | DEC | 11.320 | 7.89 | 3.430 | | DEC | 10.198 | 8.07 | 2.128 |
| 1990 | JAN | 10.978 | 7.89 | 3.088 | 1995 | JAN | 10.342 | 7.86 | 2.482 |
| | FEB | 11.130 | 8.26 | 2.870 | | FEB | 10.071 | 7.83 | 2.241 |
| | MAR | 11.252 | 8.50 | 2.752 | | MAR | 9.891 | 7.60 | 2.291 |
| | APR | 11.416 | 8.55 | 2.866 | | APR | 9.865 | 7.44 | 2.425 |
| | MAY | 11.620 | 8.74 | 2.880 | | MAY | 9.226 | 7.35 | 1.876 |
| | JUN | 11.710 | 8.72 | 2.990 | | JUN | 9.888 | 6.93 | 2.958 |
| | JUL | 11.468 | 8.45 | 3.018 | | JUL | 9.858 | 6.57 | 3.288 |
| | AUG | 11.550 | 8.49 | 3.060 | | AUG | 9.885 | 6.71 | 3.175 |
| | SEP | 11.830 | 8.85 | 2.980 | | SEP | 9.956 | 6.85 | 3.106 |
| | OCT | 11.160 | 9.01 | 2.150 | | OCT | 9.502 | 6.55 | 2.952 |
| | NOV | 11.340 | 8.84 | 2.500 | | NOV | 9.573 | 6.37 | 3.203 |
| | DEC | 11.070 | 8.54 | 2.530 | | DEC | 9.622 | 6.25 | 3.372 |
| 1991 | JAN | 11.031 | 8.22 | 2.811 | 1996 | JAN | 9.722 | 6.06 | 3.728 |
| | FEB | 11.186 | 8.25 | 2.936 | | FEB | 9.216 | 6.05 | 3.166 |
| | MAR | 11.171 | 8.03 | 3.141 | | MAR | 9.255 | 6.24 | 3.015 |
| | APR | 10.864 | 8.27 | 2.594 | | APR | 9.389 | 6.60 | 2.789 |
| | MAY | 10.810 | 8.20 | 2.610 | | MAY | 9.748 | 6.79 | 2.958 |
| | JUN | 10.820 | 8.26 | 2.560 | | JUN | 9.816 | 6.92 | 2.896 |
| | JUL | 10.797 | 8.47 | 2.327 | | JUL | 9.710 | 7.05 | 2.660 |
| | AUG | 10.783 | 8.44 | 2.343 | | AUG | 10.158 | 7.03 | 3.128 |
| | SEP | 10.680 | 8.14 | 2.540 | | SEP | 9.984 | 6.84 | 3.144 |
| | OCT | 10.988 | 7.94 | 3.048 | | OCT | 10.241 | 7.02 | 3.221 |
| | NOV | 10.742 | 7.93 | 2.812 | | NOV | 9.930 | 6.80 | 3.130 |
| | DEC | 10.719 | 7.92 | 2.799 | 1997 | DEC | 9.781 | 6.48 | 3.301 |
| | | | | | | JAN | 9.894 | 6.55 | 3.344 |
| | | | | | | FEB | 9.768 | 6.82 | 2.948 |
| | | | | | | MAR | 9.838 | 6.68 | 3.158 |

SOURCE: Value Line 1987-1997
 Moody's Bond Survey
 U.S. Treasuries - 30-Year Bond
 Natural Gas Index

AVERAGE RISK PREMIUM 2.897

BOND YIELD DIFFERENTIALS
 Public Utility Long Term Bond Yield Averages
 Source: Moody's Credit Perspectives
