

Advent Consulting & Technology, Inc.



P.O. Box 7166
Wesley Chapel, FL 33543
(813) 715-1619, (813) 715-1719 Fax
<http://www.advent-fl.com>

DEPOSIT DATE
D 5 6 3 - JUL 0 9 1997

Florida Public Service Commission
Division of Communications
Certification & Compliance Section
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0866

970843 - TX

RE: ALEC application enclosed.

Dear Sir/Madam;

We are enclosing six copies of the ALEC application for certification within the State of Florida and enclosing the required fee of \$250.00.

During your review process should you have any questions or need further assistance, please call on me and I have listed below my contact numbers.

Voice: 813-715-1619
Fax: 813-715-1719
Email: wayner@advent-fl.com

Sincerely,

Wayne Redwood

97 JUL 09 1997

DOCUMENT NUMBER - DATE

06913 JUL-96

FPSC - DEPENDENCY REPORTING

ADVENT CONSULTING & TECHNOLOGY, INC.

APPLICATION FORM:

DATE: 6/30/97

PURPOSE: FOR AUTHORITY TO PROVIDE
ALTERNATIVE LOCAL EXCHANGE
SERVICE

TERRITORY: WITHIN THE STATE OF FLORIDA

DOCUMENT NUMBER DATE

06913 JUL-95

FPSO RECORDS/REPORTING

1. This is an application for (check one):
- Original authority (new company)
 - Approval of transfer (to another certificated company)
Example, a certificated company purchases an existing company and desires to retain the original certificate authority.
 - Approval of assignment of existing certificate (to a noncertificated company)
Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.
 - Approval for transfer of control (to another certificated company)
Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of applicant:

Advent Consulting and Technology, Inc.

3. Name under which the applicant will do business (d/b/a):

None

4. If applicable, please provide proof of fictitious name (d/b/a) registration.

Fictitious name registration number: None

5. A. National mailing address including street name, number, post office box, city, state, zip code, and phone number.

3301 Steeplechase Road
P.O. Box 7166

Wesley Chapel, FL 33543
(813) 715-1619

B. Florida mailing address including street name, number, post office box, city, state, zip code, and phone number.

3301 Steeplechase Road; P.O. Box 7166
Wesley Chapel, FL 33543 (813) 715-1619

FORM PSC/C:W 8 (11/95)

Required by Chapter 364.337 F.S.

6. Structure of organization:

- | | |
|--|--|
| <input type="checkbox"/> Individual | <input checked="" type="checkbox"/> Corporation |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Joint Venture | <input type="checkbox"/> Other, Please explain _____ |

7. If applicant is an individual, partnership, or joint venture, please give name, title and address of each legal entity.

N/A

8. State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

None N/A

9. If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: P97000003906

10. Please provide the name, title, address, telephone number, internet address, and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application.

Wayne Redwood	Phone: (813) 715-1619
P.O. Box 7166	Fax: (813) 715-1719
Wesley Chapel, FL 33543	E-mail: wayner@advent-fl.com

11. Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service.

None

12. Has the applicant been denied certification in any other state? If so, please list the state and reason for denial.

NO

13. Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty.

None

14. Please indicate how a customer can file a service complaint with your company.
- 1) By Phone. Call our customer care at (813) 715-1619, 9:00am - 4:00p
 - 2) In Writing. Advent Consulting, P.O. Box 7166, Wesley Chapel, FL 33543.
 - 3) Via E-mail. Network@advent-fl.com
15. Please complete and file a price list in accordance with Commission Rule 25-24.825. At this time we are not filing a price list because rule 25-24.825 does not apply. We will only offer frame connections.
16. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida. Please see attached package

A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

1. the balance sheet
2. income statement
3. statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should attest that the financial statements are true and correct.

B. Managerial capability.
Please see attached package

C. Technical capability. Please see attached package

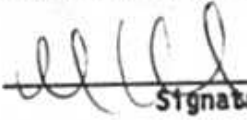
(If you will be providing local intra-exchange switched telecommunications service, then state how you will provide access to 911 emergency service. If the nature of the emergency 911 service access and funding mechanism is not equivalent to that provided by the local exchange companies in the areas to be served, described in detail the difference.)

N/A

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 776.083".

Official:  Signature 6/30/97 Date

Title: PRESIDENT / CEO 813-715-1671 Telephone Number

Address: P O Box 7166
Wesley Chapel, FL 33543

Advent Consulting & Technology, Inc.

Introduction

The enclosed information will aid the examiners at the Florida Public Service Commission, Division of Communications in the evaluation of Advent Consulting & Technology, Inc. for ALEC status.

Company Background

Advent Consulting & Technology, Inc. is a Florida based computer Data Connectivity Company, experienced in multi-vendor, multi-platform solutions. We were formed in June of 1993 and operated as Advent Consulting, Inc. until early 1997 wherein we changed our corporate status to include Advent Consulting & Technology, Inc.

As a company we specialize in computer data network connectivity and as such operate as an Internet Service Provider. We currently provide service to our subscribers via PPP, Frame Relay and ATM.

