

971095-TX

1. This is an application for (check one):

DEPOSIT

DATE

Original authority (new company)

D599¹⁹

AUG 25 1997

() Approval of transfer (to another certificated company)

Example, a certificated company purchases an existing company and desires to retain the original certificate authority.

() Approval of assignment of existing certificate (to a noncertificated company)

Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.

() Approval for transfer of control (to another certificated company)

Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

RECEIVED
AUG 25 9 23 AM '97
MAIL ROOM

2. Name of applicant:

Jerry La Quiere d.b.a. Award Enterprises

3. A. National mailing address including street name, number, post office box, city, state, zip code, and phone number.

14087 Old Hickory Blvd. Antioch, TN 37013
Voice 615-941-1639 Fax 615-941-1711

B. Florida mailing address including street name, number, post office box, city, state, zip code, and phone number.

There is not a Florida address unless required by the Commission.

C. Physical address of alternative local exchange service in Florida including street name, number, post office box, city, zip code and phone number.

There will be no physical address in Florida. All facilities will be supplied by the ILEC (BellSouth).

FORM PSC/CNU 8 (07/95)
Required by Chapter 364.337 F.S.

DOCUMENT NUMBER-DATE
D8536 AUG 25 97
FPSC-RECORDS/REPORTING

4. Structure of organization: .

Individual
 Foreign Corporation
 General Partnership
 Joint Venture

Corporation
 Foreign Partnership
 Limited Partnership
 Other, Please explain _____

5. If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: _____

6. Name under which the applicant will do business (d/b/a): Award Enterprises

7. If applicable, please provide proof of fictitious name (d/b/a) registration.

Fictitious name registration number: 84442 _____

8. If applicant is an individual, partnership, or joint venture, please give name, title and address of each legal entity.

Jerry La Quiere, Owner, 14087 Old Hickory Blvd., Antioch, TN 37013
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9. State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

NO

10. Please provide the name, title, address, telephone number, internet address, and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application.

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11. Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service.

Tennessee

12. Has the applicant been denied certification in any other state? If so, please list the state and reason for denial.

NO

13. Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty.

No

14. Please indicate how a customer can file a service complaint with your company.

Complaints can be filed by mail, fax or phone

15. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.

A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

1. the balance sheet
2. income statement
3. statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.

2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.

3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

15. The following is a statement covering all my liabilities and some of my assets. I have also included credit reports and police reports on myself. I would prefer to not have any more of my financial condition open to the public than what the Commission would need to consider an applicant financially capable of providing service. Since the application is for the purpose of reselling BellSouth products the only financial requirements will be in the payment of the BellSouth bill. This cash flow will come from receipts of prepaid local phone services. My cash resources will only need to be sufficient to cover the cost of purchasing service and the cost of doing business (office expenses). This will only be a burden on existing finances when the bad debt portion of the business exceeds the requirement to pay BellSouth. I believe the above information shows more than adequate financial assets to meet those needs. In addition to these assets is the applicant's ability to borrow money and additional assets not disclosed. Should the applicant fail to meet its financial requirements to BellSouth there would be no effect to the end user other than losing any discount that the applicant shall provide it since BellSouth would continue the end user's service through their own on a retail business. BellSouth is the entity that stands to lose tens of thousands of dollars should the applicant fail to be financially responsible. BellSouth has proven its belief that the applicant has the "ability to support proposed service offerings" by providing service to the applicant without the requirement of any security deposit. In response to #15, I have included a letter of verification from Nashville Bank of Commerce upon their review of documents proving the existence of those assets. My business expenses will be in direct relation to the amount of customers I have and the revenue will come in before the expenses are generated. If this statement is not adequate, I would be more than willing to show additional assets.

In addition to the funds on hand the applicant has the untapped source of borrowed funds which could be used in the business.

As you should be able to see by the above financial information, the I am extremely honorable and conservative in my personal and business ventures. I am successful builder, landlord, Real Estate investor (25 yrs.), Retail store owner and operator (15 yrs.) and a COCOT for the past 5 years grossing over \$ 250,000. The pay phone business is where I have the communications experience and serving that industry will be the first endeavor for the applicant.

