



DEPOSIT  
D7 93

DATE  
JUN 15 1998

June 12, 1998  
VIA OVERNIGHT DELIVERY

210 N. Park Ave.  
Winter Park, FL  
32789

Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Room 279  
Tallahassee, FL 32399-0850

980749-TI

P.O. Drawer 200  
Winter Park, FL  
32790-0200

RE: Initial Application and Tariff of **Twister Communications Network, Inc.** for Authority to Provide Interexchange Telecommunications Services within the State of Florida.

Tel: 407-740-8575  
Fax: 407-740-0613  
tmi@tminc.com

Dear Sir/Madam:

Enclosed for filing are the original and six (6) copies of the above-referenced application of Twister Communications Network, Inc.

Also enclosed is a Technologies Management, Inc. check in the amount of \$250, to cover the filing fee.

Please acknowledge receipt of this filing by returning, filed stamped, the extra copy of this letter in the self-addressed stamped envelope provided for that purpose. I may be reached at (407) 740-8575 with any questions, comments or correspondence regarding this application. Thank you for your assistance.

Sincerely,

Thomas M. Forte  
Consultant to  
Twister Communications Network, Inc.

Enclosures RECEIVED & FILED

TF/dm

FPSC-BUREAU OF RECORDS

cc: K. Alavi, Twister  
file: Twister-FL  
tms: FLi9800

MAIL ROOM  
86 JUN 15 PM 1:08

RECEIVED  
PUBLIC UTILITIES  
COMMISSION

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DATE  
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**FLORIDA PUBLIC SERVICE COMMISSION**

**DIVISION OF COMMUNICATIONS**  
**BUREAU OF SERVICE EVALUATION**

**APPLICATION FORM**  
**for**

**AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE**  
**WITHIN THE STATE OF FLORIDA**

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**Instructions**

- A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).
- B. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. If you have questions about completing the form, contact:

**Florida Public Service Commission  
Division of Communications  
Bureau of Service Evaluation  
2540 Shumard Oak Boulevard  
Gunter Building  
Tallahassee, Florida 32399-0850  
(904) 413-6600**

- E. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

**Florida Public Service Commission  
Division of Administration  
2540 Shumard Oak Blvd.  
Gunter Building  
Tallahassee, Florida 32399-0850  
(904) 413-6251**

FORM PSC/CMU 31 (11/95)  
Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

1. Select what type of business your company will be conducting (check all that apply):

- ( ) **Facilities based carrier** - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
- ( ) **Operator Service Provider** - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- (X) **Reseller** - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
- ( ) **Switchless rebiller** - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- ( ) **Multi-Location Discount Aggregator** - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.
- (X) **Prepaid Debit Card Provider** - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

2. This is an application for:

- Original Authority (new company)
- Approval of transfer (to another certificated company)
- Approval of assignment of existing certificate (to a noncertificated company)
- Approval for transfer of control (To another certificated company.)

3. Name of corporation, partnership, cooperative, joint venture or sole proprietorship:

Twister Communications Network, Inc.

4. Name under which the applicant will do business (fictitious name, etc.):

Not Applicable

5. National address (including street name & number, post office box, city, state and zip code).

Twister Communications Network, Inc.  
100 IH 45 North, #118 LP Tower  
Conroe, Texas 77301  
Telephone: (409) 756-6089  
Facsimile: (409) 756-6034

6. Florida address (including street name & number, post office box, city, state and zip code).

See #5 Above

7. Structure of organization:

- Individual
- Foreign Corporation
- General Partnership
- Other, Limited-liability company
- Corporation
- Foreign Partnership
- Limited Partnership

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

8. If applicant is an individual or partnership, please give name, title and address of sole proprietor or partners.

Not applicable.

- (a) Provide proof of compliance with the foreign partnership statute (Chapter 620.169 FS), if applicable.
- (b) Indicate if the individual or any of the partners have previously been:
- (1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.
- (2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with the company, give reason why not.

9. If incorporated, please give:

- (a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: F98000003096

- (b) Name and address of the company's Florida registered agent.

NRAI Services, Inc.  
526 E. Park Avenue  
Tallahassee, Florida 32301

- (c) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable.

Fictitious name registration number: Not Applicable

(d) Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

No officer, director or stockholder of the Company has been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime. No officer, director or stockholder of the Company are involved in proceedings which may result in such action.

(2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with the company, give reason why not.

No officer, director, partner or stockholder of the Company is an officer, director or stockholder in any other Florida certificated telephone company.

10. Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):

(a) The application:

Thomas M. Forte  
Consultant to Twister Communications Network, Inc.  
Technologies Management, Inc.  
P.O. Drawer 200  
Winter Park, FL 32790-0200  
Telephone: (407) 740-8575  
Facsimile: (407) 740-0613

(b) Official Point of Contact for the ongoing operations of the company:

Mr. Kamal Alavi, President  
Twister Communications Network, Inc.  
100 IH 45 North, #118 LP Tower  
Conroe, Texas 77301  
Telephone: (409) 756-6089  
Facsimile: (409) 756-6034

(c) Tariff:

Thomas M. Forte  
Consultant to Twister Network Communications, Inc.  
Technologies Management, Inc.  
P.O. Drawer 200  
Winter Park, FL 32790-0200  
Telephone: (407) 740-8575  
Facsimile: (407) 740-0613

(d) Complaints/Inquiries from customers:

Customer Service Manager  
Twister Communications Network, Inc.  
100 IH 45 North, #118 LP Tower  
Conroe, Texas 77301  
Toll Free: (888) 894-7882  
Facsimile: (409) 756-6034

11. List the states in which the applicant:

(a) Has operated as an interexchange carrier.

Texas.

(b) Has applications pending to be certificated as an interexchange carrier.

Twister will be filing applications in 34 additional states in early 1998.

(c) Is certificated to operate as an interexchange carrier.

None.

(d) Has been denied authority to operate as an interexchange carrier and the circumstances involved.

None

(e) Has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) Has been involved in civil court proceedings with an interexchange carrier, local exchange carrier or other telecommunications entity, and the circumstances involved.

