

One Energy Place
Pensacola, Florida 32520

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ORIGINAL



April 14, 1998

Ms. Blanca S. Bayo, Director
Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee FL 32399-0870

Dear Ms. Bayo:

RE: Earnings Surveillance Report, Supplemental 2 for February 1998
Docket No. 960789-EI

Enclosed are an original and fifteen copies of Gulf Power Company's Request for Confidential Classification.

Sincerely,

Susan D. Cranmer
Assistant Secretary and Assistant Treasurer

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cc:

Beggs and Lane
Russell A. Badders
Florida Public Service Commission
John Slemkewicz
Office of Public Counsel
John Roger Howe, Esquire

DOCUMENT NUMBER-DATE

04295 APR 15 88

APR 15 1998 10:00 AM

IN RE: Gulf Power Company
Earnings Surveillance Report,
Supplemental 2 for February 1998

Docket No.: 960789-EI
Date: April 14, 1998

REQUEST FOR CONFIDENTIAL CLASSIFICATION

GULF POWER COMPANY ["Gulf Power", "Gulf", or "the Company"], by and through its undersigned attorney and pursuant to Rule 25-22.006, Florida Administrative Code, hereby files a request that the Florida Public Service Commission enter an order protecting from public disclosure Gulf Power Company's Earnings Surveillance Report titled Supplemental Surveillance Report Information, Commercial/Industrial Service Rider, for February 1998, hereafter Supplemental 2, hereafter Supplemental 2, submitted to the Florida Public Service Commission pursuant to Order No. PSC-96-1219-FOF-EI. As grounds for this request, Gulf Power Company states:

1. Herewith, Gulf Power Company submits to the Florida Public Service Commission Gulf Power Company's Earnings Surveillance Report, Supplemental 2 for February 1998, as required by Order No. PSC-96-1219-FOF-EI.

2. Gulf Power asserts that the information contained in Supplemental 2 is entitled to confidential classification pursuant to §366.093(3)(e), Florida Statutes, as information, the public disclosure of which would cause irreparable harm to the competitive interests of Gulf Power and the entity with whom it has negotiated a CSA contract under the CIS rider approved in Order No. PSC-96-1219-FOF-EI. Supplemental 2 contains proprietary and commercially sensitive information that is not otherwise publicly available.

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3. The Public disclosure of the information contained in Supplemental 2 would cause irreparable harm to Gulf Power Company and the entity with whom it has entered a CSA contract. Supplemental 2 contains proprietary confidential business information regarding contractual terms and pricing. Public disclosure of this information would impair the ability of Gulf Power Company to negotiate terms and conditions in future CSAs that are the most favorable to Gulf and its general body of customers. Moreover, the public disclosure of this information may prevent Gulf from successfully negotiating CSAs with customers. The information is regarded as sensitive and confidential by the CIS rider customer because its public disclosure would impact the customers' ability to compete in their native markets. In the event such information is made public, future potential CIS rider customers may avoid the risk of public disclosure of their confidential information by refusing to negotiate with Gulf Power. This may lead to uneconomic bypass of Gulf's facilities. Thus, the Company requests that this information be granted confidential classification pursuant to Section 366.093(3)(e), Florida Statutes.

4. Submitted as Exhibit "A" is a copy of Supplemental 2, on which is highlighted the information for which confidential classification is requested. Exhibit "A" should be treated as confidential pending a ruling on this request. Attached as Exhibit "B" are two (2) edited copies of Supplemental 2, which may be made available for public review and inspection. Attached as Exhibit "C" to this request is a line-by-line justification for the request for confidential classification.

5. The material for which confidential classification is requested is intended to be, and is treated as, confidential by Gulf Power Company and the entity with whom it has entered a CSA contract and has not been otherwise publicly disclosed.

WHEREFORE, Gulf Power Company respectfully requests that the Commission enter an order protecting the information highlighted on Exhibit "A" from public disclosure as proprietary confidential business information.

Respectfully submitted this 14th day of April 1998,



JEFFREY A. STONE

Florida Bar No. 325953

RUSSELL A. BADDERS

Florida Bar No. 007455

Beggs & Lane

P. O. Box 12950

(700 Blount Building)

Pensacola, FL 32576-2950

(850) 432-2451

Attorneys for Gulf Power Company

EXHIBIT "B"

GULF POWER COMPANY
SUPPLEMENTAL SURVEILLANCE REPORT INFORMATION
COMMERCIAL/INDUSTRIAL SERVICE RIDER
FEBRUARY 1998

-CONFIDENTIAL-

The information listed below is presented to comply with FPSC Order No. PSC-96-1219-FOF-EI and Page 2 of 2 of the Commercial/Industrial Service Rider Pilot Study Implementation Plan. This supplemental information is to be treated as confidential.

For all executed CSAs, it is estimated that the twelve months to date net revenues that would have been produced by the application of Gulf Power's otherwise applicable standard tariff rates to the affected load would have been

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GULF POWER COMPANY
SUPPLEMENTAL SURVEILLANCE REPORT INFORMATION
COMMERCIAL/INDUSTRIAL SERVICE RIDER
FEBRUARY 1998

-CONFIDENTIAL-

The information listed below is presented to comply with FPSC Order No. PSC-96-1219-FOF-EI and Page 2 of 2 of the Commercial/Industrial Service Rider Pilot Study Implementation Plan. This supplemental information is to be treated as confidential.

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EXHIBIT "C"

Line-by-Line Justification

Line(s)

Lines 21 - 22 and 33 - 34

Justification

This information is proprietary confidential business information regarding contractual terms and pricing. Public disclosure of this information would impair the ability of Gulf Power Company to negotiate terms and conditions in future CSAs that are the most favorable to Gulf and its general body of customers. The result of public disclosure of the pricing information would be price convergence in future CSAs. Moreover, the public disclosure of this information may prevent Gulf from successfully negotiating CSAs with customers. The information is regarded as sensitive and confidential by the CIS rider customer because its public disclosure would impact the customers' ability to compete in their native markets. In the event such information is made public, future potential CIS rider customers may avoid the risk of public disclosure of their confidential information by refusing to negotiate with Gulf Power. This may lead to uneconomic bypass of Gulf's facilities.