BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Dade County Circuit
Court referral of certain issues
in Case No. 92-11654 (Transcall
America, Inc. d/b/a ATC Long
Distance vs. Telecommunications
Services, Inc., and
Telecommunications Services,
Inc. vs. Transcall America, Inc.
d/b/a ATC Long Distance) that
are within the Commission's
jurisdiction.



DOCKET NO. 951232-TI

DATED: JUNE 26, 1998

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that one true and correct copy of the Direct Testimony of Kathy L. Welch, has been furnished by U.S. Mail this 26th day of June, 1998, to the following:

Floyd Self, Esquire P.O. Box 1876 Tallahassee, FL 32302 Mr. Brian K. Sulmonetti 1515 South Federal Highway Suite 400 Boca Raton, FL 33432-7487

Wesley Parsons, Esquire Adorno & Zeder 2601 South Bayshore Drive Suite 1600 Miami, FL 33133

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RESPECTFULLY SUBMITTED,

BETH KEATING Staff Counsel

FLORIDA PUBLIC SERVICE COMMISSION Gerald L. Gunter Building 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850 (850) 413-6204

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DOCKET NO.: 951232-TI; Transcall America, Inc.

WITNESS: Direct Testimony Of Kathy L. Welch. Appearing On Behalf Of The Staff Of The Florida Public Service Commission, Division Of Auditing And Financial Analysis

DATE FILED: June 26, 1998

DIRECT TESTIMONY OF KATHY L. WELCH

- 2 Q. Please state your name and business address:
- 3 A. My name is Kathy L. Welch and my business address is 3625 N.W. 82nd
- 4 Ave., Suite 400, Miami, Florida, 33166.

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- 5 Q. By whom are you presently employed and in what capacity?
- 6 A. I am employed by the Florida Public Service Commission as a Regulatory
 7 Analyst Supervisor in the Division of Auditing and Financial Analysis.
- 8 Q. How long have you been employed by the Commission?
- 9 A. I have been employed by the Florida Public Service Commission for 10 approximately 19 years.
- 11 Q. Briefly review your educational and professional background.
- 12 A. I have a Bachelor of Business Administration degree with a major in
- 13 accounting from Florida Atlantic University and a Masters degree in Human
- 14 Resource development. I have a Certified Public Manager certificate from
- 15 Florida State University. I am also a Certified Public Accountant licensed
- 16 in the State of Florida. I was hired as a Public Utilities Analyst I by the
- 17 Florida Public Service Commission in June of 1979. I was promoted to
- 18 Regulatory Analyst Supervisor on January 2, 1990.
- 19 Q. Please describe your current responsibilities.
- 20 A. Currently, I am a Regulatory Analyst Supervisor with the
- 21 responsibilities of administering the District Office and reviewing work load
- 22 and allocating resources to complete field work and issue audit reports when
- 23 due. I also supervise, plan, and conduct utility audits of manual and
- 24 automated accounting systems for historical and forecasted financial
- 25 statements and exhibits.

- 1 Q. Have you presented expert testimony before this Commission or any other 2 regulatory agency?
- 3 A. Yes. I testified in the following cases: Tamiami Village Utility. Inc.
- 4 rate case. Docket No. 910560-WS: Tamiami Village Utility. Inc. transfer to
- 5 North Fort Myers, Docket No. 940963-SU; General Development Utilities, Inc.
- 6 rate case. Docket No. 911030-WS; and Econ Utilities Corporation transfer to
- 7 Wedgefield Utilities. Inc., Docket No. 960235-WS.
- 8 Q. What is the purpose of your testimony today?
- 9 A. The purpose of my testimony is to sponsor the staff audit report for
- 10 the audit of Transcall America, Inc. Docket No. 951232-TI. The audit report
- 11 is filed with my testimony and is identified as KLW-1. Several audit work
- 12 papers supporting issues in the report are attached as KLW-2.
- 13 Q. Did you prepare this audit report?
- 14 A. Yes, I performed the audit and prepared the audit report.
- 15 Q. Do you have a general statement regarding your findings in this audit?
- 16 A. Yes, page 51 of the audit report summarizes my calculation of the
- 17 corrected billings of Telus Communications, Inc. (Telus. ATC. or Transcall)
- 18 to Telecommunication Services. Inc. (TSI), the payments made by TSI to ATC.
- 19 the credits given by ATC to TSI, and the difference or amount due. My final
- 20 calculation indicates that TSI owes ATC \$501,369.
- 21 Q. Please review the audit disclosures you are sponsoring.
- 22 A. Audit Disclosure No. 1 is an introductory disclosure that discusses some
- 23 of the issues in the contract between TSI and Telus. This disclosure also
- 24 introduces the report prepared for TSI by Lopez, Levi & Associates that

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estimates "total damages to TSI's business as a result of ATC's improper services."

Audit Disclosure No. 2 addresses Schedule 1 of the Lopez Levi report and various extension errors. I found that most of these errors were typographical errors that were not carried down to the total amount billed. However, in September and October, 1990, the extension errors affected the total bill. Page 51 of the audit report reflects the corrected bill amounts for these months as \$40.689.13 and \$54.563.60, respectively.

Audit Disclosure No. 3 addresses Schedule 3 of the Lopez Levi report which discusses a difference between the checks paid by TSI to ATC and the payments recorded in the ATC statements. Page 51 of the audit report includes the total of all the canceled checks presented by TSI.

Audit Disclosure No. 4 addresses Schedule 4 of the Lopez Levi report which compares minutes from the ATC bill to minutes determined by TSI based on an outside consultant's report. The Lopez Levi report indicates the total billing from ATC should be reduced by \$98.242. I believe that there are several errors in this calculation. After making my corrections to this calculation I believe that there are two areas in this analysis that require adjustment to the billing from ATC. Both adjustments are based on a larger variance than average between the bills and the summary reports. A difference always exists because the bills to TSI customers show international minutes in one minute increments and the summaries show them in six second increments. The first adjustment is for the months of September. November, and December. 1991 when the bills are substantially higher than the summary. I have recalculated the bills for these three months and find that they should be

reduced by \$38,108.59. The second adjustment is for the months November, and December, 1990 when the minutes billed are substantially lower than those found on the detail billing summaries. My calculation to adjust for this difference results in an increase in the billing from ATC of \$12,898.03.

Audit Disclosure No. 5 addresses Schedules 6 and 7 of the Lopez Levi report which estimates the impact that billing TSI for international calls at one minute increments (60/60) had on TSI, as compared to billing the first minute at a full minute increment and then at six second increments (60/6) as required by the contract between the parties. Although ATC was not billing pursuant to the contract, ATC may have given TSI 15% and 40% discounts (that were also not in the contract) as compensation for this difference in the billing. Therefore, I have not made an adjustment similar to that made in the Lopez Levi report.

Audit Disclosure No. 6 addresses Schedules 8. 9. and 10 of the Lopez Levi report which addressed four types of problem.: calls over one hour. overlapping calls, short repetitive calls, duplicate calls. I did not make a similar adjustment on page 51 of the audit report. I believe that there are errors in the logic used in the adjustment as well as errors in the numbers used. I recalculated the schedules after correcting the logic errors and found a possible error of \$26,409.49. However, ATC gave credits of \$74,751.79 to TSI for these same types of problems and the overlapping problem is addressed in Disclosures 8 and 9. Therefore, I do not believe that any adjustment needs to be made.

Audit Disclosure No. 7 discusses the March. 1992 and May. 1992 billing format. It appears that for these two months the bills were computed

according to a new contract that was never signed. The subsequent bills and the April. 1992 bill were in the previous format. I have recomputed these two bills in the old format and believe that a reduction of \$6,771.06 should be made to the March bill and a reduction of \$2,005.38 should be made to the May bill.

Audit Disclosure No. 8 discusses the nine second overbilling that was the subject of a previous ATC docket. I worked with our Electronic Data Processing staff to review the switch tapes and this problem was not resolved on June 18. 1991 for TSI. as it was for other customers. We tested tapes for June 21. and July 6 and found the 9 seconds added in for both days. Therefore, I have used the same calculation as was used in the audit report submitted in Docket No. 951270-TI to determine the total overbilling for the nine seconds. This calculation results in a reduction to the bill from ATC of \$37,714.59. This overbilling would also have been passed on to TSI's customers at a higher rate.

Audit Disclosure No. 9 discusses the time points ATC used to bill TSI. On switch tapes, the time that is considered actual conversation time is considered the difference between Time Point 7 (TP-7) and Time Point 6 (TP-6). Time Point 1 (TP-1) time is the time that the first dialed digit is received by the interexchange carrier switch. Commission order PSC-93-1237-AS-TI approved a settlement to ATC's customers based on charging for TP-7 time less TP-1 time instead of TP-6 for the period December 1990 to May 1991.

In June. 1991, the problem was supposed to be corrected. I traced the tapes for June 21, 1991 and July 6, 1991 to the detail billing information given to TSI. I found that the problem was not corrected for TSI but was

corrected for other ATC customers. ATC was still charging for TP-7 less TP-1. However, TSI was billed according to a contract and not the ATC tariff (except for international rates.) The contract did not make any specifications as to the timing of the calls except whether it would be billed in six second or one minute increments. At the exit conference ATC indicated that in the absence of specific language in the contract, the tariff should prevail. According to TSI's tariff, effective as of November 9, 1989, (no changes filed during the time of the contract) the call will be timed as follows:

"Billing for all completed calls (as defined in Section 1) will commence from the time a customer utilizes originating access facilities. The measured use of service is then based upon the total time the customer utilizes such facilities. When a calling party allows the distant end to ring in excess of 60 seconds or approximately 8 to 10 rings, the call will be considered a completed call. This only applies when hardware answer supervision is absent on the terminating end."

Based on TSI's tariff, the calls appear to be correctly billed. However, I still made the adjustment for December 1990 to May 1992, in view of the approved settlement and the attempted refund by ATC. In interviews conducted during the audit, ATC responded that they do not believe they could change the billing methodology because of TSI's tariff and that the 15% domestic adjustment and the 40% international adjustment compensate TSI for the difference.

I computed an adjustment for the period December 1, 1990 to May 1992, using the number of calls made multiplied by 22.44 seconds (the average difference between T6 and T1 for the tapes reviewed by staff). I then

converted this number into minutes and multiplied it by the billing rate and applied the unaffected call factors and credit factor. The calculation using the order required a refund to TSI of \$26,170.49. TSI returned the check because they were already in litigation. My calculation amounted to \$83.350.43 for December 1990 to May 1992 and has been adjusted on page 51 of the audit report. I also calculated, for informational purposes, the adjustment for the entire time of the contract. July 1989 to May 1992, in case the Commission determines that the ATC tariff did not apply and retroactively applies the adjustment. The schedule is also attached and amounts to \$111,521 for July 1989 to May 1992.

Audit Disclosure No. 10 addresses differences between the TSI tariff and its billing rates. I randomly selected details in January 1990. December 1990. February 1991. August 1991. and March 1992 and asked ATC to provide the rates used to bill. ATC provided the "slick" sheets given to them by TSI. Except for March. 1992 the rates on the sheets were the rates used to prepare the billing. I also compared these rates to TSI's tariff. I believe that TSI is not billing according to it's tariff. In addition, these slicks appear to be advertisements for services and state that all calls are billed in 6 second increments. Since domestic calls are billed at 30/6 and international calls at one minute increments these sheets do not appear to be accurate. I could not determine the amounts without the summary bills by TSI which were asked for but never provided. It appears that TSI overfilled its own customers. It also appears that a separate investigation of TSI's overbilling may be warranted.

Audit Disclosure No. 11 discusses errors in billing 800 numbers. I found that the minutes of use for the 800 calls did not agree between the detail billing reports and the summary reports. According to the contract between Telus and TSI, all 800 calls were to be billed in full minute increments at 21 cents per minute. However, the 800 interstate calls were shown on the summary as interstate calls instead of 800 calls, and, therefore billed to both TSI and its customers at a lower interstate rate. I estimate the difference in billing due to this error as \$3.539.42. This is based in part, however, on inaccurate source data. I did not pursue information on the exact numbers because the detail provided to TSI to give its customers was also under billed. Therefore, TSI was unable to bill for the revenue. The profit earned by TSI should not have been materially different since the markup for the two products was almost the same.

Audit Disclosure No. 12 discusses the amounts billed for international calls. I compared the dollars billed for international calls from the bill from ATC to TSI to the dollars in the detail call summaries to determine if a 40% discount was actually given. Various discount rates were used. Also, in December of 1990, an error seems to have been made, which resulted in TSI not receiving the full 40% discount. In April 1992 an adjustment of \$21,375.85 was given to TSI for international credit for October, 1989 to June, 1990 to adjust the credits to 40%. My calculation indicates that the credit was overstated by \$3,935.95.

Audit Disclosure No. 13 discusses TSI's concern that ATC continued to bill some phone numbers after TSI requested that they be disconnected. I looked at all numbers that could be verified with a fax correspondence to ATC

and reviewed summary and detail billing information to determine the dollar impact. I only found \$149.57.

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Audit Disclosure No. 14 addresses accounts billed by ATC directly. I found that ATC did bill some of TSI's customers directly. Correspondence that I reviewed indicated that if TSI signed up a customer that was formerly an ATC customer, the ATC billing cycle picked up the customer. Correspondence also indicates several customers were affected. I attempted to compare a list of affected customers to the billing microfiche from ATC, however, the company claims the microfiche cannot be found. I also requested that TSI provide additional data, and they did not. From my review of the correspondence. I believe that TSI paid ATC \$7.094.35 related to these accounts. If ATC sent the bill. TSI was never billed for usage on these accounts. The \$7,094 payment appears to pay ATC for their portion. It does not seem reasonable that TSI would pay its portion unless it had already collected revenue for these accounts. However, I could not determine the actual dollars billed because of ATC's failure to comply with the request for microfiche and the lack of billing information shown in the correspondence I reviewed. Neither could I determine if ATC or TSI ever received the revenue for these accounts. Therefore, I have recommended no adjustment for this error.

Audit Disclosure No. 15 addresses bills for calls that were not complete. I traced switch tape information to detail call billing information for four days. My review revealed that ATC included some calls that had an answer qualifier other than a hardware answer. ATC billed for some calls that had a zero qualifier. Calls with an answer qualifier of zero were designated by the switch as "no answer" calls. According to ATC, there was a manual

process used to review calls with the zero qualifier to determine if they were billable. The criteria used in this process could not be located. The calls that were given a rate and billed appeared to have bad data in the "Time Point 6" field, which is where conversation time begins. These calls appear to be rated using Time Point 7-Time Point 1, the same as all other calls but they did not include the extra 9 second error. However, not all calls with bad data in the Time Point 6 field were rated, so I could not determine the criteria used. The company appears to have discontinued this practice in June. 1991, since no zero qualifier calls were given a rate and billed from the June 21 tape. I also found calls with answer qualifiers that indicate a busy signal was received but that the caller did not have up after a set number of seconds, calls that had a long number of rings but the caller did not hang up after several seconds, and calls that received silence but the caller did not hang up after several seconds. I could not determine the number of seconds the software was set to. According to switch data, the software could be set between zero and 120 seconds. I estimated the dollar affect of the busy, long ring, and silence calls using the percent of calls for each qualifier in the sample, times total calls, times an average cost per call to TSI of 63 cents. The busy calls billed amounted to \$315, long ring amounted to \$46.284 and calls recorded with silence amounted to \$958. According to TSI's tariff, the call will be timed as follows:

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"When a calling party allows the distant end to ring in excess of 60 seconds or approximately 8 to 10 rings, the call will be considered a completed call. This only applies when hardware answer supervision is absent on the terminating end."

Since the zero qualifier calls were less than 1% of the billable calls it does not appear to be material and the other answer qualifiers appear to be valid according to the tariff. However, I could not determine the time the software was set to, to be able to determine if it was the same as the 60 seconds in the tariff.

In conclusion, I estimate that TSI owes ATC \$501,369 as shown on page 51 of the audit report. These numbers are based on the 40% international discount and the 15% domestic discount being given as compensation for not being able to bill at 60/6 increments for international and 6/6 for domestic. It is also based on the assumption that TSI was entitled to a refund for the difference between time point six (TP-6) and time point one (TP-1) because of the attempted refund made by ATC based on Order PSC-93-1237-AS-TI.

- Q. Does this conclude your testimony?
- 14 A. Yes. it does.

BEVISED

EMISIT KLW - 1

Staff Audit Report

06766-15 6/26/98



FLORIDA PUBLIC SERVICE COMMISSION

DIVISION OF AUDITING AND FINANCIAL ANALYSIS BUREAU OF AUDINTNG

Miami District Office

TRANSCALL AMERICA, INC. D/B/A ATC LONG DISTANCE

COMPLAINT BY TSI

JULY 1989 TO MAY 1992

DOCKETED NO. 951232-TI AUDIT CONTROL NO. 98-071-4-1

Kathy L. Welch, Audit Manager

Ray Grant, Audit Staff

Gabnella Leon, Audit Staff

Yen Ngo, Audit Staff

Ruth K. Young

Professional Accounting Specialist

TABLE OF CONTENTS

1.	AUDIT'S PURPOSE	PAGE
	PURPOSE	1
	SCOPE LIMITATION	. 1
	DISCLAIM PUBLIC USE	1
	OPINION '	•
	SUMMARY OF SIGNIFICANT PROCEDURES	2
H.	DISCLOSURES	
	OVERVIEW	4
	LOPEZ-LEVI REPORT SCHEDULE 1	
	LOPEZ-LEVI REPORT SCHEDULE 2	6 7 8
	LOPEZ-LEVI REPORT SCHEDULE 4 & 5	é
	LOPEZ-LEVI REPORT SCHEDULE 6 & 7	12
	LOPEZ-LEVI REPORT SCHEDULE 8, 9, & 10	16
	CHANGE IN BILLING METHODOLOGY	20
	9 SECOND OVERBILLING	23
	BILLED IN EXCESS OF CONVERSATION TIME	
	TSI TARIFF	28
	800 NUMBERS BILLED INCORRECTLY	36
	CREDIT FOR INTERNATIONAL CALLS	42
	DISCONNECTED NUMBERS	44
	ACCOUNTS BILLED BY ATC DIRECTLY	46
	ANSWER QUALIFIERS	47
	ANSWER GUALIFIERS	49
U.	EXHIBITS	
	1-STAFF CALCULATION OF AMOUNT OWED	51
	2-LOPEZ LEVY REPORT	52

DIVISION OF AUDITING AND FINANCIAL ANALYSIS AUDITOR'S REPORT JUNE 5, 1998

TO: FLORIDA PUBLIC SERVICE COMMISSION AND OTHER INTERESTED PARTIES

We have applied the procedures described later in this report to audit the billing of Transcall America, Inc. doing business as ATC Long Distance to TSI for the period of July 1989 to May 1992. This audit was prepared as part of Docket 951232-TI.