The company will grow by adding new, paying subscribers to more than offset any additional expenses which would be incurred, keeping it in positive cash flow. Since we only resell services this will cause little additional expense on our part before the new business generates additional revenue to pay for the expenses incurred.

All Technical capabilities will be supplied by the ILEC (BellSouth). In addition, our people have and will continue to receive BellSouth Training.

A.S.I.
A Credit Service & Information Center
3701-B Gallatin Pike
P.O. Box 160018
Nashville, Tennessee 37216
(615) 228-0111 or 1-800-864-7729
Fax 1-615-228-5810 or 1-800-548-5550
Internet - <http://www.asicreditreport.com> or E-mail - asi@nashville.com

Re: Your TRANS UNION Consumer Credit Report

Dear Consumer:

Thank you for requesting your consumer credit report. Your information is provided by Trans Union credit bureau. This information is received primarily from the companies that have granted you credit and from courthouse sources.

The enclosed form, *Understanding My Credit Report*, explains how to read your credit report. Please review the enclosed material carefully.

Also enclosed for your convenience is a *Consumer Dispute Form* to be completed if you believe there are any items that are incorrect. Upon completion, the *Consumer Dispute Form* should be forwarded to:

TRANS UNION CORPORATION
P.O. Box 789768
Wichita, Kansas 67278
(316)634-8200

Thank you for giving A.S.I. the opportunity to serve you.

July 24, 1997

FINANCIAL STATEMENT

CASH IN BANKS	MORE THAN	\$170,000
STOCKS	YES	
REAL ESTATE	MORE THAN	145,000
BUSINESS EQUIPMENT	YES	
OTHER ASSETS	YES	_____
VEHICLES	YES	

TOTAL ASSETS **\$315,000**

LIABILITIES

Real Estate Encumbrances (\$ 3,600)

Total Real Estate Encumbrances = \$16,000

NET ASSETS **\$ 299,000**

CREDIT REFERENCES

BellSouth Telecommunications

Bektel, Inc. 6255 Atlantic Blvd., Norcross, GA 30071 770-448-3611

Nashville Bank of Commerce, 5319 Mt View Rd. Antioch, TN 37013 615-871-7080

Nashville Bank of Commerce


Hickory Hollow
Money Market

To Whom It May Concern:

I, Jeffrey Warhurst, have reviewed all the documentation provided by
one Mr. Jerry LaQuiere and certified it is all correct and verified.

If you should have any questions please call me at (615)871-7080.

Sincerely:


Jeffrey Warhurst
Assistant Manager

TRANS UNION CREDIT REPORT

<FOR> (I) ZTN620206 <SUB NAME> ASI <MKT SUB> 15 TN <INFILE> 5/89 <DATE> 07/29/97 <TIME> 15:11CT

<SUBJECT> LAQUIERE, JERRY W. <SSN> <BIRTH DATE> 5/46

<CURRENT ADDRESS> 14087 OLD HICKORY BV., ANTIOCH TN. 37013 <DATE RPTD> 8/93

<CURRENT EMPLOYER AND ADDRESS> SELF EMPLOYED 14087 OLD HICKORY, ANTIOCH TN. <RPTD> 1/95

S P E C I A L M E S S A G E S
 TRANS-ALERT: INPUT SURNAME DOES NOT MATCH FILE SURNAME
 HAWK-ALERT: CLEAR FOR ALL SEARCHES PERFORMED

