

# APPLICATION FORM

1. This is an application for  (check one):                      **DEPOSIT**                      **DATE**  
 Original authority (new company)                      **D711**                      **FEB 12 1998**

Approval of transfer (to another certificated company) 986239-TX  
**Example.** a certificated company purchases an existing company and desires to retain the original certificate authority.

Approval of assignment of existing certificate (to a noncertificated company)  
**Example.** a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.

Approval for transfer of control (to another certificated company)  
**Example.** a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of applicant:

FIRST TOUCH , INC.

3. Name under which the applicant will do business (d/b/a):

FIRST TOUCH , INC.

4. If applicable, please provide proof of fictitious name (d/b/a) registration.

Fictitious name registration number: NA



## APPLICATION FORM

8. State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

NO

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9. If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: P97000006516

10. Please provide the name, title, address, telephone number, Internet address, and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application.

Darwin Urane , Manager

Office- 924-7404

Fax- 721-8640

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11. Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service.

Florida

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## APPLICATION FORM

12. Has the applicant been denied certification in any other state? If so, please list the state and reason for denial.

NO

13. Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty.

NO

14. Please indicate how a customer can file a service complaint with your company.

File a service complaint in the business office, during

business hours. File a service complaint telephonically

which will be recorded after business hours.

15. Please complete and file a price list in accordance with Commission Rule 25-24.825.(Rule attached)

16. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.

A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

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1. the balance sheet
2. income statement
3. statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should attest that the financial statements are true and correct.

- B. Managerial capability.
- C. Technical capability.

(If you will be providing local intra-exchange switched telecommunications service, then state how you will provide access to 911 emergency service. If the nature of the emergency 911 service access and funding mechanism is not equivalent to that provided by the local exchange companies in the areas to be served, describe in detail the difference.)





**Timothy H. Howard, CPA, PA**  
Certified Public Accountant

3128 Beach Blvd. • Jacksonville, FL 32207 • Telephone (904) 398-1710 • Fax (904) 398-5298

RECEIVED  
FEB 12 PM 3:20  
MAIL ROOM

January 7, 1998

To: First Touch, Inc.

I have compiled the accompanying statements of assets, liabilities and equity-income tax basis of First Touch, Inc. as of November 30, 1997, and the related statements of revenues and expenses-income tax basis for the period then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The financial statements have been prepared on an accounting basis used by the Company for income tax purposes, which is a comprehensive basis of accounting other than generally accepted accounting principles.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. I have not audited or reviewed the accompanying financial statements, and accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's assets, liabilities, equity, revenues and expenses. Accordingly, these financial statements are not intended for those who are not informed about such matters.

Respectfully submitted,

Timothy H. Howard, CPA

First Touch, Inc.  
Statement of Assets, Liabilities and Equity  
November 30, 1997

**Assets**

<b>Current Assets</b>			
Cash on Hand	\$	2,412.47	
Cash-Southtrust Bank		( 592.35)	
Returned Items/NSF's		6,185.09	
		-----	
Total Current Assets			\$ 8,005.21
<b>Fixed Assets</b>			
Furn & Fixtures		5,874.92	
Office Equipment		7,225.16	
Signs		1,342.81	
Leasehold Improvements		1,937.99	
Accumulated Depreciation		(6,312.02)	
		-----	
Total Fixed Assets			10,068.86
<b>Other Assets</b>			
Deposits		60.00	
Organization Costs		70.00	
Accumulated Amortization		( 11.99)	
		-----	
Total Other Assets			118.01
			-----
Total Assets			\$ 18,192.08
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See Accountant's Compilation Report



First Touch, Inc.  
Statement of Assets, Liabilities and Equity  
November 30, 1997

Liabilities and Equity

Current Liabilities

Federal Withholding Payable	\$	5,475.17
Federal Unemployment Payable		63.92
State Unemployment Payable		463.68
Sales Tax-DR15		1,104.48
Sales Tax-Gross Receipts		97.29
Sales Tax-City Telecommunicati		420.11
		-----

Total Current Liabilities \$ 7,624.65

Long Term Liabilities

Equity

Commons Stock		100.00
Paid-In-Capital		1,464.31
Distributions		(46,274.07)
Current Income (Loss)		55,277.19
		-----

Total Equity 10,567.43

Total Liabilities & Equity \$ 18,192.08

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See Accountant's Compilation Report

