

ORIGINAL

FLORIDA POWER CORPORATION

DOCKET NO. WUBBET-82

DIRECT TESTIMONY OF PAUL W. STALLCUP

ON BEHALF OF THE STAFF OF THE FLORIDA PUBLIC SERVICE COMMISSION

DIVISION OF AUDITING AND FINANCIAL ANALYSIS

FILED: SEPTEMBER 24, 1997

DOCUMENT NUMBER-DATE

00006 SEP 24 5

FPSC-RECORDS/REPORTING

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Q. Would you please state your name and business address?

A. My name is Paul W. Stallcup. My business address is 2540 Shumard Oak Boulevard, Tallahassee, Florida, 32399.

Q. By whom and in what capacity are you employed?

A. I am employed by the Florida Public Service Commission as the Supervisor of the Forecast Section in the Division of Auditing and Financial Analysis.

Q. Would you please summarize your educational and professional experience?

A. Yes. I graduated from Florida State University in 1977 with a Bachelor of Science in Economics with minors in mathematics and statistics. I received my Master of Science in Economics from Florida State University in 1979 and, as a Ph.D. Candidate, completed the course work required for the degree and stood for and passed the doctoral examinations in macroeconomic theory, microeconomic theory, and econometrics in 1980.

In January 1981 I was employed by Florida Power and Light Company as a Load Forecast Analyst in its System Planning Department. In this capacity, I prepared short and long term forecasts of company sales, peak demand, and customer growth. In January 1983, I was employed by the Florida Public Service Commission as an Economic Analyst and in 1991 was promoted to my

1 present position of Supervisor of the Forecast Section in the Bureau of
2 Revenue Requirements in the Division of Auditing and Financial Analysis.

3
4 Q. Would you please summarize your testimony?

5
6 A. Yes. My testimony presents the results of a risk analysis I performed
7 on the proposed buy out of the last ten years of the contract between Florida
8 Power Corporation (FPC) and Orlando Cogen Limited (OCL). This risk analysis
9 views the proposed buy out as a potential investment opportunity being offered
10 to FPC ratepayers and is evaluated on the basis of whether or not the
11 investment will provide a reasonable return. I believe that my analysis is
12 more comprehensive than that presented by FPC witness Schuster or by Office
13 of Public Counsel (OPC) witness Larkin, and provides a better assessment of
14 the financial risk the proposed buy out asks FPC ratepayers to assume. I
15 describe how I performed my analysis and how it differs from those performed
16 by Witnesses Schuster and Larkin. I also am sponsoring Exhibits PWS - 1
17 through PWS - 5 attached to my testimony.

18
19 Q. What do the results of your risk analysis show?

20
21 A. The results of my risk analysis show that, given current expectations
22 about future fuel prices, inflation, and the financial market's current
23 evaluation of risk, the proposed buy out contains a significant degree of risk
24 which could financially harm ratepayers if the buy out is approved.

25

1 Q. Would you please provide an overview of how you performed your risk
2 analysis?

3
4 A. Yes. I began my analysis by adopting the overall methodology offered
5 by FPC witness Schuster in Exhibit 7 to his prefiled direct testimony. This
6 methodology lists in columns (1) and (2) the forecasted values of the Capacity
7 and Energy payments that ratepayers are currently obligated to pay under FPC's
8 existing contract with OCL over the period from 1997 to 2023. Collectively,
9 these columns are called the Contract Case since they contain the costs that
10 ratepayers will incur under the existing contract.

11 Columns (4), (5), and (6) list the forecasted values of the Capacity,
12 Energy, and Buy Out costs that ratepayers would pay if the proposed buy out
13 is approved. Under this scenario, the Capacity and Energy costs from 1997 to
14 2013 are the same as those listed under the contract since the proposed buy
15 out does not take effect until 2014. However, beginning in 2014 and extending
16 to 2023, the Capacity and Energy costs reflect the forecasted costs associated
17 with operating a gas fired combined cycle unit. This is the type of unit that
18 FPC assumes will replace the power that would have been provided under the
19 contract with OCL. Collectively, these columns are called the Replacement
20 Case since they reflect the costs that ratepayers will be obligated to pay if
21 the proposed buy out is approved and a replacement source of power is
22 required.

23 Finally, the forecasted costs under the Replacement Case are subtracted
24 from the forecasted costs under the Contract Case and a net present value
25 (NPV) calculation is performed on these differences. If this NPV is positive.

1 | the analysis shows that ratepayers are expected to be better off if the
2 | proposed buy out is approved. If the NPV is negative, the analysis shows that
3 | ratepayers are expected to be harmed if the proposed buy out is approved.
4 |

5 | Q. What changes did you make to this methodology in order to perform your
6 | risk analysis?
7 |

8 | A. I modified FPC's methodology in three ways. First, I replaced FPC's
9 | forecasted escalation rates for fuel prices and construction costs with
10 | escalation rates obtained from Data Resources Incorporated (DRI). Second, I
11 | changed the discount rate used to perform the NPV calculation in order to
12 | better reflect the risk the proposed buy out asks ratepayers to assume. And
13 | third, I performed a sensitivity analysis on the NPV calculation using DRI's
14 | base case, optimistic, and pessimistic forecasted escalation rates to arrive
15 | at a range of NPV values within which I could reasonably expect the ultimate
16 | NPV value to fall.
17 |

18 | Q. Why do you believe it is appropriate to use DRI's forecasted escalation
19 | rates for fuel prices instead of those used by FPC?
20 |

21 | A. There are three reasons why I believe it is more appropriate to use
22 | DRI's forecasted escalation rates instead of those used by FPC. First, I
23 | believe that FPC's long term natural gas price forecast (FPC's 9702 fuel
24 | forecast) may substantially underestimate the future market price of natural
25 | gas. As shown in my Exhibit 1, FPC's natural gas price forecast is much lower

1 | than those submitted by other Florida utilities in their 1997 Ten Year Site
2 | Plans. While this forecast may be appropriate over the near term due to
3 | existing natural gas contracts, by the time the proposed buy out occurs in
4 | 2014, any existing gas contracts FPC currently has will have expired and they
5 | will have to be renegotiated at prevailing market prices. Using the gas price
6 | forecasts of the other utilities as a consensus forecast of what these market
7 | prices will be indicates that natural gas prices will be higher than those
8 | used by FPC. Furthermore, my Exhibit 1 also shows that DRI's 25 year natural
9 | gas price forecast released in August 1997 conforms closely to the natural gas
10 | price forecasts of the other utilities. From this I conclude that DRI's
11 | natural gas forecast provides a reasonable estimate of future gas prices.

