#### LEBOEUF, LAMB, GREENE & MACRAE

L.L.P.

NEW YORK

WASHINGTON AL BANY DEPOSIT

BOSTON HARRISBUR D684

HARTFORD JACKBONVILLE ONE COMMERCE PLAZA SUITE 2020

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January 6, 1998

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#### VIA PEDERAL EXPRES

Florida Public Service Commission Division of Communications Certification & Compliance Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0866

Check received with filing and forwarded to Piscal for deposit. Fiscal to forward a copy of check to RAR with proof of deposit.

Application of Adelphia Telecommunications of Florida, Inc. for Authority to Provide Alternative Local Exchange (ALEC) Service Within the State of Plorida

Dear Sir or Madam:

On behalf of Adelphia Telecommunications of Florida, Inc., enclosed please find an original and six (6) copies of an application for authority to provide alternative local exchange service (ALEC) within the State of Florida. Also enclosed is a \$250.00 check made payable to the Florida Public Service Commission for the filing fee.

Please acknowledge receipt of this filing by returning a date-stamped copy of this letter in the self-addressed, stamped envelope provided for that purpose.

Given that Adelphia's entry into the local exchange market would lead to increased competition, which is in the public interest, we respectfully request expedited treatment of Adelphia's application.

If you have any questions regarding this filing, please contact us.

Sincerely,

Enclosures

cc: John B. Glicksman, Esq. Brian T. FitzGerald, Esq. Noelle M. Kirler Hd L- WY 86 DOCUMENT SUMPRISORTE

FPSC-RHIGHERS /PEPORTING

#### LEBOEUF, LAMB, GREENE & MACRAE

L.L.P.

NEW YORK WASHINGTON

ALBANY

**DEPOSIT** 

ROSTON DENVER, HARRISBUR D684

HARTFORD

JACKSONVILLE

ONE COMMERCE PLAZA SUITE 2020

DATES WASHINGTON AVENUE JAN 0 8 1998

FACSIMILE: (8(8) 465-1885

LOS ANGELES MEMARK PITTERNINGH PORTLAND, OR BALT LAKE CITY BAN FRANCISCO BRUSSELL

MOSCOW AL MATY

January 6, 1998

#### VIA PEDERAL EXPRESS

Florida Public Service Commission Division of Communications Certification & Compliance Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0866

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Given that Adelphia's entry into the local exchange

real to 1886, and the real for the tree tree tree that the tree tree tree tree trees are trees that the trees are tr ADELTH 02819 ADELPHIA CM SUNICATIONS CORPORATION P.O. BOX 472 COUDERSPORT, PA 18915 #250.00° CHURCH FLORIDA PURLIC SERVICE COMMISSION 

FIRST UNION NATIONAL BANK OF FLORIDA PENSACOLA FL 22834

This is an application for √ (check one):
( x) Original authority (new company)
Approval of transfer (to another certificated company)     Example, a certificated company purchases an existing company and desires to retain the original certificate authority.
(b) Approval of assignment of existing certificate (to a noncertificated company)  Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.
Approval for transfer of control (to another certificated company)     Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
Name of applicant:
Adelphia Telecommunications of Florida, Inc.
Name under which the applicant will do business (d/b/s):
N/A

A.	National malling address including street name, number, post office b city, state, zip code, and phone number.
	5 West Third Street
	Coudersport, PA 16915
_	•
₿.	Florida mailing address including street name, number, post office box, city, state, zip code, and phone number.
	2001 West Blue Neron Boulevard
	Riviera Beach, FL 33404
Strue	cture of organization: √ Check appropriate box(s)
()	Individual ( ) Corporation
(x)	Foreign Corporation ( ) Foreign Partnership General Partnership ( ) Limited Partnership
	Joint Venture ( ) Other, Please explain
	plicant is an individual, partnership, or joint venture, please give name, and address of each legal entity.

	State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.
	No officer, director or any of the ten largest stockholders has
	previously been adjudged bankrupt, mentally incompetent or guilty of
	any felony or crime and there are no such pending proceedings.
	If incorporated, please provide proof from the Fiorida Secretary of State that the applicant has authority to operate in Fiorida.
	Corporate charter number: P97000002517
	Corporate charter number: F97000002517  Please provide the name, title, address, telephone number, Internet address, and facsimile number for the person serving as ongoing lisieon with the Commission, and if different, the lisieon responsible for this application.
	Please provide the name, title, address, telephone number, Internet address, and facsimile number for the person serving as ongoing lisison with the Commission,
1	Please provide the name, title, address, telephone number, Internet address, and facsimile number for the person serving as ongoing lisison with the Commission, and If different, the lisison responsible for this application.
1	Please provide the name, title, address, telephone number, internet address, and facsimile number for the person serving as ongoing lisieon with the Commission, and if different, the lisison responsible for this application.  John B. Glickman, Eq., Deputy General Counsel, 5 West Third Street,

ave penalties been imposed against the applicant in any other state? If the state and reason for penalty.  A  lease indicate how a customer can file a service complaint with your comparating to the address listed above or calling the toll-free customer ervice number (1-888-472-6222), 7:00 A.H. to 1:00 A.H., Honday through		cant been denied certification in any other state? If so, plea reason for denial.
lease list the state and reason for penalty.  A  lease indicate how a customer can file a service complaint with your compariting to the address listed above or calling the toll-free customer ervice number (1-888-472-6222), 7:00 A.M. to 1:00 A.M., Honday through and and the aprice list in accordance with Commission Rule 2	H/A	
lease indicate how a customer can file a service complaint with your compariting to the address listed above or calling the toll-free customer ervice number (1-888-472-6222), 7:00 A.H. to 1:00 A.H., Monday through and ay.		
riting to the address listed above or calling the toll-free customer ervice number (1-888-472-6222), 7:00 A.H. to 1:00 A.H., Monday through and and the aprice list in accordance with Commission Rule 2	H/A	
ervice number (1-888-472-6222), 7:00 A.M. to 1:00 A.M., Monday through and and the a price list in accordance with Commission Rule 2	Please indic	s how a customer can file a service complaint with your com
ease complete and file a price list in accordance with Commission Rule 2	Writing to	he address listed above or calling the toll-free custome
lease complete and file a price list in accordance with Commission Rule 2	service nu	ar (1-888-472-6222), 7:00 A.M. to 1:00 A.M., Monday thro
	Sunday.	
- DED.(Pales ellipores)		
ease provide all available documentation demonstrating that the applicant he following capabilities to provide alternative local exchange service in Floric		
A. Financial capability.	A	Financial capability.
Regarding the showing of financial capability, the following applies:		
The application should contain the applicant's financial statement for the most recent 3 years, including:	Rega	ing the showing of financial capability, the following applies:

- the balance sheet
- income statement
- statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

- Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
- Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should attest that the financial statements are true and correct.

- B. Managerial capability.
- C. Technical capability.

(If you will be providing local intra-exchange switched telecommunications service, then state how you will provide access to 911 emergency service. If the nature of the emergency 911 service access and funding mechanism is not equivalent to that provided by the local exchange companies in the areas to be served, described in detail the difference.)

#### **AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter \$37.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in a. 775.082 and a. 775.083".

Official:_	Jame 1. Agent Signafure	
Title:	VICE PRESIDENT	814 ) 274-6222 Telephone Number
		,
<b>A</b> d d		
Address:	\$ 1687 THE STREET	
	COUNTRIPORT, PA 16915	

FORM PSC/CSRJ 6 (11/86) Required by Chapter 364.337 F.S.

#### ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES

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# ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited) (Dollars in thousands, except per share amounts)

	Three Months Ended June 30,			
	_	1996		1997
Revenues	<u>\$</u>	111,011	<u>\$</u>	122,644
Operating expenses:				
Direct operating and programming		33 <b>,59</b> 7		39,673
Selling, general and administrative		18,638		22,259
Depreciation and amortization		28,477		33,733
Total		80,712	_	95,665
Operating income	_	30,299	_	26,979
Other income (expense):				
Interest income from affiliates		2,049		2,151
Priority investment income from Olympus		9,817		11,765
Interest expense		(60,496)		(63,888)
Equity in loss of Olympus and other joint ventures		(13,011)		(19, 198)
Equity in loss of Hyperica nonconsolidated joint ventures		(1,636)		(2,540)
Gain on sale of investment		8,405	_	
Total		(54.872)	_	(71,710)
Loss before income taxes and extraordinary (loss) gain		(24,573)		(44,731)
income tax (expense) benefit		(166)		<u> 70</u>
Loss before extraordinary (loss) gain		(24,739)		(44,661)
Extraordinary (loss) gain on early retirement of debt		(2,079)		2,300
Net loss	<u>s</u>	(26,818)	<u>\$</u>	(42,361)
Loss per weighted average share of common stock				
before extraordinary (loss) gain	\$	(0.94)	\$	(1.62)
Extraordinary (loss) gain per weighted average share				
on early retirement of debt		(0.08)		0.08
Net loss per weighted average share				
of common stock	<u>s</u>	(1.02)	<u>s</u>	(1.54)
Weighted average shares of				
common stock outstanding (in thousands)		26,308		27,468

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## **FORM 10-Q**

X_ Quarturly Report under Section 13 or	r 1 <b>5(d) of the</b> 8	Securities Exchange Act o	of 1934
For the quarte	rly period end	led June 38, 1997	
Transition report pursuant to Section For the transition period from			Act of 1934
Commiss	sion File Numbe	er: 0-16014	
ADELPHIA (	СОММ	<i>UNICATIO</i> N	'S
COL	PORA	TION	
(Exact same of r	ngistrant as spec	cified in its charter)	
Delement (State or other juri incorporation or o	isdiction of	•	
Main at Water Sir Condenpert, PA (Address of princip executive offices)		<i>16915</i> (Zip code)	
(Registrant's tele	<i>814-274-9836</i> phone number is	) ncluding area code)	
Indicate by check mark whether the registrant ( of the Securities Exchange Act of 1934 during to  registrant was required to file such reports), and	the preceding 12	2 months (or for such shorte	or period that the
days. Yes	X.	No	
Indicate the number of shares outstanding of ea practicable date:	ch of the issuer'	's classes of common stock,	, as of the latest

At August 13, 1997, 19,702,308 shares of Class A Common Stock, per value \$.01, and 10,944,476 shares of Class B Common Stock, per value \$.01 per share, of the registrant were outstanding.

## ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES NDEX

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Item 3. Defaults Upon Senior Securities	
Item 4. Submission of Matters to a Vote of Security Holders	
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# Item I. Placecial States

#### PART I - FINANCIAL INFORMATION

# ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) (Dollars in thousands, except share amounts)

	N	larch 31, 1997		June 30,
ASSETS:		1997	_	1997
Cable television systems, at cost, net of accumulated				
depreciation and amortization:	2	342,425	-	500.000
Property, plant and equipment	3	659,575	5	688,027
Intengible assets		650,533		690,570
Total		1,310,108		1,378,597
Cash and cash equivalents		61,539		25,010
Investments		117,996		139,077
Professed equity investment in Managed Partnership		18,338		18,338
Subscriber receivables - net		24,692		27,413
Propaid expanses and other assets - net		80,355		75,884
Related party receivables - net		30,798		44,470
Total	2	1,643,826	3	1,708,79
LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIENCY):				
Notes payable of subsidiaries to banks and institutions	5	1 150 500		1 220 200
12 1/2% Senior Notes due 2002	•	1,159,500	\$	1,270,700
12 1/276 Senior Notes due 2002 10 1/4% Senior Notes due 2000		277,385		277,385
. TH (C) 1/4 M (C) AND CONTROL OF		99,322		99,360
9 7/8% Senior Notes due 2007		347,274		347,316
11 7/8% Senior Debentures due 2004		124,539		124,54
9 7/8% Senior Debentures due 2005		128,255		128,29
9 1/2% Senior Pay-In-Kind Notes due 2004		197,897		177,897
13% Senior Discount Notes of Unrestricted Subsidiary due 2003		187,173		193,900
Other debt		22,694		18,493
Accounts payable		56,961		53,565
Subscriber advance payments and deposits		16,004		15,138
Accrued interest and other liabilities		127,938		120,096
Deferred income taxes		110,097		110,013
Total liabilities		2,855,039		2,936,70
Cumulative equity in loss in excess of investment in and amounts				
due from Olympus		42,668		46,032
Commitments and contingencies (Note 7)				
Stockholders' equity (deficiency):				
Class A Common Stock, \$.01 per value, 200,000,000 shares				
authorized, 16,130,880 and 19,702,308 shares outstanding, respectively		161		197
Class B Common Stock, \$.01 per value, 25,000,000 shares		101		177
authorized and 10,944,476 shares outstanding		109		109
Additional paid-in capital		219,408		241,669
Accumulated deficit				
	indicated as	1,473,559)	1	(1,515,920)
Total stockholders' equity (deficiency)		1,253,881)		(1,273,945)
Total	2	1,643,826	\$	1,708,795

# ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited) (Dollars in thousands, except per share amounts)

	Three Months Ended June 30,			
	_	1996		1997
Revenues	<u>s</u>	111,011	<u>\$</u>	122,644
Operating expenses:				
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Total	_	80,712	_	95,665
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Priority investment income from Olympus		9,817		11,765
Interest expense		(60,496)		(63,888)
Equity in loss of Olympus and other joint ventures		(13,011)		(19,198)
Equity in loss of Hyperion nonconsolidated joint ventures		(1,636)		(2,540)
Gain on sale of investment		8,405		
Total		(54,872)	_	(71,710)
Loss before income taxes and extraordinary (loss) gain		(24,573)		(44,731)
lacome tex (expense) benefit		(166)		70
Loss before extraordinary (loss) gain		(24,739)	_	(44,661)
Extraordinary (loss) gain on early retirement of debt	_	(2,079)		2,300
Net loss	<u>s</u>	(26,818)	<u>s</u>	(42,361)
Loss per weighted average share of common stock				
before extraordinary (loss) gain	\$	(0.94)	S	(1.62)
Extraordinary (loss) gain per weighted average share				
on early retirement of debt		(80.0)	_	0.0\$
Net loss per weighted average share	_		_	
of common stock	<u>s</u>	(1.02)	2	(1.54)
Weighted average shares of				
common stock outstanding (in thousands)		26,308		27,468

# ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unsudited) (Dollars in thousands)

	Three Months Ended June 30,			ne 30,
	199			1997
Cash flows from operating activities:			_	
Net loss	\$ (2)	6,818)	\$	(42,361)
Adjustments to reconcile net loss to net cash (used for)	- \-		•	,
provided by operating activities:				
Decreciation	1	8,144		20.842
Amortization		0.333		12.891
Noncash interest expense		4,996		6.858
Equity in loss of Olympus and other joint ventures		3.011		19,198
Equity in loss of Hyperion non-consolidated joint		•		•
ventures		1.636		2,540
Gain on sale of investment	(1	B,405)		
Extraordinary loss (gain) on early retirement of debt	•	2,079		(2,300)
Decrease in deferred income taxes,		•		
net of effect of acquisitions				(84)
Change in operating assets and liabilities, not of effects				
of acquisitions:				
Subscriber receivables	C	1,181)		(2,721)
Prepaid expanses and other assets	Č.	4,714)		1,110
Accounts payable	(i)	1,758)		(3,396)
Subscriber advance payments and deposits	Ţ.	1,299)		(866)
Accrued interest and other liabilities	•	2,136		(8,177)
Net cash (used for) provided by operating activities		1,840)		3,534
Cash flows used for investing activities:				
Cable television systems acquired	(84	4,267)		(29,509)
Expenditures for property, plant and equipment	•	4,944)		(43,534)
Investments in Hyperion nonconsolidated joint ventures	•	4,750)		(18,031)
Investments in other joint ventures	Ġ	9,379)		(10,828)
Amounts invested in and advanced from (to)	•			
Olympus and related parties	1	7,854		(26,872)
Proceeds from sale of investment	1	1,618		
Net cash used for investing activities	(9)	3,868)	_	(128,774)
Cash flows from financing activities:				
Proceeds from debt	74	11,771		115,400
Repayments of debt		2,957)		(26,689)
Costs associated with debt financing		4,702)		(20,04)
Proceeds from subsidiary's issuance of warrants		1.087		
Net cash provided by financing activities		5.199	-	88,711
Increase (decrease) in cash and cash equivalents	12	9,491		(36,529)
Cash and cash equivalents, beginning of period	1	0,809		61,539
	_			
Cash and cash equivalents, and of period	<u>\$ 14</u>	0,300	<u>s</u>	25,010

# ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unsudited) (Dollers in thousands)

The accompanying unaudited condensed consolidated financial statements of Adelphia Communications Corporation and its majority owned subsidiaries ("Adelphia" or the "Company") have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission.

In the opinion of management, all adjustments, consisting of only normal recurring accruals necessary for a fair presentation of the financial position of Adelphia at June 30, 1997, and the results of operations for the three months ended June 30, 1996 and 1997, have been included. These condensed consolidated financial statements should be read in conjunction with Adelphia's consolidated financial statements included in its Annual Report on Form 10-K for the fiscal year ended March 31, 1997 ("Annual Report"). The results of operations for the three months ended June 30, 1997 are not necessarily indicative of the results to be expected for the year ending March 31, 1998. Certain prior period balances have been reclassified to conform with the June 30, 1997 presentation.

#### 1. Significant Events Subsequent to the Annual Report:

On July 7, 1997, Adelphia amounced the sale of \$150,000 in 10 1/2% Senior Notes due 2004 (the "Notes") to institutional investors and 13% Series A Cumulative Exchangeable Preferred Stock (the "Exchangeable Preferred Stock") with an aggregate liquidation preference of \$150,000 of which \$95,000 was sold to institutional investors and the remainder was sold to an affiliate of the family of John Rigas, Chairman of Adelphia. These offerings were accomplished in reliance on Rule 144A of the Securities Act of 1933, as amended. The terms of the Notes are similar to those of Adelphia's existing publicly held senior debt. Instruct on the Notes is payable semi-annually commencing January 15, 1998. The Exchangeable Preferred Stock will accrue dividends from the date of issuance at a rate per annum of 13% of the liquidation preference per share and are payable semi-annually in arrears, commencing January 15, 1998. The shares of Exchangeable Preferred Stock are redeamable at the option of the Company, on or after July 15, 2002. The Company is required, subject to certain conditions, to redeem all of the Exchangeable Preferred Stock outstanding on July 15, 2009, at a redemption price equal to 100% of the liquidation preference thereof, plus accumulated and unpaid dividends to the date of redemption.

On July 7, 1997, Adelphia also announced the sale of perpetual Series C Convertible Preferred Stock with an aggregate liquidation preference of \$100,000 in a private placement of which \$80,000 was sold to a Rigas family affiliate and the remainder was sold to Telesat Cablevision, Inc., a wholly owned subsidiary of FPL Group, Inc., a New York Stock Exchange company and a 50% pertner of Olympus Communications, L.P. ("Olympus"). The Series C Convertible Preferred Stock will accrue dividends at the rate of \$ 1/8% of the liquidation preference per annum, and is convertible at \$8.48 per share into an aggregate of 11,792,450 shares of Class A Common Stock of Adelphia. The Series C Convertible Preferred Stock is redeemable at the option of Adelphia after three years from the date of issuance at a premium declining to per.

On June 20, 1997, Adelphia acquired cable systems from Booth Communications Company. These systems served approximately 25,800 subscribers at the date of acquisition in the Virginia cities of Blacksburg and Salem and were purchased for an aggregate price of \$54,500 comprised of 3,571,428 shares of Adelphia's Class A Common Stock and \$29,500 cash. The acquisition was accounted for under the purchase method of accounting. Accordingly, the financial results of the acquired systems are included in the consolidated results of Adelphia effective with the date acquired.

# ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unasu. and) (Dollars in thousands)

#### 2. Notes Payable of Subsidiaries to Banks and Institutions:

The following updates to June 30, 1997 certain disclosures included in Note 3 to Adelphia's consolidated financial statements contained in the Annual Report:

Commitments for additional borrowings	\$95,654
Weighted average interest rate payable by subsidiaries under credit agreements with banks	7.51%
Percentage of subsidiary debt that bears interest at fixed rates for at least one year	39.82%

#### 3. Igvestments:

Adelphia's nonconsolic	ated investmen	ts are as follows:
------------------------	----------------	--------------------

	March 31, 1997		June 30, 1997
Investments accounted for using the equity method:			
Gross investment:			
Hyperion investment in joint ventures	\$ 57,497	5	74,726
Page Call, Inc.	14,990		15,536
Mobile Communications	2,470		11,448
Other	1,751		2,053
Total	 76,708		103,763
Investments accounted for using the cost method:			
Niagara Frontier Hockey, L.P.	35,270		36,511
SuperCable ALK International	3,172		3,172
Programming ventures	2,945		2,960
Mobile Communications	1,832		2,329
Other	763		\$13
Total	43,982	_	45,785
Available for sale investments recorded at fair market value:			
Republic Industries, Inc.	 9,315		6,613
Total investments before cumulative equity in net losses	130,005		156,161
Cumulative equity in net losses	(12,009)		(17,084)
Total investments	\$ 117,996	\$	139,077

# ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED PINANCIAL STATEMENTS (Unaudited) (Dollars in thousands)

At June 30, 1997, the Company recorded, as a component of additional paid-in capital, an unrealized holding loss on its investment in Republic Industries, Inc. common stock in the amount of \$2,703.

#### 4. Related Party Investments and Receivables:

Related party receivables - not represent advances to managed partnerships, the Rigas Family (principal shareholders and officers of Adelphia) and Rigas Family controlled entities. No related party advances are collateralized.

Cumulative equity in loss in excess of investment in and amounts due from Olympus is comprised of the following:

		March 31, 1997		June 30, 1997
Cumulative equity in loss over investment in Olympus Amounts due from Olympus	s	(95,771) 53,103	s	(9 <b>8,</b> 914) 5 <b>2,88</b> 2
	\$	(42,668)	\$	(46,032)

The investment in Olympus represents a 50% voting interest in such partnership and is being accounted for using the equity method. Summarized unaudited results of operations of Olympus are as follows:

	Six Months Ended June 30,				
	 1996		1997		
Revenues	\$ 78,422	\$	83,584		
Net loss	(5,534)		(9,931)		
Net loss of general partners after priority return requirements	(38,306)		(46,410)		

#### 5. Income Taxes:

Income tax benefit for the three months ended June 30, 1997 was \$70, which is comprised of current tax expense of \$14 and deferred tax benefit of \$84.

#### 6. Supplemental Cash Flow Information:

Cash payments for interest were \$50,804 and \$44,212 for the three months ended June 30, 1996 and 1997, respectively.

#### 7. Commitments and Contingencies:

Reference is made to Management's Discussion and Analysis of Financial Condition and Results of Operations for a discussion of material commitments and contingencies.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### Results of Operations

The Private Securities Litigation Reform Act of 1995 provides a "safe herbor" for forward-looking statements. Certain information included in this Form 10-Q, including Management's Discussion and Analysis of Financial Condition and Results of Operations, is forward-looking, such as information relating to the effect of future regulation, future capital commitments and the effects of competition. Such forward-looking information involves important risks and uncertainties that could significantly affect expected results in the future from those expressed in any forward-looking statements made by, or on behalf of, the Company. These risks and uncertainties include, but are not limited to, uncertainties relating to economic conditions, acquisitions and divestitures, government and regulatory policies, the pricing and availability of equipment, materials inventories and programming, technological developments and changes in the competitive environment is which the Company operates. Unless otherwise stated, the information contained in this Form 10-Q is as of and for the tires months ended June 30, 1997.

Adelphia Communications Corporation and its subsidiaries ("Adelphia" or the "Company") earned substantially all of its revenues in the three months ended June 30, 1996 and 1997 from monthly subscriber fees for basic, satellite, premium and ancillary services (such as installations and equipment rentals), local and national advartising sales, pay-per-view programming, home shopping networks and competitive local exchange carrier ("CLEC") telecommunications services.

The changes in Adelphia's operating results for the quarter ended June 30, 1997 compared to the same period of the prior year, were primarily the result of acquisitions, rate increases, and expending existing cable television operations.

The high level of depreciation and amortization associated with the significant number of acquisitions in recent years, the recent upgrading and expansion of systems and interest costs associated with financing activities will continue to have a negative impact on the reported results of operations. Also, significant charges for depreciation, amortization and interest are expected to be incurred in the future by Olympus, which will also adversely impact Adelphia's future results of operations. Adelphia expects to report net lesses for the next several years.

The following tables set forth certain cable television system data at the dates indicated for Company Owned, Olympus and Managed Systems. The "Olympus Systems" are systems currently owned by Olympus. The "Managed Systems" are affiliated systems managed by Adelphia.

	June	Percent Increase	
	1996	1997	(Decrease)
Homes Presed by Cable			
Company Owned Systems	1,488,447	1,610,384	8.2%
Olympus Systems	637,154	670,712	5.3%
Managed Systems	A 27,559	426,529	(0.2%)
Total Systems	2,553,160	2,707,625	6.0%
Resic Subscribers			
Company Owned Systems	1,090,181	1,176,846	7.9%
Olympus Systems	400,718	427,441	6.7%
Managed Systems	305,366	303,428	(0.6%)
Total Systems	1,796,265	1,907,715	6.2%

Managed Systems' data, as of June 30, 1997, reflects the sale of a system consisting of approximately 7,900 homes passed and approximately 5,800 basic subscribers.

Exclusive of acquisitions and dispositions, basic subscribers grew 2.1%, 3.9% and 1.3% for Company Owned, Olympus and Managed Systems, respectively, during the twelve months ended June 30, 1997.

The following table is derived from Adelphie's Condensed Consolidated Financial Statements that are included in this Form 10-Q and sets forth the historical percentage relationship to revenues of the components of operating income contained in such financial statements for the periods indicated.

	Three Months Ended June 30,			
	1996	1997		
Revenues	100.0%	100.0%		
Operating expanses:				
Direct operating and programming	30.3%	32.3%		
Solling, general and administrative	16.8%	18.1%		
Depreciation and amortization	25.7%	27.5%		
Operating income	27.2%	22.1%		

Revenues. The primary revenue sources reflected as a percentage of total revenues were as follows:

	Three Months Ended June 30,				
	1996	1997			
Regulated service and equipment fees	74%	75%			
Promism programming fees	12%	12%			
Advertising sales and other services	14%	13%			

Revenues increased approximately 10.5% for the quarter ended June 30, 1997 compared with the quarter ended June 30, 1996. The increase was attributable to the following:

Acquisitions	29%
Basic subscriber growth	7%
Rate increases	5 <del>6%</del>
Other	8%

Effective August 1, 1996, certain rate increases related to regulated cable services were implemented in substantially all of the Company's Systems. Other non-cable revenues including strategic services offerings such as paging and CLEC services also had a positive impact on revenues for the quarter ended

substantially all of the Company's Systems during the quarter ending September 30, 1997. Future rate increases related to certain regulated cable services will become effective in

nded June 30, 1997 compared with the same quarter of the prior year. Such increase was primarily due to screased operating expenses from acquired systems, increased programming costs and incremental costs associated with increased subscribers. Because of regulatory limitations on the timing and extent to which surtants, in accordance with FCC guidelines, during the quarter ending September 30, 1997. consess to reverse this trend. Consistent with such a program, the Company will increase rates in most et increases may be passed on to customers, operating and programming expenses during the quarter ended see 30, 1997 have increased at a greater magnitude than corresponding revenue increases. As a result of cost PCC regulatory rulemaking decisions, the Company is implementing a systematic program of rate ic and premium programming costs and technical expens rating and Program Because of regulatory limitations on the timing and extent to which ming Expenses. Direct operating and programming expenses, which en, increased 18.1% for the quarter

Corporate and Network Operating and Control Center cost increases to accommodate the growth in the Mated to system offices, customer service representatives, and sales and administrative employees, acressed 19.4% for the quarter ended June 30, 1997 compared with the same quarter of the prior year. The acresse was primarily due to incremental costs associated with acquisitions, subscriber growth and Hyperion siber of operating companies managed and monitored. Such expenses increased as a percentage of seases compared to the quarter ended June 30, 1996 primarily due to acquisitions and Hyperion overhead 6 ral and Administrative Exp mazz. These expenses, which are mainly comprised of costs

Degraciation and Amortization. Depreciation and amortization was higher for the quarter ended June 30, 1997 compared with the same quarter of the prior year primarily due to increased depreciation and amortization released to acquisitions consummated during the years ended March 31, 1996 and 1997 as well as increased capital expenditures made during the past several years.

Olympus of scarsed priority return on the Company's investment in 16.5% preferred limited partner ("PLP") interests in Olympus. Priority investment income increased during the quarter ended June 30, 1997 due to пствыей рауков Princip Innes ets by Olympus. at Income. Priority investment income is comprised of payments received from

meaningful measure of performance as substantially all of the Company's financing agreements contain a measure of liquidity, as defined by generally accepted accounting principles, and, while EBITDA may not be comparable to other similarly titled measures of other companies, management believes EBITDA is a June 30, 1997 compared with \$70,642 for the same quarter of the prior year. The increase of 5.6% is primarily due to the impact of the acquisition of cable systems, subscriber rate increases, and increased priority investment income from Olympus. The impact of acquisitions increased revenues and operating expenses for the quarter ended June 30, 1997 compared with the same quarter of the prior year. While financial covenants based on EBITDA. EBITDA is not an alternative to operating income or an alternative to cash flows from operating activities as equity in loss of joint ventures and other noncash charges) amounted to \$74,628 during the quarter ended EBITDA EBITDA (carnings before interest expense, income taxes, depreciation and amortization,

Interest Expanse. Interest supense increased 5.6% for the quarter ended June 30, 1997 compared with the same quarter of the prior year. Interest expanse increased due to incremental debt outstanding during the current period and accretion of original issue discount, partially offset by a decrease in the average interest rate on outstanding debt during the quarter ended June 30, 1997 compared with the quarter ended June 30,

1996. Approximately 45.9% of the increase in interest expanse in the quarter ended June 30, 1997 as compared with the same quarter of the prior year was attributable to incremental debt related to acquisitions. Interest expanse includes noncash accretion of original issue discount and noncash interest expanse totaling \$4,996 and \$6,858 for the quarters ended June 30, 1996 and 1997, respectively. The increase in noncash interest for the quarter ended June 30, 1997 compared with the same quarter of the prior year is primarily due to the accretion of the original issue discount related to the Hyperion 13% Senior Discount Notes which were issued April 15, 1996 (see "Liquidity and Capital Resources").

Equity in Last of Joint Ventures. The equity in loss of joint ventures represents primarily (i) the Company's pro rate share of Olympus' losses and the accretion requirements of Olympus' PLP interests, and (ii) Hyperion's pro-rate share of its less than majority owned partnerships' operating losses. The increase in the loss during the quarter ended June 39, 1997, compared with the same quarter of the prior year, is due to an increase in the Olympus priority ruture payment and an increase in the losses of certain investments in the CLEC business in which the Company is a less than majority partner.

Gain on Sale of Investment. The gain on sale of investment for the three months ended June 30, 1996 was due to the sale of Hyperion's 15.7% partnership interest in TCG of South Florida to Teleport Communications Group, Inc. on May 16, 1996 for an aggregate sale price of \$11,618. This sale resulted in a gain of \$3,405. There were no such similar transactions in the three months ended June 30, 1997.

Extraordinary (Loss) (Join on Early Retirement of Daht. During the quarter ended June 30, 1996, certain indebtedness was repaid resulting in an extraordinary loss on retirement of debt of \$2,079, which primarily represents the write off of the remaining deferred daht financing costs associated with the debt retired. During the quarter ended June 30, 1997, \$20,000 of 9 1/2% Senior Pay-In-Kind Notes due 2004 were reacquired through open market purchases. As a result, Adelphia recognized an extraordinary gain of \$2,300, which represents the excess of the net carrying value of the debt over the reacquisition cost.

Med Lace. The Company reported not losses of \$26,818 and \$42,361 for the quarters ended June 30, 1996 and 1997, respectively. The increase in not loss was due to decreased operating income, increased interest expense and equity in loss of joint ventures combined with no gain on sale of investment, partially offset by an increase in priority investment income from Olympus.

Hyperion Telecommunications, Inc.

An 88% owned unrestricted subsidiary of the Company, Hyperion, together with its subsidiaries owns certain investments in CLEC joint ventures and manages those ventures. Hyperion is an unrestricted subsidiary for purposes of the Company's indentures. For further information regarding Hyperion, which also files reports pursuant to the Securities Exchange Act of 1934, see Hyperion's Form 10-Q for the quarterly period ended June 30, 1997.

Summerized unaudited financial information of Adelphia, Hyperion and Adelphia excluding Hyperion is as follows:

	_	Adelphia	Hyperica	Adelphia excluding Hyperion		Adelphia	Hyperica	Adelphia excluding Hyperion
			AL SE	for the These	Ма	the Ended June	n	
	_		1996		_		1997	
Investments before completive								
equity in not less (b) Complishes equity in set less (b)	\$	84,399 S (6,935)	27,923 \$ (6,935)	56,476 -	\$	154,161 \$ (17,084)	74,726 \$ (14,574)	81,435 (2,510)
Total investments (b)	3	77,464 \$	20,908 \$	56,476	\$	139,077 \$	60,152 \$	78,925
Total debt	\$	2,409,454 \$	194,475 \$	2,214,981	S	2,637, <b>896</b> \$	222,251 \$	2,415,645
Revenues Operating expenses:	\$	111,011 \$	1,102 \$	109,909	\$	122,644 \$	1,520 \$	121,124
Direct coording and programming		33,597	E59	32,738		19,673	1.180	38,493
Selling, general and administrative		18,638	1,027	17,611		22,259	2,380	19,879
Affiliate interest and priority								
in-estment income		11,866	-	11,866		13,916	••	13,916
EBITDA (a)	\$	70,642 \$	(784) \$	71,426	\$	74,628 \$	(2,940) \$	76,668
Enterest expense		(60,496)	(6,169)	(54,327)		(63, <b>488</b> )	( <b>8.</b> 077)	(55,811)
Capital expenditures		(24,944)	(1,618)	(23,126)		(43,534)	(18,766)	(24,768)
Cash paid for acquisitions		(84,267)	-	(84,267)		(29,509)	-	(29,509)
Cash used for investments		(14,129)	(4,750)	(9,379)		(28,859)	(18,031)	(10,828)

<sup>(</sup>a) Earnings before interest expense, income taxes, deprecation and amortization, equity in loss of joint ventures and other non-cept charges ("EBITDA"). While EBITDA is not an alternative indicator of operating performance to operating income or an alternative to ceth flows from operating activities as a measure of liquidity, as defined by generally accepted acceptaing principles, and, while EBITDA may ant be comparable to other similarly titled measures of other companies, the Company's management believes EBITDA is a maningful measure of performance as substantially all of the Company's financing agreements contain financial covenants based on EBITDA.

<sup>(</sup>b) Excluding Adelphia's investment in Olympus.

#### Liquidity and Capital Resources

The cebia television and other telecommunication businesses are capital intensive and typically require continual financing for the construction, modernization, maintenance, expansion and acquisition of cebie and other telecommunication systems. The Company historically has committed significant capital resources for those purposes and for investments in Olympus and other affiliates and entities. These expanditures were funded through long-term borrowings and, to a lesser extent, internally generated funds. The Company's ability to generate cash to meet its future needs will depend generally on its results of operations and the continued availability of external financing.

In most of its recent appraises, the Company has utilized a Modified Passive Network Architecture ("MPNA") which utilizes fiber optic cable as an alternative to the conxial cable that historically has been used to distribute eable signals to the subscriber's home. The MPNA design deploys on average one fiber node for every two miles of fiber optic cable, or approximately one fiber node for every 180 homes passed. The Company believes this company favorably with current industry averages. This deep penetration of fiber optic cable into the Systems' networks has the advantages of providing increased reliability to customers, improved bandwidth and easier implementation of the return path plant capabilities. This will position the Company to offer additional video programming services, to utilize the expanded bandwidth potential of digital compression technology and to meet the anticipated transmission requirements for high-definition television, digital television, high-speed data and telephone services.

Capital expenditures for Adelphia without Hyperion for the quarters ended June 30, 1996 and 1997 were \$23,126 and \$24,768, respectively. Capital expenditures, including Hyperion, for the quarters ended June 30, 1996 and 1997 were \$24,944 and \$43,534, respectively. Capital expenditures for Hyperion for the quarter ended June 30, 1996, increased primarily due to the commencement of switching services. The Company expects capital expenditures without Hyperion for fiscal 1998 to be approximately the same as fiscal 1997. Hyperion expects that it will continue to have substantial capital expenditures for fiscal 1998.

The Company generally has funded its working capital requirements, capital expenditures and investments in Olympus and other affiliates and entities through long-term borrowings, primarily from banks and insurance companies, short-term borrowings, internally generated funds and the issuance of parent company public debt and equity and Hyperion public debt. The Company generally has funded the principal and interest obligations on its long-term borrowings from banks and insurance companies by refinancing the principal with new loans or through the issuance of parent company debt or equity securities, and by paying the interest out of internally generated funds. Adelphia has funded the interest obligations on its public borrowings from internally generated funds.

The Company's financing strategy has generally been to maintain its public long-term debt at the parent holding company level while the Company's consolidated subsidiaries have their own senior and subordinated credit arrangements with banks and insurance companies. The Company's public indentures and subsidiary credit agreements contain covenants that, among other things, require the maintenance of certain financial ratios (including compliance with certain debt to cash flow ratios in order to incur additional indebtedness); place limitations on borrowings, investments, affiliate transactions, dividends and distributions; and contain certain cross default provisions relating to Adelphin or its subsidiaries.

At June 30, 1997, the Company's total outstanding debt aggregated \$2,637,896, which included \$1,154,803 of parent debt, \$196,396 of Hyperion debt and \$1,286,697 of other subsidiary debt. At June 30,

1997, Adelphia's subsidiaries had an aggregate of \$95,654 in unused credit lines with banks, which includes \$23,000 also available to Olympus and the Managed Partnerships, part of which is subject to achieving certain levels of operating performance. In addition, the Company had an aggregate \$25,010 in cash and cash equivalents at June 30, 1997, which combined with the Company's unused credit lines with banks, aggregated \$120,664. Additionally, subsequently to June 30, 1997, the Company issued debt and equity with aggregate net proceeds totaling approximately \$393,500.

At June 30, 1997, the Company's unused credit lines were provided by reducing revolving credit facilities whose revolver periods expire September 30, 2004. The Company's weighted average interest rate on notes payable to banks and institutions was approximately 8.59% at June 30, 1996 compared to 8.39% at June 30, 1997. At June 30, 1997, approximately 40% of such debt was subject to fixed interest rates for at least one year under the terms of such debt or applicable interest rate swap agreements.

The following table sets forth the mandatory reductions in principal under all debt agreements for each of the next four years and nine months based on amounts outstanding at June 30, 1997:

Nine months ending March 31, 1998	\$168,176
Year ending March 31, 1999	163,791
Year ending March 31, 2000	129,483
Year ending Merch 31, 2001	243,881
Year ouding Merch 31, 2002	195,314

On July 7, 1997, Adelphia announced the sale of \$150,000 in 10 1/2% Senior Notes due 2004 (the "Notes") to institutional investors and 13% Series A Cumulative Exchangeable Preferred Stock (the "Exchangeable Preferred Stock") with an aggregate liquidation preference of \$150,000 of which \$95,000 was sold to institutional investors and the remainder was sold to an affiliate of the family of John Rigas, Chairman of Adelphia. These offerings were accomplished in reliance on Rule 144A of the Securities Act of 1933, as amended. The terms of the Notes are similar to those of Adelphia's existing publicly held senior debt. Interest on the Notes is psyable semi-annually commencing January 15, 1998. The Exchangeable Preferred Stock will accrue dividends from the date of issuance at a rate per annum of 13% of the liquidation preference per ahere and are psyable semi-annually in arrears, commencing January 15, 1998. The shares of Exchangeable Preferred Stock are redeemable at the option of the Company, on or after July 15, 2002. The Company is required, subject to certain conditions, to redeem all of the Exchangeable Preferred Stock outstanding on July 15, 2009, at a redemption price equal to 100% of the liquidation preference thereof, plus accumulated and unpaid dividends and liquidated demanges, if any, to the date of redemption.

On July 7, 1997, Adelphia also announced the sale of perpetual Series C Convertible Preferred Stock with an aggregate liquidation preference of \$100,000 in a private placement of which \$80,000 was sold to a Rigas family affiliate and the remainder was sold to Telesat Cablevision, Inc., a wholly owned subsidiary of FPL Group, Inc., a New York Stock Exchange company and a 50% partner of Olympus. The Series C Convertible Preferred Stock will accrue dividende at the rate of \$1/8% of the liquidation preference per annum, and is convertible at \$8.48 per share into an aggregate of \$1,792,450 shares of Class A Common Stock of Adelphia. The Series C Convertible Preferred Stock is redeemable at the option of Adelphia after three years from the date of issuance at a premium declining to per.

The proceeds from the sale of the Exchangeable Preferred Stock, the Notes and from the Series C Convertible Preferred Stock were used to repay subsidiaries' senior notes and revolving credit facilities.

On June 20, 1997, Adelphia acquired cable systems from Booth Communications Company. These systems served approximately 25,800 subscribers at the date of acquisition in the Virginia cities of Blacksburg and Salem and were purchased for an aggregate price of \$54,500 comprised of 3,571,428 shares of Adelphia's Class A Common Stock and \$29,500 cash. The acquisition was accounted for under the purchase method of accounting. Accordingly, the financial results of the acquired systems are included in the consolidated results of Adelphia effective with the date acquired.

The Company plans to continue to explore and consider new commitments, arrangements or transactions to refinence existing debt, increase the Company's liquidity or decrease the Company's leverage. These could include, among other things, the future issuance by Adelphia, or its suissidiaries, of public or private equity or debt and the negotiation of new or amended credit facilities. These could also include entering into acquisitions, joint ventures or other investment or financing activities, although no assumance can be given that any such transactions will be consummated. The Company's ability to borrow under current credit facilities and to enter into refinancings and new financings is limited by covenants contained in Adelphia's indentures and its subsidiaries' credit agreements, including covenants under which the ability to incur indebtedness is, in part, a function of applicable ratios of total debt to cash flow.

The Company believes that cash and cash equivalents, internally generated funds, borrowings under the existing credit facilities, and future financing sources will be sufficient to me.t its short-term and long-term liquidity and capital requirements. Although in the past the Company has been able to refinance its indebtedness or obtain new financing, there can be no assurance that the Company will be able to do so in the future or that the terms of such financings would be favorable.

Management believes that the telecommunications industry, including the cable television and telephone industries, continues to be in a period of consolidation characterized by mergers, joint ventures, acquisitions, sales of all or part of cable companies or their assets, and other partnering and investment transactions of various structures and sizes involving cable or other telecommunications companies. The Company continues to evaluate new opportunities that allow for the expension of its business through the acquisition of additional cable television systems in geographic proximity to its existing regional markets or in locations that can serve as a basis for new market areas. The Company, like other cable television companies, has participated from time to time and is participating in preliminary discussions with third parties regarding a variety of potential transactions, and the Company has considered and expects to continue to consider and explore potential transactions of various types with other cable and telecommunications companies. However, no assurances can be given as to whether any such transaction may be consummated or, if so, when.

#### Recent Accounting Pronouncements

Statement of Financial Accounting Standards ("SFAS") No. 130, "Reporting Comprehensive Income," and SFAS No. 131 "Disclosures about Segments of an Enterprise and Related Information" have been issued and are effective for fiscal years beginning after December 15, 1997. SFAS No. 130 defines comprehensive income and outlines certain reporting and disclosure requirements related to comprehensive income. SFAS No. 131 requires certain disclosures about business segments of an enterprise, if applicable. The adoption of SFAS No. 130 and SFAS No. 131 is not expected to have a material impact on the Company's financial statements or disclosures.

#### Regulatory and Competitive Matters

The cable television operations of the Company may be adversely affected by changes and developments in governmental regulation, competitive forces and technology. The cable television industry and the Company are subject to extensive regulation at the federal, state and local levels. The 1992 Cable Act significantly expended the scope of regulation of certain subscriber rates and a number of other matters in the cable industry, such as mandatory carriage of local broadcast stations and retransmission consent, and increased the administrative costs of complying with such regulations. The FCC has adopted rate regulations that establish, on a system-by-system basis, maximum allowable rates for (i) basic and cable programming services (other than programming offered on a per-channel or per-program basis), based upon a benchmark methodology, and (ii) associated equipment and installation services based upon cost plus a reasonable profit. Under the FCC rules, franchising authorities are authorized to regulate rates for basic services and associated equipment and installation services, and the FCC will regulate rates for regulated cable programming services in response to complaints filed with the agency. The Telecommunications Act of 1996 (the "1996 Act") ands FCC regulation of cable programming service tier rates on March 31, 1999.

Rates for basic and cable programming services are set pursuant to a benchmark formula. Alternatively, a cable operator may elect to use a cost-of-service methodology to show that rates for basic and cable programming services are reasonable. Refunds with interest will be required to be paid by cable operators who are required to reduce regulated rates. The FCC has reserved the right to reduce or increase the benchmarks it has established. The rate regulations also limit increases in regulated rates to an inflation indexed amount plus increases in certain costs such as taxes, franchise fees, costs associated with specific franchise requirements and increased programming costs. Cost-based adjustments to these casped rates can also be made in the event a cable operator adds or deletes channels or completes a significant system rebuild or upgrade. On November 10, 1994, the FCC adopted an alternative method for adjusting the rates charged for a cable programming services tier when new services are added. This has allowed cable operators to increase rates by as much as \$1.40 plus programming costs, over a three year period ending December 31, 1997 to reflect the addition of up to seven new channels of service on cable programming service tiers. In addition, a new programming tier can be created, the rate for which would not be regulated as long as certain conditions are met, such as not moving services from existing tiers to the new one. Because of the limitation on rate increases for regulated services, future revenue growth from cable services will rely to a much greater extent then has been true in the past on increased revenues from unregulated services and new subscribers than from increases in previously unregulated rates.

The FCC has adopted regulations implementing all of the requirements of the 1992 Cable Act. The FCC is also likely to continue to modify, clarify or refine the rate regulations. Adelphia cannot predict the effect of the 1996 Act on future rulemaking proceedings or changes to the rate regulations.

Effective September 1, 1993, as a result of the 1992 Cable Act, Adelphia repackaged certain existing cable services by adjusting rates for basic service and introducing a new method of offering certain cable services. Adelphia adjusted the basic service rates and related equipment and installation rates in all of its systems in order for such rates to be in compliance with the applicable benchmark or equipment and installation cost levels. Adelphia also implemented a programming acrvices were called "CableSelect" under which most of Adelphia's satellite-delivered programming services were offered individually on a per channel basis, or as a group at a price of approximately 15% to 20% below the sum of the per channel prices of all such services. For subscribers who elected to customize their channel lineup, Adelphia provided, for a monthly restal fee, an electronic device located on the cable line outside the home, enabling a subscriber's television to receive only those channels selected by the subscriber. These basic service rate adjustments and

the CableSelect program were also implemented in all systems managed by Adelphia. Adelphia believes CableSelect provided increased programming choices to its subscribers while providing flexibility to Adelphia to respond to future changes in areas such as customer demand and programming. Adelphia no longer offers the CableSelect program in any of its systems.

On November 18, 1994, the Cable Services Bureau of the FCC issued a decision holding that the "CableSelect" program was an evasion of the rate regulations and ordered this package to be treated as a regulated tier. This decision, and all other letters of inquiry decisions, were principally decided on the number of programming services moved from regulated tiers to "a la carte" packages. Adelphia appealed this decision to the full Commission which affirmed the Cable Service Bureau's decision. On November 18, 1994, the FCC released amended rules under which, on a prospective basis, any a la carte package will be treated as a regulated tier, except for packages involving premium services. An appeal of this decision to the U.S. Court of Appeals for the D.C. Circuit was unsuccessful.

In fiscal 1996, Adelphia recorded a \$5,300 charge representing management's estimate of the total costs to be incurred to resolve all of their rate complaints with the FCC. On May 1, 1997, Adelphia reached a settlement of all rate complaints before the FCC on terms and conditions consistent with certain other cable television companies that utilized a la carte packages that have reached settlement/resolution with the FCC on this issue. At June 30, 1997, \$3,171 of the \$5,300 charge remained in accrued interest and other liabilities, which management believes is adequate to cover the settlement. No assurance can be given as to what other future actions Congress, the FCC or other regulatory authorities may take or the effects thereof on Adelphia. Adelphia is currently unable to predict the effect that the amended regulations, future FCC treatment of a la carte packages or other future FCC rulemaking proceedings will have on their business and results of operations in future periods.

Cable television companies operate under franchises granted by local authorities which are subject to renewal and renegotiation from time to time. Because such franchises are generally non-exclusive, there is a potential for competition with the systems from other operators of cable television systems, including public systems operated by municipal franchising authorities themselves, and from other distribution systems capable of delivering television programming to homes. The 1992 Cable Act and the 1996 Act contain provisions which encourage competition from such other sources. The Company cannot predict the extent to which competition will materialize from other cable television operators, local telephone companies, other distribution systems for delivering television programming to the home, or other potential competitors, or, if such competition materializes, the extent of its effect on the Company.

FCC rules heretofore permitted local telephone companies to offer "video dialtone" service for video programmers, including channel capacity for the carriage of video programming and certain non-common carrier activities such as video processing, billing and collection and joint marketing agreements. New Jersey Bell Telephone Company received authorization on July 18, 1994 to operate a "video dialtone" service in portions of Dover County, New Jersey, in which the Company serves approximately 20,000 subscribers.

The 1996 Act repealed the prohibition on CLECs from providing video programming directly to customers within their local exchange areas other than in rural areas or by specific waiver of FCC rules. The 1996 Act also authorized CLECs to operate "open video systems" ("OVS") without obtaining a local cable franchise, although CLECs operating such a system can be required to make payments to local governmental bodies in lieu of cable franchise fees. Where demand exceeds capacity, up to two-thirds of the channels on an OVS must be available to programmers unaffiliated with the CLEC. The statute states that the OVS scheme supplants the FCC's "video dialtone" rules. The FCC has promulgated rules to implement the OVS concept.

and New Jersey Bell has been granted permission to convert its video disitone authorization to an OVS authorization.

The Company believes that the provision of video programming by telephone companies in companies with the Company's existing operations could have an adverse effect on the Company's financial condition and results of operations. At this time, the impact of any such effect is not known or estimable.

The Company also competes with DBS service providers. DBS has been available to consumers since 1994. A single DBS satellite can provide more than 100 channels of programming. DBS service can be received virtually anywhere in the United States through the installation of a small outdoor astenna. DBS service is being heavily marketed on a nationwide basis by several service providers. At this time, any impact of DBS competition on the Company's future results is not known or estimable.

item 3.	Quantitative and Qualitative Disclosures about Market R	lek.
	Not applicable.	

## ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES

#### PART II - OTHER INFORMATION

None	
Itom 2. Changes in Securities	
None	
Item 3. Defaults Upon Senior Securities	
None	
Item 4. Submission of Matters to a Vote of Security Holders	
None	
Item 5. Other Information	
None	
Item 6. Exhibits and Reports on Form 8-K	
(a) Exhibits:	
Exhibit 27.01 Financial Data Schedule (supplied for the information of the Commission).	
(b) Reports on Form 8-K:	
Form 8-Ks were filed on May 1, June 12, July 11 and July 24, 1997, each of which reported information under items 5 and 7 thereof. No financial statements were filed with any of such Form 8-	Kı

#### ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ADELPHIA COMMUNICATIONS CORPORATION (Registrant)

Date: August 14, 1997

By: <u>/s/ Timothy J. Rigas</u>
Timothy J. Rigas
Executive Vice President (authorized officer), Chief Financial Officer, Chief Accounting Officer and Treasurer



# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-K

	Annual Report under Section 15 or 15(d) of the Securities Exchange Act of 1954
	For the fiscal year ended March 31, 1997
_	Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period fromto

## ADELPHIA COMMUNICATIONS CORPORATION

Commission File Number: 0-16014

(Exact name of registrant as specified in its charter)

Delawers

(State or other jurisdiction of incorporation or organization)

23-2417713

(I.R.S. Employer Identification No.)

Main at Water Street

Condersport, PA (Address of principal executive offices) 16915-1141 (Zip code)

814-274-9830

(Registrant's telephone number including area code)

Securities registered pursuant to Section 12(b) of the Act: None. Securities registered pursuant to Section 12(g) of the Act: Class A Common Stock, \$.01 per value.

Indic	ate by	heck m	nark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the
Secu	rities Ex	change	e Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required
to file	e such r	eports)	, and (2) has been subject to such filing requirements for the past 90 days.
Yes	X_	No _	

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of the Form 10-K or any amendment to the Form 10-K.

Aggregate market value of outstanding Class A Common Stock \$.01 par value, held by non-affiliates of the Registrant at June 18, 1997 was \$68.1 million based on the closing sale price as computed by the NASDAQ National Market system as of that date. For purposes of this calculation only, affiliates are deemed to be directors and executive officers of the Registrant.

