AUSLEY & MCMULLEN

ORIGINAL

ATTORNEYS AND COUNSELORS AT LAW

227 BOUTH CALHOUN STREET
P.O. BOX 391 (ZIP 32302)
TALLAHASSEE, FLORIDA 32301
(880) 224-9115 FAX (850) 222-7560

RES EVED

March 13, 1998

FPSC - Records/Reporting

BY HAND DELIVERY

Ms. Blanca S. Bayo, Director Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0050

Re: Docket No. 970526-TP

Dear Ms. Bayo:

Enclosed for filing in the above docket are the original and fifteen (15) copies of Northeast Florida Telephone Company's Posthearing Statement and Brief.

We are also submitting the Posthearing Statement and Brief on a 3.5" high-density diskette generated on a DOS computer in WordPerfect 5.1 format.

Please acknowledge receipt and filing of the above by stamping the duplicate copy of this letter and returning the same to this writer.

Thank you for your assistance in this matter.

- Lundiclosures

ACK ____

cc: All parties of record

ne/970\$26.byo

MAGN UN

LANCE MOF RECURDS

DOCUMENT OF THE PARTIES OF THE PROPERTY OF THE PARTIES OF THE PART

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Generic consideration of local exchange (ILEC) business office practices and tariff provisions in the implementation of intraLATA presubscription

DOCKET NO. 970526-TP FILED: 3/13/98

MORTHEAST'S POSTHEARING STATEMENT AND BRIEF

Northeast Florida Telephone Company ("Northeast"), pursuant to Order No. PSC-98-0010-PCO-TP, issued January 5, 1998, and Rule 25-22.056, Florida Administrative Code, hereby submits the following Post-Hearing Statement and Brief:

I.

Introduction

The final hearing in this docket was held on February 23, 1998. The Commission approved a stipulation between the parties at the beginning of the hearing. [Tr. 6 - 10] That stipulation resolved all of the issues for Northeast except issue 5 (two-for-one PIC). GTE was the only LEC to present testimony on that issue. Northeast is not opposed to a two-for-one PIC, but believes that small LECs like Northeast should get whatever GTE gets if the Commission orders a less than two-for-one PIC as proposed by GTE.

Mortheast's Position on the Issues

Issue 1: Should the Commission prohibit GTEFL, Sprint, and the small ILECs (ILECs) from utilizing terminology that suggests ownership of the intraLATA toll calling area when referring to the intraLATA service areas in directories and bill inserts?

Position: This issue has been resolved by the Commission's approval of the stipulation in this docket.

nocume() **Noc

03188 MAR 13 3

Issue 2: Should the Commission require GTEFL, Sprint-Florida, and the small ILECs (ILECs) to place a new customer who is undecided regarding a choice of intraLATA carriers in a "no-PIC" status until a choice is made?

<u>Position</u>: This issue has been resolved by the Commission's approval of the stipulation in this docket.

Issue 3: Should the Commission require GTEFL, Sprint-Florida, and the small ILECs (ILECs) to put in place competitively-neutral customer contact protocols?

- a. Communicating information to new customers regarding intraLATA choices.
- b. ILEC processing all PIC change orders of its customers.

<u>Position</u>: This issue has been resolved by the Commission's approval of the stipulation in this docket.

Issue 4: For what period of time, if any, should the Commission require GTEFL, Sprint-Florida, and the small ILECs (ILECs) to put in place competitively-neutral customer contact protocols?

- a. ILECs' ability to market their services to existing customers changing their intraLATA carriers.
- b. ILECs' ability to market intraLATA services to existing customers when they call for reasons other than selecting intraLATA carriers.

<u>Position</u>: This issue has been resolved by the Commission's approval of the stipulation in this docket.

Issue 5: Should the Commission require GTEFL, Sprinc-Florida, and small ILECs (ILECs) to provide One Free PIC to existing customers?

<u>Position</u>: This issue has been resolved by the Commission's approval of the stipulation in this docket.

Issue 6: Should the Commission require GTEFL, Sprint-Florida, and small ILECs (ILECs) to provide Two-For-One PIC to existing customers?

<u>Position</u>: * Mortheast is not opposed to a two-for-one PIC, but believes that small LECs like Northeast should get whatever GTE gets if the Commission orders a less than two-for-one PIC as proposed by GTE.

Please see Tr. 19 - 69.

Respectfully submitted this 13th day of March, 1998.

LEE L' WALLEN

J. JEFFRY WARLEN

Augley & McMullen

Post Office Box 391

Tallahassee, Florida 32302

(850) 224-9115

ATTORNEYS FOR NORTHEAST

DOCKET NO. 970526-TP

I HEREBY CERTIFY that a true copy of the foregoing has been furnished by U. S. Mail or hand delivery (*) this 13th day of March, 1998, to the following:

Will Cox*
Staff Counsel
Florida Public Service
Commission
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

Kimberly Caswell c/o Richard Fletcher GTE Florida Incorporated 106 E. College Ave., Suite 1440 Tallahassee, FL 32301-1440

Kenneth Hoffman Rutledge Law Firm Post Office Box 551 Tallahassee, FL 32302

Norman Horton, Jr. Messer Law Firm Post Office Box 1876 Tallahassee, FL 32302

Earl Poucher
Office of Public Counsel
Claude Pepper Building
111 W. Madison Street
Room 812
Tallahassee, FL 32399-1400

Nancy White c/o Nancy H. Sims BellSouth Telecommunications 150 South Monroe St., Suite 400 Tallahassee, FL 32301-1556

Charles J. Rehwinkel Sprint-Florida, Inc. Post Office Box 2214 Tallahassee, FL 32316 Angela Green
Florida Public
Telecommunications Assoc.
125 S. Gadsden St. #200
Tallahassee, FL 32301-1525

Tracy Hatch
AT&T Communications
101 N. Monroe St., Suite 700
Tallahassee, FL 32301

Joseph McGlothlin McWhiter Reeves et al. 117 South Gadsden Street Tallahassee, FL 32301

Bettye J. Willis ALLTEL Telephone Services Post Office Box 2177 Little Rock, AR 72202

Brian Sulmonetti Worldcom Inc. 1515 S. Federal Highway Suite 400 Boca Raton, FL 33432

Tom McCabe Quincy Telephone Company Post Office Box 189 Quincy, FL 32353-0189

Harriet Budy ALLTEL Florida, Inc. P. O. Box 550 Live Oak, FL 32360

Carolyn Marek
Time Warner Communications
Post Office Box 210706
Nashville, TN 37221

Robert Scheffel Wright Landers & Parsons, P.A. Post Office Box 271 Tallahassee, FL 32302

Kelly Goodnight
Prontier communications
180 S. Clinton Avenue
Rochester, NY 14646

Bob Cohen
Pennington Law Firm
Post Office Box 10095
Tallahassee, FL 32302-2095

Mark Herron Akerman, Senterfitt & Bidson Post Office Box 10555 Tallahassee, FL 32302-2555 Steve Brown Intermedia Communications 3625 Queen Palm Drive Tampa, FL 33619

Lyndia Bordelon St. Joseph, Gulf & Florala Post Office Box 220 Port St. Joe, FL 32457

Lynn B. Hall Vista-United Telecommunications Post Office Box 10180 Lake Buena Vista, FL 32830

jjw\ne\970816.bcf