



210 N Park Ave  
PO Drawer 200  
Winter Park, FL  
32790-0200

Tel 407-740-8575  
Fax 407-740-0613  
tmi@tmnc.com

DEPOSIT

DATE

February 2, 1998

D7 06

FEB 05 1998

**OVERNIGHT**

Mr. Walter D'Haeseleer, Director Communications  
Florida Public Service Commission  
Division of Communication  
2540 Shumard Oak Boulevard  
Gerald L. Gunter Building, Room 270  
Tallahassee, FL 32399-0850

*980220-TI*

MAIL ROOM

98 FEB -5 AM 11:19

RE: Initial Application and Tariff of Cyberlight International, Inc for Authority to Provide Interexchange Telecommunications Services within the State of Florida.

Dear Mr. D'Haeseleer:

Enclosed for filing are the original and six (6) copies of the above-referenced application of Cyberlight International, Inc. Also enclosed is a \$250 check to cover the filing fee.

Please acknowledge receipt of this filing by returning, filed stamped, the extra copy of this letter in the self-addressed stamped envelope

I may be reached at (407) 740-8575 with any questions, comments or correspondence regarding this application. Thank you for your assistance

Sincerely,

Monique Byrnes  
Consultant to  
Cyberlight International, Inc.

cc: C. Hall, Cyberlight  
file: Cyberlight - FL  
tms: FL98000

DOCUMENT NUMBER-DATE  
**02057 FEB 10 8**  
FPC-RECORDS/REPORTING

**FLORIDA PUBLIC SERVICE COMMISSION**

**DIVISION OF COMMUNICATIONS**  
**BUREAU OF SERVICE EVALUATION**

**APPLICATION FORM**  
**for**

**AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE**  
**WITHIN THE STATE OF FLORIDA**

---

**Instructions**

- A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).
- B. Respond to each item requested in the application and appendices. If an item is not applicable please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. If you have questions about completing the form, contact:

**Florida Public Service Commission  
Division of Communications  
Bureau of Service Evaluation  
2540 Shumard Oak Boulevard  
Gunter Building  
Tallahassee, Florida 32399-0850  
(904) 413-6600**

- E. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

**Florida Public Service Commission  
Division of Administration  
2540 Shumard Oak Blvd.  
Gunter Building  
Tallahassee, Florida 32399-0850  
(904) 413-6251**

FORM PSC/CMU 31 (11/95)  
Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

1. Select what type of business your company will be conducting (check all that apply):

- ( ) **Facilities based carrier** - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
- ( ) **Operator Service Provider** - company provides or plans to provide alternative operator services for IXC's; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- (XX) **Reseller** - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
- ( ) **Switchless rebiller** - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- ( ) **Multi-Location Discount Aggregator** - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.
- (xx) **Prepaid Debit Card Provider** - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

2. **This is an application for:**

- Original Authority** (new company)
- Approval of transfer** (to another certificated company)
- Approval of assignment of existing certificate** (to a noncertificated company)
- Approval for transfer of control** (To another certificated company).

3. Name of corporation, partnership, cooperative, joint venture or sole proprietorship:

Cyberlight International, Inc.

4. Name under which the applicant will do business (fictitious name, etc.):

Not Applicable

5. National address (including street name & number, post office box, city, state and zip code).

Cyberlight International, Inc.  
401 Wilshire Blvd., Suite 900  
Santa Monica, CA 90401

Telephone:(310) 899-4900

Facsimile:(310) 899-4999

6. Florida address (including street name & number, post office box, city, state and zip code).

None

7. Structure of organization:

- |   |  |
|---|--|
| <input type="checkbox"/> Individual                     | <input type="checkbox"/> Corporation         |
| <input checked="" type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership            | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Other,                         |  |

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).



8. If applicant is an individual or partnership, please give name, title and address of sole proprietor or partners.

Not applicable.

- (a) Provide proof of compliance with the foreign partnership statute (Chapter 620.169 FS), if applicable.
- (b) Indicate if the individual or any of the partners have previously been:
- (1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.
- (2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with the company, give reason why not.

9. If incorporated, please give:

- (a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: F97000006412

- (b) Name and address of the company's Florida registered agent.

National Registered Agents, Inc.  
526 E. Park Avenue  
Tallahassee, FL 32301

- (c) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable.

Fictitious name registration number: Not Applicable

(d) Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

No officer, director or stockholder of the Company has been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime. No officer, director or stockholder of the Company are involved in proceedings which may result in such action.

(2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with the company, give reason why not.

No officer, director, partner or stockholder of the Company is an officer, director or stockholder in any other Florida certificated telephone company.

10. Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):

(a) The application:

Monique Byrnes  
Consultant to Cyberlight International, Inc.  
Technologies Management, Inc.  
P.O. Drawer 200  
Winter Park, FL 32790-0200  
(407) 740-8575  
(FAX) 740-0613

(b) Official Point of Contact for the ongoing operations of the company:

Janice Gordon  
Cyberlight International, Inc.  
401 Wilshire Blvd., Suite 900  
Santa Monica, CA 90401  
(310) 899-4900

(c) Tariff:

Monique Byrnes  
Consultant to Cyberlight International, Inc.  
Technologies Management, Inc.  
P.O. Drawer 200  
Winter Park, FL 32790-0200  
(407) 740-8575

(d) Complaints/Inquiries from customers:

Janice Gordon  
Cyberlight International, Inc.  
401 Wilshire Blvd., Suite 900  
Santa Monica, CA 90401  
(800) 700-0473

11. List the states in which the applicant:

(a) Has operated as an interexchange carrier.

None. Cyberlight is a new company and has not operated in any state.

(b) Has applications pending to be certificated as an interexchange carrier.

Cyberlight has just begun the application process for certification in several jurisdictions.

(c) Is certificated to operate as an interexchange carrier.

None.

(d) Has been denied authority to operate as an interexchange carrier and the circumstances involved.

None

(e) Has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) Has been involved in civil court proceedings with an interexchange carrier, local exchange carrier or other telecommunications entity, and the circumstances involved.

None

12. What services will the applicant offer to other certified telephone companies:

- |                                     |   |                          |           |
|-------------------------------------|---|--------------------------|-----------|
| <input type="checkbox"/>            | Facilities                                  | <input type="checkbox"/> | Operators |
| <input type="checkbox"/>            | Billing and Collection                      | <input type="checkbox"/> | Sales     |
| <input type="checkbox"/>            | Maintenance                                 |                          |           |
| <input checked="" type="checkbox"/> | Other: <u>None anticipated at this time</u> |                          |           |

13. Do you have a marketing program?

Yes.

14. Will your marketing program:

- Pay commissions?
- Offer sales franchises?
- Offer multi-level sales incentives?
- Offer other sales incentives?

None Applicable.

15. Explain any of the offers checked in question 14 (to whom, what amount, type of franchise, etc.).

16. Who will receive the bills for your service (check all that apply)?

- |                                     |   |                                     |                           |
|-------------------------------------|---|-------------------------------------|---------------------------|
| <input checked="" type="checkbox"/> | Residential customers   | <input checked="" type="checkbox"/> | Business customers        |
| <input type="checkbox"/>            | PATS providers  | <input type="checkbox"/>            | PATS station end-users    |
| <input type="checkbox"/>            | Hotels & motels   | <input type="checkbox"/>            | Hotel & motel guests      |
| <input type="checkbox"/>            | Universities  | <input type="checkbox"/>            | Univ. dormitory residents |
| <input checked="" type="checkbox"/> | Other: (specify) <u>Anyone who uses the Company's service</u> |                                     |                           |

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

17. Please provide the following (if applicable):

- (a) Will the name of your company appear on the bill for your services, and if not, who will the billed party contact to ask questions about the bill (provide name and phone number) and how is this information provided?

Yes, Cyberlight International, Inc. will appear on the bill received by the Customer. Customers will contact Cyberlight's customer service department for inquiries or complaints. Cyberlight's toll-free customer service number is (800) 700-0473.

- (b) The name and address of the firm who will bill for your service.

The Company will bill their Customers directly.

18. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide interexchange telecommunications service in Florida.

A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

1. the balance sheet
2. income statement
3. statement of retained earnings

See Attachment III.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.

2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.

3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

**NOTE:** This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

B. Managerial capability.

See Attachment IV.

C. Technical capability.

As a reseller, Applicant relies on the technical expertise of its underlying carrier for maintenance of the network.