This is an internal accounting report prepared after performing a limited scope audit. Accordingly, this report should not be relied upon for any purpose except to assist the Commission staff in the performance of their duties. Substantial additional work would have to be performed to satisfy generally accepted auditing standards and produce audited financial statements for public use.

In our opinion, the schedule of the amount owed by TSI to ATC attached in Exhibit 1, present fairly, in all material respects, the billing and payment records, maintained in conformity with the accounting practices prescribed by the Florida Public Service Commission.

SUMMARY OF SIGNIFICANT PROCEDURES

Our audit was performed by examining on a test basis, certain transactions and account balances which we believe are sufficient to base our opinion. Our examination did not entail a complete review of all financial transactions of the company. Our more important audit procedures are summarized below. The following definitions apply when used in this report:

Scanned - The documents or accounts were read quickly looking for obvious errors.

Compiled - The exhibit amounts were reconciled with the general ledger, and accounts were scanned for error or inconsistency.

Reviewed - The exhibit amounts were reconciled with the general ledger. The general ledger account balances were traced to subsidiary ledgers, and selective analytical review procedures were applied.

Examined - The exhibit amounts were reconciled with the general ledger. The general ledger account balances were traced to subsidiary ledgers. Selective analytical review procedures were applied, and account balances were tested to the extent further described.

Verify - The item was tested for accuracy, and substantiation documentation was examined.

Interviewed both TSI and ATC personnel to determine records available and to understand the issues.

Reconciled ATC bills to TSI summary reports. Recomputed all bills. Traced payments to canceled checks. Traced credits to supporting documentation. Traced the billed rates to the contracts.

For several months, traced summary reports to detail (greenbars). Selected several accounts from the detail to verify tariff rates.

Determined the accuracy of the Lopez Levi report (report by TSI's accountants to quantify the dollar error in the billing) by tracing to all supporting documentation

Read all correspondence files

Reviewed contracts of all TSI customers and made a data base of phone numbers and types of accounts.

Determined dates that TSI customers were supposed to be disconnected based on fax correspondence. Verified to usage summaries that these accounts were not billed for the next month. For months where detail was available, verified by days.

Attempted to determine TSI customers billed by ATC.

Determined amounts due to TSI based on the attorney general investigations by using the number of calls during the period in question times the seconds in error, an unaffected call rate and the billed rates.

Determined the accuracy of the billing based on a sample of switch tapes. The data on the tapes for four days, selected throughout the period tapes were available, were traced to the detail call billing reports for intrastate, international and interstate.

Investigated billing errors for the 800 numbers.

SUBJECT: OVERVIEW

STATEMENT OF FACT: Telecommunication Services, Inc. (TSI) and Telus Communications, Inc. entered into a contract in July of 1989. According to the contract, Telus was to "bill and receive revenue...from billable records as reported by the DSC 400 switching system generated from completed calls for TSI customers identified by auth codes." According to this contract, domestic traffic would be billed at six second increments using the following rates:

INTRALATA	.12
INTERLATA	.125
INTERSTATE ON NET	.14
INTERSTATE ALL OTHER	.15

International rates were to be billed using the Telus tariff at a full minute for the first minute and 6 second increments for the remainder of the call.

Travel cards were to be billed at .195 per minute and 800 calls were to be billed at 21 cents a minute and \$5 per month. The \$5 monthly fee was never charged. In June of 1990, the travel rates were changed on the bill. The .195 was still in effect for day usage but evening and night/weekend rates changed to .16. No formal contract change was found.

Telus' assets were acquired by Transcall, which is a subsidiary of Advanced Telecommunications Corp. (ATC) in August of 1989. In May of 1992, ATC was merged with LDDS.

Telus/ATC never actually billed customers of TSI for TSI directly. TSI was provided with bills for its customers, a detailed printout of what those bills contained (greenbars), a summary of the detail by account, and a bill for TSI's usage. The summary and the detail were different in that the summary showed total minutes of use by customer for international service using 6 second increments and the detail used full minute increments TSI attached a cover sheet to the detail sheets that showed totals of the detail plus any maintenance fees, adjustments, or discounts.

ATC discontinued service to TSI in May of 1992 for lack of payment of their bill. TSI claims there were many errors in billing that justified their non-payment. March 14, 1998, Lopez Levi & Associates, P.A. was hired by TSI to quantify the damages suffered by TSI. A draft of the report done by Lopez Levi can be found in exhibit 2.

Audit concerns related to the Lopez Levi report follow in subsequent disclosures. Staff's

computation of the amount owed by TSI to ATC can be found on exhibit 1. The amounts are based on bills from Telus/ATC to TSI, canceled checks from TSI, credits issued by Telus/ATC and adjustments made by staff which are outlined in subsequent disclosures. Staff did not address Lopez Levi's adjustment for loss of profits.

SUBJECT: LOPEZ-LEVI REPORT SCHEDULE 1

STATEMENT OF FACT: Schedule 1 of the Lopez Levi report shows extension errors found in the bills from ATC to TSI of \$304,932.14. For the most part, these were typographical errors on the bill and did not get carried down to the total amount billed. There were two months, however where the extension errors did carry down to the bill total.

The two months were September and October 1990. Lopez Levi correctly show the differences for these two months as \$288.74 (Negative 754.99 and a positive 466.25) and \$693.25 (Negative 957.95 and a positive 264.70). However, discounts were given on these amounts to arrive at the total bill. Using the discounts, the amount TSI was under billed are \$245.42 for September 1990 and \$589.25 for October 1990. The corrected bill amounts of \$40,689.13 and \$54,563.60 are shown in exhibit 1 instead of the actual amounts billed of \$40,443.71 and \$53,974.35.

SUBJECT: LOPEZ-LEVI REPORT SCHEDULE 3

STATEMENT OF FACT: Schedule 3 of the Lopez Levi report shows a difference between the checks paid by TSI and the payments recorded in the statements from ATC to TSI. The statements did not show payments or cumulative balances until September 1990. The number shown as payments per ATC in July 1990 is a number generated by Lopez Levi and is not on the statements.

The April 1991 statement showed a payment of \$35,773.65 as a credit instead of a payment. Therefore, Lopez Levi did not include the amount under payments per ATC. Lopez Levi also included two checks which were not related to the bills. They were both dated 10/5/90 and were for \$2,000 and \$5,094.35.

ATC had incorrectly billed some of TSI's accounts directly. These amounts were therefore never on the summary and TSI never was billed for the customers' usage. Based on letters found in the file, it appears that ATC agreed to reimburse TSI but that TSI had to pay the amount it would have paid ATC if the calls had been on the summary. Since staff could not determine if ATC paid TSI separately for these amounts, the checks are included in the summary schedule in Exhibit 1.

These two checks and the \$35,773.65 discussed above total \$42,868. The difference shown on the Lopez Levi schedule 3 shows a difference of \$42,501.27. The remaining difference of \$366.73 is immaterial.

Staff has, however, used the \$857,999.77 of canceled checks as payments in Exhibit 1

SUBJECT: LOPEZ-LEVI REPORT SCHEDULE 4 & 5

STATEMENT OF FACT: Schedule 4 of the Lopez Levi report compares minutes from the ATC bill to actual minutes per TSI. Lopez Levi informed staff that the numbers according to TSI are from reports generated by a company called COMPU/1. When staff attempted to reconcile these reports to the detail billing, several problems were found. Schedule 5 determined the dollar value of the difference in minutes.

- 1. The headings on the COMPU/1 reports showed one month later than the actual detail data. Therefore, when Lopez Levi compared the ATC bill for January 1990 to the COMPU/1 reports for January 1990 they were actually comparing detail data for December 1989 to the usage for January 1990 on the ATC bill.
- 2. The amounts on the COMPU/1 reports for international calls only include area code 011. There are several other area codes that are included in international calls.
- 3. Several accounts for which detail was found were not included in the COMPU/1 reports.

OPINION: Staff has recomputed Lopez Levi Schedule 4 matching the correct months. Staff's revised schedule follows.

There should be a difference between the detail which was supposed to be summarized in the COMPU/1 reports and the summaries which were used to generate the bill because the summaries showed international calls in 6 second increments and the detail showed them in one minute increments. Although the COMPU/1 reports were not always accurate, the months that appear to be the most accurate show that total minutes of use are approximately one to two percent higher on the detail than in the summary because of the way these reports are generated. Therefore, staff expected to find the minutes per the COMPU/1 reports to be higher than the minutes shown on the bills by approximately 1-2%. On average for the 26 months that COMPU/1 reports were done, the minutes were 1.82% higher on the COMPU/1 reports.

There were some months that were much higher or lower. These months are indicated with letters next to the difference. The differences are explained as follows:

A- When staff attempted to trace the bills to the summary reports for the months of September 1991, November 1991, and December 1991, the summaries found did not match the bills. Staff recomputed the bills using the summaries found. A recap of this calculation follows the new companson of bills to the COMPU/1 reports. Three summaries were found for December. The detail most closely agrees with the first summary.

Therefore, it was used to adjust. For these three months, the billed minutes were higher than the minutes in the summary. Using the contract rates, the bill from ATC was overstated by \$38108.59.

B-The bills from ATC to TSI for March and April 1991 appear to be overstated based on the COMPU/1 report. Correspondence from TSI requested refunds because TSI could not bill their customers due to detail not provided by ATC for these two months. They were given a credit of \$22,492.77 on the June 91 bill. Using the COMPU/1 reports, staff estimated that TSI was due a refund of \$11,705.48. It appears that TSI received almost double the refund. However, since staff did not see the actual detail that was provided to attach to the bills and the many errors found in the COMPU/1 reports, staff did not remove the excess credit given.

Another refund for detail not being provided was given in April 1991 for \$9,990.62. Correspondence from TSI indicates that it related to a period prior to October 1990. Based on the analysis on the following page, the credit does not appear to be indicated. However, since staff did not see the actual detail that was provided to attach to the bills and the many errors found in the COMPU/1 reports, staff did not remove the excess credit given.

C- The COMPU/1 reports for these months were found to be in error. Correction brings them to a more reasonable ratio.

	ATC BILL	REVISED COMPU/1	DIFFERENCE	%
JAN. 90	109,068.00	110,480.90	(1,412.90)	1.30%
MARCH 90	137,562.20	139,853.70	(2,291.50)	1.67%
FEB. 92	500,731.70	506,763.00	(6,031.30)	1.20%

D- The minutes billed from ATC to TSI for November and December 1990 were substantially lower than those found on the detail billing summaries according to the COMPU/1 reports. If the minutes on the COMPU/1 reports were reduced by the average percent of 1.82, the minutes billed should have been 212,071.03 for November and 181,399.95 for December. The difference between these numbers and those billed are 48,823.73 for November and 12,159.85 for December. These total 60,983.58. Using the average cost per minute of 21.15 cents, TSI was under billed by \$12,898.03.

RECOMMENDATION: The bills from ATC should be adjusted for the following:

Errors due to summaries not matching bills	(\$ 38,108.59)
Under billing for November and December 1990	\$ 12,898.03

The adjustment of \$98,241.72 in the Lopez Levi report on Schedule 5 for this error is not correct and should not be made.

DISCLOSUR	E 4 COMPARISON OF	MINUTES OF USE	Exhibit KLW-1	(Page 12 of 79)
	PER BILLS	PER COMPU/1	DIFFERENCE	PERCENT OF
• •	FROM ATC	REPORT-		DIFFERENCE TO
	TO TSI	GREENBARS		ATC BILLS
JAN. 90	109,068.00	109,075.80	(7.80)C	0.0072%
FEB. 90	118,839.00	120,021.80	(1,182.80)	0.9953%
MARCH 90	137,562.20	136,859.30	702.90 C	-0.5110%
APRIL 90	137,155.30	138,543.70	(1,388.40)	1.0123%
MAY 90	133,005.80	135,940.30	(2,934.50)	2.2063%
JUNE 90	147,340.00	150,716.80	(3,376.80)	2.2918%
JULY 90	155,294.90	158,576.80	(3,281.90)	2.1133%
AUGUST 90	173,604.60	176,929.00	(3,324.40)	1.9149%
SEPTEMBER 90	159,100.90	162,909.10	(3,808.20)	2.3936%
OTOBER 90	221,194.40	225,506.10	(4,311.70)	1.9493%
NOVEMBER 90	163,247.30	215,937.00	(52,689.70)D	32.2760%
DECEMBER 90	169,240.10	184,706.80	(15,466.70)D	9.1389%
JAN. 91	225,598.00	229,166.20	(3,568.20)	1.5817%
FEB. 91	205,473.40	208,874.00	(3,400.60)	1.6550%
MARCH 91	229,874.70	184,439.90	45,434.80 B	-19.7650%
APRIL 91	296,083.40	294,752.20	1,331.20 B	-0.4496%
MAY 91	306,546.60	311,930.80	(5,384.20)	1.7584%
JUNE 91	310,732.40	315,768.80	(5,036.40)	1.6208%
JULY 91	376,693.40	392,486.50	(15,793.10)	4.1926%
AUGUST 91	437,242.50	445,265.50	(8,023.00)	1.8349%
SEPTEMBER 91	418,562.00	454,976.70	(36,414.70)A	8.7000%
OCTOBER 91	513,078.10	518,694.10	(5,616.00)	1.0946%
NOVEMBER 91	455,017.70	482,605.70	(27,588.00)A	6.0831%
DECEMBER 91	444,728.80	375,530.30	69,198.50 A	-15.5597%
JAN. 92	500,726.50	507,043.20	(6,316.70)	1.2615%
FEB. 92	500,731.70	488,829.10	11,902.60 C	-2.3770%
	7,045,741.70	7,126,085.50		47.3970%
		DIVIDED BY 26 MONT	HS	1.8230%

	SEPT, 91	NOV. 91 MIN. PER	DEC. 91 MIN. PER	TOTAL 3 MONTHS	SEPT. 91 MIN PER	NOV. 91 MIN. PER	DEC. 91 MIN. PER	3 MONTHS	DIFFERENCE	RATES	DIFFERENCE
	BILL	BILL	BILL	BILL	SUMMARY		SUMMARY		BILL & SUMMARY		
MY.						A-COST - III					
TERNATIONAL	60,478 50	59.275.80	56,752 40	176,506,70	44,329.50	58,657.60	47,114.20	150,101.30	26,405.40	A	18,061 11
RAVEL SERVICE	2.348 00	3,480,00	3,299,00	9.127.00	1,996.00	3,480.00	3.012.00	8,488.00	639 00	0 19	121 41
VBOUND 800	30.664 00	17,728 00	17.027 00	65,419 00	28,181 00	17.608.00	16,523.00	62,312.00	3,107.00	0.21	652 47
VIRALATA	27 986 80	29,783 80		86,227.50	18,133.20	29,608.50	The second control of	75,302.10	10,835.40	0 12	1,300 25
TRASTATE	35,613 90	30.570 50		95,262,90	25,636 60	30,008.80	The state of the s	84,528.00	10,734.90	0 13	1,341 66
NIERSTATE ON NET	111,528 90			338,359 40	95,726 30			315,393 30	22,986 10	0 14	3,215 25
HERSTATE OFF NET	42 687 50			143,221 80		46,121 70	1.00	123,130 40	20,091 40	0 15	3,013 71
VENING											
RAVEL SERVICE	2,180 00	2,687 00	3,549.50	8,416.50	2,089 00	2,644.00	2,668.00	7,401.00	1,015.50	0.16	162 48
BOUND 800	4,126 00	3,331.00	3,778 50	11,235.50	2,986 00	3,215.00	2,629.00	8,830.00	2,405.50	0.21	505 16
ITRALATA	9,249 40	9,941.00	9,548 60	28,739 00	3,811.40	9,108.80	6,154.00	19,072.20	9,006.80	0.12	1,160.02
TRASTATE	7,923 90	7,790 50	8,673.40	24,367 60	4,673.10	7,301.70	8,454.50	18,429.30	5,958.50	0.13	744.81
TERSTATE ON NET	31,263 90	42,141.60	45,321.90	118,727.40	35,422.40	39,592.90	30,576.30	105,501.60	13,135.60	0.14	1,839.01
TERSTATE OFF NET	7,835.20	9,714 20	11,456 10	29,005 50		9,198.80	8,273.10	23,745.40	5,200.10	0.15	789 02
IGHT/WEEKEND											
RAVEL SERVICE	1,549 00	2,846 00	3,407.00	7,802 00	819.00	2,848.00	2,800 00	6,465.00	1,337.00	0.16	213 92
BOUND 800	3,272 00	4,151 00	4.018 00	11,441 00	1,332 00	4,130 00	2,914.00	8,376.00	3,085.00	0 21	643.65
ITRALATA	4,209 00	7,067.70	5,464 40	16,821.10	1,835 20	8,950.30	3,388 20	14,173 70	2,647.40	0.12	317 60
ITRASTATE	3,942 00	6,424.70	5,676 70	16,043.40	1,533 20	6,271.50	3,814.00	11,618.70	4,424 70	0.13	553 09
ITERSTATE ON NET	27,027 00	44,508 10	38,116.70	110,651.80		44,474.50	28,130 00	89,370.60	21,281 20	0.14	2,979 37
ITERSTATE OFF NET	4,617 00	-,	8,239 60 444,728 80	20,913 20		7,993.30	6,361 00 371,464 80	17,617 70 1,150,036 30	3,295.50 168,272.20	0 15	
MOUNT 151 WAS OVER					330,300 20	440,200 30	371,404 0.	1,130,030 30	100,272 20		36,100.50

SHOULD HAVE BEEN BILLED BASED ON SUMMARIES SEPTEMBER SUMMARY 55,100 12 NOVEMBER SUMMARY 71,287 82 DECEMBER SUMMARY 56,968 48 TOTAL 183,356 42 40% DISCOUNT 73.342 57 NET OF 40% 110 013 85

ACTUALLY BILLED BASED ON BILL

SEPTEMBER 91	43 878 19
NOVEMBER 91	43 158 12
DECEMBER 91	41,038 65
TOTAL	128 074 96
AMOUNT OVERBILLED	18 061 11

SUBJECT: LOPEZ-LEVI REPORT SCHEDULE 6 & 7

STATEMENT OF FACT: Schedules 6 and 7 of the Lopez Levi report estimate the affect that billing TSI for international calls at one minute increments had instead of the contract requirements of the first minute in full minute increments and six second increments following.

