Legal Department

NANCY B. WHITE Assistant General Counsel-Florida

BellSouth Telecommunications, Inc. 150 South Monroe Street Room 400 Tallahassee, Florida 32301 (305) 347-5558

December 9, 1997

Mrs. Blanca S. Bayo Director, Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399

RE: Docket Nos. 960833-TP/960846-TP/960757-TP 960916-TP and 971140-TP

Dear Ms. Bayo:

Enclosed is an original and fifteen copies of BellSouth Telecommunications, Inc.'s Prehearing Statement, which we ask that you file in the captioned docket.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served on the parties shown on the attached Certificate of Service.

ACK	0		Sincerely,		
AFA			Manay B.	white.	(15-)
APP	***************************************		\sim		(CE)
CAE			Nancy B. White		
CMU CTR		Enclosures			
EAG		cc: All Parties of Record			
LEG	<u> </u>	A. M. Lombardo			
LIN	5	R. G. Beatty W. J. Ellenberg			
OPC		vv. J. Elleriberg			
RCH		RECORDS & HULL			
SEC					

12588 DEC-95

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

Communications by AT&T Communications of the Southern States, Inc., and MCI Telecommunications Corporation, MCI Metro Access Transmission Services, Inc., for arbitration of certain terms and conditions of a proposed agreement with BellSouth Telecommunications, Inc. concerning interconnection and resale under the Telecommunications Act of 1996	<pre>Docket No. 960833-TP Docket No. 960846-TP)))))))))</pre>
In the matter of) Docket No. 960757-TP
MFS Communications Company, Inc.	,)
Petition for Arbitration Pursuant to 47 U.S.C. § 252(b) of Interconnection Rates, Terms, and Conditions with	<i>)</i>)))
BellSouth Telecommunications, Inc.	,)
In the Matter of Petition by American Communications Services, Inc. and American Communications Services of Jacksonville, Inc. for Arbitration with BellSouth Telecommunications, Inc. pursuant to the Telecommunications Act of 1996	Docket No. 960916-TP)))))))))
In re: Petition by MCI Metro Access Transmission Services, Inc., to Set Non-Recurring Charges for Combination of Network Elements to Set Non-Recurring Charges for Combination of Network Elements) Docket No. 971140-TP))))
with BellSouth Telecommunications, Inc.) Filed: December 9, 1997

12588 DEC-95

PREHEARING STATEMENT OF BELLSOUTH TELECOMMUNICATIONS, INC.

BellSouth Telecommunications, Inc. ("BellSouth"), in compliance with the Order Consolidating Dockets, Establishing Procedure, Denying Request for Oral Argument and Establishing Tentative List of Issues ("Order"), issued October 21, 1997 submits its Prehearing Statement for Docket Nos. 960833-TP, 960846-TP, 960757-TP, 960916-TP and 971140-TP.

A. <u>WITNESSES</u>

BellSouth proposes to call the following witnesses to offer direct and rebuttal testimony on the issues in these dockets.

Witnesses	Subject/Issue
A. J. Varner (Direct and Rebuttal)	Issue 1
D. Daonne Caldwell (Direct and Rebuttal) and	Issue 1
William P. Zarakas (Direct)	Issue 1
Eno Landry (Direct and Rebuttal)	Issue 1
Walter S. Reid (Direct and Rebuttal)	Issue 1
Daniel M. Baeza (Direct)	Issue 1

David Garfield (Direct)	Issue 1
Ellis E. Smith (Direct)	Issue 1
Dorissa C. Redmond (Rebuttal)	Issue 1
G. David Cunningham (Rebuttal)	Issue 1
Randall Billingsley (Rebuttal)	Issue 1

BellSouth reserves the right to call additional rebuttal witnesses, witnesses to respond to Commission inquiries not addressed in direct or rebuttal testimony and witnesses to address issues not presently designated that may be designated at the prehearing conference to be held on January 14, 1998. BellSouth has not designated any witness for the Tentative Issue 2 because on December 2, 1996, the Commission voted to consider this issue in a separate proceeding. At the prehearing conference, BellSouth will designate the portions of its direct testimony and attendant exhibits that will be withdrawn because of this development.