19. Please submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

See Attachment II.

20. The applicant will provide the following interexchange carrier services (Check all that apply):

**MTS with distance sensitive per minute rates**

- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

**MTS with route specific rates per minute**

- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

**MTS with statewide flat rates per minute (i.e. not distance sensitive)**

- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

**MTS for pay telephone service providers.**

**Block of time calling plan (Reach Out Florida, Ring America, etc.)**

**800 Service (Toll free)**

**WATS type service (Bulk or volume discount)**

- Method of access is via dedicated facilities
- Method of access is via switched facilities

**Private line services (Channel Services)  
(For ex. 1.544 mbps, DS-3, etc.)**

**Travel service**

- Method of access is 950
- Method of access is 800

**900 service**

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

\_\_\_ **Operator Services**

- \_\_\_ Available to presubscribed customers
- \_\_\_ Available to non presubscribed customers (for  
example, patrons of hotels, students in  
universities, patients in hospitals.
- \_\_\_ Available to inmates

**Services included are:**

- \_\_\_ Station assistance
- \_\_\_ Person to person assistance
- \_\_\_ Directory assistance
- \_\_\_ Operator verify and interrupt
- \_\_\_ Conference calling

21. What does the end user dial for each of the interexchange carrier services that were checked in services included (above).

For direct dialed calls: 1 + destination number

For toll free calls: 1+ subscriber's toll free (800/888) telephone number

For travel service calls: a toll free access number, plus identification number, plus the destination telephone number.

22. Other:



**\*\* APPLICANT ACKNOWLEDGMENT STATEMENT \*\***

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** A non-refundable application fee of \$250.00 must be submitted with the application.
5. **RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Orders relating to my provision of interexchange telephone service in Florida. I also understand that it is my responsibility to comply with all current and future Commission requirements regarding interexchange service.
7. **ACCURACY OF APPLICATION:** By my signature below, I the undersigned owner or officer of the named utility in the application, attest to the accuracy of the information contained in this application and associated attachments. I have read the foregoing and declare that to the best of my knowledge and belief, the information is a true and correct statement.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

UTILITY OFFICIAL:

  
Signature

11/19/97 Date

(310) 899-4900

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

APPENDICES:

- A - CERTIFICATE TRANSFER STATEMENT
- B - CUSTOMER DEPOSITS AND ADVANCE PAYMENTS
- C - INTRASTATE NETWORK
- D - FLORIDA TELEPHONE EXCHANGES AND EAS ROUTES

ATTACHMENTS:

- I - AUTHORITY TO OPERATE IN FLORIDA
- II - PROPOSED TARIFF
- III - FINANCIAL STATEMENTS
- IV - MANAGERIAL AND TECHNICAL CAPABILITIES

**\*\* APPENDIX A \*\***

**CERTIFICATE OF TRANSFER STATEMENT**

I, (**TYPE NAME**) \_\_\_\_\_,  
(**TITLE**) \_\_\_\_\_, of CYBERLIGHT  
INTERNATIONAL, INC., and current holder of certificate  
number \_\_\_\_\_, have reviewed this application  
and join in the petitioner's request for a transfer of  
the above-mention certificate.

**Not Applicable.**

**UTILITY OFFICIAL:**

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Title

\_\_\_\_\_  
Telephone

**\*\* APPENDIX B \*\***

**CUSTOMER DEPOSITS AND ADVANCE PAYMENTS**

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be responded to in one of the following ways (applicant please check one):

- (X) **The applicant will not collect deposits nor will it collect payments for service more than one month in advance.**
  
- ( ) **The applicant will file with the Commission and maintain a surety bond in an amount equal to the current balance of deposits and advance payments in excess of one month. (Bond must accompany application.)**

**UTILITY OFFICIAL:**

  
Signature

11/19/97  
Date

Christopher G. Hall

Chief Operating Officer

(310-899-4900)



5. **TRAFFIC RESTRICTIONS:** Please explain how the applicant will comply with the EAEA requirements contained in Commission Rule 25-24.471 (4) (a) (copy enclosed).

Not applicable.

6. **CURRENT FLORIDA INTRASTATE SERVICES:** Applicant has ( ) or has not (X) previously provided intrastate telecommunications in Florida. If the answer is has, fully describe the following:

- (a) What services have been provided and when did these service begin?

Not applicable.

- (b) If the services are not currently offered, when were they discontinued?

Not applicable.

**UTILITY OFFICIAL:**

  
Signature

11/19/97  
Date

Christopher G. Hall

Chief Operating Officer (310) 899-4900

**\*\* APPENDIX D \*\***

**FLORIDA TELEPHONE EXCHANGES**

**AND**

**EAS ROUTES**

Describe the service area in which you hold yourself out to provide service by telephone company exchange. If all services listed in your tariff are not offered at all locations, so indicate.

In an effort to assist you, attached is a list of major exchanges in Florida showing the small exchanges with which each has extended area service (EAS).

**\*\* FLORIDA EAS FOR MAJOR EXCHANGES \*\***

<u>Extended Service Area</u>	<u>with</u>	<u>These Exchanges</u>
PENSACOLA:		Cantonment, Gulf Breeze, Pace, Milton Holley-Navarre.
PANAMA CITY:		Lynn Haven, Panama City Beach, Youngstown-Fountain and Tyndall AFB.
TALLAHASSEE:		Crawfordville, Havana, Monticello, Panacea, Sopchoppy and St. Marks.
GAINESVILLE:		Alachua, Archer, Brooker, Hawthorne, High Springs, Melrose, Micanopy, Newberry and Waldo.
OCALA:		Belleview, Citra, Dunnellon, Forest Lady Lake (B21), McIntosh, Iklawaha, Orange Springs, Salt Springs and Silver Springs Shores.
DAYTONA BEACH:		New Smyrna Beach.

FORM PSC/CMU 31 (11/95)  
Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

TAMPA:	Central     None East        Plant City North       Zephyrhills South       Palmetto West        Clearwater
CLEARWATER:	St. Petersburg, Tampa-West and Tarpon Springs.
ST. PETERSBURG:	Clearwater.
LAKELAND:	Bartow, Mulberry, Plant City, Polk City and Winter Haven.
ORLANDO:	Apopka, East Orange, Lake Buena Vista, Oviedo, Windermere, Winter Garden, Winter Park, Montverde, Reedy Creek, and Oviedo-Winter Springs.
WINTER PARK:	Apopka, East Orange, Lake Buena Vista, Orlando, Oviedo, Sanford, Windermere, Winter Garden, Oviedo-Winter Springs, Reedy Creek, Geneva and Montverde.
TITUSVILLE:	Cocoa and Cocoa Beach.
COCOA:	Cocoa Beach, Eau Gallie, Melbourne and Titusville.
MELBOURNE:	Cocoa, Cocoa Beach, Eau Gallie and Sebastian.
SARASOTA:	Bradenton, Myakka and Venice.
FT. MYERS:	Cape Coral, Ft. Myers Beach, North Cape Coral, North Ft. Myers, Pine Island, Lehigh Acres and Sanibel-Captiva Islands.
NAPLES:	Marco Island and North Naples.



WEST PALM BEACH:	Boynton Beach and Jupiter.
POMPANO BEACH:	Boca Raton, Coral Springs, Deerfield Beach and Ft. Lauderdale.
FT. LAUDERDALE:	Coral Springs, Deerfield Beach, Hollywood and Pompano Beach.
HOLLYWOOD:	Ft. Lauderdale and North Dade.
NORTH DADE:	Hollywood, Miami and Perrine.
MIAMI:	Homestead, North Dade and Perrine.

Cyberlight International, Inc. intends to offer service  
throughout the State of Florida.

ATTACHMENT I

AUTHORITY TO OPERATE IN FLORIDA



**FLORIDA DEPARTMENT OF STATE**  
**Sandra B. Mortham**  
**Secretary of State**

**December 5, 1997**

**UCC FILING & SEARCH SERVICES**

**Qualification documents for CYBERLIGHT INTERNATIONAL, INC. were filed on December 5, 1997 and assigned document number F97000006412. Please refer to this number whenever corresponding with this office.**

**Your corporation is now qualified and authorized to transact business in Florida as of the file date.**

**A corporation annual report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.**

**Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.**

**Should you have any questions regarding this matter, please telephone (850) 487-6091, the Foreign Qualification/Tax Lien Section.**

**Lee Rivers**  
**Document Examiner**  
**Division of Corporations**

**Letter Number: 797A00057536**

# APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

**IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA:**

1. CYBERLIGHT INTERNATIONAL, INC.

(Name of corporation: must include the word "INCORPORATED", "COMPANY", "CORPORATION" or words or abbreviations of like import in language as will clearly indicate that it is a corporation instead of a natural person or partnership if not so contained in the name at present.)