T R A D E S

SUBNAME	SUBCODE	OPENED	HIGHCRED	TERMS	MAXDELO	PAYPAT	1-12 MOP
ACCOUNT#		VERIFIED	CREDLIM	PASTDUE	AMT-MOP	PAYPAT	13-24
ECOA COLLATRL/LOANTYPE		CLSD/PD	BALANCE	REMARKS			MO 30/60/90
HHLDBANK	B 92WL002	3/95	\$5357	MIN108		111111111111	R01
52		7/97A	\$11.0K	\$0		111111111111	
C CREDIT CARD			\$5554			35	0/ 0/ 0
HHLDBANK	B 92WL002	1/95	\$8391	MIN30		111111111111	R01
73		7/97A	\$15.0K	\$0		111111111111	
C CREDIT CARD			\$2577			38	0/ 0/ 0
NL BK COMM	B 6361024	8/93	\$14.5K	MIN13		111111111111	R01
1		7/97A	\$23.0K	\$0		111111111111	
C			\$3986			48	0/ 0/ 0
PRIVATEISSUE	B 9616002	3/93	\$1557			111111111111	R01
		6/97A	\$6000	\$0		111111111111	
C CREDIT CARD		6/97P	\$0			24V	0/ 0/ 0
CITIBK VISA	B 64DB003	7/95				111XXXXX1111	R01
		6/97A	\$17.0K	\$0		1X11111111	
I CREDIT CARD		4/97P	\$0			22	0/ 0/ 0
CITIBK GOLD	B 64DB001	6/94		MIN28		111111111111	R01
		6/97A	\$15.0K	\$0		X11X1XXXX111	
I CREDIT CARD			\$333			37	0/ 0/ 0
TRANS FINL	B 4322009	4/74	\$32.5K	360M334		1111X11X1111	M01
		6/97A		\$0		11111111X1XX	
I VA R.E. MORTGAGE			\$15.7K			48	0/ 0/ 0

TRANS UNION CREDIT REPORT

LAQUIERE, JERRY W., 368-50-0284 -

TRADES CONT'D								
SUBNAME	SUBCODE	OPENED	HIGHCRED	TERMS	MAXDELO	PAYPAT	1-12 MOP	
ACCOUNT#		VERIFIED	CREDLIM	PASTDUE	AMT-MOP	PAYPAT	13-24	
ECOA COLLATRL/LOANTYPE		CLSD/PD	BALANCE	REMARKS			MO	30/60/90
FIRST CARD	B 3681001	7/90	\$4100			11111XXXX111		R01
		6/97A	\$9700	\$0		XXX111XXXXXX		
C CREDIT CARD		12/96P	\$0			48	0/ 0/ 0	
DISCOVER CRD	B 9616003	7/88	\$1363			111111111111		R01
		6/97A	\$8000	\$0		111111111111		
C CREDIT CARD		6/97P	\$0			24V	0/ 0/ 0	
FST USA BK	B B 7519064	10/96				1		R01
		5/97A	\$15.0K	\$0				
I CREDIT CARD		10/96P	\$0			1	0/ 0/ 0	
CHASE NA	B 402D010	10/94						C01
2502		4/97A	\$10.0K	\$0				
I LINE OF CREDIT		11/94P	\$0			1	0/ 0/ 0	
BELLSTH MOBL	U 18VB007	12/96		X31		1X1		001
		3/97A		\$0				
I			\$31			3	0/ 0/ 0	
ATT UNIV CRD	B 8194007	7/90	\$18			11		R01
		12/93A	\$8000	\$0				
I CREDIT CARD		11/90P	\$0	CLOSED		10V	0/ 0/ 0	
BNK OF AMER	Q 43TV001	4/74	\$32.5K	360M319		XX1111111111		M01
		8/92A		\$0		1111111111		
I MORTGAGE DEED		7/92P	\$0	TRANSFER		21	0/ 0/ 0	
GE CAPITAL	Q 2350434	5/90	\$0			1111		R01
		1/91A		\$0				
P BRC84Y DL7114			\$0			4	0/ 0/ 0	
HHLDBANK	B 92WLO01	5/95	\$0			111111111111		RUR
		7/97A	\$7000	\$0		111111111111		
C CREDIT CARD		2/97C	\$0	ACCT CLSD BY CONSUMER		23	0/ 0/ 0	
PRIVATEISSUE	B 9616002	3/93	\$8			1111111111XXX		RUR
		8/96A	\$6000	\$0		XXXXXXXXXXXXXX		
C CREDIT CARD			\$0	CRDT CARD LOST/STOLEN		9V	0/ 0/ 0	
NSHVLLBKCOMM	B 6403001	6/94	\$10.0K	30M				IUR
		7/94A		\$0				
I		7/94P	\$0			2V	0/ 0/ 0	

