



ORIGINAL

November 28, 1997
Overnight

210 N. Park Ave.
P.O. Drawer 200
Winter Park, FL
32790 0200

Tel: 407 740 8575
Fax: 407-740-0613
tmi@tminc.com

Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oaks Boulevard
Gerald L. Gunter Bldg. Room 270
Tallahassee, FL 32399-0850
(904) 488-4733

DEPOSIT DATE
D 6 6 5 DEC 03 1997

971575-TX

RE: Initial Alternative Local Exchange Carrier Application and Interexchange Carrier Application of Kenarl, Inc.

Dear Mr. D'Haeseleer:

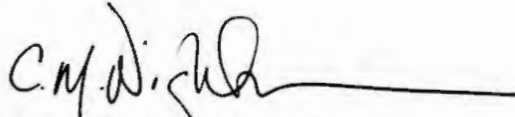
Enclosed for filing are the original and twelve copies of each of the above referenced applications of Kenarl, Inc. Kenarl is seeking authority to provide both local resale and interexchange carrier resale services in Florida.

Also enclosed is the applicant's check in the amount of \$500 for the two filing fees. Questions pertaining to this application or tariff should be directed to my attention at (407) 740-8575.

Please acknowledge receipt of this filing by returning, file-stamped, the extra copy of this cover letter in the self-addressed, stamped envelope enclosed for this purpose.

Thank you for your assistance.

Sincerely,


Connie Wightman
Consultant to:
Kenarl, Inc.

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward a copy of check to RAR with proof of deposit.
Initials of person who forwarded check.
AG

Enclosures

cc: Kenneth Adams
File: Kenarl - FL ALEC and FL IXC

DOCUMENT NO.
12256-97
12-2-97

FLORIDA PUBLIC SERVICE COMMISSION
Division of Communications, Certification & Compliance Section
2450 SHUMARD OAK BOULEVARD
TALLAHASSEE, FLORIDA 32399-0850
(904) 413-6600

APPLICATION FORM

for

**AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE
WITHIN THE STATE OF FLORIDA**

INSTRUCTIONS

1. This form is used for an original application for a certificate and for approval of sale, assignment, or transfer of an existing alternative local exchange certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee.
2. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
3. Use a separate sheet for each answer which will not fit the allotted space.
4. Any questions regarding completion, contact above.
5. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250 made payable to the Florida Public Service Commission at the above address.

**APPLICATION FORM FOR AUTHORITY TO PROVIDE
ALTERNATIVE LOCAL EXCHANGE SERVICE
WITHIN THE STATE OF FLORIDA**

1. This is an application for (check one):

- Original authority (new company)**
- Approval of transfer (to another certificated company)**
Example: a certificated company purchases an existing company and desires to retain the original certificate authority.
- Approval of assignment of existing certificate (to a noncertificated company)**
Example: a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.
- Approval for transfer of control (to another certificated company)**
Example: a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of applicant:

Kenarl Inc.

3. A. National Mailing Address including street name, number, post office box, city, state, zip code and phone number.

Street: 12230 Forest Hill Boulevard, Suite 103
PO Box
City: Wellington
State: Florida
Zip 33414
Phone: (561) 793-5204

B. Florida Mailing Address including street name, number, post office box, city, state, zip code and phone number.

Street: 12230 Forest Hill Boulevard, Suite 104
PO Box
City: Wellington
State: Florida
Zip 33414
Phone: (561) 793-5204

C. Physical Address of alternative local exchange service in Florida including street name, number, post office box, city, state, zip code and phone number.

Street: 12230 Forest Hill Boulevard, Suite 103
PO Box
City: Wellington
State: Florida
Zip: 33414
Phone: (561) 793-5204

4. Structure of organization:

- | | |
|--|---|
| <input type="checkbox"/> Individual | <input checked="" type="checkbox"/> Corporation |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Joint Venture | <input type="checkbox"/> Other |

5. If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number:
Taxpayer Identification # P 920-0000-8954 (9)

Please see Exhibit I for a copy of the Articles of Incorporation.

6. Name under which the applicant will do business (d/b/a):

n/a Kenarl serves the Lake Wellington Professional Center

7. If applicable, please provide proof of fictitious name: (d/b/a) registration.

Fictitious name registration number: not applicable

8. If applicant is an individual, partnership, or joint venture, please give name and address of each legal entity.

Not applicable

9. State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

No officer, director or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime. No such action may result from a pending proceeding.

