Lance J.M. Steinhart

Attorney At Law 6455 East Johns Crossing Suite 285 Duluth, Georgia 30097

Also Admitted in New York and Maryland

DEPOSIT

DATE

Telephone (770) 232 9200

Facsimile (770) 232 9208

D712

FEB 1 6 1998

February 12, 1998

VIA OVERNIGHT DELIVERY

Florida Public Service Commission Division of Communications Certification & Compliance Section 2540 Shumard Oak Blvd. Gunter Bldg. Tallahasace, Florida 32399-0850

Re: Access Point, Inc.

Dear Sir/Madam:

HALFROIS

Enclosed please find one original and six (6) copies of Access Point, Inc.'s Application for Authority to Provide Alternate Local Exchange Service Within the State of Florida. Access Point, Inc. was granted a Certificate to Provide Interexchange Telecommunications Service in Docket No. 960785-TI by Order dated November 19, 1996

Access Point, Inc. has sufficient financial capability to provide the requested service in the State of Florida and has sufficient financial capability to maintain the requested service and to meet its lease or ownership obligations. In support of Access Point, Inc.'s stated financial capability, attached to its application is a copy of the company's audited financial statements for the year ended December 31, 1996 and the company's unaudited financial statements for the year ended December 31, 1997. The most recent financials indicate that current assets exceed current liabilities (3:2 ratio), and that the company has positive shareholders' equity. As a reseller, applicant does not intend to make a capital investment to provide service in the State of Florida, however, applicant intends to fund the provision of service through internally generated cash flow. Access Point, Inc. also has the ability to borrow funds, if required, based upon its financial capabilities. Furthermore, Access Point, Inc.'s investors are available for required financing.

I also have enclosed a check in the amount of \$250.00 payable to the I-lorida Public Service Commission to cover the cost of filing these documents

> BOCUME AT MUMBER - DATE 02230 FEB 16 % FESC PERCHAUSTREPORTING

Florida Public Service Commission February 12, 1998 Page 2

Please return a stamped copy of the extra copy of this letter in the enclosed preaddressed prepaid envelope.

If you have any questions regarding the application, please do not hesitate to call me Thank you for your attention to this matter

Sincerely,

Lance J.M. Steinhart, Esq. Attorney for Access Point, Inc.

Enclosures

cc: Richard E. Brown

ORIGINAL

FLORIDA PUBLIC SERVICE COMMISSION CAPITAL CIRCLE OFFICE CENTER - 2540 SHUMARD OAK BOULEVARD TALLAHASSEE, FLORIDA 32399-0850

APPLICATION FORM

for

AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE WITHIN THE STATE OF FLORIDA

INSTRUCTIONS

- This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing alternative local exchange certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee.
- Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- 3. Use a separate sheet for each answer which will not fit the allotted space.
- 4. If you have questions about completing the form, contact:

Florida Public Service Commission Division of Communications Certification & Compliance Section 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0866 (904) 413-6600

 Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250 made payable to the Florida Public Service Commission at the above address.

FORM PSC/CMU (11/95)
Required by Chapter 364.337 F.S.

٠.

- 1. This is an application for (check one)
 - (X) Original authority (new company)
 - () Approval of transfer (to another certificated company)

 Lixample, a certificated company purchases an existing company and desires to retain the original certificate of authority
 - Approval of assignment of existing certificate (to a non-certificated company)

Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.

- () Approval for transfer of control (to another certificated company)

 Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
- Name of applicant:

Access Point, Inc.

3. Name under which the applicant will do business (d/b/a)

d/b/a Not Applicable

4. If applicable, please provide proof of factitions name (d/b/a) registration N/A

Fictitious name registration number Not Applicable

 A. National mailing address including street name, number, post office box, city, state, zip code and phone number

> 1100 Crescent Green, Suite 109 Cary, North Carolina 27511 919-851-4838

FORM PSC/CMU (11/95)
Required by Chapter 364.337 F.S.

	₿.	Florida mailing address including street name, number, post office box, city, state, zip code and phone number				
		None				
6.	Struct	ture of organization				
	(X)	Individual () Corporation Foreign Corporation () Loreign Partnership General Partnership () Limited Partnership Joint Venture () Other, Please explain				
7.	If applicant is an individual, partnership, or joint venture, please give name, title and address of each legal entity.					
	N/A					
8.	State wherear any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings If so, please explain.					
	No.					
9.	If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida					
		Corporate charter number 1/96(NXXX)4721				

10. Please provide the name, title, address, telephone number, internet address, and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application.