2. Nevada

(State or country under the law of which it is incorporated)

3. 13-3913779

(FEI number, if applicable)

4. 9-11-96

(Date of incorporation)

5. Perpetual

(Duration: Year corp. will cease to exist or "perpetual")

6. Upon Qualification

(Date first transacted business in Florida. (See sections 607.1501, 607.1502, and 617.150, F.S.)

7. 401 Wilshire Blvd., Suite 900

Santa Monica, CA 90401

(Current mailing address)

8. Long distance telecommunication services.

(Purpose(s) of corporation authorized in home state or country to be carried out in the state of Florida)

9. **Name and street address of Florida registered agent:**

Name: NRAI Services, Inc.

Office Address: 526 E. Park Avenue

Tallahassee, Florida, 32301

(Zip Code)

10. **Registered agent's acceptance:**

*Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.*

Beth Perrizo  
(Registered agent's signature)

Beth Perrizo, Assistant Secretary

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

SECTION OF STATE AFFAIRS  
DIVISION OF CLERK SERVICES  
7 DEC -5 PM 12:47

**ATTACHMENT II**

**PROPOSED TARIFF**

TITLE PAGE  
FLORIDA TELECOMMUNICATIONS TARIFF  
OF  
**Cyberlight International, Inc.**

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of resold telecommunication services provided by Cyberlight International, Inc. with principal offices located at 401 Wilshire Boulevard, Suite 900, Santa Monica, CA 90401. This tariff applies for services furnished within the State of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

---

ISSUED: December 19, 1997

EFFECTIVE:

ISSUED BY: Christopher G. Hall, Chief Operating Officer  
Cyberlight International, Inc.  
401 Wilshire Blvd., Suite 900  
Santa Monica, CA 90401  
(310) 899-4900

**CHECK SHEET**

This tariff contains the sheets listed below, each of which is effective as of the date shown on each sheet. Original and revised pages as named below comprise all changes from the original tariff.

<b>SHEET</b>	<b>REVISION</b>		<b>SHEET</b>	<b>REVISION</b>	
1	Original	*	31	Original	*
2	Original	*	32	Original	*
3	Original	*	33	Original	*
4	Original	*	34	Original	*
5	Original	*	35	Original	*
6	Original	*	36	Original	*
7	Original	*	37	Original	*
8	Original	*	38	Original	*
9	Original	*	39	Original	*
10	Original	*			
11	Original	*			
12	Original	*			
13	Original	*			
14	Original	*			
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17	Original	*			
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24	Original	*			
25	Original	*			
26	Original	*			
27	Original	*			
28	Original	*			
29	Original	*			
30	Original	*			

\* - Indicates new or revised sheet with this filing

ISSUED: December 19, 1997

EFFECTIVE:

ISSUED BY: Christopher G. Hall, Chief Operating Officer  
 Cyberlight International, Inc.  
 401 Wilshire Blvd., Suite 900  
 Santa Monica, CA 90401  
 (310) 899-4900

**TABLE OF CONTENTS**

Title Sheet ..... 1

Check Sheet ..... 2

Table of Contents ..... 3

Alphabetical Index ..... 4

Symbols ..... 6

Tariff Format ..... 7

Section 1.0 - Technical Terms and Abbreviations ..... 8

Section 2.0 - Rules and Regulations ..... 12

Section 3.0 - Description of Service ..... 26

Section 4.0 - Rates ..... 34

**ISSUED: December 19, 1997**

**EFFECTIVE:**

**ISSUED BY: Christopher G. Hall, Chief Operating Officer**  
**Cyberlight International, Inc.**  
**401 Wilshire Blvd., Suite 900**  
**Santa Monica, CA 90401**  
**(310) 899-4900**



**ALPHABETICAL INDEX**

<u>SUBJECT</u>	<u>PAGE</u>
Abbreviations .....	7
Advance Payments .....	18
Applicable Law .....	25
Applicability of Tariff .....	12
Calculation of Distance .....	28
Cancellation by Customer .....	21
Cost of Collection and Repair .....	25
Definitions .....	9
Deposits .....	17
Description of Service - General .....	27
Directory Assistance for Handicapped Persons .....	37
Discounts for Hearing Impaired Customers .....	36
Emergency Call Exemptions .....	36
Employee Concessions .....	24
Inspection, Testing and Adjustment .....	20
Interruption of Service .....	19
Late Payment Charge .....	37
Liability .....	14
Limitations of Service .....	13
Minimum Service Period .....	21
Miscellaneous Rates and Charges .....	18
Operator Assistance for Handicapped Persons .....	37
Other Rules .....	26
Payment Arrangements .....	16
Payment and Credit Regulations .....	16
Public Telephone Surcharge .....	31
Quality and Grade of Service Offered .....	27
Rates - General .....	34
Rate Periods .....	30
Refunds and Credit for Service Outages .....	19
Refusal or Discontinuance by Company .....	21
Return Check Charge .....	37
Rules and Regulations .....	12

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**ALPHABETICAL INDEX, (CONT'D.)**

Service Description - 800 Plus . . . . . 33

Service Description - Prepaid Card Service . . . . . 34

Service Description - US Advantage 1 Plus Service . . . . . 32

Service Description - US Advantage Toll Free Service . . . . . 32

Service Description - Travel Card Service . . . . . 32

Service Offerings - Rates. . . . . 38

Taxes . . . . . 18

Technical Terms . . . . . 8

Terminal Equipment. . . . . 24

Tests, Pilots, Promotional Campaigns . . . . . 25

Timing of Calls . . . . . 29

Toll Free Service . . . . . 26

Undertaking of Cyberlight . . . . . 12

Use of Service . . . . . 13

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### SYMBOLS

The following are the only symbols used for the purposes indicated below:

- (D) - Delete or Discontinue
- (I) - Change Resulting in an Increase to a Customer's Bill
- (M) - Moved from another Tariff Location
- (N) - New
- (R) - Change Resulting in a Reduction to a Customer's Bill
- (T) - Change in Text or Regulation but no Change in Rate or Charge.

When changes are made in any tariff sheet, a revised sheet will be issued canceling the tariff sheet affected. Changes will be identified on the revised sheet(s) through the use of the above mentioned symbols.

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**TARIFF FORMAT**

- A. Sheet Numbering** - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. Sheet Revision Numbers** - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc. the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff pages in effect. Consult the check sheet for sheet currently in effect.
- C. Paragraph Numbering Sequence** - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:
- 2.
  - 2.1.
  - 2.1.1.
  - 2.1.1.A.
  - 2.1.1.A.1.
  - 2.1.1.A.1.(a).
  - 2.1.1.A.1.(a).I.
  - 2.1.1.A.1.(a).I.(i).
  - 2.1.1.A.1.(a).I.(i).(1).
- D. Check Sheets** - When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on the check sheet if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

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**SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS**

**1.1 Abbreviations**

The following abbreviations are used herein only for the purposes indicated below:

C.O.	-	Central Office
Corp.	-	Corporation
FCC	-	Federal Communications Commission
FPSC	-	Florida Public Service Commission
IXC	-	Interexchange Carrier
LATA	-	Local Access and Transport Area
LEC	-	Local Exchange Carrier
MTS	-	Message Telecommunications Service
PBX	-	Private Branch Exchange

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**SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS, (CONT'D.)****1.2 Definitions**

**Access Line** - An arrangement which connects the Customer's telephone to a Cyberlight designated switching center or point of presence.

**Authorization Code** - A pre-defined series of numbers to be dialed by the Customer or Authorized User upon access to the Carrier's Travel Service network to identify the caller and validate the caller's authorization to use the services provided.

**Authorized User** - A person, firm, corporation, or any other entity authorized by the Customer to utilize the Carrier's service.

**Available Usage Balance** - The amount of usage remaining on a Debit Account at any particular point in time. Each Debit Account has an Initial Account Balance which is stated either in U.S. dollars or Call Units, depending upon the type of service. The Available Balance is depleted as services provided by the Company are utilized by the Customer.