 Long-Term Corporate Bond Yield Averages - Avg. Public Utility

UPDATED: 01/20/97

| YEAR | MONTH | 0.0001 | | 0.0005 | | 0.0010 | | 0.0020 | | 0.0030 | | 0.0040 | | 0.0050 | | 0.0060 | | | |
|------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------|------|
| | | Rate | Spread | Rate | Spread | Rate | Spread | Rate | Spread | Rate | Spread | Rate | Spread | Rate | Spread | Rate | Spread | | |
| 1997 | FEB | 7.47 | 0.07 | 7.54 | 0.07 | 7.60 | 0.06 | 7.61 | 0.05 | 7.63 | 0.05 | 7.64 | 0.13 | 7.77 | 0.13 | 7.88 | 0.13 | 8.02 | 0.13 |
| | MAR | 7.51 | 0.07 | 7.61 | 0.07 | 7.63 | 0.05 | 7.71 | 0.05 | 7.74 | 0.05 | 7.74 | 0.05 | 7.77 | 0.14 | 7.91 | 0.14 | 8.04 | 0.14 |
| | APR | 7.51 | 0.06 | 7.59 | 0.06 | 7.64 | 0.05 | 7.69 | 0.05 | 7.74 | 0.05 | 7.79 | 0.13 | 7.73 | 0.13 | 7.85 | 0.13 | 7.99 | 0.13 |
| | MAY | 7.21 | 0.06 | 7.27 | 0.06 | 7.32 | 0.06 | 7.38 | 0.06 | 7.43 | 0.06 | 7.49 | 0.13 | 7.62 | 0.13 | 7.74 | 0.13 | 7.87 | 0.13 |
| | JUN | 7.50 | 0.05 | 7.55 | 0.05 | 7.60 | 0.06 | 7.66 | 0.06 | 7.71 | 0.06 | 7.77 | 0.13 | 7.90 | 0.13 | 8.02 | 0.13 | 8.11 | 0.13 |
| | JUL | 7.76 | 0.04 | 7.80 | 0.04 | 7.84 | 0.05 | 7.90 | 0.06 | 7.95 | 0.06 | 8.01 | 0.13 | 8.14 | 0.13 | 8.26 | 0.13 | 8.41 | 0.13 |
| | AUG | 7.59 | 0.03 | 7.63 | 0.03 | 7.66 | 0.05 | 7.72 | 0.06 | 7.78 | 0.06 | 7.84 | 0.14 | 7.98 | 0.14 | 8.10 | 0.14 | 8.24 | 0.14 |
| | SEP | 7.79 | 0.02 | 7.83 | 0.02 | 7.88 | 0.06 | 7.93 | 0.06 | 7.98 | 0.06 | 8.04 | 0.14 | 8.18 | 0.14 | 8.30 | 0.14 | 8.44 | 0.14 |
| | OCT | 7.63 | 0.02 | 7.65 | 0.02 | 7.67 | 0.06 | 7.70 | 0.06 | 7.73 | 0.06 | 7.76 | 0.14 | 7.89 | 0.14 | 8.00 | 0.14 | 8.11 | 0.14 |
| | NOV | 7.73 | 0.03 | 7.75 | 0.03 | 7.79 | 0.06 | 7.83 | 0.06 | 7.87 | 0.06 | 7.90 | 0.14 | 8.04 | 0.14 | 8.16 | 0.14 | 8.29 | 0.14 |
| | DEC | 7.60 | 0.05 | 7.63 | 0.05 | 7.70 | 0.06 | 7.76 | 0.06 | 7.82 | 0.06 | 7.89 | 0.14 | 8.03 | 0.14 | 8.16 | 0.14 | 8.29 | 0.14 |
| | 1998 | FEB | 7.11 | 0.04 | 7.16 | 0.04 | 7.20 | 0.06 | 7.26 | 0.06 | 7.31 | 0.07 | 7.37 | 0.14 | 7.51 | 0.14 | 7.64 | 0.14 | 7.79 |