10. **Please provide the title, address, telephone number, internet address and facsimile number of the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application:**

Application contact:

Name: Connie Wightman
Title: Consultant
P.O. Box: P.O. Drawer 200
City: Winter Park
State: Florida
Zip: 32790-0200
Phone: (407) 740-8575
Fax: (407) 740-0613
Internet Address: cwightman@tminc.com

Ongoing Liaison:

Name: Kenneth M. Adams
Title: President
P.O. Box:
Street: 12230 Forest Hill Boulevard, Suite 103
PO Box
City: Wellington
State: Florida
Zip: 33414
Phone: (561) 793-5204; mobile (561) 685-7578
Facsimile: (561) 793-8678
Internet Address:

11. **Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service.**

None. No application has been granted or denied.

12. **Has the applicant been denied certification in any other state?**

Yes() No(X)

If so, please list the state and reason for denial.

13. **Have penalties been imposed against the applicant in any other state:**

Yes() No(X)

If so, please list the state and reason for penalty.

14. **Please indicate how a customer can file a service complaint with your company.**

Customers may call the company by contacting the leasing office or by calling (561) 5204. This is a professional office center, where the subscribers will have daily access to the management. The subscribers may also write to the company at the headquarters address.

15. **Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.**

A. Financial capability (Exhibit II)

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements, including:

1. the balance sheet
2. income statement
3. statement of retained earnings for the most recent 3 years

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statement should then be signed by the applicant's chief executive officer and chief financial officer. The signature should affirm that the financial statements are true and correct.

B. Managerial capability

See Exhibit III

C. Technical capability

See Exhibit IV

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree punishable as provided in s. 775.082 and s. 775.083.

Official: By: *Kenneth M. Adams*, President Date: 11/26/97
Kenneth M. Adams
Title: President
Address: 12230 Forest Hill Boulevard, Suite 103
Wellington, Florida 33414
Phone: (561) 793-5204

Kenari Inc.

EXHIBIT I

ARTICLES OF INCORPORATION



FLORIDA DEPARTMENT OF STATE

Jim Smith
Secretary of State

RECEIVED LS
DEC 7 1992
MADY, GLOD, YEAGER & CO. SCA

12/1/92

MARY YEAGER, LEGAL ASSISTANT
MADY, GLOD, YEAGER & CO.
PALM BEACH LAKES BLVD, SUITE 1200
PALM BEACH, FL 33407

The Articles of Incorporation for KENARI, INC. were filed on
November 30, 1992, and assigned document number P92000008964. Please
refer to this number whenever corresponding with this office.

The report is the certification requested.

A corporation annual report will be due this office between January 1 and May 1
of next year. A Federal Employer Identification (FEI) number will be required
before this report can be filed. Please apply NOW with the Internal Revenue
Service by calling 1-800-829-3676 and requesting form 99-4.

In case of a change in the corporate address changes, it is the responsibility of the
corporation to notify this office.

If you have questions regarding corporations, please contact this office at
the address given below.

Secretary of State
Division of Corporations
600 South Washington Street
Tallahassee, Florida 32399

Letter Number: 592A00007347

ARTICLES OF INCORPORATION

OF

KENARL, INC.

FILED

RECEIVED 10 11 53

SECRETARY OF STATE
TALLAHASSEE, FLORIDA

I, the undersigned incorporator, hereby make, acknowledge and file these Articles of Incorporation for the purpose of forming a corporation under the laws of the State of Florida.

ARTICLE I

NAME

The name of this Corporation shall be:

Kenarl, Inc.

ARTICLE II

ADDRESS

The principal office and the mailing address of the Corporation is:

483 Cindy Drive
West Palm Beach, Florida

ARTICLE III

AUTHORIZED SHARES

The Corporation shall be authorized to create and issue One thousand (1,000) shares of Common Stock having a par value of Ten dollar (\$10.00) per share. All shares shall be of the same class and all shareholders shall have unlimited voting rights.