At June 18, 1997, 16,130,880 shares of Class A Common Stock, par value \$0.01, and 10,944,476 shares of Class B Common Stock, par value \$0.01 per share, of the registrant were outstanding.

Documents Incorporated by Reference

Portions of Amendment No. 2 to Registration Statement No. 333-19327 of Olympus Communications, L.P. and Olympus Capital Corporation on Form S-4 are incorporated by reference into Part II hereof. Portions of the Proxy Statement for the 1997 Annual Meeting of Stockholders are incorporated by reference into Part III hereof.

#### ADELPHIA COMMUNICATIONS CORPORATION

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#### PART I

#### ITEM 1. DURNOUS

(Dollars in thousands, except per share amounts)

#### **Introduction**

Adulphia Communications Corporation ("Adelphia" and, collectively with its subsidiaries, the "Company") is the several largest cubic television operator in the United States. As of March 31, 1997, cable systems owned or managed by the Company (the "Systems") in the aggregate passed 2,653,422 horses and served 1,868,440 basic subscribers.

The Company's owned cable systems (the "Company Systems") are located in ten states and are organized into seven regional clusters: Western New York, Virginia, Western Pennsylvania, New England, Eastern Pennsylvania, Ohio and Countil New Jursey. The Company Systems are located primarily in suburban areas of large and medium-sized cities within the 50 largest television markets ("areas of dominant influence" or "ADIs," as measured by The Arbitron Company). At March 31, 1997, the Company Systems passed 1,569,953 homes and served 1,138,414 basic subscribers.

The Company owns a 50% voting interest and non-voting preferred limited partnership interests entitling the Company to a 16.5% priority return in Olympus Communications, L.P. ("Olympus"). Olympus is a joint venture which owns cable systems (the "Olympus Systems") located in some of the fastest growing areas of Florida. The Olympus Systems in Florida form a substantial part of an eighth regional cluster, Southeastern Florida. A wholly-owned subsidiary of the Company is the managing general partner of Olympus. As of March 31, 1997, the Olympus Systems passed 650,742 homes and served 416,760 basic subscribers. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Olympus."

The Company also provides, for a fee, management and consulting services to certain partnerships and corporations (the "Managed Partnerships"). John J. Rigas and certain members of his immediate family, including entities they own or control (collectively, the "Rigas Family") have substantial ownership interests in the Managed Partnerships. As of March 31, 1997, subtle systems (the "Managed Systems") owned by the Managed Partnerships passed 432,727 homes and served 313,266 basic subscribers.

John J. Rigas, the Chalman, President, Chief Executive Officer and majority stockholder of Adelphia, is a pioneer in the cable television industry, having built his first system in 1952 in Coudersport. Pennsylvania. Adelphia was incorporated in Delaware on July 1, 1966 for the purpose of reorganizing five cable television companies, then principally owned by the Rigas Family, into a holding company structure in connection with the initial public offering of its Class A Common Stock, \$.01 per value. Prior to 1962, the Company grew principally by obtaining municipal cable television franchises to construct new cable television systems. Since 1962, the Company has grown principally by acquiring and developing existing cable systems. The Company's operations consist of providing teleconsmunications services primarily over its broadband networks. The Company did not have any material foreign operations or foreign sales in the year ended March 31, 1997.

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements. Certain information included in this Annual Report on Form 10-K, including Management's Discussion and Analysis of Financial Condition and Results of Operations, is forward-looking, such as information relating to the effects of future regulation, future capital commitments and the effects of competition. Such forward-looking information involves important risks and uncertainties that could significantly affect expected results in the future from those expressed in any forward-looking statements made by, or on bahalf of, the Company. These "forward looking statements" can be identified by the use of forward-looking terminology such as "believes", "expects," "may," "will," "should," "intends" or "anticipates" or the negative thereof or other variations thereon or companible terminology, or by discussions of strategy that involve risks and uncertainties. These risks and uncertainties include, but are not limited to, uncertainties relating to economic conditions, acquisitions and diventifiance, government and regulatory policies, the pricing and availability of equipment, materials, investories and programming, technological developments and changes in the competitive environment in which the Company operates. Persons reading this Assual Report on Form 10-K are cautioned that forward looking statements herein

are only predictions, that no assurance can be given that the future results will be achieved, and that actual events or issults may differ materially as a result of the risks and uncertainties facing the Company

## Video Services

("beadeads") by way of off-air attentia, microwave relay systems and sutellite earth stations. Signals are then modulated, amplified and distributed primarily through couxiel and fiber optic cable to subscribers, who pay foes for the service. Cable television systems are generally constructed and operated pursuant to non-exclusive franchises awarded by state or local government authorities for specified periods of time. Cable television systems receive a variety of television, radio and data signals transmitted to receiving sites

Cable television systems typically offer subscribers a package of basic video services consisting of local and distant abovision broadcast signals, smellike-delivered non-broadcast channels (which offer programming such as news, sports, mily caterial sst, music, weather, shopping, etc.) and public, governmental and educational access channels.

Systems were also offered pay-per-view programming, which allows the subscriber to order special events or movies and to pay on a per event basis. Local regional and national advertising time is sold in the majority of the Systems, with commercial advertisements inserted on certain satellite-delivered non-broadcast channels and other programma In addition, digital radio and premium service channels, which provide movies, live and taped concerts, sports events ing, are offered for an extra monthly charge. At March 31, 1997, over 95% of subscribers of the

# Competitive Local Exchange Services

tone, long distance and enhanced data services including frame relay, high speed internet access and video conferencing. construction of the telecontemunications network. Hyperion's service offerings include dedicated access, switched local disthe cost of constructing its fiber optic networks through the utilization of existing cable or utility facilities and by sharing construction costs with its Local Partners, who usually apprade the capacity of their cable or utility infrastructure during been developed by partnering with a local cable operator or utility provider (the "Local Partner"). This approach has allowed Hyperion to rapidly construct high-capacity networks which generally have broader coverage of its markets than those of other CLECs. Hyperion believes that the breach of its networks will allow it to originate and terminate a incumbers local exchange carrier ("LEC"). Hyperion also believes that working with a Local I other significantly reduces significant proportion of its customers' local telephone calls over its own network, instead of relying on the network of the March 31, 1997, Hyperion's 15 operating networks served 33 cities with approximately 3,461 route miles of fiber optic cable consecting 1,270 buildings. Hyperion's 23 networks (which include six currently under construction) have generally telecommunications services over state-of-the-art fiber optic networks in selected markets within the United States. The Company is currently offering competitive local exchange carrier ("CLEC") services through a consolidated unreatricted subsidiary. Hyperion Telecommunications, Inc. ("Hyperion"). Hyperion is a leading provider of local

internet access, or long distance services, which Hyperion has the ability to enter at its option an addressable market of approximately \$3.2 billion annually, substantially all of which is currently provided by the incumbent LECs. This addressable market estimate does not include the markets for enhanced data services, wireless resale. In the markets where Hyperion's 21 networks are currently operating or under construction, Hyperion believes a has

warrants to purchase an aggregate of 613,427 common shares of Hyperion. If all warrants were exercised, the warrants would represent approximately 5.71% of the common stock of Hyperion on a fully diluted basis. The 13% notes will not require payment of interest until October 15, 2001, and may not be redeemed prior to April 15, 2001. Hyperion is using the net proceeds from the offering to expand its existing markets, to complete construction of new networks, to enter additional On April 15, 1996, Hyperion completed a private placement to institutional investors and realized net proceeds of \$168.6 million upon insurance of \$329 million appreptie principal amount at maturity of 13% Senior Discount Notes and irkets, to repay certain indef pas owed to Adalphia, and for working capital purposes

# High-Speed Data Services

Power Link, the Company's high-speed data service, which includes residential, institutional, and business service offerings, constitutes an alternative to the traditional slower speed data offerings available through internet Service

Providers (ISPs). Power Link offers customers speeds greater than those available through a T1 line, at costs that compare to a typical ISP plus a second telephone line.

The Company's full two-way high-speed data service provides customers with Internet access at speeds up to 300 times faster than typical 28.8 Kbps moderns. Since the service does not require a telephone line, there is never a busy signal. Additionally, as with traditional cable services, this service is always on, providing instant access to the Internet. In service areas where two-way cable has not been deployed, the Company offers a hybrid data product combining a high-speed downstream path and a relaphone return path. The hybrid service allows Adelphia to deploy high-speed data services to all of its service areas.

### Residential Telephone Service

Currently, the Company is offering residential telephone services as part of a technical trial in Buffalo. New York.

After several months of testing, the Company is now evaluating the mechanisms to deploy telephony services in larger areas, as well as developing the necessary tools and processes for service provisioning and maintenance. The Company expects to continue to evaluate options concerning offering residential service.

### Other Services

Adelphia is a 49.9% owner of Page Call, Inc. ("Page Call") which was a successful bidder in November 1994 on three regional narrowband PCS licenses, covering 62% of the country's population. On June 11, 1997, the Company announced that Adelphia has agreed to sell its interest in Page Call to Benhow PCS Ventures, Inc. for a total of \$16,500 psyable in Series A Convertible Preferred Stock of Arch Communications Group, Inc. and cash. The transaction is subject to normal closing conditions including approval of the Federal Communications Commission.

Adelphia began providing wireless messaging services with the formation of its wholly owned subsidiary, Page Time, Inc. in November 1994. Page Time, Inc. offers one-way messaging services for resale to the Company's systems by establishing its own resulting arrangements with existing paging network operators. The Company, Olympus and Managed Systems currently provide paging services through Page Time to approximately 16,000 customers.

In addition to the activities described above, the Company has made a substantial commitment to technological development as a member of Cable Television Laboratories, Inc., a not-for-profit research and development company serving the cable industry. The Company has also joined other industry members in a partners, ip venture in Digital Cable Radio, a satellite-delivered, multicharmel music service featuring "compact disc" quality sound, which is marketed as a premium service.

### Operating Strategy

The Company's strategy has been to provide superior customer service while maximizing operating efficiencies. By acquiring and developing systems in geographic proximity, the Company has been able to realize significant operating efficiencies through the consolidation of many managerial, administrative and technical functions. The Systems have consolidated virtually all of their administrative operations, including customer service, service call dispatching, marketing, human resources, advertising sales and government relations into regional offices. Each regional office has a related technical center which contains the facilities necessary for the Systems' technical functions, including construction, installations and system maintenance and manitoring. Consolidating customer service functions into regional offices allows the Company to provide customer service through better training and staffing of customer service representatives, and by providing more advanced telecommunications and company equipment and software to its customer service representatives than would otherwise be economically feasible in smaller systems.

The Company considers technological innovation to be an important component of cost-effective improvement of its products and custamer satisfaction. Through the use of fiber optic cable and other technological improvements, the Company has increased system reliability, channel capacity and its ability to deliver advanced cable television, data transmission and telephony services. These improvements have enhanced customer service, reduced operating expenses and allowed the Company to introduce additional services, such as cable modems and impulse-ordered pay-per-view programming, which expand customer choices and will increase Company revenues. The Company has developed new

cable construction archi he Company is among the leaders of the cable industry in the deployment of fiber optic cable. are which allows it to readily disploy fiber optic cable in its systems. Management believe that

Recent Development of the Systems

ositioning itself for future growth in basic subscribers. The Company has focused on acquiring and developing systems in markets which have favorable historical growth my believes that the strong household growth trends in its Systems' market areas are a key factor in

equity position in TMC Holdings Corporation ("THC"), the parent of Tele-Media Company of Western Connecticus. THC owns cable television systems which served approximately 43,000 subscribers at the acquisition date in Western approximately 7,000 subscribers in Marthe's Vineyard, Massachusetts. On January 10, 1995, Adelphia issued 399,087 shares of Class A Common Stock in connection with the merger of a wholly-owned subsidiary of Adelphia into Oxford Cablevision, Inc. ("Oxford"), one of the Benjamin Terry family (the Terry Family") cable "ystems. Oxford served approximately 4,200 subscribers, at the acquisition date, located in the North Carolina counties of Granville and Warren. On June 30, 1994, Adelphia acquired from Olympus 85% of the common stock of Northeast Cable, Inc. ("Northeast Cable") for a purchase price of \$31,875. Northeast Cable owns cable television systems which served approximately 36,500 subscribers, at the acquisition date, in Eastern Pennsylvania. On June 16, 1994, Adelphia invested \$34,000 for a majority 12, 1996, Adelphia acquired cable systems serving 32,500 subscribers primarily in Vermont from First Carolina Cable TV.

L.P. for \$48,500. On April 1, 1996, Adelphia purchased the cable property of Cable TV Fund 11-B, Ltd. from Jones Intercable. This system was acquired for \$34,267 and served approximately 39,700 subscribers at the acquisition date in the New York countries of Erie and Niagara. On January 9, 1996, Adelphia completed the acquisition of the cable systems of Esseen Tolecom Corporation and Robinson Cable TV. Inc. for \$43,000. These systems served approximately 24,000 subscribers at the acquisition date located in western Pennsylvania. On April 12, 1995, Adelphia acquired cable systems from Clear Chamsels Cable TV Company located in Kitasming, New Beststehem and Frouport, Pennsylvania, for \$17,456. These systems served approximately 10,700 subscribers at the acquisition date. On January 31, 1995, the Company acquired Tele-Madie of Martha's Vineyard, L.P. for \$11,775, a cable system which served, at the date of acquisition, 100,000 for the cable of acquisition. Television, Inc. These systems served approximately 6,000 subscribers at the date of acquisition primarily located in Vermont and were purchased for an approprie price of \$12,000 paid in cash and Adelphia Class A Common Stock. On July On February 10, 1997, Adelphia acquired the assets of Small Cities Cable Television, L.P. and Small Cities Cable

monitoring services from one location in West Bocs Raton, Florids. On February 28, 1995, ACP Holdings, Inc., a wholly owned subsidiary and managing general partner of Olympus, certain shareholders of Adelphia, Olympus and various Telesast Entities ("Telesast"), wholly-owned subsidiaries of FPL Group, Inc., entered into an investment agreement whereby partner interests and newly issued preferred limited partner interests in Olympus. Telesal agreed to contribu of WB Cable Associates, Ltd. ("WB Cable") which served approximately 44,000 cable and security monitoring subscribers On January 5, 1996, Olympus acquired all of the southeast Florida cable systems of the Leadership Cable division of Fairbanks Communications, Inc., which served approximately 50,000 cable and security monitoring subscribers at the acquisition date for a purchase price of \$95,800. On April 3, 1995, Olympus purchased all of the cable and security systems Telessi agreed to contribute to Olympus substantially all of the assets associated with certain cable television systems, which served approximately 50,000 subscribers at February 28, 1995 in southern Florida, in exchange for general and limited at the date of acquisition, for a purchase price of \$82,000. WB Cable provides cable service from one headend and security

that can serve as the basis for new market areas, either directly or indirectly through joint ventures, where appropriate The Company will continue to evaluate new opportunities that allow for the expansion of its business through the acquisition of additional cable television systems in geographic proximity to its existing regional market areas or in locations

The table also indicates the numerical growth in subscribers attributable to acquisitions and the numerical and percentage The following table indicates the growth of the Company Systems and Olympus Systems by summarizing the number of homes passed by cable and the number of basic subscribers for each of the five years in the period ended March 31, 1997 growth attributable to int

	Year Ended March 31.						
	1993	1994	1995	1996	1997		
COMPANY SYSTEMS:							
Homes paged (b)							
Beginning of Year	1,145,308	1,172,755	1,207,425	1.340.808	1,422,077		
Internal Growth (c)	20,507	10,623	39,012	30,665	35,049		
% Issernal Growth	1.8%	0.9%	3.2%	2.3%	2.5%		
Acquired Homes Passed	6,940	24,047	94,371	50,604	112,827		
End of Year	1,172,755	1,207,425	1,340,808	1,422,077	1,569,953		
Busic subscribers (d)							
Beginning of Year	\$25,553	852,335	888,167	975,066	1,039,704		
Internal Growth (c)	21,216	17,355	31,651	29,215	20,396		
% Internal Growth	2.6%	2.0%	3.6%	3.0%	2.0%		
Acquired Subscribers	5,566	18,477	55.248	35,423	78,314		
End of Year	852,335	888,167	975,066	1,039,704	1.138.414		
Basic Penseration (e)	72.7%	73.6%	72.7%	73.1%	72.5%		
OLYMPUS SYSTEMS (a):							
Homes paged (b)							
Beginning of Year	408,616	386,971	406,753	512,052	631,602		
Internal Growth (c)	(21,645)	19,782	11,91	12,050	19,140		
% Joternal Growth	(5.3%)	5.1%	2.9%	2.4%	3.0%		
Acquired Homes Passed			93,388	107,500			
End of Year	386,971	406.753	512,052	631,602	650,742		
Duck subscribers (d)							
Beginning of Year	237,766	211,025	239,357	306.317	403.901		
Internal Growth (c)	(26,741)	28,332	19,198	9,329	12,859		
% Internal Growth	(11.2%)	13.4%	8.0%	3.0%	3.2%		
Acquired Subscribers	••	••	47,762	88.255	**		

(a) Data included for the South Dade System at March 31, 1993, 1994, 1995, 1996 and 1997 "flects actual homes passed and basic subscribers. At July 31, 1992, prior to Hurricane Andrew, the South Dade system had 157,992 homes passed by cable and 71,193 basic subscribers, respectively. At March 31, 1993, 1994, 1995, 1996 and 1997, the South Dade system served 40,999, 65,398, 74,601, 80,725 and 85,859 basic subscribers, respectively. Data for the Northeast Cable System is included under Company Systems and excluded from the Olympus Systems for all periods presented.

211,025

54.5%

239,357

58.8%

306,317

59.8%

403.901

63.9%

416,760

64.0%

- (b) A home is deemed to be "passed" by cable if it can be connected to the distribution system without any further extension of the cable distribution plant.
- (c) The number of additional homes passed or additional basic subscribers not attributable to acquisitions of new cable systems.
- (d) A home with one or more television sets connected to a cable system is counted as one basic subscriber. Bulk accounts (such as motels or apartments) are included on a "subscriber equivalent" basis in which the total monthly bill for the account is divided by the basic monthly charge for a single outlet in the area.
- (e) Basic subscribers as a percentage of homes passed by cable.

End of Year

Basic Penetration (e).....

### **Market Areas**

Coastal New Jersey

The Systems are "clustered" in eight market areas in the eastern portion of the United States as follows.

MARKET AREA Southeastern Florida	LOCATION OF SYSTEMS  Portions of southern Dade, Citrus, Orange, Hillsborough, Palm Beach, Martin and St. Lucie Counties and Hilton Head, South Carolina
Western New York	Suburbs of Buffalo and the adjacent Niagara Falls area, and Syracuse and adjacent communities
Virginia	Winchester, Charlottesville, Staunton, Richland, Martinsville and surrounding communities in Yirginia, and South Boston and Elizabeth City, North Carolina
Western Pennsylvania	Suburbs of Pittsburgh and several small communities in western Pennsylvania
New England	Cape Cod communities, South Shore communities (the area between Boston and Cape Cod, Massachusetts), Martha's Vineyard, Massachusetts; and Bennington, Burlington, Rutland and Montpelier, Vermont and surrounding communities in Vermont, New Hampshire and New York, and Seymour, Connecticut
Eastern Pennsylvania	Suburbs of Philadelphia and suburbs of Scranton
Ohio	Suburbs of Cleveland and the city of Mansfield and surrounding communities. Mt Vernon and portions of Kalamazoo County, Michigan

Ocean County, New Jersey

The following table summarizes by market area the homes passed by cable, basic subscribers and purnum service units for the Systems as of March 31, 1997.

	Homes Passed	Besic Subscribers	Basic Penetration	Premium Units	Premium Penetration
Company Systems:					
Western New York		255,250	70.12%	128,612	50.39%
New England		228,649	70.76%	110,303	+8.24%
Virginia	233,846	<b>180,28</b> 5	77.10%	76,285	42.31%
Western Punnsylvania	220,186	159,355	72.37%	62,136	3 <b>8.99%</b>
Chio	172,869	123,936	71.69%	62,800	50,67%
Coastal New Jersey	127,544	98,952	77.58%	53,906	54.48%
Eastern Pennsylvania	128,375	91.985	71.65%	58,651	63.76%
Tetal	1.569.953	1.138.414	72.51%	152,693	48.55%
Olympus Systems:					
Southeastern Florida	650,742	416,760	64.04%	194,125	46.58%
Managed Systems:					
Southeastern Florida	230,755	177,503	76.92%	49,109	27.67%
Virginia	60,436	43,850	72.56%	23,440	53.45%
Western New York	71,064	42,469	59.76%	28,288	66.61%
Western Pennsylvania	35,167	25,231	71.75%	10,773	42.70%
Eastern Pennsylvania	35,305	24.213	68.58%	20,726	85.60%
Total	432,727	313.266	72.39%	132.336	42.24%
Total Systems:					
Southeastern Florida	881,497	594,263	67.42%	243,234	40.93%
Western New York	435,064	297,719	68.43%	156,900	52,70%
Virginia	294,282	224,135	76.16%	99,725	44.49%
New England	323,133	228,649	70.76%	110,303	48.24%
Western Punnsylvania	255,353	184,586	72.29%	72,909	39.50%
Ohio	172,869	123,938	71.69%	62,800	50.67%
Eastern Pennsylvania	163,680	116,198	70.99%	79,377	68.31%
Coastal New Jersey	127,544	98,952	77.18%	53,906	54.48%
Tetal	2.653.422	1.868.440	70.42%	<b>\$79.154</b>	47.05%

### Financial Information

The financial data regarding the Company's revenues, results of operations and identifiable assets for each of the Company's last three fiscal years is set forth in, and incorporated herein by reterence to, item 8, Financial Statements and Supplementary Data of this Form 10-K.

### **Technological Developments**

The Company has made a substantial commitment to the technological development of the Systems and has actively sought to appraise the technical capabilities of its cable plant in a cost efficient manner. This development will allow the Company to further increase the reliability of its services, to increase channel capacity for the delivery of additional programming and to provide new telecommunications services. Currently, all of the Systems have a minimum of 35-channel capacity and are capable of delivering one-way data transmission and digital video services. Further, as of March 31, 1997 over 95.0% of the subscribers to the Systems are served with "addressable capable" technology, which permits the cable operator to remotely activate the cable television services to be delivered to subscribers who are equipped with addressable converters. With addressable converters, the Company can immediately add to or reduce the services provided to a subscriber flow the Company's headend site, without the need to dispatch a service technician to the subscriber's home. Addressable technology has allowed the Company to offer pay-per-view programming. This technology has assisted the Company in reducing pay service theft and, by allowing the Company to automatically cut off a subscriber's service, has been effective in collecting delinquent subscriber payments.

In most of its recent apgrades, the Company has utilized a Modified Passive Network Architecture ("MPNA") which utilizes fiber optic cable as an alternative to the coaxed cable that historically has been used to distribute cable signals to the subscriber's home. The MPNA design deploys on average one fiber node for every two miles of fiber optic cable, or approximately one fiber node for every 180 homes passed. The Company believes this compares favorably with current industry averages. This deep penetration of fiber optic cable into the Systems' networks has the advantages of providing increased reliability to contamers, improved bandwidth and easier implementation of the return path plant capabilities. This will position the Company to offer additional video programming services, to utilize the expanded bandwidth potential of digital compression technology and to meet the anticipated transmission requirements for high-definition television, digital television, high-speed data and telephone services.

### Subscriber Services and Rates

The Company's revenues are derived principally from monthly subscription fees for basic, satellite and premium services. Rates to subscribers vary from market to market and in accordance with the type of service selected. Although services vary from system to system because of differences in channel capacity and viewer interests, each of the Systems typically offers a basic package ranging from \$5.75 to \$16.85 per month. Most of the Systems also offer satellite services in a separate CableValue package ranging from \$7.50 to \$23.60 per month. A number of the Systems also offer certain satellite services on an ususquisted, individual only basis. These offerings, ranging from 2 to 6 channels, have monthly rates ranging from \$.055 to \$1.15 per service. The System's rates for premium services range from \$7.00 to \$13.00 per service per month. An installation fee, which the Company may wholly or partially wave during a promotional period, is usually charged to now subscribers. Subscribers are free to terminate cable service at any time without charge, but often are charged a fee for recommendation or change of service.

The Cable Communications Policy Act of 1984 (the "1984 Cable Act," as amended by the 1992 Cable Act), deregulated basic service rates for systems is communities meeting the FCC's defluition of effective competition. Pursuant to the FCC's defluition of effective competition adopted following enactment of the 1984 Cable Act, substantially all of the Company's franchises were rate deregulated. However, in June 1991, the FCC amended its effective competition standard, which increased the number of cable systems which could be subject to local rate regulation. The 1992 Cable Act contains a new definition of effective competition under which nearly all cable systems in the United States are subject to regulation of basic service rates. Additionally, the legislation (i) eliminated the 5% annual basic rate increase allowed by the 1984 Cable Act without local approval; (ii) ellows the FCC to adjudicate the reasonableness of rates for non-basic service tiers, other than premium services, for cable systems not subject to effective competition in response to complaints filed by franchising authorities and/or cable subscribers; (iii) prohibits cable systems from requiring subscribers to purchase service tiers above basic service in order to purchase premium services if the system is technically capable of doing so; (iv) allows the FCC to impose restrictions on the retiering and rearrangement of cable services under certain circumstances; and (v) permits the FCC and frunchising authorities more latitude in controlling rates and rejecting rate increase requests. The Telecommunications Act of 1996 (the "1996 Act") ends FCC regulation on nonbasic tier rates on March 31, 1999. See "Legislation and Regulation."

For a discussion of recent FCC rate regulation and related developments, see "Legislation and Regulation" and "Management's Discussion and Analysis of Financial Condition and Results of Operations—Regulatory and Competitive Matters."

### Franchuses

The 1984 Cable Act provides that cable operators may not offer cable service to a particular community without a franchise unless such operator was lawfully providing service to the community on July 1, 1984 and the franchising authority does not require a franchise. The Systems operate pursuant to franchises or other authorizations issued by governmental authorities, substantially all of which are nonexclusive. Such franchises or authorizations awarded by a governmental authority generally are not transferable without the consent of the authority. As of March 31, 1997, the Company held 488 franchises, Olympus held 118 franchises and the Managed Systems held 125 franchises. Most of these franchises can be terminated prior to their stated expiration by the relevant governmental authority, after due process, for breach of material provisions of the franchise.

Under the terms of most of the Company's franchises, a franchise fee (generally ranging up to 5% of the gross

revenues of the cable system) is payable to the governmental authority. For the past three years, franchise fee expense incurred by the Company has averaged approximately 2.5% of gross system revenues.

or effective upon their stated expiration, generally on modified terms. Such modified terms have not been materially adverse to the Company. impact of which cannot be predicted. To date, all of the Company's material franchises have been renewed or extended, as with the thanchine terms. In connection with a renewal, the authority may impose different and more stringent terms, the The franchises issued by the governmental authorities are subject to periodic renewal, in renewal hearings, the borkies provided adequate service and complied borkies provided adequate service and complied

notifies the franchising authorities of the Company's intent to seek renewal of the franchise in accordance with the procedures set forth in the 1984 Cable Act. The 1984 Cable Act process requires that the governmental authority consider Regulation." The 1992 Cable Act alters the administrative process by which operators utilize their 1984 Cable Act franchise community's needs and interests, without regard to the presence of competing equilications. See "Legislation and the franchise holder's renewal proposal on its own ments in light of the franchise holder's past performance and the newal rights. Such changes could make it easier in some instances for a franchising authority to deny renewal of a The Company believes that all of its material franchises are in good standing From time to time, the Company

### Competition

tandscape is changing and competition will increase. The Company believes that the increase in competition within its communities will occur gradually over a period of time Although the Company and the cable television industry have historically faced modest competition, the competitive

and the 1996 Act are expected to increase competition significantly in the cable industry. See "Legislation and Regulation." available off-sir or through competitive alternative delivery sources. In addition, certain provisions of the 1992 Cable Act part upon the cable television system's ability to provide an even greater variety of programming and other services than that computation for cable television systems. The extent to which cable television service is competitive depends in significant more favorable operating environment for certain existing technologies that provide, or may provide, substantial additional compact disc players. In recent years, the FCC has adopted policies providing for authorization of new technologies and a entertainment such as live sporting events, movie theaters and home video products, including videouspe recorders and sho face computition from atternative methods of distributing and receiving tele isson signals and from other sources of buildings or other multi-unit dwelling complexes may be aided by use of private master antenna services. Cable systems of the broadcast signals available by direct antenna reception compared to the quality and quantity of such signals and off-air television broadcast signals which a viewer is able to receive directly using the viewer's own television set and service can be received by viewers who use their own americas. Local television reception for residents of apartment alternative services offered by a cable system. In many areas, television signals which constitute a substantial part of basic mission. The extent to which a cable system competes with over-the-air broadcasting depends upon the quality and quantity At the present time, cable television systems compete with other communications and entertainment media, including

The 1992 Cable Act probibits the award of exclusive franchises, probabits franchising authorities from unreasonably refusing to award additional franchises and permits them to operate cable systems themselves without franchises.

which carriets are required to pay a royalty fee to the Copyright Office. This Act has been extended by Congress until December 31, 1999. The 1992 Cable Act enhances the right of cable competition to purchase nonthroadcast satelliteestablishes a statutory compulsory license for certain transmissions made by satellite owners to home satellite dishes for to those offered to cable systems. Broadcast television signals are being made available to owners of earth stations under the certain satellike-distributed programs or would make satellike services available to private earth stations on terms comparable From time to time, legislation has been introduced in Congress which, if enected into law, would prohibit the scrambling of electronically acrombled to permit reception only with authorized decoding equipment, generally at a cost to the viewer program services formerly available only to cable television subscribers. Most satellite-distributed program signals are being delivered programming. See "Legislation and Regulation Satellite Home View Copyright Act of 1988, which became effective January 1, 1989 for a six-year period. This Act Individuals presently have the option to purchase earth stations, which allow the direct reception of satellite-delivered Federal Regulation

Video programming is now being delivered to individuals by high-powered direct broadcast applities ("DOS") utilizing video compression technology. This technology has the capability of providing more than 100 channels of programming over a single high-powered DBS settlitin with significantly higher capacity available if multiple smellites are placed in the same orbital position. Video compression technology may also be used by cable operators in the future to similarly increase their channel capacity. DBS service can be received virtually anywhere in the United States through the installation of a small received or side-mounted assessa, and it is more accessible than cable television service where a cable plant has not been constructed or where it is not cost effective to construct cable television facilities. DBS service is being heavily marketed on a nationwide basis by several service providers. One DBS service provider is proposing to deliver at least some local television stations via satulitie, than issuesing the distinction between cable television and DBS service.

Cable communications systems also compute with wireless program distribution services such as multichannel, multipoint distribution service ("MMDS"), commanly called wireless cable systems, which use low-power microwave frequencies to transmit video programming over-the-air to subscribers. There are MMDS operators who are authorized to provide or are providing broadcast and satellite programming to subscribers in areas served by the Company's Systems. MMDS systems are less capital intensive, are not required to obtain local franchises or to pay franchise fees and are subject to fewer regulatory requirements than cable television systems. MMDS systems ability to compete with cable television systems has previously been limited by channel capacity, the inability to obtain programming and regulatory delays. Recently, however, MMDS systems have developed digital compression technology which provides for more channel capacity and better signal delivery. Although relatively few MMDS systems in the United States are currently in operation or under construction, virtually all markets have been licensed or tentatively licensed. A series of actions taken by the FCC, including reallocating curtain frequencies to wireless services, are intended to facilitate the development of wireless cable television spectrum that will be used by wireless operators to provide additional channels of programming over longer distances. Several Regional Bell Operating Companies acquired interests in major MMDS companies. The Company is unable to predict whether wireless video services will have a manual impact on its operations.

Additional competition may come from private cable television systems servicing condominiums, apartment complexes and certain other multiple unit residential developments. The operators of these private systems, known as setellite master antenna television ("SMATV") systems, often enter into exclusive agreements with apartment building owners or homeowners' associations which preclude franchised cable television operators from serving residents of such private complexes. However, the 1984 Cable Act gives franchised cable operators the right to use existing compatible easements within their franchise areas upon nondiscriminatory terms and conditions. Accordingly, where there are preexisting compatible ensements, cable operators may not be unfairly denied access or discriminated against with respect to the terms and conditions of access to those ensements. There have been conflicting judicial decisions interpreting the scope of the access right granted by the 1964 Cable Act, particularly with respect to easements located entirely on private property. Further, while a franchised cable television system typically is obligated to extend service to all areas of a community regardless of population density or economic risk, a SMATV system may confine its operation to small areas that are easy to serve and more likely to be profitable. Under the 1996 Act, SMATV systems can interconnect non-commonly owned buildings without having to comply with local, state and federal regulatory requirements that are imposed upon cable systems providing similar services, as long as they do not use public rights-of-way. The U.S. Copyright Office has concluded that SMATV systems are "cable systems" for purposes of qualifying for the compulsory copyright license established for cable systems by federal law.

The FCC has authorized a new interactive television service which will permit non-video transmission of information between an individual's home and entertainment and information service providers. This service will provide an alternative means for DBS systems and other video programming distributors, including television stations, to instante the new interactive television services. This service may also be used by the cable television industry.

The FCC also has initiated a new referraking proceeding looking toward the allocation of frequencies in the 28 Ghz range for a new multi-channel wireless video service which could make 96 video channels available in a single market. It cannot be predicted at this time whether competitors will emerge utilizing such frequencies or whether such competition would have a material impact on the operations of cable television systems.

The FCC has recently allocated a sizable amount of spectrum in the 31 Ghz band for use by a new wireless service, Local Multipoint Distribution Service ("LMDS"), which among other uses, can deliver over 100 channels of digital programming directly to consumers' homes. The PCC proposes to auction this spectrum to the public this fall, with cable

operators and local telephone companies restricted in their participation in this auction. The extent to which the winning licenses in this survice will use this spectrum in particular regions of the country to deliver multichannel video programing to subscribers, and therefore provide compatition for franchised cable systems, is at this time uncertain.

The 1996 Act eliminates the restriction against ownership and operation of cable systems by local telephone companies within their local suchange service areas. Telephone companies are now free to enter the retail video distribution business through any means, such as DBS, MMDS, SMATV or as traditional franchised cable system operators. Alternatively, the 1996 Act authorizes local telephone companies to operate "open video systems" without obtaining a local cable franchise, although telephone companies operating such systems can be required to make payments to local governmental bodies in lieu of cable franchise foes. Up to two-thirds of the channel capacity of an "open video system" must be available to programmers unaffiliated with the local telephone company. The open video system concept replaces the FCC's video dishone rules. The 1996 Act also includes numerous provisions designed to make it easier for cable operators and others to compute directly with local exchange telephone carriers. With certain limited exceptions, neither a local exchange carrier nor a cable operator can acquire more than 10% of the other antity operating within its own nervice area.

Advances in communications technology, as well as changes in the marketplace and the regulatory and legislative environment, are constantly occurring. Thus, it is not possible to predict the effect that ongoing or future developments might have on the cable industry. The ability of cable systems to compete with present, emerging and future distribution media will depend to a great extent on obtaining attractive programming. The availability and exclusive use of a sufficient amount of quality programming may in turn be affected by developments in regulation or copyright law. See "Legislation and Regulation."

The cable television industry competes with radio, television and print media for advertising revenues. As the cable television industry continues to develop programming designed specifically for distribution by cable, advertising revenues may increase. Premium programming provided by cable systems is subject to the same competitive factors which exist for other programming discussed above. The continued profitability of premium services may depend largely upon the continued availability of attractive programming at competitive prices.

### **Employees**

At June 7, 1997, there were 3,154 full-time employees of the Company, Olympus, and the Managed Partnerships, of which 116 employees were covered by collective bargaining agreements at three locations. The Company considers its relations with its employees to be good.

### Legislation and Regulation

The Company's existing and anticipated businesses are regulated by the FCC, some state governments and most local governments. In addition, various logislative and regulatory proposals under consideration from time to time by Congress and various federal agencies may materially effect the Company's existing and anticipated businesses. The following is a summary of federal laws and regulations affecting the growth and operation of the Company's existing and anticipated businesses and a description of certain state and local laws.

### Cable Television/Federal Laws and Regulations

Cable Communications Policy Act of 1984 (the "1984 Cable Act")

The 1964 Cable Act became effective on December 29, 1964. This federal statute, which amended the Communications Act of 1934 (the "Communications Act"), created uniform national standards and guidelines for the regulation of cable television systems. Violations by a cable television system operator of provisions of the Communications Act, as well as of FCC regulations, can subject the operator to substantial monetary penalties and other sanctions. Among other things, the 1964 Cable Act affirmed the right of frunchising authorities (state or local, depending on the practice in individual states) to award one or more frunchises within their jurisdictions. It also prohibited non-grandfathered cable television systems from operating without a frunchise in such jurisdictions, its connection with new franchises, the 1964 Cable Act provides that in granting or renewing franchises, frunchising authorities may establish requirements for cable-related facilities and equipment, but may not establish or enforce requirements for video programming or information

### services other than in broad categories.

Cable Television Consumer Protection and Competition Act of 1992 (the "1992 Cable Act")

On October 5, 1992, Congress enacted the 1992 Cable Act. This legislation effected significant changes to the legislative and regulatory environment in which the cable industry operates. It amended the 1984 Cable Act in many respects. The 1992 Cable Act became effective on December 4, 1992, although certain provisions, most notably those dealing with rate regulation and retransmission consent, became effective at later dates. The legislation also required the PCC to initiate a number of relatesting proceedings to implement various provisions of the statute. The 1992 Cable Act allows for a greater degree of regulation on the cable industry with respect to, among other things: (i) cable system rates for both basic and certain nonbasic services, (ii) programming access and exclusivity arrangements, (iii) access to cable channels by applificated programming services, (iv) lessed access terms and conditions, (v) horizontal and vertical ownership of cable systems, (vi) customer service requirements, (vii) franchise renewals, (viii) television broadcast signal carriage and retransmission consent, (ix) technical standards, (x) subscriber privacy, (xi) consumer protection issues, (xii) cable equipment compatibility, (xiii) obscent or indecent programming and (xiv) requiring subscribers to subscribe to tiers of service other than basic service as a condition of purchasing premium services. Additionally, the legislation encourages competition with existing cable systems by allowing municipalities to own and operate their own cable systems without having to obtain a franchise, preventing franchising authorities from granting exclusive franchises or unreasonably refusing to award additional flanchines covering an existing cable system's service area and prohibiting the common ownership of cable systems and co-located MMD6 or SMATV systems. The 1992 Cable Act also procludes video programmers affiliated with cable television companies from favoring cable operators over competitors and requires such programmers to sell their programming to other multichensel video distributors. This provision may limit the ability of cable programming suppliers to offer exclusive programming entangements to cable television companies. A number of provisions in the 1992 Cable Act relating to, among other things, rate regulation, have had a negative impact on the cable industry and the Company's business.

### Telecommunications Act of 1996

The 1996 Act significantly revised the federal regulatory structure. As it pertains to cable television, the 1996 Act, among other things, (i) eliminates the regulation of certain nonbasic programming services in 1999, (ii) expands the definition of effective competition, the existence of which displaces rate regulation, (iii) eliminates the restriction against the ownership and operation of cable systems by telephone companies within their local exchange service areas and (iv) liberalizes certain of the PCC's cross-ownership restrictions. The FCC has been conducing a number of rulemaking proceedings in order to implement many of the provisions of the 1996 Act.

### **FCC** Regulation

The FCC, the principal federal regulatory agency with jurisdiction over cable television, has promulgated regulations covering such areas as the registration of cable systems, cross-ownership between cable systems and other communications businesses, carriage of television broadcast programming, consumer education and lockbox enforcement, origination cablecasting and sponsorship identification, children's programming, the regulation of basic cable service rates in meas where cable systems are not subject to effective competition, signal leakage and frequency use, technical performance, maintenance of various records, equal employment opportunity, and antenna structure notification, marking and lighting. The FCC has the authority to sufferce these regulations through the imposition of substantial fines, the insurance of cease and desist orders and/or the imposition of other administrative annotions, such as the revocation of FCC licenses needed to operate certain transmission facilities often used in connection with cable operations. Furthermore, the 1992 Cable Act required the FCC to adopt regulations covering, among other things, cable rates, signal carriage, consumer protection and customer service, leased accass, indecant programming, programmer access to cable television systems, programmer exclusivity, equal employment opportunity, and various aspects of direct broadcast smallite system ownership and operation. The 1996 Act requires curtain changes to various provisions of these regulations. A brief summary of the most material federal regulations as adopted to date follows.

### Rate Regulation

The 1984 Cable Act codified existing FCC proemption of rate regulation for premium channels and optional numberic program time. The 1984 Cable Act also deregulated basic cable rates for cable television systems determined by the FCC to he subject to effective competition. The 1992 Cable Act substantially changed the statutory and FCC rate regulation standards. The 1992 Cable Act replaced the FCC's old standard for determining effective competition, under which most cable systems were not subject to local rate regulation, with a statistory provision that has resulted in nearly all cable selevation systems becoming subject to local rate regulation of basic service. Additionally, the 1992 Cable Act eliminated the 5% annual rate increase for basic service previously allowed by the 1984 Cable Act without local approval; required the FCC to adopt a formula, for franchising authorities to enforce, to assure that basic cable rates are reasonable; allows the FCC to review rates for contenic service tiers (other than per-channel or per-program services) in response to complaints filed by franchising authorities; prohibits cable television systems from requiring customers to purchase service tiers above basic service in order to purchase premium services if the system is technically capable of doing so; required the FCC to adopt remistions to establish, on the basis of actual costs, the price for installation of cable service, remote controls, convener boxes and additional outlate; and allows the FCC to impose restrictions on the retiering and rearrangement of cubic services under certain limited circumstances. The 1996 Act expands the definition of effective competition to cover situations where a local telephone company or its affiliate, or any multichannel video provider using telephone company facilities, offers comparable video service by any means except DBS. Satisfaction of this test deregulates both basic and nonbasic tiers. The 1996 Act ends PCC regulation of nonbasic tier rates on March 31, 1999.

The FCC's regulations set standards for the regulation of basic and nonbasic cable service rates (other than per-channel or per-program services). The FCC's original rules became effective on September 1, 1993. The rules have been amended several times. The rate regulations adopt a benchmark price cap system for measuring the reasonableness of existing basic and nonbasic service rates, and a formula for future rate increases based on inflation and increases in certain costs. Alternatively, cable operators have the apportunity to make cost-of-service showings which, an some cases, may justify rates above the applicable benchmarks. The rules also require that charges for cable-related equipment (e.g., converter boxes and remote control devices) and installation services be unbundled from the provision of cable service and based upon actual costs plus a reasonable profit. Local franchising authorities and/or the FCC are empowered to order a reduction of existing rates which exceed the benchmark level for either basic and/or nonbasic cable services and associated equipment, and refunds could be required. The retroactive refund period for basic cable service rates is limited to one year. A significant number of franchising authorities have become certified by the FCC to regulate the rates charged by the Company for basic cable service and for associated equipment. The Company's ability to implement rate increases consistent with its past practices will likely be limited by the regulations that the FCC has adopted.

### Carriage of Broadcast Television Signals

The 1992 Cable Act contains new mandatory carriage requirements. These new rules allow commercial television broadcast stations which are "local" to a cable system (i.e., the system is located in the station's Area of Dominant Influence), to elect every three years whether to require the cable system to carry the station, subject to certain exceptions, or whether the cable system will have to negotiate for "retransmission consent" to carry the station. Local, noncommercial television stations are also given mandatory carriage rights, subject to certain exceptions, within the larger of (i) a 50 mile radius from the station's city of licease or (ii) the station's Grade B contour (a measure of signal strength). Unlike commercial stations, noncommercial stations are not given the option to negotiate retransmission consent for the carriage of their signal. In addition, cable systems will have to obtain retransmission consent for the carriage of all "distant" commercial broadcast stations, except for certain "superstations," (i.e., commercial satellite-delivered independent stations such as WTBS). The 1992 Cable Act also eliminated, effective December 4, 1992, the FCC's regulations requiring the provision of input selector switches. The attentory must-carry provisions for agreemential stations became effective on December 4, 1992. Mustcarry rules for both commercial and noncommercial stations and retransmission consent rules for commercial stations were adopted by the FCC on March 11, 1993. The must-carry requirement for commercial stations went into effect on June 2, 1993, and any stations for which retransmission consent had not been obtained (other than must-carry stations, noncommercial stations and superstations) had to be dropped as of October 6, 1993. The most recent election between mustcarry and retransmission consent for local commercial television broadcast stations was on October 1, 1996. A number of stations previously carried by the Company's cable television systems elected retransmission consent. The Company was able to reach agreements with broadcasters who elected retransmission consent and has therefore not been required to pay

from the cable television channel line-ups. The Company has, however, agreed to carry some services (e.g., ESPNz and a new service by FOX) in specified markots pursuent to retransmission consent arrangements which it believes are comparable to those entered into by most other large cable operators. cath compensation to broadcasters for retransmission content or been required by broadcasters to remove broadcast various

# Change Say Andre

that such leased access will result in competition to services offered by the Company on the other channels of its cable activated channels to designate a portion of their channel capacity for commercial leased access by unaffiliated third parties. While the 1994 Cable Act presently allows cable operators substantial liabade in setting leased access rates, the 1992 Cable The 1994 Cable Act permits local franchising authorities to require cable operators to set aside certain channels for public, educational and governmental access programming. The Company believes that none of the Systems' franchises contain unusually operators access requirements. The 1994 Cable Act further requires cable systems with therty-ux or more res lessed access rates to be set according to a formula determined by the FUC. The FCC has recently revised the set formula in a way which will significantly lower the rates cable operators have been able to charge. It is possible

# Competing Franchises

permissible bounds of cable franchising and particular franchise requirements. However, the 1992 Cable Act, among other things, prohibits franchising authorities from unreasonably refusing to grant franchises to competing cable systems and Questions concerning the ability of municipalities to award a single cable television franchise and to impose certain franchise restrictions upon cable television companies have been considered in several recent federal appellate and district court decisions. These decisions have been somewhat inconsistent and, until the U.S. Supreme Court rules definitively on permits franchising authorities to operate their own cable systems without franchises the scape of cable television's First Amendment protections, the legality of the franchising process and of various specific franchise requirements is likely to be in a state of flux. It is not possible at the present time to predict the constitutionally

## Cross-Ownership

exceeds charact capacity, up to two-thirds of the characts on an "open video system" must be available to programmers such systems can be required to make payments to local governmental bodies in lieu of cable franchise fees. Where demand within their local exchange triliphone service areas, except in rural areas or by specific waiver of FCC rules. The 1996 Act authorized LECs to operate "open video systems" without obtaining a local cable first thire, although LECs operating mafifiated with the LEC The 1996 Act repealed the 1984 Cable Act's prohibition on LECs providing video programming directly to customers

systems and MMDS facilities or SMATV systems having overlapping service areas, except in limited excumstances. The 1996 Act exempts cable systems facing "effective competition" from the MMDS and SMATV cross-ownership restrictions. FCC within two years. Finally, the 1992 Cable Act prohibbs common ownership, control or interest in cable television However, the parallel FCC rules against cable/television station cross-ownership remains in place, subject to review by the operation or control between a television station and cable system within the station's Grade B signal coverage area. The 1996 Act eliminated the FCC rule prohibiting common ownership between a cable system and a national broadcast television network. The 1996 Act also eliminated the statutory ban covering certain common ownership interests.

operator can own. In general, no cable operator can have an attributable interest in cable systems which pass more than 30% of all homes nationwide. Attributable interests for these purposes include voting interests of 5% or more (unless there is holding the multiple ownership limit provision of the 1992 Cable Act unconstitutional. another single holder of more than 50% of the voting stock), officerships, directorships and general pertnership interests. The FCC has stayed the effectiveness of these rules pending the outcome of the appeal from the U.S. District Court decision Pursuant to the 1992 Cable Act, the FCC has imposed limits on the number of cable systems which a single cable

The FCC has also adopted rules which limit the number of channels on a cable system which can be occupied by programming in which the cable system's owner has an acribusable interest. The limit is 40% of all activated channels.

### Franchise Transfers

The 1992 Cable Act requires franchising authorities to act on any franchise transfer request submitted after fincember 4, 1992 within 120 days after receipt of all information required by FCC regulations and by the franchising authority. Approved is deemed to be granted if the franchising authority fails to act within such period.

### **Technical Requirements**

Historically, the FCC has imposed technical standards applicable to the cable channels on which broadcast stations are carried, and has prohibited frunchising authorities from adopting standards which were in conflict with or more restrictive than those antablished by the FCC. The FCC has recently revised such standards and made them applicable to all classes of channels which carry downstream NTSC video programming. Local frunchising authorities are permitted to enforce the PCC's new technical standards. The PCC also has adopted additional standards applicable to cable television systems using frequencies in the 108-137 MHz and 225-400 MHz bands in order to prevent harmful interference with neronautical nevigation and sofity radio services, and has also established thulks on cable system signal leakage. Periodic testing by cable operators for compliance with those technical standards and signal leakage limits is required. The Company believes that the Systems are in compliance with those standards in all material respects. The 1992 Cable Act requires the FCC to update periodically its technical standards to take into account changes in technology. The FCC har adopted regulations to implement the requirements of the 1992 Cable Act designed to improve the compatibility of cable systems and consumer electronics equipment.

### Pole Attachment

The FCC currently regulates the rates and conditions imposed by certain public utilities for use of their poles, unless under the Federal Pole Attachments Act, state public service commissions are able to demonstrate that they regulate rates, same and conditions of the cable television pole attachments. A number of states (including Massachusetts, Michigan, New Jersey, New York, Ohlo and Vermout) and the District of Columbia have certified to the FCC that they regulate the rates, terms and conditions for pole attachments. In the absence of state regulation, the FCC administers such pole attachment rates through use of a formula which it has devised and from time to time revises. The 1996 Act directs the FCC to adopt a new rate formula for any attaching party, including cable systems, which offers telecommunications services. This new formula will result in significantly higher attachment rates for cable systems which choose to offer such services.

### Other Matters

FCC regulation also includes matters regarding a cable system's carriage of local sports programming; restrictions on origination and cablecasting by cable system operators; application of the rules governing political broadcasts; customer service; home wiring; and limitations on advertising contained in nonbroadcast children's programming.

### Copyright

Cable television systems are subject to federal copyright licensing covering carriage of broadcast signals. In exchange for making semi-annual payments to a federal copyright royalty pool and meeting certain other obligations, cable operators obtain a statistical license to retransmit broadcast signals. The amount of this royalty payment varies, depending on the amount of system revenues from certain sources, the number of distant signals carried, and the location of the cable system with respect to over-the-air television stations.

Various bills have been introduced into Congress over the past several years that would eliminate or modify the cable television computerry license. At the request of Congress, the Copyright Office has commenced an inquiry into possible revisions of the computerry license. Without the computerry license, cable operators might need to negotiate rights from the copyright owners for each program carried on each broadcast station in the channel lineup. Such negotiated agreements could increase the cost to cable operators of carrying broadcast signals. The 1992 Cable Act's retransmission consent provisions expressly provide that retransmission consent agreements between television broadcast stations and cable operators do not obviste the need for cable operators to obtain a copyright license for the programming carried on each broadcastar's signal.

Copyrighted music performed in programming supplied to cable television systems by pay cable networks (such as

HBO) and basic cable networks (such as USA Network) has generally been licensed by the networks through private agreements with the American Society of Composers and Publishers ("ASCAP") and BMI, Inc. ("BMI"), the two m, or purforming rights organizations in the United States. As a result of extensive litigation, ASCAP and BMI are both now required to offer "through to the viewer" licenses to the cable networks which would cover the retransmission of the cable networks' programming by cable systems to their subscribers.

Copyrighted attack performed by cable systems themselves on local origination channels, PEG channels, and in locally inserted advartising and cross promotional announcements must also be licensed. A blanket license is available from BMI Cable industry negotiations with ASCAP are still in progress.

### Cobir Television/State and Local Regulation

Because a cable television system unto local streets and rights-of-way, cable television systems are subject to state and local regulation, typically imposed through the franchising process. State and/or local officials are usually involved in franchise assection, system design and construction, safety, service rates, consumer relations, billing practices and community related programming and services.

Cable television systems generally are operated pursuant to nonexclusive franchises, permits or licenses granted by a municipality or other state or local government entity. Franchises generally are granted for fixed terms and in many cases are terminable if the franchise operator fails to comply with material provisions. The 1984 Cable Act established renewal procedures and criteria designed to protect incurations franchises against arbitrary denials of renewal. While these formal procedures are not mandatory unless timely invoked by either the cable operator or the franchising authority, they can provide substantial protection to incumbent franchisees. Even after the formal renewal procedures are invoked, franchising authorities and cable operators remain free to associate a renewal outside the formal process. Nevertheless, renewal is by no means assized, as the franchisee must meet certain statutory standards. Even if a franchise is unewed, a franchising authority may impose new and more onerous requirements such as upgrading facilities and equipment, although the municipality must take into account the cost of meeting such requirements. The 1992 Cable Act makes several changes to the process under which a cable operator seeks to enforce its renewal rights which could make it easier in some cases for a franchising authority to deny renewal.