None

12. What services will the applicant offer to other certified telephone companies:

- |   |                                    |
|---|------------------------------------|
| <input type="checkbox"/> Facilities   | <input type="checkbox"/> Operators |
| <input type="checkbox"/> Billing and Collection                                 | <input type="checkbox"/> Sales     |
| <input type="checkbox"/> Maintenance  |                                    |
| <input checked="" type="checkbox"/> Other: <u>None anticipated at this time</u> |                                    |

13. Do you have a marketing program?

No

14. Will your marketing program:

Not Applicable

- Pay commissions?
- Offer sales franchises?
- Offer multi-level sales incentives?
- Offer other sales incentives?

15. Explain any of the offers checked in question 14 (to whom, what amount, type of franchise, etc.).

16. Who will receive the bills for your service (check all that apply)?

- |   |  |
|---|--|
| <input checked="" type="checkbox"/> Residential customers   | <input checked="" type="checkbox"/> Business customers |
| <input type="checkbox"/> PATS providers   | <input type="checkbox"/> PATS station end-users        |
| <input type="checkbox"/> Hotels & motels  | <input type="checkbox"/> Hotel & motel guests          |
| <input type="checkbox"/> Universities   | <input type="checkbox"/> Univ. dormitory residents     |
| <input checked="" type="checkbox"/> Other: (specify) <u>Anyone who uses the Company's service</u> |  |



17. Please provide the following (if applicable):

- (a) Will the name of your company appear on the bill for your services, and if not, who will the billed party contact to ask questions about the bill (provide name and phone number) and how is this information provided?

Yes, Twister Communications Network, Inc. name will appear on the bill.

- (b) The name and address of the firm who will bill for your service.

The Company will utilize either LEC billing arrangements or in-house billing depending on the customer type.

18. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide interexchange telecommunications service in Florida.

A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

1. the balance sheet
2. income statement
3. statement of retained earnings

See Attachment III.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.

2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

**NOTE:** This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

B. Managerial capability.

See Attachment IV.

C. Technical capability.

As a reseller, Applicant relies on the technical expertise of its underlying carrier for maintenance of the network.

19. Please submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

See Attachment II.

20. The applicant will provide the following interexchange carrier services (Check all that apply):

**MTS with distance sensitive per minute rates**

- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

**MTS with route specific rates per minute**

- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

**MTS with statewide flat rates per minute (i.e. not distance sensitive)**

- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

**MTS for pay telephone service providers.**

**Block of time calling plan (Reach Out Florida, Ring America, etc.)**

**800 Service (Toll free)**

**WATS type service (Bulk or volume discount)**

- Method of access is via dedicated facilities
- Method of access is via switched facilities

**Private line services (Channel Services)  
(For ex. 1.544 mbps, DS-3, etc.)**

**Travel service**

- Method of access is 950
- Method of access is 800

**900 service**

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

— **Operator Services**

- Available to presubscribed customers
- Available to non presubscribed customers (for example, patrons of hotels, students in universities, patients in hospitals.)
- Available to inmates

**Services included are:**

- Station assistance
- Person to person assistance
- Directory assistance
- Operator verify and interrupt
- Conference calling

21. What does the end user dial for each of the interexchange carrier services that were checked in services included (above).

Customer will dial 1+ the area code, if applicable, plus the terminating telephone number. For travel and debit service calls: an 800 access number, plus identification number, plus the destination telephone number.

22. Other:



**\*\* APPENDIX A \*\***

CERTIFICATE OF TRANSFER STATEMENT

I, (TYPE NAME) \_\_\_\_\_,  
(TITLE) \_\_\_\_\_, of (NAME OF COMPANY)  
\_\_\_\_\_, and current  
holder of certificate number \_\_\_\_\_, have  
reviewed this application and join in the petitioner's  
request for a transfer of the above-mention certificate.

**Not Applicable.**

UTILITY OFFICIAL:

_____	_____
Signature	Date
_____	
_____	_____
Title	Telephone



INTRASTATE NETWORK

1. POP: Addresses where located, and indicate if owned or leased.

1) None. 2)

3) 4)

2. SWITCHES: Address where located, by type of switch and indicate if owned or leased.

1) None 2)

3) 4)

3. TRANSMISSION FACILITIES: POP-to-POP facilities by type of facilities (microwave, fiber copper, satellite, etc.) and indicate if owned or leased.

POP-to-POP                      TYPE                      OWNERSHIP

1) None

2)

3)

4. ORIGINATING SERVICE: Please provide the list of exchanges where you are proposing to provide originating service within thirty (30) days after the effective date of the certificate. (Appendix D)

Statewide.





**\*\* APPENDIX D \*\***

FLORIDA TELEPHONE EXCHANGES

AND

EAS ROUTES

Describe the service area in which you hold yourself out to provide service by telephone company exchange. If all services listed in your tariff are not offered at all locations, so indicate.

In an effort to assist you, attached is a list of major exchanges in Florida showing the small exchanges with which each has extended area service (EAS).

**\*\* FLORIDA EAS FOR MAJOR EXCHANGES \*\***

<u>Extended Service Area</u>	<u>with</u>	<u>These Exchanges</u>
PENSACOLA:	Cantonment, Gulf Breeze, Pace, Milton Holley-Navarre.	
PANAMA CITY:	Lynn Haven, Panama City Beach, Youngstown-Fountain and Tyndall AFB.	
TALLAHASSEE:	Crawfordville, Havana, Monticello, Panacea, Sopchoppy and St. Marks.	
GAINESVILLE:	Alachua, Archer, Brooker, Hawthorne, High Springs, Melrose, Micanopy, Newberry and Waldo.	
OCALA:	Belleview, Citra, Dunnellon, Forest Lady Lake (B21), McIntosh, Iklawaha, Orange Springs, Salt Springs and Silver Springs Shores.	
DAYTONA BEACH:	New Smyrna Beach.	

TAMPA:

Central  
East  
North  
South  
West

North  
Plant City  
Zephyrhills  
Palmetto  
Clearwater

CLEARWATER:

St. Petersburg, Tampa-West and  
Tarpon Springs.

ST. PETERSBURG:

Clearwater.

LAKELAND:

Bartow, Mulberry, Plant City,  
Polk City and Winter Haven.