Staff does not disagree with the methodology used by Lopez Levi but questions whether other concessions given after the completion of the contract were given in order to compensate for this problem. Therefore, staff has not included the Lopez Levi adjustment of \$80,131.12 in Exhibit 1.

Early correspondence discusses the fact that TSI was not billed in 6 second increments for international calls. They were also not billed in 6 second increments for the first 30 seconds of domestic calls. Examination of the detail billing confirms this. To understand why it would have been difficult to bill TSI in 6 second increments it is necessary to understand how TSI was billed.

A detail billing register was done each month showing what the customer was billed. The customers were billed 30/6 for domestic and 60/60 for international. A summary showing totals based on day, evening and night/weekend for all the different types of calls (international, domestic intrastate, domestic interstate, domestic intralata, travel, and 800) was also printed out of the system. Except for the minutes of use for international calls which were recorded at 6 second increments in the summary, the detail and the summary agree. Because the customers were billed at different rates than TSI, the total minutes for each category on the summary were used to determine the bill for TSI. For example, the total minutes for domestic intrastate calls was multiplied by the contract rate of 12.5 cents per minute. ATC could not take the total minutes for international calls times a flat rate because the contract required the calls to be billed based on the Telus international tariff. In the tariff, each country called has three different bill rates based on time. To be able to determine the TSI billable amount for international calls, ATC would have had to rerun the detail reports using the 6 second increment and compare the results to the original detail report. These detail reports often took up three boxes of paper for one run alone. Therefore, ATC used total revenue for international calls from the summary and reduced it by a percentage to arrive at the international amount on the bill.

Beginning in November 1989, TSI was given 31% off of the total revenue international calls and 13% off of the amount billed to TSI for domestic. In July 1990, this percent changed to 40% for international and 15% for domestic. In April 1990, an adjustment was given to retroactively adjust the prior international credits to 40% off all international calls.

Over the life of the contract, the reductions given to TSI for these two credits were \$143,000.90 off domestic and \$494,730.37 off international.

A letter from Dennis Sickle of ATC, who was involved in the negotiations describes these credits as being compensation for not being able to bill TSI as described in the contract. His letter is attached.

A September 26, 1990 letter to Mary Jo Dario of ATC from Joel Esquenazi states, "If I was billed at 6 second for all calls made by customers base I would make an additional 40% profit due to the 30 seconds minimum and 1 minute billing."

Neither ATC or TSI could provide documentation showing why the 15% and 40% were given. According to Joel Esquenazi they were part of the original negotiations and mistakenly not included in the contract.

OPINION: Although ATC was not billing in 60/6 increments for international and 6/6 for domestic, TSI was given discounts that were not in the contract amounting to a reduction in what TSI was billed of \$143,000.90 off domestic and \$494,730.37 off international.

When Mr. Esquanazi was questioned about the 40% discount, he stated that the difference created from billing in 1 minute increments instead of 6 seconds would have only created a ten to fifteen percent difference in the bill and that ATC would not possibly have given him 40% off for this problem.

No adjustment has been made for Lopez Levi schedule 6 & 7 in Exhibit 1.

2001

LDDS-REGULATORY --- SELF

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May 29, 1998

Albert T. Cimbel, Eq.
Messer, Capacello & Self, P.A.
P. O. Box 1876
Tallahasana, FL 32302-1876

RE TSI/Transcal

Dear Tico:

You have select me to verify certain billing discounts with respect to TSI and Jost Esquenzzi. Besed upon conversations with Mary Jo Deurie and my best resultanian, I can provide the following.

- a. The 4G percent discount on international sulls: I recall that Mary Jo Deurio came to me after the initial billing period and advised that it would be virtually impossible to separately rate each international sail to TSI in 6-eccond incumums after the first minute as was required by the contract. In an effort to assist Mary Ju in the preparation of bills, Joel and I discussed the problem and we agreed that in lies of the contract's 6-eccond increments, TSI would receive a 40 percent discount un international caage. Since this increased Joel's margin to 4C percent on international calls, which was a larger margin than he was getting under the contract, he agreed
- b. The 15 percent discount on domestic usage: I discussed this issue with Joes very carty on and we agreed that Joes would receive a 15 percent discount on all domestic usage. The purpose of this discount was two-fold. It was designed to compensate hum for any mability to bill "47 in received information increments for domestic usage and as a sinew of good will that would provide him with greater margins to successfully operate and grow his business.

2 062

c. The discount on travel card calls: At some point is the reintennity AIU lowered its travel card case to its customers. Joel discussed this with me and sequested the benefit of that reduction. ATC agreed to reduce his rate as a good will gesture to improve Joel's [position in that market] ability to market that product.

I hope this information is helpful. Should you have any further questions, do not heakete to contact ms.

Dennis Sickle

SCHOOL STATES

SUBJECT: LOPEZ-LEVI REPORT SCHEDULE 8, 9 & 10

STATEMENT OF FACT: Lopez-Levi did a detail analysis of calls for the two months of August 1991 and March 1992. They prepared schedules that contained four types of problems.

- 1. They removed all calls over one hour duration claiming the switch was hung.
- 2. They removed calls that they claimed were overlapping.
- 3. They removed calls that were of a short duration followed by a call to the same number that lasted a minute or more assuming that the first call was for a busy signal.
- 4. They removed calls that were for the same number repeated one after the other for approximately the same time. They were assumed to be duplicate bills.

The report only contained some of the actual analysis done. Staff was provided with the detail for all work done. The revised data is summarized on the next schedule.

Staff attempted to obtain switch tapes to verify these calls. Switch tapes were not available after June 1991 and therefore this could not be done.

OPINION: Although depositions have revealed a switch may get hung up and cause calls of long duration to be billed incorrectly, all calls over one hour cannot automatically be considered hung clock calls. An analysis of the Miami Public Service Commission calls over one hour revealed a higher percentage of calls over an hour to total calls than the number of calls over an hour on the Lopez-Levi schedules to the total calls reviewed. None of the calls removed were more than three hours. Most of the calls removed were between one and two hours and were domestic calls. If TSI gave credit for one of these calls because a customer complained, TSI was given a corresponding credit in the April 1992 adjustment from ATC.

In determining if calls were overlapping, Lopez-Levi did not take into account second increments. For example, if the first call started at 10:05 and lasted 5.5 minutes and the next call started at 10:10, Lopez-Levi removed both calls. However, a call could have started at 10:10 and thirty seconds and still be a valid call. Staff recalculated all calls on the Lopez-Levi schedules using seconds. Some did appear to overlap. Staff did not remove both calls, only the one with the longest duration. They also removed overlapping calls for 800 numbers. Since these calls usually go into a PBX system it is not unlikely for them to overlap. Three way calling and speed dialing could explain the errors that were

remaining.

The reason that overlapping calls occured at all was due to the computation of time based on Time Point 7(TP7-hang up time) from Time Point 1(TP1-when the first dialed digit is received by the Interexchange Carrier switch instead of when conversation time begins and the addition of the 9 seconds to each call. These are being adjusted in Disclosures 8 and 9 and therefore, would be duplicated if any adjustment was made for this item here

Busy signal and duplicate calls could not be verified without the switch tapes. However, based on an analysis of the switch tapes staff did review, a very small portion of the calls were billed because a customer held the line open for more time than set in the switch once they received a busy signal. Extrapolating the percent found in the sample to the whole population resulted in under \$1000. Staff did not believe these to be in error based on the TSI tariff which states:

"Billing for all completed calls (as defined in Section1) will commence from the time a customer utilizes originating access facilities. The measured use of service is then based upon the total time the customer utilizes such facilities. When a calling party allows the distant end to ring in excess of 60 seconds or approximately 8 to 10 rings, the call will be considered a completed call. This only applies when hardware answer supervision is absent on the terminating end."

The other problem staff had with the Lopez-Levi calculation was that they did not take into consideration credits given to TSI for this problem. They estimated the error to be \$294,285.75. They did not take into account the credits given of \$74,751.79. In addition for their March calculation of the error, they showed 59,804 calls instead of the 88,763 shown in the summary report for this billing. Staff did determine that the total population of calls was used in their analysis.

Even when leaving in the busy signal and duplicate calls recorded by Lopez Levi and correcting the overlap call, staff recalculated the Lopez-Levi schedule. The results are on the following schedule. Based on this information, there is a 1.3% error rate at an average of 89 cents a call. Total calls for all month were 2,383,874. If 1.3% of the calls were in error, 29,673.58 would be wrong. At an 89 cents average cost per call for the Lopez Levi errors, the dollar error would be \$26,409.49. TSI was given credits for duplicate, busy signal and overlapping calls of \$74,751.79. Therefore, based on staff calculations, they have been given credit for these problems. The other problems are also being corrected in Disclosure 8 and 9. The Lopez-Levi adjustment was not made to Exhibit 1.

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TOTAL CALES LEVY ALDRED TOWN SENSITY

TOTAL CALES LEVY ALDRED TOWN SENSITY

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TOTAL CALES ALL MONTHS

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Exhibit KLW-1 (Page 21 of 79)

PER STAPT MENUTY S STUDY VOICE	AMOUNI STUCK CLOCK		ANDLER OVERLAPPIN	BICHAL	AMOUNT SAFE SAFE SAFE SAFE SAFE SAFE SAFE SAFE	OLL MO	AMOUNT OUPLICATE BLI PID	TOTAL	POTAL CALLS CONT	COLUMN
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SUBJECT: CHANGE IN BILLING METHODOLOGY

STATEMENT OF FACT: The March and May 1992 bills to TSI were not prepared in their usual format. It appears that they may have been computed according to a new contract that was never signed. The April bill reverted to the old format.

The following schedule computes the bills in the old format using the detail from the new system. It should be noted, however, that the new detail was done in 6 second increments for international calls and used a different tariff for international calls. Other months were billed at the Ring the World tariff rates. March was billed at the Universal Connect International Service rates.

Using the old format arrives at charges of \$51,930.12 and \$25,145.39 for March and May respectively. ATC billed TSI \$58,701.18 and \$27,150.77 or \$6,771.06 and \$2,005.38 more than the old methodology. Staff used the amounts derived from the old format in Exhibit 1

Exhibit KLW-1 (Page 23 of 79)

	Exhibit KLW						
DISCLSURE 7-STAFF'S COMPUTATION OF BILLS	3/01/02 TO	8/01/02 TO					
DAY INCASE CALLS.	3/31/02	6/31/02					
DAY USAGE CALLS: INTERNATIONAL	4,957	2 272					
	758	2.272					
TRAVEL SERVICE	14,416	853					
INBOUND 800 INTRALATA	14,410	19,357					
	14,081	7 474					
INTRASTATE INTERSTATE ON NET	33,515	7,471 6,484					
INTERSTATE OFF NET	33,313	0,404					
EVENING USAGE CALLS:							
TRAVEL SERVICE	434	352					
INBOUND 800	3.034	5,123					
INTRALATA							
INTRASTATE	3,214	772					
INTERSTATE ON NET	5.955	1,049					
INTERSTATE OFF NET							
NIGHTWEEKEND CALLS:							
TRAVEL SERVICE	373.00	254.00					
INBOUND 800	2.949.00	4,439.00					
INTRALATA							
INTRASTATE	1.326.00	321.00					
INTERSTATE ON NET INTERSTATE OFF NET	3.751.00	272.00					
DAY URAGE MINUTES:							
INTERNATIONAL	23,412.30	8,344.50					
TRAVEL SERVICE	2,871.70	3,199.70					
INDOUND 800	37,376.70	48,887.80					
INTRALATA							
INTRASTATE	36,817.90	17,239.30					
INTERSTATE ON NET	84,182.00	21,384.40					
INTERSTATE OFF NET							
EVENING USAGE MINUTES:							
TRAVEL SERVICE	3,481.70	2,045.50					
NIBOUND 800	7,684.80	12,924.30					
NTRALATA	40.007.00	4 000 00					
NTRASTATE	12,697.90	1,066.90					
INTERSTATE ON NET	39,713.20	2,009.20					
INTERSTATE OFF NET							
NIGHTWEEKEND MINUTES: TRAVEL SERVICE	5,721.00	1,196.80					
INBOUND 800	5,721.00	9,198.70					
INTRALATA	5.2 14.00	0,100.70					
INTRASTATE	5,522.60	1,056.90					
INTERSTATE ON NET	24.558.60	2,009.20					
INTERSTATE OFF NET	,000.00	2,000.20					

DAY USAGE RATES:		Exhibit KLW-1	(Page	24	of	79)
TRAVEL SERVICE	0.19	0.19				
INBOUND 800	0.21	0.21				
INTRALATA	0.12	0.12				
manufacture and the second sec	0.13	0.12				
INTRASTATE						
INTERSTATE ON NET	0.14	0.14				
INTERSTATE OFF NET	0.15	0.15				
EVENING USAGE RATES:						
TRAVEL SERVICE	0.16	0.16				
INBOUND 800	0.21	0.21				
INTRALATA	0.12	0.12				
INTRASTATE	0.13	0.13				
INTERSTATE ON NET	0.14	0 14				
INTERSTATE OFF NET	0.15	0.15				
NIGHTWEEKEND RATES:						
TRAVEL SERVICE	0.16	0.16				
INBOUND 800	0.21	0.21				
INTRALATA	0.12	0.12				
INTRASTATE	0.13	0.13				
INTERSTATE ON NET	0.14	0.14				
INTERSTATE OFF NET	0.15	0.15				
DAY USAGE RECOMPUTATION-STAFF	200					
TRAVEL SERVICE	545.62	607.94				
INSOUND 800	7,849.11	10,266.44				
INTRALATA	0.00	0.00				
NTRASTATE	4,602.24	2,154.91				
INTERSTATE ON NET	11,785.48	2,993.82				
INTERSTATE OFF NET	0.00	0.00				
EVENING USAGE RECOMP. STAFF						
TRAVEL SERVICE	567.07	327.28				
INBOUND 800	1,613.81	2,714,10				
INTRALATA	0.00	0.00				
	1.587.24					
NTRASTATE		132.11				
INTERSTATE ON NET	5,559.85	281.29				
INTERSTATE OFF NET	0.00	0.00				
NIGHTAVEEKEND RECOMP. STAFF	and the					
TRAVEL SERVICE	915.36	191.49				
INIBIOURID 800	1,094.94	1,931.73				
INTRALATA	0.00	0.00				
INTRASTATE	690.33	132.11				
INTERSTATE ON NET	3,438.20	281.29				
INTERSTATE OFF NET	0.00	0.00				
INTERNATIONAL USED PER BILL (NOT IN 1 MIN. INCREMENTS)	17,726.76	6.433.06				
15% CREDIT PER STAFF ON DOMESTIC	(6.035 89)	(3.30218)				
CURRENT CHARGES STAFF	51,930.12	25.145.39				
BILL PER COMPANY	58.701.18	27,150.77				
DIFFERENCE- TSI OVERBILLED	(6.771.06)	(2.00538)				

SUBJECT: 9 SECOND OVER BILLING

STATEMENT OF FACT: In Docket 951270-TI, the Florida Public Service Commission approved ATC's settlement agreement to refund customers based on a 9 second addition in the billing process for each call. In that case it was determined that the problem was solved in June, 18, 1991.

Staff again reviewed some of the switch tapes at various intervals. The results indicated that for TSI customers, the problem was not corrected on June 18. Staff tested tapes for June 21 and July 6 and found the 9 seconds added on both tapes in order to arrive at the billable minutes on the TSI detail. Therefore, staff used the same methodology of the number of calls times nine seconds, times an unaffected call factor times the rate billed TSI but prepared the calculation for the entire time that TSI received service (July 1989 to May 1992). A reduction was made for the percent of credits to total bills. No taxes were charged. The detail calculation follows and amounts to \$37,714,59.

It should be noted that if TSI was over billed 9 seconds per call, TSI's customers were also over billed and should be refunded. The refund due to TSI's customers would be higher that the \$37,714.59 because TSI's customers were billed at a higher rate. TSI was asked for its billing data but did not provide it. Therefore, we could not determine the amount due.