Franchises usually call for the payment of fees, often based on a percentage of the system's gross subscriber revenues, to the granting authority. Although franchising authorities may impose franchise fees under the 1984 Cable Act, such payments cannot exceed 5% of a cable system's annual gross revenues. In those communities in which franchise fees are required, the Company currently pays franchise fees ranging up to 5% of gross revenues. Franchising authorities are also empowered in assurding new franchises or renewing existing franchises to require cable operators to provide cable-related facilities and equipment and to enforce compliance with voluntary commitments. In the case of franchises in effect prior to the effective date of the 1984 Cable Act, franchising authorities may enforce requirements contained in the franchise relating to facilities, equipment and services, whether or not cable-related. The 1984 Cable Act, under certain limited circumstances, permits a cable operator to obtain modifications of franchise obligations.

Upon receipt of a franchise, the cable system owner usually is subject to a broad range of obligations to the issuing authority directly affecting the business of the system. The terms and conditions of franchises vary materially from jurisdiction to jurisdiction, and even from city to city within the same state, historically ranging from reasonable to highly restrictive or burdensome. The 1984 Cable Act places certain limitations on a franchising authority's ability to control the operation of a cable system operator and the courts have from time to time reviewed the constitutionality of several general franchise requirements, including franchise fies and access channel requirements, often with inconsistent results. On the other hand, the 1992 Cable Act prohibits exclusive franchises, and allows franchising authorities to exercise greater control over the operation of franchised cable systems, especially in the area of customer service and rate regulation. The 1992 Cable Act also allows franchising authorities to operate their own multichannel video distribution system without having to obtain a franchise and penuits states or local franchising authorities to adopt certain restrictions on the ownership of cable systems. Moreover, franchising authorities are immunized from monetary damage awards arising from regulation of cable systems or decisions made on franchise grants, renewals, transfers and amendments.

The specific terms and conditions of a franchise and the laws and regulations under which it was granted directly affect the profitability of the cable television system. Cable franchises generally contain provisions governing charges for basic

cable television services, fees to be paid to the franchising authority, length of the franchise term, renewal, sale or transfer of the franchise, territory of the franchise, design and technical performance of the system, use and occupancy of public streets and number and types of cable services provided. The 1996 Act prohibits a franchising authority from either requiring or limiting a cable operator's provision of telecommunications services.

Various proposals have been introduced at the state and local levels with regard to the regulation of cable television systems, and a sambar of states have adopted legislation subjecting cable television systems to the jurisdiction of centralized state governmental agencies, even to the exclusion of local community regulation. Some of these states regulate jointly and impose regulation of a character similar to that of a public utility. Attempts in other states to regulate cable television systems are continuing and can be expected to increase. Such proposals and legislation may be preempted by federal statute and/or FCC regulation. To date, the states in which the Company operates that have enacted such state level regulation are New York, New Jarsey, Massachusetts and Vermons. The Company cannot predict whether other states in which it currently operates, or in which it may acquire systems, will engage in such regulation in the future.

The foregoing does not purport to describe all present and proposed federal, state and local regulations and legislation relating to the cable television industry. Other existing federal regulations, copyright licensing and, in many jurisdictions, state and local francision requirements currently are the subject of a variety of judicial proceedings, legislative hearings and administrative and legislative proposals which could change, in verying degrees, the manner in which cable television systems operate. Neither the outcome of these proceedings nor their impact upon the cable television industry or the Company can be predicted at this time.

### Telephony and Telecommunications/Federal Laws and Regulations

The 1996 Act also alters federal, state and local laws and regulations regarding telecommunications providers and services, including the Company, and creates a favorable environment in which the Company may provide telephone and other telecommunications services and facilities. The following is a summary of the key provision: of the 1996 Act that could materially affect the telecommunications business of the Company.

The 1996 Act was latended to promote the provision of competitive telephone services and facilities by cable television companies and others. The 1996 Act declares that no state or local laws or regulations may prohibit or have the effect of prohibiting the ability of any entity to provide any interstate or intrastate telecommunications service. States are authorized to impose "competitively neutral" requirements regarding universal service, public safety and welfare, service quality, and consumer protection. The 1996 Act further provides that cable operators and affiliates providing telecommunications services are not required to obtain a separate franchise from local franc' ising authorities ("LFAs") for such services. An LFA may not order a cable operator or affiliate to discontinue providing telecommunications services or discontinue operating its cable system on the basis that it has failed to obtain a separate franchise or renewal for the provision of telecommunications services. The 1996 Act prohibits LFAs from requiring cable operators to provide telecommunications service or facilities as a condition of the grant of a franchise, franchise renewal, or franchise transfer, except that LFAs may seek "institutional networks" as part of such franchise negotiations.

The 1996 Act provides that, when cable operators provide telecommunications services, LFAs may require reasonable, competitively neutral compensation for management of the public rights-of-way. The LFA must publicly disclose such compensation requirements.

The Company believes that it qualifies as a connecting carrier under federal law and therefore does not need FCC certification to provide intrustate service. In the event that it is determined that the Company must seek FCC certification, the Company believes that each certification will be granted by the FCC in a timely manner. The Company may be required to file certain teriffs and reports with the FCC.

### Interconnection and Other Telecommunications Carrier Obligations

To facilitate the entry of new telecommunications providers (including cable operators), the 1996 Act imposes interconnection obligations on all telecommunications carriers. All carriers must interconnect their networks with other carriers and must not deploy network features and functions that interfere with interoperability. LECs also have a set of separate identified obligations beyond these that apply to new extracts: (i) good faith negotiation with those seeking

interconnection, (ii) unbundling, equal access and non-discrimination requirements, (iii) resale of services, including "resale at wholesale rates." (iv) notice of changes in the network that would affect interconnection and interoperability and (v) physical collection unless shown that practical technical reasons, or space limitations, make physical collection impractical.

Under the 1996 Act, individual interconnection rates must be just and reasonable, based on cost, and may include a reasonable profit. Traffic termination charges shall be "mutual and reciprocal." The 1996 Act permits carriers to agree on a "bill and keep" system, but does not require such a system.

The 1996 Act consemplates that interconnection agreements will be negotiated by the parties and submitted to a state public service commission ("SPSC") for approval. A SPSC may become involved, at the request of either party, if negotiations fail. If the state regulator refuses to act, the FCC may determine the matter. If the SPSC acts, an aggrieved party's remedy is to file a case in federal district court. The 1996 Act provides for a rural exemption to interconnection requests, but also provides that the exception does not apply where a cable operator makes an interconnection request of a rural LEC within the operator's franchise area.

The 1996 Act requires that all telecommunications providers (including cable operators that provide telecommunications services) must contribute equitably to a Universal Service Fund ("USF"), and the FCC may exempt an insentate carrier or class of carriers if their contribution would be minimal under the USF formula. The 1996 Act allows sense to determine which intrastate telecommunications providers contribute to the USF. The 1996 Act prohibits geographic and user rate de-everaging to protect rural subscribers' rates.

### FCC Interconnection Order

The FCC recently released its First Report and Order to effectuate the interconnection provisions of the 1996 Act. In general, the PCC's First Report and Order appears favorable to the promotion of competition at the local level. To summerize, the FCC first has asserted broad federal jurisdiction over interconnection issues and the power to bind both state and local governments. The FCC also but attablished procedures for the negotiation, arbitration and resolution of interconnection agreements. It also has stated that new entrants essentially always benefit from the terms of subsequent interconnection agreements entered into by a given LEC with third parties and carnot waive their "most favored nation" rights in this respect. The FCC also has specified the manner in which actual physical interconnection must be made available to new entrants and, in this connection, has specified the manner in which rates charged to new entrants for physical interconnection must be calculated. The FCC also has set forth the manner in which actual cases are to be calculated.

The FCC Report and Order is subject to Putitions for Reconsideration filed at the FCC and Petitions for Review consolidated before the United States Court of Appeals for the Eighth Circuit. Additionally, the Eighth Circuit has granted a stay of the pricing and "most favored nation" provisions of the First Report and Order. The pricing provisions establish price ceilings and default prices for interconnection elements, and the "most favored nation" provision allows carriers to request the LEC to make available to them on the same terms and conditions, any interconnection, service or network element contained in an approved agreement to which the LEC is a party. The stay is limited to certain FCC rules. None of the provisions of the 1996 Act has been stayed. Various parties filed petitions to modify the stay with the Eighth Circuit. On November 1, 1996, the Eighth Circuit studified the stay to exclude certain non-pricing portions of the rules that primarity relate to wireless telecommunications providers. The outcome of these proceedings could affect and impair the Company's ability to provide connectitive local exchange services.

### Internet Services/Federal Lews and Regulations

Transmitting indecent material via the laterast was made criminal by the 1996 Act. However, on-line access providers are exempted from criminal liability for simply providing interconnection service; they are also granted an affirmative defense from criminal or other action where in "good faith" they restrict access to indecent materials. These provisions have been challenged in federal court. The 1996 Act further exempts on-line access providers from civil liability for actions taken in good faith to restrict access to obscore, excessively violent or otherwise objectionable material.

# Takehony and Telecommunications/State Law and Regulation

Adelphia's conconsolidated joint venture, Olympus Communications, L.P., has systems in Florida. In 1995, the Florida Legislature amended Chapter 362 of Florida Statutes by enacting "An Act Relating to Local Exchange Telecommunications Companies" ("Florida Act") (Chapter 362, Fl. Stat. (1995)). This new law substantially altered Florida law regarding Florids Act and associased Florids Public Service Commission ("PSC") actions that could materially affect Olympus accommunications providers and services, such as Olympus. The following is a summary of the key provisions of the

## The Florida Act

the widest possible range of telecommunications services, and provides that new entrants such as the Company are subject to a lesser level of regulatory oversight than LECs. Florida Act limits municipalities to taxation of certain selecommunications services or management of long distance curriers occupation of local rights-of-way. The Florida Act further directs the PSC to employ flexible regulatory treatment to ensure The Florida Act vests in the PSC virtually exclusive jurisdiction over intrastate telecommunications maners. The

## PSC Actions

certification for any type of intrastate telecommunications service provider, and that any such application process should be completed expeditiously. In addition, like the 1996 Act, the Florida Act requires LECs to interconnect with certified CLECs. cartification to applicants upon a showing of sufficient technical, financial, and managerial capability to provide service in Access Vendor Services: and Shared Tenant Services Providers. The Florida Act provides that the PSC shall grant proceedings to address competitive issues. To summarize, pursuant to the Florida Act, the PSC has adopted rules requiring Approximately fourteen interconnection agreements have been reached between LECs and CLECs to date, while approximately five CLECs have requested PSC arbitration of stalled agreements. The PSC is obligated under the Florida he geographic area proposed to be served. The Company believes that Olympus meets the statutory requirements for PSC Let to arbitrate any disputes in no more than 120 days from date of request. As well, the PSC has ordered BellSouth, the tase's largest LEC, to unbundle eight network elements for resale by CLECs, and the PSC has ordered favorable interim ses for these elements. The PSC has not yet adopted an order resolving wholesale discounts associated with local service reflication of CLEC Interexchange Telecommunications Service Providers: Operator Service Providers: Alternative Pursuant to the Florida Act (and the 1996 Act and the FCC's First Report and Order), the PSC is conducting several

favorable legal and regulatory environment for new entrants, such as Olympus, to intrastate telecommunications in Florida. Based on the foregoing, the Company believes that the Florida Act and actions of the PSC to date reflect a generally

# ITEM 2. PROPERTIES

upgrading to keep pace with technological advances consist of decoding conventurs. The physical components of cable television systems require maintenance and periodic distribution system consists primarily of coaxial and fiber optic cables and related electronic equipment. Subscriber devices necessary for the reception, emplification and modulation of signals, are located near the receiving devices. The Company's equipment and earth stations for reception of satellite signals. Headends, consisting of associated electronic equipment of its cable television systems. The signal receiving apparatus typically includes a tower, antenna, ancillary electronic receiving, encoding and decoding devices, headends and distribution systems and subscriber house drop equipment for each The Company's principal physical assets consist of cable television operating plant and equipment, including signal

"Legislation and Regulation-Federal Regulation." The Company's cables and related equipment are generally attached to utility poles under pole rental agreements with local public utilities, although in some areas the distribution cable is buried in underground ducts or trenches. See

also leases certain cable, operating and support equipment from a corporation owned by members of the Rigas Family. All The Company owns or leases parcets of real property for signal reception sites (antenna towers and headends), microwave facilities and business offices in each of its market areas, and owns most of its service vehicles. The Company lessing transactions between the Company and its officers, directors or principal stockholders, or any of their affiliates, are, in the opinion of management, on terms no less favorable to the Company than could be obtained from unaffiliated this ' parties.

Substantially all of the assets of Adelphia's subsidiaries are subject to encumbrances as collatural in connection with the Company's cradit arrangements, either directly with a security interest or indirectly through a pledge of the stock in the respective auhaldiaries. See Note 3 to the Adelphia Communications Corporation Consolidated Financial Statements. The Company believes that its properties, both owned and leased, are in good operating condition and are suitable and adequate for the Company's business operations.

Hyperion's fiber optic cable, fiber optic telecommunications equipment and other properties and equipment used in its networks, are owned or leased. Piber optic cable plant used in providing service is primarily on or under public roads, highways or streats, with the remainder being on or under private property. As of Merch 31, 1997, Hyperion's total telecommunications equipment in service consists of fiber optic telecommunications equipment, fiber optic cable, furniture and fixtures, leasthold improvements and construction in progress. Such properties do not lend themselves to description by character and location of principal suits.

### ITEM 3. LEGAL PROCEEDINGS

There are no material pending legal proceedings, other than routine litigation incidental to the business, to which the Company or any of its subsidiaries is a part of or to which any of their property is subject.

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of security holders during the fourth quarter of the fiscal year 1997.

### **Executive Officers of the Registreet**

The executive officers of the Company, first elected to hold their respective positions on July 1, 1986 following the reorganization of the Company as a holding company, serve at the discretion of the Board of Directors.

The executive officers of the Company are:

NAME	AGE	POSITION
John J. Rigns	72	Chairman, Chief Executive Officer, President and Director
Michael J. Rigas	43	Executive Vice President, Operations and Director
Timothy J. Rigas	40	Executive Vice President, Chief Financial Officer, Chief Accounting Officer, Treasurer and Director
James P. Rigas	39	Executive Vice President, Strategic Planning and Director
Deniel R. Milliard	49	Senior Vice President, Secretary and Director

John J. Rigas is the founder, Chairman, President and Chief Executive Officer of Adelphia and is President of its subsidiarias. Mr. Rigas has served as President or general partner of most of the constituent estities which became wholly-owned subsidiaries of Adelphia upon its formation in 1986, as well as the cable television operating companies acquired by the Company which were wholly or partially owned by members of the Rigas Family. Mr. Rigas has owned and operated cable television systems alone 1952. Among his business and community service activities, Mr. Rigas is Chairman of the Board of Directors of Charles Cole Memorial Hospital. He is a director of the National Cable Television Association and a past President of the Pennsylvania Cable Television Association. He is also a member of the Board of Directors of C-SPAN and the Cable

Advertising Bureau, and is a Treatee of St. Bonaventure University. He graduated from Rensselaer Polytechnic Institute with a B.S. in Management Engineering in 1950

John J. Rigas is the father of Michael J. Rigas, Timothy J. Rigas and James P. Rigas, each of whom currently serves as a director and executive officer of the Company.

Michael J. Rigas is Executive Vice President, Operations of Adelphia and is a Vice President of its subsidiaries. Since 1981, Mr. Rigas has served as a Senior Vice President, Vice President, general partner or other officer of the constituent entities which became wholly-owned subsidiaries of Adelphia upon its formation in 1986, as well as the cable relevision operating companies acquired by the Company which were wholly or partially owned by members of the Rigas Family. From 1979 to 1981, he worked for Webster, Chamberlain & Bean, a Washington, D.C. law firm. Mr. Rigas graduated from Harvard University (magne cum laude) in 1976 and received his Juris Doctor degree from Harvard Law School in 1979.

Timothy J. Rigas is Executive Vice President, Chief Financial Officer, Chief Accounting Officer and Treasurer of Adelphia and its subsidiaries. Since 1979, Mr. Rigas has served as Senior Vice President, Vice President, general partner or other officer of the constituent entities which became wholly-owned subsidiaries of Adelphia upon its formation in 1986, as well as the cable television operating companies acquired by the Company which were wholly or partially owned by members of the Rigas Family. Mr. Rigas graduated from the University of Pennsylvania, Wharton School, with a B.S. degree in Economics (cum laude) in 1978.

James P. Rigas is Executive Vice President, Strategic Planning of Adelphia and is a Vice President of its subsidiaries, and also serves as Chief Executive Officer of Hype.ion. Since February 1986, Mr. Rigas has served as a Senior Vice President, Vice President or other officer of the constituent entities which became wholly-owned subsidiaries of Adelphia upon its formation in 1986, as well as the cable television operating companies acquired by the Company which were wholly or partially owned by members of the Rigas Family. Among his business activities, Mr. Rigas is a member of the Board of Directors of Cable Labs. Mr. Rigas graduated from Harvard University (magna cum laude) in 1980 and received a Juris Doctor degree and an M.A. degree in Economics from Stanford University in 1984. From June 1984 to February 1986, he was a consultant with Bain & Co., a management consulting firm.

Desirt R. Milliard is Senior Vice President and Secretary of Adelphia and its subsidiaries, and also serves as President of Hyperion. Since 1982, Mr. Milliard served as Vice President. Secretary and/or General Counsel of Adelphia and the constituent entities which became wholly-owned subsidiaries of Adelphia, as well as the cable television operating companies acquired by the Company which were wholly or partially owned by members of the Rigas Family. He served as outside general counsel to the Company's predecessors from 1979 to 1982. Mr. Milliard graduated from American University in 1970 with a Bachelor of Science degree in Business Administration. He received an M.A. degree in Business from Central Missouri State University in 1971, where he was an Instructor in the Department of Finance. School of Business and Economics, from 1971-1973, and received a Juris Doctor degree from the University of Tulsa School of Law in 1976. He is a Director of Citizens Bancorp., Inc. in Coudersport, Pennsylvania and President of the Board of Directors of Charles Cole Memorial Hospital.

### Other Principal Employees

Orby G. Kelley, 65, joined the Company in 1986 and currently holds the position of Vice President of Administration/Labor Relations. From 1981 until joining the Company, Mr. Kelley served as Vice President Human Resources—Columbus Operations for Warner Amex Cable Communications, Inc. Prior to that time he served in a similar capacity for Colony Communications, Inc. and Landmark Communications, Inc. Mr. Kelley received his B.A. degree from Old Dominion University in 1988 and his M.B.A. from California Western University in 1980.

Deniel Liberatore, 46, has been Vice President of Engineering since 1986. He is responsible for technical operations, engineering and related supervisory and management functions for the Company Systems. Mr. Liberatore received a B.S. degree in Electrical Engineering from West Virginia University and a Masters Degree in Engineering Management from the University of Massachusetts. He previously served as director of engineering for Warner Amex Cable Communications, Inc. from June 1982 until joining the Company. From December 1980 to June 1982, Mr. Liberatore served as a Project Administrator for Warner Amex Cable Communications, Inc.

James R. Brown, 34, joined the Company in 1984 and currently holds the position of Vice President of Finance. Mr. Brown graduated with a B.S. degree in Industrial and Management Engineering from Rensselaer Polysechnic Institute in 1984.

Randell D. Fisher, 45, joined the Company in 1991 and is Vice President. General Coursel and Assistant Corporate Secretary. Proviously Mr. Fisher was in private practice with the Washington, D.C. law firm of Baraff, Koerner. Olender & Hochburg, P.C. Mr. Fisher earned his J.D. from Texas Tech University. He received a Masters Degree in Public Administration from Midwestern University in Wichita Falls. Texas, and a B.A. degree in Journalism from the University of Texas at Austin.

Jack A. Olson, 42, joined the Company in 1982 and currently holds the position of Vice President of Media. Development. Mr. Olson has held various sales and marketing positions with the Company and is currently responsible for the sale of television advertising and the development and sales of other media related services. Prior to joining the Company, Mr. Olson was a partner in a family owned contract sales and marketing firm consulting to the cable industry.

John B. Glicksman, 37, joined the Company in February 1992 and currently holds the position of Deputy General Coursel for Operations. Previously Mr. Glicksman was in private practice with the Washington, D.C. law firms of Leventhal, Senter & Leventhal, Senter & Leventhal, February Policksman and Walsh; and Howrey & Simon. Mr. Glicksman received his J.D. degree, with honors, from The National Law Center, George Washington University, Washington, D.C. and his B.A. degree, with high honors, from Trinity College, Hartford, Connecticut.

Larry Brett, 44, joined the Company in May 1995 and currently holds the position of Corporate Director of Operations for the Florida cluster. Mr. Brett was employed by TeleCable Corporation, a cable television operator, from 1979 to 1995 and last served as Vice President, Regional Operations. from 1982 to 1995. Mr. Brett received a B.B.A. degree in finance and economics from Emory University in 1974 and an M.B.A. degree from the University of Virginia's Durden School in 1979.

Colin H. Higgin, 36, Joined the Company in November 1992 as Deputy General Counsel and Assistant Secretary. Mr. Higgin was an associate at Proskauer Rose Gostz & Mendelsohn from 1991 to 1992 and Latham & Watkins from 1987 to 1991. Mr. Higgin graduated from the University of Pennsylvania, Wharton School, with a B.S. degree in Economics in 1983 and received his J.D. from Indiana University in 1987.

William C. Kent, 46, Joined the Company in August 1994 as Corporate Director of Operations for the New England, Ohio and Virginia clusters. From 1993 to 1994, Mr. Kent served as a consultant to the inhi-Media Services Group of Southern New England Telephone. From 1991 to 1992, he served as Director of Operations for the Providence, Rhode Island cable system for Times Mirror. Mr. Kent was also employed by Viacom, Inc., a worldwide entertainment and media concern, for seven years and last served as General Manager of a cable system. He received a B.A. degree in English from Wittenberg University in 1973 and an M.B.A. degree from Cleveland State University in 1981.

Michael C. Mulcahey, CPA, 39, joined the Company in 1991 and currently holds the position of Director of Accounting and Assistant Treasurer. From 1987 to 1991, Mr. Mulcahey held accounting and tax positions with the Syracuse office of Coopers & Lybrand. Mr. Mulcahey received his B.A. in Political Science from State University of New York at Buffalo in 1980 and his M.B.A. from Eastern Washington University in 1985.

James M. Kane, CPA, 34, joined the Company in April 1992 and currently holds the position of Director of Finance From 1989 to 1992, Mr. Kane served in accounting and consulting positions with Price Waterhouse in Pittsburgh. From 1984 to 1987, Mr. Kane served in accounting positions with Coopers & Lybrand in Pittsburgh. Mr. Kane received his B.S. degree in Accounting from Pennsylvania State University in 1984 and his M.B.A. from Carnegie Mellon's Graduate School of Industrial Administration in 1989.

Robert G. Wahl, 55, joined the Company in May 1990 and was appointed to his present position of Corporate Director of Operations for the Western New York, Eastern Pannsylvania. Western Pannsylvania and Coastal New Jersey clusters in June 1994. From 1990 to 1994, Mr. Wahl served as General Manager of the Company's Northeast system and, from 1992 to 1994, he also acted as Pittsburgh Regional Manager. Prior to his employment with the Company, he served as Manager of the Horvitz Newspapers, Inc., in Troy, New York. Mr. Wahl graduated from John Carroll University in Cleveland with a B.S. degree in Business Administration in 1963.

Charles R. Drenning, 51, is Senior Vice President, Engineering Operations of Hyperion. Prior to joining Hyperion. Mr. Drenning was a District Sales Manager for Penn Access Corporation, a competitive access provider in Pittsburgh, Pennsylvania. In addition, he has over 22 years experience with AT&T and the Bell System, where he served in a number of executive level positions in sales and marketing, accounting, data processing, research and development, and strangic planning. Mr. Drenning began his career with AT&T as a member of the technical staff of Bell Laboratories in Columbus. Ohio. His seven years of research work at the laboratories included both hardware and software development for central office switching equipment. Mr. Drenning holds a B.S. in Electrical Engineering and an M.S. in Computer Information Science from Ohio State University. He is a member of the Pennsylvania Technical Institute and IEEE

Paul D. Fajerski, 48, is Senior Vice President, Marketing and Sales of Hyperion. Prior to joining Hyperion, Mr Pajerski was a District Sales Manager for Penn Access Corporation. In addition, he has over 13 years experience with AT&T and the Bell System where he served in a number of executive level positions in sales and marketing. Mr. Fajerski holds a B.S. in Business Administration from the College of Staubenville.

Randolph S. Powler, 45, is Senior Vice President, Business Development and Regulatory Affairs of Hyperion. Prior to joining Hyperion, Mr. Powler was Vice President of Marketing for Penn Access Corporation. He previously served for four years as Director of Technology Transfer and Commercial Une of Space in two NASA-eponsored technology transfer programs. In addition, he has over 17 years experience with AT&T and the Bell System, where he served in a number of executive level positions in sales and marketing, operations, human resources, business controls, and strategy development. Mr. Fowler holds a B.S. in Success Administration from the University of Pittsburgh. He has developed and taught courses in Marketing, Natural, Management, and Regulation for the University of Pittsburgh's Graduate Program in Telecommunications. Mr. Fowler is a contributing author for the Encyclopedia of Telecommunications.

Edward B. Bebcock, Jr., CPA, 34, is Vice President, Finance of Hyperion. Mr. Bebcock joined Adelphia in May 1995 and previously held the position of Director of Financial Administration and Chief Accounting Officer of Adelphia. Prior to joining Adelphia, Mr. Bebcock was the Vice President of Finance and Administration of Pure Industries. Before Joining Pure Industries, Mr. Bebcock spent eight years with the Pittsburgh office of Deloine & Touche LLP. Mr. Bebcock received his B.S. degree in Accounting from The Pennsylvania State University in 1984.

### ITEM S. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

The Company's Class A Common Stock is listed for trading on the National Association of Securities Dealers Automated Quantitions System National Market System (NASDAQ-NMS). Adelphia's NASDAQ-NMS symbol is "ADLAC."

The following table sets forth the range of high and low closing bid prices of the Class A Common Stock on NASDAQ/NMS. Such bid prices represent inter-dealer quotations, without retail mark-up, mark-down or commission, and may not necessarily represent actual transactions.

### CLASS A COMMON STOCK

QUARTER ENDED:	HIGH	LOW
June 30, 1995	\$ 10 3/4	\$ 7 1/2
September 30, 1995	\$ 11 1/4	\$ \$ 1/4
December 31, 1995	\$ 93/4	\$ 6 1/4
March 31, 1996	\$ 67/8	\$ 6 1/4
June 30, 1996	\$ 77/8	\$ 69/16
September 30, 1996	\$ 11	\$ 6 1/2
December 31, 1996	\$ 10 1/4	\$ 5 3/4
March 31, 1997	\$ 71/8	\$ 5 3/8

As of June 18, 1997, there were approximately 171 holders of record of Adelphia's Class A Common Stock. As of June 18, 1997, two record holders were registered clearing agencies holding Class A Common Stock on behalf of

### participants in such clearing agencies.

No established public trading market exists for Adelphin's Class B Common Stock. As of the date hereof, the Class B Common Stock was hold of record by seven persons, principally members of the Rigas Family, including a Pennsylvania general partnership all of whose partners are members of the Rigas Family. The Class B Common Stock is convertible into shares of Class A Common Stock on a one-to-one basis. As of June 18, 1997 the Rigas Family owned 99.1% of the cutstanding Class B Common Stock.

Adelphia has never paid a cash dividend on its common stock and enticipates that for the foreseeable future any earnings will be retained for use in its business. The ability of Adelphia to pay cash dividends on its common stock is limited by the provisions of its industries. See "Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources."

On February 10, 1997, the Company issued 766,871 shares of Class A Common Stock to Small Cities Cable of Newport, Inc. and Small Cities Cable Television, L.P., as partial consideration valued at approximately \$5,000,000 for the acquisition of certain cable television systems in Vermont by the Company. This issuence was made in reliance upon the exemption from registration contained in Section 4(2) of the Securities Act of 1933.

### ITEM 6. SELECTED FINANCIAL DATA

(Dollers in thousands, except per share amounts)

The selected consolidated financial data as of and for each of the five years in the period ended March 31, 1997 have been derived from the sadded consolidated financial statements of the Company. This data should be read in conjunction with the consolidated financial statements and related notes thereto as of March 31, 1996 and 1997 and for each of the three years in the period ended March 31, 1997 and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included elsewhere is this Annual Report on Form 10-K. The statement of operations data with respect to fiscal years ended March 31, 1993 and 1994, and the balance short data at March 31, 1993, 1994 and 1995 have been derived from sedied consolidated financial statements of the Company not included herein. The statements of operations and balance short data as of and for each of the four years ended March 31, 1997 of Hyperion have been derived from sedied consolidated financial statements of Hyperion not included herein. The unaudited information of Hyperion for the fiscal year ended March 31, 1993 is derived from other Hyperion information.

				Yes	T.E	nded Marci	3	L.		
		1993		1994		1995		1996		1997
Standards of Operations Deta:	_		_		_				_	-
Revenue.	\$	305,222	5	319,045	S	361,505	5	403,597	5	472,778
Direct operating and programming expenses		82,377		90.547		106,993		124,116		148,982
Selling, genoral and administrative expenses		49,468		52,801		63,487		68,357		81.763
Depreciation and americation		90,406		89,402		97,602		111,031		124,066
Rate regulation charge	_	<u>-</u>	_	<u> </u>	_	<u>·</u>	_	5,300	_	<u></u>
Operating income		82,971		86,295		93,423		94,793		117,967
luterest income from affiliates		5,216		9,128		11,112		10,623		8.367
Other income (expense)		1,447		(299)		1,453		-		
Priority investment income from Olympus		22,300		22,300		22,300		28,852		42,0\$6
Cash interest expense		(164,695)		(180,456)		(180,942)		(194,403)		(199,332)
Noncash Interest expense		(164)		(1,680)		(14,756)		(16,288)		(41,360)
Equity to loss of joint ventures		(46,341)		(30,054)		(44,349)		(46,257)		(5 <del>9</del> ,169)
Gain on sale of investments	_		_	<del></del>	-	<u>:</u>	_	<del></del>	_	12,151
Loss before income taxes, extraordinary loss and										
cumulative effect of change in accounting		(99,7 <del>66</del> )		(94,706)		(111.759)		(122,650)		(119.290)
principle (a)										
Income tax (expense) besefit	_	(3,143)	_	(2,742)	_	5,475	_	2,786	_	358
Loss before extraordinary loss and cumulative effect										
of change in accounting principle		(102,909)		(97,448)		(106,284)		(119,894)		(118,932)
Extraordinary loss on early retirement of debt		(14,386)		(752)						(11.710)
Cumulative effect of change in accounting for				.==						
income lares (a)	_	(59,500)	-	(89,660)	_	-		<del></del>	_	<u>-</u>
Net loss	<u> </u>	(176,795)	<u> </u>	(187,860)	\$	(106,284)	<u>.</u>	(119,894)	<u>\$</u>	(130,642)
Loss per weighted average share of common stock										
before extraordinary loss and cumulative effect										
of change in accounting principle		(6.00)		(5.66)		(4.32)		(4.56)		(4.50)
Not loss per weighted average share of common										
stock		(11.68)		(10.91)		(4 32)		(4.36)		(4.94)
Cash dividends declared per common share	\$		\$	•	\$		\$		\$	

	1993	1994	March 31. 1995	1996	1997
Belonce Sheet Data:					
Adelphia excluding Hyperian					
Total Assets	\$ 945,277	\$ 1.059,081	\$ 1,244,079	\$ 1,332,310	\$ 1,469,225
Total Debt	1,726,285	1,773,743	1,986,069	2,124,618	2,328,364
Hyperion					
Total Assets	4,316	14,765	23,212	35,269	174,601
Total Debt	4,814	19.968	35,541	50,855	215,675
Adelphia					
Total Assets.	949,593	1,073,846	1,267,291	1,367,579	1,643,826
Total Debt.	1,731,099	1,793,711	2,021,610	2,175,473	2.544,039
		_	r Ended March		
	1993	1994	1995	1996	1997
Other Data and Financial Ratios:					
Adelphia excluding Hyperian					
Revenues	\$ 305,133	318.628	359,776	400,275	467,690
Affiliate interest and priority investment income	27,516	31,488	33,412	39,475	50,453
EBITDA (b)	203,191	209,894	228,067	250.451	297,610
Interest expense.	(164,859)	(179,972)	(192,377)	(204,603)	(212,315)
Capital expenditures.	69,025	72,797	89,232	94,005	93.482
Total debt to EBITDA (c)		8.46	8.51	8.29	7.64
EBITDA to total interest expense (e)		1.17	1.19	1.22	1.40
EBITDA margin(d)	66.6%	65.9%	63.4%	62.6%	63.6%
Hyperion					
Revenues	\$ 89	5 417	\$ 1,729	\$ 3,322	\$ 5,088
Affiliate interest and priority investment income		41.050	(3.175)	47.449.	
EBITDA (b)	(851)	(1,958)	(2,177)	(2,452)	(5,124)
Interest expense:  Capital expenditures:		(2,164) 3,097	(3,321) 2,850	(6,088)	(28,377)
Total debt to EBITDA (c)				6,084 (25,63)	36.127
EBITDA to total interest expense (e)	(2.88)	(11.09)	(9.09)		(32.68)
EBITDA margin (d)	(956.2%)	(.90) (469,5%)	(. <del>66</del> ) (125.9%)	(.40) (73.8%)	(0.18) (100.7%)
EDITON FIRE (U)	(930.276)	(407.376)	(123.970)	(73.876)	(100.7%)
Adriphia					
Revenues	\$ 305,222	\$ 319,045	\$ 361,505	\$ 403,597	\$ 472,778
Affiliate interest and priority investment income	27,516	31,488	33,412	39,475	50,453
EBITDA (b)	202,340	207,936	225,890	247,999	292,486
Interest expense	(164,859)	(182,136)	(195,698)	(210,691)	(240,692)
Capital expenditures.	70,975	75,894	92,082	100,089	129,609
Cash provided by operating activities	1,275	26,952	48,936	64,287	34,794
Cash used for investing activity	(163,425)	(197,088)	(247,275)	(189,462)	(322,047)
Cash provided by financing activities	189,648	205,540	129,309	130,939	337,963
Total debt to EBITDA (c)	8.41	8.53	8.65	8.35	8.53
EBITDA to total interest expense (e)	1.23	1.14	1.15	1.0	I 22
EBITDA margin (d)	66.3%	65.2%	62.5%	61 4%	61.9%

<sup>(</sup>a) "Cumulative Effect of Change in Accounting Principle" refers to a change in accounting principle for Olympus and the Company. Effective January 1, 1993 and April 1, 1993, respectively, Olympus and the Company adopted the provisions of Statement of Financial Accounting Standards ("SFAS") No. 109, "Accounting for Income Taxes," which requires an asset and liability approach for financial accounting and reporting for income taxes. The adoption of SFAS No. 109 resulted in the

cumulative recognition of an additional liability by Olympus and the Company of \$59,500 and \$89,660, respectively

- (b) Earnings before interest expense, income taxes, depreciation and amortization, equity in net loss of joint ventures, other noncash changes, extraordinary loss and cannalative effect of change in accounting principle ("EBITDA"). EBITDA includes affiliate interest and priority investment encome on the Company's investment in Olympus, although there can be no assurance that such priority investment inputs will be available to the Company in the future. EBITDA and similar measurements of cash flow are commonly used in the cable television industry to analyze and compare cable television companies on the basis of operating performance, leverage and liquidity. While EBITDA is not an alternative indicator of operating performance to operating income or an alternative to cash flows from operating activities as a measure of liquidity as defined by generally accepted accounting principles, and, while EBITDA may not be companies to other similarly tatled measures of other companies, the Company's management believes EBITDA in a meaningful measure of performance as substantially all of the Company's financing agreements contain financial covenants based on EBITDA.
- (c) Based on total debt outstanding at the and of the period, divided by annualized EBITDA for the quarter ending the period presented, the Company believes that this presentation is consistent with covenant tests which limit the incurrance of indebtodness in certain of the Company's loss agreements and that this ratio is commonly used for the cable television industry as a measure of leverage.
- (d) Percentage represents EBITDA divided by revenues.
- (e) Based on EBITDA for the period presented divided by interest expense recorded for the applicable period.

### ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(Dollars in thousands)

Results of Operations

### General

Adolphin carried substantially all of its revenues in each of the last three flacal years from monthly subscriber focs for basic, antellite, premium and ancillary services (each as installations and equipment rentals), local and national advertising sales, pay-per-view programming, home shopping networks and competitive local exchange carrier ("CLEC") services.

The changes in Adelphia's results of operations for the years ended March 31, 1996 and 1997, compared to the respective prior year, were primarily the result of acquisitions, expanding existing cable television operations and the impact of increased advertising sales and other service offerings as well as an increase in cable rates, effective October 1, 1995 and August 1, 1996.

The high level of depreciation and amortization associated with the significant number of acquisitions in recent years, the recent upgrading and expansion of systems, interest costs associated with financing activities and Hyperion Telecommunications, Inc.'s ("Hyperion") continued investment in the CLEC business will continue to have a negative impact on the reported results of operations. Also, significant charges for depreciation, amortization and interest are expected to be incurred in the future by the Olympus joint venture, which will also adversely impact Adelphia's future results of operations. Adelphia expects to report not issues for the next several years.

An 88% owned unrestricted subsidiery of the Company, Hyperion, together with its subsidieries owns certain investments in CLEC joint ventures and manages those ventures. Hyperion is an unrestricted subsidiery for purposes of the Company's indentures. Excluding the impact of Hyperion's operating results, the Company's EBITDA (see definition below) would increase by \$2,177, \$2,452 and \$5,124 for the years ended March 31, 1995, 1996 and 1997, respectively. On April 15, 1996, Hyperion realized not proceeds of \$168,600 upon issuance of notes and warrants (see Liquidity and Capital Resources).

The following table is derived from Adelphia's consolidated financial statements that are included in this Annual Report on Ports 10-K and sets forth the historical percentage relationship to revenues of the components of operating income contained in such financial statements for the periods indicated.

Percentage of Revenues  Year Ended March 31.								
1995	1996	1997						
100.0%	100.0%	100.0%						
29.6	30.8	31.5						
17.6	16.9	17.3						
27.0	27.5	26.2						
•	1.3	•						
25.8%	23.5%	25.0%						
	1995 100.0% 29.6 17.6 27.0	Year Finded March   1995   1996   100.0%   100.0%						

### Comparison of the Years Ended March 31, 1995, 1996 and 1997

### Revenues

The primary revenue sources reflected as a percentage of total revenues were as follows:

	Year	Ended March	31,
	1995	1996	1997
Regulated service and equipment fees	73%	73%	74%
Premium programming fees	12%	12%	12%
Advertising sales and other services	15%	15%	14%

Revenues increased approximately 11.6% for the year ended March 31, 1996 and 17.1% for the year ended March 31, 1997 compared with the respective prior fiscal year. The increases were attributable to the following:

	Year Ended	March 3i.
	1996	1997
Acquisitions	36%	41%
Basic subscriber growth	20%	7%
Rate increases	20%	39%
Advertising sales and other services	24%	13%

Effective October 1, 1995 and August 1, 1996, certain rate increases related to regulated cable services were implemented in substantially all of the Company's Systems. No rate increases were implemented during the 1995 fiscal year. Advertising revenues and revenues derived from other strategic service offerings such as paging and CLEC services also had a positive impact on revenues for the year ended March 31, 1997.

Direct Operating and Programming Expenses. Direct operating and programming expenses, which are mainly basic and promisen programming costs and technical expenses, increased 16.0% and 20.0% for the years ended March 31, 1996 and 1997, respectively, compared with the respective prior year. Such increases were primarily due to increased operating expenses from acquired systems, increased programming costs and incremental costs associated with increased subscribers. Because of regulatory limitations on the timing and extent to which cost increases may be passed on to customers, direct operating and programming expenses have increased at a greater rate than corresponding revenue increases. As a result of recent FCC regulatory rulemaking decisions, the Company intends to continue its systematic program of rate increases to revenue this trend.

Selling, General and Administrative Expenses. These expenses, which are mainly comprised of costs related to system offices, customer service representatives, and sales and administrative employees, increased 7.7% and 19.6% for the years ended March 31, 1996 and 1997, respectively, compared with the respective prior year. The increases were primarily due to incremental costs associated with acquisitions and subscriber growth. For the year ended March 31, 1996, selling, general and administrative expenses decreased as a percentage of revenues compared to the prior year, primarily due to the favorable impact on revenues of the above mentioned October 1, 1995 rate increases. For the year ended March 31, 1997, selling, general and administrative expenses remained relatively flat as a percentage of revenues compared to the prior year.

Depreciation and Amortization. Depreciation and amortization was higher for the years ended March 31, 1996 and 1997, compared with the respective prior year, primarily due to increased depreciation and amortization related to acquisitions consummated during the years ended March 31, 1995, 1996 and 1997 as well as increased capital expenditures made during the past several years.

Rate Regulation Expenses. The fiscal year ended March 31, 1996 includes a \$5,300 charge representing management's estimate of the total costs associated with the resolution of subscriber rate disputes. Such costs include (i) an estimate of

credits to be extended to customers in future periods of up to \$2,700, (ii) legal and other costs incurred during the two fiscal years ended March 31, 1997, and (iii) an autimate of legal and other costs to be inc. — I remembed with the ultimate resolution of this matter. On May 1, 1997, the Company reached a settlement with the FCC regarding such rate disputes. Management expects the amount recorded in the year ended March 31, 1996 to be adequate to cover the settlement.

Priority Investment Income. Priority investment income is comprised of payments received from Olympus of accrued priority return on the Company's investment in PLP Interests in Olympus. Priority investment income increased during the years ended March 31, 1996 and 1997 as compared with the respective prior year due to increased payments by Olympus.

EBITDA. EBITDA (comings before interest expense, income taxes, depreciation and amortization, equity in net loss of joint ventures, other non-cash charges, extraordinary loss and cumulative effect of change in accounting principle) amounted to \$225,090, \$247,999 and \$292,486 for the years ended March 31, 1995, 1996 and 1997, respectively. The increases of 9.8% and 17.9% for the years ended March 31, 1996 and 1997, compared with the respective prior fiscal year are primarily due to the acquisition of cable systems, subscriber rate increases and increased priority investment income from Olystpus. Increased revenues and operating expenses for the years ended March 31, 1996 and 1997, compared with the respective prior year, primarily reflect the impact of acquisitions and rate increases during fiscal 1996 and 1997. While EBITDA is not an alternative to operating income or an alternative to cash flows from operating activities as a measure of liquidity, as defined by generally accounted accounting principles and, while EBITDA may not be comparable to other similarly titled measures of other companies, the Company's management believes EBITDA is a meaningful measure of performance as substantially all of the Company's flasheling agreements contain financial coverants based on EBITDA.

Interest Expense. Interest expense increased approximately 7.7% and 14.2% for the years ended March 31, 1996 and 1997, respectively, compared with the respective prior year. For the year ended March 31, 1996, interest expense increased due to incremental debt outstanding the year, partially offset by a decrease in the average interest rate on outstanding debt during fiscal 1996 compared with the prior flucal year. Approximately 27% of the increase in interest expense in fiscal 1996 as compared with the prior year was stributable to incremental debt related to acquisitions. Approximately 72% of the increase in interest expense in flucal 1997 as compared with the prior year was stributable to the issuance of the Hyperion 13% Senior Discount Notes. Interest expense includes non-cash accretion of original issue discount and non-cash interest expense totaling \$14,756, \$16.288 and \$41,360 for the years ended March 31, 1995, 1996 and 1997, respectively. The increase in non-cash interest for the year ended March 31, 1997 is primarily due to the accretion of original issue discount related to the Hyperion 13% Senior Discount Notes.

Equity in Loss of Joint Ventures. The equity in loss of joint ventures represents primarily (i) the Company's pro rata share of Olympus' losses and the accretion requirements of Olympus' preferred limited partner interests, and (ii) Hyperion's pro rata share of its less than majority owned partnerships' operating losses. The increase in the loss during the year ended March 31, 1996, compared with the prior year, is due to an increase in the losses of certain investments in the CLEC business in which the Company is a less than majority partner partially offset by improved operating performance in Olympus. The increase in the loss during the year ended March 31, 1997, compared with the prior year, is primarily due to increased priority return payments made by Olympus and an increase in the losses of certain Hyperion CLEC joint ventures, partially offset by improved operating performance by Olympus.

Gain on Sale of Investments. On May 16, 1996, Hyperion completed the sale of its 15.7% partnership interest in TCG South Florida to Teleport Communications Group Inc. for an aggregate sales price of \$11,618 resulting in a gain of \$8,405 On January 23, 1997, the Company received 284,245 shares of Republic Industries. Inc. Common Stock in exchange for its interest in Commonwealth Security, Inc. ("Commonwealth") for an aggregate sales price of \$9,315 resulting in a gain of \$3,746.

Extraordinary Loss on Early Retirement of Debt. During the year ended March 31; 1997, certain bank indebtedness was repaid and a portion of the 12 1/2% Senior Notes due 2002 was reacquired resulting in an extraordinary loss on retirement of debt. The amount partialing to the repayment of bank debt was \$2,079, which primarily represents the write-off of the remaining deferred debt financing costs associated with the debt retired. The amount pertaining to the 12 1/2% Senior Notes was \$9,631, which represents the excess of reacquisition cost over the net carrying value of the related debt.

Net Loss. The Company reported not losses of \$106,284, \$119,894 and \$130,642 for the years ended March 31, 1995, 1996 and 1997, respectively. The increase in not loss of \$13,610 in fiscal 1996 when compared with the prior year

was due primarily to an increase in interest expanse and the impact of rate regulation expenses, partially offset by increased operating income and priority investment income from Olympus. The increase in not loss of \$10,748 in fiscal 1997 when compared with the prior year was due primarily to an increase in interest expanse, extraordinary loss on early retirement of debt and equity in set loss of joint ventures, partially offset by increased operating income, priority investment income from Olympus and the gala on sale of investments.

### Hyperica Telecommunications, Inc.

An 88% owned unrestricted subsidiary of the Company, Hyperion, together with its subsidiaries, owns certain investments in CLBC joint ventures and manages those ventures. Hyperion is an unrestricted subsidiary for purposes of the Company's industries. On April 15, 1996, Hyperion realized not proceeds of \$168,600 upon the issuance of notes and warrants (see "Liquidity and Capital Resources"). For further information regarding Hyperion, see Hyperion's filings pursuant to the Securities Act of 1933 and the Securities Exchange Act of 1934.

### Summerized financial information of Adelphia. Hyperion and Adelphia excluding Hyperion is as follows:

	Adelphin		Hyperion		Adelphia excluding Hyperion	_	Adelphia		Hyperion	•	Adelphia excluding Hyperion
•			<u>As of</u> 1996		d for the Y	»r	Ended Man	ch.	31. 1997	_	
Total debt\$	2,175,473	s	50,855	\$	2,124,618	\$ :	2,544,039	s	215,675	5 :	2,328,364
Revenues \$	403,597	s	3,322	s	400,275	5	472,778	s	5.088	s	467,690
Operating exponses:											
Direct operating and											
programming	124.116		2.6 <del>9</del> 0		121,426		148,982		3,432		145.550
Selling, general, and											
administrative	68,357		3,084		65,273		\$1,763		6,780		74.983
Affilians interest and priority											
investment income	39,475		•		39,475		50,453		•		50,453
EBITDA (e)\$	247,999	s	(2,452)	\$	250,451	5	292,486	5	(5,124)	s	297.610
Interest expense	(210,691)	•	(6,088)		(204,603)		(240,692)		(28,377)		(212,315)
Capital expenditures	(100,089)		(6,084)		(94,005)		(129,609)		(36,127,		(93,482)
Cash paid for acquisitions	(60,804)				(60,804)		(143,412)		(5,040)	(	(138,372)
Cash used for investments	(24,333)		(12,815)		(11,518)		(51,415)		(34,769)		(16.646)
			<u>For th</u> 1996	L	hree Month	s E	nded Marci	11	L 1997	_	
Revenues	107,137	\$	826	S	106,311	S	122,203	\$	1,477	2	120,726
programming Selling, general, and	33.898		812		33,0\$6		40.516		1,093		39.423
Administrative	17,396		709		16,687		20.631		2.044		18,587
investment income	11,875		•		11,875		13,511		•		13,511
EBITDA (a)	67,718	\$	(695)	\$	68.413	5	74.567	S	(1,440)	\$	76,227
Interest expense	(51,532)		(1,910)		(49,622)		(59,928)		(7,618)		(52,310)
Capital expenditures	(27,644)		(1,611)		(26,033)		(43,194)		(21,177)		(22,017)
Cash paid for acquisitions	(42,958)		-		(42,958)		(7,042)		•		(7,042)
Cash used for lavestments	(10,548)		(3,718)		(6,830)		(14,665)		(11,371)		(3,294)

<sup>(</sup>a) Earnings before interest expense, income taxes, depreciation and amortization, equity in loss of joint ventures and other non-cash charges ("EBITDA"). While EBITDA is not an alternative indicator of operating performance to operating income or an alternative to cash flows from operating activities as a measure of liquidity, as defined by generally accepted accounting principles, and, while EBITDA may not be comparable to other similarly titled measures of other companies, the Company's management believes EBITDA is a meaningful measure of

performance as substantially all of the Company's financing agreements contain financial covenants based on EBITDA.

### Liquidity and Capital Resources

The cable television business is capital intensive and typically requires continual financing for the construction, meduralization, meistaneous, expansion and acquisition of cable systems. During the three fiscal years in the period ended March 31, 1997, the Company committed substantial capital resources for these purposes and for investments in Olympus. CLBC joint ventures and other affiliates and entities. These expanditures were funded through long-term borrowings and internally generated funds. The Company's aggregate outstanding borrowings as of March 31, 1997 were \$2,544,039. The Company's ability to generate cash to meet its future needs will depend generally on its results of operations and the continued availability of enternal financing.

Capital Expanditures. The Computy has developed an innovative fiber-to-feeder network architecture which is designed to increase channel capacity and minimize future capital expenditures, while positioning the Company to take advantage of future opportunities. Management believes its capital expenditures program has resulted in higher levels of channel expectly and addressability in comparison to other cable television operators.

In most of its recent upgrales, the Computy has utilized a Modified Passive Network Architecture ("MPNA") which utilizes fiber optic cable as an alternative to the costial cable that historically has been used to distribute cable signals to the subscriber's home. The MPNA design deploys on average one fiber node for every two miles of fiber optic cable or approximately one fiber node for every 180 homes passed. The Company believes this compares favorably with current industry averages. This deep passention of fiber optic cable into the Systems' networks has the advantages of providing increased reliability to customers, improved bandwicks, and easier implementation of the return path plant capabilities. This will position the Company to offer additional video programming services, to utilize the expanded bandwidth potential of digital compression technology and to meet the anticipated transmission requirements for high-definition television, digital television, high-speed data and telephone services,

Capital expanditures for Adelphia without Hyperion for the years ended March 31, 1995, 1996 and 1997 were \$89,232, \$94,005 and \$93,482, respectively. Capital expanditures including Hyperion for the years ended March 31, 1995, 1996 and 1997 were \$92,082, \$100,089 and \$129,609, respectively. The increase in capital expanditures for fiscal 1995, 1996 and 1997, compared to each respective prior year, was primarily due to the acceleration of the rebuilding of plant using fiber-to-feeder technology. See "Business—Competitive Local Exchange Services." The Company expects the capital expanditures for fiscal 1996 to be in a range similar to fiscal 1997.

Financing Activities. The Company's financing strategy has been to maintain its public long-term debt at the parent holding company level while the Company's consolidated subsidiaries have their own senior and subordinated credit arrangements with banks and immunor companies and Hyperion has also issued public long-term debt. The Company's ability to generate cash adequate to meet its future needs will depend generally on its results of operations and the continued availability of external financing. During the three-year period ended March 31, 1997, the Company generally funded its working capital requirements, capital expenditures, and investments in Olympus, CLEC joint ventures and other affiliates and entities through long-term borrowings primarily from banks, short-term borrowings, internally generated funds and the issuence of public debt and equity and Hyperion public debt. The Company generally has funded the principal and interest obligations on its long-term borrowings from banks and insurance companies by refinancing the principal with new loans or through the issuence of parent and subsidiary company debt securities, and by paying the interest out of internally generated funds.

Adelphia has funded the interest obligations on its public borrowings from internally generated funds.