| MAR | | 6.92 | 0.04 | 6.97 | 0.04 | 7.02 | 0.07 | 7.10 | 0.07 | 7.16 | 0.07 | 7.23 | 0.13 | 7.37 | 0.13 | 7.50 | 0.13 | 7.63 | 0.13 |
| APR | | 6.94 | 0.05 | 6.99 | 0.05 | 7.02 | 0.07 | 7.09 | 0.07 | 7.17 | 0.07 | 7.24 | 0.13 | 7.37 | 0.13 | 7.50 | 0.13 | 7.63 | 0.13 |
| MAY | | 7.13 | 0.04 | 7.18 | 0.04 | 7.22 | 0.07 | 7.29 | 0.07 | 7.36 | 0.07 | 7.43 | 0.13 | 7.56 | 0.13 | 7.69 | 0.13 | 7.81 | 0.13 |
| JUN | | 7.23 | 0.04 | 7.27 | 0.04 | 7.30 | 0.06 | 7.35 | 0.06 | 7.41 | 0.06 | 7.46 | 0.13 | 7.59 | 0.13 | 7.70 | 0.13 | 7.82 | 0.13 |
| JUL | | 7.42 | 0.03 | 7.45 | 0.03 | 7.48 | 0.05 | 7.53 | 0.05 | 7.57 | 0.05 | 7.62 | 0.13 | 7.74 | 0.13 | 7.86 | 0.13 | 7.98 | 0.13 |
| AUG | | 7.06 | 0.03 | 7.09 | 0.03 | 7.11 | 0.04 | 7.15 | 0.04 | 7.19 | 0.04 | 7.23 | 0.13 | 7.34 | 0.13 | 7.45 | 0.13 | 7.56 | 0.13 |
| SEP | | 7.31 | 0.04 | 7.34 | 0.04 | 7.37 | 0.06 | 7.43 | 0.06 | 7.47 | 0.06 | 7.51 | 0.14 | 7.64 | 0.14 | 7.77 | 0.14 | 7.90 | 0.14 |
| OCT | | 7.09 | 0.05 | 7.14 | 0.05 | 7.18 | 0.06 | 7.23 | 0.06 | 7.28 | 0.06 | 7.33 | 0.14 | 7.46 | 0.14 | 7.59 | 0.14 | 7.72 | 0.14 |
| NOV | | 7.71 | 0.05 | 7.76 | 0.05 | 7.80 | 0.06 | 7.84 | 0.06 | 7.87 | 0.06 | 7.91 | 0.13 | 8.04 | 0.13 | 8.17 | 0.13 | 8.30 | 0.13 |
| DEC | | 6.98 | 0.05 | 7.03 | 0.05 | 7.07 | 0.06 | 7.11 | 0.06 | 7.15 | 0.06 | 7.19 | 0.13 | 7.32 | 0.13 | 7.45 | 0.13 | 7.58 | 0.13 |
| 1999 | | FEB | 6.58 | 0.05 | 6.63 | 0.05 | 6.67 | 0.06 | 6.71 | 0.06 | 6.75 | 0.06 | 6.79 | 0.13 | 6.92 | 0.13 | 7.05 | 0.13 | 7.18 |
| | MAR | 6.33 | 0.06 | 6.38 | 0.06 | 6.43 | 0.06 | 6.47 | 0.06 | 6.51 | 0.06 | 6.55 | 0.13 | 6.68 | 0.13 | 6.81 | 0.13 | 6.94 | 0.13 |
| | APR | 6.53 | 0.07 | 6.58 | 0.07 | 6.63 | 0.07 | 6.67 | 0.07 | 6.71 | 0.07 | 6.75 | 0.13 | 6.88 | 0.13 | 7.01 | 0.13 | 7.14 | 0.13 |
| | MAY | 6.77 | 0.06 | 6.84 | 0.06 | 6.89 | 0.06 | 6.93 | 0.06 | 6.97 | 0.06 | 7.01 | 0.13 | 7.14 | 0.13 | 7.27 | 0.13 | 7.40 | 0.13 |
| | JUN | 6.41 | 0.07 | 6.47 | 0.07 | 6.52 | 0.06 | 6.57 | 0.06 | 6.61 | 0.06 | 6.65 | 0.13 | 6.78 | 0.13 | 6.91 | 0.13 | 7.04 | 0.13 |
