

ORIGINAL
FILE COPY

FLORIDA PUBLIC SERVICE COMMISSION
CAPITAL CIRCLE OFFICE CENTER - 2540 SHUMARD OAK BOULEVARD
TALLAHASSEE, FLORIDA 32399-0850

971024-TX

APPLICATION FORM
for
AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE
WITHIN THE STATE OF FLORIDA

INSTRUCTIONS

1. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing alternative local exchange certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee.
2. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
3. Use a separate sheet for each answer which will not fit the allotted space.
4. If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Communications, Certification & Compliance Section
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0866
(904) 413-6600
5. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250 made payable to the Florida Public Service Commission at the above address.

FORM PSC/CMU 8 (11/95)
Required by Chapter 364.337 F.S.

DOCUMENT NUMBER-DATE

08100 AUG-86

FPSC-RECORDS/REPORTING-

1. This is an application for (check one):

Original authority (new company)

Approval of transfer (to another certificated company)

Example, a certificated company purchases an existing company and desires to retain the original certificate authority.

Approval of assignment of existing certificate (to a noncertificated company)

Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.

Approval for transfer of control (to another certificated company)

Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of applicant:

OnePoint Communications-Georgia, LLC

3. Name under which the applicant will do business (d/b/a):

OnePoint Communications

4. If applicable, please provide proof of fictitious name (d/b/a) registration.

OnePoint Communications-Georgia, LLC will file an application for registration of the fictitious name OnePoint Communications with the Florida Secretary of State within one week of the date that this application is filed with the Commission. A copy of the Company's Application for Fictitious Name Registration is enclosed as Exhibit "A." Once its fictitious name application is processed, the Company will supplement this application with proof of registration.

5. A. National mailing address including street name, number, post office box, city, state, zip code, and phone number.

OnePoint Communications-Georgia LLC
2201 Waukegan Road
Suite E-200
Bannockburn, IL 60015
(847)374-0185

B. Florida mailing address including street name, number, post office box, city, state, zip code, and phone number.

None at this time.

6. Structure of organization:

- | | |
|--|--|
| <input type="checkbox"/> Individual | <input type="checkbox"/> Corporation |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Joint Venture | <input checked="" type="checkbox"/> Other, Please explain:
<u>Foreign Limited Liability Company</u> |

7. If applicant is an individual, partnership, or joint venture, please give name, title and address of each legal entity.

Not applicable.

8. State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

No.

9. If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Document Number: M97000000232.

OnePoint Communications-Georgia, LLC is a Delaware limited liability company, which is authorized by the Florida Secretary of State to transact business in Florida. Proof of its certification in Delaware and authorization to transact business in Florida is attached as Composite Exhibit "B."

10. Please provide the name, title, address, telephone number, internet address, and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application.

Randy Long
Director of Regulatory Affairs
2201 Waukegan Road
Suite E-200
Bannockburn, IL 60015
Tel.: (847)374-0185
Fax: (847)374-1070
randy.long@onepointcom.com

and

D. Bruce May
Karen D. Walker
Holland & Knight LLP
P.O. Drawer 810
Tallahassee, FL 32302
Tel.: (850) 224-7000
Fax: (850) 224-8832
dbmay@hklaw.com
kwalker@hklaw.com

11. Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service.

OnePoint Communications-Georgia, LLC has applied to provide alternative local exchange service in Georgia and North Carolina.

12. Has the applicant been denied certification in any other state? If so, please list the state and reason for denial.

No.

13. Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty.

No.

14. Please indicate how a customer can file a service complaint with your company.

The Company maintains a Customer Service Department in Maryland exclusively for Customers' questions, requests for service, compliments, complaints and trouble handling. The Company's Customer Service address and toll free number are printed on the Customer's bill. For Customers using Credit Card billing or automatic withdrawal from their checking or savings

account, the Company's Customer Service address and toll free numbers are provided with the Customer's call detail. Customers may contact the Company's Customer Service Department in writing or by calling a toll free number.

The Customer Service Department is located 1200 Mercantile Lane, Largo, Maryland 20785. The toll free number is (888) 663-7646. Excluding holidays, Customer Service Representatives are available 9:00 AM to 7:00 PM eastern time Monday through Friday, 10:00 AM to 3:00 PM eastern on Saturday. After hours, Sundays and on holidays, Customers are automatically forwarded to an answering service for messaging.

Customer Service support for repair services is available twenty four (24) hours per day, 365 days per year at (888) 663-7646. After hours, trouble management teams will be paged by the answering service for immediate response to reports of trouble and repair needed.