Most of Adelphin's directly-owned subsidiaries have their own senior credit agreements with banks and/or insurance companies. Typically, borrowings under these agreements are colleteralized by the stock in and, in some cases, by the assets of the borrowing subsidiary and its subsidiaries and, in some cases, are guaranteed by such subsidiary's subsidiaries. At March 31, 1997, an aggregate of \$1,055,500 in borrowings was outstanding under these agreements. These agreements contain certain provisions which, among other things, provide for limitations on borrowings of and investments by the borrowing subsidiaries, transactions between the borrowing subsidiaries and Adelphia and its other subsidiaries and affiliates, and the payment of dividends and floss by the borrowing subsidiaries. Several of these agreements also contain certain cross-default provisions subsidiar to Adelphia or other subsidiaries. These agreements also require the maintenance of

certain financial ratios by the borrowing subsidiaries. In addition, at March 31, 1997, an aggregate of \$104,000 subordinated and unaccured borrowings by Adelphia's subsidiaries was outstanding under credit agreements containing limitations and restrictions similar to those mentioned above. See Note 3 to the Adelphia Communications Corporation consolidated financial statements. Management believes the Company is in compliance with the financial covenants and related financial ratio requirements contained in its various credit agreements, based on operating results for the three months ended March 31, 1997, its addition, as of March 31, 1997, Hyperion had outstanding \$329,000 aggregate principal amount at maturity of 13% Scalor Discount Notes due 2003, with a carrying amount of \$187,173, which were issued under an indenture dated April 15, 1996.

At March 31, 1997, Adelphia's subsidiaries had an aggregate of \$209,154 in unused crudit lines with banks, which includes \$24,500 also available to Olympus and the Managed Partmerships, part of which is subject to achieving certain levels of operating performance. In addition, the Company had an aggregate \$61,539 in cash and cash equivalents at March 31, 1997 which combined with the Company's unused credit lines with banks aggregated to \$274,539. The Company has the ability to pay interest on its 9 1/2% Senior Pay-In-Kind Notes by issuing additional notes totaling approximately \$40,365 in lieu of cash interest payments from April 1, 1997 through February 15, 1999. Based upon the results of operations of subsidiaries for the quarter ended March 31, 1997, approximately \$360,230 of available assets could have been transferred to Adelphia at March 31, 1997, under the most restrictive coverants of the subsidiaries' credit agreements. The subsidiaries also have the ability to sell, dividend or distribute certain assets to other subsidiaries or Adelphia. which would have the net effect of increasing availability. At March 31, 1997, the Company's unused credit lines were provided by reducing revolving credit facilities whose revolver periods expire through September 30, 2004. The Company's scheduled maturities of debt are currently \$164,931 for fiscal 1998.

At March 31, 1997, the Company's tend outstanding debt aggregated \$2,544,039, which included \$1,184,209 of parent company debt and \$1,359,830 of subsidiary debt. Bank debt interest rates are based upon one or more of the following rates at the option of Adelphia: prime rate plus 0% to 1.5%; certificate of deposit rate plus 1.25% to 2.75%; or Eurodollar (or London Interbank Offland) rate plus 1% to 2.5%. The Company's weighted average interest rate on notes psyable to banks and institutions was approximately 8,83% at March 31, 1997, company to 8,36% at March 31, 1996. At March 31, 1997, approximately 45.5% of subsidiary debt was subject to fixed interest rates for at least one year under the terms of such debt or applicable interest rate swap agreements. Approximately 67.1% of the Company's total indebtedness is at fixed interest rates as of March 31, 1997.

Adelphia has entered into interest rate swap agreements and interest rate cap agreements with banks and affiliates to reduce the impact of changes in interest rates on its debt. Adelphia enters into pay-fixed agreements to effectively convert a portion of its translature debt to translature debt. Adelphia enters into receive-fixed agreements to effectively convert a portion of its fixed-rate debt to variable-rate debt which is indexed to LIBOR. Interest rate cap agreements are used to reduce the impact of increases in interest rates on variable rate debt. Adelphia is exposed to credit loss in the event of nonperformance by the banks and the affiliates. The Company does not expect any such nonperformance. At March 31, 1997, Adelphia would have had to pay approximately \$7,632 to settle its interest rate swap and cap agreements, representing the excess of carrying cost over fair market value of these agreements. During fiscal 1996, the Company received \$11,526 upon termination of several interest rate swap agreements having a stated notional principal amount of \$270,000. The amount received will be amortized as a reduction of interest expense through November 1998. Also during fiscal 1996, the Company received \$4,900 and assumed the obligations as a counterparty under certain interest rate swap agreements with Olympus. These interest rate swap agreements have a notional principal amount of \$140,000 and expire through November 1998.

In May 1994, Adelphia purchased on the open market \$10,000 of its 10 1/4% Senior Notes due 2000 at a price of 94.5% of face value plus accrued interest.

On February 28, 1995, as a part of the Teleast Investment Agreement, FPL Group Inc. ("FPL") purchased 1,000,000 shares of newly issued Class A Common Stock for \$15,000.

On April 12, 1996, curtain subsidiaries of the Company (collectively, the "Borrowers") entered into a \$690,000 financing arrangement consisting of a \$540,000 revolving credit facility maturing December 31, 2003 and a \$150,000 term to a facility maturing December 31, 2004. Initial borrowings during April 1996 of \$483,000 were used primarily to repay existing indebtuduess, interest rates charged are based upon one or more of the following rates at the option of the

Borrowers: Eurodollar rate or the greater of the prime rate and the Federal funds rate plus 1/2 of 1% plus a margin of from 0% to 2% depending upon the Borrower's senior funded debt ratio. Interest on outstanding borrowings is generally payable on a quarterly basis. The maximum available under the revolving credit facility is reduced, in increasing quarterly amounts, toganning June 30, 1998 through December 31, 2003. The Borrowers pay a commitment fee of either .375% or .250% per amount (depending upon the Borrower's senior funded debt ratio) of the unused revolving credit facility commitments during the term of the agreement. Borrower's under the term loss facility are payable in installments, in increasing quarterly amounts, commencing June 30, 1998 and ending on December 31, 2004.

On April 15, 1996, Hyperion realized proceeds, net of discounts, commissions and other transaction costs, of \$168,600 upon issuance of \$329,000 aggregate principal amount of 13% Senior Discount Notes (the "Hyperion Senior Notes") due April 15, 2003 and 329,000 warrants to purchase an aggregate of 613,427 shares of common stock of Hyperion expiring April 1, 2001. Proceeds of \$11,007 were allocated to the value of the warrants. If all warrants were exercised, the warrants would represent approximately 5,71% of the common stock of Hyperion on a fully diluted basis. Proceeds, net of discounts, commissions, and other transaction costs, were used to repay certain indubtedness to Adelphia, to make loans to certain key Hyperion officers and will be used to fund Hyperion's expansion of its existing markets, to complete construction of new notworks and to enter additional markets, including related capital expenditures, working capital requirements, operating loans and investments in joint ventures.

On February 26, 1997, Adelphia insued \$350,000 of 9 7/8% Senior Notes (the "Senior Notes") in a private placement. Net proceeds, after payment of transaction costs, of approximately \$340,000 were used to reduce amounts outstanding on Adelphia's subsidiaries' notes payable to banks and to purchase, redeem or otherwise retire a portion of Adelphia's 12 1/2% Senior Notes due 2002. Interest is payable sensi-annually commencing September 1, 1997. The Senior Notes are unsecured and are due March 1, 2007. Holders of the Senior Notes have the right to require Adelphia to redeem their Senior Notes at 100% upon a Change of Control (as defined in the Industrie). The indenture also provides for payment to the note holders of liquidated damages of up to 2% per assum of the Senior Notes principal if Adelphia does not file a registration statement, or cause such registration statement to become effective within a prescribed time period, with respect to an offer to exchange the Senior Notes for a new losse of debt securities registered under the Securities Act of 1933, with terms substantially the same as those of the Senior Notes. The new issue of debt securities is expected to be recorded at the same carrying value as the Senior Notes and, accordingly, no gain or loss is expected to be recognized.

Acquisitions. On April 12, 1994, Adelphia purchased for \$15,000 (i) convertible preferred units in Niagara Frontier Hockey, L.P. (the "Sabres Partnership"), which owns the Buffalo Sabres National Hockey League Franchise, convertible to a 34% equity interest, and (ii) warrants allowing Adelphia to increase its interest to 40%. Adelphia has a! a advanced \$16,000 to the Sabres Partnership in the form of 14% convertible capital funding notes. The Sabres Partnership manages and receives allocations of profits, losses and distributions from the Marine Midland Arena, a new sports and entertainment facility. Adelphia believes this investment will be a competitive advantage in the Buffalo cable television market.

On May 12, 1994, Adelphia invested \$3,000 for a 20% interest in SuperCable ALK International, a cable operator in Caracas. Venezuela. In April 1994, Adelphia invested \$4,200 in Commonwealth in exchange for an 8.75%. \$4.200 convertible note and warrants. Pursuant to a merger of Commonwealth with Republic Industries. Inc. ("Republic") on January 23, 1997, the Company received 284,425 shares of Republic Common Stock in exchange for its interest in Commonwealth resulting in a gain of \$3,746.

On June 16, 1994, Adelphia invested \$34,000 in TMC Holdings Corporation ("THC"), the parent of Tele-Media Company of Western Connecticut. THC owns cable television systems which, at the acquisition date, served approximately 43,000 subscribers in western Connecticut. The investment in THC provides Adelphia with a \$30,000 preferred equity interest in THC and a 75% non-vetting common equity interest, with a liquidation preference to the remaining 25% common stock ownership interest in THC. Adelphia has the right to convert such interest to a 75% voting common equity interest, with a liquidation preference to the remaining shareholders' 25% common stock ownership interest, on demand subject to certain regulatory approvals. The acquisition of THC was accounted for using the purchase method of accounting. The consolidated statements of operations and cash flows include the operations of the acquired system from June 16, 1994. Debt assumed, included in notes payable of subsidiaries to banks and institutions, was \$52,000 at closing.

On June 30, 1994, Adelphia acquired from Olympus 85% of the common stock of Northeast Cable, Inc. ("Northeast") for a purchase price of \$31,875. Northeast owns cable television systems which, at the acquisition date, served

approximately 36.500 subscribers in centern Pennsylvania. Of the purchase price, \$16,000 was paid in cash and the remainder resulted in a decrease in Adelphia's receivable from Olympus. The acquisition of Northeast was accounted for using the purchase method of accounting. The consolidated statuments of operations and cash flows include the operations of the acquired system since June 30, 1994. Debt assumed, included in notes payable of subsidiaries to banks and institutions, was \$42,300 at closing.

On November 8, 1994, Page Call, a company 49,9% owned by Adelphia, was a successful bidder for three regional narrowband PCS licenses, covering 62% of the country's population. Page Call was recently established to develop a nationwide paging service. Page Call's aggregate final bid for the three licenses was \$52,900, an amount reduced to \$31,800 due to its "designated entity" status. On June 11, 1997, Adelphia amounced the sale of its interest in Page Call for a total of \$16,500 in cash and Suries A Convertible Preferred Stock of Arch Communications Group, Inc. This transaction is subject to normal closing conditions and regulatory approval.

On December 27, 1994, Adelphia exchanged its existing investment in Tele-Madia Investment Partnership, L.P. ("TMIP") with a Managed System for a note in the amount of \$13,000. No gain or loss was recognized as a result of this exchange.

On January 10, 1995, Adelphia issued 399,087 sharts of Class A Common Stock in connection with the merger of a wholly-owned subsidiary of Adelphia into Oxford Cablevision, Inc. ("Oxford"), one of the Terry Family cable systems. Oxford served approximately 4,200 subscribers at the acquisition date, located in the North Caroline counties of Granville and Warren. The acquisition of Oxford was accounted for using the purchase method of accounting. The connolidated statements of operations and cash flows include the operations of the acquired systems since January 10, 1995. Adelphia assigned the rights to purchase the stock of the other Terry Family cable systems to a Managed System.

On January 31, 1995, Adelphia acquired Tele-Media Company of Martha's Vineyard, L.P. ("Martha's Vineyard") for \$11,775, a cable system which, at the acquisition date, served approximately 7,000 subscribers located in Martha's Vineyard, Massachusetts. The acquisition of Martha's Vineyard was accounted for using the purchase method of accounting. The consolidated statements of operations and cash flows include the operations of the acquired system since January 31, 1995.

On April 12, 1995, Adelphia acquired cable systems from Clear Channels Cable TV Company located in Kittanning. New Bethlehem and Freeport, Pennsylvania, for \$17,456. These systems served approximately 10,700 subscribers of the acquisition date. The acquisition of these systems has been accounted for using the purchase method of accounting. The consolidated statements of operations and cash flows include the operations of the acquired systems since April 12, 1995.

On January 9, 1996, Adelphia completed the acquisition of the cable systems of Eastern Telecom Corporation and Robinson Cable TV, Inc. These systems served approximately 24,000 subscribers at the acquisition date located in western Pennsylvania and were purchased for an aggregate price of \$43,000. The acquisition of these systems has been accounted for using the purchase method of accounting. The consolidated statements of operations and cash flows include the operations of the acquired systems since January 9, 1996.

On April 1, 1996, Adelphia purchased the cable television operations of Cable TV Fund 11-B, Ltd. This CATV system was acquired for \$84,267 and served approximately 39,700 subscribers at the acquisition date in the New York counties of Erie and Niagars. The acquisition was financed through a combination of debt proceeds from a \$200,000 credit facility in which an Adelphia subsidiary is a co-borrower with an affiliated entity and funds received through the repayment of amounts previously advanced to related entities. These amounts may be reborrowed by the related entities in future periods.

On July 12, 1996, Adelphia acquired all of the cable systems of First Carolina Cable TV, L.P. These systems served approximately 32,500 subscribers at the date of acquirition primarily located in Vermont and were purchased for an aggregate price of \$48,500. The acquirition of these systems has been accounted for using the purchase method of accounting. The consolidated statements of operations and cash flows include the operations of the acquired systems since July 12, 1997.

On February 10, 1997, Adolphia acquired the assets of Small Cities Cable Television, L.P. and Small Cities Cable Television, Inc. These cable systems served approximately 6,000 subscribers at the date of acquisition primarily located in Vermont and were purchased for an aggregate price of \$12,000 made up of Class A common stock and cash. The

acquisition of these systems has been accounted for using the purchase method of accounting. The consolidated statements of operations and cash flows include the operations of the acquired systems since February 10, 1997.

On November 11, 1996 Adelphia entered into a definitive agreement for the purchase of cable systems from Booth Communications Company. These systems will be acquired for an aggregate of \$54,500 comprised of approximately 3.5 million shares of Adelphia's Claim A Common Stock and \$29,500 cash and serve approximately 25,800 subscribers in the Virginia cities of Blacksburg and Salam. The acquisition, which will be accounted for under the purchase method of accounting, is expected to close in fiscal 1998.

On May 20, 1997, Adelphia and its affiliates and Time Werner Cable companies emered into agreements involving a trade of cable systems in seven states covering approximately 250,000 subscribers, an exchange of interests in four Competitive Local Exchange Carrier ("CLEC") networks in New York state, and cash. Adelphia will exchange its systems serving 67,600 subscribers adjacent to systems owned or managed by Adelphia in Virginia, New England and New York Also, Hyperion has agreed with a Time Warner company to an exchange of interests in four CLEC networks in New York. In this transaction. Hyperion will increase its interests in its Buffalo and Syracuse CLEC networks to 50% and 100%, respectively, and eliminate its interests in the Albany and Binghamton networks. Certain affiliates managed by Adelphia will exchange systems serving 49,700 subscribers adjacent to systems owned or managed by Adelphia in western Pennsylvania and Virginia. Consummation of this transaction is subject to certain closing conditions and regulatory approval.

On June 6, 1997, Adelphia signed a letter of intent to establish a partnership into which Tele-Communications. Inc., ("TCI") will contribute its cable systems in Buffalo, New York: Erie, Pennsylvania: and Ashtabula and Lake County. Ohio totaling 166,000 subscribers, and Adelphia will contribute its Western New York and Lorain, Ohio systems, totaling 298,000 subscribers. Upon closing of the transaction, TCI will hold a minority interest in the partnership. Adelphia will manage the partnership and expects to consolidate the partnership's results for financial reporting purposes. The venture will serve approximately 464,000 customers.

Olympus. During the year ended March 31, 1995, the Company made net investments in and advances to Olympus totaling \$1,966. Such investments and advances provided funds to Olympus for capital expenditures, for the repayment of debt and for working capital. During the years ended March 31, 1996 and 1997, the Company received net distributions and advances from Olympus totaling \$45,599 and \$9,012, respectively. During the years ended March 31, 1995, 1996 and 1997, the Company received priority investment income from Olympus of \$22,300, \$28,852 and \$42,086, respectively

On February 28, 1995, Olympus entered into a Liquidation Agreement with the Gans Family ("Gans"), an Olympus limited partner. Under this Liquidation Agreement, Gans agreed to exchange their redoemable limited partner interests in Olympus for the remaining 15% of the common stock of Northeast held by Olympus. Concurrently with the closing of the Liquidation Agreement, ACP Holdings, Inc. ("ACP," a wholly owned subsidiary of Adelphia and managing general partner of Olympus), Olympus, Telesat and certain shareholders of Adelphia entered into an investment agreement (the "Telesat Investment Agreement") whereby Telesat contributed to Olympus substantially all of the assets associated with certain cable television systems, serving approximately 50,000 subscribers in southern Florids, in exchange for general and limited partner interests of \$5, Sanior Limited Partner ("SLP") interests of \$20,000 and \$112,500 of newly usued 16.5% preferred limited partner ("PLP") interests.

Prior to the Telesat Investment Agreement. Olympus had obligations to Adelphia for intercompany advances, redeemable PLP interests and accrued priority return on redeemable PLP interests. In conjunction with the Telesat Investment Agreement. Adelphia contributed \$49,974 of the intercompany advances, \$51,101 of the existing redeemable PLP interests and all of the then existing accrued priority return on the redeemable PLP interests to general partners' equity (deficiency). Adelphia then exchanged its remaining redeemable PLP interests for \$225,000 of new PLP interests. Also, Senior Debt (as defined in the Telesat Investment Agreement) owed by Olympus to Adelphia of \$40,000 remained outstanding after consummation of the Telesat Investment Agreement. After this transaction Adelphia holds a 50% voting interest in Olympus with a Telesat subsidiary as its only other voting partner in Olympus.

Managed Paramerships. On September 29, 1993, the Board of Directors of the Company authorized the Company to make loans in the future to the Managed Partnerships up to an amount of \$50,000. During the years ended March 31, 1995

and 1996, the Company made advances in the net amount of \$10.028 and \$14.859, respectively, to these and other related parties, primarily for capital expenditures and working capital purposes. During the year ended March 31, 1997, the Managed Partnerships and other related parties repaid advances in the net amount of \$34,250.

During fiscal 1995, the Company sold its investment in TMIP to Syracuse Hilton Head Holdings, L.P. ("SHHH!"), an affiliate of the Company, for \$13,000. On January 31, 1995, a wholly owned subsidiary of Adelphia received a \$20,000. preferred investment from SHHH to facilitate the acquisition of cable properties.

ability to incur indebtedness is in part a function of applicable ratios of total debt to cash flow. coverants contained in Adelphia's indentures and its subsidiaries' credit agreements, including coverants under which the Company's ability to borrow under current credit facilities and to enter into refinancings and new financings is limited by negotiation of new or amended credit facilities. These could also include entering into acquisitions, joint ventures or other Resources. The Company plans to continue to explore and consider new commitments, arrangements or transactions to refinance existing debt, increase the Company's liquidity or decrease the Company's leverage. These could include among other things, the future issuance by Adelphia, or its subsidiaries, of public or private equity or debt and the investment or financing activities, although no assurance can be given that any such transactions will be consummated. The

The Company believes that cash and cash equivalents, internally generated funds, borrowings under existing credit facilities, and future financing sources will be sufficient to meet its short-term and long-term liquidity and capital requirements. Although in the past the Company has been able to refinance its indebtedness or obtain new financing, there can be no assurance that the Company will be able to do so in the future or that the terms of such financings would be

other telecommunications companies. The Company continues to evaluate new opportunities that allow for the expansion of its business through the acquisition of additional cable television systems in geographic proximity to its existing regional markets or in locations that can serve as a basis for new market areas. The Company, like other cable television companies. potential transactions, and the Company has considered and expects to continue to consider and explore potential transactions of various types with other cable and telecommunications companies. However, no assurances can be given as has participated from time to time and is participating in preliminary discussions with third parties regarding a variety of companies or their assets, and other partnering and investment transactions of various structures and sizes involving cable or to whether any such transaction may be consummated or, if so, when. continues to be in a period of consolidation characterized by mergers, joint ventures, acquisitions, sales of all or part of cable Management believes that the telecommunications industry, including the cable television and telephone industries.

# Recent Accounting Pronouncements

basic and diluted earnings per share. The adoption of this statement is not expected to have any effect on the Company's calculation of earnings per share SFAS No. 128 are designed to simplify the computation of earnings per share. The new statement requires a calculation of effective for periods ending after December 15, 1997, with early application not permitted Statement of Financial Accounting Standards No. 128. "Earnings Per Share" ("SFAS No. 128"), has been issued and is The general requirements of

# nousement.

rate debt may not be offset by increases in subscriber rates. At March 31, 1997, after giving effect to interest rate hedging Company. Periods of high inflation could have an adverse effect to the extent that increased borrowing costs for floatingagreements, approximately \$631,775 of the Company's total debt was subject to floating interest rates In the three fiscal years in the period ended March 31, 1997, inflation did not have a significant effect on the

# Otympus

The Company serves as the managing general partner of Olympus and, as of March 31, 1997, held \$5 of voting general partnership interests representing, in the aggregate, 50% of the voting interests of Olympus. The Company also held, as of March 31, 1997, approximately \$271,546 aggregate principal amount of nonvoting PLP interests in Olympus, which

entitle the Company to a 16.5% per annum priority return. The remaining equity in Olympus consists of voting and non-voting partnership interests held by subsidiaries of FPL.

On Pobraary 28, 1995, Olympus entered into a Liquidation Agreement with the Gans family. Under this Liquidation Agreement, Gans agreed to exchange their redocrable limited partner interests in Olympus for the remaining 15% of the common stock of Northeast held by Olympus. Concurrently with the closing of the Liquidation Agreement, ACP, Olympus. Telesat and certain shareholders of Adelphia entered into the Telesat Investment Agreement whereby Telesat contributed to Olympus substantially all of the assets associated with certain cable television systems, serving approximately 50,000 subscribers in southern Florida, in exchange for general and limited partner interests of \$5, Special Limited Partner ("SLP") interests of \$20,000 and \$112,500 of newly issued 16.5% PLP interests.

On March 28, 1996, ACP, Telesat, Olympus, Adelphia and certain shareholders of Adelphia entered into an agreement which amended cartain aspects of the Olympus Partnership Agreement. The amendment provides for the repayment of cartain amounts owned to Telesat totaling \$20,000, the release of certain obligations of Telesat to Olympus and the reduction of Telesat's PLP and accrued priority return balances by \$20,000. The amendment further provides for a \$40,000 distribution to Adelphia as a reduction of its PLP interests and accrued priority return. These repayments and distributions were made on March 29, 1996 and were funded through internally generated funds and advances from an affiliate.

The Olympus limited partnership agreement requires approval by the holders of 85% of the voting interests for, among other things, significant acquisitions and dispositions of assets, and the issuance of certain partnership interests, and also requires approval by the holders of 75% of the voting interests for, among other things, material amendments to the Olympus partnership agreement, certain financings and refinancings, certain issuances of PLP interests, certain transactions with related parties and the adoption of annual budgets.

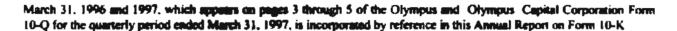
On April 3, 1995, Olympus acquired all of the cable and security systems of WB Cable Associates, Ltd. ("WB Cable") which, at the acquisition date, served 44,000 cable and security monitoring subscribers for a purchase price of \$82,000. WB Cable provides cable services from one headend and security monitoring services from one location in West Boca Raton, Florida. Of the purchase price, \$77,000 was paid in cash and \$5,000 was paid in Adelphia Class A Common Stock. The acquisition was accounted for under the purchase method of accounting, and was financed principally through borrowings under an Olympus subsidiary's credit agreement.

On May 12, 1995, certain Olympus subsidiaries entered into a \$475,000 revolving credit facility with several banks, maturing December 31, 2003. The proceeds at closing were used to repay existing bank debt. At March 31, 1997, \$181,000 of unused commitments were available under this credit facility.

On January 5, 1996, Olympus acquired all of the southeast Florida cable systems of the Leadership Cable division of Fairbanks Communications, Inc., which, at the acquisition date, served approximately 50,000 cable and security monitoring subscribers for a purchase price of \$95,800. The purchase price consists of \$40,000 in cash and a \$70,000 non-interest bearing discount seller note due December 30, 1997. This note was recorded at \$55,800 at acquisition and will accrete to the \$70,000 face amount. The cash portion of the acquisition price was financed through borrowings under an Olympus credit agreement.

On November 12, 1996, Olympus issued \$200,000 of 10 5/8% Senior Notes (the "Olympus Senior Notes") in a private placement. Net proceeds, after payment of transaction costs, of approximately \$195,000 were used to reduce amounts outstanding on Olympus' subsidiaries' notes payable to banks. Interest is payable semiannually commencing May 15, 1997. The Olympus Senior Notes are unsecured and are due November 15, 2006. Olympus may redeem up to \$70,000 of the Olympus Senior Notes at 110.625% of principal through November 6, 1999. Commencing November 15, 2001, Olympus may redeem the Olympus Senior Notes in whole or in part at 105.3125% of principal declining annually to per on November 15, 2004. Holders of the Olympus Senior Notes have the right to require Olympus to redeem the Olympus Senior Notes at 101% upon a Change of Control (as defined in the Indenture).

The Selected Consolidated Financial and Operating Information and Management's Discussion and Analysis of Financial Condition and Results of Operations for Olympus for each of the three years in the period ended December 31, 1996, which appear on pages 29 and 30 and 31 through 37, respectively, of Amendment No. 2 to Registration Statement No. 333-19327 of Olympus Communications, L.P. and Olympus Capital Corporation on Form S-4, are incorporated by reference in this Amauel Report on Form 10-K. The supplemental financial data for Olympus for the three months ended



#### Regulatory and Competitive Matters

The cable television operations of the Company may be adversely affected by changes and developments in governmental regulation, compatitive forces and technology. The cable television industry and the Company are subject to extensive regulation at the federal, state and local levels. The 1992 Cable Act significantly expanded the scope of regulation of certain subscriber rates and a number of other matters in the cable industry, such as mandatory carriage of local broadcast stations and retransmission consent, and increased the administrative costs of complying with such regulations. The FCC has adopted rate regulations that establish, on a system-by-system basis, maximum allowable rates for (i) basic and cable programming services (other than programming offered on a per-channel or per-program basis), based upon a benchmark methodology, and (ii) associated equipment and installation services based upon cost plus a reasonable profit. Under the FCC rules, franchising authorities are authorized to regulate rates for basic services and associated equipment and installation services, and the FCC will regulate rates for regulated cable programming services in response to complaints filed with the agency. The Telecommunications Act of 1996 (the "1996 Act") ends FCC regulation of cable programming service tier rates on March 31, 1999.

Rates for basic and cable programming services are set pursuant to a benchmark formula. Alternatively, a cable operator may elect to use a cost-of-service methodology to show that rates for basic and cable programming services are reasonable. Refunds with interest will be required to be paid by cable operators who are required to reduce regulated rates. The FCC has reserved the right to reduce or increase the benchmarks it has established. The rate regulations also limit increases in regulated rates to an inflation indexed amount plus increases in certain costs such as taxes, franchise fees, costs associated with specific franchise requirements and increased programming costs. Cost-based adjustments to these capped rates can also be made in the event a cable operator adds or deletes channels or completes a significant system rebuild or upgrade. On November 10, 1994, the FCC adopted an inhumitive method for adjusting the rates charger for a cable programming services ties when new services are added. This has allowed cable operators to increase rates by as much as \$1.40 plus programming costs, over a three year period anding December 31, 1997 to reflect the addition of up to seven new channels of service on cable programming services them. In addition, a new programming tier can be created, the rate for which would not be regulated as long as certain conditions are met, such as not moving services from existing tiers to the new one. Because of the limitation on rate increases for regulated services, future revenue growth from cable services will rely to a much greater extent than has been true in the past on increased revenues from unregulated services and new subscribers than from increases in previously unregulated rates.

The FCC has adopted regulations implementing all of the requirements of the 1992 Cable Act. The FCC is also likely to continue to modify, clarify or refine the rate regulations. Adelphia cannot predict the effect of the 1996 Act on future rulemaking proceedings or changes to the rate regulations.

Effective September 1, 1993, as a result of the 1992 Cable Act. Adelphia repackaged certain existing cable services by adjusting rates for basic service and introducing a new method of offering certain cable services. Adelphia adjusted the basic service rates and related equipment and installation rates in all of its systems in order for such rates to be in compliance with the applicable benchmark or equipment and installation cost levels. Adelphia also implemented a program in all of its systems called "CableSelect" under which most of Adelphia's satellite-delivered programming services were offered individually on a per channel basis, or as a group at a price of approximately 15% to 20% below the sum of the per channel prices of all such services. For subscribers who elected to customize their channel lineup, Adelphia provided, for a monthly rental fee, an electronic device located on the cable line outside the home, enabling a subscriber's television to receive only those channels selected by the subscriber. These basic service rate adjustments and the CableSelect program were also implemented in all systems managed by Adelphia. Adelphia believes CableSelect provided increased programming choices to its subscribers while providing flexibility to Adelphia to respond to future changes in areas such as customer demand and programming. Adelphia no longer offers the CableSelect program in any of its systems.

A letter of inquiry was received by an Olympus system regarding the implementation of this new method of offering services. Olympus responded in writing to the FCC's inquiry. On November 18, 1994, the Cable Services Bureau of the FCC issued a decision holding that the "CableSelect" program was an evasion of the rate regulations and ordered this package to be treated as a regulated tier. This decision, and all other letters of inquiry decisions, were principally decided on

the number of programming services moved from regulated tiers to "a is carte" packages. Adelphia appealed this decision to the full Commission which affirmed the Cable Service Bureau's decision. Adelphia has sought reconsideration of the decision. On November 18, 1994, the FCC released amended rules under which, on a prospective basis, srv a is carte package will be treated as a regulated tier, except for packages involving premium services. An appeal of this decision to the U.S. Court of Appeals for the D.C. Circuit was unsuccessful.

On May 1, 1997, the FCC adopted as order approving a settlement agreement between Adelphia and the FCC that resolves punding rate precentings in 40 communities served by Adelphia in which a la curte packages were created. Under the turns of the agreement. Adelphia is required to make refunds totaling approximately \$2,400 (including interest through December 31, 1996), plus additional interest from January 1, 1997 through the date of payment. Adelphia also will be required to reduce its rates in certain communities. Results of operations for the fiscal year ended March 31, 1996 included. a \$5,300 charge representing management's estimate of the total costs associated with the resolution of this matter. Such costs included, (i) an estimate of credits to be extended to customers in future periods of up to \$2,700, (ii) legal and other costs incurred during the fiscal year ended March 31, 1996, and (iii) an estimate of legal and other costs to be incurred associated with the ultimate resolution of this matter. At Murch 31, 1997, \$3,382 of the charge to earnings remained in accrued interest and other lightlities which management believes is edequate to cover the settlement and related costs. White Adalphia cannot prodict the ultimate outcome or effect of this matter, management of Adelphia does not expect the ultimate outcome of this matter to have a material adverse effect on Adelphia's financial position and results of operations. Also, no assurance can be given as to what other future actions Congress, the FCC or other regulatory authorities may take or the effects thereof on the Company. The Company is currently unable to product the effect that the amended regulations, future FCC treatment of a la carte packages or other future FCC rulemaking procredings will have on its business and results of operations in fature periods.

Cable television competies operate under franchises granted by local authorities which are subject to renewal and renegotiation from time to time. Because such franchises are generally non-exclusive, there is a potential for competition with the systems from other operators of cable television systems, including put lic systems operated by municipal franchising authorities themselves, and from other distribution systems capable of delivering television programming to homes. The 1992 Cable Act and the 1996 Act contain provisions which encourage competition from such other sources. The Company cannot predict the extent to which competition will materialize from other cable television operators, local telephone companies, other distribution systems for delivering television programming to the home, or other potential competitors, or, if such competition materializes, the extent of its effect on the Company.

FCC rules heretofore permitted local telephone companies to offer "video dialtone" service for video programmers, including channel capacity for the carriage of video programming and certain non-common carrier activities such as video processing, billing and collection and joint marketing agreements. New Jersey Bell Telephone Company received authorization on July 18, 1994 to operate a "video dialtone" service in portions of Dover County, New Jersey, in which the Company serves approximately 20,000 subscribers.

The 1996 Act repealed the prohibition on LECs from providing video programming directly to customers within their local exchange areas other than in rural areas or by specific waiver of FCC rules. The 1996 Act also authorized LECs to operate "open video systems" ("OVS") without obtaining a local cable franchise, although LECs operating such a system can be required to make payments to local governmental bodies in lieu of cable franchise fees. Where demand exceeds capacity, up to two-thirds of the channels on an OVS must be available to programmers unaffiliated with the LEC. The statute states that the OVS scheme supplicats the FCC's "video dialtone" rules. The FCC has promulgated rules to implement the OVS concept, and New Jersey Bell has been granted permission to convert its video dialtone authorization to an OVS authorization.

The Company believes that the provision of video programming by telephone companies in competition with the Company's existing operations could have an adverse effect on the Company's financial condition and results of operations. At this time, the impact of any such effect is not known or estimable.

DBS service became available to consumors during 1994. A single DBS satellite can provide more than 100 channels of programming. DBS service can be received virtually anywhere in the United States through the installation of a small outdoor antenna. DBS service is being heavily marketed on a nationwide basis by several service providers. The extent to



which DBS will be competitive with cable systems will depend on the continued availability of reception equipment and programming at reasonable prices to the consumer.

#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

Not applicable.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The consolidated financial statements of Adelphia and related notes thereto and independent auditors' report follow.

The consolidated financial statements of Olympus and related notes thereto and independent auditors' report dated March 26, 1997, appearing on pages F-2 through F-19 of Amendment No. 2 to Registration Statement No. 333-19327 of Olympus Communications, L.P. and Olympus Capital Corporation on Form S-4, are incorporated by reference in this Annual Report on Form 10-K.

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#### INDEPENDENT AUDITORS' REPORT

#### Adelphia Communications Corporation:

We have audited the accompanying consolidated balance shoots of Adelphia Communications Corporation and subsidiaries as of March 31, 1996 and 1997, and the related consolidated statements of operations, stockholders' equity (deficiency), and cash flows for each of the three years in the period ended March 31, 1997. Our audits also included the financial statement schedules listed in the Index at Item 14. These fluencial statements and fluencial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and financial statement schedules based on our audits.

We conducted our andits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assurance the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our andits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Adelphia Communications Corporation and subsidiaries at March 31, 1996 and 1997, and the results of their operations and their cash flows for each of the three years in the period ended March 31, 1997 in conformity with generally accepted accounting principles. Also, in our opinion, each financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly in all material respects the information set forth therein.

DELOITTE & TOUCHE LLP

Pittsburgh, Pennsylvania June 11, 1997





## ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except per share amounts)

(Donars in thousands, except per share amounts)				
		Marc	Ш.	
ASSETS:	_	1996	_	1997
Cable television systems, at cost, not of accumulated				
depreciation and amortization:				
Property, plant and equipment	\$	560,376	5	659,575
lotangible assets	_	568,898	_	650,533
Total		1.129,274		1,310,108
Cash and cash equivalents		10,809		61,539
investments		68,147		117.996
Preferred equity investment in Managed Partnership		18.338		18,338
Subscriber receivables - net		23,803		24,692
Prepaid expenses and other assets - net		52,658		20,355
Related party receivables - net		64,550		30,798
Total	Š	1,367,579	3	1.643.826
LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIENCY):				
Notes payable of subsidiaries to banks and institutions	\$	1.224,675	S	1.159,500
12 1/2% Senior Notes due 2002	-	400.000	_	277,385
10 1/4% Senior Noses due 2000		99,158		99,322
9 7/8% Senior Notes due 2007				347,274
11 7/8% Senior Debentures due 2004		124,502		124,539
9 7/8% Senior Debentures due 2005		128,118		128.255
9 1/2% Senior Pay-In-Kind Notes due 2004		180,357		197,897
13% Senior Discount Notes of Unrestricted Subsidiary due 2003		(,-,-		187,173
Other debt		18,663		22,694
Accounts payable		66,668		56.961
Subscriber advance payments and deposits		14,706		16,004
Accrued interest and other liabilities.		99.106		127.938
Deferred income taxes.		106,209		110.097
		2,462,162	_	2,855,039
Total liabilities	_	2,402,102	_	2.835,039
Cumulative equity in loss in excess of investment in and amounts due				
from Olympus		33,656	_	42,668
Commitments and contingencies (Note 4)				
Stockholders' equity (deficiency):				
Class A Common Stock, \$.01 per value, 200,000,000 shares authorized,				
15,364,009 and 16,130,880 phares outstanding, respectively		154		161
Class B Common Stock, \$.01 per value, 25,000,000 shares				
authorized and 10,944,476 shares outstanding		109		109
Additional paid-in capital		214,415		219,408
Accumulated deficit.		(1,342,917)	(	(1,473,559)
Total stockholders' equity (deficiency)		(1,128,239)		1,253,881)
Total	\$	1,367,579	\$	1,643,826
	Ť		Ť.	



## ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars in thousands, except per share amounts)

\		1995	3). 1997			
Reviews	3	361.505	3	403,597	\$	472,778
Operating expenses:						
Direct operating and programming		106.993		124,116		148,982
Selling, general and administrative		63,487		68,357		\$1,763
Depreciation and amortization		97,602		111,031		124,066
Rese regulation				5,300		
Total		268,082		309,804	_	354,811
Operating income	_	93,423	_	94,793	_	117.967
Other income (expones):						
Interest income from affiliates		11,112		10,623		8,367
Other income		1.453				-
Priority investment income from Olympus		22,300		28.852		42.086
Interest expense		(195,698)		(210,691)		(240,692)
Equity in loss of Olympus and other joint ventures		(42,550)		(41.965)		(51,946)
Equity in loss of Hyperion nonconsolidated joint ventures		(1,799)		(4,292)		(7.223)
Gain on sale of investments.				-		12,151
Total	_	(205,182)		(217,473)	_	(237,257)
Loss before income taxes and extraordinary loss		(111,759)		(122.680)		(119,290)
Income tax benefit	_	5,475	_	2,786	_	358
Loss before extraordinary loss		(106,284)	_	(119.894)		(11 <b>8,932</b> ) (11,710)
Net loss.	5	(106,284)	5	(119,894)	<u>s</u>	(130,642)
Loss per weighted average share of common stock before extraordinary loss	s	(4.32)	s	(4.56)	\$	(4.50)
Extraordinary loss per weighted average share on early retirement of debt				•		(.44)
Net loss per weighted average share of common stock	5	(4.32)	5	(4.56)	<u>s</u>	(4.94)
Weighted average shares of common stock outstanding (in thousands)		24,628		26,305		26,411



# ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (DEF!CIENCY) (Dollars in thousands)

_	Class A Common Stock	Class B Common Stock	Additional Paid-in Capital	Accumulated Deficit	Stockholders' Equity (Deficiency)
Belance, March 31, 1994 \$	135	\$ 105	\$ 198,431	\$ (1,116,739)	\$ (918.064)
Issuance of Class A Common					
Stock on January 10, 1995	4		3,588	-	3,592
lasuance of Class A Common					
Stock on February 28, 1995	10	•	14,851	. •	14,861
Excess of purchase price of acquired assets over predocessor owners' back					
velse	•		(5,680)	•	(5.680)
Net loss.			<u> </u>	(106,284)	(106,284)
Belance, March 31, 1995	149	109	211.190	(1.223,023)	(1.011,575)
Issuance of Class A Common Stock on April 3, 1995	5		4.995	-	5,000
Excess of purchase price of acquired assets over predecessor owners' book					
ASING THE CAME S PROF			(1,770)	-	(1,770)
Net loss				(119,894)	(119,894)
Balance, March 31, 1996	154	109	214,415	(1,342,917)	(1,128,239)
Issuance of Class A Common					
Stock on February 10, 1997	7		4,993	•	5,000
Net loss				(130,642)	(130,642)
-Balance, March 31, 1997 \$	161	\$ 109	\$ 219,408	\$ (1,473,559)	\$ (1,253,881)



## ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollars in thousands)

	Year Ended March 31.					
		1995	_	1996	_	1997
Cash flows from operating activities:	_		_		_	
Net loss.	. \$	(106,284)	2	(119,894)	5	(130.642)
Adjustments to reconcile net loss to net cash provided						
by operating activities:						
Depreciation		66,064		70,890		78.328
Amortization		31.538		40.141		45.738
Noncash interest expense		14.756		16.288		41,360
Equity in loss of Olympus and other joint ventures		42,550		41,965		51.946
Equity in loss of Hyperion nanconsolidated joint ventures		1,799		4.292		7,223
Rast regulation		•		2,700		•
Gain on sale of investments		•		-		(12.151)
Non-cash portion of extraordinary loss on early						
retirement of data		-				3,503
Decrease in deferred income texas.						
net of effects of acqualitions		(5,975)		(3,930)		(500)
Changes in operating agests and liabilities, not of						
effects of acquisitions and divestitures:						
Subscriber receivables		(478)		(3,370)		(813)
Prepaid expenses and other assets		(21.152)		(14,465)		(27.858)
Accounts payable		14,789		23,796		(9.784)
Subscriber advance payments and deposits		699		(1.788)		1,298
Accryad inserest and other liabilities		10,630		7.662		(12,854)
Net cash provided by operating activities		48,936		64,287		34,794
Cash flows from investing activities:						
Cable television systems acquired		(70,256)		(60,804)		(143,412)
Expenditures for property, plant and equipment		(92,082)		(100,089)		(129,609)
Investments in Hyperion nonconsolidated joint ventures		(7.526)		(12.015)		(34,7 <del>69</del> )
Investments in other joint ventures		(31,365)		(11,518)		(16.646)
Amounts invested in and advanced to Olympus						
and related parties		(46,046)		(4,236)		(9.229)
Proceeds from sale of investment.		-				11,618
Net cash used for investing activities		(247,275)		(189,462)	_	(322,047)
Cash flows from financing activities:						
Proceeds from debt.		155,314		273,508		1,280,649
Repayments of debt		(38,107)		(138,694)		(933,517)
Costs associated with debt financing.		(2,759)		(3,875)		(20,236)
Issuance of Class A Common Stock		14.861		(3,473)		(20,230)
Proceeds from Hyperion's issuance of warrants		17,801		-		11.087
		100 100		120 020	_	
Net cash provided by financing activities		129,309	_	130,939	_	337,983
(Decrease) increase in cash and cash equivalents		( <del>69</del> ,030)		5,764		50,730
Cash and cash equivalents, beginning of year		74,075	_	5,045	_	10,809
Cash and cash equivalents, and of year	<u>\$</u>	5,045	5	10,809	_5	61,539
Supplemental disclosure of cash flow activity -						
Cash payments for interest	\$	193,206	5	198,369	\$	203,939

(Dollars in thousands, except per share amounts)

#### 1. The Company and Summery of Significant Accounting Policies:

The Company and Basis for Consolidation

Adolphia Communications Corporation and subsidiaries ("Adelphia") owns, operates and manages cable television systems and other related telecommunications businesses. Adelphia's operations consist primarily of selling video programming which is distributed to subscribers for a monthly fee through a network of fiber optic and coaxial cables. These services are officed in the respective franchise areas under the name Adelphia Cable Communications.

The consolidated financial statements include the accounts of Adelphia and its more than 50% owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation.

During the years ended Murch 31, 1995, 1996 and 1997. Adelphia consummated several acquisitions, each of which was accounted for using the purchase method. Accordingly, the financial results of each acquisition have been included in the consolidated results of Adelphia effective with the date acquired. A description of the acquisitions is provided below.

On June 16, 1994, Adulphia inversed \$34,000 in TMC Holdings Corporation ("THC"), the parent of Tele-Media Company of Western Connecticus. THC owns cable selevision systems which, at the acquisition date, served approximately 43,000 subacriburs in western Connecticus. The investment in THC provides Adelphia with a \$30,000 preferred equity interest in THC and a 75% non-voting common equity interest, with a liquidation preference to the remaining 25% common stock ownership interest in THC. Adelphia has the right to convert such interest to a 75% voting common equity interest, with a liquidation preference to the remaining shar-sholders' 25% common stock ownership interest, on demand subject to certain regulatory approvals. Debt assumed, included in notes payable of subsidiaries to banks and institutions, was \$52,000 at closure.

On June 30, 1994, Adelphia acquired from Olympus Communications, L.P. ("Olympus") 85% of the common stock of Northeast Cable, Inc. ("Northeast") for a purchase price of \$31,875. Northeast owns cable television systems which, as the acquisition date, narved approximately 36,500 subscribers in eastern Pennsylvania. Of the purchase price, \$16,000 was paid in cash and the restalader resulted in a decrease in Adelphia's receivable from Olympus. Debt assumed, included in notes payable of subsidiaries to banks and institutions, was \$42,300 at closing.

On January 10, 1995. Adelphia issued 399,087 shares of Class A Common Stock in connection with the merger of a wholly-owned subsidiary of Adelphia into Oxford Cablevision, Inc. ("Oxford"), one of the Terry Family cable systems. At the acquisition date, Oxford served approximately 4,200 subscribers located in the North Carolina counties of Granville and Warren.

On January 31, 1995, Adelphia acquired a majority equity position in Tele-Media Company of Martha's Vineyard, L.P. ("TMV") for \$11,775, a cable system which, at the acquisition date, served approximately 7,000 subscribers located in Martha's Vineyard, Massachusetts.

On April 12, 1995, Adelphia acquired cable systems from Clear Channels Cable TV Company located in Kittanning. New Bethleham and Freeport, Ponnsylvania, for \$17,456. These systems served approximately 10,700 subscribers at the date of acquisition.

On January 9, 1996, Adelphia completed the acquisition of the cable systems of Eastern Telecom Comporation and Robinson Cable TV, Inc. These systems served approximately 24,000 subscribers at the acquisition date located in western Pennsylvania and were purchased for an aggregate price of \$43,000.

On April 1, 1996, Adulphia purchased the cable television operations of Cable TV Fund 11-B, Ltd. This CATV system was acquired for \$84,267 and served approximately 39,700 subscribers at the acquisition date in the New York counties of Eric and Niegara.

On July 12, 1996, Adelphia acquired all of the cable systems of First Carolina Cable TV, L.P. These systems served approximately 32,500 subscribers at the date of acquisition primarily located in Vermont and were purchased for an

(Dollars in thousands, except per share amounts)

#### aggregate price of \$48,500.

On February 10, 1997, Adelphia acquired the assets of Small Cities Cable Television. L.P. and Small Cities Cable Television, Inc. (collectively, "Small Cities"). These systems served approximately 6,000 subscribers at the date of acquisition, primarily located in Vermont and were purchased for an aggregate price of \$12,000 in cash and Adelphia Class. A Common Stock.

#### Investment in Olympus Joint Venture Partnership

The investment in the Olympus joint venture partnership comprises both limited and general partner interests. The general partner interests a 50% voting interest in Olympus and is being accounted for using the equity method. Under this method, Adelphia's investment, initially recorded at the historical cost of contributed property, is adjusted for subsequent capital contributions and its share of the losses of the parametrisp as well as its share of the accretion requirements of the parametrisp's interests. The limited partner interest represents a preferred interest ("PLP interests") entitled to a 16.5% annual return.

The PLP interests are nonvoting, are senior to claims of certain other partner interests, and provide for an annual priority return of 16.5%. Olympus is not required to pay the entire 16.5% return currently and priority return on PLP interests is recognized as income by Adelphia when received. Correspondingly, equity in net loss of Olympus excludes accumulated unpaid priority return (see Note 2).

#### Subscriber Revenues

Subscriber revenues are recorded in the month the service is provided.

#### Property, Plant and Equipment

Property, plant and equipment are comprised of the following:

	_	1996	_	1997
Operating plant and equipment	\$	863,957	\$	969,900
Real estate and improvements		51,147		68,091
Support equipment		30,076		25,605
Construction in progress		105,158		134,403
, -		1,050,338	٦	,201,202
Accumulated depreciation	1	(489,962)		541,627)
	\$	560,376	\$	659,575

Depreciation is computed on the straight-line method using estimated useful lives of 5 to 12 years for operating plant and equipment and 3 to 20 years for support equipment and buildings. Additions to property, plant and equipment are recorded at cost which includes amounts for meterial, applicable labor and overload, and interest. Capitalized interest amounted to \$1,736, \$1,766 and \$1,727 for the years ended March 31, 1995, 1996 and 1997, respectively.

#### Intangible Assets

Intangible assets, net of accumulated amortization, are comprised of the following:

	Ma	nsh.31.
	1996	1997
Purchased franchises	\$ 465,983	\$ 486,887
Goodwill	58,377	71,263
Non-compete agreements	11,240	12,937
Purchased subscriber lists		79,446
	\$ 568.898	\$ 650,533

A portion of the aggregate purchase prior of cable television systems acquired has been allocated to purchased franchises, purchased subscriber lists, goodwill and non-compete agreements. Purchased franchises and goodwill are amortized on the straight-line method over periods which range from 5 to 10 years. Non-compete agreements are amortized on the straight-line method over their contractant lives which range from 4 to 12 years. Accumulated amortization of intangible assets amounted to \$137,012 and \$170,801 at March 31, 1996 and 1997, respectively

#### Cash and Cash Equivalents

Adelphia considers all highly liquid investments with original maturities of three months or less to be cash equivalents. Interest on liquid investments was \$1,230, \$1,859 and \$5,789 for the years ended March 31, 1995, 1996, and 1997, respectively. A book overdraft of \$25,700 existed at March 31, 1997. This book overdraft was reclassified as accrued interest and other liabilities.

#### Investments

The equity method of accounting is generally used to account for investments in affiliates which are greater than 20% but not more than 50% owned. Under this method, Adelphia's initial investment is recorded at cost and subsequently adjusted for the amount of its equity in the net income or losses of its affiliates. Dividends or other distributions are recorded as a reduction of Adelphia's investment. Investments in affiliates accounted for using the equity method generally reflect Adelphia's equity in their underlying assets.

Investments in entities in which Adelphia's ownership is less than 20% and investments greater than 20% in which Adelphia does not influence the operating or financial decisions of the entity are generally accounted for using the cost method. Under the cost method, Adelphia's initial investment is recorded at cost and subsequently adjusted for the amount of its equity in not income or losses of the investment only to the extent distributed by the investment was made are recorded as reductions of the cost of the investment.

The balance of Adelphia's nonconsolidated investments is as follows:

	March 31.					
	1	996	1	1997		
Investments accounted for using the equity method:						
Gross investment:						
Hyperion investment in joint ventures	S	28.754	S	57,497		
Page Call, Inc.		11,167		14,990		
Other		800		1,751		
Total		40,741		74,238		
Investments accounted for using the cost method;						
Niagara Frontier Hockey, L.P.		22,681		35,270		
Commonwealth Security, Inc.		4,200		-		
Republic Industries, Inc.		•		9,315		
SuperCable ALK International		3,171		3,172		
Programming ventures		2,806		2,945		
Mobile communications		680		4.302		
Other		682		763		
Total		34,220	_	55,767		
Total investments before cumulative equity in not losses		74,961		130.005		
Cumulative equity in not losses		(6,814)		(12,009)		
Total investments	\$	68,147	\$	117,996		

On May 16, 1996, Hyperion sold its interest in one of its joint ventures for \$11,618, resulting in a gain of \$8,405. On January 23, 1997, Adelphia received 284.425 shares of Republic Industries, Inc. Common Stock in exchange for its interest in Commonwealth Security, Inc., resulting in a gain of \$3,746.

#### Subscriber Receivables

An allowance for doubtful accounts of \$1,216 and \$1,345 has been deducted from subscriber receivables at March 31, 1996 and 1997, respectively.

#### Amortization of Other Assets and Debt Discounts

Deferred debt financing costs, included in propaid expenses and other assets, and debt discounts, a reduction of the carrying amount of the debt, are assertized over the term of the related debt. The unamortized amounts of deferred debt financing costs included in prepaid expenses and other assets were \$25.274 and \$35,786 at March 31, 1996 and 1997, respectively.

#### Franchise Expense

The typical term of Adelphia's franchise agreements upon renewal is 10 years. Franchise fees range from 3% to 5% of subscriber revenues and are expensed currently.

#### Asset Impairments

Adelphia periodically reviews the carrying value of its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying value of assets may not be recoverable. Measurement of any impairment would include a comparison of estimated future operating cash flows anticipated to be generated during the remaining life of the assets with their not carrying value. An impairment loss would be recognized as the amount by which the carrying value of

# ADELPHIA COMUNICATIONS CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share amounts)

the assets exceeds their fair value.

#### Nancash Financing and Investing Activates

There were no material capital leases entered into during the years ended March 31, 1995 and 1996. Capital leases catered into during the year ended March 31, 1997 totaled \$3,307. Reference is made to Notes 1, 2 and 5 for descriptions of additional noncash financing and investing activities.

#### Interest Rate Swaps

Not notifement amounts under interest rate swap agreements are recorded as adjustments to interest expense during the period incurred.

#### Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Earnings Per Share

Statement of Financial Accounting Standards No. 128, "Earnings Per Share" ("SFAS No. 128"), has been issued and is effective for pariods ending after December 15, 1997, with early application not permitted. The general requirements of SFAS No. 128 are designed to simplify the computation of earnings per share. The new statement requires a calculation of basic and diluted earnings per share. The adoption of this statement is not expected to have any effect on the Company's calculation of earnings per share.

#### Reclassifications

Certain 1995 and 1996 amounts have been reclassified to conform with the 1997 presentation.

#### 2. Related Party Investments and Receivables:

Related party receivables—net represent advances to managed partnerships (see Note 9), the Rigas family (principal shareholders and officers of Adelphia) and Rigas family controlled entities. No related party advances are collateralized.

Cumulative equity in loss in excess of investment in and amounts due from Olympus is comprised of the following:

	Macc	<b>h.3</b> 1.
	1996	1997
Cumulative equity in loss over investment in Olympus	(93,563)	(95,771)
Amounts due from Olympus	59,907	53,103
	\$ (33,656)	\$ (42,668)

On February 28, 1995, ACP Holdings, Inc., a wholly-owned subsidiary of Adelphia, and the managing general partner of Olympus, certain abareholders of Adelphia, Olympus and various Telesat Entities ("Telesat"), wholly-owned subsidiaries of FPL Group, Inc., extered into an investment agreement whereby Telesat contributed to Olympus substantially all of the assets associated with certain cable television systems, serving approximately 50,000 subscribers in southern Florids, in exchange for general and limited partner interests and newly issued preferred limited partner interests in Olympus. Prior to the Telesat Investment Agreement, Olympus ited obligations to Adelphia for intercompany advances, PLP interests, and priority return on PLP interests. In conjunction with the Telesat Investment Agreement, Adelphia converted a portion of the intercompany advances, a portion of the existing PLP interests and all of the existing accrued priority return on the PLP

# A PELPHIA SUMUNICATIONS CORPORATION ASSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except par share amounts)

interests, to capital contributions, At March 31, 1995, 1996 and 1997, Adelphia owned \$225,000, \$222,860 and \$271,546 in Olympus PLP Interests, respectively.

On March 28, 1996, ACP, Teleast, Olympus, Adelphia and certain shareholders of Adelphia entered into an agreement which amended certain espects of the Olympus Partnership Agreement. The amendment provides for the repayment of certain amounts owed to Telesat totaling \$20,000, the release of certain obligations of Telesat to Olympus and the reduction of Telesat's PLP and accrued priority return balances by \$20,000. The amendment further provides for a \$40,000 distribution to Adelphia as a reduction of its PLP interests and accrued priority return. These repayments and distributions were made on March 29, 1996 and were funded through interestly generated funds and advances from an affiliate.

The major components of the financial position of Olympus as of March 31, 1996 and 1997, and December 31, 1995 and 1996, and the results of operations for the three months ended March 31, 1996 and 1997, and the years ended December 31, 1995 and 1996 were as follows:

		<u> 31.                                    </u>	December 31.		
	1996	1997	1995	1996	
	(upon	dited)			
Balance Shoet Duta:					
Property, plant and equipment—net	\$ 221.381	\$ 229,140	\$ 203,129	\$ 225,775	
Total assets	625.243	627,392	533,909	640,221	
Notes payable to banks	514,500	294,000	419,000	309.000	
10 5/8% Senior Notes due 2006	_	200,000	-	200,000	
Total liabilities	706,239	715,309	552,453	724,420	
Limited partners' interests	334,290	427,325	396,630	407,669	
General partners' equity (deficiency)	(435,291)	(515,242)	(415,174)	(491,868)	
Statement of Operations Data:					
Revenues	\$ 39,088	\$ 41,411	\$ 120,968	\$ 159,870	
Operating income	7.959	7,735	21,275	23,013	
Loss before extraordinary loss	(2.419)	(5,318)	(18,282)	(10,950)	
Net loss	(2,419)	(5.318)	(19,391)	(10.950)	
Net loss of general and limited partners after priority			,	<b>.</b>	
return and accretion requirements	(19,641)	(23,324)	(82,749)	(76,594)	

On October 6, 1993, Adelphia purchased the preferred Class B Limited Partnership Interest in Syracuse Hilton Head Holdings. L.P. ("SHHH"), a managed partnership, for a price of \$18.338 from Robin Media Group, an unrelated party SHHH is a joint venture of the Rigas Family and Tele-Communications, Inc. ("TCI") and owns systems managed by Adelphia. The Class B Limited Partnership Interest has a preferred return annually which is payable on a current basis at the option of SHHH, and is senior in priority to the partnership interests of the Rigas family and TCI. Preferred return on the Class B Limited Partner Interest in SHHH totaled \$2,654, \$2,645 and \$3,066 and is included in revenues for the years ended March 31, 1995, 1996 and 1997, respectively.

In September 1993, the Board of Directors of Adelphia authorized Adelphia to make loans in the future to the Managed Partnerships up to an automat of \$50,000. During the year ended March 31, 1994, Adelphia made loans in the net amount of \$15,000 to SHHH, to facilitate the acquisition of cable television systems serving Palm Beach County. Florida from unrelated parties. During fiscal year 1995, Adelphia sold its investment in Tele-Media Investment Partnership, L.P. ("TMIP") to SHHH for \$13,000. On January 31, 1995, a wholly owned subsidiary of Adelphia received a \$20,000 preferred investment from SHHH to facilitate the acquisition of TMV cable properties.

(Dollars in thousands, except per share amounts)

#### 3. Dobt:

Notes Payable of Subsidiaries to Banks and Institutions

Notes payable of subsidiaries to banks and institutions are comprised of the following:

		March 31.		
		1996	•	1997
Credit agreements with banks payable through 2004			_	
(weighard everage interest rate 7.51% and 7.94%				
at March 31, 1996 and 1997, respectively)	\$	758,975	5	\$13,200
10.66% Senior Secured Notes due through 1999		245.000		165.000
9.95% Senior Secured Notes due in 1997		3,200		-
10.80% Senior Secured Notes due through 2000		36.000		27,000
10.50% Senior Secured Notes due through 2001		16,000		12,800
9.73% Senior Secured Notes due 1998 through 2001		37,500		37,500
10.25% Senior Subordinated Notes due through 1998		56,000		32,000
11.85% Senior Subordinated Notes due 1998 through 2000		60,000		60,000
11.13% Senior Subordinated Notes due 1999 through 2002		12,000		12,000
·	\$	1,224,675	\$	1,159,500
	_	-	-	

The amount of berrowings available to Adelphia under its revolving credit agreements is generally based upon the subsidiaries achieving certain levels of operating performance. Adelphia had commitments from banks for additional borrowings of up to \$209,154, which included \$24,500 also available to Olympus and the managed partnerships, at March 31, 1997 which expire through September 30, 2004. Adelphia pays commitment fees of up to 5% of unused principal.

Borrowings under most of these credit arrangements of subsidieries are collateralized by a pledge of the stock in their respective subsidieries, and, in some cases, by assets. These agreements limit, among other things, additional borrowings, investments, transactions with affiliates and other subsidieries, and the payment of dividends and fees by the subsidieries. The agreements also require maintenance of curtain financial ratios by the subsidieries. Several of the subsidieries' agreements, along with the notes of the purent company, contain cross default provisions. At March 31, 1997, approximately \$360,230 of the not assets of subsidieries would be permitted to be transferred to the parent company in the form of dividends, priority ruturn and loans without the prior approval of the lenders based upon the results of operations of such subsidieries for the quarter ended March 31, 1997. The subsidieries are permitted to pay management fees to the parent company or other subsidieries. Such fees are limited to a percentage of the subsidieries' revenues.

A subsidiary of Adelphia is a co-borrower with a sussaged pertnership under a \$200,000 credit agreement. Each of the co-borrowers is liable for all borrowings under this credit agreement, although the lenders have no recourse against Adelphia other than against Adelphia's interest in much subsidiary.

Bank debt interest rates are besed upon one or more of the following rates at the option of Adelphia: prime rate plus 0% to 1.5%; certificate of deposit rate plus 1.25% to 2.75%; or LIBOR plus 1% to 2.5%. At March 31, 1996 and 1997, the weighted average interest rate on notes payable to banks and institutions was 8.36% and 8.83%, respectively. At March 31, 1997, the rates on 45.5% of Adelphia's notes payable to banks and institutions were fixed for at least one year through the terms of the notes or interest rate swap agreements. During fiscal 1997, as a result of a bank refinancing, Adelphia recognized an extraordinary loss on early retirement of debt of \$2,079 representing the write-off of unamortized debt financing costs.

#### 12 1/2% Senior Notes due 2002

On May 14, 1992, Adelphia leased at face value to the public \$400,000 aggregate principal amount of unsecured 12 1/2%. Senior Notes due May 15, 2002. Interest is due on the notes semi-annually. The notes, which are effectively

## ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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subordinated to all liabilities of the subsidiaries, contain restrictions on, among other things, the incurrence of indebtedness, margers and sale of assets, certain restricted payments by Adelphia, investments in affiliates and certain other affiliate transactions. The notes further require that Adelphia maintain a debt to annualized operating cash flow ratio of not greater than 8.75 to 1.00, based on the latest flocal quarter, exclusive of the incurrence of \$50,000 in additional indebt flocal which is not subject to the required ratio. Adelphia may redown the notes in whole or in part on or after May 15, 1997, at 106% of principal, declining to 100% of principal on or after May 15, 1999. During fiscal 1997, \$122,615 of notes were reacquired through open market purchases. As a result, Adelphia recognized an extraordinary loss on early retirement of debt of \$9,631, which represents the excess of reacquisition cost over the net carrying value of the released debt.

#### 10 1/4% Senior Notes due 2000

On July 28, 1993, Adalphia issued \$110,000 aggregate principal amount of unsecured 10 1/4% Senior Notes due July 2000. Interest is due on the notes semi-annually. The notes which are effectively suburdinated to all liabilities of the suburdinates, contain restrictions and covenants similar to the restrictions on the 12 1/2% Senior Notes. The notes are not callable prior to the maturity date of July 15, 2000. During fiscal 1995, \$10,000 of notes were reacquired through open market purchases.

#### 9 7/8% Santor Notes due 2007

On Fabruary 26, 1997, Adolphia issued \$350,000 of 9.7/8% Senior Notes (the "Senior Notes") in a private placement. Net proceeds, after payment of transaction costs, of approximately \$340,000 were used to reduce amounts outstanding on Adolphia's subsidiaries' notes payable to banks and to purchase, redeem or otherwise retire a portion of Adolphia's 12.1/2% Senior Notes due 2002. Interest is payable semi-ennually commencing September 1, 1997. The Senior Notes are unsecured and are due March 1, 2007. The notes, which are effectively subordinated to all liabilities of the subsidiaries, contain restrictions and covenants similar to the restrictions on the 12.1/2% Senior Notes. The indenture also provides for payment to the note holders of liquidated damages of up to 2% per annum of the Senior Notes principal if Adolphia does not file a registration statement, or cause such registration statement to become effective, within a prescribed time period with respect to an offer to exchange the Senior Notes for a new issue of debt securities registered under the Securities Act of 1933, with terms substantially the same as those of the Senior Notes. The new issue of debt securities is expected to be recorded at the same carrying value as the Senior Notes and, accordingly, no gain or loss is expected to be recognized.

#### 11 7/8% Senior Debentures due 2004

On September 10, 1992, Adelphia issued to the public \$125,000 aggregate principal amount of unaccured

11 7/8% Senior Debeutures due September 2004. Interest is due on the debeuture: semi-annually. The debeutures, which are effectively subordinated to all liabilities of the subsidiaries, contain restrictions and covenants similar to the restrictions on the 12 1/2% Senior Notes. Adelphia may redeem the debeutures in whole or in part on or after September 15, 1999, at 104.5% of principal, declining to 100% of principal on or after September 15, 2002.

#### 9 7/8% Service Debentures due 2005

On March 11, 1993, Adelphia issued 9.7/8% Senior Debentures due March 2005 in the aggregate principal amount of \$130,000, Interest on the debentures is payable semi-annually. The debentures, which are effectively subordinated to all liabilities of the subsidiaries, contain restrictions and covenants similar to the restrictions on the 12.1/2% Senior Notes. The debentures are not redeemable prior to the maturity date of March 1, 2005.

#### 9 1/2% Senior Pay-In-Kind Notes due 2004

On February 15, 1994, Adelphia lessed \$150,000 aggregate principal amount of unsecured 9 1/2% Senior Pay-In-Kind Notes due February 2004. On or prior to February 1999, all interest on the notes, which is due semi-annually, may at the option of Adelphia be paid in cash or through the issuance of additional notes valued at 100% of their principal amount. The notes will bear cash interest from February 1999 through maturity. The notes, which are effectively subordinated to all liabilities of the subsidiaries, contain restrictions and covenants similar to the 12 1/2% Senior Notes. Adelphia may redeem the notes in whole or in part on or after February 15, 1999, at 103.56% of principal, declining to 100% of principal on or

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after February 15, 2002.

#### 13% Senior Discount Notes of Unrestricted Subsidiary due 2003

On April 15, 1996, Hyperion Telecommunications. Inc. ("Hyperion"), an 88% owned subsidiary of Adelphia, realized proceeds, set of discounts, commissions and other transaction costs, of \$168,600 upon issuance of \$329,000 aggregate principal amount of 13% Senior Discount Notes (the "Hyperion Senior Notes") due April 15, 2003 and 329,000 warrants 1 purchase an aggregate of 613,427 shares of common stack of Hyperion expiring April 1, 2001. Proceeds of \$11,087 were allocated to the value of the warrants. If all warrants were exercised, the warrants would represent approximately 5.71% of the common stack of Hyperion on a fully diluted basis. Proceeds, net of discounts, commissions, and other transaction costs were used to rapsy certain indebtedness to Adelphia, to make loans to certain key Hyperion officers and will be used to fund Hyperion's expansion of its existing markets, to complete construction of new networks and to enter additional markets, including related capital expanditures, working capital requirements, operating loans and investments in joint ventures.

#### Masurities of Debt

The following table sets forth the mandatory reductions in principal under all debt agreements for each of the next five years based on amounts outstanding at March 31, 1997:

#### Year Ending March 31:

1992	\$164,931
1999	139,791
2000	79,483
2001	221,781
2002	190,905

The Company intends to fund its requirements for maturities of debt through borrowings under new and existing credit arrangements and internally generated funds. Changing conditions in the financial markets may have an impact on how Adelphia will refinance its debt in the future.

#### Interest Rate Swaps and Caps

Adelphia has entered into interest rate swap agreements and interest rate cap agreements with banks. Olympus and managed entities to reduce the impact of changes in interest rates on its debt. Several of Adelphia's credit arrangements include provisions which require interest rate protection for a portion of its debt. Adelphia enters into pay-fixed agreements to effectively convert a portion of its variable-rate debt to fixed-rate debt to reduce the risk of incurring higher interest costs due to rising interest rates. Adelphia enters into receive-fixed agreements to effectively convert a portion of its fixed-rate debt to a variable-rate debt which is indexed to LIBOR to reduce the risk of incurring higher interest costs in periods of falling interest rates. Interest rate cap agreements are used to reduce the impact of increases in interest rates on variable rate debt. Adelphia is exposed to credit loss in the event of nonperformance by the banks, by Olympus or by the managed entities. Adelphia does not expect any such nonperformance. The following table summarizes the notional amounts outstanding and weighted average interest rate data, based on variable rates in effect at March 31, 1996 and 1997, for these swaps and caps, all of which expire through 1998.

# ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share amounts)

	March 31.		31.
and the second second second	t	996	1997
Pay Fixed Swaps.			
Notional amount	5	416,000	\$ 340,000
Average receive rate		5.68%	5.67%
Average pay rate		7.94%	7,64%
Receive Fixed Swaps:			
Notional amount	S	108,500	\$ 35,000
Average receive rate		6.66%	5 68%
Average pay rate		5.74%	5.50%
Interest Rate Caps:			
Notional amount	5	50,000	\$ 165,000
Average can rate		9.00%	8.30%

During fiscal 1996, Adelphia received \$11,526 upon termination of several interest rate swap agreements having a stated notional principal amount of \$270,000. The amount received will be amortized as a reduction of interest expense through November 1998. At March 31, 1997, the unamortized balance is \$5,645. Also during fiscal 1996, the Company received \$4,900 and assumed the obligations as a counterparty under certain interest rate swap agreements with Olympus. These interest rate swap agreements have a notional principal amount of \$140,000 and expire through November 1998.

#### 4. Commitments and Contingencies:

Adelphia rents office and studio space, tower sites, and space on utility poles under leases with terms which are generally less than one year or under agreements that are generally cancelable on short notice. Total rental expense under all operating leases aggregated \$4,356, \$4,687 and \$6,232 for the years ended March 31, 1995, 1996 and 1997, respectively.

In connection with certain obligations under franchise agreements, Adelphia obtains surety bonds guaranteeing performance to municipalities and public utilities. Payment is required only in the event of nonperformance. Management believes Adelphia has fulfilled all of its obligations such that no payments under surety bonds have been required.

The cable television industry and Adelphia are subject to extensive regulation at the federal, state and local levels. Pursuant to the 1992 Cable Act, which significantly expanded the scope of regulation of certain subscriber rates and a number of other matters in the cable industry the FCC has adopted rate regulations that establish, on a system-by-system basis, maximum allowable rates for (i) basic and cable programming services other than programming offered on a perchannel or per-program basis), based upon a benchmark methodology, or, in the alternative, a cost of service showing, and (ii) associated equipment and installation services based upon cost plus a reasonable profit. Under the FCC rules, franchising authorities are authorized to regulate rates for basic services and associated equipment and installation services, and the FCC will regulate rates for regulated cable programming services in response to complaints filed with the agency. The original rate regulations became effective on September 1, 1993. Several amendments to the rate regulations have subsequently been added.

The FCC has adopted regulations implementing all of the requirements of the 1992 Cable Act. The FCC is also likely to continue to modify, clarify or refine the rate regulations. The Telecommunications Act of 1996 (the "1996 Act") deregulates the rates for cable programming services on March 31, 1999. Adelphia cannot predict the effect or outcome of the future rulemaking proceedings, changes to the rate regulations, or litigation.

Effective September 1, 1993, as a result of the 1992 Cable Act, Adelphia repackaged certain existing cable services by adjusting rates for basic service and introducing a new method of offering certain cable services. Adelphia adjusted the basic service rates and related equipment and installation rates in all of their systems in order for such rates to be in compliance with the applicable bunchmark or equipment and installation cost levels. Adelphia also implemented a program in all of their systems called "CableSelect" under which most of Adelphia's satellite-delivered programming services were offered individually on a per channel basis, or as a group at a price of approximately 15% to 20% below the sum of the per channel

# ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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prices of all such services. Adelphia believed CableSelect provided increased programming choices to its subscribers while providing fluxibility to Adelphia to respond to future changes in areas such as customer demand and programming. Adelphia no langur offers the CableSelect Program in any of its systems.

On November 18, 1994, the Cable Services Bureau of the FCC issued a decision holding that the CableSelect program was an evenion of the rate regulations and ordered this package to be treated as a regulated tier. This decision, and all other letters of inquiry decisions, were principally decided on the matther of programming services moved from regulated tiers to "a la certer" packages. Adolphie appealed this decision to the full Commission which affirmed the Cable Service Bureau's decision. On November 18, 1994, the FCC released amended rules under which, on a prospective basis, any a la carte package will be treated as a regulated tier, except for packages involving premium services. An appeal of this decision to the U.S. Court of Appeals for the D.C. Circuit was unsuccessful.

In flocal 1996, Adelphia recorded a \$5,300 charge representing management's estimate of the total costs to be incurred to resolve all of their rate complaints with the FCC. On May 1, 1997, Adelphia reached a settlement of all rate complaints before the FCC on terms and conditions consistent with certain other cable televinion companies that utilized a la carte packages that have reached settlement/resolution with the FCC on this issue. At March 31, 1997, \$3,382 of the \$5,300 charge remained in accreage inserest and other liabilities, which management believes is adequate to cover the settlement. No assurance can be given as to what other future actions Congress, the FCC or other regulatory authorities may take or the effects thereof on Adelphia. Adelphia is currently unable to predict the effect that the amended regulations, future FCC treatment of a la carte packages or other future FCC rulemaking proceedings will have on their business and results of operations in future periods.

#### 5. Stockholders' Equity (Delicioncy):

Addipble has no convertible securities or other common stock equivalent securities outstanding.

Stock Issued During Fiscal 1995

On January 10, 1995, Adelphia issued 399,087 shares of Class A Common Stock in connection with the acquisition of Oxford (see Note 1). On February 28, 1995, 1,000,000 shares of Class A Common Stock were sold to FPL Group, Inc. for \$15.00 per share.

Stock Issued During Fiscal 1996

On April 3, 1995, Olympus purchased from Adelphia, through a charge to its receivable balance with Adelphia, 457,300 shares of Adelphia Class A Common Stock for \$5,000. Olympus used the stuck in the acquisition of the cable and security systems of WB Cable Associates, Ltd.

Stock Issued During Fiscal 1997

On February 10, 1997, Adelphia issued 766,871 shares of Class A Common Stock in connection with the acquisition of Small Cities (see Note 1).

Preferred Stock

The Certificate of Incorporation of Adelphia authorizes 5,000,000 shares of Preferred Stuck, \$.01 per value. None have been lessed.

Common Stock

The Cartificate of Incorporation of Adelphia authorizes two classes of common stock, Class A and Class B. Holders of Class A Common Stock and Class B Common Stock vote as a single class on all matters submitted to a vote of the stockholders, with such share of Class A Common Stock entitled to one vote and each share of Class B Common Stock entitled to ten votes, except (i) for the election of directors and (ii) as otherwise provided by law. In the annual election of

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directors, the holders of Class A Common Stock voting as a separate class, are entitled to elect one of Adelphin's directors. In addition, each share of Class B Common Stock is automatically convertible into a share of Class A Common Stock upon transfer, subject to certain limited exceptions. In the event a cash dividend is paid, the holders of Class A Common Stock will be paid 105% of the amount payable per share for each share of Class B Common Stock.

Upon liquidation, dissolution or winding up of Adelphia, the holders of Class A Common Stock are entitled to a preference of \$1.00 per share. After such amount is paid, holders of Class B Common Stock are entitled to receive \$1.00 per share. Any remaining amount would then be shared ratably by both classes.

#### Restricted Stock Borns Plan

Adelphia has reserved 500,000 shares of Class A Common Stock for insuance to officers and other key employees at the discretion of the Compensation Committee of the Board of Directors. The bonus shares will be awarded without any cash payment by the recipient unless offserwise determined by the Compensation Committee. Shares awarded under the plan vest over a five year period. No awards have been made under the plan.

#### Stock Option Plan

Adelphia has a stock option plan, which provides for the granting of options to purchase up to 200,000 shares of Adelphia's Class A Common Stock to officers and other key employees of the Company and its subsidiaries. Options may be granted at an exercise price equal to the flair starket value of the shares on the date of grant. The plan permits the granting of tex-qualified incentive stock options, in addition to non-qualified stock options. Options outstanding under the plan may be exercised by paying the exercise price per share through various alternative settlement methods. No stock options have been granted under the plan.

#### 6. Employee Benefit Plane:

Savings Plan

Adelphis has a savings plan (401(k)) which provides that eligible full-time employees may contribute from 2% to 16% of their pre-tax compensation subject to certain limitations. Adelphia makes metching contributions not exceeding 1.5% of each participant's pre-tax compensation. Adelphia's matching contributions amounted to \$343, \$350 and \$638 for the years ended March 31, 1995, 1996 and 1997, respectively.

#### Hyperion Long-Term Incentive Compensation Plan

On October 3, 1996, Hyperion adopted its 1996 Long-Term Incentive Compensation Plan (the "1996 Plan"). The 1996 Plan provides for the granting of (i) options which qualify as "incentive stock options" within the meaning of Section 422 of the Internal Revenue Code of 1986, as amended, (ii) options which do not so qualify, (iii) share awards (with or without restrictions on vesting), (iv) stock appreciation rights and (v) stock equivalent or phantom units. The number of shares of Hyperion Class A Common Stock available for insuance initially will be 1,750,000. Such number is to increase each year by 1% of outstanding shares of all classes of Hyperion Common Stock, up to a maximum of 2,500,000 shares. Options, awards and units may be granted under the 1996 Plan to directors, officers, employees and consultants. The 1996 Plan provides that incentive stock options must be granted with an exercise price of not less than the fair market value of the underlying Hyperion Common Stock on the date of grant. Options outstanding under the Plan may be exercised by paying the exercise price per share through various alternative authorism methods. On March 4, 1997 and April 1, 1997, Hyperion issued 104,000 shares and 18,000 shares, respectively, of its Class A Common Stock to Duniel R. Milliard pursuant to his employment agreement with Hyperion. No other stock options, stock awards, stock appreciation rights or phantom stock units have been granted under the Plan.

#### 7. Taxes on Income:

Adelphia and its corporate subsidiaries file a consolidated federal income tax return, which includes its share of the

# ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share amounts):

subsidiary parenerships and joint venture parenership results. At March 31, 1997, Adelphit had net operating loss carryforwards for federal income tax purposes of approximately \$1.1 billion expiring through 2012. Depreciation and amortization expense differs for tax and financial statement purposes due to the use of prescribed periods rather than useful lives for tax purposes and also as a result of differences between tax basis and book basis of certain acquisitions.

The tax effects of significant items comprising Adelphia's net deferred tax liability are as follows:

Professional Association and A	1996	1997
Deferred tax Habilities: Differences between book and tax basis of property, plant and equipment and intengible assets.	\$ 234.312	\$ 233,998
Deferred tax assets: Reserves not currently deductible	14,467	\$5,7 <b>8</b> 6
Operating loss carryforwards		427,400 483,186
Valuation allowance	(301,485)	(359,285)
Subtotal	128,103	123,901
Net deferred tax liability	\$ 106,209	\$ 110,097

The net change in the valuation allowance for the years ended March 31, 1996 and 1997 was an increase of \$42,065 and \$57,800, respectively.

Income tax benefit for the years ended March 31, 1995, 1996 and 1997 is as follows:

	Year Ended March 31.					
		1995		1996	1997	
Current	\$	(500) 5.975	\$	(1,144) 3,930	s	(142) 500
Total	\$	5,475	\$	7.786	\$	358

A reconciliation of the statutory federal income tax rate and Adelphia's effective income tax rate is as follows:

	Year Ended March 31,				
	1995	1996	1997		
Statutory federal income tax rate	35%	35%	35%		
Change in valuation allowance	(31%)	(37%)	(41%)		
State taxes, not of federal benefit	4%	(1%)	6%		
Other	(3%)	5%	-%		
Effective income tax benefit rate	5%	2%	-%		

#### 8. Disclosures about Fair Value of Pinancial Instruments:

Included in Adelphie's financial instrument portfolio are cash, notes payable, debentures and interest rate swaps and caps. The carrying values of notes payable approximate their fair values at March 31, 1996 and 1997. The carrying cost of

# ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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the publicly traded notes and debentures at March 31, 1996 and 1997 of \$932,135 and \$1,361,845, respectively, exceeded their fair value by \$1,420 and \$46,828, respectively. At March 31, 1996 and 1997, Adelphia would have been required to pay approximately \$14,225 and \$7,632, respectively, to settle its interest rate swap and cap agreements, representing the excess of carrying cost over fair value of these agreements. The fair values of the debt and interest rate swaps and caps were based upon quoted market prices of similar instruments or on rates available to Adelphia for instruments of the same remaining maturities.

#### 9. Related Party Transactions:

Adelphia currently manages cable television systems which are principally owned by Olympus and limited partnerships in which certain of Adelphia's principal shareholders who are executive officers have equity interests.

Adelphia has agreements with Olympus and the managed partnerships which provide for the payment of fees to Adelphia. The aggregate fire revenues from Olympus and the managed partnerships amounted to \$7,293, \$2,700 and \$2,939 for the years ended March 31, 1995, 1996 and 1997, respectively. In addition, Adelphia was reimbursed by Olympus and managed partnerships for allocated corporate costs of \$4,521, \$7,517 and \$6,335 for the years ended March 31, 1995, 1996 and 1997, respectively, which have been recorded as a reduction of selling, general and administrative expense.

Adelphia leases from a perturnish and a corporation owned by principal stareholders who are executive officers support equipment under agreements which have been accounted for as capital leases. These obligations, which are included in other debt, amounted to \$451 and \$0 at March 31, 1996 and 1997, respectively. Adelphia also leases from this partnership certain buildings under operating leases. Rest expense under these operating leases aggregated \$97, \$127 and \$133 for the years ended March 31, 1995, 1996 and 1997, respectively.

Net settlement amounts under interest rate swap agreements with Olympus and the managed partnerships, recorded as adjustments to interest expense during the period incurred, decreased Adelphia's interest expense by \$173 for the year ended March 31, 1995 and increased interest expense by \$265 and \$50 for the years ended March 31, 1996 and 1997, respectively.

During the year ended March 31, 1997, Adelphia paid \$2,563 to entities owned by certain shareholders of Adelphia primarily for property, plant and equipment.

# ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Dollars in thousands, except per share amounts)

#### 16. Quarterly Financial Data (Unaudited):

The following tables summarize the financial results of Adelphia for each of the quarters in the years ended March 31, 1996 and 1997:

			Three Months Ended					
	J	une 30	Se	ptember 30	De	cember 31		March 31
Year ended March 31, 1996:								
Revenues	5	96,921	\$	97,082	5	102,457	\$	107.137
Operating expenses:								
Direct operating and programming		28,522		29,630		32,066		33,898
Sciling, general and administrative		16,870		17,110		16,981		17,396
Depreciation and amortization		27.624		26,165		25,679		31,563
Rate regulation								5,300
Total		73,016		72,905		74,726		88,157
Operating income		23,905		24,177	_	27,731	-	18,980
Other income (expense):								
Interest income from affiliates		3,410		3,378		2,087		1,748
Priority investment income from								
Olympus		5,575		6,575		6,575		10.127
Interest expense		(53,124)		(52,754)		(53,281)		(51.532)
Equity in loss of Olympus and other								
joint ventures		(10.257)		(8,784)		(9.127)		(13.797)
Equity in loss of Hyperion								
nonconsolidated joint ventures		(797)		(845)		(1,509)		(1,141)
Total		(55,193)		(52,430)		(55,255)		(54,595)
Loss before income taxes		(31,288)		(28,253)		(27,524)		(35,615)
Income lax benefit		1,044		195	-	1,127	_	420
Net loss	\$	(30,244)	5	(28,058)	5	(26,397)	s	(35,195)
Net loss per weighted average share								
of common stock.	5	(1.15)	5	(1.07)	\$	(1.00)	5	(1.34)
Weighted average shares of common								
stock outstanding (in thousands)		26,294	_	26,308		26,308	_	26,308

# ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share amounts)

	June 30	September 30	December 31	March 31
Year ended Marsh 31, 1997:				•
Revolues	\$ 111.011	<b>S</b> 117,437	S 122,127	\$ 122,203
Operating expenses:				
Direct operating and programming	33,597	35,864	39,005	40,516
Selling, general and administrative	18,638	20,175	22.319	20,631
Depreciation and amortization	28,477	30,262	30,813	34,514
Total	80.712	86,301	92.137	95,661
Operating lecome	30,299	31,136	29,990	26,542
Other income (expense):				
leacrest income from affiliates	2,049	2.163	2.098	2,057
Priority investment income from	9,817	10 272	10.442	
Olympus	(60,496)	10,273 (60,969)	10,542 (59, <b>299</b> )	11,454
Equity in loss of Olympus	(94,470)	(60,307)	(54'522)	(59.928)
and other joint ventures	(13.011)	(11,916)	(14.061)	(12,958)
Equity in loss of Hyperion	(13.011)	(11,710)	(14,007)	(12.774)
nonconsolidated joint ventures	(1,636)	(1,362)	(2,145)	(2,080)
Gain on sale of investments	8,405	,		3,746
Total	(54,872)	(61,811)	(62,865)	(57,709)
		480 486	(00.000)	453.445
Loss before income taxes and extraordinary loss.	(24,573)	(30,675)	(32,875)	(31,167)
Income tax (expanse) benefit	(166)	175	55	294
Loss before extraordinary loss	(24,739)	(30,500)	(32,820)	(30,873)
Extraordinary loss on early retirement of debt	(2,079)		•	(9,631)
Net loss	\$ (26,818)	\$ (30,500)	\$ (32,820)	\$ (40,504)
Loss per weighted average share of common				
stock before extraordinary loss	(.94)	(1. <b>16</b> )	(1.25)	(1.15)
Extraordinary loss per weighted average share				
on early retirement of debt	(80.)		•	(.36)
Net loss per weighted average share of				
common stock	\$ (1.02)	\$ (1.16)	\$ (1.25)	\$ (1.51)
Weighted average sharts of common				
stock outstanding (in thousands)	26,308	26,308	26,308	26,726

# ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share amounts)

#### 11. Subsequent Events:

On May 20, 1997, Adalphia and its affiliates and Time Warser Cable companies entered into agreements avolving a trade of cable systems in seven states covering approximately 250,000 subscribers, an exchange of interests in four Competitive Local Exchange Carrier ("CLEC") networks in New York state. Adelphia will exchange its systems serving 67,600 subscribers primarily in the Manufield, Ohio area and cash for systems owned by Time V'arner Cable companies serving 72,400 subscribers adjacent to systems owned or managed by Adelphia in Virginia, New England and New York. In this transaction, Hyperion will increase its interests in its Buffalo and Syracuse CLEC networks to 50% and 100%, respectively, and eliminate its interests in the Albany and Binghanton networks. Certain affiliates managed by Adelphia will exchange systems serving 49,700 subscribers in Syracuse, New York and Henderson. North Carolina for Time Warner cable systems serving 57,900 subscribers adjacent to systems owned or managed by Adelphia in western Pennsylvania and Virginia. Consumentation of this transaction is subject to certain closing conditions and regulatory approval.

On June 6, 1997, Adelphia signed a letter of intent to establish a partnership into which Tele-Communications, Inc., ("TCI") will contribute its cable systems in Buffalo, New York; Erie. Pennsylvania: and Ashtabula and Lake County, Ohio, totaling 166,000 subscributs, and Adelphia will contribute its Western New York and Lorain, Ohio systems, totaling 298,000 subscributs. Upon closing of the transaction, TCI will hold a minority interest in the partnership. Adelphia will manage the partnership and expects to consolidate the partnership's results for financial reporting purposes. The venture will serve approximately 464,000 customers. Consummation of this transaction is subject to certain closing conditions and regulatory approval.

On June 11, 1997, Adelphia announced the sale of its interest in PageCall, Inc. to Benbow PCS Ventures, Inc. for a price of \$16,500, payable in Series A Convertible Preferred Stock of Arch Communications Group, Inc. and cash. This transaction is subject to normal closing conditions and regulatory approval.





### ITEM 5 CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

Not applicable.

#### PART III

#### ITEM 14. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

The information set forth above in Part I under the caption "Executive Officers of the Registrant" is incorporated herein by reference. The other information required by this item is incorporated herein by reference to the information set forth under the caption "Election of Directors - Description of Board of Directors": the information set forth under the caption "Election of Directors - Numines for Election by Holdars of Class A Common Stock"; the information set forth under the caption "Election of Directors - Numiness for Election by Holdars of Class A Common Stock and Class B Common Stock"; and the information, if any, under the caption "Section 16 "a" Beneficial Ownership Reporting Compliance," in the Company's definitive proxy statement for the 1997 Annual Meeting of Stockholders filed pursuant to Regulation 14A of the Securities Exchange Act of 1934, as amended, or by reference to a filing amending this Annual Report on Form 10-K.

#### ITEM 11. EXECUTIVE COMPENSATION

The information required by this item is incorporated herein by reference to the information set forth under the caption "Executive Compensation" in the Company's definitive proxy statement for the 1997 Annual Meeting of Stockholders filled pursuant to Regulation 14A of the Socurities Exchange Act of 1934, as amended, or by reference to a filling amending this Annual Report on Form 10-K.

#### ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The information required by this item is incorporated herein by reference to the information set forth under the caption "Principal Stockholders" in the Company's definitive proxy statement for the 1997 Annual Meeting of Stockholders filed pursuant to Regulation 14A of the Securities Exchange Act of 1934, as amended, or by reference to a filing amending this Annual Report of Form 10-K.

#### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information required by this item is incorporated herein by reference to the information set forth under the caption "Certain Transactions" in the Company's definitive proxy statement for the 1997 Annual Meeting of Stockholders filed pursuant to Regulation 14A of the Securities Exchange Act of 1934, as amended, or by reference to a filing amending this Annual Report on Form 10-K.

#### PART IV

#### ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 6-K

Financial Statements, schedules and exhibits not listed have been ornitted where the required information is included in the consolidated (inancial statements or notes thereto, or is not applicable or required.

- (a)(1) A listing of the consolidated financial statements, notes and independent auditors' report required by ltcm 8 are listed on page 44 of this Austral Report on Form 10-K.
  - (2) Financial Statement Schedules:

The following are included in this Report:

Schedule 1 -- Condensed Pinencial Information of the Registrant





#### Schedule II -- Valuation and Qualifying Accounts

#### (3) Exhibits

<u>Prisiti</u>	
3.01	Cartificate of Incorporation of Adelphia Communications Corporation (Incorporated herein by reference is Exhibit 3.01 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30. 1995.) (File Number 0-16014)
3.02	Bylaws of Adolphia Communications Corporation (Incorporated herein by reference is Exhibit 3.02 to Registrant's Annual Report on Form 10-K for the fiscal year ended March 31, 1994.) (File Number 0-16014)
4.01	Industure, deted as of February 26, 1997, between the Registrant and Bank of Montreal Trust Company with respect to the Registrant's 9-7/8% Senior Notes Due 2007 (Incorporated herein by reference is Exhibit 4.01 to Registrant's Current Report on Form 8-K deted May 1, 1997.) (File Number 0-16014)
4.02	Form of Note with respect to the Registrant's 9-7/8% Senior Notes Due 2007 (contained in Indenture filed as Exhibit 4.01.)
4.03	Registration Rights Agreement, deted as of February 26, 1997, between the Registrant and the Initial Purchaser with respect to the Registrant's 9-7/8% Senior Notes Due 2007 (Incorporated herein by reference is Exhibit 10.01 to Registrant's Current Report on Form 8-K dated May 1, 1997.) (File Number 0-16014)
4.04	First Supplemental Indenture, deed as of May 4, 1994, with respect to Registrant's 9-1/2% Senior Pay-In- Kind Notes Due 2004 (Incorporated herein by reference is Exhibit 4.01 to Registrant's Current Report on Form 8-K deted May 5, 1994.) (File Number 0-16014)
4.05	Indenture, dated as of February 22, 1994, with respect to Registrant's 9-1/2% Senior Pay-In-Kind Notes Due 2004 (Incorporated herein by reference is Exhibit 4.05 to Registration Statement No. 33-52513 on Form S-4.)
4.06	Indenture, duted as of July 28, 1993, with respect to Registrant's 10-1/4% Senior Notes Due 2000 (Incorporated herein by reference is Exhibit 4.01 to Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 1993.) (File Number 0-16014)
4.07	Amended and Restated Indenture, deted as of May 11, 1993, with respect to Registrant's 9-7/8% Senior Debentures Due 2005 (Incorporated herein by reference is Exhibit 4.01 to Registrant's Annual Report on Form 10-K for the fiscal year ended March 31, 1993.) (File Number 0-16014)
4.08	Indenture, dated as of September 2, 1992, with respect to the Registrant's 11-7/8% Senior Debentures Duc 2004 (Incorporated herein by reference is Exhibit 4.03 to Registration Statement No. 33-52630 on Form S-1.)
4.09	Indenture, dated as of May 7, 1992, with respect to the Registrant's 12-1/2% Senior Notes Duc 2002 (Incorporated herein by reference is Exhibit 4.03 to Registrant's Annual Report on Form 10-K for the fiscal year ended March 31, 1992.) (File Number 0-16014)
4.10	Industries, duted as of April 15, 1996, between Hyperion Telecommunications, Inc. and Bank of Montreel Trust Company (Incorporated by reference is Exhibit 4.1 to Registration Statement No. 333-06957 on Form S-4 filed for Hyperion Telecommunications, Inc.)

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- 4.11 Form of 13% Hyperion Telecommunications. Inc. Senior Discount Notes (Incorporated Incorporated Incorp
- 4.12 First Supplemental Indenture, dated as of September 11, 1996, between Hyperion Telecommunications, Inc. and Bank of Montreal Trust Company (Incorporated herein be reference is Exhibit 4.2 of Hyperion Telecommunications, Inc.'s Registration Statement No. 333-12619 on Form S-1.)
- 4.13 Indenture, dated as of November 12, 1996, between Olympus Communications, L.P., Olympus Capital Corporation and Bank of Montreal Treat Company (Incorporated herein by reference is Exhibit 10.02 to Registrant's Current Report on Form 8-K dated December 16, 1996.) (File Number 0-16014)
- 10.01 Class B Common Stockholders Agreement (Incorporated herein by reference is Exhibit 10.01 to Registration Statement No. 33-6974 on Form S-1.)
- 10.02 Joinder to Class B Common Stockholders Agreement (Incorporated herein by reference is Exhibit 10.02 to Registrant's Annual Report on Form 10-K for the fiscal year ended March 31, 1994.) (File Number 0-16014)
- 10.03 Registration Rights Agreement and Amendment to Registration Rights Agreement (Incorporated herein by reference are Exhibit 10.02 to Registration Statement No. 33-6974 on Form S-I and Exhibit 10.35 to Registration Statement No. 33-25121 on Form S-I.)
- 10.04 Form of Management Agreement for Managed Companies (Incorporated herein by reference is Exhibit 10.04 to the Registrant's Annual Report on Form 10-K for flocal year ended March 31, 1996.) (File Number 0-16014)
- 10.05 Management Agreement Montgomery Cablevision Associates, L.P. (Incorporated herein by reference i Exhibit 10.08 to Registration Statement No. 33-6974 on Form S-1.)
- 10.06 Management Agreement—Adalphia Cablevision Associates of Radnor, L.P. (Incorporated herein by reference is Exhibit 10.09 to Registration Statement No. 33-6974 on Form S-1.)
- 10.07° Stock Option Plan of 1986, as amended (Incorporated herein by reference is Exhibit 10.07 to Registration Statement No. 33-46551 on Form S-1.)
- 10.08° Restricted Stock Bonus Plan, as amended (Incorporated herein by reference is Exhibit 10.08 to Registration Statement No. 33-46551 on Form S-1.)
- 10.09 Business Opportunity Agreement (Incorporated herein by reference is Exhibit 10.13 to Registration Statement No. 33-3674 on Form S-1.)
- 10.10\* Employment Agreement between the Company and John J. Rigas (Incorporated herein by reference is Exhibit 10.14 to Registration Statement No. 33-6974 on Form S-1.)
- 10.11\* Employment Agreement between the Company and Daniel R. Milliard (Incorporated herein by reference is Exhibit 10.15 to Registration Statement No. 33-6974 on Form S-1.)
- 10.12° Employment Agreement between the Company and Timothy J. Rigas (Incorporated herein by reference is Exhibit 10.16 to Registration Statement No. 33-6974 on Form S-1.)
- 10.13° Employment Agreement between the Company and Michael J. Rigas (Incorporated herein by reference is Exhibit 10.17 to Registration Statement No. 33-6974 on Form S-1.)





- Employment Agreement between the Company and James P. Rigas (Incorporated herein by reference is Exhibit 10.18 to Registration Statement No. 33-6974 on Form S-1.)
- 0.15 Agreement Regarding Men Agreement Regarding Management Fees relating to the subsidiaries of Chauscey Communications Corporation (Incorporated Intrefri by reference is Exhibit 10.16 of Registrant's Annual Report on Form 10-K for the flocal year ended March 31, 1991.) (File Number 0-16014)
- 10.1**6** Form of Note Agreement, dated as of August 1, 1990, relating to the 10.66% Senior Secured Notes due August 1, 1998 of Chauscey Communications Corporation (Incorporated herein by reference is Exhibit 10.01 of Ragistrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 1990.) (File mbar (~ 16614)
- 10.17 Amendatory Agreement regarding Chauncey Communications Corporation 10.66% Senior Secured Note Agreement, dated as of August 6, 1991 (Incorporated herein by reference is Exhibit 10:02 of Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 1991.) (File Number 0-16014)
- <u>0</u>.= \$50,000 Tarm Note and Pladys Agramment between Adelphia Communications Corporation as lender and Duniel R. Milliard, dated October 1, 1988 (Incorporated herein by reference is Exhibit 10.03 of Registrate's Quarterty Report on Form 10-Q for the quarter ended September 30, 1991.) (File Number 0-16014)
- <u>0.</u> \$205,000 Revolving Term Note and Pledge Agreement among Adelphia Communications Corporation as Registrant's Questarty Report on Form 10-Q for the quester ended September 30, 1991.) (File Number 0-16014) nder, Daniel R. Milliard and Devid Actor (Incorporated herein by reference is Exhibit 10.04 of
- 020 Olympus Communications, L.P. Second Amended and Restated Limited Partnership Agreement, dated as of February 28, 1995 (Incorporated herein by reference is Exhibit 10.32 of the Registrant's Annual Report on Form 10-K for the flacal year ended March 31, 1995.) (File Number 0-16u14)
- 10,21 Credit, Security and Guaranty Agreement among UCA Corp. and certain of its Affiliates and First Union National Bank of North Carolina as Administrative Agent, dated as of March 15, 1995 (Incorporated anded March 31, 1995.) (File Number 0-16014) hereis by reference in Exhibit 10.32 of the Registrant's Assual Report on Form 10-K for the fiscal year
- <u>10,22</u> Revolving Credit Facility among Adelphia Cable partners, L.P., Southwest Florida Cable, Inc., West Boca May 12, 1995 (Incorporated berein by reference is Exhibit 10.03 to Registrant's Current Report on Acquisition Limited Purseembly and Toronto-Dominion (Texas), Inc., as Administrative Agent, dated ed June 30, 1995.) (File Number 0-16014)
- 10.23 Inc., Robinson/Plum Cablevision L.P., the several other banks and other financial institutions from time to time parties to this agreement and Chemical Bank, as Administrative Agent (incorporated herein by reference is Exhibit 10.39 to Registrant's Current Report on Form E-K dated December 7, 1995.) (File Credit Agree Xumber 0-16014) est, dated as of October 27, 1995, among Plato Communications, Inc. Northeast Cable,
- 024 Credit Age is Eublids 10.36 to Registrant's Current Report on Form F-K dated June 3, 1996.) Credit Agreement, dated as of April 12, 1996, among Chelsen Communications, Inc., Kittanning Cabbrylaton Inc., Robinson/Plum Cabbrylaton L.P., the several banks and financial institutions parties thereto, and Toronto Dominion (Texas), Inc. as Administrative Agent (Incorporated herein by reference





- 10.25 Amended Credit ' greement, dated as of March 29, 1996, among Highland Video Associates L.P., Telesat Acquisition Limited Partnership, Global Acquisition Partners, L.P., the various financial institutions as parties thereto, Bank of Mountail as syndication agant. Chemical Bank as documentation agent, and the Bank of Nova Scotia as administrative agent (Incorporated herein by reference is Exhibit 10.37 to Registrant's Current Report on Form 8-K dated June 19, 1996.) (File Number 0-16014)
- 10.26 Purchase Agreement dated as of April 10, 1996 between Hyperion Telecommunications, Inc. and Bear Steams & Co. Inc., Chase Securities Inc. and Nationalism Capital Markets, Inc. (Incorporated by reference is Exhibit 1.1 to Registration Statement No. 333-06957 on Form S-4 filed for Hyperion Telecommunications, Inc.)
- 10.27 Purchase Agreement dated as of February 21, 1997 between the Registrant and Smith Barney Inc.
  (Incorporated herein by reference is Exhibit 10.02 to Adelphia Communications Corporation's Current Report on Form 8-K dated May 1, 1997). (File Number 0-16014)
- 10.28 Registration Rights Agreement dated as of April 15, 1996, between Hyperion Telecommunications, Inc. and the Initial Purchasers (Incorporated by reference is Exhibit 4.3 to Registration Statement No. 333-06957 on Form S-4 filed for Hyperion Telecommunications, Inc.)
- 10.29 Warrant Agreement duted as of April 15, 1996, by and among Hyperion Telecommunications, Inc. and Back of Montreal Treat Company (Incorporated by reference is Exhibit 10.13 to Registration Statement No. 333-06957 on Form S-4 filed for Hyperion Telecommunications, Inc.)
- 10.30 Warrant Registration Rights Agreement dated as of April 15, 1996, by and among Hyperion Telecommunications, Inc. and the Initial Purchasers (Incorporated by reference is Exhibit 10.14 to Registration Statement No. 333-06957 on Form S-4 filed for Hyperion Telecommunications, Inc.)
- 10.31° Hyperion Telecommunications, Inc. Long-Term Incentive Compensation Plan (Incorporated herein by reference is Exhibit 10.17 to Hyperion Telecommunications, Inc.'s Registration Statement No. 333-13663 on Form S-1.)
- 10.32 Purchase Agreement, duted as of November 6, 1996, between Olympus Communications. L.P., Olympus Capital Corporation and Goldman, Sachs & Co. (Incorporated herein by reference is Exhibit 10.01 to Registrant's Current Report on Form 8-K dated December 16, 1996.) (File Number 0-16014)
- 10.33 Registration Rights Agreement among Charles R. Drenning, Paul D. Fajerski, Randolph S. Fowler. Adelphia Communications Corporation and the Company (Incorporated herein by reference is Exhibit 10 !8 to Hyperion Telecommunications, Inc.'s Registration Statement No. 333-13663 on Form S-1.)
- 10.34 Registration Rights Agreement between Adelphia Communications Corporation and the Company (Incorporated herein by reference is Exhibit 10.19 to Hyperion Telecommunications, Inc.'s Registration Statement No. 333-13663 on Form S-1.)
- 10.35 First Amendment to the Olympus Communications, L.P. Second Amended and Restated Limited Partnership Agreement, dated September 1, 1995 (Incorporated herein by reference is Exhibit 10.33 to the Registrant's Annual Report on Form 10-K/A for the fiscal year ended March 31, 1996.) (File Number 0-16014)
- 10.36 First Amendment to the Olympus Communications, L.P. Second Amended and Restated Limited Partnership Agreement, dated March 29, 1996 (Incorporated herein by reference is Exhibit 10.34 to the Registrant's Annual Report on Form 10-K/A for the fiscal year ended March 31, 1996.) (File Number 0-16014)





- 10.37 Second Amendment to the Olympus Communications. L.P. Second Amended and Restated Limited Partnership Agreement, dated June 27, 1996 (Incorporated herein by reference is Exhibit 10.35 to the Registrant's Annual Report on Form 10-K/A for the fiscal year ended March 31, 1996.) (File Number 0-16014)
- 10.38 Employment Agreement between Hyperion Telecommunications, Inc. and Daniel R. Milliard dated as of Murch 4, 1997 (Incorporated herein by reference is Exhibit 10.03 to Adelphia Communication Corporation's Current Report on Form 8-K dated May 1, 1997) (File Number 0-16014)
- 10.39 Extension Agreement dused as of January 8, 1997, among Hyperion Telecommunications, Inc., Adelphia Communications Corporation, Charles R. Drenning, Paul D. Fajerski, Randolph S. Fowler, and six Trusts named therein (Incorporated Interior by reference is Exhibit 10.04 to Adelphia Communications Corporation's Current Report on Form 8-K duted May 1, 1997) (File Number 8-16014)
- 21.01 Subsidiaries of the Registrant (Filed herewith)
- 23.01 Consent of Deloitte & Touche LLP (Filed herewith)
- 23.02 Consent of Deloitte & Touche LLP (Filed herewith)
- 27.01 Financial Data Schedule (Filed herwith)
- 99.01 Material incorporated by reference into this Form 10-K from pages 29 through 37, and F-2 to F-19 of Amendment No. 2 to Registration Statement No. 333-19327 on Form S-4 of Olympus Communications, L.P. and Olympus Capital Corporation (Filed herewith)
- 99.02 Material incorporated by reference into this Form 10-K from pages 3 to 6 of Form 10-Q of Olympus Communications, L.P. and Olympus Capital Corporation for the quarter ended March 31, 1997 (Filed horswith)
- Denotes management contracts and compensatory plans and arrangements required to be identified by item 14(a)(3).

The Registrant will furnish to the Commission upon request copies of instruments not filed herewith which authorize the issuance of long-term obligations of Registrant not in excess of 10% of the Registrant's total assets on a consolidated basis.

- (b) The Registrant filed Form 8-K reports deted Jenuary 1, 1997, February 19, 1997, May 1, 1997 and June 12, 1997, all of which reported information under items 5 and 7 thereof. No financial statements were filed with any of such Form 8-K reports.
- (c) The Company hereby files as exhibits to this Form 10-K the exhibits set forth in item 14(a)(3) hereof which are not incorporated by reference.
- (d) The Company hereby files as financial statement schedules to this Form 10-K the financial statement schedules set forth in Item 14(a)(2) hereof.





