

EXHIBIT B

REDACTED MATERIAL

- ACK _____
- AFA _____
- APP _____
- CAF _____
- CMU _____
- CTR _____
- EMG _____
- ELI _____
- ENI _____
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- ROI _____
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CONFIDENTIAL
DUPLICATE

SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM
ACT OF 1995

In connection with the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 (Reform Act) FPL (the Company) is hereby disclosing cautionary statements identifying important factors that could cause the Company's actual results to differ materially from those projected in forward-looking statements (as such term is defined in the Reform Act) of the Company made by or on behalf of the Company which are made in these Rating Agency Presentations (the Documents). Any statements that express, or involve discussions as to, expectations, beliefs, plans, objectives, assumptions or future events or performance (often, but not always, through the use of words or phrases such as will likely result, are expected to, will continue, is anticipated, estimated, projection, outlook) are not statements of historical facts and may be forward-looking. Forward-looking statements involve estimates, assumptions, and uncertainties that could cause actual results to differ materially from those expressed in the forward-looking statements. Accordingly, any such statements are qualified in their entirety by reference to, and are accompanied by, the following important factors that could cause the Company's actual results to differ materially from those contained in forward-looking statements of the Company made by or on behalf of the Company.

Any forward-looking statement speaks only as of the date on which such statement is made, and the Company undertakes no obligation to update any forward-looking statement or statements to reflect events or circumstances after the date on which such statement is made or to reflect the occurrence of unanticipated events. New factors emerge from time to time and it is not possible for management to predict all of such factors, nor can it assess the impact of each such factor on the business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

Some important factors that could cause actual results or outcomes to differ materially from those discussed in the forward-looking statements include prevailing governmental policies and regulatory actions, including those of the FERC, the FPSC, and the NRC, with respect to allowed rates of return, industry and rate structure, operation of nuclear power facilities, acquisition and disposal of assets and facilities, operation and construction of plant facilities, recovery of purchased power, decommissioning costs, and present or prospective wholesale and retail competition (including but not limited to retail wheeling and transmission costs).

The business and profitability of the Company are also influenced by economic and geographic factors including political and economic risks, changes in and compliance with environmental and safety laws and policies, weather conditions (including natural disasters such as hurricanes), population growth rates and demographic patterns, competition for retail and wholesale customers, pricing and transportation of commodities, market demand for energy from plants or facilities, changes in tax rates or policies or in rates of inflation, unanticipated development project delays or changes in project costs, unanticipated changes in operating expenses and capital expenditures, capital market conditions, competition for new energy development opportunities, and legal and administrative proceedings (whether civil, such as environmental, or criminal) and settlements.

All such factors are difficult to predict, contain uncertainties which may materially affect actual results, and are beyond the control of the Company.

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EROL
GROUP

Rating Agency Presentation

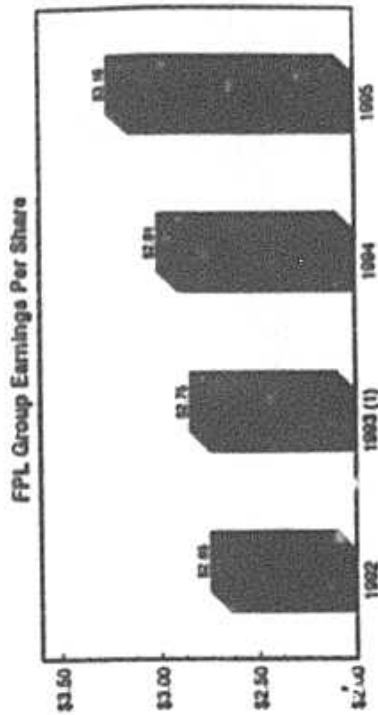
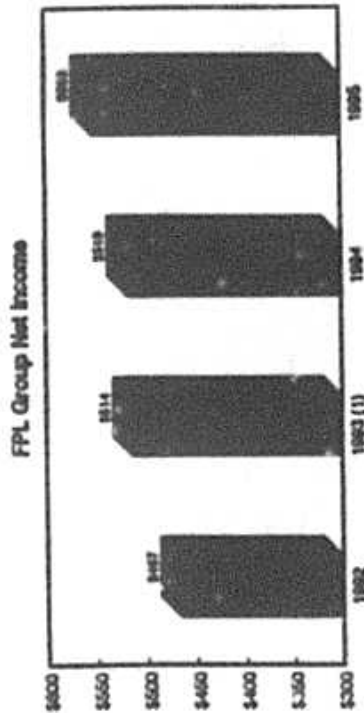
1996

St. Louis - 6/23



1995 Summary

	1995	1994	Change
Net Income			
FPL	\$ 568	\$ 529	\$ 39
Non-Utility	(15)	(10)	(5)
Total	<u>\$ 553</u>	<u>\$ 519</u>	<u>\$ 34</u>
EPS			
FPL	\$ 3.24	\$ 2.97	\$.27
Non-Utility	(.08)	(.06)	(.02)
Total	<u>\$ 3.16</u>	<u>\$ 2.91</u>	<u>\$.25</u>
Average Shares Outstanding (millions)	175.3	178.0	(2.7)

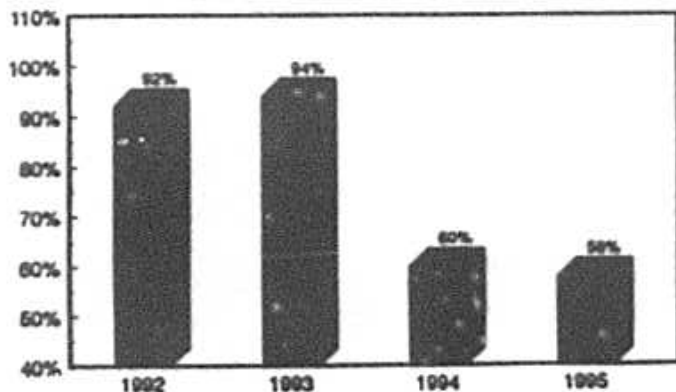


(Note: Throughout this presentation, \$ in millions, except EPS.)

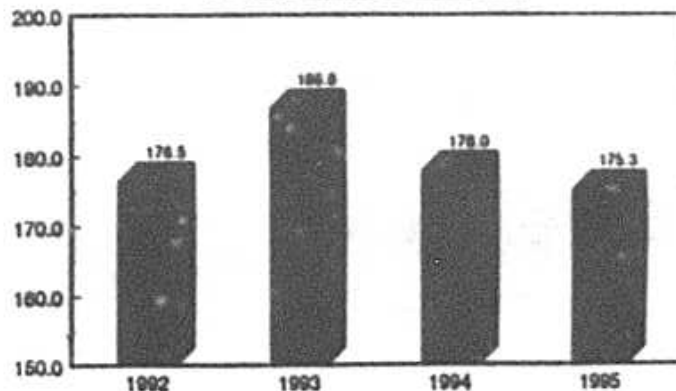
(1) Excludes impact of the cost reduction program charge.

- FPL Group generated significant positive cash flow for the second consecutive year. FPL Group has generated over \$900 million of free cash flow over the last two years.
- FPL Group continued to repurchase common stock in connection with the common stock repurchase program announced in May 1994. During the year, FPL Group repurchased 1.9 million shares, bringing total share repurchases to 5.9 million since the inception of the program. FPL retired \$404 million of debt and preferred stock during the year.
- In February 1996, FPL Group raised its annual dividend by 4.5% to \$1.84 per share. This represented a payout ratio of 58.2% of 1995 EPS.
- Depending on financial and market conditions, FPL Group anticipates repurchasing approximately one million shares in 1996.

FPL Group Payout Ratio (1)



Average Shares Outstanding



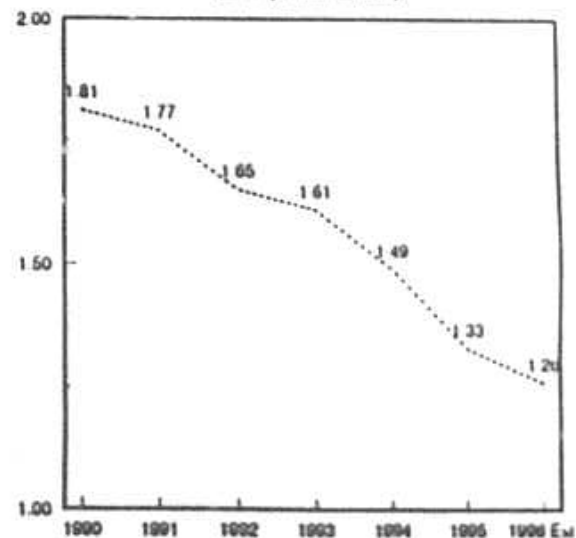
(1) Annualized.



	<u>1995</u>	<u>1994</u>	<u>Change</u>
Average Customer Accounts (thousands)	3,489	3,422	1.9%
Energy Sales (millions kwh) ⁽¹⁾	78,516	75,169	4.5%
O&M per kwh (cents)	1.33¢	1.49¢	(10.7)%
Fossil Generation Availability (1995 Industry Average 83%)	89%	90%	N/A
Nuclear Generation Availability (1995 Industry Average 77%)	84%	82%	N/A
Customer Perception of Value (% of customers that rate FPL excellent, very good or good)			
Residential	90%	91%	N/A
Industrial	97%	97%	N/A
SALP Rating			
St. Lucie	1.5	1.0	N/A
Turkey Point	1.0	1.0	N/A

Aggressive Cost Reduction

O&M Expenses *
(cents per kilowatt hour)



* Excludes fuel, purchased power and conservation expenses.

⁽¹⁾ Excluding interchange sales.
N/A Not Applicable

- ESI Energy and Turner Foods generated positive net income and returned cash to FPL Group Capital.

- Significant progress in efforts to divest non-energy related holdings has reduced FPL Group's investment in non-utility assets to less than 6% of total assets.
 - In 1995, FPL Group transferred its Telesat franchises and operations to Adelpia Communications in exchange for an interest in a limited partnership. The transaction effectively removes FPL Group from the day-to-day operations of the cable television business.
 - In 1995, FPL Group sold Qualtec to The Marshall Group, Inc., a Scottsdale, Arizona firm that specializes in helping companies restructure for competition.

Forecast



Customers, Sales and System Capacity

	Actual	Forecast					Annual
	1995	1996	1997	1998	1999	2000	Rate of Growth 1995-2000
Customers and Sales:							
Average Customer Accounts (thousands)	3,489	3,563	3,642	3,722	3,804	3,887	2.2%
Energy Sales (million KWH) ⁽¹⁾	78,516	78,661	80,517	82,966	85,728	88,561	2.4%

- FPL completed a five-year generation expansion program in 1995 that will meet customer demand through the end of the decade. With strict cost controls in place, FPL was able to add approximately 3,000 megawatts of generating capacity without the need for a rate increase. With the completion of the Scherer purchase in 1995, FPL does not anticipate a need for new capacity until 2004.

	Actual	Forecast					Change
	1995	1996	1997	1998	1999	2000	1995-2000
System Capacity (mw):							
Company Plants ⁽²⁾	16,312	16,350	16,400	16,400	16,400	16,400	88
Purchased Power	<u>1,841</u>	<u>2,300</u>	<u>2,300</u>	<u>2,300</u>	<u>2,300</u>	<u>2,300</u>	<u>459</u>
Total Capacity	18,153	18,650	18,700	18,700	18,700	18,700	547
Summer Peak Load	15,813	16,140	16,530	16,950	16,980	17,430	
Reserve Margin (%) ⁽²⁾	21	23	22	20	21	19	

Note: System capacity reflects the capacity projected to be in service by June in order to meet summer peak load. Projected peak load includes effect of energy conservation and does not reflect load management. Reserve margins are based on peak load, net of load management.

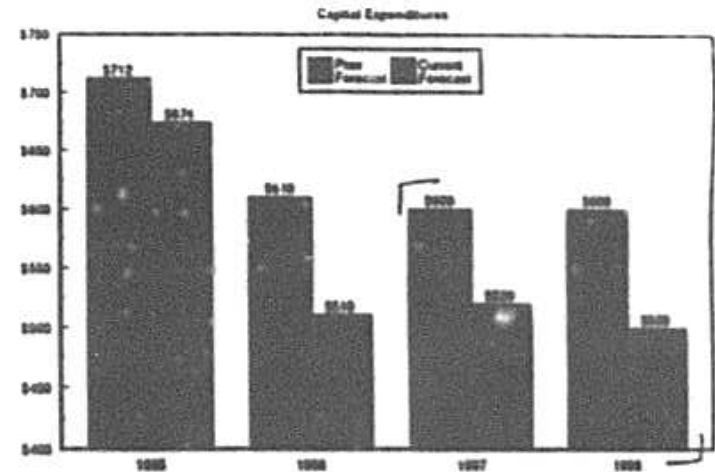
⁽¹⁾ Excludes interchange power sales.

⁽²⁾ Based on net peaking capability.



Capital Expenditures

- Reducing capital expenditures continues to be an important part of FPL's efforts to improve its competitive position. For the three years which were covered in the prior forecast (1996-1998), planned capital expenditures have been reduced by \$280 million or 15%.



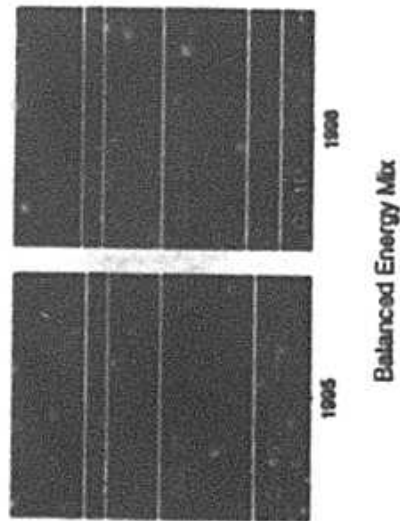
Capital Expenditures	Actual	Forecast			Total
	1995	1996	1997	1998	1996-1998
Generation	\$ 120	\$ 90			
Transmission	80	50			
Distribution	280	270			
General	110	100			
Total Construction Expenditures	590	510	520	500	1,530
Scherer Acquisition Payments	84	--	--	--	--
Total Capital Expenditures	674	510	520	500	1,530
Long-Term Debt Maturities and Sinking Fund Requirements	82	104	4	182	290
Total Capital Requirements	\$ 756	\$ 614	\$ 524	\$ 682	\$ 1,820
AFUDC (included in construction expenditures)	\$ 15	\$ 0	\$ 0	\$ 0	\$ 0



FPL Fuel Initiatives

Managing fuel expenses is another vital element of FPL's efforts to control costs. Fuel is the Company's largest single expense, representing more than 60% of total energy production costs.

- One way FPL manages fuel costs is to maintain a diverse energy mix that in 1995 included 25 percent nuclear, 31 percent gas, 19 percent oil, 7 percent coal and 18 percent purchased power primarily from coal-fired plants. This balanced fuel mix provides FPL increased flexibility to take advantage of price or supply changes. It also helps insulate customers from adverse price or supply fluctuations.
- FPL is currently realizing fuel cost savings from:
 - using lower-priced, low-sulfur Western coal at the Scherer plant in Georgia;
 - converting several generating plants to dual fuel capability to take advantage of market prices; and
 - utilizing more spot market purchases versus fixed-price contracts.
- Another important component in FPL's fuel cost reduction strategy is the planned use of an alternative fuel known as Orimulsion. This low-cost fuel is a mixture of water and bitumen found in Venezuela. On February 19th, a state hearing officer recommended that the Governor and the cabinet approve FPL's plan to use Orimulsion at the 1,638 megawatt Manatee Plant. Pending this approval, now expected in April, the Manatee Plant is scheduled to begin using the fuel in 1998. Orimulsion is expected to have a significant impact on FPL's fuel costs. Compared to the price of oil, Orimulsion is expected to save customers at least \$100 million annually.