ARTICLE IV

INITIAL REGISTERED OFFICE AND AGENT

The street address of the initial registered office of this Corporation in the State of Florida shall be:

1645 Palm Beach Lakes Boulevard
Suite 1200
West Palm Beach, Florida 33437

The name of the initial registered agent of this Corporation at that address shall be:

M. Richard Sapir

ARTICLE V

BOARD OF DIRECTORS

The powers of the Corporation shall be exercised by or under the authority of, and the business and affairs of the Corporation shall be managed under the direction of a Board of Directors, which shall have two (2) directors initially. The number of directors may be increased or decreased by the shareholders from time to time as provided in the bylaws, but at no time shall there be less than one (1) director of the Corporation.

ARTICLE VI

DIRECTORS - NAMES AND STREET ADDRESSES

The names and street addresses of the members of the first Board of Directors who shall hold office until their successors

... have been duly created or appointed and


Name	Street
Kenneth M. Adams	483 Cin West Pa
WILE E. Adams	483 Cin West Pa

**ARTICLE VII
INCORPORATOR**

The name and street address of the
these Articles of Incorporation is as foll

Name	Street
H. Richard Sapir	1645 Pa Suite 1 West Pa

IN WITNESS WHEREOF, the undersigned
and subscribed these Articles of Incorp
Beach Florida, for the uses and purposes
day of November, 1992.


H. Richard Sapir,

State of Florida



Department of State

I certify the attached is a true and correct copy of the Articles of Incorporation of FFLARL, INC., a Florida corporation, filed on November 30, 1992, as shown by the records of this office.

The document number of this corporation is P92000008954.

Given under my hand and the
Great Seal of the State of Florida,
at Tallahassee, the Capital, this the
Third day of December, 1992



Jim Smith

Jim Smith
Secretary of State

DECLARATION AND ACCEPTANCE

OF

REGISTERED AGENT

FILED

NOV 30 1963

SECRETARY OF STATE
TALLAHASSEE, FLORIDA

In pursuance of Section 48.091 and Chapter 607, Florida Statutes, **Amari, Inc.** having filed its Articles of Incorporation contemporaneously herewith, with its registered office as indicated therein at 1645 Palm Beach Lakes Boulevard, Suite 1200, West Palm Beach, Florida 33401, has named **M. Richard Sapir** to act as its registered agent to accept service of process within this State.

By: M. Richard Sapir
M. Richard Sapir, Incorporator

Having been named as registered agent to accept service of process for the above-stated corporation, at the location designated herein, I hereby accept the appointment in this capacity, and agree to comply with the laws and regulations applicable thereto.

By: M. Richard Sapir
M. Richard Sapir, Registered Agent

Kenard Inc.

EXHIBIT II

FINANCIAL CAPABILITY

A Statement of Financial Capability and the financial statements covering the company's existence are submitted in support of the Applicant's financial ability to provide the proposed service.

Kenarl Inc.
Supplemental Financial Information

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.

Kenarl Inc. possesses the financial capability to provide the requested service. In support of its financial viability, Kenarl submits its compiled financial report for the year ended December 1996 and a current balance sheet and income statement through October 31, 1997. Although the Corporation was formed in 1992, it functioned as a small aircraft leasing entity only and did not purchase the building in which telephone service is to be offered until 1996. In addition to the financial statement of Kenarl, the personal financial statement of Mr. Adams are submitted to demonstrate the depth of resources available to fund the company through temporary shortfalls. The personal financial statements of Mr. Adams are submitted under separate cover with a request for confidential treatment of this material. A review of the financial statements demonstrates that the Company possesses the necessary financial capability. Some of the noteworthy items are:

- Total assets of Kenarl are nearly \$1 million
- Reduction in long-term debt from 1996 to the current statement 10/97

As demonstrated herein, Kenarl Inc. has the financial resources and financial management skills to provide Alternative Local Exchange Service in Florida.

2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.

Please see response to question #1.

3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

Please see response to question #1. At this time, Kenarl Inc. intends to provision its services in Florida on a resale basis.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Kenarl, Inc.

October 31, 1997

**Financial Statements
and Other Financial Information**

**F. D. Teets & Company, P.A.
Certified Public Accountants**

KENARL, INC.

**Financial Statements and
Other Financial Information**

October 31, 1997

Nov 18, 1997

Applicant does not have audited statements.

To the best of my knowledge, all information
provided in these financial statements is true
and correct.

By: *Kenneth Adams*, President - Chief financial and executive officer
KenarL Inc

KENARL, INC.