#### SCHEDULE I (Page 1 of 4) ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES Condensed Information as to the Financial Position of the Registrant (Dollars in thousands)

	Merch 31.			
		1996		1997
ASSETS:		310 340		450 - 40
Investment in and not advances to cable television subsidiaries and related parties	\$	318,345	\$	479.643
Property and aquipment - net		27,808		26,258
Cash and cash equivalents		3.097		97
Other appets - met		76,574		\$1,712
Total	\$	425,824	3	587,710
LIABILITIES AND STOCKHOLDERS' FOUITY (DEFICIENCY).				
Losses and distributions in excess of investments in and net advances				
to cable television publidiaries	\$	558,143	S	601,549
12 1/2% Senior Notes due 2002		400,000		277,385
10 1/4% Senior Notes due 2000		821,99		99,322
9 7/8% Senior Notes due 2007				347.274
11 7/8% Senior Debautures due 2004		124,502		124,539
9 7/8% Senior Debantures due 2005		128,118		128.255
9 1/2% Senior Pay-In-Kind Notes due 2004		180,357		197,897
Other data		8,485		9,537
Accrued interest and other liabilities		55,300		55,833
Total liabilities	_	1,554,063		1,841,591
Stockholders' equity (deficiency) - see consolidated financial				
statements included herein for details	/1	1,128,239)	41	,253,881)
				587,710
Total	\$	423,824	3	38/./10

See notes to condensed financial information of the Registrant.





#### SCHEDULE 1 (Page 2 of 4)

# ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES Condensed Information as to the Operations of the Registrant (Dollars in thousands)

	Year Ended March 31.						
	1995	1996	1997				
INCOME:							
Income from subsidiaries and affiliates	\$ 72,413	5 55,277	\$ 57,479				
EXPENSES:							
Operating expenses and fees to subsidiaries	1,044	2,156	2,044				
Depreciation and exportization	5,179	5,942	5,882				
Interest expense to subsidiaries and affiliates	4,371	14,645	18,591				
Interest expense to others	103,367	107,829	103,735				
Total	113,961	130,572	130,252				
Loss before gain on investment and equity in							
net loss of subsidiaries	(41,548)	(75,295)	(72,773)				
Gain on sale of investment	•	•	3,746				
Equity in not loss of subsidiaries	(64,736)	(44,599)	(49,905)				
Loss before extraordinary loss	(106,284)	(119,894)	(118.932)				
Extraordinary loss on early retirement of debt	•		(11,710)				
Net loss	\$ (106,284)	\$ (119,294)	\$ (130,642)				

See notes to condensed financial information of the Registrant.





## SCHEDULE 1 (Page 3 of 4)

## ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES Condensed Information as to the Cash flows of the Registrant (Dollars in thousands)

•		1995	Yew E	nded March 31. 1996		1997
Cash flows from operating activities:					_	
Net loss	\$	(106,2\$4)	5	(119,894)	5	(130,642)
Adjustments to reconcile net loss to net cash used						
for operating activities:						
Equity in net loss of subsidiaries		64,736		44,599		49.905
Gain on sale of investment				-		(3,746)
Non-cash portion of extraordinary loss on early retirement of debt				-		3,503
Depreciation and amortization		5,179		5,942		5.882
Noncash interest expense		14,756		16,288		17.893
Change in operating assets and liabilities:						
Other assets		(52,096)		(6,832)		(711)
Accrued interest and other liabilities		12,523		22,107		(2.165)
Net cash used for operating activities	_	(61,186)		(37,790)		(60,081)
Cash flows from investing activities:						
Investments in and advances (to) from subsidiaries						
and related parties - net		55,685		43,120		(162,812)
Expenditures for property, plant and equipment		(447)		(161)		(669)
Net cash provided by (used for) investing activities		55,238		42,959	$\equiv$	(163,481)
Cash flows from financing activities:						
Proceeds from debt		3,300		1,100		348,312
Repayments of debt		(12,213)		(3,252)		(122,615)
Issuance of Class A Common Stock		14,861		•		-
Debt financing costs		•		•		(5.135)
Net cash provided by (used for) financing activities		5,948	_	(2,152)	_	220,562
Increase (decrease) in cash and cash equivalents		-		3,017		(3,000)
Cash and cash equivalents, beginning of year	_	<b>8</b> 0	_	<b>\$0</b>		3,097
Cash and cash equivalents, and of year	5	80	\$	3,097	s	97
Supplemental disclosure of cash flow activity -						
Cash payments for interest	5	103,454	3	103,965	\$	106,746

See notes to condensed financial information of the Registrant.





## SCHEDULE LiPage 4 of 4)

## ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES Notes to Condensed Financial Information of the Registrant (Dollars in thousands)

## 1. Amounts advanced between Adelphia and related parties:

Adelphia Communications Corporation ("Adelphia") has periodically advanced to and borrowed funds from subsidiaries and affiliates. Adelphia, its subsidiaries and affiliates charge interest on such amounts at rates ranging from 2% to 11% with principal due upon demand five years after March 31, 1997.

## 2. Reclassifications:

Cartain 1995 and 1996 amounts have been reclassified to conform with 1997 presentation.





## SCHEDULE II ADELPHIA COMMUNICATIONS CORPORATION AND SUBSIDIARIES VALUATION AND QUALIFYING ACCOUNTS (Dollars in thousands)

	Balance at Beginning of Period	Charged to Costs and Expenses	Deductions- Write-Offs	isolance at End of Period	
Year Ended Merch 31, 1995					
Allowance for Doubtful Accounts	\$ 3,603	\$ 3,846	\$ 3,946	\$ 3,503	
Year Ended Merch 31, 1996					
Allowance for Doubtful Accounts	\$3,503	\$5,827	\$8,114	\$1,216	
Year Ended Merch 31, 1997					
Allowance for Doubtful Accounts	\$1,216	\$8,398	\$8,269	\$1,345	





## **SIGNATURES**

Pursuent to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## ADELPHIA COMMUNICATIONS CORPORATION

June 19, 1997

By: /s/ John J. Riess

John J. Regas,

Chairman, President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

June 19, 1997	/s/ John J. Rigas John J. Rigas. Director
June 19, 1997	/s/ Timothy J. Rigas Timothy J. Rigas, Executive Vice President, Chief Financial Officer, Chief Accounting Officer, Treasurer and Director
June 19, 1997	// Michael J. Rigas Michael J. Rigas Executive Vice President, Operations and Director
June 19, 1997	Is/ James P. Rigas James P. Rigas. Executive Vice President, Strategic Planning and Director
June 19. 1997	/s/ Daniel R. Milliard Daniel R. Milliard, Senior Vice President, Secretary and Director
June 19, 1997	/s/ Dennis P. Coyle Dennis P. Coyle, Director
June 19, 1997	/s/ Pete J. Metros Pete J. Metros, Director
June 19, 1997	/s/ Perry S. Patterson Perry S. Patterson, Director



### Exhibit 21.01

## List of Scholdieries of Adelphia Communications Corneration

## ADELPHIA COMMUNICATIONS CORPORATION (Delaware corporation)

ACP HOLDINGS, FNC. (Delaware corporation)<sup>2</sup>

ADELPHIA CABLEVISION, INC. (Pennsylvania corporation)

Crestwood Holdings, Inc. (Delaware corporation)

Manchester Cablevision, Inc. (New Jersey corporation)

Niegara Frontier Cable Television, Inc. (New York corporation)

Punxsutawaey TV Cable Co., Inc. (Pennsylvania corporation)

Western Reserve TV Co. (Ohio Corporation)

ADELPHIA COMMUNICATIONS INTERNATIONAL, INC. (Delaware corporation)

ADELPHIA INTERNATIONAL II. L.L.C.

ADELPHIA INTERNATIONAL III, L.L.C.

ADELPHIA MOBILE PHONES, INC.

ADELPHIA TELECOMMUNICATIONS, INC.

BRAZAS COMMUNICATIONS, INC. (Delaware corporation)<sup>3</sup>

CENTRAL VIRGINIA CABLE, INC. (Delaware corporation)

## CHAUNCEY COMMUNICATIONS CORPORATION (Delaware corporation)

Clear Cablevision, Inc. (Delaware corporation)

International Cablevision, Inc. (New York corporation)

## CHELSEA COMMUNICATIONS, INC. (Delaware corporation)<sup>2</sup>

Aurora Cable Vision, Inc. (New York corporation)

Better TV, Inc. of Bennington (Vermont corporation)

Campbell Communications, Inc. (Massachusetts corporation)

Chautaugus County Cablevision, Inc. (New York corporation)

Harbor Vue Cable TV, Inc. (New York corporation)

Hoosick Cablevision, Inc. (New York corporation)

Kalamazoo County Cablevision, Int. (Michigan corporation)

Mass. Cablevision, Inc. (Massachusetts corporation)

Mt. Lebanon Cablevision, Inc. (Pennsylvania corporation)\*

Multi-Channel T.V. Cable Company (Ohio corporation)

Pericles Communications Corporation (Delaware corporation)

Mountain Cable Communications Corporation (Delaware corporation)

Mountain Cable Company (Vermont limited partnership)

Rigpal Communications, Inc. (Pennsylvania corporation)

South Shore Cablevision, Inc. (Massachusetts corporation)

Upper St. Clair Cablevision, Inc. (Pennsylvania corporation)

Vermition Cable Communications, Inc. (Ohio corporation)

Adelphia Cablevision Associates, L.P. (Peassylvania limited partnership)

SD Cable Holdings, Inc.

Three Rivers Cable Associates, L.P.





## Crowspoint Cable of New Hampshire Young's Cable TV Corporation

EMPIRE SPORTS PARTNERS (51% ownership interests) (Pennsylvania general partnership)

**GLOBAL ACQUISITION PARTNERS, L.P.** 

··· GLOBAL CABLEVISION, INC.

GRAND ISLAND CABLE, INC. (Deleware corporation)

HYPERION TELECOMMUNICATIONS, INC. (88% owned) (Delaware corporation)

Hyperion Enhanced Networks of Virginia, Inc. (Delaware corporation)

Hyperion Telecommunications of Florida, Inc. (Florida corporation)

Continental Piter Technologies (20% owned) (Florida corporation)

Hyperion Telecommunications of New York, Inc. (Delaware corporation)

NHT Partnership (40% owned) (New York general partnership)

NewChantols Hyperion Telecommunications (50% owned) (New York general partnership)

Hyperion Telecommunications of Kansas, Inc. (Delewere corporation)

Multimedia Hyperion Telecommunications Partnership (49.9% owned) (Kansas general partnership)

Hyperion Telecommunications of Kentucky, Inc. (Delaware corporation)

Louisville Lightwave (50% owned) (New Jersey partnership)

Hyperion Telecommunications of Massachusetts, Inc. (Deleware corporation)

Hyperion Telecommunications of New Jersey, Inc. (Delaware corporation)

New Jersey Fiber Technologies Partnerskip (19.7% owned) (New Jersey general partnerskip)

Hyperion Telecommunications of Pennsylvania, Inc. (a Delaware corporation)

PECO Hyperion Telecommunications (50% owned) (Pennsylvania general pertnership)
Hyperion Telecommunications of Harrisburg (50% owned) (Pennsylvania general
pertnership)

Hyperion Telecommunications of Tennessee, Inc. (Delaware corporation)

AVR of Tennessee, L.P. d/b/a Hyperion of Tennessee, L.P. (95% owned) (California limited partnership)

Hyperion Telecommunications of Vermont, Inc. (Deleware corporation)

Hyperion Telecommunications of Virginia, Inc. (Virginia corporation)

Alternot of Virginia (37% owned) (Virginia general partnership)

Hyperion Telecommunications of Arkansas, Inc. (Delaware corporation)

Entergy Hyperion Telecommunications of Arkansas, L.L.C. (50% owned)

(an Arkansas limited liability company)

Hyperion Telecommunications of Louisiana, Inc. (Delaware corporation)

Entergy Hyperion Telecommunications of Louisiana, L.L.C. (50% owned)

(an Arkansas limited liability company)

Hyperion Telecommunications of Mississippi, Inc. (Delaware corporation)

Entergy Hyperion Telecommunications of Mississippi, L.L.C. (50% owned) (an Arkanasa limited Hability company)

KALINAKI, INC.

KITTANNING CABLEVISION, INC. (Delaware corporation)

LOUISA CABLEVISION, INC. (Delaware corporation)

Greater Louise County Cable (Pennsylvania general partnership)





International Cablevision, Inc. owns a 50% general partnership interest in Western New York Cable Advertising, L.P. (a Delaware limited partnership).

Chebra Communications, Inc. holds a 27.43% interest as General Partner in Adelphia Cablevision Associates, L.P.; in addition, the following entities hold the following percentage interest as limited partners: Aurora Cable Vision, Inc. (14.37%), Mass. Cablevision, Inc. (31.09%), Kalamanoo County Cablevision, Inc. (10.78%), and Vermilion Cable Communications, Inc. (16.33%). Chebra Communications, Inc. also owns a 61% general partnership interest in Media Partners of Massachusetts.

: "gill Muhanon Cablevision, Inc. owns a 75% partnership interest in Three Rivers Cable Associates, L.P. (an Ohio limited partnership).

Northeast Cable, Inc. and Kittanning Cablevision. Inc. own general partnership interests of 99% and 1%, respectively, in Robinson/Plum Cablevision, L.P. (a Pennsylvania limited partnership).





MARTHA'S VINEYARD CABLEVISION, L.P. (50.1% owned) (Massachusetts limited partnership)

MERCURY COMMUNICATIONS, INC. (Delaware corporation)

NORTHEAST CABLE, INC. (\$5% owned) (Delaware corporation)?

ORCHARD PARK CABLEVISION, INC.

OXFORD CABLEVISION, INC.

PAGETIME, INC. (Delaware corporation) ROBINSON/PLUM CABLEVISION, L.P.

SABRES, INC. (Delewere corporation)

SOUTHWEST VIRGINIA CABLE, INC. (Delaware corporation)

Southwest Virginia Holdings, Inc. (Delaware corporation)

Richlands Cablevision, L.P. (Delaware limited partnership)

ST. MARY'S CABLEVISION, INC. (50% owned) (Pennsylvania corporation)

TAURUS COMMUNICATIONS, INC. (North Carolina corporation)

TMC HOLDINGS CORPORATION

UCA CORP.

Valley Cablevision, Inc. (Delaware corporation)
UltraCom of Montgomery County, Inc. (Delaware corporation)
VanBuren County Cablevision, Inc. (Pennsylvania corporation)
Multi-Channel TV Cable Co. of Virginia (Delaware corporation)
Locain Cable Television, Inc. (Ohio corporation)

## U.S. TELE-MEDIA INVESTMENT COMPANY (Pennsylvania corporation)

Adelphia Communications Corporation and its subsidiaries operate under the name "Adelphia Cable Communications." Ownership of subsidiaries is indicated by indentations. Ownership of each subsidiary is 100% unless otherwise indicated parenthetically or by footsote.

<sup>2</sup> Brazas Communications, Inc. owns 100% of the non-voting common stock and 100% of the non-voting preferred stock of TeleMedia Company Holdings, Inc. (a Delaware corporation), which owns 100% of the stock of TeleMedia Company of Western Connecticut (a Connecticut corporation).

ACP Holdings, Inc. is the managing general partner of, and holds partnership interests in, Olympus Communications, L.P., a Dalaware limited partnership which is not consolidated with Adelphia Communications Corporation. Olympus Communications, L.P. owns 99.98% of the partnership interests of Adelphia Cable Partners, L.P. (a Delaware limited partnership) and 99.9% of the partnership interests in West Boca Acquisition Limited Partnership (a Delaware limited partnership) and of Leadership Acquisition, L.P. (a Delaware limited partnership). Adelphia Cable Partners, L.P. owns 100% of the stock of Southeast Florida Cable, Inc. (a Florida corporation) and 50% general partnership interest in Key Biscayne Cablevinion (a Pennsylvania general partnership). Southeast Florida Cable, Inc. owns 100% of the stock of Palm Beach Group Cable, Inc. which owns a 50% general partnership interest in Palm Beach Group Cable Joint Venture, both Florida entities. West Boca Acquisition Limited Partnership interest in Starpoint Limited Partnership (a Pennsylvania limited partnership). Starpoint Limited Partnership owns 100% of the stock of Cable Sentry Corporation (a Florida corporation).





## INDEPENDENT AUDITORS' CONSENT

We consent to the incorporation by reference in Amendment No. 1 to Registration Statement Nos. 333-23175 and 033-61139 of Adelphia Communications Corporation on Form S-3 of our report dated June 11, 1997 for Adelphia Communications Corporation and subsidiaries, appearing in this Annual Report on Form 10-K of Adelphia Communications Corporation for the year ended March 31, 1997. We also consent to the incorporation by reference in Amendment No. 1 to Registration Statement Nos. 333-23175 and 033-61139 of Adelphia Communications Corporation on Form S-3 of our report dated March 26, 1997 for Otympus Communications, L.P. and subsidiaires, contained in Amendment No. 2 to Registration Statement No. 333-19327 of Olympus Communications, L.P. and Olympus Capital Corporation on Form S-4.

DELOITTE & TOUCHE LLP

Pittsburgh, Pennsylvania June 19, 1997





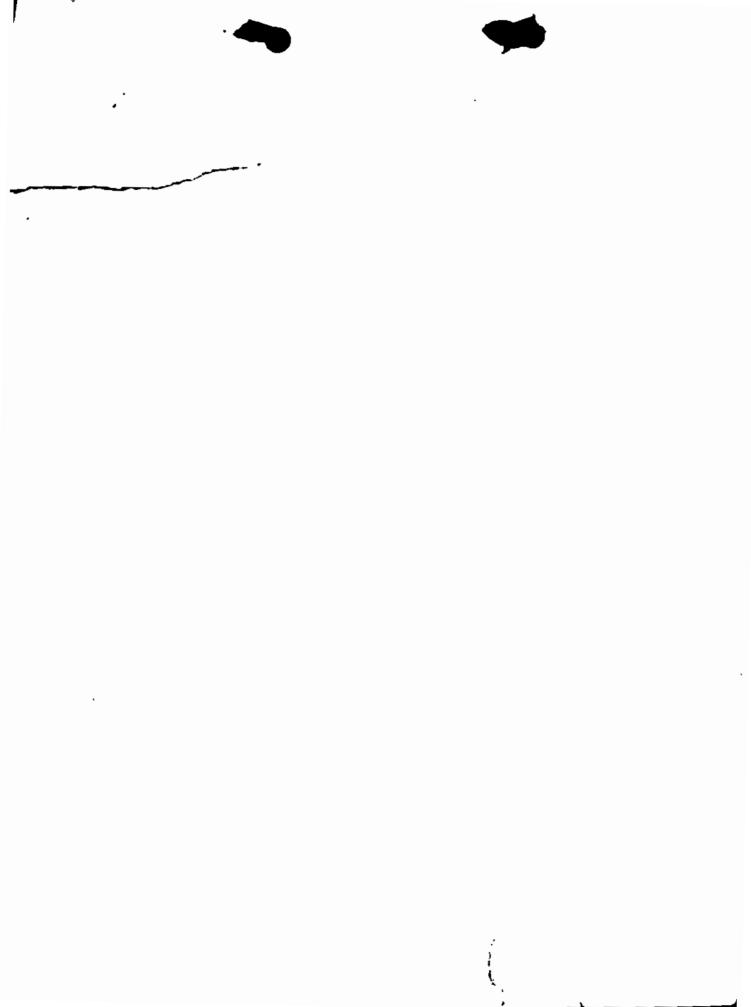


## INDEPENDENT AUDITORS' CONSENT

We consent to the incorporation by reference in the Annual Report on Form 10-K under the Securities Exchange Act of 1934 of Adelphia Communications Corporation for the year ended March 31, 1997 of our report dated March 26, 1997 for Olympus Communications, L.P. and subsidiaries and contained in Amendment No. 2 to Registration Statement No. 333-19327 of Olympus Communications, L.P. and Olympus Capital Corporation on Form S-4 under the Securities Act of 1933 insofar as such report relates to the financial statements and schedules of Adelphia Communications Corporation for the year ended March 31, 1997.

DELOITTE & TOUCHE LLP

Pittsburgh, Pennsylvania June 19, 1997



## FINANCIAL CAPABILITY

As a new entity, Adelphia Telecommunications of Florida, Inc. ("Adelphia") does not have an actual balance sheet. Adelphia plans to actively market its services to both commercial and residential customers. These plans will allow Adelphia to increase its proposed customer base, thereby increasing its revenue stream. However, like any new company, it is anticipated that initial start-up costs will exceed revenues in the first montha of operation. As additional customers are added, revenues should quickly exceed costs.

In addition, if necessary, Adelphia may rely on the experience and financial capability of its parent, Adelphia Communications Corporation. Accordingly, attached are copies of the most recent 10Q and 10K forms for Adelphia Communications Corporation. These documents include financial statements for the past three years, including a balance sheet, income statement and statement of retained earnings.

## MANAGERIAL CAPABILITY

Adelphia Telecommunications of Florida, Inc. will be able to rely on the expertise and management capabilities of its parent corporation, Adelphia Communications Corporation. The 1997 Annual Report of Adelphia Communications Corporation demonstrates the company's experience in telecommunications and the commitment of its management.

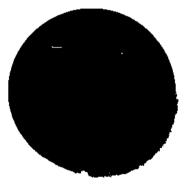
## TECHNICAL CAPABILITY

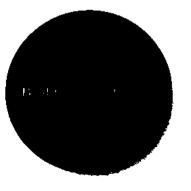
Adelphia Telecommunications of Florida, Inc. will benefit from the experience of its parent corporation, Adelphia Communications Corporation. The 1997 Annual Report of Adelphia Communications Corporation demonstrates the company's technical capabilities and experience within the telecommunications industry.

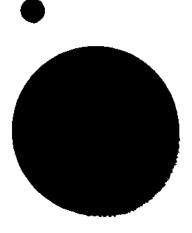
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1997 ANNUAL REPORT



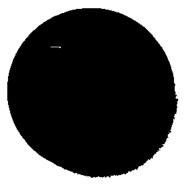






1997 ANNUAL REPORT







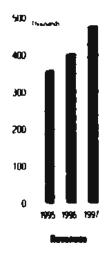
## FINANCIAL HIGHIGHTS

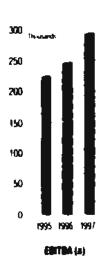
## (All amounts are in thousands)

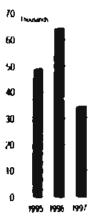
Operating Date	fo	o the year ended	- Majorah 31
	1995	1996	1997
Revenues	\$ 361,505	\$ 403,597	\$ 472,778
EBITTOA (a)	225,890	247,999	797 486
interest expense	195,698	210,691	240.692

For the year ended March 31					
1995	1996	1007			
\$ 48,936	\$ 64,287	\$ 34,794			
70.256	60,804	143,412			
nd					
92,092	100,089	129,609			
129,309	130,939	337,983			
	1995 \$ 48,936 70,256 ad 92,082	1995 1996 \$ 48,936 \$ 64,287 70,256 60,804 ad 92,082 100,089			

Balance Sheel Dala		s of March 31.	
	1995	1996	1007
Total assets	\$ 1,267,291	\$ 1,367,579	\$ 1,643,826
Total debt	2,021,610	2,175,473	2,544,039
Debt net of cash	2,016,565	2,164,664	2,482,500







Her Caph Provided by SportStop Astrolley

## A LETTER FROM THE CHAIRMAN



## FINANCIAL HERBERTHS

For the year ended March 31, 1997 Adelphia's revenues and other income grew 18.1% to a record level of \$523 million. Cash flow from operations and other income for the year increased 16.7% to \$292 million. "We are particularly pleased with the strides wemade during 1997 in improving our free cash flow performance from cable operations (cable operations include all results other than results of Hyperion)." Cable cash flow for the year was up \$36 million while interest expense increased only \$8 million and capital expenditures declined slightly. This improved financial performance during the year ended March 31, 1997 compared with the prior year primarily reflects the results of acquisitions, subscriber growth and the impact of subscriber rate increases

### To our stockholders and friends.

There's an old proverb: "May you live in interesting times."

For those of us in the telecommunications industry, these certainly quality as "interesting times", to say the least. First, the 1992 Cable Act imposed a sweeping set of restrictions and rate regulations on cable systems. Then, the Telecommunications Act of 1996 swept uside many of these same regulations.

It's a whole new ball game for everyone involved. Lake the early settlers who traveled west in covered wagons, we're venturing into vast, uncharted terratory. The challenges are significance—but so too are the potential rewards. Whether these "interesting times" are seen as a come or a blessing depends on a company's degree of preparedness, technological sophistication and willingness to meet challenges head-accepts enthemorphisms.

I speak for everyone at Adelphia when I say we are more than prepared, more than equipped and more than eager to face what these interesting times have in store for us.

## The new playing field

When we started our cable company back in 1952 in Condersport, Penrisylvaria, our focus, though on a different scale, was essentially the same as it is today - giving our customers choice. If people couldn't receive a decent television signal, or if they wanted a broader selection of stations to waich, they subscribed to cable television. Nearly liftly years of providing expanded choice to the public have given us a unique perspective on what our customers value and need.

Today it seems that American consumers have as many different provider choices as they have channels to choose from Adelphia now competes directly with home satellite dishes—thigh-powered direct broadcast satellites (\*DBS\*\*)

multichannel, multipoint distribution service ("MMDS") wireless cable systems—satellite master anterina television ("SMATV") systems for multiple unit residential developments home video products and more With liberalized regulations promoting increased competition, we're squaring off against the phone companies, Internet service providers and everyone else who's fighting for a bugger piece of the telecommunications ore

The last tive years have been extraordinarily challenging for Adelphia and for the entire cable television industry. The adverse regulatory environment created by the Cable Act of 1992, the emergence of a variety of actual and potential competitors, and the increased piece of technological change have all presented some difficult problems for cable operators and their fivancial allies. Some of my oblest and closest friends in the industry have chosen to exit rather than to face an uncertain future.

Adelphia, by contrast, has renewed its commitment to cable relevision and to the expanded vision made possible by new technology and the 1986 Act. We see the years ahead as laden with opportunities for those companies which position themselves properly. The potential revenue streams from new products are truly staggering. Cable is on the verge of becoming what we have dreamed about since the 1950's and 1960's

7

Our optimism, in fact, is such that we welcome competition as a positive development. For too long, cable television has been viewed, however unfairly, as an inclustry without real competition, as a monopoly forcing our own narrow version of the video market place onto consumers. With the advent of recognizable and strong competitors, our industry's standing among both the public and government officials is likely to benefit. At the same time, we remain confident that, although we may lose a relatively few customers and a relatively small portion of revenues from our traditional business to those competitions, any losses will be insignificant compared to the gains realized from our entry into new markets.

## The new Adelphia

For the past several years, we've been preparing for this new competitive landscape. We've invested heavily in upgrading our cable plant, creating one of the most extensive fiber optic networks in the country. With fiber optic technology, Adelphia can bring better, more reliable service and more programming to our customers today. What's more, we stand on the cutting edge of two-way interactive communication and are poised to excel in the new era of digital compression technology, high-speed data transmission and other advanced telecommunications sets ices.

Adelphia has expanded into new service areas, giving us multiple opportunities to teach new customers and to cross-sell existing customers on new services.

Our portfolio of product offerings now includes Adelphia Cable Entertainment, Power Link high-speed Internet access, PageTime paging service, Adelphia Long Distance telephone service, and fiber optic local telephone service available through our subsidiary Hyperion Telecommunications, Inc.

## **Building the brand**

The Adelphia of today is quite different from the one our customers knew just a few short years ago. So one of our primary missions for the past 12 months was to ensure that the public perception of Adelphia was in tune with the realities of where our business has taken us. Our strategy was to incorporate all the Adelphia product lines, old and new, under one identifiable umbrella, so that each of our constituencies will come to link the name "Adelphia" with a complete range of telecommunications services

As the first step in our bransling effort, we created a new corporate logo package, giving each service in the Adelphia family a unified, highly contemporary look. The next step was to create an advertising campaign that would build on the high satisfaction levels our customers have come to expect from Adelphia's cable television service. We want our customers to see quite clearly that Adelphia is not just for cable television anymore.

### A look to the future

With a continued focus on our core cable business including the completion in fiscal year 1998 of the recently announced foint venture transaction with Tele-Communications, Inc., which creates a Western New York cluster serving approximately 465,000 customers, and the trade of cable systems with Time Warner Cable covering approximately 250,000. subscribers in seven states, we will emerge with a strengthened geographical concentration of basic cable subscribes in excess of 2 million. With a core cable hose exceeding 2 million subscribers and the development and introduction of new product offerings brought together under our branding campaign, Adelphia u ready to embrace the "interesting times" ahead with optimism and an apportunistic eye

During the coming year, we will focus on cross-selling to our current cable subscriber base—using television, direct mail, billing inserts and other carefully targeted vehicles to promote new services to a large audience which has an existing relationship with us and is pre-sold on the Adelphia name.

Together with our investors, I have been disappointed by the performance of our stock over the past several years. Recently, however, I have been encouraged by signs that the infancial community is ready to accept cable's long-held opinion that it not the teleois, DPS providers, or MMD's companies—is best situated to exploit new held opportunities in telecommunications. At Adelphia, we are optimistic that our own record of aggressive but prudent expansion into advanced services, as well as our steady efforts to reduce leverage, will win the favor of Wall Street.

I have every confidence that our employees, who have worked so diligently to carry us to the threshold of this new era, will continue to use to the challenges ahead. Through their efforts, Adelphia has enjoyed much growth and success in the past. Through their efforts, we look forward to mutually rewarding growth and success in the future.

Sincerely,

John Rigas

Chairman, President and Chief Executive Officer

John Kingan

## able Entertainment

"Without a

doubt, Cable
Entertainment
Is still the
single most
important way
we connect
with our
customers.
But it's no
longer the

ortiy way we

connect."

Cable Entertainment is where Adelphia started, and it remains our core business today.

As of March 31, 1997. cable systems owned or managed by Adelphia passed 2,653,422 homes and served 1,868,440 basic subscribers who subscribed to 879,154 premium units Adelphia-owned systems are located primarily in suborban areas of large. and medium-sized cities and served 1,138,414 basic subscribers and 552,693 premium units. Adelphia is the managing partner of Olympas Communications, L.P., a cable system operator in southeast Florida which served 416,760 hask subscribers and 194,125 premium service units. In addition, Adelphia provides consulting and management services

to certain
partnerships
(Managed
systems) owned
and controlled
by John Rigas
and members of
his immediate
family. The
Managed systems
served 313,266 basic
subscribers and 132,336
premium service units

The total number of basic subscribers across all systems mereased by 6.6% in the year ended March 31, 1997.

Without a doubt, Cable Entertainment is still the single most important way we connect with our customers. But it's no longer the only way we connect. As liberalized regulations have broken down the old telecommunications barriers and competitive pressures are mereasing on all fronts, Adelphia is evolving from a one-way. provider of video services to a two-way. interactive provider of a full service network.

This has requited a fundamental shift in the way we view ourselves. What's more, it requires a major change in the way out customers view in. To help change their perception of what Adelphia is and what we have to offer, we launched a major communications initiative in May 1997, spearheaded by a series of eight new branding felevision commercials.

In each commercial, a techno-savvy Guru enlighters viewers to the fact that Adelphia is truly their link for everything with more products, more services. Even a "Guaranteed Guarantee" that ensures on-time installation and repair

## **P**ower Link

"Power Link

residential.

MERKPESSUS

\_\_\_\_\_

charameta ta

access the

internet up to

300 times

faster then

they could

erith a

28.8 kHobit

per second

salaphone

modem."

Power Link, Adelpha's high-speed Internet access, allows residential, institutional and bisiness customers to access the Internet up to 300 times faster than they could with a 28.8 kilchit per second telephone modem. Power Link offers customers speeds greater than those available. through a T1 line, at costs that are less than a typical Internet Service Provider (ISP) with a second. telephone line.

Since the service does not require a telephone line, there's never a busy signal Additionally, as with traditional cable.

services, this service is always on, providing instant access to the Internet without logging on. Power Link even allows for multiple sensions or connections to multiple services simultaneously.

In service areas where two-way cable has not yet been deployed, we offer a hybrid data product combining a 27 megabit high-speed cable downstream path and a telephone return path --allowing Internet access at speeds up to 100 times faster than through a typical 28.8 Kbps phone modern.

Faster, Easier, Better, That's the power of Power Link,

In 1997, Power Link was introduced to approximately 65% of Adelphia's homes passed. During 1998 we are planning to have Power Link available to 100% of Adelphia's homes passed.

For more cost-conscious customers, we also offer traditional Internet access utilizing an existing phone modern and telephone lines for both the downstream and return path data transmission. As an Internet Service Provider, we can offer affordable Internet access without the endless busy signals encountered with some ISPs.

Adelphia sees many favorable growth opportunities in the Internet arena, and we're committing the resources necessary to claim our turf in this highly competitive field.

## Digital TV

"Mileh

compression

القث وبير

tranomit up to

14 channels

in the 6 MHZ

bendwidth

currently

used to

transmit ivet

out turnel

charmel."

Digital TV is one of the most exciting new product enhancements to be added to our portfolio of Cable Entertainment products in many years. Adelphia will introduce Digital TV in the second half of 1997 and early 1998 in virtually all of its service areas.

Simply put, Digital TV is a computerized method of defining, transmitting and storing information that makes up a television signal. Since digital signals can be "compressed," Adelphia can transmit up to 14 channels in the space currently used to

transmit just one analog channel Adelphia will be able to offer Digital TV to over 85% of the customers this year.

Digital TV will allow us to offer our customers more programming choses than ever before. Customers will also enjoy more control over their viewing. Addithia subscribers will be able to receive "multichannel" premium services, such as HBO 1. 2. 1. & 4 from E 1 and West Const satellite feech. enhanced Pay-Per-View agrices with dozens of movie channels, up to 40 channels of CD-quality music from Music Choice. and an interactive onscreen program gasks to help them ruyusate the new digital choices

Unlike our direct satellite competition, Adelphia will not require its customers to purchase expensive satellite dishes or costly hardware to receive Digital TV service.

Consumers will 1—able to enjoy all of their video services, including local channels, from one provider, Adelphia.

The introduction of Digital TV is expected to grow our Premium Channels and Pay-Per-View (PPV) revenues by providing more choices and flexibility for our customers. The addition of multichannel premium networks will attract new distances into the category, as well as improve retention. The flexibility and convenience of our enhanced PPV service with "impube" ordering rechnology, will increase esenting and frequency of purchases. Customers will be able to switch from viden to audio services with the push of a button, and the Prevue Interactive Program Guide will enable cistomers to navigate easily through our many offerings to maximize their Gewing enjoyment.

Together with our ability to offer local channels, inexpensive additional outlets, and localized customer service, Digital TV will position us well to maintain and grow our market share as the pre-eminent video and home entertainment provider.

## PageTime

"PageTime's
marketing
effects have
focused on the
consumer
market.
Between 1903
and 1906,
personal
subscriber
growth
increased from
4.1 million
personal users

to 16.1 million."

Between 1990 and 1996, the paging industry grew from 9.9 million subscribers to 34.5 million subscribers, with corresponding revenue expansion from \$1.7 billion to \$4.4 billion. To Adelphia, the message is clear: incremental profits are to be found in this expanding segment of the telecommunications industry.

Adelphia began providing wireless messaging services with the formation of its wholly owned subsidiary. PageTime, Inc., in November 1994. PageTime, Inc. offers messaging services for result to the Company's systems by establishing its own reselling arrangements with existing paging network operators. Adelphia and its related systems.

comently records balling services through Page Time to approximately 18,000 customers, most of whom pay more than \$11.25 per month. This ourstanding revenue per subscriber-number for customes carned pagers is due to the high penetration of enhanced services such as Voice Mail and expanded coverage, which is a key element of Page lime's ades effort

Page Time's marketing efforts have focused on the consumer market. Between 1993 and 1996, personal subscriber growth increased from 4.1 million personal users to 16.1 million. Adelphia believes PageTime has several competitive advantages in

targeting to this segment. First, PageTime provides high quality service at competitive rates. Second, PageTime utilizes. Adelphia's existing marketing channels, including local advertising air time and monthly bill inserts for cost-effective promotion. Third, PageTime customers enjoy the convenience of having one bill for their cable and isleing service.

In August 1997, PageTime paging became even more convenient with the introduction of alphanomera paguig service Customers can new subscribe to this service which displays a complete a rolling message both numerals and rext. Messages can be relayed to the pager via computer modern or through an alphanumers. dispatch service Alphanumers, paging has because mereasingly ropular. By the end of 1996 alpha pagen accounted for 12% of all pagers in use, with more than 5 million in service.

A final paging note: On June 11, 1997, Adelphia innounced that the Company had agreed to sell as 49.9% interest in Page Call, Inc. to Benhow PCS Ventures, Inc. for a total of \$16,500,000 payable in Series A Convertible Preferred Stock of Arch. Communications Circup. Inc. and cash. The transaction is subject to normal chains conditions including approval of the Federal Communications Cammissian

## Ong Distance

long distance marketplace further positions the company as a full-service communications and technology

provider."

"Adelebie's

Adelphia became one of the first cable operation in the country to resell long. distance services in June 1997, with the New York State launch of Adelphia Long Distance: Adelphia Telecommonications Inc., a subsidiary of Adelphia Communications, utilizes IXC Communication's (NASDAQ: IIXC) state-of-the-art nationwide digital voice. communications network to offer long distance services, foll-free services. international calling, and calling cards

Adelphia's entry intothe long distance marketplace will progress quickly in the 3rd and 4th quarters of 1997. following individual state regulation approvals By calendar year end 1997, Adelphia projects full deployment and availability of longdistance service in all of its service areas, 12 eastern states. Offering long distance serves to round out Adelpha's product offerings and further positions us as a full-service communications and reclinology provider

As part of our aggressive pricing strategy, we offer customers two ways to save with Adelphia Long Distance: For light long. distance men, our basic plan is just 14¢ a minute. anyte -- anywhere, with no monthly fee. Our "Frequent Caller" option is a 10¢-a-minute plan, with a \$4.95 monthly fee. Unlike other long distance companies who round calls up to the nearest minute, Adelphia fulls in 6-second increments, which will save consumers several. dollars each moraib.

Savvy consumers recognize that they have a choice in long distance. providers. Through hard bitting advertising and direct marketing materials, we've invited customers to compare our "ne-strings" rates with the rates touted. by other long distance community tates that are good only during select times of the day, or during a limited promotional period. We're confident that our customers will recognize the simplicity of our rates, the rehability of our service and the exceptional value of Adelphia Long Dyrance and will switch to a provider they already know and trust Adelphia.

## **Hyperion**

Hyperion is

a leading

provider

of local

telecommunications

services over

state-of-the-art

fiber optic

networks in

selected markets

within the

United States.

Fiber optic technology is changing the nature of business relecommunications at the speed of light. With fiber optic networks, customers enion increased quality and reliability of service compared to existing local. relephone company networks. In addition, a tiber optic connection enables the customer to take advantage of enhanced data services including frame relay. high-speed Internet access and video conferencing

This is why Adelphia offers compentive local exchange carrier (CLEC) services through our subsidiary, Hyperion Telecommunications, inc Hyperion is a leading provider of local telecommunications services over state-of-the

art ther optic networks in regionally clustered markets within the United States As a CTFC, Hyperion provides businesses and other large telecommunications consumers with local telecommunications

consumers with local telecommunications services and access to long distance service carriers via competitive networks that hypass or complement existing local telephone networks.

As of March 31, 1997. Hyperion's 15 operating networks served 33 cities with approximately 3,461 route index of fiber optic cable connecting 1,270 buildings. Hyperion's 20 networks and 104 local. exchange carriers ("LEC") central offices (which include seven currently under construction) have generally been developed by partnering with a local cable operator or utility provider. This approach has allowed Hyperion to capidly and economically construct high capacity networks which generally have broader market coverage than those of other CLECs. With, on average, 75% of Intralata and Interlace toll traffs. terminating within 500 unles of it's origination. point, Hyperion believes that the breadth of its networks, their regional clustering, and their current and planned interconnection will allow it to originate and terminate a significant portion of its customers' local telephone calls over its own network. instead of relying on the network of the incumbent LEC

In the markets where Hyperion's 22 networks are currently operating or under construction, the addressable market opportunity is estimated to be approximately \$16.24 billion annually. substantially all of which is currently provided by the incumbent LECS and DCS. This addressable. market estimate does not arclade the markets for enhanced data services. wireless resale or Internet acces which Hyperican has plans to enter

Empire Sports
Network,
Programming
and Sports
Investments

Empire Sports Network is located in Buffalo, New York and provides 24-hour-a-day regional and national sports coverage to approximately 1 million subscribers. Its most popular programming is the Buffalo Sabres of the National Hockey League. Empire also provides coverage of Prossional Succer, Lacrosse, mirror league backey and collegiate sports including Big Fast, Metro Atlantic and ECAC football, basketball and backey.

The Bulfalo Sabres were the 1996-97
Northeast Division's champion and made it to the quarterinals of the Stanley Cupplayoffs. Among the horiors bestowed on the Sabres players were the league MVP (refart Trophy), best gualtender (Verma), best defensive forward (Selke) and most outstanding bookey player (Pearson).

In addition to providing coverage of the Buffalo Sabres, Adelphia has an investment in Niagara Frontier Hockey, L.P. which owns the Buffalo Sabres and has a financial interest in the Marine Midland Arena, a world class sports and entertainment complex which opened in Buffalo for the 1996-97 N.H.L. season.

Another popular sports related programming venture is The Golf Channel in which Adelphia completed a numority investment in May 1994. The Golf Channel's programming includes live coverage of professional and amateur tournaments, highlights from past rournaments, and instructional and other original programming related to golf.

The Adelphia Portfolio of programming investments also includes the Sunshine Network. Music Choice. The Food Network and a minority investment in Jones International Networks, LTD, a holding company for a composite of rewniche claimels and other programming related assets. By investing in choice programming offerings like these, Adelphia satisfies subscriber demand for diverse, quality viewing entertainment. At the same time, our investment in high-profile community ventures like the Buffalo Subres show a strong commitment on the part of Adelphia toward the regions we serve.

## SELECTED FINANCIAL DATA

(Dollars in thousands, except per share amounts)

The selected comolidated financial data as of and for each of the five years in the period ended March 31, 1997 have been derived from the audited consolidated financial statements of the Company. This data should be read in conjunction with the consolidated financial statements and related notes thereto as of March 31, 1996 and 1997 and for each of the three years in the period ended March 31, 1997 and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included elsewhere in this Annual Report on Form 10-K. The statement of operations data with respect to fiscal years ended March 31, 1993 and 1994, and the balance sheet data at March 31, 1993, 1994 and 1995 have been derived from audited consolidated financial statements of the Company not included herein. The statements of operations and balance sheet data as of and for each of the four years ended March 31, 1997 of Hyperion have been derived from audited consolidated financial statements of Hyperion not included herein. The unaudited information of Hyperion for the fiscal year ended March 31, 1993 is derived from other Hyperion information.

143	Year Ended March 31,						
	1993	1994	1995	1996	1997		
	- Cale						
	\$ 305,222	\$ 319,045	\$ 361,505	\$ 403,597	\$472,778		
lest quality							
and programming expenses	12,377	90,547	106,993	124,116	148,982		
ad shiring open	49,468	52,801	63,467	68,357	E1,763		
ودانستانسه اسه مدانهادیس	90,406	89,402	97,602	111,031	124,066		
سيستسبب مجداه مختطفهم متحا				5,300	=		
	82,971	86,295	93,423	94,793	117,967		
حمالك مدا سيما است	5,216	9.188	11,112	10,623	8,367		
Other Income (company)		(299)	1,453	_	_		
Norty involved income							
Acon Olympia	22,300	22,300	22,300	28,852	42,006		
	(164,695)	(180,456)	(180,942)	(194,403)	(199,332)		
-		(1,400)	(14,756)	(16,288)	(41,360)		
ignity in loss of joint ventures		(30,054)	(44,349)	(46,257)	(59,169)		
ain on sale of investments					12,151		
principle (a)		(94,706)	(111,799) 5,475	(122,600)	(119,290)		
on before extraordinary loss and cognitative effect of change in accounting principle	(102,909)	(97,448)	(106,284)	(119,094)	(118,932)		
straordinary loss on	Course.						
only minuted of drift	(14,386)	(752)	_	_	(11,710)		
anniative effect of change in accounting for income terms(a)	(59,500)	(09,660)	_		_		
			\$ (106,284)	\$ (119,894)	\$ (130,642		
<b>4 (3)</b>	\$ (170,795)	\$ (187,860)	\$ (100,254)	3(117,874)	3 (1.A.J.A.2		
om per verigional promps dess of comment and belong accordingly less and commission after of descrip- te according after the	6.00	(5.66)	(4.32)	(4.56)	(4.50)		
	1			3	100		
in per veligitad sompo dans de campa de di	(1) 48	(10.91)	(4.32)	(4.56)	(4.94)		
d	(11.46)	(14.71)	(4.34)	(4.30)	(3)3-1		
	nuosia.						
م المارة فسانة م			.*				

			Merch 31,		
	1993	1994	1995	1996	1997
Column Court Date					
	8 1				
Adoptic andrilly Reports	Parameter.	A 1.420.124	- 9 900000		
Test And processing	\$ 945,277	\$ 1,059,081	\$ 1,244,079	\$ 1,332,310	\$ 1,469,22
Total Calif	1,726,285	1,773,743	1,986,069	2.124,618	2,328,36
Reported			Deservi		
Test Annie	4,316	14,765	23,212	35,269	174,60
Tred Oats	4,814	19,968	35,541	50,255	215,673
ALCOHOL: THE STATE OF THE STATE					
Total Acests	149,593	1,073,846	1,267,291	1,367,579	1,643,826
Test Delt	1,731,099	1,793,711	2,021,610	2,175,473	2,544,039
1800	A. C.				100000
	8.04		eer Ended Marc		12.02
14V 1147 (#410)	1993	1994	1995	1996	1997
Other Date and Finance	lat Ratios				
Adolphia emballing Algorism	547				
Reverse	\$ 305,133	318,628	359,776	400,275	467,690
Addition interest and princing	The last				
	27,516	31,486	33,412	39,475	50,453
BETTON (6)	205,191	209,894	228,067	250,451	297,610
	(164,850)	(179,972)	(192,377)	(204,603)	(212,315
Carled expenditure	69,025	72,797	89,232	94,005	93,462
Total delt to MOTDA (c)	8.34	£46	8.51	8.29	7,64
EBITDA to total intent expense (e)	1.23	1.17	1.19	1.22	1.40
RBITDA margia (d)	66.6%	65.9%	63.4%	62.6%	43.65
	231				
Marries 1995	92	4			4 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
<b>******</b> ******************************	White Street	8 417	\$ 1,729	\$ 3,322	\$ 5,088
Affiliate interest and princing	SALE SALE	7.7			
investment income		-	_	1.00	
EBITDA (b)	(651)	(1,958)	(2,177)	(2,452)	(5,124)
		(2,164)	(3,321)	(6,006)	(28,377)
Capital expenditures	1,990	3,097	2,850	6,084	36,127
Road date to EBITDA (c)	(2.00)	(11.09)	(9.09)	(25.63)	(32.68)
EBITDA to total interest expense (e)		(.90)	(.46)	(.40)	(0.18)
EBITDA magis (d)	(956.2%)	(469.5%)	(125.9%)	(73.0%)	(100.7%)
. 712430					
	\$ 305,222	\$ 319,045	\$ 361,505	\$ 403,597	\$ 472,778
Affilian interes and priority	دينانيدا	1.	A		
investment incomes	27,516	31,466	33,412	39,475	50,453
ЕВПТОА (н)	202,340	207,936	225,890	247,999	292,486
microst cigrates	(164,859)	(182,136)	(195,698)	(210,691)	(240,692)
Capital expanditures	70,975	75,894	92,082	100,000	129,409
Cash provided by operating activities	1.275	26,952	44,936	64,267	34,794
Cosh used for investing estivity	(163,425)	(197,088)	(247,275)	(189,462)	(322,047)
Cash provided by financing estivities	180,646	205,540	129,309	130,939	337,983
Total date to EBITDA (c)	8.41	8.53	845	8.35	8.53
BITDA to total intend expense (s)	1.23	1.14	1.15	1.18	1.22
EBITDA margio (d)	66.3%	65.2%	62.5%	61.4%	61.9%

- (a) "Cumulative Effect of Change in Accounting inciple" refers to a change in accounting principle for Olympus and the Company. Effective January 1, 1993 and April 1, 1993, respectively, Olympus and the Company adopted the provisions of Statement of Financial Accounting Standards ("SFAS") No. 109, "Accounting for Income Taxes," which requires an asset and liability approach for financial accounting and reporting for Income taxes. The adoption of SFAS No. 109 residied in the cumulative recognition of an additional liability by Olympus and the Company of \$59,500 and \$89,660, respectively.
- (b) Earnings before interest expense, income taxes, depreciation and amortization, equity in net loss of joint ventures, other noncosh charges, extraordinary loss and cumulative effect of charge in accounting principle ("EBITDA"). EBITDA includes affiliate interest and priority investment income on the Company's investment in Olympus, although there can be no assutance that such priority investment income will be available to the Company in the future. EBITDA and similar measurements of cash flow are commonly used in the cable television industry to analyze and companie cable television companies on the
- basis of operating performance, leverage and liquidity. While EBITDA is not an alternative indicator of operating performance to operating income or an alternative to cash flows from operating activities as a measure of liquidity as defined by generally accepted accounting principles, and, while EBITDA may not be comparable to other similarly fitted measures of other companies, the Company's management believes EBITDA is a meaningful measure of performance as substantially all of the Company's financing agreements contain financial coverants based on EBITDA.
- (c) Based on untal debt outstanding at the end of the period, divided by annualized EBITDA for the quarter ending the period presented, the Company believes that this presentation is consistent with coverant tests which limit the incurrence of undebtedness in certain of the Company's loan agreements and that this ratio is community used for the cable television industry as a measure of leverage.
- (d) Percentage represents EBITDA divided by revenues
- (e) Based on EBITDA for the period presented divided by interest expense recorded for the applicable period.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(Dollars in thousands)

## Results of Operations

### GENERAL.

Adelphia carned substantially all of its revenues in each of the last three fiscal years from monthly subscriber fees for basic, satellite, premium and ancillary services (such as installations and equipment rentals), local and national advertising sales, payper-view programming, home shopping networks and competitive local exchange carrier ("CLSC") services.

The changes in Adelphia's results of operations for the years ended March 31, 1996 and 1997, compared to the respective prior year, were priemally the result of acquisitions, expanding existing cable television operations and the impact of increased advertising sales and other service.

offerings as well as an increase in cable rates, effective October 1, 1995 and August 1, 1996

The high level of deprociation and amortization associated with the nignificant number of acquisitions in recent years, the recent upgracing and expansion of systems, interest costs associated with financing activities and Hyperion Telecommunications, Inc.'s ("Hypenon") continued investment in the CLEC business will continue to have a negative impact on the reported results of operations. Also, significant charges for depreciation, amortization and interest are expected to be incurred in the future by the Olympus joint venture, which will also advenely impact Adelphia's future results of operations. Adelphia

expects to report not losses for the next several years.

An 88% owned unrestricted subsidiary of the Company, Hyperion. together with its subsidiaries owns. certain investments in CLEC joint. ventures and manages those yentures. Hyperion is an unrestricted. subsidiary for purposes of the Company's indentures. Excluding the impact of Hyperion's operating results, the Company's EBITDA (see definition below) would increase by \$2,177, \$2,452 and \$5,124 for the years ended March 31, 1995, 1996 and 1997, respectively, On April 15, 1996. Hyperion realized net proceeds of \$168,600 upon (squaree of notes and warrants (see Liquidity and Capital Resources):

The following table is derived from Adelphia's consolidated financial statements that are included in this Annual Report on Form 10-K and sets forth the historical percentage relationship to revenues of the components of operating income contained in such financial statements for the periods indicated.