15. Please complete and file a price list in accordance with Commission Rule 25-24.825.

Prior to providing service, OnePoint Communications-Georgia, LLC will file with the Commission and maintain a current price list which will clearly set forth the information required by Rule 25-24.825, Florida Administrative Code.

16. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.

A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

1. the balance sheet
2. income statement
3. statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should attest that the financial statements are true and correct.

OnePoint Communications-Georgia, LLC is qualified financially to provide high quality local exchange service in Florida. OnePoint Communications-Georgia, LLC is a start up company. Thus, historical financial information for OnePoint Communications-Georgia, LLC is limited. Composite Exhibit "C" to this application is being filed contemporaneously with the application under cover of a Notice of Intent to Request Confidential Classification. Composite Exhibit "C" contains unaudited proforma documents for OnePoint Communications-Georgia, LLC labeled Income Statement, Balance Sheet, and Statement of Cash Flows. Composite Exhibit "D" to this application are affidavits of the President and Treasurer of the Company attesting to the accuracy of the proforma documents.

OnePoint Communications-Georgia, LLC is a wholly owned subsidiary of OnePoint Communications, LLC and is relying on the financial strength and support its parent company in beginning operations in Florida. Enclosed as Exhibit "E" is an affidavit of the Chairman of OnePoint Communications, LLC confirming that it will commit and provide adequate capital for OnePoint Communications-Georgia, LLC's operations. Contemporaneously with filing this application and under cover of a Notice of Intent to Request Confidential Classification, OnePoint Communications-Georgia, LLC is filing Composite Exhibit "F" to this application which contains a Profit & Loss Statement and Balance Sheet of the parent company.

B. Managerial capability.

OnePoint Communications-Georgia, LLC's local exchange operations will be under the direction of a highly skilled management team with extensive experience in the telecommunications industry. Relevant biographies of the company's management are attached as Exhibit "G."

C. Technical capability.

(If you will be providing local intra-exchange switched telecommunications service, then state how you will provide access to 911 emergency service. If the nature of the emergency 911 service access and funding mechanism is not equivalent to that provided by the local exchange companies in the areas to be served, describe in detail the difference.)

OnePoint Communications-Georgia, LLC is technically qualified to provide local exchange services in Florida. OnePoint Communications-Georgia, LLC will provide local exchange services in Florida exclusively as a switchless reseller. Thus, the company will not own, operate or control, directly or indirectly, transmission facilities in the state. Accordingly, OnePoint

Communications-Georgia, LLC will have the technical capability of the underlying incumbent local exchange companies ("LECs"). The company will only resell services of underlying LECs that have been authorized by the Commission to provide service in Florida. Thus, the technical ability of the underlying LECs has already been determined by the Commission.

Because OnePoint Communications-Georgia, LLC will offer resold service of incumbent LECs, it will rely on the incumbent LECs to provide access to 911 emergency service. OnePoint Communications-Georgia, LLC is familiar, and will comply, with all rules and regulations of the Commission pertaining to 911 services and will ensure that 911 services will be readily accessible to its customers in Florida.

**APPLICATION FOR
REGISTRATION OF FICTITIOUS NAME**

Section 1

1. OnePoint Communications
Fictitious Name to be Registered

2. 2201 Waukegan Road, Suite P-200
Mailing Address of Business
Bannockburn, Illinois 60015
City State Zip Code

3. Florida County of principal place of business: Multiple

4. FEI Number: 36-4141380

This space for office use only

Section 2

A. Owner(s) of Fictitious Name if individual(s): (Use an attachment if necessary):

1. Last First MI Address City State Zip Code SSN

2. Last First MI Address City State Zip Code SSN

B. Owner(s) of Fictitious Name if other than an individual: (Use attachment if necessary):

1. OnePoint Communications,
Georgia, LLC
Entity Name
2201 Waukegan Road, Suite P-200
Address
Bannockburn, Illinois 60015
City State Zip Code
Florida Registration Number M97000000232
FEI Number: 36-4141380
 Applied for Not Applicable

2. Entity Name Address City State Zip Code Florida Registration Number FEI Number: Applied for Not Applicable

Section 3

I (we) the undersigned, being the sole (all) the party(ies) owning interest in the above fictitious name, certify that the information indicated on this form is true and accurate. I (we) further certify that the fictitious name shown in Section 1 of this form has been advertised at least once in a newspaper as defined in chapter 50, Florida Statutes, in the county where the applicant's principal place of business is located. I (we) understand that the signature(s) below shall have the same legal effect as if made under oath. (At Least One Signature Required)

William F. Wallace
Signature of Owner Date Phone Number: (847) 374-0185

Signature of Owner Date Phone Number:

