



ORIGINAL

VIA FEDERAL EXPRESS

February 6, 1998

Ms. Blanca S. Bayó, Director  
Division of Records and Reporting  
Florida Public Service Commission  
Betty Easley Conference Center  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850

Re: Docket No. 980001-EI

Dear Ms. Bayó:

Enclosed for filing with the Commission in Docket No. 980001-EI are the original and fifteen copies of FPL's Request for Confidential Classification regarding certain information reported on the Commission's Form 423-1(a) for the month of December 1997. The original is accompanied by Attachments A, B and C. Please note that Attachment A is an unedited Form 423-1(a) and therefore needs to be treated as confidential. The fifteen copies are accompanied by Attachments B and C.

If you have any questions regarding this transmittal or the information filed herewith, you may contact me at (305) 552-3924.

Very truly yours,

David L. Smith  
Senior Attorney

ACK \_\_\_\_\_

AFA \_\_\_\_\_

APR \_\_\_\_\_

CAT \_\_\_\_\_

CLM \_\_\_\_\_ DLS:plm

ENC \_\_\_\_\_ Enclosures

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FPSC-BUREAU OF RECORDS

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FPSC-BUREAU OF RECORDS

BEFORE THE

ORIGINAL

FLORIDA PUBLIC SERVICE COMMISSION

In re: Fuel and Purchased Power )  
Cost Recovery Clause and Generating )  
Performance Incentive Factor )  
\_\_\_\_\_ )

Docket No. 980001-EI

REQUEST FOR CONFIDENTIAL CLASSIFICATION

Pursuant to §366.093, F.S. (1997) and Rule 25-22.006, F.A.C., Florida Power & Light Company ("FPL") hereby files with the Florida Public Service Commission ("Commission") this "Request for Confidential Classification" ("Request") regarding certain information reported on FPL's December 1997 423-1(a) Fuel Report as delineated below. In support of this Request, FPL states:

1. FPL seeks classification of the information specified as proprietary confidential business information pursuant to §366.093, F.S. (1997), which provides in pertinent part, as follows:

(1) \* \* \* Upon request of the public utility or other person, any records received by the commission which are shown and found by the commission to be proprietary confidential business information shall be kept confidential and shall be exempt from s. 119.07(1).

\* \* \*

(3) \* \* \* Proprietary confidential business information includes, but is not limited to:

DOCUMENT NUMBER DATE

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FPSC-REGULATORY REPORTING

. . .

(d) Information concerning bids or other contractual data, the disclosure of which would impair the efforts of the public utility or its affiliates to contract for goods or services on favorable terms.

2. In applying the statutory standards delineated above in paragraph 1, the Commission is not required to weigh the merits of public disclosure relative to the interests of utility customers. The issue presented to the Commission, by this FPL Request, is whether the information sought to be protected fits within the statutory definitions of proprietary confidential business information, as set forth in §366.093, F.S. (1997). If the information is found by the Commission to fit within the statutory definitions, then it should be classified as confidential, be treated in accordance with Rule 25-22.006, F.A.C., and be exempt from §119.07(1), F.S. (1997). To establish that material is proprietary confidential business information under §366.093(3)(d), F.S. (1997), a utility must demonstrate that (i) the information is contractual data, and (ii) the disclosure of the data would impair the efforts of the utility to contract for goods or services on favorable terms.

3. Attached to this Request and incorporated herein by reference are the following documents:

- |              |                                                                                                                                                                               |
|--------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Attachment A | A copy of FPL's December 1997 Form 423-1(a) with the information for which FPL seeks confidential classification highlighted. This document is to be treated as confidential. |
| Attachment B | An edited copy of FPL's December 1997 Form 423-1(a) with the information for which FPL seeks confidential classification edited out. This document may be made public.        |

Attachment C

A line-by-line justification matrix identifying each item on FPL's Form 423-1(a) for which confidential classification is sought, along with a written explanation demonstrating that (1) the information is contractual data, and (2) the disclosure of such data would impair the efforts of FPL to contract for goods or services on favorable terms.

4. FPL requests that the Commission make two findings with respect to the No. 3 and No. 6 fuel oil information identified as confidential on Attachments A and C:

and (a) That the No. 3 and No. 6 fuel oil data identified are contractual data;

(b) That FPL's ability to procure No. 3 and No. 6 fuel oil, terminaling and transportation services, and petroleum inspection services is reasonably likely to be impaired by the disclosure of the information identified because:

(i) The markets in which FPL, as a buyer, must procure No. 3 and No. 6 fuel oil, terminaling and transportation services, and fuel inspection services are oligopolistic; and

(ii) Pursuant to economic theory, a substantial buyer in an oligopolistic market can obtain price concessions not available to other buyers, but the disclosure of such concessions would end them, resulting in higher prices to that purchaser.