ORLANDO:

Apopka, East Orange, Lake Buena  
Vista, Oviedo, Windermere,  
Winter Garden, Winter Park,  
Montverde, Reedy Creek, and  
Oviedo-Winter Springs.

WINTER PARK:

Apopka, East Orange, Lake Buena  
Vista, Orlando, Oviedo,  
Sanford, Windermere, Winter  
Garden, Oviedo-Winter Springs,  
Reedy Creek, Geneva and  
Montverde.

TITUSVILLE:

Cocoa and Cocoa Beach.

COCOA:

Cocoa Beach, Eau Gallie,  
Melbourne and Titusville.

MELBOURNE:

Cocoa, Cocoa Beach, Eau Gallie  
and Sebastian.

SARASOTA:

Bradenton, Myakka and Venice.

FT. MYERS:

Cape Coral, Ft. Myers Beach,  
North Cape Coral, North Ft.  
Myers, Pine Island, Lehigh  
Acres and Sanibel-Captiva  
Islands.

NAPLES:

Marco Island and North Naples.

WEST PALM BEACH:

Boynton Beach and Jupiter.

POMPANO BEACH:

Boca Raton, Coral Springs,  
Deerfield Beach and Ft.  
Lauderdale.

FT. LAUDERDALE:

Coral Springs, Deerfield Beach,  
Hollywood and Pompano Beach.

HOLLYWOOD:

Ft. Lauderdale and North Dade.

NORTH DADE:

Hollywood, Miami and Perrine.

MIAMI:

Homestead, North Dade and  
Perrine.

Twister Communications Network, Inc. intends to offer  
service throughout the State of Florida.

ATTACHMENT I

AUTHORITY TO OPERATE IN FLORIDA



**FLORIDA DEPARTMENT OF STATE**  
**Sandra B. Mortham**  
Secretary of State

June 1, 1998

**UNISEARCH, INC.**  
1295 BANDANA BLVD N, STE 300  
ST PAUL, MN 55108

Qualification documents for TWISTER COMMUNICATIONS NETWORK, INC. were filed on June 1, 1998 and assigned document number F9800003096. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

A corporation annual report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please telephone (850) 487-6091, the Foreign Qualification/Tax Lien Section.

Michael Mays  
Document Specialist  
Division of Corporations

Letter Number: 198A00030684

## APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

**IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS  
SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE  
STATE OF FLORIDA:**

1. Twister Communications Network, Inc.  
(Name of corporation must include the word "INCORPORATED", "COMPANY", "CORPORATION" or words or abbreviations of like import in language as will clearly indicate that it is a corporation instead of a natural person or partnership if not so contained in the name at present.)
2. Texas  
(State or country under the law of which it is incorporated)
3. 76-0522085  
(FBI number, if applicable)
4. 12-19-96  
(Date of Incorporation)
5. Perpetual  
(Duration: Year corp. will cease to exist or "perpetual")
6. Upon Qualification  
(Date first transacted business in Florida. (SEE SECTIONS 607.1501, 607.1502, AND 817.155, F.S.))
7. 100 Medical Center Blvd, Suite 110  
Conroe, TX 77304  
(Current mailing address)
8. Telecommunication Services  
(Purpose(s) of corporation authorized in home state or country to be carried out in the state of Florida)
9. Name and street address of Florida registered agent: (P.O. Box or Mail Drop Box **NOT** acceptable)  
Name: NRAI Services, Inc.  
Office Address: 526 E. Park Avenue  
Tallahassee, Florida, 32301  
(Zip Code)
10. Registered agent's acceptance:  
*Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.*

*Beth Perry*

(Registered agent's signature) Asst. Secretary

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

FILED  
 SECRETARY OF STATE  
 DIVISION OF CORPORATIONS  
 98 JUN - 1 PM 3:27

ATTACHMENT II  
PROPOSED TARIFF



**TITLE PAGE**  
**FLORIDA TELECOMMUNICATIONS TARIFF**  
**OF**  
**TWISTER COMMUNICATIONS NETWORK, INC.**

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of resold telecommunication services provided by Twister Communications Network, Inc. ("Twister") with principal offices located at 100 IH 45 North, #118 LP Tower, Conroe, TX 77301. This tariff applies to services furnished within the State of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

---

**ISSUED:**

**EFFECTIVE:**

**BY:**

Mr. Kamal Alavi, President  
100 IH 45 North, #118 LP Tower  
Conroe, TX 77301

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**CHECK SHEET**

This tariff contains Sheets, as listed below, each of which is effective as of the date shown on each sheet. Original and revised pages as named below comprise all changes from the original tariff.

<b>SHEET</b>	<b>REVISION</b>
1	Original *
2	Original *
3	Original *
4	Original *
5	Original *
6	Original *
7	Original *
8	Original *
9	Original *
10	Original *
11	Original *
12	Original *
13	Original *
14	Original *
15	Original *
16	Original *
17	Original *
18	Original *
19	Original *
20	Original *
21	Original *
22	Original *
23	Original *
24	Original *

\* - Indicates sheets included with this filing

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**ISSUED:****EFFECTIVE:****BY:**

Mr. Kamal Alavi, President  
100 IH 45 North, #118 LP Tower  
Conroe, TX 77301

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ISSUED:

EFFECTIVE:

BY:

Mr. Kamal Alavi, President  
100 IH 45 North, #118 LP Tower  
Conroe, TX 77301

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**SYMBOLS**

The following are the only symbols used for the purposes indicated below:

- D - Delete or Discontinue
- I - Change Resulting in an Increase to a Customer's Bill
- M - Moved from another Tariff Location
- N - New
- R - Change Resulting in a Reduction to a Customer's Bill
- T - Change in Text or Regulation but no Change in Rate or Charge.

When changes are made in any tariff sheet, a revised sheet will be issued canceling the tariff sheet affected. Changes will be identified on the revised sheet(s) through the use of the above mentioned symbols.