1. mg		Percentage of Borrows	
		Your Ended Merch 31,	
	1995	1996	1997
	100.0%	100.0%	100.0%
Country Barrier			
Direct exercise and programming	29.6	30.0	31.5
Selling, general and administrative	17.6	16.9	17.3
Depociation and graphical and	27.0	27.5	26.2
Res regulates	_	1.3	_
Operating Income	23.8%	23.5%	25.0%

## Comparison of the Years Ended March 31, 1995, 1996 and 1997

Revenues

The printary revenue sources reflected as a percentage of total revenues were as follows:

	Year Finded March 31, 1995 1996 1997				
THE RESERVE OF THE PARTY OF THE PARTY.					
Regulated corrier and applicants from	73%	73%	74%		
Province programming the	12%	12%	12%		
Advertising union and other services	15%	15%	14%		

Revenues increased approximately 11.6% for the year ended March 31, 1996 and 17.1% for the year ended March 31, 1997 compared with the respective prior fiscal year. The increases were attributable to the following

	Your Ended	March 31,
	1996	1997
Agilities	36%	41%
Belt street prot	20%	7%
Re long.	20%	39%
Advertising sales and other cervices	24%	13%

Effective October 1, 1995 and August 1, 1996, certain rate increases related to regulated cable services were implemented in substantially all of the Company's Systems. No rate increases were implemented during the 1995 fiscal year. Advertising revenues and revenues derived from other strategic service offerings such as paging and CLEC services also had a positive impact on revenues for the year ended March 31, 1997

Direct Operating and Programming Expenses

Direct operating and programming expenses, which are mainly basic and premium programming costs and technical expenses, increased 16.0% and 20.0% for the years ended March 31, 1996 and 1997, respectively, compared with the respective prior year. Such increases were primarily due to increased operating expenses from acquired systems, increased programming costs and incremental costs associated with increased subscribers. Because of regulatory

Importance on the timing and extent to which cost increases may be passed on to customers, direct operating and programming expenses have increased at a greater rate than corresponding revenue increases. As a result of recent PCC regulatory rulemaking decisions, the Company intends to continue at systematic program of rate increases to revene this trend.

## Selling, General and Administrative Expenses.

These cuperoes, which are mainly comprised of costs related to system offices, customer service representatives, and sales and administrative employees, increased 7.7% and 19.6% for the years ended March 31, 1996 and 1997, respectively, compared with the respective prior year. The increases were primarily due to incremental costs associated with acquisitions and subscriber growth. For the year ended March 31, 1996. selling, general and administrative expenses decremed as a percentage of revenues compared to the price. year, primarily due to the favorable. impact on revenues of the above mentioned October 1, 1995 rate increases. For the year ended March 31, 1997, selling, general and administrative expenses remained relatively flat as a percentage of revenues compared to the prior year.

## Depreciation and Amortization.

Depreciation and amortization was higher for the years ended March 11, 1996 and 1997, compared with the respective prior year, primarily due to increased depreciation and amortization related to acquisitions consummated during the years ended March 31, 1995, 1996 and 1997 as well as increased capital expenditures made during the past several years.

## Rate Regulation Expenses.

The bscal year ended March 31, 1996 includes a \$5,300 charge.

representing thursagement's estimate of the total costs associated with the resolution of subscriber rate. disputes. Such costs include (i) an estimate of credits to be extended to costomers in future periods of upto \$2,700, (ii) legal and other costs incurred during the two fiscal years ended March 31, 1997, and (iii) an extinute of legal and other costs to he incurred associated with the ultimate resolution of this matter. On May 1, 1997, the Company reached a settlement with the HCC regarding such rate disputes. Management expects the amount recorded in the year ended March 31, 1996 to be adequate to cover the settlement

### Provide Investment Income

Priority arrestitient income is comprised of payments received from Olympus of accrued priority return on the Computy's investment at PLP Interests in Olympus. Priority investment income increased during the years ended March 31, 1996 and 1997 as compared with the respective prior year due to increased payments by Olympus.

### EBITTIM.

EBITDA (carnings before interest expense, income taxes, depreciation. and unwitheatein, equity in net loss of joint ventures, other non-cash charges, extraordinary loss and cumulative effect of change in accounting principle) amounted to \$225,890, \$247,999 and \$292,486. for the years ended March 31, 1995. 1996 and 1997, respectively. The increases of 9.89 and 17.9% for the years ended March 31, 1996 and 1997, compared with the respective prior fiscal year are primarily due to the acquisation of cable systems. subscriber rate increases and increased priority investment income from Olympus Increased revenues and operating expenses for the years. ended March 31, 1996 and 1997. compared with the respective prior year, primarily reflect the ampact of acometance and rate mensues during friend 1996 and 1997. While

EHITTOA is not an alternative to operating income or an alternative to cash flows from operating activities as a measure of liquidity, as defined by generally accepted accounting principles and, while EHITTA may not be comparable to other similarly titled measures of other companies, the Company's management believes EHITTA is a meaningful measure of performance as substantially all of the Company's financing agreements contain financial coverants based on ERITTA.

## Interest Lyense

Interest expense increased. approximately 7.7% and 14.2% for the years ended March 31. 1996 and 1997, respectively compared with the respective prior year. Investigation ended March 31, 1996, interest expense increased due to incremental debt outstanding during the year. partially offset by a decrease in the average interest rate on outstanding debt during fiscal 1996 compared with the prior fiscal year Approximately 27% of the increase in interest expense. in fiscal 1996 as compared with the prior year was attributable to: incremental debt related to acquisitions. Approximately 72% of the increase in interest expense. in fiscal 1997 as compared with the prior year was attributable to the issuance of the Hyperion 13% Senior Discount Notes Interest expense includes non cash accretion of original issue. discount and non-cash interest. expense totaling \$14,756, \$16,288. and \$41, MD for the years ended March 31, 1995, 1996 and 1997, respectively. The increase in noncash interest for the year ended. March 31, 1997 is primarily due to the accretion of original issue. discount related to the Hyperion 139 Senior Discount Notes

## Equaty in Lass of Joint Ventures

The equity in loss of joint ventures represents promunity (i) the

Company's pro rate share of Olympus' losses and the accretion requirements of Olympus' preferred limited partner interests. and (ii) Hyperion's pro rata share of its less than majority owned partnerships' operating losses. The increase in the loss during the year ended March 31, 1996. compared with the prior year, is due to an increase in the losses of certain investments in the CLEC business in which the Company is a less then majority partner partially offset by improved operating performance in Olympus. The increase in the loss during the year ended March 31, 1997, compared with the prior year, is primarily due to increased priority return payments made by Olympus and an increase in the losses of certain Hyperion CLEC joint ventures, partially offset by improved operating performance by Olympus.

## GAIN ON SALE OF INVESTMENTS.

On May 16, 1996, Hyperion completed the sale of its 15.7% partnership interest in TCG South Florida to Teleport Communications Group Inc. for an aggregate sales price of \$11,618 resulting in a gain of \$8,405. On January 23, 1997, the Company received 284,245 shares of Republic Industries. Inc. Common Stock in exchange for its interest in Commonwealth Security, Inc. ("Commonwealth") for an aggregate sales price of \$9,315 resulting in a gain of \$3,746.

## EXTRAORDINARY LOSS ON EARLY RETREMENT OF DEST.

During the year ended March 31, 1997, certain bank indebtedness was repaid and a portion of the 12 1/29. Senior Notes due 2002 was reacquired resulting in an extraordinary loss on retirement of debt. The amount pertaining to the repayment of bank debt was \$2,079, which primarily represents

the write-off of the remaining deferred debt financing costs associated with the debt retired. The amount pertaining to the 12-1/29. Senior Notes was \$9,631, which represents the excess of reacquisition cost over the net carrying value of the related debt.

### Net Loss

The Company reported net know of \$106,284, \$119,894 and \$1,90,642. for the years ended March 31, 1995. 1996 and 1997, respectively. The increase in net loss of \$13,610 in flucal 1996 when compared with the prior year was due primarily to an increase in interest expense and the impact of rate regulation expenses, partially offset by increased operating income and priority investment income from Olympus The increme in net loss of \$10,748 in fiscal 1997 when compared with the prior year was due primarily. to an increase in interest expense. extraordinary law on early retirement of debt and equity in net loss of joint ventures, partially offset by increased. committee afficiency, privately investment income from Olympie. and the gain on sale of investments

## Hypothen Telecompositions, Inc.

An 889 owned unrestricted subsidiary of the Company. Hyperion, together with its subsidiaries, owns certain investments in CLEC joint ventures and manages there ventures. Hyperion is an unrestricted subsidiary for purposes of the Company's indentures. On April 15, 1996. Hyperion realized net proceeds of \$168,600 upon the issuance of notes and warrants (see "Liquidity and Capital Resources"). For further information regarding Hyperkin. see Hyperion's filings pursuant to the Securities Act of 1933 and the Securities Exchange Act of 1934.

Summarized financial information of Adelphia, Hyperion and Adelphia excluding Hyperion as follows:

	Adelphia	Hyperios	Adelphia excluding Hyperion	Adelphia	Hyperion	Adelphia excluding Hyperion
		As of				
		1996			1997	
Test 444	\$ 2,175,473	\$ 50,855	\$ 2,124,618	\$ 2,544,039	\$ 215,675	\$ 2,328,364
Re-	\$ 403,597	\$ 3,322	\$ 400,275	\$ 472,778	\$ 5,088	\$ 467,690
Operating expresses: Direct operating and						
Programming	124,116	2,690	121,426	148,982	3,432	145,550
Affiliate interest	68,357	3,064	65,273	81,763	6,780	74,963
and priority investment income	39,475	-	39,475	50,453	_	50,453
EBITDA (a)	\$ 247,999	\$ (2,452)	\$ 250,451	\$ 292,486	\$ (5,124)	\$ 297,610
Interest expense	(210,691)	(6,068)	(204,603)	(240,692)	(28,377)	(212,315)
Capital expenditures	(100,009)	(6,084)	(94,005)	(129,609)	(36,127)	(93,482)
Costs paid for acquisitions	(60,804)	_	(60,804)	(143,412)	(5,040)	(138,372)
Cash used for investments	(24,333)	(12.815)	(11,518)	(51,415)	(34,769)	(16,646)
			r the Three Me	onthe Ended M		
		1996			1997	
Levenus	\$ 107,137	\$ 826	\$ 106,311	\$ 122,203	\$ 1.477	\$ 120,726
Operating expenses: Direct operating and						
Selling, peneral, and	33,896	812	33,006	40,516	1,093	39,423
Selling, general, and administrative	17,396	709	16,687	20,631	2,044	18,587
investment income	11,875	-	11,875	13,511	_	13,511
EBITDA (a)	\$ 67,718	\$ (695)	5 68,413	\$ 74,567	\$ (1,660)	\$ 76,227
Interest expenses	(51,532)	(1,910)	(49,622)	(59,928)	(7,618)	(52,310)
Capital expenditures	(27,644)	(1,611)	(26,033)	(43,194)	(21,177)	(22,017)
Cosh paid for acquisitions	(42,958)	-	(42,958)	(7,042)	-	(7,042)
Cosh wood for investments	(10,548)	(3.718)	(6,830)	(14,665)	(11,371)	(3,294)

<sup>(</sup>a) Earnings before interest expense, income taxes, depreciation and aniorization, equity in loss of joint ventures and other non-cash charges ("EBITDA"). While EBITDA is not an alternative indicator of operating performance to operating income or an alternative to cash flows from operating activities as a measure of liquidity, as defined by generally accepted accounting principles, and, while EBITDA may not be comparable to other similarly titled measures of other companies, the Company's management believes EBITDA is a meaningful measure of performance as substantially all of the Company's financing agreements contain financial covenants based on EBITDA.

# CAPITAL RESIDENCES

operations and the continued availability of external financing. depend generally on its results of cash to meet its future needs will The Company's ability to generate aggregate outstanding borrowings as of March 31, 1997 were \$2,544,0,39 long-term borrowings and internally generated funds. The Company's expenditures were funded through CLEC joint ventures and other capital resources for these purposes During the three flacal years in affiliates and entities. These and for investments in Olympus. the Company committed autocartial the period ended March 31, 1997. acquisition of cable systems. maintenance, expansion and the construction, modernization, capital intensive and typically The cable television business is requires continuel financing for

## Capital Expenditures

The Company has developed an amovative fiber-to-feeder network, architecture which is designed to increase channel capacity and minimize future capital expenditures, while positioning the Company to take advantage of future upportunities. Management believes its capital expenditures program has resulted in higher levels of channel capacity and addressability in comparison to other cable television operators.

In most of its recent upgrades, the Company has utilized a Mudified Phasive Network Architecture ("MFPA") which utilizes fiber uptake the san alternative to the constal cable that historically has been used to distribute cable signals to the subscriber's home. The MPPAA design deploys on average one fiber that for every two miles of fiber uptac cable or approximately one fiber node for every 180 homes passed. The Company believes this current for the company to the current for the company believes this current for the company to the current for t

television, digital television, highrequirements for high-definsion meet the unticipated transmission compression sechnology and to speed data and telephone services. bandwidth potential of digital services, in utilize the expanded offer additional vides programming This will position the Company to of the return path plant capabilities handwidth, and easier implementation reliability to customers, improved the Systems' networks has the perenation of fiber optic cable into advantages of providing increased miliastry averages. This deep

in fiscal 1997 fiscal 1998 to he to a range similar expects the capital expenditures for Exchange Services." The Company plant using fiber-to-leader technology acceleration of the retailshap of prior year, was primarily due to the and 1997, compared to each respective expenditures for fiscal 1995, 1996 \$92,082, \$100,089 and \$129,609, See "Business Competitive Land expenditure, including Hyperion 1995, 1996 and 1997 were for the years ended March 31, \$93,482, respectively. Capital ended March 31, 1995, 1995 and 1997 were \$49,232, \$94,005 and without Hyperican for the years Capital expenditures for Adelphia

## Financial Activities

The Company's financing strategy has been to maintain its public long-term debt at the purent holding company level while the Company's conocilidated subsubunces have their own sertion and subundinated crodic arrangements with hanks and insurance companies and fiftperion has also issued public long-term debt. The Company's ability to generate cosh adequate to meet so future receds will depend generally on its results of operations and the continued availability of external financing. During the three-year period ended March 31, 1997, the

inernally generated funds. Adelphia has funded the interest obligations on its public burrowings from internally personated family and by paying the interest out of subsidiary company debt securities through the issuance of parent and the principal with new keeps or borrowings from banks and insurance companies by refinancing obligations on its long-term has funded the principal and interest public debt and equity and Hypericin short-term horowings, internally generated funds and the issuasce of public debt. The Company generally borrowings primarily from banks. joint ventures and other affiliates пусывання в Оўтрах (7.50) capital expenditures, and and entities through king-term working capital requirements. Company generally funded its

In addition, at March 31, 1997, an ratus by the harn-wing subsectioner maintenance of centain financial These agreements also require the Adelphia or other subsidianes cross-default provisions relating to agreements also contain certain subsoliuries. Several of these and affiliates, and the payment of disidends and two to the humwing the humaning subsultation and Adelphia and its other subsultanes subsections, transactions between investinents by the harowing limitations on hymowings of and arrang other things, privade for centain pawisions which, these agreements. These agreements harmwings was outstanding under an appropries of \$1.055,500 in subsubanes At March 31, 1997. guaranteed by such subsidiary's valvaduance and, in some cases, are of the bornwing subsoliary and its and in sime cases by the assets harawings under these agreements are collateralized by the stock in invariance companies. Typically, credit agreements with hanks and/ex subsedience have their count sensor Most of Adelphia's directly-owned negregate of \$104,000 subordinated and unaccured barrowings by Adelphia's subsidiaries was outstanding under credit agreements containing limitations and restrictions similar to those mentioned shove See Note 3 to the Adelphia Communications Corporation consolidated financial statements. Management believes the Company is in consoliunce with the financial covenants and related financial ratio requirements contained in its various credit agreements, based on operating results for the three months ended March 31, 1997. In addition, as of March 31, 1997. Hyperion had outstanding \$329,000 aggregate principal amount of maturity of 13% Senior Discount Notes due 2003, with a currying amount of \$187,173, which were issued under an indenture dated April 15, 1996.

At March 31, 1997, Adelphia's subsidiaries had an aggregate of \$209,154 in unused credit lines with banks, which includes \$24,500 also available to Olympus and the Managed Partnerships, part of which is subject to achieving certain levels of operating performance. In addition, the Company had an aggregate \$61,539 in cash and cash equivalents at March 31, 1997. which combined with the Company's unused credit lines with banks aggregated to \$274,539. The Company has the ability to pay interest on its 9 1/2% Senior Pay-In-Kind Notes by issuing additional notes totaling approximately \$40,365 in lieu of cash interest payments from April 1, 1997 through February 15, 1999. Based upon the results of operations of subsidiaries for the quarter ended March 31, 1997. approximately \$360,230 of available assets could have been transferred to Adelphia at March 31, 1997, under the most restrictive covenants of the subsidiaries' credit agreements.

The subsidiaries also have the ability to sell, dividend or distribute certain assets to other subsidiartes or Adelphia, which would have the net effect of increasing availability. At March 31, 1997, the Company's unused credit lines were provided by reducing revolving credit facilities whose revolver periods expire through September 30, 2004. The Company's scheduled maturities of debt are currently \$164,931 for fiscal 1998.

At March 31, 1997, the Company's total outstanding debt aggregated \$2,544,039, which included \$1,184,209 of parent company debt and \$1,359,830 of subsidiary debt. Bank debt interest rates are based upon one or more of the following: rates at the option of Adelphia: prime rate plus 0% to 1.5%; certificate of deposit rate plus 1.25% to 2.75%; or Eurodollar (or Landon Interbunk Offered) rate plus 1% to 2.5%. The Company's weighted average interest rate on notes payable to banks and institutions was approximately 8.83% at March 31,1997, compared to 8,56% at Murch 31, 1996. At March 31, 1997, approximately 45.59 of subsidiary debt was subject to fixed interest rates for at least one year under the terms of such debt or applicable interest rate swap agreements. Approximately 67.197 of the Company's total. indebtedness is at fixed interest rates es of March 31, 1997.

Adelphia has entered into interest rate swap agreements and interest rate cap agreements with banks and affiliates to reduce the impact of changes in interest rates on its debt. Adelphia enters into pay-fixed agreements to effectively convert a portion of its variable rate debt to hard rate debt. Adelphia enters into receive-fixed agreements to effectively convert a portion of its fixed-rate debt to variable-rate debt which is indexed to LIBOR. Interest rate cap agreements are used to reduce the

impact of increases in interest rates on variable rate debt. Adelphia is exposed to credit loss in the event of nonnerformance by the banks and the aftiliates. The Company does not expect any such nonperformance. At March 31, 1997, Adelphia would have had to pay approximately \$7,632 to settle its interest rate swap and can agreements, representing the excess of carrying cost over fair market value of these agreements. During fiscal 1996, the Company received \$11,526 upon termination of several interest rate swap agreements having a stated notional principal amount of \$270,000. The amount received will be amortized as a reduction of interest expense. through November 1998, Also during fiscal 1996, the Company received \$4,900 and assumed the obligations as a counterparty under certain interest rate swap agreements with Olympus. These interest rate. swap agreements have a notional principal amount of \$140,000 and expire through November 1998.

In May 1994, Adelphia purchased on the open market \$10,000 of its 10 174% Senior Notes due 2000 at a price of 94,5% of face value plus accrued interest.

On February 28, 1995, as a part of the Telesat Investment Agreement, I-PL Group Inc. ("I-PL") purchased 1,000,000 shares of newly issued Class A Common Stock for \$15,000.

On April 12, 1996, certain subsidiaries of the Company (collectically, the "Borrowers") entered into a \$690,000 (inancing arrangement consisting of a \$540,000 resolving credit facility maturing December 31, 2004 Install borrowings during April 1996 of \$483,000 were used premarily to repay existing indebtedness. Interest rates charged are based upon one or more of the following rates at the

option of the Borrowers: Eurodollar rate or the greater of the prime rate and the Federal funds rate plus 1/2 of 1% plus a margin of from 0% to 2% depending upon the Borrower's senior funded debt ratio. Interest on custanding borrowings is generally payable on a quarterly basis. The maximum available under the revolving credit facility is reduced. in increasing quarterly amounts. beginning June 30, 1998 through December 31, 2003. The Burnwers pay a commitment fee of either .375% or .250% per annum (depending upon the Borrower's senior funded debt ratio) of the unused revolving credit facility commitments during the term of the agreement. Horrowings under the term loan facility are payable in installments, in increasing quarterly amounts, commercing June 30, 1998 and ending on December 31, 2004.

On April 15, 1996, Hyperion realized proceeds, net of discounts. commissions and other transaction costs, of \$168,600 upon issuance of \$329,000 aggregate principal amount of 13% Senior Discount Notes (the "Hyperion Senior Notes") due April 15, 2003 and 329,000 warrants to purchase an aggregate of 613,427 shares of common stock of Hyperion expiring April 1, 2001. Proceeds of \$11,087 were allocated to the value of the warrants, if all warrants were exercised, the warrants would represent approximately 5.71% of the common stock of Hyperion on a fully diluted basis. Proceeds, net of discounts, commissions, and other transaction costs, were used to repay certain indebtedness to Adelphia, to make loans to certain key Hyperion officers and will be used to fund Hyperion's expansion of its existing markets, to complete construction of new networks and to enter additional markets, including related capital expenditures, working capital requirements, operating

hisses and investments in joint ventures.

On February 26, 1997, Adelphia Issued \$350,000 of 9 7/8% Senior Notes (the "Senior Notes") in a private placement. Net proceeds. after payment of transaction costs, of approximately \$340,000 were used to reduce amounts outstanding on Adelphia's subsidianes' notes payable to banks and to purchase. redeem or otherwise retire a portion of Adelphia's 12 1/2% Senior Notes due 2002. Interest is payable semiannually commencing September 1, 1997. The Senior Notes are unsecured and are due March 1. 2007. Holders of the Senior Notes have the right to require Adelphia to redeem their Senior Notes at 100% upon a Change of Control (as defined in the Indenture). The indenture also provides for payment to the note holders of liquidated damages of up to 2% per annum of the Senior Notes principal if Adelphia does not file a registration statement, or cause such registration statement to become effective within a prescribed time period, with respect to an offer to exchange the Senior Notes for a new issue of debt securities registered under the Secunties Act of 1933, with terms substantially the same as those of the Senior Notes. The new issue of debt securities is expected to be recorded at the same carrying value as the Senior Notes and. accordingly, no gain or loss is expected to be recognized.

### Acquisitions

On April 12, 1994, Adelphia purchased for \$15,000 (i) convertible preferred units in Niagara Frontier Hockey, E.P. (the "Sabres Partnership"), which owns the Buffalo Sabres National Hockey League Franchise, convertible to a 34% equity interest, and (ii) warrants allowing Adelphia to increase its

interest to 40%. Adelphia has also advanced \$16,000 to the Sabres Partnership in the form of 14% convertible capital funding notes. The Sabres Partnership manages and receives allocations of profits, losses and distributions from the Marine Midland Arena, a new sports and entertainment facility. Adelphia believes this investment will be a competitive advantage a the Buffalo cable television market.

On May 12, 1994, Adelphia invested \$3,000 for a 20% interest in SuperCable Al.K International, a cable operator in Caracas. Venezuela. În April 1994, Adelphia invested \$4,200 in Commonwealth in exchange by an 8 75%, \$4,200 convertible note and warrants. Pursuant to a merger of Commonwealth with Republic Industries, Inc. ("Republic") on January 23. 1997, the Company received 284,425 shares of Republic Common Stock in exchange for its interest in Commonwealth resulting in a gain of \$3,746.

On June 16, 1994, Adelphia invested \$34,000 in TMC Holdings Corporation ("THC"). the parent of Tele-Media Company of We sern Connecticut THC owns cable television systems which, at the acquisition date. served approximately 43,000 subscribers in western Connecticut The investment in THC provides Adelphia with a \$30,000 preferred equity interest in THC and a 75% non-voting common equity in crest, with a liquidation preference to the remaining 25% common stock ownership interest in THC Adelphia has the right to convert such interest to a 75% voting common equity interest. with a liquidation preference to the remaining shareholders' 25% common stock ownership interest. on demand subject to certain regulators approvals. The acquisition of THC was accounted for using

the purchase nurthed of accounting. The consolidated statements of operations and cash flows include the operations of the acquired system from hane 16, 1994. Debt assumed, included in notes payable of subsidiaries to banks and institutions, was \$52,000 at closing

in notes payable of aubajdiaries to bush, and institutions, was \$42,300 at closing. of the acquired system since June statements of operations and cash flows include the operations doctrave in Adelphia's receivable price, \$16,000 was paid in cesh and the remainder resolved in a 30, 1994. Debt assumed, included accounting. The consolidated using the purchase method of Northeast was accompled for from Olympus. The acquisition of Pennsylvania. Of the purchase 36,500 subscri systems which, at the acquisition Northeast owns cable television punchase price of \$31,875. Cable, Inc. ("Northeast") for a expeired from Olympus 85% of the common muck of Northeast On June 30, 1994, Adelphia et, served approximately iben in cauten

On November 8, 1994, Page Call, a company 49.9% owned by Adophia, was a successful bidder for three regional narrowhead PCS licenses, covering 62% of the country's population. Page Call was recently established to develop a nationwide paging service. Page Call's aggregate final bid for the three licenses was \$52,900, an amount reduced to \$31,800 due to its "designated entity" atama. On June 11, 1997, Adophia amounted the sale of its internal in Page Call for a could of \$16,500 in cash and Stock of Arch Començations Group, Inc. This transaction is subject to nursual closing conditions and regulatory approval.

On December 27, 1994, Adelphia

exchanged to existing investment in Tell-Media Investment Partnership, L.P. ("TMIP") with a Managed System for a note in the amount of \$13,000. No gain or loss was receynized as a result of this exchange.

consolidated statements of operations and cash flows meltude method of accounting. The Oxford served approximately Managed System Terry Family cable systems to a purchase the stock of the other Adelphia assigned the rights to systems since January 10, 1995. the operations of the acquired accounted for using the purchase The acquisition of Oxford was counties of Chanville and Warren date, located in the North Carolina 4.200 subscribers at the acquisition of the Terry Family cable systems Cablevision, Inc. ("Oxford"), one subsidiary of Adelphia into Oxford with the merger of a wholly-owned Common Stock in connection issued 399 JH7 shares of Class A On Sanuary 10, 1995, Adelphia

On January 31, 1995, Adelphia acquired Tele-Mech. Company of Martha's Vineyard, L.P. ("Martha's Vineyard") for \$11,775, a cable system which, at the acquisition date, served approximately 7,000 subscribers located in Martha's Vineyard, Massachaneth. The acquisition of Martha's Vineyard was accounted for using the parchase method of accounting. The committed of accounting the parchase method of accounting the parchase and cash flows include the operations and cash flows include the operations and cash flows include the operations of the acquired system since January 31, 1995.

On April 12, 1995, Adelphia acquired cable systems from Clear Chanvels Cable TV Company located in Kittanking, New Bethlehem and Froepon, Penasylvania, for \$17,456. These systems served approximately 10,700 subscribers at the acquisition date. The acquisition of these systems has been accounted for using the

purchase method of accounting. The complished statements of operations and cash flows exclude the operations of the acquired systems since April 12, 1995.

of the acquired systems since cash flows include the operations Materials of operations and accounting. The consolidated for using the purchase method of these systems has been accounted of \$43,000. The acquisition of purchased for an aggregate prior cable systems of Eastern Telecom completed the acquisition of the On Japanery 9, 1990, Ault-Ophio January 9, 1996 western Petatoylvania and were at the acquisation date legated in approximately 24,000 subscribers TV, Inc. These systems served Corporation and Robinson Cable

related cristics in future persons ansums may be return owed by the repayment of amounts previously terminer with an affiliated entity and funds received through the a \$200,000 credit facility in whath combination of debt proceeds from acquisition was financed through a counties of Eric and Niagars. The the acquisition date on the New York operations of Cable TV Fund 11-B purchased the cable selevision On April I. 1996, Aubiphu advanced to related entities. These en Adelphia sahudany is a coapproximately 39,700 sales when expained for SH4.267 and served Lid. This CATV system was

On July 12, 1990, Adelphia acquired all of the cable syneron. 4 First Carolina Cable syneron. 4 First Carolina Cable TV. 1..9: These syntems served approximately 32,500 subscriben at the date of acquisition primarily located in Vermont and were purchased for an aggregate price of \$46,500. The acquisition of these syntems has been accounted for using the purchase method of accounting. The committees and cash flows include operations and cash flows include

the operations of the acquired systems since July 12, 1997.

On February 10, 1997, Adelphia acquired the assets of Small Cities Cable Television, L.P. and Small Cities Cable Television, Inc. These cable systems served approximately 6,000 subscribers at the date of exposition primarily located in Vermont and were purchased for an aggregate prior of \$12,000 made up of Class A common stock and cash The acquisition of these systems has been accounted for using the purchase method of accounting. The convolidated statements of operations and cash flows include the operations of the acquired systems since February 10, 1997.

On November 11, 1996 Adelphia cracred into a definitive agreement for the purchase of cable systems from Hooth Communications Company. These systems will be exquired for an aggregate of \$54,500 comprised of approximately 3.5 million shares of Adelphia's Class A Common Stock and \$29,500 cash and serve approximately 25,800 subscribers in the Virginia cities of Blackshurg and Salem. The acquisition, which will he accounted for under the purchase method of accounting, is expected to close in fiscal 1998.

On May 20, 1997, Adelphia and its affiliates and Time Warner Cable companies entered into agreements involving a trade of cable systems in seven states covering approximately 250,000 subscribers, an exchange of interests in four Competitive Local Exchange Carrier ("CLBC") networks in New York state, and cash. Adelphia will exchange its systems serving 67,600 subscribers primarily in the Mansfield, Ohio area for systems owned by Time Warner cable companies serving 72,400 subscribers adjacent to systems owned or managed by Adelphia in Virginia. New England and New York. Also, Hyperion has

agreed with a Time Warner company to an exchange of interests in four CLEC networks in New York. In this transaction, Hyperum will increase its interests in its **Buffalo and Symouse CLEC** networks to 50% and 100%. respectively, and eliminate its interests in the Albany and Binghamton networks. Certain affiliates managed by Adelphia will exchange systems serving 49,700 subscribers in Syracuse. New York and Henderson, North Carolina for Time Warner cable systems serving 57,900 subscribers adjacent to systems owned or managed by Adelphia in western Pennsylvania and Virginia. Consummatem of this transaction is subject to certain closing conditions and regulatory approval

On June 6, 1997, Adelphia signed a letter of intent to establish a partnership into which Tele-Communications. Inc., ("TCI") will contribute its cable systems in Buffalo, New York: Enc. Pennsylvania, and Ashtabula and Lake County, Ohio totaling 106,000 subscribers, and Adelphia will contribute its Western New York and Larain. Ohio systems, totaling 298,000 subscribers. Upon closing of the transaction, TCI will hold a minority interest in the partnership. Adelphia will manage the partnership and expects to consolidate the parinership's results for financial reporting purposes. The venture will serve approximately 464,000 customers

#### Ohmpus.

During the year ended March 31, 1995, the Company made net investments in and advances to Olympus totaling \$1,966. Such investments and advances provided funds to Olympus for capital expenditures, for the repayment of debt and for working capital. During

the years ended March 31, 1996 and 1997, the Company received net distributions and advances from Olympus totaling \$45,599 and \$9,012, respectively. During the years ended March 31, 1995, 1996 and 1997, the Company received priority investment income from Olympus of \$22,300, \$26,052 and \$42,006, respectively.

On February 28, 1995, Olympus entered into a Laguidation Agreement with the Clark Faristy ("Gans"), an Olympus limited partner Under this Liquidation Agreement, Gans agreed to eachange their redeemable limited partner interests in Olympus for the remaining 15% of the common stock of Northeast held by Olympus Concareuly with the closing of the Laqualation Agreement, ACP Holdings, Inc. CACP," a wholly owned subsidiary of Adelphia and managing general partner of Olympus), Olympus, Telesat and certain shareholders of Adelphia entered into an investment agreement (the 'Televat Investment Agreement") whereby Televal committed to Olympus substantially all of the assets associated with certain cable television systems. serving approximately 50,000 subscribers in southern Florida, in eachange for general and limited partner interests of \$5. Sensor Limited Partner ("SLP") interests of \$20,000 and \$112,500 of newly issued 16.5% preferred limited partner ("PLP") interests.

Prior to the Tele - Elevistracial Agreement, Olympus had obligations to Adelphia for intercompany advances, redeemable PLP interests and accrued priority return on redeemable PLP interests in conjunction with the Telesia Investment Agreement, Adelphia contributed \$49,974 of the intercompany advances, \$51,101 of the existing redeemable PLP interests and off of the then existing accrated priority return on the

reducemble PLP interests to general partners' equity (defleciency).

Adelphia then exchanged is remaining reducemble PLP interests for \$225,000 of new PLP interests.

Also, Senior Deft (as defined in the Telesal Investment Agreement) (med by Olympus to Adelphia of \$40,000 remained outstanding after commentation of the Telesal investment Agreement. After this transaction Adelphia both a 50% voting interest in Olympus with a Telesal substitute and other telesal partners in Olympus.

# Managed Partnerships

capital purposes. During the year the net amount of \$34,250. related parties repaid advances in Managed Partnerships and other cracked March 31, 1997, the capital expenditures and working related parties, primarily for respectively, to these and other Company made advances in the net amount of \$10,028 and \$14,859. \$50,000. During the years ended of Directon of the Company On September 29, 1993, the Board March 31, 1995 and 1996, the Particerships up to an amount of loans in the future to the Managed sufficienced the Company to make

Daring fiscal 1995, the Company sold its investment in TMIP to Syracuse Hilton Head Holdings, L.P. ("SHHH"), an affiliate of the Company, for \$13,000. On January 31, 1995, a whelly owned subsidiary of Adelphia received a \$20,000 preferred investment from SHHH to facilitate the acquisition of cable properties.

# REMUNES.

The Company plans to continue to explore and consider new commitments, arrangements or transactions to refluence existing debt, increase the Company's liquidity or decrease the Company's liquidity or decrease the Company's leverage. These could include make arrange other things, the future

of total debt to cash flow. part a function of applicable rates the shility to incur indebteches is in including coverages under which subsidiaries credit agreements. in Adelphia's indentures and its is limited by coverants contained into retinancings and new financings current credit facilities and to enter Company's ability to borrow under will be consummated. The he given that any such transactions activities, although no sources cor other investment or financing into acquisitions, joint ventures or These could also include entering new or unrended credit facilities equity or defit and the negativation of abidiaries, of public or private nament by Adelphia, or its

The Company believes that cash and cash oquivalents, internally generated funds, bornowings under cuisaing create facilities, and future transcing amore will be sufficient to meet its short-term and long-term liquidity and capital requirements. Although in the past the Company has been able to refinance its indebteches or obtain new financing, there can be measurance that the Company will be able to do so in the future or that the terms of such financings would be favorable.

expansion of its basiness through the acquisition of additional cable proximity to its existing regional televisom systems in geographic OF OTHER LESSON WITHOUT MANAGEMENTS structures and wars involving cable or part of cable companies or their opportunities that allow for the continues to cynhamic new company. The Company investment transactions of various sects, and other partnering and ventures, acquissions, sales of all characterized by mergers, joint be in a period of cumodidation religibiane industries, continues to including the cable television and telecometamications industry. Management believes that the whete or in locations that can

serve as a basis for new market areas. The Company, like other cable television companies, has participated from tone to tone and is participated from tone to tone and is participated from tone to tone and is participated from tone preliminary discussions with third parties regarding a variety of priential transactions, and the Company has considered and expects to continue to considered and explore patential transactions of various types with other cable and telecommunications companies. However, no assurance can be given as to whether any such transaction may be consummated or, if so, when

calculation of currings per share have any effect on the Company's this statement is not expected to carnings per share. The adoption of calculation of basic and diluted The new statement requires a синфицион и сапидь рег жит No. 124 are designed to simplify the The general requirements of SFAS with early application not permitted ending after Deveniher 15, 1997. issued and is effective for periods Standards No. 128, "Farmings Per Revent Accounting Processor ements Share" ("SEAS No. 128"), his feen Statement of Financial Accounting

# MINITAL

in the three fiscal years in the period cricked March 31, 1997, inflution did not have a significant effect on the Company. Periods of high inflution could have an adverse effect to the extent that increased horowing could for floating-rate defu may not be offset by increases in safective rates. At March 31, 1997, after groung effect to interest rate hedging agreements, approximately \$6.31, 77% of the Company's axial defu was subject to floating interest rates.

# CHANNE

The Company serves as the managing general partner of Olympus and, as of March 31, 1997, held \$5 of voting general

partnership interests representing, in the aggregate, 50% of the voting interests of Olympau. The Company also held, as of March 31, 1997, approximately \$271,546 aggregate principal amount of nomoting PLP interests in Olympau, which excite the Company to a 16,5% per around priority return. The remaining equity in Olympau comints of voting and non-voting partnership interests held by subsidiaries of FPL.

of \$20,000 and \$112,500 of newly exchange for general and limited partner interests of SS, Special certain cable television systems. contributed to Olympus mehatentially all of the assets mucciated with catered into the Telesal Investment held by Olympia. Concurrently with the chaing of the Liquidation Agreement, ACP, Olympia. Televal redeemake limited partner interests in Olympus for the remaining 15/4 of the common suck of Northerst Gens agreed to cach erving approximately 50,000 subscribes in southern Florids in Agreement whereby Televal and certain shareholders of Adelphia Under this Liquidation Agreement. catered isto a Liquidation On February 28, 1995, Olympus Agreemest with the Omas family imited Partner ("SLP") interests sued 16.5% PLP interests. 4

On March 28, 19th, ACP. Televat.
Olympus, Adelphia and cortain shareholders of Adelphia entered into an agreement which amended certain supects of the Olympus Partnership Agreement. The amendment provides for the repsyment of certain amounts owed to Televat sotaling \$200,000, the reference of certain obligations of Televat to Olympus and the reduction of Televat's PLP and accuracy priority neturn balances by \$20,000. The amendment further provides for a \$40,000 diserbasion to Adelphia as a reduction of its PLP interests and accuracy priority return.

These repsyments and distributions to Adelphia as a reduction of its PLP interests and accuracy priority return.

were made on March 29, 1995 and were funded through internally generated funds and advances from an affiliate.

PLP interests, certain transactions to the Olympus partnership other things, material amendments of the waing interests for, among ALIPOTENI OF DISTRIBITE BUILDINGS. with related parties and the refusancings, certain issuances of agreement, certain financings and approval by the holders of 75% interests, and also requires issuance of certain partnership dispositions of assets, and the significant acquisitions and the helders of 85% of the voting interests for, among other things agreement requires approval by The Olympus limited pertornalip

credit agreement. principally through horrowings Florida. Of the purchase price. On April 3, 1995, Olympus acquired all of the cable and security systems of WB Cable under an Otympus subsidiary's accounting, and was financed under the purchase method of exquisition was accounted for Class A Common Stock, The \$5,000 was publ in Adelphia \$77,000 was paid in cash and location in West Buca Raton. monitoring services from one from one headend and security Cable provides cable services purchase price of \$82,000. WB monitoring subscriben for a served 44,000 cable and security which, at the acquisition date. Associacy, Ltd. ("WB Cable")

On May 12, 1995, certain Olympus subsidiancs entered into a \$475,000 revolving credit facility with everal hands, maturing December 31, 2003. The proceeds at change were used to repay existing bank debt. At March 31, 1997, \$181,000 of unused commitments were available under this credit facility.

On January 5, 1996, Olympus

Olympus credit agreement through humwings under an for a purchase price of \$95,800 acquisition price was financed amount. The cash portion of the accrete to the \$70,000 face \$55,800 or acquisition and will 1997. This note was recorded at seller note due December 30. nun-interest bearing discount \$40,000 in cash and a \$70,000 The purchase price convists of approximately \$0,000 cable and at the acquisition date, served Communications, Inc., which, Cable division of Fairbanks cable systems of the Leadership ecunity manutaing subscriber acquired all of the wadheast Parists

The Trade Little Change of Control (as defined in Olympus to redeem the Olympus Holders of the Olympus Sensor of principal declining annually to par on November 15, 2004. Senior Notes at 101% upon a Notes have the right to require in whole or in part at 105.31259 redeem the Olympus Sentus Notes the Olympus Senior Notes at may redeem cp to \$70,000 of Notes are unsecured and are due November 15, 2006. Olympus November 15, 2001, Olympus may November 6, 1989, Commencing ₹10.625% of principal through 15, 1997 The Olympus Senior banks Interest is payable subsidiaries' notes payable to \$195,000 were used to reduce Net proceeds, after payment of Notes (the "Olympus Senior issued \$200,000 of 10 5/8% Sensor On November 12, 1946, Olympus cinianoually commencing May anounts outstanding on Olympus transaction costs, of approximately Notes") in a private placement.

The Selected Consolidated Financial and Operating Information and Management's Discussion and Analysis of Financial Condition and Results of Operations for Olympus for each of the three years in the

period ended December 31, 1996. which appear on pages 29 and 30 and 31 through 37, respectively, of Amendment No. 2 to Registration Statement No. 333-19327 of Olympus Communications, L.P. and Olympus Capital Corporation on Form S-4, are incorporated by reference in this Assaud Report on Form 10-K. The supplemental financial data for Olympus for the three months ended March 31, 1996 and 1997, which appears on pages 3 through 5 of the Olympus and Olympus Capital Corporation Form 10-Q for the quarterly period ended March 31, 1997, is incorporated by reference in this Annual Report on Fram 10-K.

### RECLEATORY AND COMPETITIVE MATTERS

The cable television operations of the Company may be adversely affected by changes and developments in governmental regulation, competitive forces and technology. The cable television industry and the Company are subject to extensive regulation at the federal, state and local levels. The 1992 Cuble Act significantly expanded the acone of regulation of certain subscriber rates and a number of other matters in the cable industry, such as mendatory carriage of local broadcast estransmission consent, and increased stations and the administrative costs of complying with such regulations. The PCC has adopted rate regulations thus establish, on a system-by-system busis, maximum allowable rates for (i) basic and cable programming services (other than programming offered on a per-charged or per-program basis), based upon a benchmark methodology, and (ii) associated equipment and installation services based upon cost plus a reasonable profit. Under the PCC rules, franchising authorities are authorized to regulate rates for

hade services and associated equipment and installation services, and the PCC will regulate rates for regulated cable programming services in response to complaints filed with the agency. The Telecommunications Act of 1996 (the "1996 Act") ends PCC regulation of cable programming service tier rates on March 31, 1999.

Rates for basic and cable program-

ming services are set pursuant to a benchmark formula. Alternatively. a cable operator may elect to use a cost-of-service methodology to show that rates for basic and cable programming services are reasonable. Refunds with interest will be required to be paid by cable operators who are required to reduce regulated rates. The PCC has reserved the right to reduce or increase the hendamarks it has established. The rate regulations also limit incremes in regulated rates to an inflation indexed amount plus incremes in certain casts such as taxea, franchise fees, costs associated with specific franchise requirements and increased programming costs. Cost-based adjustments to these capped rates can also be made in the event a cable operator adds or deletes channels or completes a significant system rebuild or appraise. On November 10, 1994, the PCC adopted an alternative method for adjusting the rates charged for a cable programming services tier when new services are added. This has allowed cable operators to increase rates by as much as \$1.40 plus programming costs, over a three year period ending December 31, 1997 to reflect the addition of up to seven new channels of service on cable programming acrvice tien. In addition, a new programming tier can be created, the rate for which would not be regulated as long as certain conditions are met. such as not moving services from existing tiers to the new one. Because of the limitation on rate increases for regulated services, future revenue

growth from cable services will rely to a much greater extent than has been true in the past on increased revenues from unregulated services and new subscribers than from increases in previously unregulated rates.

The FCC has adopted regulations implementing all of the requirements of the 1992 Cable Act. The FCC is also likely to continue to modify, clarify or refine the rate regulations. Adelphia cannot predict the effect of the 1996 Act on future rulemaking proceedings or changes to the rate regulations.

Effective September 1, 1993, as a result of the 1992 Cable Act. Adelphia repackaged certain existing cable services by adjusting rates for basic service and introducing a new method of offering certain cable services. Adelphia adjusted the havic service rates and related equipment and installation rates in all of its systems in order for such rates to be in compliance with the applicable benchmark or equipment and installation cant levels. Adelphia also implemented a program in all of its systems called "CableSelect" under which most of Adelphia's satellitedelivered programming services were offered individually on a perchannel basis, or as a group at a price of approximately 15% to 20% helow the sum of the per channel prices of all such services, For subscribers who elected to customize their cannel lineup. Adelphia provided, for a monthly rental fee, an electronic device incated on the cable line outside the home, enabling a subscriber's television to receive only there channels selected by the subscriber These basic service rate adjustments and the CableSelect program were also implemented in all systems managed by Adelphia. Adelphia believes CableSelect provided increased programming choices to

its unhecribers while providing flexibility to Adelphia to respond to future changes in areas such as customer demand and programming Adelphia no longer offers the CathicSelect program in any of its system.

reduce its rates in certain

number of programming services moved from regulated tiers to "a la carte" packages. Adolphia appealed this decision to the full Commission December 31, 1996), plus additional refunds totaling approximately Under the terms of the agreement, Adelphia is required to make carte packages were created. proceedings in 40 communities \$2,400 (including interest through the PCC that resolves pending rate On May 1, 1997, the PCC adopted under which, on a prospective basis, any a is came package will be treated as a regulated biot, except erved by Adelphia in which a la agreement between Adeighia and an onder approving a settlement D.C. Circuit was unsuccessful. to the U.S. Court of Appeals for the for packages involving premium services. An appeal of this decision the PCC released amended rules decision. On November 18, 1994. unught reconsideration of the Bureau's decision. Adelphia has a regulated tier. Thin decision, and ordered this package to be treated as evasion of the rate regulations and all other letters of inquiry decisions, were principally decided on the of offering services. Olympus responded in writing to the ROC's which affirmed the Cable Service Cable Services Bureau of the RCC CatheSelect" program was an saucd a decision bolding that the equiry. On November 18, 1994, the implementation of this new method in Olympus system regarding the A least of inquiry was received by

operations in future periods. have on its business and res PCC rulemaking presendings will a la carte packages or other future Also, no assurance can be given as to what other future actions. regulations, future PCC treatment of predict the effect that she unrended The Company is currently unable to regulatory authorities may cake or Congresa, the PCC or other position and results of operations. the effects thereof on the Company effect on Adelphia's financial mater to have a material adverse expect the ultimate outcome of this management of Adelphia dues not quactities or effect of this matter, Adelphia cannot predict the ultimate helieves is adequate to cover the of the charge to carnings remained in account interest and other liabilities which management matter. At March 31, 1997, \$3,382 with the ultimate resolution of this other costs to be incurred associated periods of up to \$2,700, (ii) legal ettlement and related costs. While fiscal year ended March 31, 1996. and (iii) an estimate of legal and and other costs incurred during the he extended to customen in future unchaled, (1) an estimate of credits to of the total costs macrimed with the resolution of this matter. Such costs educacing uninferrent, sequinist 1996 included a SS 300 charge for the fiscal year ended March 31, communities. Results of operations

Cable television companies operate under franchines grazated by local authorities which are subject to renewal and renegotiation from time to time. Because such franchises are generally non-exclusive, there is a potential for competition with the systems from other operation of cable television systems, including public systems operated by municipal franchising authorities themselves, and from other

interest from January 3, 1997 through the date of payment.

Adelphia also will be required to

distribution syntems capable of delivering television programming to homes. The 1992 Cable Act and the 1998 Act contain provisions which encourage competition from such other sources. The Company carmot predict the extent to which competition will materialize from other cable television operators, other distribution systems for delivering television programming to the home, or other potential competition, or, if such competition materializes, the extent of its effect on the Company.

FCC rules hereinfore permitted lacal telephone companies to offer "video dialtone" service for video programmers, including channel capacity for the carrage of video programming and certain nun-common carrier activities such as video processing, billing and collection and joint marketing agreements. New Jersey Bell Telephone Company received authorization on July 18, 1994 to upstate a "video dialtone" service in portions of Dever County, New Jersey, in which the Company serves approximately 20,000 to 100.

unaffiliated with the LEC. The KATHO MARCA CHARLETO OVS ACTORING available to programmers channels on an OVS must be capacity, up to two-thinks of the fees. Where demand exceeds payments to local governmental bodies in lieu of cable franchise system can be required to make obtaining a local cable francisw, although LECs operating such a systems" ("OVS") without LECs to operate "open video rules. The 1996 Act also authorized areas in by specific waiver of PCC exchange areas other than in nara cusiomers within their local video programming directly to prohibition on LEC's from providing The 1946 Act repealed the suppliers the PCC's "video dialtone" rules. The PCC has promulgated rules to implement the OVS concept, and New Jersey Bell has been greated permission to convert its video dialtone authorization to an OVS authorization.

The Company believes that the provision of video programming by telephone companies in competition with the Company's existing operations could have an adverse effect on the Computy's financial condition and results of operations. At this time, the impact of any such effect is not known or estimable.

DBS service became available to consumers during 1994. A single DBS satellite can provide more than 100 channels of programming. DBS service can be received virtually anywhere in the United

States through the installation of a small outdoor antenna. DBS service is being heavily marketed on a nationwide basis by several service. providers. The extent to which DBS will be competitive with cable systems will depend on the continued availability of reception equipment and programming at reasonable prices to the consumer

### QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

Not applicable.

### FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The consolidated financial statements of Adelphia and related notes thereto and independent auditors' report follow.

The consolidated financial statements of Olympus and related notes thereto and independent auditors' report dated March 26, 1997, appearing on pages F-2 through F-19 of Amendment No. 2 to Registration Statement No. 333-19327 of Olympus Communications, L.P. and Olympus Capital Corporation on Form \$-4, are incorporated by reference in this Annual Report on Form 10-K.

### INDEPENDENT AUDITORS' REPORT

Adelphia Communications Corporation:

We have audited the accompanying. Those standards require that we consolidated balance sheets of Adelphia Communications Corporation and subsidiaries as of March 31, 1996 and 1997, and the related consolidated statements of operations, stockholders' equity (deficiency), and cash flows for each of the three years in the period ended March 31, 1997. Our audits also included the financial statement schedules listed in the Index at Item 14. These financial statements and financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an coinion on these financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with generally accepted auditing standards.

plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management. as well as evaluating the overall financial statement presentation We believe that our andits provide a reasonable bases for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects. the financial position of Adelphia Communications Communities and subsidiaries at March 31, 1996 and 1997, and the results of their

operations and their cash flows for each of the three years in the period ended March 31, 1997 in conformity with generally accepted accounting principles. Also, in our opinion, such financial statement schedules, when considered in relation to the basic consolidated huancial statements taken as a whole, present fairly in all material respects the information set forth therei:

Velatte & Tankoup

DREOTTE & TOUCHE LLP

Pittsburgh, Pennsylvania June 11, 1997

# Adelphia Communications Corporation and Subsidiaries Consolidated Balance Sheets

(Dollars in thousands, except per share amounts)

1   10   10   10   10   10   10   10					lerch 31,
SALES   SALES   SALES				1996	1997
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# Adelphia Communications Corporation and Subsidiaries Consolidated Sta ament of Operations

(Dollars in thousands, except per share amounts)

		ab 31,	
1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	1995	1996	1997
	\$ 361,505	\$ 403,597	\$ 472,770
Operating expenses:		323.14	
Direct operating and programming	106,993	124,116	144,967
Setting person and administrative	63,467	68,357	81,763
Determination and amortization	97,602	111,031	124,060
Rain regulation		5,300	-
Total	268,082	308,804	354,811
Operating Income	95,423	94,793	117,967
Other income (expense):			
Interest income from difficulty	11,112	10,623	8,367
Color incolor	1,453	_	-
Priority investment income from Olympus.	22,300	28,852	42,00
Equity is loss of Olympus and other joint variable	(195,696)	(210,691)	(240,692)
Easily in los of Olympus and char laint warms	(42,550)	(41,965)	(31,546)
Faulty in loss of Hyperion			
nonconsolidated joint ventures.	(1,799)	(4,292)	(7,223
		-	12,15
Tel	(205,162)	(217,473)	(237,257
	133		
Loss before income taxes and extremitiony but	(111.759)	(122,680)	(119,290
ncome tax baseful	3,475	2,786	331
Los before extraordinary los	(106.284)	(119,894)	(118,932
Extraordiscry loss on early relations of data.		_	(11,710
Ve les		****	
Net less	5 (105,294)	\$(119,894)	3(130,042
Loss per weighted average above of common stack			
before extraordinary loss	s (4.32)	\$ (4.56)	\$ (4.50
Extraordinary loss per weighted average discretes			
early retirement of debt.	-		(44
City Actions of Commissions and Commissions			
Net loss per weighted average share of common stock	\$ (4.32)	\$ (4.56)	\$ (4.94
	-		
Weighted average aleans of			

See notes to consellated financial statements.

### Adelphia Communications Corporation and Subsidiaries Consolidated Statements of Stockholders' Equity (Deficiency)

(Dollars in thousands)

$\begin{array}{cccccccccccccccccccccccccccccccccccc$		Class B Common Stock	Part of Capital	Accommissed Deficit	Stockholders' Equity (Deficiency)
	. 115	1 100	\$ 190,431	\$ (1,116,739)	3 (910,064)
		_	3,500	-	3,592
Sent of Parish St. (1997).				e sar	14,861
	-	-	(5,000)	-	(5,600)
He has	_		- d-	(106,284)	(106,284)
Name 10 11, 1900		100	211,190	(1,223,023)	(1.011,575)
Stands on April 3, 1879			4,995	-	5,000
Description of product pales of against such cuts produces or construction of the cons		_	(1,770)	_	(1,770)
No les			- 92	(119,094)	(119,894)
Marin 1970 N. (1985	. 154	100	214,415	(1,342,917)	(1,128,239)
Seek on Policy III, 1897	. 1		4593	_	5,000
	1			(130,642)	(130,642)
Balance, March 31, 1997	\$ 161	\$ 100	\$ 219,408	\$ (1,473,599)	\$ (1,253,881)

See mates to consultated financial statements.