12 | Second, I believe that in order to justify the proposed buy out, FPC's
13 | analysis should be robust enough to stand up to the inclusion of reasonable
14 | forecast assumptions from reputable sources such as DRI. By using DRI's
15 | forecast assumptions in my risk analysis, I am able to measure the extent to
16 | which the cost effectiveness of the proposed buy out is dependent upon FPC's
17 | forecast assumptions.

18 | Third, the fuel price forecasts used by FPC are basically ten year
19 | forecasts that have been extrapolated forward an additional 17 years. The DRI
20 | forecasts on the other hand are taken from DRI's long term 25 year forecast
21 | released in August 1997. These forecasts cover all but the last year of the
22 | proposed buy out and, in my opinion, represent a better basis for estimating
23 | NPV savings.

24 | The DRI fuel price escalation rates used in my risk analysis are
25 | contained in my Exhibit 2.

1 Q. What is the impact on the NPV if DRI's forecasted fuel prices are used
2 instead of those provided by FPC?

3
4 A. The NPV savings are reduced from \$32.7 million to \$19.9 million.

5
6 Q. Why do you believe it is appropriate to change the escalation rate used
7 by FPC to estimate the cost of building a gas fired combined cycle unit in
8 2014?

9
10 A. The escalation rate used by FPC is not the correct price index to use
11 for estimating power plant construction costs. The escalation rate used by
12 FPC is derived from the GDP Fixed Investment, Durable Equipment price index
13 from DRI. This price index is designed to measure price changes of goods that
14 are durable in nature and that are used to equip existing business structures.
15 These goods include office equipment and furnishings, automobiles, personal
16 computers, and light machinery. A more appropriate escalator is the GDP Fixed
17 Investment Public Utilities Structures price index. This price index is
18 designed to measure changes in the cost of building electrical generation
19 facilities, telecommunications facilities, and other types of public utility
20 structures.

21 Additionally, the construction cost escalation rates used by FPC are
22 taken from DRI's May 1997 ten year forecast and have been extrapolated forward
23 an additional 17 years. The DRI forecasts used in my analysis are taken from
24 DRI's long term 25 year forecast released in August 1997. These forecasts
25 cover all but the last year of the proposed buy out and, in my opinion,

1 represent a better basis for estimating NPV savings.

2 The DRI fuel price escalation rates used in my risk analysis are
3 contained in my Exhibit 3.

4
5 Q. What is the impact on the NPV savings resulting from using DRI's
6 escalation rates which you feel are appropriate instead of those provided by
7 FPC?

8
9 A. The NPV savings are reduced from \$32.7 million to \$28.0 million.

10

11 Q. What is the impact on NPV Savings when both the fuel forecast
12 assumptions and construction escalation rates are changed?

13

14 A. The NPV savings are reduced from \$32.7 million to \$15.2 million.

15

16 Q. Would you please explain why it is appropriate to change the discount
17 rate used by FPC to calculate the NPV savings to ratepayers?

18

19 A. Yes. The discount rate used by FPC is the company's current after tax
20 marginal cost of capital of 8.81 percent. This is the appropriate discount
21 rate to use when evaluating projects which are funded through the issuance of
22 FPC debt and equity, and that represent the type of financial risk normally
23 associated with FPC projects.

24 The proposed buy out, however, is neither being funded by the company
25 nor is it necessarily comparable to normal FPC projects in terms of its

1 financial risk. Under FPC's proposal, ratepayers are being asked to fund the
2 buy out and are being asked to assume all the financial risk associated with
3 it. Furthermore, some elements of the buy out appear to be much riskier than
4 others. For example, the projected Energy costs under the Replacement Case
5 are determined largely by the future price of natural gas, and are much
6 riskier than the Capacity costs under the Contract Case which are known with
7 certainty. Therefore, a more appropriate discount rate structure to use is
8 one that properly measures the risks ratepayers are being asked to assume and
9 sets the discount rates accordingly.

10

11 Q. What type of discount rate structure is appropriate?

12

13 A. I believe risk adjusted discount rates (RADR) are the appropriate
14 discount rates to use in evaluating the proposed buy out. This type of
15 discount rate is frequently used in capital budgeting situations where
16 different elements of a project have different levels of risk associated with
17 them. This is very similar to the situation we have here.

18

19 Q. How are risk adjusted discount rates calculated?

20

21 A. Risk adjusted discount rates are calculated by recognizing that discount
22 rates are composed of two components: a risk free rate and a risk premium.
23 The risk free rate is simply the market's perception of the current time value
24 of money when there is no risk associated with an investment. This rate is
25 typically measured by the U.S. Treasury Bond rate since it is backed by the

1 Federal government and is viewed as being virtually risk free. The risk
2 premium is the additional return investors require in order to accept the risk
3 associated with a particular investment. The greater the perceived risk, the
4 greater the risk premium investors will require to accept that risk.