OPINION: The TSI bill should be reduced by \$37,714.59. An investigation of TSI should be opened to determine the amount of refund due to their customers

TSI VE TRANSCALL
RECALCULATION OF HINE SECOND ERROR
ALLY 60 TO MAY 62
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100 00 30 00 720 00	1 00 83 00 115 00 70 00 830 00 380 00	21 00 60 00 221 00 307 00 777 00 262 00	27 60 60 60 332 60 405 60 1,576 60 612 63	35 00 61 00 226 00 376 00 1,117 00 710 00				
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AUDIT DISCLOSURE 8-COMPUTATION OF 9 SECOND OVERBILLING

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	EVERRES UDAGE CALLS TRAVEL SERVICE BEDDUNG SED	434 80 3 034 00	400100	362 60 5,123 60	6 955 00 23,841 00 26,246 00 36 628 00
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SUBJECT: BILLED IN EXCESS OF CONVERSATION TIME

STATEMENT OF FACT: On switch tapes the time that is considered actual conversation time is considered the difference between Time Point 7(TP-7) and Time Point 6(TP-6) time. Time Point 1(TP-1) time is the time that the first dialed digit is received by the interexchange carrier switch.

Commission order PSC-93-1237-AS-TI required a refund for a settlement based on charging for TP-7 time less TP-1 time instead of TP-6 for the period December 1990 to May 1991. In June, 1991, the problem was supposed to be corrected. Prior to December 1990, the company was billing the same way, however, their tariff described the methodology used and the company was correctly following their tariff.

Staff attempted to verify that these were the dates affected from an analysis of the switch tapes. The tapes for June 21, 1991 and July 6, 1991 were traced to the detail billing information given to TSI. It was determined that the problem was not corrected for TSI but was corrected for other ATC customers. The company was still charging for TP-7 less TP-

TSI was billed according to a contract and not the ATC tariff except for international rates. The contract did not make any specifications as to the timing of the calls except whether it would be billed in six second or one minute increments. ATC believes their tariff does not control and that the tariff change for end users does not apply to ATC. Staff computed an adjustment for the period December 1, 1990 to May 1992 using:

NUMBER OF CALLS MADE

X

22.44 SECONDS(AVERAGE DIFFERENCE BETWEEN T6 AND T1 FOR TAPES REVIEWED BY STAFF)

DIVIDED BY 60 SECONDS TO ARRIVE AT MINUTES

TIMES RATES BILLED BY ATC TO TSI

TIMES UNAFFECTED CALL FACTORS

TIMES PERCENT OF CREDITS GIVEN

The calculation using the order required a refund to TSI of \$26,170.49. TSI returned the check because they were already in litigation. Staff's calculation amounted to \$83,350 43 for December 1990 to May 1992 and has been adjusted on Exhibit 1.

According to TSI's tariff, effective as of November 9, 1989, (no changes filed during the time of the contract) the call will be timed as follows:

"Billing for all completed calls(as defined in Section1) will commence from the time a customer utilizes originating access facilities. The measured use of service is then based upon the total time the customer utilizes such facilities. When a calling party allows the distant end to ring in excess of 60 seconds or approximately 8 to 10 rings, the call will be considered a completed call. This only applies when hardware answer supervision is absent on the terminating end."

Based on TSI's tariff, the calls appear to be correctly billed. However staff still made the adjustment for December 1990 to May 1992 because of the Commission order and the attempted refund by ATC.

ATC does not believe they could change the billing methodology because of TSI's tariff and believe that the 15% domesic adjustment and the 40% international adjustment compensate TSI for the difference.

Staff also calculated, for informational purposes, the adjustment for the entire time the contract, July 1989 to May 1992, was in effect in case the Commission determines that the ATC tariff did not apply and retroactively apply the adjustment. The schedule is also attached and amounts to \$111,521 for July 1989 to May 1992.

ATO/THE DIFFERENCE OF TWEEN TO AND TO DECEMBER 86 TO MAY 87

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Exhibit

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UNAFFETED CALL FACTORS WE COUNTY

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DISCLOSURE 9-COMPUTATION OF DIFFERENCE BETATEN T-6 AND T-1 ENTIRE PERIOD

Exhibit KLW-1 (Page 34 of 79)

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MIS BAGE DIFFERENCE BE PART EN TE AND DICT MISER 5, 1985 PERBUARY 11, 1981 ARIE 21, 1981 TOTAL BLCONDS DIADED BY RECORDS (CALLS)

UNIVERTED CALL FACTORS SECOND ER

SUBJECT: TSI TARIFF

STATEMENT OF FACT: Detail call data that had been provided to TSI by ATC, was selected by the auditor randomly for January 1990, December 1990, February 1991, August 1991, and March 1992.

ATC was asked to provide the rates they used in their system to bill the detail billing. They provided the slick sheets given to them by TSI which follow this disclosure. Staff determined that except for March of 1992 the rates on the sheets were the rates used to prepare the billing.

These rates were compared to TSI's tariff. The following discrepancies were found:

1. PREMIER WATS

		Day	Eve	Weekend
PREMIER WATS per slick	4	.16/min	.157/min	.15/min
PREMIER WATS per tariff		.16/min	.14/min	.14/min

In addition, the tariff has a \$10 maintenance fee. The slick sheets show \$25. This could not be verified because the detail billing does not show monthly fees. TSI takes the detail reports and summarizes them on another bill along with any maintenance fee. TSI was asked to provide their billing data but did not. Many of the TSI contracts with their customers were reviewed, however. Several stated that the maintenance fee was waived.

As discussed in Disclosure 7 the billings for March and May 1992 were not billed the same as the other months. For March, the report to TSI showed the following:

	Day	Eve	Weekend
PREMIER WATS per billing	.16/min	.13/min	.12/min
PREMIER WATS per tariff	.16/min	.14/min	.14/min

2. MAXIMUM SAVER

The volume discounts for day usage shown in the tariff do not agree with the slicks as follows:

Per the slick:

0-499.99 0% 500-1999.99 5% 2000 + 8%

Per the tariff:

0-399.99	0%
400-799.99	2%
800-1499.99	5%
1500-1999.99	7%
2000 +	10%

Again, these could not be verified because they are done by TSI and not on the detail billing provided by ATC.

OPINION: TSI does not appear to be billing according to it's tariff. In addition, these slicks appear to be advertisements for its services and state that all calls are billed in 6 second increments. Since domestic calls are billed at 30/6 and international calls at one minute increments these sheets do not appear to be accurate.

A separate investigation needs to be initiated to determine the amount that TSI over billed its customers. Staff could not determine the amounts without the summary bills done by TSI which were never provided.



PRENIERE WATS

FEATURES AND BENEFITS

- * 6 SECOND BILLING INCREMENTS
- * WORLD WIDE COVERAGE
- * 2, 3 AND 4 DIGIT ACCOUNTING CODE
- . NO SPECIAL LINES REQUIRED
- . NO INSTALLATION OR START UP FEE
- * NO INTERRUPTION OF SERVICE DURING CHANGE OVER
- . MULTIPLE LOCATIONS UNDER 1 ACCOUNT FEE
- * MANAGEMENT REPORTS
- * CALL DETAIL AND SUMMARY

COST PER MINDUTE

	DAY	EVE	N/W
**FLA	.160	.157	.150
***USA	.160	. 157	.150

MONTHLY MAINTENANCE FEE - \$25.00

**FLORIDA RATES INCLUDES INTRALATA CALLS
***USA RATES INCLUDE U.S. VIRGIN ISLANDS, PUERTO RICO, ALASKA AND
HAWAII



ADVANTAGE SERVICE

FEATURES AND BENEFITS

- . 6 SECOND BILLING INCREMENTS
- . WORLD WIDE COVERAGE
- . 2, 3 AND 4 DIGIT ACCOUNTING CODE
- . NO SPECIAL LINES REQUIRED
- * NO INSTALLATION OR START UP PEE
- * NO INTERRUPTION OF SERVICE DURING CHANGE OVER
- * MULTIPLE LOCATIONS UNDER 1 ACCOUNT FEE
- . MANAGEMENT REPORTS
- * CALL DETAIL AND SUMMARY

COST PER MINUTE

	DAY	EVE	N/W
**FLA	.200	. 165	. 150
***USA	.220	. 190	.175

MONTHLY MAINTENANCE FEE - \$5.00

PLORIDA RATES INCLUDES INTRALATA CALLS *USA RATES INCLUDE U.S. VIRGIN ISLANDS, PUERTO RICO, ALASKA AND HAWAII



CALL AMERICA SERVICE

FEATURES AND BENEFITS

- . 1 MINUTE BILLING INCREMENTS
- . WORLD WIDE COVERAGE
- . 2, 3 AND 4 DIGIT ACCOUNTING CODE
- . NO SPECIAL LINES REQUIRED
- . NO INSTALLATION OR START UP FEE
- . NO INTERRUPTION OF SERVICE DURING CHANGE OVER
- . HANAGEMENT REPORTS
- * CALL DETAIL AND SUMMARY

COST PER MINUTE

	DAY	EVE	N/W
**FLA	.240	.175	. 155
***USA	.240	.175	.155

FLORIDA RATES INCLUDES INTRALATA CALLS *USA RATES INCLUDE U.S. VIRGIN ISLANDS, PUERTO RICO, ALASKA AND HAWAII



MAXIMUM SAVER SERVICE

FEATURES AND BENEFITS

- * 6 SECOND BILLING INCREMENTS
- . WORLD WIDE COVERAGE
- . 2, 3 AND 4 DIGIT ACCOUNTING CODE
- . NO SPECIAL LINES REQUIRED
- . NO INSTALLATION OR START UP FEE
- . NO INTERRUPTION OF SERVICE DURING CHANGE OVER
- * MULTIPLE LOCATIONS UNDER 1 ACCOUNT FEE
- * MANAGEMENT REPORTS
- * CALL DETAIL AND SURGARY

COST PER MINUTE

	DAY	EVE	N/W
**FLA	. 185	.158	. 150
***USA	.200	.170	.160

VOLUME DISCOUNTS ON DAY USAGE

USAGE	DISCOUNT
0 499.99	 01
\$ 500 1999.99	 51
\$ 2000 +	 88

MONTHLY MAINTENANCE PEE - \$12.50

FLORIDA RATES INCLUDES INTRALATA CALLS *USA RATES INCLUDE U.S. VIRGIN ISLANDS, PUERTO RICO, ALA HAWAII

SUBJECT: 800 NUMBERS BILLED INCORRECTLY

STATEMENT OF FACT: While tracing the detail billing reports to the summary reports, staff determined that the minutes of use for the 800 calls did not agree between the two reports. According to the contract between Telus and TSI, all 800 calls were to be billed in full minute increments at 21 cents per minute. The detail reports showed that the billing for 800 numbers actually occurred as follows for November 1990 to February 1992:

	TSI Contract	TSI Customers
Florida Calls	21 cents/ full minute	23 cents/ full minute
Interstate Calls	14 cents on net	16 to 20 cents per minute
	15 cents off net/	depending on the rate plan/
	6 second increments	6 second increments.

The 800 interstate calls were shown on the summary as interstate calls instead of 800 calls and therefore billed to both TSI and its customers at the lower interstate rate.

Staff tried to estimate the difference using the COMPU/1 reports. Again, due to the inaccuracy of these reports staff did not determine the exact dollar value of the error. The estimate follows and shows an estimate that TSI was under billed of \$3,539.42.

OPINION: Staff did not pursue getting the exact numbers because the detail provided to TSI to give it's customers was also under billed. Therefore, TSI was unable to bill for the revenue. The profit earned by TSI should not have been materially different since the markup for the two products was almost the same.

No adjustment has been made to Exhibit 1 for this error.

AUDIT DISCL	OSURE 11-800 MINUTE	S	Exhibit KLW-1 (Page	45 of 79
	MINUTES	MINUTES	DIFFERENCE	
,	PER BILL	PER COMPU/1		
NOV. 90	5,913.00	7,659.00		
DEC. 90	6,065.00	4,964.00	1,101.00 *	
JAN. 91	5,891.00	5,891.00	0.00	
FEB. 91	5,602.00	5,610.50	(8.50)	
MARCH 91	5,235.00	4,595.50	639.50 *	
APRIL 91	15,112.00	29,338.50	(14,226.50)	
MAY 91	6,856.00	22,488.90	(15,632.90)	
JUNE 91	7,891.00	14,367.80	(6,476.80)	
JULY 91	38,218.00	37,190.50	1,027.50 *	
AUG. 91	45,025.00	44,029.00	996.00 *	
SEPT. 91	32,499.00	35,463.80	(2,984.80)	•
OCT. 91	20,215.00	22,967.30	(2,752.30)	
NOV. 91	24,963.00	28,207.40	(3,254.40)	
DEC. 91	24,823.50	22,230.60	2,592.90 °	
JAN. 92	30,768.00	42,808.20	(12,038.20)	
FEB. 92	35,434.40	37,143.50	(1,709.10)	
MARCH 92	de	tail not available		
APRIL 92	89,187.20 co	mpu/1 report not availab	le	
MAY 92		tail not available		
	399,688.10	364,953.50	(54,452.60)	
RATE CHARGE	ED (AVG. 14 CENTS C	N NET/15 OFF)	0.1450	
RATE CHARGE	D ON DIFF. IN MINUT	res	(7,895.63)	
RATE AT 21 CE	ENTS		(11,435.05)	
DIFFERENCE T	SI UNDERBILLED		(3,539.42,	

^{*}COMPU/1 reports appear to be incorrect. For several months these reports did not include certain accounts. PSC staff did not have the detail available to verify these months. Since both TSI and TSI's customers were underbilled staff did not pursue obtaining the detail.

SUBJECT: CREDIT FOR INTERNATIONAL CALLS

STATEMENT OF FACT: Staff compared the dollars billed for international from the bill from ATC to TSI to the dollars in the detail call summaries to determine if a 40% discount was actually given. As shown in the attached summary, for July 1989 to June 1990, various discount rates were used. Also, in December of 1990, an error seems to have been made. In April 1992 an adjustment of \$21,375.85 was given to TSI for International credit for 10/89 to 6/90 to bring the credits up to 40%.

Staff determined the additional credit needed to bring all the months that were not 40% up to 40% and compared this to the credit given in April 1992. Based on this computation (attached), the credit was overstated by \$3,935.95.

	INTERNATIONAL DOLLARS PER BILL	INTERNATIONAL DOLLARS PER SUMMARY	% OF BILL/SUM.	60% OF SUMM.	(90%-BILLED AMT) DIFFERENCE IF 40% DISCOUNT	40% OF SUMMARY
ULY89-OCT.	6,723.53				2,689.41	0.00
NOV. 89	7,673.60	11,238.80	31.72%	6,743.28	930.32	4,495.52
DEC. 89	6,697.57	9,849.30	32.00%	5,909.58	787.99	3,939.72
AN. 90	8,674.14	12,756.10	32.00%	7,653.66	1,020.48	5,102.44
EB. 90	9,295.27	13,669.51	32.00%	8,201.71	1,093.56	5,467.80
AARCH 90	13,869.35	20,396.10	32.00%	12,237.66	1,631.69	8,158.44
VPRIL 90	14,262.37	20,974.08	32.00%	12,584.45	1,677.92	8,389.63
MAY 90	17,131.30	26,355.84	35.00%	15,813.50	1,317.80	10,542.34
UNE 90	21,088.60	30,936.18	31.84%	18,561.71	2,524.89	12,374.47
ULY 90	20,488.02					13,657.35
UGUST 90	23,942.73		40.00%			15,961.96
EPT. 90	25,137.40					16,756.27
OCT. 90	32,494.70					21,863.14
IOV. 90	26,305.67					17,537.12
DEC. 90	26,305.67		17 (0.2,0)(0.7)	22,539.84	3,765.83	15,026.50
AN. 91	25,009.39		40.00%	22,000.01	0,700.00	16,672.92
EB. 91	22,616.81					15,077.87
AARCH 91	23,595.40					15,730.20
PRIL 91	30,839,48					20,559.65
AAY 91	32,749.02	_ ,,,				21,832.6
UNE 91	33,247,91					22,185.2
ULY 91	38,197 44	,				24,131.63
UGUST 91	47,105.45					31,403.63
SEPT. 91	43,878.19					22,040.0
OCT. 91	47,004.31					31,398.2
IOV. 91	43,158.12	,				28,515.13
DEC. 91	41,038.65					22,787.3
AN. 92	45,416.81					30,277.8
EB 92	49,597.55					33,065.04
	781,630,45	1,238,825,93		110,245.39	1 .	494,730.37
CORRECTION	TO ARRIVE AT 40%	OF SUMMARY AS	DILLED AMOUNT	110,240.00	17,439.90	757,730.31
DJUSTMENT	GIVEN TO CORRECT	T INTERNATIONAL			21,375.85	
ADDITIONAL C	REDIT NEEDED TO	COPPECT			(3,935.95)	

ADJUSTMENT BY LEVIT LEVY FOR 1 MIN. INCREMENTS
ATC GAVE ADDITIONAL CREDIT TO THOSE ALLOWED BY THE CONTRACT(LOPEZ/LEVI
INCLUDED MARCH AND APRIL-MARCH BILLED AT 8 SEC. INC. APRIL NOT FOUND)

80,131.12 414,599.25

A- THESE ARE MONTHS WHERE PROBLEMS WERE ALREADY IDENTIFIED IN A SEPARATE DISCLOSURE

TEI VS ATC
INTERNATIONAL CALLS
BILLING IN 1 BINUTE RICCIONIST
VS 6 SECRIDS DICREMENT
COMPUTATION OF DOLLAR VALUE
OF ERROR