| | JUL | 6.61 | 0.06 | 6.67 | 0.06 | 6.72 | 0.06 | 6.77 | 0.06 | 6.81 | 0.06 | 6.85 | 0.13 | 6.98 | 0.13 | 7.11 | 0.13 | 7.24 | 0.13 |
| | AUG | 6.23 | 0.09 | 6.29 | 0.09 | 6.34 | 0.09 | 6.39 | 0.09 | 6.43 | 0.09 | 6.47 | 0.13 | 6.60 | 0.13 | 6.73 | 0.13 | 6.86 | 0.13 |
| | SEP | 6.11 | 0.09 | 6.17 | 0.09 | 6.22 | 0.09 | 6.27 | 0.09 | 6.31 | 0.09 | 6.35 | 0.13 | 6.48 | 0.13 | 6.61 | 0.13 | 6.74 | 0.13 |
| | OCT | 6.41 | 0.06 | 6.47 | 0.06 | 6.52 | 0.06 | 6.57 | 0.06 | 6.61 | 0.06 | 6.65 | 0.13 | 6.78 | 0.13 | 6.91 | 0.13 | 7.04 | 0.13 |
| | NOV | 6.51 | 0.07 | 6.57 | 0.07 | 6.62 | 0.07 | 6.67 | 0.07 | 6.71 | 0.07 | 6.75 | 0.13 | 6.88 | 0.13 | 7.01 | 0.13 | 7.14 | 0.13 |
| | DEC | 6.41 | 0.06 | 6.47 | 0.06 | 6.52 | 0.06 | 6.57 | 0.06 | 6.61 | 0.06 | 6.65 | 0.13 | 6.78 | 0.13 | 6.91 | 0.13 | 7.04 | 0.13 |
| | 2000 | FEB | 6.13 | 0.09 | 6.20 | 0.09 | 6.27 | 0.09 | 6.34 | 0.09 | 6.41 | 0.09 | 6.48 | 0.13 | 6.61 | 0.13 | 6.74 | 0.13 | 6.87 |
| MAR | | 6.23 | 0.09 | 6.30 | 0.09 | 6.37 | 0.09 | 6.44 | 0.09 | 6.51 | 0.09 | 6.58 | 0.13 | 6.71 | 0.13 | 6.84 | 0.13 | 6.97 | 0.13 |
| APR | | 6.07 | 0.07 | 6.14 | 0.07 | 6.21 | 0.07 | 6.28 | 0.07 | 6.35 | 0.07 | 6.42 | 0.13 | 6.55 | 0.13 | 6.68 | 0.13 | 6.81 | 0.13 |
| MAY | | 6.11 | 0.07 | 6.18 | 0.07 | 6.24 | 0.07 | 6.31 | 0.07 | 6.38 | 0.07 | 6.45 | 0.13 | 6.58 | 0.13 | 6.71 | 0.13 | 6.84 | 0.13 |
| JUN | | 6.00 | 0.06 | 6.06 | 0.06 | 6.12 | 0.06 | 6.19 | 0.06 | 6.26 | 0.06 | 6.33 | 0.13 | 6.46 | 0.13 | 6.59 | 0.13 | 6.72 | 0.13 |
| JUL | | 6.19 | 0.07 | 6.25 | 0.07 | 6.31 | 0.07 | 6.37 | 0.07 | 6.43 | 0.07 | 6.49 | 0.13 | 6.62 | 0.13 | 6.75 | 0.13 | 6.88 | 0.13 |
| AUG | | 6.00 | 0.06 | 6.06 | 0.06 | 6.12 | 0.06 | 6.19 | 0.06 | 6.26 | 0.06 | 6.33 | 0.13 | 6.46 | 0.13 | 6.59 | 0.13 | 6.72 | 0.13 |
| SEP | | 6.19 | 0.07 | 6.25 | 0.07 | 6.31 | 0.07 | 6.37 | 0.07 | 6.43 | 0.07 | 6.49 | 0.13 | 6.62 | 0.13 | 6.75 | 0.13 | 6.88 | 0.13 |
| OCT | | 6.13 | 0.06 | 6.19 | 0.06 | 6.25 | 0.06 | 6.31 | 0.06 | 6.37 | 0.06 | 6.43 | 0.13 | 6.56 | 0.13 | 6.69 | 0.13 | 6.82 | 0.13 |