5 For example, in June 1997, the average 30 Treasury Bond rate for the
6 month was 6.77 percent and FPC's pre tax marginal cost of capital was 10.20
7 percent. The risk premium associated with FPC's after tax marginal cost of
8 capital would be the difference between the risk free rate of 6.77 percent and
9 the pre tax marginal cost of capital rate of 10.20 percent, or 3.43 percent
10 This risk premium represents the investment community's evaluation of the
11 return required to accept the risk associated with projects undertaken by FPC.
12 Furthermore, if another project from another company is viewed as being twice
13 as risky as a project undertaken by FPC, then the risk premium for that other
14 project can be estimated as being twice that of FPC's risk premium, or 6.86
15 percent. When combined with the risk free rate of 6.77 percent, the estimated
16 risk adjusted discount rate for the other project would be 13.63 percent.

17
18 Q. How did you apply the idea of risk adjusted discount rates to the
19 analysis of the proposed buy out?

20
21 A. Risk adjusted discount rates can be applied by recognizing that the
22 analysis presented in FPC witness Schuster's Exhibit 7 consists of five
23 separate expenditure flows: the Capacity and Energy costs under the Contract
24 Case (columns 1 and 2), and the Capacity, Energy, and Buy Out costs under the
25 Replacement Case (columns 4, 5, and 6). The values in two of these columns

1 are known with certainty. These are the Capacity costs under the Contract
2 Case and the Buy Out costs under the Replacement Case. Because there is no
3 risk associated with these expenditure flows, the appropriate discount rate
4 to use is the risk free rate as measured by the 30 year Treasury Bond rate.

5 Next, the Capacity costs under the Replacement Case (column 4) contain
6 the estimated costs of FPC building and operating an electric generating plant
7 (after including the Variable O&M costs recorded in the Energy cost in column
8 5). These costs were calculated by FPC by multiplying the estimated cost of
9 building a 79.2 MW plant by a Fixed Charge Rate that incorporates the
10 depreciation expense, taxes, and other expenses associated with operating a
11 plant of this size, as well as a reasonable return on the investment required
12 to build the plant. By assuming that the volatility, or risk, in this
13 expenditure flow is typical of the kind of risk that the investment community
14 associates with all FPC projects, we can then assign FPC's current pre tax
15 marginal cost of capital, 10.2 percent, as the financial market's current
16 assessment of the return required for this level of risk. From this, a risk
17 premium can be associated with the expenditure flow contained in column 4 by
18 subtracting the risk free rate from FPC's pre tax marginal cost of capital.

19 This risk premium is the market's current evaluation of the additional return
20 it requires in addition to the risk free rate to accept the riskiness, or
21 volatility, in this expenditure flow.

22 Next, risk adjusted discount rates can be estimated for the remaining
23 two columns, the Energy costs under the Contract Case (column 2) and the
24 Energy costs under the Replacement Case (column 5) by comparing the riskiness
25 or volatility in these expenditure flows to the riskiness of column 4, the

1 | costs associated with building and operating a power plant. For example, if
2 | the expenditure flow in column 5, the Energy costs under the Replacement Case,
3 | are twice as risky as the expenditure flow in column 4, then the risk premium
4 | for column 5 would be twice as large as the risk premium measured in column
5 | 4. This risk premium, together with the risk free rate, would yield the risk
6 | adjusted discount rate for column 5.

7 | As a final step, the risk adjusted discount rates are adjusted for the
8 | effect of the ratepayers' income taxes to yield the after tax risk adjusted
9 | discount rates. These discount rates reflect the return required to
10 | compensate ratepayers on an after tax basis for the risks they are being asked
11 | to assume.

12 | With risk adjusted discount rates assigned to each of the five
13 | expenditure flows, each expenditure flow can be discounted by its own risk
14 | adjusted discount rate to yield its own NPV. The NPVs of columns 1 and 2 are
15 | added together to produce the NPV of the Contract Case, and the NPVs of
16 | columns 4, 5, and 6 are added together to form the NPV of the Replacement
17 | Case. The NPV of the Replacement Case is subtracted from the NPV of the
18 | Contract Case to yield the final NPV. If this final NPV is positive, the
19 | analysis shows that the buy out proposal more than adequately compensates
20 | ratepayers for the risks they are being asked to assume. If the final NPV is
21 | negative, the analysis shows that the buy out proposal does not adequately
22 | compensate ratepayers for the risk they are being asked to assume.

23 |
24 | Q. How did you measure the riskiness, or volatility, in each of the five
25 | expenditure flows in order to calculate the risk adjusted discount rates?

1 A. The risk in each of the five expenditure flows was calculated by
2 inserting DRI's base case, optimistic, and pessimistic 25 year forecast
3 assumptions for fuel prices and construction cost escalation rates in the
4 analysis performed by FPC. The variability in each expenditure flow was
5 compared to its average value to express the variability in percentage terms.
6 For example, if an expenditure flow varied by plus or minus \$10, and its
7 average value was \$100, its volatility or riskiness would be ten percent.
8 These calculations, along with the derivation of the risk adjusted discount
9 rates for each of the five expenditure flows, are presented in my Exhibit 4.

10

11 Q. Would you please describe how you performed your sensitivity analysis?

12

13 A. Yes. My sensitivity analysis consisted of calculating three sets of
14 expenditure flows like those shown in FPC witness Schuster's Exhibit 7. One
15 set was based upon DRI's August 1997 base case 25 year forecast assumptions
16 for fuel price and construction cost escalation rates. Another set was
17 calculated using DRI's pessimistic version of the same forecast, and the third
18 used DRI's optimistic version of the same forecast.

19 These three DRI forecast scenarios represent a reasonable range over
20 which future fuel prices and escalation rates can be expected to vary.
21 Similarly, the expenditure flows derived from these forecast scenarios provide
22 a reasonable measure of the economic risk FPC's proposed buy out presents to
23 its ratepayers attributable to the intrinsic uncertainty of future economic
24 developments.

25

1 Q. Would you please explain how you combined the elements you have already
2 described into a final risk analysis of FPC's proposed buy out?