5. Although FPL normally requests that the Commission make findings with respect to No. 2 fuel oil information identified as confidential on Attachments A and C, FPL made no purchases of No. 2 fuel oil during December 1997 and, therefore, no such information appears on Attachments A and C to this Request.

6. FPL requests that the information for which FPL seeks confidential classification not be declassified until the dates specified on Attachment C. The time periods requested are necessary to allow FPL to utilize its market presence in negotiating

future contracts. Disclosure prior to the identified dates of declassification would impair FPL's ability to negotiate future contracts.

7. The material identified as confidential information on Attachments A and C is intended to be and is treated by FPL as private, and has not, to the best of FPL's knowledge and belief, otherwise been publicly disclosed.

**WHEREFORE**, FPL respectfully requests that the Commission grant FPL's Request for Confidential Classification as permitted by Rule 25-22.006, F.A.C., and classify as confidential the information identified on Attachments A and C.

Respectfully submitted,

Dated February 6th, 1998



David L. Smith  
Senior Attorney  
Florida Power & Light Company  
9250 W. Flagler Street, #6514  
Miami, Florida 33174  
(305) 552-3924  
Florida Bar No. 0473499

## CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of Florida Power & Light Company's "Request for Confidential Classification" regarding certain information reported on the Commission's Form 423-1(a) for December 1997 was forwarded to the Florida Public Service Commission via Federal Express, and copies of the Request and Petition without Attachment A were mailed to the individuals listed below, all on this 6th day of February, 1998.

Bob Elias, Chief  
Bureau of Electric & Gas  
Division of Legal Services  
Florida Public Service Commission  
Gerald L. Gunter Building - Third Floor  
2540 Shumard Oak Boulevard  
Tallahassee, FL 32399-0850

Occidental Chemical Corporation  
Energy Group  
P.O. Box 809050  
Dallas, TX 75380-9050

Joseph A. McGlothlin, Esquire  
Vicki Gordon Kaufman, Esquire  
McWhirter, Reeves, McGlothlin,  
Davidson, etc.  
117 S. Gadsden Street  
Tallahassee, FL 32301

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Office of Public Counsel  
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Room 812  
Tallahassee, FL 32399-1400

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Kenneth Hoffman, Esquire  
Rutledge, Ecenia, Underwood,  
Purnell & Hoffman, P.A.  
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Tallahassee, FL 32302-0551

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P.O. Box 14042  
St. Petersburg, FL 33733

Nancy McCann  
Office of Environmental Coordinator  
306 East Jackson Street, 5th Floor  
Tampa, FL 33615



David L. Smith

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MONTHLY REPORT OF COST AND QUALITY OF FUEL OIL FOR ELECTRIC PLANTS  
 DETAIL OF INVOICE AND TRANSPORTATION CHARGES

ATTACHMENT B

1. REPORTING MONTH: DEC YEAR: 1997

3. NAME, TITLE, TELEPHONE NUMBER OF CONTACT PERSON CONCERNING DATA  
 SUBMITTED ON THIS FORM: S. J. ADAMS, REGULATORY AFFAIRS, (905) - 552-3488

