



## Public Service Commission

-M-E-M-O-R-A-N-D-U-M-

**DATE:** July 25, 1997  
**TO:** Tom Williams, Division of Communications  
**FROM:** Pete Lester, Division of Auditing and Financial Analysis *PL APC*  
**RE:** Docket No. 970626-TI, Globalplex Telecom & Technologies, Inc. *PL* Financial Analysis for Certificate Application for Intrastate Interexchange Telecommunications Service

Section 364.337 (3), Florida Statutes, requires the following:

The commission shall grant a certificate of authority to provide intrastate interexchange telecommunications service upon a showing that the applicant has sufficient technical, financial, and managerial capability to provide such service in the geographic area proposed to be served.

Also Section 364.01 (3) and (4) states that:

(3) The Legislature finds that the competitive provision of telecommunications service, including local exchange telecommunications service, is in the public interest.

and

(4)(d) The Commission shall exercise its exclusive jurisdiction in order to: (d) Promote competition by encouraging new entrants into telecommunications markets . . .

Regarding the showing of financial capability, the Finance staff has analyzed the unaudited financial statements of International Marketing & Information Services, Inc., the parent company of Globalplex Telecom & Technologies, Inc. (Globalplex), for the period ending December 31, 1995. An audit could change one's opinion of the company's financial condition. Based on the review of the parent, Globalplex has adequate liquidity, ownership equity and profitability as shown on the attached schedule.

ACK \_\_\_\_\_  
 AFA \_\_\_\_\_  
 APP \_\_\_\_\_  
 CAF \_\_\_\_\_ In this matter, Globalplex is asking for a certificate to provide IXC service. Staff notes the  
 CMU \_\_\_\_\_ limited nature of the application. For purposes of granting a certificate based on the financial  
 CTR \_\_\_\_\_ information provided, the financial capability appears adequate.  
 EAG \_\_\_\_\_  
 LEG \_\_\_\_\_ The applicant attests to its financial capability to provide and maintain the proposed  
 LIN \_\_\_\_\_ telecommunications service by noting that it is a reseller that will not incur capital expenditures.  
 OPC \_\_\_\_\_ The owners of Globalplex state that they are committed to investing additional capital into the  
 RCH \_\_\_\_\_ company if necessary. Based on this showing, the applicant appears to meet the financial  
 SEC \_\_\_\_\_ capability standard of Section 364.337, Florida Statutes.

cc: Division of Legal Services  
 Division of Records and Reporting (2)

DOCUMENT NUMBER-DATE

07584 JUL 28 5

FPSC-RECORDS/REPORTING

DOCKET NO. 970626-T1  
GLOBALPLEX TELECOM & TECHNOLOGIES, INC.  
IXC CERTIFICATE  
FINANCIAL ANALYSIS  
ATTESTATION DONE

FROM UNAUDITED FINANCIAL STATEMENTS OF  
INTERNATIONAL MARKETING & INFORMATION SERVICES, INC.

12 MONTHS ENDING  
DECEMBER 31, 1995

CURRENT ASSETS	571,216
CURRENT LIABILITIES	23,093
CURRENT RATIO	24.74
CASH	51,522
COMMON EQUITY	624,977
TOTAL DEBT	0
PREFERRED STOCK	0
TOTAL INVESTOR CAPITAL	624,977
COMMON EQUITY RATIO	100%
NET INCOME	594,183
RETURN ON EQUITY	95%