FERC

- In 1993, FPL filed with the FERC a comprehensive revision of its service offerings in the wholesale market. FPL proposed changes to its wholesale sales tariffs for service to municipal and cooperatively-owned electric utilities, its power sharing (interchange) agreements with other utilities and expanded its transmission offerings for new services by switching from individually negotiated contracts to three tariffs of general applicability. In December 1995, a FERC administrative law judge found in FPL's favor on many of the power sales issues. On the transmission issues, the judge deferred to FERC's final rulemaking regarding its "mega-NOPR", which is expected in the spring of 1996. A final decision on this case is expected in late 1996 or early 1997. FPL began collecting the proposed rates in 1994, subject to refund pending the final outcome of the case.
- The structure and pricing of network transmission service to the FMPA, an association of municipal electric utilities operating in the state, is the subject of a separate FERC proceeding. In 1994, FPL filed its proposal for network transmission service to the FMPA in compliance with a FERC order approving FPL's pricing mechanism. In January 1996, the FERC issued an order, which among other things, accepted FPL's proposed filing as modified and ordered the proceeding closed.

FPSC

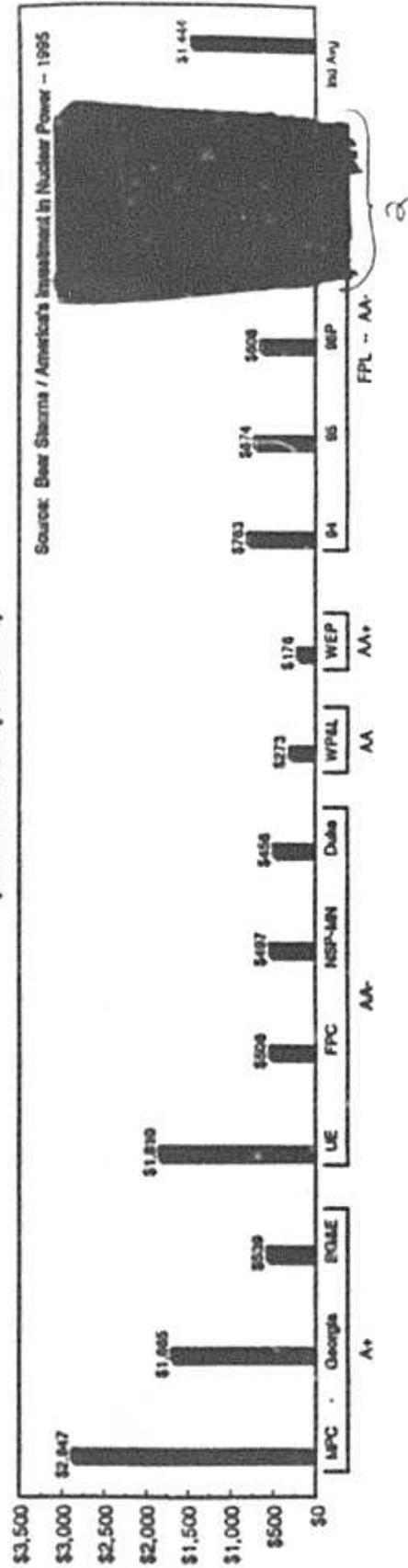
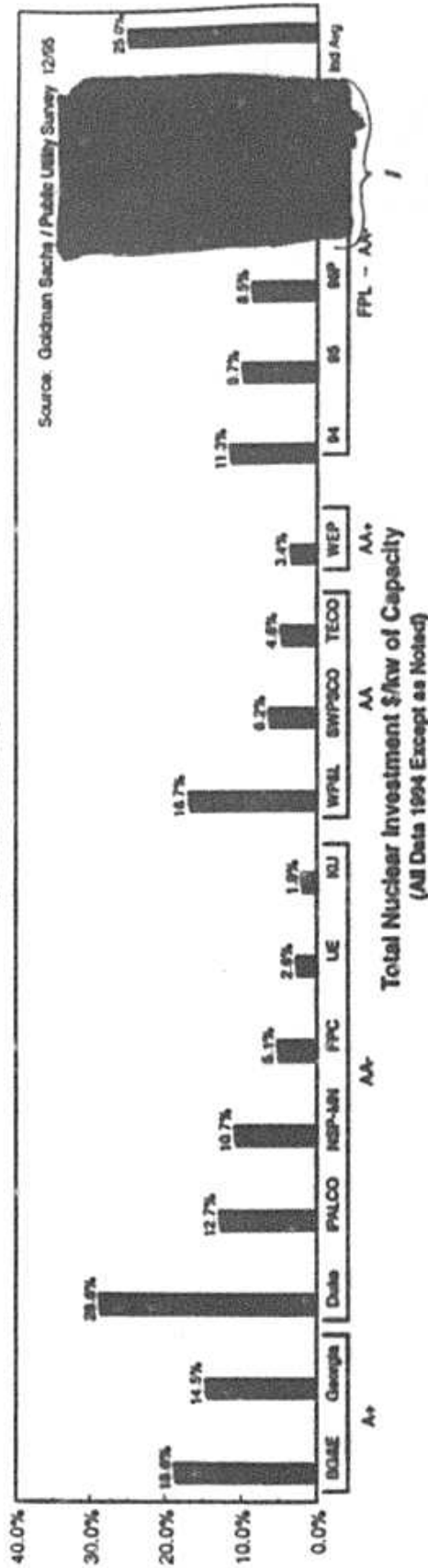
- In December 1994, three dockets were initiated by the Company to address increases in nuclear decommissioning costs, fossil dismantlement costs, and Martin Units 3 and 4 depreciation expense. All three dockets were concluded in 1995 resulting in annual increases of \$47 million in nuclear decommissioning (from \$38 million annually to \$85 million annually), \$7.5 million in fossil dismantlement and \$4.5 million in Martin Unit depreciation.
- In February 1995, the FPSC authorized FPL to begin the amortization of the accumulated deferred costs associated with the Turkey Point Steam Generator Repairs and the Martin Reservoir Repairs ("Litigation Items"). In its order, the FPSC directed FPL to record an annual amortization expense of at least 20% of the litigation items until they are fully amortized. During 1995, FPL amortized approximately 33% of the litigation items.
- On March 31, 1995, FPL filed a petition with the FPSC requesting authorization to accelerate depreciation of its nuclear units. In June 1995, the FPSC authorized FPL to implement this accelerated depreciation on a preliminary basis. FPL recorded \$126 million of amortization under this schedule in 1995. On March 13, 1996, the FPSC approved a settlement of this petition providing for approval of the depreciation recorded by FPL in 1995 and authorizing FPL to record additional depreciation in 1996 and 1997. Depending upon the amount, this depreciation will be recorded as either nuclear or fossil generation or as amortization of certain regulatory assets.
- In December 1995, the FPSC approved FPL's request to make additional contributions to its storm reserve fund. This included increasing its annual contributions from \$10 million to \$20 million, a one-time contribution of \$6 million to replenish the reserve for the cost of Hurricane Erin and a one-time contribution of approximately \$50 million of Hurricane Andrew insurance proceeds which were not used to rebuild facilities or replace damaged inventory.



Regulatory Initiatives (continued)

- FPL's regulatory initiatives to accelerate recovery of regulatory and nuclear assets are reducing its exposure to potential stranded assets in a competitive environment.

Regulatory Assets As Percentage of Equity
(All Data 1994 Except as Noted)





FPL Cash Generation and Financing Plan

- FPL generated positive cash flow in 1995. It is expected that cash flow will remain positive for the foreseeable future.

	Actual	Forecast			
	1995	1996	1997		1998
Cash Generated (Required)					
Net Income Available to FPL Group, Inc.	\$ 568	\$ 585			1
Depreciation	909	939			2
Other	45	(228)			3
Cash Flow from Operations	1,522	1,296			4
Capital Expenditures ⁽¹⁾	(661)	(503)			5
Dividends to FPL Group (Net)	(278)	(423)			6
Other	(98)	(110)			7
Total Generated (Required)	<u>\$ 485</u>	<u>\$ 260</u>			8
Financing Plan					
First Mortgage Bonds/Medium-Term Notes	\$ 170	\$ 0			9
Preferred Stock	0	0			10
Retirements of long-term debt and preferred stock	(574)	(294)			11
Change in Short-Term Debt/Cash	(81)	34			12
Total Financing	<u>\$ (485)</u>	<u>\$ (260)</u>			15

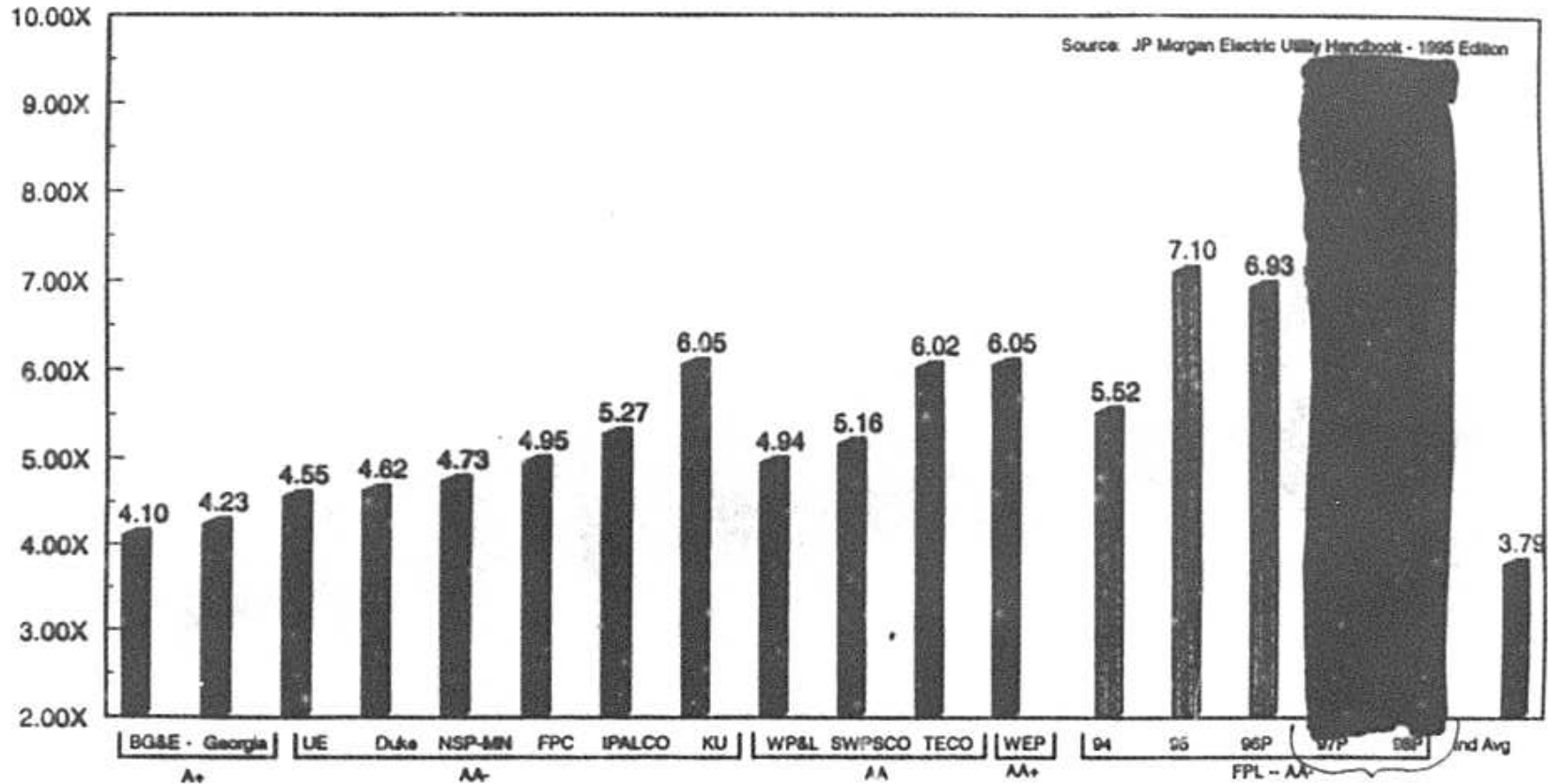
⁽¹⁾ Excludes allowance for other funds used during construction.



FPL Cash Flow Interest Coverage

- FPL's cash flow interest coverage is among the best in the industry.

Cash Flow Interest Coverage
(All Data 1994 Except as Noted)



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Financial Indicators

Net Income Available to FPL Group, Inc.

SEC Return on Equity

Regulatory Return on Equity

Capitalization Ratios:

Debt (Including Commercial Paper)

Preferred

Equity

Pre-Tax Interest Coverage Without AFUDC

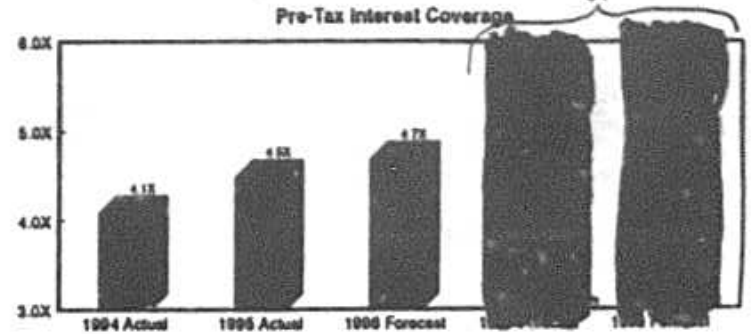
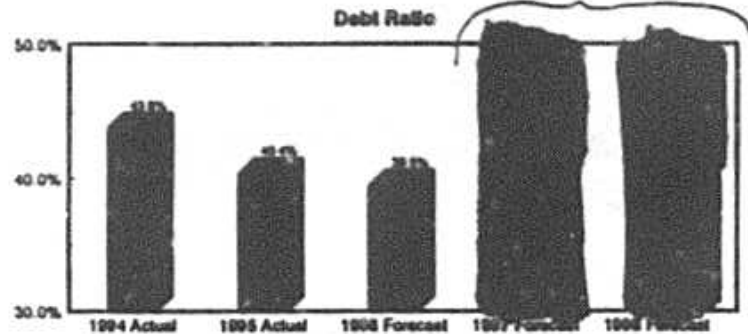
Cash Flow to Capital Expenditures⁽¹⁾

Cash Flow Per Share:

Operating Cash Flow per Share⁽²⁾

Free Cash Flow per Share⁽³⁾

	Actual	Forecast			
	1995	1996	1997		1998
Net Income Available to FPL Group, Inc.	\$ 568	\$ 585	[REDACTED]	[REDACTED]	1
SEC Return on Equity	13.1%	12.8%	[REDACTED]	[REDACTED]	2
Regulatory Return on Equity	12.3%	12.1%	[REDACTED]	[REDACTED]	3
Capitalization Ratios:					
Debt (Including Commercial Paper)	40.4%	39.5%	[REDACTED]	[REDACTED]	4
Preferred	5.4%	3.9%	[REDACTED]	[REDACTED]	5
Equity	54.2%	56.6%	[REDACTED]	[REDACTED]	6
Pre-Tax Interest Coverage Without AFUDC	4.5x	4.7x	[REDACTED]	[REDACTED]	7
Cash Flow to Capital Expenditures ⁽¹⁾	156%	194%	[REDACTED]	[REDACTED]	8
Cash Flow Per Share:					
Operating Cash Flow per Share ⁽²⁾	\$ 8.59	\$ 7.27	[REDACTED]	[REDACTED]	9
Free Cash Flow per Share ⁽³⁾	\$ 4.83	\$ 4.40	[REDACTED]	[REDACTED]	10



⁽¹⁾ S&P methodology.
⁽²⁾ Defined as cash flow from operations divided by average shares outstanding.
⁽³⁾ Defined as cash flow from operations less capital expenditures divided by average shares outstanding.

