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March 16, 1998

Mrs. Blanca S. Bayó
Director, Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

Re: Docket Nos. 870790-TL, 900039-TL, 910022-TL, 910528-TL, 910529-TL, 911185-TL, 921193-TL, 930173-TL and 930235-TL

Dear Ms. Bayó:

Enclosed is an original and fifteen copies of BellSouth Telecommunications, Inc.'s Direct Testimony of Conrad D. Martin, which we ask that you file in the above-captioned matter.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served to the parties shown on the attached Certificate of Service.

- ACK _____
- AFA _____
- APP _____
- CAF _____
- CMU _____
- CTR _____
- EAG _____
- LEG 1 NBW/vf
- LIN orig 45
- OPC _____ cc: All parties of record
- RCH _____ A. M. Lombardo
- SEC 1 R. G. Beatty
- WAS _____ William J. Ellenberg II
- OTH Leach dkt

Sincerely,

Nancy B. White (kr)

Nancy B. White

RECEIVED & FILED
[Signature]
FPSC-BUREAU OF RECORDS

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03268 MAR 16 1998
FPSC-RECORDS/REPORTING

CERTIFICATE OF SERVICE

**Docket Nos. 870790-TL, 900039-TL, 910022-TL, 910528-TL,
910529-TL, 911185-TL, 921193-TL, 930173-TL and 930235-TL**

I HEREBY CERTIFY that a true and correct copy of the foregoing was served by U.S. Mail this 16th day of March, 1998 to the following:

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Nancy B. White (KE)
Nancy B. White

BELLSOUTH TELECOMMUNICATIONS, INCORPORATED

TESTIMONY OF CONRAD D. MARTIN

BEFORE THE FLORIDA STATE PUBLIC SERVICE COMMISSION

DOCKET NOS. 870790-TL, 900039-TL, 910022-TL, 910528-TL,

910529 -TL, 911185-TL, 921193-TL , 930235-TL AND 930173-TL

MARCH 16, 1998

Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

A. My name is Conrad D. Martin. My business address is 675 West Peachtree Street, Atlanta, Georgia 30375.

Q. BY WHOM ARE YOU EMPLOYED?

A. I am employed by BellSouth Telecommunications, Inc. as Director-Pricing and Regulatory Support.

Q. PLEASE GIVE A BRIEF DESCRIPTION OF YOUR BACKGROUND AND EXPERIENCE.

A. I graduated from Davidson College with a Bachelor of Science degree in mathematics. I have 28 years of experience in the telephone industry and am currently responsible for pricing and regulatory support in the nine BellSouth states.

DOCUMENT NUMBER-DATE
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1

2 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?

3

4 A. The purpose of my testimony is to address the issues applicable to BellSouth
5 (issues one and two) that are identified in Docket Nos. 870790-TL, 900039-TL,
6 910022-TL, 910528-TL, 910529-TL, 911185-TL, 921193-TL, 930235-TL and
7 930173-TL. Those issues include whether one-way ECS is appropriate on the
8 routes in question in those Dockets, and if one-way ECS is deemed appropriate,
9 what rate BellSouth should charge to terminate ECS interLATA traffic for all
10 carriers.

11

12 Q. WHICH ROUTES ASSOCIATED WITH THOSE DOCKETS INVOLVE
13 BELL SOUTH EXCHANGES?

14

15 A. -Docket No. 870790-TL involves Branford and High Springs to Trenton. Trenton
16 is a BellSouth exchange.

17 -Docket No. 900039-TL involves Mt. Dora to Apopka, Orlando, Winter Garden,
18 Winter Park, East Orange, Reedy Creek, Windermere and Lake Buena Vista. East
19 Orange and Orlando are BellSouth exchanges.

20 -Docket No. 910022-TL involves Lawtey, Raiford and Starke to Gainesville.
21 Gainesville is a BellSouth exchange.

22 -Docket No. 910528-TL involves Interlachen to Hawthorne and to Keystone
23 Heights. Hawthorne and Keystone Heights are BellSouth exchanges. It also

1 involves Florahome to Keystone Heights, and Melrose and Orange Springs to
2 Palatka. Palatka is also a BellSouth exchange.

3 -Docket No. 910529-TL involves Hudson to Brooksville. Brooksville is
4 a BellSouth exchange.

5 -Docket No. 911185-TL involves Orange City to Daytona Beach, New Smyrna
6 Beach, Oak Hill, Pierson and DeLeon Springs. Daytona Beach, New Smyrna
7 Beach, Oak Hill, Pierson and DeLeon Springs are BellSouth exchanges.

8 -Docket No. 921193-TL involves Clewiston to Belle Glade. Belle Glade is a
9 BellSouth exchange.

10 -Docket No. 930235-TL involves Cross City to Keaton Beach and Perry. Cross
11 City is a BellSouth exchange.

12 -Docket No. 930173-TL involves Haines City to Orlando, West Kissimmee, Lake
13 Buena Vista, Windermere, Reedy Creek, Winter Park, Clermont, Winter Garden
14 and St. Cloud. Orlando is a BellSouth exchange.

15

16 Q. DID BELLSOUTH CONDUCT TRAFFIC STUDIES ON THESE ROUTES?

17

18 A. No, BellSouth did not conduct traffic studies on these routes. These routes are
19 interLATA and data is not available to BellSouth on interLATA routes. The
20 Commission recognized this and in Order No. PSC-93-1168-FOF-TL, dated
21 August 10, 1993, relieved BellSouth of the requirement to file traffic data on the
22 interLATA routes in these Dockets.

23

1 Q. DOES BELLSOUTH HAVE A POSITION AS TO WHETHER A PLAN, SUCH
2 AS EXTENDED CALLING SERVICE (ECS), SHOULD BE RECOMMENDED
3 ON A ONE-WAY BASIS AS AN ALTERNATIVE METHOD TO PROVIDE
4 TOLL RELIEF?

5

6 A. No. In the absence of traffic data on these routes, we do not have a position and
7 are not able to determine whether a sufficient community of interest exists. We,
8 therefore, do not have a position on whether one-way ECS should be
9 recommended.

10

11 Q. IF ONE-WAY ECS IS DETERMINED TO BE APPROPRIATE, WHAT RATE,
12 IF ANY, SHOULD BELLSOUTH CHARGE TO TERMINATE ECS
13 INTERLATA TRAFFIC FOR ALL CARRIERS?

14

15 A. The Telecommunications Act of 1996, Section 202(a), prohibits BellSouth from
16 any unjust or unreasonable discrimination in charges when terminating
17 interLATA traffic. IXCs completing calls on these routes are charged terminating
18 access rates. It would appear that terminating access rates must also be charged to
19 a LEC completing calls on the same routes.

20

21 Q. WOULD YOU PLEASE SUMMARIZE YOUR TESTIMONY?

22

23 A. Because traffic data to determine a community of interest is not available on these
24 routes, BellSouth does not have a position on whether or not one-way ECS is

1 justified. However, if such a community of interest is determined to exist and
2 one-way interLATA ECS is ordered, BellSouth recommends terminating
3 switched access rates as the appropriate rates for terminating traffic on these
4 routes.

5

6 Q. DOES THIS CONCLUDE YOUR TESTIMONY?

7

8 A. Yes.