Financial Statements and Other Financial Information

October 31, 1997

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F. D. Teets & Company, P.A.
Certified Public Accountants

To the Board of Directors
Kenarl, Inc.
Wellington, Florida

We have compiled the accompanying balance sheet of Kenarl, Inc. (an S Corporation) as of October 31, 1997, and the related statements of income and retained deficit for the ten months then ended, and the accompanying supplementary information contained in Schedule I which is presented only for supplementary analysis purposes, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

A compilation is limited to presenting in the form of financial statements and supplementary schedules information that is the representation of management. We have not audited or reviewed the accompanying financial statements and supplementary schedules and, accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all of the disclosures and the statement of cash flows required by generally accepted accounting principles. If the omitted disclosures and statement of cash flows were included in the financial statements, they might influence the user's conclusions about the company's financial position, results of operations and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

The Company, with the consent of its shareholders, has elected under the Internal Revenue Code to be an S corporation. In lieu of corporation income taxes, the shareholders of an S corporation are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for federal income taxes has been included in these financial statements.

F. D. Teets & Company, P.A.

November 10, 1997

KENARL, INC.

Balance Sheet
(Unaudited)

October 31, 1997

ASSETS

Current assets	
Cash and cash equivalents	\$ 49,404
Property and equipment	
Land	200,000
Building and improvements	663,320
Furniture & fixtures	3,651
Computer equipment	1,771
Airplane and hanger	<u>160,075</u>
	1,028,817
Less: accumulated depreciation	<u>(108,953)</u>
Total property and equipment	919,864
Other assets	
Construction in progress	6,631
Mortgage cost	<u>7,326</u>
	13,957
Less: accumulated amortization	<u>(1,099)</u>
Total other assets	<u>12,858</u>
	<u>\$ 982,126</u>

LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities	
Current portion of long-term debt	\$ 10,876
Long-term debt, less current portion	355,220
Due to stockholder	535,575
Stockholders' equity	
Capital stock	1,000
Paid in capital	200,000
Retained deficit	<u>(120,545)</u>
Total stockholders' equity	<u>80,455</u>
	<u>\$ 982,126</u>

See accountants' compilation report.

KENARL, INC.

Statement of Income and Retained Deficit
(Unaudited)

For the Ten Months Ended October 31, 1997

Revenue

Rental income - Building	\$ 102,039
Rental income - Airplane	<u>7,532</u>

Total revenue	109,571
---------------	---------

General and administrative expenses	<u>98,628</u>
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Income from operations	10,943
------------------------	--------

Other income (expense):