**Commission** - The Florida Public Service Commission.

**Company or Carrier** - Cyberlight International, Inc. unless otherwise clearly indicated by the context.

**Company's Point of Presence** - Location of the serving central office associated with access to the Company's network.

**Customer** - The person, firm, corporation or other entity which orders, cancels, amends or uses service and is responsible for payment of charges and compliance with the Company's tariff.

**Cyberlight** - Used throughout this tariff to refer to Cyberlight International, Inc.

**Debit Account** - An account which consists of a pre-paid usage balance depleted on a real-time basis during each Debit Service call.

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**SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS, (CONT'D.)**

**1.2 Definitions, (Cont'd.)**

**Debit Card** - A card issued by the Company which provides the Customer with a Personal Identification Number (PIN) and instructions for accessing the Carrier's network.

**Debit Service Call** - A service accessed via a "1-800" or other access code dialing sequence whereby the Customer or Authorized User dials all of the digits necessary to route a call. Network usage for each call is deducted from the available usage balance on a Company issued Debit Account.

**Dedicated Access** - A method of reaching the Company's services whereby the Customer is connected directly to the Company's Point of Presence without utilizing services of the local switched network.

**Equal Access** - Where the local exchange company central office provides interconnection to interexchange carriers with Feature Group D circuits. In such end offices, Customers presubscribe their telephone line(s) to their preferred interLATA carrier.

**Initial Usage Balance** - The amount of usage on a Debit Account upon issuance and before any depleting call activity.

**LEC** - Local Exchange Company.

**Marks** - A collective term to mean such items as trademarks, service marks, trade names and logos; copyrighted words, artwork, designs, pictures or images; or any other device or merchandise to which legal rights or ownership are held or reserved by an entity.

**Personal Identification Number (PIN)** - A numeric or alpha-numeric sequence which uniquely identifies a Travel or Debit Account. See Authorization Code.

**Renewal** - A method of replenishing a Debit Account's Available Usage Balance with additional minutes of usage as authorized and paid for by the Customer.

**Serving Wire Center** - A specified geographic point from which the vertical and horizontal coordinate is used in calculation of airline mileage.

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**SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS, (CONT'D.)**

**1.2 Definitions, (Cont'd.)**

**Sponsor** - A corporation or other legal entity that exclusively permits the use of its Marks to the Company for use with telephone cards or other merchandise, and contracts with the Company for the marketing of the services described herein.

**Subscriber** - See Customer.

**Switched Access Origination/Termination** - Where access between the Customer and the interexchange carrier is provided on local exchange company Feature Group circuits and the connection to the Customer is a LEC-provided business or residential access line. The cost of switched Feature Group access is billed to the interexchange carrier.

**Travel Card Call** - A service whereby the Customer or Authorized User dials all of the digits necessary to route and bill a call placed from a location other than his/her residence or normal place of business. Service is accessed via a "1-800" or other access code dialing sequence.

**V & H Coordinates** - Geographic points which define the originating and terminating points of a call in mathematical terms so that the airline mileage of the call may be determined. Call mileage may be used for the purposed of rating calls.

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**SECTION 2.0 - RULES AND REGULATIONS**

**2.1 Undertaking of Cyberlight**

Cyberlight is a resale common carrier providing outbound direct dialed (1+), inbound toll free services, travel card service and debit card services to Customers within the State of Florida.

Cyberlight services and facilities are furnished for communications originating at specified points within the State of Florida under terms of this tariff.

Cyberlight provides for the installation, operation, and maintenance of the communications services provided herein in accordance with the terms and conditions set forth under this tariff. Cyberlight may act as the Customer's agent for ordering access connection facilities provided by other carriers or entities, when authorized by the Customer, to allow connection of a Customer's location to the Cyberlight services. The Customer shall be responsible for all charges due for such service arrangement.

The Company's services is provided on a monthly basis unless otherwise provided, and are available twenty-four (24) hours per day, seven (7) days per week.

**2.2 Applicability of Tariff**

This tariff is applicable to telecommunications services provided by Cyberlight within the state of Florida.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**

**2.3 Limitations of Service**

- 2.3.1 Service will be furnished subject to the availability of the necessary facilities and/or equipment and subject to the provisions of this tariff.
- 2.3.2 Cyberlight reserves the right to discontinue furnishing service, upon written notice, when necessitated by conditions beyond its control, or when the Customer is using the service in violation of the provisions of this tariff, or in violation of law.
- 2.3.3 The Company does not undertake to transmit messages, but offers the use of its facilities when available, and will not be liable for errors in transmission or for failure to establish connections.
- 2.3.4 Cyberlight reserves the right to discontinue the offering of service or deny an application for service if a change in regulation materially and negatively impacts the financial viability of the service in the best business judgment of the Company.

**2.4 Use of Service**

Service may be used for any lawful purpose for which it is technically suited. Customers or Subscribers reselling or rebilling Cyberlight's Florida intrastate service must have a Certificate of Public Convenience and Necessity as an interexchange carrier from the Florida Public Service Commission.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)****2.5 Liability**

- 2.5.1** The liability of the Company for any claim or loss, expense or damage (including indirect, special, or consequential damage) for any interruption, delay, error, omission, or defect in any service, facility or transmission provided under this tariff shall not exceed an amount equivalent to the proportionate charges to the Customer for the period of service or the facility provided during which such interruption, delay, error, omission, or defect occurs.
- 2.5.2** The Company shall not be liable for any claim or loss, expense, or damage (including indirect, special, or consequential damage), for any interruption, delay, error, omission, or other defect in any service facility, or transmission provided under this tariff, if caused by any person or entity other than the Company, by any malfunction of any service or facility provided by any other carrier, by any act of God, fire, war, civil disturbance, or act of government, or by any other cause beyond the Company's direct control.
- 2.5.3** The Company shall not be liable for, and shall be fully indemnified and held harmless by Customer and Subscriber against any claim or loss, expense, or damage, (i) for defamation, invasion of privacy, infringement of copyright or patent, unauthorized use of any trademark, trade name, or service mark, unfair competition, interference with or misappropriation or violation of any contract, proprietary or creative right, or any other injury to any person, property, or entity arising from the material data, information, or content revealed to, transmitted, processed, handled, or used by Company under this tariff, or (ii) for connecting, combining, or adapting Company's facilities with Customer's or Subscriber's apparatus or systems, or (iii) for any act or omission of the Customer or Subscriber, or (iv) for any personal injury or death of any person, or for any loss of or damage to Subscriber's or Customer's premises or any other property, whether owned by Customer, Subscriber or others, caused directly or indirectly by the installation, maintenance, location, condition, operation, failure or removal of equipment or wiring provided by the Company if not directly caused by negligence of the Company.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**

**2.5 Liability, (Cont'd.)**

**2.5.4** The Company will provide credit on charges disputed by Customer in writing that are verified as incorrect by Company. If objection in writing is not received by Company within a reasonable period of time after bill is rendered (as determined by current law and regulatory policy), the account shall be deemed correct and binding upon the Customer.

**2.5.6** The Company shall not be liable for any claim, loss, or refund as a result of loss or theft of Debit Cards or Personal Identification Numbers (PINs) issued for use with the Company's services. Nor will the Company be liable for any claim, loss or refund on any unused balance remaining on a Debit Card provided to a Customer before or after the expiration date assigned to each Debit Account.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)****2.6 Payment and Credit Regulations****2.6.1 Payment Arrangements**

The Customer is responsible for payment of all charges for services and equipment furnished to the Customer for transmission of calls via the Company. The Customer agrees to pay to the Company or its authorized agent any cost(s) incurred as a result of any delegation of authority resulting in the use of his or her communications equipment and/or network services which result in the placement of calls via the Company. The Customer agrees to pay the Company or its authorized agent any and all cost(s) incurred as a result of the use of the service arrangement, including calls which the Customer did not individually authorize.

All charges due by the Customer are payable to the Company or any agency duly authorized to receive such payments. Terms of payment shall be according to the rules and regulations of the agency and subject to the rules of regulatory agencies, such as the Florida PSC. Any objections to billed charges or Debit Account depletions must be promptly reported to the Company or its billing agent. Adjustments to Customers' bills of Debit Account Available Usage balance shall be made to the extent that circumstances exist which reasonably indicate that such changes are appropriate.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**

**2.6 Payment and Credit Regulations, (Cont'd.)**

**2.6.1 Payment Arrangements, (Cont'd.)**

Payments for service provided in association with Company-issued Debit Accounts must be received by the Company or its authorized agent prior to the activation of the Customer's Debit Account. The Customer shall be responsible for all calls placed via the Debit Account as the result of the Customer's intentional or negligent disclosure of their PIN.