3

4 A. Yes. Each of the three sets of expenditure flows calculated in the
5 sensitivity analysis was discounted using the risk adjusted discount rate
6 methodology I have described previously to yield a NPV. Each of these NPVs
7 was then weighted according to the probabilities DRI assigns to each of its
8 three forecast scenarios (base case = 50 percent, pessimistic = 25 percent,
9 and optimistic = 25 percent) and added together to yield a final NPV value
10 called the Expected NPV. From these results, we can obtain an estimate of the
11 likelihood that the NPV of the proposed buy out will be negative.

12

13 Q: What do the results of your risk analysis show?

14

15 A. My Exhibit 5 presents the results of my risk analysis. This exhibit
16 shows that the NPVs range from a low of negative \$38.3 million under DRI's
17 pessimistic forecast scenario, to a base case NPV of \$12.5 million, and up to
18 \$49.9 million under DRI's optimistic scenario, with an overall Expected NPV
19 of \$9.2 million. From these results I conclude that there is approximately
20 a 40 percent chance that ratepayers would be harmed if the proposed buy out
21 is approved, and approximately a 60 percent chance that they would be better
22 off if the proposed buy out is approved.

23

24 Q: Did you make any adjustments to this analysis to make it more applicable
25 to the proposed buy out?

1 A: Yes. Under DRI's pessimistic scenario which gives rise to the negative
2 \$38.3 million NPV, natural gas prices are projected to grow much faster than
3 coal prices. It seems reasonable to expect that if this scenario were to
4 occur that FPC would consider generation alternatives to the natural gas fired
5 combined cycle unit used in the analysis. For example, FPC might consider
6 adding a coal gasifier to the combined cycle unit to provide fuel diversity.
7 This would substantially increase the Capacity cost in exchange for the
8 ability to utilize a less expensive fuel. However, it also seems reasonable
9 to expect that if the generation market is deregulated by the year 2014, that
10 FPC might be reluctant to increase its fixed investment in a more expensive
11 plant because of the increased risk exposure such an investment would entail.
12 On balance, it seems reasonable to expect that if natural gas prices escalate
13 as described in DRI's pessimistic scenario, FPC could avoid the higher gas
14 prices by building a more expensive plant, but that course of action is not
15 certain.

16 To account for this uncertainty, I believe that it is appropriate to
17 reduce the weight assigned to DRI's pessimistic case from a 25 percent
18 probability to a 10 percent probability. This change reflects the likelihood
19 that FPC would react to avoid higher natural gas prices without completely
20 removing the probability that they would choose not to react.

21

22 Q: What do the results of your risk analysis show if you make this
23 adjustment to the weight assigned to DRI's pessimistic scenario?

24

25 A: As shown in my Exhibit 5, this change increases the Expected NPV from

1 | \$9.2 million to \$18.7 million, and reduces the chances of the NPV going
2 | negative from 40 percent to approximately 33 percent.

3 |

4 | Q. How would you compare your risk analysis to that provided by FPC witness
5 | Schuster?

6 |

7 | A. As I have stated earlier, I believe my risk analysis provides a more
8 | comprehensive evaluation of the risk of the proposed buy out. First, it
9 | includes the latest available long term forecasts for the key economic
10 | assumptions from which the final NPV values are derived. Second, it
11 | incorporates a discount rate structure that evaluates the risk that the
12 | proposed buy out asks ratepayers to assume at current market rates. Third,
13 | it employs a sensitivity analysis to measure the extent to which the final
14 | NPV can be influenced by varying economic conditions.

15 |

16 | Q. How does your risk analysis differ from that presented by OPC witness
17 | Larkin?

18 |

19 | A. Mr. Larkin's analysis is similar to mine in the sense that we both
20 | believe that the appropriate discount rate to use is the ratepayers' discount
21 | rate, not FPC's marginal cost of capital. However, he sets his discount rate
22 | within a range of 13 percent to 18 percent by noting that ratepayers typically
23 | carry some credit card debt or some other form of unsecured loan. Therefore,
24 | he believes the appropriate discount to use in evaluating the proposed buy out
25 | is the ratepayers' opportunity cost of using the \$49.4 million to pay off

1 | these types of debt.

2 |

3 | Q. If both you and Mr. Larkin are measuring the discount rate from the
4 | ratepayers' perspective, why are the discount rates different?

5 |

6 | A. As I stated previously, Mr. Larkin bases his estimate of the ratepayer
7 | discount rate on the ratepayers' opportunity costs, an approach that I believe
8 | has merit. The approach I have chosen to take evaluates the proposed buy out
9 | as a potential investment opportunity in much the same way that an investor
10 | might evaluate the profitability of a long term investment opportunity using
11 | capital budgeting evaluation techniques. Stated another way, Mr. Larkin sets
12 | his discount rate from the point of view that ratepayers are retail customers
13 | of the credit markets while I set mine from the point of view that ratepayers
14 | are investors in the credit markets.

15 |

16 | Q: Did you perform any other risk analyses on the proposed buy out?

17 |

18 | A: Yes. I also performed a risk analysis based upon the same adjusted DRI
19 | scenario I described previously but set the discount rate equal to 10.9
20 | percent, mid-way between FPC's rate of 8.81 percent and OPC witness Larkin's
21 | rate of 13.0 percent. This discount rate was applied to each of the
22 | expenditure flows in the analysis.

23 |

24 | Q: What did this analysis show?

25 |

1 A. My Exhibit 5 presents the results of this risk analysis as well. This
2 exhibit shows that the NPVs range from a low of negative \$8.1 million under
3 DRI's pessimistic forecast scenario, to a base case NPV of negative \$0.9
4 million, and up to \$3.0 million under DRI's optimistic scenario, with an
5 overall expected value of negative \$0.5 million. From these results, I
6 estimate that there is a 50 percent chance that proposed buy out would result
7 in negative ratepayer saving, and a 50 percent chance that it would yield
8 positive ratepayer savings.

9
10 Q. In your opinion, how should the Commission interpret the results of your
11 risk analyses?