Richard E. Brown-Ongoing Liaison President Access Point, Inc. 1100 Crescent Green, Suite 109 Cary, North Carolina 27511 919-851-4638/Phone 919-851-5422/Fax Lance J.M. Steinhart Application
Regulatory Counsel
6455 F. Johns Crossing
Suite 285
Duluth, GA 30097
770-232-9200/Phone
770-232-9208/Fax
steinhart@mindspring.com

11. Please list other states in which the applicant is corrently providing or has applied to provide local exchange or alternative local exchange service.

None. The company is in the process of applying in Georgia, North Carolina, South Carolina, Virginia, and Florida.

12. Has the applicant been denied certification in any other state? If so, please list the state and reason for denial.

No.

13. Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty

No.

- 14. Please indicate how a customer can file a service complaint with your company
 - Customer service will be available at the same times as the incumbent local exchange carriers which will provide the underlying facilities for applicant's proposed service.
- 15. Please complete and file a price list in accordance with Commission Rule 25-24.825
 - Applicant will provide prior to the commencement of the provision of basic service.
- 16. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.
 - A. Financial capability

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including

- the balance sheet
- income statement
- statement of retained earnings

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability

- Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
- 3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements

If the applicant does not have addited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should aftest that the financial statements are true and correct.

See Attached

B. Managerial capability

See Attached.

C. Technical capability

(If you will be providing local intra exchange switched telecommunications service, then state how you will provide access to 911 emergency service. If the nature of the emergency 911 service access and funding mechanism is not equivalent to that provided by the local exchange companies in the areas to be served, describe in detail the difference.)

Since applicant intends to provide only resold local exchange service utilizing the facilities of incumbent local exchange carriers, access to 911 emergency service will be provided by the LECs.



By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

Official:	Signature	2 9 18_ Date	
Title <u>Ric</u>	President	91 <u>9-851-</u> 4838	Felephone Number
Address:	1100 Crescent Green, Sur		

LIST OF ATTACHMENTS

FINANCIAL INFORMATION

MANAGEMENT INFORMATION

FINANCIAL INFORMATION

See Attached



150 Feyertaville Street Meil Suite 1200 Post Office Box 29543 Raleigh, RC 27626-0543

INDEPENDENT AUDITORS' REPORT

The Board of Directors Access Point, Inc.:

We have audited the accompanying balance sheet of Acces. Point, Inc. as of December 31, 1996 and the related statements of operations, stockholders' equity, and cash flows for the period from April 30, 1996 (inception) to December 31, 1996. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Access Point, Inc. as of December 31, 1996 and the results of its operations and its cash flows for the period from April 30, 1996 (inception) to December 31, 1996 in conformity with generally accepted accounting principles.

KPh & Feet marunch LLP

March 14, 1997

See accompanying notes to financial statements.

ACCESS POINT, INC.

Balance Sheet

December 31, 1996

Assets

Current assets: Cash and cash equivalents Accounts receivable, net of allowance for doubtful accounts of \$643 Interest receivable Prepaid expenses Total current assets		\$ 303,442 20,783 844 5,580 330,649
Equipment, at cost Less accumulated depreciation Net equipment	\$ 80,302 5.983	74.319
Notes receivable Other assets Total assets		3,000 <u>6,430</u> \$ <u>414,398</u>
Liabilities and Stockholders' Equity		
Liabilities: Accounts payable Accrued expenses Total current liabilities		19.055 1.815 20.870
Stockholders' equity (notes 2 and 4): Common stock, \$.01 par value, 1,000,000 shares authorized, 99,690 shares issued and outstanding Additional paid in capital Notes receivable from subscribed shares Accumulated deficit Total stockholders' equity	997 742,368 (111,111) (<u>238,726</u>)	<u> 393.528</u>
Commitments and contingencies (notes 3 and 4)		
Total liabilities and stockholders' equity		\$ 414,398

ACCESS POINT, INC.

Statement of Operations

Period from April 30, 1996 (inception) to December 31, 1996

Sales		\$ 34.620
Cost of sales: Costs of sales Indirect sales commissions Total cost of sales	\$ 26.0 94 3.925	_30.019
Gross profit		4,601
Operating expenses: Salaries Printing and reproduction Legal and accounting Office rent Telephone Office supplies Dues and subscriptions Data processing Depreciation Travel and entertainment Insurance Automobile expense Programing fees Miscellaneous expenses Postage and delivery Advertising Bad debts Repairs	136,084 19,680 18,642 16,740 9,083 6,742 6,290 6,069 5,983 5,295 5,143 3,378 2,290 1,945 1,550 1,026 643 500	
Taxes and licenses Total operating expenses	243	247.326
Operating loss		(242,725)
Interest income		
Net loss		\$ (<u>238,726</u>)

See accompanying notes to financial statements.