PENICO	# OF CALLS	MINALTES.	MINATES PER CALL
07/10/00-10/31/00	2166	700.3	1.02
11/01/00-11/20/00	2042	8211.8	3.34
120100-120100	2001	2000.0	3.21
01/01/80-01/81/80	2042 2041 2022	8011.6 800.6 10710.2	3.32
020100-023000	2147	11047.7	3.51
001/00-00/1/00	4667	17900.1	3.00
0401/00-04/30/00	4702	17443.0	2.71
000100-000100	8942	2130.0	3.00
641/1680-08/30/80	9000	20204.5	3.67
07/01/00-07/01/00	6003	200723	4.06
08/01/00-00/01/00	0075	31006.0	3.84
000100-000000	8000	30004.1	410
1001/00-10/01/00	10405	42943.6	4.10
11/01/00-11/20/00	8042 9000 9023 9076 8000 10405 9043 7087	20072.3 21006.8 20034.1 43043.4 2003.3 2007.3	4.67
120100-120100	7067	20001.0	3.00
01/01/01/01/01	8485	200004	3.97
000101-030001	7000	20016.7	3.40
000101-003101	8000	30016.1	3.62
040101-043001	1054 11400	20072.0 40001.0	271
050101-050101	11480	49091.0	2.74
08/01/01-08/38/01	11140	44001	4.01
07/01/01-07/31/01	12264	400L3	3.00
000101-003101	18404	62030.5	413
000101-003001	12000	00470.5	4.36
1001/01-10/31/01	14000	04406.3	4.25
11/01/01-11/00/01	13005	00076.6	4.26
1301/01-1201/01	12010	66762.4	4.00
01/01/03-01/31/02	13673	63063.7	4.06
0201/03-02/20/02	14000	78042.1 28467 17044.7	5.16
03/20/03-03/27/02	5100	28467	8.16
03/20/02-04/27/02	4400	17944.7	3.00
TOTAL	334166	100000	

A USE AVERAGE RATE PER CALL FROM PRIOR MONTH, NO INPORMATION IN STATEMENT TO COMPUTE

B.TOTAL OVERCHARGED DUE TO BILLING IN MINUTE INCREMENT INSTEAD OF 4 SECOND INCREMENTS

204100 TOTAL CALL

TIMES 35 AVERAGE SECONDS OVERCHARGE PER CALL- SEE SCHEDULE 9

666581.753 TOTAL SECONDS OVERCHARGED

DIVIDED O SECONDS PER MINUTE

114473.0292 TOTAL MINUTES OVERCHARGED

TIMES 07 RATE PER MINUTE AVERAGE-SPE SCHEDULE S. CONSERVATIVE ESTIMATE

\$ 60,131.12 AMOUNT

TSI VS ATC SUMMARY OF DAILY REPORTS ANALYSIS OF THE MONTH OF MARCH 1992

DATE OF REPORT	TELEPHONE	# OF ERRORS	D	OLLAR AMOUNT OF ERRORS	
26-Jen-98	2230	:68	- \$	1,000.62	
27-Jan-98	2408	184	8	177.50	
28-Jen-98	3330	138	8	81.31	
29-Jan-98	4480	283	8	150.02	
30-Jen-86	2067	186	8	467.00	
1ST WEEK SUSTOTALS	16324	929	8	1,886.13	
PROJECTED ERROR	77132	4676	8	9,848.01	S OF TELEPHONE CALLS ESTIMATED STATEMENT DOES NOT SHOW NUMBER
					n de
2-Feb-08	1770	126		86.51	
3-Feb-98	2345	210		136.76	
4-Feb-08	1007	637		345.14	
5-Feb-98	609	300	8	186.55	
6-Feb-96	2023	202	8	178.05	
2ND WEEK SUBTOTALS	8744	1865	8	932.01	
PROJECTED ERROR	77132	4003	8	9,286.78	S OF TELEPHONE CALLS ESTIMATED
ACTUAL TOTAL TO DATE	24008	2484	8		STATEMENT DOES NOT SHOW NUMBER

TSI VS ATC SUMMARY OF DAILY REPORTS ANALYSIS OF THE MONTH OF AUGUST 1991

TELEPHONE	# OF ERRORS	DC	OLLAR AMOUNT OF ERRORS	
2530	148	\$	197.66	
2441	67	\$	22.20	
3763	206	\$	151.86	
3043	77	\$	35.54	
4670	342	8	465.99	
16447	840	\$	873.25	-
122007	6277	8	6,525.19	•
	7			
2168	200	\$	370.70	
1103	191	\$	390.60	
712	100	\$	195.20	
1162	118	\$	141.35	
1580	511	8	319.16	
6725	1120	8	1.417.01	
122007	10395	\$	12.146.82	
23172	1960	5	2.290.26	
	2630 2441 3763 3043 4670 16447 122607 2168 1103 712 1162 1680 6725	2830 148 2441 67 3783 208 3043 77 4670 342 18447 840 122867 8277 2168 200 1103 191 712 100 1162 118 1880 511 6728 1120	2630 148 \$ 2441 67 \$ 3763 206 \$ 3763 206 \$ 3043 77 \$ 4670 342 \$ 16447 840 \$ 12267 6277 \$ 2168 200 \$ 1103 191 \$ 712 100 \$ 1162 118 \$ 1680 511 \$ 6725 1120 \$	CALLS ERRORS OF ERRORS 2630 148 \$ 197.66 2441 67 \$ 22.20 3763 206 \$ 151.86 3043 77 \$ 35.54 4670 342 \$ 466.99 16447 840 \$ 873.25 122807 6277 \$ 6.525.19 2168 200 \$ 370.70 1103 191 \$ 390.60 712 100 \$ 195.20 1162 118 \$ 141.35 1690 511 \$ 319.16 6725 1120 \$ 1.417.01 122897 10395 \$ 12.146.82

TELVE ATC ANALYSIS OF PROJECTED ERRORS TO DATE

PROJECTED ERROR BASED ON OVERLAPPING, STUCK CLOCK, BUSY SIGNALS AND DUPLICATE CALLS

MARCH 1982

PROJECTED ERROR

\$ 9,255.78

AUGUST 1991

PROJECTED ERROR

\$ 12,146.82

TOTAL

\$ 21,402.60

AVERAGE PER MONTH \$ 10,701.30

AVERAGE TIMES 27 1/2 MONTHS

TOTAL ERROR

\$294,285.75

18.

Telecommunication Services, Inc.

Computation of Loss of Profits as a Result of Termination of Agreement by ATC

for the 8 1/2 Months of 1992 and the years of 1993 though 1997

		1/2		Years Ended December 31						1 .			
	-	the of		1993		1994		1995		1996		1997	
Projected Sales	\$ 1,0	79,011	\$	2,516,560	\$	3,029,938	\$	3,648,045	\$	4.392.246	\$	5,288,264	
Projected Net Profit %		10.3%	sterior	8.6%		9.3%		6.7%		8.2%	,	9.3%	
Projected loss of Profits	S1	11,138	s_	216,424	S	281,784	s	244,419	\$_	360,164	S	491,809	
Total Loss of Pr	rofits						5	1,705,738					

Calculation of interest due in Loss of Profits @ 12% per annum on \$1,705,738 (Compounded)

Period.		Year
8 1/2 Months of 1992	s	144,988
1993		222,087
1994		248,738
1995		278,586
1996		312,016
1997	5	349,458
Grand Total	\$	1.555,873

TSIVATC

Telecommunications Services, Inc. Statements of Assets, Liabilities and Equity December 31, 1993, 1992, 1991, 1990 and 1989

Source: Forms 1120, US Income Tax Return for an S Corporation (prepared by J. Freire Accts, PA)

	Ase	<u> </u>		-	
•	1993	1992	1991	1990	1989
Current Assets Cash	\$4,903	\$188,223	\$884,780	\$1,875	80
Accounts receivable	35,580	9100,223	0	01,5/3	
Loans receivable from shareholder	26,214	34,496	17,912	19,1207	
Total Current Assets	66,697	222,719	402,692	20,995	0
Fixed Assets	47,270	10.436	7,327	7,227	1,555
Less accumulated depreciation	16,873	6,379	4,649	2,191	518
	30,397	4,057	2,678	5,136	1,087
Deposits	8,000	8,000	4,200	1,200	1,000
	\$105.094	\$234.776	\$409,571	\$27,331	\$2.037
Liabili	ies and Sha	reholder's E	quity		
Current Liabilities					
Accounts payable	\$91,280	\$238,225	\$413,400	\$0	\$0
Taxes payable	2,977	2,714	3,334	2,049	0
Total Current Liabilities	94,257	240,989	416,734	2,049	0
Loans payable to shareholder	18,100	1,100	100	6,800	9,300
Shareholder's Equity					
Common stock	1,000	1,000	1,000	1,000	1,000
Retained earnings	(8,263)	(8,263)	(8,263)	17,482	(8,263)
	(7,263)	(7,263)	(7,263)	18,482	(7,263
	\$105,094	\$234,776	\$409,571	\$27,331	\$2,037

TSI v ATC
Telecommunications Services, Inc.
Statements of Revenues, Expenses and Retained Earnings (Deficid For the Years Enting December 31, 1990, 1992, 1991, 1990 and 1990

Source: Form	1993		1997		199		1989 Gridel Year)			
	- 8	5		8	-1	5	199	95	8	5
Revenues	32,516,50 0	100.00	\$1,365,304	100.00	\$1,051,071	100.00	1502,753	100.00	80	NA
Cost of goods sold	2300.005	83.05	200.001	0.79	000,118	76.31	495,071	14.65		NA
Gross Profit	496,975	16.94	303,313	30.31	348,963	22.00	77,602	15.45	0	NA
Especies										
Advertising and promotion	4.850	0.50	2,034	0.16	4,684	0.45	1,390	0.96	0	NA
Alarm services	167	0.01		0.00	165	0.02	0	0.00	ŏ	NA
Aunomobile	5,306	0.21	4571	436	4,817	0.46	1,017	0.90	1,900	NA
Book charges	1,795	9.07	796	0.05	SLS	0.05	1.50	0.06	0	NA
Commet services	199,387	7.32	151,018	11.04	114,000	10.85	20,406	4.08	1.190	NA
Depreciation and amortimion	10,484	0.42	1,730	0.14	2,458	0.33	1.673	0.33	\$18	NA
Dues and subscriptions	0	0.00	0	8.00	1,300	0.13	0	0.00	0	NA
Economics and dues	2004	0.12		0.00	0	0.00	1,103	0.22	ŏ	NA
Innumer	2.904	0.00	4314	0.34	1.003	0.55	1,472	0.29	1,000	NA
Interest	700	0.03		0.00	130	100	0	0.00	0	NA
Lami and professional	1.365	0.25	20,207	3.11	800	0.08	1,600	0.32	0	NA
Office expense	10.618	0.42	15,364	1.32	4.836	0.65	3,074	0.61	416	NA
Officer reported	21,000	100	19,000	1.50	0,000	0.00	0	0.30	910	NA
Officers compensation	21,000	0.83		0.00	3,647	0.25	1,362	0.27	26	NA
Postage			0	0.00		-		0.00	0	NA
Promotion	0	0.30	0		3,580	0.34	4,874	0.00	482	NVA
Rent Repairs and maintenance	1,732		20,205	2.36	11,497	1.00	3,833	0.76		NA
Salaries and Wages	15,529	0.C7	2,548	0.30 3.76	1,538	2.71	3,300	0.76	3,361	NA
Tages and licenses	7,510					0.52	1,659	0.33	70	NA
		0.30	9,174	0.73	5,459		4,762	0.95	0	NA
Telephone	36,859	1.46	17,909	1.42	5,361	0.51		0.00	0	N/A
Travel Utilides	8,174 3,434	0.22	402 878	0.03	67	0.00	2.3	0.04	0	N/A
	378.441	15.94	346,000	27.40	201,224	19.14	51,937	10.33	8,363	NA
Net income before interest income	47,834	1.20	35,515	2.61	47,729	4.54	25,745	5.12	(8,963)	NA
	11									
Interest income	997	0.34	9,997	0.79	5,006	0.53	0	0.00	0	N/A
Net Income	48,831	<u> </u>	45,452	3.59	53,335	5.07	25,745	5.12	(8,263)	NA
Beginning retained earnings (deficit)	(8.263)		(8,263)		17,482		(8,263)		0	
Distributions to shareholder	(48,831)		45,452		(79,080)		0		0	
Ending retained earnings (deficit)	(\$8,263)		(\$8,263)		(38,263)		\$17,482		(58.263)	

SUBJECT: DISCONNECTED NUMBERS

STATEMENT OF FACT: TSI complained that ATC continued to bill some phone numbers after TSI requested that they be disconnected.

Staff determined all numbers which could be verified with a fax correspondence to ATC and reviewed summary and detail billing information to determine the dollar impact.

Only \$149.57 could be found and was considered immaterial.

SUBJECT: ACCOUNTS BILLED BY ATC DIRECTLY

STATEMENT OF FACT: ATC did bill some of TSI's customers directly. Correspondence indicated that if TSI signed up a customer that was formerly an ATC customer, the ATC billing cycle picked up the customer. Correspondence indicates several customers were affected. A list of those found in correspondence is attached. If dollars were mentioned, they are also shown.

ATC was given this list of customers and asked to go to the microfiche in Tulsa which was used in the Dohan case and determine how much was billed directly for these customers. ATC claims the microfish cannot be found and they could not provide a response.

TSI was requested to provide more data. They did not provide any information.

It was determined from correspondence that TSI paid ATC \$7,094.35 related to these accounts.

OPINION: If ATC sent the bill, TSI was never billed for these accounts usage. The \$7,094 payment appears to pay ATC for their portion. It does not seem reasonable that TSI would pay its portion unless it had already collected revenue for these accounts. Staff could not determine actual dollars billed because of ATC's non compliance with the request and the lack of dollars shown in correspondence.

It could also not be determined if ATC or TSI ever received the revenue for these accounts. Therefore, no adjustment is being made for this error.

DISCLOSURE 14	
A & A PROFESSIONAL ASSOCIATES	
ADVANCE MARINE SUPPLY CORP. AFTCO ASSOCIATES	197.00
AFTCO ASSOCIATES	101.20
ALFARO, JOSE, I	41.04
ALFARO MED ASSOCIATES AQUELA ROSAS E ASSOC	
AQUALNE	
AMALGAMA TRADING	81.86
ANCHA TRADE ANDRADE, MARIA	307.06
ANNEVAN	
BARGAIN MART DIBYA AQUALINE	
BAYPORT RESTAURANT BCI ADAMS INTERNATIONAL	
CAMEJO, FRANCISCO	
CAPTANI CRAB CARITAS LINDAS	
CASTRO, AMALIA	
CONTRAD INTERNATIONAL CORP.	
CONTRAD INTERNATIONAL CORP. CONTRIBUTAL BERNICES, INC. CROSSLAND MORTGAGE	
DADE & HENDALL COLAVAMERS AND AS	SOC.
O.R. EDPORT	127.05
EAST COAST PRINTING	
EL DORADO PLASTURE ELITE SALES, INC	
FIRST EQUITY COMP. OF FLA.	431.00
PERST PARAGON PLOREDA MENORITY REGIONAL	
PORMS, ETC.	
PRENCH EPILOSON	138.06
PUREAUENTAL MANAGEMENT GROUP GALBUT, RUBBELL W.	130.00
CALIDA ECONT	
GERMAN REPORT GOLFRET SCUQUET, INC.	204.00
GLEPFERD, MANUEL	
HAME TON BANK	
HAMMERS AND ASSOCIATES HAMMER'S RADIO ALAMIA, INC	197.81
	107.21
INGERECL RAND INTL	817.40
INTER AMERICAN PRESS ASSOC.	805.19
INTERLATIN PRODUCE, INC.	1,708.08
INTERNACIONAL CARGO SERVICES INTERNATIONAL CARGO CORP.	
INTERNATIONAL PLOWER EXCHANGE	8,436.72
INTERNATIONAL PLOWER EXCHANGE INTERNATIONAL MONETARY CORP. INTERNATIONAL MUSIC	-
INTERTEL COMMANCATION, INC.	60.87
L & M MANUFACTURING CORP.	1,834.24
THE LEAD SOURCE	
LIFE MARKETHIS/CG AGENCES LOGBAN, BROGETTE	
MELTZER, LEWIS	
MAME EFLORICK, NC.	104.10
MICRONET TELCOM, INC. MICRO HET COMMUNICATIONS INC.	191.14 \$27.40
MURRAY REALTES, INC. NASE, PATRICIA	-
NATIONAL DUST CONTROL	
NETWORK SECURITY INC	2,623.90
NETWORK SECURITY INC ORIGIN TECHNOLOGIES, INC.	37.51
PARADISE MAJES CORPORATION	
PEREZ, JOAGUN, ESQ.	
PRONTO TRAVEL	
PUBLISHER PREPRESS SERVICES	
QUALITY AMONCS SYSTEMS	142.47
ROCA TILE AND MARBLE SPACIOS	245.41
STEIN JOEL DR.	
SLIN FRANCIAL DAY	00000
PRED & STOLLARHADDON HOUSE FOOD SUZY BREWER & ASSOC, TABANGLIAD, MEHRAN THE LEARNING PARTY	- NO.
TABANG MO, MEHRAN	
THE LEARNING PARTY TRADE UNLISHTED INC.	
UNIVERSAL ATHLETICS	
VICTORIA ARDILINO, INC.	
WOFED WIDE ACCESS	18,418,26

SUBJECT: ANSWER QUALIFIERS

STATEMENT OF FACT: Switch tape information was traced to detail call billing information for four days. Review of the sample of switch tapes revealed that ATC did include some calls that had an answer qualifier other than a hardware answer.

ATC billed for some calls that had a zero qualifier. Calls with an answer qualifier of zero were designated by the switch as "no answer" calls. According to ATC, there was a manual process used to review calls with the zero qualifier to determine if they were billable. The criteria used in this process could not be located. The calls that were given a rate and billed appeared to have bad data in the "Time Point 6" field which is where conversation time begins. These calls appear to be rated using Time Point 7-Time Point 1, the same as all other calls but did not include the extra 9 second error. However, not all calls with bad data in the Time Point 6 field were rated, so staff could not determine the criteria used. The company appears to have discontinued this practice in June, 1991 since no zero qualifier calls were given a rate and billed from the June 21 tape.