## Adelphia Communications Corporation and Subsidiaries Consolidated Statements of Cash Flows

(Dollars in thousands)

		Year Baded Ma			mch 31,		
	DE VI	1995		996	-13	1997	
مخاداته وشعبها وسأردها ذا							
		16,284)	8 (119,	(194)	\$ (13	10,642)	
Adjustments to consults and less to cot or	اخاص ا	1					
			124	-			
			100	890		76,338	
A Participation of the Partici	The second secon	31,530	2777	141		45,730	
The same of the sa		14,736		208		41,340	
The second secon	A Color of the contract of the color of the	433	1201	292		51,946 7,223	
A STATE OF THE PARTY OF THE PAR	THE WILL SHAPE STATE OF STREET	1,799		700		1,223	
Company of the same and the sam	12 30 XXX - XX	300	( ·	~~	18	2,151)	
restate year layer process that a real	and the second second second second	39.79	20.00	_		4,131,	
THE PERSON NAMED IN COLUMN TWO IS NOT THE OWNER.		REV				3,503	
A Contract of the State of the	7, t	100	30.00	_		3,300	
Bridge of the state of the state of	Sel Acade Comments	(3,975)	O.S	-	11/10	(300)	
The second of the second			141		. 1		
property and the second		1	18155				
The second secon	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	(478)				(813)	
And the same training of the same of the s		11.1520	1144		- C	7,858)	
Na curio co vigalização do como		14,700		790		9,784)	
THE RESERVE THE PERSON NAMED IN	645.65 (1840), N (0)	-	(1,7			1,290	
According to the last of the l		10.630		142		2.854)	
AND DESCRIPTION OF STREET	THE RESIDENCE OF THE PARTY OF T	40.536	64			4.7M	
The state of the s		-227	12000		-		
de finns from installing autoister:			1		***		
		0,256)	(60,1	4.45	100	3,412)	
A CONTRACTOR OF THE PARTY OF TH	The state of the s	2,012)	(100,0		7.100	9,607)	
Market Committee	The state of the s	(7,536)	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		1.00	4,769)	
placement of the party of the second of the second	Control of the Contro	1,365)	(11,5	10)	(0	6,640)	
and the same of th		6,046)	(42	-		9,229)	
AND PARTY OF THE PROPERTY OF THE PARTY OF TH	E. Carolina	-	144			11,618	
the same of the sa	PART STATE OF THE	7,275)	(189,4	-		2,047)	
LEADING THE PROPERTY OF THE PARTY OF THE PAR	ALEST AND RELIGIOUS	1.2131	/real		134	470	
متناضع وشيدنا جيبا مما غ	All and the second	100	2.00				
ort for 48	1:	55,314	273,5		1,21	10,649	
- A - A - A - A - A - A - A - A - A - A		6,107)	(136,6	P4)	(93	3,517)	
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nes of Ches A Common Street		14,861	17.30	-			
reals from Hyperica's Inguisse of Assess	B	-	355	-		1,007	
code provided by Santabay articles	t	10,500	130	37	1	7,563	
شراعية شي أي شيء دا مسمد (سمد	(	0,000)	4.7	164		0,730	
à and suit reprinters, legitains, of year.		14,075	5.0	145	1	0,809	
		5,045	810,5	,	. 10	1,539	
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بياظها حيلا شيدأن ويسادن اضعصاب	AND CONTRACTOR OF THE PARTY OF	100					

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### Adelphia Communications Corporation and Subsidiaries Notes to Consolidated Financial Statements

(Dellars in thousands, except per share amounts)

### 1. The Company and Summary of Stynificant Accounting Policion

### The Company and Basis for Consolidation

Adelphia Communications
Corporation and subsidiaries
("Adelphia") owns, operates and
manages cable television systems
and other related telecommunications
businesses. Adelphia's operations
consist primarily of selling video
programming which is distributed
to subscribers for a monthly fee
through a network of fiber optic
and coaxial cables. These nervices
are offered in the respective from hise
areas under the name Adelphia Cable
Communications.

The consolidated financial statements include the accounts of Adelphia and its more than 50% owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation.

During the years ended March 31, 1995, 1996 and 1997, Adelphia consummated several acquisitions, each of which was accounted for using the purchase method. Accordingly, the financial results of each acquisition have been included in the consolidated results of Adelphia effective with the date acquisitions is provided below.

On June 16, 1994, Adelphia invested \$34,000 in TMC Holdings. Corporation ("THC"), the parent of Tele-Media Company of Western Connections. THC owns cable television systems which, at the acquisition date, served approximately 43,000 subscribers in western Connecticus. The investment in THC provides Adelphia with a

\$30,000 preferred equity interest in THC and a 75% non-visting common equity interest, with a bioxidation preference to the remaining 25% common stock ownership interest in THC. Adelphia has the right to convent such interest to a 75% voting common equity. interest, with a liquidation preference to the remaining shareholders' 25% common stock ownership intenst. on demand subject to certain regulatory approvals. Debt assumed, included in notes payable of subsidiaries to banks and institutions. was \$52,000 at closing.

On June 30, 1994, Adelphia acquired from Olympus Communications. L.P. ("Olympus") 85% of the common stock of Northeast Cable. inc. ("Northeast") for a purchase price of \$31,875. Northeast owns cable television systems which, at the acquisition date, served approximately 36,500 subscribers in eastern Pennsylvania. Of the purchase price, \$16,000 was paid in cash and the renuinder resulted in a decrease in Adelphia's receivable from Olympus. Debt assumed, included in motes payable of subsidiaries to banks and institutions, was \$42,300. at closure.

On January 10, 1995, Adelphia issued 399,087 shares of Class A Common Stock in connection with the merger of a wholly-owned subsidiary of Adelphia into Oxford Cublevision, Inc. ("Oxford"), one of the Terry Family cable systems. At the acquisition date, Oxford served approximately 4,200 subscribers located in the North Carolina counties of Granville and Warren.

On January 31, 1995, Adelphia acquired a majority equity position in Tele-Media Company of Martha's Vineyard, L.P. ("TMV") for \$11,775, a cable system which, at the acquisition date, served approximately 7,000 subscribers focated in Martha's Vineyard. Massachusetts

On April 12, 1995. Adelphia acquired cable systems from Clear Channels Cable TV Company located in Kittaniung, New Bethlebeni and Freeport, Pennsylvania, for \$17,456. These systems served approximately 10,700 subscribers at the date of acquisition.

On January 9, 1996, Adelphia completed the acquisition of the cable systems of Eastern Telecom Corporation and Robinson Cable TV, Inc. These systems served approximately 24,000 subsembers at the acquisition date located in western Pennsylvania and were purchased for an aggregate price of \$43,000.

On April 1, 1996, Adelphia purchased the cable television operations of Cable TV Fund 11-B, Ltd. This CATV system was acquired for \$84,267 and served approximately 39,700 subscribers at the acquisition date in the New York counties of Eric and Niagara

On July 12, 1996, Adelphia acquired all of the cable systems of First Carolina Cable TV, L.P. These systems served approximately 32,500 subscribers at the date of acquisition primarily located a. Vermont and were purchased for an aggregate price of \$48,500

On February 10, 1997, Adelphia acquired the assets of Small Cities Cable Television, L.P. and Small Cities Cable Television, Inc (collectively, "Small Cities")
These systems served approximately 6,000 subscribers at the date of

acquisition, primarily located in Vermont and were purchased for an aggregate price of \$12,000 in cash and Adelphia Class A Common Stock.

### Investment in Olympus Joint Venture Partnership

The investment in the Olympus joint venture partnership comprises both limited and general partner interests. The general partner interest represents a 50% voting interest in Olympus and is being accounted for using the equity method. Under this method. Adelphia's investment, initially recorded at the historical cost of contributed property, is adjusted for subsequent capital contributions and its share of the losses of the partnership as well as its share of the accretion requirements of the partnership's interests. The limited partner interest represents a preferred interest ("PLP interests") entitled to a 16.5% annual return.

The PLP interests are nonvoting, are senior to claims of certain other partner interests, and provide for an annual priority return of 16.5%. Olympus is not required to pay the entire 16.5% return currently and priority return on PLP interests is recognized as income by Adelphia when received. Correspondingly, equity in net loss of Olympus excludes accumulated unpaid priority return (see Note 2).

### Subscriber Revenues

Subscriber revenues are recorded in the month the service is provided.

### Property, Plant and Equipment

Property, plant and equipment are comprised of the following

	84.1.1	Ageth 31,
A COLUMN TO SERVICE	1996	1997
Opening plant and oppings	S 863,957 51,147	\$ 160,500 66,091
	30,076 105,136	134,403
	(49.542)	. 1,301,302 (541,627)
	\$ 360,376	\$ 639,575

Depreciation is computed on the straight-line method using estimated useful lives of 5 to 12 years for operating plant and equipment and 3 to 20 years for support equipment and buildings. Additions to property, plant and equipment are recorded at cost which includes amounts for material, applicable labor and overhead, and interest. Capitalized interest amounted to \$1,736, \$1,766 and \$1,727 for the years ended March 31, 1995, 1996 and 1997, respectively.

### Intengible Assets

Intergible assets, net of accumulated amortization, are comprised of the following:

		March 31,
	100	1997
. طنعة لسندا	\$ 46,700	\$ 496,897
المفحدة		71,263
	1124	12,007
Procedure and Address of the State of		

A portion of the aggregate purchase price of cable television systems acquired has been allocated to purchased franchises, purchased subscriber lists, goodwill and non-compete agreements. Purchased franchises and goodwill are amortized on the straight-line method over 40 years. Purchased subscriber lists are amortized on the straight-line method over periods which range from 5 to 10 years. Non-compete agreements are amortized on the straight-line method over their contractual lives which range from 4 to 12 years. Accumulated amortization of intangible assets amounted to \$137,012 and \$170,801 at March 31, 1996 and 1997, respectively.

### Cash and Cash Equivalents

Adelphia considers all highly liquid investments with original maturities of three months or less to be cash equivalents. Interest on liquid investments was \$1,230, \$1,859 and \$5,789 for the years ended March 31, 1995, 1996, and 1997, respectively. A book overdraft of \$25,700 existed at March 31, 1997. This book overdraft was reclassified as accrued interest and other liabilities.

### Investments

The quity method of accounting is generally used to account for investments in affiliates which are greater than 20% but not more than 50% owned. Under this method, Adelphia's initial investment is recorded at cost and subsequently adjusted for the amount of its equity in the net income or losses of its affiliates. Dividends or other distributions are recorded as a reduction of Adelphia's investment. Investments in affiliates accounted for using the equity method generally reflect Adelphia's equity in their underlying assets.

Investments in entities in which Adelphia's ownership is less than 20% and investments greater than 20% in which Adelphia does not influence the operating or financial decisions of the entity are generally accounted for using the cost method. Under the cost method, Adelphia's initial investment is recorded at cost and subsequently adjusted for the amount of its equity in net income or losses of the investee only to the extent distributed by the investee as dividends or other distributions. Dividends received in excess of earnings subsequent to the date the investment was made are recorded as reductions of the cost of the investment.

The balance of Adelphia's nonconsclidated investments is as follows:

	Ma	ch 31,
	1996	1997
Investments accounted for using the equity	metad	
Gross Investment:		
Hyperica investment in Joint ventures	32E,754	\$ 57,497
Pres Call, Inc.	11,167	14,990
Odar	800	1,751
Total	40,741	74,238
Investments accounted for using the east o		
Niagara Prostier Hockey, L.P	22.681	35,270
Commonwealth Security, Inc.	4,200	_
Republic Industries, Inc.	- 0	9,315
SuperCable ALK International	3,171	3,172
Programming ventions	2,006	2,945
Mobile communications	680	4,302
Other	682	763
Total	34,230	55,767
18(0)=11		
Total investments before cumulative	****	130.005
equity is set loses	74,961	130,005
Cumulative equity is not leases	(6,814)	(12,009) £ 117,996
Total investments	66,147	D 11/,990

On May 16, 1996, Hyperion sold as interest in one of its joint ventures for \$11,618, resulting in a gain of \$8,405. On January 23, 1997, Adelphia received 284,425 shares of Republic Industries, Inc. Common Stock in exchange for its interest in Commonwealth Security, Inc., resulting in a gain of \$3,746.

### Subscriber Receivables

An allowance for doubtful accounts of \$1,216 and \$1,345 has been deducted from subscriber receivables at March 31, 1996 and 1997, respectively

### Amortization of Other Assets and Debt Discounts

Deferred debt financing costs, included in prepaid expenses and other assets, and debt discounts, a reduction of the earrying amount of the debt, are amortized over the term of the related debt. The unamortized amounts of deferred debt financing costs included in prepaid expenses and other assets were \$25,274 and \$35,786 at March 31, 1996 and 1997, respectively

### Franchise Expense

The typical term of Adelphia's franchise agreements upon renewal is 10 years. Franchise fees range from 34 to 5% of subscriber revenues and are expensed currently.

### Asset Impairments

Adelphia periodically reviews the carrying value of its long lived assets for impairment whenever events or changes in circumstances indicate that the carrying value of assets may not be re-overable Measurement of any impairment would include a comparison of estimated future operating cash flows anticipated to be generated during the remaining life of the assets with their net carrying value An impairment loss would be recognized as the amount by which the carrying value of the assets exceeds their fair value

### Noncush Financing and Investing Activities

There were no material capital leases entered into during the years ended March 31, 1995 and 1996. Capital leases entered into during the year ended March 31, 1997 totaled \$3,307. Reference is made to Notes 1, 2 and 5 for descriptions of additional noncash financing and investing activities.

### Interest Rate Swaps

Net settlement amounts under interest rate swap agreements are recorded as adjustments to interest expense during the period incurred.

### Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Earnings Per Share

Statement of Financial Accounting Standards No. 128, "Earnings Per Share" ("SFAS No. 128"), has been insued and in effective (or periods ending after December 15, 1997, with early application not permitted. The general requirements of SFAS No. 128 are designed to simplify the computation of earnings per share. The new statement requires a calculation of basic and diluted earnings per share. The adoption of this statement is not expected to have any effect on the Company's calculation of earnings per share.

### Reclassifications

Certain 1995 and 1996 animums have been reclassified to conform with the 1997 presentation

### 2. Related Party investments and Receivables:

Related party receivables-net represent advances to managed partnerships (see Note 9), the Rigas family (principal shareholders and officers of Adelphan) and Rigas family controlled entates. No related party advances are collateralized.

Cumulative equity or loss in excess of investment in and amounts due from Olympus is comprised of the following:

	March 31,			
		1996	1997	
Cutofalire apply in few year investment in Clympus		(93.563)	\$ (95,771)	
fon Clyaps		59,907	53,100	
,	8	(33,6:6)	\$(42,648)	

On February 28, 1995, ACP Holdings, Inc., a wholly-owned subsidiary of Adelphia, and the managing general partner of Olympus, certain shareholders of Adelphia, Olympus and various Telesat Entities ("Telesat"), wholly-owned subsidianes of FPL Group, Inc., entered into an investment agreement whereby Televal contributed to Olympus substantially all of the assets associated with certain cubic television systems, serving approximately 50,000 subscribers in southern Florida. in exchange for general and limited partner interests and newly issued. preferred limited partner interests in Olympus. Prior to the Televal. Investment Agreement, Olympus had obligations to Adelphia for intercompany advances. PLP interests, and priority return or PLP interests. In conjunction with the Telesat Investment Agreement, Adelphia converted a portion of the intercompany advances, a portion of the misting PLP interests and all of the existing accraed priority return on the PLP interests, to capital contributions. At March 31, 1995, 1996 and 1997. Adelphia owned \$225,000, \$222,860 and \$271,546 in Olympus PLP Interests, respectively

On March 28, 1996, ACP, Telesat, Olympus, Adelphia and certain shareholders of Adelphia entered into an agreement which amended certain aspects of the Olympus Partnership Agreement. The amendment provides for the repayment of certain amounts owed to Telesat totaling \$20,000, the release of certain obligations of Telesat to Olympus and the reduction of Telesat's PLP and accrued priority return balances by \$20,000. The amendment further provides for a \$40,000 distribution to Adelphia as a reduction of its PLP interests and accrued priority return. These repayments and distributions were made on March 29, 1996 and were funded through internally generated funds and advances from an affiliate.

The major components of the financial position of Olympus as of March 31, 1996 and 1997, and December 31, 1995 and 1996, and the results of operations for the three months ended March 31, 1996 and 1997, and the years ended December 31, 1995 and 1996 were as follows:

		March 31,		cember 31,
Transfer of the second	1996	1997	1995	1996
	(=			
	. \$ 221,301	\$ 229,140	\$ 203,129	\$ 225,775
	. 625,243	627,392	533,909	640,221
سيسيد بأجاج فأعجر بنا	. 514,500	294,000	419,000	309,000
نکا من صدا طبط آگار	10 May 2	200,000	_	200,000
	704.239	715,309	352,453	724,420
	. 334,200	427,325	396,630	407,646
	(435,291)	(515,242)	(415,174)	(491,868
	\$ 39,000	5 41411		\$ 159,870
		and the second second second	\$ 120,966	
	7,999	7,735	21,275	33,013
4 1410 (4144 long 141)	30,307,5	(5,318)	(18,282)	(10,950
رها : بياد مينيو ايرانية ايم اسم أو ددا :	(2,419)	(5,318)	(19,391)	(10,950)
ده میشود میشود ایم درود رزاداد	(19,641)	(23,324)	(82,749)	(76,594)

On October 6, 1993, Adelphia purchased the preferred Class B Limited Partnership Interest in Syracuse Hilton Head Holdings, L.P. ("SHHH"), a managed partnership, for a price of \$18,338 from Robin Media Group, an unrelated party. SHHH is a joint venture of the Rigas Family and Tele-Communications, Inc. ("TCI") and owns systems managed by Adelphia. The Class B Limited Partnership Interest has a preferred return annually which is payable on a current basis at the option of SHHH, and is senior in priority to the partnership interests of the Rigas family and TCI. Preferred return on the Class B Limited Partner Interest in SHHH totaled \$2,654, \$2,645 and \$3,066 and is included in revenues for the years ended March 31, 1995, 1996 and 1997, respectively.

In September 1993, the Board of Directors of Adelphia authorized Adelphia to make loans in the future to the Managed Partnerships up to an amount of \$50,000. During the year ended March 31, 1994, Adelphia made loans in the net amount of \$15,000 to SHHH, to facilitate the acquisition of cable television systems serving Palm Beach County. Florida from unrelated parties. During fiscal year 1995, Adelphia sold its investment in Tele-Media Investment Partnership, L.P. ("TMIP") to SHHH for \$13,000. On January 31, 1995, a wholly owned subsidiary of Adelphia received a \$20,000 preferred investment from SHHH to facilitate the acquisition of TMV cable properties.

#### 3. Dobb

### Notes Payable of Subsidiaries to Banks and Institutions

Note: payable of subsidiaries to banks and institutions are comprised of the following:

		March 31,		
		1996		1997
Credit agreements with busts payable through 2004 (weighted average interest rate 7.51% and 7.94% at March 31, 1996 and 1997, respectively) 10.66% Senior Secured Notes dus through 1999 9.95% Senior Secured Notes dus in 1997 10.50% Senior Secured Notes dus through 2005 10.50% Senior Secured Notes dus through 2001	3	758,975 245,000 3,200 36,000 16,000 37,500		813,200 165,000 
10.25% Senior Subordinated Mates due through 1995		54,000 60,000		32,000 60,000
11.13% Senior Subordinated Mates due 1999 through 2002	-	12,000	\$	12,000

The amount of borrowings available to Adelphia under its revolving credit agreements is generally based upon the subtidiaries achieving certain levels of operating performance. Adelphia had commitments from banks for additional borrowings of up to \$209,154, which included \$24,500 also available to Olympus and the managed partnerships, at March 31, 1997 which expire through September 30, 2004. Adelphia pays commitment fees of up to .5% of unused principal.

Borrowings under most of these credit arrangements of subsidiaries are collateralized by a pledge of the stock in their respective subsidiaries, and, in some cases, by assets. These agreements limit, among other things, additional horrowings, investments, transactions with affiliates and other subsidiaries, and the payment of dividends and fees by the subsidiaries. The agreements also require maintenance of certain financial ratios by the subsidiaries. Several of the subsidiaries' agreements, along with the notes of the parent company, contain cross default provisions. At March 31, 1997, approximately \$360,230 of the net assets of subsidiaries would be permitted to be transferred to the parent company in the form of dividends, priority return and loans without the prior approval of the lenders based upon the results of operations of such subsidiaries for the quarter ended March 31, 1997. The subsidiaries are permitted to pay management fees to the parent company or other subsidiaries. Such fees are limited to a percentage of the subsidiaries' revenues.

A subsidiary of Adelphia is a co-horrower with a managed partnership under a \$200,000 credit agreement. Each of the co-horrowers is liable for all horrowings under this credit agreement, although the lenders have no recourse against Adelphia other than against Adelphia's interest in such subsidiary.

Bank debt interest rates are based upon one or more of the following rates at the option of Adelphia: prime rate plus 0% to 1.5%; certificate of deposit rate plus 1.25% to 2.75%; or LIBOR plus 1% to 2.5%. At March 31, 49% and 1997, the weighted average interest rate on notes payable to

hanks and institutions was 8.36% and 8.83%, respectively. At March 31, 1997, the rates on 45.5% of Adelphia's notes payable to hanks and institutions were fixed for at least one year through the terms of the notes or interest rate swap agreements. During (isca) 1997, as a result of a bank retinancing. Adelphia recognized an extraordinary loss on early retirement of debt of \$2,079 representing the write-off of unamortized debt financing custs.

### 12 1/2% Senior Notes due 2002

On May 14, 1992, Adelphia issued at face value to the public \$400,000 aggregate principal amount of unsecured 12 1/2% Senior Notes due May 15, 2002. Interest is due on the notes semi-annually. The notes, which are effectively subordinated to all liabilities of the subsidiaries, contain restrictions on, among other things, the incurrence of indebtedness. mergers and sale of assets, certain restricted payments by Adelphia, investments in affiliates and certain other affiliate transactions. The notes further require that Adelphia maintain a debt to annualized operating cash flow ratio of not greater than 8.75 to 1.00, based on the latest fiscal quarter, exclusive of the incurrence of \$50,000 in additional indebtedness which is nex subject to the required rate). Adelphia may redeem the notes in whole or in part on or after May 15, 1997, at 106% of principal, declining to 100% of principal on or after May 15, 1999. During fiscal 1997, \$122,615 of notes were reacquired through open market purchases. As a result, Adelphia recognized an extraordinary loss. on early retirement of debt of \$9,631, which represents the excess of reacquisition cost over the net carrying value of the related debt.

### 10 1/4% Senior Notes due 2000

On July 28, 1993. Adelphia issued \$110,000 aggregate principal amount of unsecured 10 3/49. Senior Notes due July 2000. Interest is due on the notes semi-annually. The notes which are effectively subordinated to all liabilities of the subsidiaries, contain restrictions and covenants similar to the restrictions on the 12 1/2%. Senior Notes. The notes are not callable prior to the maturity date of July 15, 2000. During fiscal 1995, \$10,000 of notes were reacquired through open market purchases.

### 9 7/8% Senior Notes due 2007

On February 26, 1997, Adelphia issued \$350,000 of 9 7/8% Senior Notes (the "Senior Notes") in a private placement. Net proceeds, after payment of transaction costs, of approximately \$340,000 were used to reduce amounts outstanding on Adelmhia's subsidiaries' notes payable to banks and to purchase. redeem or otherwise retire a portion of Adelphia's 12 1/29 Senior Notes due 2002. Interest is payable semiannually commencing September 1. 1997. The Senior Notes are unsecured and are due March 1, 2007. The riches, which are effectively subordinated to all lightlities of the subsidiaries, contain restrictions and covenants similar to the restrictions on the 12 1/29: Senior Notes. The indenture also provides for payment to the note holders of liquidated damages of up to 29: per annum of the Senior Notes principal if Adelphia does not like a registration statement, or cause such registration statement to because effective, within a prescribed time period with respect to an offer to exchange the Senior Notes for a new issue of debt securities registered under the Securities Act of 1933. with terms substantially the same as those of the Senior Notes. The new

he recorded at the same carrying value as the Sentor Notes and, accordingly, no gain or loss is expected to be recognized.

### 11 7/8% Senior Debentures due 2004

On September 10, 1992, Adelphia issued to the public \$125,000 aggregate principal amount of unsecured 11 7/8% Senior Debentures due September 2004. Interest is due on the debentures serm-annually The debentures, which are effectively subordinated to all liabilities of the subsidiaries, contain restrictions and covenants similar to the restrictions on the 12 1/29 Senior Notes: Adelphia may redeem the debentures in whole or in part on or after September 15, 1999, at 104.59 or principal, declaring to 100% of principal on or after September 15, 2002.

### 9 7/8% Senior Debentures due 2003

On March 11, 1993, Adelphia issued 9.7789. Senior Debentures due March 2005 in the aggregate principal amount of \$130,000. Interest on the debentures is payable semi-annually. The debentures, which are effectively subordinated to all liabilities of the subsidiaries, contain restrictions and covenants similar to the restrictions on the 12-1729. Senior Notes: The debentures are not redeemable prior to the maturity date of March 1, 2005.

### 9 1/2% Senior Pay-In-Kind Notes due 2004

principal if Adelphia does not tile a registration statement, or cause such registration statement to become effective, within a prescribed time period with respect to an offer to exchange the Senior Notes for a new lance of debt securities registered under the Securities Act of 1933, with terms substantially the same as those of the Senior Notes. The new laste of debt securities is expected to

interest from February 1999 through maturity. The notes, which are effectively subordinated to all liabilities of the subsidiaries, contain restrictions and covenants similar to the 12 1/2% Senior Notes. Adelphia may redeem the notes in whole or in part on or after February 15, 1999, at 103.56% of principal, declining to 100% of principal on or after February 15, 2002.

### 13% Senior Discount Notes of Unrestricted Subsidiary due 2003

On April 15, 1996, Hyperion Telecommunications, Inc. ("Hyperion"), an 88% owned subsidiary of Adelphia, realized proceeds, net of discounts, commissions and other transaction costs, of \$168,600 upon issuance of \$329,000 aggregate principal amount of 13% Senior Discount Notes (the "Hyperion Senior Notes") due April 15, 2003 and 329,000 warrants to purchase an aggregate of 613,427 shares of common stock of Hyperion expiring April 1, 2001. Proceeds of \$11,087 were allocated to the value of the warrants. If all warrants were exercised, the warrants would represent approximately 5,71% of the common stock of Hyperion on a fully diluted basis. Proceeds, net of discounts, commissions, and other transaction costs were used to repay certain indebtedness to Adelphia, to make loans to certain key Hyperion officers and will be used to fund Hyperion's expansion of its existing markets, to complete construction of new networks and to enter additional markets, including related capital expenditures, working capital requirements, operating losses and investments in joint ventures.

### Maturities of Debt

The following table sets forth the mandatory reductions in principal under all debt agreements for each of the next five years based on amounts outstanding at March 31, 1997:

1996		·/ t.	\$164,931
1999			139,791
2000		00.	79,463
2001	,	100	221,781
2002			190,905

The Company intends to fund its requirements for maturities of debt through horrowings under new and existing credit arrangements and internally generated funds. Changing conditions in the financial markets may have an impact on how Adelphia will refinance its debt in the future.

### Interest Rate Swaps and Caps

Adelphia has entered into interest rate swap agreements and interest rate cap agreements with banks, Olympus and managed entities to reduce the impact of changes in interest rates on its debt. Several of Adelphia's credit arrangements include provisions which require interest rate protection for a portion of its debt Adelphia enters into pay-fixed agreements to effectively convert a portion of its variable-rate debt to fixed-rate debt to reduce the risk of incurring higher interest costs due to rising interest rates. Adelphia enters into receive-fixed agreements to effectively convert a portion of its fixed-rate debt to a variable-rate debt which is indexed to LIBOR to reduce the risk of incurring higher interest costs in periods of falling interest rates. Interest rate cap agreements are used to reduce the impact of increases in interest rates on variable rate debt. Adelphia is exposed to credit loss in the event of nonperformance by the banks, by Olympus

or by the managed entities. Adelphia does not expect any such nonperformance. The following table summarizes the notional amounts outstanding and weighted average interest rate data, based on variable rates in effect at March 31, 1996 and 1997, for these swaps and caps, all of which expire through 1998.

- Contract - Contract	March 31,			
CONTRACTOR OF THE CONTRACTOR O		1996		1997
Pay Plant Burger  Hathand contact		416,000 5,40% 7,94%	٠	340,000 5,67% 7,64%
		108,500 6,66% 5,74%		35,000 5,68% 5,50%
Haled come		50,000 9.00%		165,000 8.30%

During fiscal 1996, Adelphia received \$11,526 upon termination of several interest rate swap agreements having a stated notional principal amount of \$270,000. The amount received will be amortized as a reduction of interest expense through November 1998, At March 31, 1997, the unamortized balance is \$5,645. Also during fiscal 1996, the Company received \$4,900 and assumed the obligations as a counterparty under certain interest rate swap agreements with Olympus. These interest rate swap agreements have a notional principal amount of \$140,000 and expire through November 1998.

### 4. Commitments and Contingencies:

Adelphia rents office and studio space, tower sites, and space on utility poles under leases with terms which are generally less than one year or under agreements that are generally cancelable on short notice. Total rental expense under all operating leases aggregated \$4,356, \$4,687 and \$6,232 for the years ended March 31, 1995, 1996 and 1997, respectively.

In connection with certain obligations under franchise agreements. Adelphia obtains surety bonds guaranteeing performance to municipalities and public utilities. Payment is required only in the event of nonperformance. Management believes Adelphia has fulfilled all of its obligations such that no payments under surety bonds have been required.

The cable television industry and Adelphia are subject to extensive regulation at the federal, state and local levels. Pursuant to the 1992 Cable Act, which significantly expanded the scope of regulation of certain subscriber rates and a

number of other matters in the cable industry the FCC has adopted rate regulations that establish, on a system-by-system basis, maximum allowable rates for (i) basic and cable programming services tother than programming offered on a per-channel or per-program basis). based upon a benchmark methodology, or, in the alternative, a cost of service showing, and (ii) associated equipment and installation services based upon cost plus a reasonable profit. Under the FCC rules, franchising authorities are authorized to regulate rates for basic services and associated equipment and installation services. and the FCC will regulate rates for regulated cable programming services in resp. (se to complaints filed with the agency. The original rate regulations became effective on September 1, 1993. Several amendments to the rate regulations have subsequently been added

The PCC has adopted regulations implementing all of the requirements of the 1992 Cable Act. The PCC is also likely to continue to modify, clarify or refine the rate regulations. The Telecommunications Act of 1996 (the "1996 Act") deregulates the rates for cable programming services on March 31, 1999. Adelphia cannot predict the effect or outcome of the future rulemaking proceedings, changes to the rate regulations, or litigation.

Effective September 1, 1993, as a result of the 1992 Cable Act. Adelphia repackaged certain existing cable services by adjusting rates for basic service and introducing a new method of offering certain cubic services. Adelphia adjusted the busic service rates and related equipment and installation rates in all of their systems in order for each rates to he in compliance with the applicable benchmark or equipment and installation cost levels. Adelphia also implemented a program in all of their systems called "CableScient" under which ment of Adelphia's satellitedelivered programming services were offered individually on a per channel. basis, or as a group at a price of approximately 15% to 20% below the sum of the per channel prices of all such services. Adelphia belaved CableSelect provided incremed programming choices to its subscribes. while providing flexibility to Adelphia to respond to future changes in areas. such as customer demand and programming. Adelphia no longer offers the CableSelect Program in arry of its systems.

On November 18, 1994, the Cable Services Bureau of the PCC issued a decision holding that the CableSelect program was an evasion of the rate regulations and ordered this package to be treated as a regulated tier. This decision, and all other letters of inquiry decisions, were principally decided on the number of programming services mayed from regulated tiers to "a la carie" packages. Adelphia appealed this decision to the full Commission which affirmed the Cable Service Bureau's decision On November 18, 1994, the ECC released amended rules under which, on a prospective basis, any a la carte package will be treated as a regulated tier, except for packages involving premium services. An appeal of this decision to the U.S. Court of Appeals for the D.C. Circuit was unsuccessful.

In fiscal 1996, Adelphia recorded a \$5,300 charge representing management's estimate of the total costs to be incurred to resolve all of their rate complaints with the PCC On May 1, 1997, Adelphia reached a settlement of all rate complaints before the FCC on terms and conditions consistent with certain other cable television companies that utilized a la carte packages that have reached settlement/resolution. with the PCC on this issue. At March 31, 1997, \$3,382 of the \$5,300 charge remained in accrued interest and other liabilities, which management believes is infoquate to cover the settlement. No assumance can be given as to what other future actions Congress, the FCC or other regulatory authorities may take or the effects thereof on Adelphia Adelphia is currently unable to predict the effect that the amended regulations, future FCC treatment of a la carte packages or other future. PCC rulemaking proceedings will have on their husaness and results of operations to future periods

### 8. Stockholders' Squily Deficiency):

Adelphia has no convertible securities or other common stock equivalent securities outstanding

### Stock Issued During Fiscal 1995

On January 10, 1995, Adelphia issued 399,087 shares of Class A Common Stock in connection with the acquisition of Oxford (see Note 1). On February 28, 1995, 1,000,000 shares of Class A Common Stock were sold to 1791, Group, Inc. for \$15,00 per share.

### Stock Issued During Fiscal 1996

On April 3, 1995, Olympus purchased from Adelphia, through a charge to its receivable balance with Adelphia, 457,300 shares of Adelphia Class A Common Stock for \$5,000. Olympus used the stock in the acquisition of the cable and security systems of WB Cable Associates, Ltd.

### Stock Issued During Fiscal 1997

On February 10, 1997. Adelphia issued 766,071 shares of Class A Common Stock in connection with the acquisition of Small Cities (see Note 1).

### Preferred Stock

The Certificate of Incorporation tot Adelphia authorizes 5,000,000 shares of Preferred Stock, \$ 01 par value. None have been issued.

### Common Stock

The Certificate of Incorporation of Adelphia authorizes two classes of common stock. Class A and Class B. Holders of Class B Common Stock and Class B Common Stock vote as a single class on all matters submitted to a vote of the stockholders, with each share of Class B Common Stock entitled to one vote and each share of Class B Common Stock entitled to ten votes, except (i) for the election of directors and (ii) as otherwise provided by law in the

menual election of directors, the holders of Class A Common Stock voting as a repurate class, are emitted to elect one of Adelphia's directors. In addition, each share of Class B Common Stock is automatically convertible into a share of Class A Common Stock upon impaler, subject to certain limited exceptions. In the event a cash dividend is paid, the holders of Class A Common Stock will be paid 105% of the amount puyable per share for each abuse of Class B Common Stock.

Upon liquidation, dissolution or winding up of Adelphia, the holders of Class A Common Stock are estitled to a preference of \$1.00 per share. After such amount is paid, holders of Class B Common Stock are estitled to receive \$1.00 per share. Any remaining amount would then be shared eatably by both chases.

### Restricted Stock Bonus Plan

Adelphia has reserved 500,000 shares of Class A Common Stock for immatce to officers and other key employees at the discretion of the Compensation Commince of the Board of Directors. The bosus shares will be awarded without any cash payment by the recipient unless otherwise determined by the Compensation Committee. Shares awarded under the plan year over a five year period. No awards have been made under the plan.

### Stock Option Plan

Adelphia has a stock option plan, which provides for the granting of options to purchase up to 200,000 shares of Adelphia's Class A Common Stock to officers and other key employees of the Company and its subsidiaries. Options may be granted at an

exercise price equal to the fair market value of the shares on the date of grant. The plan permits the granting of tax-qualified in centive stock options, in addition to non-qualified stock options. Options outstanding under the plan may be exercised by paying the exercise price per share through various alternative settlement methods. No stock options have been granted under the plan.

### 6. Employee Benefit Plane:

### Series Plea

Adelphia has a savings plan (401(k)) which provides that eligible full-time employees may contribute from 2% to 16% of their pre-tax compensation subject to certain limitations. Adelphia makes matching contributions not exceeding 1.5% of each participant's pre-tax compensation. Adelphia's matching contributions amounted to \$343, \$350 and \$638 for the years ended March 31, 1995, 1993 and 1997, respectively.

### Hyperion Long-Term Incentive Compensation Plan

On October 3, 1996, Hyperion adopted its 1996 Long-Term Incentive Compensation Plan (the "1996 Plan"). The 1996 Plan provides for the granting of (i) options which qualify as "incentive stock options" within the meaning of Section 422 of the Internal Revenue Code of 1986, as amended. (ii) options which do not so qualify, (SII) share awards (with or without restrictions on vesting), (iv) stock appreciation rights and (v) stock equivalent or phantom units. The number of shares of Hyperion Class. A Common Stock available for

essiance initially will be 1,750,000. Such number is to increase each year by 1% of outstanding shares of all classes of Hyperion Common. Stock, up to a maximum of 2,500,000 shares. Options, awards and units may be granted under the 1996 Plan to directors, officers, employees and consultants. The 1996 Plan provides that incentive stock options must be granted with an exercise price of not less than the fair market value of the underlying Hyperion Common Stock on the date of grant. Options outstanding under the Plan may be exercised. by paying the exercise price pershare through various alternative. settlement methods. On March 4, 1997 and April 1, 1997, Hyperion usued 104,000 shares and 18,000 shares, respectively, of its Class A Common Stock to Duniel R. Milhard curvaint to his employment agreement with Hyperson. No other stock options, stock awards, stock appreciation rights or phantem stock units have been granted under the Plan.

### 7. Tance on income:

Adelphia and its corporate subsidiaries file a consolidated federal income tax return, which includes its share of the subsidiary partnerships and joint venture partnership results. At March 31, 1997, Adelphia had net operating loss carrytorwards for federal income tax purposes of approximately \$1.1 billion expanse through 2012. Depreciation and amortization expense differs for tax and financial statement purposes due to the u of prescribed periods rather than useful lives for tax numerics and also as a result of differences between tax hasis and hosk have of certain acquisitions

The tax effects of significant items comprising Adelphia's net deferred tax hability are as follows:

1996	1997
<b>8 284312</b>	6 233,998
14,467 415,121	25,706 427,400
(31,45)	(350,305)
120,100	123,901
	\$110,007
9	

Income tax benefit for the years ended March 31, 1995, 1996 and 1997 is as follows:

	Year Baded March 31,	
		1997
9	\$ (0,140) \$ (1,140) \$	(142)
TO THE WAR DOWN COMMON TO SHARE	1 \$475 1 276 1	13

A reconciliation of the statutory federal income tax rate and Adelphia's effective income tax rate is as follows:

	Your Boded March 31,		Year Bodod Murch 31,	
	1983	1996	1997	
	19%	35%	35%	
المستق فلنشاط ويباث	(31%)	(37%)	(41%)	
his inc., at of false break	46	(1%)	6%	
	(35)	5%		
A	316	24	-5	

### 6. Disclosures about Fair Value of Financial Instruments:

Included in Adelphia's financial instrument portfolio are cash, notes payable, dehentures and interest rate swaps and caps. The carrying values of notes payable approximate their fair values at March 31, 1996 and 1997. The carrying cost of the publicly traded notes and dehentures at March 31, 1996 and 1997 of \$932,135 and \$1,361,845, respectively, exceeded

their fair value by \$1,420 and \$46,828, respectively. At March 31, 1996 and 1997, Adelphia would have been required to pay approximately \$14,225 and \$7,632, respectively, to settle its interest rate swap and cap agreements, representing the excess of carrying cost over fair value of these agreements. The fair values of the debt and interest rate swaps and caps were based upon quoted market prices of similar instruments or on rates available to Adelphia for instruments of the same remaining maturities.

### 9. Related Party Transactions:

Adelphia currently manages cable television systems which are principally owned by Olympus and limited partnerships in which certain of Adelphia's principal shareholders who are executive officers have equity interests

Adelphia has agreements with Olympus and the managed partnerships which provide for the payment of fees to Adelphia. The aggregate fee revenues from Olympus and the managed partnerships amounted to \$7,293, \$2,700 and \$2,939 for the years ended "tarch 31, 1995, 1996 and 1997, respectively. In addition, Adelphia was reimburned by Olympus and managed partnerships for allocated corporate costs of \$4,521, \$7,517 and \$6,335 for the years ended March 31, 1995, 1996 and 1997, respectively, which have been recorded as a reduction of selling, general and administrative expense.

Adelphia leases from a partnership and a corporation owned by principal shareholders who are executive officers support equipment under agreements which have been accounted for as capital leases. These obligations, which are included in other debt, amounted to \$451 and \$0 at March 31, 1996 and 1997, respectively. Adelphia also leases from this partnership certain buildings under operating leases. Rent expense under these operating leases aggregated \$97, \$127 and \$133 for the years ended March 31, 1995, 1996 and 1997, respectively.

Net settlement amounts under interest rate swap agreements with Olympus and the managed partnerships, recorded as adjustments to interest expense during the period incurred, docreased Adelphia's interest expense by \$173 for the year ended March  1995 and increased interest expense by \$826 and \$50 for the years ended March 31,1996 and 1997, respectively.

During the year ended March 31, 1997, Adelphia paid \$2,563 to entities owned by certain shareholders of Adelphia prinuarily for property, plant and equipment.

### 10. Quarterly Pinancial Data (Unaudited):

The following tables summarize the financial results of Adelphia for each of the quarters in the years ended March 31, 1996 and 1997:

			Donaler 31	March 31
	8 95,921	\$ 97,002	\$ 160,457	\$ 107,137
والمساورات والمدوات	<b>30,523</b>	29,630	12,046	33,000
And the second leading to the second	7.6	17,110	25,679	17,396
the opposite the same of the s				5,300
	77,846	72.5	1478	66,157
		24,177	27,791	18,900
	1,410	3,378	1,007	1,740
	(53,124)	6,575 (\$2,754)	6,575 (53,261)	(51,532)
	(10,257)	(0.794)	(0,127)	(13,797)
	(797)	(845)	(1,500)	(1,141)
	(55,195)	(52,836)	(3(36)	(54,598)
	(P1,300)	(20,253) 195	(27,534) 1,127	(*5,615) 636
		8 (04.60)	3 (35,577)	8 (35,195)
		\$ (149)	3 (IA)	\$ (1.34)

THE LANGE OF THE PARTY OF THE P	Three M	cette Raded	
in the state of th	September 30	December 31	March 31
ar angal Marah M., 1989;			
\$ 111,011	\$ 117,437	\$ 122,127	\$ 122,200
	27711010		
produce contract of the contra	70000		
Direct operating and programming	25,064	39,005	40,510
Salling ground and exhibitation	20,175	22,319	20,63
Dynamica and emerical assuments 25,477	30,262	30,813	34,514
0,712	66,301	92,137	95,461
10,299	31,136	29,990	26,543
	•		
tions have been elitable	2,163	2,098	2,057
9,817	10,273	10,542	11,454
(60,466)	(00,000)	(59,299)	(59,92)
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	(11,916)	(14,061)	(12,958
(1,436)	(1,362)	(2.145)	(2,000
the set of beautiful LARS	(1,1-11)	(2,140)	1,74
(\$4,972)	(61,811)	(62,865)	(57,70)
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(24,573)	(30,675)	(32,875)	(31,167)
(146) — (marrie) hands	175	55	294
(04,739)	(30,500)	(32,820)	(30,873)
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s bec	\$ (30,500)	\$(32,830)	\$(40,504)
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(M)	(1.16)	(1.25)	(1.15)
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et loss per resignant session atom of			
<u>\$ (140)</u>	8 (1.16)	\$ (1.25)	\$(1.51)
		÷N.	
and controller (in franch)	26,300	24.101	16,736

### 11. Subsequent Events:

On May 20, 1997, Adelphia and its affiliates and Time Warner Cable companies entered into agreements involving a trade of cable systems in seven states covering approximately 250,000 subscribers, an exchange of interests in four Competitive Local Exchange Carrier ("CLBC") networks in New York state. Adelphia will exchange its systems serving 67,600 subscribers primarily in the Mansfield, Ohio area and cash for systems owned by Time Warner Cable companies serving 72,400 subscribers adjacent to systems owned or managed by Adelphia in Virginia, New England and New York. Also, Hyperion has agreed with a Time Warner company to an exchange of interests in four CLEC networks in New York. In this transaction, Hyperion. will increase its interests in its Buffalo and Syracuse CLEC networks to 50% and 100%, respectively, and climinate its interests in the Albany and Binghamton networks. Certain affiliates managed by Adelphia will exchange systems serving 49,700

salucibers in Syracuse, New York and Henderson, North Carolina for Time Warner cable systems serving 57,900 subscribers adjacent to systems owned or managed by Adelphia in western Pennsylvania and Virginia. Consummation of this transaction is subject to certain closing conditions and regulatory approval.

On June 6, 1997, Adelphia signed a letter of intent to establish a partnership into which Tele-Communications, Inc., ("TCI") will contribute its cable systems in Buffalo, New York; Erie. Pennsylvania; and Ashtabula and Lake County, Ohio, totaling 166,000 subscribers, and Adelphia. will contribute its Western New York and Lorain, Ohio systems. totaling 298,000 subscribers. Upon closing of the transaction, TCI will hold a minority interest in the partnership. Adelphia will manage the partnership and expects to consolidate the partnership's tresults for financial reporting purposes. The venture will serve approximately 464,000 customers. Consummation of this transaction

is subject to certain closing conditions and regulatory approval. On June 11, 1997, Adelphia announced the sale of its interest in PageCall, Inc. to Benhow PCS Ventures, Inc. for a price of \$16,500, payable in Series A Convertible Preferred Stock of Arch Communications Group, Inc. and cash. This transaction is subject to normal closing conditions and

regulatory approval.

### Stockholder Information

### Annual Meeting of Stockholders

The 1997 annual meeting of stockholders of Adelphia Communications Corporation will be held at 10 a.m. on Monday, September 29, 1997 at the Coudersport Theater, Main Street, Coudersport, Pennsylvania.

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Queen Baded		سا
June 20, 1995	SMX	8 7 %
September 30, 1995	8112	8 8 %
December 31, 1995	8 0 %	86%
March 31, 1996	BOX	8 6 K
Am 20, 1995	8 7 K	8 6%
September 30, 1996	511	86%
December 31, 1996	\$ 10 K	8 5 X
Musch 31, 1997	175	3 5 K

### Common Stock Information

Adelphia's Class A Common Stock is listed for trading on the National Association of Securities Dealers **Automated Quotations System** National Market System (NASDAQ-NMS). Adelphia's NASDAQ-NMS symbol is "ADLAC."

The following table sets forth the range of high and low closing bid prices of the Class A Common Stock on NASDAQ/NMS. Such bid prices represent inter-dealer quotations. without retail mark-up, mark-down or commission, and may not necessarily represent actual transactions.

As of June 25, 1997, there were approximately 171 holders of record of Adelphia's Class A Common Stock. As of June 18. 1997, two record holders were registered clearing agencies holding Class A Common Stock on behalf of participants in such clearing agencies.

exists for Adelphia's Class B Common Stock. As of June 18, 1997, the Class B Common Stock was held of record by seven persons, principally members of the Rigas Family, including a Pennsylvania general partnership all of whose partners are members of the Rigas Family. The Class B Common Stock is convertible into shares of Class A Common Stock on a one-to-one basis. As of June 18, 1997 the Riggs Family owned 99.1% of the outstanding Class B Common Stock.

### Dividend Policy

Adelphia has never paid a cash dividend on its common stock and anticipates that for the foreseeable future any earnings will be retained for use in its business. The ability of Adelphia to pay cash dividends on its common stock is limited by the provisions of its indentures. See "Management's Discussion and Analysis of Financial Condition and Results of Operations -Liquidity and Capital Resources."

### Securities Exchange Act Registration

Adelphia Communications Corporation's Class A Common Stock is registered pursuant to Section 12(g) of the Securities Act of 1934.

### Annual Report on Form 10-K and Exhibits

Copies of Adelphia's Annual Report on Form 10-K (excluding exhibits) for the fiscal year ended March 31. 1997, as filed with the Securities and Exchange Commission, will be furnished free of charge, upon written

No established public trading market request, to stockholders who have not previously received a copy from Adelphia. In addition, Adelphia will furnish any exhibit to its Annual Report on form 10-K upon payment of a fee limited to Adelphia's reasonable expenses in furnishing such exhibit upon written request. Written requests may be directed to the Secretary, Adelphia Communications Corporation, Main at Water Street. Condersport, Pennsylvania 16915.

### Registrar and Transfer Agent

The registrar and transfer agent for Adelphia is American Stock Transfer & Trust Company All correspondence concerning stock transfers should be directed to them at 40 Wall Street, New York, New York 10005-2392

### Independent Auditors

Adelphia's independent auditors' are Deloitte & Touche LLP, 2500 One PPG Place, Pittsburgh, Pennsylvania 15222-5401

#### Executive Offices

Adelphia's executive offices are located at Main at Water Street, Condesport, Pennsylvania 16915-0472 (telephone 814-274-9830).

### **Management Information**

BOARD OF DIRECTORS & EXECUTIVE OFFICERS

Dennis P. Coyle' George Course and Samplant, PPL Cheste, but: 440 Pattern Parks & Light Company

Pete J. Metros' Presupert, Raymon Design Communication

James L. Gray"

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"However Telecommunications In Chrystol Only

SESSION VICE PRESIDENT AND COMPUTATE SECRETARY, ADDROGRA COMMEND ADDRESS COMPUTATION, PRESIDENT, HYPORON

Titlecomm on attents, Inc.
Perry S. Patternino\*
Arminos y at Law

Daniel R. Millard

John J. Rigm Chamson, Presudent and Coma Educative Chosena.

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Executive Vice Presents Dispositions and Assessant Societisms Accepted Common an altern Communities

Michael J. Rigas

Timothy J. Rigas
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Comp. Exact the Other continuous range.
And procedum Common address Communication

James P. Rigas Executive Social Physicist Strutter Products Areagus Count on artery Communities

### COMPORATE MANAGEMENT

Jeffrey L. Abbas Samp (Inserting of Permissions)

John A. Abplanalp Danition of Philosophics

Anthony Accumundo, Jr. Van Passanot, Cannoniro Areans

John M. Addisci Dinning of Salas and Marks the

LISTY BREET CLIEBRATE DIRECTOR OF OPERATURES

James R. Brown Vice Principal, House

Leslie J. Brown American Gentini Corpora

Randall D. Fisher Vitt Phantinet, Legal Affants, Gunday Chemps and Assistant Community Shitatary John B. Glicksman Directs General Consort on Operations

Colin H. Haggin Distry Georgea Consess and Assertant Committee Securitary

Athena Jamesons Assistant General Council

James M. Kare Onector of French

Orby G. Kelley, Jr. Vet Phaneae, Atheryteate and alone Relations.

William C. Kent Common Discount of Ordanies

Claire LaBraneric Van Passawi, Josephaniusa Dispramant

Thomas J. Lamb Some Discrete of Masses and Incomestic Systems Daniel R. Liberatore Vez Privatesi Locastinos

Michael C. Mulcahey Dunition of Accus store con-Assistant Transition

Jack A. Olsens Visa Parsanes Mans Deerrassass

Kenneth L. Proud Data on or Protect Massacians

Jurge D. Salinger Date traces Dieses Servers son Serverance

Joseph Selvage Dupersons Syrama CAIV Divinish si

Robert G. Wahl. Community Daze traine Generations

John Wattick Date states Parace (Descripsion)

### STITTLE MANAGEMENT

New England
Robert L. Snowdon
James C. Sweeney
Coastal New Jerses
William B. Scott

Oho Schio Diluciano

MANAGEMENT OF HAPPENION TELECOMORTHICATIONS, INC. Pennsylvania Lau A. Abraham John F. Bradley, Jr Richard B. Courad Robert N. Hyrrson Southeastern Florala

Southeustern Florid Mark P. Gallemay Lynn Wholenhunt

Charles R. Drenning Vis Passions, Entertainer Departures

Paul D. Fajerski Vitt Pajanijot. Manarimo asir Saras Dell A. Hanely
Joseph Price
Western New York
Carmen Cipolla
Thomas M. Haywood
Mary Frances Subin
Vincent Laurendi, It
August Pidrijoano

Regulately S. Francisco Vice Pressures; Brancias Districtions of and Regulation Artama

Edward F. Bahtrick Vez Patsanos Process con Companyon super Change

### Equal Employment Opportunity Policy

It is the policy of Adalphia Communications Corporation that equal opportunity in employment shall be allocated to all qualified persons and that there shall be no described to against any person in any agenci of employment because of its a color religion reallocal empire characters are sin disability of any other legisty protected state. To this end Adalphia has adalphiad and eat markers and catty. and a positive continuently program of specific in practices, designed in versure report opportunity on view pagest of again system employment priors and practices Plantage 10 if other year. Programs of again filters have required by the administration of Admiphis's Guart Employment Opportunity Program including having thermity, and promission activities related to equal employment apportunities.