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October 10, 1997

VIA HAND DELIVERY

Blanca S. Bayo, Director
Florida Public Service Commission
Division of Records & Recording
2540 Shumard Oak Blvd. - Room 110
Tallahassee, FL 32399

Re: Docket No. ~~970410-EI~~
Proposal to Extend Plan for the Recording of Certain Expenses for the Years
1998 and 1999 for Florida Power & Light Company

Dear Ms. Bayo:

Enclosed please find for filing with the Public Service Commission the original pre-filed testimony of Mark Cicchetti for filing in the above-referenced docket.

ACK Thank you for your assistance in filing the above. Should you have any questions, please do not
AFA hesitate to contact the undersigned.

AFB
CAF Very truly yours,

CMJ
CTE SALEM, SAXON & NIELSEN, P.A.

EAF 2
LEB 2
MFB 5+04
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MBR/cb3
Enclosure

cc: Attached Service List
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DOCUMENT NUMBER-DATE
10433 OCT 10 97
FPSC-RECORDS/REPORTING

**SERVICE LIST
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**CERTIFICATE OF SERVICE
(PSC DOCKET NO. 970410-ED)**

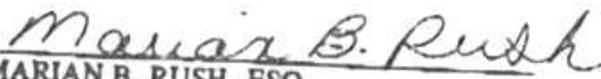
I HEREBY CERTIFY that a true and correct copy of the Direct Testimony of Mark A. Cicchetti on behalf of AmeriSteel Corporation has been furnished via Federal Express (Saturday delivery only to FPL's counsel) this 10th day of October, 1997, to the following:

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MARIAN B. RUSH, ESQ.

Dated: October 10, 1997

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ORIGINAL

FLORIDA POWER AND LIGHT

DOCKET NO. 970410-EI

**DIRECT TESTIMONY OF MARK A. CICCHETTI
ON BEHALF OF AMERISTEEL CORPORATION**

FILED OCTOBER 10, 1997

DOCUMENT NUMBER-DATE

10433 OCT 10 97

FPSC-RECORDS/REPORTING

DIRECT TESTIMONY OF MARK A. CICHETTI

1 Q Please state your name and address.

2 A My name is Mark Anthony Cicchetti and my
3 business address is 2947 N. UMBERLAND Drive,
4 Tallahassee, Florida 32308.

5 Q By whom are you employed and in what
6 capacity?

7 A I am President of Cicchetti & Company, a
8 financial research and consulting firm. I am also
9 employed by the Division of Bond Finance, Florida
10 State Board of Administration, where I am the
11 Manager of Arbitrage Compliance.

12 Q Please outline your educational
13 qualifications and experience.

14 A I received a Bachelor of Science degree
15 in Business Administration in 1980 and a Master of
16 Business Administration degree in Finance in 1981,
17 both from Florida State University.

18 Upon graduation I accepted a planning
19 analyst position with Flagship Banks, Inc., a bank
20 holding company. As a planning analyst my duties
21 included merger and acquisition analysis, lease-buy
22 analysis, branch feasibility analysis, and special

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1 projects.

2 In 1983, I accepted a regulatory analyst
3 position with the Florida Public Service
4 Commission. As a regulatory analyst, I provided
5 in-depth analysis of the cost of equity and
6 required overall rate of return in numerous major
7 and minor rate cases. I reviewed and analyzed the
8 current and forecasted economic conditions
9 surrounding those rate cases and applied financial
10 integrity tests to determine the impacts of various
11 regulatory treatments. I also co-developed an
12 integrated spreadsheet model which links all
13 elements of a rate case and calculates revenue
14 requirements. I received a meritorious service
15 award from the Florida Public Service Commission
16 for my contributions to the development of that
17 model.

18 In February 1987, I was promoted to Chief
19 of the Bureau of Finance. In that capacity I
20 provided expert testimony on the cost of common
21 equity, risk and return, corporate structure,
22 capital structure, and industry structure. I
23 provided technical guidance to the Office of

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1 General Counsel regarding the development of
2 financial rules and regulations. In addition, I
3 authored the Commission's rules regarding
4 diversification and affiliated transactions,
5 chaired the Commission's Committee on Leveraged
6 Buyouts, supervised the finance bureau's regulatory
7 analysts, co-developed and presented a seminar on
8 public utility regulation to help educate the
9 Florida Public Service Commission attorneys, and
10 provided technical expertise to the Commission in
11 all areas of public utility finance for all
12 industries.

13 In February 1990 I accepted the position
14 of Chief of Arbitrage Compliance in the Division of
15 Bond Finance, Department of General Services. The
16 Division of Bond Finance is now under the Florida
17 State Board of Administration, and my title is
18 Manager, Arbitrage Compliance. As Manager of the
19 Arbitrage Compliance Section, I am responsible for
20 assuring that over \$14 billion of State of Florida
21 tax-exempt securities remain in compliance with the
22 federal arbitrage requirements enacted by the Tax
23 Reform Act of 1986. I provide investment advice to
24 trust fund managers on how to maximize yields while

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1 remaining in compliance with the federal arbitrage
2 regulations. I designed and implemented the first
3 statewide arbitrage compliance system which
4 includes data gathering, financial reporting, and
5 computation and analysis subsystems.

6 In July 1990 I founded Cicchetti &
7 Company. Through Cicchetti & Company I provide
8 financial research and consulting services,
9 including the provision of expert testimony, in the
10 areas of public utility finance and economics.

11 Topics I have testified on include cost
12 of equity, capital structure, corporate structure,
13 regulatory theory, cross-subsidization, industry
14 structure, the overall cost of capital, incentive
15 regulation, the establishment of the leverage
16 formula for the water and wastewater industry,
17 reconciling rate base and capital structure, risk
18 and return, and the appropriate regulatory
19 treatment of construction work in progress, used
20 and useful property, construction cost recovery
21 charges, and the tax gross-up associated with
22 contributions-in-aid-of-construction.

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1 In 1985, I was certified by the Florida
2 Public Service Commission as a Class B Practitioner
3 in the areas of finance and accounting.