Charges for installations, service connections, moves, and rearrangements, where applicable, are payable upon demand by the Company or its authorized agent. The billing thereafter will include recurring charges and actual usage as defined in this tariff.

Renewal of Customer Account Balances made by charges to commercial credit cards are subject to the terms and conditions of the issuing commercial credit card company and those of Cyberlight's credit card processing agent. Renewals of Customer Account Balances made by cashier's checks are subject to the terms and conditions of the issuing financial institution.

**2.6.2 Deposits**

The Company does not require a deposit from the Customer or Subscriber. The prepayment for services immediately available to the Customer does not constitute a deposit.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**

**2.6 Payment and Credit Regulations, (Cont'd.)**

**2.6.3 Advance Payments**

For Customers whom the Company determines an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and a new advance payment may be collected for the next month.

**2.6.4 Taxes**

Company reserves the right to bill any and all applicable taxes in addition to normal long distance usage charges, including, but not limited to: Federal Excise Tax, State Sales Tax, Municipal Taxes, and Gross Receipts Tax. Unless otherwise specified in this tariff, such taxes will be itemized separately on Customer invoices. For pre-paid services, taxes and fees shall be included in the rates and charges stated in the Company's rate schedule for this service.

**2.6.5 Miscellaneous Rates and Charges**

The Company may adjust its rates and charges or impose additional rates and charges on its Customers in order to recover amounts it is required by governmental or quasi-governmental authorities to collect from or pay to others in support of statutory or regulatory programs. Examples of such programs include, but are not limited to, the Universal Service Fund, the Primary Interexchange Carrier Charge, and compensation to payphone service providers for the use of their payphones to access Cyberlight service.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)****2.7 Refunds or Credits for Service Outages or Deficiencies****2.7.1 Interruption of Service**

Credit allowances for interruptions of service which are not due to the Carrier's testing or adjusting, to the negligence of the Customer, or to the failure of channels, equipment or communications systems provided by the Customer, are subject to the general liability provisions set forth in Section 2.4.3 herein. It shall be the obligation of the Customer to notify Carrier immediately of any interruption in service for which a credit allowance is desired by Customer. Before giving such notice, Customer shall ascertain that the trouble is not within his or her control.

The Company will provide a credit equal to one minute of applicable service for calls that are interrupted or subject to inadequate transmission. Credits will not be issued when an interruption or service deficiency is not reported to the Company or is caused by the failure of power, equipment or systems not provided by the Company.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**

**2.7 Refunds or Credits for Service Outages or Deficiencies, (Cont'd.)**

**2.7.2 Inspection, Testing and Adjustment**

Upon reasonable notice, the facilities provided by the Company shall be made available to the Company for such tests and adjustments as may be deemed necessary for maintenance in a condition satisfactory to the Company. No interruption allowance will be granted for the time during which such tests and adjustments are made.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)****2.8 Minimum Service Period**

The minimum service period is one month (30 days).

**2.9 Cancellation by Customer**

The Customer may have service discontinued upon verbal or written notice to the Company. The Company shall hold the Customer responsible for payment of all bills for service furnished until the cancellation date specified by the Customer or until the date that the written cancellation notice is received, whichever is later.

For prepaid services, the Customer may cancel service by fully depleting the available balance of the Customer account and/or by not renewing a renewable account.

In the event the Customer executes a term commitment agreement with the Company, the Customer must terminate the agreement pursuant to the terms provided therein.

**2.10 Refusal or Discontinuance by Company**

**2.10.1** Service may be suspended by the Company, without notice to the Customer, by blocking traffic to certain cities or NXX exchanges, or by blocking calls using certain Customer travel cards when the Company deems it necessary to take such action to prevent unlawful use of its service. Cyberlight will restore services as soon as it can be provided without undue risk, and will upon request by the Customer, assign new travel card codes to replace ones that have been deactivated.

**2.10.2** Cyberlight may refuse or discontinue service under the following conditions provided that, unless otherwise stated, the Customer shall be given fifteen (15) days notice to comply with any rule or remedy any deficiency:

- A. For non-compliance with or violation of any State, municipal, or Federal law, ordinance or regulation pertaining to telephone service.
- B. For use of telephone service for any purpose other than that described in the application.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**

**2.10 Refusal or Discontinuance by Company, (Cont'd.)**

**2.10.2 (Cont'd.)**

- C. For neglect or refusal to provide reasonable access to Cyberlight or its agents for the purpose of inspection and maintenance of equipment owned by Cyberlight or its agents.
- D. For noncompliance with or violation of Commission regulation or Cyberlight's rules and regulations on file with the Commission, provided five (5) working days' written notice is given before termination.
- E. For nonpayment of bills, provided that suspension or termination of service shall not be made without five (5) days written notice to the Customer, except in extreme cases. Such notice will be provided in a mailing separate from the Customer's regular monthly bill for service.
- F. Without notice in the event of Customer or Authorized User use of equipment in such a manner as to adversely affect Cyberlight's equipment or service to others.
- G. Without notice in the event of tampering with the equipment or services owned by Cyberlight or its agents.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**

**2.10 Refusal or Discontinuance by Company, (Cont'd.)**

**2.10.2 (Cont'd.)**

- H. Without notice in the event of unauthorized or fraudulent use of service. Whenever service is discontinued for fraudulent use of service, Cyberlight may, before restoring service, require the Customer to make, at his or her own expense, all changes in facilities or equipment necessary to eliminate illegal use and to pay an amount reasonably estimated as the loss in revenues resulting from such fraudulent use.
- I. Without notice by reason of any order or decision of a court or other government authority having jurisdiction which prohibits Company from furnishing such services.
- J. With proper notice, when the Available Account Balance of a non-renewable account is depleted to a level insufficient to place a one-minute call to the location of least cost.
- K. With proper notice, when the established expiration date of the Customer Account is reached.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**

**2.11 Employee Concessions**

[Reserved for Future Use]

**2.12 Terminal Equipment**

Company's facilities and service may be used with or terminated in Customer-provided or Subscriber-provided terminal equipment or systems, such as PBXs, key systems, multiplexers, repeaters, signaling sets, teleprinters, handsets, or data sets. Such terminal equipment shall be furnished and maintained at the expense of the Customer or Subscriber, except as otherwise provided. Subscriber or Customer is responsible for all costs at his or her premises, including personnel, wiring, electrical power, and the like, incurred in the use of Company's service.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**

**2.13 Applicable Law**

This tariff shall be subject to and construed in accordance with Florida law.

**2.14 Cost of Collection and Repair**

Customer is responsible for any and all costs incurred in the collection of monies due the Company including legal and accounting expenses. The Customer or the Subscriber is also responsible for recovery costs of Company-provided equipment and any expenses required for repair or replacement of damaged equipment.

**2.15 Tests, Pilots, Promotional Campaigns and Contests**

The Company may conduct special tests or pilot programs and promotions at its discretion to demonstrate the ease of use, quality of service and to promote the sale of its services. The Company may also waive a portion or all processing fees or installation fees for winner of contests and other occasional promotional events sponsored or endorsed by the Company. From time to time the Company may waive all processing fees for a Customer.

These promotions will be approved by the FPSC with specific starting and ending dates with promotions running under no circumstances longer than 90 days in any twelve month period.

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**

**2.16 Other Rules**

**2.16.1** Cyberlight reserves the right to validate the credit worthiness of Customers or Authorized Users through available verification procedures.

**2.16.2** The Company reserves the right to discontinue service, limit service, or to impose requirements on Subscribers or Customers as required to meet changing regulations, rules or standards of the FPSC.

**2.17 Toll Free Services**

**2.17.1** The Company will make every effort to reserve 800/888 toll free vanity numbers for Customers, but makes no guarantee or warranty that the requested number(s) will be available.

**2.17.2** 800/888 numbers shared by more than one Customer, whereby individual Customers are identified by a unique PIN, may not be assigned or transferred for use with service provided by another carrier. Subject to the limitations provided in this tariff, the Company will only honor Customer requests for a change in Resp. Org. or 800/888 service provider for 800/888 numbers dedicated to the sole use of that single Customer.

**2.17.3** If a Customer who has received a toll free number does not subscribe to 800/888 service within ninety (90) days, the Company reserves the right to make the assigned number available for use by another Customer.