| NOV | | 6.23 | 0.06 | 6.29 | 0.06 | 6.35 | 0.06 | 6.41 | 0.06 | 6.47 | 0.06 | 6.53 | 0.13 | 6.66 | 0.13 | 6.79 | 0.13 | 6.92 | 0.13 |
| DEC | | 6.13 | 0.06 | 6.19 | 0.06 | 6.25 | 0.06 | 6.31 | 0.06 | 6.37 | 0.06 | 6.43 | 0.13 | 6.56 | 0.13 | 6.69 | 0.13 | 6.82 | 0.13 |
| 2001 | | FEB | 6.06 | 0.06 | 6.12 | 0.06 | 6.18 | 0.06 | 6.24 | 0.06 | 6.30 | 0.06 | 6.36 | 0.13 | 6.49 | 0.13 | 6.62 | 0.13 | 6.75 |
| | MAR | 6.06 | 0.06 | 6.12 | 0.06 | 6.18 | 0.06 | 6.24 | 0.06 | 6.30 | 0.06 | 6.36 | 0.13 | 6.49 | 0.13 | 6.62 | 0.13 | 6.75 | 0.13 |
| | APR | 6.19 | 0.06 | 6.25 | 0.06 | 6.31 | 0.06 | 6.37 | 0.06 | 6.43 | 0.06 | 6.49 | 0.13 | 6.62 | 0.13 | 6.75 | 0.13 | 6.88 | 0.13 |
| | MAY | 6.11 | 0.06 | 6.17 | 0.06 | 6.23 | 0.06 | 6.29 | 0.06 | 6.35 | 0.06 | 6.41 | 0.13 | 6.54 | 0.13 | 6.67 | 0.13 | 6.80 | 0.13 |
| | JUN | 6.00 | 0.06 | 6.06 | 0.06 | 6.12 | 0.06 | 6.18 | 0.06 | 6.24 | 0.06 | 6.30 | 0.13 | 6.43 | 0.13 | 6.56 | 0.13 | 6.69 | 0.13 |
| | JUL | 6.19 | 0.06 | 6.25 | 0.06 | 6.31 | 0.06 | 6.37 | 0.06 | 6.43 | 0.06 | 6.49 | 0.13 | 6.62 | 0.13 | 6.75 | 0.13 | 6.88 | 0.13 |
| | AUG | 6.00 | 0.06 | 6.06 | 0.06 | 6.12 | 0.06 | 6.18 | 0.06 | 6.24 | 0.06 | 6.30 | 0.13 | 6.43 | 0.13 | 6.56 | 0.13 | 6.69 | 0.13 |
| | SEP | 6.19 | 0.06 | 6.25 | 0.06 | 6.31 | 0.06 | 6.37 | 0.06 | 6.43 | 0.06 | 6.49 | 0.13 | 6.62 | 0.13 | 6.75 | 0.13 | 6.88 | 0.13 |
| | OCT | 6.13 | 0.06 | 6.19 | 0.06 | 6.25 | 0.06 | 6.31 | 0.06 | 6.37 | 0.06 | 6.43 | 0.13 | 6.56 | 0.13 | 6.69 | 0.13 | 6.82 | 0.13 |
| | NOV | 6.23 | 0.06 | 6.29 | 0.06 | 6.35 | 0.06 | 6.41 | 0.06 | 6.47 | 0.06 | 6.53 | 0.13 | 6.66 | 0.13 | 6.79 | 0.13 | 6.92 | 0.13 |
| | DEC | 6.13 | 0.06 | 6.19 | 0.06 | 6.25 | 0.06 | 6.31 | 0.06 | 6.37 | 0.06 | 6.43 | 0.13 | 6.56 | 0.13 | 6.69 | 0.13 | 6.82 | 0.13 |

1296 EQUITY RATIOS OF WATER INDEX COMPANIES

| | BOOK VALUE PER SHARE | COMMON SHARES OUTSTANDING | COMMON EQUITY | TOTAL DEBT | PREFERRED EQUITY | EQUITY RATIO |