4 In June, 1985, I published an article in
5 *Public Utilities Fortnightly* titled "Reconciling
6 Rate Base and Capital Structure: The Balance Sheet
7 Method." In September, 1986, I was awarded third
8 place in the annual, national, Competitive Papers
9 Session sponsored by Public Utilities Reports,
10 Inc., in conjunction with the University of Georgia
11 and Georgia State University, for my paper titled
12 "The Quarterly Discounted Cash Flow Model, the
13 Ratemaking Rate of Return, and the Determination of
14 Revenue Requirements for Regulated Public
15 Utilities." An updated version of that paper was
16 published in the June, 1989 edition of the *National
17 Regulatory Research Institute Quarterly Bulletin*.
18 I have since served twice as a referee for the
19 Competitive Papers Sessions. On June 15, 1993, I
20 published an article on incentive regulation in
21 *Public Utilities Fortnightly* titled "Irregular
22 Incentives."

23 I am a past President and past member of

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1 the Board of Directors of the Society of Utility
2 and Regulatory Financial Analysts (SURFA). I was
3 awarded the designation Certified Rate of Return
4 Analyst by the SURFA in 1992. I am a member of the
5 Financial Management Association International and
6 I am listed in *Who's Who in the World* and *Who's Who*
7 *in America*.

8 I have made public utility and finance
9 related presentations to various groups such as the
10 Southeastern Public Utilities Conference, the
11 Society of Utility and Regulatory Financial
12 Analysts, the National Association of State
13 Treasurers, and the Government Finance Officers
14 Association.

15 Q Have you previously testified before this
16 Commission?

17 A Yes, I have.

18 Q For whom are you testifying in this
19 proceeding?

20 A I am testifying on behalf of AmeriSteel
21 Corporation ("AmeriSteel").

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1 Q What is the purpose of your testimony?

2 A The purpose of my testimony is to address
3 the issues in this docket listed in Order No. PSC-
4 97-1035-PCO-EI.

5 Q Please summarize your conclusions.

6 A The proposal to extend the Plan for
7 recording certain expenses for the years 1998 and
8 1999 for Florida Power & Light Company ("FPL") as
9 set forth in Order No. PSC-97-0499-FOF-EI is not in
10 the public interest and should be denied.

11 The Plan allows FPL to accelerate
12 expenses that are appropriately attributable to
13 future periods, removes incentives for management
14 efficiency inherent in traditional ratemaking
15 practices, and allows additional charges without
16 addressing decreased costs and imprudently incurred
17 costs. The Plan results in unreasonable rates,
18 excessive compensation, and intergenerational
19 inequity.

20 Absent the expenses allowed in the Plan,
21 FPL will be in a significant overearnings situation
22 given existing base rates. Absent the expenses

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1 allowed in the Plan, FPL's return on common equity
2 will likely approach 16.00% in 1997. Based on
3 staff's estimates, FPL could write-off up to \$841.2
4 million in 1998 and 1999 under the sales-related
5 portion of the Plan alone.

6 The proposed extension of the Plan allows
7 additional expenses that deviate from Uniform
8 System of Accounts guidelines and the Commission's
9 normal accounting practices. However, the record
10 in this docket provides no evidence to support
11 deviating from the Uniform System of Accounts or
12 normal Commission practice.

13 Q Should the Plan be extended for 1998 and
14 1999 as set forth in Order No. PSC-97-0499-FOF-EI?
15 (Issue 6).

16 A No. To put this issue in the proper
17 perspective, I believe it would be helpful to
18 provide some case background.

19 On March 31, 1995, FPL petitioned the
20 Commission to allow FPL to increase its expenses,
21 effective January 1, 1995, to address the potential
22 for stranded investment (Petition to establish

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1 amortization schedule for nuclear generating units
2 to address potential for stranded investment by
3 Florida Power & Light Company, Docket No. 950359-
4 EI). In response to FPL's petition, the Commission
5 approved a proposal by FPL that resolved the issues
6 identified in FPL's petition. By Order No. PSC-96-
7 0461-FOF-EI, FPL was required to book additional
8 amortization expense including an annual \$30
9 million for its nuclear generating units.
10 According to the Plan approved by the Commission in
11 Order No. PSC-96-0461-FOF-EI, the final accounting
12 for the annual \$30 million for the nuclear
13 generating units remains *"subject to determination*
14 *by the Commission in a future proceeding such as a*
15 *generic stranded cost docket."* (emphasis added)

16 The Plan approved in 1996 also required
17 FPL to "record an additional expense in 1996 and
18 1997 equal to 100% of base revenues produced by
19 retail sales between its "low band" and "most likely
20 sales forecast for 1996 and at least 50% of the
21 base rate revenues produced by retail sales above
22 FPL's "most likely sales forecast" for 1996 as filed
23 in this docket. Any additional expense recorded as
24 a result of this provision will be first applied to

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1 correct the remaining reserve deficiency existing
2 in nuclear production; second, to correct the
3 reserve deficiency existing in FPL's other
4 production facilities, which was calculated to be
5 \$60,338,330 as of January 1, 1994; third, to write
6 off the net amount of book-tax timing differences
7 that were flowed through in prior years and remain
8 to be turned around in future periods; and, fourth,
9 to write off the unamortized loss on reacquired
10 debt."

11 In April 1997, the Commission approved a
12 staff proposal to extend the Plan, with
13 modifications, for an additional two years through
14 1999. The modifications included adding items to
15 the list of additional expenses and changing the
16 priority of the items on the list. The items added
17 to the list included correction of fossil
18 dismantlement and nuclear decommissioning reserve
19 deficiencies, if any, and an unspecified
20 depreciation reserve account for production plant
21 to be used in the event any revenues associated
22 with the difference between actual and forecasted
23 revenues remain to be disposed of.