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**SECTION 3.0 - DESCRIPTION OF SERVICE**

**3.1 General**

Cyberlight provides direct dialed (1+) service, inbound toll free number service, travel card service and prepaid card services for communications originating and terminating within the State of Florida under terms of this tariff. Operator Services are not furnished by Cyberlight. Operator Services will be provided and billed by the Company's underlying carrier at rates as described in the underlying carrier's tariff on file with the Florida Public Service Commission.

Customers reselling or rebilling telecommunications services must have a Certificate of Public Convenience and Necessity as an interexchange carrier from the Florida Public Service Commission.

**3.2 Quality and Grade of Service Offered**

**Minimum Call Completion Rate** - Customers can expect a call completion rate of not less than 90% during peak use periods for Feature Group D 1+ dialing. The call completion rate is calculated as the number of calls completed (including calls completed to a busy line or to a line which remains unanswered by the called party) divided by the number of calls attempted.

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ISSUED: December 19, 1997

EFFECTIVE:

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Cyberlight International, Inc.  
401 Wilshire Blvd., Suite 900  
Santa Monica, CA 90401  
(310) 899-4900



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**SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)****3.3 Calculation of Distance**

Usage charges for all mileage sensitive products are based on the airline distance between serving wire centers associated with the originating and terminating points of the call.

The serving wire centers of a call are determined by the area codes and exchanges of the origination and destination points.

The distance between the Wire Center of the Customer's equipment and that of the destination point is calculated by using the "V" and "H" coordinates found in BellCore's V&H Tape and NECA FCC Tariff No. 4.

- Step 1 - Obtain the "V" and "H" coordinates for the Wire Centers serving the Customer and the destination point.
- Step 2 - Obtain the difference between the "V" coordinates of each of the Wire Centers. Obtain the Difference between the "H" coordinates.
- Step 3 - Square the differences obtained in Step 2.
- Step 4 - Add the squares of the "V" difference and "H" difference obtained in Step 3.
- Step 5 - Divide the sum of the square obtained in Step 4 by ten (10). Round to the next higher whole number if any fraction results from the division.
- Step 6 - Obtain the square root of the whole number obtained in Step 5. Round to the next higher whole number if any fraction is obtained. This is the distance between the Wire Centers.

Formula:

$$\sqrt{\frac{(V_1 - V_2)^2 + (H_1 - H_2)^2}{10}}$$

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**SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)**

**3.4 Timing of Calls**

Billing for calls placed over the Cyberlight network is based in part on the duration of the call as follows, unless otherwise specified in this tariff:

- 3.4.1 Call timing begins when the called party answers the call (i.e. when two way communications are established.) Answer detection is based on standard industry answer detection methods, including hardware and software answer detection.
- 3.4.2 Chargeable time for calls ends when one of the parties disconnects from the call.
- 3.4.3 Minimum call duration periods for billing purposes vary by service option and are specified in Section 4 of this tariff.
- 3.4.4 For billing purposes, usage after the initial period varies by service and is specified in Section 4 of this tariff.

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**SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)**

**3.5 Rate Periods**

3.5.1 Unless otherwise specified in this tariff, the following rate periods apply to all services subject to time of day discounts:

	MON	TUES	WED	THUR	FRI	SAT	SUN
8:00 AM TO 5:00 PM*	DAYTIME RATE PERIOD						
5:00 PM TO 11:00 PM*	EVENING RATE PERIOD						EVE
11:00 PM TO 8:00 AM*	NIGHT/WEEKEND RATE PERIOD						

\* Up to but not including.

3.5.2 Calls are billed based on the rate in effect at the time the call begins. Calls that cross rate period boundaries are billed the rate in effect at the beginning of the call for the duration of the entire call.

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**SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)****3.6 Public Telephone Surcharge**

In order to recover the Company's expenses to comply with the FCC's pay telephone compensation plan effective on October 7, 1997 (FCC 97-371), an undiscountable per call charge is applicable to all interstate, intrastate and international calls that originate from any domestic pay telephone used to access the Company's services. This surcharge, which is in addition to standard tariffed usage charges and any applicable service charges and surcharges associated with the Company's service, applies for the use of the instrument used to access The Company service and is unrelated to the The Company service accessed from the pay telephone.

Pay telephones include coin-operated and coinless phones owned by local telephone companies, independent companies and other interexchange carriers. The Public Pay Telephone Surcharge applies to the initial completed call and any reoriginated call (i.e., using the "#" symbol).

Whenever possible, the Public Pay Telephone Surcharge will appear on the same invoice containing the usage charges for the surcharged call. In cases where proper pay telephone coding digits are not transmitted to the Company prior to completion of a call, the Public Pay Telephone Surcharge may be billed on a subsequent invoice after the Company has obtained information from a carrier that the originating station is an eligible pay telephone.

The Public Pay Telephone Surcharge does not apply to calls placed from pay telephones at which the Customer pays for service by inserting coins during the progress of the call.

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**SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)****3.7 US Advantage 1 Plus Service**

US Advantage 1 Plus Service is an outbound calling service available to business and residential Customers. US Advantage 1 Plus is a flat-rate, non-time-of-day sensitive, non-mileage sensitive service. Calls are billed in six (6) second increments with an initial billing period of thirty (30) seconds. Calls originate from Customer-provided standard business or residential switched access lines.

**3.8 US Advantage Toll Free Service**

US Advantage Toll Free Service is an inbound toll free service (800\888) available to business and residential subscribers. US Advantage Toll Free Service is a flat-rate, non-time-of-day sensitive, non-mileage sensitive service. Calls originate from any interstate or intrastate location over an 800 number and terminate to a Customer-provided residential or business switched access line. Call charges are billed to the Subscriber rather than to the originating caller. Calls are billed in six (6) second increments with a minimum billing period of thirty (30) seconds.

**3.9 US Advantage Travel Cards**

US Advantage Travel Card Service is available for placing calls while away from home or office. Calls are originated by dialing a toll free access number, followed by the terminating telephone number and personal identification number. Calls may originate from standard residential, business, hotel or pay telephone access lines and may terminate to any interstate or intrastate location. Calls are billed in sixty (60) second increments with a minimum call duration for billing purposes of sixty (60) seconds. There is no per call surcharge.

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(310) 899-4900**

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**SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)****3.10 800 Plus**

800 Plus is an outbound calling plan available to business and residential customers. 800 Plus is accessed via a Company-designated toll-free access number. Customer's designate the telephone number from which all calls utilizing this service will originate. The Company authorizes calls on this service based on the originating telephone number. 800 Plus is a flat-rate, non-time-of-day sensitive, non-mileage sensitive service billed in six (6) second increments with a minimum call duration for billing purposes of thirty (30) seconds.

There are two options for this service based on a Customer's estimated monthly minimum billing. Should the Customer not meet the monthly estimated usage, the Company and the Customer will determine whether this is the correct plan for the Customer. In any case, the Customer will not be billed the minimum usage should the estimated monthly billing not be met.

AAA 800 Plus - for customers with less than \$25.00 per month in total monthly billing (including intrastate, interstate and international usage).

Jan USA 800 Plus - for customers with more than \$25.00 per month in total monthly billing (including intrastate, interstate and international usage).

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**SECTION 3.0 - DESCRIPTION OF SERVICE, (CONT'D.)****3.11 Prepaid Card Service**

Prepaid Card Service allows Customers to pay in advance for a specific amount of outbound calling. Service available to the general public and offered only in conjunction with interstate service. Calls may originate from standard residential, business or pay telephone access lines. Prepaid Card Service cards are non-rechargeable.

Calls are originated by dialing the toll free access number followed by a Personal Identification Number (PIN), which is printed on the card. The PIN enables the Company to track and automatically debit the account balance on each card as the card is used. Customers are notified of their remaining account balance at the beginning of each call.

Calls are billed in one (1) minute increments. The minimum call duration for billing purposes is one (1) minute. Service is available 24 hours a day, 7 days per week. The number of available cards is subject to technical limitations. Cards will be offered to customers on a first come, first served basis.

Calls to 500, 700, 800 900 and 976 numbers and calls requiring the quotation of time and charges cannot be completed using the Prepaid Card.

All calls must be charged against a Prepaid Card that has sufficient available balance. A Customer's call will be interrupted with an announcement one minute before the balance is about to be depleted. Calls in progress will be terminated by the Company if the balance on the Prepaid Calling Card is insufficient to continue the call.