|-----------------------------|-------------------------|---------------------------------|------------------|-----------------|---------------------|-----------------|
| AMERICAN WATER WORKS | \$13.35 | 78,190,975 | \$1,043,929,616 | \$1,878,800,000 | \$69,300,000 | 34.57% |
| AQUARION COMPANY | 17.95 | 6,970,370 | 125,118,142 | 170,800,000 | 0 | 42.31% |
| CALIFORNIA WATER SERVICE CO | 24.37 | 6,299,789 | 153,525,858 | 145,500,000 | 3,500,000 | 50.75% |
| CONSUMERS WATER COMPANY | 12.51 | 8,694,331 | 108,940,991 | 183,500,000 | 1,100,000 | 37.05% |
| PHILADELPHIA SUBURBAN CORP. | 9.05 | 19,011,390 | 172,053,080 | 197,000,000 | 4,200,000 | 48.10% |
| UNITED WATER RESOURCES | 10.90 | 34,281,977 | 373,673,549 | 667,400,000 | 102,300,000 | 32.68% |
| AVERAGE | | | | | | 40.58% |

SOURCE: Value Line Investment Survey
 Edition 9 February 7, 1997
 C.A. Turner Utility Reports March 1997

| 12/96 EQUITY RATIOS OF GAS INDEX COMPANIES | | | | | | |
|--|-------------------------|---------------------------------|------------------|---------------|---------------------|-----------------|
| | BOOK VALUE PER SHARE | COMMON SHARES OUTSTANDING | COMMON EQUITY | TOTAL DEBT | PREFERRED EQUITY | EQUITY RATIO |
| AGL RESOURCES | \$10.58 | 55,867,549 | \$589,982,373 | \$773,300,000 | \$58,500,000 | 41.50% |
| BAY STATE GAS | 17.58 | 13,443,594 | 236,338,383 | 321,000,000 | 5,000,000 | 42.03% |
| BROOKLYN UNION GAS | 18.17 | 50,074,598 | 909,855,409 | 740,000,000 | 6,600,000 | 54.93% |
| INDIANA ENERGY | 13.19 | 22,580,998 | 297,843,364 | 235,000,000 | 0 | 55.90% |
| LACLEDE GAS | 13.72 | 17,557,540 | 240,889,449 | 271,400,000 | 2,000,000 | 46.84% |
| NORTHWEST NATURAL GAS | 14.90 | 22,484,940 | 335,025,606 | 326,400,000 | 38,700,000 | 47.85% |
| PEOPLES ENERGY | 19.48 | 34,981,497 | 681,439,562 | 549,100,000 | 0 | 55.38% |
| WASHINGTON GAS LIGHT | 12.79 | 43,703,476 | 558,967,458 | 532,800,000 | 28,400,000 | 49.90% |
| AVERAGE | | | | | | 49.29% |

SOURCE: Value Line Investment Survey
 Edition 3 March 28, 1997
 C.A. Turner Utility Reports March 1997