Interest expense	(26,394)
Bank charges	<u>(82)</u>

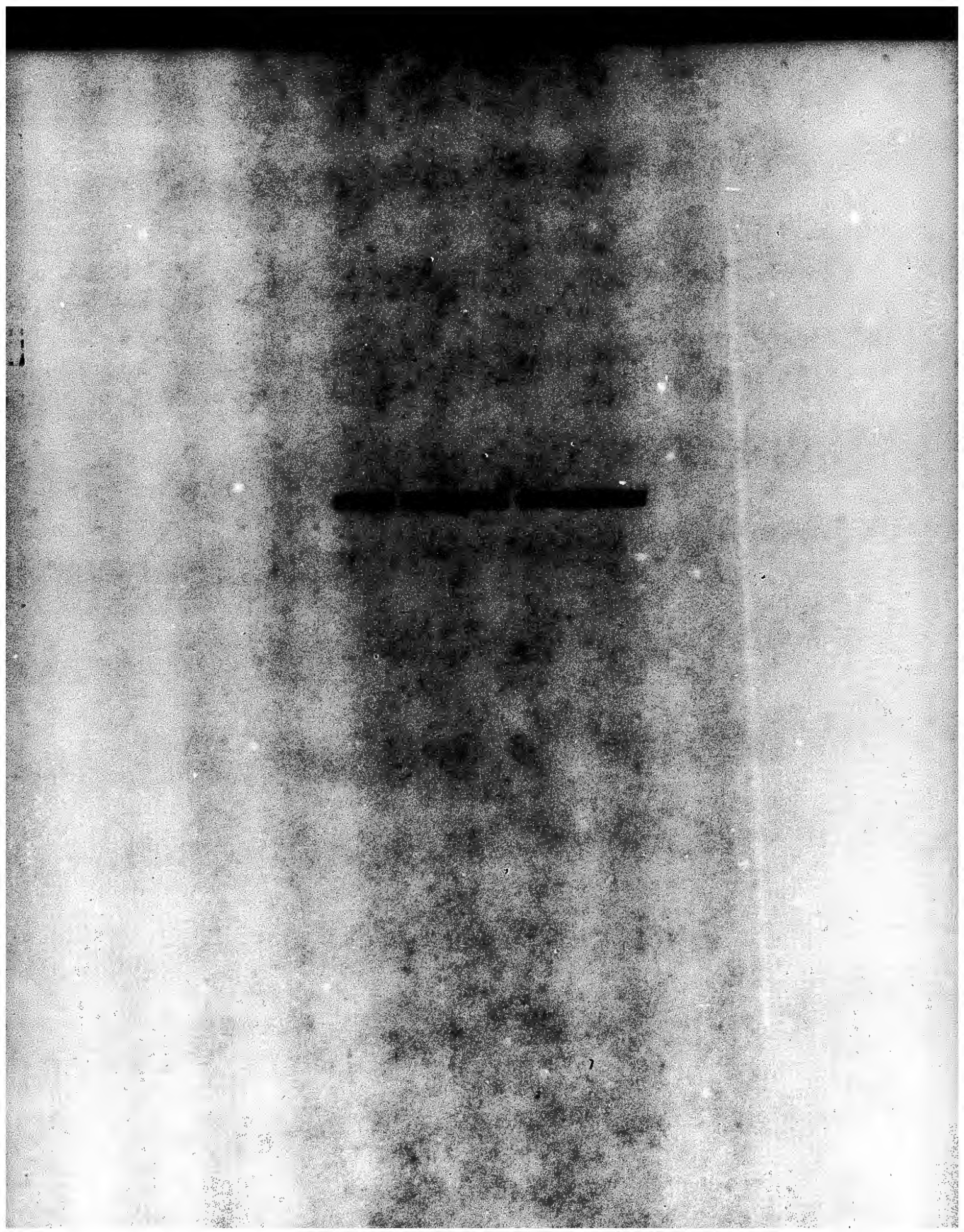
Total other income (expense)	<u>(26,476)</u>
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Net operating loss	(15,533)
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Retained deficit, beginning of period	<u>(105,012)</u>
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Retained deficit, end of period	<u><u>\$ (120,545)</u></u>
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See accountants' compilation report.



Schedule I

KENARL, INC.

Schedule of General and Administrative Expenses

For the Ten Months Ended October 31, 1997

General and administrative expenses

Building expenses

Amortization	\$	611
Cable		612
Consulting		4,198
Depreciation		14,990
Dues		3,100
Education		1,552
Electric		10,191
Insurance		1,458
Landscaping		5,818
Office expense		1,048
Pest control		343
Professional fees		511
Property taxes		6,620
Repairs and maintenance		7,225
Rubbish removal		703
Security		701
Taxes and licenses		165
Taxes - intangible		1,344
Taxes - sales		2,312
Telephone		1,807
Water and sewer		<u>1,451</u>
Total building expenses		<u>66,760</u>

Airplane expenses

Depreciation		13,357
Electric		60
Fuel		833
Insurance		1,992
Maintenance		10,811
Storage		4,471
Supplies		<u>344</u>
Total airplane expenses		<u>31,868</u>

Total general and administrative expenses \$ 98,628

See accountants' compilation report.

Kenarl, Inc.

December 31, 1996

**Financial Statements
and Other Financial Information**

**F. D. Teets & Company, P.A.
Certified Public Accountants**

KENARL, INC.

**Financial Statements and
Other Financial Information**

December 31, 1996

Nov 18, 1997

Applicant does not have audited statements.

To the best of my knowledge, all information provided
in these financial statements is true and correct.

By: Kenneth Adams, President - Chief executive and financial officer
Kenarl inc.

KENARL, INC.

Financial Statements and Other Financial Information

December 31, 1996

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F. D. Teets & Company, P.A.
Certified Public Accountants

To the Board of Directors
Kenarl, Inc.
Wellington, Florida

We have compiled the accompanying balance sheet of Kenarl, Inc. (an S Corporation) as of December 31, 1996, and the related statements of income and retained deficit for the year then ended, and the accompanying supplementary information contained in Schedule I which is presented only for supplementary analysis purposes, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

A compilation is limited to presenting in the form of financial statements and supplementary schedules information that is the representation of management. We have not audited or reviewed the accompanying financial statements and supplementary schedules and, accordingly, do not express an opinion or any other form of assurance on them.

