



Public Service Commission

ORIGINAL

-M-E-M-O-R-A-N-D-U-M-

DATE: March 5, 1998
TO: Nancy Pruitt, Division of Communications
FROM: Pete Lester, Division of Auditing and Financial Analysis *PL*
RE: Docket No. 980122-TI, Axsys, Inc., Financial Analysis for Certificate Application for Intrastate Interexchange Telecommunications Service *ALM APC*

Section 364.337 (3), Florida Statutes, requires the following:

The commission shall grant a certificate of authority to provide intrastate interexchange telecommunications service upon a showing that the applicant has sufficient technical, financial, and managerial capability to provide such service in the geographic area proposed to be served.

Also Section 364.01 (3) and (4) states that:

(3) The Legislature finds that the competitive provision of telecommunications service, including local exchange telecommunications service, is in the public interest.

and

(4)(d) The Commission shall exercise its exclusive jurisdiction in order to: (d) Promote competition by encouraging new entrants into telecommunications markets . . .

Regarding the showing of financial capability, the Finance staff has analyzed the unaudited financial statements of Axsys, Inc. (Axsys) for the year ended December 31, 1996. An audit could change one's opinion of the company's financial condition. As the attached schedule shows, Axsys has adequate liquidity, ownership equity, and profitability.

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In this matter, Axsys is asking for a certificate to provide IXC service. Staff notes the limited nature of the application. For purposes of granting a certificate based on the financial information provided, the financial capability appears adequate.

The applicant attests to its financial capability to provide and maintain the proposed telecommunications service by noting that its owners will provide the company with the necessary funds to provide the proposed service. Based on this showing, the applicant appears to meet the financial capability standard of Section 364.337, Florida Statutes.

cc: Division of Legal Services
 Division of Records and Reporting (2)

DOCUMENT NUMBER DATE

98032 MAR 10 98

FPC/ DIVISION REPORTING

**DOCKET NO. 980122-T1
AXSYS, INC.
IXC CERTIFICATE
FINANCIAL ANALYSIS
ATTESTATION DONE**

FROM ACCOUNTANT'S COMPILATION

**YEAR
ENDED
DECEMBER 31, 1998**

CURRENT ASSETS	45,426
CURRENT LIABILITIES	23,733
CURRENT RATIO	1.91
CASH	2,101
COMMON EQUITY	16,850
TOTAL DEBT	4,842
PREFERRED STOCK	0
TOTAL INVESTOR CAPITAL	21,692
COMMON EQUITY RATIO	78%
NET INCOME	11,677
RETURN ON EQUITY	69%

GERRY, FRIEND & SAPRONOV, LLP

ATTORNEYS AT LAW

SUITE 1450

THREE RAVINIA DRIVE

ATLANTA, GEORGIA 30346-2131

(770) 399-9500

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EMAIL: gfsaw@gfslaw.com

DEPOSIT

DATE

D6 95

JAN 26 1998

January 23, 1998

via UPS OVERNIGHT

Florida Public Service Commission
Div. of Communications, Certification
& Compliance Section
2440 Shumard Oak Boulevard
Tallahassee, Florida 32399-0866

Re: Axsys, Inc.'s Application for Authority to Provide Interexchange
Telecommunications Service Within the State of Florida (the "Application")

Dear Sir/Madam:

Enclosed are the original and seven (7) copies of the Application. Please file the Application
in your usual fashion and return one file-stamped copy to us in the enclosed envelope.

In addition, enclosed is a check in the amount of \$250.00 to cover the filing fee.

If you have any questions or comments, please call.

Sincerely,

Ann E. Franklin

GERRY, FRIEND & SAPRONOV, LLP

PHONE 770-399-9500

THREE RAVINIA DRIVE SUITE 1450

ATLANTA, GA 30346-2131

5009

64-10/610

DATE January 23, 1998

PAY
TO THE
ORDER OF

---Florida PSC--- | \$ 250.00

---Two Hundred Fifty and 00/100--- | DOLLARS

SUNTRUST

Bank, Atlanta
Atlanta, Georgia

Axsys

FOR

[Redacted signature area]

STATE OF FLORIDA

Commissioners:
JULIA L. JOHNSON, CHAIRMAN
J. TERRY DEASON
SUSAN F. CLARK
JOE GARCIA
E. LEON JACOBS, JR.



DIVISION OF RECORDS & REPORTING
BLANCA S. BAYO
DIRECTOR
(850) 413-6770

Public Service Commission

January 28, 1998

Anne E. Franklin, Esquire
Gerry, Friend & Sapronov, LLP
Three Ravinia Drive, Suite 1450
Atlanta, Georgia 30346-2131

Re: Docket No. 980122-TI

Dear Ms. Franklin:

This will acknowledge receipt of an application for certificate to provide interexchange telecommunications service by Axsys, Inc/TEL PTNS, which was filed in this office on January 26, 1998 and assigned the above-referenced docket number. Appropriate staff members will be advised.

Mediation may be available to resolve any dispute in this docket. If mediation is conducted, it does not affect a substantially interested person's right to an administrative hearing. For more information, contact the Office of General Counsel at (850) 413-6078 or FAX (850) 413-6079.

Please make notes as well that Commission Rule 25-22.005(7), F.A.C., requires certificated companies to notify the Commission of any changes in name, telephone, address, or contact person. Should your application be granted by the Commission, you will be expected to comply with this rule by advising us of any changes as they occur.

Division of Records and Reporting
Florida Public Service Commission