TRANS UNION CREDIT REPORT

LAQUIERE, JERRY W., 368-50-0284 -

INQUIRIES

DATE SUBCODE SUBNAME TYPE AMOUNT
 7/29/97 ZTN820206 ASI

END OF CREDIT REPORT - SERVICED BY :
 TRANS UNION CORPORATION (800) 888-4213
 760 W. SPROUL ROAD, PO BOX 390, SPRINGFIELD, PA 19064-0390

LOOK

HOUSEHOLD BK/GM GOLD	BC92WL002	(408) 754-1400
POB 80037, 1441 SCHILLING, SALINAS, CA 93912		
NATL BK COMMERCE	BC6361024	(901) 529-6200
POB 2159, MEMPHIS, TN 38101		
PRIVATE ISSUE BY DISCOVE	BC9616002	
POB 15316, WILMINGTON, DE 19850		
CITIBANK SOUTH DAKOTA NA	BC64DB003	(800) 950-5114
701 E 60TH ST N, SIOUX FALLS, SD 57117		
CITIBANK NA	BC64DB001	(800) 950-5118
POB 6500, SIOUX FALLS, SD 57111		
TRANS FINANCIAL BANK	BO4322009	
POB 90001, BOWLING GREEN, KY 42101		
FNB CHICAGO FST CARD	BC3681001	(847) 888-6000
POB 2010, ELGIN, IL 60121		
DISCOVER CARD SERVICE	BC9616003	(800) 347-2683
POB 15316, WILMINGTON, DE 19850		
FST USA BK	BC7519064	
P.O. BOX 8650, WILMINGTON, DE 19801		
CHASE NA	BC402D010	(800) 356-5555
100 DUFFY AVE, HICKSVILLE, NY 11801		
BELLSOUTH MOBILITY	U 18VB007	
15 CENTURY BLVD, STE 102, NASHVILLE, TN 37214		
AT&T/UNIVERSAL BK	BC8194007	(904) 954-7500
8787 BAYPINE ROAD, JACKSONVILLE, FL 32256		
BANK OF AMERICA	QM43TV001	
P. O. BOX 26388, RICHMOND, VA 23275		
GECC	QF2350434	(972) 994-7101
PO BOX 833872, RICHARDSON, TX 75083		
HOUSEHOLD BK/GM CLASSIC	BC92WL001	(800) 947-1000
POB 80037, 1441 SCHILLING RD, SALINAS, CA 93912		
NASHVILLE BK OF COMM	BO8403001	(901) 523-3070
P.O. BOX 357, MEMPHIS, TN 38150		

A.S.I.
A CREDIT SERVICE AND INFORMATION CENTER
3701-B GALLATIN PIKE
NASHVILLE, TN 37216
615- 228-9501
FAX 228-5810

DATE:

NAME:

^A
LEQUIERE, JERRY W

SSN:

INVESTIGATION:

CRIM SCH

COUNTY:

**DAVIDSON
RUTHERFORD**

CITY:

NASHVILLE

STATE:

TN

YEARS CHECKED

7-29-97 TO PRESENT

*****NO RECORD*****

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

Official:

Jerry LaQuiere
Signature

8-15-97
Date

Title:

owner

615-941-1037
Telephone Number

Address:

14087 Old Hickory Blvd
Antioch, TN
37013

1. This is an application for (check one): DEPOSIT DATE
 Original authority (new company) D599^{rs} AUG 25 1997

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Jerry La Quiere d.b.a. Award Enterprises

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C. Physical address of alternative local exchange service in Florida zip code and phone

JERRY W. LAQUIERE
14087 OLD HICKORY BLVD 615-941-1216
ANTIOCH, TN 37013

0103

Date Aug 15, 1997

67-228/640
BRANCH 912

Pay to the Order of Florida Public Service Comm \$ 250.00

Two Hundred FIFTY / 100 Dollars

UNION
PLANTERS
BANK

For Jerry La Quiere

plied by the ILEC