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1 In the PAA in this docket, Order No. PSC-
2 97-0499-POF-EI, the Commission stated, "We believe
3 this plan is appropriate because it mitigates past
4 deficiencies with prescribed depreciation,
5 dismantlement, and nuclear decommissioning
6 accruals. The plan also brings FPL's accounting in
7 line with non-regulated companies by eliminating
8 regulatory assets such as deferred refinancing
9 costs and the assets associated with previously
10 flowed through taxes. These accounting adjustments
11 will facilitate the establishment of a level
12 "accounting" playing field between FPL and possible
13 non-regulated competitors." (emphasis added)

14 On May 20, 1997, AmeriSteel protested the
15 the Commission's Proposed Agency Action. Staff, in
16 its recommendation dated August 14, 1997 addressing
17 AmeriSteel's protest and petition to intervene
18 stated, "Staff believes, absent an extension of the
19 plan, overearnings will exist on a prospective
20 basis. For this reason, some action is necessary
21 to protect ratepayer interests. Staff believes it
22 may be necessary to attach jurisdiction to
23 overearnings effective January 1, 1998 or take some
24 other action to protect ratepayer interests. Since

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1 the interim statute is based on historic (sic)
2 earnings, it will not adequately protect against
3 1998 overearnings." (Emphasis added)

4 As of June 30, 1997, the amounts allowed
5 in Order Nos. PSC-96-0461-FOF-EI and PSC-97-0499-
6 FOF-EI associated with correction of any
7 depreciation reserve deficiency resulting from an
8 approved depreciation study order (\$235.6 million),
9 and the net amounts of book-tax timing differences
10 that were flowed through in prior years and
11 remained to be turned around in future periods
12 (\$79.5 million) (Items 1 and 2 in Order No. PSC-97-
13 0499-FOF-EI) have been written-off and their
14 treatment is a moot issue.

15 As mentioned above and shown on Exhibit
16 1, page 1 of 2, and on Exhibit 2, page 1 of 1, it
17 is estimated that FPL could write-off approximately
18 \$273 million in 1997 under the Plan. FPL has
19 written-off \$130.6 million through July 31, 1997
20 and earned approximately 40 basis points above the
21 mid-point of its allowed return (100 basis points
22 is equal to approximately \$70 million dollars).
23 Assuming FPL earns only the midpoint of its allowed

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1 return after writing-off the estimated amount of
2 additional expenses, FPL's earned return on common
3 equity, absent the additional expenses, would
4 approach 16.00% ($\$273/\$70 = 3.9$, $12.00 + 3.9 =$
5 15.9).

6 Further, as shown on Exhibit 1, page 2 of
7 2, which is FPL's 1997 Base Rate Revenue Forecast
8 (exclusive of revenue taxes) and Accruals of
9 Additional Amortization Expense (obtained through a
10 Production of Public Documents Request by
11 AmeriSteel), as of July 31, 1997, \$54.4 million of
12 loss on reacquired debt has been written-off in
13 1997 with \$227.6 million remaining to be written-
14 off in 1997 and 1998. Through July 31, 1997, total
15 sales-related (variable) accruals of \$113.1 million
16 have been written-off in 1997. The expected
17 maximum amount of total accruals to be written-off
18 in 1997 under the Plan is \$272.5 million (Exhibit
19 1, Page 1 of 2).

20 As shown on Exhibit 2, which is a staff
21 workpaper (also obtained through a Production of
22 Public Documents Request by AmeriSteel; the
23 annotations on the document are staff annotations),

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1 staff estimates that \$841.2 million could be
2 written-off in 1998 and 1999 in addition to the
3 amounts previously written-off under the Plan. The
4 identified amounts to be written-off against the
5 listed Plan items in 1998 and 1999 total \$619.1
6 million, as shown on Exhibit 2, and is comprised of
7 \$101 million of remaining loss on debt, \$33.5
8 million of fossil dismantlement deficiency, and
9 \$484.4 million of nuclear decommissioning reserve
10 deficiency. The remaining difference (\$222.1
11 million) between the total amount to be written-off
12 against specific items (\$619.1 million) and the
13 total amount expected to be available (\$841.2
14 million), would be applied to the unspecified
15 depreciation reserve to be allocated at a later
16 date, if FPL so chooses.

17 Q How does the plan deviate from
18 traditional ratemaking?

19 A The Plan proposes to correct reserve
20 deficiencies and to accelerate the write-off of
21 regulatory assets. Normally, reserve deficiencies
22 are corrected over the remaining life of the
23 associated facilities. Likewise, the generally
24 accepted ratemaking treatment for recovery of

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1 regulatory assets, such as the unamortized loss on
2 reacquired debt, is to spread the cost over a
3 period of years to match the costs and benefits
4 over time. The Commission has routinely followed
5 this approach when setting electric utility rates.
6 Extension of the plan proposes significant
7 departures from accepted ratemaking and established
8 Commission practice for which there is no record
9 evidence. As noted previously, the identified
10 depreciation reserve deficiencies that were
11 addressed in the Plan approved for 1995-1997 have
12 been corrected.

13 Q Please continue.

14 A The Plan should not be extended for 1998
15 and 1999 because it is not in the public interest.
16 Given the write-offs that have already occurred,
17 extension of the Plan now addresses accelerated
18 regulatory asset recovery, claimed deficiencies for
19 fossil dismantlement, nuclear decommissioning
20 accruals, and an unspecified depreciation reserve
21 for which there is no record justification. The
22 Plan allows FPL to accelerate expenses that are
23 appropriately attributable to future periods,
24 removes incentives for management efficiency

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1 inherent in traditional ratemaking practices, and
2 addresses additional charges without addressing
3 decreased costs and imprudently incurred costs.
4 The Plan results in unreasonable rates, excessive
5 compensation, and intergenerational inequity.
6 There is no record evidence in this docket to
7 support additional expenses for FPL for the purpose
8 of eliminating potential stranded costs.

9 As shown on Exhibit 3, which is from FPL
10 Group's August 1997 Presentation to Security
11 Analysts (also obtained through the Production of
12 Public Documents Request by AmeriSteel), the book
13 value of FPL's fossil units and nuclear units are,
14 respectively, 51% and 62% below industry averages —
15 one of several indications that FPL is
16 comparatively well-suited to meet competition, even
17 though retail competition in the electric utility
18 industry in Florida is not expected in the near
19 term. Furthermore, there is evidence that FPL's
20 assets will be worth more in a deregulated
21 environment, and not less. A Resource Data
22 International, Inc. ("RDI") study titled "Power
23 Markets in the U. S." estimated that FPL assets are
24 undervalued by nearly \$900 million compared to

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1 their expected value in a competitive generation
2 market ("Power Markets in the U.S.," Resource Data
3 International, Inc., 1994). For purposes of the
4 study, RDI defined stranded costs as the net of any
5 stranded generation assets, regulatory assets,
6 purchased power contracts, and wholesale sales
7 contracts. Furthermore, recent auctions of
8 generating assets help establish proxies for the
9 value of such assets. New England Electric System
10 recently announced the sale of 4,000 MW of fossil
11 and hydro generation assets for approximately
12 \$400/kw. FPL owns about 13,500 MWs of fossil
13 generation that, as shown on Exhibit 3, is on the
14 books at \$180/kw. At an average market value of
15 \$400/kw, FPL's fossil generating assets have an
16 indicated market value of almost \$3 billion over
17 their book value. Additionally, FPL's regulatory
18 assets represent only 8% of common equity while the
19 industry average is 19% (See Exhibit 3, Page 3 of
20 3).