Statement of Stockholders' Equity

Period from April 30, 1996 (inception) to December 31, 1996

	Shares	Common Stock	Additional Paid in Capital	Note Receivable From Subscribed Shaces	Accumulated <u>Deficit</u>	<u>Total</u>
(eitin) issuence of common stock to corporate officers in July 1996	77,000	\$ 770				770
Essuance of additional comon stock to corporate officers	6.984	70	214.930	(125 900)	•	90.000
Insulance of common stock to cutates investors in August 1996	2,858	29	100,001			100,030
Insurance of common stock to outside investors in August through December 1996	12,545	128	427 427			427,565
Proceeds of notes receivable from	•			13,849	•	13,889
subscribed shares			:_	·	(238.726)	<u> (218.726)</u>
Net loss		\$ 997	742,368	4111311)	(238,726)	393,528
Relances as of December 31, 1996	99,690	• ≃				

See accompanying notes to financial statements.

ACCESS POINT, INC.

Statement of Cash Flows

Period from April 30, 1996 (inception) to December 31, 1996

Cash flows from operating activities: Net loss Adjustments to reconcile net loss to net cash used by operating activities: Depreciation Increase in accounts receivable, net	\$ (238.726) \$ 5,983 (20,783) (3,000)
Increase in notes receivable Increase in interest receivables Increase in prepaid expenses Increase in other assets Increase in accounts payable Increase in accounts payable Increase in accrued expenses Net cash used by operating activities	(844) (5.580) (6.430) 19,055
Cash flows used by investing activities purchase of equipment	(80.302)
Cash flows from financing activities - proceeds from issuance of common stock	632.254
Net increase cash and cash equivalents at end of period	\$ 303,442

Disclosure of noncash financing activities:

The proceeds from issuance of common stock of \$743,365 is reduced by the notes receivable from stockholders used

See accompanying notes to financial statements.

to acquire such shares of \$111.111.

Notes to Financial Statements

December 31, 1996

(1) Company Operations and Summary of Significant Accounting Policies

(a) Nature of Business and Basis of Presentation

Access Point, Inc. ("Access Point" or the "Company") operates in the telecommunication industry. The Company purchases long distance services from major carriers and then resells these services to individuals and companies utilizing volume discounts. The Company provides services to customers in the southeastern United States. The Company was accorporated on April 30, 1996. Most of the Tompany's efforts between incorporation and beginning operations in August 1996 were devoted to obtaining capital and arranging for provision of services.

The financial statements presented are not presented as a development stage operations since revenue was produced in the current period.

(b) Revenue Recognition

Long distance service and access charges are recognized as services are provided to customers, regardless of the period in which they are billed. Typically customers are billed in the month following actual usage.

(c) Cash Equivalents

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

(d) Income Taxes

The Company elected to be taxed as an S corporation for Federal and state income tax purposes. As a result, Federal and state income taxes are the responsibility of the Company's stockholders on their individual income tax returns

(e) Degreciation

Equipment is being depreciated using the straight-line method over its estimated useful life of three to five years. Expenditures for maintenance and repairs are charged to operations; major expenditures for renewals and betterments are capitalized and depreciated over their useful lives.

(f) Common Stock

Shares of common stock issued during 1996 were issued under a stock subscription agreement. This agreement provides the percentage ownership for common stock investors based on cash investment.

ACCESS POINT, INC.

Notes to Financial Statements, Continued

(1) Company Operations and Summary of Significant Accounting Policies, Continued

(g) Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(2) Notes Receivable from Stock Issuance

Notes receivable from stock issuance result from the issuance of common stock for notes from two co-founders. The notes bear an interest rate of 8% and are payable in installments through Aug at 1999. The current portion and long-term portion of notes at December 31, 1996 was \$58,556 and \$52,555, respectively, with accrued interest of \$844

(3) Leases

In 1996, the Company signed an operating lease for office facilities in Cary, North Carolina. Lease expense under the operating lease amounted to approximately \$16,700.

The future minimum lease payments under the noncancellable operating lease are as follows:

1997	\$	34,560
1998	•	36,720
1999		18.900
Total minumum lease payments	5	<u>80,180</u>

The operating lease is guaranteed by the founding stockholders.

(4) Liquidity

In light of the Company's current projected carnings and cash flow, management believes the Company has financial resources to maintain its current level of operations. In the event that actual earnings and cash flows do not provide sufficient financial resources to maintain its current level of operations, the Company will pursue additional financial resources through capital contributions or other financing. There can be no assurance that the Company will be successful in its attempts to obtain additional financing.