---

**ISSUED:****EFFECTIVE:****BY:**

Mr. Kamal Alavi, President  
100 IH 45 North, #118 LP Tower  
Conroe, TX 77301

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**TARIFF FORMAT**

- A. **Sheet Numbering** - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. **Sheet Revision Numbers** - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc. the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff pages in effect. Consult the check sheet for sheet currently in effect.
- C. **Paragraph Numbering Sequence** - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:
- 2.
  - 2.1.
  - 2.1.1.
  - 2.1.1(A)
  - 2.1.1.(A)(1)
  - 2.1.1.(A)(1)(a)
  - 2.1.1.(A)(1)(a)(1)
  - 2.1.1.(A)(1)(a)(1)(i)
  - 2.1.1.(A)(1)(a)(1)(i)(1)
- D. **Check Sheets** - When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on the check sheet if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

---

ISSUED:

EFFECTIVE:

BY:

Mr. Kamal Alavi, President  
100 IH 45 North, #118 LP Tower  
Conroe, TX 77301

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**SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS****1.1 Abbreviations**

The following abbreviations are used herein only for the purposes indicated below:

FCC	-	Federal Communications Commission
FPSC	-	Florida Public Service Commission
IXC	-	Interexchange Carrier
LEC	-	Local Exchange Carrier

**1.2 Definitions**

**Available Usage Balance** - The amount of usage remaining on a Debit Account at any particular point in time. Each Debit Account has an Initial Account Balance which is stated in U.S. dollars. The Available Balance is depleted as services provided by the Company are utilized by the Customer.

**Commission** - The Florida Public Service Commission.

**Company or Carrier** - Twister Communications Network, Inc. unless otherwise clearly indicated by the context.

**Customer** - Any person, firm, partnership, corporation, or other entity which uses telecommunications services under the provisions and regulations of this tariff and is responsible for payment of charges.

**Debit Account** - An account which consists of a pre-paid usage balance depleted on a real-time basis during each Debit Service call.

**Debit Card** - A card issued by the Company which provides the Customer with a Personal Account Code and instructions for accessing the Carrier's network.

**Debit Service Call** - A service accessed via a "1-800" or other access code dialing sequence whereby the Customer or Authorized User dials all of the digits necessary to route a call. Network usage for each call is deducted from the available usage balance on a Company issued Debit Account.

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**ISSUED:****EFFECTIVE:****BY:**

Mr. Kamal Alavi, President  
100 IH 45 North, #118 LP Tower  
Conroe, TX 77301

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**SECTION 1.0 - TECHNICAL TERMS AND ABBREVIATIONS, (CONT'D.)****1.2 Definitions, (Cont'd)**

**Initial Usage Balance** - The amount of usage on a Debit Account upon issuance and before any depleting call activity.

**LEC** - Local Exchange Company

**Marks** - A collective term to mean such items as trademarks, service marks, trade names and logos; copyrighted words, artwork, designs, pictures or images; or any other device or merchandise to which legal rights or ownership are held or reserved by an entity.

**Personal Account Code** - A numeric or alpha-numeric sequence which uniquely identifies a travel card or debit card account.

**Renewal** - A method of replenishing a Debit Account's Available Usage Balance with additional minutes of usage as authorized and paid for by the Customer.

**Sponsor** - A corporation or other legal entity that exclusively permits the use of its Marks to the company for use with telephone cards or other merchandise, and contracts with the company for the marketing of the services described herein.

**Twister** - Refers to Twister Communications Network, Inc.

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**ISSUED:****EFFECTIVE:****BY:**

Mr. Kamal Alavi, President  
100 IH 45 North, #118 LP Tower  
Conroe, TX 77301

**SECTION 2.0 - RULES AND REGULATIONS**

**2.1 Undertaking of Twister**

Twister's services and facilities are furnished for communications originating at specified points within the state of Florida under terms of this tariff. Twister installs, operates, and maintains the communications services provided hereinunder in accordance with the terms and conditions set forth under this tariff.

**2.2 Applicability of Tariff**

This tariff is applicable to telecommunications services provided by Twister within the state of Florida.

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ISSUED:

EFFECTIVE:

BY:

Mr. Kamal Alavi, President  
100 IH 45 North, #118 LP Tower  
Conroe, TX 77301



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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)****2.3 Payment and Credit Regulations****2.3.1 Payment Arrangements**

For Subscriber Services, all charges due by the Customer are payable to any agency duly authorized to receive such payments. This includes payment for calls or services originated at the Customer's number(s); placed using a Debit Card as a form of payment regardless of the purchaser of the card or the originating location of the call; incurred at the specific request of the Customer.

Payments for service provided in association with Company-issued Debit Accounts must be received by the company or its authorized agent prior to the activation of the Customer's Debit Account. The Customer shall be responsible for all calls placed via the Debit Account as the result of the Customer's intentional or negligent disclosure of their Personal Account Code.

For Prepaid Card Services, all payments for service must be received by the Company or its authorized agent prior to the activation of the Customer Account Code in the Company's system. Renewal of Customer Account Balances made by charges to commercial credit cards are subject to the terms and conditions of the issuing commercial credit card company and those of Twister's credit card processing agent. Renewals of Customer Account Balances made by cashier's checks are subject to the terms and conditions of the issuing financial institution.

**2.3.2 Deposits**

The Company does not collect deposits from its Customers. Payment for a prepaid debit card does not constitute a customer deposit.

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**ISSUED:****EFFECTIVE:****BY:**

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100 IH 45 North, #118 LP Tower  
Conroe, TX 77301

**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)**

**2.3 Payment and Credit Regulations, (Cont'd.)**

**2.3.3 Advance Payments**

The Company does not collect advance payments from its Customers. Payment for a prepaid debit card does not constitute an advance payment.

**2.3.4 Taxes**

All state and local taxes (i.e., gross receipts tax, sales tax, and municipal utilities tax) are included in the Initial Balance of the prepaid debit card, but not in the quoted per minute rates.

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ISSUED:

EFFECTIVE:

BY:

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Conroe, TX 77301

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)****2.4 Refunds or Credits for Service Outages or Deficiencies****2.4.1 Interruption of Service**

Credit allowances for interruptions of service which are not due to the Carrier's testing or adjusting, to the negligence of the Customer, or to the failure of channels, equipment or communications systems provided by the Customer, are subject to the general liability provisions set forth in Section 2.4 herein. It shall be the obligation of the Customer to notify Carrier immediately of any interruption in service for which a credit allowance is desired by Customer. Before giving such notice, Customer shall ascertain that the trouble is not within his or her control.