Section 4

**FOR CANCELLATION COMPLETE SECTION 4 ONLY:
FOR FICTITIOUS NAME OR OWNERSHIP CHANGE COMPLETE SECTIONS 1 THROUGH 4:**

I (we) the undersigned, hereby cancel the fictitious name _____, which was registered on _____ and was assigned registration number _____

Signature of Owner Date Signature of Owner Date

Mark the applicable boxes Certificate of Status — \$10 Certified Copy — \$30
FILING FEE: \$60

Note: Acknowledgments/certificates will be sent to the address in Section 1 only. CR48-001 (5/96)

State of Florida



Department of State

I certify the attached is a true and correct copy of the application by ONEPOINT COMMUNICATIONS - GEORGIA, LLC, a Delaware limited liability company, authorized to transact business within the state of Florida on April 29, 1997, as shown by the records of this office.

The document number of this limited liability company is M97000000232.

Given under my hand and the
Great Seal of the State of Florida,
at Tallahassee, the Capitol, this the
Sixteenth day of July, 1997



CR2EO22 (2-95)

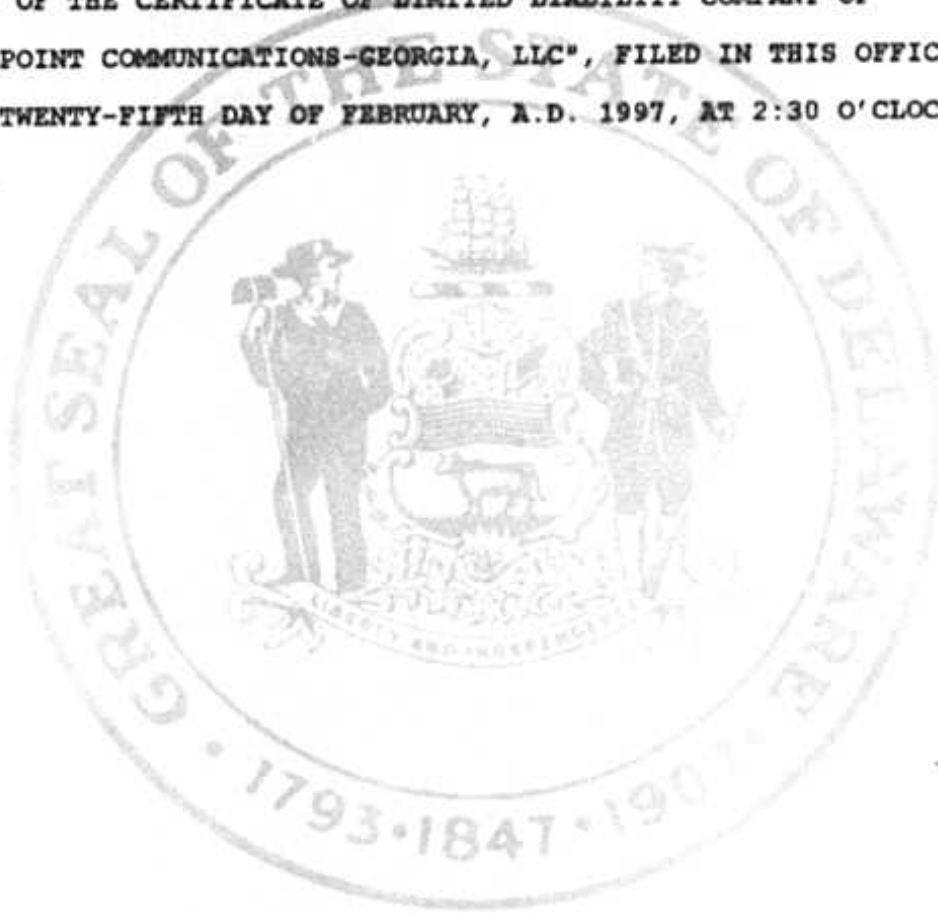
Sandra B. Northam

Sandra B. Northam
Secretary of State

State of Delaware
Office of the Secretary of State

PAGE 1

I, EDWARD J. FREEL, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF LIMITED LIABILITY COMPANY OF "ONEPOINT COMMUNICATIONS-GEORGIA, LLC", FILED IN THIS OFFICE ON THE TWENTY-FIFTH DAY OF FEBRUARY, A.D. 1997, AT 2:30 O'CLOCK P.M.



