

The Law Offices of  
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P.A.**

210 S. MONROE  
TALLAHASSEE, FLORIDA 32301

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RESIDENT ATTORNEY  
JON C. MOYLE, JR.

OTHER OFFICES:

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(561) 659-7500

STUART  
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(561) 625-6480

July 7, 1997

BY HAND DELIVERY

990827-TX

Blanca S. Bayo, Director  
Records and Reporting  
Public Service Commission  
2540 Shumard Oaks Drive  
Tallahassee, FL 32399-0850

Re: Application of Everglades National Communications Network  
for Authority to Provide Local Exchange Service in Florida

Dear Ms. Bayo:

Enclosed for filing on behalf of Everglades National Communications Network ("ENCN") is an original and six copies of the above-referenced application. Also enclosed is check number 1047 from the Company for \$250.00 to satisfy the applicable filing fee. Should you have any questions regarding this filing, please do not hesitate to contact me in the firm's Tallahassee office.

Sincerely,

  
Jon C. Moyle, Jr.

JCM/jd

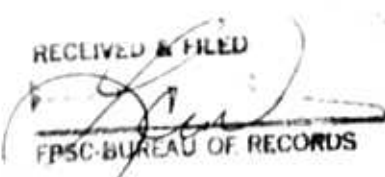
Enclosures

Check received with filing and  
forwarded to Fiscal for deposit.  
Fiscal to forward a copy of check  
to RAR with proof of deposit.

Initials of person who forwarded check:

*Adj*

RECEIVED & FILED

  
FPSC-BUREAU OF RECORDS

DOCUMENT NUMBER-DATE

06833-JUL-7 5

FPSC-RECORDS-REPORTING

**APPLICATION FOR AUTHORITY TO PROVIDE  
ALTERNATIVE LOCAL EXCHANGE SERVICE  
WITHIN THE STATE OF FLORIDA**

970827-TX

1. This is an application for original authority (new company).
2. The name of the applicant is Everglades National Communication Network, Inc.
3. The national mailing address, Florida mailing address, and physical address of alternative local exchange service in Florida is the following: 2557 N.E. 15<sup>th</sup> Street, Pompano Beach, Florida 33062; phone (954) 784-2803; fax (954) 784-2802.
4. The organization is structured as a corporation.
5. The corporate charter number for the entity is P96000093700.
6. The applicant will conduct business using the name "Everglades National Communication Network, Inc. ("ENCN").
7. The applicant has not registered a fictitious name.
8. The applicant is not an individual partnership or joint venture.
9. None of the current officers, directors or stockholders have previously adjudged bankrupt, mentally incompetent or convicted of a felony or other crime.
10. The person serving as the liaison for this application is Jon C. Moyle, Jr. He is with the law firm of Moyle, Flanigan, Katz, Kolins, Raymond & Sheehan and is located in Tallahassee at 210 South Monroe Street, Tallahassee, Florida 32301. His phone number is (904) 681-3828 and his fax number is (904) 681-8788.
11. The applicant is not currently providing, nor has applied to provide, local exchange or alternative local exchange service in any other state.
12. The applicant has not been denied certification in any other state.
13. The applicant has not had penalties imposed against it in any other state.
14. A customer can file a service complaint with the Company by telephone (954) 784-2803, by telefax (954) 784-2802 or by U.S. Mail (2557 N.E. 15<sup>th</sup> Street, Pompano Beach, Florida 33062). The documentation demonstrating that the applicant has the capabilities to provide alternative local exchange service in Florida are attached as follows:

A. Financial Capability — see Exhibit A

DOCUMENT NUMBER-DATE

06833 JUL-75

FPSC-RECORDS/REPORTING

- B. Managerial Capability — see Exhibit B
- C. Technical Capability — see Exhibit C

**AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

Official:

  
Signature

Date

7-29-7

Title: President  
Timothy A. Nemeckay

Telephone No. (954) 784-2803

Address: Everglades National Communication Network, Inc  
2557 N.E. 15<sup>th</sup> Street  
Pompano Beach, FL 33062

**EXHIBIT A**

**Financial Statements for:  
Everglades National Communication Network, Inc.**

# RICHARD J. ALEF

Certified Public Accountant

30200 Telegraph Road, Suite 444  
Bingham Farms, Michigan 48025

(248)-540-4950

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June 17, 1997

**EVERGLADES NATIONAL COMMUNICATION  
NETWORK, INC.**  
2557 N.E. 15th Street  
Pompano, FL 33062

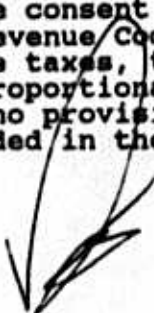
To the Shareholders:

I have compiled the accompanying balance sheet of **EVERGLADES NATIONAL COMMUNICATION NETWORK, INC.** (a Florida S Corporation incorporated on October 16, 1996) as of May 31, 1997, and the related statements of income and retained earnings for the four months then ended, in accordance with standards established by the American Institute of Certified Public Accountants.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. I have not audited or reviewed the accompanying financial statements and, accordingly, do not express any opinion or any other form of assurance on them.