The Company will provide a credit equal to one minute of applicable service for calls that are interrupted or subject to inadequate transmission. Credits will not be issued when an interruption or service deficiency is not reported to the Company or is caused by the failure of power, equipment or systems not provided by the Company.

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**ISSUED:****EFFECTIVE:****BY:**

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)****2.4 Refunds or Credits for Service Outages or Deficiencies, (Cont'd.)****2.4.2 Liability**

- (A) The liability of the Company for any claim or loss, expense or damage (including indirect, special, or consequential damage) for any interruption, delay, error, omission, or defect in any service, facility or transmission provided under this tariff shall not exceed an amount equivalent to the proportionate charges to the Customer for the period of service or the facility provided during which such interruption, delay, error, omission, or defect occurs.
- (B) The Company shall not be liable for any claim or loss, expense, or damage (including indirect, special, or consequential damage), for any interruption, delay, error, omission, or other defect in any service facility, or transmission provided under this tariff, if caused by any person or entity other than the Company, by any malfunction of any service or facility provided by any other carrier, by any act of God, fire, war, civil disturbance, or act of government, or by any other cause beyond the Company's direct control.
- (C) The Company shall not be liable for, and shall be fully indemnified and held harmless by Customer and Subscriber against any claim or loss, expense, or damage, (i) for defamation, invasion of privacy, infringement of copyright or patent, unauthorized use of any trademark, trade name, or service mark, unfair competition, interference with or misappropriation or violation of any contract, proprietary or creative right, or any other injury to any person, property, or entity

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100 IH 45 North, #118 LP Tower  
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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)****2.4 Refunds or Credits for Service Outages or Deficiencies, (Cont'd.)****2.4.2 Liability (cont'd.)****(C) (continued)**

arising from the material data, information, or content revealed to, transmitted, processed, handled, or used by Company under this tariff, or (ii) for connecting, combining, or adapting Company's facilities with Customer's or Subscriber's apparatus or systems, or (iii) for any act or omission of the Customer or Subscriber, or (iv) for any personal injury or death of any person, or for any loss of or damage to Subscriber's or Customer's premises or any other property, whether owned by Customer, Subscriber or others, caused directly or indirectly by the installation, maintenance, location, condition, operation, failure or removal of equipment or wiring provided by the Company if not directly caused by negligence of the Company.

- (D)** The Company shall not be liable for any claim, loss, or refund as a result of loss or theft of Debit Cards or Personal Account codes issued for use with the Company's services. Nor will the Company be liable for any claim, loss or refund on any unused balance remaining on a Debit Card provided to a Customer after the expiration date assigned to each Debit Account.

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Conroe, TX 77301

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)****2.5 Refusal or Discontinuance by Company**

Twister may refuse or discontinue service for non-compliance with and/or violation of any Federal, State or municipal law, ordinance or regulation pertaining to telephone service. Service may also be discontinued or refused without notice for the following conditions:

- 2.5.1 For non-compliance with and/or violation of the Commission's regulations or the Company's rules and regulations.
- 2.5.2 When the Available Account Balance of a non-renewable account is Depleted to a level insufficient to place a one-minute call to the location of least cost.
- 2.5.3 When the established expiration date of the Customer Account is reached.
- 2.5.4 In the event of Customer use in such a manner as to adversely affect the Company's equipment, the Company's service to others, or the Company's financial position.
- 2.5.5 In the event of tampering with the equipment furnished and owned by the Company.

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ISSUED:

EFFECTIVE:

BY:

Mr. Kamal Alavi, President  
100 IH 45 North, #118 LP Tower  
Conroe, TX 77301

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)****2.5 Refusal or Discontinuance by Company, (Cont'd.)**

2.5.7 In the event of unauthorized or fraudulent use of service. Whenever service is discontinued for fraudulent use of service, the Company may, before restoring service, require the Customer to make, at his or her own expense, all changes necessary to eliminate illegal use and to pay an amount reasonably estimated as the loss in revenues resulting from such fraudulent use.

2.5.8 When necessary for the Company to comply with any order or request of any governmental authority having jurisdiction.

**2.6 Limitations of Service**

2.6.1 Service will be furnished subject to the availability of the necessary facilities and/or equipment and subject to the provisions of this tariff.

2.6.2 Twister reserves the right to discontinue furnishing service when necessitated by conditions beyond its control, or when the Customer is using the service in violation of the provisions of this tariff, or in violation of law.

2.6.3 The Company does not undertake to transmit messages, but offers the use of its facilities when available, and will not be liable for errors in transmission or for failure to establish connections.

2.6.4 Twister reserves the right to discontinue the offering of service if a change in regulation materially and negatively impacts the financial viability of the service in the best business judgment of the Company.

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**ISSUED:****EFFECTIVE:****BY:**

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**SECTION 2.0 - RULES AND REGULATIONS, (CONT'D.)****2.7 Use of Service**

Service may be used for any lawful purpose for which it is technically suited. Customers reselling Twister's Florida intrastate service must have a Certificate of Public Convenience and Necessity as an interexchange carrier from the Florida Public Service Commission.

**2.8 Applicable Law**

This tariff shall be subject to and construed in accordance with Florida law.

**2.9 Tests, Pilots, Promotional Campaigns and Contests**

The Company may conduct special tests or pilot programs and promotions at its discretion to demonstrate the ease of use, quality of service and to promote the sale of its services. The Company may also waive a portion or all processing fees or installation fees for winner of contests and other occasional promotional events sponsored or endorsed by the Company. From time to time the Company may waive all processing fees for a Customer.

These promotions will be approved by the FPSC with specific starting and ending dates with promotions running under no circumstances longer than 90 days in any twelve month period.

**2.10 Employee Concessions**

The Company does not provide for employee concessions.

**2.11 Other Rules**

The Company may temporarily suspend service without notice to the Customer, by blocking traffic to certain cities or NXX exchanges, or by blocking calls using certain Personal Account codes when the company deems it necessary to take such action to prevent unlawful use of its service. The Company will restore service as soon as service can be provided without undue risk.