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	Actual	Forecast			
	1995	1996	1997	1998	
Cash Generated (Required)					
Net Income	\$ 553	\$ 581			1
Depreciation and Amortization	918	945			2
Other	39	(148)			3
Cash Flow From Operations	<u>1,510</u>	<u>1,378</u>			4
Less:					
Capital Expenditures ⁽¹⁾	(671)	(562)			5
Dividends Paid	(309)	(321)			6
Other	(47)	(35)			7
Total Generated (Required)	<u>\$ 483</u>	<u>\$ 460</u>			8
Financing Plan					
FPL Group Common Equity	\$ (70)	\$ (43)			9
FPL Debt	178	0			10
FPL Preferred	0	0			11
Retirements of Long-Term Debt and Preferred Stock	(574)	(294)			12
Change in Cash / Short-Term Debt and Other	(17)	(113)			13
Total Financing	<u>\$ (483)</u>	<u>\$ (460)</u>			14

⁽¹⁾ Excludes allowance for other funds used during construction.

- 1995 marked another year of strong performance for FPL Group:
 - Earnings per share grew approximately 8 1/2% over 1994;
 - Strong cash flow enabled FPL to strengthen its balance sheet through debt reductions;
 - Sales continued to grow while O&M costs continued to decline;
 - Operating performance remained strong at both FPL's fossil and nuclear units and exceeded national averages; and
 - Investment in non-utility assets has been reduced to less than 6% of total assets.

- Strong performance is expected to continue for the foreseeable future:
 - Sales are expected to grow with no expected need for new generation until well into the next decade;
 - Orimulsion is expected to increase the competitiveness of FPL's fuel mix;
 - Regulatory initiatives are expected to continue to reduce FPL's exposure to potential stranded assets in a competitive environment; and
 - Strong cash flow is expected to enable FPL to continue to strengthen its balance sheet.

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Rating Agency Presentation

1997



1996 Summary

(\$ Millions, Except Per Share Amounts)

	1996	1995	Change
Net Income (Loss)	\$ 591	\$ 568	\$ 23
Florida Power & Light Company	(12)	(15)	3
Other Operations and Expenses	\$ 579	\$ 553	\$ 26

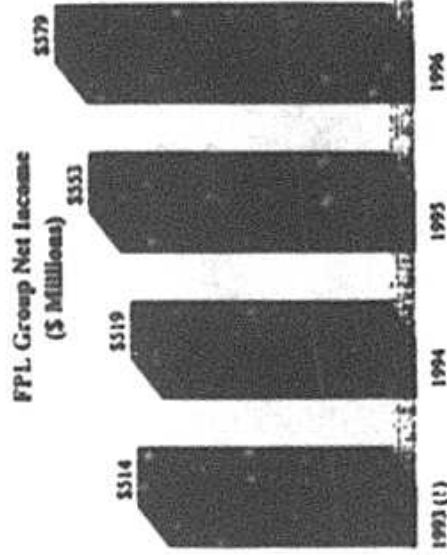
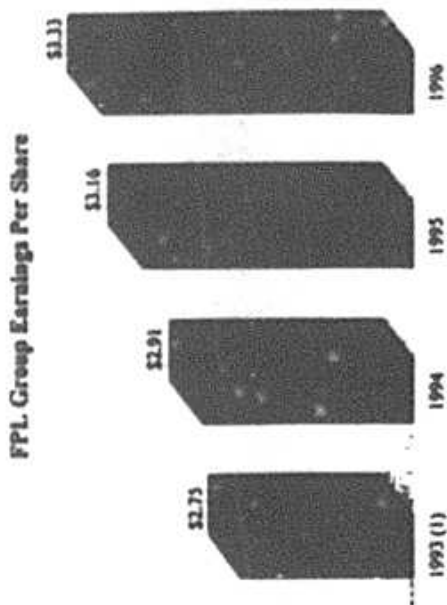
Net Income (Loss)
 Florida Power & Light Company
 Other Operations and Expenses
 Total

Earnings Per Share ("EPS")	\$ 3.40	\$ 3.24	\$ 0.16
Florida Power & Light Company	(0.07)	(0.08)	0.01
Other Operations and Expenses	\$ 3.33	\$ 3.16	\$ 0.17

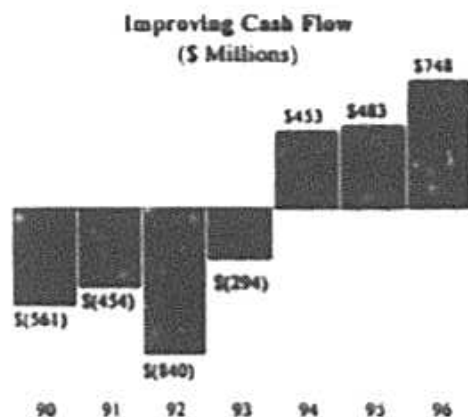
Earnings Per Share ("EPS")
 Florida Power & Light Company
 Other Operations and Expenses
 Total

Weighted Average Shares Outstanding (millions)

174.1 175.3 (1.2)



(1) Excludes impact of the cost reduction program charge.



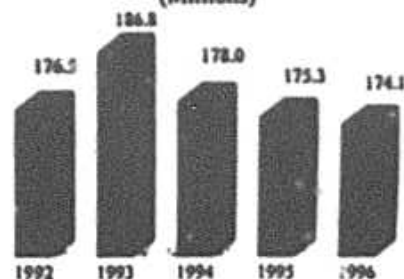
- Significant positive cash flow continued for FPL Group for the third consecutive year. Over \$1.6 billion of free cash flow has been generated over the last three years.
- In February 1997, FPL Group raised its annual dividend by 4.3% to \$1.92 per share. This increase represents a 57.7% payout ratio of 1996 EPS.
- FPL retired \$324 million of long-term debt and preferred stock during 1996. Redemptions and open market purchases comprised \$216 million of this amount.

- FPL Group continued to purchase common stock in conjunction with the common stock purchase program announced in May 1994. During the year, FPL Group purchased 1.9 million shares, bringing the program total to 8.1 million shares since its inception. In February 1997, the Board of Directors of FPL Group authorized the purchase of an additional 10 million shares under a new program. Depending on financial and market conditions, the forecast assumes that approximately one million shares will be purchased in 1997.

Uses of Free Cash
(\$ Millions)

	1996	1995	1994
Total debt and preferred stock reduction	\$516	\$453	\$412
Common stock repurchases	82	69	157
Increase (decrease) in cash and cash equivalents	150	(39)	(66)
Free Cash Flow	\$748	\$483	\$453

Average Shares Outstanding
(Millions)





FF - Key Operational Indicators

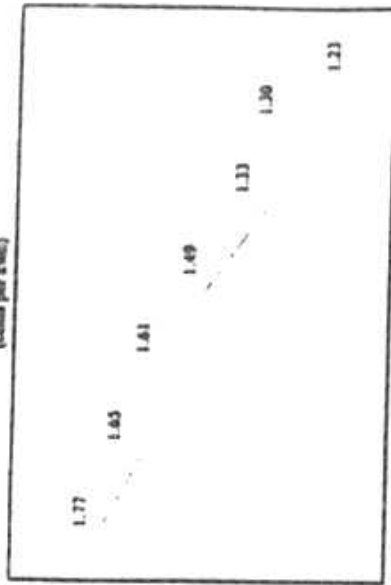
	1996	1995	Change
Average Customer Accounts (thousands)	3,551	3,489	1.8%
Energy Sales (millions kwh) ⁽¹⁾	78,778	78,516	.33%
Customer Perception of Value (% of customers that rate FPL excellent, very good or good) (1996 Industry Average 84%)			
Residential	91%	90%	N/A
Industrial	97%	97%	N/A

SALP Rating
(1996 Industry Average 1.63)

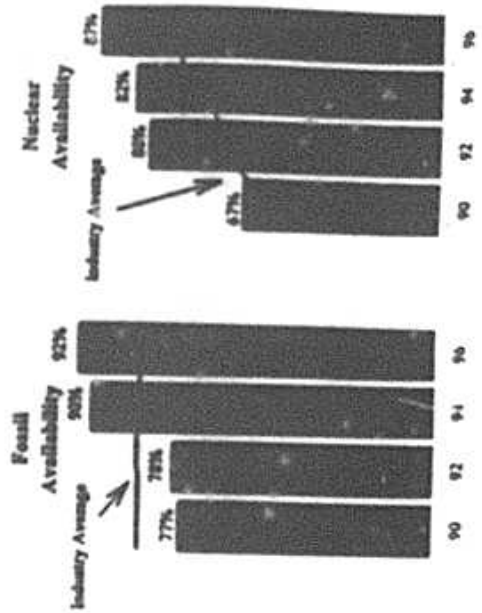
St. Lucie	1.5	1.5	N/A
Turkey Point	1.0	1.0	N/A

- It is expected that the downward trend in operating costs per kwh which began in 1989 will continue in the future.
- Simultaneously with operating cost reduction, quality of service and asset utilization have continued to improve to levels substantially above industry average.

Aggressive Cost Reduction
O&M Expenses*
(cents per kwh)



* Excludes fuel, purchased power and conservation expenses.



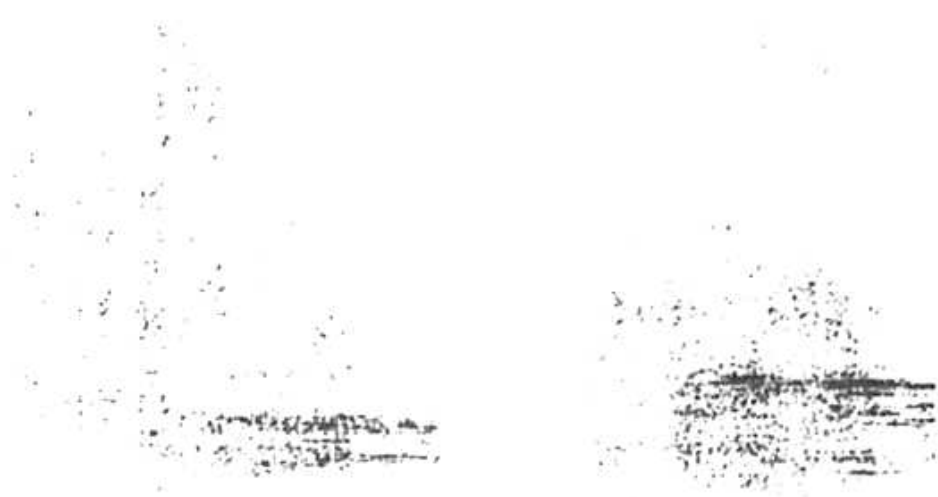
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N/A = Not applicable

ESI Energy, Inc. – Domestic Power Projects

- ESI Energy, Inc. develops, owns and manages energy projects in the United States. The company currently participates in 27 projects located primarily in California, Virginia and Nevada. The total capacity of these projects is about 2,000 megawatts.
- In 1997, ESI became sole partner and operator of the 663-megawatt Doswell power plant in Virginia, which is the largest independent combined-cycle gas plant in the United States.
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Customers, Sales and System Capacity

	Actual	Forecast					Average Growth Rate 1996-2001
	1996	1997	1998	1999	2000	2001	
Customers and Sales:							
Average Customer Accounts (thousands)	3,551	3,622	3,698	3,773	3,846	3,923	2.0%
Energy Sales (million kwh) ⁽¹⁾	78,778	81,148	83,142	85,673	87,360	89,167	2.5%
System Capacity (mw):							
	Actual	Forecast					
	1996	1997	1998	1999	2000	2001	
Company Plants ⁽²⁾	16,369	16,449	16,469	16,400	16,400	16,400	
Purchased Power	2,175	2,312	2,312	2,312	2,312	2,312	
Total Capacity	<u>18,544</u>	<u>18,761</u>	<u>18,781</u>	<u>18,712</u>	<u>18,712</u>	<u>18,712</u>	
Summer Peak Load	16,064 ⁽³⁾	16,488	16,847	16,973	17,434	17,841	
Demand Side Management		1,194	1,309	1,471	1,626	1,762	
Firm Summer Peak		<u>15,294</u>	<u>15,538</u>	<u>15,502</u>	<u>15,808</u>	<u>16,079</u>	
Reserve Margin (%)	23	23	21	21	16	16	

Note: Forecasted system capacity reflects the capacity projected to be in service by June in order to meet summer peak load. Projected peak load includes effect of existing energy conservation. Demand side management includes load management, load control and incremental energy conservation.

- FPL completed a five-year generation expansion program in 1995 that will meet customer demand through the end of the decade. With strict cost controls in place, FPL was able to add approximately 3,000 megawatts of generating capacity without the need for a rate increase. With the completion of the Scherer purchase in 1995, FPL does not plan to build additional capacity until 2004. FPL plans to meet capacity needs in 2002 and 2003 with short-term purchases.

- The output from both Turkey Point Nuclear Units was increased in October 1996 by 62 megawatts without significant capital expenditures.

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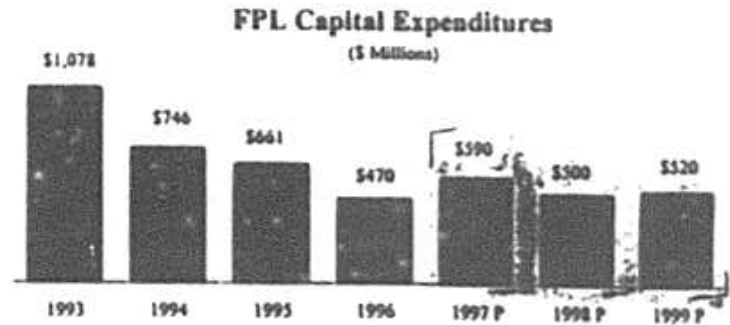
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⁽³⁾ No load control or load management was exercised during 1996 summer peak.



Capital Expenditures

- Reducing capital expenditures continues to be an important part of FPL's efforts to improve its competitive position. FPL's 1996 capital expenditures were the lowest for the Company in 18 years. During 1997, capital expenditures are expected to increase primarily due to the steam generator replacement at St. Lucie Unit 1.