Management has elected to omit substantially all of the disclosures and the statement of cash flows required by generally accepted accounting principles. If the omitted disclosures and statement of cash flows were included in the financial statements, they might influence the user's conclusions about the company's financial position, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

The Company, with the consent of its shareholders, has elected under the Internal Revenue Code to be an S corporation. In lieu of corporation income taxes, the shareholders of an S corporation are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for federal income taxes has been included in these financial statements.



**EVERGLADES NATIONAL COMMUNICATION  
NETWORK, INC.**

**BALANCE SHEET**  
May 31, 1997

**ASSETS**

**Current Assets**

Cash	\$	49,400
Marketing Materials Inventory		<u>12,000</u>

<b>TOTAL CURRENT ASSETS</b>		<b>61,400</b>
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**PROPERTY AND EQUIPMENT**

Office Furniture and Equipment	11,000
Accumulated depreciation	<800>

<b>TOTAL PROPERTY AND EQUIPMENT NET OF DEPRECIATION</b>		<b>10,200</b>
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**OTHER ASSETS**

Capitalized Software	12,000
Organization Costs	7,500
Graphics/Design	32,000
Accumulated amortization	<4,292>

<b>TOTAL OTHER ASSETS NET OF AMORTIZATION</b>		<b><u>47,208</u></b>
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<b>TOTAL ASSETS</b>	<b>\$</b>	<b><u>118,808</u></b>
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See accountant's report.

**EVERGLADES NATIONAL COMMUNICATION  
NETWORK, INC.**

**BALANCE SHEET  
May 31, 1997**

**LIABILITIES**

**CURRENT LIABILITIES**

Accounts payable \$ 13,500

**TOTAL LIABILITIES** 13,500

**SHAREHOLDERS' EQUITY**

Retained earnings <20,600>

Common stock \$1.00 par, voting,  
60,000 shares authorized,  
3,500 issued and outstanding 3,500  
Paid in capital common voting 79,900

Common stock \$1.00 par, non voting,  
100,000 shares authorized, 4,000  
shares issued and outstanding 4,000  
Paid in capital non voting 38,508

**TOTAL SHAREHOLDERS' EQUITY** 105,308

**TOTAL LIABILITIES AND SHAREHOLDERS'  
EQUITY** \$ 118,808

See accountant's report.

**EVERGLADES NATIONAL COMMUNICATION  
NETWORK, INC.**

**STATEMENT OF RETAINED EARNINGS  
May 31, 1997**

Retained Earnings January 1, 1997	\$	0
Net loss		<u>20,600</u>
Retained Earnings May 31, 1997	\$	<u>20,600</u>

See accountant's report.



**EVERGLADES NATIONAL COMMUNICATION  
NETWORK, INC.**

**INCOME STATEMENT**  
Five months ended May 31, 1997

REVENUE COLLECTED (Net of Returns)		\$	0
Business plan	1,000		
Marketing	3,600		
Office expenses	6,000		
Telephone and communications	10,000		
	<u>          </u>		<u>20,600</u>
NET LOSS		\$	<u>20,600</u>

See accountant's report.

## **EXHIBIT B**

### **Managerial Capability of: Everglades National Communication Network, Inc.**

**ENCN possesses management skills sufficient to operate an alternative local exchange carrier in Florida. The Company is looking essentially to provide resale services, and not to install and maintain its own network. The principals of the Company have the managerial and technical capabilities required to receive Public Service Commission approval to be an alternative local exchange carrier. All of the officers of the Company have been involved in business ventures and possess the requisite skill and management to operate an alternative local exchange carrier in the State of Florida. For your information, attached are the resumes of Darren W. Willard and Richard Annese, both of whom are involved with the management of the Company.**

**DARREN W. WILLARD**

10155 Crosswind Road  
Boca Raton, FL 33498

(561) 482-0862  
dwillard@bnet.net

**1997- CEO and Founder of BWI - Business Wisdom Interactive, Inc. Boca Raton, FL**

- **CEO/Founder of Business Wisdom Interactive, Inc.**, a business development services firm for high-technology business clients. BWI works with high-tech businesses to enhance their effectiveness in developing business plans, technology licensing agreements, and client/server business processes.
- **Business Development Consulting and Interactive Tools** -- BWI provides business planning consulting services and interactive learning tools to improve business executive effectiveness.
- **Business Process Development** -- BWI both develops and manages client/server-based business process solutions. BWI currently provides worldwide customer information and billing services for a number of international business clients.
- **Technology Development and Marketing Agreements** -- BWI also specializes in assisting clients in formation, negotiation, and management of their technology development and marketing agreements.