2721954 8100
971235937




Edward J. Freel, Secretary of State

AUTHENTICATION: 8568625
07-22-97

DATE:

CERTIFICATE OF FORMATION
OF
ONEPOINT COMMUNICATIONS-GEORGIA, LLC

The undersigned, acting as an authorized signatory pursuant to Section 18-204 of the Delaware Limited Liability Company Act, certifies that:

1. The name of the limited liability company is "OnePoint Communications-Georgia, LLC" (the "Company").
2. The purpose of the Company is to engage in any lawful act or activity for which a limited liability company may be organized under the Delaware Limited Liability Company Act of the State of Delaware (the "Delaware Act").
3. The address of the Company's registered office in the State of Delaware is 15 North Street, Kent County, in the City of Dover. The name of the Company's registered agent at such address is Nationwide Information Services, Inc.
4. The duration of the Company shall be perpetual.
5. In furtherance and not in limitation of the powers conferred by statute, the Company shall be governed by a limited liability company agreement.
6. The Company shall to the fullest extent permitted by Section 18-108 of the Delaware Act, as the same may be amended and supplemented, indemnify any and all persons whom it shall have the power to indemnify under Section 18-108 from and against any and all matters, and the indemnification provided for herein shall not be deemed exclusive of any other right to which any person may be entitled under the limited liability company agreement, or otherwise, as permitted under Section 18-108, as to action in any capacity in which such person served at the request of the Company.

IN WITNESS WHEREOF, the undersigned has executed this Certificate of Formation of OnePoint Communications-Georgia, LLC this 25th day of February 1997.

ONEPOINT COMMUNICATIONS-GEORGIA, LLC

By: *Vivian S. Bodoy*
Name: Vivian S. Bodoy
Title: Authorized Signatory

COMPOSITE EXHIBIT C

FILED UNDER SEAL

AFFIDAVIT

STATE OF ILLINOIS)
COUNTY OF LAKE)

ss:

The undersigned, being duly sworn, hereby affirms on behalf of OnePoint Communications-Georgia, LLC, a Delaware limited liability company("OnePoint"), to the accuracy of the unaudited, Income Statement, Balance Sheet and Statement of Cash Flows pro forma documents attached to this application. These documents were prepared under my direction by the Treasurer of OnePoint. The pro forma documents are confidential and as such have been filed under seal. I declare that the information contained in the pro forma documents is true and correct to the best of my knowledge and belief.

I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

By: William F. Wallace
William Wallace

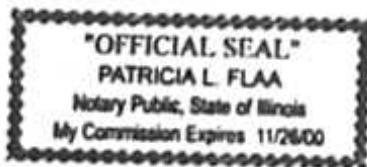
Title: President

Telephone Number: 847-374-0185

Address: 2201 Waukegan Road
Suite E-200
Bannockburn, IL 60015

Subscriber and sworn to before me this 6th day of August, 1997

Patricia L. Flaa
NOTARY



AFFIDAVIT

STATE OF ILLINOIS)
COUNTY OF LAKE)

ss:

The undersigned, being duly sworn, hereby affirms on behalf of OnePoint Communications-Georgia, LLC, a Delaware limited liability company ("OnePoint"), to the accuracy of the unaudited, Income Statement, Balance Sheet and Statement of Cash Flows pro forma documents attached to this application. These documents are confidential and as such have been filed under seal. I prepared and/or supervised the preparation of these documents and declare that the information contained in the pro forma documents is true and correct to the best of my knowledge and belief.

I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

By:


Don McGregor

Title:

Treasurer

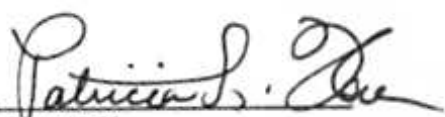
Telephone Number:

847-374-0185

Address:

2201 Waukegan Road
Suite E-200
Bannockburn, IL 60015

Subscriber and sworn to before me this 6th day of August, 1997


NOTARY



AFFIDAVIT

STATE OF ILLINOIS)
COUNTY OF LAKE) ss:

The undersigned, being duly sworn, hereby affirms on behalf of OnePoint Communications, LLC, a Delaware limited liability company ("OnePoint"), and in favor of the State of Florida that OnePoint intends to make available to OnePoint Communications-Georgia, LLC, a Delaware limited liability company ("OnePoint-Georgia"), adequate capitalization to enable OnePoint-Georgia to fully and effectively carry on its business in the State of Florida.

ONEPOINT COMMUNICATIONS, LLC

By: *James A. Otterbeck*
James A. Otterbeck, Chairman

Subscribed and sworn to before me this 4th day of August, 1997.