Capital Expenditures

Generation	
Transmission	
Distribution	
General	
Total Capital Expenditures	
Long-Term Debt Maturities and Sinking Fund Requirements	
Total Capital Requirements	

Actual 1996	Projected		
	1997	1998	1999
	(\$ Millions)		
\$ 80	[REDACTED]		
40	[REDACTED]		
260	[REDACTED]		
90	[REDACTED]		
<u>470</u>	590	500	520
104	133	180	230
<u>\$ 574</u>	<u>\$ 723</u>	<u>\$ 680</u>	<u>\$ 750</u>

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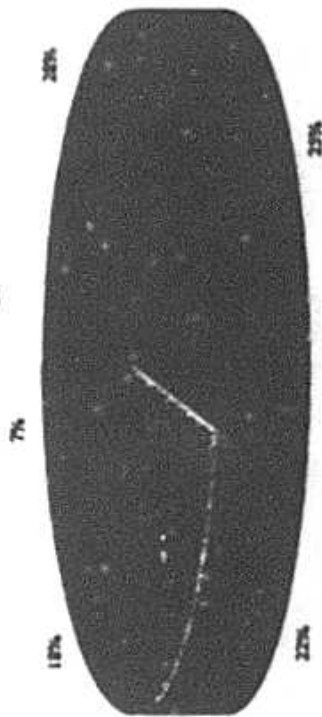


Fuel Initiatives

- Fuel is FPL's largest single expense, representing more than 50% of total power production expenses in 1996.
- FPL has a diverse mix of fuel sources which allows it to take advantage of price or supply changes.
- In 1996, FPL's energy mix was 28% gas, 25% nuclear, 22% purchased power, 18% oil and 7% coal.
- FPL has sought approval to use Orlanulism at its Manatee units. In 1996, Florida's Power Plant Siting Board denied this request. FPL has appealed the Board's decision to the First District Court of Appeals of the State of Florida. The matter is pending.

1996

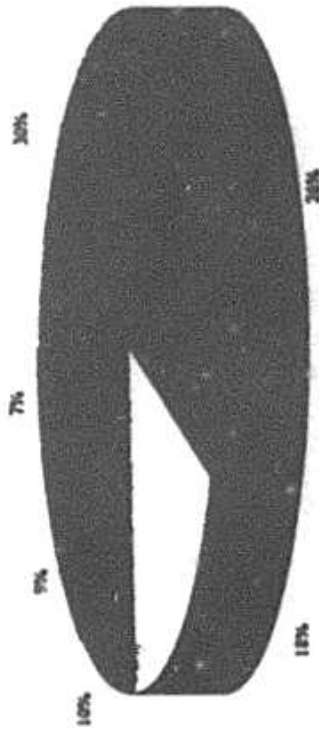
Balanced Energy Mix



■ Gas ■ Nuclear ■ Purchased Power ■ Oil ■ Coal

1999

Projected Balanced Energy Mix



■ Gas ■ Nuclear ■ Purchased Power ■ Oil ■ Coal



FPL

Regulatory Initiatives

FPSC

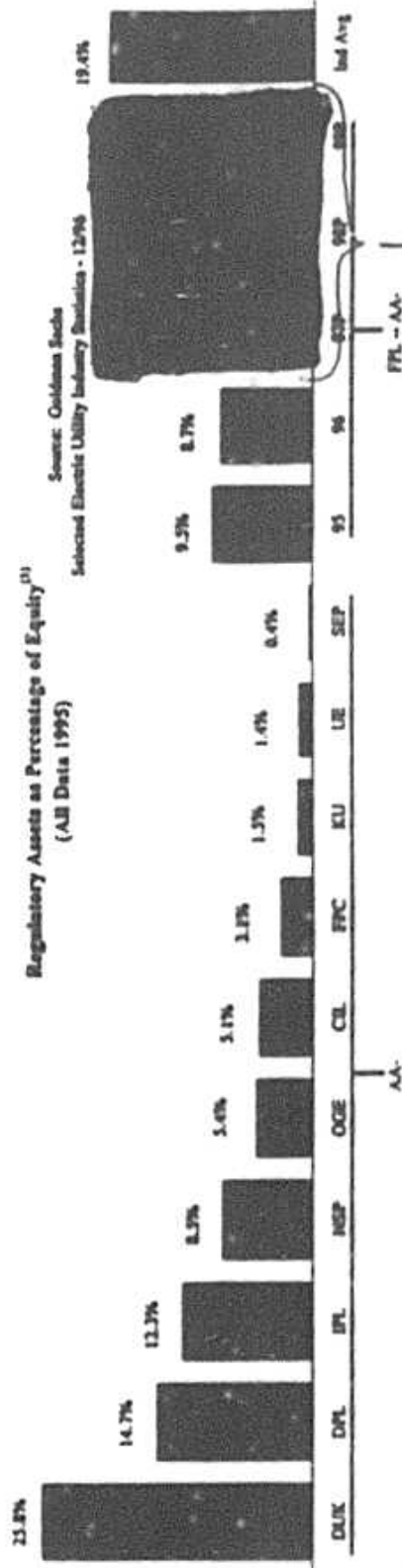
- Since 1995, FPL has been recording accelerated depreciation of generating assets and amortization of regulatory assets in order to reduce exposure to potentially stranded investment. The accelerated depreciation has two components:
 - a permanent \$30 million per year amount, recorded as depreciation on nuclear units; and
 - through 1997, an additional amount of amortization based on the level of sales achieved compared to forecast.
- By the end of 1996, the approved amounts for nuclear and fossil generating assets of \$236 million had been completely amortized and accelerated depreciation of regulatory assets had begun. Additionally, in 1996 FPL amortized deferred plant costs of \$28 million consisting of the deferred cost of replacing the Turkey Point nuclear units' steam generators in the early 1980s.
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 - Under this new accounting method, the estimated nuclear refueling and maintenance costs of each nuclear unit's next planned outage will be accrued from the time the unit resumes operation until the end of the next outage.
 - Any difference between the estimated and actual costs will be included in operations and maintenance expenses when known.
 - The cumulative effect of changing to this method of accounting was \$35 million and will be amortized over a period not exceeding five years.
 - Adoption of this new method resulted in an increase in nuclear operations and maintenance expenses for 1996 of approximately \$35 million, including \$14 million amortization of the cumulative effect adjustment.



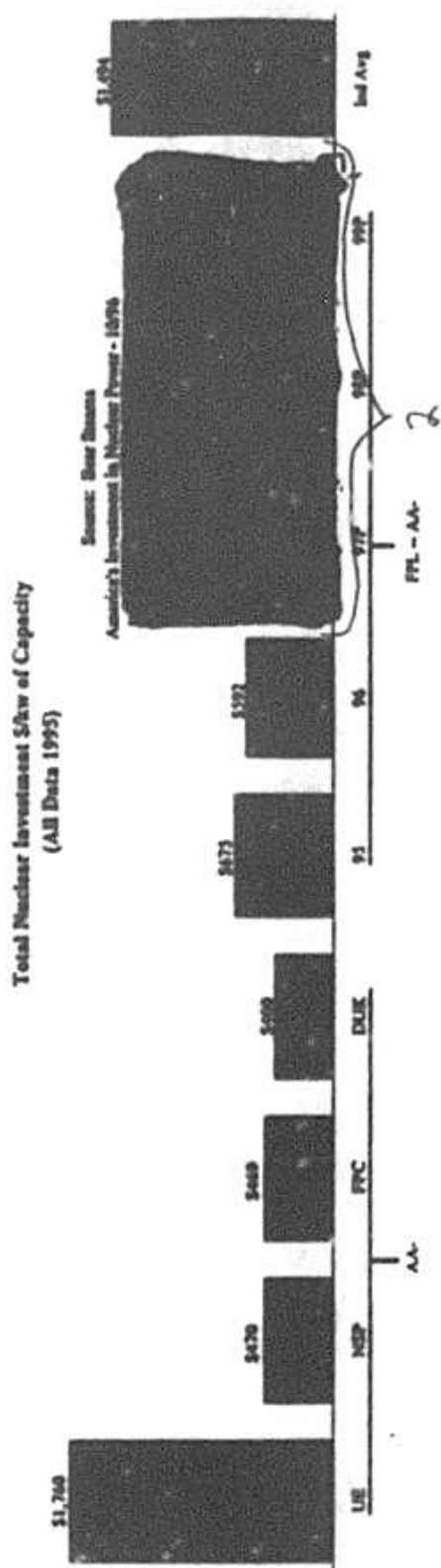
Regulatory Initiatives (cont'd)

Standard & Poor's Corporations

- FPL's regulatory initiatives to accelerate recovery of regulatory and nuclear assets are reducing its exposure to potential stranded assets in a competitive environment.



⁽¹⁾ Excludes deferred income taxes.





FPL Cash Generation and Financing Plan

	Actual 1996	1997	Projected 1998	1999
Cash Generated (\$ Millions)				
Net Income Available to FPL Group, Inc.	\$ 591	[REDACTED]	[REDACTED]	[REDACTED]
Depreciation and Amortization	955	[REDACTED]	[REDACTED]	[REDACTED]
Other	38	[REDACTED]	[REDACTED]	[REDACTED]
Cash Flow from Operations	<u>1,584</u>	[REDACTED]	[REDACTED]	[REDACTED]
Capital Expenditures	(474)	[REDACTED]	[REDACTED]	[REDACTED]
Dividends to FPL Group (Net)	(399)	[REDACTED]	[REDACTED]	[REDACTED]
Other	(121)	[REDACTED]	[REDACTED]	[REDACTED]
Total Generated	<u>590</u>	[REDACTED]	[REDACTED]	[REDACTED]
Financing Plan				
Retirements of Long-Term Debt and Preferred Stock	(333)	[REDACTED]	[REDACTED]	[REDACTED]
Change in Cash/Short-Term Debt	(257)	[REDACTED]	[REDACTED]	[REDACTED]
Total Financing	<u>\$ (390)</u>	[REDACTED]	[REDACTED]	[REDACTED]

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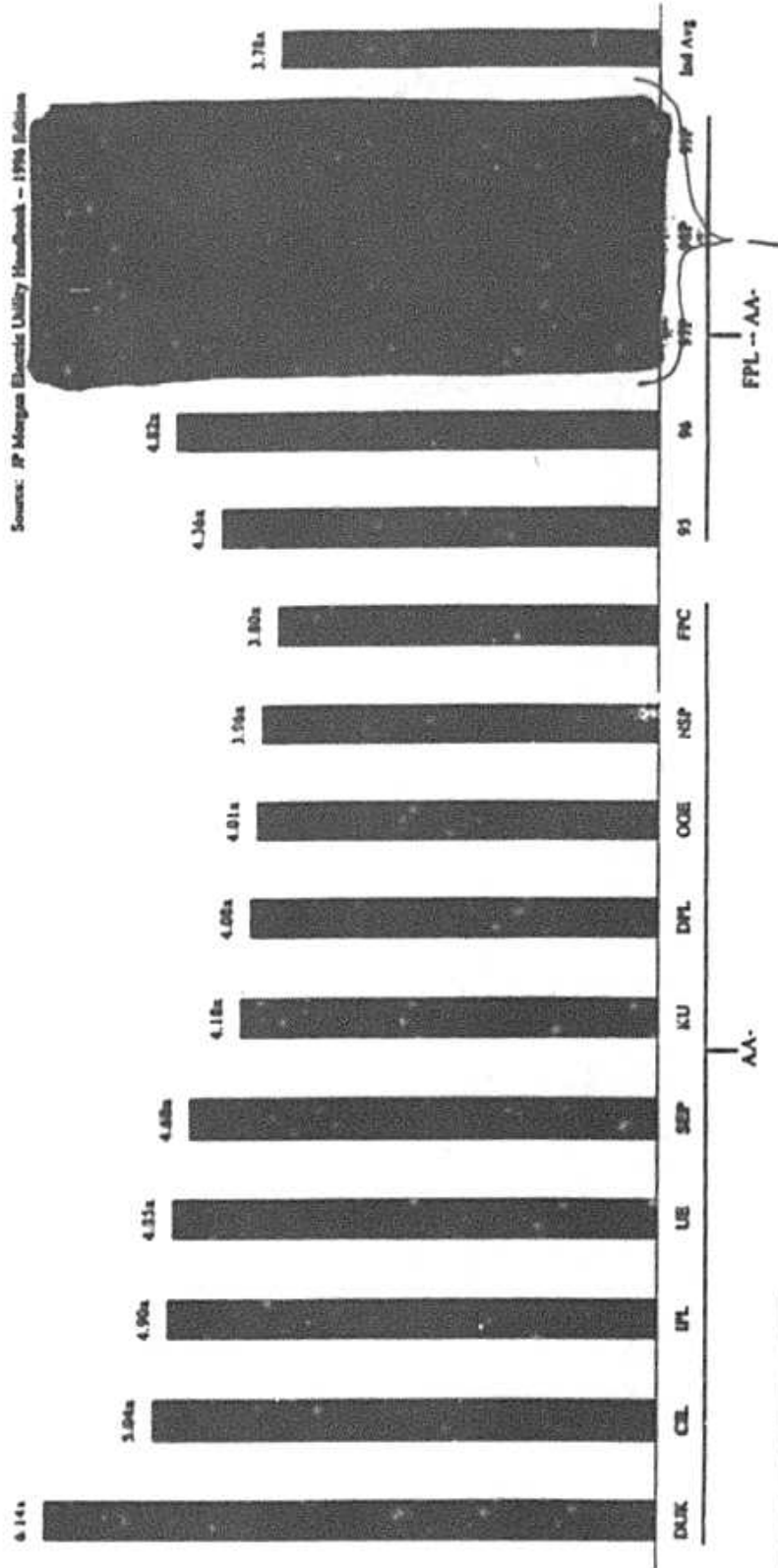


FPL Cash Flow Interest Coverage

Standard & Poor's Corporation

- FPL's cash flow interest coverage compares favorably to other utilities in its credit rating class.

Cash Flow Interest Coverage⁽¹⁾
(All Data 1995)

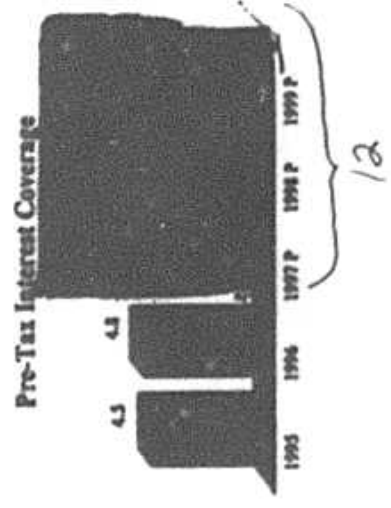
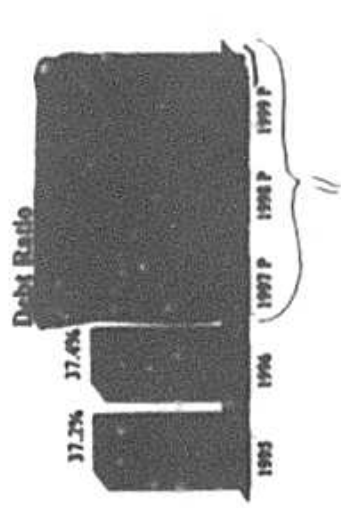


⁽¹⁾ Includes one third of purchased power demand charges and lease payments.