02/12/00

Access Point, Inc P&L Budget Comparison January through December 1997

	Jan - Dec 197	Budget	S Over Budget
Ordinary Incomo@spones			
hearns .	10.653	13,661	(1,008)
interest income	12. 66 3 7. 059	13,00	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Manifely Live Charges	16 918		
Mentally Pager Willing	328 379	382,621	(54,242)
Salto	730,954	1 515 676	(784,922)
Sales - Venge Charges	(13,850)	(9.215)	(4.634)
Sales Credito Sales Chappenio	(70,279)	• •	
Saine Citier	24,401	7, 353	17,045
	1 006,736	1,910,295	(874,060)
Tetal Income	1 14,10,230	7,510 250	1011
Coat of Goods Bold	A20.250	1 411,824	(591,594)
Coat of Calls	620,230	185,680	(82,072)
Indipect Sales Commission	103,608	105,000	(42.012)
Pager Afrikan	10,891		
Total COSS	934,729	1,597,504	(662,775)
Gress Profit	101,507	312,791	(211,284)
Expense		1 460	4,950
Advertising	6 479	1 400	٠,
Automobile Expense	9 79 7 15 264	24,760	(9,016)
Bad Dahl	, 20 13,794	27,100	1 -1
Contributions	30.947	38.533	(7, 586)
Date Proceeding	29 512	36 400	(6,956)
Coprociation Expense	7.030		
Direct Sales Commission	5 845	4,063	4,782
Dues and Subscriptions Employee Services	* 700	225	1 475
	756		
Equipment Industria	15,046	15, 066	(12)
Internal Expenses	C	I19	(11 9)
Licenses and Persuits	360		~
Microllegene	7 68 1	2,143	.536
Cifice Services	9,177	6,577	2, 60 0 (19,311)
Cifica Suspine	19 157	38,467	(63,315)
Payroll Expanses	407 934	471,2 49 5, 22 0	4,965
Postage and Delivery	10,085	3,240	٠
Printing and Supplies	31 178 27.235	29,868	(2.633)
Professional Food	34 960	34,440	550
Rent	311	5-1,	
Repairs	3.441	5,503	(2.062)
Taxon and Licenses	32,738	27,989	4,749
Telephone Technology		1,640	(1,640)
Training Traval & Ent	19,799	22,066	(2,759)
Taigl Expense	723,950	765,560	(41,610)
Not Codingry income	(522 444)	(452 769)	(1 69,675)
Not in the	(622,444)	(482,760)	(160,676)

To the Best of my Knowledge, These Financial statements Fairly Present the Financial Condition of the Company Richard E. Brown President

2/12/98





Access Point, Inc Balance Sheet Budget Comparison As of December 31, 1997

	Dec 31, 187	Budget	E Over Budget
ABBETS			_
Current Accelo			
Checking/Sevings			
Checking	12,857	257,493	(244,536)
Lock Box	(11 444)		
Total Checking/Bavings	1,512	257,400	(256,981)
Accounts Receivable			
Accounts Remissable	233,664	462,852	(189,188)
Allowance for Bod Dub!	(14,241)		
Underland Maryatupe	20,216		
Total Accounts Receivable	299,639	482,852	(163,213)
Total Correct Assets	301,151	740,346	(439,194)
Fixed Assets			
 Accumulated Depreciation 	(35 , 43 5)	(42,451)	6,956
Computer Squir-raint	38,443	66,952	(28,500)
Content Race	10,333	20,000	(1,667)
furniture	13,294	19,294	(6,000)
Pagers (Salas inventory)	16,290 96,597	19,500 92,709	(3,240) 3,666
Regulatory Fano Sellinters	16,614	39,127	(22,51 3)
Totaliano Egytyment	3,682	3,682	(0)
	·		-
Total Fland Aposto	167 730	218,813	(51, 283)
Other Acada			
Hotes Resolvable Hotes Resolvable -CW	12,200 7,000		
Hete Brechmin 250	12.400	52.777	(40,377)
Males Receivable NTC	17,500	34,777	(40,577)
Provid Consess	6,034	9,220	(3,186)
Security Deposit	6,400		1 -117
Total Other Acosta	61,564	61,997	(433)
TOTAL ASSETS	630,445	1,021,164	(400,710)
LIMBILITIES & EQUITY			
Liphilities			
Current Lightilities			
Accounts Poyable	.53.000	~~~	400 014
Accounts Payable Trade Account Phone Bills Possible	153,930 8,922	28,056 2 73,48 6	125,874
Accred Phone Sile Payable Accred Sales Cutathelon	14,091	273,450 49,652	(264,564) (35,561)
			