Patricia L. Flaa
NOTARY



COMPOSITE EXHIBIT F
FILED UNDER SEAL

**OnePoint Communications-Georgia, L.L.C.
Management Team**

James A. Otterbeck, *Chief Executive Officer*

Mr. Otterbeck founded OnePoint Communications in 1995, seeking to provide bundled telecommunications and entertainment services to residential apartment dwellers. With the advent of telecommunications reform and local competition, Jim leads OnePoint Communications into competitive exchange services as part of a better competitive bundle for customers. Prior to launching OnePoint Communications, Mr. Otterbeck co-founded and managed the global communications practice for a major management consulting firm. He was directly responsible for generating and managing growth of over 100% per year for four consecutive years. During his tenure, Mr. Otterbeck assisted the senior management of communications companies such as British Telecom, South Africa Telecom, Southwestern Bell, Bell Atlantic and others in the United States, Europe and Africa with strategic and operational issues. Additionally, he has provided strategic input and due diligence on several major acquisitions and joint ventures within the communications industry. Prior to these roles, Mr. Otterbeck worked for AT&T Bell Laboratories in product design and management. Mr. Otterbeck also brings experience from IBM, where he worked in sales and marketing. In addition to chairing the Board of Directors for OnePoint Communications, Mr. Otterbeck is also the Chairman of the Board for ComPlus, L.L.C., and sits on the board of Visual Properties, L.L.C. He received his BBA in Decision Sciences from the University of Iowa and his MBA from Kellogg Graduate School of Management at Northwestern University.

William Wallace, *President*

Mr. Wallace comes to OnePoint Communications from the Chief Operating Officer role of the global communications practice for Gemini Consulting – a global management consulting firm. Mr. Wallace was responsible for the day-to-day operations of the \$500 million revenue business unit. Bill has significant experience in telecommunications. He has analyzed divestiture and deregulation within the U.S. telecommunications industry for the Ministry of the Federal Republic of Germany; developed operations strategy for a U.S. telecommunications company that led to improved customer services and annual cost savings of over \$8 million; and assisted in preparing a five-year business plan for a major telecommunications company. Mr. Wallace's experience outside telecommunications include consulting to the City of St. Petersburg, Florida for a \$60 million budget analysis, city-county tax differentials, voting patterns, and implementation of city ordinances. Bill has also worked in marketing, planning, and budgeting for companies in the financial services and building products industries for Harcomm Associates. He received his BA in Government at Harvard College with a secondary concentration in Economics and his MBA at Harvard Graduate School of Business.

Thomas W. De Crosta, *Executive Vice President – Field Operations*

Mr. De Crosta joined OnePoint Communications with over seventeen years of integrated telecommunications services experience. For over eight years, Mr. De Crosta worked for MFS Communications Company in a variety of senior management field assignments. In his most recent position as Vice President/ General Manager, MFS-Intelenet, Tom was responsible for all sales, marketing and support activities within the Mid-Atlantic region. Mr. De Crosta also served as Vice President – National Accounts and Eastern Regional Director for the MFS-Telecom group. Tom has proven success building start-up organizations and generating significant market revenue growth within his business units. Prior to MFS, Tom held a variety of sales, marketing and technical positions at MCI, Southern New England Telephone (SNET) and Bell of Pennsylvania. He received his BS in Psychology from the University of Pittsburgh and his MBA from Lehigh University.

Trezvant Moore – Vice President – Field Operations

Mr. Moore joined OnePoint Communications with over 15 years of telecommunications experience. In his most recent position he was Vice President and General Manager for MFS Communications. At MFS, Trez was responsible for all sales, marketing and operations for the Southeast Region. Prior to MFS, he was Vice President for WorldCom and Metromedia, where he was in charge of all alternate sales channels including the agent and affinity programs. He has a proven track record in building start up organizations and generating revenue growth. Trez has also been a Vice President with TelecomUSA and MCI. Trez is a native of Atlanta, Georgia and attended the University of Georgia and Georgia Institute of Technology. Prior to telecommunications he was with the Atlanta Journal and Constitution newspaper and Citizen and Southern National Bank for a number of years. Trez has been listed in the Who's Who of the Telecommunications professionals.

Laurel A. Dent, Vice President, Marketing and Sales

Ms. Dent comes to OnePoint Communications with ten years experience in a variety of sales and marketing positions in telecommunications and other service firms. Prior to joining OnePoint Communications, Ms. Dent worked for a European PTT identifying and implementing revenue growth opportunities. She identified a new customer market worth \$1.5 billion and implemented targeting approaches to attract these customers. By developing new selling techniques, Ms. Dent also improved revenues in both direct and telemarketing channels for business and residential customers. Prior to her tenure in Europe, Laurel designed new business customer service centers to improve customer revenues and operating efficiencies for BCTel - a Canadian provincial carrier. Prior to working in the communications industry, she worked for the Marriott Corporation in sales and marketing, responsible for developing, launching, and marketing a new chain of motels. Laurel sits on the Board of Hotelevision, L.L.C. Ms. Dent received her BA in Economics from Pomona College and her MBA from the Kellogg Graduate School of Management at Northwestern University.