**1996-1997 VP of Business and Product Development, GTN Corporation Fort Lauderdale, FL**

- **GTN (Global Telecom Network)** is a rapidly growing telecommunications company that was recently ranked 13th in Entrepreneur Magazine's annual "50 Hottest Businesses in America". The company provides international telecommunications services, prepaid calling cards, and value-added networks.
- **Managed the development of the company's business plans, alliances, new telecommunications service offerings, and internal IT systems.**
- **Managed staff from the following areas:** product development, marketing management of international telecommunications services, internal IT, external consultants, and business partners.
- **When first joining GTN monthly revenues averaged \$500,000. After six months, we grew monthly revenues to \$2.5 million while maintaining staffing/expense levels by increasing productivity by developing/deploying PC LAN/Internet systems and outsourcing part of our switching operations.**

**1996-1996 Strategic Alliances Manager, IBM Software Development Lab Boca Raton, FL**

- **Key contributor to the development of industry-leading software technologies by successfully forming and managing multi-million dollar budget software product development and marketing alliances.**
- **Formed and managed alliances to produce the following software products:** 3D web browsers and development tools, multimedia subsystems, interactive TV platforms, object-oriented software linking and embedding, and wireless communications.
- **Responsible for managing and optimizing all aspects of strategic alliances, including the development of business plans, partner searches and evaluations, planning and leading negotiations, preparation of contract terms and conditions, management of intellectual properties, preparation of press releases, and the management of project budgets, development schedules, and executive briefings.**
- **Designed and managed the development of a series of Lotus Notes based alliance support systems to automate the processes of managing alliance working papers, budgets, project plans, status reports, defect tracking, and code drop transfers.**

**1994-1996 Operations Management and Process Reengineering, IBM Corporation Boca Raton, FL**

- **Groomed for international executive management and business process reengineering leadership by serving as Assistant to the VP of IBM PC Company Worldwide Operations.**
- **Provided leadership for two IBM reengineering efforts:** 1) IBM PC Company's worldwide operations management processes, and 2) IBM companywide product development processes. My PC Company reengineering efforts substantially improved business processes for international business management and measurements, financial forecasting, supply/demand management, pricing practices, product mix management, and warranty cost control.
- **Core team member of the IBM Product Development Reengineering Taskforce, helped develop a key component of IBM's turnaround plans -- new development processes that radically reduced IBM product development cycle times. I specialized in reengineering the process linkages between hardware and software development. Also, to better manage IBM's dispersed reengineering efforts, I designed a worldwide reengineering support system based on Lotus Notes.**

**1993-1994 Manufacturing Program Administrator, IBM PC Company Marketing Support Center**

**Doos Daleen, FL**

- Key contributor to the IBM personal computer division's dramatic turnaround in 1993. I was promoted to this position because of my leadership in field PC solutions sales.
- Increased product sales by improving the effectiveness of the company's product groups, sales force, and marketing channels by developing and delivering competitive analysis reports, multimedia sales support tools, marketing campaigns, and sales training programs. I was also frequently engaged to assist field-marketing reps to close very competitive large account opportunities.
- Presented to top executives of customers and business partners around the world during traveling road shows, IBM Executive Briefing Center presentations, and trade conferences.

**1992-1993 Personal Systems Marketing Specialist, IBM Corporation**

**Kansas City, MO**

- This regional leader in selling and supporting the entire spectrum of PC client-server solutions, including PC hardware, software, consulting services, networking, distributed relational databases, application development tools, executive support systems, data warehousing, and Lotus Notes.
- Received numerous awards for PC sales and technical consulting leadership, developing an innovative software sales support tool, and building a PC sales team that led the IBM U.S. Marketing in PC sales.

**1988-1992 Client/Server Consultant, IBM Corporation**

**Kansas City, MO**

- As the lead regional Personal Systems System Engineering Specialist, I provided technical leadership in client/server solutions, networking, distributed relational database, and application development tools sold, managed, and performed PC consulting services; was the region's Level-2 technical support specialist for PC hardware, software, networking, PC relational database, and Lotus Notes.
- Received numerous awards for technical consulting leadership, including a Regional Leaders & Experts Award and a Systems Engineering Symposium Award.