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**ISSUED:****EFFECTIVE:****BY:**

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Conroe, TX 77301



**SECTION 3 - DESCRIPTION OF SERVICES**

**3.1 General**

Service is available twenty-four hours per day, seven days a week.

**3.2 Timing of Calls**

**3.2.1** Timing for all calls begins when the called party answers the call (i.e. when two way communications are established.) Answer detection is based on standard industry answer detection methods, including hardware and software answer detection.

**3.2.2** Chargeable time for all calls ends when either one of the parties disconnects from the call.

**3.2.3** Minimum call duration and additional billing increments are specified in Section 3.

**3.2.4** There is no billing applied for incomplete calls.

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ISSUED:

EFFECTIVE:

BY:

Mr. Kamal Alavi, President  
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Conroe, TX 77301

**SECTION 3 - DESCRIPTION OF SERVICES, (CONT'D.)**

**3.3 Applicable Rate Periods**

Usage rates are subject to the following time-of-day, rate periods:

	MON	TUES	WED	THUR	FRI	SAT	SUN
8:00 AM TO 5:00 PM*	DAYTIME RATE PERIOD						
5:00 PM TO 11:00 PM*	EVENING RATE PERIOD						EVE
11:00 PM TO 8:00 AM*	NIGHT/WEEKEND RATE PERIOD						

\* up to, but not including

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BY:

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Conroe, TX 77301

**SECTION 3 - DESCRIPTION OF SERVICES, (CONT'D.)****3.4 Calculation of Distance**

Usage charges for mileage sensitive services vary based on the type of service subscribed to by the Customer. For services utilizing switched access, mileage measurements for rate schedules are based on the distance in airline miles between rate centers associated with the originating and terminating stations. For services utilizing dedicated access, mileage measurements for rate schedules are based on the distance in airline miles between the Twister network access point associated with the station utilizing Dedicated Access Origination/Termination and the rate center associated with the called/calling station.

The distance between the originating and terminating points is calculated by using the "V" and "H" coordinates of the serving wire centers as defined by BellCore (Bell Communications Research), in the following manner:

- Step 1: Obtain the "V" and "H" coordinates for the serving wire center or network access point serving the Customer's location and the called/calling station.
- Step 2: Obtain the difference between the "V" coordinates. Obtain the difference between the "H" coordinates.
- Step 3: Square the differences obtained in Step 2.
- Step 4: Add the squares of the "V" difference and "H" difference obtained in Step 3.
- Step 5: Divide the sum of the square obtained in Step 4 by ten (10). Round to the next higher whole number if any fraction results from the division.
- Step 6: Obtain the square root of the whole number obtained in Step 5. Round to the next higher whole number if any fraction is obtained. This is the distance between the originating and terminating locations of the call.

Formula:

$$\sqrt{\frac{(V_1 - V_2)^2 + (H_1 - H_2)^2}{10}}$$

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BY:

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**SECTION 3 - DESCRIPTION OF SERVICES, (CONT'D.)****3.5 Twister Combination Service - #1**

Twister Combination Service - #1 is available to business and residential Customers of Twister. This service provides the Customer with outbound, toll free inbound and travel card service. All calls are billed in one (1) minute increments after an initial period, for billing purposes of one (1) minute.

**3.5.1 Outbound service****(A) Per Call Rates**

<u>Initial Minute</u>	Each <u>Add'l. Minute</u>
\$0.0500	\$0.0500

**3.5.2 Inbound Toll Free service****(A) Per Call Rates**

<u>Initial Minute</u>	Each <u>Add'l. Minute</u>
\$0.1500	\$0.1500

**(B) Monthly Recurring Charge** \$3.00**3.5.3 Travel Card Service****(A) Per Call Rates**

<u>Initial Minute</u>	Each <u>Add'l. Minute</u>
\$0.1500	\$0.1500

**(B) Per Call Surcharge** \$0.75

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EFFECTIVE:

BY:

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**SECTION 3 - DESCRIPTION OF SERVICES, (CONT'D.)****3.6 Twister Prepaid Calling Card Service**

Twister Prepaid Calling Card Service allows the Customer to pay for long distance usage in advance through the purchase of a prepaid calling card. Each card has an account number with an associated balance of rights of usage on the Twister network. End users access the service by dialing a Company 800/888 number, followed by the account code. Usage is deducted from the balance on a real time basis. When the card balance is fully depleted, the end user must enter another Prepaid Calling Card Service account code or have the existing card recharged, if applicable, pursuant to instructions the Company provides to end users purchasing the cards. Twister Prepaid Calling Card Service is offered at a flat per minute rate twenty-four (24) hours a day, seven days a week. Cards may be sold in minutes of usage, or units of usage convertible to minutes.

<b>Method of Access</b>	<b>Per Minute Rate</b>	<b>Units Per Minute</b>	<b>Surcharge</b>
Local Access	\$0.070	1 unit per minute	\$0.25
800 Number Access	\$0.200	1 unit per minute	\$0.00

ISSUED:

EFFECTIVE:

BY:

Mr. Kamal Alavi, President  
100 IH 45 North, #118 LP Tower  
Conroe, TX 77301

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**SECTION 4 - MISCELLANEOUS SERVICES****4.1 Directory Assistance**

Directory Assistance is available to Twister Customers. A Directory Assistance Charge applies to each call to the Directory Assistance Bureau. Up to two requests may be made on each call to Directory Assistance. The Directory Assistance charge applies to each call regardless of whether the Directory Assistance Bureau is able to furnish the requested telephone number.

Directory Assistance, Per Call Charge	\$0.50
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**4.2 Late Payment Charge**

A late fee of 1.5% per month will be charged on any past due balance.

**4.3 Return Check Charge**

A return check charge of \$25.00 or 5% of the balance due (whichever is greater) will be assessed for checks returned for insufficient funds. Any applicable return check charges will be assessed according to the terms and conditions of the billing entity (i.e., local exchange company and/or commercial credit card company) and pursuant to STATE law and regulations.