TAPE	BILLABLE	ZERO	PECENT OF
	CALLS	CALLS	BILLED
	REVIEWED	RATED	CALLS
DECEMBER 5, 1990	255	10	3.92%
FEBRUARY 11, 1991	1,410	19	1.35%
JUNE 21, 1991	2,557	0	0.00%
TOTAL	4222	29	0.70%

Also found to be billed were calls with answer qualifiers that indicate a busy signal was received but was not hung up after a set number of seconds, calls that had a long number of rings but were not hung up after several seconds, and calls that received silence but were not hung up after several seconds. The number of seconds the software was set to could not be determined. According to switch data the software could be set between zero and 120 seconds. Staff estimated the dollar affect of the busy, long ring and silence calls using the percent of calls for each qualifier in the sample, times total calls, times an average cost per call to TSI of 63 cents. The busy calls billed amounted to \$315, long ring \$46,284 and silence \$958.

According to TSI's tariff, effective as of November 9, 1989, (no changes filed during the time of the contract) the call will be timed as follows:

"When a calling party allows the distant end to ring in excess of 60 seconds or approximately 8 to 10 rings, the call will be considered a completed call. This only applies when hardware answer supervision is absent on the terminating end."

OPINION: Since the zero qualifer calls were less than 1% of the billable calls it does not appear to be material and the other answer qualifiers appear to be valid according to the tariff. However, staff could not determine the time the software was set to, to be able to determine if it was the same as the 60 seconds in the tariff.

STREET 1-CALCULATION OF AMOUNT OWED BY TO TO ATC

		MONTHLY BILLING PER STAFF	PER ATC	PAYMENTS PER CANCELLED CHECKS	MET AMOUNT OUE
ALY-OCT		11,011.07			11,011 97
NOVEMBER COCEMBER		16,542.04	(700.77)		28,964.01 42,933.20
1000 to East	-	23,607.66	(2,741.84)		62,390,12
JANEJARY PERFLUARY	1000	24,000,37	(3,003.01)	(18.842.88)	64.401.60
MARCH	****	30,700.74	(8,308.47)	GD,700.201	66,016,67
APPEL	1000	21,088,80		(10,000,00)	60,840,62
MAY	1000	30,238.00	6.000.00	GB.878.47)	78,000,07
AME	1000	38,367.06	(0,100.00)	04304377	66,707.26
ALY	1000	36,773.06			122,670.83
AUGUST	1000	41,670.88		(40,008.37)	115,438.66
SEPTEMBER .	1000	40,688.13		(2,000.00)	194,128.00
OCTOBER	1880	64,663.60		(112,174.90)	88,914.78
NOVEMBER		41,738.38		(2,000.00)	130,253.16
COCEMBER		49,007.87			179,391.00
MALIARY		43.672.14		(80,000.00)	210,948.82
PERSONAL PROPERTY IN THE PERSON IN THE PERSO	1001	47,221,13		(05,000,00)	199, 200, 05
APRIL	1001	62,167.07	(42,067.60)	(37,880.44)C	174,579.70
MAY	1001	64,528,90	(67,321 1510	191,783,45
LNE	1001	66,187.30	(22,402.77)		104,477.00
ALY	1001	77,071.30		(82,086.12)	179,464.08
AUGUST	1001	\$3,830.40		(84,867.86)	209,128.90
BEFTELBER	1001	86,078.73			296,202.63
NOVEMBER	1001	100,636.32		(56, 166, 66)	338,842.10
		91,188.91			420,020.7 s
DECEMBER	1001	00.00A.00			617,167.13
PERLUNIY	****	101,807.66			718,894.78
MARCH	1002	81,630,12			770,894.60
MIL	1002	40,678.79	(81,400.00)	(120,000,000,0	649,200,73
MAY	1002	25,145.30	(200.06)		085,133.07
JUNE	1002		(21,424.86)	F	043,788.82
ALY	1002			G	643,708.92
	-			******	643,708.82
		1,460,784,76	(168,076.41]	(製7.9時 約1	641,704.89
DISCLOSURE 9			(81,360.43)		940,348.09 922 to 3.80
CHICLOSUME 4			(26, 108, 30)		494,534,91
DISCLOSURE 12			2,636,66		498,470 86
DIRECTOR A			12,000 03		901,386,88
	-	1,646,784.78	(310,418 04)	(857 988 83)	501,368 89

A - ATTORNEY GENERAL SETTLEMENT FER PSC 83-1237-AS-TI EXPANDED FOR ALL MONTHS SINCE TSI WAS NEVER CORRECTED 8- WIRE TRANSPER FOR ATC
C. CREDIT OF ST8,731 65 WAS REDUCED BY \$35,773.65 BECAUSE IT WAS ACTUALLY A CREDIT FOR A PAYMENT WHICH HAS ALREADY BEEN SHOWN IN THE CANCELLED CHECKS
D. SICLLIDES PAYMENT OF \$35,773.65
E- BILL AMOUNT WAS COMPUTED BY STAFF USING THE OLD METHODOLOGY, CO BILLED SASED ON THE NEW CONTRACT WHICH WAS NEVER SIGNED
F- CREDIT GO THE NEW CONTRACT WHICH WAS NEVER SIGNED
VOLUME DISCOUNTS ON MAY 85 NOT USED BECAUSE THEY RELATED TO VOLUME DISCOUNTS ON MAY BILL WHICH WAS RECOMPUTED BY STAFF

EXHIBIT 2-LOPEZ-LEVI REPORT

DRAFT

March 14, 1998

Wesley R. Parsons, Esquire Adorno & Zeder, Attorneys at Law 2601 South Bay Shore Drive, Suite 1600 Miami, Florida 33133

Re: TSI v. ATC

Dear Mr. Parsons:

Pursuant to your request we have prepared a draft report for your review of the damages suffered by Telecommunications Services, Inc. (TSI) as a result of improper and unprofessional services provided by Transcall America, Inc. (ATC) during the period July 1, 1989 through May 14, 1997.

T.S.I. began its telecommunications business on or about July 1989, although it had no significant sales during the 1989 partial year.

Lopez Levi & Associates, P.A. has been engaged as an expert in the field of economic and financial business loss of profits, and we have been requested to quantify these losses in TSI's lawsuit against ATC. We have estimated total damages to TSI's business as a result of ATC's improper services to be in the amount of approximately \$ 3,847,605.

TSI V ATC

SUMMARY OF DAMAGES

SCHEDULE NO.		AMAGES AMOUNT
3	s	42,501
5		98,242
7		80,131
10	5	294,286
Sub Total	\$	515,160
Interest Thereon		70,834
11		1,705,738
Interest Thereon		1,555,873
TOTAL DAMAGES	5_	3,847,605

L BASIS OF DAMAGES

As a result of its business relationship with ATC, Telecommunications Services, Inc. (TSI) suffered large amounts of lost profits from a period beginning in 1989 and continuing through 1992. These losses occurred due to:

1) Poor service by ATC during TSI's business relationship with ATC.

Exhibit KLW-1 (Page 56 of 79)

- 2) Over billings by ATC which included (a) the neglect by ATC to bill out on "6 second increments"
 - (b) "Stuck clock billings" (c) double and duplicate charges for the same calls (d) improper handling of credit card calls (e) charges for incomplete calls and;
- 3) loss of profits resulting in collapse of TSI's business subsequent to the termination of its services by ATC.
- 4) Improper bookkeeping by ATC in recording TSI transactions.

IL DOCUMENTS RELIED UPON

Lopez Levi & Associates, P.A. obtained and reviewed financial information from a variety of sources to determine which data was the most reliable. It was determined that the TSI U.S. Corporate Income Tax Returns (forms 1120S) filed with the Internal Revenue Service were reliable and accurate records of the Company's operations.

Other records relied on for the analysis were. 1) billings from ATC to TSI, 2) the executed agreement between the two parties, 3) customer contracts 4) customer complaints (5) billing problem documentation (6) ATC invoices (7) The Resalers Traffic Report (Green Bar Report) (8) Summarized TSI Client Usage Report in Minutes, etc.

III. INTERVIEWS

In gathering the background information and necessary documentation, interviews were primarily conducted with Joel Esquenazi, who is the sole shareholder of TSI.

During the inserview process, we were made aware of the particulars of the case and TSI's position on the issues All documentation relative to the case was requested, including financial records, billings, telephone call records, correspondence and contracts and/or agreements between the parties

IV. ATC ERRORS

In conjunction therewith, we also enclose the following schedules and explanations thereto:

Schedule #1. ATC Statement Analysis -Extension Errors. As part of our internal control procedures, we wanted to determine the credibility and accuracy of the books, records and statements of account presented by ATC to TSL. We therefore took the statements for the period of July 10, 1989 through October 31, 1990 and we extended the total minutes by the applicable rates and determined the correct amount of the charges and compared them with the amount due as reflected on the ATC statement.

As you can see, there are some very significant errors including what appears to be an inappropriate decimal placement that resulted in a \$250,126.23 error. The total extension errors for this period under review totaled \$304,932.14.

Schedule #2. ATC Statement Analysis - Beginning Balance Errors. On this schedule, we took each statement presented to us on a monthly basis for a 19 month period from September 1, 1990 through October 27, 1992 and we compared the amount due as a beginning balance reflected on the ATC statement to the balance forward amount of the following month, (which should be exactly the same). As you will note, for example, for September 1, 1991 through September 30, 1991 there was a \$392,687.50 discrepancy. In all, there were seven instances of inaccurate statement presentation whereby there was an incorrect balance forward amount.

V. ERRORS BY ATC RESULTING IN LOSSES TO TSI

- Schedule #3. Comparison of Payment between ATC Credits and TSI Canceled Checks. This schedule compared the canceled checks paid by TSI to ATC, (which we reviewed) as compared with the credits issued on the ATC statement's reflecting ATC's accounting for the TSI checks. As you can note, there is a discrepancy of \$42,501.27 reflecting checks paid by TSI but not credited by ATC. Also note that the 7/1/90 to 7/31/90 (sic) statement was incorrectly dated. It should have been dated 8/1/90 to 8/31/90.
- Schedule #4. Comparison of Minutes. On this schedule we accumulated all of the minutes as reflected on the ATC Statements and compared them to the actual minutes as reflected on the internal records of TSI that were presented to us by Mr. Esquenazi. The result of our analysis reflects that there were 327,490.4 minutes overcharged by ATC to TSI.
- Schedule #5. Comparison of Minutes Overcharged by Category. This schedule reflects the categories of minutes broken down by International, 800 and Domestic calls as reflected on the ATC Statements. We then compared these minutes (by categories) to the records of TSI and we calculated the difference in minutes between TSI and ATC. We then multiplied these differences in minutes by the applicable telephone rates to determine how much was overcharged by ATC to TSI in dollar amounts. This resulted in overcharges of \$98,241.72.
- Schedule #6 Computation of average number of seconds error in international calls. This schedule indicates the average error in seconds in each international call. This was achieved by analyzing calls ranging from 15 second to 480 seconds and comparing the actual ATC seconds billed with the correct billing at 6 second increments instead of one minute increments. On this schedule we determined, based on our sample, that there were 26 seconds per call of overbillings.

Schedule #7. International calls, billing in one minute increments, computation of dollar value of error. This schedule indicates the average length of international calls for the purpose of establishing the reasonableness of schedule 7 which arrived at an average error in international calls by comparing calls up to 8 minute durations. It also shows the total dollars overcharged of \$80,131.12 caused by billing in one minute increments instead of 6 second increments. The total is the result of multiplying total international calls times the average seconds overcharged as determined in schedule 7, dividing the total by 60 seconds and multiplying the total by a conservative rate of 70 cents per minute. For reference of international call rates see schedule #5.

Schedules #8 Summery of daily reports, analysis of the month of March 1992 and August 1991. These reports and 9 show the daily number of telephone calls that were reviewed for errors and the number and the dollar amounts of errors that were discovered.

Schedule #10. Analysis of projected errors based on the errors encountered during the month of March 1992 and August 1991. This report projects the total error value caused by overlapping, stuck clocks, busy signals and duplicate calls over a period of 27 1/2 months. These errors resulted in total overcharges of \$294,285.75.

VI. LOSS OF PROFITS

On Exhibit A attached, hereto, we have prepared a comparative analysis of the Income Statements and Balance Sheets of TSI for the years ended December 31, 1989 through 1993

It is clear that the termination by ATC of its contract with TSI had a substantial detrimental impact on the complete operations of TSI, as is reflected below:

1. CHANGES IN SALES

Below we are reflecting the actual increases of sales revenues of TSI for the calendar years 1989 through 1993 in both dollar and percentages:

	Total for 4 years1990 to 1993	1993	1992	1991	1990	- 1989
Sales Revenues	\$ 5,335,374 \$	2,516,560 \$	1,265,204	\$ 1,051,071 \$	502,539	\$ -0-
Dollar Increase	2,014,021	1,251,356	214,133	548,532	502,539	-0-
Percentage Increase	400.8%	98.9%	20.4%	109.2%		

2. CHANGES IN NET INCOME

Below we are reflecting the changes of net income or (loss) for of TSI for the calendar years of 1990 through 1993 in both dollars and percentages:

		otals for 4 years 990-1993		1993	1992			1991		1990	
Net Income before Officers Compensation	s	213,363	s	69,831	s	64,452	s	53,335	s	25,745	
Dollar Increase		44,086		5,379		11,117		27,590			
Percentage Increase		171.2%		8.4%		20 8%		107.2%		•	
Net Income as a Percent of Sales				2.8%		5 1%		5.1%			

3. SALES AND NET INCOME PROJECTIONS

There was a significant increase in sales commencing with the first year of selling (1990) through May 14, 1993, when ATC unilaterally and without notice terminated its services to TSI. From 1990 through 1991 sales increased \$548,532 or 109.2% Sales increased an additional \$214,133 or 20.4% between 1991 and 1992. During this 2 year period, sales revenues increased \$762,665 or 151.8%. However, during this same period costs and expenses increased to such an extent that profits did not increase in line with the exceptional growth in sales. The increase in costs and expenses was a direct result of the inefficient services provided to TSI by ATC.

The cost and expenses increased because of overbillings by ATC, including "stuck clock" billings overlapping charges, duplicate billings, charges for credit card calls when customers did not have credit cards issued to them, billing customers for full minutes instead of six (6) second intervals, billings by ATC to TSI customers for busy signals and "no answers" calls. All of these improper services resulted in innumerable loss of customers by TSI, particularly, but not limited to 800 customers who could not be readily replaced. These improper activities on the part of ATC also resulted in excessive and unnecessary expenses. B ellow we have prepared a brief analysis of the major areas of expenses which increased, both in dollar amounts as well as a percent of expenses to sales. Many of these expense increases are directly attributable to the lack of proper business like and professional services rendered to TSI by ATC.

		1992	% to Sales		1991	% to Sales		1990	% to Sales
Contract Services	\$	151,018	11.9	s	144,009	10.9	S	20,498	4.1
Legal and Professional		39,387	3.1		880	.1		1,600	.3
Office Expense		15,384	1.2		6,828	.7		3,074	6
Salanes and Wages		47,579	3 8		28,508	2.7		3,300	7
Telephone	5	17,999	1.4	5	5,361	.5	5_	4,762	1.0
Total for 5 Accounts	5	271,367	21 4	5	155.586	14.9	5	33,234	6.7

The increase form 1990 to 1992 for these five major accounts was \$ 238,133, most of which resulted from improper handling of the TSI accounts by ATC in addition to increased sales.

We have projected sales revenues from May 15, 1992 (after date of breach of contract without notice) through December 31, 1997 which represents the next five (5) year period as follows:

Average monthly sales revenues generated by TSI for 1992 is reflected as \$ 1,265,204 divided by 12 or \$ 105,434 per month. Between 1991 and 1992 sales revenues increased by 20.4% which we are using as our projected increase. This reflects a very conservative percentage increase considering that after the termination of the ATC/TSI contract, the sales revenues of TSI skyrocketed to \$2,516,560 during the year ended December 31, 1993. This represented an increase of 98.9% from the prior year (1992) when services were discontinued by ATC.

We are therefore, projecting increased revenues for 1994 though 1997 using a 20.4% conservative increase per year. In addition, we are reflecting actual revenues for 1993 of \$ 2,516,560.

4. PROJECTED SALES REVENUES \$ 1/2 MONTHS OF 1992 AND THE YEARS 1993 THROUGH 1997

 1992	-	1993	-	1994	_	1995	_	1996	•	1997
\$ 1,079,011	\$	2,516,560	S	3,029,938	\$	3,648,045	\$	4,392,246	S	5,288,264

In order to determine the net income as a result of the above - computed projected sales revenues, we have determined that the appropriate profit before taxes are best reflected by using the statistics found in the R.M.A.

Annual Statement Studies for Telephone Communications Services, which are as follows:

Profit before Taxes 1992 though 1997 (per R.M.A. Statistics)

1992	1993	1994	1995	1996	1997
10.3%	8.6%	9.3%	6.7%	8.2%	9.3%

On schedule 11 Attached Hereto, we have computed the loss of profits projected for the 8 1/2 months of 1992 and for the years of 1993 through 1997.

