

LAW OFFICES  
**MESSER, CAPARELLO & SELF**  
A PROFESSIONAL ASSOCIATION

ORIGINAL

215 SOUTH MONROE STREET, SUITE 701  
POST OFFICE BOX 1876  
TALLAHASSEE, FLORIDA 32302-1876  
TELEPHONE (904) 222-0720  
TELECOPIERS (904) 224-4359, (904) 425-1942

January 13, 1998

Ms. Blanca Bayo, Director  
Division of Records and Reporting  
Room 110- Easley Building  
Florida Public Service Commission  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850

**HAND DELIVERY**

Re: Docket No. ~~980002~~-EG; Peoples Gas-West Florida Region

Dear Ms. Bayo:

Enclosed for filing on behalf of Peoples Gas-West Florida Region in connection with the hearings scheduled to begin February 25, 1998 in this docket are an original and 10 copies of the following documents:

1. Petition for Approval of Peoples Gas-West Florida Region's Proposed Cost Recovery Charges;
2. Direct Testimony of William B. Gray and Ron Sott; and
3. Schedules C-1, C-2, C-3 and C-5.

Please acknowledge receipt of these documents by stamping the enclosed extra copy of this

ACK \_\_\_\_\_ letter.

AFA \_\_\_\_\_

APP \_\_\_\_\_

CAF \_\_\_\_\_

CMU \_\_\_\_\_

CTR \_\_\_\_\_

EAG \_\_\_\_\_

LEG \_\_\_\_\_

LIN \_\_\_\_\_

OPC \_\_\_\_\_

ROH \_\_\_\_\_

SEC \_\_\_\_\_

WAS \_\_\_\_\_

JTH \_\_\_\_\_

Thank you for your assistance.

Very truly yours,

*Norman H. Horton, Jr.*  
Norman H. Horton, Jr.

NHH/amb

Enclosures

cc: Mr. William B. Gray  
Parties of Record

*Sott*  
DOCUMENT NUMBER-DATE

00673 JAN 13 88

FPSC-RECORDS/REPORTING

*Gray*  
DOCUMENT NUMBER-DATE

00672 JAN 13 88

FPSC-RECORDS/REPORTING

*Petition*  
DOCUMENT NUMBER-DATE

00671 JAN 13 88

FPSC-RECORDS/REPORTING

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25

BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION  
DOCKET NO. 980002-EG  
DIRECT TESTIMONY OF  
RONALD C. SOTT  
ON BEHALF OF WEST FLORIDA NATURAL GAS COMPANY  
(PEOPLES GAS-WEST FLORIDA REGION)

7 Q. Please state your name and address.

8 A. My name is Ronald C. Sott. My business address is 301  
9 Maple Avenue, Panama City, Florida.

10 Q. In what capacity are you employed by West Florida Natural Gas  
11 Company (Peoples Gas West Florida Region) ?

12 A. My job title is Director, New Business Development. My  
13 position includes overall marketing responsibility of  
14 the Region's conservation programs in both the Panama City  
15 and Ocala divisions.

16 Q. What is the purpose of your testimony?

17 A. The purpose of my testimony is to support the projected  
18 levels of conservation program expenses as incorporated  
19 into the "C Schedules" sponsored by William B. Gray.

20 Q. Please proceed.

21 A. In order to project expenses for the Home Builders  
22 Program, we contacted several of our major contractors  
23 and reviewed their schedules for the periods involved.  
24 These projections include several new developments in both divisions  
25 which are ongoing during this period. The projections for our

1 replacement and Esp programs were developed based on  
2 actual data in previous periods plus projections  
3 due to extensive mail line construction into previously  
4 unserved areas of Marion County, Florida. Our gas  
5 water heater load retention estimates were based on past  
6 experience with our water heater extended-purchase program.  
7 Commercial appliance replacement was projected using past  
8 experience with our commercial water heater extended-  
9 purchase program as well as information provided by  
10 commercial equipment distributors and gas installers.  
11 The gas space conditioning program projections were based  
12 on estimates. This is a program for which we have little  
13 historical information or experience from which to draw, however the  
14 program is being accepted well in our Ocala division, especially with  
15 the development of the York Triathlon gas heating/air conditioning system.

16 Q. Does this complete your testimony?

17 A. Yes.