21 Other factors that strengthen FPL's
22 competitive position include low residential rates
23 relative to Florida and the southeast region, low
24 industrial load, high residential load, geographic

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1 isolation from the continental U.S., lack of excess
2 capacity, and cross-state transmission capacity
3 limitations, especially to FPL's major load centers
4 in South Florida. Furthermore, Florida's sensitive
5 environment is likely to hamper attempts to
6 increase transmission capacity into and within the
7 state.

8 The marketplace is well aware of the
9 threat of competition in the electric utility
10 industry. Yet, FPL Group's stock price has
11 increased approximately 40% over the last five
12 years and FPL's bond ratings were increased by
13 Standard and Poor's to AA- in 1995 and to Aa3 by
14 Moody's in 1996.

15 Q Why is it inappropriate to allow FPL to
16 write-off costs that are attributable to future
17 periods?

18 A The concept of intergenerational equity,
19 that lies at the core of traditional ratemaking,
20 holds that each generation of customers should pay
21 its share of the costs related to the service from
22 which they are benefitting. For example, the costs
23 associated with reacquired debt should be

DIRECT TESTIMONY OF MARK A. CICHETTI

1 distributed over appropriate future periods. It is
2 inappropriate, under the concept of
3 intergenerational equity, to force current
4 ratepayers to bear the costs of reacquired debt so
5 that future ratepayers can enjoy a cost of debt
6 below the "net" cost of debt. I will address FPL's
7 unamortized loss on reacquired debt in greater
8 detail in Issue 4.

9 Q How does the Plan remove incentives for
10 management efficiency inherent in traditional
11 ratemaking practices?

12 A Under traditional ratemaking, regulated
13 utilities are not guaranteed recovery of costs but
14 instead are given the *opportunity* to recover their
15 costs including a return on their investment
16 commensurate with the risk of their investment.
17 This is accomplished by setting rates that are
18 expected to recover the utilities expected costs.
19 Under this approach, a utility has an incentive to
20 keep expenses at a level that will allow it to
21 recover its costs including its allowed return on
22 common equity. The utility has a further incentive
23 to lower costs to take advantage of the regulatory
24 lag related to the time necessary to reset rates to

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1 recognize lowered costs. In Florida, regulated
2 utilities have the additional incentive to lower
3 costs because they can earn up to 100 basis points
4 over their allowed return on common equity without
5 being subject to overearnings, all other things
6 being equal.

7 However, in this docket FPL's rates are
8 set at a point that will generate overearnings
9 absent additional allowed expenses. Consequently,
10 the management incentives for efficiency associated
11 with traditional ratemaking practices are removed.
12 Under the Plan, FPL can manipulate its earnings and
13 achieved return.

14 It has been over ten years since FPL's
15 last rate case and, absent additional allowed
16 expenses, FPL will overearn by hundreds of millions
17 of dollars. Under the Plan, FPL has complete
18 discretion with regard to 50% of the base revenues
19 produced by retail sales above FPL's "most likely
20 sales forecast" forecasted for 1996. Because the
21 revenue level is based on 1996 revenues, the Plan
22 gives FPL discretion over tens of millions of
23 dollars of expenses. This provides the opportunity

DIRECT TESTIMONY OF MARK A. CICCHETTI

1 to "manage" the earned return. For example, FPL
2 could forego writing-off certain expenses allowed
3 under the Plan and instead incur an expense the
4 Commission might not normally allow. The result
5 being that there is still a "legitimate" expense
6 that can be claimed and the earned return is the
7 same as if the "legitimate" expense had been taken.

8 Q Does the Plan allow for additional costs
9 to be charged while ignoring decreased costs and
10 imprudently incurred costs?

11 A Yes. In my opinion, FPL's allowed return
12 on equity (See staff's Quarterly Report on Equity
13 Cost Rates) and FPL's equity ratio used to monitor
14 earnings are seriously outdated and should be
15 reduced because they are excessive and are adding
16 substantially and unnecessarily to the revenue
17 requirement being borne by ratepayers.

18 Q Please explain.

19 A By reacquiring substantial amounts of
20 debt, FPL replaced a tax deductible source of
21 financing with a higher cost, non-tax deductible
22 source of financing that increases FPL's after-tax
23 overall cost of capital relative to what it would

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1 be otherwise, increases the dollar return to
2 investors, and reduces the amount of potential
3 overearnings. Furthermore, as noted above, the
4 Plan allows the unamortized loss on the reacquired
5 debt (\$283 million) to be written-off against
6 earnings in 1997 and 1998.

7 FPL's equity ratio has increased
8 substantially since the last time rates were set.
9 The equity ratio used in the 1985 test year in the
10 last rate case was 42.3% of investor capital.
11 FPL's average equity ratio for the period ending
12 July 31, 1997, per the July 1997 Surveillance
13 Report, was 61.1% of investor capital. Generally,
14 increasing the amount of equity in the capital
15 structure, all other things being equal, decreases
16 the required return on common equity. However,
17 FPL's allowed return on common equity has not
18 changed since 1990 while, over the same period, its
19 equity ratio has significantly increased.
20 Additionally, FPL's equity ratio has risen to a
21 level much greater than that required for a AA-
22 rated electric utility with FPL's business
23 position, per Standard and Poor's guidelines (See
24 Exhibit 4). FPL's Business Position is rated 1,

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1 above average (See Standard and Poor's, Utility
2 Credit Report, June 1996). FPL significantly
3 exceeds the equity ratio benchmark for a AA rated
4 electric utility with a Business Position of 1,
5 61.1% versus 53%. By not addressing these factors,
6 the Plan is allowing FPL to increase allowed
7 expenses while disregarding decreased costs and
8 imprudently incurred costs.