Two Prepaid Cards are available based on the requirements of an individual Customer.

**Access Prepaid** - is targeted at individuals with a great deal of international calling.

**KDI Prepaid** - is targeted at individuals with primarily domestic calling needs.

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**SECTION 4.0 - RATES**

**4.1 General**

Each Customer is charged individually for each call placed through the Company. Charges may vary by service offering, mileage band, class of call, time of day, day of week and/or call duration.

Customers are billed based on their use of Cyberlight International, Inc.'s services and network. No installation charges apply.

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**SECTION 4.0 - RATES, (CONT'D.)****4.2 Exemptions and Special Rates****4.2.1 Discounts for Hearing Impaired Customers**

A telephone toll message which is communicated using a telecommunications device for the deaf (TDD) by properly certified hearing or speech impaired persons or properly certified business establishments or individuals equipped with TDDs for communicating with hearing or speech impaired persons will receive, upon request, credit on charges for certain intrastate toll calls placed between TDDs. Discounts do not apply to surcharges or per call add-on charges when the call is placed by a method that would normally incur the surcharge.

- A. The credit to be given on a subsequent bill for such calls placed between TDDs will be equal to applying the evening rate during business day hours and the night/weekend rate during the evening rate period.
- B. The credit to be given on a subsequent bill for such calls placed by TDDs with the assistance of the relay center will be equal to 50% of the rate for the applicable rate period. If either the calling or called party indicates that either party is both hearing and visually impaired, the call shall be discounted at 60% of the applicable rate.

**4.2.2 Emergency Call Exemptions**

The following calls are exempted from all charges: Emergency calls to recognizable authorized civil agencies including police, fire, ambulance, bomb squad and poison control. Cyberlight International, Inc. will only handle these calls if the caller dials all of the digits to route and bill the call. Credit will be given for any billed charges pursuant to this exemption on a subsequent bill after verified notification by the billed Customer within thirty (30) days of billing.

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(310) 899-4900

**SECTION 4.0 - RATES, (CONT'D.)**

**4.2 Exemptions and Special Rates, Cont'd.**

**4.2.3 Operator Assistance for Handicapped Persons**

Operator station surcharges will be waived for operator assistance to a caller who identified him or herself as being handicapped and unable to dial the call because of the handicap.

**4.2.4 Directory Assistance for Handicapped Persons**

Pursuant to FPSC rules and regulations, the Company will not charge for the first 50 phone calls made to directory assistance by handicapped customers.

**4.3 Late Payment Charge**

A late fee of 1.5% per month will be charged on any past due balance.

**4.4 Return Check Charge**

A return check charge of \$20.00 or 5% of the balance due (whichever is greater) will be assessed for checks returned for insufficient funds. In addition, the Company reserves the right to place the Available Usage Balance for the Customer's Debit Account on hold until the check or draft clears or is paid. Any applicable return check charges will be assessed according to the terms and conditions of the billing entity (i.e. local exchange company and/or commercial credit card company) and pursuant to Florida law and FPSC regulations.

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**SECTION 4.0 - RATES, (CONT'D.)**

**4.5 Public Telephone Surcharge**

Per Call Charge: \$0.50

**4.6 US advantage 1 Plus Service**

Per Minute Rate: \$0.138

**4.7 US Advantage Toll Free Service**

Per Minute Rate: \$0.13

**4.8 US Advantage Travel Cards**

Per Minute Rate: \$0.22

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**SECTION 4.0 - RATES, (CONT'D.)**

- 4.9 800 Plus** - billed in six (6) second increments with a minimum call duration for billing purposes of thirty (30) seconds.

**AAA 800 Plus**

Initial Period Rate: \$0.075  
Add'l Period Rate: \$0.015

**Jan USA 800 Plus**

Initial Period Rate: \$0.05  
Add'l Period Rate: \$0.01

**4.10 Prepaid Card Service****Access Prepaid**

Per Minute Rate: \$0.185  
Per Call Charge: \$0.185

**KDI Prepaid**

Per Minute Rate: \$0.165

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**ISSUED:** December 19, 1997**EFFECTIVE:**

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**ATTACHMENT III**

**FINANCIAL STATEMENTS**

Cyberlight International, Inc.

Statement of Financial Capability

Cyberlight International, Inc. has sufficient financial capability to provide the requested telecommunication services in the State of Florida, the financial capability to maintain these services, and the financial capability to meet its lease and ownership obligations. Attached is the Balance Sheet and Income Statement for the nine months ended September 30, 1997.

The purpose of this Statement of Financial Capability is to analyze the financial statements and to document explanations and fluctuations to the Company's financial performance.

The lifeblood of a small business is cash flow. That is why the Statement of Cash Flows is very important in the financial analysis of a Company. The source of positive or negative cash flow comes from three major areas.

The most important area is cash flow from the Company's operations which is typically measured by the Income Statement performance. However, since some of the Income Statement's line items are non-cash in nature (e.g. depreciation expense). The second area is cash flow from the Company's financing activities. A few examples of financing activities are bank loans, stockholder equity, and stockholder dividends/distributions. The third area is cash flow from the Company's investing activities. A few examples of investing activities are property, plant & equipment additions or retirements, investments in marketable securities, and investments in subsidiaries. While the cash flow from operations is tied closely with the Income Statement, the cash flow from financing activities are tied closely with the liability and stockholders equity sections of the Balance Sheet, and the cash flow from investing activities are tied closely with the Asset section of the Balance Sheet.

This financial analysis is documented because while it is important to acknowledge that the Company's current ratio may need improvement, it is more important to analyze and understand the reasons why the Company has a good or bad current ratio and how the Company will improve.

An overview of the nine month ended September 30, 1997 financial performance is as follows:

A. Cash Flow-Financing Activities and Liability & Equity Sections of the Balance Sheet

The Company is financed by 78% equity financing and 22% debt financing. The owners had a capital infusion of over \$5,000,000 at the inception of the Company. This capital infusion represents only 20% of issued common stock. There are a total of 500,000 issued and outstanding shares while there are 2,500,000 shares authorized to be sold.

Cyberlight International, Inc.

Statement of Financial Capability

The Company's management realizes that it takes time to establish and experience long term financial profitability. In light of this fact, the Company has obtained access to additional cash if needed. The Company has the option of drawing on their line of credit or having another capital infusion by the sale of additional shares.

The Company's financing activities are established, solid and ready for the long term.

**B. Cash Flow-Investing Activities and Non-Current Assets of the Balance Sheet**

The Company has invested in five switches and is preparing itself to be a player in the telecommunications industry for the long term. The Company does not plan to purchase additional Property, Plant & Equipment in the near future unless customer growth, new service offerings in the marketplace and prudent financial & network management would prove otherwise.

**C. Cash Flow-Operating Activities and the Income Statement**

The Company's has generated significant amounts of revenue. This revenue is recurring revenue streams. As the Company's access costs will significantly decline as the Company's optimum network configuration is realized. Access costs will also significantly decrease as the Company is able to negotiate a more competitive agreement with the underlying carrier as minutes of use from Customers increase.

The level of operating expenses in the first year of a company's operations are normal. Dramatic operating expense reductions will be realized in 1998. By the end of March 1998, the Company's sales team will be completely assembled which will significantly reduce the Outside Service and Travel & Entertainment line items.

**Summary**

As noted in the analysis documented above, the Company clearly has sufficient financial capability to provide the requested telecommunication services, sufficient financial capability to meet all lease and ownership obligations, and sufficient financial capability to maintain their Customer base and increase their portfolio of telecommunications products and services offered to Customers in the state of Florida. The Company is financially positioned to grow its operations significantly and provide Customers with real retail value in a cost efficient manner.