PERIOD	CATEGORY	TOTAL MINUTES	RATE (A)	 OUNT DUE	CORRECT	ERROR IN EXTENSION
7/10/89-10/31/89	INTRASTATE	3485.7	0.125		\$ 435.71	\$ 6.01
12/01/89-12/31/89	INTERNATIONAL	8644.6	0.8	62,697.57	6,915.66	55,781.89
02/01/90-02/28/90	TRAVEL SERVICE	1286	0.195	250,377.00	250.77	250,126.23
09/01/90-09/30/90	INTERSTATE ON NET-N & W	7854.5	0.14	344.64	1,099.63	(754.99)
09/01/90-09/30/90	INTERSTATE OFF NET- N & W	1669.2	0.15	716.63	250.38	466.25
10/01/90-10/31/90	INTERSTATE ON NET-N & W	9304.2	0.14	344.64	1,302.50	(957.95)
10/01/90-10/31/90	INTERSTATE OFF NET- N & W	2670.8	0.15	665.32	400.62	264.70
	TOTAL			\$ 315,587.52	\$ 10,655.36	\$304,932.14

A: INTERNATIONAL RATE IS ESTIMATED AT .80

TSI VS ATC
ATC STATEMENT ANALYSIS
BEGINNING BALANCE ERRORS

	AMOUNT DUE	BALANCE FWD	DIFF BETWEEN BEGINNING
PERIOD	BEG BAL	ENDING BAL	AND ENDING BALANCE
09/01/90-09/30/90	SEEA	117,888.26	
10/01/90-10/31/90	117,888.26	\$ 136,088.96	\$.
11/01/90-11/30/90	136,088.96	177,827.36	\$
12/01/90-12/31/90	177,827.36	220,865.22	\$
01/01/91-01/31/91	220,865.22	208,897.58	\$.
02/01/91-02/28/91	208,897.58	262,519.73	\$
03/01/91-03/31/91	252,519.73	234,840.88	\$
04/01/91-04/30/91	234,840.88	93,055.14	\$
05/01/91-05/31/91	93,055.14	117,584.04	\$.
06/01/91-06/30/91	117,584.04	140,447.91	\$
07/01/91-07/31/91	140,447.91	186,254.68	
08/01/91-08/31/91	185,254.88	155,740.67	\$
09/01/91-09/30/91	548,428.17	636,503.92	\$ (392,687.50)
10/01/91-10/31/91	155,740.67	256,567.01	\$ 480,763.25
11/01/91-11/30/91	256,567.01	347,755.60	
12/01/91-12/31/91	636,503,92	724,785.48	\$ (288,748,32)
01/01/92-01/31/92	347,755.60	446,620.49	\$ 377,009,88
02/01/92-02/29/92	446,620,49	548,428.17	\$
02/28/92-03/27/92	724,765,48	786,486.66	\$ (176,337.31)
03/28/92-04/27/92	750,931.57	640,323.39	\$ 35,535.09
04/28/92-05/27/92	640,323,39	667,474.16	\$
5/28/92-06/27 92	667,474.16	667,457.79	\$
06/28/92-07/27/92	689,434.97	667,823.73	\$ (1,977.18)
07/28/92-08/27/92	667,823.73	667,918.37	\$
08/28/92-09/27/92	667,918.37	668,015.44	\$
09/28/92-10/27/92	668,015,44	668,057.60	\$.

A: ATC STATEMENTS DID NOT SHOW BALANCE FORWARD PRIOR TO SEPT 1,1990

TSI VS ATC COMPARISON OF PAYMENTS SETWEEN ATC PAYMENTS PER STATEMENTS AND TSI CANCELLED CHECKS

	TRI			
	CHECK	CHECK	PAYMENTS PER AYC	DIFFERENCE
PERIOD	NUMBER	AMOUNT	STATEMENTS	BETWEEN ATC AND TSI CHECKS
07/01/89-10/31/89		3 11,071.86		
11/01/00-11/30/00	1011	7,771.00		
12/01/89-12/31/89	1020	23,780.20		
01/01/90-01/31/90	1060	19,865.92		
02/01/90-02/20/90	- 1056	20,878.47		•
03/01/90-03/31/80	1077	24,334.27		
04/01/80-04/30/80	4	•		•
05/01/90-05/31/90	1106	48,806.37		
06/01/90-60/30/90	1195 & 1206	36,532.85		
07/01/90-07/31/90	1214 & 1155	37,773.86		
07/01/80-07/31/80 (A)	1240	36,773.66	201,804.88	63,949.48
08/01/90-08/30/80	1207 & 1218	7,004.35	12,768.86	(6,674.50)
10/01/90-10/31/80			35,773.05	(36,773.66)
11/01/80-11/30/80				
12/01/80-12/31/80	1023 81044	00,000.00		00.000.00
01/01/91-01/31/91			00,000,00	(00,000,00)
02/01/91-02/28/91	1005	30,000.00	•	30,000.00
03/01/91-03/31/91	1128 &1149	72,800.44	65,000.00	7,890.44
04/01/91-04/30/91	1207	87,321.15	125,211.80	(37.800.44)
06/01/91-06/31/91	1303	40,000.00	40,000.00	
06/01/91-06/30/91	1330 &1367	52,006.12	19,830.67	32,264.45
07/01/91-07/31/91			32,264.45	(32,264.45)
06/01/91-06/31/91	1435 & 1492	123,044,35	123,044,41	(0.06)
09/01/91-09/30/91				
10/01/91-10/31/91			•	•
11/01/91-11/30/91			•	•
12/01/91-12/31/91				•
01/01/92-01/31/92			•	•
02/01/92-02/29/92	1389	20,000.00		20,000.00
02/28/82-03/27/82				
03/28/92-04/27/92	NA	100,000.00	100.000.00	
04/28/92-05/27/92				
05/28/92-08/27/92				
06/20/92-10/27/92				
TOTAL		3037-30077	8 815,468,50	\$ 42.501.27

A:STATEMENT INCORRECTLY DATED

B:PAYMENTS NOT CREDITED BY ATC

TSI VS ATC COMPARISON OF MINUTES

	ACTUAL	
MINUTES		MINUTES
The state of the s		OVERCHARGED
		28,089.10
118,839.00		9.783.20
10 10 10 10 10 10 10 10 10 10 10 10 10 1		17,541.40
		296.00
U(a) (1) (c) (a) ((5,537.90)
1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	and the second s	11,399.70
		4,578.10
173,604.60	158,578.80	15,027.80
159,100.90	176,929.00	(17,828.10)
221,194.40	162,909.10	58,285.30
163,247.30	225,508.10	(62,258.80)
169,240.10	215,937.00	(46,696.90)
225,598.00	184,708.80	40,891.20
206,473.40	229,166.20	(23,692.80)
229,874.70	208,874.00	21,000.70
296,083.40	184,439.90	111,643.50
306,546.60	294,752.20	11,794.40
310,732.40	311,930.80	(1,198.40)
376,693.40	315,768.80	60,924.60
437,242.50-	392,486.50	44,756.00
418,562.00	445,265.50	(26,703.50)
513,078.10	454,976.70	58,101.40
	518,694.10	(63,676.40)
444,728.80	482,602.70	(37,873.90)
500,726.50	375,530.30	125,196.20
500,731.70	507.043.20	(6,311.50)
_		
	-	
	137,563.20 137,155.30 133,005.80 147,340.00 155,294.90 173,604.60 159,100.90 221,194.40 - 163,247.30 169,240.10 225,598.00 205,473.40 229,874.70 296,083.40 306,546.60 310,732.40 376,693.40 437,242.50 - 418,562.00 513,078.10 444,728.80	MINUTES PER TSI 100,068.00 80,908.90 118,839.00 109,075.80 137,563.20 120,021.80 137,156.30 136,859.30 133,006.80 136,543.70 147,340.00 136,940.30 156,294.90 150,716.80 173,604.80 156,576.80 169,100.90 176,929.00 221,194.40 162,909.10 163,247.30 225,506.10 169,240.10 215,937.00 225,508.00 184,706.80 206,473.40 229,166.20 229,874.70 208,874.00 298,083.40 184,439.90 308,546.80 294,752.20 310,732.40 311,930.80 376,663.40 315,768.80 437,242.50 392,486.50 418,562.00 445,265.50 513,078.10 454,976.70 455,017.70 518,694.10 444,726.80 482,602.70 500,726.50 375,530.30

A: AFTER FEBRUARY 1992 ATC STOPPED SHOWING MINUTES IN THEIR STATEMENTS TO TSI B: ATC MARCH 1992 STATEMENT DID NOT INCLUDE MINUTES

								PER TIM		ER TH		RTM		DIFFERENCE ETWENT THE A ATC	~	RCHARGES
-		PER ATC		PER ATC		ER ATC	-	TERMATIONAL	•	-		ESTIC		ENCHARGED - NEG		BRACKETS
PERIOD 01/01/90-01/31/90		POPEN I PUNIAL				MESIL	-	I ENNA I PORAL			-		•••	ENGINEED - ILLO	-	
MINUTES		10710.2		3002		95355.8		6248		1838		72012.0		-20000.1		
AMOUNT DUE		8.674.14				13,303.30				305.00		207.81		16,053,191		(6,953,19)
AVERAGE RATE PER MINUTE	•	0.81	•			0.14			i	0.21			•	0.25	٠,	(0,000.10)
	•		•	-	•	-,	•		•							
02/01/90-02/20/90																
MINUTES		11047.9		2673		104018.1		8224		3002	TELLE.	97840.8		-6763.20		
AMOUNT DUE		9,295.27	8	603 33		14,000.70	8	0,000.16	\$	630.42	\$ 13,		8	(3,321.63)	8	(3,321.83)
AVERAGE RATE PER MINUTE	\$	0.84	8	021	8	0.14	\$	0.84	8	0.21		0.14	8	0.34		
03/01/90-03/31/90																
MINUTES		17508.1		910		119147.1		8680		2673		00500.0		-17541.40		
AMOUNT DUE		13,800.35		191 10		16,640.29	8	6,778.20		003.33	\$ 15.	100.63		(8,119.50)		(8,119 56)
AVERAGE RATE PER MINUTE	8	0.79	8	021		0.14	8	0.79	8	0.21		0.14		0.46		
04/01/80-04/30/90																
MINUTES		17443.0		122		119500.4		11900		901	12	24040.3		-296.00		
AMOUNT DUE		14,282,37		25 62		16.767.81		9,705,30		188.21	\$ 17.	300.00		(3,734.11)		(3,734 11)
AVERAGE RATE PER MINUTE	8	0 82	\$		8	0.14	8	0.02	\$	0.21		0.14	8	12 62		
05/01/90-05/31/90																
MINUTES		22128.9		9508		101370.9		14800		122	1	23521.7		5537.90		
AMOUNT DUE		17,131,30		1.006.00		11.927.62				25.62	\$ 17.	293.04		(2,263.94)		(2,263 94)
AVERAGE RATE PER MINUTE	8	0 77	8	021		0.12	_		i	021		0.14	-	(0 41)	•	(0.2.000)
06/01/90-06/30/90																
MINUTES		25204.5		6927	1	115148.51		20196		9508	16	1230.3		-11300.71		
AMOUNT DUE		21,036.60		1,454.67		8.564.33		14,762.68		1,000.00	3 14	973.00		2.576.84		2,576 84
AVERAGE RATE PER MINUTE	8	0 63	8				8		\$	0.21		0.14	8	(0.23)		
07/01/90-07/31/90														•		
MINUTES		20072.3		5038		122184.6		23025		0027	11	0704.0		4578.10		
AMOUNT DUE		20,488,02		1.057 98		4,229.65						107.07		(003.06)		(603 66)
AVERAGE RATE PER MINUTE		,	•			0.12			•			0.14	•	0 13	•	(000 00)

Exhibit KLW-1 (Page 69 of 79)

TSI VS ATC COMPARISON OF OVERCHARGED MINUTES BY CATEGORY

													-	DIFFERENCE		~	
		PER ATC		EN ATC		MESTIC	-	PER TOI TERNATIONAL	k	OR THE	100	PER TOI DMESTIC	-	VERCHARGED = NE	0	1	PRACKETS
PERIOD 08/01/80-08/31/80		ERNATIONAL	•			MESIL	-	IERONI IONAL								-	
MINUTES		31805.6		18495		123304		25003.5		5038		127836.3		-15027	20		
AMOUNT DUE		23,942,73						19.427.63				17.000.04		(3,316.3	_		(3,316,35)
AVERAGE RATE PER MINUTE	•		•	0.21			-	0.75	_	0.21		0.14		0.2			(500 15115)
09/01/90-09/30/90																	
MINUTES		33824.1		14540		110736.8	1	29020		17967		129034		17826.	10		
AMOUNT DUE		25,137.40		3,053.40		12,252.91	8	22,140.72	8	3,773.07	3	14,183.74	8	(330.1	18)		(330.10)
AVERAGE RATE PER MINUTE		0.74	8	0.21		0.11		0.74		0.21		0.11	8	(0.0	12)		
10/01/80-10/31/80																	
MINUTES		42943.6	1	17547		100703.0		33052		14540		115317.1		58285.			
AMOUNT DUE		32,485.70		3,084.67	8	17,783.78		25,119.52	3	3,053.40	3	12,004.00	\$	(13,116.9			(13,116.55)
AVERAGE RATE PER MINUTE		0.76		0.21		0.11	8	0.76	\$	0.21		0.11	8	0.2	23		
11/01/90-11/30/90								-						4	_		
MINUTES		35208 9		5013		122127 4		40047		17847		167312.1		62298			40.000.43
AMOUNT DUE		26,305.67		1,241.73	-	14,191.00	_		100	3,004.07	-	20,077.45		12,900.1		•	12,500 17
AVERAGE RATE PER MINUTE	*	0.75	*	0.21	\$	0.12	*	0.75		0.21		0.12	•	0.3	,O		
12/01/80-12/31/80															_		
MMUTES		30551.8 28.305.67		6065		132623.3		43008 37,673,16		7000 1,000,30		104472		15,000.3			15,980.33
AMOUNT DUE AVERAGE RATE PER MINUTE		0.86			-	15,458.54 0.12				0.21	H	0.12	-	0.5		•	13,560.33
AVERAGE MATE PER MINUTE	•	0.00	•	021	•	0.12	•	0.00	•	0.21		0.12	•	0.			
01/01/01/01/31/01																	
MINUTES		33663.4		5891		186143.6		34182		4984		146660.8		-40801.			to see a see
AMOUNT DUE	8	25,000.30	-		-	21,785 86	-		-	1,042.44	-	17,467.30	-			8	(3,888.12)
AVERAGE RATE PER MINUTE	\$	0.75	8	0 21	\$	0.12	3	0.75	\$	0.21		0.12	8	0.1	10		
02/01/91-02/26/91										5		- Emple					
MINUTES		30016.7		5602		109054.7	-	32346	_	U801		190029.2		23002.			a laws or i
AMOUNT DUE	8	22,616.81	-	1,176.42	-	19,828.92	-	24,259.50	-	1,237.11	-	22,911.50	-	4,785.0	-	8	4,785.96
AVERAGE RATE PER MINISTE	8	0.75	8	021	8	0.12		0.75	8	0.21	3	0.12	8	0:	0,		

TSI VS ATC COMPARISON OF OVERCHARGED MINUTES BY CATEGORY

														_	DIFFERENCE		
	armin.		PER ATC		PER ATC	-	ER ATC	-	PER TOI ERNATIONAL		PER TSI		ER TEI		ETWEEN TO A ATC /ERCHARGED = NEG		WERCHARGES IN BRACKETS
	PERIOD 03/01/91-03/31/91		RIMATICHAL		BUUM	שט	ME311C	-	ERRATIONAL			-	mE SIN	•	ENUMNICED - NEO		m BrownE10
	MINUTES		30815.1		5/35		193824.6		29484		5010.5		173779.5		-21000.70		
	AMOUNT DUE		23,505,40		1.000.35		2.828.40		22,702.08				263.64		(2.506.73)		(2,586.73)
	AVERAGE RATE PER MINUTE	•		•	0.21		0.12		0.77			*	0.12		0.12		(2,000,70)
	04/01/90-04/30/91																
	MINUTES		39072.6		15112		241808.0		23034		4506.5		150010.4		-111043.50	0	
	AMOUNT DUE	8	30,839.48	8	3,173.52	82	0,144.08		18,907.86		965.06	\$ 10	3,700.25		(23,574.82)) 1	(23,574.92)
	AVERAGE RATE PER MINUTE	8	0.79	8	0.21	\$	0.12	8	0.79		0.21		0.12	8	021		
	05/01/91-05/31/91																
	MINUTES		42025.9		6856		250005.1		30007.1		28338.5		226716.6		-11794.80	_	
	AMOUNT DUE	8	32,740.02	8	1,439.76		10,340.12	8	27,000.80		6,101.00	\$2	7,446.00		(3,032 03)		(3,032 03)
68	AVERAGE RATE PER MINUTE	\$	0.76	8	0.21	\$	0.12		0.76	8	0.21	\$	0.12	8	0.26		
	06/01/91-06/30/91				-												
	MINUTES		44061		7891		250180.4		42716.1		22400.0		246725.9		1190.50		
	AMOUNT DUE			-	1,657.11	-	0,282.29	8	31,609.91	_		-	0,007.11		752.38		752.38
	AVERAGE RATE PER MINUTE	8	0.74	\$	0 21	8	0.12	*	0.74	\$	0.21	8	0.12	\$	0.63		
	07/01/91-07/31/91								200000		2,000						
	MINUTES		48008.9		36218		200476.5		40304.6		14367.8		201000.4	٠.	-80824.60	-	
	AMOUNT DUE	8		-	8,025 78	-	12,848.00	8	29,825.40	_	3,017.24	\$2	1,720.00	\$	(15,507.97)) 1	(15,507.97)
	AVERAGE RATE PER MINUTE	8	0.74	\$	0 21	8	0 11	8	0.74	8	0.21	8	0.11	\$	0.25		
	00/01/91-00/31/91												-				
	MINUTES	-	63630.5	_	45025		3265/6		45075		37190.5		310221		-44756 00		
	AMOUNT DUE			-	9,455 25	-		-	33,365.50	-	7,810.01	-	6,124.31	-	(18,240.50)		(18,240.59)
	AVERAGE RATE PER MINUTE	\$	0.74	8	0 21	\$	0.11	8	0.74	8	0.21	8	0.11	8	0.41		
	09/01/91-09/30/91		0.00						2000		V-V-V						
	MINUTES		60478.5		38062		320021.5		57766		44029	- 3	343470.5	1	26703.50		
	AMOUNT DUE	8		-	7,993.02	-		8	42,168.18	8					1,121.27	1	1,121 27
	AVERAGE RATE PER MINUTE	8	0.73	\$	0 21	\$	0.11	8	0.73	8	0.21	8	0.11	8	0.04		