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The Company, with the consent of its shareholders, has elected under the Internal Revenue Code to be an S corporation. In lieu of corporation income taxes, the shareholders of an S corporation are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for federal income taxes has been included in these financial statements.

F. D. Teets & Company, P.A.

November 10, 1997

KENARL, INC.

Balance Sheet
(Unaudited)

December 31, 1996

ASSETS

Current assets	
Cash and cash equivalents	\$ 6,829
Property and equipment	
Land	200,000
Building and improvements	663,320
Furniture & fixtures	1,350
Computer equipment	1,771
Airplane and hanger	<u>160,075</u>
	1,026,516
Less: accumulated depreciation	<u>(80,606)</u>
Total property and equipment	945,910
Other assets	
Mortgage cost	7,326
Less: accumulated amortization	<u>(488)</u>
Total other assets	<u>6,838</u>
	<u>\$ 959,577</u>

LIABILITIES AND STOCKHOLDERS' DEFICIT

Current liabilities	
Current portion of long-term debt	\$ 10,131
Due to escrow account	<u>3,536</u>
Total current liabilities	13,667
Long-term debt, less current portion	364,347
Due to stockholder	685,575
Stockholders' deficit	
Capital stock	1,000
Retained deficit	<u>(105,012)</u>
Total stockholders' deficit	<u>(104,012)</u>
	<u>\$ 959,577</u>

See accountants' compilation report.

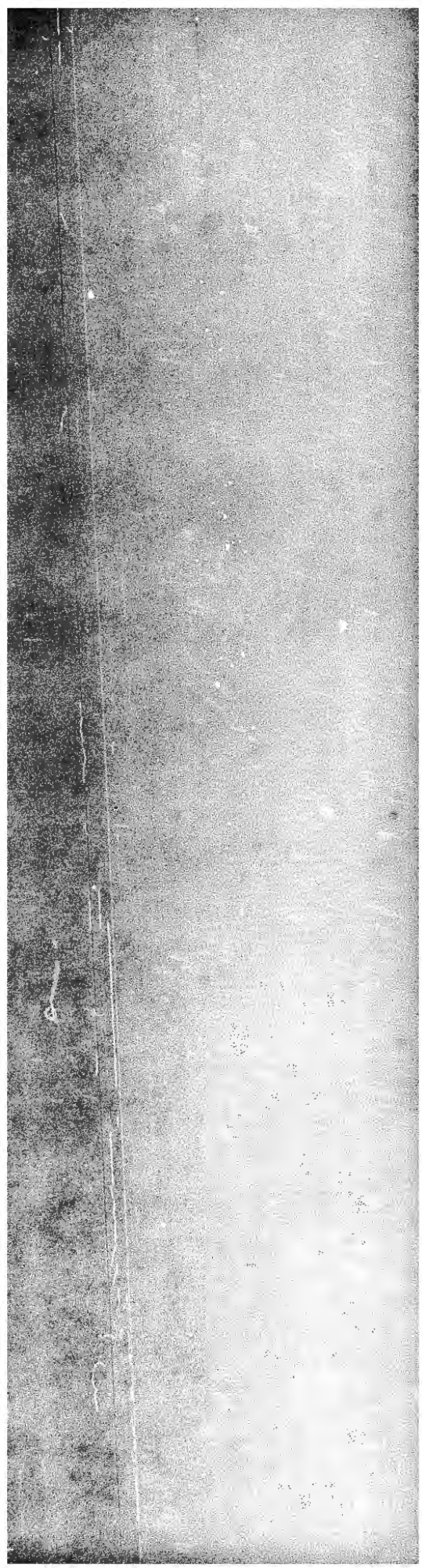
KENARL, INC.

Statement of Income and Retained Deficit
(Unaudited)

For the Year Ended December 31, 1996

Revenue	
Rental income - Building	\$ 74,447
Rental income - Airplane	<u>8,706</u>
Total revenue	83,153
General and administrative expenses	<u>102,465</u>
Loss from operations	(19,312)
Other income (expense):	
Interest expense	<u>(21,531)</u>
Total other income (expense)	<u>(21,531)</u>
Net operating loss	(40,843)
Retained deficit, beginning of period	<u>(64,169)</u>
Retained deficit, end of period	<u>\$ (105,012)</u>

See accountants' compilation report.