**PRELIMINARY INCOME STATEMENT  
FOR PERIOD ENDING 9/30/97**

	<u>Month of September</u>	<u>YTD</u>
<b>Revenue</b>		
Revenue - Prepaid Card @	\$ 1,537,323.69	\$ 3,564,928.55
Revenue - Retail	104,239.61	476,681.78
<b>Gross Revenue</b>	<b>\$ 1,641,563.30</b>	<b>\$ 4,041,610.33</b>
<b>Cost of Sales</b>		
Cost of Sales - Circuit Costs	\$ 1,530,132.18	\$ 3,377,327.45
Cost of Sales - Facilities	24,104.93	25,947.50
Cost of Sales - Commissions	26,836.25	62,047.08
Cost of Sales - Plastic Cards	5,792.84	24,830.84
<b>Total Cost of Sales</b>	<b>\$ 1,586,866.20</b>	<b>\$ 3,490,152.87</b>
<b>Net Revenue</b>	<b>\$ 54,697.10</b>	<b>\$ 551,457.46</b>
<b>Operating Expenses</b>		
Outside Service	\$ 29,103.52	\$ 1,176,596.31
Rent	49,555.31	352,745.41
Telephone Expense	10,467.52	65,832.54
Travel & Entertainment	41,852.08	614,664.44
Payroll Expense	123,996.98	123,996.98
Dues & Subscriptions	139.90	5,574.90
Office Expense - Frt & Postage	10,037.60	59,431.64
Insurance Expense - Gen Liab	831.45	5,109.97
Insurance Expense - WC	393.92	2,166.56
Insurance Expense - Health	613.18	13,769.51
Legal Fees	12,294.40	295,386.31
Repair & Maint	7,680.59	66,644.87
Consulting Fees	62,411.50	151,596.19
Lease Auto	-	13,109.76
License & Permits	-	365.00
Printing	-	3,327.23
Bank Charges	-	11,446.21
Utilities	339.42	1,260.20
Advertising Materials	11,281.90	18,753.74
Interest Expense	16,194.31	28,526.74
Termination Fees	-	294,892.00
Depreciation	-	246,848.97
Interest Income	(379.78)	(9,988.52)
Miscellaneous Expense	-	(746.69)
Equip Rental - Copy Machine	-	764.86
<b>Total Operating Expenses</b>	<b>\$ 376,813.80</b>	<b>\$ 3,541,915.13</b>
<b>Gross Profit(Loss)</b>	<b>\$ (322,116.70)</b>	<b>\$ (2,990,457.67)</b>

PRELIMINARY STATEMENT ONLY.





**BALANCE SHEET**  
9/30/97

<u>Assets</u>	
Cash & Equivalents	\$ 796,128.11
A/R	1,038,451.74
Prepaid Expenses	54,061.85
Deposits	<u>404,994.04</u>
Current Assets	<u>\$ 2,293,635.74</u>
Property & Equipment	2,332,976.52
Accumulated Depreciation	<u>(246,848.97)</u>
Property & Equipment	<u>2,086,127.55</u>
Phoenix Note	433,000.00
Investment in Cyberoute & GMBH	322,000.00
Other Assets	100,000.00
<b>Total Assets</b>	<u><b>\$ 5,234,763.29</b></u>

<u>Liabilities</u>	
Accounts Payable	\$ 2,207,980.13
Payroll Taxes Payable	21,640.43
Federal Telecom Taxes	118,901.40
Due T/F Officer	75,000.00
Deferred Revenue	85,150.00
Current Portion Long Term Debt	<u>186,540.00</u>
Total Current Liabilities	<u>\$ 2,695,211.96</u>
Long Term Debt	<u>311,260.00</u>
<b>Total Liabilities</b>	<u><b>3,006,471.96</b></u>

<u>Capital</u>	
Common stock \$.01 per value, 2,500,000 shares authorized, 500,000 shares subscribed	\$ 5,000.00
Paid in Capital	5,213,749.00
Retained Earnings	<u>(2,990,457.67)</u>
Total Capital	<u>2,228,291.33</u>
<b>Total Liabilities &amp; Capital</b>	<u><b>\$ 5,234,763.29</b></u>

**ATTACHMENT IV**

**MANAGERIAL AND TECHNICAL CAPABILITIES**

**Cyberlight International, Inc.**

**MANAGERIAL AND TECHNICAL CAPABILITIES**

**Les Lydiate**  
**President and Chief Executive Officer**

Mr. Lydiate founded Cyberlight in 1996 primarily to build a state of the art worldwide telecommunications network incorporating voice, internet, video and data for the retail and wholesale level. Mr. Lydiate's career in telecommunications spans thirty years, beginning in 1967 as an R & D engineer with Northern Telecom.

Prior to his appointment to Cyberlight, Mr. Lydiate was President and CEO of Cyberlink, an international company providing voice and data traffic from and to the European community with informational gateway switches located throughout Europe and the U.S. Mr. Lydiate also spent ten years as executive Vice President for Marketing and Strategic Planning with Com Systems, Inc. Com Systems was the first in the United States to provide on-line operator services and Bell operating company billing to the reseller market place. Before that Mr. Lydiate was Chief Operating Officer and Co-Owner of Vanguard Communications, Inc., which provided engineering services to Bell Operating companies and GTE. He also was an engineering consultant in San Francisco, responsible for building a major microwave backbone for MCI Communications and in New York where he worked with a New York telephone company responsible for all the switching sites between White Plains and Syracuse.

**Dana Michelle Dunn**  
**President, Carrier Sales and New Business Development**

Ms. Dunn's responsibilities include securing high-volume usage and dollar commitments from major international telecommunications carriers and clients, on both the wholesale and retail basis as well as establishing a worldwide telecom network. She spent twelve years in the telecommunications industry developing special expertise and in-depth knowledge of both the technical and financial aspects of the industry, including four years with U.S. Teleconnect in sales and marketing and later as president. As Vice President of Carrier Sales and New Business Development with Cyberlink, she developed and managed key telecommunications products and services, including 1+ long-distance, pre-paid (debit) phone cards and International Call Back. She was also responsible for mergers and acquisitions, venture capital funding, and recruited and managed a force of 5000 independent sales agents.

**Cyberlight International, Inc.**

**MANAGERIAL AND TECHNICAL CAPABILITIES, (Cont'd.)**

**Christopher G. Hall**  
**Chief Operating Office:**

Mr. Hall is responsible for the sales, marketing and operations for Cyberlight. He has over seventeen years of sales, marketing, and operations experience in telecommunications, most recently as president of Pacific Digi-Tel International, an international telecommunications callback company. Mr. Hall managed the development and implementation of Windows NT based "callback" software and established sales, service and distribution channels in seven foreign countries. Prior to that, Mr. Hall was Chief Operating Officer and Vice President of Office Telecom Marketing. There he developed and introduced new Internet related products, supervised installation of telecom/datacom systems, and restructured the company for profit. Additional telecommunications experience includes three years as Vice President of Sales and Marketing with Syntellisys Network, Inc., two years as District Sales Manager with InteCom, Inc., two years as National Accounts Manager with RCA Service Company and four years as Finance Manager with Pacific Telephone and Telegraph. Mr. Hall holds an MBA from the Anderson Graduate School of Management at UCLA and a certificate in Data Communications from Golden Gate University. He is a member of the Telecommunications Reseller Association.



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32790-0200

Tel 407-740-8575  
Fax 407-740-0613  
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February 2, 1998  
**OVERNIGHT**

**DEPOSIT**      **DATE**  
**D7 06**      **FEB 05 1998**

Mr. Walter D'Haeseleer, Director Communications  
Florida Public Service Commission  
Division of Communication  
2540 Shumard Oak Boulevard  
Gerald L. Gunter Building, Room 270  
Tallahassee, FL 32399-0850

RECEIVED  
FEB 5 1998  
MAIL ROOM

RE: Initial Application and Tariff of Cyberlight International, Inc. for Authority to Provide Interexchange Telecommunications Services within the State of Florida.

Dear Mr. D'Haeseleer:

Enclosed for filing are the original and six (6) copies of the above-referenced application of Cyberlight International, Inc. Also enclosed is a \$250 check to cover the filing fee.

Please acknowledge receipt of this filing by returning, filed stamped, the extra copy of this letter in the self-addressed stamped envelope.

I may be reached at (407) 740-8575 with any questions, comments or correspondence regarding this application. Thank you for your assistance.

FOR SECURITY PURPOSES THE BORDER OF THIS DOCUMENT CONTAINS MICROPRINTING



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(407) 740-8575

250 PARK AVENUE  
WINTER PARK, FLORIDA 32789  
  
63-319/631

18242  
NUMBER  
18242

PAY: TWO HUNDRED FIFTY DOLLARS

DATE      AMOUNT  
12/17/97      \*\*\*\*\*\$250.00

TO THE ORDER OF  
FLORIDA PUBLIC SERVICE COMM.  
RECORDS & REPORTING  
2540 SHUMARD OAK BLVD.  
TALLAHASSEE FL 32399-0850

TECHNOLOGIES MANAGEMENT, INC  
*C. M. Wightman*