9 Q Should FPL be authorized to accelerate
10 the write-off of Unamortized Loss on Reacquired
11 Debt? (Issue 4)

12 A No. The amount of unamortized loss on
13 reacquired debt that the Commission believes was
14 prudently incurred should be amortized over the
15 remaining life of the original debt if there was
16 not a refunding, or if there was a refunding,
17 amortized over the remaining life of the original
18 debt or spread over the life of the new issue.
19 This is the Commission's normal practice, the
20 Uniform System of Accounts requirement, and the way
21 FPL must account for these costs for financial
22 reporting purposes. There is no evidence in this
23 docket to support accelerated recovery for any
24 other purpose.

DIRECT TESTIMONY OF MARK A. CICHETTI

1 Ratepayers in the future will enjoy the
2 benefits of reduced interest expense associated
3 with the prudently reacquired debt. Under the
4 concept of intergenerational equity, it is
5 inappropriate to force current ratepayers to bear
6 the costs of reacquiring the debt so that future
7 ratepayers can enjoy a cost of debt below the "net"
8 cost of debt. Ratepayers bear the cost to the
9 extent that the expenses taken under the Plan
10 reduce overearnings. For other than insignificant
11 amounts, the Uniform System of Accounts requires
12 the unamortized loss on reacquired debt to be
13 amortized in the manner I am recommending.
14 Moreover, for financial reporting purposes, the
15 amortization of the loss on reacquired debt will
16 continue as if there is no write-off per the Plan.
17 In other words, even though the Commission has
18 allowed FPL to accelerate the write-off of \$283
19 million of unamortized loss, the Uniform System of
20 Accounts does not allow this treatment to be used
21 for financial reporting. These Uniform System Of
22 Accounts' requirements support the conclusion that,
23 to achieve intergenerational equity, the loss on
24 reacquired debt should be amortized as I am
25 recommending.

DIRECT TESTIMONY OF MARK A. CICCHETTI

1 Recovery of regulatory assets, such as
2 the unamortized loss on reacquired debt, that are
3 considered potential stranded costs, should be
4 addressed through established means such as a
5 request for increased rates, a generic Commission
6 ruling on stranded costs, or a request for a
7 limited proceeding to allow for additional costs.
8 Such proceedings provide the opportunity to examine
9 both increased and decreased costs as well as
10 generally applicable Commission policy on stranded
11 costs. This would provide all parties due process
12 and preserve the public interest. This is
13 particularly true when the utility is in an
14 overearnings situation.

15 Q What is the appropriate revenue forecast
16 to be used to determine the level of additional
17 expenses allocated to this Plan? (Issue 1)

18 A Allowance of accelerated amortization
19 should be based on need and should not be a
20 function of FPL's growth in revenue. If the
21 Commission allows recovery of the expenses
22 allocated to the Plan, the Commission should simply
23 direct FPL to write-off those amounts over an
24 appropriate period. The Commission should not

DIRECT TESTIMONY OF MARK A. CICHETTI

1 allow FPL to manipulate its earnings and achieved
2 return for the reasons previously stated regarding
3 appropriate management incentives for efficiency.

4 Q Should the Commission defer a decision to
5 allow any additional decommissioning or
6 dismantlement expense until there has been a full
7 examination of FPL's nuclear decommissioning and
8 fossil plant dismantlement studies? (Issue 2)

9 A Yes. There is no demonstrated need to
10 allow the write-off of these claimed theoretical
11 reserve deficiencies in 1998 and 1999. FPL's
12 annual allowance for decommissioning costs was
13 increased as recently as 1995 from \$38 million to
14 \$85 million. The magnitude of the additional
15 expenses to be allowed under the Plan (\$33.5
16 million for fossil dismantlement and \$484.4 million
17 for nuclear decommissioning) and the potential to
18 address offsetting and decreased costs that have
19 been identified or that may be identified in the
20 upcoming studies (for example, possible decreased
21 inflation expectations) indicate the comprehensive
22 dismantlement and decommissioning studies, due to
23 be filed by October 1, 1998, need to be reviewed to
24 determine if there actually is a need to book

DIRECT TESTIMONY OF MARK A. CICCHETTI

1 additional amortization expense. There is no
2 record evidence indicating whether or not the
3 claimed reserve deficiencies are life-related and
4 if there are intergenerational equity concerns
5 relating to accelerated amortization of these
6 expenses.

7 By any measure, the amounts associated
8 with the claimed fossil and nuclear decommissioning
9 reserve deficiencies are tremendous. In my
10 opinion, it would be prudent to have comprehensive
11 studies, in hand, that demonstrate that a
12 significant theoretical reserve deficiency exists
13 before overearnings are reduced to offset the
14 claimed deficiency.

15 Q Should the Commission consider whether
16 FPL has reserve depreciation surplus balances for
17 any of its plant accounts to offset depreciation
18 reserve deficiencies? (Issue 3)

19 A Yes. Where applicable, the Commission
20 should apply any depreciation reserve surplus
21 balances for plant accounts against depreciation
22 reserve deficiencies.

DIRECT TESTIMONY OF MARK A. CICCHETTI

1 Q Should FPL be authorized to record, in an
2 unspecified depreciation reserve, an expense amount
3 greater than the amounts to correct any
4 depreciation reserve deficiency, write-off the
5 unamortized loss on reacquired debt, correct any
6 fossil dismantlement reserve deficiency, and
7 correct any nuclear decommissioning reserve
8 deficiency? (Issue 5)

9 A No. There is no identified depreciation
10 reserve deficiency. Consequently, there is no
11 sound regulatory reason (other than for potential
12 stranded costs for which there is no record
13 evidence in this docket) to create an unspecified
14 depreciation reserve rather than providing rate
15 relief.

16 Q Please summarize your testimony.

17 A The Plan should not be extended because
18 it is not in the public interest. It allows FPL to
19 accelerate expenses that should be attributed to
20 future periods, it removes incentives for
21 management efficiency inherent in traditional
22 ratemaking practices, and it allows additional
23 charges without addressing decreased costs and
24 imprudently incurred costs. The Plan results in

DIRECT TESTIMONY OF MARK A. CICCHETTI

1 unreasonable rates, excessive compensation, and
2 intergenerational inequity.