B. EXHIBITS

Witness	Document Indicator	Title of Exhibit
A. J. Varner	AJV-1	Florida Rate and Cost Analysis
	AJV-2	Florida Rate and Cost Analysis Unbundled Network Elements Ordered at the Same Time

Eno Landry	EL-1	View of End User with BellSouth Service	
D. Daonne Caldwell	P-1	Cost Studies (Proprietary)	
and William P. Zarakas (Direct)	P-2	Description of Unbundled Network Elements	
	P-3	Florida TSLRIC plus Shared and Common Cost-Nonrecurring	
	P-4	BellSouth TELRIC Calculator	
	P-5	Florida Operational Support Systems	
	P-6	BellSouth Cost Study Process - TSLRIC/TELRIC Calculation	
Walter S. Reid	WSR-1	BellSouth's Methodology for Computing Common Cost Factor	
	WSR-2	Typical Shared and Common Costs	
	WSR-3	Shared Costs Factors	
	WSR-4	Wholesale Common Cost Factor Calculation	
	WSR-5	Work Force Group Factors	
	WSR-6	Shared Cost Comparison	
Daniel M. Baeza	DMB-1	Feeder Utilization	
	DMB-2	Utilization	
David Garfield	None		
Ellis E. Smith	None		

Dorissa C. Redmond	DCR-1	R. S. Means Building Construction Cost Data	
	DCR-2	Actual General Contractor Cost Estimates	
	DCR-3	Property Management Collocation HVAC Guidelines	
G. David Cunningham	GDC-1	Economic Lives	
	GDC-2	1995 and 1996 BellSouth Depreciation Studies	
	GDC-3	Comparison of Projection Lives	
	GDC-4	Projection Lives	
Randall Billingsley	RSB-1	Regulatory and Economic Standards Used in Cost of Capital Analysis	
	RSB-2	Nature and applicability of the Discounted Cash Flow Model In Cost of Equity Capital Analysis for Regulatory Proceedings	
	RSB-3	DCF and CAPM DATA for Comparable Firm Group	
	RSB-4	Comparable Firm Identification Criteria and Methodology	
	RSB-5	Capital Asset Pricing Model Analysis of the Cost of Equity Capital	
	RSB-6	Calculation of U.S. Treasury Bond Futures Implied Interest Rate	
	RSB-7	Market Risk Premium Approach to Estimating the Cost of Equity Capital	

RSB-8	Expected Market Risk Premium
RSB-9	Aaa vs. Treasury Bond Yields
RSB-10	Capital Structure
RSB-11	Billingsley Vita

BellSouth reserves the right to file exhibits to any additional testimony that may be filed under the circumstances identified in Section "A" above. BellSouth also reserves the right to introduce exhibits for cross-examination, impeachment, or any other purpose authorized by the applicable Florida Rules of Evidence and the Rules of this Commission.

C. STATEMENT OF BASIC POSITION

Following the passage of the Telecommunications Act of 1996 ("the Act"), BellSouth negotiated in good faith with a number of potential local service providers. Many of those negotiations were successfully concluded with the signing of interconnection agreements between the parties. As of October 30, 1997 BellSouth has signed approximately 240 interconnection and/or resale agreements with a variety of companies in BellSouth, with approximately 130 applicable to Florida. For AT&T, MCI, ACSI, MFS and Sprint, the negotiations resulted in petitions for arbitration. Specifically, the Commission arbitrated issues between BellSouth and these companies and issued orders.

In the arbitration proceedings, the Commission ordered prices for UNEs and interconnection to be based on BellSouth's Total Service Long Run

Incremental Cost ("TSLRIC") studies. The Commission set permanent rates, with the exception of those functions for which BellSouth did not provide a TSLRIC study. In those instances, the Commission set interim rates based on either the Hatfield study results with modifications or BellSouth's tariff. The Commission found that TSLRIC is the "appropriate costing methodology" and ordered BellSouth to file TSLRIC cost studies for those rates for which interim rates were set. (December 31, 1996 Final Order on Arbitration for consolidated Docket Nos. 960833-TP (AT&T), 960846-TP (MCI) 960916-TP (ACSI), at page 33.

