

BellSouth Telecommunications, Inc. Fax 904 222-8640
Suite 400 904 222-1201
150 South Monroe Street
Tallahassee, Florida 32301

Nancy H. Sims
Director - Regulatory Relations

June 11, 1997

Mrs. Blanca S. Bayo
Director, Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399

RE: Docket No. ~~90417-TP~~; Request for Approval of Resale Agreement Negotiated by
BellSouth Telecommunications, Inc. and TEL-LINK, L.L.C

Dear Mrs. Bayo:

Attached is a replacement for Page 1 of the BellSouth Telecommunications, Inc. and
TEL-LINK, L.L.C. agreement that was filed on April 3, 1997.

Thank you for your attention to this matter.

Sincerely,

Elise R. McCabe

Nancy H. Sims
Director - Regulatory Relations

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cc: All Parties of Record

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[Signature]
FPSC-BUREAU OF RECORDS

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FPSC-RECORDS/REPORTING

Agreement Between BellSouth Telecommunications, Inc. and Tel-Link, L.L.C. d/b/a Tel-Link, L.L.C. and Tel-Link of Florida, L.L.C. Regarding The Sale of BST's Telecommunications Services to Tel-Link, L.L.C. d/b/a Tel-Link, L.L.C. and Tel-Link of Florida, L.L.C. For The Purpose of Resale

THIS AGREEMENT is by and between BellSouth Telecommunications, Inc., ("BellSouth or Company"), a Georgia corporation, and Tel-Link, L.L.C. d/b/a Tel-Link, L.L.C. and Tel-Link of Florida ("Tel-Link"), a Georgia corporation, and shall be deemed effective as of March 15, 1997.

WITNESSETH

WHEREAS, BellSouth is a local exchange telecommunications company authorized to provide telecommunications services in the state of Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, and Tennessee; and

WHEREAS, Reseller is an alternative local exchange telecommunications company authorized to provide telecommunications services in the states of Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, and Tennessee; and

WHEREAS, Reseller desires to resell BellSouth's telecommunications services; and

WHEREAS, BellSouth has agreed to provide such services to Reseller for resale purposes and pursuant to the terms and conditions set forth herein;

NOW, THEREFORE, for and in consideration of the mutual premises and promises contained herein, BellSouth and Reseller do hereby agree as follows:

I. Term of the Agreement

A. The term of this Agreement shall be two years beginning March 15, 1997 and shall apply to all of BellSouth's serving territory as of January 1, 1996 in the state(s) of Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, South Carolina, and Tennessee.

B. This Agreement shall be automatically renewed for two additional one year periods unless either party indicates its intent not to renew the Agreement. Notice of such intent must be provided, in writing, to the other party no later than 60 days prior to the end of the then-existing contract period. The terms of this Agreement shall remain in effect after the term of the existing agreement has expired and while a new agreement is being negotiated.

C. The rates pursuant by which Reseller is to purchase services from BellSouth for resale shall be at a discount rate off of the retail rate for the telecommunications service. The discount rates shall be as set forth in Exhibit A, attached hereto and incorporated herein by this reference. Such discount shall reflect the costs avoided by BellSouth when selling a service for wholesale purposes.

II. Definition of Terms

A. CUSTOMER OF RECORD means the entity responsible for placing application for service; requesting additions, rearrangements, maintenance or discontinuance of service; payment in full of charges incurred such as toll, directory assistance, etc.

B. DEPOSIT means assurance provided by a customer in the form of cash, surety bond or bank letter of credit to be held by the Company.

CERTIFICATE OF SERVICE

Docket 970417-TP

I HEREBY CERTIFY that a true and correct copy of the foregoing was served via U.S. Mail this 11th day of June, 1997 to the following:

**Tel-Link, L. L. C.
Rod Aycox
8601 Dunwoody Place, Suite 406
Atlanta, GA 30350**

Elise R. McCall