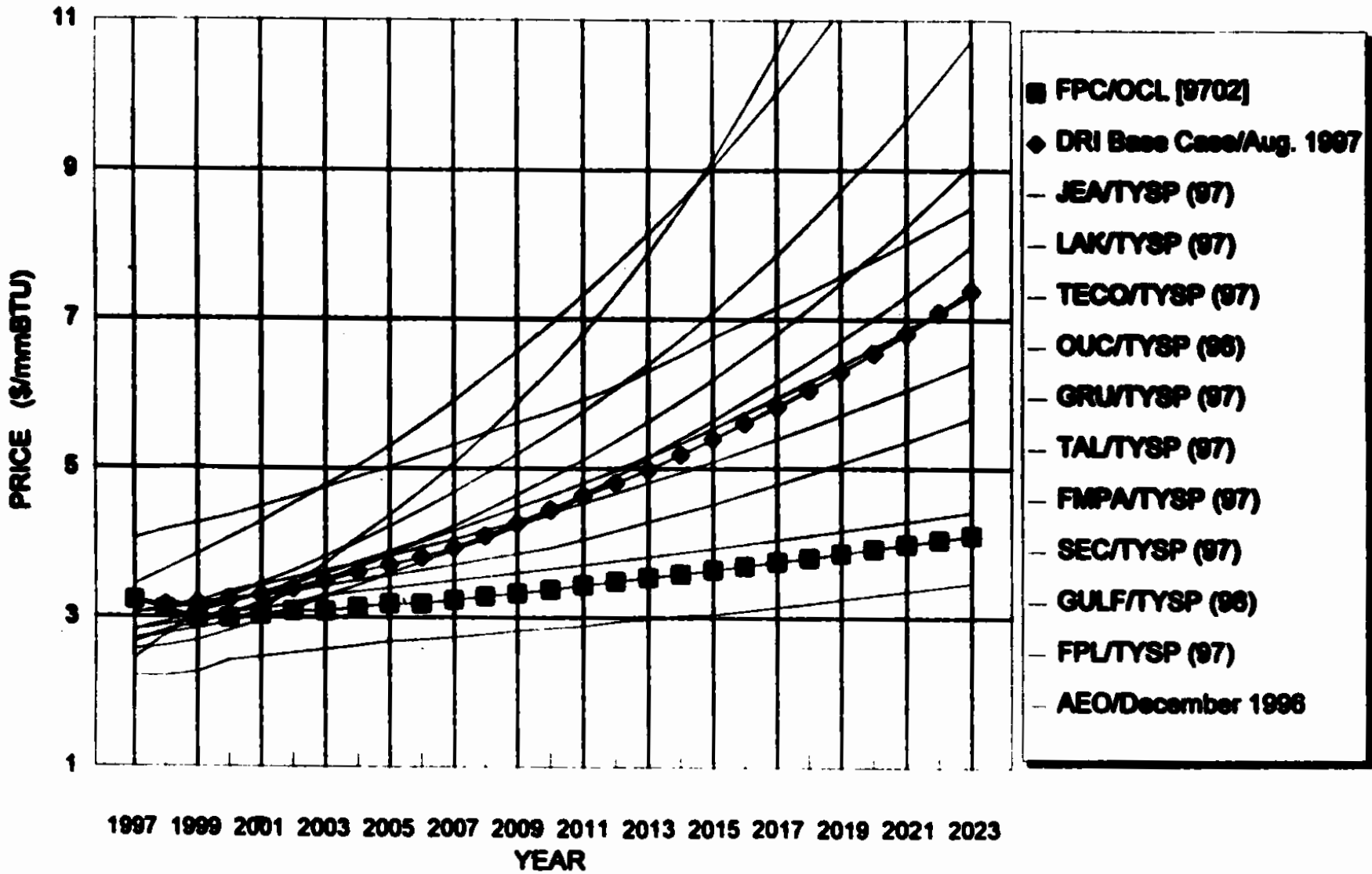
12
13 A: I believe my risk analyses demonstrate that the proposed buy out
14 contains a significant degree of risk which could financially harm ratepayers
15 if the proposed buy out is approved. This risk should be balanced, however,
16 against other factors introduced by Mr. Schuster and Mr. Larkin, but which are
17 beyond the scope of my testimony. Their factors include the issue of
18 intergenerational equity, the issue of reducing potentially strandable costs,
19 and the general desire to help Florida's utilities and their ratepayers avoid
20 the very high costs built into the latter years of contracts like this one.

21
22 Q. Does this conclude your testimony?

23
24 A. Yes, it does.