3 Recovery of regulatory assets, such as
4 the unamortized loss on reacquired debt, that could
5 be considered potential stranded costs, should be
6 addressed through established means such as a
7 request for increased rates, a generic Commission
8 ruling on stranded costs, or a request for a
9 limited proceeding to allow for additional costs.
10 Such proceedings provide the opportunity to examine
11 both increased and decreased costs. This would
12 provide all parties due process and preserve the
13 public interest.

14 The additional amortization expense
15 allowed under the Plan for fossil dismantlement and
16 decommissioning reserve deficiencies should be
17 delayed until the upcoming comprehensive studies
18 can be reviewed to determine if there actually is a
19 need to book additional amortization expense.

20 Finally, it appears a major element of
21 the Plan is to permit FPL to offset growth in
22 revenues and earnings by accelerating the recovery

DIRECT TESTIMONY OF MARK A. CICCHETTI

1 of regulatory assets to minimize FPL's potential
2 stranded costs. There is no basis in the record to
3 allow accelerated asset recovery in contemplation
4 of competition or to mitigate the potential for
5 stranded costs.

6 The Commission approved Plan cited in
7 Order No. PSC-96-0461-FOF-EI indicated the
8 Commission would address the final determination
9 of the fixed \$30 million of additional nuclear
10 amortization in a future proceeding such as a
11 generic stranded cost docket. I believe the
12 Commission should establish a defined regulatory
13 policy in such a docket or in a rulemaking
14 proceeding before authorizing further accelerated
15 amortization of, potentially, over \$840 million.

16 Q Does this conclude your testimony?

17 A Yes, it does.

EXHIBITS

FLORIDA POWER & LIGHT COMPANY

Docket #950399-EI
 1997 Base Rate Revenue Forecast (exclusive of revenue taxes) and Accruals of Additional Amortization Expense
 Actuals through July, 1997
 (Millions Of Dollars)

6

| REVENUE | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Est | Out | Year | Dec | Total (Notes 4) | YTD (Notes 5) | Remaining | |
|---|---------|----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------------|---------------|-----------|-----------|
| 1 Low Demand | \$241.3 | \$207.8 | \$279.5 | \$235.4 | \$262.8 | \$262.4 | \$310.8 | \$315.9 | \$315.9 | \$268.8 | \$257.1 | \$248.7 | \$240.4 | \$3,140.9 | \$1,779.9 | \$1,361.0 |
| 2 Mid-Low Demand | \$253.1 | \$220.8 | \$237.9 | \$238.7 | \$269.4 | \$301.8 | \$310.9 | \$325.2 | \$312.8 | \$271.7 | \$249.4 | \$234.5 | \$234.5 | \$3,224.1 | \$1,830.6 | \$1,393.5 |
| 3 Mid-High Demand | \$2-2.4 | \$224.7 | \$281.0 | \$295.2 | \$313.6 | \$334.4 | \$331.9 | \$337.1 | \$327.1 | \$294.8 | \$260.4 | \$211.7 | \$234.4 | \$3,383.4 | \$1,917.5 | \$1,465.9 |
| 4 Actuals and Budget (Note 1) | \$255.7 | \$235.2 | \$245.2 | \$258.6 | \$283.6 | \$310.2 | \$327.1 | \$331.9 | \$327.1 | \$294.8 | \$260.4 | \$251.7 | \$3,381.8 | \$1,915.7 | \$1,465.9 | |
| 5 Budget | | | | | | | | | | | | | | | | |
| 6 Actual Less Budget | (\$3.4) | (\$10.5) | \$15.8 | (\$2.4) | \$1.7 | \$3.4 | (\$2.7) | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$1.8 | \$1.8 | |
| 7 | | | | | | | | | | | | | | | | |
| 8 MINIMUM ACCRUAL | | | | | | | | | | | | | | | | |
| 9 VARIABLE ACCRUAL (Notes 2A and 2B) | | | | | | | | | | | | | | | | |
| 10 BASE: Most Likely Less Low Demand | \$11.9 | \$13.0 | \$8.4 | \$1.4 | \$6.6 | \$9.4 | \$0.1 | \$9.3 | \$13.9 | \$14.6 | \$0.7 | (\$8.0) | \$83.2 | \$50.7 | \$32.5 | |
| 11 ADD-ON: (Act./Bud. Less Most Likely)*0.5 | (\$0.4) | \$2.0 | \$11.5 | \$0.7 | \$7.9 | \$5.9 | \$6.8 | \$3.3 | \$7.2 | \$11.5 | \$5.5 | \$8.6 | \$79.7 | \$43.5 | \$36.2 | |
| 12 TOTAL VARIABLE (Lines 10 & 11) | \$11.5 | \$15.0 | \$19.9 | \$11.1 | \$14.5 | \$15.3 | \$6.9 | \$12.6 | \$21.1 | \$26.2 | \$6.2 | \$2.7 | \$162.9 | \$94.2 | \$68.7 | |
| 13 FIXED ACCRUAL (Notes 3) | \$2.5 | \$2.5 | \$2.5 | \$2.5 | \$2.5 | \$2.5 | \$2.5 | \$2.5 | \$2.5 | \$2.5 | \$2.5 | \$2.5 | \$30.0 | \$17.5 | \$12.5 | |
| 14 TOTAL ACCRUAL (Lines 12 & 13) | \$14.0 | \$17.5 | \$22.4 | \$13.6 | \$17.0 | \$17.8 | \$9.4 | \$15.1 | \$23.6 | \$28.7 | \$8.7 | \$5.2 | \$192.9 | \$111.7 | \$81.2 | |
| 15 | | | | | | | | | | | | | | | | |
| 16 MAXIMUM ACCRUAL | | | | | | | | | | | | | | | | |
| 17 VARIABLE ACCRUAL (Notes 2A and 2B) | \$11.9 | \$13.0 | \$8.4 | \$1.4 | \$6.6 | \$9.4 | \$0.1 | \$9.3 | \$13.9 | \$14.6 | \$0.7 | (\$8.0) | \$83.2 | \$50.7 | \$32.5 | |
| 18 BASE: Most Likely Less Low Demand | (\$0.8) | \$3.9 | \$23.1 | \$19.5 | \$15.8 | \$11.8 | \$13.8 | \$6.7 | \$14.4 | \$23.1 | \$11.0 | \$17.3 | \$159.4 | \$84.5 | \$74.9 | |
| 19 ADD-ON: (Act./Bud. Less Most Likely)*1.0 | \$11.1 | \$17.0 | \$31.4 | \$20.8 | \$22.5 | \$21.2 | \$13.8 | \$16.0 | \$28.3 | \$37.7 | \$11.8 | \$11.3 | \$242.5 | \$135.2 | \$107.4 | |
| 20 TOTAL VARIABLE (Lines 18 & 19) | \$2.5 | \$2.5 | \$2.5 | \$2.5 | \$2.5 | \$2.5 | \$2.5 | \$2.5 | \$2.5 | \$2.5 | \$2.5 | \$2.5 | \$30.0 | \$17.5 | \$12.5 | |
| 21 FIXED ACCRUAL (Notes 3) | \$13.6 | \$19.5 | \$33.9 | \$23.3 | \$25.0 | \$23.7 | \$16.1 | \$18.5 | \$30.8 | \$40.2 | \$14.1 | \$13.8 | \$272.5 | \$155.1 | \$117.4 | |
| 22 TOTAL ACCRUAL (Lines 20 & 21) | | | | | | | | | | | | | | | | |