Financial Indicators

	Actual			Projected	
	1996	1997	1998	1998	1999
1 Net Income Available to FPL Group, Inc.	\$ 591				
2 SEC Return on Equity	12.9%				
3 Regulatory Return on Equity	12.1%				
4 Capitalization Ratios:					
5 Debt (Including Commercial Paper)	37.4%				
6 Preferred	4.2%				
7 Equity	58.4%				
8 Pre-Tax Interest Coverage	4.8x				
9 Cash Flow to Capital Expenditures ⁽¹⁾	224%				
10 Operating Cash Flow per Share ⁽²⁾	\$ 9.23				



⁽¹⁾ Defined as funds from operations less dividends divided by capital expenditures.
⁽²⁾ Defined as cash flow from operations divided by average shares outstanding.



Consolidated Cash Generation and Liquidity

	Actual	Forecast		
	1996	1997	1998	1999
Cash Generated (\$ Millions)				
Net Income	\$ 579			
Depreciation and Amortization	960			
Other	53			
Cash Flow From Operations	1,592			
Less:				
Capital Expenditures	(488)			
Dividends Paid	(320)			
Other	(36)			
Total Generated	\$ 748			
Financing Plan				
FPL Group Common Equity	\$ (81)			
Retirements of Long-Term Debt and Preferred Stock	(338)			
Change in Cash / Short-Term Debt and Other	(329)			
Total Financing	\$ (748)			
Liquidity (\$ Millions)				
<u>Committed Bank Lines</u>				
364-Day Evergreen Maturity	\$ 205.0	FPL Group Capital	\$ 133.5	
5-Year Maturity	695.0		216.5	
Total	\$ 900.0		\$ 350.0	

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- FPL Group continued its strong performance in 1996:
 - Earnings per share and dividends per share increased 5.4% and 4.5%, respectively
 - Strong cash flow allowed FPL to retire over \$300 million in debt further strengthening its balance sheet
 - Accelerated asset recovery was continued to reduce exposure to potential stranded costs
 - O&M costs per kilowatt hour fell for the sixth consecutive year despite a change in accounting for Nuclear refueling costs
 - Fossil & Nuclear plants achieved record availability
 - FPL expanded its commitment to Sales, Marketing and Customer Service

- FPL Group anticipates strong performance to continue for the foreseeable future:
 - Sales growth, operating cost reductions, and fixed charge reductions are anticipated for future years
 - Sales are expected to grow with no expected need for new generation until after the turn of the century
 - FPL plans to utilize free cash flow to further reduce debt and preferred stock as well as to purchase common stock
 - FPL expects to continue accelerated recovery of assets to reduce exposure to potentially stranded costs
 - FPSC does not see need to change Florida regulation of utilities

SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

In connection with the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 (Reform Act) FPL (the Company) is hereby disclosing cautionary statements identifying important factors that could cause the Company's actual results to differ materially from those projected in forward-looking statements (as such term is defined in the Reform Act) of the Company made by or on behalf of the Company which are made in these Rating Agency Presentations (the Documents). Any statements that express, or involve discussions as to, expectations, beliefs, plans, objectives, assumptions or future events or performance (often, but not always, through the use of words or phrases such as will likely result, are expected to, will continue, is anticipated, estimated, projection, outlook) are not statements of historical facts and may be forward-looking. Forward-looking statements involve estimates, assumptions, and uncertainties that could cause actual results to differ materially from those expressed in the forward-looking statements. Accordingly, any such statements are qualified in their entirety by reference to, and are accompanied by, the following important factors that could cause the Company's actual results to differ materially from those contained in forward-looking statements of the Company made by or on behalf of the Company.

Any forward-looking statement speaks only as of the date on which such statement is made, and the Company undertakes no obligation to update any forward-looking statement or statements to reflect events or circumstances after the date on which such statement is made or to reflect the occurrence of unanticipated events. New factors emerge from time to time and it is not possible for management to predict all of such factors, nor can it assess the impact of each such factor on the business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

Some important factors that could cause actual results or outcomes to differ materially from those discussed in the forward-looking statements include prevailing governmental policies and regulatory actions, including those of the FERC, the FPSC, and the NRC, with respect to allowed rates of return, industry and rate structure, operation of nuclear power facilities, acquisition and disposal of assets and facilities, operation and construction of plant facilities, recovery of purchased power, decommissioning costs, and present or prospective wholesale and retail competition (including but not limited to retail wheeling and transmission costs).

The business and profitability of the Company are also influenced by economic and geographic factors including political and economic risks, changes in and compliance with environmental and safety laws and policies, weather conditions (including natural disasters such as hurricanes), population growth rates and demographic patterns, competition for retail and wholesale customers, pricing and transportation of commodities, market demand for energy from plants or facilities, changes in tax rates or policies or in rates of inflation, unanticipated development project delays or changes in project costs, unanticipated changes in operating expenses and capital expenditures, capital market conditions, competition for new energy development opportunities, and legal and administrative proceedings (whether civil, such as environmental, or criminal) and settlements.

All such factors are difficult to predict, contain uncertainties which may materially affect actual results, and are beyond the control of the Company.



Rating Agency Presentation

1997

Net Income (Loss)

Florida Power & Light Company
Other Operations and Expenses
Total

(\$ Millions, Except Per Share Amounts)

1996	1995	Change
\$ 591	\$ 568	\$ 23
(12)	(15)	3
<u>\$ 579</u>	<u>\$ 553</u>	<u>\$ 26</u>

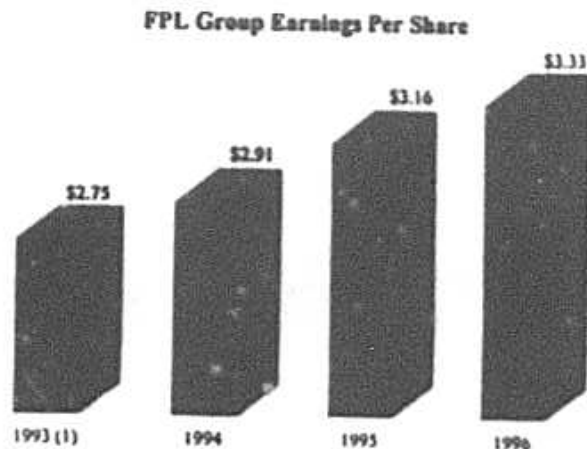
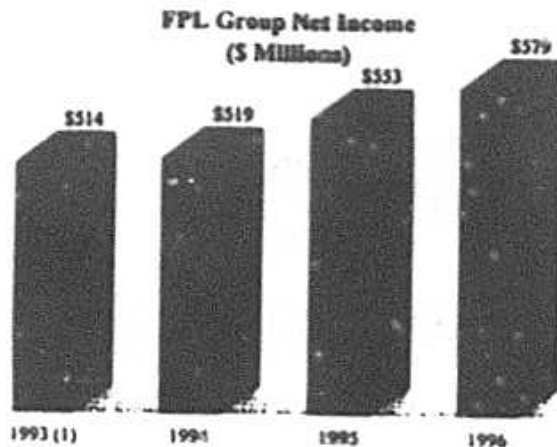
Earnings Per Share ("EPS")

Florida Power & Light Company
Other Operations and Expenses
Total

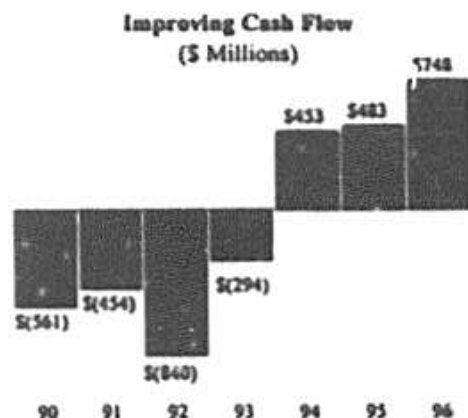
\$ 3.40	\$ 3.24	\$ 0.16
(0.07)	(0.08)	0.01
<u>\$ 3.33</u>	<u>\$ 3.16</u>	<u>\$ 0.17</u>

Weighted Average Shares Outstanding (millions)

174.1	175.3	(1.2)
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⁽¹⁾ Excludes impact of the cost reduction program charge.



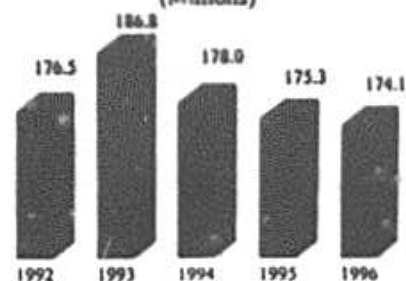
- Significant positive cash flow continued for FPL Group for the third consecutive year. Over \$1.6 billion of free cash flow has been generated over the last three years.
- In February 1997, FPL Group raised its annual dividend by 4.3% to \$1.92 per share. This increase represents a 57.7% payout ratio of 1996 EPS.
- FPL retired \$324 million of long-term debt and preferred stock during 1996. Redemptions and open market purchases comprised \$216 million of this amount.

- FPL Group continued to purchase common stock in conjunction with the common stock purchase program announced in May 1994. During the year, FPL Group purchased 1.9 million shares, bringing the program total to 8.1 million shares since its inception. In February 1997, the Board of Directors of FPL Group authorized the purchase of an additional 10 million shares under a new program. Depending on financial and market conditions, the forecast assumes that approximately one million shares will be purchased in 1997.

Uses of Free Cash
($\$$ Millions)

	1996	1995	1994
Total debt and preferred stock reduction	\$516	\$453	\$412
Common stock repurchases	82	69	107
Increase (decrease) in cash and cash equivalents	150	(39)	(66)
Free Cash Flow	\$748	\$483	\$453

Average Shares Outstanding
(Millions)





Key Operational Indicators

	1996	1995	Change
Average Customer Accounts (thousands)	3,551	3,489	1.8%
Energy Sales (millions kwh) ⁽¹⁾	78,778	78,516	.33%
Customer Perception of Value (% of customers that rate FPL excellent, very good or good) (1996 Industry Average 84%)			
Residential	91%	90%	N/A
Industrial	97%	97%	N/A
SALP Rating (1996 Industry Average 1.63)			
St. Lucie	1.5	1.5	N/A
Turkey Point	1.0	1.0	N/A

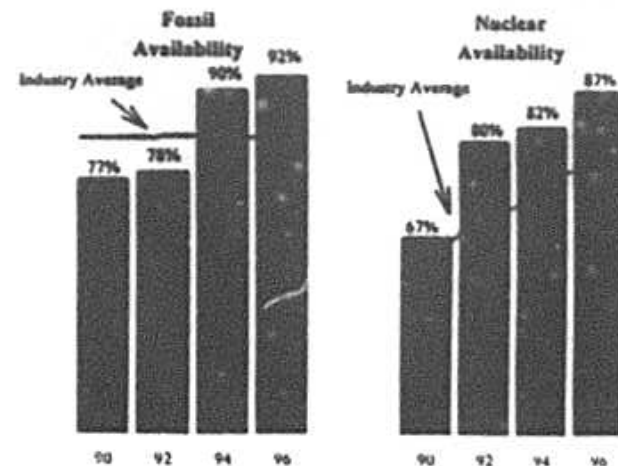
- It is expected that the downward trend in operating costs per kwh which began in 1989 will continue in the future.
- Simultaneously with operating cost reduction, quality of service and asset utilization have continued to improve to levels substantially above industry average.

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**Aggressive Cost Reduction
O&M Expenses***
(cents per kwh)



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Forecast



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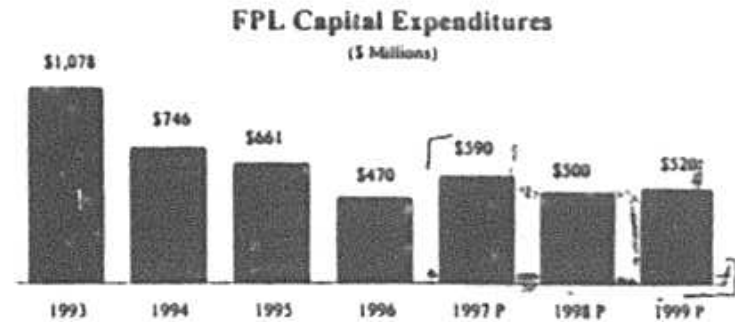
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Capital Expenditures

Generation
Transmission
Distribution
General

Total Capital Expenditures

Long-Term Debt Maturities and Sinking Fund Requirements

Total Capital Requirements

	Actual 1996	Projected		
		1997	1998	1999
		(\$ Millions)		
	\$ 80	[REDACTED]		
	40	[REDACTED]		
	260	[REDACTED]		
	90	[REDACTED]		
Total Capital Expenditures	470	590	500	520
Long-Term Debt Maturities and Sinking Fund Requirements	104	133	180	230
Total Capital Requirements	\$ 574	\$ 723	\$ 680	\$ 750

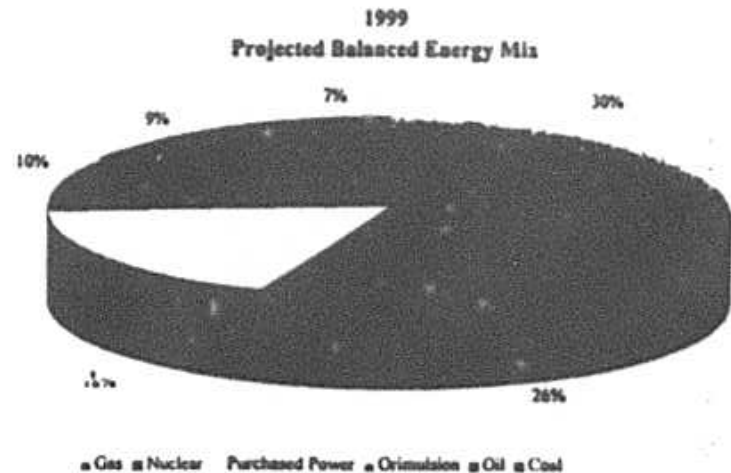
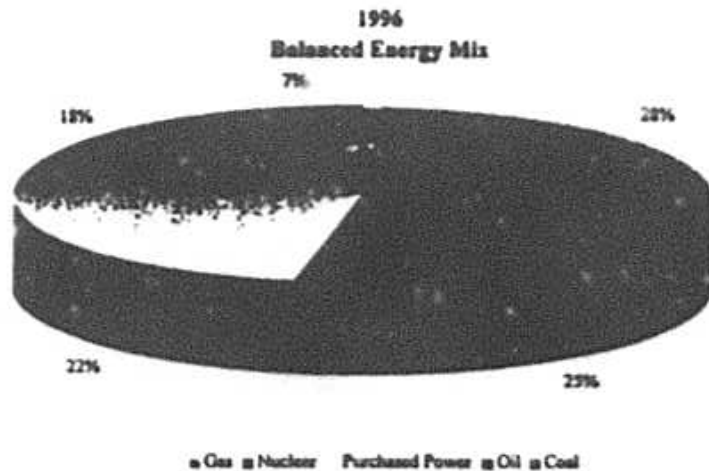
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Regulatory Initiatives

FPSC

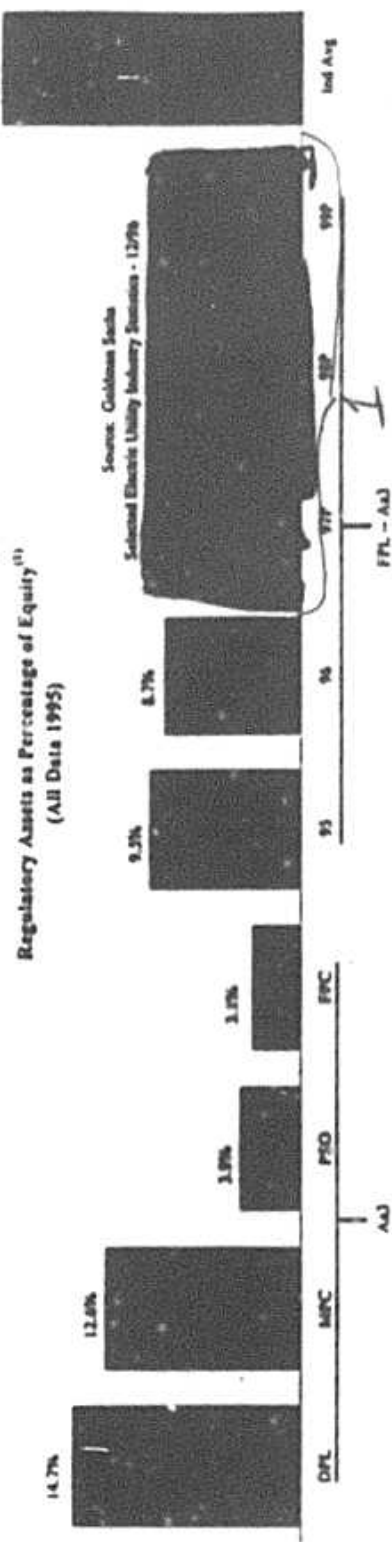
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 - Under this new accounting method, the estimated nuclear refueling and maintenance costs of each nuclear unit's next planned outage will be accrued from the time the unit resumes operation until the end of the next outage.
 - Any difference between the estimated and actual costs will be included in operations and maintenance expenses when known.
 - The cumulative effect of changing to this method of accounting was \$35 million and will be amortized over a period not exceeding five years.
 - Adoption of this new method resulted in an increase in nuclear operations and maintenance expenses for 1996 of approximately \$35 million, including \$14 million amortization of the cumulative effect adjustment.



