

ORIGINAL

Legal Department

NANCY B. WHITE
Assistant General Counsel-Florida

BellSouth Telecommunications, Inc.
150 South Monroe Street
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Tallahassee, Florida 32301
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April 27, 1998

Mrs. Blanca S. Bayó
Director, Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

930000-TV

Re: Business Plus and Area Plus (Monthly Report)

Dear Ms. Bayó:

Enclosed is an original and fifteen copies of BellSouth Telecommunications, Inc.'s Request for Specified Confidential Classification, which we ask that you file in the above-captioned matter.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served to the parties shown on the attached Certificate of Service.

Sincerely,

Nancy B. White (K2)

Nancy B. White

NBW/vf

cc: All parties of record
A. M. Lombardo
R. G. Beatty
William J. Ellenberg II

This document has been placed in confidential storage pending advice from OPR staff on further handling

X-ref 04043-98
DOCUMENT NUMBER-DATE

04646 APR 27 88

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**CERTIFICATE OF SERVICE
Business Plus and Area Plus - Monthly Report**

I HEREBY CERTIFY that a true and correct copy of the foregoing was served by

Hand-delivery this 27th day of April, 1998 to the following:

Suzanne Ollila
Planning and Research Economist
Division of Communications
Florida Public Service
Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

Nancy B. White (re)
Nancy B. White

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Business Plus and Area Plus
Monthly Report

) Undocketed

) Filed: April 27, 1998

**BELLSOUTH TELECOMMUNICATIONS, INC.'s REQUEST FOR
SPECIFIED CONFIDENTIAL CLASSIFICATION**

BellSouth Telecommunications, Inc. ("BellSouth" or "Company") hereby files, pursuant to Rule 25-22.006, Florida Administrative Code, its Request For Specified Confidential Classification for the Business Plus and Area Plus Monthly Report.

1. On April 8, 1998, BellSouth Telecommunications, Inc., ("BellSouth") filed a Notice of Intent to Request Specified Confidential Classification.

2. In a Memorandum dated February 20, 1998, the Florida Public Service Commission ("Commission"), requested BellSouth to begin reporting Business Plus and Area Plus information, which includes minutes billed and total usage by customers. This information is to be provided on a monthly basis for a period of six months. The above information is competitively sensitive.

3. BellSouth is filing this Request for Confidential Classification because the information contained in this response is clearly confidential and proprietary, and therefore, entitled to confidential classification pursuant to Sections 119.07(2)(r) and 364.183, Florida Statutes.

4. BellSouth has appended to this Request for Confidential Classification as "Attachment A" a list of the location in the response of the information designated by BellSouth as confidential.

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5. Appended hereto as "Attachment B" is two copies of the requested documents with the confidential information deleted.

6. Appended hereto as "Attachment C" is a sealed envelope containing one copy of the documents including the material which is confidential and proprietary.

7. The information provided is competitively sensitive. The data provides information that details minutes billed and total usage by customers. This information is confidential pursuant to Section 119.07(2)(r), Florida Statutes.

8. BellSouth has treated and intends to continue to treat the material for which confidential classification is sought as private. This information has not been generally disclosed.

WHEREFORE, based on the foregoing, BellSouth moves the Commission to enter an Order declaring the information described above and contained in the indicated portions of the Business Plus and Area Plus Report to be confidential, proprietary business information, and, thus, not subject to public disclosure.

Respectfully submitted this 27th day of April, 1998.

BELLSOUTH TELECOMMUNICATIONS, INC.

Robert G. Beatty (re)

ROBERT G. BEATTY

NANCY B. WHITE

c/o Nancy H. Sims

150 South Monroe Street, Suite 400

Tallahassee, FL 32301

(305) 347-5555

Attachment A

**Undocketed
Business Plus and Area Plus
(Monthly Report)**

The information provided is competitively sensitive information. The data provides information that details minutes billed and total usage by customers. This data provides the competitor with information that details which services are most lucrative and which BellSouth products are most vulnerable to competition. Competitors could use this data to shorten their "Product conception-to-market" cycle time by bypassing the market research process. This information is confidential pursuant to Section 364.183, Florida Statutes, and Rule 25-22.006, Florida Administrative Code.

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