Schedule I

KENARL, INC.

Schedule of General and Administrative Expenses

For the Year Ended December 31, 1996

General and administrative expenses

Building expenses	
Amortization	\$ 488
Depreciation	11,632
Dues	1,296
Electric	10,755
Insurance	1,087
Landscaping	3,350
Office expense	1,155
Permits and fees	5,590
Pest control	76
Professional fees	8,288
Property taxes	11,425
Repairs and maintenance	4,574
Rubbish removal	882
Telephone	1,421
Water and sewer	<u>1,620</u>
Total building expenses	<u>63,639</u>
Airplane expenses	
Depreciation	22,030
Fuel	640
Insurance	5,040
Maintenance	7,956
Storage	3,023
Supplies	<u>137</u>
Total airplane expenses	<u>38,826</u>
Total general and administrative expenses	<u>\$ 102,465</u>

See accountants' compilation report.

Kenari Inc.

EXHIBIT III

EXECUTIVE BIOGRAPHIES

Kenarl Inc.
Executive Biographies

Kenneth M. Adams, President

As an Air Force Officer, Ken Adams was Officer In Charge of military contract management at Bendix Corp., with 10,000 employees. He founded and chaired True Value Hardware Stores, Inc. in New York State. In the public sector, Mr. Adams has served on over twenty (20) state, county and municipal committees including, Chairman of the Palm Beach County Commission. In 1989, he was approved by the federal regulators as Chairman of a National Bank.

In the field of operations, Mr. Adams has attended continuing education seminars dealing with business applications of new communications technologies since deregulation. This training specifically addressed configuring, buying and operating an alternative local exchange service for reselling telephone services in the executive suite industry. These seminars included:

March 1996 - Management and business applications of PBX, long distance billing software, voice mail systems, resale of dial tone, 800 line services, video teleconferencing, digital and alpha paging systems, T-1, PRI, ISDN, local area networks, front-end answering software, Internet connection systems and utilizing DID numbers.

October 1996 - MCI. The impact of telephone deregulation on the Executive Suite Industry; wireless transmission capabilities; data transmission options.

September 1997 - Lucent Technologies. Technological capabilities of integrated communications systems and business applications to the executive suite industry: enhanced fax services, PC remote access, video conferencing, LAN connectivity, ISDN capability, multimedia presentations, wireless communication, voice/fax integration, applications utilizing T-1 trunk systems.

Executive Biographies of Kenarl Inc., cont'd.

Maria Wise Miller, Manager

Maria Wise Miller has over twenty (20) years of experience in business management - both as manager and as a consultant. From 1973 through 1980, she was involved in managing hotels in South Florida, including telephone operations and guest relations. From 1980 through 1990, Ms. Wise Miller served as a communications consultant for a variety of firms - from Forbes 500 corporations to a number of Palm Beach county based, not-for-profit organizations. More recently, she entered the public service sector enhancing public-private partnerships for the State of Florida - Palm Beach County Public Health United. She also managed the Cultural Arts Center for Palm Beach Community College. She has demonstrated skills in business administration, human resources management, marketing and public relations, business development and communications technology.

In addition to her extensive experience and local civic involvement, Ms. Wise Miller's formal education includes a Bachelor of Science in journalism from the University of Florida, as well as course work at Cambridge University in the United Kingdom. She received a Master of Arts from Florida Atlantic University and is a graduate of Leadership Palm Beach, Leadership Glades, and the LEAP management training programs. Ms. Wise Miller has attended numerous seminars presented by Lucent Technologies, AT&T as well as the Executive Suite Association in relation to application of new communications technologies.

Kenari Inc.

EXHIBIT IV

TECHNICAL CAPABILITY

Kenarl Inc.
TECHNICAL CAPABILITY

The company intends to provide local exchange service in Florida as a reseller of unbundled local loops. Kenarl has a working knowledge of how the capabilities of an ILEC can be used by a CLEC and will be able to take full advantage of the resources, expertise and technical capabilities of its underlying carriers, the incumbent local exchange carriers.

The profiles of key personnel provided in Exhibit III of this application provide further evidence of the company's technical capability to provide local services.