**1986-1987 Banker Management Consultant, Pylon Waterhouse**

**Detroit, MI**

- Promoted from staff consultant after my first year. Managed projects across a wide range of industries: temporary staffing, public utilities, insurance, paper, food, retailing, and government (city and state).
- Consulting assignments included leading the development of business plans, strategic information systems plans, cost-of-services analysis, data processing controls reviews, analyzing business problems, designing and implementing information system solutions.
- Developed Computer-Assisted Auditing Techniques (CAAT's) that increased the productivity of PV auditors by providing them with computer tools to analyze company financial records and statements.
- Lead architect and programmer for the development of an innovative client/server system that produces ad-hoc business partnership valuations to support PV expert witness testimony during court sessions.

**1983-1986 Programmer/Analyst Team Leader, IBM Corporation**

**Troy, MI**

- Trained and led programming teams in the design and development of PC, DEC minicomputer, and mainframe based online systems for IBM manufacturing plants.
- Lead architect and programmer for a \$6 million closed-loop truck manufacturing quality control system.
- Founded GM Truck & Bus Division's first End-User Computing Center.

**Education**

**MBA - 5/83, 3.75 GPA, Rockhurst College, Kansas City, Missouri.**

**MA - 5/88, 3.70 GPA, Park College, Kansas City, Missouri.**

**BS Computer Science and BA Business Administration - 5/83, 3.65 GPA, Graceland College, Iowa**

**Richard A. Anness**  
13030 N.E. 10 Avenue  
North Miami, FL 33161  
(305) 893-3923

## **SUMMARY OF QUALIFICATIONS**

Seventeen years experience with BellSouth Telecommunications, Inc.

Dependable and autonomous.

Excellent interactive skills when dealing with both external and internal customers.

Knowledge of use and maintenance of all types of office equipment.

## **WORK HISTORY**

BellSouth Telecommunications Inc./Southern Bell:

- 10/93 to 08/95 Systems Designer, Interconnection: Team support for fourth largest Interexchange Carrier on a Regional basis. Responsibilities included design, pricing, implementation and coordination of the provisioning of all forms of Switched and Special Access services.
- 11/88 to 09/93 Carrier Service Coordinator, Interconnection;
- 06/86 to 10/88 Service Consultant, Corporate Accounts: Both of these positions included supporting an Account Executive with customer responsibilities for all Interexchange Carriers other than the top three revenue producing accounts.
- 12/83 to 05/86 Assistant Manager, Public Communications: Supervised Coin Collectors in Miami & Fort Lauderdale, including inspections of service and both personal & vehicle safety.
- 04/81 to 11/83 Associate Supervisor, Network: Supervised Repair Service Attendants in the Centralized Repair Service Answering Bureau in Miami, the duties included quality observations and inside safety training.
- 11/78 to 03/81 Repair Service Attendant, Network: Answered calls from customers for service problems and transmitted the associated report to the appropriate department for resolution.

## **EDUCATION**

Miami-Dade Community College: Associate in Arts, Business Administration

## **AWARDS/COMMUNITY SERVICE**

BellSouth: Count On Me, Monthly runner-up - January, 1988 & Achievers Club, Corporate Accounts - 1988

Chaminade-Madonna Home & School Association: President, 1996/1997; board member, 1993/1996

Member of the Holy Family Church Men's Club since 1993

North Miami Senior Feeder Pattern, Citizen's Advisory Committee: Vice-Chairman, 1992/1993; Chairman, 1991/1992; Vice-Chairman, 1990/1991; member, 1989/1990

## **EXHIBIT C**

### **Technical Capability of: Everglades National Communication Network, Inc.**

**The technical capability is again evidenced by the experience of a number of key individuals involved with ENCN. (Please refer to resumes of Richard Annese and Darren W. Willard.) ENCN possesses the requisite technical ability to provide local exchange resale services within the State.**

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July 7, 1997  
DEPOSIT

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Sincerely,



**ENCN**  
2557 N.E. 15TH STREET  
POMPANO BEACH, FL 33062

1047

PAY TO THE  
ORDER OF

Florida Public Service Commission

7-3 1997

\$ 250.00

Two Hundred Fifty and <sup>00</sup>/<sub>100</sub>

DOLLARS

BankAtlantic

Pin Lakes  
7790 W. Atlantic Blvd.  
Morgantown, NJ 07093

FOR \_\_\_\_\_



The Law Offices of  
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JCM/jd

Enclosures

97 JUL - 8 AM 8 10

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