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**ISSUED:****EFFECTIVE:****BY:**

Mr. Kamal Alavi, President  
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Conroe, TX 77301

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**SECTION 5 - PROMOTIONS****5.1 Promotions - General**

From time to time the Company shall, at its option, promote subscription or stimulate network usage by offering to waive some of all of the nonrecurring or recurring charges for the Customer (if eligible) of target services for a limited duration, not to exceed 90 days, or by offering premiums or refunds of equivalent value. Such promotions shall be made available to all similarly situated Customers in the target market area.

**5.2 Demonstration of Calls**

From time to time the Company shall demonstrate service by providing free test calls of up to four minutes duration over its network.

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**ISSUED:****EFFECTIVE:****BY:**

Mr. Kamal Alavi, President  
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Conroe, TX 77301

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**SECTION 6 - CONTRACT SERVICES****6.1 General**

At the option of the Company, service may be offered on a contract basis to meet specialized requirements of the Customer not contemplated in this tariff. The terms of each contract shall be mutually agreed upon between the Customer and Company and may include discounts off of rates contained herein, waiver of recurring or nonrecurring charges, charges for specially designed and constructed services not contained in the Company's general service offerings, or other customized features. The terms of the contract may be based partially or completely on the term and volume commitment, type of originating or terminating access, mixture of services or other distinguishing features. Service shall be available to all similarly situated Customers for six months after the initial offering to the first contract Customer for any given set of terms.

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**ISSUED:****EFFECTIVE:****BY:**

Mr. Kamal Alavi, President  
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ATTACHMENT III  
FINANCIAL STATEMENTS

**ATTACHMENT III - A**  
**TWISTER COMMUNICATIONS NETWORK, INC.**  
**Financial Resources Statement**

Twister Communications Network, Inc. ("Twister") is provided a Year End 1997 financial statement with its application as proof of the company's anticipated Florida revenue projections. These statements show Twister has a positive income as well as positive Shareholders Equity.

Twister proposes to operate as a reseller in the state. There are minimal capital requirements or expenses that the company will experience when starting it's Florida operations. All transmission will be provided by the underlying carrier. The company has structured its retail pricing so that its per minute rate covers its per minute cost, thus assuring an almost instantaneous positive cash flow.

The company also points to the resumes provided with the application. These resumes show that Twister has the managerial experience and entrepreneurial skill necessary to run the company.

Twister Communications Network  
Balance Sheet  
December 31, 1997

ASSETS

Current Assets		
Regular Checking Account	\$	105,551.89
Petty Cash		160.35
Accounts Receivable		659,361.34
Accts Rec/Prepaid Cards		110,325.00
Due from Inter Recycling Inc.		3,076.61
Returned Checks		32.79
		<hr/>
Total Current Assets		878,507.98
Property and Equipment		
Equipment		117,836.12
Computer Software		8,509.79
Computer Hardware		11,765.54
		<hr/>
Total Property and Equipment		138,111.45
Other Assets		
Deposit on Switcher		25,000.00
Organizational costs		1,766.25
		<hr/>
Total Other Assets		26,766.25
		<hr/>
Total Assets	\$	<u><u>1,043,385.68</u></u>

LIABILITIES AND CAPITAL

Current Liabilities		
Accounts Payable	\$	16,470.18
FICA Payable		11,899.26
Medicare Payable		3,206.82
Federal Withholding Payable		4,387.02
FUTA Payable		933.94
SUTA Payable		3,339.48
401K Employee Deductions		1,147.00
Dialer Deposits		275.00
Due to Officers		99,985.00
Due to Enviro Vision, Inc.		100,000.00
Due to Inter Recycling		162,091.17
State Sales Tax Payable		<79.46>
Miscellaneous Taxes		<20.00>
		<hr/>
Total Current Liabilities		403,635.41
Long-Term Liabilities		
Miscellaneous Loan		600,000.00
		<hr/>
Total Long-Term Liabilities		600,000.00
		<hr/>
Total Liabilities		1,003,635.41

Unaudited - For Management Purposes Only

Twister Communications Network  
Balance Sheet  
December 31, 1997

Capital		
Paid-In Capital	1,000 00	
Net Income	<u>38,750 27</u>	
Total Capital		<u>39,750 27</u>
Total Liabilities & Capital	\$	<u><u>1,043,385 68</u></u>

Unaudited - For Management Purposes Only

Twister Communications Network  
Income Statement  
For the Twelve Months Ending December 31, 1997

	Current Month		Year to Date	
<b>Revenues</b>				
Sales-Communication Services	71,875.65	8.39	71,875.65	8.39
Business Long Distance Sales	6,352.00	0.74	6,352.00	0.74
Business Internet Sales	627,045.00	73.22	627,045.00	73.22
Domestic Long Distance Sales	4,250.00	0.50	4,250.00	0.50
Domestic Internet Sales	0.00	0.00	0.00	0.00
Domestic Prepaid Sales	0.00	0.00	0.00	0.00
Prepaid Cards	4,823.55	0.56	4,823.55	0.56
Prepaid Cards/Tax exempt	0.00	0.00	0.00	0.00
Prepaid Card Cost	110,325.00	12.88	110,325.00	12.88
ICB Sales	21,365.00	2.49	21,365.00	2.49
Computer & other sales	608.05	0.07	608.05	0.07
Suspense Account	9,783.17	1.14	9,783.17	1.14
Early Payment Discounts	0.00	0.00	0.00	0.00
<b>Total Revenues</b>	<b>856,427.42</b>	<b>100.00</b>	<b>856,427.42</b>	<b>100.00</b>
<b>Cost of Sales</b>				
Cost of Goods Sold	111,533.88	13.02	111,533.88	13.02
Cost of Goods Sold - Computers	3,965.08	0.46	3,965.08	0.46
<b>Total Cost of Sales</b>	<b>115,498.96</b>	<b>13.49</b>	<b>115,498.96</b>	<b>13.49</b>
<b>Gross Profit</b>	<b>740,928.46</b>	<b>86.51</b>	<b>740,928.46</b>	<b>86.51</b>
<b>Expenses</b>				
Misc. Expenses	202.02	0.02	202.02	0.02
Bank Charges	533.00	0.06	533.00	0.06
Credit Card Fees	0.00	0.00	0.00	0.00
Finance Charges	0.00	0.00	0.00	0.00
Depreciation - Equipment	0.00	0.00	0.00	0.00
Dues and Subscriptions	970.25	0.11	970.25	0.11
Advertising	51,951.67	6.07	51,951.67	6.07
Rent - Equipment	167,298.76	19.53	167,298.76	19.53
Rent Expense - Buildings	18,657.76	2.18	18,657.76	2.18
Insurance Expense	0.00	0.00	0.00	0.00
Insurance - Health	6,123.38	0.71	6,123.38	0.71
Contract Labor	0.00	0.00	0.00	0.00
Professional Services	30,884.90	3.61	30,884.90	3.61
Licenses and Fees	1,317.25	0.15	1,317.25	0.15
Repairs & Maintenance	3,781.14	0.44	3,781.14	0.44
Salaries and Wages	300,779.81	35.12	300,779.81	35.12
Employee Car Allowance	0.00	0.00	0.00	0.00
Supplies	24,623.66	2.88	24,623.66	2.88
Property Taxes	0.00	0.00	0.00	0.00
Telephone	23,637.87	2.76	23,637.87	2.76
Training	11,296.90	1.32	11,296.90	1.32
Travel	29,575.73	3.45	29,575.73	3.45
Postage / Courier	2,599.48	0.30	2,599.48	0.30
Utilities	0.00	0.00	0.00	0.00
Interest Expense	8.53	0.00	8.53	0.00
Income Tax Expense	0.00	0.00	0.00	0.00