Chantal Moore, Vice President, Network Planning

Ms. Moore joined OnePoint Communications from the VenCom Group, where she supported the assessment of telecommunications and high technology opportunities. Ms. Moore brings to OnePoint Communications a combination of experience in customer analysis, the communications technology and operational implementation. Ms. Moore worked for British Telecom in defining and implementing their new intelligent network to deliver services based on detailed analyses of the needs and requirements of different customer sets. She formerly worked in robotics research for NASA, the US Navy, and the Getty group. Specifically, Chantal designed and built mobile robot units and optimal path planning algorithms for hazardous environment operations, and is published in the IEEE. She also designed and developed an intelligent mobile caliper measurement system and computer interface for the Tussaud Group in London. Prior to this, Ms. Moore worked in designing industrial robotic systems for automation of commercial production lines. Ms. Moore received her B.S. in Aeronautical and Astronautical Engineering from the Massachusetts Institute of Technology, where she also obtained a M.S. degree in Mechanical Engineering.

Stephen V. Minshew – Vice President, Information Systems

Mr. Minshew joins OnePoint Communications from GE Capital ResCom where he was the Manager of Strategic Systems Implementations. Mr. Minshew was responsible for managing the development of a new MIS system and handled all buying decisions, contract negotiations and system development. He developed a new state-of-the-art telecommunications billing system, and numerous backend systems interfacing the order entry system with MCI, Ameritech, (EDI), PacBell, Bell Atlantic, and GE Exchange. Prior to his experience with GE Capital ResCom, Mr. Minshew founded and operated a consulting firm specializing in hardware and software development, communications, and network design. His proven success and engineering background in communications (telecom, satellite, radio and RF) including R&D, product design and development, prototyping and market testing, and manufacturing are tremendous assets for OnePoint Communications. Mr. Minshew received his BS, MS and Ph.D. in Electrical Engineering and his MBA from Southern Methodist University.

Don McGregor - Treasurer

Mr. McGregor comes to OnePoint Communications with 18 years of experience in the fields of finance, planning and accounting for a number of businesses. He is a licensed certified public accountant responsible for the accounting and finance functions for OnePoint Communications. Mr. McGregor has over 13 years of experience in the telecommunications business and served the past three years as Chief Financial Officer for a large regional franchised cable television concern with a market value of approximately \$650 million. Mr. McGregor also served three years as the financial director for an international company with over one billion dollars invested in telecommunications and cable television operations. Mr. McGregor has participated in the review and due diligence of several significant acquisitions and strategic alliances within the communications industry. Don has also held a number of planning and analysis positions for companies in the public accounting, retail, and directory advertising industries. He received his BS in Business Administration from the University of Missouri.

Joanne DiGuido - Secretary

Ms. DiGuido manages the support staff and the day-to-day operations of OnePoint Communications' headquarters in Bannockburn, Illinois. Prior to joining OnePoint Communications, Ms. DiGuido worked as an office manager for six years at a major international consulting firm where she managed a multi-million dollar budget, a 15,000 sqft. facility, and managed a support staff of fifteen for the Chicago office. Additionally, she worked for a small luxury hotel management firm in sales and marketing for fourteen privately-held hotel properties. Ms. DiGuido holds a BA in Business Administration, Merchandising, and French from Rosary College, River Forest, Illinois.

Randy Long - Director of Regulatory Affairs

Mr. Long is responsible for obtaining the required state and federal approval and certification that permits OnePoint Communications to provide its local and long distance telecommunications services. He is also responsible for the development and filing of tariffs that are regulated by the state regulatory commissions. Mr. Long joined OnePoint Communications with over twenty-three years of telecommunications experience. Prior to joining OnePoint Communications, Mr. Long worked for an international company in Mexico and provided consulting services for Telefonos de Mexico (Telmex). He developed regulatory policies and strategies associated with the interconnection of new competitive telecommunications entrants to the Telmex network. In addition, he developed and recommended resale strategies for local and long distance services and proposed regulations for the auction of wireless spectrum, PSC services and the relocation of existing microwave users. Mr. Long has also worked for a local exchange company and was responsible for all regulatory and legislative matters associated with managing intrastate switched access services that generated annual revenues exceeding \$750 million.