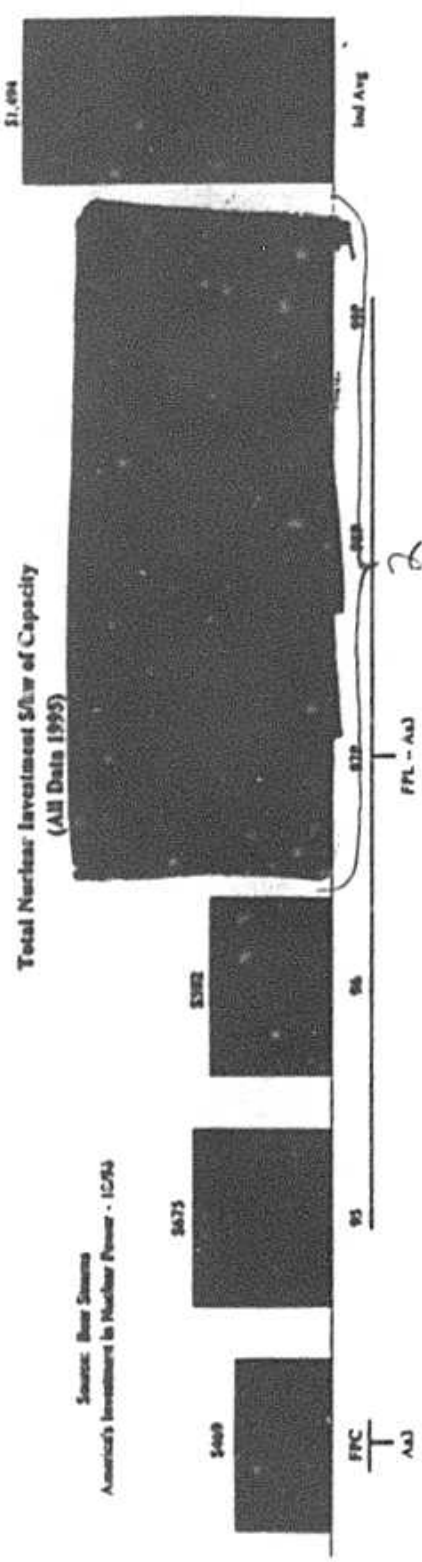
Regulatory Initiatives (cont'd)

Moody's Investors Service

- FPL's regulatory initiatives to accelerate recovery of regulatory and nuclear assets are reducing its exposure to potential stranded assets in a competitive environment.



⁽¹⁾ Excludes deferred income taxes.





FPL Cash Generation and Financing Plan

	Actual 1996	1997	Projected 1998	1999
Cash Generated (\$ Millions)				
Net Income Available to FPL Group, Inc.	\$ 591			
Depreciation and Amortization	955			
Other	38			
Cash Flow from Operations	<u>1,584</u>			
Capital Expenditures	(474)			
Dividends to FPL Group (Net)	(399)			
Other	(121)			
Total Generated	<u>590</u>			
Financing Plan				
Retirements of Long-Term Debt and Preferred Stock	(333)			
Change in Cash/Short-Term Debt	(257)			
Total Financing	<u>\$ (590)</u>			

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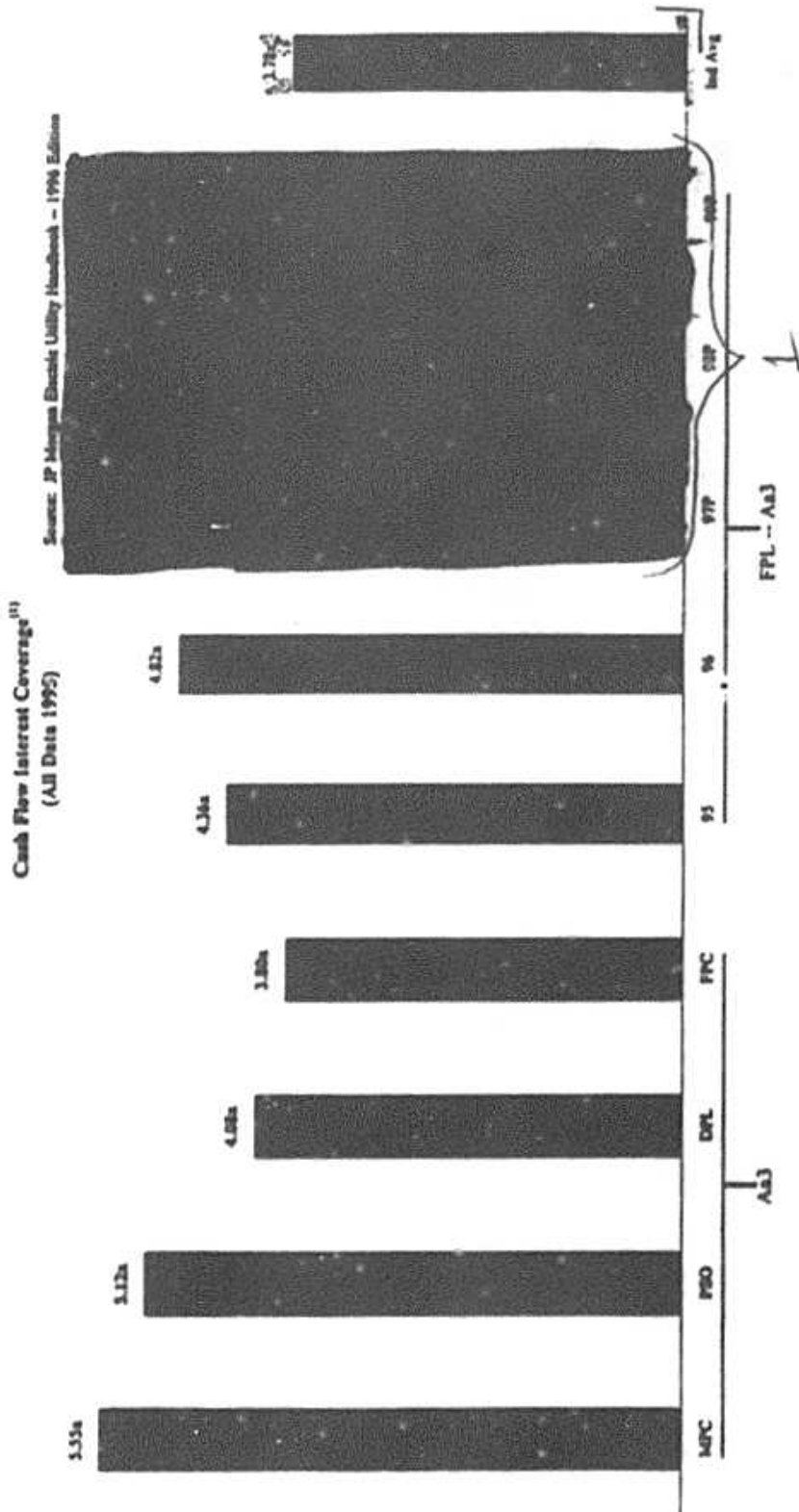
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FPL Cash Flow Interest Coverage

Moody's Investors Service

- FPL's cash flow interest coverage compares favorably to other utilities in its credit rating class.

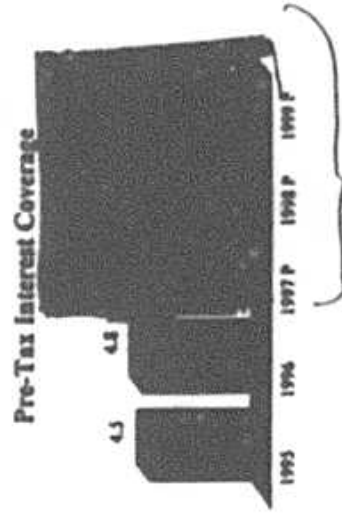
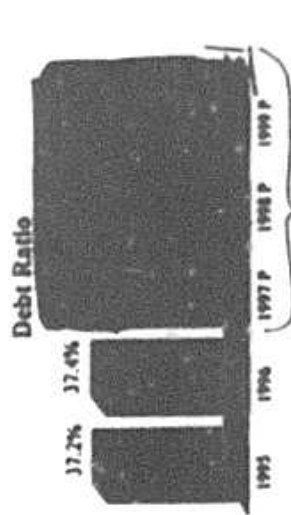


⁽¹⁾ Includes one third of purchased power demand charges and losses payments.



Financial Indicators

	Actual		Projected	
	1996	1997	1998	1999
1 Net Income Available to FPL Group, Inc.	\$ 591			
2 SEC Return on Equity	12.9%			
3 Regulatory Return on Equity	12.1%			
4 Capitalization Ratios:				
5 Debt (Including Commercial Paper)	37.4%			
6 Preferred Equity	4.2%			
	58.4%			
7 Pre-Tax Interest Coverage	4.8x			
8 Cash Flow to Capital Expenditures ⁽¹⁾	22.4%			
9 Operating Cash Flow per Share ⁽²⁾	\$ 9.23			



⁽¹⁾ Defined as funds from operations less dividends divided by capital expenditures.

⁽²⁾ Defined as cash flow from operations divided by average shares outstanding.



Consolidated Cash Generation and Liquidity

	Actual	Forecast					
	1996	1997	1998	1999			
Cash Generated (\$ Millions)							
Net Income	\$ 579	[REDACTED]	[REDACTED]	[REDACTED]	1		
Depreciation and Amortization	960				2		
Other	53				3		
Cash Flow From Operations	1,592				4		
Less:							
Capital Expenditures	(488)				5		
Dividends Paid	(320)				6		
Other	(36)				7		
Total Generated	\$ 748				8		
Financing Plan							
FPL Group Common Equity	\$ (81)				9		
Retirements of Long-Term Debt and Preferred Stock	(338)				10		
Change in Cash / Short-Term Debt and Other	(329)	11					
Total Financing	\$ (748)	12					
Liquidity (\$ Millions)							
<i>Committed Bank Lines</i>							
	FPL	FPL Group Capital					
364-Day Evergreen Maturity	\$ 205.0	\$ 133.5					
5-Year Maturity	695.0	216.5					
Total	\$ 900.0	\$ 350.0					

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- FPL Group continued its strong performance in 1996:
 - Earnings per share and dividends per share increased 5.4% and 4.5%, respectively
 - Strong cash flow allowed FPL to retire over \$300 million in debt further strengthening its balance sheet
 - Accelerated asset recovery was continued to reduce exposure to potential stranded costs
 - O&M costs per kilowatt hour fell for the sixth consecutive year despite a change in accounting for Nuclear refueling costs
 - Fossil & Nuclear plants achieved record availability
 - FPL expanded its commitment to Sales, Marketing and Customer Service

- FPL Group anticipates strong performance to continue for the foreseeable future:
 - Sales growth, operating cost reductions, and fixed charge reductions are anticipated for future years
 - Sales are expected to grow with no expected need for new generation until after the turn of the century
 - FPL plans to utilize free cash flow to further reduce debt and preferred stock as well as to purchase common stock
 - FPL expects to continue accelerated recovery of assets to reduce exposure to potentially stranded costs
 - FPSC does not see need to change Florida regulation of utilities

SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

In connection with the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 (Reform Act) FPL (the Company) is hereby disclosing cautionary statements identifying important factors that could cause the Company's actual results to differ materially from those projected in forward-looking statements (as such term is defined in the Reform Act) of the Company made by or on behalf of the Company which are made in these Rating Agency Presentations (the Documents). Any statements that express, or involve discussions as to, expectations, beliefs, plans, objectives, assumptions or future events or performance (often, but not always, through the use of words or phrases such as will likely result, are expected to, will continue, is anticipated, estimated, projection, outlook) are not statements of historical facts and may be forward-looking. Forward-looking statements involve estimates, assumptions, and uncertainties that could cause actual results to differ materially from those expressed in the forward-looking statements. Accordingly, any such statements are qualified in their entirety by reference to, and are accompanied by, the following important factors that could cause the Company's actual results to differ materially from those contained in forward-looking statements of the Company made by or on behalf of the Company.

Any forward-looking statement speaks only as of the date on which such statement is made, and the Company undertakes no obligation to update any forward-looking statement or statements to reflect events or circumstances after the date on which such statement is made or to reflect the occurrence of unanticipated events. New factors emerge from time to time and it is not possible for management to predict all of such factors, nor can it assess the impact of each such factor on the business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

Some important factors that could cause actual results or outcomes to differ materially from those discussed in the forward-looking statements include prevailing governmental policies and regulatory actions, including those of the FERC, the FPSC, and the NRC, with respect to allowed rates of return, industry and rate structure, operation of nuclear power facilities, acquisition and disposal of assets and facilities, operation and construction of plant facilities, recovery of purchased power, decommissioning costs, and present or prospective wholesale and retail competition (including but not limited to retail wheeling and transmission costs).

The business and profitability of the Company are also influenced by economic and geographic factors including political and economic risks, changes in and compliance with environmental and safety laws and policies, weather conditions (including natural disasters such as hurricanes), population growth rates and demographic patterns, competition for retail and wholesale customers, pricing and transportation of commodities, market demand for energy from plants or facilities, changes in tax rates or policies or in rates of inflation, unanticipated development project delays or changes in project costs, unanticipated changes in operating expenses and capital expenditures, capital market conditions, competition for new energy development opportunities, and legal and administrative proceedings (whether civil, such as environmental, or criminal) and settlements.