NOTES

- (1) "Actuals and Budget" includes the monthly actuals through the most current month (appears in bold type) and the Company's November 1998 Budget Forecast for all remaining months.
- (2) A. In 1996, FPL applied the variable amount first to reserve deficiencies for nuclear production plant (\$47.9 M), then to the reserve deficiencies in other production plant (\$59.3 M), then wrote off a portion of the net amount of book-tax timing differences that were favored through in prior years (\$20.1 M of \$78.8 M).
 B. In 1997, FPL will apply the variable accrual amount first to the remainder of book-tax timing differences (\$58.7 M), then the Company will apply the remaining accrual to unamortized loss on reacquired debt (\$282 million at 12-96).
- (3) FPL will record \$30 M again in 1997 in nuclear amortization in an account to be determined in a future docket.
- (4) In the event that Total Actual Revenue (annual) is less than the Most Likely Revenue (annual), then the Variable Base Revenue Accrual (annual) is reduced by the difference of the two amounts, and the Variable Add-on Revenue (annual) becomes zero.
- (5) In the event that Actual Revenue (YTD) is less than the Most Likely Revenue (YTD), then the Variable Base Revenue Accrual (YTD) is reduced by the difference of the two amounts, and the Variable Add-on Revenue (YTD) becomes zero.
- (6) This spreadsheet is produced to reflect the implementation of the amortization schedule for FPL nuclear generating units consistent with Order No. PSC-95-0872-FOF-EI in Docket No. 950399-EI.

Responsive to
 Request #1

DOCKET NO. 950359-EI
 ACCRUALS-TO-DATE
 Actuals through July, 1997
 (millions of dollars)

| | Accrual Targets, 1996-7 (See Note) | 1996 Accruals | 1997 Accruals (to date) | Total Accruals, 1996 and 1997 (to date) | Accrual Balance |
|---|---|------------------|-------------------------------|---|--------------------|
| 1 FIXED ACCRUALS | | | | | |
| 2 Nuclear Amortization | \$60.0 | \$30.0 | \$17.5 | \$47.5 | \$12.5 |
| 3 | | | | | |
| 4 VARIABLE ACCRUALS | | | | | |
| 5 Reserve Deficiencies (nuclear) | \$49.2 | \$49.2 | \$0.0 | \$49.2 | \$0.0 |
| 6 Reserve Deficiencies (other) | \$60.3 | \$60.3 | \$0.0 | \$60.3 | \$0.0 |
| 7 Book-tax Timing Diff. | \$78.7 | \$20.1 | \$58.6 | \$78.7 | \$0.0 |
| 8 Loss on Recquired Debt (\$282 M at 12-96) | \$282.0 | \$0.0 | \$54.4 | \$54.4 | \$227.6 |
| 9 Subtotal (Variable only) | \$470.2 | \$129.6 | \$113.1 | \$242.7 | \$227.6 |
| 10 (Sum of Lines 5-8) | | | | | |
| 11 | | | | | |
| 12 TOTAL ACCRUALS | | | | | |
| 13 Fixed plus Variable | \$530.2 | \$159.6 | \$130.6 | \$290.2 | \$240.1 |
| 14 (Line 2 + Line 9) | | | | | |

Note: Accrual Targets include amounts consistent with the amortization schedule for FPL nuclear generating units as described in Order No. PSC 95-0672-FOF-EI in Docket No. 95039-EI.

Florida Power & Light Write-Off Activity Summary

| | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | TOTAL |
|--|----------------------|------|------|-----------|-----------|-----------|-------|
| | | | | Projected | Projected | Projected | |
| | <i>(In Millions)</i> | | | | | | |

950359-EI:

| | | | | | | | |
|--|----------------|----------------|----------------|---------------|---------------|---------------|----------------|
| Nuclear Reserve Deficit (\$175.3) | \$126.0 | | \$49.3 | | | | \$175.3 |
| Nuclear Plant Amortization | | | 30.0 | 30.0 | 30.0 | 30.0 | 120.0 |
| Other Production Plant (\$60.3) | | | 60.3 | | | | 60.3 |
| Prior Flow Through (\$79.5) | | | 20.3 | 59.2 | | | 79.5 |
| Loss on Reacquired Debt (\$282.7 est.) | | | | 141.5 | | | 141.5 |
| SUBTOTAL Docket 950359-EI | \$126.0 | \$159.9 | \$230.7 | \$30.0 | \$30.0 | \$30.0 | \$576.6 |

970410-EI:

| | | | | | | | |
|--------------------------------------|--|--|--|----------------|--|----------------|----------------|
| Depreciation Reserve Deficiency (?) | | | | (5xxx) | | ? | ? |
| Remaining Debt Loss (\$101.2) | | | | 101.2 | | 0.0 | 101.2 |
| Dismantlement Deficiency (\$33.5) | | | | ? | | ? | ? |
| Decommissioning Deficiency (\$484.4) | | | | ? | | ? | ? |
| SUBTOTAL Docket 970410-EI | | | | \$361.2 | | \$480.0 | \$841.2 |