Our other Network Specialties include
Network Management
Network installation
Network cabling

We design networks and systems that link a few work-stations to enterprise wide networks linking customers globally.

As an ISP we are currently applying for ALEC status for our company so that we may see our company grow and maintain its high quality of service and from our background and experience we are very qualified and financially solvent to provide and continue to provide this service. We hope that you will agree and grant us ALEC status.

Further you will notice from our application that we are not submitting a "price list" for our services because after reading the Commission rule 25.24.825 we feel that this rule does not apply to us, because at this time we are not offering basic dial tone service to our subscribers.

Advent Consulting & Technology, Inc.

Financial Information

For your review we are enclosing our most recent unaudited financial statements. Please see attachments.

Financial and Trade references

Banking Information.

Bank Name: Barnett Bank
Address: P.O. Box 31269, Tampa, FL 33631
Contact: Maria Sandoval
Phone: 800-628-5677
Account Number: 1407510042

Trade References

Belkin Components
1303 Walnut Park Way
Compton, CA 90220
(310)898-1100
Acc# 30326
Terms: 30 days
Credit Limit: \$5,000.00

Ingram Micro
1759 Wehrle Drive
Williamsville, NY 14221-7887
(716) 633-3600
Acc#: 70833940
Terms: 20 days
Credit Limit \$10,000

Microlink Enterprise
13731 E. Proctor Ave
City of Industry, CA 91746
(818) 330-9599
Acc# 47232
Terms: 20 days
Credit Limit \$5000

MacMillian Publishing
201 W. 103rd Street
Indianapolis, IN 46290
(800) 858-7674
Acc# 10937560
Terms: 30 days
Credit Limit \$5000

Power & Telephone Supply Co.
2673 Yale Ave
Memphis, TN 38112
(800)238-7541
Acc#: 03-00998-FB
Terms: 30 days
Credit Limit \$5,000

Management Profile

Our management team currently consists of the following personnel

Name: Wayne Redwood
Title: President/CEO

Name: John Masters
Title: Operations Manager

Name: Maureen Badchkam
Title: Assistant Operations

Our management team is very experienced in the operation of the ISP and strives for a high customer care quality. Each of the listed members have been with Advent from its inception and have been responsible for the growth and success we enjoy today. This in our opinion makes this team the one to further the continued growth of Advent.

Technical Background

Name: Wayne Redwood, MCSE
Title: President/CEO

From the inception of Advent Mr. Redwood has been the chief architect in the design and implementation of the ISP. The entire network has been designed and managed by Mr. Redwood. As such, Mr. Redwood is a Certified Network Engineer and totally capable of the continued management of the ISP's network. Mr. Redwood is an expert and highly sought after speaker in computer networks and specializes in TCP/IP and hosts many peer conferences in this field. This in our opinion makes him the one to further the continued growth of Advent.

Advent Consulting & Technology, Inc.


Balance Sheet

As on date: 5/30/98

Acc#	Description	This year YTD	Last year YTD
	Cash		
1103	Barnett bank	\$8,500.00	\$11,380.00
1106	Suncost	\$3,200.00	\$2,500.00
1107	Suncost Ext	\$1,000.00	\$1,000.00
1108	Securities	\$121,000.00	\$108,000.00
1109	Other Accounts	\$0.00	\$0.00
	Total Cash	\$133,700.00	\$122,880.00
	Receivables		
1120	Accounts Receivable	\$15,000.00	\$32,000.00
1121	Accounts Receivable Misc	\$15,000.00	\$32,000.00
	Total A/R		
	Assets		
1104	Retainers/Prepays	\$9,800.00	\$7,000.00
1105	Inventory	\$9,000.00	\$5,000.00
	Other Assets	\$15,000.00	\$12,000.00
	Fixed Assets		
1001	Furniture/Fixtures	\$5,000.00	\$5,000.00
1002	Computer Hardware	\$200,000.00	\$200,000.00
1003	Computer Software	\$5,000.00	\$5,000.00
1004	Other Assets	\$1,500.00	\$0.00
	Total Fixed Assets	\$211,500.00	\$210,000.00
	Total Assets	\$375,200.00	\$376,880.00
	Payables		
2001	Accounts payable	\$3,625.00	\$2,656.00
2002	Other payables	\$0.00	\$0.00
2003	Sales Tax payables	\$0.00	\$0.00
	Total Payables	\$3,625.00	\$2,656.00
	Depreciation Reserve		
3001	Furniture/Fixtures	\$2,500.00	\$2,500.00
3002	Computer hardware	\$48,000.00	\$48,000.00
3003	Computer Software	\$2,500.00	\$2,500.00
3004	Other Assets	\$0.00	\$0.00
	Total Depreciation Reserve	\$53,000.00	\$53,000.00
	Capital Stock		
5001	Capital Stock	\$100,000.00	\$100,000.00
5002	Retained Earnings	\$221,224.00	\$221,224.00
5003	Total Capital	\$321,224.00	\$321,224.00
	Total Capital & Liabilities	\$377,849.00	\$376,880.00

Statement: By signature below it is attested that the foregoing financial figures and computations are true and correct.