2. REPORTING COMPANY: FLORIDA POWER LIGHT COMPANY

4. SIGNATURE OF OFFICIAL SUBMITTING REPORT: *[Signature]*

5. DATE COMPLETED: 1/17/98

LINE NO.	(A) PLANT	(B)	(C) SUPPLIER	(D) DELIVERY LOCATION	(E) DELIVERY DATE	(F) TYPE OIL	(G) VOLUME (BBL)	(H) INVOICE PRICE (\$/BBL)	(I) INVOICE AMOUNT (\$)	(J) DISCOUNT (\$)	(K) NET AMOUNT (\$)	(L) NET PRICE (\$/BBL)	(M) QUALITY ADJUST. (\$/BBL)	(N) EFFECTIVE PUR PRICE (\$/BBL)	(O) TRANS TO TERM (\$/BBL)	(P) ADDITIONAL TRANS CHGS (\$/BBL)	(Q) OTHER CHGS (\$/BBL)	(R) DELIVERED PRICE (\$/BBL)
1	MANATEE	COASTAL	PORT MANATEE	PORT MANATEE	12/19/97	FO8	290675						0.0000	0.0000	0.0000	0.0000	0.0000	15.9305
2	SANFORD	COASTAL	JACKSONVILLE	JACKSONVILLE	12/02/97	FO8	200416						0.0000	0.0000	0.0000	0.0000	0.0000	18.3090
3	MANATEE	COASTAL	PORT MANATEE	PORT MANATEE	12/21/97	FO8	279820						0.0000	0.0000	0.0000	0.0000	0.0000	14.6555
4	MANATEE	COASTAL	PORT MANATEE	PORT MANATEE	12/29/97	FO8	284821						0.0000	0.0000	0.0000	0.0000	0.0000	17.2905
5	MARTIN	RIO	PALM BEACH	PALM BEACH	12/04/97	FO8	116405						0.0000	0.0000	0.0000	0.0000	0.0000	19.6365
6	TURKEY POINT	RIO	FISHER ISLAND	FISHER ISLAND	12/16/97	FO8	128422						0.0000	0.0000	0.0000	0.0000	0.0000	17.2059
7	FT. MYERS	TEXACO	BOCA GRANDE	BOCA GRANDE	12/08/97	FO8	91742						0.0000	0.0000	0.0000	0.0000	0.0000	16.2241
8	FT. MYERS	TEXACO	BOCA GRANDE	BOCA GRANDE	12/19/97	FO8	108974						0.0000	0.0000	0.0000	0.0000	0.0000	14.3481
9	FT. MYERS	TEXACO	BOCA GRANDE	BOCA GRANDE	12/29/97	FO8	110482						0.0000	0.0000	0.0000	0.0000	0.0000	12.8971
10	RIVIERA	TEXACO	RIVIERA	RIVIERA	12/08/97	FO8	115355						0.0000	0.0000	0.0000	0.0000	0.0000	16.0114
11	FT. MYERS	COASTAL			12/24/97	FO3	9325						0.0000	0.0000	0.0000	0.0000	0.0000	24.4400
12	FT. MYERS	COASTAL			12/29/97	FO3	10027						0.0000	0.0000	0.0000	0.0000	0.0000	24.1290
13	FT. MYERS	COASTAL			12/21/97	FO3	9142						0.0000	0.0000	0.0000	0.0000	0.0000	24.6538
14	RIVIERA	AMERICAS			12/04/97	PRO	5	38.3800	192	0	182.383800	38.3800	0.0000	38.3800	0.0000	0.0000	0.0000	38.3800
15	RIVIERA	AMERICAS			12/18/97	PRO	5	36.4100	182	0	182.364100	36.4100	0.0000	36.4100	0.0000	0.0000	0.0000	36.4100
16	RIVIERA	AMERICAS			12/29/97	PRO	8	38.2500	306	0	308.382500	38.2500	0.0000	38.2500	0.0000	0.0000	0.0000	38.2500
17	PT. EVERGLADES	AMERICAS			12/18/97	PRO	12	34.8600	418	0	418.348600	34.8600	0.0000	34.8600	0.0000	0.0000	0.0000	34.8600
18	FT. MYERS	AMERICAS			12/30/97	PRO	6	42.1200	253	0	253.421200	42.1200	0.0000	42.1200	0.0000	0.0000	0.0000	42.1200
19	TURKEY POINT	HOMESTEAD			12/30/97	PRO	7	35.0000	245	0	245.350000	35.0000	0.0000	35.0000	0.0000	0.0000	0.0000	35.0000
20	MARTIN	INCHTOWN			12/12/97	PRO	12	30.1800	362	0	362.301800	30.1800	0.0000	30.1800	0.0000	0.0000	0.0000	30.1800
21	CAPE CANAVERAL	SUBURBAN			12/23/97	PRO	7	36.4000	255	0	255.364000	36.4000	0.0000	36.4000	0.0000	0.0000	0.0000	36.4000
22	MANATEE	SUBURBAN			12/15/97	PRO	38	34.4700	1310	0	1310.344700	34.4700	0.0000	34.4700	0.0000	0.0000	0.0000	34.4700
23	SANFORD	SUBURBAN			12/02/97	PRO	11	38.8100	427	0	427.388100	38.8100	0.0000	38.8100	0.0000	0.0000	0.0000	38.8100
24	SANFORD	SUBURBAN			12/30/97	PRO	8	35.8700	287	0	287.358700	35.8700	0.0000	35.8700	0.0000	0.0000	0.0000	35.8700



**ATTACHMENT C**

**Docket No. 980001-EI  
January 1998**

**Justification for Confidentiality for December 1997 Report:**

<b><u>FORM</u></b>	<b><u>LINE(S)</u></b>	<b><u>COLUMN</u></b>	<b><u>RATIONALE</u></b>
423-1(a)	1 - 13	H	(1)
423-1(a)	1 - 13	I	(2)
423-1(a)	1 - 13	J	(2), (3)
423-1(a)	1 - 13	K	(2)
423-1(a)	1 - 13	L	(2)
423-1(a)	1 - 13	M	(2), (4)
423-1(a)	1 - 13	N	(2), (5)
423-1(a)	1 - 13	P	(6), (7)
423-1(a)	1 - 13	Q	(6), (7)

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**Rationale for confidentiality:**

- (1) This information is contractual information which, if made public, "would impair the efforts of [FPL] to contract for goods or services on favorable terms." Section 366.093 (3) (d), F.S. (1997). The information delineates the price FPL has paid for No. 6 fuel oil per barrel for specific shipments from specific suppliers. This information would allow suppliers to compare an individual supplier's price with the market quote for that date of delivery and thereby determine the contract pricing formula between FPL and that supplier.