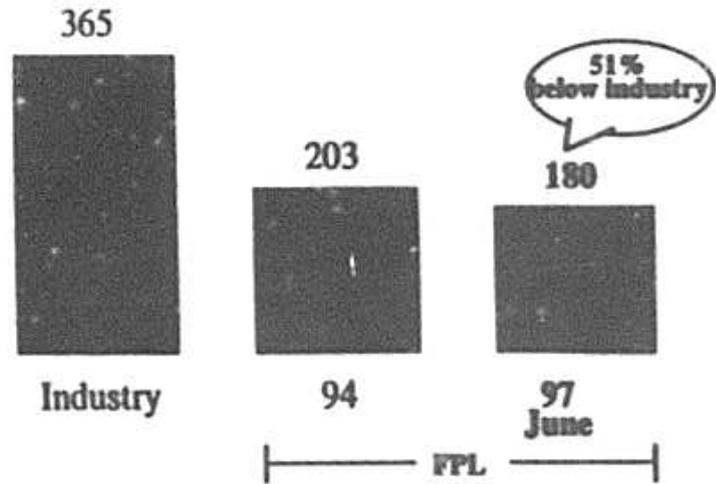
Estimate: FPL
 Could Actually book
 ~\$40 mill Additional
 in '97

Staff estimate:
 Aggregated up '96 Forecast
 B) 100% booking

Please note that the ^{total} annual accrual amt is growing by an average of ~\$90 m/yr. this is because the forecast that is the benchmark has remained fixed, yet FPL's total revenues continue to grow by about ~3% / yr.

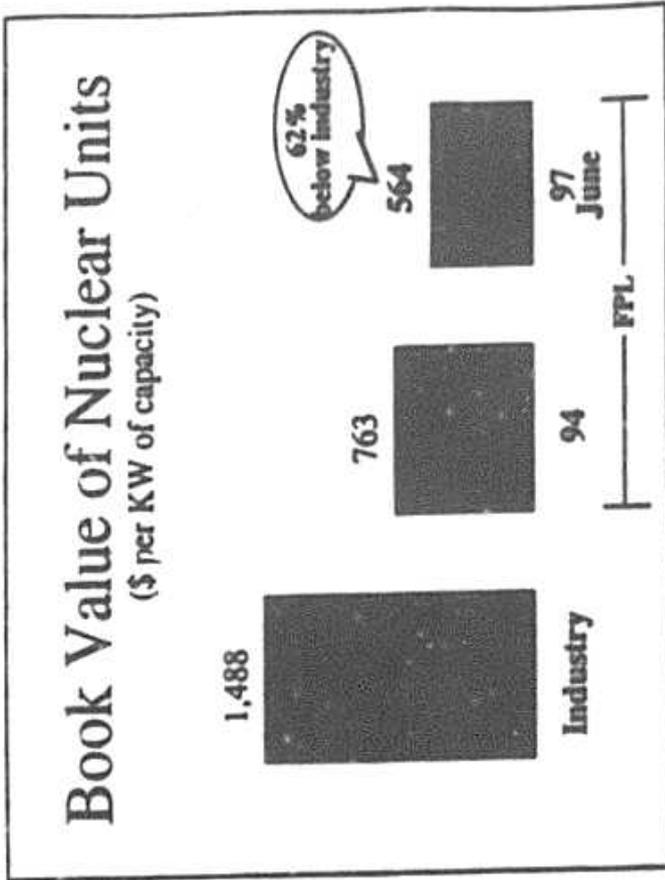


Book Value of Fossil Units (\$ per KW of capacity)

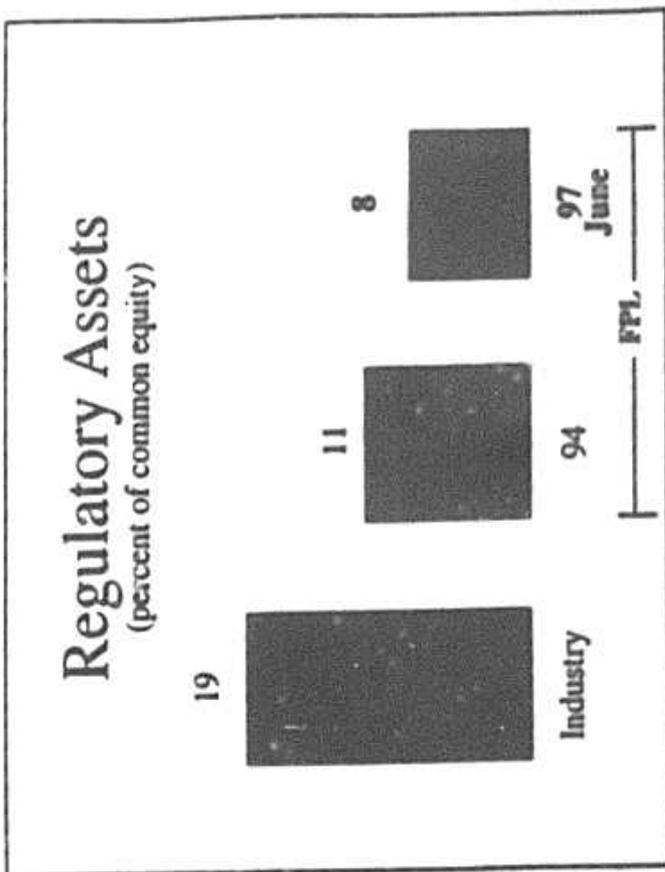


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Notes:



Notes:



Notes:

**STANDARD AND POOR' FINANCIAL BENCHMARKS
FOR AA RATING**

| BUSINESS POSITION | TOTAL DEBT/TOTAL CAPITAL | EQUITY RATIO* |
|-------------------|--------------------------|---------------|
| 1 | 47.0% | 53.0% |
| 2 | 45.5% | 54.5% |
| 3 | 44.0% | 56.0% |
| 4 | 42.0% | 58.0% |

*The complement of the total debt to total capital benchmark.

| BUSINESS POSITION | PRETAX INTEREST COVERAGE |
|-------------------|--------------------------|
| 1 | 3.50X |
| 2 | 3.65X |
| 3 | 3.80X |
| 4 | 4.00X |

BUSINESS POSITION

| | |
|---|------------------------|
| 1 | Above Average |
| 2 | Somewhat Above Average |
| 3 | High Average |
| 4 | Average |

Source: Standard and Poor's Utility Financial Statistics