Officers signature:

 CEO
WAYNE REDWOOD

Advent Consulting & Technology, Inc.

Income Statement

For the Period 5/1/97 - 5/30/97

Current month YTD this year YTD Last year

Revenue			
Consulting/Programming	\$22,000.00	\$113,520.00	\$163,645.00
Network/telecom	\$15,000.00	\$77,400.00	\$92,123.00
On Line Services	\$5,542.00	\$28,595.72	\$12,850.00
Misc. Income	\$3,200.00	\$18,512.00	\$5,895.00
Total Revenue	\$45,742.00	\$238,028.72	\$274,513.00

Operating Expense			
Consulting/programming	\$3,500.00	\$17,960.00	\$19,895.00
Network/telecom	\$2,582.00	\$13,271.48	\$18,589.00
On Line Services	\$1,589.00	\$8,167.46	\$2,598.00
Other Opt.	\$1,025.00	\$5,298.50	\$1,295.00
Total Cost of Sales	\$8,696.00	\$44,697.44	\$40,377.00

Gross Income			
Consulting/programming	\$18,500.00	\$101,750.00	\$144,050.00
Network/telecom	\$12,418.00	\$68,290.00	\$75,534.00
On Line Services	\$3,953.00	\$21,741.50	\$10,252.00
Other Opt.	\$2,175.00	\$11,962.50	\$4,630.00
Total Gross Income	\$37,046.00	\$203,783.00	\$234,466.00

Depreciation			
Furniture/Fixtures	\$0.00	\$0.00	\$1,500.00
Computer hardware	\$0.00	\$0.00	\$19,000.00
Computer Software	\$0.00	\$0.00	\$1,000.00
Other Assets	\$0.00	\$0.00	\$0.00
Total Depreciation	\$0.00	\$0.00	\$21,500.00

Expenses			
Auto maintenance	\$500.00	\$2,555.00	\$1,920.00
Auto Insurance	\$520.00	\$2,657.20	\$1,100.00
Property Insurance	\$0.00	\$0.00	\$962.00
Health Insurance	\$0.00	\$0.00	\$4,850.00
Travel & Entertainment	\$652.00	\$3,331.72	\$7,892.00
Interest Expenses	\$0.00	\$12.00	\$125.00
Bank Charges	\$0.00	\$0.00	\$0.00
Corporate dues	\$0.00	\$0.00	\$200.00
general maintenance	\$2,541.00	\$12,984.51	\$6,825.00
Computer maintenance	\$6,985.00	\$35,693.35	\$6,589.00
Office rent	\$850.00	\$4,343.50	\$12,000.00
Registrations	\$0.00	\$0.00	\$599.00
property Taxes	\$0.00	\$0.00	\$3,520.00
Legal & Accounting	\$1,500.00	\$7,665.00	\$3,625.00
Office Supplies	\$6,585.00	\$33,649.35	\$5,898.00
Telephone	\$2,300.00	\$11,753.00	\$15,000.00
Postage	\$355.00	\$1,814.05	\$962.00
Advertising	\$1,569.00	\$8,017.59	\$25,000.00
Salaries	\$2,532.00	\$12,938.52	\$52,000.00
Contract labor	\$2,100.00	\$10,731.00	\$5,000.00
FICA	\$0.00	\$0.00	\$3,700.00
State Taxes	\$0.00	\$0.00	\$0.00
Contributions	\$0.00	\$0.00	\$1,200.00
Misc. Exp.	\$2,582.00	\$13,194.02	\$5,200.00
Total Expenses	\$31,871.00	\$181,338.81	\$162,898.00

Total Operating expenses	\$31,871.00	\$181,338.81	\$184,437.00
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Operating Income	\$6,476.00	\$42,413.19	\$50,029.00
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Taxes			
Federal income tax	\$1,642.50	\$8,241.00	\$ 5,009.30
Other Taxes	\$0.00	\$0.00	\$0.00
Total Taxes	\$1,642.50	\$8,241.00	\$18,009.30

After tax Income			
Total After Tax Income	\$4,833.50	\$34,172.19	\$32,019.70

Statement: By signature below it is attested that the foregoing financial figures and computations are true and correct.

Officers signature:

 CEO
WAYNE REDWOOD.

Advent Consulting & Technology, Inc.



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Wesley Chapel, FL 33543
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DEPOSIT DATE
D563 - JUL 09 1997

Florida Public Service Commission
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Voice: 813-715-1619
Fax: 813-715-1719
Email: wayner@advent-fl.com

Sincerely,
Wayner

97 JUL 16 11:11 AM '97

ADVENT CONSULTING, INC.
P.O. BOX 7166
Wesley Chapel, FL 33543
813-715-1619

July 7, 1997

PAY TO THE ORDER OF Florida Public Service Commission \$ 250.00
~~Two Hundred Fifty and 00/100 Dollars~~ DOLLARS

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