Rose Westfall - Director of Customer Service

Ms. Westfall manages customer service at OnePoint Communications. She has been managing the Customer Care Center for OnePoint Communications' cable television subsidiary for three years. She joined OnePoint Communications with over ten years of experience in the cable television industry with expertise in conversion to and maintenance of on-line informational databases, accounting programs, and end-user training. Expertise in these areas include entry and maintenance of records and information necessary for the operation of the Customer Service department as required by subscribers' needs, hiring and training of Customer Service Professionals, and mediation of conflicts between customers and the company to result in a win-win resolution; created and justified the operation budget, and management of the installation and training for the customer database computers. Ms. Westfall received her Bachelor of Arts from West Virginia Wesleyan College.

Robert Montgomery – Director of Carrier Services

Mr. Montgomery joins OnePoint Communications with eleven years of experience in telecommunications. He worked as Regional Operations Manager for GE Capital Rescom, with responsibility for developing and implementing competitive local operations in the Ameritech region. Robert also served as Regional Installations Manager, responsible for Private Branch Exchange installations on properties in the Eastern Region, and as Project Manager, developing early installation and training procedures. In addition to significant experience in telecommunications from his positions at Rescom, Mr. Montgomery brings his experience from Nortel. He was both Service Manager and Service Technician for several Nortel systems.

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Application for certificate)
to provide alternative local exchange)
telecommunications service by)
OnePoint Communications-Georgia,)
LLC)
_____)

Docket No. 971024-TX

Filed: August 8, 1997

**NOTICE OF INTENT TO REQUEST
CONFIDENTIAL CLASSIFICATION**

OnePoint Communications-Georgia, LLC ("OnePoint"), by and through undersigned counsel, pursuant to Section 364.183, Florida Statutes, and Rule 25-22.0006, Florida Administrative Code, hereby files this Notice of Intent to Request Confidential Classification of the highlighted portion of Composite Exhibit "F" to OnePoint's application for authority to provide alternative local exchange service within the state of Florida (the "ALEC Application"). Composite Exhibit "F" contains a Profit & Loss Statement and Balance Sheet for OnePoint's parent company. Composite Exhibit "F" demonstrates OnePoint's financial capability to provide alternative local exchange telecommunications service in Florida, which is a requirement for certification. Composite Exhibit "F", however, contains proprietary confidential business information as that term is defined in Section 364.183(3), Florida Statutes. Thus, OnePoint is filing Composite Exhibit "F" under cover of this Notice of Intent to Request Confidential Classification.

OnePoint is filing Composite Exhibit "F" to its ALEC Application in strict accordance with the confidentiality requirements of Rule 25-22.006. Accordingly, OnePoint submits herewith: (i) a separate, sealed envelope, containing one copy of Composite Exhibit "F" with the information for which OnePoint intends to request


DOCUMENT NUMBER-DATE

00092 AUG-86

FPSC-RECORDS/REPORTING

confidential classification highlighted; and (ii) two copies of Composite Exhibit "F" with the information for which OnePoint intends to request confidential classification redacted. Only the redacted copies may be made available for public inspection. By filing Composite Exhibit "F" under cover of this Notice of Intent to Request Confidential Classification, OnePoint in no way shall have been deemed to waive the confidentiality of the documents contained in the exhibit.

Respectfully submitted,



Bruce May
Florida Bar No. 654473
Karen D. Walker
Florida Bar No. 0982921
HOLLAND & KNIGHT LLP
P.O. Drawer 810
Tallahassee, FL 32302
(904) 224-7000

**Attorneys for OnePoint Communications-
Georgia, LLC**

TAL-112948

CONFIDENTIAL

OnePoint-Consolidated
Profit & Loss Statement
(unaudited)

Balance Sheet

As of 12/31/96

(unaudited)

CONFIDENTIAL

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In Re: Application for certificate)
to provide alternative local exchange)
telecommunications service by)
OnePoint Communications-Georgia,)
LLC)

Docket No. 971024-T&

Filed: August 8, 1997

**NOTICE OF INTENT TO REQUEST
CONFIDENTIAL CLASSIFICATION**

OnePoint Communications-Georgia, LLC ("OnePoint"), by and through undersigned counsel, pursuant to Section 364.183, Florida Statutes, and Rule 25-22.0006, Florida Administrative Code, hereby files this Notice of Intent to Request Confidential Classification of the highlighted portion of Composite Exhibit "C" to OnePoint's application for authority to provide alternative local exchange service within the state of Florida (the "ALEC Application"). Composite Exhibit "C" contains pro forma documents entitled Income Statement, Balance Sheet and Statement of Cash Flows which set forth OnePoint's business plan. Composite Exhibit "C" demonstrates OnePoint's financial capability to provide alternative local exchange telecommunications service in Florida, which is a requirement for certification. Composite Exhibit "C", however, contains proprietary confidential business information as that term is defined in Section 364.183(3), Florida Statutes. Thus, OnePoint is filing Composite Exhibit "C" under cover of this Notice of Intent to Request Confidential Classification.