25

COMPARISON OF 26-YEAR NATURAL GAS FORECASTS



| | DPA Aug 1997 25 Year Gas Price Forecast | | | | | | | | | FPC Gas Cost \$MMBtu EQE 1992 |
|------|---|--|--|---|--|--|--|---|---|---|
| | FPI Natural Gas Price Index Trending | FPI Natural Gas Price Index Forecasting | FPI Natural Gas Price Index Cycling | FPI Natural Gas Growth Rate Trending | FPI Natural Gas Growth Rate Forecasting | FPI Natural Gas Growth Rate Cycling | FPI Natural Gas Prices Trending | FPI Natural Gas Prices Forecasting | FPI Natural Gas Prices Cycling | |
| 1997 | 1.671 | 1.673 | 1.670 | | | | 2.31 | 2.31 | 2.31 | 2.31 |
| 1998 | 1.642 | 1.680 | 1.691 | -2.7% | -1.6% | -0.6% | 2.30 | 2.30 | 2.32 | 2.16 |
| 1999 | 1.691 | 1.697 | 1.697 | 1.6% | 3.7% | 0.6% | 2.30 | 2.30 | 2.34 | 2.16 |
| 2000 | 1.690 | 1.690 | 1.690 | 3.7% | 4.6% | 1.3% | 2.30 | 2.47 | 2.37 | 2.16 |
| 2001 | 1.121 | 1.200 | 1.204 | 3.6% | 5.1% | 1.3% | 2.48 | 2.50 | 2.30 | 2.16 |
| 2002 | 1.101 | 1.270 | 1.200 | 3.6% | 6.7% | 1.6% | 2.50 | 2.70 | 2.34 | 2.30 |
| 2003 | 1.200 | 1.200 | 1.190 | 4.6% | 6.3% | 2.4% | 2.50 | 2.50 | 2.30 | 2.30 |
| 2004 | 1.201 | 1.440 | 1.120 | 4.6% | 6.6% | 2.6% | 2.72 | 3.12 | 2.40 | 2.30 |
| 2005 | 1.200 | 1.507 | 1.102 | 3.6% | 6.1% | 3.1% | 2.82 | 3.31 | 2.51 | 2.50 |
| 2006 | 1.200 | 1.622 | 1.102 | 3.4% | 6.6% | 1.7% | 2.82 | 3.40 | 2.50 | 2.30 |
| 2007 | 1.411 | 1.720 | 1.213 | 4.3% | 6.6% | 2.6% | 3.04 | 3.72 | 2.62 | 2.50 |
| 2008 | 1.470 | 1.822 | 1.201 | 4.6% | 7.1% | 3.1% | 3.10 | 3.80 | 2.70 | 2.37 |
| 2009 | 1.600 | 1.900 | 1.200 | 4.6% | 7.1% | 3.1% | 3.34 | 4.37 | 2.70 | 2.41 |
| 2010 | 1.600 | 2.127 | 1.204 | 5.1% | 7.3% | 3.4% | 3.51 | 4.50 | 2.80 | 2.41 |
| 2011 | 1.707 | 2.270 | 1.200 | 4.6% | 7.6% | 3.1% | 3.60 | 4.60 | 2.67 | 2.40 |
| 2012 | 1.702 | 2.422 | 1.413 | 4.6% | 6.6% | 2.7% | 3.64 | 5.31 | 3.00 | 2.51 |
| 2013 | 1.600 | 2.577 | 1.400 | 4.3% | 6.4% | 2.6% | 4.01 | 5.54 | 3.13 | 2.50 |
| 2014 | 1.944 | 2.740 | 1.402 | 4.6% | 6.6% | 2.6% | 4.10 | 5.91 | 3.20 | 2.50 |
| 2015 | 2.002 | 2.900 | 1.504 | 4.6% | 6.6% | 2.6% | 4.30 | 6.30 | 3.31 | 2.50 |
| 2016 | 2.120 | 3.120 | 1.577 | 4.6% | 6.7% | 2.6% | 4.50 | 6.72 | 3.40 | 2.67 |
| 2017 | 2.210 | 3.332 | 1.621 | 4.6% | 6.6% | 2.6% | 4.70 | 7.17 | 3.50 | 2.71 |
| 2018 | 2.317 | 3.554 | 1.600 | 4.6% | 6.7% | 2.6% | 4.90 | 7.60 | 3.60 | 2.70 |
| 2019 | 2.422 | 3.782 | 1.713 | 4.6% | 6.7% | 2.6% | 5.22 | 8.10 | 3.70 | 2.70 |
| 2020 | 2.600 | 4.040 | 1.700 | 4.6% | 6.7% | 2.7% | 5.40 | 8.70 | 3.80 | 2.50 |
| 2021 | 2.600 | 4.310 | 1.600 | 4.6% | 6.7% | 2.7% | 5.71 | 9.30 | 3.80 | 2.50 |
| 2022 | 2.770 | 4.607 | 1.600 | 4.6% | 6.7% | 2.6% | 6.07 | 9.91 | 4.01 | 2.52 |
| 2023 | | | | 4.6% | 6.7% | 2.6% | 6.34 | 10.57 | 4.12 | 2.50 |