All such factors are difficult to predict, contain uncertainties which may materially affect actual results, and are beyond the control of the Company.

EROL
GROUP

Rating Agency Presentation

1996

March

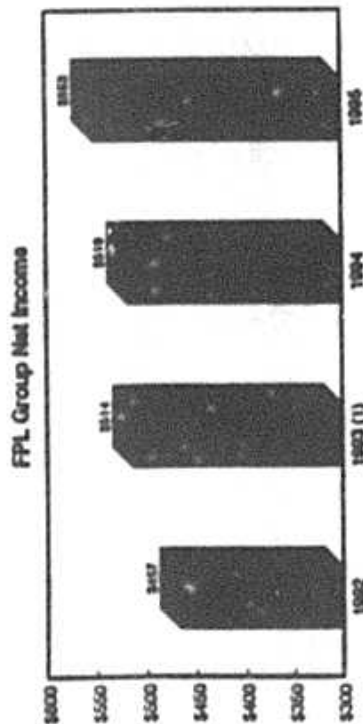
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1995 Summary

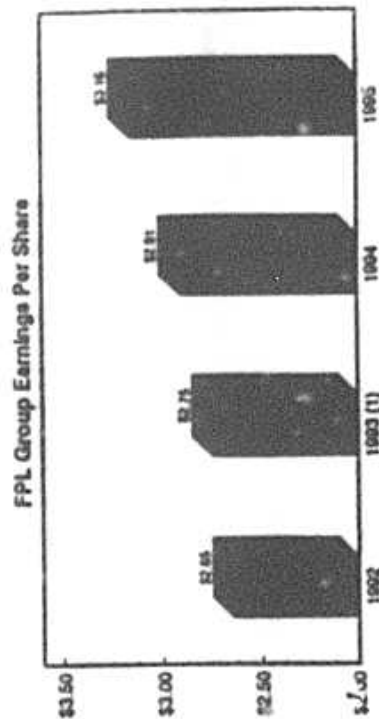
Net Income			
FPL			
Non-Utility			
Total			
EPS			
FPL			
Non-Utility			
Total			

Average Shares Outstanding (millions)

	1995	1994	Change
Net Income	\$ 568	\$ 529	\$ 39
FPL	(15)	(10)	(5)
Non-Utility	\$ 553	\$ 519	\$ 34
EPS	\$ 3.24	\$ 2.97	\$.27
FPL	(.08)	(.06)	(.02)
Non-Utility	\$ 3.16	\$ 2.91	\$.25
Total	175.3	178.0	(2.7)



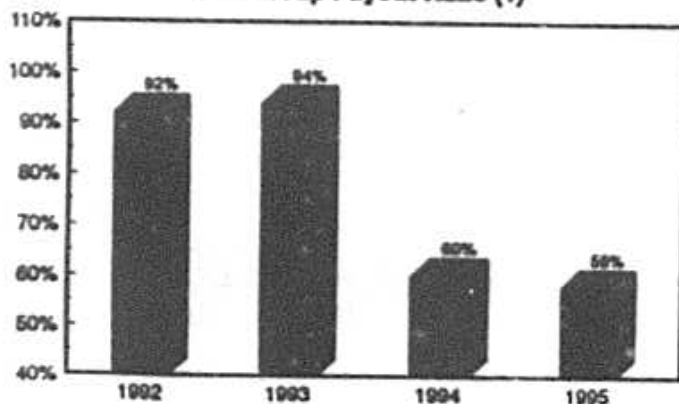
(Note: Throughout this presentation, \$ in millions, except EPS.)



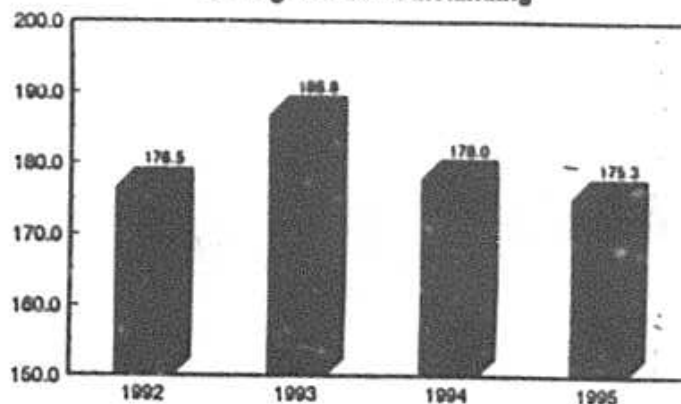
⁽¹⁾ Excludes impact of the cost reduction program charge.

- FPL Group generated significant positive cash flow for the second consecutive year. FPL Group has generated over \$900 million of free cash flow over the last two years.
- FPL Group continued to repurchase common stock in connection with the common stock repurchase program announced in May 1994. During the year, FPL Group repurchased 1.9 million shares, bringing total share repurchases to 5.9 million since the inception of the program. FPL retired \$404 million of debt and preferred stock during the year.
- In February 1996, FPL Group raised its annual dividend by 4.5% to \$1.84 per share. This represented a payout ratio of 58.2% of 1995 EPS.
- Depending on financial and market conditions, FPL Group anticipates repurchasing approximately one million shares in 1996.

FPL Group Payout Ratio (1)



Average Shares Outstanding



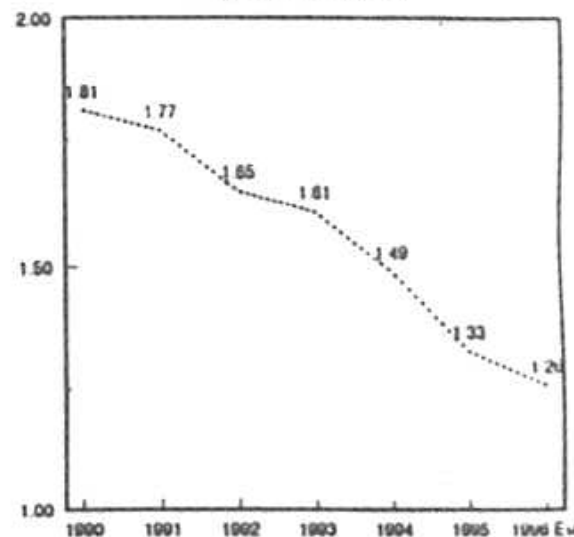
(1) Annualized.



	<u>1995</u>	<u>1994</u>	<u>Change</u>
Average Customer Accounts (thousands)	3,489	3,422	1.9%
Energy Sales (millions kwh) ⁽¹⁾	78,516	75,169	4.5%
O&M per kwh (cents)	1.33¢	1.49¢	(10.7)%
Fossil Generation Availability (1995 Industry Average 83%)	89%	90%	N/A
Nuclear Generation Availability (1995 Industry Average 77%)	84%	82%	N/A
Customer Perception of Value (% of customers that rate FPL excellent, very good or good)			
Residential	90%	91%	N/A
Industrial	97%	97%	N/A
SALP Rating			
St. Lucie	1.5	1.0	N/A
Turkey Point	1.0	1.0	N/A

Aggressive Cost Reduction

O&M Expenses *
(cents per kilowatt hour)



* Excludes fuel, purchased power and conservation expenses

⁽¹⁾ Excluding interchange sales.
N/A Not Applicable

Forecast

- ESI Energy and Turner Foods generated positive net income and returned cash to FPL Group Capital.
- Significant progress in efforts to divest non-energy related holdings has reduced FPL Group's investment in non-utility assets to less than 6% of total assets.
- In 1995, FPL Group transferred its Telesat franchises and operations to Adelpia Communications in exchange for an interest in a limited partnership. The transaction effectively removes FPL Group from the day-to-day operations of the cable television business.
- In 1995, FPL Group sold Qualtec to The Marshall Group, Inc., a Scottsdale, Arizona firm that specializes in helping companies restructure for competition.



Customers, Sales and System Capacity

	Actual	Forecast					Annual Rate of Growth 1995-2000
	1995	1996	1997	1998	1999	2000	
Customers and Sales:							
Average Customer Accounts (thousands)	3,489	3,563	3,642	3,722	3,804	3,887	2.2%
Energy Sales (million KWH) ⁽¹⁾	78,516	78,661	80,517	82,966	85,728	88,561	2.4%

- FPL completed a five-year generation expansion program in 1995 that will meet customer demand through the end of the decade. With strict cost controls in place, FPL was able to add approximately 3,000 megawatts of generating capacity without the need for a rate increase. With the completion of the Scherer purchase in 1995, FPL does not anticipate a need for new capacity until 2004.

	Actual	Forecast					Change 1995-2000
	1995	1996	1997	1998	1999	2000	
System Capacity (mw):							
Company Plants ⁽²⁾	16,312	16,350	16,400	16,400	16,400	16,400	88
Purchased Power	1,841	2,300	2,300	2,300	2,300	2,300	459
Total Capacity	18,153	18,650	18,700	18,700	18,700	18,700	547
Summer Peak Load	15,813	16,140	16,530	16,950	16,980	17,430	
Reserve Margin (%) ⁽²⁾	21	23	22	20	21	19	

Note: System capacity reflects the capacity projected to be in service by June in order to meet summer peak load. Projected peak load includes effect of energy conservation and does not reflect load management. Reserve margins are based on peak load, net of load management.

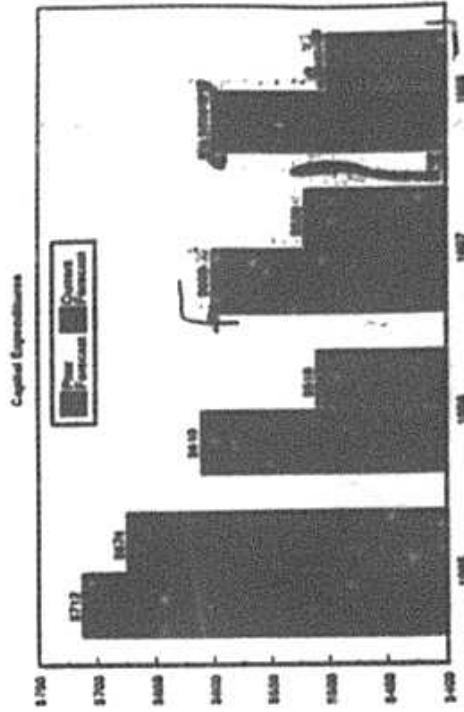
⁽¹⁾ Excludes interchange power sales.

⁽²⁾ Based on net peaking capability.



Capital Expenditures

- Reducing capital expenditures continues to be an important part of FPL's efforts to improve its competitive position. For the three years which were covered in the prior forecast (1996-1998), planned capital expenditures have been reduced by \$280 million or 15%.



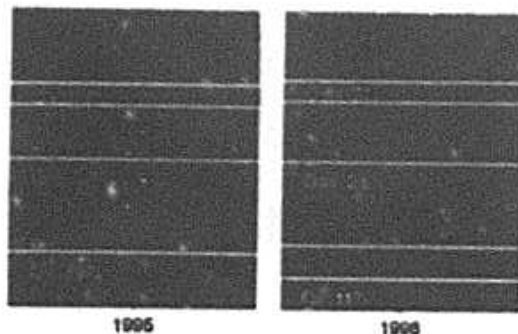
	Total		
	1996	1997	1996-1998
Capital Expenditures			
Generation	\$ 90	500	1,530
Transmission	80	50	290
Distribution	280	270	1,820
General	110	100	50
Total Construction Expenditures	590	510	1,530
Scherer Acquisition Payments	84	500	1,530
Total Capital Expenditures	674	510	1,530
Long-Term Debt Maturities and Sinking Fund Requirements	82	104	182
Total Capital Requirements	\$ 756	\$ 614	\$ 1,820
AFUDC (included in construction expenditures)	\$ 15	\$ 0	\$ 0



Fuel Initiatives

Managing fuel expenses is another vital element of FPL's efforts to control costs. Fuel is the Company's largest single expense, representing more than 60% of total energy production costs.

- One way FPL manages fuel costs is to maintain a diverse energy mix that in 1995 included 25 percent nuclear, 31 percent gas, 19 percent oil, 7 percent coal and 18 percent purchased power primarily from coal-fired plants. This balanced fuel mix provides FPL increased flexibility to take advantage of price or supply changes. It also helps insulate customers from adverse price or supply fluctuations.
- FPL is currently realizing fuel cost savings from:
 - using lower-priced, low-sulfur Western coal at the Scherer plant in Georgia;
 - converting several generating plants to dual fuel capability to take advantage of market prices; and
 - utilizing more spot market purchases versus fixed-price contracts.
- Another important component in FPL's fuel cost reduction strategy is the planned use of an alternative fuel known as Orimulsion. This low-cost fuel is a mixture of water and bitumen found in Venezuela. On February 19th, a state hearing officer recommended that the Governor and the cabinet approve FPL's plan to use Orimulsion at the 1,638 megawatt Manatee Plant. Pending this approval, now expected in April, the Manatee Plant is scheduled to begin using the fuel in 1998. Orimulsion is expected to have a significant impact on FPL's fuel costs. Compared to the price of oil, Orimulsion is expected to save customers at least \$100 million annually.



Balanced Energy Mix



Regulatory Initiatives

FERC

- In 1993, FPL filed with the FERC a comprehensive revision of its service offerings in the wholesale market. FPL proposed changes to its wholesale sales tariffs for service to municipal and cooperatively-owned electric utilities, its power sharing (interchange) agreements with other utilities and expanded its transmission offerings for new services by switching from individually negotiated contracts to three tariffs of general applicability. In December 1995, a FERC administrative law judge found in FPL's favor on many of the power sales issues. On the transmission issues, the judge deferred to FERC's final rulemaking regarding its "mega-NOPR", which is expected in the spring of 1996. A final decision on this case is expected in late 1996 or early 1997. FPL began collecting the proposed rates in 1994, subject to refund pending the final outcome of the case.
- The structure and pricing of network transmission service to the FMPA, an association of municipal electric utilities operating in the state, is the subject of a separate FERC proceeding. In 1994, FPL filed its proposal for network transmission service to the FMPA in compliance with a FERC order approving FPL's pricing mechanism. In January 1996, the FERC issued an order, which among other things, accepted FPL's proposed filing as modified and ordered the proceeding closed.