Exhibit KLW-1 (Page 71 of 79)

TSI VS ATC COMPARISON OF OVERCHARGED MINUTES BY CATEGORY

															DIFFERENCE		
		1	PER ATC		ER ATC		ER ATC		PER TBI	1	PER TEI	-0.0	ER TO		ETWEEN TO & ATC	-	VERCHARGES
	PERIOD	INTE	PRNATIONAL		9000	DQ	MESTIC	NIT	ERNATIONAL		2000	DO	MESTIC	01	ERCHARGED = NEG		N BRACKETS
	10/01/91-10/31/91		410000														
	MINUTES		84495.3		20215		428367.8		55000		35463.8		363544.9		-58101.40		
	AMOUNT DUE	8	47,004.31	\$	4,245.15	34	10,485.86	\$	40,856.64	8	7,447.40	84	-		(8,898.91)	4	(6,886.91)
	AVERAGE RATE PER MINUTE		0.73	\$	0.21	8	0.12	\$	0.73	8	0.21	\$	0.12	\$	0.15		
	11/01/91-11/30/91																
	MINUTES		50275.8		25210		370531.9		50578.7		22967.3		438146.1		63676.40)	
	AMOUNT DUE	8	43,150.12		5,294.10	8	12,738.37		43,402.45		4,823.13	\$5	2,337.77	8	9,464.77		9,464.77
	AVERAGE RATE PER MINUTE		0.73		0.21	8	0.12		0.73	\$	0.21	\$	0.12	\$	0.15		
	12/01/91-12/31/91																
	MINUTES		56752.4		24823.5		363152.9		57623.1		28207.4	1	300772.2		37873.90)	
	AMOUNT DUE		41,038.65		5,212.04	\$	12,000.97		41,488.63	8	5,923.55	84	7,012.00	\$	6,763.29		6,763.29
69	AVERAGE RATE PER MINUTE	\$	0.72	\$	0.21	\$	0.12	\$	0.72	\$	0.21	\$	0.12	\$	0.18		
	01/01/92-01/31/92																
	MINUTES		63653.7		30768		406304.8		47700.5		22230.6	3	305500.2		-125108.20		
	AMOUNT DUE	8	45,410 81	\$	0,461 28	\$	46,986 80	8	33,867.30	8	4,000.43	\$3	3,815.91	8	(20,713 20)	1	(26,713 20)
	AVERAGE RATE PER MINUTE	\$	0.71	8	0.21	8	0.12	8	0.71	\$	0.21	8	0.11	\$	0.21		
	02/01/92-02/29/92																
	MINUTES		73943.1		31250		305538.6		52931		42006.2		411306		6311.50)	
	AMOUNT DUE		49597.55		0562.5		45647.63		35,463.77	\$	8,989.30	34	0,366.72	\$	(7,907.80)) \$	(7,997.89)
	AVERAGE RATE PER MINUTE	8	0.67	\$	0.21	8	0.12		0.67		0.21		0.12	8	(1.27))	
														TO	YAL OVERCHARGES		(98,241.72)

TEN VS ATC COMPUTATION OF AVERAGE # OF SECONDS ERROR IN INTERMATIONAL CALLS DUE TO INCORRECT METHOD OF BILLING

^		FRACTION OF	ATC	D	COMMECT	•	SECONDS .	**	•
SECONDEICALL		MINUTES	OILL		OLL		PER CALL		
	15	0.25		SECONDE		CONDS	•		DICROMINTS
	30			SECONDS	00 00	CONDS	• • •	HCREMENTS.	ROUND UP
	45	6.75		SECONDS	00 SI	ECONDS	•	•	•
	-	1		SECONDS	60 8	CONDS		•	•
	75	1.25	120	SECONDS		ECOND8	42	25	3
	90	1.5	120	SECONDS	90 Si	ECOND8	30		
	105	1.75	120	SECONDS	108 8	ECONDS	12	7.5	
	120	2	120	SECONDS	120 8	ECONDS	•	10	10
	135	2.25	100	SECONDS	138 8	ECONDS	4	125	13
	190	25	100	SECONDS	190 30	ECONDS	39	15	15
	105	275	100	SECONDS	100 31	ECONOS	12	17.5	16
	180	3	100	SECOND	100 8	ECONDS	•	20	20
	195	3 25	240	SECONDS	100 31	ECONDS	42	22.5	23
	210	35	240	BECONDE	210 2	ECONDS	30	25	25
	225	375	240	SECONDS	228 8	ECONOS	12	27.5	20
	240	4	-	SECOND		CONDS		30	
	255	425		SECONDS		ECONDS	42	32.5	33
	270	45		SECONDS		CONDS	30	36	35
	205	475		SECONDE		ECONDS	12	37.5	-
	300			SECONDS		ECONOS		40	
	315	5 25		SECONDS		ECONDS	42	425	49
	310	55		SECONDE		CONDS	30	40	40
	.145	0.70	300	BECONDE	340 81	CONDS	12	47.5	46
	300		300	SECONDE	300 8	ECONDS		80	90
	375	0.25	430	SECONDO	376 80	CONDS	42	62.6	53
	300	0.5	430	SECONDS	300 80	CONDS	30	85	86
	405	6.75	430	SECONDE	400 30	CONDS	12	57.5	
	420	7	420	BECONDS	420 31	CONDS	•		80
	435	7 25	400	SECONDE	430 80	CONDS	42	62.6	63
	450	7.5	400	BECONDE	400 30	CONDS	30	86	- 06
	405	7 75	400	SECONDS	400 SI	CONDS	12	87.6	
	480		400	SECONDS	400 SI	CONDS		70	

AVERAGE (1)

20 PER CALL

COLUMN A EQUALS SECONDS FOR ONE CALL COLUMN B EQUALS COLUMN A DIVIDED BY OD COLUMN H EQUALS & SECOND DICREMENTS AFTER SUSTRACTING OF SECONDS MINIMUM COLUMN I EQUALS THE INCREMENT PRACTION ROUND ID UP TO THE MEAREST WHOLE HARDS COLUMN E EQUALS THE ROUNGED INCREMENTS TIMES & SECONDS PLUS THE MINIMUM OF AN ASSOCIATE

Exhibit KLW-1 (Page 72 of

REVISED

EXHIBIT KLW - 2

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March 10, 1994

Dennis A. Nowek, Esquire IGrkpatrick & Lockhart Miami Center - Suite 2000 201 South Biccayne Soutevard Miami, Florida 33131

Dear Mr. Nowek:

Our firm serves as coursel to Transcall America, Inc. s/b/s ATC Long Distance ("ATC") which, as you know, is engaged presently in litigation with your client, TSI. Due to the pending litigation, we are transmitting to you for delivery to your client an ATC envelope containing a settlement check payable to TSI together with certain explanatory materials. The aforementioned check and materials are to be delivered to TSI in accordance with the provisions of a certain Settlement Agreement sated July 8, 1993 between Transcall America, Inc. d/b/s ATC Long Distance, the Florida Department of Legal Affairs and the Office of Public Coursel.

For your information the Settlement Agreement and the method for calculating the amount due TSI was approved by the Florida Public Service Commission by OrSet No. PSC-93-1237-AS-TL. A copy of the P.S.C. Order is enciosed as is the Settlement Agreement, which is attached thereto.

In conveying these meterials to your client, you may wish to discuss with your client its obligation as a reseller to make the appropriate pro rate dispersals to its customers.

Sincerely,

For the Firm

Encreaves

cc: William E. Anderson, Esquire Edward A. Quinton III, Esquire

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KIRKPATRICK & LOCKHART

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(306) 139-3366 Stal:

March 17, 1994

Elliott Messer, Bog. Messer, Vickers, Caparello, Messen, Lovis, Goldman & Mots Suite 701 215 S. Monroe Street P.O. Box 1876 Tellahassee, Florida 22302-1876

Bo: Transcall meerica, Inc. 4/b/a ATC v. TOI

Dear Mr. Messer:

Enclosed is the check which you transmitted to Kirkpetrick & Lecthart for our client, TSI. Due to the pending litigation between Transcall America, Inc. and TSI we are returning the check to you so that ATC is not released from any and all claims asserted by TSI in the pending litigation.

If I can be of any further assistance in this matter, please do not hesitate to contest me.

yery truly yours,

Jonathan W. Sogal

JMS/cap Inclesure

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TELUS COMORDEICATIONS, INC.

TARIFF F.C.C. MO. 1 let NEVISIO PAGE 224 CAMCELS ORIGINAL PAGE 224

COAST-TO-COAST SERVICE

- RATES (Cont'd)
 - Rounding of Proctional Minutes and Conts (Cont'd)

the call. Fiber WATS, Fiber WATS Plus, and Super Collicalls are rounded to the next higher tenth of a minute for purposes of determining the leagth of a call. Witrassver Gold, Platimum and Silver Service calls are rounded to the next higher tenth of a minute after the initial 30-second increment for purposes of determining the leagth of a call. Ultrassver Bronze Service calls are rounded to the next higher 30-second increment for purposes of determining the length of a call. All per call charges are rounded to the next whole cent.

5.10 Returned Check Charge

A charge of \$15 is accessed to sustances whose check to Tolus for payment of the charges set forth in this tariff is returned by the bank for non-payment. The \$15 charge to accessed for each check returned.

5.11 Timing of Calls

The billing of completed calls (se defined in Section 2) for all classes of service commences from the time the customer's call enters the Tolus switch.

5.12 Installation Charges

All now residential customers, except those allerated to Telus in Equal Access Areas, will be assessed a non-refundable, non-recurring installation charge of \$56. In addition, the following non-refundable, non-recurring installation charges apply to the types of service listed below and are in addition to the usage charges found elsewhere in this taxiff.

Material on this page was proviously on page 22(s). Material proviously on this page is now on page 22(e).

200000: August 5, 1980 Effective: August 19, 1988

Horner Elugnen, Procident 1980 M.W. 163rd Drive Niemi, Ploride 33169

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TELUS CONSCRICATIONS, INC. POC TARIFF NO. 1

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Original Sheet 29

ALL PLORIDA PLDS SERVICE

- SERVICE DESCRIPTION (CORE'S)
 - 3.3 Besis Service Festures (Cent'd)

3.3.4 Distance Calculations

For Super Sever service usage charges are based on the distance between originating and terminating locations of the call. Hilase is detarmined by applying the fermula below to the vertical and horisental operainstss associated with the rate centers involved. The company uses the rate centers and the V & H coordinates centained in Tariff P.C.C. 410 of the American Telephone and Telegraph Company.

m · m f · m · m f

Per empale, the distance between Miani, Florida and Orlande, Florida is calculated as follows:

Missi 9,381 Orlanda 1.031 Take difference: 397 -504 Square and add: 157,600 - 284,013 - 411,628 Divide by 10 and round: 411.635 / 10 - 41.163 Take equare root and round: 41,163 -202.9 - 103 ml. 3.3.6 Timing of Calls

Billing for all Completed Calls (as defined in Section 1) will communes from the time a sections utilizes originating access facilities. The measured use of service is then hased upon the total time the sustemer utilizes such facilities and where applicable the distance of each call.

Effortive: Procident Prive 11169 Mornes Museus, 1000 N.V. Idore Missel, 75

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TELUS COMMUNICATIONS, INC.

Let Revised Sheet 29 Cancels Original Sheet 29

ALL PLOSIDA PLUS SERVICE

- . SERVICE DESCRIPTION (Cont'4)
 - 3.3 Basis Service Pestures (Cont'd)

2.2.4 Distance Calculations

For Paper Saver service usage tharges are based on the distance between originating and terminating locations of the call. Hilasge is determined by applying the formula below to the vertical and horizontal coordinates associated with the rate centers involved. The company was the rate centers and the V & H coordinates centained in Tariff F.C.C. 610 of the American Telephone and Telegraph Company.

10 m - mil - m - mil

(7)

Per example, the distance between Missi, Plorids and Orlando, Florida is calculated as follows:

Hiani 8,301 527 Orlando 7,984 1,031

Take difference: 397 -504

Equare and add: 187,600 + 284,016 - 411,628 Divide by 10 and round: 411,628 / 10 - 41.163

Take square root and round: 41,163 =202.9 = 103 at.

3.3.8 Timing Of Calls

Billing for all Completed Calls (as defined in Section 1) will commance from the time a sustener utilizes originating assess facilities. The measured use of service is then based upon the total time the sustener utilizes such facilities and where applicable the distance of each call.

Toound: August 19, 1990 Effective: SEP 1: 300 Industry Provident 1990 N.W. 163ed Drive Miami, FL 33169

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TRANSTALL AMERICA, INC 8/b/a ATC LONG DISTANCE FFSC TARIFF NO. 1

OANCELS 2ND REVISED SHEET NO. 19

SECTION 1 - DESCRIPTION OF SERVICE

3.1 Timing of Calls

Chargeable time begins when the connection is established between the access line and the calling or called station, and ends when the calling station "hangs up." If the called station or access line "hangs up" but the calling station or access line does not, chargeable time ends when the network connection is released by automatic timing equipment in the telecommunications network.

3.2 Start of Billing

For billing purposes, the start of service is the day following acceptance by the customer of ATC's service or equipment. The end of service date is the last day of the minimum notification of cancellation or any portion of the last day, after receipt by ATC of notification of cancellation as described in Section 2 of this tariff.

3.3 Interconnection

Service furnished by ATC may be interconnected with services or facilities of other authorized communications occamon carriers and with private systems, subject to the technical limitations established by ATC. Service furnished by ATC is not part of a joint undertaking with such other carriers. Any special interface equipment or facilities of ATC and other participating carriers shall be provided at the customer's expense.

ISSUED: November 1, 1990 EFFECTIVE: DEC 0 5 1900

ISSUED BY: Brian K. Sulmonett:
ATC LONG DISTANCE
1515 South Federal Evy., Suite 400
Sc Raton, Florida 33432-7404

0421

TELUS COMMUNICATIONS, INC. PSC TARIFF NO. 1

Original Shoot 6

ALL PLORIBA PLUS SERVICE

TECHNICAL TERMS & ABOREVIATIONS

Accord Line: An arrangement which dennests the quetoner's location to an All Florida Flue Service Metwork Switching Conter.

Authorisation Code: A numerical code, one or some of which are available to a suctaour to enable him to access the carrier, and which are used by the carrier both to prevent unauthorised access to its facilities and to identify the custamer for billing.

Authorized Veer: A person, firm, corporation or any other entity authorized by the customer to communicate utilizing All Florida Plus Service facilities.

Susiness Gustaber: A sustance subscribing to business service from the local exchange telephone company.

Channel or Circuit: A communications path between two or more points.

Company or Carrier: TELUS CONFERENCETIONS, INC.

Completed Cail: Completed cails, as defined hardin, are enswored calls on the distant and. One to two percent of all billable cails may be recorded inaccurately as a completed call and would appear on the sustance's bill so their initial billing increment depending on their service. This error rate is beyond the Company's sentral; however, appropriate credits will be issued when brought to the Company's attention by the oustener. The customer is in no way liable for payment of uncompleted calls. The above statement concerning billing errors is for the purpose of asking customers aware that billing agrees may occur and that the customer should review bills for such errors.

Customer: The person, firm, corporation or other entity which orders corvice and is responsible for the payment of charges and compliance with the Company's tariff regulations.

Day: From 8:00 AM to (but not including) 8:00 PM local time weekdays.

Daytime Usage Customers: These exeteners may access Telus' service 24 hours a day, seven days a week.

Zacuede

May 18, 1968 200406 by:

Mernen Klugmen, Procident 1000 M.W. Lebre Brico Michi. 75

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SEV. B. affift "T" L'an

TELECOMORNICATIONS SERVICES, INC. PLORIDA POC TARIPY NO. 1

Original Sheet 5

TECHNICAL TENUS & ABBREVIATIONS

Authorization Code: A numerical code, one or more of which are evaluable to a customer to enable him to occase the carrier, and which are used by the carrier both to prevent unauthorized access to its familities and to identify the customer for billing.

Authorised User: A person, firm, corporation or any other entity authorised by the customer to communicate utilizing ISI SOTVICES.

Susiness Customer: A sustance suscribing to business service from the local auchange telephone company.

Changel or Circuit: A communications path between two or more pointe.

Company or Carrior: TELECONCRUICATIONS SERVICES, INC. ("TSI").

Completed Call: Completed calls, as defined herein, are answered calls on the distant and. One to two persons of all billable cells may be recorded inaccurately as a completed call and would appear on the customer's bill as their initial billing increment depending on their service. This arror rate is beyond the Company's central; however, appropriate credits will be issued when brought to the Company's attention by the customer. The customer is in as way liable for payment of uncompleted calls. The above etatement concerning billing errors is for the purpose of rating customers aware that billing errors may occur and that the customer should re-levills for such errors.

Customer: The person, firm, emperation or other entity which erders service and is responsible for the payment of charges and compliance with the Company's tariff regulations.

Day: From 8:00 AM to (but not including) 8:00 PM local tire veeksays.

Inquest:

Fffeet Ive. MOV 0 9 1999

Issued by:

Carles A. Rodrigues 12217 St 129th Ct. State 200

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