On November 13, 1997, BellSouth filed TSLRIC studies, reflecting updated information, as well as TSLRIC plus shared and common costs, for the items listed under Issue No. 1. Additionally, BellSouth filed the residual recovery requirement ("RRR") for Issues 1(g), 1(h), and 1(l); and the non-recurring costs associated with operational support systems ("OSS") recovery. BellSouth has proposed prices for the unbundled network elements listed in Issue 1 based on these costs. BellSouth believes its proposal for pricing the various unbundled elements is consistent with the Act, with Florida Statutes, and with previous decisions by this Commission.¹

¹ On December 9, 1997, BellSouth filed a motion for leave to file revised testimony and exhibits to reflect two revisions to BellSouth's cost studies. These revisions were made in light of questions raised in hearings in a cost proceeding in Tennessee the week of November 16, 1997.

While BellSouth filed costs studies for the non-recurring portion of the combinations listed under Tentative Issue No. 2 in response to the Commission's March 19, 1997 Final Order on Motions for Reconsideration, requiring BellSouth to provide non-recurring charges that did not include duplicate charges or charges for functions or activities that AT&T and MCI do not need when two or more network elements are combined in a single order, on December 2, 1997, this Commission voted to remove that Issue from this proceeding.

D. BellSouth's Position on the Issue

Issue 1: What are the appropriate permanent recurring and nonrecurring rates for the following unbundled network elements:

- (a) Network Interface device (NID);
- (b) 2-Wire/4-Wire Loop distribution;
- (c) Virtual collocation;
- (d) Physical collocation;
- (e) Directory Assistance;
- (f) Dedicated transport (Nonrecurring only);
- (g) 4-Wire analog port;
- (h) 2-Wire ADSL compatible loop; and
- (I) 2-Wire/4-Wire HDSL compatible loop?

<u>Position</u>: BellSouth proposes that prices that cover total cost be set for these elements. BellSouth submits the following permanent recurring and nonrecurring rates:

	Monthly Rate	Nonrecurring Rate
(a) Network Interface Device (NID)	\$ 1.44	\$ 46.93/first \$ 14.55/each addt'l
(b) 2-Wire/4-Wire loop distribution	\$ 12.57/2-wire \$ 16.90/4-wire	\$438.03/first/2-wire \$496.27/first/4-wire

(c) Virtual collocation	For complete rates, see Revised AJV-1		
(d) Physical collocation	For complete rates, see Revised AJV-1		
(e) Directory Assistance	\$46.62/DS-1 \$106.84/DSI facility termination For complete rates, see Revised AJV-1		
(f) Dedicated transport		\$261.22/first \$206.46 each addt'l	
(g) 4-Wire analog port	For complete rates, see Revised AJV-1		
(h) 2-Wire ADSL Compatible loop	\$23.28	\$661.10/first \$532.71/each addt'l	
(I) 2-Wire HDSL Compatible loop	\$17.73	\$661.10/first \$532.71/each addt'l	
4-Wire HDSL Compatible loop	\$27.06	\$687.09/first \$559.32/each addt'l	

E. STIPULATIONS

There are no stipulations of which BellSouth is aware.

F. PENDING MOTIONS

On December 9, 1997, BellSouth filed a Motion for Leave to File Revised Testimony and Exhibits.

G. OTHER REQUIREMENTS

BellSouth knows of no requirements set forth in any prehearing order with which it cannot comply.

Respectfully submitted this 9th day of December, 1997.

BELLSOUTH TELECOMMUNICATIONS, INC.

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CERTIFICATE OF SERVICE DOCKET NOS. 960833-TP/960846-TP/960757-TP/960916-TP/971140-TP

I HEREBY CERTIFY that a true and correct copy of the foregoing was

served by Federal Express this 9th day of December, 1997 to the following:

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