OnePoint is filing Composite Exhibit "C" to its ALEC Application in strict accordance with the confidentiality requirements of Rule 25-22.006. Accordingly, OnePoint submits herewith: (i) a separate, sealed envelope, containing one copy of Composite Exhibit "C" with the information for which OnePoint intends to request


DOCUMENT NUMBER-DATE

08090 AUG-85

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confidential classification highlighted; and (ii) two copies of Composite Exhibit "C" with the information for which OnePoint intends to request confidential classification redacted. Only the redacted copies may be made available for public inspection. By filing Composite Exhibit "C" under cover of this Notice of Intent to Request Confidential Classification, OnePoint in no way shall have been deemed to waive the confidentiality of the exhibit.

Respectfully submitted,



D. Bruce May
Florida Bar No. 354473
Karen D. Walker
Florida Bar No. 0982921
HOLLAND & KNIGHT LLP
P.O. Drawer 810
Tallahassee, FL 32302
(904) 224-7000

**Attorneys for OnePoint Communications-
Georgia, LLC**

TAL-113375.1

UNAUDITED

ONEPOINT COMMUNICATIONS - GEORGIA, LLC
INCOME STATEMENT
BUSINESS PLAN as of July, 1997

Proprietary Confidential

Composite
Exhibit C

UNAUDITED

UNAUDITED

Law Offices

HOLLAND & KNIGHT

A Registered Limited Liability Partnership

315 South Calhoun Street
Suite 600
P.O. Drawer 810 (ZIP 32302-0810)
Tallahassee, Florida 32301
850-224-7000
FAX 850-224-8832

August 8, 1997

Atlanta	Orlando
Boca Raton	San Francisco
Fort Lauderdale	St. Petersburg
Jacksonville	Tallahassee
Lakeland	Tampa
Miami	Washington, D.C.
New York	West Palm Beach

D. BRUCE MAY
904-425-5607

Internet Address:
dbmay@hklaw.com

VIA HAND DELIVERY

Ms. Blanca S. Bayo, Director
Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

971024-TX

Re: In re: Application for Certificate to provide alternative local exchange telecommunications service by OnePoint Communications-Georgia, LLC

Dear Ms. Bayo:

Enclosed for filing in the docket referenced above are the original and 6 copies of OnePoint Communications-Georgia, LLC's ("OnePoint"'s) Application for Authority to Provide Alternative Local Exchange Telecommunications Service Within the State of Florida ("Application"). Also enclosed for filing are the original and 15 copies of OnePoint's Notice of Intent to Request Confidential Classification of Composite Exhibit "C" to the Application and Notice of Intent to Request Confidential Classification of Composite Exhibit "F" to the Application. Additionally, a check in the amount of \$250.00 is attached to cover the filing fee for the Application.

For our records, please acknowledge your receipt of this filing on the enclosed copy of this letter.

Check received with filing and forwarded to Fiscal for deposit.
Fiscal to forward a copy of check to RAR with proof of deposit.

Initials of person who forwarded check:

W.S.

This document has been placed in confidential storage pending receipt of a request for confidentiality from the company, or further advice on handling from OPR staff.

Ms. Blanca S. Bayo, Director
August 8, 1997
Page 2

Thank you for your consideration in this matter.

Sincerely,

HOLLAND & KNIGHT LLP



D. Bruce May

DBM/sms

cc: Mr. Tom Williams (via hand delivery)
Mr. Randy Long

TAL-113401

Law Offices

HOLLAND & KNIGHT

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August 8, 1997

DEPOSIT

DATE

D 5 8 9

AUG 11 1997

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904-425-6677

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VIA HAND DELIVERY

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ONEPOINT COMMUNICATIONS
2201 WAUKEGAN ROAD #E-200
BANNOCKBURN, IL 60015

THE NORTHERN TRUST COMPANY
CHICAGO, IL 60710
PAYABLE THROUGH
NORTHERN TRUST BANK / DUPAGE
OAKBROOK TERRACE, IL

5714

08/06/97

PAY TO THE ORDER OF Florida Public Service Commission

\$ ****250.00**

Two Hundred Fifty and 00/100*****

Florida Public Service Commission

DOLLARS

Security features included. Details on back.

Patricia Glavin
M31

MEMO _____

Law Offices

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