| | CPI Aug 1997 28 Year Coal Prices | | | | | | | | | |
|------|--|---------------------------------------|---------------------------------------|--|---------------------------------------|---------------------------------------|----------------------------------|---------------------------------|---------------------------------|--|
| | FPI Coal Price Index Trending | FPI Coal Price Index Peaking | FPI Coal Price Index Optimng | FPI Coal Growth Rate Trending | FPI Coal Growth Rate Peaking | FPI Coal Growth Rate Optimng | FPI Coal Price Trending | FPI Coal Price Peaking | FPI Coal Price Optimng | FPC CR182 Coal Cost (2008) |
| 1997 | 0.999 | 0.997 | 0.999 | | | | 1.75 | 1.75 | 1.75 | 1.75 |
| 1998 | 0.997 | 0.999 | 0.992 | -0.5% | -0.5% | -1.4% | 1.83 | 1.75 | 1.83 | 1.83 |
| 1999 | 0.992 | 0.994 | 0.949 | 0.5% | 3.0% | -0.4% | 1.89 | 1.73 | 1.87 | 1.71 |
| 2000 | 0.976 | 1.017 | 0.949 | 1.6% | 3.4% | 0.1% | 1.72 | 1.79 | 1.87 | 1.75 |
| 2001 | 0.992 | 1.025 | 0.949 | 1.2% | 2.2% | -0.4% | 1.74 | 1.89 | 1.89 | 1.78 |
| 2002 | 1.017 | 1.102 | 0.999 | 2.6% | 3.9% | 1.4% | 1.79 | 1.94 | 1.89 | 1.89 |
| 2003 | 1.049 | 1.149 | 0.994 | 2.3% | 4.3% | 0.6% | 1.99 | 2.09 | 1.79 | 1.89 |
| 2004 | 1.099 | 1.192 | 0.999 | 1.6% | 3.7% | 0.2% | 1.89 | 2.19 | 1.79 | 1.89 |
| 2005 | 1.076 | 1.234 | 0.999 | 1.9% | 3.9% | 0.6% | 1.89 | 2.17 | 1.79 | 1.87 |
| 2006 | 1.092 | 1.279 | 0.997 | 1.6% | 3.9% | 0.1% | 1.89 | 2.29 | 1.79 | 1.89 |
| 2007 | 1.107 | 1.322 | 0.999 | 1.4% | 3.4% | -0.1% | 1.99 | 2.29 | 1.79 | 1.89 |
| 2008 | 1.127 | 1.374 | 0.999 | 1.9% | 3.9% | 0.2% | 1.99 | 2.49 | 1.71 | 1.89 |
| 2009 | 1.169 | 1.439 | 0.974 | 2.6% | 4.1% | 0.6% | 2.02 | 2.91 | 1.71 | 1.89 |
| 2010 | 1.177 | 1.494 | 0.991 | 2.3% | 4.6% | 0.7% | 2.07 | 2.99 | 1.79 | 2.01 |
| 2011 | 1.239 | 1.597 | 0.999 | 3.2% | 4.2% | 0.7% | 2.12 | 2.74 | 1.74 | 2.04 |
| 2012 | 1.231 | 1.625 | 0.999 | 2.3% | 4.4% | 0.6% | 2.17 | 2.89 | 1.79 | 2.09 |
| 2013 | 1.269 | 1.699 | 1.000 | 2.6% | 4.6% | 1.0% | 2.22 | 2.89 | 1.77 | 2.11 |
| 2014 | 1.294 | 1.779 | 1.014 | 2.9% | 4.9% | 0.6% | 2.29 | 3.12 | 1.79 | 2.14 |
| 2015 | 1.299 | 1.891 | 1.000 | 2.7% | 4.6% | 1.1% | 2.24 | 3.27 | 1.89 | 2.17 |
| 2016 | 1.299 | 1.957 | 1.049 | 3.6% | 5.2% | 1.6% | 2.41 | 3.44 | 1.89 | 2.29 |
| 2017 | 1.405 | 2.091 | 1.092 | 3.6% | 4.6% | 1.2% | 2.47 | 3.91 | 1.89 | 2.24 |
| 2018 | 1.441 | 2.149 | 1.093 | 2.6% | 4.9% | 1.9% | 2.94 | 3.79 | 1.97 | 2.27 |
| 2019 | 1.493 | 2.297 | 1.077 | 2.6% | 5.0% | 1.2% | 2.91 | 3.97 | 1.99 | 2.29 |
| 2020 | 1.225 | 2.371 | 1.000 | 2.6% | 5.1% | 1.2% | 2.89 | 4.17 | 1.92 | 2.34 |
| 2021 | 1.299 | 2.499 | 1.103 | 2.6% | 5.0% | 1.2% | 2.79 | 4.29 | 1.94 | 2.37 |
| 2022 | 1.014 | 2.616 | 1.118 | 2.9% | 5.1% | 1.4% | 2.94 | 4.89 | 1.97 | 2.41 |
| 2023 | | | | 2.9% | 5.1% | 1.4% | 2.92 | 4.83 | 1.99 | 2.44 |

| | DRI Aug 87 Public Utilities Structures Price Index Growth Rates | | | FPC Inflation Rate Expected | DRI Aug 87 Public Utilities Structures Price Index 25 Year Forecast | | |
|----------|---|---------|---------|--------------------------------------|---|---------|---------|
| | Trending | Passing | Optimng | | Trending | Passing | Optimng |
| 1987 | 3.4% | 3.9% | 3.9% | -0.6% | 1.137 | 1.137 | 1.137 |
| 1988 | 2.8% | 3.9% | 1.8% | -0.4% | 1.176 | 1.177 | 1.176 |
| 1989 | 2.3% | 3.7% | 1.8% | 0.4% | 1.203 | 1.216 | 1.187 |
| 1990 | 2.4% | 4.1% | 1.3% | 0.4% | 1.230 | 1.263 | 1.216 |
| 1991 | 2.8% | 4.9% | 1.8% | 0.9% | 1.268 | 1.318 | 1.238 |
| 1992 | 2.8% | 4.6% | 1.8% | 0.8% | 1.294 | 1.372 | 1.262 |
| 1993 | 2.4% | 4.9% | 0.9% | 0.8% | 1.320 | 1.432 | 1.284 |
| 1994 | 2.4% | 4.2% | 0.9% | 0.8% | 1.358 | 1.488 | 1.308 |
| 1995 | 2.8% | 4.9% | 1.1% | 0.8% | 1.385 | 1.558 | 1.338 |
| 1996 | 2.7% | 4.7% | 1.3% | 0.8% | 1.427 | 1.628 | 1.361 |
| 1997 | 2.7% | 4.7% | 1.4% | 0.8% | 1.468 | 1.702 | 1.388 |
| 1998 | 2.7% | 4.7% | 1.4% | 0.8% | 1.508 | 1.782 | 1.398 |
| 1999 | 2.8% | 4.7% | 1.4% | 0.8% | 1.548 | 1.868 | 1.344 |
| 2000 | 2.8% | 4.7% | 1.4% | 0.8% | 1.588 | 1.968 | 1.388 |
| 2010 | 2.8% | 4.7% | 1.2% | 0.8% | 1.638 | 2.048 | 1.388 |
| 2011 | 2.8% | 4.8% | 1.4% | 0.8% | 1.678 | 2.143 | 1.388 |
| 2012 | 2.8% | 4.8% | 1.6% | 0.8% | 1.727 | 2.241 | 1.422 |
| 2013 | 2.8% | 4.8% | 1.9% | 0.8% | 1.776 | 2.345 | 1.443 |
| 2014 | 2.8% | 4.8% | 1.6% | 0.8% | 1.828 | 2.454 | 1.483 |
| 2015 | 2.8% | 4.8% | 1.4% | 0.8% | 1.877 | 2.568 | 1.483 |
| 2016 | 2.8% | 4.8% | 1.5% | 0.8% | 1.928 | 2.688 | 1.508 |
| 2017 | 2.8% | 4.8% | 1.6% | 0.8% | 1.988 | 2.828 | 1.528 |
| 2018 | 2.8% | 4.8% | 1.8% | 0.8% | 2.043 | 2.957 | 1.554 |
| 2019 | 2.8% | 4.9% | 1.7% | 0.8% | 2.103 | 3.101 | 1.588 |
| 2020 | 2.8% | 4.8% | 1.9% | 0.8% | 2.164 | 3.234 | 1.603 |
| 2021 | 2.8% | 4.8% | 1.9% | 0.8% | 2.227 | 3.413 | 1.627 |
| 2022 | 3.0% | 4.8% | 1.7% | 0.8% | 2.293 | 3.577 | 1.654 |
| 2023 | 3.0% | 4.8% | 1.7% | 0.8% | | | |
| Average: | 2.7% | 4.5% | 1.5% | 0.5% | | | |