Contract pricing formulas generally contain two components, which are: (i) a markup in the market quoted price for that day and (ii) a transportation charge for delivery at an FPL chosen port of delivery. Discounts and quality adjustment components of fuel price contract formulas are discussed in paragraphs 3 and 4. Disclosure of the invoice price would allow suppliers to determine the contract price formula of their competitors. The knowledge of each others' prices (i.e., contract formulas) among No. 6 fuel oil suppliers is reasonably likely to cause the suppliers to converge on a target price, or to follow a price leader, effectively eliminating any opportunity for a major buyer like FPL to use its market presence to gain price concessions from any one supplier. The end result is reasonably likely to be increased No. 6 fuel oil prices and therefore increased electric rates.

- (2) The contract data found in Columns I through N are an algebraic function of Column H. That is, the publication of these Columns together, or independently, could allow a supplier to derive the invoice price of oil.
- (3) Some FPL fuel contracts provide for an early payment incentive in the form of a discount from the invoice price. The existence and amount of such discount is confidential for the reasons stated in paragraph (1) relative to price concessions.
- (4) For fuel that does not meet contract requirements, FPL may reject the shipment, or accept the shipment and apply a quality adjustment. This is, in effect, a pricing term which is as important as the price itself and is therefore confidential for the reasons stated in paragraph (1) relative to price concessions.
- (5) Column N is as important as H from a confidentiality standpoint because of the relatively few times that there are quality or discount adjustments. That is, Column N will equal Column H most of the time. Consequently, Column N needs to be protected for the same reasons as set forth in paragraph (1).
- (6) Column R is used to mask the delivered price of fuel such that the invoice or effective price of fuel cannot be determined. Columns P and Q are algebraic variables of Column R. Consequently, disclosure of Columns P and Q would allow a supplier to calculate the invoice or effective purchase price of oil (Columns H and N) by subtracting these columnar variables from Column R.
- (7) Terminating and transportation services in Florida tend to have the same, if not more severe, oligopolistic attributes of fuel oil suppliers. In 1987, FPL was only able to find eight qualified parties with an interest in bidding either or both of these services. Of these, four responded with transportation proposals and six with terminating proposals. Due to the small demand in Florida for both of these services, market entry is difficult. Consequently, disclosure of these contract data

is reasonably likely to result in increased prices for terminaling and transportation services.

Petroleum inspection services also have the market characteristics of an oligopoly. Due to the limited number of fuel terminal operations, there are correspondingly few requirements for fuel inspection services. In FPL's last bidding process for petroleum inspection services, only six qualified bidders were found for FPL's bid solicitations. Consequently, disclosure of these contract data is reasonably likely to result in increased prices for petroleum inspection services.

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**Date of Declassification:**

<u>FORM</u>	<u>LINE(S)</u>	<u>COLUMN(S)</u>	<u>DATE</u>
423-1(a)	1 - 2	H - N	03/30/00
423-1(a)	3 - 4	H - N	06/28/98
423-1(a)	5 - 6	H - N	06/28/98
423-1(a)	7 - 13	H - N	06/28/98
423-1(a)	1 - 13	Q	06/28/98

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**Rationale:**

FPL requests that the confidential information identified above not be disclosed until the identified date of declassification. The date of declassification is determined by adding six months to the last day of the contract period under which the goods or services identified on Form 423-1(a) or 423-1(b) were purchased.

Disclosure of pricing information during the contract period or prior to the negotiation of a new contract is reasonably likely to impair FPL's ability to negotiate future contracts as described above.

FPL typically renegotiates its No. 3 and No. 6 fuel oil contracts and fuel-related services contracts prior to the end of such contracts. However, on occasion, some contracts are not renegotiated until after the end of the current contract period. In those instances, the contracts are typically renegotiated within six months. Consequently, it is necessary to maintain the confidentiality of the information identified as confidential on FPL's Form 423-

1(a) or 423-1(b) for six months after the end of the individual contract period to which the information relates.

With respect to No. 3 and No. 6 fuel oil price information on the Form 423-1(a) or 423-1(b) for oil that was not purchased pursuant to an already existing contract, and the terms of the agreement under which it is purchased are fulfilled upon delivery, FPL requests the price information identified as confidential be kept confidential for a period of six months after the delivery. A six-month period is the minimum amount of time necessary for confidentiality of these types of purchases to allow FPL to utilize its market presence in gaining price concessions during seasonal fluctuations in the demand for No. 6 fuel oil. Disclosure of this information any sooner than six months after completion of the transaction is reasonably likely to impair FPL's ability to negotiate such purchases.