First Touch, Inc.  
Statement of Revenues and Expenses  
For the Period Ended November 30, 1997

	1 Month Ended		11 Months Ended	
	Nov. 30, 1997	Pct	Nov. 30, 1997	Pct
<b>Revenue</b>				
Sales-Phones, Beepers	\$ 45,118.95	94.51	\$ 281,660.68	90.01
Sales-Accessories	0.00	0.00	1,209.55	0.39
Sales-Airtime	3,891.78	8.15	38,188.10	12.20
Refunds/Discounts	(1,269.60)	( 2.66)	(8,137.45)	( 2.60)
<b>Total Revenue</b>	<b>47,741.13</b>	<b>100.00</b>	<b>312,920.88</b>	<b>100.00</b>
<b>Cost of Sales</b>				
Purchases-Beepers, Phone	13,348.80	27.96	122,491.03	39.14
Purchases-Accessories	1,458.34	3.05	5,908.55	1.89
Purchases-Airtime	4,717.67	9.88	37,434.37	11.96
Contract Labor	0.00	0.00	1,663.30	0.53
Outside Services	710.00	1.49	8,025.25	2.56
<b>Total Cost of Sales</b>	<b>20,234.81</b>	<b>42.38</b>	<b>175,522.50</b>	<b>56.09</b>
<b>Gross Profit</b>	<b>27,506.32</b>	<b>57.62</b>	<b>137,398.38</b>	<b>43.91</b>
<b>Operating Expenses</b>				
Accounting	600.00	1.26	2,075.00	0.66
Advertising	3,692.60	7.73	23,608.65	7.54
Auto and Truck Expense	0.00	0.00	336.27	0.11
Bank Charges	257.50	0.54	778.61	0.25
Commissions	150.00	0.31	850.00	0.27
Contributions	0.00	0.00	25.00	0.01
Credit Card Fees	19.57	0.04	180.81	0.06
Depreciation	54.84	0.11	454.04	0.15
Amortization Expense	1.09	0.00	11.99	0.00
Dues and Subscriptions	0.00	0.00	83.52	0.03
Entertainment	0.00	0.00	67.84	0.02
Equipment Rental	526.24	1.10	1,266.40	0.40
Insurance-Liability	0.00	0.00	401.55	0.13
Legal	300.00	0.63	300.00	0.10
Licenses and Fees	230.31	0.48	458.31	0.15
Miscellaneous	0.00	0.00	159.01	0.05
Office Expense	531.49	1.11	4,563.96	1.46
Postage	96.00	0.20	571.87	0.18
Rent	2,654.80	5.56	9,521.02	3.04
Repairs and Maintenance	115.00	0.24	475.44	0.15
Security	211.00	0.44	553.93	0.18
Salaries and Wages	1,828.38	3.83	24,560.05	7.85
Supplies	46.82	0.10	437.41	0.14
Taxes - Payroll	162.89	0.34	2,479.74	0.79
Taxes-Other	233.27	0.49	233.27	0.07
Telephone	597.31	1.25	5,573.87	1.78
Travel	0.00	0.00	571.62	0.18
Penalties & Interest	0.00	0.00	395.55	0.13

See Accountant's Compilation Report

	1 Month Ended Nov. 30, 1997	Pct	11 Months Ended Nov. 30, 1997	Pct
Utilities	119.64	0.25	1,224.84	0.39
Total Expenses	12,428.75	26.03	82,219.57	26.27
Operating Income	15,077.57	31.58	55,178.81	17.63
Interest Income	7.47	0.02	40.06	0.01
Other Income	28.32	0.06	58.32	0.02
Total Other Income	35.79	0.07	98.38	0.03
Net Income (Loss) \$	15,113.36	31.66	\$ 55,277.19	17.66

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2. Name of applicant:

FIRST TOUCH , INC.

3. Name under which the applicant will do business (d/b/a):

FIRST TOUCH , INC.

FIRST TOUCH  
21 N. ARLINGTON RD., STE 3  
JACKSONVILLE, FL 32211

1871

63-956/630  
BRANCH 98712

PAY TO THE ORDER OF

DATE

2-11-98

Florida Public Service Commission \$ 250.00  
Two hundred and fifty — 00/100 DOLLARS

SouthTrust Bank

FOR

MR Jackson