**Risk Adjusted Discount Rates
OCL Contract Buyout**

| | (1) Contract Case | | | (2) Replacement Case | | | | (3) |
|-----------------|-------------------|----------------|--------|----------------------|----------------|-------|--------|--------|
| | Capacity | Range (\$1000) | Total | Capacity | Range (\$1000) | Cost | Total | |
| SLDov. | 0 | 2,007 | 2,007 | 000 | 4,070 | 0 | 4,000 | 2,300 |
| Mean | 40,000 | 27,170 | 73,074 | 0,070 | 20,004 | 0 | 37,000 | 30,004 |
| Risk | 0.000 | 0.007 | 0.000 | 0.104 | 0.140 | 000 | 0.130 | 0.000 |
| Relative Risk | 0.000 | 0.000 | 0.340 | 1.000 | 1.301 | 0.000 | 1.300 | 0.004 |
| Rel. Risk Prem. | 0.00% | 3.00% | | 3.00% | 4.00% | 0.00% | | |
| RADR | 0.77% | 3.70% | | 3.00% | 2.30% | 0.77% | | |
| After Tax RADR | 0.00% | 2.00% | | 2.00% | 1.00% | 0.00% | | |
| Av. Tax Rate: | 25.00% | | | | | | | |

Risk Premium Contribution:

| | (1) | (2) | (1) - (2) |
|--------|---------|---------|-----------|
| | FPC CCC | TB Rate | Risk Prem |
| Mar 87 | 11.00% | 7.04% | 4.32% |
| Apr 88 | 11.02% | 6.97% | 2.80% |
| Apr 89 | 11.02% | 8.17% | 2.70% |
| Jul 89 | 11.02% | 6.62% | 2.80% |
| Apr 92 | 11.00% | 7.00% | 3.00% |
| May 93 | 10.42% | 6.67% | 3.70% |
| Nov 94 | 10.42% | 6.10% | 2.27% |
| Nov 95 | 6.00% | 6.20% | 3.72% |
| Jun 97 | 10.30% | 6.77% | 3.43% |

| | | |
|----------------------|-------|-------|
| Values Used in RADR: | 0.77% | 3.20% |
|----------------------|-------|-------|

Income Tax Rate Assumption:

| | GMV (2) | % of GMV | Tax Rate | rd Tax Rat |
|--------------|---------------|----------|--------------------|---------------|
| Residential | 10,401 | 84.22% | 22% | 11.00% |
| Commercial | 8,000 | 30.00% | 30% | 6.00% |
| Industrial | 4,224 | 14.70% | 30% | 6.00% |
| Total | 20,623 | | Av. Tax Rat | 25.00% |

- (1) - FPC's Amended Response to Staff's Interrogatory 8
- (2) - Moody Survey
- (3) - FPC December 1996 Ten Year SAs Plan

Summary of Risk Analyses On Proposed OCL Contract Buy Out

Risk Adjusted Discount Rate Method - Unadjusted DRI Scenario Probabilities

| | NPV | Prob. | Wtd NPV |
|--|----------|-------|---------------|
| DRI Pess. Case | (38,278) | 28% | (8,570) |
| DRI Base Case | 12,830 | 80% | 6,265 |
| DRI Opt. Case | 48,929 | 28% | 12,482 |
| Expected NPV | | | 98,177 |
| Approx. Probability of Negative NPV | | | 40.3% |

10.9 Percent Discount Rate - Unadjusted DRI Scenario Probabilities

| | NPV | Prob. | Wtd NPV |
|--|---------|-------|-----------------|
| DRI Pess. Case | (8,888) | 28% | (2,021) |
| DRI Base Case | (911) | 80% | (455) |
| DRI Opt. Case | 2,988 | 28% | 747 |
| Expected NPV | | | (51,729) |
| Approx. Probability of Negative NPV | | | 70.9% |

Risk Adjusted Discount Rate Method - Adjusted DRI Scenario Probabilities

| | NPV | Prob. | Wtd NPV |
|--|----------|--------|----------------|
| DRI Pess. Case | (38,278) | 10.00% | (3,828) |
| DRI Base Case | 12,830 | 60.00% | 7,518 |
| DRI Opt. Case | 48,929 | 30.00% | 14,879 |
| Expected NPV | | | 518,888 |
| Approx. Probability of Negative NPV | | | 33.8% |

10.9 Percent Discount Rate - Adjusted DRI Scenario Probabilities

| | NPV | Prob. | Wtd NPV |
|--|---------|--------|--------------|
| DRI Pess. Case | (8,888) | 10.00% | (888) |
| DRI Base Case | (911) | 60.00% | (546) |
| DRI Opt. Case | 2,988 | 30.00% | 896 |
| Expected NPV | | | (546) |
| Approx. Probability of Negative NPV | | | 51.1% |

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Petition for approval of early termination amendment to negotiated qualifying facility contract with Orlando Cogen Limited, Ltd., by Florida Power Corporation.

DOCKET NO. 961184-EQ

FILED: SEPTEMBER 24, 1997

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that one true and correct copy of Staff's Direct Testimony of Paul W. Stallcup been furnished by U.S. Mail this 24th day of September, 1997, to the following:

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