Total Accounts Payable Other Current Liebiffiles	176,944	361 194	(174,250)
Lean Payable	36,000	50,000	(15,000)
Payrell Lightillian	386	0	386
Sales Tax Payable	16 926	37 026	(20,159)
Total Other Current Liabilities	52,311	87,085	(34,774)
Total Current Lightities	THE FL	438,279	(209,024)
Total Liphittee	229 255	436,279	(209,024)
Equity			
Common Stock (#1 Per)	1,015	1,047	(32)
Contribution in Encoes	1,159,045	1,252,323	(123,278)
Not income	0	(452,768)	452,76*
Opening Bal Equity Related Earnings	3 958 (241,320)	/7m 7541	(3.504)
Not income	(621,549)	(238,726) O	(2,594) (621,549)
		··	— —
Total Equity	301 t 9 0	591,876	(290,496)
TOTAL LIABILITIES & EQUITY	530,445	1,630,166	(400,710)
manda hadre me Kandaka 1	Head Cinama Data	Tame - And C	7

Dotte bed of my Knowledge, these financial statements fairly Donate to de Condition of the Company D. Da. I & Roman

MANAGEMENT INFORMATION

Applicant is currently authorized to provide resold interexchange service in the 48 contiguous states, with the exception of Nevada, New Hampshire and New Mexico, in which applications are currently pending.

See Attached resume information.



B. Key Management

The following is a brief description of the qualifications and experience of Access Point's sentor management.

Richard E. Brown - President: Mr. Brown formed Access Point in March 1996. Prior to founding Access Point, he was employed at BTI. Mr. Brown joined BTI in 1986 as Controller, and was promoted to Executive Vice President in 1991. From 1980 to 1982, he was senior cost accountant at Brown Boveri Electric. In 1983, he joined Baker Perkins in Goldsboro as a plant cost a countant, and was promoted to General Accounting Manager in 1985. Mr. Brown is a 1979 graduate of the University of South Carolina with a BA in accounting.

Robin A. Byers - Senior Vice President: Mr. Byers joined Access Point in March 1996 as a co-founder. Over the last 11 years Mr. Byers has held a series of sales and management positions in the telecom industry. In 1990, he joined BTI as a Regional Sales Manager, was promoted to Divisional Sales Manager in 1992 and then to Director of Sales in 1994. From 1986 to 1990, Mr. Byers was employed as a Sales Representative and promoted to Sales Manager at MOBILECOMM, a BellSouth Company. Mr. Byers attended Ohio State University

Hugh W. Petty - Vice President of Operations: Mr. Petty joined Access Point in March 1996 as a co-founder. From 1991 to 1996, he was the Director of Credit and Collections for BTI. In 1990, he joined Amerimark Building Products as a Divisional Credit Manager. From 1983 to 1990, he was a Corporate Credit Manager with the Stone Heavy Vehicle Specialist company. Mr. Petty brings with him extensive experience in the use of Computer Automation to increase operational efficiency. Mr. Petty attended N.C. State University.

Judy H. Hovis - Vice President of Sales: Ms. Hovis joined Access Point in 1996 as a co-founder. Ms. Hovis comes to Access Point with over 14 years experience in the Telecom Industry. From 1989 to 1996, she was employed by BTI in the positions of Regional Sales Manager and Divisional Sales Manager of Vertical Markets. From 1986 to 1989 she was employed as a Major Account Representative with Rock Hill Telephone Company. From 1982 to 1986 she was employed as a Major Account Representative for Southermet/Touch & Save.

Also Admitted in New York and Maryland

DEPOSIT

DATE

Telephone. (770) 232-9200

Facsimile (770) 232-9208

D712

FEB 1 6 1998

February 12, 1998

VIA OVERNIGHT DELIVERY

Florida Public Service Commission Division of Communications Certification & Compliance Section 2:40 Shumard Oak Blvd Gunter Bldg. Tallahassee, Florida 32399-0850

Re: Access Point, Inc.

Dear Sir/Madam:

Enclosed please find one original and six (6) copies of Access Point, Inc.'s Application of Authority to Provide Alternate Local Exchange Service Within the State of Florida. Access Point, Inc. was granted a Certificate to Provide Interexchange Telecommunications Service in Docket No. 960785-TI by Order dated November 19, 1996

Access Point, Inc. has sufficient financial capability to provide the requested service in the State of Florida and has sufficient financial capability to maintain the requested service and to meet its lease or ownership obligations. In support of Access Point, Inc.'s stated financial capability, attached to its application is a copy of the company's audited financial statements for

98 FEB 13 MILE 37

02230 FEB 168