For Management Purposes Only

Twister Communications Network  
Income Statement  
For the Twelve Months Ending December 31, 1997

Employer FICA Tax Expense	17,123.12	2.00	17,123.12	2.00
Employer Medicare Tax Expense	4,361.76	0.51	4,361.76	0.51
Employer FUTA Expenses	1,361.81	0.16	1,361.81	0.16
Employer SUTA Expense	5,089.39	0.59	5,089.39	0.59
	<hr/>		<hr/>	
Total Expenses	702,178.19	81.99	702,178.19	81.99
	<hr/>		<hr/>	
Net Income	\$ 38,750.27	4.52	\$ 38,750.27	4.52
	<hr/> <hr/>		<hr/> <hr/>	

For Management Purposes Only

ATTACHMENT IV

MANAGERIAL AND TECHNICAL CAPABILITIES

## MANAGEMENT PROFILES

### **Kamal Alavi - President**

Kamal graduated in 1978 from Texas A&M University with a degree in aerospace engineering. After moving to Switzerland, he started a company called Inter Recycling. After 14 years in Switzerland, Kamal moved Inter Recycling's main corporate office to Conroe, Texas. After doing web design for Inter Recycling, and upon recent changes in US law affecting telecommunications, Kamal recognized profound opportunities in the telecommunications industry and founded Twister Communications Network, Inc.

### **David Bloh - Vice President of Marketing**

David Bloh graduated in 1985 from Sam Houston State University with a Bachelors in Business Administration Degree. David has extensive experience in sales and marketing, having worked in the industry for the past 13 years. As Vice President of Marketing at Twister, he is currently heading up the building of relationships with the distributors for the Prepaid Calling Card market.

### **Mike Simms - Director of Marketing**

Mike has been in telecommunications for the past 22 years. He is Northern Telecom ETAS Certified and has been through numerous Certified Training in Northern Telecom, Mitel, and Opus Telephone Systems. Mike has spent ten years engineering the maintaining communications for the Federal Government in El Paso, Texas, which included three International Bridges and all Federal Agencies in the El Paso Federal Building and outlying areas.



**MANAGEMENT PROFILES**  
**(continued)**

**Kevyn Schneider - Director of Information Technology**

Kevyn is an experienced Database Administrator, as well as a Data Analyst, Unix System Administrator, Systems Analyst, Applications Developer, and Web Developer. He has spent the last decade in the IT industry. Kevyn completed his Bachelors and graduate studies in Photography at Sam Houston State University, and his Computer Information Systems studies at San Antonio College.

**Ellen Quinn - Billing Supervisor**

Ellen Quinn retired from San Marcos Telephone/Century Telephone Company after 17 years. As a Service Representative for both business and residence accounts, she intimated orders for installation, disconnects and other services, assisted customers with billing and collections, and collaborated in data conversation between computer systems. Prior to becoming Service Representative, Ellen served as a Cashier.



DEPOSIT  
D 7 9 8

DATE  
JUN 15 1998

June 12, 1998  
VIA OVERNIGHT DELIVERY

210 N. Park Ave.  
Winter Park, FL  
32789

Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Room 279  
Tallahassee, FL 32399-0850

P.O. Drawer 200  
Winter Park, FL  
32790-0200

RE: Initial Application and Tariff of Twister Communications Network, Inc. for Authority to Provide Interexchange Telecommunications Services within the State of Florida.

Tel: 407-740-8575  
Fax: 407-740-0613  
tmi@tminc.com

Dear Sir/Madam:

Enclosed for filing are the original and six (6) copies of the above-referenced application of Twister Communications Network, Inc.

Also enclosed is a Technologies Management, Inc. check in the amount of \$250, to cover the filing fee.

Please acknowledge receipt of this filing by returning, filed stamped, the extra copy of this letter in the self-addressed stamped envelope provided for that purpose. I may be reached at (407) 740-8575 with any questions, comments or correspondence regarding this application. Thank you for your assistance.

Sincerely,

TECHNOLOGIES MANAGEMENT, INC.  
P.O. BOX 200  
210 N. PARK AVE.  
WINTER PARK, FL 32789-0200  
(407) 740-8575

BARNETT BANK, N.A.  
WINTER PARK, FL 32789

19946

6/12/98

PAY TO THE ORDER OF Florida Public Service Commission

\$ 250.00

Two Hundred Fifty and 00/100

Florida Public Service Commission  
Records & Reporting  
2540 Shumard Oaks Blvd.  
Tallahassee, FL 32302-1500

DOLLARS  
Security features  
included  
Details on back

MEMO Florida Public Service Commission

TECHNOLOGIES MANAGEMENT, INC.