FPSC

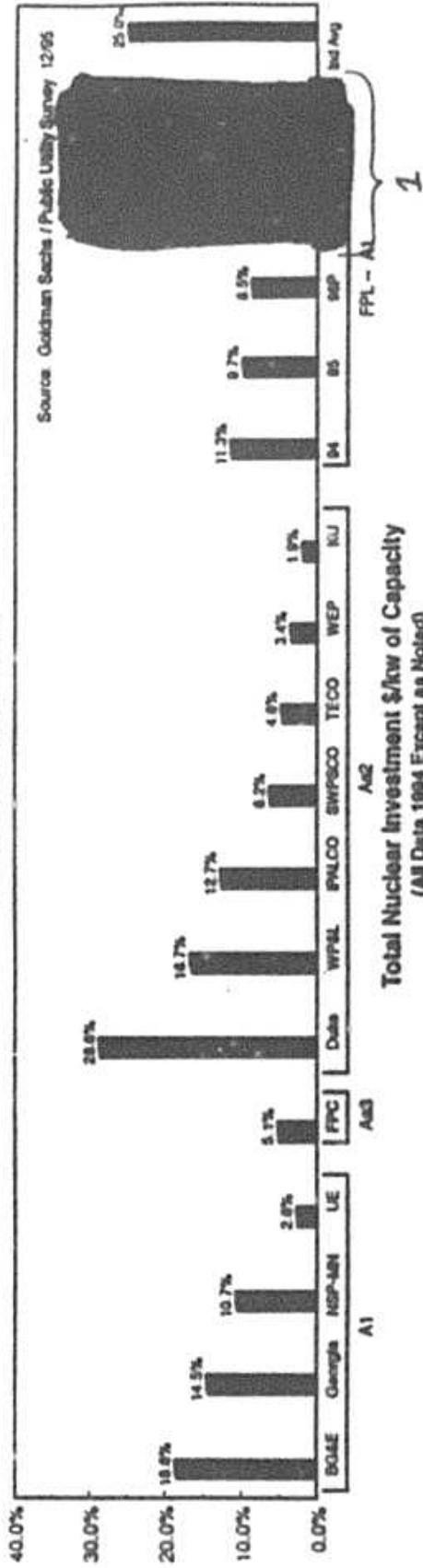
- In December 1994, three dockets were initiated by the Company to address increases in nuclear decommissioning costs, fossil dismantlement costs, and Martin Units 3 and 4 depreciation expense. All three dockets were concluded in 1995 resulting in annual increases of \$47 million in nuclear decommissioning (from \$38 million annually to \$85 million annually), \$7.5 million in fossil dismantlement and \$4.5 million in Martin Unit depreciation.
- In February 1995, the FPSC authorized FPL to begin the amortization of the accumulated deferred costs associated with the Turkey Point Steam Generator Repairs and the Martin Reservoir Repairs ("Litigation Items"). In its order, the FPSC directed FPL to record an annual amortization expense of at least 20% of the litigation items until they are fully amortized. During 1995, FPL amortized approximately 33% of the litigation items.
- On March 31, 1995, FPL filed a petition with the FPSC requesting authorization to accelerate depreciation of its nuclear units. In June 1995, the FPSC authorized FPL to implement this accelerated depreciation on a preliminary basis. FPL recorded \$126 million of amortization under this schedule in 1995. On March 13, 1996, the FPSC approved a settlement of this petition providing for approval of the depreciation recorded by FPL in 1995 and authorizing FPL to record additional depreciation in 1996 and 1997. Depending upon the amount, this depreciation will be recorded as either nuclear or fossil generation or as amortization of certain regulatory assets.
- In December 1995, the FPSC approved FPL's request to make additional contributions to its storm reserve fund. This included increasing its annual contributions from \$10 million to \$20 million, a one-time contribution of \$6 million to replenish the reserve for the cost of Hurricane Erin and a one-time contribution of approximately \$20 million of Hurricane Andrew insurance proceeds which were not used to rebuild facilities or replace damaged inventory.



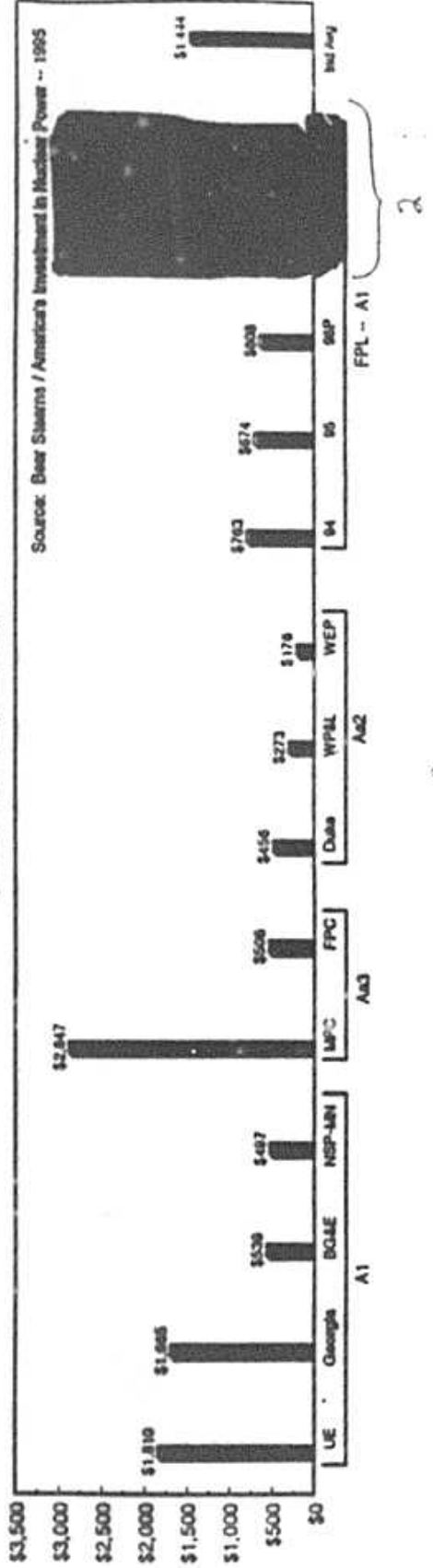
Regulatory Initiatives (continued)

- FPL's regulatory initiatives to accelerate recovery of regulatory and nuclear assets are reducing its exposure to potential stranded assets in a competitive environment.

Regulatory Assets As Percentage of Equity
(All Data 1994 Except as Noted)



Total Nuclear Investment \$/kw of Capacity
(All Data 1994 Except as Noted)





FPL Cash Generation and Financing Plan

- FPL generated positive cash flow in 1995. It is expected that cash flow will remain positive for the foreseeable future.

	Actual	Forecast			
	1995	1996	1997		1998
Cash Generated (Required)					
Net Income Available to FPL Group, Inc.	\$ 568	\$ 585			1
Depreciation	909	939			2
Other	45	(228)			3
Cash Flow from Operations	1,522	1,296			4
Capital Expenditures ⁽¹⁾	(661)	(503)			5
Dividends to FPL Group (Net)	(278)	(423)			6
Other	(98)	(110)			7
Total Generated (Required)	<u>\$ 485</u>	<u>\$ 260</u>			8
Financing Plan					
First Mortgage Bonds/Medium-Term Notes	\$ 170	\$ 0			9
Preferred Stock	0	0			10
Retirements of long-term debt and preferred stock	(574)	(294)			11
Change in Short-Term Debt/Cash	(81)	34			12
Total Financing	<u>\$ (485)</u>	<u>\$ (260)</u>			13

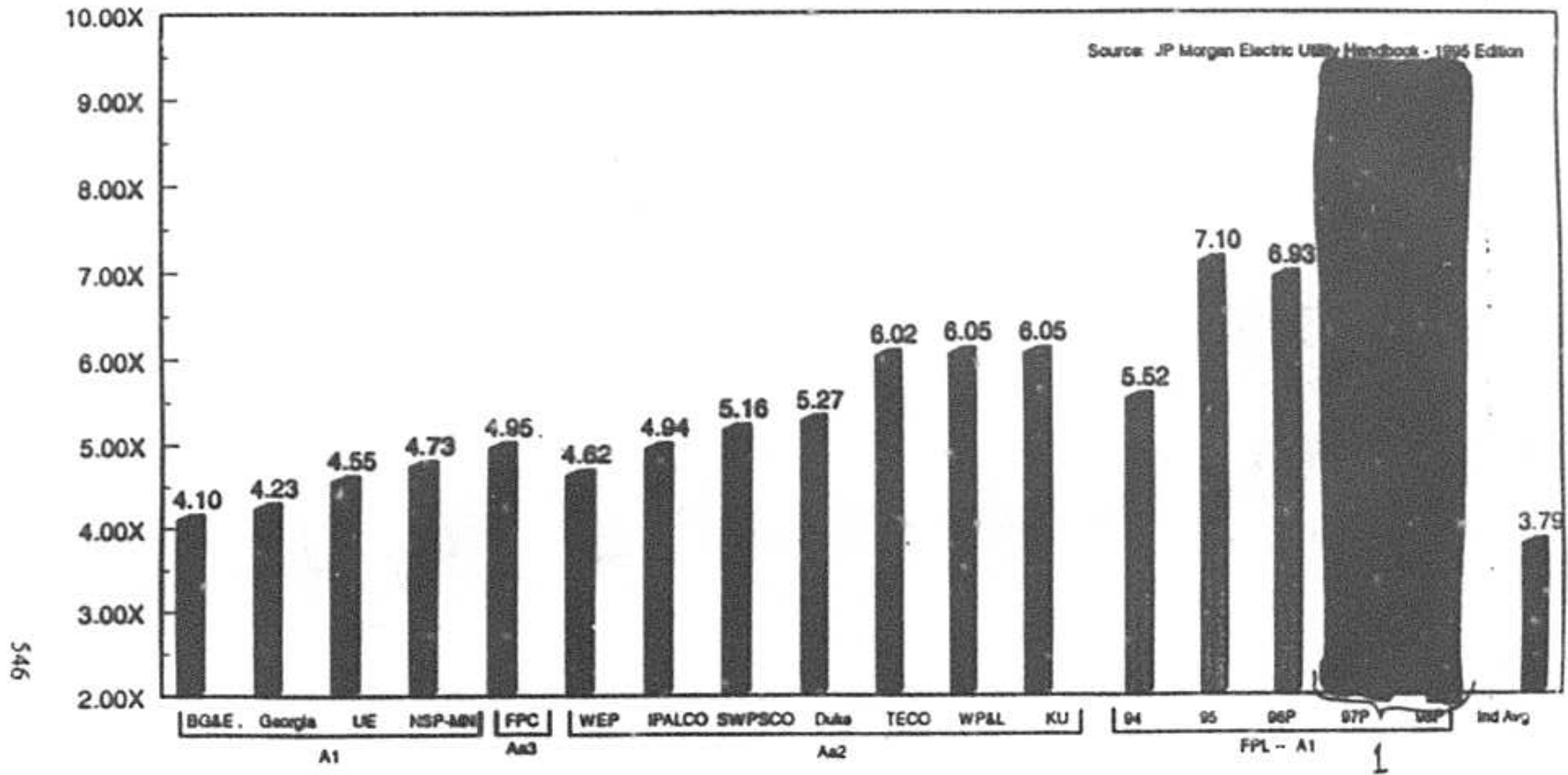
⁽¹⁾ Excludes allowance for other funds used during construction.



FPL Cash Flow Interest Coverage

- FPL's cash flow interest coverage is among the best in the industry.

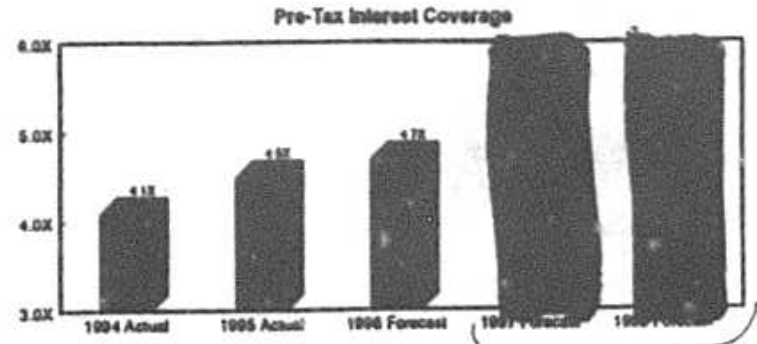
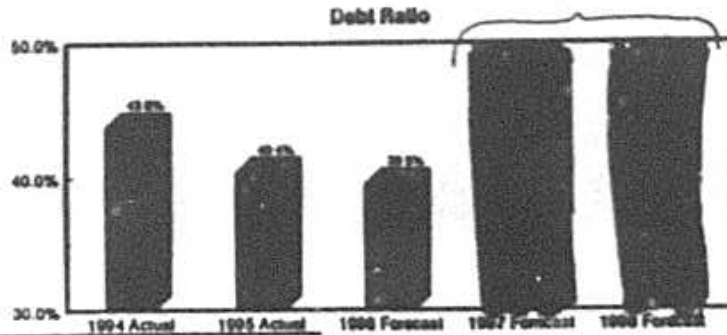
Cash Flow Interest Coverage
(All Data 1994 Except as Noted)





Financial Indicators

	Actual	Forecast			
	1995	1996	1997		1998
Net Income Available to FPL Group, Inc.	\$ 568	\$ 585	[REDACTED]	[REDACTED]	1
SEC Return on Equity	13.1%	12.8%	[REDACTED]	[REDACTED]	2
Regulatory Return on Equity	12.3%	12.1%	[REDACTED]	[REDACTED]	3
Capitalization Ratios:			[REDACTED]	[REDACTED]	
Debt (Including Commercial Paper)	40.4%	39.5%	[REDACTED]	[REDACTED]	4
Preferred	5.4%	3.9%	[REDACTED]	[REDACTED]	5
Equity	54.2%	56.6%	[REDACTED]	[REDACTED]	6
Pre-Tax Interest Coverage Without AFUDC	4.5x	4.7x	[REDACTED]	[REDACTED]	7
Cash Flow to Capital Expenditures ⁽¹⁾	156%	194%	[REDACTED]	[REDACTED]	8
Cash Flow Per Share:			[REDACTED]	[REDACTED]	
Operating Cash Flow per Share ⁽²⁾	\$ 8.59	\$ 7.27	[REDACTED]	[REDACTED]	9
Free Cash Flow per Share ⁽³⁾	\$ 4.83	\$ 4.40	[REDACTED]	[REDACTED]	10



⁽¹⁾ S&P methodology.
⁽²⁾ Defined as cash flow from operations divided by average shares outstanding.
⁽³⁾ Defined as cash flow from operations less capital expenditures divided by average shares outstanding.

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Consolidated Cash Generation and Financing Plan

	Actual	Forecast		
	1995	1996	1997	1998
Cash Generated (Required)				
Net Income	\$ 553	\$ 581		
Depreciation and Amortization	918	945		
Other	39	(148)		
Cash Flow From Operations	<u>1,510</u>	<u>1,378</u>		
Less:				
Capital Expenditures ⁽¹⁾	(671)	(562)		
Dividends Paid	(309)	(321)		
Other	(47)	(35)		
Total Generated (Required)	<u>\$ 483</u>	<u>\$ 460</u>		
Financing Plan				
FPL Group Common Equity	\$ (70)	\$ (43)		
FPL Debt	178	0		
FPL Preferred	0	0		
Retirements of Long-Term Debt and Preferred Stock	(574)	(294)		
Change in Cash / Short-Term Debt and Other	(17)	(113)		
Total Financing	<u>\$ (483)</u>	<u>\$ (460)</u>		

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⁽¹⁾ Excludes allowance for other funds used during construction.

- 1995 marked another year of strong performance for FPL Group:
 - Earnings per share grew approximately 8½% over 1994;
 - Strong cash flow enabled FPL to strengthen its balance sheet through debt reductions;
 - Sales continued to grow while O&M costs continued to decline;
 - Operating performance remained strong at both FPL's fossil and nuclear units and exceeded national averages; and
 - Investment in non-utility assets has been reduced to less than 6% of total assets.

- Strong performance is expected to continue for the foreseeable future:
 - Sales are expected to grow with no expected need for new generation until well into the next decade;
 - Orimulsion is expected to increase the competitiveness of FPL's fuel mix;
 - Regulatory initiatives are expected to continue to reduce FPL's exposure to potential stranded assets in a competitive environment; and
 - Strong cash flow is expected to enable FPL to continue to strengthen its balance sheet.